



# Authorization for Credit Card Transactions

Department of Homeland Security

Form G-1450

## How To Fill Out Form G-1450

1. Type or print legibly in black ink.
2. Complete the "Applicant's/Petitioner's/Requester's Information," "Credit Card Billing Information," and "Credit Card Information" sections and sign the authorization. **NOTE:** The credit card must be issued by a U.S. bank.
3. Place your Form G-1450 ON TOP of your application, petition, or request package.

**NOTE:** Failure to provide the requested information may result in DHS and your financial institution not accepting the payment. DHS cannot process credit card payments without an authorized signature.

**NOTE:** Please see the USCIS Form G-1450 website for additional information.

**We recommend that you print or save a copy of your completed Form G-1450 to review in the future and for your records.**

By completing this transaction, you agree that you have paid for a government service and that the filing fee, biometric services fee and all related financial transactions are final and not refundable, regardless of any action DHS takes on an application, petition, or request. You must submit all fees in the exact amounts. DHS will charge your credit card up to the amount you authorize below.

Please refer to the form(s) you are filing for additional information, or you may call the USCIS Customer Contact number at **1-800-375-5283**. For TTY (deaf or hard of hearing) call: **1-800-767-1833**.

| Applicant's/Petitioner's/Requester's Information (Full Legal Name)                    |   |  |   |
|---|---|--|---|
| Given Name (First Name)<br><b>Camila</b>  | Middle Name (if any)<br><b>N/A</b>  | Family Name (Last Name)<br><b>SANDE DE GODOY</b>   |   |
| Credit Card Billing Information (Credit Card Holder's Name as it Appears on the Card) |   |  |   |
| Given Name (First Name)   | Middle Name (if any)  | Family Name (Last Name)  |   |
| Credit Card Holder's Billing Address:   |   |  |   |
| Street Number and Name  |   | Apt. Ste. Flr.<br><input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> | Number  |
| City or Town  |   | State  | ZIP Code                                      |
| Credit Card Holder's Signature and Contact Information:                               |   |  |   |
| Credit Card Holder's Signature  |   |  |   |
| Credit Card Holder's Daytime Telephone Number   |   | Credit Card Holder's Email Address   |   |
| Credit Card Information   |   |  |   |
| Credit Card Number  | <b>Credit Card Type:</b> <input type="checkbox"/> Visa<br><input type="checkbox"/> MasterCard<br><input type="checkbox"/> American Express<br><input type="checkbox"/> Discover |  | Authorized Payment Amount<br><b>\$ 715.00</b> |
| Credit Card Expiration Date (mm/yyyy)   | CVV Code  |  |   |





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Department of Homeland Security

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1. Type or print legibly in black ink.
2. Complete the "Applicant's/Petitioner's/Requester's Information," "Credit Card Billing Information," and "Credit Card Information" sections and sign the authorization. **NOTE:** The credit card must be issued by a U.S. bank.
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**NOTE:** Please see the USCIS Form G-1450 website for additional information.

**We recommend that you print or save a copy of your completed Form G-1450 to review in the future and for your records.**

By completing this transaction, you agree that you have paid for a government service and that the filing fee, biometric services fee and all related financial transactions are final and not refundable, regardless of any action DHS takes on an application, petition, or request. You must submit all fees in the exact amounts. DHS will charge your credit card up to the amount you authorize below.

Please refer to the form(s) you are filing for additional information, or you may call the USCIS Customer Contact number at **1-800-375-5283**. For TTY (deaf or hard of hearing) call: **1-800-767-1833**.

| Applicant's/Petitioner's/Requester's Information (Full Legal Name)                    |   |  |  |
|---|---|--|--|
| Given Name (First Name)<br><b>Camila</b>  | Middle Name (if any)<br><b>N/A</b>  | Family Name (Last Name)<br><b>SANDE DE GODOY</b>   |  |
| Credit Card Billing Information (Credit Card Holder's Name as it Appears on the Card) |   |  |  |
| Given Name (First Name)   | Middle Name (if any)  | Family Name (Last Name)  |  |
| Credit Card Holder's Billing Address:   |   |  |  |
| Street Number and Name  |   | Apt. Ste. Flr.<br><input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> | Number   |
| City or Town  |   | State  | ZIP Code                                       |
| Credit Card Holder's Signature and Contact Information:                               |   |  |  |
| Credit Card Holder's Signature  |   |  |  |
| Credit Card Holder's Daytime Telephone Number   |   | Credit Card Holder's Email Address   |  |
| Credit Card Information   |   |  |  |
| Credit Card Number  | <b>Credit Card Type:</b> <input type="checkbox"/> Visa<br><input type="checkbox"/> MasterCard<br><input type="checkbox"/> American Express<br><input type="checkbox"/> Discover |  | Authorized Payment Amount<br><b>\$ 300 .00</b> |
| Credit Card Expiration Date CVV Code<br>(mm/yyyy)                                     |   |  |  |





**EB-2 IMMIGRANT PETITION  
WITH REQUEST FOR A NATIONAL INTEREST WAIVER**

**Petitioner: GODOY, Camila Sande de**

**HS Law Corp  
P.O Box 90487  
San Diego - CA - United States**

**TABLE OF CONTENTS**

Petitioner: **Godoy, Camila Sande de**

Type of Petition: **I-140, EB-2 National Interest Waiver**

Classification Sought: **Immigration and Nationality Act 203(b)(2)(B)**

|  |  |
|--|--|
| <p><b><u>Forms</u></b></p>                                     | <ul style="list-style-type: none"> <li>• Form G-1450 in the amount of \$715 towards I-140 form filling fee</li> <li>• Form G-1450 in the amount of \$300 towards Asylum Program Fee</li> <li>• Form G-1145</li> <li>• Form G-28</li> <li>• Form I-140</li> <li>• ETA-9089</li> </ul>   |
| <p><b><u>Petition Cover Letter</u></b></p>                     | <ul style="list-style-type: none"> <li>• Summary of Cover Letter</li> <li>• Petition Cover Letter</li> <li>• Exhibit List</li> </ul>   |
| <p><b><u>Exhibit A</u></b></p>                                 | <p>Resume</p>  |
| <p><b><u>Exhibit B</u></b><br/><b>ELIGIBILITY CRITERIA</b></p> | <p><b>Exceptional Ability:</b></p> <p><b>I. Official academic record showing that you have a degree, diploma, certificate, or similar award from a college, university, school, or other institution of learning relating to your area of exceptional ability</b></p> <ul style="list-style-type: none"> <li>• Technologist Diploma in Information Technology Management from Universidade Paulista (UNIP) – Brazil, including academic transcript and translation</li> <li>• MBA Diploma in Digital Data Marketing from the Faculdade de Informática e Administração Paulista (FIAP), including academic transcript and translation</li> <li>• Academic Evaluation</li> </ul> <p><b>II. Letters from current or former employers documenting at least 10 years of full-time experience in your occupation</b></p> <ul style="list-style-type: none"> <li>• Letters from employees</li> <li>• Company Records</li> <li>• Accountant's Letter</li> </ul> <p><b>III. License or Certification</b></p> <ul style="list-style-type: none"> <li>• AWS Certification</li> <li>• About Us – AWS Certification</li> </ul> <p><b>IV. High Salary</b></p> <ul style="list-style-type: none"> <li>• Accountant's Letter</li> <li>• Foreign income tax</li> <li>• Glassdoor comparison</li> </ul> <p><b>V. Membership in a professional association(s)</b></p> |

|  |   |
|--|---|
|  | <ul style="list-style-type: none"> <li>• ACM – Association for Computing Machinery</li> <li>• About Us - Association for Computing Machinery</li> </ul> <p><b>VI. Recognition for your achievements and significant contributions to your industry or field by your peers, government entities, professional or business organizations</b></p> <ul style="list-style-type: none"> <li>• Recommendation Letter and resume from Deborah Alves</li> <li>• Recommendation Letter and resume from Carolina Strobel</li> <li>• Recommendation Letter and resume from Bruno Cabuto</li> <li>• Recommendation Letter and resume from Gabriel Tokunaga</li> <li>• Recommendation Letter and resume from Franklin Von Haydin</li> <li>• Instagram Metrics</li> <li>• Evidence of professional presentations, industry events, and public recognition</li> <li>• Award Brazilian Association of Digital Agents (ABRADI)</li> <li>• About Abradi award</li> <li>• About Antler</li> </ul> |
| <p><b><u>Exhibit C</u></b><br/><b>NATIONAL INTEREST WAIVER</b></p> | <p><b>C.I – First Prong – Substantial Merit and National Importance:</b></p> <ul style="list-style-type: none"> <li>• DataMed AI’s Business Plan</li> <li>• Research and Government Initiatives Supporting the Business</li> </ul> <p><b>C.II – Second Prong – Well-Positioned to Advance the Proposed Endeavor:</b></p> <ul style="list-style-type: none"> <li>• All the documents from Exhibit B</li> <li>• All courses</li> <li>• Financial Feasibility <ul style="list-style-type: none"> <li>- Property valuation statement and property registration</li> <li>- Conversion of values from the central bank</li> </ul> </li> </ul>   |
| <p><b><u>Exhibit D</u></b><br/><b>PERSONAL DOCUMENTS</b></p>       | <ul style="list-style-type: none"> <li>• Passport Biometrics</li> <li>• US Visa page</li> <li>• Birth Certificate and Corresponding Translation</li> <li>• Marriage certificate and corresponding translation</li> <li>• Derivatives’ Passport Biometrics</li> <li>• Derivatives’ Birth Certificate and corresponding translation</li> <li>• U.S. Visa Page</li> <li>• Birth Certificate and Corresponding Translation</li> </ul>   |



# e-Notification of Application/Petition Acceptance

Department of Homeland Security  
U.S. Citizenship and Immigration Services

USCIS  
Form G-1145

## What Is the Purpose of This Form?

Use this form to request an electronic notification (e-Notification) when U.S. Citizenship and Immigration Services accepts your immigration application. This service is available for applications filed at a USCIS Lockbox facility.

## General Information

Complete the information below and clip this form to the first page of your application package. You will receive one e-mail and/or text message for each form you are filing.

We will send the e-Notification within 24 hours after we accept your application. Domestic customers will receive an e-mail and/or text message; overseas customers will only receive an e-mail. Undeliverable e-Notifications cannot be resent.

The e-mail or text message will display your receipt number and tell you how to get updated case status information. It will not include any personal information. The e-Notification does not grant any type of status or benefit; rather it is provided as a convenience to customers.

USCIS will also mail you a receipt notice (I-797C), which you will receive within 10 days after your application has been accepted; use this notice as proof of your pending application or petition.

## USCIS Privacy Act Statement

**AUTHORITIES:** The information requested on this form is collected pursuant to section 103(a) of the Immigration and Nationality Act, as amended INA section 101, et seq.

**PURPOSE:** The primary purpose for providing the information on this form is to request an electronic notification when USCIS accepts immigration form. The information you provide will be used to send you a text and/or email message.

**DISCLOSURE:** The information you provide is voluntary. However, failure to provide the requested information may prevent USCIS from providing you a text and/or email message receipting your immigration form.

**ROUTINE USES:** The information provided on this form will be used by and disclosed to DHS personnel and contractors in accordance with approved routine uses, as described in the associated published system of records notices [**DHS/USCIS-007 - Benefits Information System and DHS/USCIS-001 - Alien File (A-File) and Central Index System (CIS)**], which can be found at [www.dhs.gov/privacy](http://www.dhs.gov/privacy). The information may also be made available, as appropriate for law enforcement purposes or in the interest of national security.

Complete this form and clip it on top of the first page of your immigration form(s).

|  |   |   |
|--|---|---|
| Applicant/Petitioner Full Last Name<br><b>SANDE DE GODOY</b> | Applicant/Petitioner Full First Name<br><b>Camila</b> | Applicant/Petitioner Full Middle Name<br><b>N/A</b> |
| Email Address<br><b>ca.sandes@gmail.com</b>                  |   | Mobile Phone Number (Text Message)                  |





**Notice of Entry of Appearance  
as Attorney or Accredited Representative**  
Department of Homeland Security

**DHS**  
**Form G-28**  
OMB No. 1615-0105  
Expires 05/31/2021

**Part 1. Information About Attorney or Accredited Representative**

1. USCIS Online Account Number (if any)  
▶ 0 0 7 4 9 2 6 2 5 4 3 8

**Name of Attorney or Accredited Representative**

2.a. Family Name (Last Name) **HAVERROTH SILVA**  
2.b. Given Name (First Name) **Otavio**  
2.c. Middle Name **N/A**

**Address of Attorney or Accredited Representative**

3.a. Street Number and Name **PO Box 90487**  
3.b.  Apt.  Ste.  Flr. **N/A**  
3.c. City or Town **San Diego**  
3.d. State **CA** 3.e. ZIP Code **92169**  
(USPS ZIP Code Lookup)  
3.f. Province **N/A**  
3.g. Postal Code **N/A**  
3.h. Country **USA**

**Contact Information of Attorney or Accredited Representative**

4. Daytime Telephone Number **5102419336**  
5. Mobile Telephone Number (if any) **5102419336**  
6. Email Address (if any) **otavio@legalhs.com**  
7. Fax Number (if any) **N/A**

**Part 2. Eligibility Information for Attorney or Accredited Representative**

Select **all applicable** items.

1.a.  I am an attorney eligible to practice law in, and a member in good standing of, the bar of the highest courts of the following states, possessions, territories, commonwealths, or the District of Columbia. If you need extra space to complete this section, use the space provided in **Part 6. Additional Information**.

Licensing Authority  
**California**

1.b. Bar Number (if applicable)  
**343486**

1.c. I (select **only one** box)  am not  am subject to any order suspending, enjoining, restraining, disbaring, or otherwise restricting me in the practice of law. If you are subject to any orders, use the space provided in **Part 6. Additional Information** to provide an explanation.

1.d. Name of Law Firm or Organization (if applicable)  
**HS Law Corp**

2.a.  I am an accredited representative of the following qualified nonprofit religious, charitable, social service, or similar organization established in the United States and recognized by the Department of Justice in accordance with 8 CFR part 1292.

2.b. Name of Recognized Organization  
**N/A**

2.c. Date of Accreditation (mm/dd/yyyy)  
**N/A**

3.  I am associated with **N/A**, the attorney or accredited representative of record who previously filed Form G-28 in this case, and my appearance as an attorney or accredited representative for a limited purpose is at his or her request.

4.a.  I am a law student or law graduate working under the direct supervision of the attorney or accredited representative of record on this form in accordance with the requirements in 8 CFR 292.1(a)(2).

4.b. Name of Law Student or Law Graduate  
**N/A**



**Part 3. Notice of Appearance as Attorney or Accredited Representative**

If you need extra space to complete this section, use the space provided in **Part 6. Additional Information**.

This appearance relates to immigration matters before (select **only one** box):

- 1.a.  U.S. Citizenship and Immigration Services (USCIS)
- 1.b. List the form numbers or specific matter in which appearance is entered.
- 2.a.  U.S. Immigration and Customs Enforcement (ICE)
- 2.b. List the specific matter in which appearance is entered.
- 3.a.  U.S. Customs and Border Protection (CBP)
- 3.b. List the specific matter in which appearance is entered.
- 4. Receipt Number (if any)  
▶
- 5. I enter my appearance as an attorney or accredited representative at the request of the (select **only one** box):  
 Applicant    Petitioner    Requestor  
 Beneficiary/Derivative    Respondent (ICE, CBP)

**Information About Client (Applicant, Petitioner, Requestor, Beneficiary or Derivative, Respondent, or Authorized Signatory for an Entity)**

- 6.a. Family Name (Last Name)
- 6.b. Given Name (First Name)
- 6.c. Middle Name
- 7.a. Name of Entity (if applicable)
- 7.b. Title of Authorized Signatory for Entity (if applicable)
- 8. Client's USCIS Online Account Number (if any)  
▶
- 9. Client's Alien Registration Number (A-Number) (if any)  
▶ A-

**Client's Contact Information**

- 10. Daytime Telephone Number
- 11. Mobile Telephone Number (if any)
- 12. Email Address (if any)

**Mailing Address of Client**

**NOTE:** Provide the client's mailing address. **Do not** provide the business mailing address of the attorney or accredited representative **unless** it serves as the safe mailing address on the application or petition being filed with this Form G-28.

- 13.a. Street Number and Name
- 13.b.  Apt.    Ste.    Flr.
- 13.c. City or Town
- 13.d. State    13.e. ZIP Code
- 13.f. Province
- 13.g. Postal Code
- 13.h. Country

**Part 4. Client's Consent to Representation and Signature**

**Consent to Representation and Release of Information**

I have requested the representation of and consented to being represented by the attorney or accredited representative named in **Part 1.** of this form. According to the Privacy Act of 1974 and U.S. Department of Homeland Security (DHS) policy, I also consent to the disclosure to the named attorney or accredited representative of any records pertaining to me that appear in any system of records of USCIS, ICE, or CBP.



**Part 4. Client's Consent to Representation and Signature** (continued)

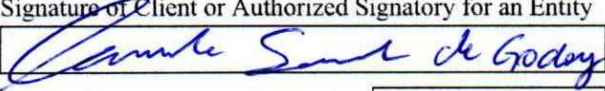
**Options Regarding Receipt of USCIS Notices and Documents**

USCIS will send notices to both a represented party (the client) and his, her, or its attorney or accredited representative either through mail or electronic delivery. USCIS will send all secure identity documents and Travel Documents to the client's U.S. mailing address.

If you want to have notices and/or secure identity documents sent to your attorney or accredited representative of record rather than to you, please select **all applicable** items below. You may change these elections through written notice to USCIS.

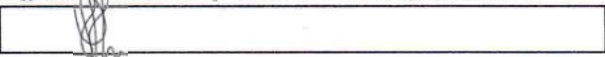
- 1.a.  I request that USCIS send original notices on an application or petition to the business address of my attorney or accredited representative as listed in this form.
- 1.b.  I request that USCIS send any secure identity document (Permanent Resident Card, Employment Authorization Document, or Travel Document) that I receive to the U.S. business address of my attorney or accredited representative (or to a designated military or diplomatic address in a foreign country (if permitted)).  
**NOTE:** If your notice contains Form I-94, Arrival-Departure Record, USCIS will send the notice to the U.S. business address of your attorney or accredited representative. If you would rather have your Form I-94 sent directly to you, select **Item Number 1.c.**
- 1.c.  I request that USCIS send my notice containing Form I-94 to me at my U.S. mailing address.

**Signature of Client or Authorized Signatory for an Entity**

- 2.a. Signature of Client or Authorized Signatory for an Entity  
➔ 
- 2.b. Date of Signature (mm/dd/yyyy)

**Part 5. Signature of Attorney or Accredited Representative**

I have read and understand the regulations and conditions contained in 8 CFR 103.2 and 292 governing appearances and representation before DHS. I declare under penalty of perjury under the laws of the United States that the information I have provided on this form is true and correct.

- 1. a. Signature of Attorney or Accredited Representative  

- 1. b. Date of Signature (mm/dd/yyyy)
- 2. a. Signature of Law Student or Law Graduate
- 2. b. Date of Signature (mm/dd/yyyy)



**Part 6. Additional Information**

If you need extra space to provide any additional information within this form, use the space below. If you need more space than what is provided, you may make copies of this page to complete and file with this form or attach a separate sheet of paper. Type or print your name at the top of each sheet; indicate the **Page Number**, **Part Number**, and **Item Number** to which your answer refers; and sign and date each sheet.

1.a. Family Name (Last Name)   
1.b. Given Name (First Name)   
1.c. Middle Name

2.a. Page Number  2.b. Part Number  2.c. Item Number

2.d. \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_ N/A \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

3.a. Page Number  3.b. Part Number  3.c. Item Number

3.d. \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_ N/A \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

4.a. Page Number  4.b. Part Number  4.c. Item Number

4.d. \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_ N/A \_\_\_\_\_  
\_\_\_\_\_  
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\_\_\_\_\_

5.a. Page Number  5.b. Part Number  5.c. Item Number

5.d. \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_ N/A \_\_\_\_\_  
\_\_\_\_\_  
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6.a. Page Number  6.b. Part Number  6.c. Item Number

6.d. \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_ N/A \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_





# Immigrant Petition for Alien Workers

Department of Homeland Security  
U.S. Citizenship and Immigration Services

USCIS  
Form I-140  
OMB No. 1615-0015  
Expires 02/28/2027

| For USCIS Use Only   | Fee Stamp | Priority Date  | Consulate | Action Block |
|--|-----------|--|-----------|--------------|
| <b>Classification</b><br><input type="checkbox"/> 203(b)(1)(A) Alien of Extraordinary Ability <input type="checkbox"/> 203(b)(2) Member of Professions with Advanced Degree/Exceptional Ability<br><input type="checkbox"/> 203(b)(1)(B) Outstanding Professor or Researcher <input type="checkbox"/> 203(b)(3)(A)(i) Skilled Worker<br><input type="checkbox"/> 203(b)(1)(C) Multinational Executive or Manager <input type="checkbox"/> 203(b)(3)(A)(ii) Professional<br><input type="checkbox"/> 203(b)(3)(A)(iii) Other Worker |           | <b>Certification</b><br><input type="checkbox"/> National Interest Waiver (NIW)<br><input type="checkbox"/> Schedule A, Group I<br><input type="checkbox"/> Schedule A, Group II |           |              |
| <b>Remarks</b>   |           |  |           |              |

|  |  |  |  |
|--|--|--|--|
| <b>To be completed by an Attorney or Accredited Representative (if any).</b> | <input checked="" type="checkbox"/> <b>Select this box if Form G-28 or Form G-28I is attached.</b> | <b>Attorney State Bar Number (if applicable)</b><br>343486 | <b>Attorney or Accredited Representative USCIS Online Account Number (if any)</b><br>0 0 7 4 9 2 6 2 5 4 3 8 |
|--|--|--|--|

▶ **START HERE - Type or print in black ink.**

## Part 1. Information About the Person or Organization Filing This Petition

If an individual is filing this petition, answer **Item Numbers 1.a. - 1.c.** If a company or organization is filing this petition, answer **Item Number 2.**

1.a. Family Name (Last Name)

1.b. Given Name (First Name)

1.c. Middle Name

2. Company or Organization Name

## Mailing Address [\(USCIS ZIP Code Lookup\)](#)

3.a. In Care Of Name

3.b. Street Number and Name

3.c.  Apt.  Ste.  Flr.

3.d. City or Town

3.e. State  3.f. ZIP Code

3.g. Province

3.h. Postal Code

3.i. Country

## Other Information

4. IRS Employer Identification Number (EIN) ▶

5. Are you a nonprofit organized as tax exempt or a governmental research organization?  Yes  No

6. Do you currently employ a total of 25 or fewer full-time equivalent employees in the United States, including all affiliates or subsidiaries of this company/organization?  Yes  No

7. U.S. Social Security Number (SSN) (if any) ▶

8. USCIS Online Account Number (if any) ▶

## Part 2. Petition Type

This petition is being filed for (select **only one** box):

- 1.a.  An alien of extraordinary ability.
- 1.b.  An outstanding professor or researcher.
- 1.c.  A multinational executive or manager.
- 1.d.  A member of the professions holding an advanced degree or an alien of exceptional ability (who is **NOT** seeking a National Interest Waiver (NIW)).
- 1.e.  A professional (at a minimum, possessing a bachelor's degree or a foreign degree equivalent to a U.S. bachelor's degree).



**Part 2. Petition Type (continued)**

- 1.f.  A skilled worker (requiring at least two years of specialized training or experience).
- 1.g.  Any other worker (requiring less than two years of training or experience).
- 1.h.  An alien applying for an NIW (who **IS** a member of the professions holding an advanced degree or an alien of exceptional ability).

This petition is being filed (select **only one** box):

- 2.a.  To amend a previously filed petition.  
 Previous Petition Receipt Number  
 N/A
- 2.b.  For the Schedule A, Group I or II designation.

**Part 3. Information About the Person for Whom You Are Filing**

- 1.a. Family Name (Last Name) **SANDE DE GODOY**
- 1.b. Given Name (First Name) **Camila**
- 1.c. Middle Name **N/A**

**Mailing Address**

- 2.a. In Care Of Name  
**Otavio Haverroth Silva**
- 2.b. Street Number and Name **PO Box 90487**
- 2.c.  Apt.  Ste.  Flr. **N/A**
- 2.d. City or Town **San Diego**
- 2.e. State **CA** 2.f. ZIP Code **92169**
- 2.g. Province **N/A**
- 2.h. Postal Code **N/A**
- 2.i. Country  
**USA**

**Other Information**

3. Date of Birth (mm/dd/yyyy) **04/09/1989**
4. City/Town/Village of Birth  
**Sao Paulo**
5. State or Province of Birth  
**Sao Paulo**

6. Country of Birth  
**Brazil**
7. Country of Citizenship or Nationality  
**Brazil**
8. Alien Registration Number (A-Number) (if any)  
▶ A- **N/A**
9. U.S. SSN (if any) ▶ **N/A**

**Information About His or Her Last Arrival in the United States**

If the person for whom you are filing is in the United States, provide the following information.

10. Date of Last Arrival (mm/dd/yyyy) **N/A**
- 11.a. Form I-94 Arrival-Departure Record Number  
▶ **N/A**
- 11.b. Expiration Date of Authorized Stay Shown on Form I-94 (mm/dd/yyyy) **N/A**
- 11.c. Status on Form I-94 (for example, class of admission, or paroled, if paroled)  
**N/A**
12. Passport Number  
**N/A**
13. Travel Document Number  
**N/A**
14. Country of Issuance for Passport or Travel Document  
**N/A**
15. Expiration Date for Passport or Travel Document (mm/dd/yyyy) **N/A**

**Part 4. Processing Information**

Provide the following information for the person named in **Part 3.** (select **only one** box):

- 1.a.  Alien will apply for a visa abroad at a U.S. Embassy or U.S. Consulate at:
- 1.b. City or Town  
**Rio de Janeiro**
- 1.c. Country  
**Brazil**
- 2.a.  Alien is in the United States and will apply for adjustment of status to that of lawful permanent resident.



**Part 4. Processing Information (continued)**

2.b. Alien's current country of residence or, if now in the United States, last country of permanent residence abroad.

Brazil

If you provided a United States address in **Part 3.**, provide the person's foreign address in **Item Numbers 3.a. - 3.f.**:

3.a. Street Number and Name **145 Otelo Zeloni Road**

3.b.  Apt.  Ste.  Flr. **House 7**

3.c. City or Town **Carapicuibá**

3.d. Province **Sao Paulo**

3.e. Postal Code **06351170**

3.f. Country **Brazil**

If the person's native alphabet is other than Roman letters, type or print the person's foreign name and address in the native alphabet in **Item Numbers 4.a. - 4.c.**:

4.a. Family Name (Last Name) **N/A**

4.b. Given Name (First Name) **N/A**

4.c. Middle Name **N/A**

**Mailing Address**

5.a. In Care Of Name **N/A**

5.b. Street Number and Name **N/A**

5.c.  Apt.  Ste.  Flr. **N/A**

5.d. City or Town **N/A**

5.e. Province **N/A**

5.f. Postal Code **N/A**

5.g. Country **N/A**

If you answer "Yes" to **Item Numbers 6.a. - 10.**, provide the case number, office location, date of decision, and disposition of the decision in the space provided in **Part 11. Additional Information.**

6.a. Are you filing any other petitions or applications with this Form I-140?  Yes  No

6.b. If you answered "Yes" to **Item Number 6.a.**, select all applicable boxes:

Form I-485

Form I-131

Form I-765

Other (Provide an explanation in **Part 11. Additional Information.**)

7. Is the person for whom you are filing in removal proceedings?  Yes  No

8. Has any immigrant visa petition ever been filed by or on behalf of this person?  Yes  No

9. Are you filing this petition without an original labor certification because the original labor certification was previously submitted in support of another Form I-140?  Yes  No

10. If you are filing this petition without an original labor certification, are you requesting that U.S. Citizenship and Immigration Services (USCIS) request a duplicate labor certification from the Department of Labor (DOL)?  Yes  No

**Part 5. Additional Information About the Petitioner**

Type of petitioner (select **only one** box):

1.a.  Employer

1.b.  Self

1.c.  Other (For example, Lawful Permanent Resident, U.S. citizen or any other person filing on behalf of the alien)

N/A

If a company or an organization is filing this petition, provide the following information:

2. Type of Business

N/A

3. Date Established (mm/dd/yyyy) **N/A**

4. Current Number of U.S. Employees **N/A**

5. Gross Annual Income \$ **N/A**

6. Net Annual Income \$ **N/A**

7. NAICS Code **N/A**

8. Labor Certification DOL Case Number

N/A



**Part 5. Additional Information About the Petitioner (continued)**

9. Labor Certification DOL Filing Date (mm/dd/yyyy)

N/A

10. Labor Certification Expiration Date (mm/dd/yyyy)

N/A

If an individual is filing this petition, provide the following information.

11. Occupation

AI and Technology Consultant

12. Annual Income

\$ N/A

**Part 6. Basic Information About the Proposed Employment**

1. Job Title

Chief Executives

2. SOC Code

▶ 1 1 - 1 0 1 1

3. Nontechnical Job Description

See page 8.

4. Is this a full-time position?

Yes  No

5. If the answer to **Item Number 4.** is "No," how many hours per week for the position?

N/A

6. Is this a permanent position?

Yes  No

7. Is this a new position?

Yes  No

8. Wages (Specify hour, week, month, or year):

\$ 110,000.00 per year

**Worksite Location**

For **Item Numbers 9.a. - 9.e.**, provide the address where the person will work if different from the address provided in **Part 1.**

9.a. Street Number and Name

To be determined

9.b.  Apt.  Ste.  Flr.

To be determined

9.c. City or Town

Austin

9.d. State

TX

9.e. ZIP Code

To be determined

**Part 7. Information About the Spouse and All Children of the Person for Whom You Are Filing**

For **Part 7.**, provide information on the spouse and all children related to the individual for whom you are filing this petition. Also, note if the individual will apply for a visa abroad or adjustment of status as the dependent of the individual for whom the petition is filed. If you need extra space to provide information about additional family members, use the space provided in **Part 11. Additional Information.**

**Person 1**

1.a. Family Name (Last Name)

DE GODOY PETRI LIMA

1.b. Given Name (First Name)

Danton

1.c. Middle Name

N/A

2. Date of Birth (mm/dd/yyyy)

07/30/1988

3. Country of Birth

Brazil

4. Relationship

Spouse

5. Is he or she applying for adjustment of status?

Yes  No

6. Is he or she applying for a visa abroad?

Yes  No

**Person 2**

7.a. Family Name (Last Name)

SANDE GALVAO

7.b. Given Name (First Name)

Manuella

7.c. Middle Name

N/A

8. Date of Birth (mm/dd/yyyy)

05/04/2015

9. Country of Birth

Brazil

10. Relationship

Daughter

11. Is he or she applying for adjustment of status?

Yes  No

12. Is he or she applying for a visa abroad?

Yes  No



**Part 7. Information About Spouse and All Children of the Person for Whom You Are Filing (continued)**

**Person 3**

- 13.a. Family Name (Last Name) **SANDE DE GODOY**
- 13.b. Given Name (First Name) **Gabriella**
- 13.c. Middle Name **N/A**
14. Date of Birth (mm/dd/yyyy) **04/04/2025**
15. Country of Birth **Brazil**
16. Relationship **Daughter**
17. Is he or she applying for adjustment of status?  
 Yes  No
18. Is he or she applying for a visa abroad?  
 Yes  No

**Person 4**

- 19.a. Family Name (Last Name) **N/A**
- 19.b. Given Name (First Name) **N/A**
- 19.c. Middle Name **N/A**
20. Date of Birth (mm/dd/yyyy) **N/A**
21. Country of Birth **N/A**
22. Relationship **N/A**
23. Is he or she applying for adjustment of status?  
 Yes  No
24. Is he or she applying for a visa abroad?  
 Yes  No

**Person 5**

- 25.a. Family Name (Last Name) **N/A**
- 25.b. Given Name (First Name) **N/A**
- 25.c. Middle Name **N/A**
26. Date of Birth (mm/dd/yyyy) **N/A**
27. Country of Birth **N/A**
28. Relationship **N/A**
29. Is he or she applying for adjustment of status?  
 Yes  No
30. Is he or she applying for a visa abroad?  
 Yes  No

**Person 6**

- 31.a. Family Name (Last Name) **N/A**
- 31.b. Given Name (First Name) **N/A**
- 31.c. Middle Name **N/A**
32. Date of Birth (mm/dd/yyyy) **N/A**
33. Country of Birth **N/A**
34. Relationship **N/A**
35. Is he or she applying for adjustment of status?  
 Yes  No
36. Is he or she applying for a visa abroad?  
 Yes  No



**Part 8. Contact Information, Certification, and Signature of the Petitioner or Authorized Signatory**

**Petitioner or Authorized Signatory's Contact Information**

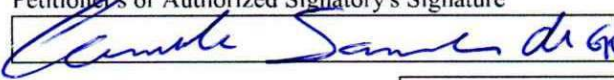
- 1.a. Petitioner's or Authorized Signatory's Family Name (Last Name)
- 1.b. Petitioner's or Authorized Signatory's Given Name (First Name)
- 2. Petitioner's or Authorized Signatory's Title
- 3. Petitioner's or Authorized Signatory's Daytime Telephone Number
- 4. Petitioner's or Authorized Signatory's Mobile Telephone Number (if any)
- 5. Petitioner's or Authorized Signatory's Email Address (if any)

**Petitioner's or Authorized Signatory's Certification and Signature**

If filing this petition on behalf of an organization, I certify that I am authorized to do so by the organization:

- a. I reviewed and provided or authorized all of the responses and information in my petition;
- b. I understood all of the responses and information contained in, and submitted with, my petition; and
- c. All of the responses and information were complete, true, and correct at the time of filing

Furthermore, I authorize the release of any information from any and all of my records as authorized signatory and the petitioner's records that USCIS may need to determine the petitioner's eligibility for an immigration request and to other entities and persons where necessary for the administration and enforcement of U.S. immigration law.

- 6.a. Petitioner's or Authorized Signatory's Signature  

- 6.b. Date of Signature (mm/dd/yyyy)

**Part 9. Interpreter's Contact Information, Certification, and Signature**

**Interpreter's Full Name**

- 1.a. Interpreter's Family Name (Last Name)
- 1.b. Interpreter's Given Name (First Name)
- 2. Interpreter's Business or Organization Name

**Interpreter's Contact Information**

- 3. Interpreter's Daytime Telephone Number
- 4. Interpreter's Mobile Telephone Number (if any)
- 5. Interpreter's Email Address (if any)

**Interpreter's Certification and Signature**

I certify, under penalty of perjury, that I am fluent in English and

and I have interpreted every question on the petition and Instructions and interpreted the petitioner's or authorized signatory's answers to the questions in that language, and the petitioner or authorized signatory informed me that they understood every instruction, question, and answer on the petition.

- 6.a. Interpreter's Signature
- 6.b. Date of Signature (mm/dd/yyyy)



**Part 10. Contact Information, Certification, and Signature of the Person Preparing this Petition, if Other Than the Petitioner or Authorized Signatory**

***Preparer's Full Name***

- 1. Preparer's Family Name (Last Name)
- Preparer's Given Name (First Name)
- 2. Preparer's Business or Organization Name

***Preparer's Contact Information***

- 3. Preparer's Daytime Telephone Number
- 4. Preparer's Mobile Telephone Number (if any)
- 5. Preparer's Email Address (if any)

***Preparer's Certification and Signature***

I certify, under penalty of perjury, that I prepared this petition for the petitioner or authorized signatory at their request and with express consent and that all of the responses and information contained in and submitted with the petition are complete, true, and correct and reflects only information provided by the petitioner or authorized signatory. The petitioner or authorized signatory reviewed the responses and information and informed me that they understand the responses and information in or submitted with the petition.

- 6. Preparer's Signature
- Date of Signature (mm/dd/yyyy)



**Part 11. Additional Information**

If you need extra space to provide any additional information within this petition, use the space below. If you need more space than what is provided, you may make copies of this page to complete and file with this petition or attach a separate sheet of paper. Type or print your name and A-Number (if any) at the top of each sheet; indicate the **Page Number**, **Part Number**, and **Item Number** to which your answer refers; and sign and date each sheet.

1. Family Name (Last Name)   
 Given Name (First Name)   
 Middle Name

2. IRS EIN

| Page Number | Part Number | Item Number |
|-------------|-------------|-------------|
| 4           | 6           | 3           |

Leads company operations and long-term strategic growth. Oversees cross-functional teams to ensure efficient project delivery aligned with business goals. Manages budgets, resources, and performance standards while supporting team development. Builds client and partner relationships and drives innovation by integrating new technologies into company services.

| Page Number | Part Number | Item Number |
|-------------|-------------|-------------|
| N/A         | N/A         | N/A         |

N/A

| Page Number | Part Number | Item Number |
|-------------|-------------|-------------|
| N/A         | N/A         | N/A         |

N/A

| Page Number | Part Number | Item Number |
|-------------|-------------|-------------|
| N/A         | N/A         | N/A         |

N/A

| Page Number | Part Number | Item Number |
|-------------|-------------|-------------|
| N/A         | N/A         | N/A         |

N/A





Application for Permanent Employment Certification  
 Form ETA-9089 – Final Determination: Permanent Employment Certification Approval  
 U.S. Department of Labor

## PERMANENT EMPLOYMENT CERTIFICATION APPROVAL

### A. U.S. Government Agency Use Only

Pursuant to the provisions of Sections 212(a)(5)(A) of the Immigration and Nationality Act, as amended, the Department hereby certifies that there are not sufficient workers who are able, willing, and qualified, and who will be available at the time of application for a visa and admission into the United States and place needed to fill the job opportunities for which certification is sought, and the permanent employment of the foreign worker will not adversely affect the wages and working conditions of workers in the United States similarly employed.

Therefore, by virtue of the signature below, the Department hereby acknowledges granting certification for the following *Application for Permanent Employment Certification* (Form ETA-9089):

|   |  |                            |                     |
|---|--|----------------------------|---------------------|
| 1. DOL Case Number  |  | 2. Case Status             |                     |
| 3. Employer Legal Business Name   |  | 4. Employer FEIN           |                     |
| 5. Foreign Worker's Last (family) Name  |  |                            |                     |
| 6. Foreign Worker's First (given) Name  |  |                            |                     |
| 7. Foreign Worker's Middle Name(s)  |  |                            |                     |
| 8. Job Title  |  |                            |                     |
| 9. SOC Code   |  | 10. SOC Occupational Title |                     |
| <b>Labor Certification Validity Information</b>   |  |                            |                     |
| 11. Filing Date   |  | 12. Determination Date     | 13. Expiration Date |
| 14. Department of Labor<br>Office of Foreign Labor Certification<br><i>(electronic signature)</i> |  |                            |                     |

Pursuant to 20 CFR 656, the aforementioned permanent labor certification is valid only for the job opportunity, the foreign worker, and the area of intended employment specified on the approved Form ETA-9089, including all appendices and any modifications approved by the Department. The aforementioned filing date on this approved *Application for Permanent Employment Certification*, established under 20 CFR 656.17(c), may be used as a priority date by the Department of Homeland Security and the Department of State, as appropriate. This approved *Application for Permanent Employment Certification* will expire if not filed in support of *Immigrant Petition for Alien Workers* (Form I-140) with the Department of Homeland Security by the aforementioned expiration date.

The foreign worker covered by this approved *Application for Permanent Employment Certification* has declared under Section B below, under penalty of perjury, that the foreign worker has read and reviewed every page of Appendix A for this approved Form ETA-9089, takes full responsibility for the accuracy of all information contained therein, and intends to accept permanent employment in the job opportunity specified on the approved Form ETA-9089, including all appendices, offered by the employer if granted a visa or an adjustment of status based on this permanent labor certification.

The employer covered by this approved *Application for Permanent Employment Certification* has declared under Section D below under penalty of perjury that it has read and reviewed every page of this approved Form ETA-9089, including all appendices, and takes full responsibility for the accuracy of all information contained therein and all documentation supporting this approved *Application for Permanent Employment Certification*, including any representations made by the employer's authorized preparer, agent or attorney, as applicable.

Application for Permanent Employment Certification  
 Form ETA-9089 – Final Determination: Permanent Labor Certification Approval  
 U.S. Department of Labor



**B. Foreign Worker Declaration**

I declare under penalty of perjury that I have read and reviewed all information contained in Appendix A of this approved Form ETA-9089, and that to the best of my knowledge the information contained therein is true and accurate. I understand that to knowingly and/or willfully furnish materially false information in the preparation of this form and any supplement thereto or to aid, abet, or counsel another to do so is a federal offense punishable by fines, imprisonment, or both (18 U.S.C. 2, 1001, 1546, 1621).

I further declare that I am the person identified under Section A, Fields 5, 6, and 7 above. I did not participate in any activities involving the interviewing or consideration of U.S. workers and intend to accept permanent employment in the job opportunity specified on this approved Form ETA-9089, including all appendices, offered by the employer if granted a visa or an adjustment of status based on this permanent labor certification.

|                               |                  |
|-------------------------------|------------------|
| 1. Signature *                | 2. Date Signed * |
| <i>Camilo Santos de Godoy</i> | 03/17/2026       |

**C. Attorney or Agent Declaration**

I declare under penalty of perjury that I am an attorney for the employer, or that I am an employee of, or hired by, the employer listed in Section C of the Form ETA-9089, and that I have been designated by that employer in accordance with 20 CFR 656.10(b) to act on its behalf in connection with this application.

I hereby certify that I have provided to the employer the entire Form ETA-9089, appendices, and all supporting documentation for review and to the best of my knowledge the information contained herein is true and accurate, including the employer's declaration regarding activities that I have undertaken on the employer's behalf in connection with this application. I understand that to knowingly and/or willfully furnish materially false information in the preparation of this form and any supplement hereto or to aid, abet, or counsel another to do so is a federal offense punishable by fines, imprisonment, or both (18 U.S.C. 2, 1001, 1546, 1621).

|   |                         |                     |
|---|-------------------------|---------------------|
| 1. Attorney or Agent's Last (family) Name * | 2. First (given) Name * | 3. Middle Initial § |
| HAVERROTH SILVA                             | Otavio                  | N/A                 |
| 4. Firm/Business Name §                     |                         |                     |
| HS Law Corp                                 |                         |                     |
| 5. Signature *                              | 6. Date Signed *        |                     |
| <i>[Signature]</i>                          | 03/17/2026              |                     |

**D. Employer Declaration**

I hereby designate the agent or attorney identified in Section C (if any) of the Form ETA-9089 to represent me for the purpose of labor certification and, by virtue of my signature in Field 5 below, I take full responsibility for the accuracy of any representations made by my agent or attorney, and my designated preparer identified in Section C above, on every page of the Form ETA-9089, including all appendices, and documentation supporting this application.

I declare under penalty of perjury that I have read and reviewed this application, including every page of the Form ETA-9089, appendices, and supporting documentation, and that to the best of my knowledge the information contained therein is true and accurate. I understand that to knowingly and/or willfully furnish materially false information in the preparation of this form and any supplement thereto or to aid, abet, or counsel another to do so is a federal offense punishable by fines, imprisonment, or both (18 U.S.C. 2, 1001, 1546, 1621).

|                         |                         |                     |
|-------------------------|-------------------------|---------------------|
| 1. Last (family) Name * | 2. First (given) Name * | 3. Middle Initial § |
|                         |                         |                     |
| 4. Title *              |                         |                     |
|                         |                         |                     |
| 5. Signature *          | 6. Date Signed *        |                     |
|                         |                         |                     |

For Public Burden Statement, see the Instructions for Form ETA-9089.

Application for Permanent Employment Certification  
Form ETA-9089 – Appendix A: Foreign Worker Information  
U.S. Department of Labor



**FOREIGN WORKER INFORMATION**

**A. Foreign Worker Contact Information**

|   |                          |  |
|---|--------------------------|--|
| 1. Foreign Worker's Last (family) Name *          |                          |  |
| SANDE DE GODOY                                    |                          |  |
| 2. Foreign Worker's First (given) Name *          |                          |  |
| Camila  |                          |  |
| 3. Foreign Worker's Middle Name(s) *              |                          |  |
| N/A   |                          |  |
| 4. Address 1 (current) *                          |                          |  |
| Otelo Zeloni Road, 145                            |                          |  |
| 5. Address 2 (apartment/suite/floor and number) § |                          |  |
| House 7   |                          |  |
| 6. City *   | 7. State *               | 8. Postal Code *                                     |
| Carapicuibá                                       | Sao Paulo                | 06351170   |
| 9. Country *                                      | 10. Province §           |  |
| Brazil  | Sao Paulo                |  |
| 11. Date of Birth (mm/dd/yyyy) *                  | 12. Class of Admission * | 13. Alien Registration Number (A#) (if applicable) * |
| 04/09/1989  | B1/B2                    | N/A  |
| 14. Country of Birth *                            |                          |  |
| Brazil  |                          |  |
| 15. Country of Citizenship or Nationality *       |                          |  |
| Brazil  |                          |  |

**B. Foreign Worker Education §**

**a. Educational Attainment Information 1**

|  |                                   |
|--|-----------------------------------|
| 1. Education: U.S. Diploma/Degree attained relevant to the job opportunity   |                                   |
| <input type="checkbox"/> None <input type="checkbox"/> High School/GED <input type="checkbox"/> Associate <input type="checkbox"/> Bachelor's <input type="checkbox"/> Master's <input type="checkbox"/> Doctorate (PhD) <input checked="" type="checkbox"/> Other Degree (JD, MD, etc.) |                                   |
| 1a. If "Other Degree" in question 1, specify the diploma/degree attained   |                                   |
| MBA  |                                   |
| 1b. Specify major(s) and/or field(s) of study (may list more than one related major and more than one field)   |                                   |
| Digital Data Marketing   |                                   |
| 1c. Name of Institution that issued the degree/diploma   |                                   |
| FIAP   |                                   |
| 1d. Name of Country of institution identified in question 1c   | 1e. Month/year attained (mm/yyyy) |
| Brazil   | 11/2018                           |

**b. Educational Attainment Information 2**

|   |                                   |
|---|-----------------------------------|
| 1. Education: U.S. Diploma/Degree attained relevant to the job opportunity  |                                   |
| <input type="checkbox"/> None <input type="checkbox"/> High School/GED <input checked="" type="checkbox"/> Associate <input type="checkbox"/> Bachelor's <input type="checkbox"/> Master's <input type="checkbox"/> Doctorate (PhD) <input checked="" type="checkbox"/> Other Degree (JD, MD, etc.) |                                   |
| 1a. If "Other Degree" in question 1, specify the diploma/degree attained  |                                   |
|   |                                   |
| 1b. Specify major(s) and/or field(s) of study (may list more than one related major and more than one field)  |                                   |
| Information Technology Management   |                                   |
| 1c. Name of Institution that issued the degree/diploma  |                                   |
| UNIP - Paulista University  |                                   |
| 1d. Name of Country of Institution identified in question 1c  | 1e. Month/year attained (mm/yyyy) |
| Brazil  | 11/2013                           |



Application for Permanent Employment Certification  
Form ETA-9089 – APPENDIX A: Foreign Worker Information  
U.S. Department of Labor

**B. Foreign Worker Education (continued)**

**c. Educational Attainment Information 3**

|   |                                   |
|---|-----------------------------------|
| 1. Education: U.S. Diploma/Degree attained relevant to the job opportunity<br><input type="checkbox"/> None <input type="checkbox"/> High School/GED <input type="checkbox"/> Associate <input type="checkbox"/> Bachelor's <input type="checkbox"/> Master's <input type="checkbox"/> Doctorate (PhD) <input type="checkbox"/> Other Degree (JD, MD, etc.) |                                   |
| 1a. If "Other Degree" in question 1, specify the diploma/degree attained  |                                   |
| 1b. Specify major(s) and/or field(s) of study (may list more than one related major and more than one field)  |                                   |
| 1c. Name of Institution that issued the degree/diploma  |                                   |
| 1d. Name of Country of Institution identified in question 1c  | 1e. Month/year attained (mm/yyyy) |

**d. Educational Attainment Information 4**

|   |                                   |
|---|-----------------------------------|
| 1. Education: U.S. Diploma/Degree attained relevant to the job opportunity<br><input type="checkbox"/> None <input type="checkbox"/> High School/GED <input type="checkbox"/> Associate's <input type="checkbox"/> Bachelor's <input type="checkbox"/> Master's <input type="checkbox"/> Doctorate (PhD) <input type="checkbox"/> Other Degree (JD, MD, etc.) |                                   |
| 1a. If "Other Degree" in question 1, specify the diploma/degree attained  |                                   |
| 1b. Specify major(s) and/or field(s) of study (may list more than one related major and more than one field)  |                                   |
| 1c. Name of Institution that issued the degree/diploma  |                                   |
| 1d. Name of Country of Institution identified in question 1c  | 1e. Month/year attained (mm/yyyy) |

**e. Educational Attainment Information 5**

|   |                                   |
|---|-----------------------------------|
| 1. Education: U.S. Diploma/Degree attained relevant to the job opportunity<br><input type="checkbox"/> None <input type="checkbox"/> High School/GED <input type="checkbox"/> Associate's <input type="checkbox"/> Bachelor's <input type="checkbox"/> Master's <input type="checkbox"/> Doctorate (PhD) <input type="checkbox"/> Other Degree (JD, MD, etc.) |                                   |
| 1a. If "Other Degree" in question 1, specify the diploma/degree attained  |                                   |
| 1b. Specify major(s) and/or field(s) of study (may list more than one related major and more than one field)  |                                   |
| 1c. Name of Institution that issued the degree/diploma  |                                   |
| 1d. Name of Country of Institution identified in question 1c  | 1e. Month/year attained (mm/yyyy) |

**C. Foreign Worker Training Qualifications §**

**a. Training, Certification(s), and/or License(s) Information 1**

|  |
|--|
| 1. Name of Institution/School/Training provider<br><b>Association or Computing Machinery</b> |
| 1a. Name of training, coursework, experience received<br><b>Professional Membership</b>      |



Application for Permanent Employment Certification  
Form ETA-9089 – APPENDIX A: Foreign Worker Information  
U.S. Department of Labor

|   |                                    |   |
|---|------------------------------------|---|
| 1b. Training/Certifications/licenses attained (if applicable) |                                    |   |
| 1c. Start date of training (mm/yyyy)                          | 1d. End date of training (mm/yyyy) | 1e. Month/year awarded (mm/yyyy)<br>02/2026 |

**b. Training, Certification(s), and/or License(s) Information 2**

|   |                                    |   |
|---|------------------------------------|---|
| 1. Name of Institution/School/Training provider<br>Udemy  |                                    |   |
| 1a. Name of training, coursework, experience received<br>LLMs and AI Agentes for Companies and Business |                                    |   |
| 1b. Training/Certifications/Licenses attained (if applicable)   |                                    |   |
| 1c. Start date of training (mm/yyyy)  | 1d. End date of training (mm/yyyy) | 1e. Month/year awarded (mm/yyyy)<br>03/2026 |

**c. Training, Certification(s), and/or License(s) Information 3**

|  |                                    |   |
|--|------------------------------------|---|
| 1. Name of Institution/School/Training provider<br>Udemy   |                                    |   |
| 1a. Name of training, coursework, experience received<br>AWS Certified AI Practitioner AIF-C01 Certification |                                    |   |
| 1b. Training/certifications/licenses attained (if applicable)  |                                    |   |
| 1c. Start date of training (mm/yyyy)   | 1d. End date of training (mm/yyyy) | 1e. Month/year awarded (mm/yyyy)<br>11/2025 |

**D. Foreign Worker Training Qualifications §**

**a. Skills, Abilities, and Proficiencies 1**

|  |                                   |
|--|-----------------------------------|
| 1. Name of Employer/Institution/School/Training Provider   |                                   |
| 1a. Country  | 1b. State, Territory, or Province |
| 1c. Description of specific skills, abilities, and/or proficiencies the foreign worker possesses or attained, which help establish whether the foreign worker meets the requirements identified for the job opportunity (up to 1,500 characters) |                                   |



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|  |
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**b. Skills, Abilities, and Proficiencies 2**

|   |                                   |
|---|-----------------------------------|
| 1. Name of Employer/Institution/School/Training Provider  |                                   |
| 1a. Country   | 1b. State, Territory, or Province |
| 1c. Description of specific skills, abilities, and/or proficiencies the foreign worker possesses or attained, which help establish whether the foreign worker meets the requirements identified for the job opportunity <i>(up to 1,500 characters)</i> |                                   |
|   |                                   |

**E. Foreign Worker Work Experience §**

**a. Work Experience 1**

|   |  |  |  |
|---|--|--|--|
| 1. Employer Name<br><b>Techmonks Consultoria em Tecnologia da Informacao Ltda</b>       |  |  |  |
| 1a. Address 1<br><b>Antonio Aggio St, 135</b>   |  |  |  |
| 1b. Address 2<br><b>Apt 61</b>  |  |  |  |
| 1c. City or Town<br><b>Sao Paulo</b>  |  |  | 1d. Postal Code<br><b>05713420</b>     |
| 1e. Country<br><b>Brazil</b>  |  | 1f. State, Territory, or Province<br><b>Sao Paulo</b>                              |  |
| 1g. Job Title<br><b>Mentor and Consultant in Technology and Artificial Intelligence</b> |  |  |  |
| 1h. Start Date (mm/yyyy)<br><b>04/2022</b>  | 1i. End Date (mm/yyyy)<br><b>Present</b> | 1j. Present<br><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No | 1k. Hours Worked Per Week<br><b>40</b> |

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11. Job Duties: Specify details of the job (work tasks performed, use of tools/equipment, supervision, etc.) (up to 3,500 characters)

Deliver mentoring, courses, and corporate training on Artificial Intelligence, no-code, low-code, and technology;  
Develop practical, business-oriented educational content to make technology accessible to professionals and companies;  
Create and publish engaging content on social media platforms such as Instagram, TikTok, and YouTube;  
Simplify complex technology concepts and demonstrate real-world applications and solutions;  
Provide technology consulting services to businesses as a strategic partner;  
Support companies in building technology products and scaling operations;  
Implement solutions to reduce manual processes and improve business performance;  
Develop software, AI applications, and AI-powered chatbots;  
Design and implement automated scheduling systems;  
Create and manage websites, e-commerce platforms, and digital marketing strategies;

For Public Burden Statement, see the Instructions for Form ETA-9089.

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**SUPPLEMENTAL INFORMATION**

**A. Supplemental Information 1 §**

| 1. Section and Item Number   | E | 1a. Section Name or Category of Supplemental Information | Foreign Worker Work Experience |
|--|---|--|--------------------------------|
| <p>1b. Supplemental Information. (up to 1,500 characters)</p> <p><b>Work Experience</b><br/> <b>Employer name: TalkBlue</b><br/> <b>Address of Employer: Vicente Pinzon, 54. 3rd floor. Sao Paulo - Sao Paulo/Brazil 04547130</b><br/> <b>Job title: CEO, Founder and Head of Product</b><br/> <b>Start date - End date: 03/2023 - 06/2024</b><br/> <b>Job duties: Founded TalkBlue after completing Antler's acceleration program; Secured initial investment of USD 150,000 from Antler; Built the product from ideation to execution, including UX/UI design and front-end development; Developed and executed commercial strategy, including go-to-market and marketing initiatives; Managed overall business operations; Presented the startup to investors and delivered business pitches; Led fundraising efforts and investor relations;</b></p> |   |  |                                |

**B. Supplemental Information 2 §**

| 1. Section and Item Number   | E | 1a. Section Name or Category of Supplemental Information | Foreign Worker Work Experience |
|--|---|--|--------------------------------|
| <p>1b. Supplemental Information. (up to 1,500 characters)</p> <p><b>Work Experience</b><br/> <b>Employer name: Antler</b><br/> <b>Address of Employer: Vicente Pinzon, 54. 3rd floor. Sao Paulo - Sao Paulo/Brazil 04547130</b><br/> <b>Job title: Entrepreneur in Residence</b><br/> <b>Start date - End date: 03/2023 - 07/2023</b><br/> <b>Job duties: Selected by Antler as one of 64 entrepreneurs to participate in its competitive residency program in Brazil; Collaborated with experienced founders to develop and build a startup during the program; Designed and validated a business idea, leading to the creation of TalkBlue; Prepared and delivered pitches to investors throughout the residency; Successfully secured USD 150,000 in investment for TalkBlue upon program completion;</b></p> |   |  |                                |

For Public Burden Statement, see the Instructions for Form ETA-9089.

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**SUPPLEMENTAL INFORMATION**

**A. Supplemental Information 1 §**

|  |          |  |                                       |
|--|----------|--|---------------------------------------|
| 1. Section and Item Number   | <b>E</b> | 1a. Section Name or Category of Supplemental Information | <b>Foreign Worker Work Experience</b> |
| 1b. Supplemental Information. (up to 1,500 characters)   |          |  |                                       |
| <p><b>Work Experience</b><br/> <b>Employer name:</b> Cuidas<br/> <b>Address of Employer:</b> Sao Paulo - SP/Brazil<br/> <b>Job title:</b> Head of Products<br/> <b>Start date - End date:</b> 01/2021 - 12/2021<br/> <b>Job duties:</b> Led product, communications, and design teams within a healthcare startup focused on continuous and primary care; Managed the development and evolution of all technology products, including patient-facing and internal systems; Oversaw the application connecting patients, doctors, and nurses for 24/7 healthcare services; Directed the development of a web-based electronic medical record system; Managed the company's back-office platform to support operations; Contributed to a B2B business model offering healthcare solutions as an employee benefit to reduce company costs; Supported the company through its acquisition by Alice, recognized as one of the most innovative companies in Latin America by Fast Company;</p> |          |  |                                       |

**B. Supplemental Information 2 §**

|  |          |  |                                       |
|--|----------|--|---------------------------------------|
| 1. Section and Item Number   | <b>E</b> | 1a. Section Name or Category of Supplemental Information | <b>Foreign Worker Work Experience</b> |
| 1b. Supplemental Information. (up to 1,500 characters)   |          |  |                                       |
| <p><b>Work Experience</b><br/> <b>Employer name:</b> Creditas<br/> <b>Address of Employer:</b> Nacoes Unidas Ave, 12995. Block I. Sao Paulo/Brazil 04578911<br/> <b>Job title:</b> Senior Product Manager<br/> <b>Start date - End date:</b> 03/2020 - 01/2021<br/> <b>Job duties:</b> Worked as Product Manager at Creditas, leading two distinct technology products; Led the development of a communications platform enabling interactions between customers and the sales team throughout the contracting process; Oversaw WhatsApp system orchestration, chatbot development, and automated communication workflows; Improved operational efficiency and user experience through automation and optimized communication flows; Led the Product Flexibility platform, focused on technical architecture and scalability; Analyzed internal systems to identify common components and integration opportunities via APIs; Reduced technical complexity and accelerated the development of new products; Promoted scalability and operational efficiency across the organization;</p> |          |  |                                       |

For Public Burden Statement, see the Instructions for Form ETA-9089.

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**SUPPLEMENTAL INFORMATION**

**A. Supplemental Information 1 §**

|   |          |  |                                       |
|---|----------|--|---------------------------------------|
| 1. Section and Item Number  | <b>E</b> | 1a. Section Name or Category of Supplemental Information | <b>Foreign Worker Work Experience</b> |
| <p>1b. Supplemental Information. (up to 1,500 characters)</p> <p><b>Work Experience</b><br/> <b>Employer name:</b> Dasa<br/> <b>Address of Employer:</b> Jurua Ave, 548. Barueri - Sao Paulo/Brazil 06455010<br/> <b>Job title:</b> IT Specialist<br/> <b>Start date - End date:</b> 12/2017 - 02/2020<br/> <b>Job duties:</b> Led three technology products at Dasa with dedicated squads, built from scratch; Developed a patient MDM system integrating over 70M records into a unified health database; Enabled data-driven medical decisions and supported new products like NAV; Built a mobile app for physicians to access clinical data and improve patient care; Implemented a WhatsApp-based exam scheduling system with chatbot automation;</p> |          |  |                                       |

**B. Supplemental Information 2 §**

|   |          |  |                                       |
|---|----------|--|---------------------------------------|
| 1. Section and Item Number  | <b>E</b> | 1a. Section Name or Category of Supplemental Information | <b>Foreign Worker Work Experience</b> |
| <p>1b. Supplemental Information. (up to 1,500 characters)</p> <p><b>Work Experience</b><br/> <b>Employer name:</b> 5A Consultoria<br/> <b>Address of Employer:</b> Arizona St, 1426. Sao Paulo - Sao Paulo/Brazil 04567003<br/> <b>Job title:</b> Software Engineer and Tech Lead<br/> <b>Start date - End date:</b> 06/2013 - 07/2017<br/> <b>Job duties:</b> Worked at 5A Consultoria delivering software projects for large clients; Developed web applications at Buscapé using modern front-end and back-end technologies; Progressed from Software Engineer to Tech Lead at Isobar, leading development of an innovative car configuration platform for Fiat; Built a pioneering online car purchase experience in Brazil; Contributed to the development and scaling of payment systems at PagSeguro (UOL); Worked on cross-browser development, system maintenance, and scalability of a large-scale fintech platform; Collaborated on technology decisions and implementation strategies to ensure system performance and maintainability;</p> |          |  |                                       |

For Public Burden Statement, see the Instructions for Form ETA-9089.

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**SUPPLEMENTAL INFORMATION**

**A. Supplemental Information 1 §**

|  |          |  |                                       |
|--|----------|--|---------------------------------------|
| 1. Section and Item Number   | <b>E</b> | 1a. Section Name or Category of Supplemental Information | <b>Foreign Worker Work Experience</b> |
| <p>1b. Supplemental Information. (up to 1,500 characters)</p> <p><b>Work Experience</b><br/> <b>Employer name: Resource IT Solutions</b><br/> <b>Address of Employer: Bela Cintra St, 986. Sao Paulo - Sao Paulo/Brazil 01415906</b><br/> <b>Job title: Software Engineer</b><br/> <b>Start date - End date: 04/2010 - 06/2013</b><br/> <b>Job duties: Worked as Software Engineer at Resource on a dedicated project for Banco Santander; Contributed to restructuring the bank's online platform after the acquisition of Banco Real; Applied best practices in information architecture, usability, SEO, accessibility, and web standards; Participated in requirements gathering, testing cycles, and project documentation; Developed responsive web solutions using HTML5, CSS3, JavaScript, jQuery, and Less;</b></p> |          |  |                                       |

**B. Supplemental Information 2 §**

|   |  |  |  |
|---|--|--|--|
| 1. Section and Item Number                                    |  | 1a. Section Name or Category of Supplemental Information |  |
| <p>1b. Supplemental Information. (up to 1,500 characters)</p> |  |  |  |

**For Public Burden Statement, see the Instructions for Form ETA-9089.**

**SUMMARY OF COVER LETTER**

Petitioner: **Godoy, Camila Sande de**

Type of Petition: **I-140, EB-2 National Interest Waiver**

Classification Sought: **Immigration and Nationality Act 203(b)(2)(B)**

This petition is submitted on behalf of **Ms. Camila Sande de Godoy**, a technology professional with more than eighteen years of experience in software engineering, digital platform development, and artificial intelligence applications. She proposes the creation of **DataMed AI**, a U.S.-based technology initiative focused on developing artificial intelligence solutions and data-driven digital systems designed to support innovation and improve digital infrastructure, particularly within healthcare technology environments.

Mr. Godoy's petition seeks exemption from the labor certification requirement under *Matter of Dhanasar*, 26 I&N Dec. 884 (AAO 2016), as her qualifications and proposed endeavor fulfill the three-prong test for a National Interest Waiver:

- 1. Substantial Merit and National Importance:** The proposed endeavor supports technological innovation and the development of digital solutions through the creation of **DataMed AI**, a technology initiative focused on artificial intelligence applications and data-driven digital systems. By developing advanced technology solutions designed to improve digital infrastructure and support innovation within technology-driven environments, the endeavor contributes to the continued modernization and advancement of the U.S. technology ecosystem.
- 2. Well-Positioned to Advance the Proposed Endeavor:** Ms. Godoy's more than eighteen years of experience in software engineering, digital platform development, and artificial intelligence applications, combined with her leadership in complex technology projects and her experience in technology-driven organizations, uniquely position her to lead the proposed endeavor. Her professional background includes the development of large-scale digital systems, leadership in multidisciplinary technology teams, and participation in entrepreneurial initiatives within the technology sector. Moreover, her substantially high remuneration related to her professional activities, and the testimony of experts, corroborates the fact that she is well-positioned for the proposed endeavor.
- 3. Balancing of Benefits to the United States:** Ms. Godoy's endeavor will support technological innovation and contribute to the development of advanced digital solutions through the implementation of artificial intelligence applications and technology-driven systems. As the founder and leader of DataMed AI, she will develop and implement technology initiatives rather than compete for an existing job position, making the labor certification process impractical. Granting a waiver allows the United States to benefit from her technological expertise and the innovation generated by her proposed endeavor.

Considering these factors, **Ms. Camila Sande de Godoy fulfills all the requirements for a National Interest Waiver**. We respectfully request a thorough review of this petition and the supporting documentation, which together present comprehensive evidence of her exceptional qualifications and the technological impact of her proposed endeavor.

We therefore request favorable consideration of this **Form I-140 petition**, recognizing Ms. Godoy's potential contributions to technological innovation and to the **national interest of the United States**.

Thank you for your attention to this matter.

Sincerely,



**Otavio Haverroth Silva**  
**California Bar # 343486**

March 20, 2026

Via USPS

USCIS

Attn: I-140

P.O. Box 660128

Dallas, TX 75266-0128

**Ref: I-140 Immigrant Visa Self-Petition of Ms. Camila Sande de Godoy as a Person of Exceptional Ability with a request for National Interest Waiver.**

**STEM PROFESSIONAL AND PROPOSED ENDEAVOR**

**CIP Code: 11.0101 – Computer and Information Sciences, General**

Dear Immigration Officer,

This letter is respectfully submitted in support of **Ms. Camila Sande de Godoy (hereinafter “Ms. Godoy”)** and her Immigration self-petition for an alien worker (Form I-140), demonstrating her fulfillment of the EB-2 National Interest Waiver requirements and providing evidentiary support.

Ms. Godoy is eligible for EB-2 classification as she meets the minimum eligibility criteria as a person of exceptional ability pursuant to section 203(b)(2) of the Immigration and Nationality Act, 8 U.S.C. § 1153(b)(2). Specifically, the Beneficiary satisfies the regulatory requirements through: official academic records evidencing formal education in information technology; letters documenting more than eighteen years of full-time professional experience in software engineering, product development, and technology leadership; evidence of her executive roles and entrepreneurial activities in the technology sector, including founding and leading technology ventures; and recognition for her achievements and significant contributions to the digital technology and innovation ecosystem, including a national professional award recognizing her performance in the technology sector.

Ms. Godoy, a Brazilian national, is a technology professional and digital innovation leader with more than eighteen years of experience in software engineering, product development, and technology-driven business strategy. Her career includes senior leadership roles in major technology, fintech, and healthcare organizations, where she has overseen the design and implementation of complex digital platforms, data infrastructure systems, and scalable technology products. She has also founded and led technology ventures focused on artificial intelligence, automation, and digital product innovation.

Ms. Godoy’s professional trajectory combines strong technical expertise in software systems with strategic leadership in product management, artificial intelligence applications, and digital platform development. Throughout her career, she has led multidisciplinary technology teams, developed large-scale data systems used in healthcare environments, and designed digital solutions aimed at improving operational efficiency and service delivery.

Her exceptional credentials, demonstrated by nearly two decades of experience in the technology sector, leadership in the development of complex digital systems, entrepreneurial innovation, and national professional recognition, place her well above ordinary professionals in her field. As such, Ms. Godoy represents a valuable resource to the United States technology and digital health ecosystem, particularly in the advancement of artificial intelligence solutions and healthcare data infrastructure designed to improve efficiency and care coordination.

In *Matter of Dhanasar* 26 I&N Dec. 884 (AAO 2016), it was ruled that USCIS may grant a National Interest Waiver if the petitioner demonstrates, by a preponderance of the evidence, that:

- **Her proposed endeavor has substantial merit and national importance.** In this particular case, through the development and implementation of artificial intelligence solutions and healthcare data infrastructure designed to improve operational efficiency, strengthen data interoperability, enhance coordination of care, and support the modernization of outpatient healthcare systems in the United States – **Section 3.1**;
- **She is exceptionally well-positioned to advance this endeavor.** Based on Ms. Godoy’s extensive experience in software engineering, digital product development, and technology leadership, her background in designing and implementing large-scale digital systems, her experience developing healthcare data platforms and automation solutions, and her entrepreneurial leadership in technology ventures focused on artificial intelligence and digital innovation – **Section 3.2**; and
- **On balance, that it is clearly in the interest of the United States to waive the job offer and labor certification requirements.** Ms. Godoy’s proposed endeavor will contribute to improving efficiency within healthcare delivery systems, strengthening digital health infrastructure, supporting the adoption of advanced technologies in healthcare environments, and advancing national priorities related to healthcare modernization and innovation - **Section 3.3**.

The evidence enclosed with this petition will establish, **by a preponderance of the evidence**, that Ms. Godoy’s contributions will serve the national interest of the United States and satisfy all elements of the EB-2 NIW standard.

## 1. LEGAL STANDARD

### Preponderance of the Evidence

The standard of proof, commonly used in federal matters, known as the “preponderance of the evidence standard,” comes into play when the plaintiff satisfies the burden of proof by offering evidence that demonstrates their claims have a greater than 50% chance of being true. In other words, if a piece of evidence can be more likely to be true than false, the burden of proof is met.

If evidence falls short of the 51% standard, examiners should resolve their doubts by requesting clarifying evidence to allow the petitioner to explain and document its eligibility. The preponderance standard is “rock bottom at the fact-finding level of Electrical litigation.” (*Matter of E-M*, 20 I. & N. Dec. 77 (BIA 1989), at 83 citing *Charlton v. FTC*, 543 F.2d 903, 907 (D.C.Cir.1976)).

BIA member Lory Rosenberg, *In re M-B-A-*, 23 I&N Dec. 474 at 484 (BIA 2002), notes that preponderance “requires evidence of a greater than 50% chance that an event will occur,” citing *INS v. Cardoza-Fonseca*, 480 U.S. 421, 431 (1987). She adds that preponderance “simply requires the trier of fact to believe that the existence of a fact is more probable than its nonexistence before [he] may find in favor of the party who has the burden to persuade the [judge] of the fact’s existence,” citing *In re Winship*, 397 U.S. 358, 371–72 (1970) (Harlan, J., concurring). She concludes that “(un)like other standards of proof such as reasonable doubt or clear and convincing evidence, the preponderance standard ‘allows both parties to share the risk of error in roughly equal fashion’” citing *Metropolitan Stevedore Co. v. Rambo*, 521 U.S. 121, 137 (1997).

The evidence presented in this petition strongly indicates that **Ms. Godoy more likely than not meets the EB-2 category criteria as an individual of exceptional ability in computer and information sciences, with expertise in artificial intelligence applications, digital platform development, and healthcare data systems**. Furthermore, applying the preponderance of the evidence standard, it is highly likely that Ms. Godoy qualifies for a National Interest Waiver, given that her proposed endeavor, focused on the development and implementation of artificial intelligence solutions and healthcare data infrastructure aimed at improving operational efficiency, strengthening care coordination, and modernizing outpatient healthcare environments, possesses substantial merit and national importance to the United States.

## 2. THE EB-2 CLASSIFICATION

### Exceptional Ability

To qualify under the EB-2 category, an individual must demonstrate eligibility as either a member of the profession with an advanced degree or as a person of exceptional ability in the sciences, arts, or business. In cases involving exceptional ability, the petitioner must satisfy at least three (3) of the criteria specified under the Immigration and Nationality Act (INA) and 8 C.F.R. § 204.5(k)(3)(ii).

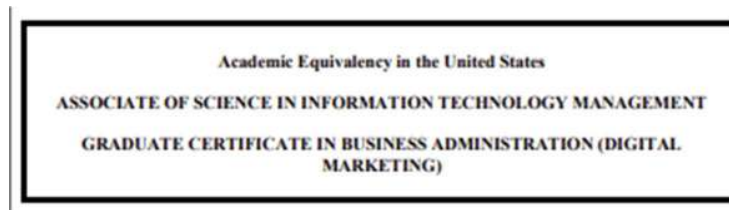
Using the preponderance of the evidence standard, this petition will demonstrate that Ms. Godoy meets at least three (3) of these qualifying criteria, thereby establishing her exceptional ability in the field of the sciences sector.

#### **2.1. Official academic record showing that you have a degree, diploma, certificate, or similar award from a college, university, school, or other institution of learning relating to your area of exceptional ability:**

Ms. Godoy earned a “**Technologist Degree in Information Technology Management**” from Universidade Paulista, Brazil, in November 2013. This program provided a structured academic foundation in key areas of information technology and digital systems, including information systems, database administration, computer networks and telecommunications, software quality, information security, infrastructure management, strategic IT planning, and information systems modeling. These academic disciplines provided the beneficiary with a formal educational basis directly related to the development, implementation, and management of modern technological systems.

Furthermore, Ms. Godoy completed a **Postgraduate Program, MBA in Digital Data Marketing** at the Faculdade de Informática e Administração Paulista, Brazil, in September 2018. This graduate-level program included advanced coursework in digital technologies, data analytics, digital marketing systems, machine learning, data visualization, and digital platform management, further strengthening her expertise in data-driven technologies and digital innovation.

According to an academic credential evaluation prepared by Carnegie Evaluations LLC, **Ms. Godoy's academic studies are equivalent to an Associate of Science in Information Technology Management and a Postgraduate Certificate in Business Administration (Digital Marketing)**, issued by accredited higher education institutions in the United States.



These academic credentials align directly with Ms. Godoy's professional trajectory in **Computer and Information Sciences**, including software engineering, artificial intelligence applications, digital product development, and healthcare data systems. Her formal academic background provides a solid educational foundation that underpins her work in the development of advanced digital platforms, automation technologies, and data-driven solutions. In conclusion, Ms. Godoy's academic record demonstrates a formal education directly related to her field of exceptional ability and substantiates her specialization in artificial intelligence systems, digital platforms, and data infrastructure within the healthcare sector. Consequently, she clearly satisfies this regulatory criterion. **(Exhibit B.I.)**

**2.2. Evidence in the form of letter(s) from current or former employer(s) showing that the beneficiary has at least 10 years of full-time experience in the occupation in which he or she is being sought;**

Ms. Godoy is a highly experienced technology professional and digital innovation leader with more than eighteen years of continuous full-time professional experience in software engineering, digital product development, and technology leadership. Her career combines deep technical expertise in complex software systems with strategic leadership in digital platform development, artificial intelligence applications, and data-driven technology solutions across multiple sectors, including healthcare, fintech, e-commerce, and technology startups.

Ms. Godoy **began her professional career in the technology sector in April 2010 as a Software Developer at Resource IT Solutions** in São Paulo, Brazil, where she contributed to large-scale digital transformation initiatives for Banco Santander following its acquisition of Banco Real. In this role, she worked on the restructuring of the bank's online systems, applying advanced technologies such as HTML5, CSS3, JavaScript, responsive web architecture, and usability optimization to support secure and scalable digital banking platforms.

**From June 2013 to July 2017, Ms. Godoy served as a Software Engineer and later Tech Lead at 5A Consultoria**, where she participated in multiple high-impact technology projects for major

corporate clients, including PagSeguro, Isobar, and Buscapé. During this period, she contributed to the development of complex digital platforms, payment systems, and large-scale e-commerce infrastructures, utilizing modern programming frameworks such as AngularJS, React, Node.js, and Java-based backend systems.

**Between December 2017 and February 2020, Ms. Godoy worked as an IT Specialist at Dasa (Diagnósticos da América S.A.),** the largest integrated healthcare network in Brazil. In this position, she led the development of several highly complex healthcare technology systems, including a Master Data Management platform responsible for consolidating and organizing health records for more than seventy million patients nationwide, as well as digital platforms designed to support clinical decision-making, patient access to medical information, and automated healthcare service scheduling.

**From March 2020 to January 2021, Ms. Godoy served as a Senior Product Manager at Credits,** a leading fintech company, where she led the development of digital communication platforms and automation systems integrating messaging services, chatbots, and customer journey management tools designed to enhance operational efficiency and user experience.

**She subsequently served as Head of Products at Cuidas, a health technology startup focused on digital primary care delivery,** where she led multidisciplinary teams responsible for developing and managing the company's entire digital health technology portfolio, including patient-facing applications, clinical data systems, and operational platforms used by healthcare professionals.

Ms. Godoy was selected as an **Entrepreneur in Residence at Antler<sup>1</sup>**, a global venture capital firm, from March 2023 to July 2023, where she participated in a competitive startup-building program focused on developing and presenting new ventures to investors. Following this experience, she founded **TalkBlue**, where she served as **CEO, Founder, and Head of Product** from March 2023 to June 2024. Through this initiative, she led product development from ideation to execution, including user experience design, front-end development, go-to-market strategy, and business operations, and successfully secured an initial investment of **US\$150,000** from Antler.

Therefore, the documentary evidence conclusively establishes that Ms. Godoy possesses well over ten years of full-time professional experience in the field of computer and information sciences, particularly in software engineering, artificial intelligence applications, and digital platform development, fully satisfying this regulatory criterion for classification as an individual of exceptional ability pursuant to **8 C.F.R. § 204.5(k)(3)(ii)(B). (Exhibit B.II)**

### **2.3. A license to practice the profession or certification for a particular profession or occupation;**

Ms. Godoy has obtained professional certifications and specialized training directly related to her area of expertise and the proposed venture within the fields of technology and artificial intelligence. These certifications demonstrate her ongoing professional development and technical qualifications in emerging digital technologies.

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<sup>1</sup> <https://br.antler.co/location/brazil>

In particular, Ms. Godoy completed the training for the **AWS Certified AI Practitioner (AIF-C01) certification**, a professional certification program focused on artificial intelligence technologies, machine learning concepts, and the implementation of AI-based solutions within cloud computing environments. Amazon Web Services (AWS), a global leader in cloud computing infrastructure, offers certification programs that are internationally recognized credentials validating professional expertise in cloud architecture, artificial intelligence services, and modern digital infrastructures.

The AWS Certified AI Practitioner certification formally validates foundational knowledge in artificial intelligence, machine learning, and generative AI concepts, as well as their practical applications within cloud environments. According to AWS certification materials, the credential is obtained through a structured examination process administered through authorized testing centers such as Pearson VUE, demonstrating a formal assessment of technical competencies in AI technologies and cloud-based systems. Through this certification, Ms. Godoy developed specialized knowledge in areas such as machine learning fundamentals, responsible AI practices, and the practical implementation of artificial intelligence technologies in modern digital systems.



Consequently, this evidence satisfies the regulatory criterion of “license to practice a profession or certification for a specific profession or occupation” set forth in 8 C.F.R. § 204.5(k)(3)(ii)(C), as it documents Ms. Godoy’s recognized professional certification in artificial intelligence technologies and cloud computing issued by Amazon Web Services (AWS). (**Exhibit B.III**).

#### **2.4. Evidence that the beneficiary has commanded a salary or other remuneration for services that demonstrate exceptional ability:**

Ms. Godoy has earned substantial remuneration for her professional services in the technology sector, reflecting her senior-level expertise, her leadership responsibilities, and her recognized value within the digital technology industry.

According to the accountant's statement, Ms. Godoy received significant income through her technology consulting and product leadership activities associated with **TechMonks Consultoria em Tecnologia da Informação Ltda.**, totaling R\$ 221,756.56 in 2022, R\$ 452,878.65 in 2023, R\$ 438,900.56 in 2024, and **R\$ 528,852.37 in 2025**, demonstrating consistent growth and strong market demand for her expertise.

Additional documentation derived from Ms. Godoy’s official income tax returns in Brazil further confirms the earnings derived from her professional activities in the technology sector, including services related to software development, digital platforms, and artificial intelligence consulting.

In contrast, publicly available labor market data from Glassdoor<sup>2</sup> indicate that senior technology leadership positions in Brazil, such as Director of Technology, typically command salaries averaging **R\$ 14,000 per month, equivalent to R\$ 168,000 per year**. Ms. Godoy's remuneration, therefore, exceeds the upper limit of the salary range associated with comparable executive positions in the technology field in Brazil.

In light of the foregoing, the evidence demonstrates that Ms. Godoy has earned remuneration above the average for professionals in her field of practice, reflecting her advanced expertise and professional standing in Computer and Information Sciences, thereby satisfying the regulatory requirements established under 8 C.F.R. § 204.5(k)(3)(ii)(D) (**Exhibit B.IV**).

## **2.5. Membership in a professional association (s).**

Ms. Godoy is a professional member of the **Association for Computing Machinery (ACM)**<sup>3</sup>, one of the most established and internationally respected professional organizations dedicated to the advancement of computer science and information technology.

As formally certified by ACM, Ms. Camila Sande de Godoy fulfilled the requirements for **Professional Membership** and has been admitted as a member of the Association for Computing Machinery, with active membership status since **February 2026**. The official membership certificate confirms her admission into the organization's professional community of computing professionals and technology specialists.

Founded in 1947, ACM is the world's largest global organization dedicated to computing professionals, bringing together researchers, engineers, software developers, and technology leaders working in areas such as computer science, artificial intelligence, data systems, and digital technologies. The organization promotes professional development, research dissemination, technological innovation, and collaboration among experts in the computing field.

Membership in ACM reflects professional engagement with the international computing community and provides access to specialized technical resources, professional networks, and knowledge-sharing initiatives that support the advancement of computing as a scientific and professional discipline.

Ms. Godoy's membership in ACM demonstrates her professional integration into a recognized global association dedicated to computing and information sciences, reinforcing her standing within the technology sector and her continued engagement with the professional community in her field of exceptional ability.

This membership therefore satisfies the regulatory criterion of "**membership in a professional association**" under **8 C.F.R. § 204.5(k)(3)(ii)(E)**, as it evidences Ms. Godoy's participation in a recognized professional organization directly related to her field of exceptional ability in **Computer and Information Sciences**. (**Exhibit B.V**).

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<sup>2</sup> [https://www.glassdoor.com.br/Sal%C3%A1rios/technology-director-sal%C3%A1rio-SRCH\\_KO0,19.htm](https://www.glassdoor.com.br/Sal%C3%A1rios/technology-director-sal%C3%A1rio-SRCH_KO0,19.htm)

<sup>3</sup> <https://www.acm.org/about-acm>

## **2.6. Recognition for achievements and significant contributions to the industry or field by the petitioner’s peers, government entities, professional or business organizations:**

Ms. Godoy’s achievements and contributions to the technology sector are evidenced by her work in digital platform development, artificial intelligence applications, and data-driven innovation across industries such as healthcare, fintech, and digital commerce.

Her professional recognition is further demonstrated by her receipt of the “**Prêmio Profissional Digital em Tecnologia**” (2022), awarded by the **Brazilian Association of Digital Agents (ABRADi)**<sup>4</sup> in partnership with **Digitalks**, one of the leading digital business platforms in Brazil. The award was presented during the **Digitalks Expo**, a nationally recognized industry event attended by over **1,000 professionals**, and is designed to recognize outstanding professionals who demonstrate excellence, innovation, and impact in the digital technology sector. This recognition highlights Ms. Godoy’s contributions within a competitive national environment and reinforces her standing as a distinguished professional in the field. (**Exhibit B.VI**).

Furthermore, its recognition is bolstered by letters from experts. One such letter was issued by **Mrs. Bruno Cabuto**, Chief Technology Officer at Liqi Digital Assets, in São Paulo, Brazil. I hold a bachelor's degree in Computer Science from Universidade São Judas Tadeu and have postgraduate degrees (lato sensu): MBA in Project Management from FIAP and MBA in IT Management from FIA Business School. I have over twenty years of experience in technology.

*“During the time we worked together, Ms. Godoy simultaneously led three technology products built from scratch, all of strategic importance to Dasa, Brazil’s largest integrated healthcare network, operating in diagnostic medicine, hospitals, oncology, genomics, care coordination, and telemedicine. The first of these projects was the Patient MDM (Master Data Management), a solution of extremely high technical complexity designed to serve as the central database for all of the company’s systems. Under her leadership, this product enabled the deduplication and enrichment of data for over 70 million patients in Brazil, facilitating the creation of a unified health record. Building upon this foundation, physicians gained an integrated view of the patient, which enabled more accurate decision-making and a more proactive approach to disease prevention and treatment. The MDM was integrated into all of Dasa’s core systems and also served as the foundation for the development of new products, such as the NAV platform, through which patients can access their test results online, regardless of the laboratory or hospital utilized.”*

**Ms. Debora Alves**, Chief Technology Officer, Chief Operating Officer, and co-founder of Cuidas, a health technology company subsequently acquired by Alice Saúde, a Brazilian health plan operator heavily grounded in technology and focused on primary care, attests:

*“Our central objective was to reduce healthcare costs for our client companies, for whom health plans typically represent the second-largest expenditure after payroll, while simultaneously expanding access to quality care and improving health outcomes for their employees. In this context, Camila’s leadership, at the helm of the Product,*

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<sup>4</sup> <https://www.instagram.com/p/ChuL131gxWp/>

*Communications, and Design teams—was instrumental in translating this strategy into robust digital products and a seamless user journey for diverse user profiles. Under her direction, Cuidas’s product solutions were continuously refined to provide increasingly efficient support for our continuous care model, balancing clinical rigor with an accessible and reliable user experience. Camila demonstrated a solid capacity for leading multidisciplinary teams, a strong sense of responsibility regarding results, and a strategic vision aligned with both business needs and clinical requirements.”*

**Ms. Carolina Strobel**, Founding Partner at Antler Brazil and Partner and Operating Partner at Redpoint eventures, a venture capital fund operating in Latin America, with over 20 years of experience in the technology and innovation sector, states:

*“I met Ms. Godoy when she was selected to participate in the residency program at Antler Brazil, a global venture capital platform focused on early-stage startups.*

*Participants undergo a competitive selection process that evaluates technical background, proven execution capabilities, and entrepreneurial profile. In the cohort in which Ms. Godoy participated, 64 entrepreneurs with a consistent track record in digital products and business were brought together, and she was one of those selected to join this group.*

*During the program, I closely monitored the development of the project that gave rise to TalkBlue, the company Ms. Godoy co-founded. I participated in discussions regarding problem and solution definition, product design, market analysis, and business plan development. Camila demonstrated a strong grasp of the digital product development lifecycle, as well as the ability to systematically structure the steps required to bring a solution to market.*

*As a result of this work, TalkBlue was one of the startups selected at the conclusion of the residency to receive an investment from Antler totaling US\$ 150,000—a decision reflecting the institution's confidence in the founding team and the business's potential at that time. The investment decision takes into account, among other factors, the cumulative experience of the founders in technology and digital products, as well as their capacity to learn rapidly from the market.”*

Mrs. **Gabriel Tokunaga**, serves as the Chief Executive Officer of Projeto 22, a company specializing in the recruitment and placement of technology talent for major companies and projects in Brazil.

*“Ms. Godoy served as a Software Engineer between November 2016 and July 2017, utilizing a suite of technologies considered innovative at the time—including AngularJS, React, Node.js, HTML5, JavaScript, CSS3, Sass, Less, jQuery, Jasmine, Grunt, and Gulp. Her contributions were focused on the construction and evolution of the company's software, within a context that demanded exceptional technical proficiency and the ability to adapt to a large-scale e-commerce product. At Isobar, an advertising agency where Ms. Godoy worked from June 2014 to July 2016, her performance was even more remarkable. She joined as a Software Engineer and, over the course of the project, was promoted to Tech Lead, assuming technical leadership responsibilities. In this capacity, Ms. Godoy participated in building the website for the car brand FIAT and contributed to a project considered innovative in the Brazilian market at the*

*time, as it allowed customers to configure their vehicles directly on the site, in a highly personalized manner, and submit their orders to the dealership exactly as configured online.*

*In 2014, no other automotive website in Brazil offered this level of customization and digital user journey, a fact that underscores the pioneering nature of the solution and the significance of the work she performed.*

*On the PagSeguro project, a Brazilian fintech and digital bank owned by the UOL Group, Ms. Godoy served as a Software Engineer between June 2013 and June 2014, working on the development of the company's payment system. In this role, she worked with technologies such as HTML5, JavaScript, CSS3, Java, and jQuery, operating within a cross-browser development environment and contributing to the maintenance of an extremely complex, large-scale payment system. The project required teamwork, the judicious selection of the most suitable technologies, and the implementation of solutions that facilitated the system's ongoing maintenance, aspects in which Ms. Godoy demonstrated a solid professional demeanor aligned with the client's needs.”*

**Mrs. Franklin Von Haydin**, serves as a Digital Portals Lead at Santander Brazil in São Paulo, with over 20 years of experience in information technology.

*“During this period, one of the most significant initiatives on which we collaborated was the online restructuring project for Banco Santander following its acquisition of Banco Real. This project represented a technological milestone at the time, as it involved integrating Banco Real’s entire digital infrastructure into Banco Santander’s software ecosystem—a process undertaken within a context of immense complexity and high visibility within the banking sector. Ms. Godoy served as a software developer dedicated exclusively to Banco Santander’s digital requirements, making a decisive contribution to the restructuring and integration of its online portals and systems.*

*Throughout this project, Ms. Godoy demonstrated consistent technical mastery and a strong capacity for adaptation. She worked with technologies considered cutting-edge at the time—such as HTML5, CSS3, JavaScript, jQuery, and Less, while also applying modern concepts of information architecture, usability, SEO techniques, accessibility, web standards, testing protocols, requirements gathering, and project documentation. Her ability to translate complex requirements into functional solutions that aligned with industry best practices proved to be a distinct asset, contributing significantly to the efficiency of project deliverables”.*

In addition, Ms. Godoy **has developed a strong professional presence on digital platforms, where she shares educational content on technology, artificial intelligence, and digital innovation.** Her professional social media accounts demonstrate significant public engagement, including more than 144,000 followers on Instagram and over 30,000 followers on TikTok. Her technology-related content has generated **more than 130,000 views on individual publications and thousands of interactions, demonstrating her growing recognition and influence within the technology and digital innovation community.**

Ms. Godoy has received recognition for her professional achievements and contributions within the technology sector, particularly in the areas of digital platform development, artificial intelligence applications, and technological innovation.

Furthermore, Ms. Godoy has been invited to present her work and speak at various professional events and technology forums, including presentations on healthcare systems developed at **Dasa**, talks delivered to professionals within **Bradesco's InovaBra innovation ecosystem**, presentations to technology professionals at **Grupo Boticário**, and speaking engagements at events organized by **Antler and IBM**.

These invitations and accolades demonstrate that Ms. Godoy's expertise is recognized by industry professionals and by organizations embedded within the technology and innovation ecosystem.

Taken together, these recognitions constitute compelling evidence of Ms. Godoy's exceptional capabilities in the field of Computer and Information Sciences, particularly in the areas of digital platform development, artificial intelligence applications, and technology-driven innovation.

These recognitions, including letters from experts, a national professional award in technology, invitations to present her work at industry events, and recognition from leading organizations within the technology ecosystem, demonstrate her sustained professional contributions as well as recognition by peers and institutions within her field.

Therefore, in the first stage of the analysis, Ms. Godoy has demonstrated, by a preponderance of the evidence, that she objectively satisfies more than the minimum regulatory criteria required for EB-2 classification as an individual of exceptional ability in the field of Computer and Information Sciences, pursuant to 8 C.F.R. § 204.5(k)(3)(ii).

### **Final Merits Determination**

In the second part of the analysis, officers must evaluate the evidence in its totality when considering the petition as a whole to reach a final determination on the merits. The officer must determine whether the petitioner has demonstrated, by a preponderance of the evidence, that the beneficiary possesses a degree of expertise significantly above that ordinarily found in the sciences, arts, or business.

Ms. Godoy, a technology professional and leader in digital innovation specializing in artificial intelligence applications, digital platform development, and health data systems, clearly and consistently demonstrates exceptional abilities through a robust professional track record, sustained leadership in technology projects, and significant contributions to the development of technology-driven solutions across diverse sectors, including healthcare, fintech, and digital commerce.

Her career spans over eighteen years of continuous professional activity within the technology sector, a period during which she held both technical and senior leadership positions in software engineering, product development, and digital platform strategy. Throughout this period, Ms. Godoy was responsible for the development and implementation of complex digital systems, large-scale data infrastructures, and technological solutions designed to enhance operational efficiency and digital service delivery.

Among her most notable professional achievements is her leadership in the development of health data systems at Dasa, one of Brazil's largest healthcare networks, where she contributed to the design and implementation of digital platforms supporting clinical operations and the management of millions of patient records. Her work also includes leadership roles at technology-based companies and startups, where she oversaw multidisciplinary technology teams and contributed to the development of innovative digital products and AI-driven solutions.

Ms. Godoy's professional standing is further evidenced by the recognition she has received within the technology community, including winning a national professional award in the technology field, receiving invitations to speak at industry events, and participating in technology innovation ecosystems and entrepreneurial initiatives. These elements, combined with her consistent track record of leadership in complex technology projects, her industry recognition, and her professional engagement with global computing organizations, demonstrate that Ms. Godoy's experience and qualifications significantly exceed those typically found among professionals in the field of computer and information sciences. Therefore, considering the totality of the evidence presented and applying the preponderance of the evidence standard, Ms. Godoy has met her burden of demonstrating that she qualifies as an individual of exceptional ability, possessing a level of expertise significantly superior to that ordinarily found in the field of Computer and Information Sciences.

### **THE PROPOSED ENDEAVOR**

Ms. Godoy proposes to advance technological innovation and digital development in the United States through the design, development, and implementation of artificial intelligence solutions and data-driven digital platforms. To operationalize this endeavor, she intends to establish and lead a technology-based initiative, DataMed AI, which will serve as the platform through which her work will be developed and implemented.

Her work focuses on enhancing operational efficiency, improving care coordination, and strengthening digital infrastructure within healthcare environments, particularly in outpatient care settings.

Her proposed endeavor centers on the development of AI-driven automation tools, patient data integration systems, and digital solutions aimed at optimizing service delivery and operational performance across healthcare providers. By leveraging advanced technologies and scalable digital architectures, Ms. Godoy's work seeks to address inefficiencies in data management, system interoperability, and workflow optimization within modern healthcare systems.

This endeavor represents a direct extension of her expertise in computer and information sciences, particularly in artificial intelligence applications, digital platform development, and large-scale data infrastructure. Throughout her professional career, Ms. Godoy has accumulated extensive experience in the design, implementation, and management of complex technological systems utilized in digital services and healthcare environments.

The technology sector is widely recognized as an area of substantial economic importance, supporting innovation, productivity, and digital transformation across multiple industries. Within this context, Ms. Godoy's work contributes to the advancement of digital technologies and the continued evolution of data-driven systems in the United States, particularly within the healthcare sector.

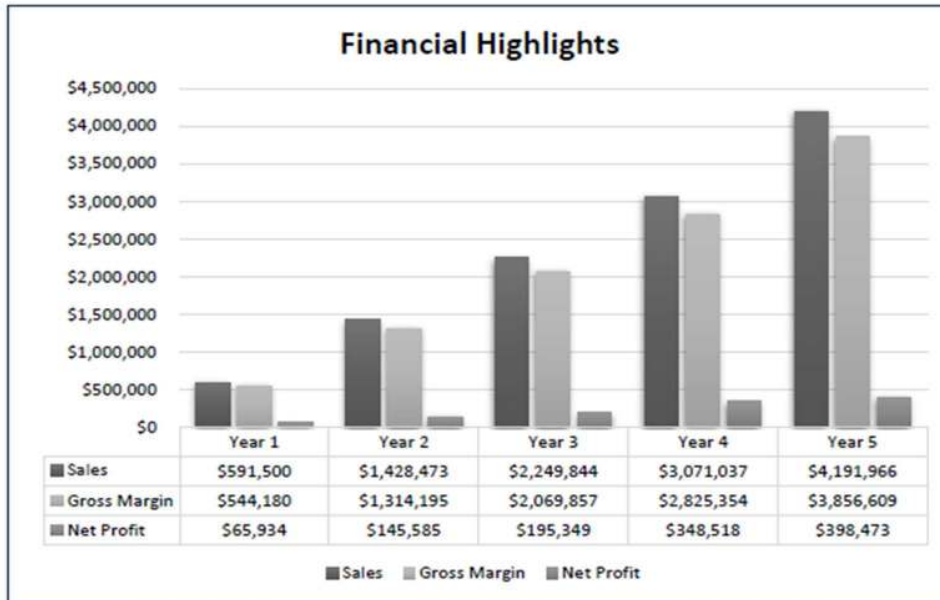
In addition to advancing technological innovation, her work supports workforce participation through the development and implementation of technology solutions that require the engagement of professionals in software development, data analysis, digital product development, and system

operations. By contributing to the expansion of technology-driven services, her endeavor supports broader economic and technological development.

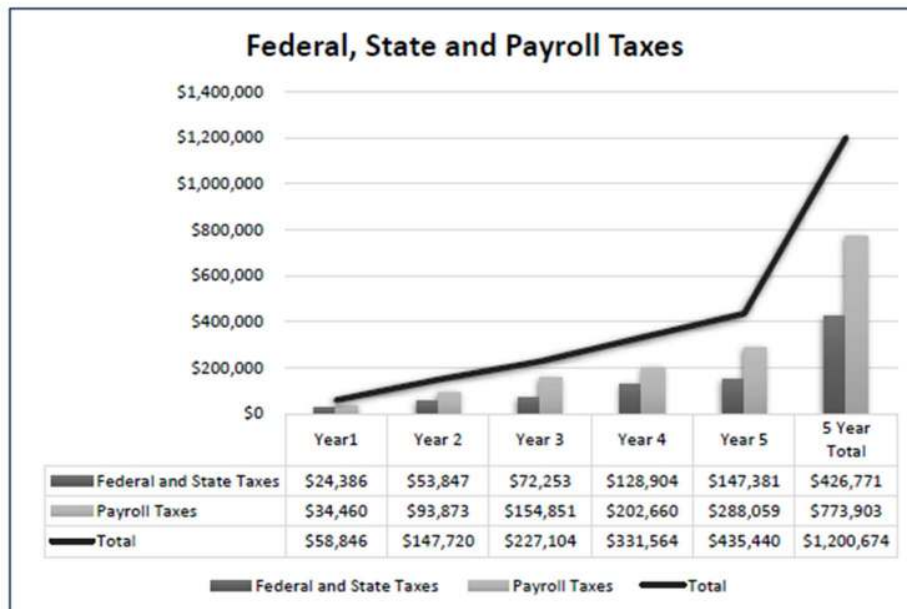
**The company will operate through five service lines:**

- 1. AI Patient Intake, Triage, and Scheduling Automation:** DataMed AI will deploy conversational AI solutions that automate patient intake, symptom collection, triage, and appointment scheduling for outpatient clinics. These services improve access to care, reduce administrative workload, and optimize clinic capacity utilization.
- 2. AI-Supported Primary Care and Family Medicine Coordination:** The company will provide automation tools that support continuous patient engagement, preventive care workflows, and early intervention in primary care and family medicine settings. These services help reduce unnecessary emergency visits and downstream hospital demand.
- 3. Post-Discharge and Chronic Care Monitoring Automation:** DataMed AI will implement automated follow-up and monitoring workflows for post-discharge patients and individuals with chronic conditions. These solutions support adherence, early detection of complications, and reduced readmission risk.
- 4. Clinical Data Organization and Interoperability for Outpatient Clinics:** The company will deliver data organization and interoperability services that consolidate patient records, reduce duplication, and enable longitudinal care coordination across outpatient systems, laboratories, imaging centers, and referral partners.
- 5. Health AI Implementation and Automation Consulting:** Beginning in Year 4, DataMed AI will offer consulting and implementation services to support healthcare organizations in adopting, scaling, and optimizing AI-driven automation and care coordination solutions.

Additionally, the business plan projects significant economic growth, with revenue expected to increase from **\$591,500 in Year 1 to approximately \$4.191,966 million by Year 5.**



The company is also projected to generate substantial tax contributions, totaling **\$1,200,674** in federal, state, and payroll taxes over five years.



Additionally, job creation is a key focus, with the workforce expected to expand from **5 professionals in Year 1 to 25 in Year 5**, fostering employment in the U.S. creative sector.

| <i>Personnel Plan</i>  | Year 1   | Year 2   | Year 3    | Year 4    | Year 5    |
|--|----------|----------|-----------|-----------|-----------|
| General Manager & Head of Health AI and Data Strategy - Mrs. Camila Sande de Godoy | 1        | 1        | 1         | 1         | 1         |
| Senior Software Architect  | 1        | 1        | 2         | 2         | 3         |
| AI Developer   | 1        | 1        | 1         | 2         | 2         |
| Cloud Infrastructure Specialist  | 0        | 1        | 1         | 2         | 2         |
| Data Scientist   | 0        | 1        | 1         | 1         | 2         |
| Business Process Analyst   | 0        | 1        | 1         | 2         | 2         |
| Health Data Engineer   | 0        | 0        | 1         | 1         | 2         |
| Mobile Application Engineer  | 0        | 0        | 1         | 1         | 2         |
| Project Manager  | 1        | 1        | 1         | 1         | 2         |
| Marketing and Communications Specialist  | 0        | 0        | 1         | 1         | 1         |
| Sales Representative   | 1        | 1        | 2         | 2         | 3         |
| Administrative Manager   | 0        | 1        | 1         | 1         | 1         |
| Customer Service Representative  | 0        | 0        | 1         | 2         | 2         |
| <b>Total People</b>  | <b>5</b> | <b>9</b> | <b>15</b> | <b>19</b> | <b>25</b> |

In summary, DataMed AI is designed not only to address the growing demand for advanced digital systems and artificial intelligence, driven solutions but also to contribute to technological innovation and economic development through the creation of technology-based services and future employment opportunities. The company’s vision, services, and expansion model reflect a comprehensive and forward-looking approach to the development of digital platforms, data-driven systems, and AI applications.

Further details regarding the company’s operational strategy, market positioning, and anticipated contributions to the U.S. technology ecosystem can be found in the attached Business Plan (Exhibit C.I) and will also be thoroughly examined in the following sections discussing the substantial merit and national importance of the proposed endeavor.

**The Connection Between Ms Godoy’s Exceptional Ability and Her Proposed Endeavor**

As described in the USCIS Policy Alert dated January 15, 2025, a National Interest Waiver (NIW) requires the petitioner to demonstrate that their proposed endeavor possesses substantial merit and national importance, and that they are well-positioned to advance it. Furthermore, the petitioner's qualifications must be directly aligned with the objectives of the endeavor to justify waiving the requirements for a job offer and labor certification.

Ms. Godoy’s professional trajectory reflects a consistent focus on the design, implementation, and management of complex technological systems within digital services and healthcare environments. Her academic background and professional experience are solidly grounded in computer and information sciences, with a particular emphasis on the development of digital platforms, large-scale data infrastructure, and technology-driven solutions.

Her professional record includes leadership roles in the development of digital platforms and healthcare data systems, including her work at Dasa, where she contributed to the design and implementation of digital technologies supporting the management and integration of millions of patient records. This experience has endowed her with specialized expertise in healthcare technology infrastructure, system interoperability, and digital product development, competencies directly applicable to the objectives of her proposed endeavor in the United States.

Ms. Godoy has demonstrated the capacity to lead multidisciplinary technology teams, design scalable digital systems, and implement complex data infrastructure projects. Her experience in delivering technology-driven innovations and digital transformation initiatives reflects a high level of technical expertise and strategic execution capability, positioning her to successfully advance her proposed endeavor.

Consequently, her professional record, technical expertise, and demonstrated leadership establish a clear and direct connection between her qualifications and the objectives of her proposed endeavor. This alignment supports the conclusion that she is well-positioned to advance the endeavor and contribute significantly to national priorities related to technological innovation, healthcare system modernization, and digital infrastructure development in the United States.

### **3. THE NATIONAL INTEREST WAIVER Framework Under *Matter of Dhanasar***

Those who apply for a National Interest Waiver request that the Labor Certification requirement be waived because it would be in the best interest of the United States to allow the beneficiary to pursue their proposed endeavor without the restrictions of a permanent job offer. While the law does not strictly define the types of occupations that qualify for a National Interest Waiver, such waivers are generally granted to individuals who possess an advanced degree or exceptional ability in their field and whose work in the United States would provide tangible national benefits.

According to section 203(b)(2)(B) of the Immigration and Nationality Act, the Secretary of Homeland Security may waive the job offer requirement, and consequently the labor certification requirement, when it is determined to be in the national interest of the United States. See 8 C.F.R. § 204.5(k)(4)(ii).

In *Matter of Dhanasar*, 26 I&N Dec. 884 (AAO 2016), the USCIS Administrative Appeals Office (AAO) established a revised analytical framework for determining eligibility for a discretionary waiver of the job offer and labor certification requirements for aliens seeking classification in the EB-2 category as individuals of exceptional ability in the sciences, arts, or business. Under this framework, eligibility for a National Interest Waiver is assessed through a three-pronged test:

- (i) The first prong** assesses whether the proposed endeavor has substantial merit and national importance.
  
- (ii) The second prong** assesses whether the individual is well-positioned to advance the proposed endeavor.

(iii) **The third prong** considers whether, on balance, it would be beneficial to the United States to waive the job offer and labor certification requirements.

Ms. Godoy, as a professional of exceptional ability in Computer and Information Sciences, particularly in software engineering, digital platform development, and artificial intelligence applications, especially in the health sector, clearly meets this analytical framework. Her extensive experience in developing and leading complex digital systems and technology platforms uniquely positions her to contribute to technological innovation and the advancement of digital infrastructure in the United States.

Through the creation and operation of DataMed AI in the United States, Ms. Godoy will contribute to the development of artificial intelligence solutions and digital platforms designed to support innovation and improve digital infrastructure. Her project supports the continued advancement of technology-driven services and contributes to the broader development of the U.S. technology ecosystem.

By developing technology solutions based on artificial intelligence and data-driven systems, DataMed AI will support the improvement of digital services and the modernization of technology platforms. These outcomes align with U.S. national interests in technological innovation, digital transformation, and the continued development of advanced technology solutions.

Given the substantial merit of Ms. Godoy’s proposed endeavor and its alignment with these priorities, a waiver of the job offer and labor certification requirements is justified. The following sections will demonstrate how Ms. Godoy’s project meets each of the three criteria of the *Dhanasar* framework, establishing her eligibility for a National Interest Waiver.

### **3.1 First PRONG:**

#### ***The Proposed Endeavor has Substantial Merit and National Importance***

*Matter of Dhanasar* moved away from the purely geographical consideration of “national in scope”, to a broader evaluation of the endeavor’s “national importance” no longer considering whether the endeavor would benefit the entire geographic region of the country (national scope), but instead determines whether the endeavor seeks to solve a problem that affects the entire country, even if the immediate impact is focused on one local geographic area (“national importance”), as follows:

*“Certain locally or regionally focused endeavors, however, may be of national importance despite being difficult to quantify with respect to geographic scope.”*

Therefore, the first prong, substantial merit and national importance, focuses on the specific endeavor that the foreign national proposes to undertake. The endeavor's merit may be demonstrated in a range of areas such as business, entrepreneurialism, science, technology, culture, health, or education. To establish that an endeavor has substantial merit, the petitioner should provide a detailed description of the endeavor and why it is meritorious. In determining whether the proposed endeavor has national importance, USCIS considers its potential impact.

Likewise, the *Dhanasar* decision allowed for the consideration of a much broader and more diverse pool of petitioners in a wide range of areas such as business, entrepreneurship, science, technology,

culture, health, or education. In this case, **Ms. Godoy’s proposed endeavor in the field of computer and information sciences, focused on the development of artificial intelligence applications and digital platforms through DataMed AI, falls within the technology sector**, an area widely recognized as critical to innovation and the continued advancement of the U.S. economy.

### **3.1.1 BUSINESS PLAN**

#### **A detailed description of the proposed endeavor and why it is of substantial merit:**

DataMed AI, under Ms. Godoy’s leadership, is positioned to contribute to technological innovation and digital infrastructure development within the United States. Its core objective is to develop artificial intelligence–driven solutions and digital platforms designed to improve operational efficiency, data integration, and digital service delivery across technology-driven environments.

The Business Plan (Exhibit C.I) outlines the increasing need for advanced digital solutions driven by rapid digital transformation, growing volumes of data, and the expanding adoption of artificial intelligence technologies across multiple sectors, especially in the health sector. The proposed endeavor focuses on developing scalable AI-based systems capable of supporting digital operations, improving decision-making processes, and enhancing the efficiency of technology-enabled services.

Modern organizations increasingly rely on data-driven technologies and artificial intelligence to manage complex digital systems and large volumes of information. Several factors are driving the growing demand for these technological solutions:

- **Rapid Growth of Artificial Intelligence Technologies** – Artificial intelligence is becoming a central component of modern digital infrastructure, supporting automation, predictive analytics, and advanced decision-support systems. Organizations require specialized expertise to develop and implement these technologies effectively.
- **Increasing Demand for Digital Transformation** – Businesses and institutions across industries are increasingly adopting digital platforms and data-driven systems to improve operational efficiency and service delivery. AI-based solutions help organizations modernize legacy systems and optimize data utilization.
- **Growing Complexity of Data Systems** – The rapid expansion of digital platforms and connected systems has generated large volumes of complex data that require advanced tools for integration, management, and analysis.
- **Need for Scalable Digital Solutions** – Organizations require scalable technology architectures capable of supporting evolving digital ecosystems, including cloud-based platforms, AI applications, and data-driven services.
- **Advancement of Innovation Ecosystems** – Technology-driven innovation increasingly depends on professionals capable of designing and implementing complex digital systems that combine artificial intelligence, data science, and software engineering.

For these reasons, **DataMed AI** will develop technology solutions tailored to modern digital environments. Under Ms. Godoy’s leadership, the company will leverage her extensive experience in **software engineering, digital platform development, and artificial intelligence applications** to

contribute to the advancement of innovative digital systems and technology solutions, especially in the health sector.

The proposed endeavor also holds substantial merit through its potential economic contributions. According to the Business Plan, the company anticipates progressive growth in technological activities and operational capacity during its first years of operation, while also generating opportunities for professionals in areas such as software development, data analysis, product development, and technology operations.

Finally, regarding the substantial merit of the proposed endeavor, it is important to highlight that Ms. Godoy is a technology professional specializing in software engineering, artificial intelligence applications, and digital systems development. Her professional background falls squarely within a recognized **STEM field**.

Ms. Godoy's expertise aligns with the following **CIP classification** relevant to her professional field and proposed endeavor:

- **11.0101 – Computer and Information Sciences, General:** This classification encompasses the study and development of computing systems, software engineering, data systems, and digital technologies. Ms. Godoy's professional experience in software engineering, digital platform development, and artificial intelligence applications directly corresponds to this field.

These classifications highlight the STEM relevance and national importance of Ms. Godoy's field, further supporting the substantial merit of her proposed endeavor. The **USCIS Policy Manual**, in its revised *Chapter 5 – Advanced Degree or Exceptional Ability* dated January 21, 2022, underscores the importance of contributions from individuals working in STEM fields:

USCIS recognizes the importance of progress in STEM fields and the essential role of persons with advanced STEM degrees in fostering this progress, especially in focused critical and emerging technologies or other STEM areas important to U.S. competitiveness or national security. To identify a critical and emerging technology field, officers consider governmental, academic, and other authoritative and instructive sources, and all other evidence submitted by the petitioner. The lists of critical and emerging technology subfields published by the Executive Office of the President, by either the National Science and Technology Council or the National Security Council, are examples of authoritative lists. Officers may find that a STEM area is important to competitiveness or security in a variety of circumstances, for example, when the evidence in the record demonstrates that an endeavor will help the United States to remain ahead of strategic competitors or current and potential adversaries, or relates to a field, including those that are research and development-intensive industries, where appropriate activity and investment, both early and later in the development cycle, may contribute to the United States achieving or maintaining technology leadership or peer status among allies and partners.

With respect to the first prong, as in all cases, the evidence must demonstrate that a STEM endeavor has both substantial merit and national importance. Many proposed endeavors that aim to advance STEM technologies and research, whether in academic or industry settings, not only have substantial merit in relation to U.S. science and technology interests but also have sufficiently broad potential implications to demonstrate national importance.

In conclusion, Ms. Godoy's proposed endeavor **to support technological innovation and the development of artificial intelligence-based digital solutions** has clear substantial merit. Through its focus on AI technologies and digital platform development, the project contributes to the advancement of the U.S. technology ecosystem and the broader digital economy. Coupled with its

potential economic contributions and its grounding in a nationally recognized STEM field, her company, **DataMed AI** represents a compelling initiative aligned with technological innovation and national competitiveness. Ms. Godoy's leadership in this initiative reflects her continued commitment to advancing digital technologies and supporting innovation within the United States.

### **3.1.2 EVIDENCE OF THE ENDEAVOR'S MERIT**

#### **National or even global implications within a particular field:**

Demonstrating the national importance of Ms. Godoy's proposed endeavor involves presenting the broader implications of the initiative beyond its immediate commercial activities. The company's mission focuses on developing artificial intelligence-driven digital solutions capable of improving data integration, digital platform efficiency, and decision-making processes within technology-driven environments. These activities contribute directly to the expansion of the digital economy and the advancement of technology-based innovation in the United States.

As detailed in previous sections and documented in the Business Plan (Exhibit C.I), DataMed AI is not simply a software development initiative, but rather an effort to address the growing demand for sophisticated digital systems capable of managing complex data environments and supporting AI-based decision frameworks. The company seeks to contribute to the development of scalable digital technologies that improve operational efficiency, enhance digital services, and support the modernization of data-driven systems across various sectors, especially in the health sector.

The rapid growth of artificial intelligence technologies and digital platforms has created an increasing demand for professionals capable of designing and implementing advanced software systems. AI technologies are now widely used in predictive analytics, automation, and large-scale data management, and their adoption continues to expand across industries such as healthcare, finance, logistics, and digital services. This technological evolution requires highly specialized expertise in software architecture, data systems, and AI-driven applications, areas in which Ms. Godoy has built extensive professional experience.

Through the development of digital platforms, artificial intelligence applications, and data-driven technology solutions, DataMed AI seeks to support innovation in digital infrastructure and improve the efficiency of modern digital systems. The project introduces technology solutions that contribute to more effective data management, enhanced digital integration, and improved system performance in increasingly complex digital environments.

In addition to technological innovation, the initiative also contributes to workforce development and the strengthening of the technology ecosystem. By developing advanced digital products and AI-driven solutions, DataMed AI promotes the expansion of specialized knowledge within the technology sector and supports the development of highly skilled professionals working with modern digital systems.

Thus, **the impact of Ms. Godoy's work extends beyond its internal operations**, representing an initiative with implications for technological innovation, digital infrastructure development, and the continued expansion of the U.S. technology sector. By supporting the advancement of artificial intelligence applications and scalable digital systems, the company contributes to strengthening the country's technological competitiveness and innovation capacity.

Led by Ms. Godoy in her role as founder and technology leader, DataMed AI is structured to support the development of modern digital solutions and to contribute to the evolution of advanced technology ecosystems. Through the design and implementation of AI-based systems and digital platforms, the initiative supports the broader transformation of data-driven technologies and digital services. DataMed AI's scope of services focuses on automating patient access, enabling continuous care coordination, and organizing clinical data in outpatient settings. By applying artificial intelligence to data delivery, triage, follow-up, and interoperability, the company helps clinics manage larger patient volumes without increasing administrative staff, while simultaneously improving continuity of care and patient clinical outcomes.

**Below are several key elements that illustrate why Ms. Godoy's endeavor holds national importance:**

- **Advancing Artificial Intelligence Applications:** Artificial intelligence has become one of the most transformative technologies of the modern economy, enabling organizations to process large volumes of data, automate complex processes, and improve strategic decision-making. Through the development of AI-driven solutions, DataMed AI contributes to the advancement and practical implementation of these technologies.

**National Importance:** The expansion of artificial intelligence capabilities strengthens national technological competitiveness and supports the development of innovation-driven industries that play a critical role in the digital economy.

- **Supporting Digital Transformation and Data-Driven Systems:** Organizations increasingly depend on sophisticated digital systems capable of integrating, processing, and analyzing large amounts of information. By developing digital platforms and AI-based solutions, DataMed AI contributes to the modernization of digital infrastructure and the optimization of data management processes.

**National Importance:** Improving the efficiency and scalability of digital systems strengthens the operational capacity of technology-driven industries and supports long-term economic growth through innovation.

- **Development of Scalable Digital Technologies:** DataMed AI focuses on designing flexible digital architectures capable of adapting to evolving technological environments. These systems support the creation of scalable solutions that can be implemented across multiple technology platforms and digital ecosystems.

**National Importance:** Scalable technology solutions help organizations respond to rapidly evolving technological challenges while maintaining competitiveness in global digital markets.

- **Reducing Technological Inefficiencies in Data Systems:** As digital platforms expand, organizations face growing challenges in managing complex data infrastructures. The development of advanced data integration tools and AI-based analytics helps organizations reduce inefficiencies and improve operational performance.

**National Importance:** Improving the efficiency of data systems contributes to the broader digital transformation of the economy and strengthens the technological capabilities of organizations operating in the United States.

• **Alignment with STEM and Emerging Technologies:** Ms. Godoy’s professional expertise lies within the fields of software engineering, artificial intelligence, and digital systems development, which fall within recognized STEM disciplines and are widely considered key drivers of technological innovation.

**National Importance:** Advancing technologies within STEM fields contributes to maintaining the United States’ leadership in technological innovation and supports the continued development of high-value knowledge-based industries.

The global technology landscape is experiencing rapid expansion, particularly in the field of artificial intelligence. According to market analyses, the global artificial intelligence market has experienced substantial growth and is projected to continue expanding significantly in the coming years as organizations increasingly adopt AI-driven technologies to improve operational efficiency and digital services.

Within this context, DataMed AI is strategically positioned to contribute to the ongoing expansion of AI technologies and digital innovation, supporting the development of modern digital platforms and scalable technology systems. The company’s focus on AI applications, data systems, and digital platform architecture aligns with broader technological trends shaping the global digital economy.

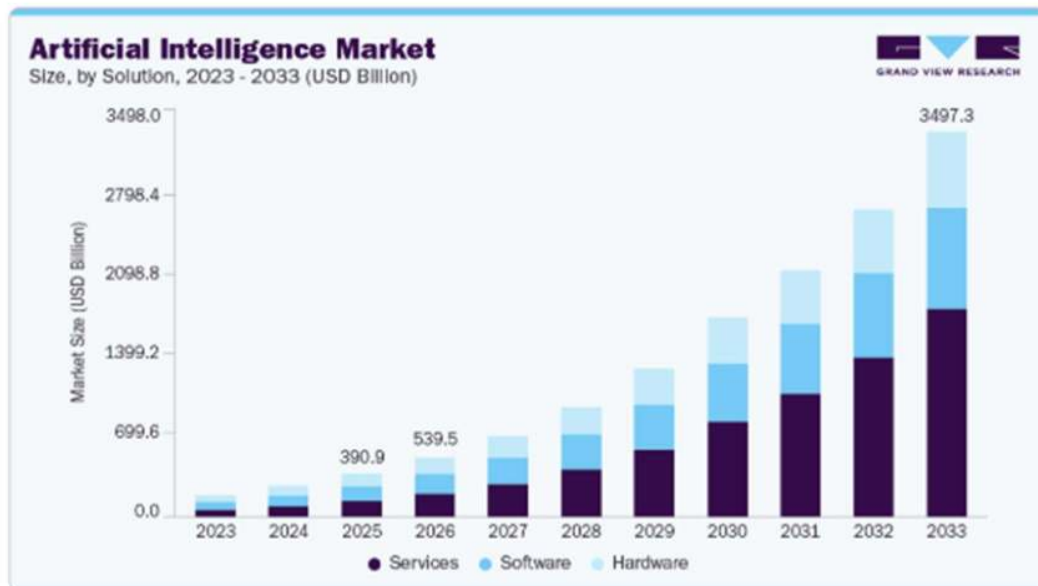
The initiative also reflects broader policy priorities aimed at supporting innovation-driven economic growth, technological advancement, and the development of highly skilled technology workforces. Projects that contribute to technological innovation and the expansion of digital capabilities play a key role in strengthening the competitiveness of the U.S. economy and ensuring continued leadership in emerging technology fields. Moreover, applying artificial intelligence to delivery, triage, monitoring, and data interoperability, the company helps clinics manage larger patient volumes without increasing administrative staff, while simultaneously improving continuity of care and patient clinical outcomes.

**The substantial merit of the proposed endeavor is evident in its alignment with key national priorities,** such as promoting technological innovation, strengthening digital infrastructure, advancing artificial intelligence applications, and supporting the development of data-driven technologies in the United States. Ms. Godoy’s initiative is designed to develop artificial intelligence solutions and digital platforms that improve operational efficiency, support digital transformation, and enhance the integration of complex data systems, which are increasingly critical for modern technology ecosystems. The U.S. artificial intelligence market represents a rapidly expanding segment of the national technology economy.

**According to Grand View Research, the U.S. artificial intelligence market was valued at approximately \$146.09 billion in 2024 and is projected to grow significantly in the coming years as organizations across multiple sectors adopt AI-driven technologies to improve productivity, automation, and decision-making<sup>5</sup>.**

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<sup>5</sup> <https://www.grandviewresearch.com/industry-analysis/artificial-intelligence-ai-market>



In this context, **DataMed AI**, under Ms. Godoy’s leadership, is strategically positioned to address the growing demand for advanced digital solutions, particularly in the development of artificial intelligence, driven platforms, and data integration systems. The company’s focus on the design and implementation of digital technologies aligns with current national priorities related to technological innovation, digital transformation, and the advancement of data-driven systems across multiple sectors of the economy. By developing AI-based tools and scalable digital platforms, DataMed AI contributes to improving data management processes, enhancing operational efficiency, and supporting the continued evolution of modern digital infrastructures.

The alignment of this venture with the rapidly expanding market for artificial intelligence and digital technologies underscores its national importance and substantial merit. As organizations increasingly come to rely on AI technologies and complex digital systems, the role of specialized technological initiatives, such as DataMed AI becomes increasingly relevant in supporting innovation, enhancing technological capabilities, and strengthening the digital economy.

DataMed AI will develop and implement AI-driven automation and data infrastructure solutions designed to reduce administrative burdens, bolster primary care service delivery, improve continuity of care, and decrease the avoidable utilization of hospital services. Initially, the company will serve private outpatient clinics and primary care practices, with a strategic focus on family medicine and preventive care models, while planning to expand its operations to other healthcare organizations and regions across the United States.

The scope of DataMed AI’s services centers on automating patient access, enabling seamless care coordination, and organizing clinical data within outpatient settings. By applying artificial intelligence to patient intake, triage, follow-up, and data interoperability processes, the company will enable healthcare providers to manage higher patient volumes without the need to increase administrative staff, while simultaneously improving continuity of care and patient health outcomes.

In conclusion, the proposed DataMed AI endeavor, led by Ms. Godoy, represents a visionary initiative that supports technological advancement and the development of innovative digital systems. Its contributions to the advancement of artificial intelligence, innovation in digital platforms, and technology-driven improvements in healthcare delivery highlight its broader relevance to the United States. These factors constitute a solid argument for recognizing the alignment of this endeavor with the national interest, thereby substantiating the request for a National Interest Waiver to facilitate the continuation of Ms. Godoy's contributions to the U.S. technology and innovation landscape.

### 3.1.3 ENDEAVOR'S IMPACT

**The proposed endeavor has significant potential to employ U.S. workers:**

**DataMed AI**, under the leadership of **Ms. Godoy**, has significant potential to contribute to employment opportunities in the United States. According to its business plan, the company anticipates the creation of positions for professionals in technology and operational roles during its first years of operation, including software developers, product development professionals, data analysts, and administrative personnel. In addition to direct employment, the company may also support indirect economic activity through partnerships with technology service providers, digital infrastructure vendors, and other organizations within the innovation ecosystem.

The project also includes a professional development component, as the development of advanced digital platforms and artificial intelligence solutions requires continuous technical training, knowledge of software development frameworks, and expertise in data-driven technologies. By engaging professionals in the development and implementation of technology solutions, **DataMed AI** contributes not only as a technology initiative but also as a project that supports workforce participation, technological development, and economic activity within the U.S. digital innovation sector.

In evaluating the broader economic impact of job creation, it is critical to consider the direct positions generated by an enterprise as well as the indirect employment effects across related sectors. One standard approach to quantifying this **extended impact is through the use of job multipliers, such as those developed by the Economic Policy Institute (EPI)**. The EPI job multiplier estimates how many additional jobs are supported in the broader economy for each direct job created in a given industry. For computer systems design and related services, where DataMed AI is categorized, the EPI reports a job multiplier of 283.4.

**Employment multipliers per 100 direct jobs, all private-sector industries**

| Industry  | Direct jobs | Supplier jobs* | Induced jobs** | Total indirect jobs |
|---|-------------|----------------|----------------|---------------------|
| <i>Professional, scientific, and technical services</i>                   |             |                |                |                     |
| <b>125</b> Legal services   | 100.0       | 89.2           | 111.3          | 200.5               |
| <b>126</b> Accounting, tax preparation, bookkeeping, and payroll services | 100.0       | 52.0           | 81.3           | 133.4               |
| <b>127</b> Architectural, engineering, and related services               | 100.0       | 90.0           | 114.1          | 204.1               |
| <b>128</b> Specialized design services                                    | 100.0       | 67.5           | 97.4           | 164.9               |
| <b>129</b> Computer systems design and related services                   | 100.0       | 134.1          | 149.3          | 283.4               |
| <b>130</b> Management, scientific, and technical consulting services      | 100.0       | 91.1           | 116.5          | 207.6               |
| <b>131</b> Scientific research and development services                   | 100.0       | 519.3          | 323.7          | 842.9               |
| <b>132</b> Advertising, public relations, and related services            | 100.0       | 460.9          | 270.7          | 731.6               |
| <b>133</b> Other professional, scientific, and technical services         | 100.0       | 70.8           | 83.6           | 154.3               |

Applying this multiplier to DataMed AI’s projections, the creation of 70 direct, high-skilled positions by year five under **Ms Godoy’s leadership is expected to support approximately 70 additional indirect jobs in the U.S. economy.**

Please note that *Dhanasar* expressly states that one can prove national importance through the “significant potential to employ U.S. workers”. That is NOT the same as “**potential to employ a significant number of U.S. workers**” as the “significance” is in the “potential” or “probability”, not in the “number of jobs” the endeavor may create. This is a matter of semantics.

The *Dhanasar* framework recognizes that initiatives that create jobs, strengthen strategically important industries, and promote innovation qualify as undertakings of national interest. The proposed endeavor by **Ms. Godoy**, through **DataMed AI**, aligns directly with these principles by contributing to technological innovation and supporting the development of digital infrastructure and artificial intelligence solutions within the United States.

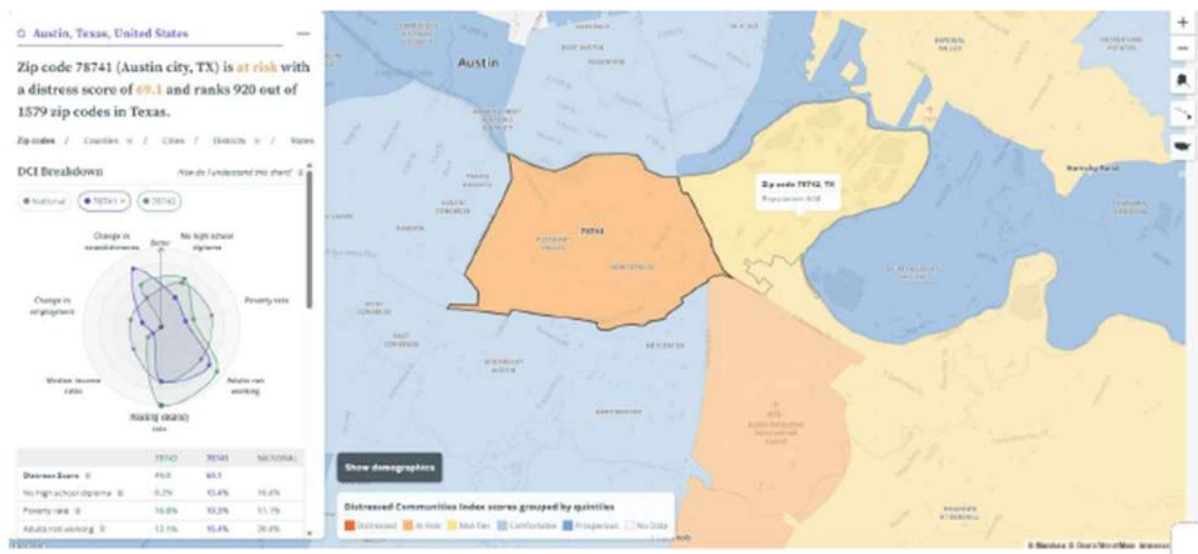
The company is expected to generate opportunities in various technology and operational roles, including software development, product development, data analysis, and administrative functions, while also contributing to workforce development through practical experience in digital platforms, artificial intelligence applications, and data-driven technologies. These activities are aligned with national priorities that emphasize technological innovation, digital transformation, workforce development in technology sectors, and the growth of technology-driven businesses.

In conclusion, **DataMed AI** represents a technology-driven initiative with the potential to generate sustainable economic and technological benefits, support workforce development in digital technologies, and contribute to innovation within the U.S. technology ecosystem. Ms. Godoy’s project supports areas widely recognized as important for the continued advancement of digital infrastructure and technological innovation in the United States.

Furthermore, the company is strategically located in **Austin, Texas, ZIP code 78741**, an area identified in the Business Plan as economically vulnerable under the **Distressed Communities Index (DCI)**. By establishing its operations in this community, **DataMed AI** is positioned to generate

meaningful local economic impact through job creation, workforce participation, and community-focused technological services.

The ZIP code **78741** faces persistent socioeconomic challenges, including income constraints, poverty levels above the national benchmark, and recent employment decline despite an available labor force. As described in the Business Plan, **DataMed AI's** business model directly responds to these conditions by creating opportunities for skilled employment, supporting workforce development in technology-enabled roles, and delivering services that improve efficiency and quality of life in an underserved area.



*Matter of Dhanasar* framework recognizes that endeavors with significant potential to employ U.S. workers or those that have substantial positive economic effects, **particularly in economically depressed areas**, may be considered of national importance. By situating DataMed AI in such a community, Ms. Godoy's initiative aligns with the *Dhanasar* criteria, as it aims to stimulate economic growth and provide employment opportunities in an area that stands to benefit substantially from such investments.

Under **Ms. Godoy's leadership**, **DataMed AI** will translate these national interests into measurable outcomes through direct job creation and indirect economic activity supported by partnerships with U.S.-based technology service providers, digital infrastructure vendors, and business partners within the innovation ecosystem. These operational impacts demonstrate the endeavor's practical capacity to employ American workers and generate sustained economic and technological value.

***The endeavor impacts on a matter that a government entity has described as having national importance, or it's a subject of national importance:***

The current federal administration has emphasized policies aimed at strengthening American technological leadership, expanding domestic innovation, and promoting investment in critical and emerging technologies. In particular, the Trump administration has articulated a strategy focused on

accelerating technological development and ensuring that the United States remains globally competitive in areas such as artificial intelligence, digital infrastructure, and advanced computing.

In 2025, the White House outlined national priorities for the **Office of Science and Technology Policy (OSTP)**, emphasizing the importance of maintaining U.S. leadership in emerging technologies such as artificial intelligence and advanced digital systems. The administration highlighted that advancing innovation and strengthening technological capabilities are essential to ensuring economic competitiveness and national security in the global technology landscape.

According to the White House announcement outlining these priorities, the administration seeks to **“cement America’s global technological leadership and usher in the Golden Age of American Innovation<sup>6</sup>,”** emphasizing the importance of accelerating innovation across critical technology sectors.

Additionally, In July 2025, the federal government released **“America’s AI Action Plan<sup>7</sup>,”** a national strategy designed to accelerate innovation, expand AI infrastructure, and reinforce the country’s global leadership in artificial intelligence technologies. The plan identifies artificial intelligence as a critical technology for economic competitiveness, technological advancement, and national security.

The initiative emphasizes accelerating innovation, developing advanced AI infrastructure, and strengthening international technological leadership as key policy priorities. These efforts reflect a broader federal commitment to ensuring that the United States remains at the forefront of global technological development and maintains leadership in emerging digital technologies.

Federal agencies have further emphasized that artificial intelligence holds significant potential to drive transformational advances across the economy and to strengthen national security and innovation capabilities<sup>8</sup>.

These national policy priorities directly reinforce the importance of initiatives that contribute to technological innovation, digital infrastructure development, and the advancement of artificial intelligence technologies. Ventures that promote the development of modern digital systems and scalable AI solutions support the broader federal objective of strengthening the United States’ leadership in emerging technology fields.

Furthermore, federal policy initiatives have emphasized the importance of expanding domestic innovation ecosystems and supporting technology-driven entrepreneurship as a means of maintaining global competitiveness. Technology companies and entrepreneurs developing advanced digital solutions are viewed as key contributors to innovation, economic growth, and technological progress within the United States.

Taken together, these federal initiatives demonstrate a clear national priority to promote technological innovation, expand digital capabilities, and strengthen the country’s leadership in artificial intelligence and advanced computing. Ms. Godoy’s proposed endeavor directly advances these objectives by

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<sup>6</sup> <https://www.whitehouse.gov/articles/2025/03/icymi-president-trump-outlines-ostps-goals-and-priorities/>

<sup>7</sup> <https://www.ai.gov/>

<sup>8</sup> <https://www.commerce.gov/news/press-releases/2025/06/statement-us-secretary-commerce-howard-lutnick-transforming-us-ai>

contributing to the development of **artificial intelligence, driven digital solutions and technology platforms** within the United States.

Accordingly, her project aligns with current federal priorities aimed at fostering technological innovation and strengthening the digital economy. By supporting the development and implementation of advanced digital technologies, Ms. Godoy's initiative contributes to national objectives related to technological competitiveness, innovation-driven growth, and the continued advancement of the United States' technology sector. These factors reinforce the conclusion that her proposed endeavor addresses a matter of national importance and supports the justification for a National Interest Waiver.

### **3.2 Second PRONG:**

#### ***The Self-Petitioner is Well-Positioned to Advance the Proposed Endeavor in the United States***

Under the second prong of *Matter of Dhanasar*, the Petitioner must demonstrate that he is well-positioned to advance her proposed endeavor. This does not require proof of guaranteed success, but rather credible evidence of qualifications, experience, skills, and progress already made toward implementation.

Ms. Godoy clearly satisfies this requirement. She is a highly qualified technology professional in the field of **Computer and Information Sciences**, with more than eighteen years of full-time responsible experience in software engineering, digital platform development, artificial intelligence applications, and data-driven technology systems, especially in the health sector, as Senior leader in technology and health systems, with extensive experience in health data management, clinical automation, and large-scale digital health platforms. Supported by her extensive technical background, leadership roles in major technology and healthcare organizations, entrepreneurial experience in a technology endeavor, and specialized expertise in digital product development and healthcare data systems, together with professional recognition and industry engagement, Ms. Godoy is exceptionally well-positioned to advance her proposed endeavor in the United States.

#### **3.2.1 EDUCATION, SKILLS, KNOWLEDGE, AND RECORD OF SUCCESS:**

Ms. Godoy is well-positioned to carry forward her proposed endeavor in the United States by virtue of her extensive experience in software engineering, digital platform development, and technology leadership. She holds a **Technologist Degree in Information Technology Management, and a Postgraduate MBA in Digital Data Marketing**, educational credentials that have provided her with formal training in information systems, data management, and digital technologies.

In addition to her academic background, Ms. Godoy enhanced her technical expertise through **various specialized training programs related to software development, artificial intelligence, and digital product innovation**. Her professional development includes coursework in **Product Management**, through which she completed a 40-hour program focused on the strategy, development, and lifecycle management of digital products. She also undertook specialized training in Artificial Intelligence through the **AWS Certified AI Practitioner (AIF-C01)** program, which provided her with

**certification** and foundational knowledge regarding machine learning concepts, AI services, and cloud-based artificial intelligence applications.

Early in her career, Ms. Godoy completed technical training in **software development and programming**, including courses in **VB.NET programming and application development through the Microsoft IT Academy program**, as well as professional instruction in **web design and programming fundamentals**. Collectively, these educational experiences demonstrate Ms. Godoy's ongoing professional development in software engineering, artificial intelligence technologies, and digital systems architecture, reinforcing her capacity to advance her technology-based venture in the United States.

With **over eighteen years of professional experience**, Ms. Godoy has held leadership positions in technology-driven organizations, where she contributed to the development of complex digital systems and scalable technology platforms. Of particular note is her tenure at Dasa, one of Brazil's largest healthcare networks, where she participated in the development of digital health systems designed to manage and integrate large volumes of patient data, as well as to support clinical operations.

Her professional trajectory demonstrates a consistent track record of success in highly competitive technological environments, including leading initiatives in digital product development and technological innovation. Furthermore, her professional recognition encompasses a **national technology award**, invitations to speak at industry events, and **membership in the Association for Computing Machinery (ACM)**.

Moreover, Ms. Godoy has earned **high remuneration for her services in the technology sector**, with documented income levels that exceed the typical salary ranges for senior technology professionals with comparable profiles, a fact that reflects market recognition of her expertise and leadership capabilities.

In summary, Ms. Godoy's academic background, extensive professional experience, recognized expertise, and robust market compensation demonstrate that she possesses the skills, knowledge, and track record of success necessary to successfully realize her proposed venture in the United States.

### **3.2.2 SUPPORT LETTERS FROM INDUSTRY EXPERTS AND RECOGNITIONS**

Independent technology leaders and executives from different segments of the digital innovation ecosystem have confirmed Ms. Godoy's ability to design and implement complex technology solutions under real operational and commercial conditions.

Mrs. Bruno Cabuto, Chief Technology Officer at Liqi Digital Assets, emphasizes Ms. Godoy's leadership in the development of highly complex healthcare data infrastructure projects during their time working together at Dasa. According to her assessment, Ms. Godoy successfully coordinated the creation of foundational digital systems designed to centralize and organize large volumes of patient data, enabling the integration of multiple healthcare platforms and improving the accessibility of clinical information across the organization.

Ms. Debora Alves, Chief Technology Officer and co-founder of the health technology company Cuidas, highlights Ms. Godoy's ability to translate strategic healthcare objectives into scalable digital

products. In her evaluation, Ms. Godoy demonstrated strong leadership in guiding multidisciplinary teams responsible for product development, user experience, and communication strategies, ensuring that digital tools effectively supported continuous healthcare services and improved patient engagement.

Ms. Carolina Strobel, Founding Partner at Antler Brazil and Partner at the venture capital firm Redpoint eventures, confirms Ms. Godoy's strong entrepreneurial capabilities and technical expertise in digital product development. Her participation in Antler's highly selective startup residency program and the subsequent investment received by the startup she co-founded demonstrate the confidence placed in her ability to develop viable technology-driven solutions.

Additional professional recognition is provided by technology executives who have worked with Ms. Godoy in complex digital environments. Mr. Gabriel Tokunaga, Chief Executive Officer of Projeto 22, and Mr. Franklin Von Haydin, Digital Portals Lead at Santander Brazil, attest to Ms. Godoy's technical proficiency and her ability to deliver high-impact digital solutions in large-scale corporate environments, including projects involving financial technology platforms, large e-commerce infrastructures, and the integration of digital systems within major banking institutions.

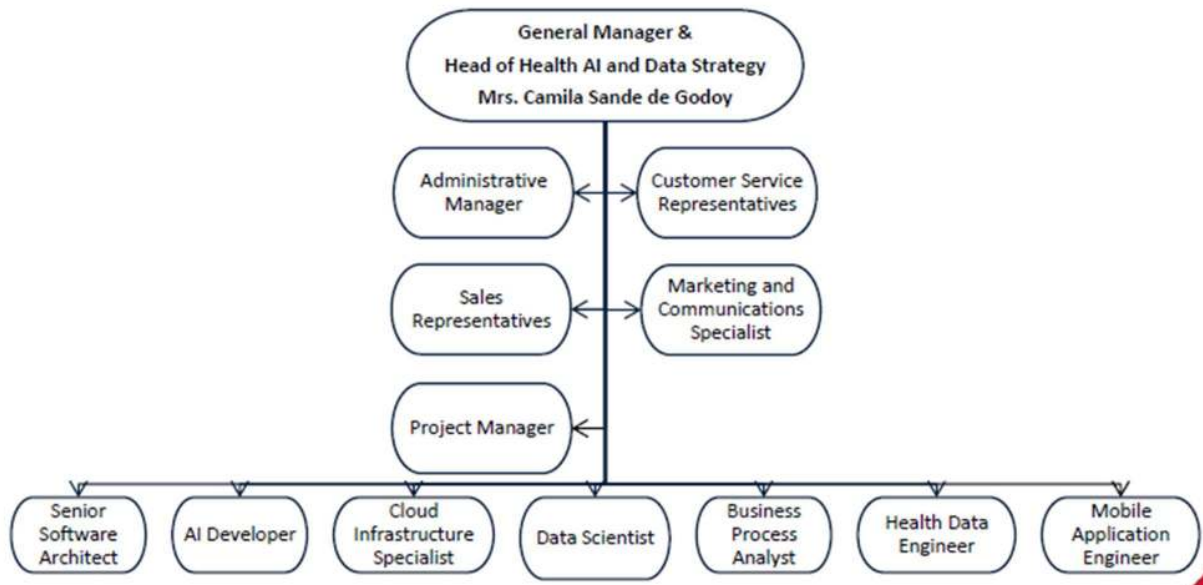
Beyond these professional recognitions, Ms. Godoy has also built a significant presence within the technology community through educational and professional content related to artificial intelligence, digital innovation, and technology careers. Her digital platforms currently reach more than 144,000 followers on Instagram and over 30,000 followers on TikTok, generating substantial engagement and reinforcing her influence within the technology ecosystem.

Her professional standing is further evidenced by her receipt of the **Digital Professional in Technology Award**, granted by the Brazilian Association of Digital Agents (ABRADi), as well as by invitations to present her work at technology forums and innovation ecosystems, including events connected to organizations such as InovaBra, IBM, Antler, and Grupo Boticário.

It is worth noting that Ms. Godoy was selected as an Entrepreneur-in-Residence at Antler, a globally recognized venture capital firm that identifies and supports high-potential founders. Through this highly competitive program, she developed and co-founded TalkBlue, a conversational e-commerce platform, which successfully secured an initial investment of US\$ 150,000. This achievement demonstrates her ability to transform innovative concepts into scalable business solutions, earn the trust of investors, and execute technology-based ventures, further confirming that she is well-positioned to advance her project in the United States.

Taken together, these independent professional evaluations, industry recognitions, entrepreneurial achievements, and public engagement within the technology community demonstrate that Ms. Godoy has repeatedly translated technical expertise and innovation into impactful digital solutions. These elements confirm that she is exceptionally well-positioned to advance her proposed technology-driven endeavor in the United States.

### 3.2.3 PLAN FOR FUTURE ACTIVITIES AND FINANCIAL FEASIBILITY:



Ms. Godoy is the founder and leader of **DataMed AI**, and her leadership will be essential to the company’s long-term development in the digital health and artificial intelligence sector in the United States. As outlined in the business plan, the company plans to progressively expand its technological capabilities and portfolio of AI-based solutions designed to support healthcare providers and improve digital infrastructure.

Ms. Godoy’s extensive experience in **software engineering, digital platforms, and healthcare data systems** will guide the company’s growth and strengthen its position as a technology provider focused on data-driven healthcare solutions. DataMed AI will begin operations with a lean team led by Ms. Godoy and will gradually expand its workforce as operations grow, including professionals in software development, data analysis, and technology operations.

The company was structured for long-term sustainability, with well-planned initial capital requirements totaling approximately **US\$70,000**, as detailed in the Business Plan (p.22), ensuring an efficient and financially stable entry into the United States technology market. In support of this investment, Ms. Godoy possesses personal financial resources derived from real estate assets in Brazil.

| Startup                       |                 |
|-------------------------------|-----------------|
| Requirements                  |                 |
| Startup Expenses              |                 |
| Legal                         | \$1,500         |
| Insurance                     | \$500           |
| Marketing                     | \$8,000         |
| Rent/Deposit                  | \$3,600         |
| Website design                | \$2,000         |
| Computers/Phones/Tablets      | \$6,400         |
| Office furniture              | \$4,500         |
| Equipment                     | \$12,000        |
| Stationery                    | \$5,500         |
| <b>Total Startup Expenses</b> | <b>\$44,000</b> |
| Startup Assets                |                 |
| Cash Required                 | \$26,000        |
| Startup Inventory             | \$0             |
| Other Current Assets          | \$0             |
| Long-term Assets              | \$0             |
| <b>Total Assets</b>           | <b>\$26,000</b> |
| <b>Total Requirements</b>     | <b>\$70,000</b> |

According to official asset documentation, Ms. Godoy owns a residential property in Brazil valued at approximately **RS1,705,000.00**, which corresponds to approximately **US\$324,508.48<sup>9</sup>** based on current exchange rates. This asset demonstrates that she possesses financial resources significantly exceeding the amount required for the initial investment described in the Business Plan.

These financial resources provide a solid financial foundation to support the company’s launch phase, including initial operational expenses, technology development activities, and working capital. Together, Ms. Godoy’s documented personal assets and the investment structure described in the Business Plan demonstrate that DataMed AI is adequately capitalized and financially viable to begin operations in the United States.

Ms. Godoy, therefore, possesses the necessary financial capacity to launch and sustain the venture she proposes, without relying on external financing. Coupled with her experience in software engineering, artificial intelligence, and digital platforms, this capacity confirms that she is well-positioned to advance her initiative within the United States.

As outlined in the Business Plan, DataMed AI will develop AI-driven automation and data infrastructure solutions aimed at reducing administrative burdens, strengthening primary care, improving continuity of care, and decreasing avoidable hospital utilization. The project aligns with national priorities regarding cost reduction, expanded access, and the transition toward preventive and value-based care.

Initially focused on outpatient clinics and primary care practices, the company was designed for scalable expansion across the entire United States. By automating patient intake, triage, follow-up,

<sup>9</sup> <https://www.bcb.gov.br/conversao>

and data interoperability, the platform enables providers to increase efficiency, manage higher patient volumes, and improve clinical outcomes.

These elements further confirm that Ms. Godoy is well-positioned to successfully execute the proposed endeavor.

### **3.3 Third PRONG:**

#### ***On Balance, It Would be Beneficial to the United States to Waive the Requirement of a Job Offer and Labor Certification***

Congress established the national interest waiver to address the inherent limitations of the labor certification process. When a foreign national offers contributions that go beyond what is normally expected of a standard employment position and provides distinct benefits to a strategic field, permanent residency should not be denied simply because another individual could, theoretically, perform similar functions.

Applying this standard to the present case, the evidence demonstrates that the enterprise proposed by Ms. Godoy offers sustained and systemic benefits to the United States by promoting the use of artificial intelligence in the delivery of healthcare services—particularly through the development of automation solutions and data infrastructure aimed at reducing administrative burdens, strengthening primary care services, improving continuity of care, and reducing avoidable hospital utilization. By focusing on clinical data integrity, the optimization of patient access, and continuous care coordination, her initiative directly supports national priorities related to reducing healthcare costs, expanding access to services, and transitioning toward preventive and value-based care models. These contributions are not limited to a single employer but, rather, extend to a scalable platform designed to support outpatient clinics and primary care providers throughout the United States, enabling increased efficiency, improved patient clinical outcomes, and greater system sustainability. Consequently, the totality of the evidence establishes that waiving the requirements for a job offer and labor certification would serve the best interests of the United States; therefore, a favorable discretionary determination is warranted pursuant to the third prong of the *Matter of Dhanasar*.

Requiring Ms. Godoy to undergo the labor certification process, despite the theoretical availability of technology professionals, would ignore the unique value of her specialized expertise in digital product development, artificial intelligence applications, and healthcare data systems. Her combination of technical expertise, leadership in complex technology projects, and entrepreneurial experience in technology ventures is not easily replicated in the labor market, making the traditional PERM process impractical and contrary to the public interest.

According to the third criterion of the *Dhanasar* framework, adjudicators must conduct a balancing test that compares the national interest in requiring a job offer and labor certification with the foreign national's ability to advance U.S. priorities. This analysis includes consideration of the following factors:

- Whether it would be impractical for the foreign national to obtain a job offer or for an employer to seek labor certification, given the nature of the proposed endeavor;
- Whether the United States would continue to benefit from the foreign national's contributions, even if qualified American workers are theoretically available;

- Whether the national interest in the foreign national's contributions is sufficiently compelling to justify waiving the labor certification requirement.

The *Matter of Dhanasar* decision makes it clear that these considerations are not rigid requirements, but guiding factors in determining whether waiving the job offer and labor certification requirements would benefit the United States.

The evidence presented in this petition demonstrates that waiving the labor certification requirement is clearly in the national interest. **DataMed AI** will contribute to technological innovation, support the development of artificial intelligence applications, and strengthen digital infrastructure through the creation of technology-driven solutions. These benefits would be delayed or hindered by the lengthy and inflexible PERM process. Therefore, granting the national interest waiver, through the discretionary exercise of the competent authority, is fully justified.

### 3.3.1 IMPRACTICABILITY OF A LABOR CERTIFICATION:

Given the autonomous nature of the proposed endeavor, in which **Ms. Godoy will serve as the founder and leader of DataMed AI**, the traditional labor certification process is impractical. The PERM system was designed to protect American workers from displacement by foreign labor; however, Ms. Godoy is not seeking to fill an existing job vacancy. Instead, her venture will contribute to technological innovation, support the development of artificial intelligence solutions, and strengthen digital infrastructure within the technology and healthcare innovation sectors.

- **Nature of the Business Endeavor:** As an independent technology entrepreneur, Ms. Godoy is structuring a founder-led technology initiative that is fundamentally different from a conventional employment relationship. Labor certification is not intended for scenarios in which the applicant is the founder, technical driver, and strategic leader of the enterprise, particularly in sectors that rely on specialized expertise in software development, artificial intelligence applications, and digital platform architecture. Rather than competing with U.S. workers, the proposed endeavor contributes to the development of new technology solutions and supports innovation within the digital ecosystem.

- **Economic and Technological Contribution:** DataMed AI is structured to support the development of technology-driven solutions designed to improve digital infrastructure and operational efficiency through the use of artificial intelligence and data-driven technologies. As the company grows, it may require the engagement of professionals in areas such as software development, product development, data analysis, and administrative operations, contributing to economic activity and technological innovation.

- **Self-Sustainability and Broad Contribution:** Through DataMed AI, Ms. Godoy will not only ensure her own professional sustainability but will also contribute to the U.S. technology ecosystem by advancing artificial intelligence applications and supporting digital innovation. Her work focuses on developing technology solutions that improve digital service delivery and data integration, contributing to the broader modernization of technology systems and innovation initiatives. These contributions render the traditional labor certification process unnecessary and counterproductive, particularly given the entrepreneurial nature of the venture and the specialized expertise required to execute it.

Ms. Godoy has presented substantial evidence of her intention and ability to operate as an independent technology entrepreneur in the United States, demonstrating that **DataMed AI** will contribute to technological innovation and digital development. These factors make the labor certification

requirement incompatible with the company's structure and mission, reinforcing her eligibility for a **National Interest Waiver**.

### **3.3.2 THE U.S. WOULD STILL BENEFIT FROM THE FOREIGN NATIONAL'S CONTRIBUTION EVEN IF QUALIFIED U.S. WORKERS ARE AVAILABLE:**

Given Ms. Godoy's extensive experience in **software engineering, digital platform development, and artificial intelligence applications**, she is uniquely positioned to advance her proposed endeavor in the United States. While skilled professionals exist in the American technology industry, Ms. Godoy's specialized expertise and multidisciplinary background offer distinct and substantial advantages to the country:

- **Exceptional Qualifications and Experience:** Ms. Godoy possesses more than eighteen years of professional experience in technology, including leadership in digital product development, software engineering, and large-scale data systems. Her background combines deep technical expertise with leadership in technology projects across sectors such as healthcare, fintech, and digital services. This combination of technical knowledge, product development experience, and strategic technology leadership is not commonly found in a single professional profile, making her contributions particularly valuable to the advancement of digital innovation.
- **Recognition and Proven Track Record of Success:** Throughout her career, Ms. Godoy has held key roles in technology-driven organizations, contributing to the development of complex digital platforms and technology systems. Letters from industry experts and technology executives attest to her technical capabilities, leadership in multidisciplinary teams, and ability to deliver impactful digital solutions in highly demanding technological environments.
- **Technical Expertise and Proven Impact:** Ms. Godoy's professional experience includes the development of large-scale digital systems, including healthcare technology platforms designed to manage and integrate significant volumes of patient data. Her work demonstrates the ability to implement innovative digital solutions and support the modernization of technology infrastructure through the use of data-driven technologies and artificial intelligence applications.
- **Additional Contributions:** Although the United States has qualified professionals in the technology sector, Ms. Godoy offers a unique combination of experience in digital platform architecture, product leadership, artificial intelligence applications, and healthcare data systems. Her ability to integrate technical development with strategic product design and operational implementation allows for the creation of innovative and scalable digital solutions within the technology ecosystem.

In summary, Ms. Godoy's specialized qualifications, extensive professional experience, and recognized leadership in technology projects distinguish her from typical technology professionals. Through **DataMed AI**, her work will contribute to technological innovation and the development of advanced digital solutions, reinforcing the conclusion that the United States would benefit from her contributions even in situations where, theoretically, qualified American workers are available.

### **3.3.3 WHETHER THE NATIONAL INTEREST IN THE FOREIGN NATIONAL'S CONTRIBUTIONS IS URGENT ENOUGH TO JUSTIFY BYPASSING THE LABOR CERTIFICATION PROCESS:**

The national interest in Ms. Godoy's contributions is evident and clearly justifies the waiver of the labor certification process. Her specialized expertise in **software engineering, digital platform development, artificial intelligence applications, and healthcare data systems**, combined with her proven ability to develop and implement complex digital solutions, underscores the strategic benefits her work will bring to the United States.

**Current Industry Needs:** The technology and healthcare sectors increasingly depend on advanced digital infrastructure, data integration, and artificial intelligence solutions to improve operational efficiency and service delivery. Organizations across these sectors face ongoing challenges related to the integration of large volumes of data, the modernization of digital systems, and the development of scalable technology platforms capable of supporting modern digital services. Ms. Godoy possesses extensive experience in the design and implementation of complex digital platforms and healthcare data systems, including projects involving the integration and management of large volumes of patient data. Her expertise in developing data-driven technology solutions is therefore directly aligned with the evolving needs of modern digital ecosystems.

**Immediate Economic Impact:** The implementation of **DataMed AI** will contribute to technological innovation and the development of digital solutions designed to support operational efficiency and digital infrastructure. Requiring labor certification would delay the advancement of a technology initiative focused on developing artificial intelligence tools and digital systems, postponing the benefits associated with innovation and digital development.

**Industry Support and Documented Evidence:** The evidence presented in this petition, including the Business Plan, letters from industry experts, documentation of professional achievements, and recognition from technology organizations, demonstrates the relevance of Ms. Godoy's expertise within the technology sector. Her consistent professional trajectory in leading digital projects and developing complex technology systems illustrates the value of her experience and the importance of avoiding procedural barriers that could delay the implementation of her proposed endeavor.

**Strategic Advantage for the United States:** Allowing Ms. Godoy to establish and lead **DataMed AI** without delay provides clear technological and economic advantages. Her proposed endeavor focuses on the development of artificial intelligence applications and digital platforms designed to support innovation and improve digital infrastructure within the technology and healthcare ecosystems.

In summary, the national interest in Ms. Godoy's contributions is clear. Her combination of technical expertise, leadership in technology projects, and ability to develop innovative digital solutions justifies waiving the labor certification requirement. Her work will support technological innovation and contribute to the continued development of the United States digital ecosystem.

#### 4. FINAL CONSIDERATIONS

From all topics discussed above and the attached evidence, it is "more likely than not" that:

**1. The self-petitioner, Ms. Camila Sande de Godoy, is a professional of exceptional ability in the field of Computer and Information Sciences, particularly in software engineering, digital platform development, and artificial intelligence applications.** She possesses extensive experience in technology leadership, digital product development, and large-scale data systems, with a proven track record in major technology and healthcare organizations. Her technical expertise, leadership, and documented professional recognition qualify her for the EB-2 classification as an individual of exceptional ability.

2. The petitioner's endeavor has substantial merit and national importance. In line with *Matter of Dhanasar*, Ms. Godoy's initiative supports technological innovation and the development of digital solutions through artificial intelligence applications and data-driven systems. Through **DataMed AI**, her work contributes to the advancement of digital infrastructure and technology innovation, generating positive technological and economic impact.

3. The self-petitioner is well-positioned to advance the endeavor. She has extensive experience in technology leadership, a solid business plan, industry support, sufficient financial resources to implement the project, letters of support from industry experts, professional recognition, and membership in a professional association. Her professional trajectory in developing complex digital systems and leading technology initiatives further reinforces her ability to successfully lead the proposed endeavor.

4. On balance, it would be beneficial to the United States to waive the requirement of a job offer and labor certification. The labor certification process is impractical for entrepreneurs such as Ms. Godoy, whose role is to develop and lead innovative technology initiatives rather than fill a preexisting job vacancy. Her proposal has the potential to support technological innovation, contribute to digital development, and generate economic activity, justifying the waiver of the labor certification requirement.

Through this document, we affirm that Ms. Camila Sande de Godoy merits favorable consideration for a National Interest Waiver of the job offer and labor certification requirements, pursuant to Section 203(b)(2)(B) of the Immigration and Nationality Act. Ms. Godoy's leadership role, her professional achievements, and her demonstrated expertise in Computer and Information Sciences uniquely position her to advance the endeavor she proposes.

Her work, focused on the application of artificial intelligence and digital infrastructure within the healthcare sector, contributes directly to technological innovation, the improvement of healthcare delivery, and the strengthening of data-driven systems in the United States. By fostering greater efficiency, continuity of care, and improved clinical outcomes, her initiative reflects the growing national importance of integrating advanced technologies into critical sectors, such as healthcare.

Consequently, the application of her specialized knowledge and experience within the United States serves the national interest, thereby justifying a favorable decision regarding this petition.

We respectfully request favorable consideration of this **Form I-140 immigrant visa petition**, qualifying **Ms. Camila Sande de Godoy** as a professional with exceptional ability in the field of **Computer and Information Sciences** under the employment-based second preference visa category, with a request for a waiver of labor certification, as her work will benefit the national interest of the United States.

Should you require any further information or documentation, please do not hesitate to contact my office. Thank you in advance for your kind assistance with this matter.

Sincerely,

  
**Otavio Haverroth Silva**  
**California Bar # 343486**

# Exhibit list

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Resume

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# **Exhibit A**

# CAMILA SANDE DE GODOY

Email | [ca.sandesp@gmail.com](mailto:ca.sandesp@gmail.com)  
Telephone | +55 (11) 997758707

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I have over 18 years of experience in the technology and product market, I worked as a software engineer for 10 years, and for the past 8 years I have focused on leading technology product teams at companies such as Creditas, Santander, Dasa, Buscapé, and high-growth startups. I have worked across a range of product environments, including e-commerce, fintech, healthtech, and marketplaces, consistently leading cross-functional teams and building technology products with a focus on scalability, efficiency, and business impact.

I have been responsible for strategy definition, squad structuring, product management, and technical leadership, as well as managing and building complex integrations and technology products from scratch.

I founded a conversational e-commerce startup on WhatsApp, accelerated by Antler (a global VC fund), securing a US\$150,000 investment focused on automation and AI applied to retail. Since then, I have deepened my expertise in Artificial Intelligence, automation, and no-code tools to scale products and businesses.

TechMonks operates across two main areas. The first is education, offering mentoring, courses, and corporate training for companies and professionals, with content focused on making Artificial Intelligence, no-code, low-code, and technology accessible to those who want to learn in a practical, business-oriented way. With a strong presence on Instagram, TikTok, and YouTube, TechMonks already reaches thousands of people through daily videos that simplify concepts and demonstrate how to use technology to create real solutions.

The second area is technology consulting for companies. We act as a strategic partner for businesses looking to build technology products, scale operations, reduce manual work, and improve results. We help businesses save time, reduce operational costs, and attract more customers through tailored technology solutions designed to generate measurable impact.

In 2022, I was recognized as Technology Professional of the Year in Brazil. [Link to article 1](#) e [link to article 2](#)

My main motivation is to create technology products that connect innovation, data, and customer experience, with a direct impact on business, always with a focus on excellence, leadership, and delivering real value.

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## EXPERIENCE

### **MENTOR AND CONSULTANT IN TECHNOLOGY AND ARTIFICIAL INTELLIGENCE**

TechMonks | São Paulo, São Paulo, Brazil

04/2022 – PRESENT

TechMonks operates across two main areas. The first is education, offering mentoring, courses, and corporate training for companies and professionals, with content focused on making Artificial Intelligence, no-code, low-code, and technology accessible to those who want to learn in a practical, business-oriented way.

With a strong presence on Instagram, TikTok, and YouTube, TechMonks already reaches thousands of people through daily videos that simplify concepts and demonstrate how to use technology to create real solutions.

The second area is technology consulting for companies. We act as a strategic partner for businesses looking to build technology products, scale operations, reduce manual work, and improve results.

Our solutions include software development, AI and applications, AI-powered chatbots, automated scheduling, website development, e-commerce platforms, and digital marketing.

### **CEO, FOUNDER, AND HEAD OF PRODUCT**

TalkBlue | São Paulo - SP Brazil

03/2023 – 06/2024

After completing Antler's acceleration program, I founded TalkBlue, the first conversational e-commerce platform in Brazil to deliver a complete shopping experience within WhatsApp. We secured our first investment from Antler in the amount of USD 150,000.

My role at TalkBlue involved building the product from ideation through UX/UI design and front-end development, as well as the commercial strategy, including go-to-market, marketing, and overall business operations. I was also responsible for presenting the startup to investors, delivering business pitches, and raising investment.

[Link to the Revista Exame article on the investment raised by TalkBlue with Antler](#)

### **ENTREPRENEUR IN RESIDENCE**

Antler | São Paulo - SP Brazil

03/2023 – 07/2023

Antler is a global venture capital fund that, throughout the year, has a team dedicated to identifying the most talented and motivated founders in Brazil. I was selected alongside 63 other entrepreneurs, all with significant market experience, to participate in their residency program.

The residency program consists of building a startup, presenting pitches to investors, and having the opportunity to receive an investment of USD 150,000. I completed the program with TalkBlue being one of the startups selected for investment.

[About Antler](#)

[Antler portfolio directory](#)

## **HEAD OF PRODUCTS**

Cuidas | São Paulo - SP Brazil

01/2021 – 12/2021

Cuidas was a healthcare startup focused on a “continuous care” model and primary care, offering 24/7 service via an app and a Health Team responsible for coordinating patient care.

With a B2B focus, its business model was to sell the Cuidas plan to companies as an employee benefit, helping reduce healthcare plan costs, which are the second-largest expense for companies after salaries.

I was responsible for leading the product, communications, and design teams, as well as managing all of the company’s technology products, including an application connecting patients, doctors, and nurses, a web-based electronic medical record system, and the company’s back-office system.

Cuidas was acquired by Alice, which was recently named one of the most innovative companies in Latin America by Fast Company.

## **SENIOR PRODUCT MANAGER**

Creditas | São Paulo - SP Brazil

03/2020 – 01/2021

Creditas is a leading fintech in credit solutions, where I worked as a Product Manager, simultaneously leading two distinct technology products.

The first product was a communications platform responsible for enabling all interactions between customers and the sales team throughout the entire contracting process. This product included the orchestration of the WhatsApp system, the development of chatbots, and the implementation of an automated communication workflow, improving efficiency and user experience.

The second product, internally known as Product Flexibility, was a platform product with a technical focus, aimed at analyzing Creditas’ systems to identify common components and integration opportunities through APIs. Its main purpose was to reduce technical complexity and accelerate the development of new products within the company, promoting scalability and operational efficiency.

## **IT SPECIALIST**

Dasa | São Paulo - SP Brazil

12/2017 – 02/2020

Dasa (Diagnósticos da América S.A.) is the largest integrated healthcare network in Brazil, offering services across multiple areas, including diagnostic medicine, hospitals, oncology, genomics, care coordination, and telemedicine.

During my time at the company, I led three distinct technology products, with three squads, all built from scratch and developed in parallel:

The first was the patient MDM (Master Data Management), one of the most complex projects I have managed. It is a highly technical product designed to serve as the central database for all the company's systems. Within it, we performed deduplication and data enrichment for more than 70 million patients in Brazil, with the goal of building a unified health record. This database enabled physicians to have an integrated view of the patient, make more accurate decisions, and act proactively in the prevention and treatment of diseases, ultimately saving lives. The MDM was integrated into all Dasa systems and enabled the creation of several new products, including NAV, a platform where patients can access all their exam results online, regardless of the laboratory or hospital where they were performed.

The second product was a mobile application for hospital physicians, created to provide greater speed, accuracy, and proactivity in patient care within hospitals. With all clinical information available at their fingertips, physicians could access results from complex tests, such as imaging, blood tests, pathology, and microbiology, directly through the app, improving care delivery and decision-making.

The third product was Dasa's exam scheduling system via WhatsApp, which marked a milestone: Dasa became the first chatbot case on WhatsApp in Brazil, bringing greater convenience and efficiency to the patient experience when scheduling exams.

## **SOFTWARE ENGINEER AND TECH LEAD**

5A Consultoria | São Paulo - SP Brazil

06/2013 – 07/2017

At 5A Consultoria, I worked on several software projects for large clients.

On a project at Buscapé, I worked from 11/2016 to 07/2017. Buscapé is a Brazilian e-commerce platform that helps consumers compare products and prices across multiple online stores. Within the company, I worked as a software engineer using a range of programming technologies that were innovative at the time, including AngularJS, React, Node.js, HTML5, JavaScript, CSS3, Sass, Less, jQuery, Jasmine, Grunt, Gulp, among others, contributing to the development of the company's software.

On a project at Isobar, I joined as a software engineer and was promoted to Tech Lead, working from 06/2014 to 07/2016. Isobar is an advertising agency where I helped build the website for the FIAT car brand. At the time, we developed an innovative website that allowed users to configure their car online and place an order with a dealership exactly as configured, something no car website in Brazil offered in 2014.

On a project at PagSeguro (UOL), I worked from 06/2013 to 06/2014. PagSeguro is a Brazilian fintech and digital bank. Initially known for its payment solutions and later expanded to offer a variety of financial services for both individuals and businesses. I worked as a software engineer, contributing to the development of the company's payment system using technologies that were innovative at the time, including HTML5, JavaScript, CSS3, Java, jQuery, among others. I worked on cross-browser development, as well as the maintenance and expansion of the PagSeguro (UOL) system, a highly complex and large-scale payment platform, requiring strong teamwork, as well as decisions on the best technologies and implementation approaches to ensure maintainability.

## **SOFTWARE ENGINEER**

Resource IT Solutions | São Paulo - SP Brazil

04/2010 – 06/2013

At Resource, I worked as a software engineer exclusively on a project for Banco Santander. I helped restructure the bank's entire online software platform following its acquisition of Banco Real. I worked with technologies and practices that were advanced at the time, including information architecture, usability, SEO (Search Engine Optimization), testing cycles, accessibility, web standards, requirements gathering, and project documentation. I used technologies and approaches such as HTML5, CSS3, JavaScript, jQuery, responsive design, and Less (dynamic CSS).

---

## EDUCATION

### **GRADUATE DEGREE - MBA IN DIGITAL DATA MARKETING**

FIAP

São Paulo, SP, Brazil

November 2018

### **TECHNOLOGIST DEGREE - INFORMATION TECHNOLOGY MANAGEMENT**

UNIP – Paulista University

São Paulo, SP, Brazil

December 2013

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## AWARDS AND HONORS

- **DIGITAL TECHNOLOGY PROFESSIONAL OF THE YEAR AWARD - 2022**

São Paulo, SP, Brazil

The Brazilian Association of Digital Agencies (ABRADI), in partnership with the Digitalks platform, held the seventh edition of the Digital Professional Award on August 25, 2022. The ceremony took place during Digitalks Expo and recognized leading professionals in the digital sector. The event brought together award participants, ABRADI's national board and regional presidents, and was attended by more than 1,000 professionals who celebrated the awarding of the trophies to the winners.

The initiative to recognize professionals in the sector began six years earlier with the creation of the "ABRADI-SP Digital Professional Award," aimed at highlighting "Digital Day," a date officially recognized in 2014 by the São Paulo City Council. Since then, the award has gained increasing relevance and, starting in 2021, has been held in partnership with the Digitalks Award. The partnership was formalized with the goal of combining efforts in promotion, structure, and market reach. According to Carolina Morales, president of ABRADI, the event is a great opportunity to recognize the talent and expertise of professionals working daily across digital agencies and the broader digital sector throughout Brazil: "valuing and investing in the professionals in our segment is essential for the entire business ecosystem, which is becoming increasingly complex as digital communication solutions evolve, thereby improving the performance of services delivered and results for advertisers."

**EVENT VIDEO:** [HTTPS://WWW.INSTAGRAM.COM/P/CHULI3IgxWp/](https://www.instagram.com/p/CHULI3IgxWp/)

**WINNERS ANNOUNCEMENT PAGE: [HTTPS://ABRADI.COM.BR/PREMIO-ABRADI-DIGITALTALKS-PROFISSIONAL-DIGITAL-2022-CONHECA-TODOS-OS-VENCEDORES/](https://abradi.com.br/premio-abradi-digitaltalks-profissional-digital-2022-conheca-todos-os-vencedores/)**

I, Raphael Michels Fantinato de Moura, telephone number [415 425-2508](tel:4154252508), mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Raphael Michels Fantinato de Moura.

Date: March 19, 2026.

# CAMILA SANDE DE GODOY

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Telefone | +55 (11) 997758707

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Atuo há mais de 18 anos no mercado de tecnologia e produto, fui engenheira de software por 10 anos e os últimos 8 anos foram dedicados à liderança de produtos de tecnologia em empresas como Creditas, Santander, Dasa, Buscapé e em startups de alto crescimento. Passei por vários contextos de produto, como e-commerce, fintech, healthtech e marketplaces, sempre liderando times multidisciplinares e construindo produtos de tecnologia com foco em escala, eficiência e impacto de negócio.

Atuei na definição de estratégia, estruturação de squads, gestão de produtos e liderança técnica, além de ter gerido e criado do zero integrações complexas e produtos de tecnologia.

Fundi uma startup de e-commerce conversacional via WhatsApp acelerada pela Antler (fundo de investidores globais VCs) com um investimento de US\$150 mil focada em automações e IA aplicada ao varejo. Desde então, tenho me aprofundado no uso de Inteligência Artificial, automações, e no-code para escalar produtos e negócios.

A TechMonks tem duas principais frentes, uma é a frente de educação com mentorias, cursos, treinamentos para empresas e profissionais, com conteúdos focados em traduzir o universo da Inteligência Artificial, no-code, low-code e da tecnologia para quem quer aprender de forma prática e aplicável nos negócios.

Com presença forte no Instagram, TikTok e YouTube, a TechMonks já impacta milhares de pessoas com vídeos diários que descomplicam conceitos e mostram, na prática, como usar a tecnologia para criar soluções reais.

A outra frente é a consultoria de tecnologia para empresas. Atuamos como parceira estratégica de negócios que desejam construir produtos de tecnologia, escalar operações, reduzir tarefas manuais e aumentar seus resultados. Ajudamos negócios a economizar tempo, reduzir custos operacionais e atrair mais clientes, tudo isso com soluções de tecnologia sob medida, pensadas para gerar impacto real.

Fui reconhecida em 2022 como Profissional do Ano em Tecnologia no Brasil. [Link da materia 1](#) e [link da materia 2](#)

Minha grande motivação é criar produtos de tecnologia que conectam inovação, dados e experiência do cliente com impacto direto em negócio sempre com foco em excelência, liderança e entrega real de valor.

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## EXPERIÊNCIA

### **MENTORA E CONSULTORA EM TECNOLOGIA E INTELIGÊNCIA ARTIFICIAL**

TechMonks | São Paulo, São paulo, Brasil

04/2022 – PRESENTE

A TechMonks tem duas principais frentes, uma é a frente de educação com mentorias, cursos, treinamentos para empresas e profissionais, com conteúdos focados em traduzir o universo da Inteligência Artificial, no-code, low-code e da tecnologia para quem quer aprender de forma prática, rápida e aplicável nos negócios.

Com presença forte no Instagram, TikTok e YouTube, a TechMonks já impacta milhares de pessoas com vídeos diários que descomplicam conceitos e mostram, na prática, como usar a tecnologia para criar soluções reais.

A outra frente é a consultoria de tecnologia para empresas. Atuamos como parceira estratégica de negócios que desejam construir produtos de tecnologia, escalar operações, reduzir tarefas manuais e aumentar seus resultados.

Nossas soluções incluem desenvolvimento de software, IA e Apps, chatbots com IA, agendamento automático, criação de sites, lojas online e marketing digital

### **CEO FOUNDER E HEAD DE PRODUTOS**

TalkBlue | São Paulo - SP Brasil

03/2023 – 06/2024

Após passar pelo programa de aceleração da Antler, eu criei a Talkblue, a primeira plataforma de e-commerce conversacional do Brasil a trazer a experiência de compras completa para dentro do WhatsApp. Captamos nosso primeiro investimento com a Antler que foi de \$150 mil dólares.

Meu papel na TalkBlue foi de criação do produto desde a ideação, designer de experiência e interface, programação front-end, até a parte comercial, go to market, marketing e negócio. Eu era responsável também por apresentar a startup para investidores, fazer pitches de negócio e captar investimentos.

[Link da matéria na Revista Exame sobre o captação de investimento da TalkBlue com a Antler](#)

### **ENTREPRENEUR IN RESIDENCE**

Antler | São Paulo - SP Brasil

03/2023 – 07/2023

A Antler é um fundo e investidores VCs globais que durante todo o ano têm uma equipe de olheiros procurando os fundadores mais talentosos e motivados do Brasil. Eu fui selecionada juntamente com outros 63 empreendedores, todos com muita experiência no mercado, para participar do programa de residência deles.

O programa de residência consiste em criar uma startup, apresentar pitches para os investidores e ter a possibilidade de receber um investimento de \$150 mil dólares. Cheguei ao final do programa com a Talkblue sendo uma das investidas por eles.

[Sobre a Antler](#)

[Antler portfolio directory](#)

## **HEAD OF PRODUCTS**

Cuidas | São Paulo - SP Brasil

01/2021 – 12/2021

A Cuidas era uma startup de saúde focada no modelo de "cuidado contínuo" e atenção primária, com atendimento via aplicativo 24/7 e um Time de Saúde para coordenar o cuidado.

Com foco no B2B, seu modelo de negócios era vender o plano Cuidas para empresas como benefício para seus funcionários, e assim reduzir os custos com planos de saúde, que é o segundo maior custo das empresas depois dos salários.

Eu era responsável por liderar as equipes de produto, comunicação e designers. Gestão de todos os produtos de tecnologia da empresa, que era um aplicativo de contato entre paciente, médico e enfermeiro. Um sistema web de prontuário médico e o sistema de Backoffice da empresa

A Cuidas foi vendida para a Empresa Alice, que recentemente foi nomeada uma das empresas mais inovadoras da América Latina pela Fast Company.

## **PRODUCT MANAGER SR**

Creditas | São Paulo - SP Brasil

03/2020 – 01/2021

A Creditas é uma fintech líder em soluções de crédito, onde atuei como Product Manager, liderando simultaneamente dois produtos de tecnologia distintos.

O primeiro produto era a plataforma de sistemas de comunicação, responsável por viabilizar toda a comunicação entre clientes e equipe comercial ao longo de toda a jornada de contratação. Esse produto englobava a orquestração do sistema de WhatsApp, o desenvolvimento de chatbots e a implementação de uma régua de comunicação automatizada, otimizando a eficiência e a experiência dos usuários.

O segundo produto, conhecido internamente como Product Flexibility, era um produto de plataforma, produto técnico, voltado à análise dos sistemas da Creditas, com o objetivo de identificar pontos em comum e oportunidades de integração por meio de APIs. O principal propósito era reduzir a complexidade técnica e agilizar a criação de novos produtos dentro da empresa, promovendo escalabilidade e eficiência operacional.

## **ESPECIALISTA DE TI**

Dasa | São Paulo - SP Brasil

12/2017 – 02/2020

A Dasa (Diagnósticos da América S.A.) é a maior rede de saúde integrada do Brasil, oferecendo serviços em diversas áreas, como medicina diagnóstica, hospitais, oncologia, genômica, coordenação de cuidado e telemedicina.

Durante minha atuação na empresa, liderei três produtos de tecnologia distintos, com 3 squads, todos construídos do zero e desenvolvidos em paralelo:

O primeiro foi o MDM de pacientes (Master Data Management), um dos projetos mais complexos que já gerenciei. Trata-se de um produto totalmente técnico, criado para ser o banco de dados central de todos os sistemas da empresa. Nele, realizamos a deduplicação e o enriquecimento dos dados de mais de 70 milhões de pacientes no Brasil, com o objetivo de construir um histórico unificado de saúde. Essa base permitiu que médicos tivessem uma visão integrada do paciente, tomassem decisões mais assertivas e atuassem de forma proativa na prevenção e tratamento de doenças, literalmente salvando vidas. O MDM foi integrado a todos os sistemas da Dasa e possibilitou o surgimento de diversos novos produtos, entre eles o NAV, plataforma onde os pacientes podem acessar todos os seus exames online, independentemente do laboratório ou hospital em que foram realizados.

O segundo produto foi um aplicativo para médicos hospitalares, criado para oferecer agilidade, precisão e proatividade no cuidado dos pacientes em hospitais. Com todas as informações clínicas na palma da mão, os médicos podiam consultar resultados de exames complexos, como exames de imagens, sangue, anatomia patológica e microbiologia, diretamente pelo aplicativo, otimizando o atendimento e a tomada de decisão.

O terceiro produto foi o sistema de agendamento de exames via WhatsApp da Dasa, que marcou um feito inédito: a Dasa se tornou o primeiro case de chatbot no WhatsApp do Brasil, trazendo conveniência e eficiência para a experiência dos pacientes no agendamento de seus exames.

## **SOFTWARE ENGINEER AND TECH LEAD**

5A Consultoria | São Paulo - SP Brasil

06/2013 – 07/2017

Na 5A consultoria eu atuei em diversos projetos de software para vários clientes grandes.

No projeto dentro da empresa Buscapé eu atuei de 11/2016 até 07/2017. O Buscapé é uma plataforma de comércio eletrônico brasileira que ajuda os consumidores a comparar produtos e preços de diversas lojas online. Dentro da empresa eu trabalhei como engenheira de software com diversas tecnologias de programação inovadoras para a época como AngularJS, React, Nodejs, html5, javascript, css3, sass, less, jquery, Jasmine, Grunt, Gulp, etc. Ajudando a construir o software da empresa.

No projeto da empresa Isobar eu entrei como engenheira de software e fui promovida para Tech lider, no período de 06/2014 até 07/2016, a Isobar era uma agência de publicidade onde eu ajudei a construir o site da marca de carros FIAT, na época construímos um site inovador porque você podia montar o seu carro diretamente no site e encomendar com a concessionária exatamente como tinha montado online, em 2014 nenhum site de carros fazia isso no Brasil.

No projeto do PagSeguro da UOL, eu atuei de 06/2013 a 06/2014. O pagSeguro é um Fintech, um banco digital brasileiro. Conhecido inicialmente por suas soluções de pagamento, e depois se expandiu e oferece uma variedade de serviços financeiros tanto para pessoas físicas quanto para empresas. Eu atuei como engenheira de software ajudando a construir o sistema de pagamentos da empresa, utilizando as tecnologias mais inovadoras para a época como html5, javascript, css3, Java, jquery, etc.

Desenvolvimento Cross-browser, manutenção e crescimento do sistema PagSeguro do UOL, sistema de pagamentos extremamente complexo e grande, exigindo assim uma postura de trabalho em equipe, decidindo pelas melhores tecnologias e formas de implementar que facilitassem a manutenção do sistema.

## **DESENVOLVEDOR DE SOFTWARE**

Resource IT Solutions | São Paulo - SP Brasil

04/2010 – 06/2013

Na Resource eu atuei como engenheira de software exclusivamente em um projeto para o Banco Santander. Eu ajudei a reestruturar todo o projeto de software online do banco quando ele comprou o Banco Real. Eu trabalhava com as tecnologias mais inovadoras para a época como arquitetura da informação, usabilidade, técnicas de SEO (Search Engine Optimization), rodada de testes, acessibilidade, web standards, levantamento de requisitos e documentação de projetos. Utilizando técnicas e conceitos atuais como HTML 5, CSS3, Javascript, jquery, sites responsivos, Less (CSS dinâmico).

---

# EDUCAÇÃO

## **PÓS GRADUAÇÃO - MBA DIGITAL DATA MARKETING**

FIAP

São Paulo, SP, Brasil

Novembro 2018

## **TECNÓLOGO - GESTÃO DE TECNOLOGIA DA INFORMAÇÃO**

UNIP - Universidade Paulista

São Paulo, SP, Brasil

Dezembro 2013

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## PRÊMIOS E HONRARIAS

- **PRÊMIO DE PROFISSIONAL DIGITAL EM TECNOLOGIA DE 2022 - 2022**

São Paulo, SP, Brasil

A Associação Brasileira dos Agentes Digitais (ABRADi), em parceria com a plataforma Digitalks, realizou no dia 25 de agosto de 2022 a sétima edição do Prêmio Profissional Digital. A solenidade foi conduzida no Digitalks Expo e reconheceu os destaques do segmento. A cerimônia contou com as presenças dos participantes do Prêmio, da diretoria nacional da ABRADi e presidentes regionais e foi acompanhada por mais de 1.000 profissionais que brindaram a entrega dos troféus para os vencedores.

A idéia de destacar a atuação dos profissionais do segmento surgiu há seis anos, quando foi criado o “Prêmio ABRADi-SP Profissional Digital”, cujo intuito era dar mais destaque ao “DigitalDay”, data reconhecida em 2014 via Projeto de Lei junto à Câmara Municipal de São Paulo. Desde então, a solenidade tem ganhado cada vez mais representatividade e, a partir de 2021, começou a ser realizada em parceria com o Prêmio Digitalks. A união foi oficializada com o objetivo de juntar forças de divulgação, estrutura e mercado; de acordo com Carolina Morales, presidente da ABRADi, o evento é uma grande oportunidade para reconhecer o talento e competência dos profissionais que atuam no dia a dia das agências e agentes digitais por todo o Brasil “valorizar e investir nos profissionais que atuam no nosso segmento é fundamental para todo o ecossistema do negócio que a cada dia aumenta o grau de complexidade das soluções de comunicação digital, melhorando com isto a perforce dos serviços prestados e os resultados para os anunciantes”.

**VÍDEO DO EVENTO:** [HTTPS://WWW.INSTAGRAM.COM/P/CHUL131GXWP/](https://www.instagram.com/p/CHUL131gxWp/)

PÁGINA COM A DICULGAÇÃO DOS GANHADORES: [HTTPS://ABRADI.COM.BR/PREMIO-ABRADI-DIGITALKS-PROFISSIONAL-DIGITAL-2022-CONHECA-TODOS-OS-VENCEDORES/](https://abradi.com.br/premio-abradi-digitalks-profissional-digital-2022-conheca-todos-os-vencedores/)

**Exhibit B.1. Official  
academic record  
showing that you  
have a degree,  
diploma, certificate,  
or similar award from  
a college, university,  
school, or other  
institution of learning  
relating to your area  
of exceptional ability**



PAULISTA UNIVERSITY

## ACADEMIC TRANSCRIPT

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DATE OF ISSUE

11/06/2013

|   |                               |  |  |                         |
|---|-------------------------------|--|--|-------------------------|
| ENROLLMENT NO.<br>T786FE-9  | NAME<br>CAMILA SANDE          |  |  |                         |
| DATE OF BIRTH<br>04/09/1989   | PLACE OF BIRTH<br>SÃO PAULO   | STATE<br>SP  | NATIONALITY<br>BRAZILIAN                         |                         |
| ID DOCUMENT NO.<br>449330084 SSP/   | MILITARY CERTIFICATE NO.<br>. | VOTER ID<br>3668175001-75  | ELECTORAL DISTRICT<br>0346                       | POLLING STATION<br>0596 |
| ENTRANCE EXAM SUBJECTS<br>TRANSFER: IMPACTA   |                               |  | DATE OF EXAM<br>MONTH<br>07                      | YEAR<br>2011            |
| PROGRAM NAME<br>UNDERGRADUATE TECHNOLOGY PROGRAM IN INFORMATION<br>TECHNOLOGY MANAGEMENT* |                               | RECOGNITION<br>ORDINANCE / DECREE 514<br>DATE OF PUBLICATIN IN THE FEDERAL OFFICIAL<br>GAZETTE: 02/21/2005 | WORKLOAD<br>REQUIRED: 2450<br>COMPLETED: 100.00% |                         |

## LIST OF COURSE

| SEMESTER        | CODE | DESCRIPTION                               | HOURS | ACADEMIC TERM | GRADE | STATUS |
|-----------------|------|---|-------|---------------|-------|--------|
| 1 <sup>st</sup> | 155H | MULTIDISCIPLINARY INTEGRATED PROJECT II   | 100   | 11/2          | 10.0  | AP     |
| 1 <sup>st</sup> | 255S | DATABASE ADMINISTRATION                   | 060   | 11/2          | 9.4   | AP     |
| 1 <sup>st</sup> | 257S | COMPUTER NETWORKS AND TELECOMMUNICATIONS  | 060   | 11/2          | 7.2   | AP     |
| 1 <sup>st</sup> | 267S | APPLIED MATHEMATICS                       | 060   | 11/2          | 9.0   | AP     |
| 1 <sup>st</sup> | 277S | PROCESS MODELING                          | 060   | 11/2          | 9.4   | AP     |
| 1 <sup>st</sup> | 287S | INFORMATION SYSTEMS                       | 060   | 11/2          | 8.8   | AP     |
| 1 <sup>st</sup> | 432V | DISCIPLINARY STUDIES                      | 050   | 11/2          | --    | AP     |
| 1 <sup>st</sup> | D202 | PROFESSIONAL ETHICS AND LEGISLATION       | 050   | 11/2          | 7.2   | AE     |
| 1 <sup>st</sup> | D212 | SCIENTIFIC METHODOLOGY                    | 050   | 11/2          | --    | AP     |
| 2 <sup>nd</sup> | 136H | MULTIDISCIPLINARY INTEGRATED PROJECT III  | 100   | 12/1          | 10.0  | AP     |
| 2 <sup>nd</sup> | 208S | INFORMATION SYSTEMS MODELING              | 060   | 12/1          | 9.2   | AP     |
| 2 <sup>nd</sup> | 218S | INFRASTRUCTURE MANAGEMENT                 | 060   | 12/1          | 8.8   | AP     |
| 2 <sup>nd</sup> | 228S | IT PROJECT FINANCE                        | 060   | 12/1          | 9.2   | AP     |
| 2 <sup>nd</sup> | 238S | INFORMATION SECURITY                      | 060   | 12/1          | 9.6   | AP     |
| 2 <sup>nd</sup> | 297S | STRATEGIC IT PLANNING                     | 060   | 12/1          | 8.0   | AP     |
| 2 <sup>nd</sup> | 442V | DISCIPLINARY STUDIES                      | 050   | 12/1          | --    | AP     |
| 2 <sup>nd</sup> | D222 | ECONOMICS AND MARKET                      | 050   | 12/1          | 6.0   | AP     |
| 2 <sup>nd</sup> | D232 | STRATEGIC HUMAN RESOURCES MANAGEMENT      | 050   | 12/1          | 6.8   | AP     |
| 3 <sup>rd</sup> | 117H | MULTIDISCIPLINARY INTEGRATED PROJECT IV   | 100   | 12/2          | 7.0   | AP     |
| 3 <sup>rd</sup> | 248S | INTERNET SYSTEMS AND OPEN-SOURCE SOFTWARE | 060   | 12/2          | 8.2   | AP     |
| 3 <sup>rd</sup> | 258S | SOFTWARE QUALITY                          | 060   | 12/2          | 8.4   | AP     |
| 3 <sup>rd</sup> | 268S | IT GOVERNANCE                             | 120   | 12/2          | 7.2   | AP     |
| 3 <sup>rd</sup> | 278S | IT PROJECT MANAGEMENT                     | 060   | 12/2          | 8.6   | AP     |
| 3 <sup>rd</sup> | 452V | DISCIPLINARY STUDIES                      | 050   | 12/2          | --    | AP     |
| 3 <sup>rd</sup> | D242 | ENTREPRENEURSHIP                          | 050   | 12/2          | 6.6   | AP     |
| 3 <sup>rd</sup> | D252 | QUALITY MANAGEMENT                        | 050   | 12/2          | 5.0   | AP     |
| 4 <sup>th</sup> | 174H | MULTIDISCIPLINARY INTEGRATED PROJECT I    | 100   | 13/1          | 6.5   | AP     |
| 4 <sup>th</sup> | 422V | DISCIPLINARY STUDIES                      | 050   | 13/1          | --    | AP     |

## NOTES

THE STUDENT WAS EXEMPTED FROM TAKING THE ENADE DUE TO THE NATURE OF THE PROGRAM.

|  |   |                         |   |
|--|---|-------------------------|---|
| GRADUATION DATE<br>11/13/2013  | DATE OF CERTIFICATE ISSUANCE:<br>11/13/2013 | PROGRAM CODE<br>1.88.01 | APPROVALS   |
| <b>LEGEND:</b><br>AP – Passed<br>DS – Waived<br>RF – Failure Due to Absences<br>RM – Failed Due to Low Grade<br>AE – Transfer Credits<br>EX – Extracurricular<br>AC – Pending Completion<br>NC – Not Taken |   |                         | [UNIVERSITY STAMP]<br><br>-----// signature //-----<br><b>Maria [UNREADABLE] Rudolf</b><br><b>Departmental Secretary</b><br><b>RG: 18.350.163-9</b> |

[UNIVERSITY STAMP]



PAULISTA UNIVERSITY

# ACADEMIC TRANSCRIPT

PAGES  
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DATE OF ISSUE  
11/06/2013

|   |                               |  |  |                         |  |
|---|-------------------------------|--|--|-------------------------|--|
| ENROLLMENT NO.<br>T786FE-9  | NAME<br>CAMILA SANDE          |  |  |                         |  |
| DATE OF BIRTH<br>04/09/1989   | PLACE OF BIRTH<br>SÃO PAULO   | STATE<br>SP  | NATIONALITY<br>BRAZILIAN                         |                         |  |
| ID DOCUMENT NO.<br>449330084 SSP/   | MILITARY CERTIFICATE NO.<br>. | VOTER ID<br>3668175001-75  | ELECTORAL DISTRICT<br>0346                       | POLLING STATION<br>0596 |  |
| ENTRANCE EXAM SUBJECTS<br>Transfer – IMPACTA  |                               |  | DATE OF EXAM<br>MONTH<br>07                      | YEAR<br>2011            |  |
| PROGRAM NAME<br>UNDERGRADUATE TECHNOLOGY PROGRAM IN INFORMATION<br>TECHNOLOGY MANAGEMENT* |                               | RECOGNITION<br>ORDINANCE / DECREE 514<br>DATE OF PUBLICATIN IN THE FEDERAL OFFICIAL<br>GAZETTE: 02/21/2005 | WORKLOAD<br>REQUIRED: 2450<br>COMPLETED: 100.00% |                         |  |

## LIST OF COURSE

| SEMESTER        | CODE | DESCRIPTION                       | HOURS | ACADEMIC TERM | GRADE | STATUS |
|-----------------|------|-----------------------------------|-------|---------------|-------|--------|
| 4 <sup>th</sup> | 605W | COMPLEMENTARY ACTIVITIES          | 250   | 13/2          | --    | AP     |
| 4 <sup>th</sup> | 625S | LOGIC                             | 060   | 13/1          | 9.3   | AP     |
| 4 <sup>th</sup> | 635S | FUNDAMENTALS OF OPERATING SYSTEMS | 060   | 13/1          | 8.7   | AP     |
| 4 <sup>th</sup> | 645S | COMPUTER ORGANIZATION             | 060   | 13/1          | 7.5   | AP     |
| 4 <sup>th</sup> | 655S | PRINCIPLES OF INFORMATION SYSTEMS | 060   | 13/1          | 8.5   | AP     |
| 4 <sup>th</sup> | 665S | STATISTICS                        | 060   | 13/1          | 8.5   | AP     |
| 4 <sup>th</sup> | D203 | APPLIED COMMUNICATION             | 050   | 13/2          | 6.1   | AP     |
| 4 <sup>th</sup> | D213 | SUSTAINABLE DEVELOPMENT           | 050   | 13/2          | 7.7   | AP     |

NOTES  
THE STUDENT WAS EXEMPTED FROM TAKING THE ENADE DUE TO THE NATURE OF THE PROGRAM.

|  |   |                         |   |
|--|---|-------------------------|---|
| GRADUATION DATE<br>11/13/2013  | DATE OF CERTIFICATE ISSUANCE:<br>11/13/2013 | PROGRAM CODE<br>1.88.01 | APPROVALS   |
| <b>LEGEND:</b><br>AP – Passed<br>DS – Waived<br>RF – Failure Due to Absences<br>RM – Failed Due to Low Grade<br>AE – Transfer Credits<br>EX – Extracurricular<br>AC – Pending Completion<br>NC – Not Taken |   |                         | [UNIVERSITY STAMP]<br><br>-----// signature //-----<br><b>Maria [UNREADABLE] Rudolf</b><br><b>Departmental Secretary</b><br><b>RG: 18.350.163-9</b> |

[UNIVERSITY STAMP]

I, Raphael Michels Fantinato de Moura, telephone number [415 425-2508](tel:4154252508), mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Raphael Michels Fantinato de Moura.

Date: January 27, 2026.



# HISTÓRICO ESCOLAR

FOLHAS 1 de 2

DATA DE EMISSÃO 06/11/2013

|   |                                   |  |   |
|---|-----------------------------------|--|---|
| MATRICULA<br>T786FE-9                               | NOME<br>CAMILA SANDE              |  |   |
| DATA DE NASCIMENTO<br>09/04/89                      | CIDADE DE NASCIMENTO<br>SÃO PAULO | ESTADO<br>SP   | NACIONALIDADE<br>BRASILEIRA                         |
| NUMERO DE IDENTIDADE (RG)<br>449330084 SSP/         | CERTIFICADO MILITAR<br>.          | TITULO DE ELEITOR<br>3668175001-75                             | ZONA<br>0346  |
| DISCIPLINAS DO VESTIBULAR<br>TRANSFERENCIA: IMPACTA |                                   | REALIZAÇÃO<br>MÊS: 07 ANO: 2011                                |   |
| NOME DO CURSO<br>SUP TEC GESTAO TECN DA INFORMACAO* |                                   | RECONHECIMENTO<br>PORT/DECRETO: 514<br>PUBLIC.D.O.U.: 21/02/05 | CARGA HORARIA<br>EXIGIDA: 2450<br>CUMPRIDA: 100,00% |

## RELAÇÃO DE DISCIPLINAS

| SEMESTRE | CÓDIGO | DESCRIÇÃO                      | C.H. | PERÍODO LETIVO | MÉDIA | SITUAÇÃO |
|----------|--------|--------------------------------|------|----------------|-------|----------|
| 1°       | 155H   | PROJ INTEG MULTIDISCIPLINAR II | 100  | 11/2           | 10,0  | AP       |
| 1°       | 255S   | ADMINISTRACAO DE BCO DE DADOS  | 060  | 11/2           | 9,4   | AP       |
| 1°       | 257S   | REDES DE COMPUT E TELECOM      | 060  | 11/2           | 7,2   | AP       |
| 1°       | 267S   | MATEMATICA APLICADA            | 060  | 11/2           | 9,0   | AP       |
| 1°       | 277S   | MODELAGEM DE PROCESSOS         | 060  | 11/2           | 9,4   | AP       |
| 1°       | 287S   | SISTEMAS DE INFORMACAO         | 060  | 11/2           | 8,8   | AP       |
| 1°       | 432V   | ESTUDOS DISCIPLINARES          | 050  | 11/2           | --    | AP       |
| 1°       | D202   | ETICA E LEGISL PROFISSIONAL    | 050  | 11/2           | 7,2   | AP       |
| 1°       | D212   | METODOLOGIA CIENTIFICA         | 050  | 11/2           | --    | AE       |
| 2°       | 136H   | PROJ INT MULTIDISCIPLINAR III  | 100  | 12/1           | 10,0  | AP       |
| 2°       | 208S   | MODELAGEM DE SIST DE INFORM    | 060  | 12/1           | 9,2   | AP       |
| 2°       | 218S   | GERENC DE INFRAESTRUTURA       | 060  | 12/1           | 8,8   | AP       |
| 2°       | 228S   | FINANCAS EM PROJETO DE TI      | 060  | 12/1           | 9,2   | AP       |
| 2°       | 238S   | SEGURANCA DA INFORMACAO        | 060  | 12/1           | 9,6   | AP       |
| 2°       | 297S   | PLANEJAMENTO ESTRATEGICO DE TI | 060  | 12/1           | 8,0   | AP       |
| 2°       | 442V   | ESTUDOS DISCIPLINARES          | 050  | 12/1           | --    | AP       |
| 2°       | D222   | ECONOMIA E MERCADO             | 050  | 12/1           | 6,0   | AP       |
| 2°       | D232   | GESTAO ESTRATEGICA DE RH       | 050  | 12/1           | 6,8   | AP       |
| 3°       | 117H   | PROJ INTEG MULTIDISC IV        | 100  | 12/2           | 7,0   | AP       |
| 3°       | 248S   | SIST P/INTERNET E SOFT LIVRE   | 060  | 12/2           | 8,2   | AP       |
| 3°       | 258S   | QUALIDADE DE SOFTWARE          | 060  | 12/2           | 8,4   | AP       |
| 3°       | 268S   | GOVERNANCA DE TI               | 120  | 12/2           | 7,2   | AP       |
| 3°       | 278S   | GERENC DE PROJETOS DE TI       | 060  | 12/2           | 8,6   | AP       |
| 3°       | 452V   | ESTUDOS DISCIPLINARES          | 050  | 12/2           | --    | AP       |
| 3°       | D242   | EMPREENDEDORISMO               | 050  | 12/2           | 6,6   | AP       |
| 3°       | D252   | GESTAO DA QUALIDADE            | 050  | 12/2           | 5,0   | AP       |
| 4°       | 174H   | PROJ INTEG MULTIDISCIPLINAR I  | 100  | 13/1           | 6,5   | AP       |
| 4°       | 422V   | ESTUDOS DISCIPLINARES          | 050  | 13/1           | --    | AP       |

OBSERVAÇÕES  
ESTUDANTE DISPENSADO DE REALIZAÇÃO DO ENADE, EM RAZÃO DA NATUREZA DO CURSO.

|                                  |                                  |                            |
|----------------------------------|----------------------------------|----------------------------|
| DATA COLAÇÃO DE GRAU<br>13/11/13 | DATA EXP. DO DIPLOMA<br>13/11/13 | CÓDIGO DO CURSO<br>1.88.01 |
|----------------------------------|----------------------------------|----------------------------|



*mar*  
Maria Ines Mai. Rudolf  
Secretaria Setorial  
RG. 18.350.163-9

LEGENDA:

|                           |                             |
|---------------------------|-----------------------------|
| AP - APROVADO             | AE - APROV. DE ESTUDOS      |
| DS - DISPENSADO           | EX - EXTRACURRICULAR        |
| RF - REPROVADO POR FALTAS | AC - AGUARDANDO COMPLEMENTO |
| RM - REPROVADO POR MEDIA  | NC - NÃO-CURSADA            |





# HISTÓRICO ESCOLAR

FOLHAS 2 de 2

DATA DE EMISSÃO 06/11/2013

|   |                                   |  |   |
|---|-----------------------------------|--|---|
| MATRICULA<br>T786FE-9                               | NOME<br>CAMILA SANDE              |  |   |
| DATA DE NASCIMENTO<br>09/04/89                      | CIDADE DE NASCIMENTO<br>SAO PAULO | ESTADO<br>SP   | NACIONALIDADE<br>BRASILEIRA                         |
| NUMERO DE IDENTIDADE (RG)<br>449330084 SSP/         | CERTIFICADO MILITAR               | TITULO DE ELEITOR<br>3668175001-75                             | ZONA<br>0346  |
| DISCIPLINAS DO VESTIBULAR<br>TRANSFERENCIA: IMPACTA |                                   |  | REALIZAÇÃO<br>MÊS<br>07                             |
| ANO<br>2011   |                                   |  |   |
| NOME DO CURSO<br>SUP TEC GESTAO TECN DA INFORMACAO* |                                   | RECONHECIMENTO<br>PORT/DECRETO: 514<br>PUBLIC.D.O.U.: 21/02/05 | CARGA HORARIA<br>EXIGIDA: 2450<br>CUMPRIDA: 100,00% |

## RELAÇÃO DE DISCIPLINAS

| SEMESTRE | CÓDIGO | DESCRIÇÃO                     | C.H. | PERÍODO LETIVO | MÉDIA | SITUAÇÃO |
|----------|--------|-------------------------------|------|----------------|-------|----------|
| 4º       | 605W   | ATIVIDADES COMPLEMENTARES     | 250  | 13/2           | --    | AP       |
| 4º       | 625S   | LOGICA                        | 060  | 13/1           | 9,3   | AP       |
| 4º       | 635S   | FUND DE SISTEMAS OPERACIONAIS | 060  | 13/1           | 8,7   | AP       |
| 4º       | 645S   | ORGANIZACAO DE COMPUTADORES   | 060  | 13/1           | 7,5   | AP       |
| 4º       | 655S   | PRINC DE SIST DE INFORMACAO   | 060  | 13/1           | 8,5   | AP       |
| 4º       | 665S   | ESTATISTICA                   | 060  | 13/1           | 8,5   | AP       |
| 4º       | D203   | COMUNICACAO APLICADA          | 050  | 13/2           | 6,1   | AP       |
| 4º       | D213   | DESENVOLVIMENTO SUSTENTAVEL   | 050  | 13/2           | 7,7   | AP       |

OBSERVAÇÕES  
ESTUDANTE DISPENSADO DE REALIZAÇÃO DO ENADE, EM RAZÃO DA NATUREZA DO CURSO.

|                                  |                                  |                            |
|----------------------------------|----------------------------------|----------------------------|
| DATA COLAÇÃO DE GRAU<br>13/11/13 | DATA EXP. DO DIPLOMA<br>13/11/13 | CÓDIGO DO CURSO<br>1.88.01 |
|----------------------------------|----------------------------------|----------------------------|



*maria ines*  
Maria Ines Maia Rudolf  
Secretaria Setorial  
RG. 18.350.163-9

LEGENDA:  
 AP - APROVADO  
 DS - DISPENSADO  
 RF - REPROVADO POR FALTAS  
 RM - REPROVADO POR MÉDIA  
 AE - APROV DE ESTUDOS  
 EX - EXTRACURRICULAR  
 AC - AGUARDANDO COMPLEMENTO  
 NC - NÃO-CURSADA





# Paulista University



The President of Paulista University, in the exercise of his authority,  
and in view of the degree conferral in the Undergraduate Technology Program in Information Technology Management,  
on November 13, 2015, hereby confers the degree of

## Information Technology Management Technologist upon Camila Sande

Brazilian, born in the State of São Paulo on April 09, 1989,  
RG No. 44.933.008-4 SP

and grants her this Diploma,  
so that she may enjoy all legal rights and prerogatives thereto.

São Paulo, November 13, 2013.

----// signature //----

President

----// signature //----

Graduate

----// signature //----

General Secretary

*President: Dr. João Carlos Di Genio  
Vice President for Undergraduate Studies: Dr. Yugo Okida  
General Secretary: Prof. Afonso Celso Fraga Sampaio Amaral  
Deputy General Secretary: Prof. Edison Fernandes*

*Paulista University*

*Accredited by MEC Ordinance No. 550,  
Federal Official Gazette (D.O.U.) of 11/09/1988*

*Undergraduate Technology Program in Information Technology Management*

*Accredited by Ordinance No. 514, published in the Federal Official Gazette  
(D.O.U.) on February 21, 2005.*

**PAULISTA UNIVERSITY – UNIP**

General Secretariat  
Diploma Records Department

Diploma registered under No. 302069  
Process No. 2013.1.293775  
in accordance with Article 48, §1 of Law No. 9394/96.  
São Paulo, December 10, 2013  
----// signature//----  
Approved.

[stamp]  
Prof. Edison Fernandes  
Deputy General Secretary  
RG No.: 2.813.885



161746

I, Raphael Michels Fantinato de Moura, telephone number [415 425-2508](tel:415-425-2508), mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Raphael Michels Fantinato de Moura      Date: January 26, 2026.



# Universidade Paulista



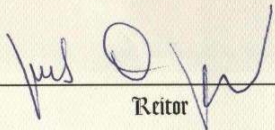
O Reitor da Universidade Paulista, no uso de suas atribuições e tendo em vista a colação de grau no Curso Superior de Tecnologia em Gestão da Tecnologia da Informação, em 15 de novembro de 2015, confere o título de

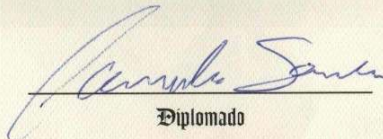
**Tecnóloga em Gestão da Tecnologia da Informação a**

**Camila Sande**

brasileira, natural do Estado de São Paulo, nascida a 09 de abril de 1989,  
R.G. nº 44.955.008-4 SP

e outorga-lhe o presente Diploma,  
a fim de que possa gozar de todos os direitos e prerrogativas legais.  
São Paulo, 15 de novembro de 2015

  
Reitor

  
Diplomado

  
Secretário Geral

Reitor: Dr. João Carlos Di Genio  
Vice-Reitor de Graduação: Dr. Yugo Okida  
Secretário Geral: Prof. Afonso Celso Fraga Sampaio Amaral  
Secretário Geral Adjunto: Prof. Edison Fernandes

Universidade Paulista

Reconhecida pela Portaria MEC n.º 550  
D.O.U de 09-11-1988

Curso Superior de Tecnologia em Gestão da Tecnologia da Informação

Reconhecido pela Portaria 514, publicada no D.O.U. em 21 de fevereiro de 2005.

T786FE-9  
UNIVERSIDADE PAULISTA – UNIP

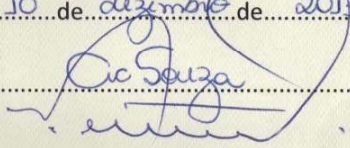
Secretaria Geral  
Departamento de Registros de Diplomas

Diploma registrado sob n.º 302069

Processo n.º 2013.1.293775

nos termos do Artigo 48 § 1º da Lei 9394/96,  
São Paulo, 10 de dezembro de 2013

De acordo.

  
Prof. Edison Fernandes  
Secretário Geral Adjunto  
RG: 2.813.885



161746



FIAP

PAULISTA SCHOOL OF INFORMATICS AND MANAGEMENT

The Higher Council of FIAP – Paulista School of Informatics and Management, hereby represented by its Academic Director, in the exercise of its authority and in view of the completion of the *Lato Sensu* Graduate Program, hereby confers the degree of: **MBA IN DIGITAL DATA MARKETING** with a total workload of 360 hours, upon:

CAMILA SANDE DE GODOY

Brazilian, born in the State of São Paulo on April 9, 1989, RG No. 44.933.008-4 – SP

and grants her this certificate so that she may enjoy all legal rights and prerogatives thereto.

São Paulo, September 28, 2018.

-----// signature //-----

SECRETARY

GRADUATE

-----// signature //-----

DIRECTOR



PAULISTA SCHOOL OF INFORMATICS AND MANAGEMENT

Graduate Program in

**MBA IN DIGITAL DATA MARKETING**

REACCREDITED BY ADMINISTRATIVE ORDINANCE NO. 357, DATED 04/05/2012, PUBLISHED IN THE FEDERAL OFFICIAL GAZETTE OF (D.O.U.) ON 05/10/2012.

| Instructor Name             | Degree    | Module  | Grade | Workload |
|-----------------------------|-----------|---|-------|----------|
| Luna Neide Macedo Gutierrez | Master's  | Module 1 – Fundamentals of Digital Marketing                              | 9.5   | 84       |
| Rodney de Souza Nascimento  | Doctorate | Module 2 – Overview of the Structure and Terminology of Digital Marketing | 9.5   | 48       |
| Adelaide Alves de Oliveira  | Master's  | Module 3 – Data-Driven Analytics  | 9.5   | 156      |
| Regina Tomie Ivata Bernal   | Doctorate | Module 4 – Optimization and the Role of Content                           | 9.0   | 44       |
| Eduardo Endo                | Master's  | Module 5 – Entrepreneurship   | 9.5   | 28       |
| Ana Paula Wey Perez         | Master's  | Module 6 – Capstone Project   | 9.0   | 0        |
| <b>Total: 360 hours</b>     |           |   |       |          |

Capstone Project Title:

**CONSUMAFÁCIL, A "MARKETPLACE" APPLICATION FOR CONSUMPTION AT EVENTS, BARS, NIGHTCLUBS, AND RESTAURANTS.**

**Notes:**

The minimum passing grade is "7", and the minimum attendance requirement is 75% (seventy-five percent) per course.

The program was offered by this educational institution from October 2017 to September 2018, in compliance with all provisions of National Education Council Resolution No. 1, dated June 8, 2007.

**Certificate registered under number: 11090 Book: 54 Page: 8**

São Paulo, December 16, 2019.

-----// signature //-----

Rodrigo Julio Alves de Almeida  
General Secretary  
RG: 26.895.357-0

-----// signature //-----

Wagner Marcelo Sanchez  
Director of the Graduate Studies Center  
RG: 21.559.074-0



I, Raphael Michels Fantinato de Moura, telephone number [415 425-2508](tel:4154252508), mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Raphael Michels Fantinato de Moura

Date: January 26, 2026.



# FIAP

FACULDADE DE INFORMÁTICA E ADMINISTRAÇÃO PAULISTA

O Conselho Superior da FIAP - Faculdade de Informática e Administração Paulista, neste ato representado pelo seu Diretor Acadêmico, no uso de suas atribuições e tendo em vista a conclusão do Programa de Pós-graduação *Lato Sensu*, confere o título de:

## **MBA EM DIGITAL DATA MARKETING**

com a carga horária de 360 horas para:

# CAMILA SANDE DE GODOY

Brasileira, natural do Estado de São Paulo,  
nascida em 9 de abril de 1989, RG nº 44.933.008-4 - SP

E outorga-lhe o presente certificado, a fim de que possa gozar de todos os direitos e prerrogativas legais.

São Paulo, 28 de setembro de 2018.

SECRETÁRIO (A)

DIPLOMADO (A)

DIRETOR (A)

| Nome do Docente             | Titulação | Módulo  | Conceito | Carga Horária          |
|-----------------------------|-----------|---|----------|------------------------|
| Luna Neide Macedo Gutierrez | Mestre    | Módulo 1-Fundamentos do Marketing Digital                             | 9,5      | 84                     |
| Rodney de Souza Nascimento  | Doutor    | Módulo 2-Visão Geral da Estrutura e Terminologia do Marketing Digital | 9,5      | 48                     |
| Adelaide Alves de Oliveira  | Mestre    | Módulo 3-Data Driven Analytics  | 9,5      | 156                    |
| Regina Tomie Ivata Bernal   | Doutor    | Módulo 4-Otimização e o Papel do Conteúdo                             | 9,0      | 44                     |
| Eduardo Endo                | Mestre    | Módulo 5-Empreendedorismo   | 9,5      | 28                     |
| Ana Paula Wey Perez         | Mestre    | Módulo 6-Trabalho de Conclusão de Curso                               | 9,0      | 0                      |
|                             |           |   |          | <b>Total 360 horas</b> |

Título do Trabalho de Conclusão de Curso:

**CONSUMAFÁCIL, APLICATIVO "MARKETPLACE" PARA CONSUMO EM EVENTOS, BARES, BALADAS, RESTAURANTES.**

**Observações:**

A nota mínima para aprovação é "7" e a frequência mínima de 75% (setenta e cinco por cento) por disciplina. O curso foi ministrado, nesta instituição de ensino, no período de outubro de 2017 à setembro de 2018, tendo cumprido todas as disposições da resolução número 1, de 8 de junho de 2007, do Conselho Nacional de Educação.

Certificado registrado sob número: 11090 Livro número: 54 Folha: 8

São Paulo, 16 de dezembro de 2019.

  
Rodrigo Julio Alves de Almeida  
Secretário Geral  
RG: 26.895.357-0

  
Wagner Marcelo Sanchez  
Diretor do Centro de Pós Graduação  
RG: 21.559.074-0





**PAULISTA SCHOOL OF INFORMATICS AND MANAGEMENT – FIAP  
GRADUATE STUDIES CENTER**

**MBA IN DIGITAL DATA MARKETING**

REACCREDITED BY ADMINISTRATIVE ORDINANCE NO. 357, DATED 04/05/2012, PUBLISHED IN THE  
FEDERAL OFFICIAL GAZETTE OF (D.O.U.) ON 05/10/2012

|                           |                       |                       |              |
|---------------------------|-----------------------|-----------------------|--------------|
| <b>Name:</b>              | Camila Sande de Godoy | <b>Academic Term:</b> | 2017         |
| <b>Enrollment No.:</b>    | 41755                 | <b>RG:</b>            | 44.933.008-4 |
| <b>Issuing Authority:</b> | SSP                   | <b>State:</b>         | SP           |

| Course  | Workload | Absences | Grade | Status |
|---|----------|----------|-------|--------|
| Mod 1 - Digital Marketing   | 16       | 0d       | 9.0   | Passed |
| Mod 1 - Semantic Web  | 16       | 0.5d     | 10.0  | Passed |
| Mod 1 - Marketing on Social Media Platforms (Social & Engagement) | 20       | 1d       | 8.0   | Passed |
| Mod 1 - Search Platform Marketing                                 | 16       | 0d       | 10.0  | Passed |
| Mod 1 - Digital Ethics  | 16       | 1d       | 10.0  | Passed |
| Mod 2 - Content Marketing   | 16       | 1d       | 10.0  | Passed |
| Mod 2 - Mobile Marketing  | 16       | 1d       | 8.5   | Passed |
| Mod 2 - E-CRM   | 16       | 1d       | 10.0  | Passed |
| Mod 3 - Information Technology and Analytical Data                | 16       | 0d       | 10.0  | Passed |
| Mod 3 - Data Ingestion  | 20       | 1d       | 7.0   | Passed |
| Mod 3 - Database Marketing  | 16       | 0d       | 10.0  | Passed |
| Mod 3 - Tag Management  | 16       | 1d       | 10.0  | Passed |
| Mod 3 - Statistics Applied to Digital Intelligence                | 16       | 1d       | 7.0   | Passed |
| Mod 3 - Metrics, Indicators, and Monitoring for Decision-Making   | 20       | 0d       | 10.0  | Passed |
| Mod 3 - Machine Learning  | 16       | 1d       | 9.5   | Passed |
| Mod 3 - Data Visualization  | 20       | 0d       | 10.0  | Passed |
| Mod 3 - Semiotics and UX  | 16       | 1d       | 10.0  | Passed |
| Mod 4 - Media Intelligence and Planning                           | 20       | 1d       | 9.0   | Passed |
| Mod 4 - Lead Generation and Web Sales                             | 8        | 0d       | 10.0  | Passed |
| Mod 4 - Digital Media Buying                                      | 16       | 0d       | 8.0   | Passed |
| Mod 5 - Entrepreneurship and Innovation                           | 20       | 1d       | 9.5   | Passed |
| Mod 5 - General Topics  | 8        | 0d       | 9.0   | Passed |
| Mod 6 - Capstone Project  | 0        | 0d       | 9.0   | Passed |

|   |      |       |
|---|------|-------|
| <b>Total</b>  | 360h | 12.5h |
| The minimum passing grade is 7 (seven), and the minimum <b>attendance requirement</b> is 75%. |      | 96.5% |

São Paulo, January 13, 2020

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Rodrigo Julio Alves de Almeida  
General Secretary  
RG No.: 26.895.357-0

-----// signature //-----

Wagner Marcelo Sanchez  
Director of the Graduate Studies Center  
RG No.: 21.559.074-0

www.fiap.com.br

Av. Lins de Vasconcelos, 1222/1264 - Aclimação - São Paulo - SP - ZIP Code 01538-001 - Phone. 3385-8010



I, Raphael Michels Fantinato de Moura, telephone number [415 425-2508](tel:4154252508), mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Raphael Michels Fantinato de Moura.

Date: January 26, 2026.

FACULDADE DE INFORMÁTICA E ADMINISTRAÇÃO PAULISTA - FIAP  
CENTRO DE PÓS GRADUAÇÃO

**MBA em Digital Data Marketing**

RECREDENCIADA PELA PORTARIA Nº 357, DE 05.04.2012, PUBLICADA NO D.O.U. EM 10.04.2012.

|                                    |                             |
|------------------------------------|-----------------------------|
| <b>Nome:</b> Camila Sande de Godoy | <b>Período Letivo:</b> 2017 |
| <b>RM:</b> 41755                   | <b>RG:</b> 44.933.008-4     |
| <b>Orgão:</b> SSP                  | <b>Estado:</b> SP           |

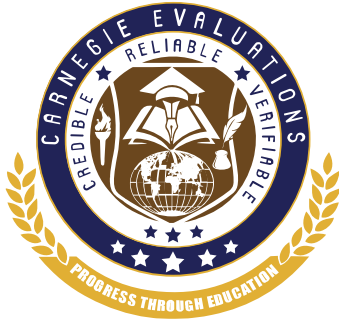
| Conteúdo Programático   | C.H | Faltas | Nota | Result |
|---|-----|--------|------|--------|
| Mod1 - Marketing Digital  | 16  | 0d     | 9,0  | Aprov  |
| Mod1 - Web Semântica  | 16  | 0,5d   | 10,0 | Aprov  |
| Mod1 - Marketing em Plataformas de Social Media (Social & Engagement) | 20  | 1d     | 8,0  | Aprov  |
| Mod1 - Marketing em Plataformas de Busca                              | 16  | 0d     | 10,0 | Aprov  |
| Mod1 - Ética Digital  | 16  | 1d     | 10,0 | Aprov  |
| Mod2 - Content Marketing (Marketing de Conteúdo)                      | 16  | 1d     | 10,0 | Aprov  |
| Mod2 - Mobile Marketing (Marketing em Dispositivos Móveis)            | 16  | 1d     | 8,5  | Aprov  |
| Mod2 - E-CRM  | 16  | 1d     | 10,0 | Aprov  |
| Mod3 - Tecnologia da Informação e os dados analíticos                 | 16  | 0d     | 10,0 | Aprov  |
| Mod3 - Ingestão de Dados  | 20  | 1d     | 7,0  | Aprov  |
| Mod3 - Database Marketing   | 16  | 0d     | 10,0 | Aprov  |
| Mod3 - Tag Management   | 16  | 1d     | 10,0 | Aprov  |
| Mod3 - Estatística aplicada em Inteligência Digital                   | 16  | 1d     | 7,0  | Aprov  |
| Mod3 - Métricas, Indicadores e Monitoramento para tomada de decisão   | 20  | 0d     | 10,0 | Aprov  |
| Mod3 - Machine Learning   | 16  | 1d     | 9,5  | Aprov  |
| Mod3 - Data Visualization   | 20  | 0d     | 10,0 | Aprov  |
| Mod3 - Semiótica e UX   | 16  | 1d     | 10,0 | Aprov  |
| Mod4 - Inteligência de mídias e Planejamento                          | 20  | 1d     | 9,0  | Aprov  |
| Mod4 - Geração de Leads e Vendas na Web                               | 8   | 0d     | 10,0 | Aprov  |
| Mod4 - Compra de Mídia Digital  | 16  | 0d     | 8,0  | Aprov  |
| Mod5 - Empreendedorismo e Inovação                                    | 20  | 1d     | 9,5  | Aprov  |
| Mod5 - Tópicos Gerais   | 8   | 0d     | 9,0  | Aprov  |
| Mod6 - Trabalho de Conclusão de Curso                                 | 0   | 0d     | 9,0  | Aprov  |

|  |      |       |
|--|------|-------|
| <b>Total</b>   | 360h | 12,5h |
| A nota mínima para aprovação é 07(sete) e a frequência mínima de 75% <b>Frequência</b> |      | 96,5% |

São Paulo, 13 de janeiro de 2020

Rodrigo Julio Alves de Almeida  
Secretário Geral  
RG: 26.895.357-0

Wagner Marcelo Sanchez  
Diretor do Centro de Pós Graduação  
RG: 21.559.074-0



Carnegie Evaluations LLC  
315 East High Street, Bound Brook, New Jersey, 08805  
Email: [info@carnegieevaluations.com](mailto:info@carnegieevaluations.com)  
Website: [www.carnegieevaluations.com](http://www.carnegieevaluations.com)  
Phone: (848)300-0099  
Fax: (848) 300-5199

## EVALUATION OF ACADEMICS

Carnegie Evaluations LLC, who specializes in the evaluation of foreign educational credentials, has prepared the following academic credential evaluation.

---

January 30, 2026

Name: **Ms. Camila SANDE DE GODOY**

Following is a description of Ms. Sande de Godoy's foreign degree:

Institution: *Universidade Paulista*  
Degree: *Titulo de Tecnologo em Gestao da Tecnologia da Informacao*  
Date of Award: November 2013  
Years of Study: Two  
Country: Brazil

Institution: *Faculdade de Informatica e Administracao Paulista*  
Degree: *Curso de Pos Graduaacao em MBA em Digital Data Marketing*  
Date of Award: September 2018  
Years of Study: One  
Country: Brazil

### Academic Equivalency in the United States

**ASSOCIATE OF SCIENCE IN INFORMATION TECHNOLOGY MANAGEMENT**

**GRADUATE CERTIFICATE IN BUSINESS ADMINISTRATION (DIGITAL  
MARKETING)**

*Carnegie Evaluations LLC offers this evaluation, after reviewing copies of the original diploma certificates and transcripts provided. This evaluation is advisory in nature and is based on the assumption that the submitted documents are accurate. There are no apparent grounds to disbelieve the authenticity and accuracy of the documentation presented on behalf of Ms. Camila Sande de Godoy. In addition, this evaluation is based upon standard scholarly and professional sources as referenced at the end of this document. Carnegie Evaluations LLC is not responsible for how this evaluation report will be used and is not responsible for damages resulting from such use of this report.*

## **DISCUSSION OF MS. SANDE DE GODOY'S ACADEMICS**

This credential evaluation is provided upon review of the degree certificates and transcripts awarded to Ms. Camila Sande de Godoy during the course of her academic career. An analysis of Ms. Sande de Godoy's foreign educational courses for the *Titulo de Tecnologo em Gestao da Tecnologia da Informacao* (translated as Degree of Information Technology Management Technologist) from *Universidade Paulista* (translated as Paulista University) and a *Curso de Pos Graduacao em MBA em Digital Data Marketing* (translated as Graduate Program in MBA in Digital Data Marketing) from *Faculdade de Informatica e Administracao Paulista* (translated as Paulista School of Informatics and Management) forms the basis for the following evaluation.

Ms. Sande de Godoy completed a Degree of Information Technology Management Technologist from Paulista University in November 2013. Paulista University is an accredited institution of higher education in Sao Paulo, Brazil. Admission to this program requires graduation from the US equivalent of high school and competitive entrance examinations for admission and enrollment. Ms. Sande de Godoy satisfactorily completed the academic course requirements for the Degree of Information Technology Management Technologist program. She majored in Information Technology Management and was awarded a *Titulo de Tecnologo em Gestao da Tecnologia da Informacao* from the institute.

This is a two-year undergraduate program which is substantially similar to the required coursework leading to completion of two years of university-level studies from a regionally accredited University in the United States. The academic criterion maintained by Paulista University is significantly similar to those parameters upheld by any other accredited colleges and universities in the United States.

The Degree of Information Technology Management Technologist curriculum includes advanced associate-level coursework and examinations in Fundamentals of Operating Systems, Principles of Information Systems, Computer Organization, Information Systems, Database Administration, Computer Networks and Telecommunications, Applied Mathematics, Process Modeling, Multidisciplinary Integrated Project, Professional Ethics and Legislation, Scientific Methodology, Information Systems Modeling, Infrastructure Management, IT Project Finance, Information Security, Strategic IT Planning, Economics and Market, Strategic Human Resources Management, Internet Systems and Open-Source Software, Software Quality, IT Governance, IT Project Management, Entrepreneurship, Quality Management, Complementary Activities, Logic, Statistics, Applied Communication, Sustainable Development, and other related subjects.

Thereafter, Ms. Sande de Godoy completed a Graduate Program in MBA in Digital Data Marketing from Paulista School of Informatics and Management in September 2018. Paulista School of Informatics and Management is an accredited institution of higher education in Sao Paulo, Brazil. Admission to this program requires graduation from the US equivalent of high school/ *Titulo de Tecnologo* for admission and enrollment. Ms. Sande de Godoy satisfactorily completed the academic course requirements for the Lato Sensu Graduate program. She majored in Digital Data Marketing and was awarded a *Curso de Pos Graduacao em MBA em Digital Data Marketing* from the institute.

This is a one-year graduate program of study, which is substantially similar to the required coursework leading to completion of a graduate-level certificate program from a regionally accredited University in the United States. The academic criterion maintained by Paulista School of Informatics and Management is significantly similar to those parameters upheld by any other accredited colleges and universities in the United States.

The Graduate Program in MBA in Digital Data Marketing curriculum includes advanced graduate certificate-level coursework and examinations in Digital Marketing, Semantic Web, Marketing on Social Media Platforms (Social & Engagement), Search Platform Marketing, Digital Ethics, Content Marketing, Mobile Marketing, E-CRM, Information Technology and Analytical Data, Data Ingestion, Database Marketing, Tag Management, Statistics Applied to Digital Intelligence, Metrics Indicators and Monitoring for Decision-Making, Machine Learning, Data Visualization, Semiotics and UX, Media Intelligence and Planning, Lead Generation and Web Sales, Digital Media Buying, Entrepreneurship and Innovation, and other related subjects.

Upon reviewing Ms. Sande de Godoy's academic history, it becomes apparent that Ms. Sande de Godoy has satisfied the coursework requirements, which are substantially similar and equivalent to those required for the completion of an Associate Degree program and a Graduate Certificate program at an accredited institution of higher education in the United States.

### **SUMMARY**

On the basis of the academic reputations of Paulista University, and Paulista School of Informatics and Management, the nature and duration of the academic coursework, and the grades attained in the courses, it is the judgment of Carnegie Evaluations LLC that Ms. Sande de Godoy has attained the equivalent of an Associate of Science in Information Technology Management and a Graduate Certificate in Business Administration (Digital Marketing) from an accredited institution of higher education in the United States.

Carnegie Evaluations LLC represents this evaluation report to be an accurate and correct evaluation to the best of its knowledge and belief, pursuant to requirements of the Citizenship and Immigration Services of the United States Department of Homeland Security. Carnegie Evaluations LLC does not represent that the documentation submitted to it by anyone for evaluation meets the evidentiary standards of any state or federal agency or any court. This evaluation report, as are all such reports provided by Carnegie Evaluations LLC, is advisory for the customer who requested it.

The foregoing evaluation of Ms. Sande de Godoy has been reviewed and approved by me, Dr. Zach G. Zacharia, on January 30, 2026.

Sincerely,

A handwritten signature in black ink, appearing to read 'Zacharia', written in a cursive style.

Zach G. Zacharia, Ph.D.  
Director, Carnegie Evaluations LLC.  
Associate Professor of Supply Chain Management  
Director, Lehigh Center for Supply Chain Research  
Lehigh University

#### Evaluation Resources:

1. World Higher Education Database. International Association of Universities' Worldwide Database of Higher Education Institutions, Systems and Credentials. [www.whed.net](http://www.whed.net).
2. AACRAO EDGE. AACRAO Electronic Database for Global Education. <https://www.aacrao.org/edge>
3. Central Intelligence Agency (CIA). The World Factbook. <https://www.cia.gov/the-world-factbook/>
4. ENIC-NARIC. European Network of Information Centres in the European Region, National Academic Recognition Information Centres in the European Union. [www.enic-naric.net](http://www.enic-naric.net).

## **Bio: Professor Zach G. Zacharia**

---

I am the Interim Department Chair, Decision and Technology Analytics (DATA) Department, an Associate Professor of Supply Chain Management, and Director of the Center for Supply Chain Research Lehigh in the College of Business and Economics, Lehigh University, where I teach Graduate and Undergraduate courses in Supply Chain Operations Management and Logistics and Transportation. In addition, I am also a visiting Professor at the Indian Institute of Technology (IIT) in New Delhi, India. I graduated with a B.S. in Mechanical Engineering from the University of Calgary, an MBA from the University of Alberta, and a Ph.D. in Logistics with a minor in Marketing from the University of Tennessee. My current research interests include Collaboration/Coopetition within the Supply Chain, Supplier Satisfaction, and the Physical Internet.

Before joining Academia, I worked at the University of Tennessee, Center for Transportation Research, for six years as an Associate Director. I also worked at the Department of Transportation in Alberta, Canada, for ten years as an Equipment Engineer. I am a principal in BZS Consulting, which primarily focuses on teaching Supply Chain Operations Management and evaluating collaboration and procurement strategies across firms in a supply chain.

I have developed significant international contacts and collaborations with many affiliate schools in several countries in Europe, Asia, and South America. I have evaluated numerous portfolios of international students from countries around the world and have performed in-depth assessments of how these foreign courses are equated to corresponding courses in the United States.

I have 29 refereed publications, including 2 articles in the *Journal of Operations Management*, 8 articles in the *Journal of Business Logistics*, and articles in *Decision Sciences*, the *Journal of Supply Chain Management*, *Industrial Marketing Management*, *International Journal of Production Research*, *International Journal of Production and Operations Management*, *International Journal of Logistics Management*, *Journal of Retailing*, *Journal of Business and Industrial Marketing*, *Marketing Management*, *Supply Chain Management Review*, *Journal of International Technology and Information Management*, *Journal of Vehicle Design* and *Wall Street Journal*. As a member of a Supply Chain Research Group at the University of Tennessee, I co-authored a book titled “*Supply Chain Management*” (Sage Publications, December 2000). I also contributed a chapter on logistics service providers and new product development in the book titled *Managing Innovation: The New Competitive Edge for Logistics Service Providers*, Stephan M. Wagner ed., Kuehne Foundation Book Series (2007).

Among the awards that I have received is the DATA Department Service Award (2023), Staub Faculty Excellence Award (2013) for the College of Business, Lehigh University, Best Paper Finalist (2010) from the *Journal of Operations Management*, Best Paper Award (2007) from NARTS and Best Dissertation Proposal Award (2000) from University of Arkansas. As a member of a Supply Chain Research Group at the University of Tennessee, I coauthored a book titled *Supply Chain Management* (Sage Publications, December 2000).

**A.****Biographical Information**

Zach G. Zacharia, Ph.D.  
Interim Department Chair, Decision and Technology Analytics Department  
Associate Professor Supply Chain Management  
Director, Center for Supply Chain Management Lehigh  
Supply Chain Management Program Director  
Department of Management, College of Business Administration and Economics  
Lehigh University, 621 Taylor Street, Bethlehem, PA, 18015  
Office: (610) 758-4433, Fax: (610) 758-6941  
[zgz208@lehigh.edu](mailto:zgz208@lehigh.edu)

**EDUCATION**

- 1996 - 2001 **THE UNIVERSITY OF TENNESSEE** **Knoxville, TN**  
**Doctor of Philosophy in Business Administration**
- Major: Logistics, Minor: Marketing
  - Dissertation Title: An Analysis of the Effect of Logistics Involvement in Cross-functional Integrated New Product Development Projects (Advisor: Dr. John T. Mentzer)
- 1988 – 1993 **THE UNIVERSITY OF ALBERTA** **Edmonton, AB**  
**Master of Business Administration**
- 1981 - 1985 **THE UNIVERSITY OF CALGARY** **Calgary, AB**  
**Bachelor of Science, Mechanical Engineering**
- 1980 - 1981 **RED DEER COLLGE** **Red Deer, AB**  
**Bachelor of Science**
- 1979 – 1980 **THE UNIVERSITY OF ALBERTA** **Edmonton, AB**  
**Bachelor of Science**

**WORK EXPERIENCE SUMMARY**

- 2016 – Present, Director, Center for Supply Chain Research Lehigh  
2013 – Present, Associate Professor – Lehigh University  
2008 – 2013 Assistant Professor – Lehigh University  
2001 – 2008 Assistant Professor - Texas Christian University  
1999 – 2001 Associate Director – Transportation Center, University of Tennessee  
1997 – 1999 Assistant Director - Transportation Center, University of Tennessee  
1995 – 1997 Senior Research Associate – University of Tennessee  
1989 – 1995 Research Engineer – R&D Branch, Alberta Transportation & Utilities  
1985 – 1989 Equipment Engineer – Alberta Transportation & Utilities

**CONSULTING PROJECTS, EXECUTIVE EDUCATION**

- 2023 Ecofriendly Behavior on Personal Transportation, AFIT, Dalton  
2020 Financial Flow in SC, DiCentral, Houston

|      |  |
|------|--|
| 2020 | Expert Witness – Real Estate Company, Bethlehem                    |
| 2020 | Lehigh University, Executive Education, Bethlehem                  |
| 2019 | Lehigh University, Executive Education, Bethlehem                  |
| 2019 | SC Collaboration in Drop Ship, DiCentral, Houston                  |
| 2018 | Coopetition in the Defense Industry, AFIT, Dayton                  |
| 2018 | IIT New Delhi, Executive Education, Delhi, India                   |
| 2017 | Lehigh University, Executive Education, Bethlehem                  |
| 2016 | IIT Madras, Global Initiative of Academic Networks, Chennai, India |
| 2015 | Morrison Executive Education, Santo Domingo, Dominican Republic    |
| 2014 | CSCMP Executive Seminar, Bogota, Columbia                          |
| 2012 | Supply Chain Management Simulation, WAM Systems, Philadelphia      |
| 2010 | Supply Chain Management Overview, Universidad de Piura, Peru       |
| 2007 | Procurement of Capability Guidelines, Lockheed Martin Aeronautics  |
| 2002 | Truck Safety Recommendations, University of Tennessee              |

## **B. Publications and Creative Activities**

### **EDITORIAL ROLES (6)**

- Senior Associate Editor- *International Journal of Logistics Management (2018-current)*
- Senior Editor- *Journal of Business Logistics (2016- current)*
- Special Issue Editor-(Physical Internet) - *Journal of Business Logistics (2018-2020)*
- Special Issue Editor- (Inter-Disciplinary Research) *Journal of Business Logistics (2014-2015)*
- Editorial Board Member – *Journal of Operations Management*
- Editorial Board Member –*Transportation Journal*
- Editorial Board Member – *Journal of Supply Chain Management*

### **DISSERTATION COMMITTEE MEMBER (2)**

- Michael Plasch - *Supply Chain Collaboration - Investigating Motives, Drivers And Success Factors* – Johannes Kepler University Linz, Austria, 2021
- Kimberly K. Whitehead – *It's A Matter Of Give And Take: Exploring The Role Of Knowledge Transfer Within Supply Chain Collaboration* - University of Texas at Arlington, USA, 2014

## BOOK CHAPTERS (5)

- **Zacharia, Zach G.** "Is there a role for Logistics Service Providers in New Product Development?" *Managing Innovation: The New Competitive Edge for Logistics Service Providers*, Stephan M. Wagner ed., Kuehne Foundation Book Series. Ch 7, 2008.
- Mentzer, John T., William J. DeWitt, James S. Keebler, Soonhong Min, Nancy W. Nix, Carlo D. Smith, and **Zach G. Zacharia**, "What is Supply Chain Management" *Supply Chain Management*, Thousand Oaks, CA: Sage Publications, Ch.1, 2000.
- **Zacharia, Zach G.**, "R&D and New Product Development in Supply Chain Management" *Supply Chain Management*, John T. Mentzer ed., Thousand Oaks, CA: Sage Publications, Ch.6, 2000.
- **Zacharia, Zach G.**, "The Evolution and Growth of Production in Supply Chain Management" *Supply Chain Management*, John T. Mentzer ed., Thousand Oaks, CA: Sage Publications, Ch.8, 2000.
- **Zacharia, Zach G.**, "The Evolution and Growth of Information Systems in Supply Chain Management" *Supply Chain Management*, John T. Mentzer ed., Thousand Oaks, CA: Sage Publications, Ch.11, 2000.

## REFEREED PUBLICATIONS (29)

29. Varun Jain, Usha Mohan, Zach G. Zacharia, Nada R. Sanders (2022) "Improving patient satisfaction and outpatient diagnostic center efficiency using novel online real-time scheduling" *Operations Research for Health Care*, 32, 1-17, 100338
28. Saif Mir, Misty Blessley, **Zach Zacharia**, John Aloysius (2022) "Mending Fences in the Buyer-Supplier Relationship: The Role of Justice in Relationship Restoration" *Journal of Supply Chain Management*. Vol. 58, No. 3, 23 – 46.
27. Dev, Navin; Ravi Shankar; **Zach Zacharia**, Sanjeev Swami, (2021) "Supply chain resilience for managing the ripple effect in Industry 4.0 for green product diffusion" *International Journal of Physical Distribution & Logistics Management* Vol. 51 No. 8, 897-930.
26. Ballot, Eric, Benoit Montreuil, **Zach G. Zacharia**, (2021) "Physical Internet: First Results and Next Challenges" *Journal of Business Logistics* Vol 42 No. 1, 1 – 7.
25. Treiblmaier, Horst, Kristijan Mirkovski, Paul B. Lowry, **Zach G. Zacharia**, (2020) "The Physical Internet as a New Supply Chain Paradigm: A Systematic

- Literature Review and a Comprehensive Framework” *International Journal of Logistics Management* Vol. 31 No. 2, 239-287.
24. **Zach G. Zacharia**, Michael Plasch, Usha Mohan, Markus Gerschberger (2019) “The Emerging Role of Coopetition Within Inter-Firm Relationships” *International Journal of Logistics Management* Vol. 30, No. 2, 414-437.
  23. Soonhong Min, **Zach G. Zacharia**, Carlo D. Smith (2019) “Defining Supply Chain Management: In the Past, Present and Future” *Journal of Business Logistics* Vol. 40 No.1, 44-55.
  22. Kimberly Whitehead, **Zach Zacharia**, Edmund Prater (2019) “Investigating the Role of Knowledge Transfer in Supply Chain Collaboration” *International Journal of Logistics Management*” Vol. 30, No. 1, 284-302.
  21. Misty Blessly, Saif Mir, **Zach G. Zacharia**, John Aloysius (2018) “Breaching Relational Obligations In A Buyer-Supplier Relationship: Feelings Of Violation, Fairness Perceptions And Supplier Switching” *Industrial Marketing Management* Vol. 74, Oct, 215-226.
  20. Faraz, Alireza, Nada R. Sanders, **Zach G. Zacharia**, Markus Gerschberger (2018) “Monitoring Type B Buyer-Supplier Relationships” *International Journal of Production Research* Vol. 56, No. 18, 6225-6239.
  19. Whitehead, Kimberly, **Zach G. Zacharia**, Edmund Prater, (2016) “Absorptive Capacity Versus Distributive Capability: The Asymmetry of Knowledge Transfer” *International Journal of Operations and Production Management* Vol. 36, No 10, 1308-1332.
  18. Nada R. Sanders, Brian R. Fugate, **Zach G. Zacharia**, (2016) “Interdisciplinary Research In SCM: Through the Lens of The Behavioral Theory of The Firm” *Journal of Business Logistics* Vol. 37, No 2, 107-112.
  17. Nancy W. Nix, **Zach G. Zacharia**, (2014) “The Impact of Collaborative Engagement on Knowledge and Performance Gains in Episodic Collaborations” *International Journal of Logistics Management* Vol. 25, No 2, 245-269.
  16. **Zach G. Zacharia**, Nada R. Sanders, Brian R. Fugate (2014) “The Evolving Role of Disciplines Within Supply Chain Management” *Journal of Supply Chain Management* Vol. 50, No 1, 73-88.
  15. Nada R. Sanders, **Zach G. Zacharia**, Brian R. Fugate (2013) “The Interdisciplinary Future of Supply Chain Management Research” *Decision Sciences* Vol. 44, No. 3, 413-429.

14. Geoffrey T. Stewart, **Zach G. Zacharia**, Andrew B. Artis (2012) “Leveraging Relationship Orientation and its Impact on Relationship Outcomes” *Journal of Business and Industrial Marketing*, Vol. 27, No. 8, 644-658.
13. **Zach G. Zacharia**, Nancy W. Nix, Robert F. Lusch (2011) “Capabilities that Enhance Outcomes of an Episodic Supply Chain Collaboration” *Journal of Operations Management*, Vol. 29, No. 6, 591-603.
12. **Zach G. Zacharia**, Nada R. Sanders, Nancy W. Nix (2011) “The Emerging Role of the Third-Party Logistics Provider (3PL) as a Supply Chain Orchestrator” *Journal of Business Logistics*, Vol. 32, No. 1, 40-54.
11. Danny Lanier, Jr., William F. Wempe, **Zach G. Zacharia**, (2010) “Concentrated Supply Chain Membership and Financial Performance: Chain- and Firm-Level Perspectives” *Journal of Operations Management*, Vol.28, No.1, 1-16.
10. **Zach G. Zacharia**, Chad W. Autry, David S. Preston, Charles W. Lamb, (2009) “IT Alignment with Business Strategies in a Healthcare Organizations: An Empirical Analysis” *Journal of International Technology and Information Management*, Vol. 18, No. 3/4, 477-494.
9. **Zach G. Zacharia**, Nancy W. Nix and Robert F. Lusch, (2009) “An Analysis of Supply Chain Collaborations and Their Effect on Performance” *Journal of Business Logistics*, Vol. 30, No. 2, 101-123.
8. Chad W. Autry, **Zach G. Zacharia** and Charles W. Lamb, (2008) “A Logistics Strategy Taxonomy” *Journal of Business Logistics*, Vol. 29. No. 2, 53-74.
7. Nancy W. Nix, Robert F. Lusch, **Zach G. Zacharia**, and Wesley R. Bridges, (2008) "Competent Collaborations" *Marketing Management*, Vol. 17, No. 2, 18-24.
6. **Zach G. Zacharia** and John T. Mentzer (2007) “The Role of Logistics in New Product Development,” *Journal of Business Logistics*, Vol. 28, No. 1, 83-110.
  - a. Reprinted in:
  - b. *Logistique and Management*, Vol. 16, No. 1, 35-53, (2008).
5. **Zach G. Zacharia** and John T. Mentzer (2004) “Logistics Salience In A Changing Environment,” *Journal of Business Logistics*, Vol. 25, No. 1, 187-210.
  - a. Reprinted in:
  - b. *The ICFAI Journal of Supply Chain Management*, Vol. 3, No. 1, 53-72, (2006).

4. Mentzer, John T., William DeWitt, James S. Keebler, Soonhong Min, Nancy W. Nix, Carlo D. Smith, **Zach G. Zacharia** (2001) "Defining Supply Chain Management," *Journal of Business Logistics*, Vol. 22, No. 2, 1-25.
  - c. Reprinted in:
  - d. *Logistique and Management*, Vol. 9, No. 2, 3-19, (2001).
3. **Zacharia, Zach G.**, John E. Tidwell and Stephen H. Richards (2001) "An Overview of Truck and Bus Safety:1999 Knoxville Symposium," *Journal of Vehicle Design*, Vol. 26, No. 4, 442-453.
2. Mentzer, John T., Min Soonhong and **Zach G. Zacharia** (2000) "The Nature of Interfirm Partnering in Supply Chain Management," *Journal of Retailing*, Winter, Vol. 76, Issue 4, 549-568.
1. **Zacharia, Zach G.** and Bart Jennings (1998) "The Use of Active Participation and Group Competition to Facilitate Training and Technology Transfer for Adult Learners," *Transportation Research Record*, No. 1637, 13-18.

#### **PAPERS UNDER REVIEW (2)**

- Zach G. Zacharia, Scott C. Ellis, Saif Mir, Robert J. Trent - "Gaining Advantage Through Social Exchange: How and Under What Conditions" (Revise and Resubmit)
- Saif Mir, Timothy W. Breitbach, Zach G. Zacharia, Benjamin T. Hazen "Supplier Cultivation: An Accelerator Approach to Ecosystem Innovation" (Under Review)

#### **NON - REFEREED PUBLICATIONS (5)**

5. **Zach G. Zacharia** (2020), What Every CFO Needs to Know about Supply Chains
4. **Zach G. Zacharia** (2019), Supply Chain Collaboration in Transformative Vertical Industries (Implications of Omnichannel and Drop Shipping)
3. Robert J. Trent, **Zach G. Zacharia**, (2012) "The Wisdom of Becoming a Preferred Customer," *Supply Chain Management Review* Vol. 16, No. 6, 10-18.
2. Nix, W. Nancy, Robert F. Lusch, **Zach G. Zacharia**, and Wesley R. Bridges, (2007) "The Hand That Feeds You – What Makes Some Collaborations with Suppliers Succeed – When So Many Fail?" *The Journal Report- Business Insight* (A Joint Venture with MIT Sloan Management Review and Wall Street Journal), Dow Jones and Company

1. **Zacharia, Zach G.** (1994) “Expert System Simplifies Bridge Paint Maintenance Programs,” *Materials Performance*, June, 25 - 28.

#### CONFERENCE PROCEEDINGS (18)

18. **Zach Zacharia**, Timothy Breitbart, Ben Hazen, Saif Mir (2019) “Utilizing Accelerator Programs for adopting Innovations to Encourage the Adoption” *CSCMP Conference*, Anaheim, CA, September 15.
17. **Zach Zacharia**, Timothy Breitbart, Ben Hazen, Saif Mir (2018) “Utilizing Accelerator Programs to Encourage the Adoption of New Innovations in Large Organizations” *DSI Conference*, Chicago, IL, November 17.
16. Robert Weidmer, **Zach Zacharia**, (2018) “Competing Governance Mechanisms in Buyer-Supplier Relationships” *DSI Conference*, Chicago, IL, November 16.
15. **Zach Zacharia**, Michael Plasch, Usha Mohan, Markus Gerschberger (2017) “The Role of Coopetition in Buyer Supplier Relationships” *DSI Conference*, Washington, DC, November 18.
14. **Zach Zacharia**, Michael Plasch, Usha Mohan, Markus Gerschberger (2017) “Understanding the Antecedents and Outcomes of Coopetition” *CSCMP Academic Research Conference*, Atlanta, Georgia, September 24.
13. **Zach Zacharia**, Michael Plasch, Usha Mohan, Markus Gerschberger (2017) “The Evolving Role of Coopetition within the Supply Chain” *CSCMP European Research Seminar*, Barcelona, Spain, May 19.
12. Gouda, Sirish, **Zach Zacharia**, Haritha Saranga (2016) “Linking New Forms of Work Organization and External Integration: Mediating role of cross functional collaboration” *DSI Conference*, Austin, Texas, November 21.
11. Blessley, Misty, Saif Mir, **Zacharia, Zach G.**, John Aloysius (2016) “The role of apologies following transgressions in buyer-supplier relationships.” *CSCMP Educator Conference*, Orlando, Florida, September 25.
10. Blessley, Misty, Saif Mir, **Zacharia, Zach G.**, John Aloysius (2016) “The role of transactional and relational psychological contract breach in supplier switching behavior.” *CSCMP European Research Seminar*, Vienna, Austria, May 13.
9. Blessley, Misty, Saif Mir, **Zacharia, Zach G.**, John Aloysius (2015) “Should I stay or should I go? The role of transactional and relational psychological contract breach in supplier switching behavior.” *CSCMP Educator Conference*, San Diego, California, September 27.
8. **Zacharia, Zach G.**, Nancy W. Nix and Robert F. Lusch (2007) “Supply Chain Collaborations: Project Performance and Business Performance” *18<sup>th</sup> North American Teaching and Research Conference*, Tempe, Arizona, March 29-31.

7. **Zacharia, Zach G.** (2005) “Team Based Learning in MBA and Undergraduate Supply Chain Management Classes” *16<sup>th</sup> North American Teaching and Research Conference*, Tempe, Arizona, March 17-19.
6. Nix, Nancy W., **Zach G. Zacharia** and Robert F. Lusch (2005) “Keys to Effective Supply Chain Collaboration” *16<sup>th</sup> North American Teaching and Research Conference*, Tempe, Arizona, March 17-19.
5. **Zacharia, Zach G.** and Marc E. Ruzicka (2003) “Experiential Learning: Live Business Cases in MBA Supply Management and Logistics Classes” *14<sup>th</sup> North American Teaching and Research Conference*, Tempe, Arizona, March 21- 23.
4. **Zacharia, Zach G** (2000) “The Evolution and Growth of Production in the Supply Chain”, *Society for Marketing Advances Conference*, Orlando, Florida, November 8-10.
3. **Zacharia, Zach G.**, John E. Tidwell and Stephen H. Richards (2000) “An Overview of Truck and Bus Safety:1999 Knoxville Symposium,” *4<sup>th</sup> International Fatigue Management Conference*, Perth, Australia, March 19-2.
2. **Zacharia, Zach G.** and Bart Jennings (1998), "The Use of Active Participation and Group Competition to Facilitate Training and Technology Transfer for Adult Learners," *Transportation Research Board Conference Proceedings*, Washington, District of Columbia, January 4-8.
1. **Zacharia, Zach G.** (1992), “Bridge Paint Expert Systems”, *Second International Organization for Economic Cooperation and Development (OECD) Conference on Knowledge Based Expert Systems in Transportation*, Montreal, Canada, April 3-7.

### CONFERENCE PRESENTATIONS (3)

3. **Zach Zacharia**, (2022) “Identifying and Ranking Supply Chain Risks” *WDSI Conference*, Waikoloa, HI, April 7.
2. Annibal Sodero, **Zach Zacharia**, (2022) “Antecedents and outcomes of drop-shipping adoption in the retail supply chain” *Euroama Conference*, Berlin, July 3rd
1. Saif Mir, **Zach Zacharia**, (2022) “Risks in Procurement and Sourcing” *DSI Conference* Houston, November 21

## PODCASTS (5)

- **Zacharia, Zach G.** (2021), “Red Flags in the Supply Chain” <https://business.lehigh.edu/blog/2021/zach-zacharia-red-flags-supply-chain> (July 2nd)
- **Zacharia, Zach G.** (2021), “Red Flags in the Supply Chain” <https://business.lehigh.edu/blog/2021/zach-zacharia-red-flags-supply-chain> (July 2nd)
- **Zacharia, Zach G.** (2021), “Disruptive New Paradigm of the Physical Internet” <https://business.lehigh.edu/blog/2021/zach-zacharia-disruptive-new-paradigm-physical-internet> (June 3rd)
- **Zacharia, Zach G.** (2018), “Dealing with Disruptive Innovations in the Supply Chain” (<https://cbe.lehigh.edu/blog/posts/dealing-disruptive-innovations-supply-chain>) (October 24)
- **Zacharia, Zach G.** (2017), “Drop Shipping: A New Opportunity for Retailers and Suppliers” (<https://cbe.lehigh.edu/blog/posts/drop-shipping-new-opportunity-retailers-and-suppliers>) December 11
- **Zacharia, Zach G.** (2017), “What You Need to Know About the Physical Internet” (<https://cbe.lehigh.edu/blog/posts/what-you-need-know-about-physical-internet>) (March 14) (Ranked 4th in Google Search for Physical Internet)

## WORKING PAPERS (6)

- Zach Zacharia, Michael Plasch, Markus Gerschberger “Explorative and exploitative motives for cooptation” *Target: International Journal of Production Economics*
- Zach Zacharia, Annibal Sodero “Drop Shipping and its Effects on the New E-Commerce Retail Paradigm” *Target: Journal of Operations Management*”
- Zach Zacharia, Robert Wiedmer, Kimberly Whitehead “Competing Governance Mechanisms in Buyer-Supplier Relationships” *Target: Journal of Operations Management*
- Zach Zacharia, Cedric Heuchenne, Nada Sanders, Faraz, Alireza “Comparison of populations based on binary characteristics in the presence of non-response” *Target: Production Operations Management Journal*

- Zach Zacharia, Gopal Kumar “Environmental and social performance leads to supply chain performance? An analysis in context of sustainable collaboration” *Target: Supply Chain Management: An International Journal*
- Zach Zacharia, Benjamin Hazen, Timothy Breitbach, Saif Mir “How Accelerator Programs Facilitate Innovation Adoption in Large Organizations” *Target: Journal of Operations Management*

## 27.Honors and Awards (25)

|            |  |
|------------|--|
| 2023       | DATA Department Service Award, Lehigh University                                 |
| 2018       | Teaching Innovation Grant, CBE, Lehigh University                                |
| 2018       | Senior Associate Editor for <i>International Journal of Logistics Management</i> |
| 2017       | Best Reviewer Award <i>Journal of Business Logistics</i>                         |
| 2016       | Editor for <i>Journal of Business Logistics News</i>                             |
| 2016       | Associate Editor for <i>Production Operations Management</i> Special Issue       |
| 2015       | Associate Editor for <i>Journal of Business Logistics</i>                        |
| 2015       | Member of the <i>Transportation Journal</i> Editorial Board                      |
| 2013       | Robert and Christine Staub Faculty Excellence Award                              |
| 2012       | Member of the <i>Journal of Supply Chain Management</i> Editorial Board          |
| 2011       | Best Paper Finalist for 2010 ( <i>Journal of Operations Management</i> )         |
| 2011       | Best Paper Award (European DSI Conference)                                       |
| 2010-2011  | Council of Supply Chain Management Professional Educator Conference Chair        |
| 2010       | Member of the <i>Journal of Operations Management</i> Editorial Board            |
| 2010       | Member of the <i>Journal of Business Logistics</i> Editorial Board               |
| 2009-2010  | Supply Chain Management Educator Conference Proceedings Editor                   |
| 2007-2008  | Council of Supply Chain Management Case Editor                                   |
| 2007       | Best Paper Award ( <i>NARTS-ISM Conference</i> )                                 |
| 2006       | Tied for highest SPOT (Student Perception of Teaching) score                     |
| 2005       | Highest SPOT (Student Perception of Teaching) in INSC department                 |
| 2000       | Doctoral Dissertation Proposal Award ( <i>University of Arkansas</i> )           |
| 2000       | Outstanding Student Paper Award ( <i>Society for Marketing Advances</i> )        |
| 2000       | Finalist ( <i>ISBM Doctoral Dissertation Award</i> )                             |
| 2000       | Scholarly Research Grant Recipient ( <i>University of Tennessee</i> )            |
| 1999, 1997 | Fellow ( <i>Council of Logistics Management Doctoral Symposium</i> )             |

## 28. Research Funding (16)

|              |   |
|--------------|---|
| 2019         | DiCentral – SCM and Financial Flow Research \$20,000  |
| 2019         | Ben Franklin Technology Partners and ESPI \$20,000  |
| 2018         | AFIT – Managing Customer Driven Coopettition Projects \$25,000  |
| 2017         | DiCentral – Drop Shipment Research \$20,000   |
| 2014-2015    | International Travel Grant - One of 5 recipients selected across the entire University \$5000   |
| 2011         | Faculty Research Grant – Lehigh University (Principal Investigator), Catherine Ridings (Lehigh University) “ Does investment in Supply Chain Management and Information Technology provide value for micro firms?” \$4500   |
| 2009         | Summer Research Grant – College of Business and Economics, Lehigh University (Principal Investigator), Nada R. Sanders (Lehigh University), Brian S. Fugate (Colorado State University) “ <i>State of Supply Chain Management: A Visionary Perspective</i> ” \$3000 |
| 2002-2007    | Charles Tandy American Enterprise Center Faculty Research Award ( <i>Texas Christian University</i> ) (\$10,000/yr)   |
| 2003, 05, 07 | Junior Faculty Research Grant ( <i>Institute of Supply Management</i> ) (\$750/yr)  |
| 2005         | Research Center for Teaching Excellence, Faculty Fellow Grant ( <i>Texas Christian University</i> ) (\$2500)  |

## F. Scholarly Presentations (79)

- **Zacharia, Zach G.**, “*Supply Chain Collaboration in Transformative Vertical Industries*” Retail Value Chain Federation Conference, Teaneck, New Jersey, May 6, 2019
- **Zacharia, Zach G.**, “*Theoretical and Conceptual Foundations of Supply Chain Management*” PhD Research Seminar, Indian Institute of Technology, New Delhi, January India, January 25, 2018.
- **Zach Zacharia**, Michael Plasch, Usha Mohan, Markus Gerschberger “*The Role of Coopetition in Buyer Supplier Relationships*” *DSI Conference*, Washington, DC, November 18, 2017
- **Zacharia, Zach G.**, “*Utilizing Drop Shipment to Improve Your Bottom Line*” Retail Value Chain Federation Conference, Phoenix, Arizona, November 6, 2017
- **Zach Zacharia**, Michael Plasch, Usha Mohan, Markus Gerschberger “*Understanding the Antecedents and Outcomes of Coopetition*” *CSCMP Academic Research Conference*, Atlanta, Georgia, September 24, 2017

- **Zacharia, Zach G.**, “*Complexity in Supply Chain Management*” PhD Research Seminar, Atlanta, Georgia, September 23, 2017
- **Zacharia, Zach G.**, “*Coopetition Research*” PhD Research Seminar, Atlanta, September 22, 2017
- **Zacharia, Zach G.**, “*Buyer Supplier Relationships*” PhD Research Seminar, Atlanta, September 21, 2017
- **Zacharia, Zach G.**, “*Publishing Research in American Supply Chain Journals*” Indian Institute of Technology, New Delhi, India, July 21, 2017.
- **Zacharia, Zach G.**, “*Transforming Traditional Networks Through the Use of Collaborative Environments*” Supply Chain Leaders in Action Conference, Naples, Florida June 5, 2017
- **Zach Zacharia, Michael Plasch, Usha Mohan, Markus Gerschberger** (2017) “*The Evolving Role of Coopetition within the Supply Chain*” CSCMP European Research Seminar, Barcelona, Spain, May 19.
- **Zacharia, Zach G.**, “*Logistics PhD programs in the US panel session*” Logistics Doctoral Symposium, Auburn University, Auburn, February 24, 2017.
- **Zacharia, Zach G.**, “*A Research Journey*” Indian Institute of Technology, Trichy, India, February 6, 2017.
- **Zacharia, Zach G.**, “*Orientation and Firm Infrastructure*” PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria January 12, 2017
- **Zacharia, Zach G.**, “*Strategy*” PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria January 11, 2017
- **Zacharia, Zach G.**, “*Conceptual Foundations from Procurement and Operations*” PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria January 10, 2017
- **Zacharia, Zach G.**, “*Conceptual Foundations from Marketing and Logistics*” PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria January 9, 2017
- **Zacharia, Zach G.**, “*Theoretical and Conceptual Foundations of Supply Chain Management*” PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria August 10, 2016

- **Zacharia, Zach G.**, “*Philosophy of Science*” PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria August 9, 2016
- **Zacharia, Zach G.**, “*Conceptual Foundations of Marketing*” PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria August 8, 2016
- **Zacharia, Zach G.**, “*Conceptual Foundations of Operations*” PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria August 10, 2016
- Gouda, Sirish, **Zach Zacharia**, Haritha Saranga (2016) “Linking New Forms of Work Organization and External Integration: Mediating role of cross functional collaboration” *DSI Conference*, Austin, Texas, November 21.
- Blessley, Misty, Saif Mir,<sup>[SEP]</sup> **Zacharia, Zach G.**, John Aloysius (2016) “The role of apologies following transgressions in buyer-supplier relationships.” *CSCMP Educator Conference*, Orlando, Florida, September 25.
- **Zacharia, Zach G.**, “*Increasing Efficiency and Reducing Cost within a Supply Chain*” Indian Institute of Technology, Madras, India, June 13 2016.
- Blessley, Misty, Saif Mir,<sup>[SEP]</sup> **Zacharia, Zach G.**, John Aloysius (2016) “The role of transactional and relational psychological contract breach in supplier switching behavior.” *CSCMP European Research Seminar*, Vienna, Austria, May 13.
- Bleasley, Misty, Mir, Saif, **Zacharia, Zach G.**, Aloysius, John “*Should I stay or should I go? The role of transactional and relational psychological contract breach in supplier switching behavior*” Council of Supply Chain Management Educator Conference, San Diego, September 27, 2015.
- **Zacharia, Zach G.**, “*Qualitative and Quantitative Research Paths in SCM*” , University of Arkansas, Fayetteville, Arkansas Feb 27, 2015.
- **Zacharia, Zach G.**, “*Publishing Research in American Supply Chain Journals*” Indian Institute of Management, Bangalore, India, January 13, 2015.
- **Zacharia, Zach G.**, Scott Ellis, Robert J. Trent “*Gaining Advantage Through Social Exchange: How and Under What Conditions*” Production Operation Management Conference, Atlanta, Georgia, May 10, 2014.
- Ellis, Scott, **Zacharia, Zach G.**, Jae-Young Oh “*The Role of Functional Congruence in Cross-Functional and Inter-organizational Collaboration*” Decision Sciences Institute Conference, Baltimore, Maryland, November 19, 2013.

- **Zacharia, Zach G.**, “*Supply Chain Management, Collaboration and their Role Across Businesses and People*” Congress of Latin American Engineering Students, Lima, Peru, October 29, 2013.
- **Zacharia, Zach G.**, Scott Ellis, “*Antecedents to Buyer-Engineer Knowledge Transfer*” Production Operation Management Conference, Denver, Colorado, May 4, 2013.
- **Zacharia, Zach G.**, “*Balancing Effective Research and Teaching*” – Invited Panel Presentation, Council of Supply Chain Management Doctoral Symposium, Atlanta, Georgia, October 1, 2012.
- **Zacharia, Zach G.**, “*What are some of the Factors That Affect the Relationship Between Cross Functional New Product Development and New Product Project Performance?*” Decision Sciences Institute Conference, Boston, Massachusetts, November 22, 2011.
- **Zacharia, Zach G.**, “*Supply Chain Security - An Academic Discussion and Future Research*” Invited Panel Presentation, Decision Sciences Institute Conference, Boston, Massachusetts, November 21, 2011.
- **Zacharia, Zach G.**, “*Conference Chairperson Opening Remarks*” Council of Supply Chain Management Educator Conference, Philadelphia, Pennsylvania, October 2, 2011.
- **Zacharia, Zach G.**, William F. Wempe William and Danny Lanier, Jr. “*Concentrated Supply Chain Membership and Financial Performance: Chain- and Firm-Level Perspectives*” Academy of Management Conference, San Antonio, Texas, August 12 – August 17, 2011.
- **Zacharia, Zach G.** and Catherine M. Ridings “*Does investment in Supply Chain Management and Information Technology provide value for micro firms?*” Production Operations Management Conference, Reno, Nevada, April 28-May 1, 2011.
- **Zacharia, Zach G.** and Robert J. Trent “*Supplier Satisfaction and Innovation Sharing*” Decision Sciences Institute Conference, San Diego, November 20-23, 2010.
- Christoph Bode, Stephan M. Wagner and **Zacharia, Zach G.**, “*The Effect of Cooperation, Supplier Development, and Relationship-Specific Investments on Suppliers' Willingness to Share Innovation*” Decision Sciences Institute Conference, San Diego, November 20-23, 2010.

- **Zacharia, Zach G.** “*Personal Career Development in Academia: What now and How*” Council of Supply Chain Management Professionals Doctoral Symposium, San Diego, September 27, 2010.
- **Zacharia, Zach G.** “*Supply Chain Management Overview*” Executive MBA Program, Universidad de Piura, Piura, Peru, June 12, 2010.
- **Zacharia, Zach G.** “*Supply Chain Management Collaboration Strategies*” CSCMP Roundtable, Lima, Peru, June 11, 2010.
- **Zacharia, Zach G.** and John R. MacDonald “*Are differences in Risk Planning Significant?*” Production and Operations Management Conference, Vancouver, Canada, May 7-10, 2010.
- **Zacharia, Zach G.** and Robert J. Trent “*Supplier Satisfaction – How does it matter?*” Production and Operations Management Conference, Vancouver, Canada, May 7-10, 2010.
- **Zacharia, Zach G.,** Nancy W. Nix, and Robert F. Lusch “*The Moderating Role of Absorptive Capability and Collaborative Communication in Organizational Learning*” 19<sup>th</sup> North American Teaching and Research Conference, Tempe, Arizona, March 11-12, 2010
- **Zacharia, Zach G.** and John R. MacDonald “*Risk Planning: Is it of Value*” Decision Sciences Institute Conference, New Orleans, LA, November 17, 2009.
- **Zacharia, Zach G.** “*When Should New Product Development Managers Consider Distribution Logistics*” Decision Sciences Institute Conference, New Orleans, LA, November 15, 2009.
- John R. MacDonald and **Zacharia, Zach G.** “*Risk and Disruption Management: The Impact of Behavioral Interference*” Behavioral Operations Conference, Syracuse, NY, June 26, 2009.
- **Zacharia, Zach G.,** Nancy W. Nix, and Robert F. Lusch “*The Moderating Role of Absorptive Capability and Collaborative Communication in Organizational Learning*” Production and Operation Management Conference, Orlando, FL, May 2, 2009.
- **Zacharia, Zach G.,** Nancy W. Nix and Robert F. Lusch “*Supply Chain Collaborations: Project Performance and Business Performance*” 18<sup>th</sup> North American Teaching and Research Conference, Tempe, Arizona, March 29-31. (2007)

- **Zacharia, Zach G.**, Nancy W. Nix, and Robert F. Lusch “*The Moderating Role of Absorptive Capability and Collaborative Communication in Organizational Learning*” University of Tennessee, Knoxville, TN, November 7, 2006.
- **Zacharia, Zach G.**, Nancy W. Nix, and Robert F. Lusch “*The Moderating Role of Absorptive Capability and Collaborative Communication in Knowledge Acquisition*” DFWCSMP Roundtable meeting, Dallas, TX, October 12, 2006.
- **Zacharia, Zach G.**, “*Early Supplier Involvement*” National Council for Advanced Manufacturing, Washington, MD, June 7, 2006.
- **Zacharia, Zach G.**, Nancy W. Nix, and Robert F. Lusch “*Keys to Effective Supply Chain Collaboration and Knowledge Acquisition*” National Council for Advanced Manufacturing, Washington, MD, June 7, 2006.
- **Zacharia, Zach G.**, Nancy W. Nix, and Robert F. Lusch “*Keys to Effective Supply Chain Collaboration*” Supplier Network Working Group Meeting, Fort Worth, TX March 16, 2006.
- **Zacharia, Zach G.**, Nancy W. Nix, and Robert F. Lusch “*Keys to Effective Supply Chain Collaboration*” Institute of Supply Management Group Meeting, Fort Worth, Texas, January 3, 2006.
- **Zacharia, Zach G.** “Team Based Learning in MBA and Undergraduate Supply Chain Management Classes” *16<sup>th</sup> North American Teaching and Research Conference*, Tempe, Arizona, March 17-19. (2005)
- Nix, Nancy W., **Zach G. Zacharia** and Robert F. Lusch “Keys to Effective Supply Chain Collaboration” *16<sup>th</sup> North American Teaching and Research Conference*, Tempe, Arizona, March 17-19. (2005)
- **Zacharia, Zach G.**, “*Education Strategies*” Council of Logistics Roundtable Leadership Forum, Chicago, Illinois, June 11-12, 2004.
- **Zacharia, Zach G.**, and Nancy W. Nix, “*Supply Chain Collaboration – The role of a 3PL intermediary*” Society of Marketing Advances, New Orleans, Louisiana, November 6 - 8, 2003.
- **Zacharia, Zach G.**, Nancy W. Nix, and Robert F. Lusch “*Collaboration Effectiveness in the Supply Chain: A Knowledge and Capabilities Based Approach*” American Marketing Faculty Consortium, Dallas, Texas, October 30-November 2, 2003.
- **Zacharia, Zach G.**, “*What does it mean to be an education officer in your roundtable?*” Council of Logistics Roundtable Leadership Forum, Chicago, Illinois, June 6-7, 2003.

- Nix, Nancy W. and **Zach G. Zacharia**, Track Chairs “*Going Beyond the Hype: Getting and Measuring the Value from your Supply Chain Initiatives*” Council of Logistics Management Conference, Chicago, Illinois, September 23-27, 2003.
- **Zach G. Zacharia**, *Top 10 Truck Safety Recommendations*, Federal Motor Carrier Safety Administration, Washington, District of Columbia, October 16, 2002.
- **Zach G. Zacharia**, *Logistics Involvement in New Product Development*, University of Arkansas, Fayetteville, Arkansas, September 18, 2002.
- **Zach G. Zacharia**, “Supply and Value Chain Certificate Program” presented at the Supply and Value Chain Conference, Ft. Worth, Texas, February 8, 2002.
- **Zach G. Zacharia**, “*Tennessee Transportation Assistance Program*” presented at the Region 4 LTAP conference, St. Petersburg, Florida, May 16, 2001.
- **Zach G. Zacharia**, “*The Evolution and Growth of Production in the Supply Chain*”, 2000 Society for Marketing Advances Conference, Orlando, Florida, November 8, 2000.
- **Zach G. Zacharia**, and Soonhong Min “*The Nature of Interfirm Partnering in Supply Chain Management*” presented at American Marketing Association, Chicago, Illinois, August 5, 2000.
- **Zach G. Zacharia**, “*Searching the Internet and Web Page Design*” presented at University of Tennessee, Knoxville, Tennessee, April 17, 2000.
- **Zach G. Zacharia**, “*An Overview of Truck and Bus Safety: 1999 Knoxville Symposium*” presented at the 4<sup>th</sup> International Fatigue Management Conference, Perth, Australia, March 19 – 22, 2000.
- **Zach G. Zacharia**, “*Traffic Safety and the Internet*” presented at the Governor Highway Safety Conference, Memphis, Tennessee, July 12-14, 1999.
- **Zach G. Zacharia**, “*Tennessee Transportation Assistance Program*” presented at the Asphalt Emulsion Users Conference, Nashville, Tennessee, November 19, 1998.
- **Zach G. Zacharia** and Barton R. Jennings “*The Use of Active Participation and Group Competition to Facilitate Training and Technology Transfer for Adult Learners*” Transportation Research Board Conference, Washington, District of Columbia, January 10-14, 1998.
- **Zach G. Zacharia**, “*Training Requirements for Local Governments*” presented at the National Transportation Training Conference, Reno, Nevada, October 7-9, 1997.
- **Zach G. Zacharia**, “*Logistics Thought: Key Messages and Implications from the Field of Marketing*,” presented at the Council of Logistics Management Doctoral Symposium, Chicago, Illinois, October 3-4, 1997.

- **Zach G. Zacharia**, "*Navigating the Internet*" presented at the Southeast Local Roads Conference, Biloxi, Mississippi, September 24-26, 1997.
- **Zach G. Zacharia**, "*Bridge Paint Expert Systems*," presented at the Second International Organization for Economic Cooperation and Development (OECD) Conference on Knowledge Based Expert Systems in Transportation, Montreal, Canada, June 14-16, 1992.

## G. Teaching and Research Advising

### COURSES:

#### Lehigh University (2008 – Present)

- SCM 186 - Supply Chain Management and Operations (Undergraduate 2008 - present)
- SCM 354 - Logistics and Transportation (Undergraduate 2008-present)
- GBUS 453 – Logistics and Transportation (Graduate 2013 – present)
- GBUS 492- Supply Chain Management Strategy (Graduate 2010- 2015) (Summer Course)
- Advising 14 Supply Chain Management Majors (2021)
- Advising 11 Supply Chain Management Majors (2020)
- Advising 21 Supply Chain Management Majors (2019)
- Advising 5 Supply Chain Management Majors (2018)
- Advising 24 Supply Chain Management Majors (2017)
- Advising 9 Supply Chain Management Majors (2016)
- Advising 27 Supply Chain Management Majors (2015)
- Advising 28 Supply Chain Management Majors (2014)
- Advising 24 Supply Chain Management Majors (2013)
- Advising 9 Supply Chain Management Majors (2012)
- Advising 10 Supply Chain Management Majors (2011)
- Advising 13 Supply Chain Management Majors (2010)
- Advising 6 Supply Chain Management Majors (2009)

#### Texas Christian University (2001 – 2008)

- Strategic Sourcing and Procurement (Professional MBA) 2007
- Business Simulation (Professional MBA) 2007
- Supply Chain Management Concepts (Full-Time MBA) 2005 – 2008
- Supply Chain Management Concepts (Professional MBA) 2001– 2008
- Logistics and Transportation (Professional MBA) 2001 - 2008
- Supply Chain Tools and Technologies (Professional MBA) 2002
- Logistics and Transportation (Undergraduate) 2001 - 2008
- Supply Chain Management Concepts (Undergraduate) 2003 – 2004
- Supply Chain Tools and Technologies (Undergraduate) 2003
- Procurement and Supply Management (Undergraduate) 2003

University of Tennessee (1996-2001)

- Introduction to Transportation (Undergraduate) Summer 1998
- Introduction to Logistics (Undergraduate) Summer 1999
- Marketing Management (Undergraduate) Spring 2000
- Global Logistics and Transportation (Undergraduate) Summer 2000

**H. SERVICE**

University

Faculty Compensation Committee (2016 – 2019)

College

Director, Center for Supply Chain Research Lehigh

Promotion and Tenure Committee (2021 – onwards)

Chair, Database and Software Committee (2018 – onwards)

Ph.D. Task Force (2017)

Undergraduate Core Curriculum Committee (2016)

Math Committee to Assess Assessment Results (2010)

Department

BIS Assistant Professor Search Chair – Tenure Track (2021-2021)

SCM Assistant Professor Search Chair – Tenure Track (2020-2020)

DATA Department Chair Search – Tenure Track (2019-2019)

SCM Assistant Professor Search Chair – Tenure Track (2018-2018)

SCM POP Search Chair (2017-2017)

Research Seminar Committee (2010-2011)

SCM Club Faculty Liaison (2009-2019)

Professional (Council of Supply Chain Management Professionals)

Education Committee Member -Lehigh Valley Roundtable (2015-onwards)

President – Lehigh Valley Roundtable (2012-2015)

Education Conference Chair (2010 – 2011)

Education Strategies Committee Member (2007 – 3-year term)

Case Editor (3-year term)

President – Dallas Roundtable (2007-2008)

Vice President – Dallas Roundtable (2006-2007)

Education chair – Dallas Roundtable (2004-2006)

Member (1999 – onwards)

External Service

Rockefeller Group – Expert Service Consulting (Jan 2020)

**Exhibit B.II. Letters  
from current or  
former employers  
documenting at least  
10 years of full-time  
experience in your  
occupation**

December 01<sup>th</sup>, 2025

To Whom It May Concern,

We certify that Mrs. Camila Sande de Godoy held the position of Software Developer, full-time, at Resource IT Solutions from April 2010 to June 2013. Over this period, she exhibited progressive responsibility, delivering results across product, process, and technology.

Mrs. Godoy contributed to the restructuring of Banco Santander's online software platform following its acquisition of Banco Real. Her work focused on information architecture, usability, SEO (Search Engine Optimization), test planning and execution, accessibility, web standards, requirements gathering, and project documentation applying practices that were cutting-edge at the time to improve user experience, compliance, and maintainability. Across projects, she also led and actively participated in meetings with teams and stakeholders.

Any additional inquiries regarding Mrs. Camila Sande de Godoy's employment or qualifications may be directed to me.

Respectfully submitted,



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Franklin von Haydin | Digital Marketing Operations Manager  
franklin.haydin@gmail.com

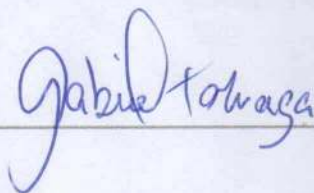
November 26<sup>th</sup>, 2025

To Whom It May Concern,

This letter is to certify that Mrs. Camila Sande de Godoy was employed full-time as a Software Engineer and Tech Lead at 5A Consultoria from June 2013 to July 2017. During her tenure, she demonstrated consistent career progression, assuming increasing levels of responsibility and technical leadership.

Mrs. Camila Sande de Godoy contributed to large-scale web development for Buscapé, Isobar/FIAT, and UOL PagSeguro, using a modern technology stack for the time (AngularJS, React, Node.js, HTML5, JavaScript, CSS3, Sass, Less, jQuery, Jasmine, Grunt, Gulp, and Java), with a focus on building scalable components, robust build pipelines, and quality practices. At Isobar, she served as Tech Lead on the FIAT project, delivering a pioneering vehicle configurator in 2014 and leading cross-functional coordination, solution design, team mentoring, and code quality assurance. At PagSeguro (UOL), she contributed to the payments platform with an emphasis on cross-browser front-end development, continuous maintenance and evolution, and architecture decisions oriented toward performance and maintainability. Across projects, she identified opportunities for business and technical improvement, prepared and reviewed operational and project reports, and led/participated in meetings with teams and stakeholders.

For any further information about Mrs. Camila Sande de Godoy's employment or qualifications, you may reach me at [gabriel.tokunaga@projeto22.com.br](mailto:gabriel.tokunaga@projeto22.com.br) or 55 (11) 98105-9402.



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Gabriel Tokunaga  
CEO



December 01<sup>th</sup>, 2025

With professional regards,

Please be advised that Mrs. Camila Sande de Godoy was engaged full-time as an IT Specialist at Diagnósticos da América S.A. during the period of December 2017 to February 2020. Throughout her tenure, she consistently increased her scope of responsibility and technical influence.

Mrs. Godoy led the development of innovative technology products across multiple initiatives. She managed the end-to-end creation of DASA's Patient Master Data Management (MDM) project, establishing a unified, reliable source of patient information. She also led the full development from inception of a mobile application that enables physicians to manage hospital patients, and she directed the complete creation of a WhatsApp-based exam scheduling chatbot, improving patient access and operational efficiency. In addition, she identified opportunities for business and technical improvement, prepared and reviewed operational reports, and led/participated in meetings with cross-functional teams and stakeholders.

Please do not hesitate to contact me at [bruno.cabuto@gmail.com](mailto:bruno.cabuto@gmail.com) or 55 (11) 99476-3857 should you require any additional information about Mrs. Camila Sande de Godoy's employment or qualifications.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Bruno Cabuto', written over a horizontal line.

Bruno Cabuto  
Head of Software Engineering

**LETTER OF REFERENCE**

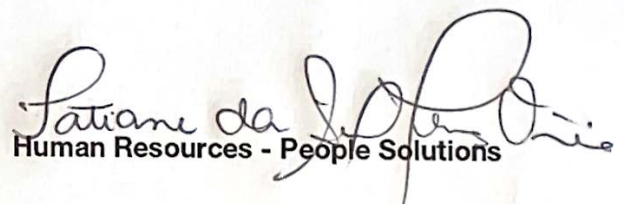
December 4th, 2025.

We hereby declare, for all due purposes, that Mr./Ms. CAMILA SANDE DE GODOY, holder of CPF number 36743182885, was our employee from 03/16/2020 to 01/18/2021, performing the function of PRODUCT MANAGER, carried out with [mention positive characteristics, such as responsibility, punctuality, proactivity, etc.].

Mrs. Godoy led Creditas' communications platform, which enables end-to-end interactions between customers and the commercial team throughout the entire customer journey. She also served as Product Manager for the technical platform "Product Flexibility," focusing on analyzing Creditas' internal systems to identify common components and integration opportunities via APIs, with the objective of reducing technical complexity and accelerating the creation of new products—driving scalability and operational efficiency. In addition, she prepared and reviewed operational reports and led/participated in meetings with cross-functional teams and stakeholders.

We believe that Mr./Ms. CAMILA SANDE DE GODOY could be a valuable employee for your company.

Regards



Tatiane da Silva  
Human Resources - People Solutions

**17.770.708/0001-24**

CREDITAS SOLUÇÕES FINANCEIRAS LTDA.

Av. das Nações Unidas, 12995  
Bloco I - Térreo Edif. Centenário Plaza  
Brooklin Paulista - CEP 04578-911

SÃO PAULO - SP



November 29<sup>th</sup>, 2025

With due respect,

This statement serves to affirm that Mrs. Camila Sande de Godoy worked full-time as Head of Products at Cuidados from Janeiro 2021 to Dezembro 2021. In this position, she has demonstrated consistent career progression, showcasing increasing levels of responsibility and expertise in her field. Her job duties as the Head of Products included the following:

As Head of Products, Mrs. Sande de Godoy led the product, communications, and design teams and managed all of the company's technology products, including a mobile application that connected patients, physicians, and nurses, a web-based electronic medical records system, and the company's back-office platform. Her responsibilities included identifying opportunities to improve business performance, preparing and reviewing operational reports, and leading and participating in cross-functional meetings.

Should you need any further details regarding Mrs. Camila Sande de Godoy's employment or qualifications, I am available at [deborah.alves@gmail.com](mailto:deborah.alves@gmail.com) or 55 (11) 997267508.

Sincerely,

A handwritten signature in blue ink, appearing to read "Deborah", written over a horizontal line.

Deborah Alves  
COO & CTO



**CERTIFICATE OF FULL CONTENT**

**DOCUMENT ISSUED ONLINE**

| COMPANY INFORMATION  |                            |  |                           |
|--|----------------------------|--|---------------------------|
| COMPANY NAME<br>TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA |                            | LEGAL TYPE<br>LIMITED LIABILITY COMPANY(MICROENTERPRISE) |                           |
| NIRE<br>35238893544  | CNPJ<br>45.920.124/0001-23 | FILING NUMBER<br>592.094/22-4                            | FILING DATE<br>12/05/2022 |

| CERTIFICATE INFORMATION   |                              |                           |
|---|------------------------------|---------------------------|
| ISSUANCE DATE<br>12/23/2022   | ISSUANCE TIME<br>09:30:26 AM | CONTROL CODE<br>187299515 |
| THE AUTHENTICITY OF THIS DOCUMENT, AS WELL AS THE FILE IN ELECTRONIC FORM, CAN BE VERIFIED AT<br><a href="http://WWW.JUCESPONLINE.SP.GOV.BR">WWW.JUCESPONLINE.SP.GOV.BR</a> |                              |                           |

THIS COPY WAS DIGITALLY AUTHENTICATED AND SIGNED ON 12/23/2022 BY THE GENERAL SECRETARY OF JUCESP - GISELA SIMIEMA CESCHIN, IN ACCORDANCE WITH ART. 1 OF MP2200-2 OF 08/24/2001, WHICH ESTABLISHES THE BRAZILIAN PUBLIC KEY INFRASTRUCTURE – ICP BRAZIL, IN EFFECT PURSUANT TO E.C. No. 32 OF 09/11/2001 - ART. 2.

ART. 1. THE BRAZILIAN PUBLIC KEY INFRASTRUCTURE - ICP BRAZIL, IS ESTABLISHED TO GUARANTEE THE AUTHENTICITY, INTEGRITY, AND LEGAL VALIDITY OF DOCUMENTS IN ELECTRONIC FORM, SUPPORT APPLICATIONS, AND ENABLED APPLICATIONS THAT USE DIGITAL CERTIFICATES, AS WELL AS TO CONDUCT SECURE ELECTRONIC TRANSACTIONS.


**LATEST DOCUMENT FILED FOR THE AFOREMENTIONED COMPANY.**





## Cover Application

|           |
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| DOC. SEQ. |
| 01        |
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| <b>Redesim Protocol</b><br>SPP2231274938<br> |
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### REGISTRATION DATA

|   |   |  |
|---|---|--|
| ACT(S)<br><b>Consolidation of the head office, Change of Company Name, Change in Capital and in the Partners and Managers Chart, Change of Economic Activity Code / Corporate Purpose</b> |   |  |
| COMPANY NAME<br><b>TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA</b>   |   | SIZE<br><b>ME (Microenterprise)</b>                          |
| ADDRESS<br><b>RUA ANTONIO AGGIO</b>   |   | NUMBER<br><b>135</b>   |
| UNIT<br><b>APARTMENT 6</b>  | NEIGHBORHOOD/DISTRICT<br><b>JARDIM AMPLIACAO</b>  | ZIP CODE<br><b>05713420</b>                                  |
| CITY<br><b>SÃO PAULO</b>  |   | STATE<br><b>SP</b>   |
| EMAIL<br><b>MEUCNPJ@CONTABILIZEI.COM.BR</b>   |   | PHONE  |
| NUMBER OF REQUIREMENT(S)<br><b>NO PREVIOUS REQUIREMENT</b>  | CNPJ - REGISTERED OFFICE<br><b>45920124000123</b> | NIRE - REGISTERED OFFICE<br><b>35238893544</b>               |
| IDENTIFICATION OF SIGNATORY/APPLICANT OF THE REQUEST FORM<br>NAME: <b>CHARLES DAVYD GULARTE - Responsible Party</b><br>SIGNATURE DATE:<br>SIGNATURE:                                      |   | AMOUNTS PAID<br>DARE <b>R\$ 182.23</b><br>DARF <b>Exempt</b> |

I DECLARE UNDER THE PENALTIES OF THE LAW THAT THE INFORMATION CONTAINED IN THE REQUEST/PROCESS IS TRUE.

### FOR EXCLUSIVE USE OF THE COMMERCIAL REGISTRY OF THE STATE OF SÃO PAULO (INCLUDING REVERSE SIDE)

|                |        |
|----------------|--------|
| PROTOCOL STAMP | NOTES: |
|----------------|--------|

DOCUMENTS NOT WITHDRAWN WITHIN 90 DAYS OF AVAILABILITY WILL BE DISCARDED - ARTICLE 57, PARAGRAPH 5, DECREE 1.800/96

11/28/2022

Page 1 of 1



**DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**  
**1ST AMENDMENT TO THE ARTICLES OF ASSOCIATION**  
**CNPJ: 45.920.124/0001-23**  
**NIRE: 35238893544**

**DANTON DE GODOY PETRI LIMA**, Brazilian, born on 07/30/1988, married under the partial community property regime, entrepreneur, resident and domiciled at Rua Antonio Aggio, No. 135, apartment 61, Jardim Ampliação in the city of São Paulo/SP, ZIP Code: 05713-420, holder of identity document No. 437756518, SSP/SP and duly registered with the CPF under No. 374.709.728-62.

Sole partner of the limited liability company named “**DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMAÇÃO LTDA**”, with registered office at Rua Antonio Aggio, No. 135, Apartment 61, Jardim Ampliação, in the city of São Paulo/SP, ZIP Code: 05713-420, registered with the Commercial Registry of the State of São Paulo under NIRE 35238893544 on 04/05/2022. With its incorporation registered under CNPJ **45.920.124/0001-23**. Of his own free will, resolves to amend the current articles of association as set forth below:

**CLAUSE ONE:** The company name is amended to: **TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**.

**CLAUSE TWO:** The corporate purpose of the company is amended to: Business activities under the sole paragraph of Articles 966-982 of the Civil Code, in the areas of: Technical support, maintenance, and other information technology services, Information technology consulting, Data processing, application service and web hosting providers, Portals, content providers, and other internet information services, Development and licensing of customizable computer programs, Development of custom computer programs, Web design, as well as Advertising agencies, Direct marketing, and Advertising consulting.

**CLAUSE THREE:** Joins the company at this time, **CAMILA SANDE DE GODOY**, Brazilian, born on 04/09/1989, married under the partial community property regime, technology and product director, resident and domiciled at Rua Antonio Aggio, No. 135, apartment 61, Jardim Ampliação in the city of São Paulo/SP, ZIP Code: 05713-420, holder of Identity Card No. 44.933.008-4, SSP/SP and duly registered with CPF No. 367.431.828-85.

**Sole Paragraph:** The incoming partner declares that she is aware of the company's financial situation and is thereby subrogated to the rights and obligations related to the company.

**CLAUSE FOUR:** The partner **DANTON DE GODOY PETRI LIMA**, duly qualified above, sells and transfers to partner **CAMILA SANDE DE GODOY**, duly qualified above, 500 (five hundred) shares with a nominal value of R\$ 1.00 (one real) each, totaling R\$ 500.00 (five hundred reais), granting full and complete settlement of the shares sold.

DG

**DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**  
**1ST AMENDMENT TO THE ARTICLES OF ASSOCIATION**  
**CNPJ: 45.920.124/0001-23**  
**NIRE: 35238893544**

**CLAUSE FIVE:** Due to such changes in the shareholder structure of this company, the original share capital, represented by the amount of R\$1,000.00 (one thousand reais) divided into 1,000 (one thousand) shares with a nominal value of R\$1.00 (one real) each, duly subscribed and fully paid in legal tender, shall be distributed as follows:

| <b>PARTNERS</b>                   | <b>SHARES</b> | <b>AMOUNT</b>       | <b>%</b>    |
|-----------------------------------|---------------|---------------------|-------------|
| <b>DANTON DE GODOY PETRI LIMA</b> | <b>500</b>    | <b>R\$ 500.00</b>   | <b>50%</b>  |
| <b>CAMILA SANDE DE GODOY</b>      | <b>500</b>    | <b>R\$ 500.00</b>   | <b>50%</b>  |
| <b>TOTAL</b>                      | <b>1,000</b>  | <b>R\$ 1,000.00</b> | <b>100%</b> |

**CLAUSE SIX:** The management of the company shall be exercised jointly by the partners **DANTON DE GODOY PETRI LIMA** and **CAMILA SANDE DE GODOY**, as qualified above, with the powers and duties of **MANAGING PARTNERS**, authorized to use the company name, and also responsible for the use of the firm and for representing the company in both active and passive matters, judicial and extrajudicial (Art. 46, III, Civil Code/2002). However, it is prohibited to engage in activities unrelated to the company's interests, assume obligations on behalf of any of the partners or third parties, or encumber or dispose of the company's real estate without the authorization of the other partner.

**CLAUSE SEVEN:** The administrators declare, under penalty of law, that they are not prohibited from exercising the administration of the company due to special law, or by reason of a criminal conviction, or as a result of being subject to a penalty that temporarily restricts access to public office; or due to bankruptcy crime, prevarication, bribery or corruption, embezzlement, or crimes against popular economy, the national financial system, competition laws, consumer relations, public trust, or property.

These being the adjustments to be made, all other clauses and paragraphs not modified by this amendment remain unchanged, and by virtue of the aforementioned changes, the partners resolve to consolidate the articles of association in accordance with the following clauses and conditions:

**TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**  
**CONSOLIDATED ARTICLES OF ASSOCIATION**  
**CNPJ: 45.920.124/0001-23**

**DANTON DE GODOY PETRI LIMA**, Brazilian, born on 07/30/1988, married under the partial community property regime, entrepreneur, resident and domiciled at Rua Antonio Aggio, No. 135, apartment 61, Jardim Ampliação in the city of São Paulo/SP, ZIP Code: 05713-420, holder of identity document No. 437756518, SSP/SP and duly registered with the CPF under No. 374.709.728-62;and

DC

**DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**  
**1ST AMENDMENT TO THE ARTICLES OF ASSOCIATION**  
**CNPJ: 45.920.124/0001-23**  
**NIRE: 35238893544**

**CAMILA SANDE DEGODOY**, Brazilian, born on 04/09/1989, married under the partial community property regime, technology and product director, resident and domiciled at Rua Antonio Aggio, No. 135, apartment 61, Jardim Ampliação in the city of São Paulo/SP, ZIP Code: 05713-420, holder of Identity Card No. 44.933.008-4, SSP/SP and duly registered with CPF No. 367.431.828-85.

The sole partners of the limited liability company under the name “**TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACÃO LTDA**”, with registered office at Rua Antonio Aggio, No. 135, Apartment 61, Jardim Ampliação, in the city of São Paulo/SP, ZIP Code 05713-420, registered with the Commercial Registry of the State of São Paulo under NIRE 35238893544 on 04/05/2022. With its incorporation registered under CNPJ **45.920.124/0001-23**. Of their own free will, resolve to amend the current articles of association as set forth below:

**COMPANY NAME**

**Clause One** - The company shall adopt the following company name: **TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**.

**REGISTERED OFFICE**

**Clause Two** - The company shall have its registered office at the following address: Rua Antonio Aggio, No. 135, Apartment 61, Jardim Ampliação, in the city of São Paulo/SP, ZIP Code 05713-420.

**COMPANY PURPOSE**

**Clause Three** - The company's purpose shall be the pursuit of the following economic activities: Business activities under the sole paragraph of Articles 966-982 of the Civil Code, in the areas of: Technical support, maintenance, and other information technology services, Information technology consulting, Data processing, application service and web hosting providers, Portals, content providers, and other internet information services, Development and licensing of customizable computer programs, Development of custom computer programs, Web design, as well as Advertising agencies, Direct marketing, and Advertising consulting.

**COMMENCEMENT OF ACTIVITIES AND DURATION OF THE COMPANY**

**Clause Four** - The company shall commence its activities as of 04/04/2022 and its duration shall be indefinite.

**SHARE CAPITAL**

**Clause Five** - the capital is R\$1,000.00 (one thousand reais) divided into 1,000 shares with a nominal value of R\$1.00 (one real) each, duly subscribed fully paid as indicated below:

| <b>PARTNERS</b>                   | <b>SHARES</b> | <b>AMOUNT</b>       | <b>%</b>    |
|-----------------------------------|---------------|---------------------|-------------|
| <b>DANTON DE GODOY PETRI LIMA</b> | <b>500</b>    | <b>R\$ 500.00</b>   | <b>50%</b>  |
| <b>CAMILA SANDE DE GODOY</b>      | <b>500</b>    | <b>R\$ 500.00</b>   | <b>50%</b>  |
| <b>TOTAL</b>                      | <b>1,000</b>  | <b>R\$ 1,000.00</b> | <b>100%</b> |

DC

**DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**  
**1ST AMENDMENT TO THE ARTICLES OF ASSOCIATION**  
**CNPJ: 45.920.124/0001-23**  
**NIRE: 35238893544**

**ADMINISTRATION**

**Clause Six:** The administration of the company shall be exercised jointly by the partners **DANTON DE GODOY PETRI LIMA** and **CAMILA SANDE DEGODOY**, qualified above, with the powers and duties of **MANAGING PARTNERS**, authorized to use the company name, and also responsible for the use of the firm and for representing the company in both active and passive matters, judicial and extrajudicial (Art. 46, III, Civil Code/2002). However, they are prohibited from engaging in activities unrelated to the company's interest, assuming obligations on behalf of any of the partners or third parties, or encumbering or disposing of the company's real estate without the other partner's authorization.

**Sole paragraph** - Unless related to the corporate purpose, the sale or encumbrance of real estate shall depend on authorization by the majority.

**BALANCE SHEET**

**Clause Seven** - At the end of each fiscal year, on December 31, the administrator shall render justified accounts of their administration, preparing the inventory, the balance sheet, and the profit and loss statement, with the entrepreneur being entitled to the profits or responsible for the losses determined.

**DECLARATION OF ELIGIBILITY**

**Clause Eight** - The administrators declare, under penalty of law, that they are not prohibited from exercising the administration of the company due to special law, or by reason of a criminal conviction, or as a result of being subject to a penalty that temporarily restricts access to public office; or due to bankruptcy crime, prevarication, bribery or corruption, embezzlement, or crimes against popular economy, the national financial system, competition laws, consumer relations, public trust, or property.

**JURISDICTION**

**Clause Nine** - The parties hereby elect the jurisdiction of the company's registered office to resolve any disputes arising from this contractual instrument, as well as for the exercise and fulfillment of the rights and obligations arising from this contract, waiving any other jurisdiction, however privileged it may be.

**FRAMEWORK**

**Clause Ten** - The partners declare that the company qualifies as a Microenterprise, pursuant to Complementary Law No. 123 of December 14, 2006, and that it does not fall under any of the exclusion cases listed in §4 of Article 3 of the aforementioned law (Art. 3, I, CL No. 123, 2006)

**OWNER'S WITHDRAW**

DG

**DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**  
**1ST AMENDMENT TO THE ARTICLES OF ASSOCIATION**  
**CNPJ: 45.920.124/0001-23**  
**NIRE: 35238893544**

**Clause Eleven** - The partners may, by mutual agreement, establish a monthly owner's withdrawal for the managing partner(s), in accordance with the relevant regulatory provisions.

**SUPPLEMENTARY GOVERNANCE**

**Clause Twelve** - By this act, the company shall be subject to the supplementary governance rules of a corporation, as provided in the sole paragraph of Art. 1,053 of the Civil Code.

In witness whereof, the present amendment is drawn up and signed in one (1) fully executed copy, duly initialed by the partners on all pages, binding themselves, their heirs, and legal successors to fully comply with all its terms.

São Paulo/SP, November 24, 2022.



**DANTON DE GODOY PETRI LIMA**  
Managing Partner



**CAMILA SANDE DE GODOY**  
Managing Partner



### DECLARATION

I, CAMILA SANDE DE GODOY, holder of Identity Document No. 449330084, registered in the Individual Taxpayer Registry - CPF under No. 36743182885, as the owner, partner, or legal representative of the company TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA, **HEREBY DECLARE** that I am aware that the **ESTABLISHMENT** located at RUA ANTONIO AGGIO, 135 APARTMENT 6 - Neighborhood: JARDIM AMPLIACAO, São Paulo - SP ZIP Code 05713420, **CANNOT CARRY OUT** its activities without obtaining the municipal opinion on the feasibility of its installation and operation at the specified location, in accordance with the guidelines established in land use and occupation legislation, municipal regulations, and environmental protection area restrictions, pursuant to Article 24, §2 of State Decree No. 55.660/2010, and without a **VALID INTEGRATED LICENSING CERTIFICATE**, obtained through the Via Rápida Empresa State Licensing system.

I further declare that I am aware that any change in the establishment's address, its activity or group of activities, or any other determining conditions for the issuance of the Integrated Licensing Certificate will result in its invalidation, and from the moment of the change, I assume the obligation to renew it.

Finally, I declare that I am aware that the issuance of the Integrated Licensing Certificate may be requested by a duly authorized legal representative, in person at the time of retrieving the certificates related to the business registration at the City Hall, or by the owner, partner, or accountant listed in the National Registry of Legal Entities (CNPJ) directly on the Jucesp website, through the licensing module, using the respective digital certification.

CAMILA SANDE DE GODOY (Managing Partner)

449330084



## DECLARATION OF ELIGIBILITY

### To the Commercial Registry of the State of São Paulo

|   |                              |                  |                   |                   |           |
|---|------------------------------|------------------|-------------------|-------------------|-----------|
| NAME  |                              |                  |                   |                   |           |
| <b>CAMILA SANDE DE GODOY</b>  |                              |                  |                   |                   |           |
| NATIONALITY   |                              |                  | MARITAL STATUS    |                   |           |
| <b>BRAZILIAN</b>  |                              |                  | <b>Married</b>    |                   |           |
| CPF   | COLOR OR RACE                | IDENTIFICATION   | ISSUANCE DATE     | ISSUING AUTHORITY | STATE     |
| <b>36743182885</b>  | <b>No Record</b>             | <b>449330084</b> | <b>08/30/2017</b> | <b>SSP</b>        | <b>SP</b> |
| ADDRESS   |                              |                  |                   | NUMBER            |           |
| <b>ANTONIO AGGIO</b>  |                              |                  |                   | <b>135</b>        |           |
| NEIGHBORHOOD/DISTRICT   |                              |                  |                   | ZIP CODE          |           |
| <b>JARDIM AMPLIACAO</b>   |                              |                  |                   | <b>05713420</b>   |           |
| UNIT  |                              |                  |                   |                   |           |
| <b>APARTMENT 61</b>   |                              |                  |                   |                   |           |
| CITY  |                              |                  |                   | STATE             |           |
| <b>São Paulo</b>  |                              |                  |                   | <b>SP</b>         |           |
| Declares, under penalty of law, that she is not prohibited from exercising the administration of the company due to special law, or by reason of a criminal conviction, or as a result of being subject to a penalty that temporarily restricts access to public office; or due to bankruptcy crime, prevarication, bribery or corruption, embezzlement; Or crimes against popular economy, the National Financial System, competition laws, consumer relations, public trust, or property. |                              |                  |                   |                   |           |
| NAME AND SIGNATURE OF THE ENTREPRENEUR/PARTNER/DIRECTORS/MANAGERS OR LEGAL REPRESENTATIVE   |                              |                  |                   |                   |           |
| CITY  | <b>São Paulo</b>             | DATE             | <b>11/28/2022</b> |                   |           |
| NAME  | <b>CAMILA SANDE DE GODOY</b> | SIGNATURE        |                   |                   |           |

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Camila Sande de Godoy

ca.sandes@gmail.com

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(None)**Signature**

Signature Adoption: Drawn on Device

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Accepted: 11/28/2022 10:27:51 AM

ID: 2ffb6abf-5a95-4de0-a2f7-6c90c4719e34

Danton de Godoy Petri Lima

dantongplima@gmail.com

Security Level: Email, Account Authentication  
(None)

Signature Adoption: Drawn on Device

Using IP Address: 168.197.26.99

Sent: 11/28/2022 10:24:07 AM

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| Signing Complete        | Security Checked | 11/28/2022 10:34:36 AM |
| Completed               | Security Checked | 11/28/2022 10:34:36 AM |

| Payment Events | Status | Timestamps |
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## AUTHENTICITY DECLARATION

I **CHARLES DAVYD GULARTE** with active registration in the Regional Accounting Council of São Paulo under No. **1PR045113**, issued on **04/09/2022**, registered with CPF No. 00391833944, HEREBY DECLARE, under penalty of criminal law and without prejudice to administrative and civil sanctions, that this document is authentic and corresponds to the original. Documents submitted:

Other Files (Private Documents)

Amendment File

São Paulo, 12/02/2022.

---

CHARLES DAVYD GULARTE



## ANALYSIS AND DECISION TERM.

I approve the request(s) under protocol(s) **SPP2231274938** for Change in Capital and in the Partners and Managers Chart, Change of Economic Activity Code / Corporate Purpose, Change of Company Name, and Consolidation of the head office of the company **TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMAÇÃO LTDA**.

This decision term is signed digitally by the Judge **Barbara Ivy Belmont Alentejo**.

Commercial Registry of the State of São Paulo, 12/05/2022.

Barbara Ivy Belmont Alentejo, CPF: 35536166875

*This document was digitally signed by Barbara Ivy Belmont Alentejo and is an integral part under Protocol No. SPP2231274938.*



## AUTHENTICATION AND REGISTRATION TERM

I certify that the act, digitally signed, of the company **TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA, NIRE 35238893544**, and filed under No. **SPP2231274938** on **12/05/2022**, is registered with JUCESP under No. **592094224**.

The registration is signed digitally by the Secretary-General **Gisela Simiema Ceschin**.

The authenticity of this document, as well as the file in electronic form, can be verified on the website [www.jucesp.sp.gov.br](http://www.jucesp.sp.gov.br), by indicating the authenticity number available on the cover of the full certificate.

Commercial Registry of the State of São Paulo, 12/05/2022.

Gisela Simiema Ceschin, CPF: 31134372884

Rua Guaicurus, 1394 | ZIP Code 05033-060 | Lapa, São Paulo – SP  
Phone: (11) 3468-3080



I certify the registration under No. 592.094/22-4 on 12/05/2022 for the company TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA, NIRE No. 35238893544, filed under No. SPP2231274938. Authentication: validate the authenticity of the registration at <http://www.jucesp.sp.gov.br/> using its number. GISELA SIMIEMA CESCHIN - General Secretary. This copy was digitally authenticated and signed on 12/23/2022 by GISELA SIMIEMA CESCHIN - General Secretary. Authentication: 187299515. JUCESP guarantees the authenticity of the registration and the Certificate of Full Content when viewed directly on the portal [www.jucesponline.sp.gov.br](http://www.jucesponline.sp.gov.br).



GOVERNMENT OF THE STATE OF SÃO PAULO

## SIGNATURE PROTOCOL

The above document was submitted for digital signing on the VRE Digital platform.

The names designated for signing, as well as their status on 12/02/2022, are:

| Full Name   | CPF         | Date and time       | Certificate                     |
|---|-------------|---------------------|---------------------------------|
| <b><u>DOCUMENTOS DE IDENTIFICACAO PDF A.pdf</u></b> |             |                     |                                 |
| CHARLES DAVYD GULARTE                               | 00391833944 | 12/02/2022 11:24 AM | AC SOLUTI Multipla v5 / PDF-1.4 |

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### **Arquivo de Declaração de Autenticidade.pdf**

|                       |             |                     |                                 |
|-----------------------|-------------|---------------------|---------------------------------|
| CHARLES DAVYD GULARTE | 00391833944 | 12/02/2022 11:24 AM | AC SOLUTI Multipla v5 / PDF-1.4 |
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### **ALTERACAO CONTRATUAL ASSINADA PDF A.pdf**

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*This document serves as a reference for the electronic signatures executed on the documents of Protocol No. SPP2231274938*



I certify the registration under No. 592.094/22-4 on 12/05/2022 for the company TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA, NIRE No. 35238893544, filed under No. SPP2231274938. Authentication: validate the authenticity of the registration at <http://www.jucesp.sp.gov.br/> using its number. GISELA SIMIEMA CESCHIN - General Secretary. This copy was digitally authenticated and signed on 12/23/2022 by GISELA SIMIEMA CESCHIN - General Secretary. Authentication: 187299515. JUCESP guarantees the authenticity of the registration and the Certificate of Full Content when viewed directly on the portal [www.jucesponline.sp.gov.br](http://www.jucesponline.sp.gov.br).

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



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Date: April 10, 2026.



CERTIDÃO DE INTEIRO TEOR

DOCUMENTO EMITIDO PELA INTERNET

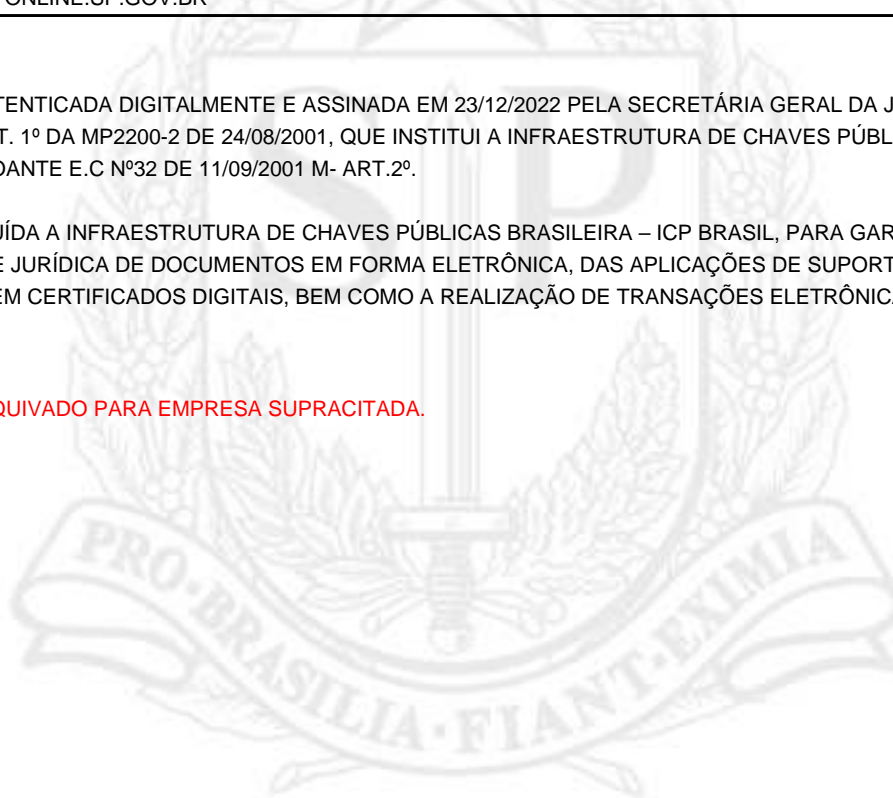
| DADOS DA EMPRESA   |                            |  |                                    |
|--|----------------------------|--|------------------------------------|
| NOME EMPRESARIAL<br>TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA |                            | TIPO JURÍDICO<br>SOCIEDADE LIMITADA (M.E.) |                                    |
| NIRE<br>35238893544  | CNPJ<br>45.920.124/0001-23 | NÚMERO DO ARQUIVAMENTO<br>592.094/22-4     | DATA DO ARQUIVAMENTO<br>05/12/2022 |

| DADOS DA CERTIDÃO  |                               |                                 |
|--|-------------------------------|---------------------------------|
| DATA DE EXPEDIÇÃO<br>23/12/2022  | HORA DE EXPEDIÇÃO<br>09:30:26 | CÓDIGO DE CONTROLE<br>187299515 |
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ESTA CÓPIA FOI AUTENTICADA DIGITALMENTE E ASSINADA EM 23/12/2022 PELA SECRETÁRIA GERAL DA JUCESP – GISELA SIMIEMA CESCHIN, CONFORME ART. 1º DA MP2200-2 DE 24/08/2001, QUE INSTITUI A INFRAESTRUTURA DE CHAVES PÚBLICAS BRASILEIRAS – ICP BRASIL, EM VIGOR CONSOANTE E.C Nº32 DE 11/09/2001 M- ART.2º.

ART 1º. FICA INSTITUÍDA A INFRAESTRUTURA DE CHAVES PÚBLICAS BRASILEIRA – ICP BRASIL, PARA GARANTIR AUTENTICIDADE, INTEGRIDADE E VALIDADE JURÍDICA DE DOCUMENTOS EM FORMA ELETRÔNICA, DAS APLICAÇÕES DE SUPORTE E DAS APLICAÇÕES HABILITADAS QUE UTILIZEM CERTIFICADOS DIGITAIS, BEM COMO A REALIZAÇÃO DE TRANSAÇÕES ELETRÔNICAS SEGURAS.


ÚLTIMO DOCUMENTO ARQUIVADO PARA EMPRESA SUPRACITADA.





## Requerimento Capa

|          |
|----------|
| SEQ. DOC |
| 01       |
| 01       |

|   |
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| <b>Protocolo Redesim</b><br>SPP2231274938<br> |
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### DADOS CADASTRAIS

|   |  |  |
|---|--|--|
| ATO(S)<br><b>Consolidação da matriz, Alteração de Nome Empresarial, Alteração de Capital e QSA, Alteração do Código de Atividade Econômica/ Objeto Social</b> |  |  |
| NOME EMPRESARIAL<br><b>TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA</b>   |  | PORTE<br><b>ME</b>   |
| LOGRADOURO<br><b>RUA ANTONIO AGGIO</b>  |  | NÚMERO<br><b>135</b>   |
| COMPLEMENTO<br><b>APARTAMENTO 6</b>   | BAIRRO/DISTRITO<br><b>JARDIM AMPLIACAO</b> | CEP<br><b>05713420</b>   |
| MUNICÍPIO<br><b>SÃO PAULO</b>   |  | UF<br><b>SP</b>  |
| E-MAIL<br><b>MEUCNPJ@CONTABILIZEI.COM.BR</b>  |  | TELEFONE   |
| NÚMERO EXIGÊNCIA (S)<br><b>SEM EXIGÊNCIA ANTERIOR</b>   | CNPJ - SEDE<br><b>45920124000123</b>       | NIRE - SEDE<br><b>35238893544</b>                                  |
| IDENTIFICAÇÃO DO SIGNATÁRIO/ASSINANTE DO REQUERIMENTO CAPA<br>NOME: <b>CHARLES DAVYD GULARTE - Responsável</b><br>DATA ASSINATURA:<br>ASSINATURA:             |  | VALORES RECOLHIDOS<br>DARE <b>R\$ 182,23</b><br>DARF <b>Isento</b> |

DECLARO, SOB AS PENAS DA LEI, QUE AS INFORMAÇÕES CONSTANTES DO REQUERIMENTO/PROCESSO SÃO EXPRESSÃO DA VERDADE.

### PARA USO EXCLUSIVO DA JUNTA COMERCIAL DO ESTADO DE SÃO PAULO (INCLUSIVE VERSO)

|                   |              |
|-------------------|--------------|
| CARIMBO PROTOCOLO | OBSERVAÇÕES: |
|-------------------|--------------|

DOCUMENTOS NÃO RETIRADOS EM ATÉ 90 DIAS DA DISPONIBILIDADE SERÃO DESCARTADOS - ART. 57, §5º, DECRETO 1.800/96

28/11/2022

Página 1 de 1



**DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**  
**1ª ALTERAÇÃO CONTRATUAL**  
**CNPJ: 45.920.124/0001-23**  
**NIRE: 35238893544**

**DANTON DE GODOY PETRI LIMA**, brasileiro, nascido em 30/07/1988, casado sob regime de comunhão parcial de bens, empresário, residente e domiciliado à Rua Antonio Aggio, nº 135, apartamento 61, Jardim Ampliação na cidade de São Paulo/SP, CEP: 05713-420, portador da cédula de identidade nº 437756518, SSP/SP e devidamente inscrito no CPF nº 374.709.728-62.

Único sócio da sociedade empresária limitada com denominação "**DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**" com sede à Rua Antonio Aggio, nº 135, apartamento 61, Jardim Ampliação na cidade de São Paulo/SP, CEP: 05713-420, registrada na Junta Comercial do Estado de São Paulo através do NIRE 35238893544 em 05/04/2022. Com sua constituição registrada através do **CNPJ 45.920.124/0001-23**. De livre e espontânea vontade, resolve alterar o presente contrato social, de acordo com disposto a seguir:

**CLÁUSULA PRIMEIRA:** Altera-se a denominação social para: **TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**.

**CLÁUSULA SEGUNDA:** Altera-se o objeto social da presente sociedade para: Atividade empresarial nos termos do parágrafo único do Art. 966-982 do Código Civil, na área de: Suporte técnico, manutenção e outros serviços em tecnologia da informação, Consultoria em tecnologia da informação, Tratamento de dados, provedores de serviços de aplicação e serviços de hospedagem na internet, Portais, provedores de conteúdo e outros serviços de informação na internet, Desenvolvimento e licenciamento de programas de computador customizáveis, Desenvolvimento de programas de computador sob encomenda, Web design, bem como Agências de publicidade, Marketing direto e Consultoria em publicidade.

**CLÁUSULA TERCEIRA:** Ingressa à sociedade, neste ato, **CAMILA SANDE DE GODOY**, brasileira, nascida em 09/04/1989, casada sob regime da comunhão parcial de bens, diretora de tecnologia e produto, residente e domiciliada à Rua Antonio Aggio, nº 135, apartamento 61, Jardim Ampliação na cidade de São Paulo/SP, CEP: 05713-420, portadora da cédula de identidade nº 44.933.008-4, SSP/SP e devidamente inscrita no CPF nº 367.431.828-85.

**Parágrafo Único:** A sócia ingressante declara conhecer a situação econômico-financeira da sociedade ficando sub-rogado nos direitos e obrigações referentes à sociedade.

**CLÁUSULA QUARTA:** O sócio **DANTON DE GODOY PETRI LIMA** devidamente qualificado acima, vende e transfere à sócia **CAMILA SANDE DE GODOY**, devidamente qualificada acima, a quantidade de 500 (quinhentas) quotas com valor nominal de R\$ 1,00 (um real) cada, perfazendo um valor total de R\$ 500,00 (quinhentos reais), dando plena e total quitação das quotas vendidas.

DC

**DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**  
**1ª ALTERAÇÃO CONTRATUAL**  
**CNPJ: 45.920.124/0001-23**  
**NIRE: 35238893544**

**CLÁUSULA QUINTA:** Devido a tais mudanças no quadro societário da presente sociedade, o capital social original representado pelo valor de R\$1.000,00 (mil reais) divididos em 1.000 (mil) quotas com valor nominal de R\$ 1,00 (um real) cada uma, devidamente subscrito e integralizado em moeda corrente nacional, ficará distribuído da seguinte forma:

| SÓCIOS                     | QUOTAS       | VALOR               | %           |
|----------------------------|--------------|---------------------|-------------|
| DANTON DE GODOY PETRI LIMA | 500          | R\$ 500,00          | 50%         |
| CAMILA SANDE DE GODOY      | 500          | R\$ 500,00          | 50%         |
| <b>TOTAL</b>               | <b>1.000</b> | <b>R\$ 1.000,00</b> | <b>100%</b> |

**CLÁUSULA SEXTA:** A administração da sociedade será exercida em conjunto pelos sócios **DANTON DE GODOY PETRI LIMA** e **CAMILA SANDE DE GODOY**, acima qualificados, com os poderes e atribuições de **SÓCIOS ADMINISTRADORES**, autorizado o uso do nome empresarial, competindo, também, o uso da firma e a representação ativa e passiva, judicial e extrajudicialmente (art. 46, III, CC/2002), sendo vedado, no entanto, em atividades estranhas ao interesse social ou assumir obrigações, seja em favor de qualquer dos quotistas ou de terceiros, bem como onerar ou alienar bens imóveis da sociedade, sem autorização do outro sócio.

**CLÁUSULA SÉTIMA:** Os Administradores declaram, sob as penas da lei, que não estão impedidos de exercer a administração da sociedade, por lei especial, ou em virtude de condenação criminal, ou por se encontrar sob os efeitos dela, a pena que vede, ainda que temporariamente, o acesso a cargos públicos; ou por crime falimentar, de prevaricação, peita ou suborno, concussão, peculato, ou contra a economia popular, contra o sistema financeiro nacional, contra normas de defesa da concorrência, contra as relações de consumo, fé pública, ou a propriedade.

Sendo estes os ajustes que deveriam ser feitos, permanecem inalteradas todas as demais cláusulas e parágrafos não modificados por esta alteração e, em razão das alterações acima referidas, os sócios resolvem consolidar o contrato social, conforme as cláusulas e condições seguintes:

**TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**  
**CONSOLIDAÇÃO CONTRATUAL**  
**CNPJ: 45.920.124/0001-23**

**DANTON DE GODOY PETRI LIMA**, brasileiro, nascido em 30/07/1988, casado sob regime de comunhão parcial de bens, empresário, residente e domiciliado à Rua Antonio Aggio, nº 135, apartamento 61, Jardim Ampliação na cidade de São Paulo/SP, CEP: 05713-420, portador da cédula de identidade nº 437756518, SSP/SP e devidamente inscrito no CPF nº 374.709.728-62; e

DC

**DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**  
**1ª ALTERAÇÃO CONTRATUAL**  
**CNPJ: 45.920.124/0001-23**  
**NIRE: 35238893544**

**CAMILA SANDE DE GODOY**, brasileira, nascida em 09/04/1989, casada sob regime da comunhão parcial de bens, diretora de tecnologia e produto, residente e domiciliada à Rua Antonio Aggio, nº 135, apartamento 61, Jardim Ampliação na cidade de São Paulo/SP, CEP: 05713-420, portadora da cédula de identidade nº 44.933.008-4, SSP/SP e devidamente inscrita no CPF nº 367.431.828-85.

Únicos sócios da sociedade empresária limitada com denominação "**TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**" com sede à Rua Antonio Aggio, nº 135, apartamento 61, Jardim Ampliação na cidade de São Paulo/SP, CEP: 05713-420, registrada na Junta Comercial do Estado de São Paulo através do NIRE 35238893544 em 05/04/2022. Com sua constituição registrada através do **CNPJ 45.920.124/0001-23**. De livre e espontânea vontade, resolve consolidar o presente contrato social, de acordo com disposto a seguir:

**O NOME EMPRESARIAL**

**Cláusula Primeira** - A sociedade adota o seguinte nome empresarial: **TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**.

**DA SEDE**

**Cláusula Segunda** - A sociedade tem sua sede no seguinte endereço: Rua Antonio Aggio, nº 135, apartamento 61, Jardim Ampliação na cidade de São Paulo/SP, CEP: 05713-420.

**DO OBJETO SOCIAL**

**Cláusula Terceira** - A sociedade tem por objeto o exercício das seguintes atividades econômicas: Atividade empresarial nos termos do parágrafo único do Art. 966-982 do Código Civil, na área de: Suporte técnico, manutenção e outros serviços em tecnologia da informação, Consultoria em tecnologia da informação, Tratamento de dados, provedores de serviços de aplicação e serviços de hospedagem na internet, Portais, provedores de conteúdo e outros serviços de informação na internet, Desenvolvimento e licenciamento de programas de computador customizáveis, Desenvolvimento de programas de computador sob encomenda, Web design, bem como Agências de publicidade, Marketing direto e Consultoria em publicidade.

**DO INÍCIO DAS ATIVIDADES E DO PRAZO**

**Cláusula Quarta** - A empresa iniciou suas atividades em 04/04/2022 e seu prazo de duração indeterminado.

**DO CAPITAL SOCIAL**

**Cláusula Quinta** - O capital é de R\$ 1.000,00 (Um mil reais), divididos em 1.000 quotas, no valor nominal de R\$ 1,00 (Um real) cada uma, subscrito e devidamente integralizado conforme abaixo indicado:

| SÓCIOS                     | QUOTAS       | VALOR               | %           |
|----------------------------|--------------|---------------------|-------------|
| DANTON DE GODOY PETRI LIMA | 500          | R\$ 500,00          | 50%         |
| CAMILA SANDE DE GODOY      | 500          | R\$ 500,00          | 50%         |
| <b>TOTAL</b>               | <b>1.000</b> | <b>R\$ 1.000,00</b> | <b>100%</b> |

DG

**DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**  
**1ª ALTERAÇÃO CONTRATUAL**  
**CNPJ: 45.920.124/0001-23**  
**NIRE: 35238893544**

**DA ADMINISTRAÇÃO**

**Cláusula Sexta** - A administração da sociedade será exercida em conjunto pelos sócios **DANTON DE GODOY PETRI LIMA** e **CAMILA SANDE DE GODOY**, acima qualificados, com os poderes e atribuições de **SÓCIOS ADMINISTRADORES**, autorizado o uso do nome empresarial, competindo, também, o uso da firma e a representação ativa e passiva, judicial e extrajudicialmente (art. 46, III, CC/2002), sendo vedado, no entanto, em atividades estranhas ao interesse social ou assumir obrigações, seja em favor de qualquer dos quotistas ou de terceiros, bem como onerar ou alienar bens imóveis da sociedade, sem autorização do outro sócio.

**Parágrafo único.** Não constituindo o objeto social, a alienação ou a oneração de bens imóveis depende de autorização da maioria.

**DO BALANÇO PATRIMONIAL**

**Cláusula Sétima** - Ao término de cada exercício, em 31 de dezembro, o administrador prestará contas justificadas de sua administração, procedendo à elaboração do inventário, do balanço patrimonial e do balanço de resultado econômico, cabendo ao empresário, os lucros ou perdas apuradas.

**DA DECLARAÇÃO DE DESIMPEDIMENTO DE ADMINISTRADOR**

**Cláusula Oitava** - Os Administradores declaram, sob as penas da lei, que não estão impedidos de exercer a administração da sociedade, por lei especial, ou em virtude de condenação criminal, ou por se encontrar sob os efeitos dela, a pena que vede, ainda que temporariamente, o acesso a cargos públicos; ou por crime falimentar, de prevaricação, peita ou suborno, concussão, peculato, ou contra a economia popular, contra o sistema financeiro nacional, contra normas de defesa da concorrência, contra as relações de consumo, fé pública, ou a propriedade.

**DO FORO**

**Cláusula Nona** - As partes elegem o foro arbitral para dirimir quaisquer dúvidas decorrentes do presente instrumento contratual, bem como para o exercício e cumprimento dos direitos e obrigações resultantes deste contrato, renunciando a qualquer outro, por mais privilegiado que possa ser.

**DO ENQUADRAMENTO**

**Cláusula Décima** - Os sócios declaram que a sociedade se enquadra como Microempresa, nos termos da Lei Complementar nº 123, de 14 de dezembro de 2006, e que não se enquadra em qualquer das hipóteses de exclusão relacionadas no § 4º do art. 3º da mencionada lei (art. 3º, I, LC nº 123, de 2006)

**DO PRÓ-LABORE**

DG



**DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**  
**1ª ALTERAÇÃO CONTRATUAL**  
**CNPJ: 45.920.124/0001-23**  
**NIRE: 35238893544**

**Cláusula Onze** - Os sócios poderão, de comum acordo, fixar uma retirada mensal, a título de **pró-labore** para o(s) sócio(s) administrador(es), observadas as disposições regulamentares pertinentes.

**DA REGÊNCIA SUPLETIVA**


**Cláusula Doze** - Por este ato determina-se a regência supletiva da sociedade pelo regramento da sociedade anônima, conforme dispõe o parágrafo único do art. 1.053 do Código Civil.

E por estarem assim, justos e contratados, lavram e assinam, a presente alteração em 1 (uma) via de inteiro teor e forma, devidamente rubricada pelos sócios em todas as suas folhas, obrigando-se fielmente por si, seus herdeiros e sucessores legais a cumpri-lo em todos os seus termos.

São Paulo/SP, 24 de novembro de 2022.



-----  
**DANTON DE GODOY PETRI LIMA**  
Sócio Administrador



-----  
**CAMILA SANDE DE GODOY**  
Sócia Administradora



### DECLARAÇÃO

Eu, CAMILA SANDE DE GODOY, portador do Documento de Identificação nº 449330084, inscrito no Cadastro de Pessoas Físicas – CPF sob nº 36743182885, na qualidade de titular, sócio ou responsável legal da empresa TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA, **DECLARO** estar ciente que o **ESTABELECIMENTO** situado no(a) RUA ANTONIO AGGIO, 135 APARTAMENTO 6 - Bairro: JARDIM AMPLIACAO, São Paulo - SP CEP 05713420, **NÃO PODERÁ EXERCER** suas atividades sem que obtenha o parecer municipal sobre a viabilidade de sua instalação e funcionamento no local indicado, conforme diretrizes estabelecidas na legislação de uso e ocupação do solo, posturas municipais e restrições das áreas de proteção ambiental, nos termos do art. 24, §2 do Decreto Estadual nº 55.660/2010 e sem que tenha um **CERTIFICADO DE LICENCIAMENTO INTEGRADO VÁLIDO**, obtido pelo sistema Via Rápida Empresa - Módulo de Licenciamento Estadual.

Declaro ainda estar ciente que qualquer alteração no endereço do estabelecimento, em sua atividade ou grupo de atividades, ou em qualquer outra das condições determinantes à expedição do Certificado de Licenciamento Integrado, implica na perda de sua validade, assumindo, desde o momento da alteração, a obrigação de renová-lo.

Por fim, declaro estar ciente que a emissão do Certificado de Licenciamento Integrado poderá ser solicitada por representante legal devidamente habilitado, presencialmente e no ato da retirada das certidões relativas ao registro empresarial na Prefeitura, ou pelo titular, sócio, ou contabilista vinculado no Cadastro Nacional da Pessoa Jurídica (CNPJ) diretamente no site da Jucesp, através do módulo de licenciamento, mediante uso da respectiva certificação digital.

CAMILA SANDE DE GODOY (Sócio-Administrador)

449330084



## DECLARAÇÃO DE DESIMPEDIMENTO À Junta Comercial do Estado de São Paulo

|   |                              |                  |                   |                 |           |
|---|------------------------------|------------------|-------------------|-----------------|-----------|
| NOME  |                              |                  |                   |                 |           |
| <b>CAMILA SANDE DE GODOY</b>  |                              |                  |                   |                 |           |
| NACIONALIDADE   |                              |                  | ESTADO CIVIL      |                 |           |
| <b>BRASILEIRO</b>   |                              |                  | <b>Casado (a)</b> |                 |           |
| CPF   | COR OU RAÇA                  | IDENTIFICAÇÃO    | DATA DE EXPEDIÇÃO | ÓRGÃO EMISSOR   | UF        |
| <b>36743182885</b>  | <b>Sem Declaração</b>        | <b>449330084</b> | <b>30/08/2017</b> | <b>SSP</b>      | <b>SP</b> |
| DOMICILIADO (A)   |                              |                  |                   | NÚMERO          |           |
| <b>ANTONIO AGGIO</b>  |                              |                  |                   | <b>135</b>      |           |
| BAIRRO / DISTRITO   |                              |                  |                   | CEP             |           |
| <b>JARDIM AMPLIACAO</b>   |                              |                  |                   | <b>05713420</b> |           |
| COMPLEMENTO   |                              |                  |                   |                 |           |
| <b>APT 61</b>   |                              |                  |                   |                 |           |
| MUNICÍPIO   |                              |                  |                   | UF              |           |
| <b>São Paulo</b>  |                              |                  |                   | <b>SP</b>       |           |
| Declara, sob as penas da lei, que não está impedido, por lei especial, de exercer a administração da sociedade e nem condenado ou sob efeitos de condenação, a pena que vede, ainda que temporariamente, o acesso a cargos públicos, ou por crime falimentar, de prevaricação, peita ou suborno, concussão, peculato; Ou contra a economia popular, contra o Sistema Financeiro Nacional, contra as normas de defesa da concorrência, contra as relações de consumo, a fé pública ou a propriedade. |                              |                  |                   |                 |           |
| NOME E ASSINATURA DO EMPRESÁRIO/SÓCIO/DIRETORES/ADMINISTRADORES OU REPRESENTANTE LEGAL  |                              |                  |                   |                 |           |
| LOCALIDADE  | <b>São Paulo</b>             | DATA             | <b>28/11/2022</b> |                 |           |
| NOME  | <b>CAMILA SANDE DE GODOY</b> | ASSINATURA       |                   |                 |           |

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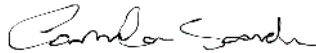
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contabilizei22@contabilizei.com.br

**Signer Events**

Camila Sande de Godoy

ca.sandes@gmail.com

Security Level: Email, Account Authentication  
(None)**Signature**

Signature Adoption: Drawn on Device

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Danton de Godoy Petri Lima

dantongplima@gmail.com

Security Level: Email, Account Authentication  
(None)

Signature Adoption: Drawn on Device

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| Completed               | Security Checked | 11/28/2022 10:34:36 AM |

| Payment Events                                    | Status | Timestamps |
|---|--------|------------|
| <b>Electronic Record and Signature Disclosure</b> |        |            |



Certifico o registro sob o nº 592.094/22-4 em 05/12/2022 da empresa TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA, NIRE nº 35238893544, protocolado sob o nº SPP2231274938. Autenticação: validar a autenticidade do registro em <http://www.jucesp.sp.gov.br/> com o número do mesmo. GISELA SIMIEMA CESCHIN - Secretária Geral. Esta cópia foi autenticada digitalmente e assinada em 23/12/2022 por GISELA SIMIEMA CESCHIN – Secretária Geral. Autenticação: 187299515. A JUCESP garante a autenticidade do registro e da Certidão de Inteiro Teor quando visualizado diretamente no portal [www.jucesponline.sp.gov.br](http://www.jucesponline.sp.gov.br).

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To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at [Juridico@contabilizei.com.br](mailto:Juridico@contabilizei.com.br) and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

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i. decline to sign a document from within your signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may;

ii. send us an email to [Juridico@contabilizei.com.br](mailto:Juridico@contabilizei.com.br) and in the body of such request you must state your email, full name, mailing address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

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- You can access and read this Electronic Record and Signature Disclosure; and
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- Until or unless you notify Contabilizei as described above, you consent to receive exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by Contabilizei during the course of your relationship with Contabilizei.



## DECLARAÇÃO DE AUTENTICIDADE

Eu **CHARLES DAVYD GULARTE** com inscrição ativa na(o) Conselho Regional de Contabilidade de São Paulo sob o nº **1PR045113**, expedida em **09/04/2022**, inscrito no CPF nº 00391833944, DECLARO, sob as penas da Lei penal e, sem prejuízo das sanções administrativas e cíveis, que este documento é autêntico e condiz com o original.

Documentos apresentados:

Arquivo de Outros (Docs. privados)

Arquivo de Alteração

São Paulo, 02/12/2022.

---

CHARLES DAVYD GULARTE

## TERMO DE ANÁLISE E DECISÃO.

Defiro a (s) solicitação (ões), sob o (s) protocolo (s) **SPP2231274938** de Alteração de Capital e QSA, Alteração do Código de Atividade Econômica/ Objeto Social, Alteração de Nome Empresarial e Consolidação da matriz da empresa **TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA.**

Assina o presente termo de decisão, mediante certificado digital, o Julgador **Barbara Ivy Belmont Alentejo.**

Junta Comercial do Estado de São Paulo, 05/12/2022.

Barbara Ivy Belmont Alentejo, CPF: 35536166875

*Este documento foi assinado digitalmente por Barbara Ivy Belmont Alentejo e é parte integrante sob o protocolo Nº SPP2231274938.*



## TERMO DE AUTENTICAÇÃO E REGISTRO

Autentico que o ato, assinado digitalmente, pertencente a empresa **TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA de NIRE 35238893544**, protocolizado sob o número **SPP2231274938** em **05/12/2022**, encontra-se registrado na JUCESP sob o número **592094224**.

Assina o registro a Secretária-Geral **Gisela Simiema Ceschin**.

A autenticidade do presente documento, bem como o arquivo na forma eletrônica, poderão ser verificados no sítio eletrônico: [www.jucesp.sp.gov.br](http://www.jucesp.sp.gov.br), mediante a indicação do número de autenticidade disponível na capa da certidão de inteiro teor.

Junta Comercial do Estado de São Paulo, 05/12/2022.

Gisela Simiema Ceschin, CPF: 31134372884

R. Guaicurus, 1394 | CEP 05033-060 | Lapa, São Paulo – SP

Fone: (11) 3468-3080

Certifico o registro sob o nº 592.094/22-4 em 05/12/2022 da empresa TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA, NIRE nº 35238893544, protocolado sob o nº SPP2231274938. Autenticação: validar a autenticidade do registro em <http://www.jucesp.sp.gov.br/> com o número do mesmo. GISELA SIMIEMA CESCHIN - Secretária Geral. Esta cópia foi autenticada digitalmente e assinada em 23/12/2022 por GISELA SIMIEMA CESCHIN – Secretária Geral. Autenticação: 187299515. A JUCESP garante a autenticidade do registro e da Certidão de Inteiro Teor quando visualizado diretamente no portal [www.jucesponline.sp.gov.br](http://www.jucesponline.sp.gov.br).



## PROTOCOLO DE ASSINATURAS

O documento acima foi proposto para assinatura digital na plataforma VRE Digital.

Os nomes indicados para assinatura, bem como seus status em 02/12/2022 são:

| Nome Completo | CPF | Data e hora | Certificado |
|---------------|-----|-------------|-------------|
|---------------|-----|-------------|-------------|

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### **DOCUMENTOS DE IDENTIFICACAO PDF A.pdf**

|                       |             |                |                                 |
|-----------------------|-------------|----------------|---------------------------------|
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### **Arquivo de Declaração de Autenticidade.pdf**

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### **ALTERACAO CONTRATUAL ASSINADA PDF A.pdf**

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*Este documento é referência das assinaturas eletrônicas realizada nas documentações do protocolo N<sup>o</sup> SPP2231274938*



**CERTIFICATE OF FULL CONTENT**

**DOCUMENT ISSUED ONLINE**

| COMPANY INFORMATION  |                            |  |                           |
|--|----------------------------|--|---------------------------|
| COMPANY NAME<br>DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA<br>INFORMACAO LTDA |                            | LEGAL TYPE<br>SINGLE-MEMBER LIMITED LIABILITY COMPANY (M.E.) |                           |
| NIRE<br>35238893544  | CNPJ<br>45.920.124/0001-23 | FILING NUMBER<br>35238893544                                 | FILING DATE<br>04/05/2022 |

| CERTIFICATE INFORMATION   |                              |                           |
|---|------------------------------|---------------------------|
| ISSUANCE DATE<br>11/09/2022   | ISSUANCE TIME<br>09:03:54 AM | CONTROL CODE<br>182829266 |
| THE AUTHENTICITY OF THIS DOCUMENT, AS WELL AS THE FILE IN ELECTRONIC FORM, CAN BE VERIFIED AT<br><a href="http://WWW.JUCESPONLINE.SP.GOV.BR">WWW.JUCESPONLINE.SP.GOV.BR</a> |                              |                           |


THIS COPY WAS DIGITALLY AUTHENTICATED AND SIGNED ON 11/09/2022 BY THE GENERAL SECRETARY OF JUCESP - GISELA SIMIEMA CESCHIN, IN ACCORDANCE WITH ART. 1 OF MP2200-2 OF 08/24/2001, WHICH ESTABLISHES THE BRAZILIAN PUBLIC KEY INFRASTRUCTURE – ICP BRAZIL, IN EFFECT PURSUANT TO E.C. No. 32 OF 09/11/2001 - ART. 2.

ART. 1. THE BRAZILIAN PUBLIC KEY INFRASTRUCTURE - ICP BRAZIL, IS ESTABLISHED TO GUARANTEE THE AUTHENTICITY, INTEGRITY, AND LEGAL VALIDITY OF DOCUMENTS IN ELECTRONIC FORM, SUPPORT APPLICATIONS, AND ENABLED APPLICATIONS THAT USE DIGITAL CERTIFICATES, AS WELL AS TO CONDUCT SECURE ELECTRONIC TRANSACTIONS.



### Cover Application

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| <b>Redesim Protocol</b><br>SPB2200060180<br> |
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#### REGISTRATION DATA

|  |  |  |
|--|--|--|
| ACT(S)<br><b>Standard Incorporation; Classification as a Microenterprise - ME</b>  |  |  |
| COMPANY NAME<br><b>DANTON DE GODOY PETRI LIMA Consultoria em Tecnologia da Informacao LTDA</b>   |  | SIZE<br><b>Microenterprise</b>                               |
| ADDRESS<br><b>RUA ANTONIO AGGIO</b>  |  | NUMBER<br><b>135</b>   |
| UNIT<br><b>APARTMENT 61</b>  | NEIGHBORHOOD/DISTRICT<br><b>JARDIM AMPLIAÇÃO</b> | ZIP CODE<br><b>05713420</b>                                  |
| CITY<br><b>SAO PAULO</b>   |  | STATE<br><b>SP</b>   |
| EMAIL<br><b>dantongplima@gmail.com</b>   |  | PHONE<br><b>11 998730976</b>                                 |
| NUMBER OF REQUIREMENT(S)<br><b>NO PREVIOUS REQUIREMENT</b>   | CNPJ - REGISTERED OFFICE                         | NIRE - REGISTERED OFFICE                                     |
| IDENTIFICATION OF SIGNATORY/APPLICANT OF THE REQUEST FORM<br><br>NAME: <b>DANTON DE GODOY PETRI LIMA - Managing Partner</b><br>SIGNATURE DATE:<br>SIGNATURE: |  | AMOUNTS PAID<br><br>DARE <b>Exempt</b><br>DARF <b>Exempt</b> |

I DECLARE UNDER THE PENALTIES OF THE LAW THAT THE INFORMATION CONTAINED IN THE REQUEST/PROCESS IS TRUE.

#### FOR EXCLUSIVE USE OF THE COMMERCIAL REGISTRY OF THE STATE OF SÃO PAULO (INCLUDING REVERSE SIDE)

|                |        |
|----------------|--------|
| PROTOCOL STAMP | NOTES: |
|----------------|--------|

DOCUMENTS NOT WITHDRAWN WITHIN 90 DAYS OF AVAILABILITY WILL BE DISCARDED - ARTICLE 57, PARAGRAPH 5, DECREE 1.800/96



## ARTICLES OF ASSOCIATION LIMITED LIABILITY COMPANY

### DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA

**Managing Partner** DANTON DE GODOY PETRI LIMA, nationality: Brazilian, married under the partial community property regime, born in the city of São Paulo/SP, on: 07/30/1988, holder of identity document No: 437756518 Issuing authority: SSP/SP, Entrepreneur, CPF No.: 37470972862, RESIDING AND DOMICILED at Rua Antônio Aggio, 135 APARTMENT 61 - Neighborhood: Jardim Ampliação, São Paulo - SP, ZIP Code 05713420.

Hereby resolves to form a limited liability company, under the following terms and conditions:

#### COMPANY NAME

**Clause One** - The company shall adopt the following company name: DANTON DE GODOY PETRI LIMA Consultoria em Tecnologia da Informacao LTDA.

#### REGISTERED OFFICE

**Clause Two** - The company shall have its registered office at the following address: RUA ANTONIO AGGIO, 135 APARTMENT 61 - Neighborhood: Jardim Ampliação, SAO PAULO - SP, ZIP Code 05713420.

#### COMPANY PURPOSE

**Clause Three** - The purpose of the company will be the exercise of the following economic activities: Technical support and maintenance company in information technology, information technology consulting, data processing, application service providers and internet hosting services, portals, content providers and internet information services, development of customizable software and computer programs systems, development of custom software and computer programs and web design, with creation and development of interfaces for the internet.

**Sole paragraph** - At the establishment elected as the Registered Office (Head Office) shall be carried out the activities of a Technical Support and Maintenance Company in information technology, information technology consulting, data processing, application service providers and internet hosting services, portals, content providers and internet information services, development of customizable software and computer programs systems, development of custom software and computer programs and web design, with creation and development of interfaces for the internet.

#### COMMENCEMENT OF ACTIVITIES AND DURATION OF THE COMPANY

**Clause Four** - The company shall commence its activities as of 04/04/2022 and its duration shall be indefinite.

## SHARE CAPITAL

**Clause Five** - The capital shall be R\$1,000.00 (One thousand reais), divided into 1,000 shares, with a nominal value of R\$1.00 (One real) each, and fully paid in legal tender and shall be distributed as follows:

The amount of R\$1,000.00 (One thousand reais) in local currency, in the name of DANTON DE GODOY PETRI LIMA, CPF No.: 37470972862 fully paid in at this act.

| PARTNER                    | NUMBER OF SHARES | AMOUNT       | PERCENTAGE |
|----------------------------|------------------|--------------|------------|
| DANTON DE GODOY PETRI LIMA | 1,000            | R\$ 1,000.00 | 100,00%    |
| TOTAL                      | 1,000            | R\$ 1,000.00 | 100,00%    |

## ADMINISTRATION

**Clause Six** - The administration of the company shall be exercised by DANTON DE GODOY PETRI LIMA, nationality: Brazilian, married under the partial community property regime, born in the city of São Paulo/SP, on: 07/30/1988, holder of identity document No: RG 437756518 Issuing authority: SSP/SP, Entrepreneur, CPF No.: 37470972862, RESIDING AND DOMICILED at Rua Antônio Aggio, 135 APARTMENT 61 - Neighborhood: Jardim Ampliação, São Paulo - SP, ZIP Code 05713420, who shall legally represent the company and may carry out any and all management acts related to the corporate purpose.

**Sole paragraph** - Unless related to the corporate purpose, the sale or encumbrance of real estate shall depend on authorization by the majority.

## BALANCE SHEET

**Clause Seven** - At the end of each fiscal year, on December 31, the administrator shall render justified accounts of their administration, preparing the inventory, the balance sheet, and the profit and loss statement, with the entrepreneur being entitled to the profits or responsible for the losses determined.

## DECLARATION OF ELIGIBILITY

**Clause Eight** - The administrator declares, under penalty of law, that he is not prohibited from exercising the administration of the company due to special law, or by reason of a criminal conviction, or as a result of being subject to a penalty that temporarily restricts access to public office; or due to bankruptcy crime, prevarication, bribery or corruption, embezzlement, or crimes against popular economy, the national financial system, competition laws, consumer relations, public trust, or property.

## JURISDICTION

**Clause Nine** - The party hereby elects the jurisdiction of the company's registered office to resolve any disputes arising from this contractual instrument, as well as for the exercise and fulfillment of the rights and obligations arising from this contract, waiving any other jurisdiction, however privileged it may be.

## FRAMEWORK

**Clause Ten** - The partner declares that the company qualifies as a Microenterprise, pursuant to Complementary Law No. 123 of December 14, 2006, and that it does not fall under any of the exclusion cases listed in §4 of Article 3 of the aforementioned law (**Art. 3, I, CL No. 123, 2006**).

## OWNER'S WITHDRAW

**Clause Eleven** - The partner may establish a monthly **owner's withdrawal** for the managing partner(s), in accordance with the relevant regulatory provisions.

## SUPPLEMENTARY GOVERNANCE

**Clause Twelve** - By this act, the company shall be subject to the supplementary governance rules of a corporation, as provided in the sole paragraph of Art. 1,053 of the Civil Code.

And for being thus, just and contracted, execute this private instrument in a single copy.

SAO PAULO, April 4, 2022.

---

DANTON DE GODOY PETRI LIMA (Managing Partner)



## AUTHENTICATION AND REGISTRATION TERM

I certify that the act, digitally signed, of the company **DANTON DE GODOY PETRI LIMA Consultoria em Tecnologia da Informacao LTDA**, filed under No. **SPB2200060180** on **04/05/2022**, is registered with JUICESP under the head office NIRE **35238893544** and CNPJ **45920124000123**.

The registration is signed digitally by the Secretary-General Gisela Simiema Ceschin.

The authentication of the referred act was issued automatically, in accordance with Normative Instruction DREI No. 81, of 06/10/2020.

The authenticity of this document, as well as the file in electronic form, can be verified on the website [www.jucesp.sp.gov.br](http://www.jucesp.sp.gov.br), by indicating the authenticity number available on the cover of the full certificate.

Rua Guaicurus, 1394 | ZIP Code 05033-060 | Lapa, São Paulo – SP  
Phone: (11) 3468-3080



I certify the registration of incorporation under NIRE No. 35238893544 on 04/05/2022 for the company DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA, filed under No. SPB2200060180. Authentication: validate the authenticity of the registration at <http://www.jucesp.sp.gov.br/> using its number. GISELA SIMIEMA CESCHIN - General Secretary. This copy was digitally authenticated and signed on 11/09/2022 by GISELA SIMIEMA CESCHIN - General Secretary. Authentication: 182829266. JUICESP guarantees the authenticity of the registration and the Certificate of Full Content when viewed directly on the portal [www.jucesponline.sp.gov.br](http://www.jucesponline.sp.gov.br).

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



\_\_\_\_\_ Date: April 13, 2026.



**CERTIDÃO DE INTEIRO TEOR**

**DOCUMENTO EMITIDO PELA INTERNET**

| DADOS DA EMPRESA   |                            |   |                                    |
|--|----------------------------|---|------------------------------------|
| NOME EMPRESARIAL<br>DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA<br>INFORMACAO LTDA |                            | TIPO JURÍDICO<br>LIMITADA UNIPessoal (M.E.) |                                    |
| NIRE<br>35238893544  | CNPJ<br>45.920.124/0001-23 | NÚMERO DO ARQUIVAMENTO<br>35238893544       | DATA DO ARQUIVAMENTO<br>05/04/2022 |

| DADOS DA CERTIDÃO   |                               |                                 |
|---|-------------------------------|---------------------------------|
| DATA DE EXPEDIÇÃO<br>09/11/2022   | HORA DE EXPEDIÇÃO<br>09:03:54 | CÓDIGO DE CONTROLE<br>182829266 |
| A AUTENTICIDADE DO PRESENTE DOCUMENTO, BEM COMO O ARQUIVO NA FORMA ELETRÔNICA PODEM SER VERIFICADOS NO<br>ENDEREÇO <a href="http://WWW.JUCESPONLINE.SP.GOV.BR">WWW.JUCESPONLINE.SP.GOV.BR</a> |                               |                                 |


ESTA CÓPIA FOI AUTENTICADA DIGITALMENTE E ASSINADA EM 09/11/2022 PELA SECRETÁRIA GERAL DA JUCESP – GISELA SIMIEMA CESCHIN, CONFORME ART. 1º DA MP2200-2 DE 24/08/2001, QUE INSTITUI A INFRAESTRUTURA DE CHAVES PÚBLICAS BRASILEIRAS – ICP BRASIL, EM VIGOR CONSOANTE E.C Nº32 DE 11/09/2001 M- ART.2º.

ART 1º. FICA INSTITUÍDA A INFRAESTRUTURA DE CHAVES PÚBLICAS BRASILEIRA – ICP BRASIL, PARA GARANTIR AUTENTICIDADE, INTEGRIDADE E VALIDADE JURÍDICA DE DOCUMENTOS EM FORMA ELETRÔNICA, DAS APLICAÇÕES DE SUPORTE E DAS APLICAÇÕES HABILITADAS QUE UTILIZEM CERTIFICADOS DIGITAIS, BEM COMO A REALIZAÇÃO DE TRANSAÇÕES ELETRÔNICAS SEGURAS.



### Requerimento Capa

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| <b>Protocolo Redesim</b><br>SPB2200060180<br> |
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#### DADOS CADASTRAIS

|  |  |  |
|--|--|--|
| ATO(S)<br><b>Constituição Normal;Enquadramento de Microempresa - ME</b>  |  |  |
| NOME EMPRESARIAL<br><b>DANTON DE GODOY PETRI LIMA Consultoria em Tecnologia da Informacao LTDA</b>   |  | PORTE<br><b>ME</b>   |
| LOGRADOURO<br><b>RUA ANTONIO AGGIO</b>   |  | NÚMERO<br><b>135</b>   |
| COMPLEMENTO<br><b>APARTAMENTO 61</b>   | BAIRRO/DISTRITO<br><b>JARDIM AMPLIAÇÃO</b> | CEP<br><b>05713420</b>   |
| MUNICÍPIO<br><b>SAO PAULO</b>  |  | UF<br><b>SP</b>  |
| E-MAIL<br><b>dantongplima@gmail.com</b>  |  | TELEFONE<br><b>11 998730976</b>                                    |
| NÚMERO EXIGÊNCIA (S)<br><b>SEM EXIGÊNCIA ANTERIOR</b>  | CNPJ - SEDE                                | NIRE - SEDE  |
| IDENTIFICAÇÃO DO SIGNATÁRIO/ASSINANTE DO REQUERIMENTO CAPA<br><br>NOME: <b>DANTON DE GODOY PETRI LIMA - Sócio-Administrador</b><br>DATA ASSINATURA:<br>ASSINATURA: |  | VALORES RECOLHIDOS<br><br>DARE <b>Isento</b><br>DARF <b>Isento</b> |

DECLARO, SOB AS PENAS DA LEI, QUE AS INFORMAÇÕES CONSTANTES DO REQUERIMENTO/PROCESSO SÃO EXPRESSÃO DA VERDADE.

#### PARA USO EXCLUSIVO DA JUNTA COMERCIAL DO ESTADO DE SÃO PAULO (INCLUSIVE VERSO)

|                   |              |
|-------------------|--------------|
| CARIMBO PROTOCOLO | OBSERVAÇÕES: |
|-------------------|--------------|

DOCUMENTOS NÃO RETIRADOS EM ATÉ 90 DIAS DA DISPONIBILIDADE SERÃO DESCARTADOS - ART. 57, §5º, DECRETO 1.800/96



## CONTRATO SOCIAL DE SOCIEDADE LIMITADA

DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA

**Sócio-Administrador** DANTON DE GODOY PETRI LIMA, nacionalidade: brasileira, casado(a), comunhão parcial de bens, natural da cidade de São Paulo/SP, nascido(a) em: 30/07/1988, nº do documento de identidade: RG 437756518 Órgão Emissor: SSP/SP, Empresário, nº do CPF: 37470972862, RESIDENTE E DOMICILIADO(A) no(a) 10 R Antônio Aggio, 135 APARTAMENTO 61 - Bairro: Jardim Ampliação, São Paulo - SP CEP 05713420.

Resolvem, em comum acordo, constituir uma sociedade limitada, mediante as condições e cláusulas seguintes:

### DO NOME EMPRESARIAL

**Cláusula Primeira** - A sociedade adotará o seguinte nome empresarial: DANTON DE GODOY PETRI LIMA Consultoria em Tecnologia da Informacao LTDA.

### DA SEDE

**Cláusula Segunda** - A sociedade terá sua sede no seguinte endereço: RUA ANTONIO AGGIO, 135 APARTAMENTO 61 - Bairro: Jardim Ampliação, SAO PAULO - SP CEP 05713420.

### DO OBJETO SOCIAL

**Cláusula Terceira** - A sociedade terá por objeto o exercício das seguintes atividades econômicas: Empresa de suporte técnico e manutenção em tecnologia da informação, consultoria em tecnologia da informação, tratamento de dados, provedores de serviços de aplicação e serviços de hospedagem na internet, portais, provedores de conteúdo e serviços de informação na internet, desenvolvimento de sistemas softwares e de programas de computador customizáveis, desenvolvimento de sistemas softwares e de programas de computador sob encomenda e web design, com criação e desenvolvimento de interfaces para a internet.

**Parágrafo único.** Em estabelecimento eleito como Sede (Matriz) será(ão) exercida(s) a(s) atividade(s) de Empresa de suporte técnico e manutenção em tecnologia da informação, consultoria em tecnologia da informação, tratamento de dados, provedores de serviços de aplicação e serviços de hospedagem na internet, portais, provedores de conteúdo e serviços de informação na internet, desenvolvimento de sistemas softwares e de programas de computador customizáveis, desenvolvimento de sistemas softwares e de programas de computador sob encomenda e web design, com criação e desenvolvimento de interfaces para a internet.

### DO INÍCIO DAS ATIVIDADES E DO PRAZO

**Cláusula Quarta** - A empresa iniciará suas atividades a partir de 04/04/2022 e seu prazo de duração indeterminado.

## DO CAPITAL SOCIAL

**Cláusula Quinta** - O capital será de R\$ 1.000,00 (Um mil reais), divididos em 1.000 quotas, no valor nominal de R\$ 1,00 (Um real) cada uma, subscrito e devidamente integralizado conforme abaixo indicado:

O valor de R\$ 1.000,00 (Um mil reais) em moeda corrente do país em nome de DANTON DE GODOY PETRI LIMA, nº do CPF: 37470972862 integralizado neste ato.

| SÓCIO                      | Nº DE QUOTAS | VALOR        | PERCENTUAL |
|----------------------------|--------------|--------------|------------|
| DANTON DE GODOY PETRI LIMA | 1.000        | R\$ 1.000,00 | 100,00%    |
| TOTAL                      | 1.000        | R\$ 1.000,00 | 100,00%    |

## DA ADMINISTRAÇÃO

**Cláusula Sexta** - A administração da sociedade será exercida por DANTON DE GODOY PETRI LIMA, nacionalidade: brasileira, casado(a), comunhão parcial de bens, natural da cidade de São Paulo/SP, nascido(a) em: 30/07/1988, nº do documento de identidade: RG 437756518 Órgão Emissor: SSP/SP, Empresário, nº do CPF: 37470972862, RESIDENTE E DOMICILIADO(A) no(a) 10 R Antônio Aggio, 135 APARTAMENTO 61 - Bairro: Jardim Ampliação, São Paulo - SP CEP 05713420, que representará(ão) legalmente a sociedade e poderá(ão) praticar todo e qualquer ato de gestão pertinente ao objeto social.

**Parágrafo único.** Não constituindo o objeto social, a alienação ou a oneração de bens imóveis depende de autorização da maioria.

## DO BALANÇO PATRIMONIAL

**Cláusula Sétima** - Ao término de cada exercício, em 31 de Dezembro, o administrador prestará contas justificadas de sua administração, procedendo à elaboração do inventário, do balanço patrimonial e do balanço de resultado econômico, cabendo ao empresário, os lucros ou perdas apuradas.

## DA DECLARAÇÃO DE DESIMPEDIMENTO DE ADMINISTRADOR

**Cláusula Oitava** - O(s) administrador(es) da empresa declara(m), sob as penas da lei, que não está(ão) impedido(s) de exercer a administração da empresa, por lei especial, ou em virtude de condenação criminal, ou por se encontrar sob os efeitos dela, a pena que vede, ainda que temporariamente, o acesso a cargos públicos; ou por crime falimentar, de prevaricação, peita ou suborno, concussão, peculato, ou contra a economia popular, contra o sistema financeiro nacional, contra normas de defesa da concorrência, contra as relações de consumo, fé pública, ou a propriedade.

## DO FORO

**Cláusula Nona** - As partes elegem o foro arbitral para dirimir quaisquer dúvidas decorrentes do presente instrumento contratual, bem como para o exercício e cumprimento dos direitos e obrigações resultantes deste contrato, renunciando a qualquer outro, por mais privilegiado que possa ser.

## DO ENQUADRAMENTO

**Cláusula Décima** - Os sócios declaram que a sociedade se enquadra como Microempresa, nos termos da Lei Complementar nº 123, de 14 de dezembro de 2006, e que não se enquadra em qualquer das hipóteses de exclusão relacionadas no § 4º do art. 3º da mencionada lei. (**art. 3º, I, LC nº 123, de 2006**).

## DO PRO LABORE

**Cláusula Onze** - Os sócios poderão, de comum acordo, fixar uma retirada mensal, a título de **pro labore** para o(s) sócio(s) administrador(es), observadas as disposições regulamentares pertinentes.

## DA REGÊNCIA SUPLETIVA

**Cláusula Doze** - Por este ato determina-se a regência supletiva da sociedade pelo regramento da sociedade anônima, conforme dispõe o parágrafo único do art. 1.053 do Código Civil.

E, por estarem justos e contratados, assinam o presente instrumento particular em via única.

SAO PAULO, 04 de abril de 2022.

---

DANTON DE GODOY PETRI LIMA (Sócio-Administrador)



## TERMO DE AUTENTICAÇÃO – REGISTRO DE CONSTITUIÇÃO

Autentico que o ato, assinado digitalmente, pertencente a empresa **DANTON DE GODOY PETRI LIMA Consultoria em Tecnologia da Informacao LTDA**, protocolizado sob o número **SPB2200060180** em **05/04/2022**, encontra-se registrado na JUCESP sob o NIRE da matriz **35238893544** e CNPJ **45920124000123**.

Assina o registro a Secretária-Geral Gisela Simiema Ceschin, mediante certificado digital.

A autenticação do referido ato foi emitida de forma automática, de acordo com a Instrução Normativa DREI nº 81, de 10/06/2020.

A autenticidade do presente documento, bem como o arquivo na forma eletrônica, poderão ser verificados no sítio eletrônico: [www.jucesp.sp.gov.br](http://www.jucesp.sp.gov.br), mediante a indicação do número de autenticidade disponível na capa da certidão de inteiro teor.

R. Guaicurus, 1394 | CEP 05033-060 | Lapa, São Paulo – SP

Fone: (11) 3468-3080



Certifico o registro de constituição sob o NIRE nº 35238893544 em 05/04/2022 da empresa DANTON DE GODOY PETRI LIMA CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA, protocolado sob o nº SPB2200060180. Autenticação: validar a autenticidade do registro em <http://www.jucesp.sp.gov.br/> com o número do mesmo. GISELA SIMIEMA CESCHIN - Secretária Geral. Esta cópia foi autenticada digitalmente e assinada em 09/11/2022 por GISELA SIMIEMA CESCHIN – Secretária Geral. Autenticação: 182829266. A JUCESP garante a autenticidade do registro e da Certidão de Inteiro Teor quando visualizado diretamente no portal [www.jucesponline.sp.gov.br](http://www.jucesponline.sp.gov.br).

## Query of the Partners and Managers Chart - QSA

**CNPJ:**

45.920.124/0001-23

**COMPANY NAME:**

TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA

**SHARE CAPITAL:**

**R\$1,000.00** (One thousand reais)

The Partners and Managers Chart (QSA) in the database of the National Registry of Legal Entities (CNPJ) is as follows:

**Name/Company Name:**

DANTON DE GODOY PETRI LIMA

**Qualification:**

49-Managing Partner

**Name/Business Name:**

CAMILA SANDE DE GODOY

**Qualification:**

49-Managing Partner

For information regarding participation in the QSA, access e-CAC with a digital certificate or visit a unit of the Federal Revenue Service (RFB).

Issued on **01/05/2026 at 11:59 AM** (Brasilia date and time).

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



\_\_\_\_\_ Date: April 7, 2026.

## Consulta Quadro de Sócios e Administradores - QSA

**CNPJ:**

45.920.124/0001-23

**NOME EMPRESARIAL:**

TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA

**CAPITAL SOCIAL:**

R\$1.000,00 (Hum mil reais)

O Quadro de Sócios e Administradores(QSA) constante da base de dados do Cadastro Nacional da Pessoa Jurídica (CNPJ) é o seguinte:

**Nome/Nome Empresarial:**

DANTON DE GODOY PETRI LIMA

**Qualificação:**

49-Sócio-Administrador

**Nome/Nome Empresarial:**

CAMILA SANDE DE GODOY

**Qualificação:**

49-Sócio-Administrador

Para informações relativas à participação no QSA, acessar o e-CAC com certificado digital ou comparecer a uma unidade da RFB.

Emitido no dia 05/01/2026 às 11:59 (data e hora de Brasília).

|   |  |  |
|---|--|--|
|  <h2 style="margin: 0;">FEDERATIVE REPUBLIC OF BRAZIL</h2> <h3 style="margin: 0;">NATIONAL REGISTER OF LEGAL ENTITIES</h3>   |  |  |
| REGISTRATION NUMBER<br><b>45.920.124/0001-23</b><br>HEAD OFFICE   | <b>CERTIFICATE OF ENROLLMENT<br/>AND REGISTRATION STATUS</b> | DATE OF INCORPORATION<br><b>04/05/2022</b>           |
| BUSINESS NAME<br><b>TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA</b>  |  |  |
| TRADE NAME (DBA)<br><b>TECHMONKS</b>  | SIZE<br><b>ME (Microenterprise)</b>                          |  |
| CODE AND DESCRIPTION OF THE PRIMARY ECONOMIC ACTIVITY<br><b>62.09-1-00 - Technical support, maintenance, and other information technology services</b>  |  |  |
| CODE AND DESCRIPTION OF SECONDARY ECONOMIC ACTIVITIES<br><b>62.01-5-01 - Development of custom computer software</b><br><b>62.01-5-02 - Web design</b><br><b>62.02-3-00 - Development and licensing of customizable computer software</b><br><b>62.04-0-00 - Computer systems and IT consulting services</b><br><b>63.11-9-00 - Data processing, application service providers, and web hosting services</b><br><b>63.19-4-00 - Portals, content providers, and other internet information services</b><br><b>73.11-4-00 - Advertising agencies</b><br><b>73.19-9-03 - Direct marketing</b><br><b>73.19-0-04 - Advertising consulting</b> |  |  |
| CODE AND DESCRIPTION OF LEGAL NATURE<br><b>206-2 - Limited Liability Company</b>  |  |  |
| ADDRESS<br><b>RUA ANTONIO AGGIO</b>   | NUMBER<br><b>135</b>   | UNIT<br><b>APARTMENT 61</b>                          |
| ZIP CODE<br><b>05.713-420</b>   | NEIGHBORHOOD/DISTRICT<br><b>JARDIM AMPLIAÇÃO</b>             | CITY<br><b>SAO PAULO</b>                             |
|   |  | STATE<br><b>SP</b>                                   |
| EMAIL ADDRESS<br><b>ABERTURA@CONTABILIZEI.COM.BR</b>  |  | TELEPHONE<br><b>(41) 9888-0068/ (0000) 0000-0000</b> |
| FEDERAL ENTITY RESPONSIBLE (EFR)<br>*****   |  |  |
| REGISTRATION STATUS<br><b>ACTIVE</b>  | DATE OF REGISTRATION STATUS<br><b>04/05/2022</b>             |  |
| REASON FOR REGISTRATION STATUS  |  |  |
| SPECIAL STATUS<br>*****   | DATE OF SPECIAL STATUS<br>*****                              |  |

Approved by Normative Instruction RFB No. 2.119, of December 6, 2022.

Issued on **01/05/2026** at **11:59:10 AM** (Brasília date and time).

Page: 1/1

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



\_\_\_\_\_ Date: April 13, 2026.

|  |   |   |                                       |
|--|---|---|---------------------------------------|
|   |   | <b>REPÚBLICA FEDERATIVA DO BRASIL</b>               |                                       |
| <b>CADASTRO NACIONAL DA PESSOA JURÍDICA</b>  |   |   |                                       |
| NÚMERO DE INSCRIÇÃO<br><b>45.920.124/0001-23</b><br><b>MATRIZ</b>  | <b>COMPROVANTE DE INSCRIÇÃO E DE SITUAÇÃO CADASTRAL</b> |   | DATA DE ABERTURA<br><b>05/04/2022</b> |
| NOME EMPRESARIAL<br><b>TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA</b>  |   |   |                                       |
| TÍTULO DO ESTABELECIMENTO (NOME DE FANTASIA)<br><b>TECHMONKS</b>   |   |   | PORTE<br><b>ME</b>                    |
| CÓDIGO E DESCRIÇÃO DA ATIVIDADE ECONÔMICA PRINCIPAL<br><b>62.09-1-00 - Suporte técnico, manutenção e outros serviços em tecnologia da informação</b>   |   |   |                                       |
| CÓDIGO E DESCRIÇÃO DAS ATIVIDADES ECONÔMICAS SECUNDÁRIAS<br><b>62.01-5-01 - Desenvolvimento de programas de computador sob encomenda</b><br><b>62.01-5-02 - Web design</b><br><b>62.02-3-00 - Desenvolvimento e licenciamento de programas de computador customizáveis</b><br><b>62.04-0-00 - Consultoria em tecnologia da informação</b><br><b>63.11-9-00 - Tratamento de dados, provedores de serviços de aplicação e serviços de hospedagem na internet</b><br><b>63.19-4-00 - Portais, provedores de conteúdo e outros serviços de informação na internet</b><br><b>73.11-4-00 - Agências de publicidade</b><br><b>73.19-0-03 - Marketing direto</b><br><b>73.19-0-04 - Consultoria em publicidade</b> |   |   |                                       |
| CÓDIGO E DESCRIÇÃO DA NATUREZA JURÍDICA<br><b>206-2 - Sociedade Empresária Limitada</b>  |   |   |                                       |
| LOGRADOURO<br><b>R ANTONIO AGGIO</b>   | NÚMERO<br><b>135</b>                                    | COMPLEMENTO<br><b>APT 61</b>                        |                                       |
| CEP<br><b>05.713-420</b>   | BAIRRO/DISTRITO<br><b>JARDIM AMPLIAÇÃO</b>              | MUNICÍPIO<br><b>SAO PAULO</b>                       | UF<br><b>SP</b>                       |
| ENDEREÇO ELETRÔNICO<br><b>ABERTURA@CONTABILIZEI.COM.BR</b>   |   | TELEFONE<br><b>(41) 9888-0068/ (0000) 0000-0000</b> |                                       |
| ENTE FEDERATIVO RESPONSÁVEL (EFR)<br>*****   |   |   |                                       |
| SITUAÇÃO CADASTRAL<br><b>ATIVA</b>   |   | DATA DA SITUAÇÃO CADASTRAL<br><b>05/04/2022</b>     |                                       |
| MOTIVO DE SITUAÇÃO CADASTRAL   |   |   |                                       |
| SITUAÇÃO ESPECIAL<br>*****   |   | DATA DA SITUAÇÃO ESPECIAL<br>*****                  |                                       |

Aprovado pela Instrução Normativa RFB nº 2.119, de 06 de dezembro de 2022.

Emitido no dia **05/01/2026** às **11:59:10** (data e hora de Brasília).

Página: 1/1



São Paulo/SP, November 18, 2025

**TO WHOM IT MAY CONCERN**

I, Marli Olimpia Gomes Martins, accountant and owner of Contabilidade Olimpia Ltda., registered with the National Registry of Legal Entities (CNPJ) under No. 22.908.466/0001-22, hereby certify for all legal purposes that Ms. Camila Sande de Godoy, Brazilian, married, Technology Director and entrepreneur, residing in Carapicuíba, São Paulo, and holder of Individual Taxpayer Registry (CPF) No. 367.431.828-85, worked full time as Owner and Manager of IMAGINE CLIQUE TECNOLOGIA DA INFORMAÇÃO LTDA – ME, registered with the National Registry of Legal Entities (CNPJ) under No. 18.632.557/0001-00. Her company was our client from 08/07/2013, when it was incorporated, until 10/08/2019, when its CNPJ registration was deregistered.

In light of the above, I hereby certify the professional expertise of Ms. Camila Sande de Godoy as the company's Technology Director and Manager.

We remain available should any additional information be required.

Contabilidade Olimpia Ltda.

Marli Olimpia Gomes Martins

CPF No. 877.087.526-04

CRC No. MG 082615

|           |                                   |
|-----------|-----------------------------------|
| Email     | marli@contabilidadeolimpia.com.br |
| Telephone | (11) 98215-2946                   |
| Address   |                                   |

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

*Marina Viana*

---

Date: April, 9 2026



São Paulo, 18 de novembro de 2025

**A QUEM POSSA INTERESSAR**

Eu, Marli Olímpia Gomes Martins, contadora, titular da Contabilidade Olímpia Ltda, inscrito no Cadastro Nacional da Pessoa Jurídica (CNPJ) sob o nº 22.908.466/0001-22, declaro, para os devidos fins, que a Sra. Camila Sande de Godoy, brasileira, casada, Diretora de tecnologia e empresaria, residente em Carapicuíba São paulo e com o Cadastro de Pessoa Física sob o nº 36743182885, trabalhou em tempo integral como Proprietário e Gestor da IMAGINE CLIQUE TECNOLOGIA DA INFORMAÇÃO LTDA - ME inscrita no Cadastro Nacional da Pessoa Jurídica (CNPJ) sob o nº 18.632.557/0001-00. Sua empresa foi cliente nosso de 07/08/2013 quando fez a abertura até 08/10/2019 quando baixou o CNPJ.

Diante do exposto, certifico a expertise da Sra. Camila Sande de Godoy como Diretora de tecnologia e Gestor da empresa.

Permanecemos à disposição em caso de necessidade de esclarecimentos adicionais.

Contabilidade Olímpia Ltda

Marli Olímpia Gomes Martins

CPF nº. 877.087.526-04

CRC nº. MG 082615

|          |                                   |
|----------|-----------------------------------|
| E-mail   | marli@contabilidadeolimpia.com.br |
| Telefone | 11 982152946                      |
| Endereço |                                   |



São Paulo/SP, December 18, 2025

**TO WHOM IT MAY CONCERN**

I, Marli Olimpia Gomes Martins, accountant and owner of Contabilidade Olimpia Ltda., registered with the National Registry of Legal Entities (CNPJ) under No. 22.908.466/0001-22, hereby certify for all legal purposes that Ms. Camila Sande de Godoy, Brazilian, married, Technology Director and entrepreneur, residing in Carapicuíba, São Paulo, and holder of Individual Taxpayer Registry (CPF) No. 367.431.828-85, worked full time as Owner and Manager of TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMAÇÃO LTDA, registered with the National Registry of Legal Entities (CNPJ) under No. 45.920.124/0001-23. This information is supported by the company's Articles of Association, confirming her participation as a partner, as she herself provided us with this information.

Contabilidade Olimpia provided services to verify the company's revenue with the City and under the Simples Nacional (Brazilian Simplified Tax Regime), and analyzed the company's documents in order to validate the accuracy of this information.

In light of the above, I hereby certify the professional expertise of Ms. Camila Sande de Godoy as Director of Technology and Product and Manager of the company.

We remain available should any additional information be required.

Contabilidade Olimpia Ltda.

Marli Olimpia Gomes Martins

CPF No. 877.087.526-04

CRC No. MG 082615

marli@contabilidadeolimpia.com.br

+55 (11) 9 8215-2946

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

*Marina Viana*

---

Date: April, 9 2026



São Paulo, 18 de dezembro de 2025

**A QUEM POSSA INTERESSAR**

Eu, Marli Olímpia Gomes Martins, contadora, titular da Contabilidade Olímpia Ltda, inscrito no Cadastro Nacional da Pessoa Jurídica (CNPJ) sob o nº22.908.466/0001-22, declaro, para os devidos fins, que a Sra. Camila Sande de Godoy, brasileira, casada, empresária e Diretora de Tecnologia e Produto na empresa analisada, residente em Carapicuíba, São Paulo e com o Cadastro de Pessoa Física sob o nº 36743182885, trabalha em tempo integral como Sócia Proprietária e Gestora da Empresa TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMAÇÃO LTDA, inscrita no CNPJ 45.920.124/0001-23. Conforme contrato social onde confirma sua participação como sócia da empresa e conforme nos foi passado pela própria.

A contabilidade Olímpia prestou os serviços de levantamento do faturamento da empresa junto à Prefeitura e Simples Nacional e analisou os documentos da empresa para dar como verídicas essas informações.

Diante do exposto, certifico a expertise da Sra. Camila Sande de Godoy como Diretora de Tecnologia e Produto e Gestora da empresa.

Permanecemos à disposição em caso de necessidade de esclarecimentos adicionais.

Contabilidade Olímpia Ltda

Marli Olímpia Gomes Martins

CPF nº. 877.087.526-04

CRC nº. MG 082615

marli@contabilidadeolimpia.com.br

+ 55 (11) 9 8215-2946

# **Exhibit B.III. License or Certification**

CERTIFICATE OF COMPLETION

# AWS Certified AI Practitioner AIF-C01 Certification

Instructors **Andre Iacono** | 370000+ Students | Author · Deep Learning AI Specialist |

## Camila Sande de Godoy

Date: **November 20, 2025**

Workload: **5.5 hours in total**

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



---

Date: April 8, 2026.

CERTIFICADO DE CONCLUSÃO

# Certificação AWS Certified AI Practitioner AIF-C01

Instrutores **Andre Iacono** | 370000+ Students | Author · Deep Learning AI Specialist |

## Camila Sande de Godoy

Data **20 de Novembro de 2025**

Duração **5.5 horas no total**

Treinamento e certificação ▾

# AWS Certified AI Practitioner

Discover new career possibilities with this AI certification.



Treinamento e certificação ▾



## AWS Certified AI Practitioner

The AWS Certified AI Practitioner certification validates the required knowledge of artificial intelligence, machine learning (ML), and generative AI concepts and use cases. Enhance your competitive edge and position yourself for professional growth and higher earnings.

[Schedule your exam.](#)

# Exam overview

AWS Certified AI Practitioner

## Category

Treinamento e certificação ▾

## Exam duration

90 minutes

## Exam format

65 questions

## Cost

\$100 USD. Access [Exam Prices](#) for additional information on costs, including exchange rates.

## Target candidate

Individuals who are familiar with solutions that use AI and ML technologies on AWS, but who do not necessarily create them.



## Examples of candidate roles

Business analyst, IT support, marketing professional, product or project manager, business line or IT manager, sales professional.

## Test options

Pearson VUE testing center or proctored online exam

## Languages offered

Arabic, English, French (France), German, Italian, Japanese, Korean, Portuguese (Brazil), Spanish (Latin America), Spanish (Spain), Simplified Chinese and Traditional Chinese



## Prepare for the exam.

Start from scratch and work your way up to certification. Follow our exam preparation plan in AWS Skill Builder, our online learning center, so you can face exam day with confidence.

## Treinamento e certificação ▾

Follow the [4-step plan](#) .

[Read the exam guide](#) .

Take the official AWS Certification question set to understand the types of questions on the exam.

Take the AWS Certification pre-test to identify any areas where you need to update your knowledge and skills in AWS.

## Refresh your AWS knowledge and skills.

Sign up for digital courses that will help you gain knowledge and skills, and practice with AWS Builder Labs, AWS Cloud Quest, and AWS Jam.



## Review and practice for your exam.

Analyze the scope of the exam. Explore the topics in each exam domain and how they align with AWS services. Reinforce your knowledge and identify learning gaps with exam-style questions and flashcards. Follow along with instructors as they address exam-like questions and provide strategies for taking the test. Continue practicing with AWS Builder Labs, AWS SimuLearn, and/or AWS Escape Room.

## Assess your preparation for the exam.

Take the official AWS Certification practice exam.

Treinamento e certificação ▾

### Principais perguntas frequentes para ajudar você a começar

Quem deve obter a certificação AWS Certified AI Practitioner?

---

Como a certificação AWS Certified AI Practitioner ajudará na minha carreira?

---

Qual é a diferença entre as certificações AWS Certified AI Practitioner e o AWS Certified Cloud Practitioner?

---

Qual(is) certificação(ões) devo obter depois de AWS Certified AI Practitioner?

---

Por quanto tempo esta certificação é válida?

---

### Additional resources

#### Learn more about AWS Certification exams.

Before scheduling your AWS Certification exam, evaluate the available options for the specific exam and the language of the intended exam.



## AWS training live on Twitch.

Access free, live, and on-demand training on our dedicated Twitch channel. Join AWS experts in live programs, engage with the community, or explore on-demand training.



Treinamento e certificação 

## Frequently asked questions about AWS Certification

Questions about AWS Certification? Explore frequently asked questions about AWS Certification and how to obtain AWS certifications.



## Information and policies

Learn what to expect regarding your exam scheduling, identification requirements, exam functionality, relevant policies, and much more.



## Vouchers for the exam

Do you support a team that will be taking AWS Certification exams? Make it easy with exam vouchers. Purchase them online and use the portal to efficiently distribute, track, and manage vouchers for standard exams.



---

Aprenda

## Recursos

---

## Desenvolvedores

Treinamento e certificação 

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# **Exhibit B.IV. High Salary**



São Paulo/SP, November 18, 2025

To whom it may concern,

Camila Sande de Godoy, Brazilian, born on 04/09/1989, married under the partial community property regime, Director of Technology and Product at the analyzed company, residing at Estrada Otelo Zeloni, No. 100, House 7, Granja Santa Maria, in the city of Carapicuíba, State of São Paulo, ZIP Code 06351-170, holder of Identity Card No. 44.933.008-4 SSP/SP and duly registered with the CPF under No. 367.431.828-85; and DANTON DE GODOY PETRI LIMA, Brazilian, born on 07/30/1988, married under the partial community property regime, businessman, residing at the same address, holder of Identity Card No. 437756518 SSP/SP and duly registered with the CPF under No. 374.709.728-62, partners of TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMAÇÃO LTDA, registered with the National Registry of Legal Entities (CNPJ) under No. 45.920.124/0001-23, earned income through the company as detailed below, derived from the provision of services:

- 2022: Total income of R\$ 221,756.56
- 2023: Total income of R\$ 452,878.65
- 2024: Total income of R\$ 438,900.56
- 2025: Total income of R\$ 528,852.37

These amounts were verified through records obtained from the City of São Paulo and the Simples Nacional (Brazilian Simplified Tax Regime).

Please feel free to contact us if further information is required.

Sincerely,

Contabilidade Olimpia Ltda  
CNPJ 22908466000203

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

*Marina Viana*

---

Date: April, 10 2026



São Paulo, 18 de dezembro de 2025

A quem possa interessar,

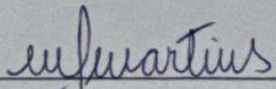
Camila Sande De Godoy, brasileira, nascida em 09/04/1989, casada sob regime da comunhão parcial de bens, Diretora de Tecnologia e Produto na empresa analisada, residente e domiciliada à Estrada Otelo Zeloni, 100, casa 7, Granja Santa Maria na cidade de Carapicuíba/SP, CEP: 06351-170, portadora da cédula de identidade no 44.933.008-4, SSP/SP e devidamente inscrita no CPF no 367.431.828-85 e DANTON DE GODOY PETRI LIMA, brasileiro, nascido em 30/07/1988, casado sob regime de comunhão parcial de bens, empresário, residente e domiciliado à Estrada Otelo Zeloni, 100, casa 7, Granja Santa Maria na cidade de Carapicuíba/SP, CEP: 06351-170, portador da cédula de identidade no 437756518, SSP/SP e devidamente inscrito no CPF no 374.709.728-62, sócios da empresa TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMAÇÃO LTDA, inscrita no CNPJ 45.920.124/0001-23, obtiveram os rendimentos pela empresa conforme discriminados abaixo, advindos de prestação de serviços:

- Em 2022, renda total de R\$ 221.756,56
- Em 2023, renda total de R\$ 452.878,65
- Em 2024, renda total de R\$ 438.900,56
- Em 2025, renda total de R\$ 528.852,37

Conforme valores consultados junto a Prefeitura de São Paulo e Junto ao Simples Nacional

Favor contatar caso necessário.

Atenciosamente,

  
Contabilidade Olimpia Ltda  
CNPJ 22908466000203



São Paulo/SP, November 18, 2025

To whom it may concern,

Camila Sande de Godoy, Brazilian, married, holder of passport No. GA787615, Technology Director and businesswoman, partner of the company IMAGINE CLIQUE TECNOLOGIA DA INFORMAÇÃO LTDA, registered under CNPJ No. 18.632.557/0001-00, from 08/07/2013 to 10/08/2019, earned income through the company as detailed below, derived from the provision of services:

- 2013: Total income of R\$ 32,123.24
- 2014: Total income of R\$ 63,953.75
- 2015: Total income of R\$ 44,555.00
- 2016: Total income of R\$ 57,067.50
- 2017: Total income of R\$ 77,300.00
- 2018: Total income of R\$ 30,000.00

The above-mentioned amounts are reflected in her financial statements and income tax returns.

Please feel free to contact us if further information is required.

Sincerely,

Contabilidade Olimpia Ltda  
CNPJ 22908466000203

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

*Marina Viana*

---

Date: April, 9 2026



São Paulo, 18 de novembro de 2025

A quem possa interessar,

Camila Sande de Godoy, brasileira, casada, portadora do passaporte nº GA787615, Diretora de tecnologia e empresaria, socia da empresa Imagine Clique Tecnologia da Informação LTDA CNPJ 18.632.557/0001-00 no período de 07/08/2013 a 08/10/2019, obteve os rendimentos pela empresa conforme discriminados abaixo, advindos de prestação de serviços:

- Em 2013, renda total de R\$ 32.123,24
- Em 2014, renda total de R\$ 63.953,75
- Em 2015, renda total de R\$ 44.555,00
- Em 2016, renda total de R\$ 57.067,50
- Em 2017, renda total de R\$ 77.300,00
- Em 2018, renda total de R\$ 30.000,00

Os valores supramencionados constam de seus informes financeiros e declarações de renda.

Favor contatar caso necessário.

Atenciosamente,

Contabilidade Olimpia Ltda

CNPJ 22908466000203

RECEIPT FOR THE SUBMISSION OF THE ANNUAL ADJUSTMENT DECLARATION - OPTION FOR LEGAL DEDUCTIONS  
ORIGINAL DECLARATION

## TAXPAYER IDENTIFICATION

|                                       |   |                   |                 |             |
|---------------------------------------|---|-------------------|-----------------|-------------|
| CPF of the taxpayer<br>367.431.828-85 | Name of the taxpayer<br>CAMILA SANDE DE GODOY |                   |                 | Telephone   |
| Address<br>RUA JOSE GONCALVES         |   | Number<br>100     | Unit<br>APT. 81 |             |
| Neighborhood/District<br>VILA ANDRADE | ZIP Code<br>05727-250                         | City<br>SAO PAULO |                 | State<br>SP |

(Values in Reais)

|  |            |
|--|------------|
| TOTAL TAXABLE INCOME                           | 149.472,00 |
| TAX DUE  | 25.396,11  |
| TAX TO BE REFUNDED                             | 2.608,88   |
| BALANCE OF TAX PAYABLE                         | 0,00       |
| TAX PAYABLE<br>CAPITAL GAIN – CURRENCY IN CASH | 0,00       |

Declaration received via Internet JV  
by the Receiving Agent SERPRO  
(Federal Data Processing Service)  
on 04/25/2021 at 6:54:08 p.m.  
3001448274

Ms. CAMILA SANDE DE GODOY, registered under the CPF No. 367.431.828-85.

THE RECEIPT NUMBER for your declaration submitted on 04/25/2021, at 6:54:08 p.m., is:

28.68.50.52.63 - 73

This number is for personal use and SHOULD NOT be provided to third parties. It is mandatory for:

- rectifying this declaration;
- generating an access code for obtaining information and performing services available on the website of the Special Secretariat of the Federal Revenue of Brazil such as:
  - My Income Tax (DIRPF – Individual Tax Return - Statement):
    - information on the processing status;
    - presentation of any pending issues and guidance on how to resolve them;
    - modification or cancellation of automatic installment payments;
    - Display of overdue tax installments and issuance of updated Documents for Federal Revenue Collection (Darf).
  - Tax Status:
    - Information on any pending issues, including those related to the Federal Government's Active Debt, and guidance on how to regularize them.

Attention: Keep this number to provide it in the 2022 tax return, in the field "previous year's declaration receipt number".

#### Information on the Darf Printing

The Annual Adjustment Statement Program for Individual Income Tax allows the printing of the Darf for the payment of all installments, including those overdue. The Darf will be printed with interest equivalent to the reference rate of the Special System for Settlement and Custody (Selic) for federal securities, accumulated monthly, calculated from 06/01/2021 until the month prior to payment, and 1% in the month of payment.

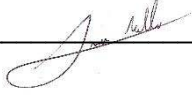
If the installment payment is made after its due date, a late payment penalty of 0.33% per day will apply, with a maximum limit of 20%.

For printing the Darf, the taxpayer should use the option **Declaration / Print / Darf of the IRPF** and select the installment for printing.

In the case of installments resulting from amended declarations that lead to a change in tax payable, for printing the DARF, access the e-CAC Portal on the RFB (Brazilian Federal Revenue) website at (<http://gov.br/receitafederal>). Then, click on "**Declarations and Statements**", select the service "**My Income Tax (DIRPF Statement Extract)**". In the list of services found, click on "**Payment - Check Debts, Issue DARF, and Change Installments**". After viewing the quantity of installments and the status of each one, click on the "**Print**" icon to generate the DARF for the desired month.

Follow the processing of your declaration on the e-CAC or on your mobile device.

**I, André Vinícius Inacio Penna Mello, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.**



**Date: April 9, 2026**

**RECIBO DE ENTREGA DA DECLARAÇÃO DE AJUSTE ANUAL - OPÇÃO PELAS DEDUÇÕES LEGAIS**  
**DECLARAÇÃO ORIGINAL**

**IDENTIFICAÇÃO DO DECLARANTE**

|                                     |   |                        |          |
|-------------------------------------|---|------------------------|----------|
| CPF do declarante<br>367.431.828-85 | Nome do declarante<br>CAMILA SANDE DE GODOY | Telefone               |          |
| Endereço<br>RUA JOSE GONCALVES      | Número<br>100                               | Complemento<br>AP 81   |          |
| Bairro/Distrito<br>VILA ANDRADE     | CEP<br>05727-250                            | Município<br>SAO PAULO | UF<br>SP |

(Valores em Reais)

|  |            |
|--|------------|
| TOTAL RENDIMENTOS TRIBUTÁVEIS                          | 149.472,00 |
| IMPOSTO DEVIDO   | 25.396,11  |
| IMPOSTO A RESTITUIR                                    | 2.608,88   |
| SALDO DO IMPOSTO A PAGAR                               | 0,00       |
| IMPOSTO A PAGAR<br>GANHO DE CAPITAL - MOEDA EM ESPÉCIE | 0,00       |

**Declaração recebida via Internet JV**  
**pele Agente Receptor SERPRO**  
**em 25/04/2021 às 18:54:08**  
**3001448274**

Sr(a) CAMILA SANDE DE GODOY, inscrito no CPF sob o nº 367.431.828-85.

O NÚMERO DO RECIBO de sua declaração apresentada em 25/04/2021, às 18:54:08, é:

28.68.50.52.63 - 73

Este número é de uso pessoal e NÃO deve ser fornecido a terceiros. Ele é obrigatório para:

- retificar esta declaração;
- gerar um código de acesso para obter informações e realizar serviços disponíveis na página da Secretaria Especial da Receita Federal do Brasil na Internet, tais como:
  - Meu Imposto de Renda (Extrato de DIRPF):
    - informação da situação do processamento;
    - apresentação de eventuais pendências e orientações sobre como resolvê-las;
    - alteração ou cancelamento de débito automático das quotas;
    - exibição de quotas do imposto em atraso e emissões dos Documentos de Arrecadação de Receitas Federais (Darf) atualizados.
  - Situação Fiscal:
    - Informação de eventuais pendências, inclusive as relativas à Dívida Ativa da União, e orientação sobre como regularizá-las.

Atenção: Guarde este número para informá-lo na declaração do exercício de 2022, no campo "número do recibo da declaração do ano anterior".

#### Informações sobre a Impressão do Darf

O programa da Declaração de Ajuste Anual do Imposto sobre a Renda da Pessoa Física permite a impressão do Darf para pagamento de todas as quotas, inclusive as em atraso. O Darf será impresso acrescido de juros equivalentes à taxa referencial do Sistema Especial de Liquidação e Custódia (Selic), para títulos federais, acumulada mensalmente, calculados a partir de 01/06/2021 até o mês anterior ao do pagamento e de 1% no mês do pagamento.

Se o pagamento da quota for efetuado após o seu vencimento, incidirá multa de mora de 0,33% ao dia, observado o limite máximo de 20%.

Para impressão do Darf o contribuinte deve utilizar a opção **Declaração / Imprimir / Darf do IRPF** e selecionar a quota para impressão.

No caso de quotas decorrentes de declarações retificadoras que ocorra mudança de imposto a pagar, para impressão do DARF acesse o Portal e-CAC na página do sítio da RFB na internet, no endereço <<http://gov.br/receitafederal>>. Em seguida, clique em "**Declarações e Demonstrativos**", selecione o serviço "**Meu Imposto de Renda (Extrato da DIRPF)**". Na lista dos Serviços encontrados clique em "**Pagamento - Consultar Débitos, Emitir DARF e Alterar Quotas**". Após visualizar o quantitativo de quotas e a situação de cada uma delas, clique no ícone "**Impressão**" para emitir o DARF do mês desejado.

Acompanhe o processamento da sua declaração no e-CAC ou no seu dispositivo móvel.

**NAME: CAMILA SANDE DE GODOY****CPF: 367.431.828-85****ANNUAL ADJUSTMENT DECLARATION****INCOME TAX - INDIVIDUAL****TAX YEAR 2022****CALENDAR YEAR 2021****TAXPAYER IDENTIFICATION**

Name: CAMILA SANDE DE GODOY CPF: 367.431.828-85  
Date of Birth: 04/09/1989 Voter ID: 366817500175  
Do you have a spouse or partner? Yes CPF of the Spouse or partner: 374.709.728-62  
Have your registration details changed? Yes  
Is one of the declarants a person with a serious illness or a physical or mental disability? No

Address: RUA OTELO ZELONI Number: 100  
Unit: HOUSE 7 Neighborhood/District: GRANJA SANTA MARIA  
City: CARAPICUIBA State: SP  
ZIP Code: 06351-170 Area Code/Telephone:  
Email: CA.SANDESP@GMAIL.COM Area Code/Mobile: (11) 99775-8707

Occupation Type: 01 - Employee of a private sector company, except financial institutions  
Main Occupation: 212 - Systems analyst, software developer, network and database administrator, and other information technology specialists (except technician)  
Declaration type: Amended Declaration  
Receipt Number of the last declaration filed in the 2022 tax year: 24.18.99.04.66-05

**DEPENDENTS**

| CODE  | NAME                  | DATE OF BIRTH | CPF            |
|---|-----------------------|---------------|----------------|
| 21  | MANUELLA SANDE GALVAO | 05/04/2015    | 516.999.458-37 |
| Email :                                       |                       | Mobile :      |                |
| Does the dependent live with the taxpayer? No |                       |               |                |

TOTAL DEDUCTION WITH DEPENDENTS 2.275,08

**ALIMONY RECIPIENTS**

No Information

**TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE TAXPAYER**

(Values in Reais)

| NAME OF THE PAYING SOURCE  | INCOME RECEIVED FROM LEGAL ENTITY | OFFICIAL SOCIAL SECURITY CONTRIBUTION | WITHHELD TAX     | 13 <sup>th</sup> SALARY | INCOME TAX WITHHELD ON 13 <sup>th</sup> SALARY |
|--|-----------------------------------|---------------------------------------|------------------|-------------------------|--|
| TECHMONKS TECNOLOGIA LTDA<br>CNPJ/CPF: 40.350.404/0001-20          | 75.496,67                         | 6.614,32                              | 9.490,79         | 0,00                    | 0,00   |
| CREDITAS SOLUCOES FINANCEIRAS LTDA<br>CNPJ/CPF: 17.770.708/0001-24 | 22.657,35                         | 1.465,05                              | 4.835,61         | 921,11                  | 0,00   |
| <b>TOTAL</b>   | <b>98.154,02</b>                  | <b>8.079,37</b>                       | <b>14.326,40</b> | <b>921,11</b>           | <b>0,00</b>                                    |

**TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY DEPENDENTS**

No Information

**TAXABLE INCOME RECEIVED FROM INDIVIDUALS AND ABROAD BY THE TAXPAYER**

No Information

**TAXABLE INCOME RECEIVED FROM INDIVIDUALS AND ABROAD BY DEPENDENTS**

No Information

**NAME: CAMILA SANDE DE GODOY****CPF: 367.431.828-85****ANNUAL ADJUSTMENT DECLARATION****INCOME TAX - INDIVIDUAL****TAX YEAR 2022****CALENDAR YEAR 2021****EXEMPT AND NON-TAXABLE INCOME**

(Values in Reais)

04. Compensation for termination of employment contract, including under the PDV (Voluntary Dismissal Program), and for work-related accidents; and FGTS (Length-of-Service Guarantee Fund) 197.959,15

| Beneficiary | CPF            | CPF/CNPJ of the Paying Source | Name of the Paying Source | Amount     |
|-------------|----------------|-------------------------------|---------------------------|------------|
| Taxpayer    | 367.431.828-85 | 40.350.404/0001-20            | TECHMONKS TECNOLOGIA LTDA | 197.959,15 |

26. Others 39.449,12

| Beneficiary | CPF            | CPF/CNPJ of the Paying Source | Name of the Paying Source          | Description   | Amount    |
|-------------|----------------|-------------------------------|------------------------------------|---|-----------|
| Taxpayer    | 367.431.828-85 | 00.360.305/0001-04            | CAIXA ECONOMICA FEDERAL            | FGTS AMOUNT WITHDRAWN FOR THE ACQUISITION OF THE PROPERTY | 23.416,99 |
| Taxpayer    | 367.431.828-85 | 17.770.708/0001-24            | CREDITAS SOLUCOES FINANCEIRAS LTDA | VACATION PAYMENTS   | 16.032,13 |

\*FGTS: Length-of-Service Guarantee Fund

**TOTAL** 237.408,27**INCOME SUBJECT TO EXCLUSIVE/DEFINITIVE TAXATION**

(Values in Reais)

01. 13<sup>th</sup> salary 921,11

06. Income from financial investments 21,40

| Beneficiary | CPF            | CNPJ of the Paying Source | Name of the Paying Source | Amount |
|-------------|----------------|---------------------------|---------------------------|--------|
| Taxpayer    | 367.431.828-85 | 60.746.948/0001-12        | BANCO BRADESCO SA         | 21,40  |

**TOTAL** 942,51**TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE TAXPAYER (TAX WITH SUSPENDED EXIGIBILITY)**

No Information

**TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE DEPENDENTS (TAX WITH SUSPENDED EXIGIBILITY)**

No Information

**TAXABLE INCOME FROM LEGAL ENTITY RECEIVED CUMULATIVELY BY THE TAXPAYER**

No Information

**TAXABLE INCOME FROM LEGAL ENTITY RECEIVED CUMULATIVELY BY THE DEPENDENTS**

No Information

**NAME: CAMILA SANDE DE GODOY****CPF: 367.431.828-85****ANNUAL ADJUSTMENT DECLARATION****INCOME TAX - INDIVIDUAL****TAX YEAR 2022****CALENDAR YEAR 2021****TAX PAID / WITHHELD**

(Values in Reais)

|   |           |
|---|-----------|
| 01. Complementary Tax:  | 0,00      |
| 02. Tax paid abroad   | 0,00      |
| Tax due with income abroad                                    | 0,00      |
| Tax due without income abroad                                 | 0,00      |
| Difference to be considered for tax calculation (legal limit) | 0,00      |
| 03. Income Tax Withheld at Source (Law 11.033/2004):          | 0,00      |
| 04. Income Tax Withheld at Source for the Taxpayer            | 14.326,40 |
| 05. Income Tax Withheld at Source for the Dependents          | 0,00      |
| 06. Taxpayer's Carnê-Leão                                     | 0,00      |
| 07. Dependent's Carnê-Leão                                    | 0,00      |

CARNÊ-LEÃO - (Income tax that must be paid monthly, mandatorily, by individuals residing in Brazil who receive income from another individual or from abroad)

**PAYMENTS MADE**

(Values in Reais)

| CODE   | BENEFICIARY NAME                         | BENEFICIARY<br>CPF/CNPJ | AMOUNT PAID | NON-<br>DEDUCTIBLE<br>PORTION |
|--|--|-------------------------|-------------|-------------------------------|
| Taxpayer   |  |                         |             |                               |
| 26   | SUL AMERICA COMPANHIA DE SEGURO<br>SAUDE | 01.685.053/0001-56      | 114,37      | 0,00                          |
| Description: MEDICAL-DENTAL-HOSPITAL EXPENSES          |  |                         |             |                               |
| Dependent: MANUELLA SANDE GALVAO                       |  |                         |             |                               |
| 01   | ESCOLA PITANGUEIRAS LTDA                 | 03.599.101/0001-19      | 10.740,00   | 0,00                          |
| Description: SCHOOL TUITION FROM JULY TO DECEMBER 2021 |  |                         |             |                               |
| 26   | SUL AMERICA COMPANHIA DE SEGURO<br>SAUDE | 01.685.053/0001-56      | 197,46      | 0,00                          |
| Description: MEDICAL-DENTAL-HOSPITAL EXPENSES          |  |                         |             |                               |

**DONATIONS MADE**

No Information

**STATEMENTS OF ASSETS AND RIGHTS**

(Values in Reais)

| GROUP | CODE | DISCLOSURE  | STATUS ON  |            |
|-------|------|---|------------|------------|
|       |      |   | 12/31/2020 | 12/31/2021 |
| 01    | 12   | ACQUISITION OF THE PROPERTY BY MEANS OF FINANCING. TOTAL FINANCED R\$ 698.226,72, NO. OF INSTALLMENTS 360 MONTHS, PAID INSTALLMENTS 08, IN 2021, TOTALING R\$ 47.164,04. DOWNPAYMENT OF R\$ 450MIL. INTEREST RATE 6,70%. SAC AMORTIZATION SYSTEM. AMOUNT DEDUCTED FROM FGTS R\$ 59.273,28. FINANCIAL INSTITUTE BRADESCO SA, CNPJ 60.746.948/0001-12. CONTRACT 1042103 ON 04/08/2021. IN ADDITION TO THE FGTS, THE DOWN PAYMENT ALSO INCLUDED THE FINANCIAL PARTICIPATION OF THE SPOUSE CPF 37470972862, DUE TO THE SALE OF THE PROPERTY DECLARED IN 2020. | 0,00       | 556.437,32 |

105 - Brazil

Municipal Registration (IPTU): 232430222000107000

Address: ESTRADA OTELO ZELONI

Unit: HOUSE 7

City: CARAPICUIBA

No.: 100

Neighborhood: GRANJA SANTA MARIA

State: SP

ZIP Code: 06351-170

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**ANNUAL ADJUSTMENT DECLARATION**

**INCOME TAX - INDIVIDUAL**

**TAX YEAR 2022**

**CALENDAR YEAR 2021**

**STATEMENTS OF ASSETS AND RIGHTS**

(Values in Reais)

| GROUP   | CODE | DISCLOSURE  | STATUS ON   |                   |
|---|------|---|---|-------------------|
|   |      |   | 12/31/2020  | 12/31/2021        |
|   |      | Total Area: 373,7 m <sup>2</sup><br>Registered at the Registry Office: Yes<br>Registration: 3330        | Acquisition Date: 04/08/2021<br>Name of the Registry Office: REAL ESTATE<br>REGISTRY OFFICE AND OTHER<br>SERVICES DISTRICT OF CARAPICUIBA -<br>SP |                   |
| 02  | 01   | CAPTIVA SPORT V6 AWD AUTOMOBILE 2011/2012. VEHICLE<br>SOLD IN 2021 FOR THE AMOUNT OF 29 THOUSAND REAIS. | 42.000,00   | 29.000,00         |
| 105 - Brazil<br>RENAVAM (National Registry of Motor Vehicles): 00467509050                            |      |   |   |                   |
| 04  | 02   | CDB (certificate of deposit) FIXED INCOME INVESTMENT  | 0,00  | 15.584,68         |
| 105 - Brazil<br>Asset or right belonging to: Taxpayer CPF: 367.431.828-85<br>CNPJ: 60.746.948/0001-12 |      |   |   |                   |
| 07  | 99   | DIRECT TREASURY (GOVERNMENT BONDS)  | 17.604,20   | 0,00              |
| 105 - Brazil<br>Asset or right belonging to: Taxpayer CPF: 367.431.828-85<br>CNPJ: 02.332.886/0001-04 |      |   |   |                   |
| <b>TOTAL</b>  |      |   | <b>59.604,20</b>  | <b>601.022,00</b> |

**ENCUMBRANCES AND REAL LIABILITIES**

No Information

**DONATIONS TO POLITICAL PARTIES AND CANDIDATES FOR ELECTIVE OFFICES**

No Information

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**ANNUAL ADJUSTMENT DECLARATION**

**INCOME TAX - INDIVIDUAL**

**TAX YEAR 2022**

**CALENDAR YEAR 2021**

**STATEMENT OF RURAL ACTIVITY - BRAZIL**

**IDENTIFICATION DATA OF THE EXPLORED PROPERTY - BRAZIL**

No Information

**INCOME AND EXPENSES - BRAZIL**

No Information

**CALCULATION OF THE RESULT - BRAZIL**

No Information

**LIVESTOCK ACTIVITY - BRAZIL**

No Information

**ASSETS OF RURAL ACTIVITY - BRAZIL**

No Information

**DEBTS RELATED TO RURAL ACTIVITY - BRAZIL**

No Information

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**ANNUAL ADJUSTMENT DECLARATION**

**INCOME TAX - INDIVIDUAL**

**TAX YEAR 2022**

**CALENDAR YEAR 2021**

**STATEMENT OF RURAL ACTIVITY - ABROAD**

**IDENTIFICATION DATA OF THE EXPLORED PROPERTY - ABROAD**

No Information

**INCOME AND EXPENSES - ABROAD**

No Information

**CALCULATION OF THE RESULT - ABROAD**

No Information

**LIVESTOCK ACTIVITY - ABROAD**

No Information

**ASSETS OF RURAL ACTIVITY - ABROAD**

No Information

**DEBTS RELATED TO RURAL ACTIVITY - ABROAD**

No Information

**STATEMENT OF CAPITAL GAINS CALCULATION**

No Information

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**INCOME TAX - INDIVIDUAL**

**ANNUAL ADJUSTMENT DECLARATION**

**TAX YEAR 2022**

**CALENDAR YEAR 2021**

**VARIABLE INCOME - COMMON OPERATIONS/DAY TRADE - TAXPAYER**

**NET GAINS OR LOSSES - JAN**

No Information

**NET GAINS OR LOSSES - FEB**

No Information

**NET GAINS OR LOSSES - MAR**

No Information

**NET GAINS OR LOSSES - APR**

No Information

**NET GAINS OR LOSSES - MAY**

No Information

**NET GAINS OR LOSSES - JUN**

No Information

**NET GAINS OR LOSSES - JUL**

No Information

**NET GAINS OR LOSSES - AUG**

No Information

**NET GAINS OR LOSSES - SEP**

No Information

**NET GAINS OR LOSSES - OCT**

No Information

**NET GAINS OR LOSSES - NOV**

No Information

**NET GAINS OR LOSSES - DEC**

No Information

**VARIABLE INCOME - COMMON OPERATIONS/DAY TRADE - DEPENDENTS**

No Information

**REAL ESTATE INVESTMENT FUNDS OR IN AGRO-INDUSTRIAL PRODUCTION CHAINS - TAXPAYER**

No Information

**REAL ESTATE INVESTMENT FUNDS OR IN AGRO-INDUSTRIAL PRODUCTION CHAINS - DEPENDENTS**

No Information

**NAME: CAMILA SANDE DE GODOY****CPF: 367.431.828-85****ANNUAL ADJUSTMENT DECLARATION****INCOME TAX - INDIVIDUAL****TAX YEAR 2022****CALENDAR YEAR 2021****SUMMARY****TAXATION USING THE STANDARD DEDUCTION****TAXABLE INCOME AND STANDARD DEDUCTION**

|   |                  |
|---|------------------|
| Received from Legal Entity by the Taxpayer      | 98.154,02        |
| Received from Legal Entity by Dependents        | 0,00             |
| Received from Individual/Abroad by the Taxpayer | 0,00             |
| Received from Individual/Abroad by Dependents   | 0,00             |
| Received Cumulatively by the Taxpayer           | 0,00             |
| Received Cumulatively by Dependents             | 0,00             |
| Taxable Income from Rural Activity              | 0,00             |
| <b>TOTAL TAXABLE INCOME</b>                     | <b>98.154,02</b> |
| Standard Deduction                              | 16.754,34        |
| Taxable Base                                    | 81.399,68        |
| Tax Due   | 11.952,59        |
| Tax Due RRA (on received accumulated income)    | 0,00             |
| Effective Tax Rate (%)                          | 12,17            |
| Total Tax Due                                   | 11.952,59        |

**TAX PAID**

|   |           |
|---|-----------|
| Tax Withheld at Source by the Taxpayer      | 14.326,40 |
| Tax Withheld at Source by Dependents        | 0,00      |
| Taxpayer's Carnê-Leão                       | 0,00      |
| Dependents' Carnê-Leão                      | 0,00      |
| Complementary Tax                           | 0,00      |
| Tax Paid Abroad                             | 0,00      |
| Tax Withheld at Source (Law No.11.033/2004) | 0,00      |
| Tax Withheld RRA                            | 0,00      |
| Total Tax Paid                              | 14.326,40 |

**TAX TO BE REFUNDED**

2.373,81

**BALANCE OF TAX PAYABLE**

0,00

**INSTALLMENT PLAN**

|                        |      |
|------------------------|------|
| Installment Amount     | 0,00 |
| Number of Installments | 0    |

**BANKING INFORMATION**

|                                 |                  |
|---------------------------------|------------------|
| Account Type                    | Checking Account |
| Bank                            | 237              |
| Branch (without Checking Digit) | 2278             |
| Account for credit              | 341204 0         |

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**ANNUAL ADJUSTMENT DECLARATION**

**INCOME TAX - INDIVIDUAL**

**TAX YEAR 2022**

**CALENDAR YEAR 2021**


**ASSET EVOLUTION**

|   |            |
|---|------------|
| Assets and Rights on 12/31/2020                 | 59.604,20  |
| Assets and Rights on 12/31/2021                 | 601.022,00 |
| Encumbrances and Real Liabilities on 12/31/2020 | 0,00       |
| Encumbrances and Real Liabilities on 12/31/2021 | 0,00       |

**OTHER INFORMATION**

|  |            |
|--|------------|
| Exempt and non-taxable income  | 237.408,27 |
| Income subject to exclusive/definitive taxation  | 942,51     |
| Taxable income - tax with suspended liability  | 0,00       |
| Judicial Deposits of Tax   | 0,00       |
| Tax Paid on Capital Gains  | 0,00       |
| Tax Paid on Capital Gains Foreign Currency - Assets, Rights, and Financial Investments       | 0,00       |
| Total tax withheld at source (Law No. 11.033/2004), as per the data provided by the taxpayer | 0,00       |
| Tax Paid on Variable Income  | 0,00       |
| Donations to Political Parties and Candidates for Elective Office                            |            |
| Tax Payable on Capital Gain - Foreign Currency in Cash                                       | 0,00       |
| Deferred Tax on Capital Gains  | 0,00       |
| Tax Due on Capital Gains   | 0,00       |
| Tax Due on Net Income from Variable Income   | 0,00       |
| Tax Due on Capital Gains in Foreign Currency - Assets, Rights, and Financial Investments     | 0,00       |

**I, André Vinícius Inacio Penna Mello, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.**



**Date: April 8, 2026.**

**NOME: CAMILA SANDE DE GODOY****CPF: 367.431.828-85****DECLARAÇÃO DE AJUSTE ANUAL****IMPOSTO SOBRE A RENDA - PESSOA FÍSICA****EXERCÍCIO 2022****ANO-CALENDÁRIO 2021****IDENTIFICAÇÃO DO CONTRIBUINTE**

Nome: CAMILA SANDE DE GODOY CPF: 367.431.828-85  
Data de Nascimento: 09/04/1989 Título Eleitoral: 366817500175  
Possui cônjuge ou companheiro(a)? Sim CPF do cônjuge ou companheiro(a): 374.709.728-62  
Houve alteração de dados cadastrais? Sim  
Um dos declarantes é pessoa com doença grave ou portadora de deficiência física ou mental? Não

Endereço: RUA OTELO ZELONI Número: 100  
Complemento: CASA 7 Bairro/Distrito: GRANJA SANTA MARIA  
Município: CARAPICUIBA UF: SP  
CEP: 06351-170 DDD/Telefone:  
E-mail: CA.SANDESP@GMAIL.COM DDD/Celular: (11) 99775-8707

Natureza da Ocupação: 01 - Empregado de empresa do setor privado, exceto de instituições financeiras  
Ocupação Principal: 212 - Analista de sistemas, desenvolvedor de software, administrador de redes e bancos de dados e outros especialistas em informática (exceto técnico)  
Tipo de declaração: Declaração Retificadora  
Nº do recibo da declaração anterior do exercício de 2022: 24.18.99.04.66-05

**DEPENDENTES**

| CÓDIGO   | NOME                  | DATA DE NASCIMENTO | CPF            |
|--|-----------------------|--------------------|----------------|
| 21   | MANUELLA SANDE GALVAO | 04/05/2015         | 516.999.458-37 |
| Email :  |                       | Celular :          |                |
| Dependente mora com o titular da declaração? Não |                       |                    |                |
| TOTAL DE DEDUÇÃO COM DEPENDENTES                 |                       |                    | 2.275,08       |

**ALIMENTANDOS**

Sem Informações

**RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELO TITULAR**

(Valores em Reais)

| NOME DA FONTE PAGADORA   | REND. RECEBIDOS DE PES. JURÍDICA | CONTR. PREVID. OFICIAL | IMPOSTO RETIDO NA FONTE | 13º SALÁRIO   | IRRF SOBRE 13º SALÁRIO |
|--|----------------------------------|------------------------|-------------------------|---------------|------------------------|
| TECHMONKS TECNOLOGIA LTDA<br>CNPJ/CPF: 40.350.404/0001-20          | 75.496,67                        | 6.614,32               | 9.490,79                | 0,00          | 0,00                   |
| CREDITAS SOLUCOES FINANCEIRAS LTDA<br>CNPJ/CPF: 17.770.708/0001-24 | 22.657,35                        | 1.465,05               | 4.835,61                | 921,11        | 0,00                   |
| <b>TOTAL</b>   | <b>98.154,02</b>                 | <b>8.079,37</b>        | <b>14.326,40</b>        | <b>921,11</b> | <b>0,00</b>            |

**RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELOS DEPENDENTES**

Sem Informações

**RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA FÍSICA E DO EXTERIOR PELO TITULAR**

Sem Informações

**RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA FÍSICA E DO EXTERIOR PELOS DEPENDENTES**

Sem Informações

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA  
EXERCÍCIO 2022**

**ANO-CALENDÁRIO 2021**

**RENDIMENTOS ISENTOS E NÃO TRIBUTÁVEIS**

(Valores em Reais)

04. Indenizações por rescisão de contrato de trabalho, inclusive a título de PDV, e por acidente de trabalho; e FGTS 197.959,15

| Beneficiário | CPF            | CPF/CNPJ da Fonte Pagadora | Nome da Fonte Pagadora    | Valor      |
|--------------|----------------|----------------------------|---------------------------|------------|
| Titular      | 367.431.828-85 | 40.350.404/0001-20         | TECHMONKS TECNOLOGIA LTDA | 197.959,15 |

26. Outros 39.449,12

| Beneficiário | CPF            | CPF/CNPJ da Fonte Pagadora | Nome da Fonte Pagadora             | Descrição                                     | Valor     |
|--------------|----------------|----------------------------|------------------------------------|---|-----------|
| Titular      | 367.431.828-85 | 00.360.305/0001-04         | CAIXA ECONOMICA FEDERAL            | FGTS VALOR RESGATADO PARA AQUISICAO DO IMOVEL | 23.416,99 |
| Titular      | 367.431.828-85 | 17.770.708/0001-24         | CREDITAS SOLUCOES FINANCEIRAS LTDA | VALORES FERIAS                                | 16.032,13 |

**TOTAL** 237.408,27

**RENDIMENTOS SUJEITOS À TRIBUTAÇÃO EXCLUSIVA / DEFINITIVA**

(Valores em Reais)

01. 13º salário 921,11

06. Rendimentos de aplicações financeiras 21,40

| Beneficiário | CPF            | CNPJ da Fonte Pagadora | Nome da Fonte Pagadora | Valor |
|--------------|----------------|------------------------|------------------------|-------|
| Titular      | 367.431.828-85 | 60.746.948/0001-12     | BANCO BRADESCO SA      | 21,40 |

**TOTAL** 942,51

**RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELO TITULAR (IMPOSTO COM EXIGIBILIDADE SUSPensa)**

Sem Informações

**RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELOS DEPENDENTES (IMPOSTO COM EXIGIBILIDADE SUSPensa)**

Sem Informações

**RENDIMENTOS TRIBUTÁVEIS DE PESSOA JURÍDICA RECEBIDOS ACUMULADAMENTE PELO TITULAR**

Sem Informações

**RENDIMENTOS TRIBUTÁVEIS DE PESSOA JURÍDICA RECEBIDOS ACUMULADAMENTE PELOS DEPENDENTES**

Sem Informações

**NOME: CAMILA SANDE DE GODOY****CPF: 367.431.828-85****DECLARAÇÃO DE AJUSTE ANUAL****IMPOSTO SOBRE A RENDA - PESSOA FÍSICA****EXERCÍCIO 2022****ANO-CALENDÁRIO 2021****IMPOSTO PAGO / RETIDO**

(Valores em Reais)

|   |           |
|---|-----------|
| 01. Imposto complementar:   | 0,00      |
| 02. Imposto pago no exterior  | 0,00      |
| Imposto devido com os rendimentos no exterior:                      | 0,00      |
| Imposto devido sem os rendimentos no exterior:                      | 0,00      |
| Diferença a ser considerada para cálculo do imposto (limite legal): | 0,00      |
| 03. Imposto de renda na fonte (Lei 11.033/2004):                    | 0,00      |
| 04. Imposto retido na fonte do titular                              | 14.326,40 |
| 05. Imposto retido na fonte dos dependentes                         | 0,00      |
| 06. Carnê-Leão do titular   | 0,00      |
| 07. Carnê-Leão dos dependentes                                      | 0,00      |

**PAGAMENTOS EFETUADOS**

(Valores em Reais)

| CÓD.  | NOME DO BENEFICIÁRIO                  | CPF/CNPJ DO BENEFICIÁRIO | VALOR PAGO | PARC. NÃO DEDUTÍVEL |
|---|---------------------------------------|--------------------------|------------|---------------------|
| Titular   |                                       |                          |            |                     |
| 26  | SUL AMERICA COMPANHIA DE SEGURO SAUDE | 01.685.053/0001-56       | 114,37     | 0,00                |
| Descrição: DESPESAS MEDICO-ODONTO-HOSPITALARES      |                                       |                          |            |                     |
| Dependente: MANUELLA SANDE GALVAO                   |                                       |                          |            |                     |
| 01  | ESCOLA PITANGUEIRAS LTDA              | 03.599.101/0001-19       | 10.740,00  | 0,00                |
| Descrição: MENSALIDADES DE JULHO A DEZEMBRO DE 2021 |                                       |                          |            |                     |
| 26  | SUL AMERICA COMPANHIA DE SEGURO SAUDE | 01.685.053/0001-56       | 197,46     | 0,00                |
| Descrição: DESPESAS MEDICO-ODONTO-HOSPITALARES      |                                       |                          |            |                     |

**DOAÇÕES EFETUADAS**

Sem Informações

**DECLARAÇÃO DE BENS E DIREITOS**

(Valores em Reais)

| GRUPO | CÓDIGO | DISCRIMINAÇÃO   | SITUAÇÃO EM |            |
|-------|--------|---|-------------|------------|
|       |        |   | 31/12/2020  | 31/12/2021 |
| 01    | 12     | AQUISICAO DO IMOVEL, POR MEIO DE FINANCIAMENTO. TOTAL FINANCIADO R\$ 698.226,72, NR. DE PREST. 360 MESES, PREST. PAGAS 08, EM 2021, TOTALIZANDO R\$ 47.164,04. ENTRADA VALOR R\$ 450MIL. TX DE JUROS 6,70%. SISTEMA DE AMORTIZACAO SAC. VALOR ABATIDO DO FGTS R\$ 59.273,28. INSTITUICAO FINANCEIRA BRADESCO SA, CNPJ 60.746.948/0001-12. CONTRATO 1042103 EM 08/04/2021. ALEM DO FGTS A ENTRADA TAMBEM FOI COMPOSTA COM A PARTICIPACAO FINANCEIRA DO CONJUGE CPF 37470972862, EM FUNCAO DA VENDA DO IMOVEL, DECLARADO EM 2020. | 0,00        | 556.437,32 |

105 - Brasil

Inscrição Municipal (IPTU): 232430222000107000

Logradouro: ESTRADA OTELO ZELONI

Comp.: CASA 7

Município: CARAPICUIBA

Nº: 100

Bairro: GRANJA SANTA MARIA

UF: SP CEP: 06351-170

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA  
EXERCÍCIO 2022**

**ANO-CALENDÁRIO 2021**

**DECLARAÇÃO DE BENS E DIREITOS**

(Valores em Reais)

| GRUPO  | CÓDIGO | DISCRIMINAÇÃO  | SITUAÇÃO EM  |                   |
|--|--------|--|--|-------------------|
|  |        |  | 31/12/2020   | 31/12/2021        |
| Área Total: 373,7 m <sup>2</sup><br>Registrado no Cartório: Sim<br>Matrícula: 3330                     |        |  | Data de Aquisição: 08/04/2021<br>Nome Cartório: REGISTRO DE IMOVEIS E ANEXOS COMARCA DE CARAPIBUIBA - SP |                   |
| 02   | 01     | AUTOMOVEL CAPTIVA SPORT V6AWD 2011/2012. VEICULO VENDIDO EM 2021, PELO VALOR DE 29MIL REAIS. | 42.000,00  | 29.000,00         |
| 105 - Brasil<br>RENAVAM: 00467509050   |        |  |  |                   |
| 04   | 02     | APLICACAO DE RENDA FIXA CDB  | 0,00   | 15.584,68         |
| 105 - Brasil<br>Bem ou direito pertencente ao: Titular CPF: 367.431.828-85<br>CNPJ: 60.746.948/0001-12 |        |  |  |                   |
| 07   | 99     | TESOURO DIRETO   | 17.604,20  | 0,00              |
| 105 - Brasil<br>Bem ou direito pertencente ao: Titular CPF: 367.431.828-85<br>CNPJ: 02.332.886/0001-04 |        |  |  |                   |
| <b>TOTAL</b>   |        |  | <b>59.604,20</b>   | <b>601.022,00</b> |

**DÍVIDAS E ÔNUS REAIS**

Sem Informações

**DOAÇÕES A PARTIDOS POLÍTICOS E CANDIDATOS A CARGOS ELETIVOS**

Sem Informações

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2022**

**ANO-CALENDÁRIO 2021**

**DEMONSTRATIVO DE ATIVIDADE RURAL - BRASIL**

**DADOS E IDENTIFICAÇÃO DO IMÓVEL EXPLORADO - BRASIL**

Sem Informações

**RECEITAS E DESPESAS - BRASIL**

Sem Informações

**APURAÇÃO DO RESULTADO - BRASIL**

Sem Informações

**MOVIMENTAÇÃO DO REBANHO - BRASIL**

Sem Informações

**BENS DA ATIVIDADE RURAL - BRASIL**

Sem Informações

**DÍVIDAS VINCULADAS À ATIVIDADE RURAL - BRASIL**

Sem Informações

PROTEGIDA POR SIGILO FISCAL

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2022**

**ANO-CALENDÁRIO 2021**

**DEMONSTRATIVO DE ATIVIDADE RURAL - EXTERIOR**

**DADOS E IDENTIFICAÇÃO DO IMÓVEL EXPLORADO - EXTERIOR**

Sem Informações

**RECEITAS E DESPESAS - EXTERIOR**

Sem Informações

**APURAÇÃO DO RESULTADO - EXTERIOR**

Sem Informações

**MOVIMENTAÇÃO DO REBANHO - EXTERIOR**

Sem Informações

**BENS DA ATIVIDADE RURAL - EXTERIOR**

Sem Informações

**DÍVIDAS VINCULADAS À ATIVIDADE RURAL - EXTERIOR**

Sem Informações

**DEMONSTRATIVO DA APURAÇÃO DOS GANHOS DE CAPITAL**

Sem Informações

PROTEGIDA POR SIGILO FISCAL

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2022**

**ANO-CALENDÁRIO 2021**

**RENDA VARIÁVEL - OPERAÇÕES COMUNS/DAYTRADE - TITULAR**

**GANHOS LÍQUIDOS OU PERDAS - JAN**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - FEV**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - MAR**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - ABR**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - MAI**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - JUN**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - JUL**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - AGO**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - SET**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - OUT**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - NOV**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - DEZ**

Sem Informações

**RENDA VARIÁVEL - OPERAÇÕES COMUNS/DAYTRADE - DEPENDENTES**

Sem Informações

**FUNDOS DE INVESTIMENTO IMOBILIÁRIO OU NAS CADEIAS PRODUTIVAS AGROINDUSTRIAIS - TITULAR**

Sem Informações

**FUNDOS DE INVESTIMENTO IMOBILIÁRIO OU NAS CADEIAS PRODUTIVAS AGROINDUSTRIAIS - DEPENDENTES**

Sem Informações

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2022**

**ANO-CALENDÁRIO 2021**

**RESUMO**

**TRIBUTAÇÃO UTILIZANDO O DESCONTO SIMPLIFICADO**

**RENDIMENTOS TRIBUTÁVEIS E DESCONTO SIMPLIFICADO**

|   |                  |
|---|------------------|
| Recebidos de Pessoa Jurídica pelo Titular             | 98.154,02        |
| Recebidos de Pessoa Jurídica pelos Dependentes        | 0,00             |
| Recebidos de Pessoa Física/Exterior pelo Titular      | 0,00             |
| Recebidos de Pessoa Física/Exterior pelos Dependentes | 0,00             |
| Recebidos acumuladamente pelo titular                 | 0,00             |
| Recebidos acumuladamente pelos dependentes            | 0,00             |
| Resultado tributável da Atividade Rural               | 0,00             |
| <b>TOTAL DE RENDIMENTOS TRIBUTÁVEIS</b>               | <b>98.154,02</b> |
| Desconto Simplificado                                 | 16.754,34        |
| Base de cálculo do Imposto                            | 81.399,68        |
| Imposto devido  | 11.952,59        |
| Imposto devido RRA                                    | 0,00             |
| Aliquota efetiva (%)                                  | 12,17            |
| Total do imposto devido                               | 11.952,59        |

**IMPOSTO PAGO**

|  |           |
|--|-----------|
| Imposto retido na fonte do titular           | 14.326,40 |
| Imp. retido na fonte dos dependentes         | 0,00      |
| Carnê-Leão do titular                        | 0,00      |
| Carnê-Leão dos dependentes                   | 0,00      |
| Imposto Complementar                         | 0,00      |
| Imposto pago no exterior                     | 0,00      |
| Imposto retido na fonte (Lei nº 11.033/2004) | 0,00      |
| Imposto retido RRA                           | 0,00      |
| Total do imposto pago                        | 14.326,40 |

**IMPOSTO A RESTITUIR**

2.373,81

**SALDO IMPOSTO A PAGAR**

0,00

**PARCELAMENTO**

|                  |      |
|------------------|------|
| Valor da quota   | 0,00 |
| Número de Quotas | 0    |

**INFORMAÇÕES BANCÁRIAS**

|                    |                |
|--------------------|----------------|
| Tipo de Conta      | Conta Corrente |
| Banco              | 237            |
| Agência (sem DV)   | 2278           |
| Conta para crédito | 341204 0       |

PROTEGIDA POR SIGILO FISCAL

**EVOLUÇÃO PATRIMONIAL**

|                                    |            |
|------------------------------------|------------|
| Bens e direitos em 31/12/2020      | 59.604,20  |
| Bens e direitos em 31/12/2021      | 601.022,00 |
| Dívidas e ônus reais em 31/12/2020 | 0,00       |
| Dívidas e ônus reais em 31/12/2021 | 0,00       |

**OUTRAS INFORMAÇÕES**

|   |            |
|---|------------|
| Rendimentos isentos e não tributáveis   | 237.408,27 |
| Rendimentos sujeitos à tributação exclusiva/definitiva  | 942,51     |
| Rendimentos tributáveis - imposto com exigibilidade suspensa                                      | 0,00       |
| Depósitos judiciais do imposto  | 0,00       |
| Imposto pago sobre Ganhos de Capital  | 0,00       |
| Imposto pago Ganhos de Capital Moeda Estrangeira - Bens, direitos e Aplicações Financeiras        | 0,00       |
| Total do imposto retido na fonte (Lei nº11.033/2004), conforme dados informados pelo contribuinte | 0,00       |
| Imposto pago sobre Renda Variável   | 0,00       |
| Doações a Partidos Políticos e Candidatos a Cargos Eletivos                                       |            |
| Imposto a pagar sobre o Ganho de Capital - Moeda Estrangeira em Espécie                           | 0,00       |
| Imposto diferido dos Ganhos de Capital  | 0,00       |
| Imposto devido sobre Ganhos de Capital  | 0,00       |
| Imposto devido sobre ganhos líquidos em Renda Variável  | 0,00       |
| Imposto devido sobre Ganhos de Capital Moeda Estrangeira - Bens, direitos e aplic. financeiras    | 0,00       |

PROTEGIDA POR SIGILO FISCAL

**NAME: CAMILA SANDE DE GODOY****CPF: 367.431.828-85****ANNUAL ADJUSTMENT DECLARATION****INCOME TAX - INDIVIDUAL****TAX YEAR 2023****CALENDAR YEAR 2022****TAXPAYER IDENTIFICATION**

Name: CAMILA SANDE DE GODOY CPF: 367.431.828-85  
Date of Birth: 04/09/1989 Voter ID: 366817500175  
Do you have a spouse or partner? Yes CPF of the Spouse or partner: 374.709.728-62  
Were there any changes to the registration details? No  
Is one of the declarants a person with a serious illness or a physical or mental disability? No

Address: RUA OTELO ZELONI Number: 100  
Unit: HOUSE 7 Neighborhood/District: GRANJA SANTA MARIA  
City: CARAPICUIBA State: SP  
ZIP Code: 06351-170 Area Code/Telephone:  
Email: CA.SANDESP@GMAIL.COM Area Code/Mobile: (11) 99775-8707

Occupation Type: 14 - Individual Microentrepreneur (MEI)  
Main Occupation: 212 - Systems analyst, software developer, network and database administrator, and other information technology specialists (except technician)  
Declaration type: Original Annual Adjustment Declaration  
Receipt Number of the last declaration filed in the 2022 tax year: 29.26.08.32.50-07

**DEPENDENTS**

| CODE   | NAME                  | DATE OF BIRTH | CPF            |
|--|-----------------------|---------------|----------------|
| 21   | MANUELLA SANDE GALVAO | 05/04/2015    | 516.999.458-37 |
| Email :  |                       | Mobile :      |                |
| Does the dependent live with the taxpayer? Yes |                       |               |                |

TOTAL DEDUCTION WITH DEPENDENTS 2.275,08

**ALIMONY RECIPIENTS**

No Information

**TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE TAXPAYER**

(Values in Reais)

| NAME OF THE PAYING SOURCE   | INCOME RECEIVED FROM LEGAL ENTITY | OFFICIAL SOCIAL SECURITY CONTRIBUTION | WITHHELD TAX    | 13 <sup>th</sup> SALARY | INCOME TAX WITHHELD ON 13 <sup>th</sup> SALARY |
|---|-----------------------------------|---------------------------------------|-----------------|-------------------------|--|
| TECHMONKS TECNOLOGIA LTDA<br>CNPJ/CPF: 40.350.404/0001-20                     | 18.262,00                         | 1.692,50                              | 2.521,25        | 0,00                    | 0,00   |
| CUBOS ACADEMY TREINAMENTOS PROFISSIONAIS LTDA<br>CNPJ/CPF: 37.876.501/0001-46 | 1.500,00                          | 165,00                                | 0,00            | 0,00                    | 0,00   |
| <b>TOTAL</b>  | <b>19.762,00</b>                  | <b>1.857,50</b>                       | <b>2.521,25</b> | <b>0,00</b>             | <b>0,00</b>                                    |

**TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY DEPENDENTS**

No Information

**TAXABLE INCOME RECEIVED FROM INDIVIDUALS AND ABROAD BY THE TAXPAYER**

No Information

**TAXABLE INCOME RECEIVED FROM INDIVIDUALS AND ABROAD BY DEPENDENTS**

No Information

**NAME: CAMILA SANDE DE GODOY****CPF: 367.431.828-85****ANNUAL ADJUSTMENT DECLARATION****INCOME TAX - INDIVIDUAL****TAX YEAR 2023****CALENDAR YEAR 2022****EXEMPT AND NON-TAXABLE INCOME**

(Values in Reais)

13. Income of a partner or owner of a microenterprise or small business opting for the Simples Nacional, except for pro labore, rents, and services rendered 157.878,80

| Beneficiary | CPF            | CNPJ of the Paying Source | Name of the Paying Source                              | Amount     |
|-------------|----------------|---------------------------|--|------------|
| Taxpayer    | 367.431.828-85 | 40.350.404/0001-20        | TECHMONKS TECNOLOGIA LTDA                              | 53.132,99  |
| Taxpayer    | 367.431.828-85 | 45.920.124/0001-23        | TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA | 104.745,81 |

**TOTAL** 157.878,80

**INCOME SUBJECT TO EXCLUSIVE/DEFINITIVE TAXATION**

(Values in Reais)

06. Income from financial investments 17,42

| Beneficiary | CPF            | CNPJ of the Paying Source | Name of the Paying Source | Amount |
|-------------|----------------|---------------------------|---------------------------|--------|
| Taxpayer    | 367.431.828-85 | 60.746.948/0001-12        | BANCO BRADESCO SA         | 17,42  |

**TOTAL** 17,42

**TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE TAXPAYER (TAX WITH SUSPENDED EXIGIBILITY)**

No Information

**TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE DEPENDENTS (TAX WITH SUSPENDED EXIGIBILITY)**

No Information

**TAXABLE INCOME FROM LEGAL ENTITY RECEIVED CUMULATIVELY BY THE TAXPAYER**

No Information

**TAXABLE INCOME FROM LEGAL ENTITY RECEIVED CUMULATIVELY BY THE DEPENDENTS**

No Information

**TAX PAID / WITHHELD**

(Values in Reais)

|   |          |
|---|----------|
| 01. Complementary Tax:  | 0,00     |
| 02. Tax paid abroad   | 0,00     |
| Tax due with income abroad                                    | 0,00     |
| Tax due without income abroad                                 | 0,00     |
| Difference to be considered for tax calculation (legal limit) | 0,00     |
| 03. Income Tax Withheld at Source (Law 11.033/2004):          | 0,00     |
| 04. Income Tax Withheld at Source for the Taxpayer            | 2.521,25 |
| 05. Income Tax Withheld at Source for the Dependents          | 0,00     |
| 06. Taxpayer's Carnê-Leão                                     | 0,00     |
| 07. Dependent's Carnê-Leão                                    | 0,00     |

CARNÊ-LEÃO - (Income tax that must be paid monthly, mandatorily, by individuals residing in Brazil who receive income from another individual or from abroad)

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**ANNUAL ADJUSTMENT DECLARATION**

**INCOME TAX - INDIVIDUAL**

**TAX YEAR 2023**

**CALENDAR YEAR 2022**

**PAYMENTS MADE**

(Values in Reais)

| CODE | BENEFICIARY NAME | BENEFICIARY<br>CPF/CNPJ | AMOUNT PAID | NON-<br>DEDUCTIBLE<br>PORTION |
|------|------------------|-------------------------|-------------|-------------------------------|
|------|------------------|-------------------------|-------------|-------------------------------|

Taxpayer

|    |                             |                    |        |      |
|----|-----------------------------|--------------------|--------|------|
| 21 | LA VIENNE DERMATOLOGIA LTDA | 17.144.530/0001-06 | 308,50 | 0,00 |
|----|-----------------------------|--------------------|--------|------|

Description: DERMATOLOGICAL MEDICAL CONSULTATION

Dependent: MANUELLA SANDE GALVAO

|    |                          |                    |           |      |
|----|--------------------------|--------------------|-----------|------|
| 01 | ESCOLA PITANGUEIRAS LTDA | 03.599.101/0001-19 | 29.671,92 | 0,00 |
|----|--------------------------|--------------------|-----------|------|

Description: TUITION PAYMENTS FROM JANUARY TO DECEMBER OF THE 2022 SCHOOL YEAR

|    |                             |                    |        |      |
|----|-----------------------------|--------------------|--------|------|
| 21 | LA VIENNE DERMATOLOGIA LTDA | 17.144.530/0001-06 | 467,00 | 0,00 |
|----|-----------------------------|--------------------|--------|------|

Description: MEDICAL CONSULTATION

**DONATIONS MADE**

No Information

**STATEMENTS OF ASSETS AND RIGHTS**

(Values in Reais)

| GROUP | CODE | DISCLOSURE | STATUS ON  |            |
|-------|------|------------|------------|------------|
|       |      |            | 12/31/2021 | 12/31/2022 |

|    |    |   |            |           |
|----|----|---|------------|-----------|
| 01 | 12 | ACQUISITION OF THE PROPERTY BY MEANS OF FINANCING. TOTAL FINANCED R\$ 698.226,72, NO. OF INSTALLMENTS 360 MONTHS, PAID INSTALLMENTS 08, IN 2021, TOTALING R\$ 47.164,04. DOWNPAYMENT OF R\$ 450MIL. INTEREST RATE 6,70%. SAC AMORTIZATION SYSTEM. AMOUNT DEDUCTED FROM FGTS R\$ 59.273,28. FINANCIAL INSTITUTE BRADESCO SA, CNPJ 60.746.948/0001-12. CONTRACT 1042103 ON 04/08/2021. IN ADDITION TO THE FGTS, THE DOWN PAYMENT ALSO INCLUDED THE FINANCIAL PARTICIPATION OF THE SPOUSE CPF 37470972862, DUE TO THE SALE OF THE PROPERTY DECLARED IN 2020. | 556.437,32 | 69.787,26 |
|----|----|---|------------|-----------|

105 - Brazil

Municipal Registration (IPTU): 232430222000107000

Address: ESTRADA OTELO ZELONI

Unit: HOUSE 7

City: CARAPICUIBA

Total Area: 373,7 m<sup>2</sup>

Registered at the Registry Office: Yes

Registration: 3330

No.: 100

Neighborhood: GRANJA SANTA MARIA

State: SP ZIP Code: 06351-170

Acquisition Date: 04/08/2021

Name of the Registry Office: REAL ESTATE  
REGISTRY OFFICE AND OTHER SERVICES  
DISTRICT OF CARAPICUIBA - SP

|    |    |  |           |      |
|----|----|--|-----------|------|
| 04 | 02 | CDB (certificate of deposit) FIXED INCOME INVESTMENT | 15.584,68 | 0,00 |
|----|----|--|-----------|------|

105 - Brazil

Asset or right belonging to: Taxpayer CPF: 367.431.828-85

CNPJ: 60.746.948/0001-12

|    |    |                             |      |           |
|----|----|-----------------------------|------|-----------|
| 04 | 02 | CDB FIXED INCOME INVESTMENT | 0,00 | 13.202,74 |
|----|----|-----------------------------|------|-----------|

105 - Brazil

Asset or right belonging to: Taxpayer CPF: 367.431.828-85

CNPJ: 60.746.948/0001-12

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**ANNUAL ADJUSTMENT DECLARATION**

**INCOME TAX - INDIVIDUAL**

**TAX YEAR 2023**

**CALENDAR YEAR 2022**

**STATEMENTS OF ASSETS AND RIGHTS**

(Values in Reais)

| GROUP        | CODE | DISCLOSURE | STATUS ON  |            |
|--------------|------|------------|------------|------------|
|              |      |            | 12/31/2021 | 12/31/2022 |
| <b>TOTAL</b> |      |            | 572.022,00 | 82.990,00  |

**ENCUMBRANCES AND REAL LIABILITIES**

No Information

**DONATIONS TO POLITICAL PARTIES AND CANDIDATES FOR ELECTIVE OFFICES**

No Information

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**ANNUAL ADJUSTMENT DECLARATION**

**INCOME TAX - INDIVIDUAL**

**TAX YEAR 2023**

**CALENDAR YEAR 2022**

**STATEMENT OF RURAL ACTIVITY - BRAZIL**

**IDENTIFICATION DATA OF THE EXPLORED PROPERTY - BRAZIL**

No Information

**INCOME AND EXPENSES - BRAZIL**

No Information

**CALCULATION OF THE RESULT - BRAZIL**

No Information

**LIVESTOCK ACTIVITY - BRAZIL**

No Information

**ASSETS OF RURAL ACTIVITY - BRAZIL**

No Information

**DEBTS RELATED TO RURAL ACTIVITY - BRAZIL**

No Information

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**ANNUAL ADJUSTMENT DECLARATION**

**INCOME TAX - INDIVIDUAL**

**TAX YEAR 2023**

**CALENDAR YEAR 2022**

**STATEMENT OF RURAL ACTIVITY - ABROAD**

**IDENTIFICATION DATA OF THE EXPLORED PROPERTY - ABROAD**

No Information

**INCOME AND EXPENSES - ABROAD**

No Information

**CALCULATION OF THE RESULT - ABROAD**

No Information

**LIVESTOCK ACTIVITY - ABROAD**

No Information

**ASSETS OF RURAL ACTIVITY - ABROAD**

No Information

**DEBTS RELATED TO RURAL ACTIVITY - ABROAD**

No Information

**STATEMENT OF CAPITAL GAINS CALCULATION**

No Information

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**INCOME TAX - INDIVIDUAL**

**ANNUAL ADJUSTMENT DECLARATION**

**TAX YEAR 2023**

**CALENDAR YEAR 2022**

**VARIABLE INCOME - COMMON OPERATIONS/DAY TRADE - TAXPAYER**

**NET GAINS OR LOSSES - JAN**

No Information

**NET GAINS OR LOSSES - FEB**

No Information

**NET GAINS OR LOSSES - MAR**

No Information

**NET GAINS OR LOSSES - APR**

No Information

**NET GAINS OR LOSSES - MAY**

No Information

**NET GAINS OR LOSSES - JUN**

No Information

**NET GAINS OR LOSSES - JUL**

No Information

**NET GAINS OR LOSSES - AUG**

No Information

**NET GAINS OR LOSSES - SEP**

No Information

**NET GAINS OR LOSSES - OCT**

No Information

**NET GAINS OR LOSSES - NOV**

No Information

**NET GAINS OR LOSSES - DEC**

No Information

**VARIABLE INCOME - COMMON OPERATIONS/DAY TRADE - DEPENDENTS**

No Information

**REAL ESTATE INVESTMENT FUNDS OR IN AGRO-INDUSTRIAL PRODUCTION CHAINS - TAXPAYER**

No Information

**REAL ESTATE INVESTMENT FUNDS OR IN AGRO-INDUSTRIAL PRODUCTION CHAINS - DEPENDENTS**

No Information

**NAME: CAMILA SANDE DE GODOY****CPF: 367.431.828-85****ANNUAL ADJUSTMENT DECLARATION****INCOME TAX - INDIVIDUAL****TAX YEAR 2023****CALENDAR YEAR 2022****SUMMARY****TAXATION USING THE STANDARD DEDUCTION****TAXABLE INCOME AND STANDARD DEDUCTION**

|   |                  |
|---|------------------|
| Received from Legal Entity by the Taxpayer      | 19.762,00        |
| Received from Legal Entity by Dependents        | 0,00             |
| Received from Individual/Abroad by the Taxpayer | 0,00             |
| Received from Individual/Abroad by Dependents   | 0,00             |
| Received Cumulatively by the Taxpayer           | 0,00             |
| Received Cumulatively by Dependents             | 0,00             |
| Taxable Income from Rural Activity              | 0,00             |
| <b>TOTAL TAXABLE INCOME</b>                     | <b>19.762,00</b> |
| Standard Deduction                              | 3.952,40         |
| Taxable Base                                    | 15.809,60        |
| Tax Due   | 0,00             |
| Tax Due RRA (on received accumulated income)    | 0,00             |
| Effective Tax Rate (%)                          | 0,00             |
| Total Tax Due                                   | 0,00             |

**TAX PAID**

|   |          |
|---|----------|
| Tax Withheld at Source by the Taxpayer      | 2.521,25 |
| Tax Withheld at Source by Dependents        | 0,00     |
| Taxpayer's Carnê-Leão                       | 0,00     |
| Dependents' Carnê-Leão                      | 0,00     |
| Complementary Tax                           | 0,00     |
| Tax Paid Abroad                             | 0,00     |
| Tax Withheld at Source (Law No.11.033/2004) | 0,00     |
| Tax Withheld RRA                            | 0,00     |
| Total Tax Paid                              | 2.521,25 |

**TAX TO BE REFUNDED**

2.521,25

**BALANCE OF TAX PAYABLE**

0,00

**INSTALLMENT PLAN**

|                        |      |
|------------------------|------|
| Installment Amount     | 0,00 |
| Number of Installments | 0    |

**BANKING INFORMATION**

|                                 |                  |
|---------------------------------|------------------|
| Account Type                    | Checking Account |
| Bank                            | 237              |
| Branch (without Checking Digit) | 6589             |
| Account for credit              | 341204 0         |

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**ANNUAL ADJUSTMENT DECLARATION**

**INCOME TAX - INDIVIDUAL**

**TAX YEAR 2023**

**CALENDAR YEAR 2022**


**ASSET EVOLUTION**

|   |            |
|---|------------|
| Assets and Rights on 12/31/2021                 | 572.022,00 |
| Assets and Rights on 12/31/2022                 | 82.990,00  |
| Encumbrances and Real Liabilities on 12/31/2021 | 0,00       |
| Encumbrances and Real Liabilities on 12/31/2022 | 0,00       |

**OTHER INFORMATION**

|  |            |
|--|------------|
| Exempt and non-taxable income  | 157.878,80 |
| Income subject to exclusive/definitive taxation  | 17,42      |
| Taxable income - tax with suspended liability  | 0,00       |
| Judicial Deposits of Tax   | 0,00       |
| Tax Paid on Capital Gains  | 0,00       |
| Tax Paid on Capital Gains Foreign Currency - Assets, Rights, and Financial Investments       | 0,00       |
| Total tax withheld at source (Law No. 11.033/2004), as per the data provided by the taxpayer | 0,00       |
| Tax Paid on Variable Income  | 0,00       |
| Donations to Political Parties and Candidates for Elective Office                            |            |
| Tax Payable on Capital Gain - Foreign Currency in Cash                                       | 0,00       |
| Deferred Tax on Capital Gains  | 0,00       |
| Tax Due on Capital Gains   | 0,00       |
| Tax Due on Net Income from Variable Income   | 0,00       |
| Tax Due on Capital Gains in Foreign Currency - Assets, Rights, and Financial Investments     | 0,00       |

**I, André Vinícius Inacio Penna Mello, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.**



**Date: April 8, 2026.**

NOME: CAMILA SANDE DE GODOY

CPF: 367.431.828-85

DECLARAÇÃO DE AJUSTE ANUAL

IMPOSTO SOBRE A RENDA - PESSOA FÍSICA

EXERCÍCIO 2023

ANO-CALENDÁRIO 2022

IDENTIFICAÇÃO DO CONTRIBUINTE

Nome: CAMILA SANDE DE GODOY CPF: 367.431.828-85  
Data de Nascimento: 09/04/1989 Título Eleitoral: 366817500175  
Possui cônjuge ou companheiro(a)? Sim CPF do cônjuge ou companheiro(a): 374.709.728-62  
Houve alteração de dados cadastrais? Não  
Um dos declarantes é pessoa com doença grave ou portadora de deficiência física ou mental? Não

Endereço: RUA OTELO ZELONI Número: 100  
Complemento: CASA 7 Bairro/Distrito: GRANJA SANTA MARIA  
Município: CARAPICUIBA UF: SP  
CEP: 06351-170 DDD/Telefone:  
E-mail: CA.SANDESP@GMAIL.COM DDD/Celular: (11) 99775-8707  
Natureza da Ocupação: 14 - Microempreendedor individual (MEI)  
Ocupação Principal: 212 - Analista de sistemas, desenvolvedor de software, administrador de redes e bancos de dados e outros especialistas em informática (exceto técnico)  
Tipo de declaração: Declaração de Ajuste Anual Original  
Nº do recibo da última declaração entregue do exercício de 2022: 29.26.08.32.50-07

DEPENDENTES

| CÓDIGO   | NOME                  | DATA DE NASCIMENTO | CPF            |
|--|-----------------------|--------------------|----------------|
| 21   | MANUELLA SANDE GALVAO | 04/05/2015         | 516.999.458-37 |
| Email :  |                       | Celular :          |                |
| Dependente mora com o titular da declaração? Sim |                       |                    |                |
| TOTAL DE DEDUÇÃO COM DEPENDENTES                 |                       |                    | 2.275,08       |

ALIMENTANDOS

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELO TITULAR

(Valores em Reais)

| NOME DA FONTE PAGADORA  | REND. RECEBIDOS DE PES. JURÍDICA | CONTR. PREVID. OFICIAL | IMPOSTO RETIDO NA FONTE | 13º SALÁRIO | IRRF SOBRE 13º SALÁRIO |
|---|----------------------------------|------------------------|-------------------------|-------------|------------------------|
| TECHMONKS TECNOLOGIA LTDA<br>CNPJ/CPF: 40.350.404/0001-20                     | 18.262,00                        | 1.692,50               | 2.521,25                | 0,00        | 0,00                   |
| CUBOS ACADEMY TREINAMENTOS PROFISSIONAIS LTDA<br>CNPJ/CPF: 37.876.501/0001-46 | 1.500,00                         | 165,00                 | 0,00                    | 0,00        | 0,00                   |
| <b>TOTAL</b>  | <b>19.762,00</b>                 | <b>1.857,50</b>        | <b>2.521,25</b>         | <b>0,00</b> | <b>0,00</b>            |

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELOS DEPENDENTES

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA FÍSICA E DO EXTERIOR PELO TITULAR

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA FÍSICA E DO EXTERIOR PELOS DEPENDENTES

Sem Informações

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2023**

**ANO-CALENDÁRIO 2022**

**RENDIMENTOS ISENTOS E NÃO TRIBUTÁVEIS**

(Valores em Reais)

13. Rendimento de sócio ou titular de microempresa ou empresa de pequeno porte optante pelo Simples Nacional, exceto pro labore, aluguéis e serviços prestados 157.878,80

| Beneficiário | CPF            | CNPJ da Fonte Pagadora | Nome da Fonte Pagadora                                 | Valor      |
|--------------|----------------|------------------------|--|------------|
| Titular      | 367.431.828-85 | 40.350.404/0001-20     | TECHMONKS TECNOLOGIA LTDA                              | 53.132,99  |
| Titular      | 367.431.828-85 | 45.920.124/0001-23     | TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA | 104.745,81 |

**TOTAL**

157.878,80

**RENDIMENTOS SUJEITOS À TRIBUTAÇÃO EXCLUSIVA / DEFINITIVA**

(Valores em Reais)

06. Rendimentos de aplicações financeiras 17,42

| Beneficiário | CPF            | CNPJ da Fonte Pagadora | Nome da Fonte Pagadora | Valor |
|--------------|----------------|------------------------|------------------------|-------|
| Titular      | 367.431.828-85 | 60.746.948/0001-12     | BANCO BRADESCO SA      | 17,42 |

**TOTAL**

17,42

**RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELO TITULAR (IMPOSTO COM EXIGIBILIDADE SUSPensa)**

Sem Informações

**RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELOS DEPENDENTES (IMPOSTO COM EXIGIBILIDADE SUSPensa)**

Sem Informações

**RENDIMENTOS TRIBUTÁVEIS DE PESSOA JURÍDICA RECEBIDOS ACUMULADAMENTE PELO TITULAR**

Sem Informações

**RENDIMENTOS TRIBUTÁVEIS DE PESSOA JURÍDICA RECEBIDOS ACUMULADAMENTE PELOS DEPENDENTES**

Sem Informações

**IMPOSTO PAGO / RETIDO**

(Valores em Reais)

|   |          |
|---|----------|
| 01. Imposto complementar:   | 0,00     |
| 02. Imposto pago no exterior  | 0,00     |
| Imposto devido com os rendimentos no exterior:                      | 0,00     |
| Imposto devido sem os rendimentos no exterior:                      | 0,00     |
| Diferença a ser considerada para cálculo do imposto (limite legal): | 0,00     |
| 03. Imposto de renda na fonte (Lei 11.033/2004):                    | 0,00     |
| 04. Imposto retido na fonte do titular                              | 2.521,25 |
| 05. Imposto retido na fonte dos dependentes                         | 0,00     |
| 06. Carnê-Leão do titular   | 0,00     |
| 07. Carnê-Leão dos dependentes                                      | 0,00     |

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2023**

**ANO-CALENDÁRIO 2022**

**PAGAMENTOS EFETUADOS**

(Valores em Reais)

| CÓD.  | NOME DO BENEFICIÁRIO        | CPF/CNPJ DO BENEFICIÁRIO | VALOR PAGO | PARC. NÃO DEDUTÍVEL |
|---|-----------------------------|--------------------------|------------|---------------------|
| Titular   |                             |                          |            |                     |
| 21  | LA VIENNE DERMATOLOGIA LTDA | 17.144.530/0001-06       | 308,50     | 0,00                |
| Descrição: CONSULTA MEDICA DERMATOLGICA                             |                             |                          |            |                     |
| Dependente: MANUELLA SANDE GALVAO                                   |                             |                          |            |                     |
| 01  | ESCOLA PITANGUEIRAS LTDA    | 03.599.101/0001-19       | 29.671,92  | 0,00                |
| Descrição: MENSALIDADES DE JANEIRO A DEZEMBRO DO ANO LETIVO DE 2022 |                             |                          |            |                     |
| 21  | LA VIENNE DERMATOLOGIA LTDA | 17.144.530/0001-06       | 467,00     | 0,00                |
| Descrição: CONSULTA MEDICA  |                             |                          |            |                     |

**DOAÇÕES EFETUADAS**

Sem Informações

**DECLARAÇÃO DE BENS E DIREITOS**

(Valores em Reais)

| GRUPO | CÓDIGO | DISCRIMINAÇÃO   | SITUAÇÃO EM |            |
|-------|--------|---|-------------|------------|
|       |        |   | 31/12/2021  | 31/12/2022 |
| 01    | 12     | AQUISICAO DO IMOVEL, POR MEIO DE FINANCIAMENTO. TOTAL FINANCIADO R\$ 698.226,72, NR. DE PREST. 360 MESES, PREST. PAGAS 08, EM 2021, TOTALIZANDO R\$ 47.164,04. ENTRADA VALOR R\$ 450MIL. TX DE JUROS 6,70%. SISTEMA DE AMORTIZACAO SAC. VALOR ABATIDO DO FGTS R\$ 59.273,28. INSTITUICAO FINANCEIRA BRADESCO SA, CNPJ 60.746.948/0001-12. CONTRATO 1042103 EM 08/04/2021. ALEM DO FGTS A ENTRADA TAMBEM FOI COMPOSTA COM A PARTICIPACAO FINANCEIRA DO CONJUGE CPF 37470972862, EM FUNCAO DA VENDA DO IMOVEL, DECLARADO EM 2020. | 556.437,32  | 69.787,26  |

105 - Brasil

Inscrição Municipal (IPTU): 232430222000107000

Logradouro: ESTRADA OTELO ZELONI

Comp.: CASA 7

Município: CARAPICUIBA

Área Total: 373,7 m²

Registrado no Cartório: Sim

Matrícula: 3330

Nº: 100

Bairro: GRANJA SANTA MARIA

UF: SP CEP: 06351-170

Data de Aquisição: 08/04/2021

Nome Cartório: REGISTRO DE IMOVEIS E ANEXOS COMARCA DE CARAPICUIBA - SP

|  |    |                             |           |      |
|--|----|-----------------------------|-----------|------|
| 04                                     | 02 | APLICACAO DE RENDA FIXA CDB | 15.584,68 | 0,00 |
| 105 - Brasil                           |    |                             |           |      |
| Bem ou direito pertencente ao: Titular |    | CPF: 367.431.828-85         |           |      |
| CNPJ: 60.746.948/0001-12               |    |                             |           |      |

|  |    |                             |      |           |
|--|----|-----------------------------|------|-----------|
| 04                                     | 02 | APLICACAO DE RENDA FIXA CDB | 0,00 | 13.202,74 |
| 105 - Brasil                           |    |                             |      |           |
| Bem ou direito pertencente ao: Titular |    | CPF: 367.431.828-85         |      |           |
| CNPJ: 60.746.948/0001-12               |    |                             |      |           |

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2023**

**ANO-CALENDÁRIO 2022**

**DECLARAÇÃO DE BENS E DIREITOS**

(Valores em Reais)

| GRUPO        | CÓDIGO | DISCRIMINAÇÃO | SITUAÇÃO EM |            |
|--------------|--------|---------------|-------------|------------|
|              |        |               | 31/12/2021  | 31/12/2022 |
| <b>TOTAL</b> |        |               | 572.022,00  | 82.990,00  |

**DÍVIDAS E ÔNUS REAIS**

Sem Informações

**DOAÇÕES A PARTIDOS POLÍTICOS E CANDIDATOS A CARGOS ELETIVOS**

Sem Informações

PROTEGIDA POR SIGILO FISCAL

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2023**

**ANO-CALENDÁRIO 2022**

**DEMONSTRATIVO DE ATIVIDADE RURAL - BRASIL**

**DADOS E IDENTIFICAÇÃO DO IMÓVEL EXPLORADO - BRASIL**

Sem Informações

**RECEITAS E DESPESAS - BRASIL**

Sem Informações

**APURAÇÃO DO RESULTADO - BRASIL**

Sem Informações

**MOVIMENTAÇÃO DO REBANHO - BRASIL**

Sem Informações

**BENS DA ATIVIDADE RURAL - BRASIL**

Sem Informações

**DÍVIDAS VINCULADAS À ATIVIDADE RURAL - BRASIL**

Sem Informações

PROTEGIDA POR SIGILO FISCAL

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2023**

**ANO-CALENDÁRIO 2022**

**DEMONSTRATIVO DE ATIVIDADE RURAL - EXTERIOR**

**DADOS E IDENTIFICAÇÃO DO IMÓVEL EXPLORADO - EXTERIOR**

Sem Informações

**RECEITAS E DESPESAS - EXTERIOR**

Sem Informações

**APURAÇÃO DO RESULTADO - EXTERIOR**

Sem Informações

**MOVIMENTAÇÃO DO REBANHO - EXTERIOR**

Sem Informações

**BENS DA ATIVIDADE RURAL - EXTERIOR**

Sem Informações

**DÍVIDAS VINCULADAS À ATIVIDADE RURAL - EXTERIOR**

Sem Informações

**DEMONSTRATIVO DA APURAÇÃO DOS GANHOS DE CAPITAL**

Sem Informações

PROTEGIDA POR SIGILO FISCAL

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2023**

**ANO-CALENDÁRIO 2022**

**RENDA VARIÁVEL - OPERAÇÕES COMUNS/DAYTRADE - TITULAR**

**GANHOS LÍQUIDOS OU PERDAS - JAN**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - FEV**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - MAR**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - ABR**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - MAI**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - JUN**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - JUL**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - AGO**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - SET**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - OUT**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - NOV**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - DEZ**

Sem Informações

**RENDA VARIÁVEL - OPERAÇÕES COMUNS/DAYTRADE - DEPENDENTES**

Sem Informações

**FUNDOS DE INVESTIMENTO IMOBILIÁRIO OU NAS CADEIAS PRODUTIVAS AGROINDUSTRIAIS - TITULAR**

Sem Informações

**FUNDOS DE INVESTIMENTO IMOBILIÁRIO OU NAS CADEIAS PRODUTIVAS AGROINDUSTRIAIS - DEPENDENTES**

Sem Informações

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2023**

**ANO-CALENDÁRIO 2022**

**RESUMO**

**TRIBUTAÇÃO UTILIZANDO O DESCONTO SIMPLIFICADO**

**RENDIMENTOS TRIBUTÁVEIS E DESCONTO SIMPLIFICADO**

|   |                  |
|---|------------------|
| Recebidos de Pessoa Jurídica pelo Titular             | 19.762,00        |
| Recebidos de Pessoa Jurídica pelos Dependentes        | 0,00             |
| Recebidos de Pessoa Física/Exterior pelo Titular      | 0,00             |
| Recebidos de Pessoa Física/Exterior pelos Dependentes | 0,00             |
| Recebidos acumuladamente pelo titular                 | 0,00             |
| Recebidos acumuladamente pelos dependentes            | 0,00             |
| Resultado tributável da Atividade Rural               | 0,00             |
| <b>TOTAL DE RENDIMENTOS TRIBUTÁVEIS</b>               | <b>19.762,00</b> |
| Desconto Simplificado                                 | 3.952,40         |
| Base de cálculo do Imposto                            | 15.809,60        |
| Imposto devido  | 0,00             |
| Imposto devido RRA                                    | 0,00             |
| Aliquota efetiva (%)                                  | 0,00             |
| Total do imposto devido                               | 0,00             |

**IMPOSTO PAGO**

|  |          |
|--|----------|
| Imposto retido na fonte do titular           | 2.521,25 |
| Imp. retido na fonte dos dependentes         | 0,00     |
| Carnê-Leao do titular                        | 0,00     |
| Carnê-Leao dos dependentes                   | 0,00     |
| Imposto Complementar                         | 0,00     |
| Imposto pago no exterior                     | 0,00     |
| Imposto retido na fonte (Lei nº 11.033/2004) | 0,00     |
| Imposto retido RRA                           | 0,00     |
| Total do imposto pago                        | 2.521,25 |

**IMPOSTO A RESTITUIR**

2.521,25

**SALDO IMPOSTO A PAGAR**

0,00

**PARCELAMENTO**

|                  |      |
|------------------|------|
| Valor da quota   | 0,00 |
| Número de Quotas | 0    |

**INFORMAÇÕES BANCÁRIAS**

|                    |                |
|--------------------|----------------|
| Tipo de Conta      | Conta Corrente |
| Banco              | 237            |
| Agência (sem DV)   | 6589           |
| Conta para crédito | 341204 0       |

PROTEGIDA POR SIGILO FISCAL

**EVOLUÇÃO PATRIMONIAL**

|                                    |            |
|------------------------------------|------------|
| Bens e direitos em 31/12/2021      | 572.022,00 |
| Bens e direitos em 31/12/2022      | 82.990,00  |
| Dívidas e ônus reais em 31/12/2021 | 0,00       |
| Dívidas e ônus reais em 31/12/2022 | 0,00       |

**OUTRAS INFORMAÇÕES**

|   |            |
|---|------------|
| Rendimentos isentos e não tributáveis   | 157.878,80 |
| Rendimentos sujeitos à tributação exclusiva/definitiva  | 17,42      |
| Rendimentos tributáveis - imposto com exigibilidade suspensa                                      | 0,00       |
| Depósitos judiciais do imposto  | 0,00       |
| Imposto pago sobre Ganhos de Capital  | 0,00       |
| Imposto pago Ganhos de Capital Moeda Estrangeira - Bens, direitos e Aplicações Financeiras        | 0,00       |
| Total do imposto retido na fonte (Lei nº11.033/2004), conforme dados informados pelo contribuinte | 0,00       |
| Imposto pago sobre Renda Variável   | 0,00       |
| Doações a Partidos Políticos e Candidatos a Cargos Eletivos                                       |            |
| Imposto a pagar sobre o Ganho de Capital - Moeda Estrangeira em Espécie                           | 0,00       |
| Imposto diferido dos Ganhos de Capital  | 0,00       |
| Imposto devido sobre Ganhos de Capital  | 0,00       |
| Imposto devido sobre ganhos líquidos em Renda Variável  | 0,00       |
| Imposto devido sobre Ganhos de Capital Moeda Estrangeira - Bens, direitos e aplic. financeiras    | 0,00       |

PROTEGIDA POR SIGILO FISCAL

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**ANNUAL ADJUSTMENT DECLARATION**

**INCOME TAX - INDIVIDUAL**

**TAX YEAR 2024**

**CALENDAR YEAR 2023**

**TAXPAYER IDENTIFICATION**

Name: CAMILA SANDE DE GODOY CPF: 367.431.828-85  
Date of Birth: 04/09/1989 Voter ID: 366817500175  
Do you have a spouse or partner? Yes CPF of the Spouse or partner: 374.709.728-62  
Were you a resident abroad and became a resident in Brazil in 2023? No  
Were there any changes to the registration details? No  
Is one of the declarants a person with a serious illness or a physical or mental disability? No  
Address: ESTRADA OTELO ZELONI Number: 100  
Unit: HOUSE 7 Bairro/Distrito: GRANJA SANTA MARIA  
City: CARAPICUIBA State: SP  
CEP: 06351-170 Area Code/Telephone:  
E-mail: CA.SANDESP@GMAIL.COM Area Code/Mobile: (11) 99775-8707  
Occupation Type: 14 - Individual Microentrepreneur (MEI)  
Main Occupation: 212 - Systems analyst, software developer, network and database administrator, and other information technology specialists (except technician)  
Declaration type: Original Annual Adjustment Declaration  
Receipt Number of the last declaration filed in the 2023 tax year: 32.35.23.24.15-77

**DEPENDENTS**

| CODE   | NAME                  | DATE OF BIRTH | CPF            |
|--|-----------------------|---------------|----------------|
| 21   | MANUELLA SANDE GALVAO | 05/04/2015    | 516.999.458-37 |
| Email :  |                       | Mobile :      |                |
| Does the dependent live with the taxpayer? Yes |                       |               |                |

TOTAL DEDUCTION WITH DEPENDENTS 2.275,08

**ALIMONY RECIPIENTS**

No Information

**TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE TAXPAYER**

(Values in Reais)

| NAME OF THE PAYING SOURCE   | INCOME RECEIVED FROM LEGAL ENTITY | OFFICIAL SOCIAL SECURITY CONTRIBUTION | WITHHELD TAX     | 13 <sup>th</sup> SALARY | INCOME TAX WITHHELD ON 13 <sup>th</sup> SALARY |
|---|-----------------------------------|---------------------------------------|------------------|-------------------------|--|
| TALKBLUE TECNOLOGIA LTDA<br>CNPJ/CPF: 51.238.906/0001-80                      | 72.000,00                         | 4.954,92                              | 12.814,80        | 0,00                    | 0,00   |
| CUBOS ACADEMY TREINAMENTOS PROFISSIONAIS LTDA<br>CNPJ/CPF: 37.876.501/0001-46 | 1.500,00                          | 165,00                                | 0,00             | 0,00                    | 0,00   |
| <b>TOTAL</b>  | <b>73.500,00</b>                  | <b>5.119,92</b>                       | <b>12.814,80</b> | <b>0,00</b>             | <b>0,00</b>                                    |

**TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY DEPENDENTS**

No Information

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**INCOME TAX - INDIVIDUAL**

**ANNUAL ADJUSTMENT DECLARATION**

**TAX YEAR 2024**

**CALENDAR YEAR 2023**

**TAXABLE INCOME RECEIVED FROM INDIVIDUALS AND ABROAD BY THE TAXPAYER**

No Information

**TAXABLE INCOME RECEIVED FROM INDIVIDUALS AND ABROAD BY DEPENDENTS**

No Information

**EXEMPT AND NON-TAXABLE INCOME**

(Values in Reais)

13. Income of a partner or owner of a microenterprise or small business opting for the Simples Nacional, except for pro labore, rents, and services rendered 194.284,07

| Beneficiary | CPF            | CNPJ of the Paying Source | Name of the Paying Source                              | Amount     |
|-------------|----------------|---------------------------|--|------------|
| Taxpayer    | 367.431.828-85 | 45.920.124/0001-23        | TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA | 194.284,07 |

25. Income tax refund from previous calendar years 2.600,41

**TOTAL** 196.884,48

**INCOME SUBJECT TO EXCLUSIVE/DEFINITIVE TAXATION**

(Values in Reais)

06. Income from financial investments 82,85

| Beneficiary | CPF            | CNPJ of the Paying Source | Name of the Paying Source   | Amount |
|-------------|----------------|---------------------------|-----------------------------|--------|
| Taxpayer    | 367.431.828-85 | 60.746.948/0001-12        | BANCO BRADESCO S A          | 81,05  |
| Taxpayer    | 367.431.828-85 | 90.400.888/0001-42        | BANCO SANTANDER (BRASIL) SA | 1,80   |

**TOTAL** 82,85

**TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE TAXPAYER (TAX WITH SUSPENDED EXIGIBILITY)**

No Information

**TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE DEPENDENTS (TAX WITH SUSPENDED EXIGIBILITY)**

No Information

**TAXABLE INCOME FROM LEGAL ENTITY RECEIVED CUMULATIVELY BY THE TAXPAYER**

No Information

**TAXABLE INCOME FROM LEGAL ENTITY RECEIVED CUMULATIVELY BY THE DEPENDENTS**

No Information

**NAME: CAMILA SANDE DE GODOY****CPF: 367.431.828-85****ANNUAL ADJUSTMENT DECLARATION****INCOME TAX - INDIVIDUAL****TAX YEAR 2024****CALENDAR YEAR 2023****TAX PAID / WITHHELD**

(Values in Reais)

|   |           |
|---|-----------|
| 01. Complementary Tax   | 0,00      |
| 02. Tax paid abroad by the taxpayer and dependents            | 0,00      |
| Tax due with income abroad                                    | 0,00      |
| Tax due without income abroad                                 | 0,00      |
| Difference to be considered for tax calculation (legal limit) | 0,00      |
| 03. Income Tax Withheld at Source (Law 11.033/2004):          | 0,00      |
| 04. Income Tax Withheld at Source for the Taxpayer            | 12.814,80 |
| 05. Income Tax Withheld at Source for the Dependents          | 0,00      |
| 06. Taxpayer's Carnê-Leão                                     | 0,00      |
| 07. Dependent's Carnê-Leão                                    | 0,00      |

CARNÊ-LEÃO - (Income tax that must be paid monthly, mandatorily, by individuals residing in Brazil who receive income from another individual or from abroad)

**PAYMENTS MADE**

(Values in Reais)

| CODE   | BENEFICIARY NAME  | BENEFICIARY<br>CPF/CNPJ | AMOUNT PAID | NON-<br>DEDUCTIBLE<br>PORTION |
|--|---|-------------------------|-------------|-------------------------------|
| Taxpayer   |   |                         |             |                               |
| 01   | ORACLE DO BRASIL SISTEMAS LTDA                                  | 59.456.277/0001-76      | 3.000,00    | 0,00                          |
| Description: CURSO MODELAGEM DE DADOS  |   |                         |             |                               |
| 21   | PAVINEL SERVICOS MEDICOS SS LTDA                                | 17.085.631/0001-53      | 290,00      | 240,00                        |
| Description:   |   |                         |             |                               |
| 21   | MBM SERVICOS MEDICOS LTDA                                       | 35.295.238/0001-76      | 490,00      | 480,00                        |
| Description:   |   |                         |             |                               |
| 21   | DIAS SERVICOS MEDICOS EIRELI ME                                 | 23.548.971/0001-76      | 298,00      | 240,00                        |
| Description:   |   |                         |             |                               |
| 21   | MUGGY SERVICOS ODONTOLOGICOS<br>LTDA                            | 15.424.918/0001-35      | 90,00       | 0,00                          |
| Description:   |   |                         |             |                               |
| 21   | FERNANDA ERCI DOS SANTOS BAUER<br>GINECOLOGIA E OBSTETRICIA EIR | 31.889.614/0001-08      | 1.710,00    | 720,00                        |
| Description:   |   |                         |             |                               |
| 21   | INSTITUTO PAULISTA DE RADIOLOGIA<br>ODONTOLOGICA SC LTDA        | 61.375.390/0001-79      | 1.500,00    | 0,00                          |
| Description: DENTAL TREATMENT  |   |                         |             |                               |
| 21   | ORGANIZACOES MEDICAS CRUZEIRO<br>DO SUL                         | 61.613.287/0001-10      | 1.500,00    | 0,00                          |
| Description: MEDICAL CONSULTATION, LABORATORY EXAMS                            |   |                         |             |                               |
| Dependent: MANUELLA SANDE GALVAO   |   |                         |             |                               |
| 01   | ESCOLA PITANGUEIRAS LTDA  | 03.599.101/0001-19      | 37.152,00   | 0,00                          |
| Description: TUITION PAYMENTS FROM JANUARY TO DECEMBER OF THE 2023 SCHOOL YEAR |   |                         |             |                               |
| 21   | DIAS SERVICOS MEDICOS EIRELI ME                                 | 23.548.971/0001-76      | 500,00      | 0,00                          |
| Description: MEDICAL CONSULTATION ON 03/07/2023                                |   |                         |             |                               |

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**ANNUAL ADJUSTMENT DECLARATION**

**INCOME TAX - INDIVIDUAL**

**TAX YEAR 2024**

**CALENDAR YEAR 2023**

**PAYMENTS MADE**

(Values in Reais)

| CODE | BENEFICIARY NAME | BENEFICIARY<br>CPF/CNPJ | AMOUNT PAID | NON-<br>DEDUCTIBLE<br>PORTION |
|------|------------------|-------------------------|-------------|-------------------------------|
|------|------------------|-------------------------|-------------|-------------------------------|

|    |                                       |                    |        |      |
|----|---------------------------------------|--------------------|--------|------|
| 21 | ORTOVILLE CLINICA DE FRATURAS<br>LTDA | 03.781.252/0001-93 | 500,00 | 0,00 |
|----|---------------------------------------|--------------------|--------|------|

Description: ORTHOPEDIC CONSULTATION PERFORMED ON 01/30/2023 PELVIC X-RAY

**DONATIONS MADE**

No Information

**STATEMENTS OF ASSETS AND RIGHTS**

(Values in Reais)

| GROUP | CODE | DISCLOSURE | STATUS ON  |            |
|-------|------|------------|------------|------------|
|       |      |            | 12/31/2022 | 12/31/2023 |

|    |    |   |           |           |
|----|----|---|-----------|-----------|
| 01 | 12 | ACQUISITION OF THE PROPERTY BY MEANS OF FINANCING. TOTAL FINANCED R\$ 698.226,72, NO. OF INSTALLMENTS 360 MONTHS, PAID INSTALLMENTS 08, IN 2021, TOTALING R\$ 47.164,04. DOWNPAYMENT OF R\$ 450MIL. INTEREST RATE 6,70%. SAC AMORTIZATION SYSTEM. AMOUNT DEDUCTED FROM FGTS R\$ 59.273,28. FINANCIAL INSTITUTE BRADESCO SA, CNPJ 60.746.948/0001-12. CONTRACT 1042103 ON 04/08/2021. IN ADDITION TO THE FGTS, THE DOWN PAYMENT ALSO INCLUDED THE FINANCIAL PARTICIPATION OF THE SPOUSE CPF 37470972862, DUE TO THE SALE OF THE PROPERTY DECLARED IN 2020. | 69.787,26 | 67.040,46 |
|----|----|---|-----------|-----------|

105 - Brazil

Municipal Registration (IPTU): 232430222000107000

Address: ESTRADA OTELO ZELONI

Unit: HOUSE 7

City: CARAPICUIBA

Total Area: 373,7 m<sup>2</sup>

Registered at the Registry Office: Yes

Registration: 3330

No.: 100

Neighborhood: GRANJA SANTA MARIA

State: SP ZIP Code: 06351-170

Acquisition Date: 04/08/2021

Name of the Registry Office: REAL ESTATE  
REGISTRY OFFICE AND OTHER SERVICES  
DISTRICT OF CARAPICUIBA - SP

|    |    |  |           |           |
|----|----|--|-----------|-----------|
| 04 | 02 | CDB (certificate of deposit) FIXED INCOME INVESTMENT | 13.202,74 | 12.891,39 |
|----|----|--|-----------|-----------|

105 - Brazil

Asset or right belonging to: Taxpayer CPF: 367.431.828-85

CNPJ: 60.746.948/0001-12

**TOTAL** 82.990,00

79.931,85

**ENCUMBRANCES AND REAL LIABILITIES**

No Information

**DONATIONS TO POLITICAL PARTIES AND CANDIDATES FOR ELECTIVE OFFICES**

No Information

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**INCOME TAX - INDIVIDUAL**

**ANNUAL ADJUSTMENT DECLARATION**

**TAX YEAR 2024**

**CALENDAR YEAR 2023**

**STATEMENT OF RURAL ACTIVITY - BRAZIL**

**IDENTIFICATION DATA OF THE EXPLORED PROPERTY - BRAZIL**

No Information

**INCOME AND EXPENSES - BRAZIL**

No Information

**CALCULATION OF THE RESULT - BRAZIL**

No Information

**LIVESTOCK ACTIVITY - BRAZIL**

No Information

**ASSETS OF RURAL ACTIVITY - BRAZIL**

No Information

**DEBTS RELATED TO RURAL ACTIVITY - BRAZIL**

No Information

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**INCOME TAX - INDIVIDUAL**

**ANNUAL ADJUSTMENT DECLARATION**

**TAX YEAR 2024**

**CALENDAR YEAR 2023**

**STATEMENT OF RURAL ACTIVITY - ABROAD**

**IDENTIFICATION DATA OF THE EXPLORED PROPERTY - ABROAD**

No Information

**INCOME AND EXPENSES - ABROAD**

No Information

**CALCULATION OF THE RESULT - ABROAD**

No Information

**LIVESTOCK ACTIVITY - ABROAD**

No Information

**ASSETS OF RURAL ACTIVITY - ABROAD**

No Information

**DEBTS RELATED TO RURAL ACTIVITY - ABROAD**

No Information

**STATEMENT OF CAPITAL GAINS CALCULATION**

No Information

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**INCOME TAX - INDIVIDUAL**

**ANNUAL ADJUSTMENT DECLARATION**

**TAX YEAR 2024**

**CALENDAR YEAR 2023**

**VARIABLE INCOME - COMMON OPERATIONS/DAY TRADE - TAXPAYER**

**NET GAINS OR LOSSES - JAN**

No Information

**NET GAINS OR LOSSES - FEB**

No Information

**NET GAINS OR LOSSES - MAR**

No Information

**NET GAINS OR LOSSES - APR**

No Information

**NET GAINS OR LOSSES - MAY**

No Information

**NET GAINS OR LOSSES - JUN**

No Information

**NET GAINS OR LOSSES - JUL**

No Information

**NET GAINS OR LOSSES - AUG**

No Information

**NET GAINS OR LOSSES - SEP**

No Information

**NET GAINS OR LOSSES - OCT**

No Information

**NET GAINS OR LOSSES - NOV**

No Information

**NET GAINS OR LOSSES - DEC**

No Information

**VARIABLE INCOME - COMMON OPERATIONS/DAY TRADE - DEPENDENTS**

No Information

**REAL ESTATE INVESTMENT FUNDS OR IN AGRO-INDUSTRIAL PRODUCTION CHAINS - TAXPAYER**

No Information

**REAL ESTATE INVESTMENT FUNDS OR IN AGRO-INDUSTRIAL PRODUCTION CHAINS - DEPENDENTS**

No Information

**DONATIONS DIRECTLY IN THE DECLARATION – ECA (STATUTE OF THE CHILD AND ADOLESCENT)**

No Information

**DONATIONS DIRECTLY IN THE DECLARATION - ELDERLY**

No Information

**NAME: CAMILA SANDE DE GODOY****CPF: 367.431.828-85****ANNUAL ADJUSTMENT DECLARATION****INCOME TAX - INDIVIDUAL****TAX YEAR 2024****CALENDAR YEAR 2023****SUMMARY****TAXATION USING THE LEGAL DEDUCTION****TAXABLE INCOME**

|   |                  |
|---|------------------|
| Received from Legal Entity by the taxpayer      | 73.500,00        |
| Received from Legal Entity by dependents        | 0,00             |
| Received from Individual/Abroad by the taxpayer | 0,00             |
| Received from Individual/Abroad by Dependents   | 0,00             |
| Received Cumulatively by the taxpayer           | 0,00             |
| Received Cumulatively by dependents             | 0,00             |
| Taxable Income from Rural Activity              | 0,00             |
| <b>TOTAL</b>                                    | <b>73.500,00</b> |

**DEDUCTIONS**

|   |                  |
|---|------------------|
| Contributions to the official and closed complementary pension systems referred to in § 15 of Article 40 of the CF (Federal Constitution)/1988 (up to the sponsor limit)                                | 5.119,92         |
| Contribution to the official pension system (Income received cumulatively)  | 0,00             |
| Contribution to the complementary pension system, including the amount for the closed systems referred to in Article 40, § 15, of the CF (Federal Constitution)/1988, which exceeds the sponsor's limit | 0,00             |
| Dependents  | 2.275,08         |
| Education Expenses  | 6.561,50         |
| Medical Expenses  | 5.198,00         |
| Judicial Alimony  | 0,00             |
| Alimony by Public Deed  | 0,00             |
| Judicial Alimony (Income received cumulatively)   | 0,00             |
| Cash Book   | 0,00             |
| <b>TOTAL</b>  | <b>19.154,50</b> |

**TAX DUE**

|  |                 |
|--|-----------------|
| Tax Base                                     | 54.345,50       |
| Tax Due                                      | 4.469,41        |
| Incentive Deduction                          | 0,00            |
| Tax due I                                    | 4.469,41        |
| Tax Due RRA (on received accumulated income) | 0,00            |
| Tax rate (%)                                 | 6,08            |
| <b>Total Tax Due</b>                         | <b>4.469,41</b> |

**TAX TO BE REFUNDED**

8.345,39

**BALANCE OF TAX PAYABLE**

0,00

**INSTALLMENT PLAN**

|                        |      |
|------------------------|------|
| Installment Amount     | 0,00 |
| Number of Installments | 0    |

**TAX PAID**

|  |                  |
|--|------------------|
| Tax Withheld at Source by the Taxpayer       | 12.814,80        |
| Tax Withheld at Source by Dependents         | 0,00             |
| Taxpayer's Carnê-Leão                        | 0,00             |
| Dependents' Carnê-Leão                       | 0,00             |
| Complementary Tax                            | 0,00             |
| Tax Paid Abroad                              | 0,00             |
| Tax Withheld at Source (Law No. 11.033/2004) | 0,00             |
| Tax Withheld RRA                             | 0,00             |
| <b>Total Tax Paid</b>                        | <b>12.814,80</b> |

**BANKING INFORMATION**

|                                     |                  |
|-------------------------------------|------------------|
| Account Type                        | Checking Account |
| Bank                                | 237              |
| Branch (without verification digit) | 6589             |
| Account for credit                  | 341204 0         |

**NAME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**ANNUAL ADJUSTMENT DECLARATION**

**INCOME TAX - INDIVIDUAL**

**TAX YEAR 2024**

**CALENDAR YEAR 2023**

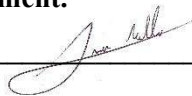
**ASSET EVOLUTION**

|   |           |
|---|-----------|
| Assets and Rights on 12/31/2022                 | 82.990,00 |
| Assets and Rights on 12/31/2023                 | 79.931,85 |
| Encumbrances and Real Liabilities on 12/31/2022 | 0,00      |
| Encumbrances and Real Liabilities on 12/31/2023 | 0,00      |

**OTHER INFORMATION**

|  |            |
|--|------------|
| Exempt and non-taxable income  | 196.884,48 |
| Income subject to exclusive/definitive taxation  | 82,85      |
| Taxable income - tax with suspended liability  | 0,00       |
| Judicial Deposits of Tax   | 0,00       |
| Tax Paid on Capital Gains  | 0,00       |
| Tax Paid on Capital Gains Foreign Currency - Assets, Rights, and Financial Investments       | 0,00       |
| Total tax withheld at source (Law No. 11.033/2004), as per the data provided by the taxpayer | 0,00       |
| Tax Paid on Variable Income  | 0,00       |
| Donations to Political Parties and Candidates for Elective Office                            | 0,00       |
| Tax Payable on Capital Gain - Foreign Currency in Cash                                       | 0,00       |
| Deferred Tax on Capital Gains  | 0,00       |
| Tax Due on Capital Gains   | 0,00       |
| Tax Due on Net Income from Variable Income   | 0,00       |
| Tax Due on Capital Gains in Foreign Currency - Assets, Rights, and Financial Investments     | 0,00       |

**I, André Vinícius Inacio Penna Mello, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.**



**Date: April 9, 2026.**

NOME: CAMILA SANDE DE GODOY

CPF: 367.431.828-85

DECLARAÇÃO DE AJUSTE ANUAL

IMPOSTO SOBRE A RENDA - PESSOA FÍSICA

EXERCÍCIO 2024

ANO-CALENDÁRIO 2023

IDENTIFICAÇÃO DO CONTRIBUINTE

Nome: CAMILA SANDE DE GODOY CPF: 367.431.828-85  
Data de Nascimento: 09/04/1989 Título Eleitoral: 366817500175  
Possui cônjuge ou companheiro(a)? Sim CPF do cônjuge ou companheiro(a): 374.709.728-62  
Era residente no exterior e passou a ser residente no Brasil em 2023? Não  
Houve alteração de dados cadastrais? Não  
Um dos declarantes é pessoa com doença grave ou portadora de deficiência física ou mental? Não  
Endereço: ESTRADA OTELO ZELONI Número: 100  
Complemento: CASA 7 Bairro/Distrito: GRANJA SANTA MARIA  
Município: CARAPICUIBA UF: SP  
CEP: 06351-170 DDD/Telefone:  
E-mail: CA.SANDESP@GMAIL.COM DDD/Celular: (11) 99775-8707  
Natureza da Ocupação: 14 - Microempreendedor individual (MEI)  
Ocupação Principal: 212 - Analista de sistemas, desenvolvedor de software, administrador de redes e bancos de dados e outros especialistas em informática (exceto técnico)  
Tipo de declaração: Declaração de Ajuste Anual Original  
Nº do recibo da última declaração entregue do exercício de 2023: 32.35.23.24.15-77

DEPENDENTES

| CÓDIGO   | NOME                  | DATA DE NASCIMENTO | CPF            |
|--|-----------------------|--------------------|----------------|
| 21   | MANUELLA SANDE GALVAO | 04/05/2015         | 516.999.458-37 |
| Email :  |                       | Celular :          |                |
| Dependente mora com o titular da declaração? Sim |                       |                    |                |

TOTAL DE DEDUÇÃO COM DEPENDENTES 2.275,08

ALIMENTANDOS

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELO TITULAR

(Valores em Reais)

| NOME DA FONTE PAGADORA  | REND. RECEBIDOS DE PES. JURÍDICA | CONTR. PREVID. OFICIAL | IMPOSTO RETIDO NA FONTE | 13º SALÁRIO | IRRF SOBRE 13º SALÁRIO |
|---|----------------------------------|------------------------|-------------------------|-------------|------------------------|
| TALKBLUE TECNOLOGIA LTDA<br>CNPJ/CPF: 51.238.906/0001-80                      | 72.000,00                        | 4.954,92               | 12.814,80               | 0,00        | 0,00                   |
| CUBOS ACADEMY TREINAMENTOS PROFISSIONAIS LTDA<br>CNPJ/CPF: 37.876.501/0001-46 | 1.500,00                         | 165,00                 | 0,00                    | 0,00        | 0,00                   |
| <b>TOTAL</b>  | <b>73.500,00</b>                 | <b>5.119,92</b>        | <b>12.814,80</b>        | <b>0,00</b> | <b>0,00</b>            |

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELOS DEPENDENTES

Sem Informações

NOME: CAMILA SANDE DE GODOY

CPF: 367.431.828-85

DECLARAÇÃO DE AJUSTE ANUAL

IMPOSTO SOBRE A RENDA - PESSOA FÍSICA

EXERCÍCIO 2024

ANO-CALENDÁRIO 2023

**RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA FÍSICA E DO EXTERIOR PELO TITULAR**

Sem Informações

**RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA FÍSICA E DO EXTERIOR PELOS DEPENDENTES**

Sem Informações

**RENDIMENTOS ISENTOS E NÃO TRIBUTÁVEIS**

(Valores em Reais)

13. Rendimento de sócio ou titular de microempresa ou empresa de pequeno porte optante pelo Simples Nacional, exceto pro labore, aluguéis e serviços prestados 194.284,07

| Beneficiário | CPF            | CNPJ da Fonte Pagadora | Nome da Fonte Pagadora                                 | Valor      |
|--------------|----------------|------------------------|--|------------|
| Titular      | 367.431.828-85 | 45.920.124/0001-23     | TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA | 194.284,07 |

25. Restituição do imposto sobre a renda de anos-calendário anteriores 2.600,41

**TOTAL** 196.884,48

**RENDIMENTOS SUJEITOS À TRIBUTAÇÃO EXCLUSIVA / DEFINITIVA**

(Valores em Reais)

06. Rendimentos de aplicações financeiras 82,85

| Beneficiário | CPF            | CNPJ da Fonte Pagadora | Nome da Fonte Pagadora      | Valor |
|--------------|----------------|------------------------|-----------------------------|-------|
| Titular      | 367.431.828-85 | 60.746.948/0001-12     | BANCO BRADESCO S A          | 81,05 |
| Titular      | 367.431.828-85 | 90.400.888/0001-42     | BANCO SANTANDER (BRASIL) SA | 1,80  |

**TOTAL** 82,85

**RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELO TITULAR (IMPOSTO COM EXIGIBILIDADE SUSPensa)**

Sem Informações

**RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELOS DEPENDENTES (IMPOSTO COM EXIGIBILIDADE SUSPensa)**

Sem Informações

**RENDIMENTOS TRIBUTÁVEIS DE PESSOA JURÍDICA RECEBIDOS ACUMULADAMENTE PELO TITULAR**

Sem Informações

**RENDIMENTOS TRIBUTÁVEIS DE PESSOA JURÍDICA RECEBIDOS ACUMULADAMENTE PELOS DEPENDENTES**

Sem Informações

NOME: CAMILA SANDE DE GODOY

CPF: 367.431.828-85

DECLARAÇÃO DE AJUSTE ANUAL

IMPOSTO SOBRE A RENDA - PESSOA FÍSICA

EXERCÍCIO 2024

ANO-CALENDÁRIO 2023

IMPOSTO PAGO / RETIDO

(Valores em Reais)

|  |           |
|--|-----------|
| 01. Imposto complementar   | 0,00      |
| 02. Imposto pago no exterior pelo titular e pelos dependentes      | 0,00      |
| Imposto devido com os rendimentos no exterior                      | 0,00      |
| Imposto devido sem os rendimentos no exterior                      | 0,00      |
| Diferença a ser considerada para cálculo do imposto (limite legal) | 0,00      |
| 03. Imposto sobre a renda na fonte (Lei 11.033/2004)               | 0,00      |
| 04. Imposto retido na fonte do titular                             | 12.814,80 |
| 05. Imposto retido na fonte dos dependentes                        | 0,00      |
| 06. Carnê-Leão do titular  | 0,00      |
| 07. Carnê-Leão dos dependentes                                     | 0,00      |

PAGAMENTOS EFETUADOS

(Valores em Reais)

| CÓD.                              | NOME DO BENEFICIÁRIO  | CPF/CNPJ DO BENEFICIÁRIO | VALOR PAGO | PARC. NÃO DEDUTÍVEL |
|-----------------------------------|---|--------------------------|------------|---------------------|
| Titular                           |   |                          |            |                     |
| 01                                | ORACLE DO BRASIL SISTEMAS LTDA<br>Descrição: CURSO MODELAGEM DE DADOS                           | 59.456.277/0001-76       | 3.000,00   | 0,00                |
| 21                                | PAVINEL SERVICOS MEDICOS SS LTDA<br>Descrição:  | 17.085.631/0001-53       | 290,00     | 240,00              |
| 21                                | MBM SERVICOS MEDICOS LTDA<br>Descrição:   | 35.295.238/0001-76       | 490,00     | 480,00              |
| 21                                | DIAS SERVICOS MEDICOS EIRELI ME<br>Descrição:   | 23.548.971/0001-76       | 298,00     | 240,00              |
| 21                                | MUGGY SERVICOS ODONTOLOGICOS LTDA<br>Descrição:   | 15.424.918/0001-35       | 90,00      | 0,00                |
| 21                                | FERNANDA ERCI DOS SANTOS BAUER GINECOLOGIA E OBSTETRICIA EIR<br>Descrição:                      | 31.889.614/0001-08       | 1.710,00   | 720,00              |
| 21                                | INSTITUTO PAULISTA DE RADIOLOGIA ODONTOLOGICA SC LTDA<br>Descrição: TRATAMENTO ODONTOLOGICO     | 61.375.390/0001-79       | 1.500,00   | 0,00                |
| 21                                | ORGANIZACOES MEDICAS CRUZEIRO DO SUL<br>Descrição: CONSULTA MEDICA, EXAMES LABORATORIAIS        | 61.613.287/0001-10       | 1.500,00   | 0,00                |
| Dependente: MANUELLA SANDE GALVAO |   |                          |            |                     |
| 01                                | ESCOLA PITANGUEIRAS LTDA<br>Descrição: MENSALIDADES DE JANEIRO A DEZEMBRO DO ANO LETIVO DE 2023 | 03.599.101/0001-19       | 37.152,00  | 0,00                |
| 21                                | DIAS SERVICOS MEDICOS EIRELI ME<br>Descrição: CONSULTA MEDICA DIA 07/03/2023                    | 23.548.971/0001-76       | 500,00     | 0,00                |

NOME: CAMILA SANDE DE GODOY

CPF: 367.431.828-85

DECLARAÇÃO DE AJUSTE ANUAL

IMPOSTO SOBRE A RENDA - PESSOA FÍSICA

EXERCÍCIO 2024

ANO-CALENDÁRIO 2023

PAGAMENTOS EFETUADOS

(Valores em Reais)

| CÓD.   | NOME DO BENEFICIÁRIO               | CPF/CNPJ DO BENEFICIÁRIO | VALOR PAGO | PARC. NÃO DEDUTÍVEL |
|--|------------------------------------|--------------------------|------------|---------------------|
| 21   | ORTOVILLE CLINICA DE FRATURAS LTDA | 03.781.252/0001-93       | 500,00     | 0,00                |
| Descrição: CONSULTA ORTOPEDICA REALIZADA 30/01/2023 RX BACIA |                                    |                          |            |                     |

DOAÇÕES EFETUADAS

Sem Informações

DECLARAÇÃO DE BENS E DIREITOS

(Valores em Reais)

| GRUPO | CÓDIGO | DISCRIMINAÇÃO   | SITUAÇÃO EM |            |
|-------|--------|---|-------------|------------|
|       |        |   | 31/12/2022  | 31/12/2023 |
| 01    | 12     | AQUISICAO DO IMOVEL, POR MEIO DE FINANCIAMENTO. TOTAL FINANCIADO R\$ 698.226,72, NR. DE PREST. 360 MESES, PREST. PAGAS 08, EM 2021, TOTALIZANDO R\$ 47.164,04. ENTRADA VALOR R\$ 450MIL. TX DE JUROS 6,70%. SISTEMA DE AMORTIZACAO SAC. VALOR ABATIDO DO FGTS R\$ 59.273,28. INSTITUICAO FINANCEIRA BRADESCO SA, CNPJ 60.746.948/0001-12. CONTRATO 1042103 EM 08/04/2021. ALEM DO FGTS A ENTRADA TAMBEM FOI COMPOSTA COM A PARTICIPACAO FINANCEIRA DO CONJUGE CPF 37470972862, EM FUNCAO DA VENDA DO IMOVEL, DECLARADO EM 2020. | 69.787,26   | 67.040,46  |

105 - Brasil

Inscrição Municipal (IPTU): 232430222000107000

Logradouro: ESTRADA OTELO ZELONI

Comp.: CASA 7

Município: CARAPICUIBA

Área Total: 373,7 m²

Registrado no Cartório: Sim

Matrícula: 3330

Nº: 100

Bairro: GRANJA SANTA MARIA

UF: SP CEP: 06351-170

Data de Aquisição: 08/04/2021

Nome Cartório: REGISTRO DE IMOVEIS E ANEXOS COMARCA DE CARAPICUIBA - SP

|              |    |                             |           |           |
|--------------|----|-----------------------------|-----------|-----------|
| 04           | 02 | APLICACAO DE RENDA FIXA CDB | 13.202,74 | 12.891,39 |
| 105 - Brasil |    |                             |           |           |

Bem ou direito pertencente ao: Titular CPF: 367.431.828-85  
CNPJ: 60.746.948/0001-12

TOTAL 82.990,00

79.931,85

DÍVIDAS E ÔNUS REAIS

Sem Informações

DOAÇÕES A PARTIDOS POLÍTICOS E CANDIDATOS A CARGOS ELETIVOS

Sem Informações

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2024**

**ANO-CALENDÁRIO 2023**

**DEMONSTRATIVO DE ATIVIDADE RURAL - BRASIL**

**DADOS E IDENTIFICAÇÃO DO IMÓVEL EXPLORADO - BRASIL**

Sem Informações

**RECEITAS E DESPESAS - BRASIL**

Sem Informações

**APURAÇÃO DO RESULTADO - BRASIL**

Sem Informações

**MOVIMENTAÇÃO DO REBANHO - BRASIL**

Sem Informações

**BENS DA ATIVIDADE RURAL - BRASIL**

Sem Informações

**DÍVIDAS VINCULADAS À ATIVIDADE RURAL - BRASIL**

Sem Informações

PROTEGIDA POR SIGILO FISCAL

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2024**

**ANO-CALENDÁRIO 2023**

**DEMONSTRATIVO DE ATIVIDADE RURAL - EXTERIOR**

**DADOS E IDENTIFICAÇÃO DO IMÓVEL EXPLORADO - EXTERIOR**

Sem Informações

**RECEITAS E DESPESAS - EXTERIOR**

Sem Informações

**APURAÇÃO DO RESULTADO - EXTERIOR**

Sem Informações

**MOVIMENTAÇÃO DO REBANHO - EXTERIOR**

Sem Informações

**BENS DA ATIVIDADE RURAL - EXTERIOR**

Sem Informações

**DÍVIDAS VINCULADAS À ATIVIDADE RURAL - EXTERIOR**

Sem Informações

**DEMONSTRATIVO DA APURAÇÃO DOS GANHOS DE CAPITAL**

Sem Informações

PROTEGIDA POR SIGILO FISCAL

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2024**

**ANO-CALENDÁRIO 2023**

**RENDA VARIÁVEL - OPERAÇÕES COMUNS/DAYTRADE - TITULAR**

**GANHOS LÍQUIDOS OU PERDAS - JAN**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - FEV**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - MAR**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - ABR**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - MAI**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - JUN**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - JUL**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - AGO**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - SET**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - OUT**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - NOV**

Sem Informações

**GANHOS LÍQUIDOS OU PERDAS - DEZ**

Sem Informações

**RENDA VARIÁVEL - OPERAÇÕES COMUNS/DAYTRADE - DEPENDENTES**

Sem Informações

**FUNDOS DE INVESTIMENTO IMOBILIÁRIO OU NAS CADEIAS PRODUTIVAS AGROINDUSTRIAIS - TITULAR**

Sem Informações

**FUNDOS DE INVESTIMENTO IMOBILIÁRIO OU NAS CADEIAS PRODUTIVAS AGROINDUSTRIAIS - DEPENDENTES**

Sem Informações

**DOAÇÕES DIRETAMENTE NA DECLARAÇÃO - ECA**

Sem Informações

**DOAÇÕES DIRETAMENTE NA DECLARAÇÃO - IDOSO**

Sem Informações

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2024**

**ANO-CALENDÁRIO 2023**

**RESUMO**

**TRIBUTAÇÃO UTILIZANDO AS DEDUÇÕES LEGAIS**

**RENDIMENTOS TRIBUTÁVEIS**

|   |                  |
|---|------------------|
| Recebidos de Pessoa Jurídica pelo titular             | 73.500,00        |
| Recebidos de Pessoa Jurídica pelos dependentes        | 0,00             |
| Recebidos de Pessoa Física/Exterior pelo titular      | 0,00             |
| Recebidos de Pessoa Física/Exterior pelos dependentes | 0,00             |
| Recebidos acumuladamente pelo titular                 | 0,00             |
| Recebidos acumuladamente pelos dependentes            | 0,00             |
| Resultado tributável da Atividade Rural               | 0,00             |
| <b>TOTAL</b>  | <b>73.500,00</b> |

**DEDUÇÕES**

|  |                  |
|--|------------------|
| Contribuições às previdências oficial e complementar fechada de que trata o § 15 do art. 40 da CF/1988 (até o limite do patrocinador)                | 5.119,92         |
| Contribuição à previdência oficial (Rendimentos recebidos acumuladamente)  | 0,00             |
| Contribuição à prev. complementar, inclusive o valor para as fechadas de que trata o § 15 do art. 40 da CF/1988 que exceder o limite do patrocinador | 0,00             |
| Dependentes  | 2.275,08         |
| Despesas com instrução   | 6.561,50         |
| Despesas médicas   | 5.198,00         |
| Pensão alimentícia judicial  | 0,00             |
| Pensão alimentícia por escritura pública   | 0,00             |
| Pensão alimentícia judicial (Rendimentos recebidos acumuladamente)   | 0,00             |
| Livro caixa  | 0,00             |
| <b>TOTAL</b>   | <b>19.154,50</b> |

**IMPOSTO DEVIDO**

|                                |                 |
|--------------------------------|-----------------|
| Base de cálculo do imposto     | 54.345,50       |
| Imposto devido                 | 4.469,41        |
| Dedução de incentivo           | 0,00            |
| Imposto devido I               | 4.469,41        |
| Imposto devido RRA             | 0,00            |
| Alíquota efetiva (%)           | 6,08            |
| <b>Total do imposto devido</b> | <b>4.469,41</b> |

**IMPOSTO A RESTITUIR**

8.345,39

**SALDO DE IMPOSTO A PAGAR**

0,00

**PARCELAMENTO**

|                  |      |
|------------------|------|
| Valor da quota   | 0,00 |
| Número de Quotas | 0    |

**IMPOSTO PAGO**

|  |                  |
|--|------------------|
| Imposto retido na fonte do titular           | 12.814,80        |
| Imp. retido na fonte dos dependentes         | 0,00             |
| Carnê-Leão do titular                        | 0,00             |
| Carnê-Leão dos dependentes                   | 0,00             |
| Imposto complementar                         | 0,00             |
| Imposto pago no exterior                     | 0,00             |
| Imposto retido na fonte (Lei nº 11.033/2004) | 0,00             |
| Imposto retido RRA                           | 0,00             |
| <b>Total do imposto pago</b>                 | <b>12.814,80</b> |

**INFORMAÇÕES BANCÁRIAS**

|                    |                |
|--------------------|----------------|
| Tipo de Conta      | Conta Corrente |
| Banco              | 237            |
| Agência (sem DV)   | 6589           |
| Conta para crédito | 341204 0       |

**NOME: CAMILA SANDE DE GODOY**

**CPF: 367.431.828-85**

**DECLARAÇÃO DE AJUSTE ANUAL**

**IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**

**EXERCÍCIO 2024**

**ANO-CALENDÁRIO 2023**

**EVOLUÇÃO PATRIMONIAL**

|                                    |           |
|------------------------------------|-----------|
| Bens e direitos em 31/12/2022      | 82.990,00 |
| Bens e direitos em 31/12/2023      | 79.931,85 |
| Dívidas e ônus reais em 31/12/2022 | 0,00      |
| Dívidas e ônus reais em 31/12/2023 | 0,00      |

**OUTRAS INFORMAÇÕES**

|   |            |
|---|------------|
| Rendimentos isentos e não tributáveis   | 196.884,48 |
| Rendimentos sujeitos à tributação exclusiva/definitiva  | 82,85      |
| Rendimentos tributáveis - imposto com exigibilidade suspensa                                      | 0,00       |
| Depósitos judiciais do imposto  | 0,00       |
| Imposto pago sobre Ganhos de Capital  | 0,00       |
| Imposto pago Ganhos de Capital Moeda Estrangeira - Bens, direitos e Aplicações Financeiras        | 0,00       |
| Total do imposto retido na fonte (Lei nº11.033/2004), conforme dados informados pelo contribuinte | 0,00       |
| Imposto pago sobre Renda Variável   | 0,00       |
| Doações a Partidos Políticos e Candidatos a Cargos Eletivos                                       | 0,00       |
| Imposto a pagar sobre o Ganho de Capital - Moeda Estrangeira em Espécie                           | 0,00       |
| Imposto diferido dos Ganhos de Capital  | 0,00       |
| Imposto devido sobre Ganhos de Capital  | 0,00       |
| Imposto devido sobre ganhos líquidos em Renda Variável  | 0,00       |
| Imposto devido sobre Ganhos de Capital Moeda Estrangeira - Bens, direitos e aplic. financeiras    | 0,00       |

PROTEGIDA POR SIGILO FISCAL

**Original Declaration**

Assessment Period: 12/01/2024 to 12/31/2024

**1. Taxpayer Identification**

Head Office CNPJ: **45.920.124/0001-23**  
 Company name: **TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA**  
 CNPJ Opening Date: **04/05/2022**  
 Opting for Simples Nacional: **Yes**  
 Calculation Regime: **Accrual Basis**  
 Declaration No.: **45920124202412001**

**1.1 CNPJ of the branches included in this declaration:**

None

**2. Simples Nacional Assessment**

**2.1 Revenue Breakdown**

| Total Gross Revenue (R\$)   | Domestic Market | Foreign Market | Total      |
|---|-----------------|----------------|------------|
| Gross Revenue for the Assessment Period (RPA) - Accrual Basis   | 0.00            | 31,972.51      | 31,972.51  |
| Accumulated Gross Revenue for the Twelve Months Preceding the Assessment Period (RBT12)                           | 97,000.00       | 336,035.29     | 433,035.29 |
| Proportionally Adjusted Accumulated Gross Revenue for the Twelve Months Preceding the Calculation Period (RBT12p) |                 |                |            |
| Accumulated Gross Revenue for the Current Calendar Year (RBA)   | 97,000.00       | 341,900.56     | 438,900.56 |
| Accumulated Gross Revenue for the Previous Calendar Year (RBAA)   | 138,247.90      | 314,630.75     | 452,878.65 |
| Proportionally Adjusted Gross Revenue Limit   | 4,800,000.00    | 4,800,000.00   |            |

**2.2) Previous Gross Revenue (R\$)**

| 2.2.1) Domestic Market |           |         |           |         |           |         |           |
|------------------------|-----------|---------|-----------|---------|-----------|---------|-----------|
| 01/2023                | 500.00    | 02/2023 | 7,847.90  | 03/2023 | 12,700.00 | 04/2023 | 46,700.00 |
| 05/2023                | 49,700.00 | 06/2023 | 4,800.00  | 07/2023 | 7,800.00  | 08/2023 | 4,200.00  |
| 09/2023                | 0.00      | 10/2023 | 0.00      | 11/2023 | 4,000.00  | 12/2023 | 0.00      |
| 01/2024                | 37,000.00 | 02/2024 | 12,000.00 | 03/2024 | 12,000.00 | 04/2024 | 12,000.00 |
| 05/2024                | 12,000.00 | 06/2024 | 12,000.00 | 07/2024 | 0.00      | 08/2024 | 0.00      |
| 09/2024                | 0.00      | 10/2024 | 0.00      | 11/2024 | 0.00      |         |           |
| 2.2.2) Foreign Market  |           |         |           |         |           |         |           |
| 01/2023                | 28,318.73 | 02/2023 | 24,924.08 | 03/2023 | 25,456.61 | 04/2023 | 27,437.99 |
| 05/2023                | 26,294.97 | 06/2023 | 13,472.18 | 07/2023 | 38,167.51 | 08/2023 | 12,535.13 |
| 09/2023                | 39,052.99 | 10/2023 | 26,622.56 | 11/2023 | 26,240.76 | 12/2023 | 26,107.24 |
| 01/2024                | 25,691.07 | 02/2024 | 26,239.45 | 03/2024 | 26,376.40 | 04/2024 | 26,888.82 |
| 05/2024                | 27,267.71 | 06/2024 | 28,035.81 | 07/2024 | 14,696.37 | 08/2024 | 44,974.96 |
| 09/2024                | 29,683.84 | 10/2024 | 29,417.05 | 11/2024 | 30,656.57 |         |           |

**2.3) Previous Payroll (R\$)**

None

**2.4) R Factor (Revenue Factor)**

R Factor = Does not apply

**2.5) Fixed Amount**

Does not apply

## 2.6) Declaration Summary

|                                      |                                     |
|--------------------------------------|-------------------------------------|
| Gross Revenue Earned (accrual basis) | Total Amount of Declared Debt (R\$) |
| 31,972.51                            | 1,369.38                            |

## 2.7) Declaration Information by Establishment

|   |  |
|---|--|
| <b>Establishment CNPJ: 45.920.124/0001-23</b> |  |
| City: SÃO PAULO                               | State: SP                                      |
| Annual Revenue Sublimit (R\$): 3.600.000,00   | Prohibited from collecting ICMS/ISS on DAS: No |

|  |       |        |           |           |      |      |      |          |
|--|-------|--------|-----------|-----------|------|------|------|----------|
| Debt Amount per Activity Tax (R\$):  |       |        |           |           |      |      |      |          |
| Service Provision, except for abroad - Not subject to the "r" factor and taxed under Annex III |       |        |           |           |      |      |      |          |
| Reported Gross Revenue: R\$ 31,972.51  |       |        |           |           |      |      |      |          |
| IRPJ   | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 107.61   | 94.16 | 0.00   | 0.00      | 1,167.61  | 0.00 | 0.00 | 0.00 | 1,369.38 |
| Installment 1: R\$ 31,972.51   |       |        |           |           |      |      |      |          |

|  |       |        |           |           |      |      |      |          |
|--|-------|--------|-----------|-----------|------|------|------|----------|
| Establishment Totals                           |       |        |           |           |      |      |      |          |
| Reported amount: 31,972.51                     |       |        |           |           |      |      |      |          |
| Total Declared Debt (payable + suspended)      |       |        |           |           |      |      |      |          |
| IRPJ   | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 107.61   | 94.16 | 0.00   | 0.00      | 1,167.61  | 0.00 | 0.00 | 0.00 | 1,369.38 |
| Total Debt with Suspended Enforceability (R\$) |       |        |           |           |      |      |      |          |
| IRPJ   | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 0,00   | 0,00  | 0,00   | 0,00      | 0,00      | 0,00 | 0,00 | 0,00 | 0,00     |
| Total Enforceable Debt (R\$)                   |       |        |           |           |      |      |      |          |
| IRPJ   | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 107.61   | 94.16 | 0.00   | 0.00      | 1,167.61  | 0.00 | 0.00 | 0.00 | 1,369.38 |

## 2.8) Company Overall Total

|   |       |        |           |           |      |      |      |          |
|---|-------|--------|-----------|-----------|------|------|------|----------|
| Total Declared Debt (payable + suspended) (R\$) |       |        |           |           |      |      |      |          |
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 107.61  | 94.16 | 0.00   | 0.00      | 1,167.61  | 0.00 | 0.00 | 0.00 | 1,369.38 |

|  |      |        |           |           |      |      |      |       |
|--|------|--------|-----------|-----------|------|------|------|-------|
| Total Debt with Suspended Enforceability (R\$) |      |        |           |           |      |      |      |       |
| IRPJ   | CSLL | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total |
| 0,00   | 0,00 | 0,00   | 0,00      | 0,00      | 0,00 | 0,00 | 0,00 | 0,00  |

|                              |       |        |           |           |      |      |      |          |
|------------------------------|-------|--------|-----------|-----------|------|------|------|----------|
| Total Enforceable Debt (R\$) |       |        |           |           |      |      |      |          |
| IRPJ                         | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 107.61                       | 94.16 | 0.00   | 0.00      | 1,167.61  | 0.00 | 0.00 | 0.00 | 1,369.38 |

### 3. Declaration Receipt Information

Date and time of Declaration submission: 01/05/2025 5:50:58 AM

Receipt Number: 01.07.25005.0028088-3

Authentication: 45156.92507.01568.24880

DAS - Simples Nacional Collection Document  
IRPJ -Corporate Income Tax  
CSLL - Social Contribution on Net Income  
COFINS- Contribution to Social Security Financing  
PIS/PASEP - Social Integration Program / Public Servant's Property Formation Program  
INSS/CPP- Brazilian Social Security Institute/ Employer's Social Security Contribution  
ICMS- Tax on Circulation of Goods and Services  
IPI - Tax on Industrialized Products  
ISS - Tax on Service

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

*Marina Viana*

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Date: April, 10 2026

Declaração Original

Período de Apuração: 01/12/2024 a 31/12/2024

**1. Identificação do Contribuinte**

CNPJ Matriz: 45.920.124/0001-23  
Nome empresarial: TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA  
Data de abertura no CNPJ: 05/04/2022  
Optante pelo Simples Nacional: Sim  
Regime de Apuração: Competência  
Nº da Declaração: 45920124202412001

**1.1 CNPJ das filiais presentes nesta declaração:**

Nenhuma

**2. Apuração do Simples Nacional****2.1 Discriminativo de Receitas**

| Total de Receitas Brutas (R\$)   | Mercado Interno | Mercado Externo | Total      |
|--|-----------------|-----------------|------------|
| Receita Bruta do PA (RPA) - Competência  | 0,00            | 31.972,51       | 31.972,51  |
| Receita bruta acumulada nos doze meses anteriores ao PA (RBT12)                    | 97.000,00       | 336.035,29      | 433.035,29 |
| Receita bruta acumulada nos doze meses anteriores ao PA proporcionalizada (RBT12p) |                 |                 |            |
| Receita bruta acumulada no ano-calendário corrente (RBA)                           | 97.000,00       | 341.900,56      | 438.900,56 |
| Receita bruta acumulada no ano-calendário anterior (RBAA)                          | 138.247,90      | 314.630,75      | 452.878,65 |
| Limite de receita bruta proporcionalizado  | 4.800.000,00    | 4.800.000,00    |            |

**2.2) Receitas Brutas Anteriores (R\$)**

| 2.2.1) Mercado Interno |           |         |           |         |           |         |           |
|------------------------|-----------|---------|-----------|---------|-----------|---------|-----------|
| 01/2023                | 500,00    | 02/2023 | 7.847,90  | 03/2023 | 12.700,00 | 04/2023 | 46.700,00 |
| 05/2023                | 49.700,00 | 06/2023 | 4.800,00  | 07/2023 | 7.800,00  | 08/2023 | 4.200,00  |
| 09/2023                | 0,00      | 10/2023 | 0,00      | 11/2023 | 4.000,00  | 12/2023 | 0,00      |
| 01/2024                | 37.000,00 | 02/2024 | 12.000,00 | 03/2024 | 12.000,00 | 04/2024 | 12.000,00 |
| 05/2024                | 12.000,00 | 06/2024 | 12.000,00 | 07/2024 | 0,00      | 08/2024 | 0,00      |
| 09/2024                | 0,00      | 10/2024 | 0,00      | 11/2024 | 0,00      |         |           |
| 2.2.2) Mercado Externo |           |         |           |         |           |         |           |
| 01/2023                | 28.318,73 | 02/2023 | 24.924,08 | 03/2023 | 25.456,61 | 04/2023 | 27.437,99 |
| 05/2023                | 26.294,97 | 06/2023 | 13.472,18 | 07/2023 | 38.167,51 | 08/2023 | 12.535,13 |
| 09/2023                | 39.052,99 | 10/2023 | 26.622,56 | 11/2023 | 26.240,76 | 12/2023 | 26.107,24 |
| 01/2024                | 25.691,07 | 02/2024 | 26.239,45 | 03/2024 | 26.376,40 | 04/2024 | 26.888,82 |
| 05/2024                | 27.267,71 | 06/2024 | 28.035,81 | 07/2024 | 14.696,37 | 08/2024 | 44.974,96 |
| 09/2024                | 29.683,84 | 10/2024 | 29.417,05 | 11/2024 | 30.656,57 |         |           |

**2.3) Folha de Salários Anteriores (R\$)**

Nenhuma

**2.4) Fator r**

Fator r = Não se aplica

**2.5) Valores Fixos**

Não se aplica

## 2.6) Resumo da Declaração

|   |                                       |
|---|---------------------------------------|
| Receita Bruta Auferida (regime competência) | Valor Total do Débito Declarado (R\$) |
| 31.972,51                                   | 1.369,38                              |

## 2.7) Informações da Declaração por Estabelecimento

|   |   |
|---|---|
| <b>CNPJ Estabelecimento: 45.920.124/0001-23</b> |   |
| Município: SAO PAULO                            | UF: SP                                    |
| Sublimite de Receita Anual (R\$): 3.600.000,00  | Impedido de recolher ICMS/ISS no DAS: Não |

|  |       |        |           |           |      |      |      |          |
|--|-------|--------|-----------|-----------|------|------|------|----------|
| Valor do Débito por Tributo para a Atividade (R\$):<br>Prestação de Serviços para o exterior - Não sujeitos ao fator "r" e tributados pelo Anexo III<br>Receita Bruta Informada: R\$ 31.972,51 |       |        |           |           |      |      |      |          |
| IRPJ   | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 107,61   | 94,16 | 0,00   | 0,00      | 1.167,61  | 0,00 | 0,00 | 0,00 | 1.369,38 |
| Parcela 1: R\$ 31.972,51   |       |        |           |           |      |      |      |          |

|   |       |        |           |           |      |      |      |          |
|---|-------|--------|-----------|-----------|------|------|------|----------|
| Totais do Estabelecimento<br>Valor Informado: 31.972,51 |       |        |           |           |      |      |      |          |
| Total do Débito Declarado (exigível + suspenso)         |       |        |           |           |      |      |      |          |
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 107,61  | 94,16 | 0,00   | 0,00      | 1.167,61  | 0,00 | 0,00 | 0,00 | 1.369,38 |
| Total do Débito com Exigibilidade Suspensa (R\$)        |       |        |           |           |      |      |      |          |
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 0,00  | 0,00  | 0,00   | 0,00      | 0,00      | 0,00 | 0,00 | 0,00 | 0,00     |
| Total do Débito Exigível (R\$)                          |       |        |           |           |      |      |      |          |
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 107,61  | 94,16 | 0,00   | 0,00      | 1.167,61  | 0,00 | 0,00 | 0,00 | 1.369,38 |

## 2.8) Total Geral da Empresa

|   |       |        |           |           |      |      |      |          |
|---|-------|--------|-----------|-----------|------|------|------|----------|
| Total do Débito Declarado (exigível + suspenso) (R\$) |       |        |           |           |      |      |      |          |
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 107,61  | 94,16 | 0,00   | 0,00      | 1.167,61  | 0,00 | 0,00 | 0,00 | 1.369,38 |
| Total do Débito com Exigibilidade Suspensa (R\$)      |       |        |           |           |      |      |      |          |
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 0,00  | 0,00  | 0,00   | 0,00      | 0,00      | 0,00 | 0,00 | 0,00 | 0,00     |
| Total do Débito Exigível (R\$)                        |       |        |           |           |      |      |      |          |
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 107,61  | 94,16 | 0,00   | 0,00      | 1.167,61  | 0,00 | 0,00 | 0,00 | 1.369,38 |

### 3. Informações da Recepção da Declaração

Data e horário da transmissão da Declaração: 05/01/2025 05:50:58

Número do Recibo: 01.07.25005.0028088-3

Autenticação: 45156.92507.01568.24880

Original Declaration

Assessment Period: 12/01/2023 to 12/31/2023

**1. Taxpayer Identification**

Head Office CNPJ: 45.920.124/0001-23  
 Company name: TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA  
 CNPJ Opening Date: 04/05/2022  
 Opting for Simples Nacional: Yes  
 Calculation Regime: Accrual Basis  
 Declaration No.: 45920124202312001

**1.1 CNPJ of the branches included in this declaration:**

None

**2. Simples Nacional Assessment**

**2.1 Revenue Breakdown**

| Total Gross Revenue (R\$)   | Domestic Market | Foreign Market | Total      |
|---|-----------------|----------------|------------|
| Gross Revenue for the Assessment Period (RPA) - Accrual Basis   | 0.00            | 26,107.24      | 26,107.24  |
| Accumulated Gross Revenue for the Twelve Months Preceding the Assessment Period (RBT12)                           | 139,047.90      | 314,378.64     | 453,426.54 |
| Proportionally Adjusted Accumulated Gross Revenue for the Twelve Months Preceding the Calculation Period (RBT12p) |                 |                |            |
| Accumulated Gross Revenue for the Current Calendar Year (RBA)   | 138,247.90      | 314,630.75     | 452,878.65 |
| Accumulated Gross Revenue for the Previous Calendar Year (RBAA)   | 8,500.00        | 213,256.66     | 221,756.66 |
| Proportionally Adjusted Gross Revenue Limit   | 4,800,000.00    | 4,800,000.00   |            |

**2.2) Previous Gross Revenue (R\$)**

| 2.2.1) Domestic Market |           |         |           |         |           |         |           |
|------------------------|-----------|---------|-----------|---------|-----------|---------|-----------|
| 04/2022                | 0.00      | 05/2022 | 0.00      | 06/2022 | 0.00      | 07/2022 | 0.00      |
| 08/2022                | 0.00      | 09/2022 | 0.00      | 10/2022 | 800.00    | 11/2022 | 6,900.00  |
| 12/2022                | 800.00    | 01/2023 | 500.00    | 02/2023 | 7,847.90  | 03/2023 | 12,700.00 |
| 04/2023                | 46,700.00 | 05/2023 | 49,700.00 | 06/2023 | 4,800.00  | 07/2023 | 7,800.00  |
| 08/2023                | 4,200.00  | 09/2023 | 0.00      | 10/2023 | 0.00      | 11/2023 | 4,000.00  |
| 2.2.2) Foreign Market  |           |         |           |         |           |         |           |
| 04/2022                | 23,735.32 | 05/2022 | 12,003.59 | 06/2022 | 24,048.92 | 07/2022 | 38,123.53 |
| 08/2022                | 12,660.82 | 09/2022 | 25,031.22 | 10/2022 | 26,083.57 | 11/2022 | 25,714.56 |
| 12/2022                | 25,855.13 | 01/2023 | 28,318.73 | 02/2023 | 24,924.08 | 03/2023 | 25,456.61 |
| 04/2023                | 27,437.99 | 05/2023 | 26,294.97 | 06/2023 | 13,472.18 | 07/2023 | 38,167.51 |
| 08/2023                | 12,535.13 | 09/2023 | 39,052.99 | 10/2023 | 26,622.56 | 11/2023 | 26,240.76 |

**2.3) Previous Payroll (R\$)**

None

**2.4) R Factor (Revenue Factor)**

R Factor = Does not apply

**2.5) Fixed Amount**

Does not apply

**2.6) Declaration Summary**

|                                      |                                     |
|--------------------------------------|-------------------------------------|
| Gross Revenue Earned (accrual basis) | Total Amount of Declared Debt (R\$) |
| 26,107.24                            | 1,092.69                            |

**2.7) Declaration Information by Establishment**

|   |  |
|---|--|
| <b>Establishment CNPJ: 45.920.124/0001-23</b> |  |
| City: SÃO PAULO                               | State: SP                                      |
| Annual Revenue Sublimit (R\$): 3.600.000,00   | Prohibited from collecting ICMS/ISS on DAS: No |

|  |       |        |           |           |      |      |      |          |
|--|-------|--------|-----------|-----------|------|------|------|----------|
| Debt Amount per Activity Tax (R\$):  |       |        |           |           |      |      |      |          |
| Service Provision, except for abroad - Not subject to the "r" factor and taxed under Annex III |       |        |           |           |      |      |      |          |
| Reported Gross Revenue: R\$ 26,107.24  |       |        |           |           |      |      |      |          |
| IRPJ   | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 85.87  | 75.14 | 0.00   | 0.00      | 931.68    | 0.00 | 0.00 | 0.00 | 1,092.69 |
| Installment 1: R\$ 26,107.24   |       |        |           |           |      |      |      |          |

|  |       |        |           |           |      |      |      |          |
|--|-------|--------|-----------|-----------|------|------|------|----------|
| Establishment Totals                           |       |        |           |           |      |      |      |          |
| Reported amount: 26,107.24                     |       |        |           |           |      |      |      |          |
| Total Declared Debt (payable + suspended)      |       |        |           |           |      |      |      |          |
| IRPJ   | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 85.87  | 75.14 | 0.00   | 0.00      | 931.68    | 0.00 | 0.00 | 0.00 | 1,092.69 |
| Total Debt with Suspended Enforceability (R\$) |       |        |           |           |      |      |      |          |
| IRPJ   | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 0,00   | 0,00  | 0,00   | 0,00      | 0,00      | 0,00 | 0,00 | 0,00 | 0,00     |
| Total Enforceable Debt (R\$)                   |       |        |           |           |      |      |      |          |
| IRPJ   | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 85.87  | 75.14 | 0.00   | 0.00      | 931.68    | 0.00 | 0.00 | 0.00 | 1,092.69 |

**2.8) Company Overall Total**

|   |       |        |           |           |      |      |      |          |
|---|-------|--------|-----------|-----------|------|------|------|----------|
| Total Declared Debt (payable + suspended) (R\$) |       |        |           |           |      |      |      |          |
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 85.87   | 75.14 | 0.00   | 0.00      | 931.68    | 0.00 | 0.00 | 0.00 | 1,092.69 |
| Total Debt with Suspended Enforceability (R\$)  |       |        |           |           |      |      |      |          |
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 0,00  | 0,00  | 0,00   | 0,00      | 0,00      | 0,00 | 0,00 | 0,00 | 0,00     |
| Total Enforceable Debt (R\$)                    |       |        |           |           |      |      |      |          |
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 85.87   | 75.14 | 0.00   | 0.00      | 931.68    | 0.00 | 0.00 | 0.00 | 1,092.69 |

### 3. Declaration Receipt Information

Date and time of Declaration submission: 01/05/2024 5:07:15 AM

Receipt Number: 01.07.24005.0018419-5

Authentication: 45117.92510.01711.24525

DAS - Simples Nacional Collection Document  
IRPJ -Corporate Income Tax  
CSLL - Social Contribution on Net Income  
COFINS- Contribution to Social Security Financing  
PIS/PASEP - Social Integration Program / Public Servant's Property Formation Program  
INSS/CPP- Brazilian Social Security Institute/ Employer's Social Security Contribution  
ICMS- Tax on Circulation of Goods and Services  
IPI - Tax on Industrialized Products  
ISS - Tax on Service

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

*Marina Viana*

---

Date: April, 10 2026

Declaração Original

Período de Apuração: 01/12/2023 a 31/12/2023

**1. Identificação do Contribuinte**

CNPJ Matriz: 45.920.124/0001-23  
Nome empresarial: TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA  
Data de abertura no CNPJ: 05/04/2022  
Optante pelo Simples Nacional: Sim  
Regime de Apuração: Competência  
Nº da Declaração: 45920124202312001

**1.1 CNPJ das filiais presentes nesta declaração:**

Nenhuma

**2. Apuração do Simples Nacional****2.1 Discriminativo de Receitas**

| Total de Receitas Brutas (R\$)   | Mercado Interno | Mercado Externo | Total      |
|--|-----------------|-----------------|------------|
| Receita Bruta do PA (RPA) - Competência  | 0,00            | 26.107,24       | 26.107,24  |
| Receita bruta acumulada nos doze meses anteriores ao PA (RBT12)                    | 139.047,90      | 314.378,64      | 453.426,54 |
| Receita bruta acumulada nos doze meses anteriores ao PA proporcionalizada (RBT12p) |                 |                 |            |
| Receita bruta acumulada no ano-calendário corrente (RBA)                           | 138.247,90      | 314.630,75      | 452.878,65 |
| Receita bruta acumulada no ano-calendário anterior (RBAA)                          | 8.500,00        | 213.256,66      | 221.756,66 |
| Limite de receita bruta proporcionalizado  | 4.800.000,00    | 4.800.000,00    |            |

**2.2) Receitas Brutas Anteriores (R\$)**

| 2.2.1) Mercado Interno |           |         |           |         |           |         |           |
|------------------------|-----------|---------|-----------|---------|-----------|---------|-----------|
| 04/2022                | 0,00      | 05/2022 | 0,00      | 06/2022 | 0,00      | 07/2022 | 0,00      |
| 08/2022                | 0,00      | 09/2022 | 0,00      | 10/2022 | 800,00    | 11/2022 | 6.900,00  |
| 12/2022                | 800,00    | 01/2023 | 500,00    | 02/2023 | 7.847,90  | 03/2023 | 12.700,00 |
| 04/2023                | 46.700,00 | 05/2023 | 49.700,00 | 06/2023 | 4.800,00  | 07/2023 | 7.800,00  |
| 08/2023                | 4.200,00  | 09/2023 | 0,00      | 10/2023 | 0,00      | 11/2023 | 4.000,00  |
| 2.2.2) Mercado Externo |           |         |           |         |           |         |           |
| 04/2022                | 23.735,32 | 05/2022 | 12.003,59 | 06/2022 | 24.048,92 | 07/2022 | 38.123,53 |
| 08/2022                | 12.660,82 | 09/2022 | 25.031,22 | 10/2022 | 26.083,57 | 11/2022 | 25.714,56 |
| 12/2022                | 25.855,13 | 01/2023 | 28.318,73 | 02/2023 | 24.924,08 | 03/2023 | 25.456,61 |
| 04/2023                | 27.437,99 | 05/2023 | 26.294,97 | 06/2023 | 13.472,18 | 07/2023 | 38.167,51 |
| 08/2023                | 12.535,13 | 09/2023 | 39.052,99 | 10/2023 | 26.622,56 | 11/2023 | 26.240,76 |

**2.3) Folha de Salários Anteriores (R\$)**

Nenhuma

**2.4) Fator r**

Fator r = Não se aplica

**2.5) Valores Fixos**

Não se aplica

**2.6) Resumo da Declaração**

|   |                                       |
|---|---------------------------------------|
| Receita Bruta Auferida (regime competência) | Valor Total do Débito Declarado (R\$) |
| 26.107,24                                   | 1.092,69                              |

**2.7) Informações da Declaração por Estabelecimento**

|   |   |
|---|---|
| <b>CNPJ Estabelecimento: 45.920.124/0001-23</b> |   |
| Município: SAO PAULO                            | UF: SP                                    |
| Sublimite de Receita Anual (R\$): 3.600.000,00  | Impedido de recolher ICMS/ISS no DAS: Não |

Valor do Débito por Tributo para a Atividade (R\$):  
 Prestação de Serviços para o exterior - Não sujeitos ao fator "r" e tributados pelo Anexo III  
 Receita Bruta Informada: R\$ 26.107,24

| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
|-------|-------|--------|-----------|-----------|------|------|------|----------|
| 85,87 | 75,14 | 0,00   | 0,00      | 931,68    | 0,00 | 0,00 | 0,00 | 1.092,69 |

Parcela 1: R\$ 26.107,24

Totais do Estabelecimento  
 Valor Informado: 26.107,24

| Total do Débito Declarado (exigível + suspenso) |       |        |           |           |      |      |      |          |
|---|-------|--------|-----------|-----------|------|------|------|----------|
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 85,87   | 75,14 | 0,00   | 0,00      | 931,68    | 0,00 | 0,00 | 0,00 | 1.092,69 |

| Total do Débito com Exigibilidade Suspensa (R\$) |      |        |           |           |      |      |      |       |
|--|------|--------|-----------|-----------|------|------|------|-------|
| IRPJ   | CSLL | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total |
| 0,00   | 0,00 | 0,00   | 0,00      | 0,00      | 0,00 | 0,00 | 0,00 | 0,00  |

| Total do Débito Exigível (R\$) |       |        |           |           |      |      |      |          |
|--------------------------------|-------|--------|-----------|-----------|------|------|------|----------|
| IRPJ                           | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 85,87                          | 75,14 | 0,00   | 0,00      | 931,68    | 0,00 | 0,00 | 0,00 | 1.092,69 |

**2.8) Total Geral da Empresa**

| Total do Débito Declarado (exigível + suspenso) (R\$) |       |        |           |           |      |      |      |          |
|---|-------|--------|-----------|-----------|------|------|------|----------|
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 85,87   | 75,14 | 0,00   | 0,00      | 931,68    | 0,00 | 0,00 | 0,00 | 1.092,69 |

| Total do Débito com Exigibilidade Suspensa (R\$) |      |        |           |           |      |      |      |       |
|--|------|--------|-----------|-----------|------|------|------|-------|
| IRPJ   | CSLL | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total |
| 0,00   | 0,00 | 0,00   | 0,00      | 0,00      | 0,00 | 0,00 | 0,00 | 0,00  |

| Total do Débito Exigível (R\$) |       |        |           |           |      |      |      |          |
|--------------------------------|-------|--------|-----------|-----------|------|------|------|----------|
| IRPJ                           | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 85,87                          | 75,14 | 0,00   | 0,00      | 931,68    | 0,00 | 0,00 | 0,00 | 1.092,69 |

### 3. Informações da Recepção da Declaração

Data e horário da transmissão da Declaração: 05/01/2024 05:07:15

Número do Recibo: 01.07.24005.0018419-5

Autenticação: 45117.92510.01711.24525

## Original Declaration

Assessment Period: 12/01/2022 to 12/31/2022

**1. Taxpayer Identification**

Head Office CNPJ: 45.920.124/0001-23  
Company name: TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA  
CNPJ Opening Date: 04/05/2022  
Opting for Simples Nacional: Yes  
Calculation Regime: Accrual Basis  
Declaration No.: 45920124202312001

**1.1 CNPJ of the branches included in this declaration:**

None

**2. Simples Nacional Assessment****2.1 Revenue Breakdown**

| Total Gross Revenue (R\$)   | Domestic Market | Foreign Market | Total      |
|---|-----------------|----------------|------------|
| Gross Revenue for the Assessment Period (RPA) - Accrual Basis   | 800.00          | 25,855.13      | 26,655.13  |
| Accumulated Gross Revenue for the Twelve Months Preceding the Assessment Period (RBT12)                           | 7,700.00        | 187,401.53     | 195,101.53 |
| Proportionally Adjusted Accumulated Gross Revenue for the Twelve Months Preceding the Calculation Period (RBT12p) | 11,550.00       | 281,102.30     | 292,652.30 |
| Accumulated Gross Revenue for the Current Calendar Year (RBA)   | 8,500.00        | 213,256.66     | 221,756.66 |
| Accumulated Gross Revenue for the Previous Calendar Year (RBAA)   | 0.00            | 0.00           | 0.00       |
| Proportionally Adjusted Gross Revenue Limit   | 3,600,000.00    | 3,600,000.00   |            |

**2.2) Previous Gross Revenue (R\$)**

| 2.2.1) Domestic Market |           |         |           |         |           |         |           |
|------------------------|-----------|---------|-----------|---------|-----------|---------|-----------|
| 04/2022                | 0.00      | 05/2022 | 0.00      | 06/2022 | 0.00      | 07/2022 | 0.00      |
| 08/2022                | 0.00      | 09/2022 | 0.00      | 10/2022 | 800.00    | 11/2022 | 6,900.00  |
| 2.2.2) Foreign Market  |           |         |           |         |           |         |           |
| 04/2022                | 23,735.32 | 05/2022 | 12,003.59 | 06/2022 | 24,048.92 | 07/2022 | 38,123.53 |
| 08/2022                | 12,660.82 | 09/2022 | 25,031.22 | 10/2022 | 26,083.57 | 11/2022 | 25,714.56 |

**2.3) Previous Payroll (R\$)**

None

**2.4) R Factor (Revenue Factor)**

R Factor = Does not apply

**2.5) Fixed Amount**

Does not apply

**2.6) Declaration Summary**

| Gross Revenue Earned (accrual basis) | Total Amount of Declared Debt (R\$) |
|--------------------------------------|-------------------------------------|
| 26,655.13                            | 1,083.73                            |

**2.7) Declaration Information by Establishment**

|   |  |
|---|--|
| <b>Establishment CNPJ: 45.920.124/0001-23</b> |  |
| City: SÃO PAULO                               | State: SP                                      |
| Annual Revenue Sublimit (R\$): 2.700.000,00   | Prohibited from collecting ICMS/ISS on DAS: No |

|   |      |        |           |           |      |      |       |       |
|---|------|--------|-----------|-----------|------|------|-------|-------|
| Debt Amount per Activity Tax (R\$):   |      |        |           |           |      |      |       |       |
| Service Provision, except for abroad - Not subject to the "r" factor and taxed under Annex III, without ISS (Tax on Service) retention/substitution, with ISS payable to the establishment's own Municipality |      |        |           |           |      |      |       |       |
| Reported Gross Revenue: R\$ 800.00  |      |        |           |           |      |      |       |       |
| IRPJ  | CSLL | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS   | Total |
| 1.92  | 1.68 | 6.15   | 1.33      | 20.83     | 0.00 | 0.00 | 16.08 | 47.99 |
| Installment 1: R\$ 800.00   |      |        |           |           |      |      |       |       |

|  |       |        |           |           |      |      |      |          |
|--|-------|--------|-----------|-----------|------|------|------|----------|
| Debt Amount per Activity Tax (R\$):  |       |        |           |           |      |      |      |          |
| Service Provision, except for abroad - Not subject to the "r" factor and taxed under Annex III |       |        |           |           |      |      |      |          |
| Reported Gross Revenue: R\$ 25,855.13  |       |        |           |           |      |      |      |          |
| IRPJ   | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 81.39  | 71.22 | 0.00   | 0.00      | 883.13    | 0.00 | 0.00 | 0.00 | 1,035.74 |
| Installment 1: R\$ 25,855.13   |       |        |           |           |      |      |      |          |

|  |       |        |           |           |      |      |       |         |
|--|-------|--------|-----------|-----------|------|------|-------|---------|
| Establishment Totals                           |       |        |           |           |      |      |       |         |
| Reported amount: 26,655.13                     |       |        |           |           |      |      |       |         |
| Total Declared Debt (payable + suspended)      |       |        |           |           |      |      |       |         |
| IRPJ   | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS   | Total   |
| 83.31  | 72.90 | 6.15   | 1.33      | 903.96    | 0.00 | 0.00 | 16.08 | 1083.73 |
| Total Debt with Suspended Enforceability (R\$) |       |        |           |           |      |      |       |         |
| IRPJ   | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS   | Total   |
| 0,00   | 0,00  | 0,00   | 0,00      | 0,00      | 0,00 | 0,00 | 0,00  | 0,00    |
| IRPJ   | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS   | Total   |
| 83.31  | 72.90 | 6.15   | 1.33      | 903.96    | 0.00 | 0.00 | 16.08 | 1083.73 |

**2.8) Company Overall Total**

|   |       |        |           |           |      |      |       |         |
|---|-------|--------|-----------|-----------|------|------|-------|---------|
| Total Declared Debt (payable + suspended) (R\$) |       |        |           |           |      |      |       |         |
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS   | Total   |
| 83.31   | 72.90 | 6.15   | 1.33      | 903.96    | 0.00 | 0.00 | 16.08 | 1083.73 |

|  |      |        |           |           |      |      |      |       |
|--|------|--------|-----------|-----------|------|------|------|-------|
| Total Debt with Suspended Enforceability (R\$) |      |        |           |           |      |      |      |       |
| IRPJ   | CSLL | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total |
| 0,00   | 0,00 | 0,00   | 0,00      | 0,00      | 0,00 | 0,00 | 0,00 | 0,00  |

|                              |       |        |           |           |      |      |       |         |
|------------------------------|-------|--------|-----------|-----------|------|------|-------|---------|
| Total Enforceable Debt (R\$) |       |        |           |           |      |      |       |         |
| IRPJ                         | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS   | Total   |
| 83.31                        | 72.90 | 6.15   | 1.33      | 903.96    | 0.00 | 0.00 | 16.08 | 1083.73 |

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### 3. Declaration Receipt Information

Date and time of Declaration submission: 01/05/2023 4:32:23 AM

Receipt Number: 01.07.23005.0012014-0

Authentication: 45285.92158.01202.24074

DAS - Simples Nacional Collection Document  
IRPJ -Corporate Income Tax  
CSLL - Social Contribution on Net Income  
COFINS- Contribution to Social Security Financing  
PIS/PASEP - Social Integration Program / Public Servant's Property Formation Program  
INSS/CPP- Brazilian Social Security Institute/ Employer's Social Security Contribution  
ICMS- Tax on Circulation of Goods and Services  
IPI - Tax on Industrialized Products  
ISS - Tax on Service

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

*Marina Viana*

---

Date: April, 10 2026

Declaração Original

Período de Apuração: 01/12/2022 a 31/12/2022

**1. Identificação do Contribuinte**

CNPJ Matriz: 45.920.124/0001-23  
Nome empresarial: TECHMONKS CONSULTORIA EM TECNOLOGIA DA INFORMACAO LTDA  
Data de abertura no CNPJ: 05/04/2022  
Optante pelo Simples Nacional: Sim  
Regime de Apuração: Competência  
Nº da Declaração: 45920124202212001

**1.1 CNPJ das filiais presentes nesta declaração:**

Nenhuma

**2. Apuração do Simples Nacional****2.1 Discriminativo de Receitas**

| Total de Receitas Brutas (R\$)   | Mercado Interno | Mercado Externo | Total      |
|--|-----------------|-----------------|------------|
| Receita Bruta do PA (RPA) - Competência  | 800,00          | 25.855,13       | 26.655,13  |
| Receita bruta acumulada nos doze meses anteriores ao PA (RBT12)                    | 7.700,00        | 187.401,53      | 195.101,53 |
| Receita bruta acumulada nos doze meses anteriores ao PA proporcionalizada (RBT12p) | 11.550,00       | 281.102,30      | 292.652,30 |
| Receita bruta acumulada no ano-calendário corrente (RBA)                           | 8.500,00        | 213.256,66      | 221.756,66 |
| Receita bruta acumulada no ano-calendário anterior (RBAA)                          | 0,00            | 0,00            | 0,00       |
| Limite de receita bruta proporcionalizado  | 3.600.000,00    | 3.600.000,00    |            |

**2.2) Receitas Brutas Anteriores (R\$)**

| 2.2.1) Mercado Interno |           |         |           |         |           |         |           |
|------------------------|-----------|---------|-----------|---------|-----------|---------|-----------|
| 04/2022                | 0,00      | 05/2022 | 0,00      | 06/2022 | 0,00      | 07/2022 | 0,00      |
| 08/2022                | 0,00      | 09/2022 | 0,00      | 10/2022 | 800,00    | 11/2022 | 6.900,00  |
| 2.2.2) Mercado Externo |           |         |           |         |           |         |           |
| 04/2022                | 23.735,32 | 05/2022 | 12.003,59 | 06/2022 | 24.048,92 | 07/2022 | 38.123,53 |
| 08/2022                | 12.660,82 | 09/2022 | 25.031,22 | 10/2022 | 26.083,57 | 11/2022 | 25.714,56 |

**2.3) Folha de Salários Anteriores (R\$)**

Nenhuma

**2.4) Fator r**

Fator r = Não se aplica

**2.5) Valores Fixos**

Não se aplica

**2.6) Resumo da Declaração**

| Receita Bruta Auferida (regime competência) | Valor Total do Débito Declarado (R\$) |
|---|---------------------------------------|
| 26.655,13                                   | 1.083,73                              |

**2.7) Informações da Declaração por Estabelecimento**

|   |   |
|---|---|
| <b>CNPJ Estabelecimento: 45.920.124/0001-23</b> |   |
| Município: SAO PAULO                            | UF: SP                                    |
| Sublimite de Receita Anual (R\$): 2.700.000,00  | Impedido de recolher ICMS/ISS no DAS: Não |

|  |      |        |           |           |      |      |       |       |
|--|------|--------|-----------|-----------|------|------|-------|-------|
| Valor do Débito por Tributo para a Atividade (R\$):<br>Prestação de Serviços, exceto para o exterior - Não sujeitos ao fator "r" e tributados pelo Anexo III, sem retenção/substituição tributária de ISS, com ISS devido ao próprio Município do estabelecimento<br>Receita Bruta Informada: R\$ 800,00 |      |        |           |           |      |      |       |       |
| IRPJ   | CSLL | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS   | Total |
| 1,92   | 1,68 | 6,15   | 1,33      | 20,83     | 0,00 | 0,00 | 16,08 | 47,99 |
| Parcela 1: R\$ 800,00  |      |        |           |           |      |      |       |       |

|  |       |        |           |           |      |      |      |          |
|--|-------|--------|-----------|-----------|------|------|------|----------|
| Valor do Débito por Tributo para a Atividade (R\$):<br>Prestação de Serviços para o exterior - Não sujeitos ao fator "r" e tributados pelo Anexo III<br>Receita Bruta Informada: R\$ 25.855,13 |       |        |           |           |      |      |      |          |
| IRPJ   | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total    |
| 81,39  | 71,22 | 0,00   | 0,00      | 883,13    | 0,00 | 0,00 | 0,00 | 1.035,74 |
| Parcela 1: R\$ 25.855,13   |       |        |           |           |      |      |      |          |

|   |       |        |           |           |      |      |       |          |
|---|-------|--------|-----------|-----------|------|------|-------|----------|
| Totais do Estabelecimento<br>Valor Informado: 26.655,13 |       |        |           |           |      |      |       |          |
| Total do Débito Declarado (exigível + suspenso)         |       |        |           |           |      |      |       |          |
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS   | Total    |
| 83,31   | 72,90 | 6,15   | 1,33      | 903,96    | 0,00 | 0,00 | 16,08 | 1.083,73 |
| Total do Débito com Exigibilidade Suspensa (R\$)        |       |        |           |           |      |      |       |          |
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS   | Total    |
| 0,00  | 0,00  | 0,00   | 0,00      | 0,00      | 0,00 | 0,00 | 0,00  | 0,00     |
| Total do Débito Exigível (R\$)                          |       |        |           |           |      |      |       |          |
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS   | Total    |
| 83,31   | 72,90 | 6,15   | 1,33      | 903,96    | 0,00 | 0,00 | 16,08 | 1.083,73 |

**2.8) Total Geral da Empresa**

|   |       |        |           |           |      |      |       |          |
|---|-------|--------|-----------|-----------|------|------|-------|----------|
| Total do Débito Declarado (exigível + suspenso) (R\$) |       |        |           |           |      |      |       |          |
| IRPJ  | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS   | Total    |
| 83,31   | 72,90 | 6,15   | 1,33      | 903,96    | 0,00 | 0,00 | 16,08 | 1.083,73 |

|  |      |        |           |           |      |      |      |       |
|--|------|--------|-----------|-----------|------|------|------|-------|
| Total do Débito com Exigibilidade Suspensa (R\$) |      |        |           |           |      |      |      |       |
| IRPJ   | CSLL | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS  | Total |
| 0,00   | 0,00 | 0,00   | 0,00      | 0,00      | 0,00 | 0,00 | 0,00 | 0,00  |

|                                |       |        |           |           |      |      |       |          |
|--------------------------------|-------|--------|-----------|-----------|------|------|-------|----------|
| Total do Débito Exigível (R\$) |       |        |           |           |      |      |       |          |
| IRPJ                           | CSLL  | COFINS | PIS/Pasep | INSS/ CPP | ICMS | IPI  | ISS   | Total    |
| 83,31                          | 72,90 | 6,15   | 1,33      | 903,96    | 0,00 | 0,00 | 16,08 | 1.083,73 |

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### 3. Informações da Recepção da Declaração

Data e horário da transmissão da Declaração: 05/01/2023 04:32:23

Número do Recibo: 01.07.23005.0012014-0

Autenticação: 45285.92158.01202.24074

Original Declaration

Tax Year 2017

Calendar Year 2016

Period Covered by the Declaration: 01/01/2016 to 12/31/2016

**1. Taxpayer Identification**

CNPJ of the Head Office: 18.632.557/0001-00  
Business Name: IMAGINE CLIQUE TECNOLOGIA DA INFORMACAO LTDA - ME  
Date of Registration in the CNPJ: 08/07/2013  
CNPJ: Accrual Basis  
Calculation Regime: Yes  
Opting for Simples Nacional:

**1.1 CNPJ of the Branches Included in this Declaration:**

None

**2. Economic-Fiscal Information of the Legal Entity**

Capital gains R\$ 0.00

Number of employees at the beginning of the period covered by the  
declaration 0Number of employees at the end of the period covered by the  
declaration 0

Revenue from direct exportation R\$ 0.00

Profit exceeding the limit referred to in §1 of Art. 6 of CGSN  
(Management Committee of Simples Nacional) Resolution No. 4 of  
05/30/2007, in the period covered by this declaration R\$ 16,225.95

Total net gains obtained from variable income operations R\$ 0.00

**2.1 Revenue from exports through an export trading company**

CNPJ of the export trading company Amount

-

**2.2 Identification and Income of the Partners**

CPF of the partner: 367.431.828-85

Name: CAMILA SANDE

Tax-exempt income paid to the partner by the company R\$ 16,225.95

Taxable income paid to the partner by the company R\$ 7,920.00

Percentage of participation of the partner in the company's share 99.00%

capital on the last day of the period covered by the declaration

---

|   |          |
|---|----------|
| Income tax withheld at source on income paid to the partner by the ME/EPP (Small or Micro Enterprise) | R\$ 0.00 |
|---|----------|

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**CPF of the partner: 383.218.028-18**

**Name: TISSILA GONCALVES CARDOSO**

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|  |          |
|--|----------|
| Tax-exempt income paid to the partner by the company | R\$ 0.00 |
|--|----------|

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|   |          |
|---|----------|
| Taxable income paid to the partner by the company | R\$ 0.00 |
|---|----------|

---

|  |       |
|--|-------|
| Percentage of participation of the partner in the company's share capital on the last day of the period covered by the declaration | 1.00% |
|--|-------|

---

|   |          |
|---|----------|
| Income tax withheld at source on income paid to the partner by the ME/EPP | R\$ 0.00 |
|---|----------|

---

|  |          |
|--|----------|
| <b>Percentage of Treasury Stock Ownership in the Company's Share Capital (%)</b> | R\$ 0.00 |
|--|----------|

---

#### 2.4 Political Campaign Donations

| CNPJ of the Beneficiary | Name of the Beneficiary | Type of Beneficiary | Donation Method | Amount |
|-------------------------|-------------------------|---------------------|-----------------|--------|
| -                       | -                       | -                   | -               | -      |

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#### 3. Economic and Fiscal Information of the Establishments

**Establishment: 18.632.557/0001-00 State: SP**

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|   |          |
|---|----------|
| Initial inventory for the period covered by the declaration | R\$ 0.00 |
|---|----------|

---

|   |          |
|---|----------|
| Final inventory for the period covered by the declaration | R\$ 0.00 |
|---|----------|

---

|   |              |
|---|--------------|
| Cash/Bank balance at the beginning of the period covered by the declaration | R\$ 3,829.60 |
|---|--------------|

---

|   |              |
|---|--------------|
| Cash/Bank balance at the end of the period covered by the declaration | R\$ 2,279.00 |
|---|--------------|

---

|   |          |
|---|----------|
| Total purchases of goods for resale or industrialization in the period covered by the declaration | R\$ 0.00 |
|---|----------|

---

|                          |          |
|--------------------------|----------|
| Domestic market purchase | R\$ 0.00 |
|--------------------------|----------|

---

|         |          |
|---------|----------|
| Imports | R\$ 0.00 |
|---------|----------|

---

|   |          |
|---|----------|
| Total inward transfers of goods for resale or industrialization | R\$ 0.00 |
|---|----------|

---

in the period covered by the declaration

|  |              |
|--|--------------|
| Total outward transfers of goods for resale or industrialization in the period covered by the declaration    | R\$ 0.00     |
| Total returns of sales of goods for resale or industrialization in the period covered by the declaration     | R\$ 0.00     |
| Total returns of purchases of goods for resale or industrialization in the period covered by the declaration | R\$ 0.00     |
| Total inflows in the period covered by the declaration   | R\$ 0.00     |
| Total expenses in the period covered by the declaration  | R\$ 8,264.15 |

**Total interstate inflows by State**

| State | Amount |
|-------|--------|
| -     | -      |

**Total interstate outflows by State**

| State | Amount |
|-------|--------|
| -     | -      |

**ISS (Tax on Service) amount withheld at source in the calendar year, by city**

| State | City | Amount |
|-------|------|--------|
| -     | -    | -      |

**Communication Services Provision**

| State where the service was provided | City where the service was provided | Amount |
|--------------------------------------|-------------------------------------|--------|
| -                                    | -                                   | -      |

**Information on Provision of Interstate and/or Intercity Cargo Transport Services, and Intercity and Interstate Passenger Transport Services authorized by item VI of Article 17 of LC 123, with and without tax substitution**

**Total Freight Value:**

| State of origin | City where the service provision originated | Installment Amount (R\$) |
|-----------------|---|--------------------------|
| -               | -   | -                        |

#### 4. Declaration Receipt Information

Date and Time of Declaration Submission: 03/08/2017 9:41:13 AM

Receipt Number: 02.07.17067.0084457-7

Authentication: 18274.63728.25449.57780

\*Simples Nacional - Brazilian Tax Regime for Legal Entities.

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

*Marina Viana*

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Date: April 9, 2026



Declaração de Informações Socioeconômicas e  
Fiscais (DEFIS)

Declaração Original

Exercício 2017

Ano-Calendário 2016

Período abrangido pela Declaração: 01/01/2016 a 31/12/2016

**1. Identificação do Contribuinte**

CNPJ Matriz: 18.632.557/0001-00  
Nome empresarial: IMAGINE CLIQUE TECNOLOGIA DA INFORMACAO LTDA - ME  
Data de abertura no CNPJ: 07/08/2013  
Regime de Apuração: competência  
Optante pelo Simples Nacional: Sim

**1.1 CNPJ das Filiais Presentes nesta declaração:**

Nenhuma.

**2. Informações Econômico-Fiscais da Pessoa Jurídica**

|  |               |
|--|---------------|
| Ganhos de capital  | R\$ 0,00      |
| Quantidade de empregados no início do período abrangido pela declaração  | 0             |
| Quantidade de empregados no final do período abrangido pela declaração   | 0             |
| Receita proveniente de exportação direta   | R\$ 0,00      |
| Lucro superior ao limite de que trata o § 1º do art. 6º da resolução CGSN n° 4 de 30/05/2007, no período abrangido por esta declaração | R\$ 16.225,95 |
| Total de ganhos líquidos auferidos em operações de renda variável  | R\$ 0,00      |

**2.1 Receita proveniente de exportação por meio de comercial exportadora**

| CNPJ da comercial exportadora | Valor |
|-------------------------------|-------|
| -                             | -     |

**2.2 Identificação e Rendimentos dos Sócios**

CPF do sócio: 367.431.828-85

Nome: CAMILA SANDE

|   |               |
|---|---------------|
| Rendimentos isentos pagos ao sócio pela empresa                     | R\$ 16.225,95 |
| Rendimentos tributáveis pagos ao sócio pela empresa                 | R\$ 7.920,00  |
| Percentual de participação do sócio no capital social da empresa no | 99,00%        |

último dia do período abrangido pela declaração

Imposto de renda retido na fonte sobre os rendimentos pagos ao sócio  
pela ME/EPP R\$ 0,00

CPF do sócio: 383.218.028-18

Nome: TISSILA GONCALVES CARDOSO

Rendimentos isentos pagos ao sócio pela empresa R\$ 0,00

Rendimentos tributáveis pagos ao sócio pela empresa R\$ 0,00

Percentual de participação do sócio no capital social da empresa no  
último dia do período abrangido pela declaração 1,00%

Imposto de renda retido na fonte sobre os rendimentos pagos ao sócio  
pela ME/EPP R\$ 0,00

2.3 Percentual de participação em cotas em tesouraria no capital  
social da empresa (%) 0,00%

#### 2.4 Doações à Campanha Eleitoral

| CNPJ do Beneficiário | Nome do Beneficiário | Tipo de Beneficiário | Forma de Doação | Valor |
|----------------------|----------------------|----------------------|-----------------|-------|
| -                    | -                    | -                    | -               | -     |

### 3. Informações Econômicas e Fiscais dos Estabelecimentos

Estabelecimento: 18.632.557/0001-00 UF: SP

Estoque inicial do período abrangido pela declaração R\$ 0,00

Estoque final do período abrangido pela declaração R\$ 0,00

Saldo em caixa/banco no início do período abrangido pela declaração R\$ 3.829,60

Saldo em caixa/banco no final do período abrangido pela declaração R\$ 2.279,00

Total de aquisições de mercadorias para comercialização ou  
industrialização no período abrangido pela declaração R\$ 0,00

Aquisições no mercado interno R\$ 0,00

Importações R\$ 0,00

Total de entradas de mercadorias por transferência para comercialização R\$ 0,00

|  |              |
|--|--------------|
| ou industrialização no período abrangido pela declaração   |              |
| Total de saídas de mercadorias por transferência para comercialização ou industrialização no período abrangido pela declaração | R\$ 0,00     |
| Total de devoluções de vendas de mercadorias para comercialização ou industrialização no período abrangido pela declaração     | R\$ 0,00     |
| Total de devoluções de compras de mercadorias para comercialização ou industrialização no período abrangido pela declaração    | R\$ 0,00     |
| Total de entradas no período abrangido pela declaração   | R\$ 0,00     |
| Total de despesas no período abrangido pela declaração   | R\$ 8.264,15 |

**Total de entradas interestaduais por UF**

| UF | Valor |
|----|-------|
| -  | -     |

**Total de saídas interestaduais por UF**

| UF | Valor |
|----|-------|
| -  | -     |

**Valor do ISS retido na fonte no ano-calendário, por Município**

| UF | Município | Valor |
|----|-----------|-------|
| -  | -         | -     |

**Prestações de Serviços de Comunicação**

| UF onde o serviço foi prestado | Município onde o serviço foi prestado | Valor |
|--------------------------------|---------------------------------------|-------|
| -                              | -                                     | -     |

Informações sobre prestação de serviços de transporte de cargas interestadual e/ou intermunicipal, e de transporte intermunicipal e interestadual de passageiros autorizados no inciso VI do art. 17 da LC 123 com e sem substituição tributária

Valor total do frete: -

| UF de origem | Município onde se iniciou a prestação do serviço | Valor da Prestação (R\$) |
|--------------|--|--------------------------|
| -            | -  | -                        |

#### 4. Informações da Recepção da Declaração

Data e Horário da transmissão da Declaração: 08/03/2017 09:41:13

Número do Recibo: 02.07.17067.0084457-7

Autenticação: 18274.63728.25449.57780

Original Declaration

Tax Year 2016

Calendar Year 2015

Period Covered by the Declaration: 01/01/2015 to 12/31/2015

**1. Taxpayer Identification**

CNPJ of the Head Office: 18.632.557/0001-00  
Business Name: IMAGINE CLIQUE TECNOLOGIA DA INFORMACAO LTDA - ME  
Date of Registration in the CNPJ: 08/07/2013  
CNPJ: Accrual Basis  
Calculation Regime: Yes  
Opting for Simples Nacional:

**1.1 CNPJ of the Branches Included in this Declaration:**

None

**2. Economic-Fiscal Information of the Legal Entity**

|   |               |
|---|---------------|
| Capital gains   | R\$ 0.00      |
| Number of employees at the beginning of the period covered by the declaration   | 0             |
| Number of employees at the end of the period covered by the declaration   | 0             |
| Revenue from direct exportation   | R\$ 0.00      |
| Profit exceeding the limit referred to in §1 of Art. 6 of CGSN (Management Committee of Simples Nacional) Resolution No. 4 of 05/30/2007, in the period covered by this declaration | R\$ 33,676.77 |
| Total net gains obtained from variable income operations  | R\$ 0.00      |

**2.1 Revenue from exports through an export trading company**

| CNPJ of the export trading company | Amount |
|------------------------------------|--------|
| -                                  | -      |

**2.2 Identification and Income of the Partners**

CPF of the partner: 367.431.828-85

Name: CAMILA SANDE

|   |               |
|---|---------------|
| Tax-exempt income paid to the partner by the company              | R\$ 33,340.00 |
| Taxable income paid to the partner by the company                 | R\$ 6,356.52  |
| Percentage of participation of the partner in the company's share | 99.00%        |

capital on the last day of the period covered by the declaration

Income tax withheld at source on income paid to the partner by the ME/EPP (Small or Micro Enterprise) R\$ 0.00

**CPF of the partner: 383.218.028-18**

**Name: TISSILA GONCALVES CARDOSO**

Tax-exempt income paid to the partner by the company R\$ 336.77

Taxable income paid to the partner by the company R\$ 0.00

Percentage of participation of the partner in the company's share capital on the last day of the period covered by the declaration 1.00%

Income tax withheld at source on income paid to the partner by the ME/EPP R\$ 0.00

### 2.3 Electoral Campaign Donations

| CNPJ of the Beneficiary | Name of the Beneficiary | Type of Beneficiary | Donation Method | Amount |
|-------------------------|-------------------------|---------------------|-----------------|--------|
| -                       | -                       | -                   | -               | -      |

### 3. Economic and Fiscal Information of the Establishments

**Establishment: 18.632.557/0001-00 State: SP**

Initial inventory for the period covered by the declaration R\$ 0.00

Final inventory for the period covered by the declaration R\$ 0.00

Cash/Bank balance at the beginning of the period covered by the declaration R\$ 2,336.00

Cash/Bank balance at the end of the period covered by the declaration R\$ 3,829.60

Total purchases of goods for resale or industrialization in the period covered by the declaration R\$ 0.00

Domestic market purchase R\$ 0.00

Imports R\$ 0.00

Total inward transfers of goods for resale or industrialization in the period covered by the declaration R\$ 0.00

Total outward transfers of goods for resale or industrialization R\$ 0.00

in the period covered by the declaration

|  |          |
|--|----------|
| Total returns of sales of goods for resale or industrialization in the period covered by the declaration | R\$ 0.00 |
|--|----------|

|  |          |
|--|----------|
| Total returns of purchases of goods for resale or industrialization in the period covered by the declaration | R\$ 0.00 |
|--|----------|

|  |          |
|--|----------|
| Total inflows in the period covered by the declaration | R\$ 0.00 |
|--|----------|

|   |               |
|---|---------------|
| Total expenses in the period covered by the declaration | R\$ 10,878.23 |
|---|---------------|

**Total interstate inflows by State**

| State | Amount |
|-------|--------|
| -     | -      |

**Total interstate outflows by State**

| State | Amount |
|-------|--------|
| -     | -      |

**ISS (Tax on Service) amount withheld at source in the calendar year, by city**

| State | City | Amount |
|-------|------|--------|
| -     | -    | -      |

**Communication Services Provision**

| State where the service was provided | City where the service was provided | Amount |
|--------------------------------------|-------------------------------------|--------|
| -                                    | -                                   | -      |

**Information on Provision of Interstate and/or Intercity Cargo Transport Services, and Intercity and Interstate Passenger Transport Services authorized by item VI of Article 17 of LC 123, with and without tax substitution**

**Total Freight Value:**

| State of origin | City where the service provision originated | Installment Amount (R\$) |
|-----------------|---|--------------------------|
| -               | -   | -                        |

**4. Declaration Receipt Information**

Date and Time of Declaration Submission: 03/16/2016 5:13:52 PM

Receipt Number: 02.07.16076.0739428-3

Authentication: 18177.63053.25934.57374

\*Simples Nacional - Brazilian Tax Regime for Legal Entities.

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

*Marina Viana*

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Date: April 9, 2026



Declaração de Informações Socioeconômicas e  
Fiscais (DEFIS)

Declaração Original

Exercício 2016

Ano-Calendário 2015

Período abrangido pela Declaração: 01/01/2015 a 31/12/2015

**1. Identificação do Contribuinte**

CNPJ Matriz: 18.632.557/0001-00  
Nome empresarial: IMAGINE CLIQUE TECNOLOGIA DA INFORMACAO LTDA - ME  
Data de abertura no CNPJ: 07/08/2013  
Regime de Apuração: competência  
Optante pelo Simples Nacional: Sim

**1.1 CNPJ das Filiais Presentes nesta declaração:**

Nenhuma.

**2. Informações Econômico-Fiscais da Pessoa Jurídica**

|  |               |
|--|---------------|
| Ganhos de capital  | R\$ 0,00      |
| Quantidade de empregados no início do período abrangido pela declaração  | 0             |
| Quantidade de empregados no final do período abrangido pela declaração   | 0             |
| Receita proveniente de exportação direta   | R\$ 0,00      |
| Lucro superior ao limite de que trata o § 1º do art. 6º da resolução CGSN nº 4 de 30/05/2007, no período abrangido por esta declaração | R\$ 33.676,77 |
| Total de ganhos líquidos auferidos em operações de renda variável  | R\$ 0,00      |

**2.1 Receita proveniente de exportação por meio de comercial exportadora**

| CNPJ da comercial exportadora | Valor |
|-------------------------------|-------|
| -                             | -     |

**2.2 Identificação e Rendimentos dos Sócios**

CPF do sócio: 367.431.828-85

Nome: CAMILA SANDE

|   |               |
|---|---------------|
| Rendimentos isentos pagos ao sócio pela empresa                     | R\$ 33.340,00 |
| Rendimentos tributáveis pagos ao sócio pela empresa                 | R\$ 6.356,52  |
| Percentual de participação do sócio no capital social da empresa no | 99,00%        |

último dia do período abrangido pela declaração

Imposto de renda retido na fonte sobre os rendimentos pagos ao sócio  
pela ME/EPP R\$ 0,00

**CPF do sócio: 383.218.028-18**

**Nome: TISSILA GONCALVES CARDOSO**

Rendimentos isentos pagos ao sócio pela empresa R\$ 336,77

Rendimentos tributáveis pagos ao sócio pela empresa R\$ 0,00

Percentual de participação do sócio no capital social da empresa no  
último dia do período abrangido pela declaração 1,00%

Imposto de renda retido na fonte sobre os rendimentos pagos ao sócio  
pela ME/EPP R\$ 0,00

### 2.3 Doações à Campanha Eleitoral

| CNPJ do Beneficiário | Nome do Beneficiário | Tipo de Beneficiário | Forma de Doação | Valor |
|----------------------|----------------------|----------------------|-----------------|-------|
| -                    | -                    | -                    | -               | -     |

### 3. Informações Econômicas e Fiscais dos Estabelecimentos

**Estabelecimento: 18.632.557/0001-00 UF: SP**

Estoque inicial do período abrangido pela declaração R\$ 0,00

Estoque final do período abrangido pela declaração R\$ 0,00

Saldo em caixa/banco no início do período abrangido pela declaração R\$ 2.336,00

Saldo em caixa/banco no final do período abrangido pela declaração R\$ 3.829,60

Total de aquisições de mercadorias para comercialização ou  
industrialização no período abrangido pela declaração R\$ 0,00

Aquisições no mercado interno R\$ 0,00

Importações R\$ 0,00

Total de entradas de mercadorias por transferência para comercialização  
ou industrialização no período abrangido pela declaração R\$ 0,00

Total de saídas de mercadorias por transferência para comercialização ou  
industrialização no período abrangido pela declaração R\$ 0,00

Total de devoluções de vendas de mercadorias para comercialização ou R\$ 0,00

|   |               |
|---|---------------|
| industrialização no período abrangido pela declaração   |               |
| Total de devoluções de compras de mercadorias para comercialização ou industrialização no período abrangido pela declaração | R\$ 0,00      |
| Total de entradas no período abrangido pela declaração  | R\$ 0,00      |
| Total de despesas no período abrangido pela declaração  | R\$ 10.878,23 |

**Total de entradas interestaduais por UF**

| UF | Valor |
|----|-------|
| -  | -     |

**Total de saídas interestaduais por UF**

| UF | Valor |
|----|-------|
| -  | -     |

**Valor do ISS retido na fonte no ano-calendário, por Município**

| UF | Município | Valor |
|----|-----------|-------|
| -  | -         | -     |

**Prestações de Serviços de Comunicação**

| UF onde o serviço foi prestado | Município onde o serviço foi prestado | Valor |
|--------------------------------|---------------------------------------|-------|
| -                              | -                                     | -     |

Informações sobre prestação de serviços de transporte de cargas interestadual e/ou intermunicipal, e de transporte intermunicipal e interestadual de passageiros autorizados no inciso VI do art. 17 da LC 123 com e sem substituição tributária

| UF de origem | Município onde se iniciou a prestação do serviço | Valor da Prestação (R\$) |
|--------------|--|--------------------------|
| -            | -  | -                        |

**4. Informações da Recepção da Declaração**

Data e Horário da transmissão da Declaração: 16/03/2016 17:13:52

Número do Recibo: 02.07.16076.0739428-3

Autenticação: 18177.63053.25934.57374

Número da Declaração: 186325572015001  
Autenticação: 18177.63053.25934.57374

Número do Recibo: 02.07.16076.0739428-3  
Página 4

Original Declaration

Tax Year 2014

Calendar Year 2013

Period Covered by the Declaration: 08/01/2013 to 12/31/2013

**1. Taxpayer Identification**

CNPJ of the Head Office: 18.632.557/0001-00  
Business Name: IMAGINE CLIQUE TECNOLOGIA DA INFORMACAO LTDA - ME  
Date of Registration in the CNPJ: 08/07/2013  
Accrual Basis  
Calculation Regime: 08/07/2013  
Date of Enrollment:

**1.1 CNPJ of the Branches Included in this Declaration:**

None

**2. Economic-Fiscal Information of the Legal Entity**

Capital gains R\$ 0.00

Number of employees at the beginning of the period covered by the declaration 0

Number of employees at the end of the period covered by the declaration 0

Revenue from direct exportation R\$ 0.00

Profit exceeding the limit referred to in §1 of Art. 6 of CGSN (Management Committee of Simples Nacional) Resolution No. 4 of 05/30/2007, in the period covered by this declaration R\$ 28,722.94

Total net gains obtained from variable income operations R\$ 0.00

**2.1 Revenue from exports through an export trading company**

CNPJ of the export trading company Amount

-

**2.2 Identification and Income of the Partners**

CPF of the partner: 367.431.828-85

Name: CAMILA SANDE

Tax-exempt income paid to the partner by the company R\$ 28,722.94

Taxable income paid to the partner by the company R\$ 0.00

Percentage of participation of the partner in the company's share 99.00%

capital on the last day of the period covered by the declaration

Income tax withheld at source on income paid to the partner by the ME/EPP (Small or Micro Enterprise) R\$ 0.00

**CPF of the partner: 383.218.028-18**

**Name: TISSILA GONCALVES CARDOSO**

Tax-exempt income paid to the partner by the company R\$ 0.00

Taxable income paid to the partner by the company R\$ 0.00

Percentage of participation of the partner in the company's share capital on the last day of the period covered by the declaration 1.00%

Income tax withheld at source on income paid to the partner by the ME/EPP R\$ 0.00

### 2.3 Electoral Campaign Donations

| CNPJ of the Beneficiary | Name of the Beneficiary | Type of Beneficiary | Donation Method | Amount |
|-------------------------|-------------------------|---------------------|-----------------|--------|
| -                       | -                       | -                   | -               | -      |

### 3. Economic and Fiscal Information of the Establishments

**Establishment: 18.632.557/0001-00 State: SP**

Initial inventory for the period covered by the declaration R\$ 0.00

Final inventory for the period covered by the declaration R\$ 0.00

Cash/Bank balance at the beginning of the period covered by the declaration R\$ 0.0

Cash/Bank balance at the end of the period covered by the declaration R\$ 2,346.36

Total purchases of goods for resale or industrialization in the period covered by the declaration R\$ 0.00

Total inward transfers of goods for resale or industrialization in the period covered by the declaration R\$ 0.00

Total outward transfers of goods for resale or industrialization in the period covered by the declaration R\$ 0.00

Total returns of sales of goods for resale or industrialization in the period covered by the declaration R\$ 0.00

|  |              |
|--|--------------|
| Total returns of purchases of goods for resale or industrialization in the period covered by the declaration | R\$ 0.00     |
| Total inflows in the period covered by the declaration   | R\$ 0.00     |
| Total expenses in the period covered by the declaration  | R\$ 1,520.00 |

**Total interstate inflows by State**

| State | Amount |
|-------|--------|
| -     | -      |

**Total interstate outflows by State**

| State | Amount |
|-------|--------|
| -     | -      |

**ISS (Tax on Service) amount withheld at source in the calendar year, by city**

| State | City | Amount |
|-------|------|--------|
| -     | -    | -      |

**Communication Services Provision**

| State where the service was provided | City where the service was provided | Amount |
|--------------------------------------|-------------------------------------|--------|
| -                                    | -                                   | -      |

**4. Declaration Receipt Information**

Date and Time of Declaration Submission: 03/31/2014 3:00:19 PM

Receipt Number: 02.07.14090.0791856-0

Authentication: 18334.63948.25928.57107

\*Simples Nacional - Brazilian Tax Regime for Legal Entities.

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

*Marina Viana*

---

Date: April 9, 2026



Declaração de Informações Socioeconômicas e  
Fiscais (DEFIS)

Declaração Original

Exercício 2014

Ano-Calendário 2013

Período abrangido pela Declaração: 01/08/2013 a 31/12/2013

**1. Identificação do Contribuinte**

CNPJ Matriz: 18.632.557/0001-00  
Nome empresarial: IMAGINE CLIQUE TECNOLOGIA DA INFORMACAO LTDA - ME  
Data de abertura no CNPJ: 07/08/2013  
Regime de Apuração: competência  
Data de opção: 07/08/2013

**1.1 CNPJ das Filiais Presentes nesta declaração:**

Nenhuma.

**2. Informações Econômico-Fiscais da Pessoa Jurídica**

|  |               |
|--|---------------|
| Ganhos de capital  | R\$ 0,00      |
| Quantidade de empregados no início do período abrangido pela declaração  | 0             |
| Quantidade de empregados no final do período abrangido pela declaração   | 0             |
| Receita proveniente de exportação direta   | R\$ 0,00      |
| Lucro superior ao limite de que trata o § 1º do art. 6º da resolução CGSN nº 4 de 30/05/2007, no período abrangido por esta declaração | R\$ 28.722,94 |
| Total de ganhos líquidos auferidos em operações de renda variável  | R\$ 0,00      |

**2.1 Receita proveniente de exportação por meio de comercial exportadora**

| CNPJ da comercial exportadora | Valor |
|-------------------------------|-------|
| -                             | -     |

**2.2 Identificação e Rendimentos dos Sócios**

CPF do sócio: 367.431.828-85

Nome: CAMILA SANDE

|   |               |
|---|---------------|
| Rendimentos isentos pagos ao sócio pela empresa                     | R\$ 28.722,94 |
| Rendimentos tributáveis pagos ao sócio pela empresa                 | R\$ 0,00      |
| Percentual de participação do sócio no capital social da empresa no | 99,00%        |

último dia do período abrangido pela declaração

Imposto de renda retido na fonte sobre os rendimentos pagos ao sócio  
pela ME/EPP R\$ 0,00

**CPF do sócio: 383.218.028-18**

**Nome: TISSILA GONCALVES CARDOSO**

Rendimentos isentos pagos ao sócio pela empresa R\$ 0,00

Rendimentos tributáveis pagos ao sócio pela empresa R\$ 0,00

Percentual de participação do sócio no capital social da empresa no  
último dia do período abrangido pela declaração 1,00%

Imposto de renda retido na fonte sobre os rendimentos pagos ao sócio  
pela ME/EPP R\$ 0,00

### 2.3 Doações à Campanha Eleitoral

| CNPJ do Beneficiário | Nome do Beneficiário | Tipo de Beneficiário | Forma de Doação | Valor |
|----------------------|----------------------|----------------------|-----------------|-------|
| -                    | -                    | -                    | -               | -     |

### 3. Informações Econômicas e Fiscais dos Estabelecimentos

**Estabelecimento: 18.632.557/0001-00 UF: SP**

Estoque inicial do período abrangido pela declaração R\$ 0,00

Estoque final do período abrangido pela declaração R\$ 0,00

Saldo em caixa/banco no início do período abrangido pela declaração R\$ 0,00

Saldo em caixa/banco no final do período abrangido pela declaração R\$ 2.346,36

Total de aquisições de mercadorias para comercialização ou  
industrialização no período abrangido pela declaração R\$ 0,00

Total de entradas de mercadorias por transferência para comercialização  
ou industrialização no período abrangido pela declaração R\$ 0,00

Total de saídas de mercadorias por transferência para comercialização ou  
industrialização no período abrangido pela declaração R\$ 0,00

Total de devoluções de vendas de mercadorias para comercialização ou  
industrialização no período abrangido pela declaração R\$ 0,00

|   |              |
|---|--------------|
| Total de devoluções de compras de mercadorias para comercialização ou industrialização no período abrangido pela declaração | R\$ 0,00     |
| Total de entradas no período abrangido pela declaração  | R\$ 0,00     |
| Total de despesas no período abrangido pela declaração  | R\$ 1.520,00 |

**Total de entradas interestaduais por UF**

| UF | Valor |
|----|-------|
| -  | -     |

**Total de saídas interestaduais por UF**

| UF | Valor |
|----|-------|
| -  | -     |

**Valor do ISS retido na fonte no ano-calendário, por Município**

| UF | Município | Valor |
|----|-----------|-------|
| -  | -         | -     |

**Prestações de Serviços de Comunicação**

| UF onde o serviço foi prestado | Município onde o serviço foi prestado | Valor |
|--------------------------------|---------------------------------------|-------|
| -                              | -                                     | -     |

**4. Informações da Recepção da Declaração**

Data e Horário da transmissão da Declaração: 31/03/2014 15:00:19

Número do Recibo: 02.07.14090.0791856-0

Autenticação: 18334.63948.25928.57107



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## Technology Director Salaries

Salaries Interviews

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Casas Bahia 3.7 ★

Cristiane RH 4.4 ★

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## Technology Director Salaries (Brazil) ⓘ

Experience

All the years of experience ▾

Base salary

**R\$ 8,000 - R\$ 20,000** / month

Average base salary of **R\$ 14,000** / month

About our data



Low confidence

Last updated: June 26, 2022

2 salaries sent

[How do we calculate compensation? ▾](#)

How do you view the average base salary range of R\$8,000-R\$20,000/month?

Low

It needs

High

**Exhibit B.V.  
Membership in a  
professional  
association(s)**



Association for  
Computing Machinery

*This is to certify that*

**Camila Sande De Godoy**

*having fulfilled the requirements for Professional Membership  
has been admitted as a member of  
the Association for Computing Machinery*

*Member Since*

February 2026

*Yannis Ioannidis, President*

*Association for Computing Machinery  
Advancing Computing as a Science & Profession*

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**Exhibit B.VI.  
Recognition for your  
achievements and  
significant  
contributions to your  
industry or field by  
your peers,  
government entities,  
professional or  
business  
organizations**

## Contact

[www.linkedin.com/in/deborahhh](https://www.linkedin.com/in/deborahhh)  
(LinkedIn)

## Top Skills

Programming

C

C++

## Languages

Spanish (Limited Working)

Portuguese (Native or Bilingual)

English (Native or Bilingual)

## Honors-Awards

Bronze Medal at the International  
Mathematical Olympiad (IMO)

Gold Medal at the Iberoamerican  
Mathematical Olympiad

Bronze Medal at Romanian Masters  
of Mathematics

Honorable Mention at the  
International Mathematical Olympiad  
(IMO)

Silver Medal at Olimpiada de  
Matemática del Cono Sur (Cono Sur  
Math Olympiad)

# Deborah Alves

Product Manager

São Paulo, São Paulo, Brazil

## Experience

Verzo

Senior Product Manager

September 2024 - Present (1 year 2 months)

Alice

Product

December 2021 - November 2022 (1 year)

São Paulo

Cuidas

3 years 7 months

Co-founder & COO

July 2020 - November 2021 (1 year 5 months)

Co-founder & CTO

May 2018 - July 2020 (2 years 3 months)

São Paulo Area, Brazil

Quora

Software Engineer

September 2015 - February 2017 (1 year 6 months)

Mountain View, CA

Worked as a fullstack software engineer in the Platform team, mostly focused on iOS development and internal Javascript frameworks. Some of my projects:

- Internationalization of the iOS app
- Structuring and automation of our iOS deployment process
- Major restructuring of our messaging system between web and native clients
- Implementing a framework to display modal interfaces on the iOS app

I was also responsible for organizing Quora Offroad, our internal hackathon.

BRASA - Brazilian Student Association

Co-founder and CTO

November 2014 - June 2015 (8 months)

Co-founded BRASA, a non-profit organization that aims to empower the next generation of Brazilian leaders by supporting and connecting Brazilians who study, studied or want to study abroad.

Recruited and led the technology team, a team of 10 people responsible for implementing BRASA's website, an internal database of members, an online store, the Brasinhas' blog, among other projects.

#### Harvard University

##### Applied Mathematics Course Assistant

February 2015 - May 2015 (4 months)

Cambridge, Massachusetts

Course assistant for a course on Graph Theory and Combinatorics.

#### Quora

##### Engineering Intern

June 2014 - August 2014 (3 months)

Mountain View, CA

Part of the Mobile team, worked with iOS development on several features for our iPhone and iPad apps.

#### Harvard University

##### Computer Science Course Assistant

February 2014 - May 2014 (4 months)

Cambridge, MA

Course assistant for a Data Structures and Algorithms course.

#### Formlabs

##### Software Intern

June 2013 - August 2013 (3 months)

Somerville, Massachusetts

Worked on the PreForm Software, which is used to send 3D models to the Form 1 3D Printer. Also improved internal logistics of the company by working on APIs for our online store and shipping tools, and other miscellaneous internal tasks.

#### Harvard University

##### Mathematics Course Assistant

August 2012 - May 2013 (10 months)

Cambridge, MA

Assistant for a Mathematics course on Linear Algebra and Real Analysis, during 2012-2013 academic year. Held weekly office hours to answer students' questions, taught weekly sections to review material, corrected problem sets and tests, and was awarded a Certificate of Distinction in Teaching.

### Harvard Student Agencies

iOS Developer

November 2012 - April 2013 (6 months)

Cambridge, Massachusetts

Worked as part of the iOS development team of HSA Rover, developing iPhone apps for different clients.

### Geekie

Intern

May 2012 - August 2012 (4 months)

São Paulo, Brazil

Worked on the development of Geekie's educational platform, using Javascript, HTML, CSS, and C#. Developed two educational projects with partner companies, and worked in the pedagogical section as a mathematics consultant.

### Colégio Etapa

Mathematics Olympiad Tutor

March 2011 - August 2011 (6 months)

São Paulo, Brazil

Mentored high school students for the selections to international mathematics olympiads.

---

## Education

Harvard University

Bachelor of Arts (BA), Computer Science and Mathematics · (2011 - 2015)

Colégio Etapa

· (2008 - 2010)

11/29/2025, São Paulo, Brazil

To USCIS,

I am Deborah Alves, Chief Technology Officer, Chief Operating Officer, and co-founder of Cuidas, a health technology company later acquired by Alice Saúde, a Brazilian health plan operator strongly based on technology and focused on primary care. I submit this letter in support of the immigration petition of Camila Sande de Godoy. I am currently a Senior Product Manager at Verzo, a health technology company, and hold a bachelor's degree in Computer Science and Mathematics from Harvard University. Throughout my career, I have held leadership positions in innovative organizations such as Quora, BRASA, Alice, and Cuidas, and have been recognized in international mathematics competitions, including the International Mathematical Olympiad and the Ibero-American Mathematical Olympiad.

I came to know Camila's work when we worked together at Cuidas. At the time, I served as CTO, COO, and co-founder of the company and was directly responsible for recruiting her for the position of Head of Products, following a rigorous selection process that I personally conducted. In this role, she led the Product, Communications, and Design teams and was responsible for the overall management of Cuidas' technology products, including the mobile app used by patients, doctors, and nurses, the web-based electronic medical record (EMR) system, and the back-office system that supported internal operations and the coordination of care provided by the healthcare team.

Our interaction was routine, as I directly supervised her and closely monitored project progress. We held frequent strategic alignment meetings and in-depth discussions on feature design, task prioritization, performance metrics, and user experience. This close contact allowed me to consistently observe Camila's ability to transform complex primary care workflows into clear and efficient digital solutions for patients, healthcare professionals, and the internal team.

Cuidas operated under a B2B model, offering continuous care and 24/7 primary care through a care coordination health team supported by a proprietary technology platform. Our main goal was to reduce healthcare costs for client companies, which typically consider health plans their second-largest expense after payroll, while also expanding access to quality care and improving employees' health outcomes. In this context, Camila's leadership of the Product, Communications, and Design teams was instrumental in translating this strategy into robust digital products and a seamless user journey for different user profiles.

+55 (11) 99726-7508



Under her direction, Cuidas' product solutions were continuously refined to provide increasingly effective support for our continuous care model, balancing clinical rigor with an accessible and reliable user experience. Camila demonstrated strong ability to lead multidisciplinary teams, a high sense of responsibility for results, and strategic vision aligned with both business needs and clinical requirements. These factors contributed significantly to strengthening Cuidas and to the positioning that led to its acquisition by Alice Saúde, a technology-driven health plan operator later recognized by Fast Company as one of the most innovative companies in Latin America.

I hold Camila Sande de Godoy in the highest regard. Her work at Cuidas demonstrates that she is a highly skilled professional in health technology and digital products, capable of operating in complex, high-responsibility, and heavily regulated environments, while maintaining meticulous attention to detail, a focus on measurable impact, and a collaborative attitude. I would certainly work with Camila again in the future and have personally recommended her to other companies following the sale of Cuidas, due to the confidence I place in her technical expertise, leadership ability, and professional integrity. I am convinced that her experience in leading digital health products can contribute significantly to innovation, cost efficiency, and the improvement of healthcare in the United States.

I recommend Camila Sande de Godoy's immigration petition with full confidence and remain available for any additional information that may be required.

Sincerely,



---

Deborah Alves  
Senior Product Manager, Verzo  
Former CTO, COO, and Co-founder, Cuidas

+55 (11) 99726-7508

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



\_\_\_\_\_ Date: April 6, 2026.

29/11/2025, São Paulo, Brasil

À USCIS,

Eu sou Deborah Alves, Chief Technology Officer, Chief Operating Officer e cofundadora da Cuidas, empresa de tecnologia em saúde posteriormente adquirida pela Alice Saúde, uma operadora brasileira de planos de saúde fortemente baseada em tecnologia e com foco na atenção primária. Apresento esta carta em apoio à petição imigratória de Camila Sande de Godoy. Atualmente, atuo como Senior Product Manager na Verzo, empresa de tecnologia em saúde, e possuo bacharelado em Ciência da Computação e Matemática pela Universidade de Harvard. Ao longo da minha carreira, ocupei posições de liderança em organizações inovadoras, como Quora, BRASA, Alice e Cuidas, e fui reconhecida em competições internacionais de matemática, incluindo a Olimpíada Internacional de Matemática e a Olimpíada Ibero-Americana de Matemática.

Passei a conhecer o trabalho de Camila quando trabalhamos juntas na Cuidas. Na época, exercia as funções de CTO, COO e cofundadora da empresa e fui diretamente responsável por recrutá-la para o cargo de Head de Produtos, após um processo seletivo rigoroso que conduzi pessoalmente. Nessa função, ela liderava as equipes de Produtos, Comunicação e Design e respondia pela gestão integral dos produtos de tecnologia da Cuidas, incluindo o aplicativo móvel utilizado por pacientes, médicos e enfermeiros, o sistema web de prontuário eletrônico (EMR) e o sistema de backoffice que apoiava as operações internas e a coordenação do cuidado prestado pela equipe de saúde.

Nossa interação era cotidiana, uma vez que eu supervisionava diretamente seu trabalho e acompanhava de perto a evolução dos projetos. Mantínhamos reuniões frequentes de alinhamento estratégico e discussões aprofundadas sobre o desenho de funcionalidades, a priorização de demandas, os indicadores de desempenho e a experiência do usuário. Esse contato próximo me permitiu observar, de forma consistente, a capacidade de Camila de transformar fluxos complexos de atenção primária em soluções digitais claras e eficientes para pacientes, profissionais de saúde e equipe interna.

A Cuidas operava sob um modelo B2B, ofertando cuidado contínuo e atenção primária 24 horas por dia, sete dias por semana, por meio de um time de saúde coordenador do cuidado apoiado por uma plataforma tecnológica proprietária. Nosso objetivo central era reduzir os custos de saúde das empresas clientes, que tipicamente têm os planos de saúde como seu segundo maior dispêndio após a folha de pagamento, ao mesmo tempo em que ampliávamos o acesso a cuidados de qualidade e melhorávamos os desfechos de saúde dos funcionários. Nesse contexto, a liderança de Camila, à frente das equipes de Produtos, Comunicação e Design, foi determinante para traduzir essa estratégia em produtos digitais robustos e em uma jornada de uso fluida para os diferentes perfis de usuários.

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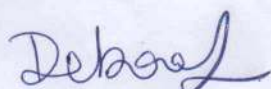


Sob sua direção, as soluções de produtos da Cuidas foram continuamente aperfeiçoadas para oferecer suporte cada vez mais eficiente ao nosso modelo de cuidado contínuo, conciliando rigor clínico com uma experiência de uso acessível e confiável. Camila demonstrou sólida capacidade de liderar equipes multidisciplinares, elevado senso de responsabilidade em relação aos resultados e visão estratégica alinhada tanto às necessidades do negócio quanto às exigências clínicas. Esses fatores contribuíram de maneira relevante para o fortalecimento da Cuidas e para o posicionamento que resultou em sua aquisição pela Alice Saúde, operadora de planos de saúde orientada por tecnologia que, posteriormente, foi reconhecida pela Fast Company como uma das empresas mais inovadoras da América Latina.

Tenho a mais alta consideração por Camila Sande de Godoy. Sua atuação na Cuidas evidencia uma profissional altamente qualificada em tecnologia e produtos digitais em saúde, capaz de operar em ambientes complexos, de grande responsabilidade e com forte componente regulatório, mantendo atenção rigorosa aos detalhes, foco no impacto mensurável e postura colaborativa. Eu certamente voltaria a trabalhar com Camila no futuro e já a recomendei pessoalmente a outras empresas após a venda da Cuidas, em razão da confiança que deposito em sua competência técnica, capacidade de liderança e integridade profissional. Estou convencida de que sua experiência em conduzir produtos digitais na área de saúde poderá contribuir de forma significativa para a inovação, a eficiência de custos e a melhoria do cuidado em saúde nos Estados Unidos.

Eu recomendo a petição de imigração de Camila Sande de Godoy, com plena convicção, e permaneço à disposição para quaisquer esclarecimentos adicionais que se façam necessários.

Atenciosamente,



---

Deborah Alves  
Senior Product Manager, Verzo  
Former CTO, COO, and Co-founder, Cuidas

## Contact

[www.linkedin.com/in/carolstrobel](https://www.linkedin.com/in/carolstrobel)  
(LinkedIn)

## Key skills

Startups  
Venture Capital  
Mergers & Acquisitions

## Languages

Spanish (Professional Working)  
Italian (Elementary)  
Portuguese (Native or Bilingual)  
English (Full Professional)

## Honors & Awards

Chevening Scholarship  
'Top Women In-house Counsel'  
Top Women Investors in Latin American Tech

# Carolina Strobel

Co-founder of Antler Brazil, Partner and Operating Partner at Redpoint Eventures, and Corporate Board Member  
São Paulo, State of São Paulo, Brazil

## Summary

Founding Partner of Antler Brazil, a global venture capital platform for early-stage startups, and Operating Partner at Redpoint Eventures, a leading venture fund in Latin America. I bring over 20 years of experience in technology investing, business building, and digital transformation.

I am committed to fostering innovation and social impact through technology-based investments that empower founders and organizations driving positive change across Latin America.

I have led VC and M&A transactions, co-authored industry frameworks, and serve on the boards of public companies. I am also a strong advocate for diversity and inclusion in the venture capital ecosystem.

---

## Work Experience

**Antler**  
Partner  
June 2022 - Present (3 years, 5 months)  
São Paulo, Brazil

**Redpoint Eventures**  
Operating Partner / COO  
December 2019 - Present (5 years, 11 months)

**Softplan**  
Board Member  
May 2022 - Present (3 years, 6 months)

**Randoncorp**  
Board Member  
April 2021 - Present (4 years, 7 months)

Anjos do Brasil  
Board Member (Pro Bono)  
September 2017 - Present (8 years, 2 months)

Getulio Vargas Foundation  
Guest Professor  
June 2020 - Present (5 years, 5 months)

Sinqia  
Board Member  
July 2022 - November 2023 (1 year, 5 months)  
São Paulo, Brazil

Fleury Medicina e Saúde  
Alternate Member of the Fiscal Council  
April 2019 - April 2023 (4 years, 1 month)

LG Lugar de Gente  
Board Member  
March 2021 - June 2022 (1 year, 4 months)

Diversidade em Conselho (Diversity in Boards) Program (PDeC)  
Mentee  
September 2020 - June 2022 (1 year, 10 months)

Beneficent Association for the Health - Military Police of the State of São Paulo  
Board Member  
June 2018 - March 2022 (3 years, 10 months)

Restoque S/A  
Director of Innovation  
June 2018 - December 2019 (1 year, 7 months)  
São Paulo, State of São Paulo

Intel Corporation  
Managing Counsel - Intel Capital Equity Latin America  
December 2001 - June 2018 (16 years, 7 months)  
São Paulo Area, Brazil  
Intel Capital General Counsel for Latin America

Regional corporate lawyer for over a decade. Responsible for private equity and venture capital deal analysis, antitrust, deal structuring, due diligence, drafting and negotiating investment documents, exit opportunities, corporate governance, M&A, and portfolio maintenance.

Also responsible for compliance planning and training programs for clients and the controlled portfolio.

Member of the Latin American Venture Capital Association (LAVCA) legal committee, responsible for drafting standard local investment documents (link below).

Board Member of the Brazilian Venture Capital and Private Equity Association (ABVCAP) (2005–2007).

Board Member at Anjos do Brasil (Angel Investing Nonprofit).

#### HSBC Bank

Legal Counsel and Compliance Officer

December 1996 - December 2001 (5 years, 1 month)

Private Banking/Foreign Exchange Compliance Officer and Legal Counsel.

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## Academic Background

Harvard Business School

OPM · (May 2025 - September 2027)

University of Sheffield

LLM, Law · (September 2000 - September 2001)

Federal University of Paraná

LLB, Law · (January 1991 - December 1996)

IBGC

Board Member Certification · (2017 - 2017)

Singularity University

EIP · (2019 - 2019)

December 2, 2025

To whom it may concern,

My name is Carolina Strobel, I am a co-founder of Antler Brazil, partner and Operating Partner at Redpoint Eventures, a venture capital fund with significant operations in Latin America. I have worked for over twenty years in the technology and innovation ecosystem, both in venture capital and M&A investments, as well as on the boards of directors of publicly traded companies and technology firms. I have been recognized with awards such as Top Women Investors in Latin American Tech and Top Women In-house Counsel, have had the opportunity to be selected as a Chevening Scholar, and have participated in committees and associations within the venture capital sector.

In this context, I feel qualified to assess the potential of founders of technology-based businesses. It is with this experience that I express my support for Ms. Camila Sande de Godoy's professional journey.

I met Ms. Godoy when she was selected to participate in the Antler Brazil residency program, a global venture capital platform focused on early-stage startups. Participants undergo a competitive selection process that considers technical background, proven execution, and entrepreneurial profile. In the cycle in which Ms. Godoy participated, 64 entrepreneurs with a strong track record in digital products and businesses were brought together, and she was among those selected to join this group.

During the program, I closely followed the development of the project that gave rise to TalkBlue, a company co-founded by Ms. Godoy. I participated in discussions regarding problem and solution definition, product design, market analysis, and business plan development. Camila demonstrated a strong understanding of the digital product development cycle and the ability to organize the necessary steps to bring a solution to market.

As a result of this work, TalkBlue was one of the startups selected at the end of the residency to receive an investment from Antler in the amount of US\$150,000, reflecting the institutional confidence in the founding team and the business's potential at that time. The investment decision takes into account, among other factors, the founders' accumulated experience in technology and digital products, as well as their ability to learn quickly from the market.

Throughout the period I worked with Ms. Godoy, she proved to be a committed, collaborative professional who was open to feedback, demonstrating ethical conduct in interactions with peers, mentors, and investors. She also showed strong communication skills, both in presenting the business's value proposition and in engaging with diverse audiences.

In my professional assessment, Ms. Camila Sande de Godoy combines solid experience in products and technology, maturity in relationships with partners, and a proven track record in early-stage startup environments. For this reason, I support her application and believe she is well-qualified to contribute to innovation and technology ecosystems in other countries.

December 2, 2025

I am available to provide any additional information that may be required.

Sincerely,

-----//**Signature**//-----

Carolina Strobel

Co-founder, Antler Brazil

Partner and Operating Partner, Redpoint Ventures

Email: [carol.strobel@antler.co](mailto:carol.strobel@antler.co)

Phone: +55 11 99132-5066

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



\_\_\_\_\_ Date: April 13, 2026.

A quem possa interessar,

Meu nome é Carolina Strobel, sou sócia-fundadora da Antler Brasil e sócia e Operating Partner na Redpoint Ventures, fundo de venture capital com atuação relevante na América Latina. Trabalho a mais de vinte anos no ecossistema de tecnologia e inovação, tanto em investimentos de venture capital e M&A quanto em conselhos de administração de companhias abertas e empresas de tecnologia. Fui reconhecida em prêmios como Top Women Investors in Latin American Tech e Top Women In-house Counsel, tive a oportunidade de ser selecionada como bolsista em Chevening e participei de comitês e associações do setor de capital de risco.

Nesse contexto, sinto-me habilitada a avaliar o potencial de fundadores e fundadoras de negócios de base tecnológica. É com essa experiência que manifesto meu apoio à trajetória profissional de Ms. Camila Sande de Godoy.

Conheci Ms. Godoy quando ela foi selecionada para participar do programa de residência da Antler Brasil, plataforma global de venture capital voltada a startups em estágio inicial. Os participantes passam por um processo seletivo competitivo, que considera trajetória técnica, execução comprovada e perfil empreendedor. No ciclo em que Ms. Godoy participou, 64 empreendedores com histórico consistente em produtos e negócios digitais foram reunidos, e ela foi uma das selecionadas para compor esse grupo.

Durante o programa, acompanhei de perto o desenvolvimento do projeto que deu origem à TalkBlue, empresa da qual Ms. Godoy foi co-fundadora. Participei das discussões relativas à definição de problema e solução, desenho de produto, análise de mercado e construção do plano de negócio. Camila demonstrou boa compreensão do ciclo de desenvolvimento de produtos digitais e capacidade de estruturar, de forma organizada, as etapas necessárias para levar uma solução ao mercado.


Como resultado desse trabalho, a TalkBlue foi uma das startups escolhidas ao final da residência para receber investimento da Antler, no valor de US\$ 150.000, o que reflete a confiança institucional no time fundador e no potencial do negócio naquele momento. A decisão de investimento leva em conta, entre outros fatores, a experiência acumulada pelos fundadores em tecnologia e produtos digitais, bem como sua capacidade de aprender rapidamente com o mercado.

Ao longo do período em que trabalhei com Ms. Godoy, ela se mostrou uma profissional comprometida, colaborativa e aberta a feedback, com postura ética nas interações com pares, mentores e investidores. Também demonstrou boa habilidade de comunicação, tanto na apresentação da proposta de valor do negócio quanto na interlocução com diferentes públicos.

Em minha avaliação profissional, Ms. Camila Sande de Godoy reúne experiência consistente em produtos e tecnologia, maturidade na relação com parceiros e um histórico concreto de atuação em ambiente de startups early stage. Por essa razão, apoio sua candidatura e considero que ela está qualificada para contribuir em ecossistemas de inovação e tecnologia em outros países.

Coloco-me à disposição para prestar quaisquer esclarecimentos adicionais que se fizerem necessários.

Atenciosamente,



Carolina Strobel  
Sócia-fundadora, Antler Brasil  
Sócia e Operating Partner, Redpoint Ventures  
E-mail: carol.strobel@antler.co  
Tel.: +55 11 99132-5066

## Contact

[www.linkedin.com/in/cabuto](https://www.linkedin.com/in/cabuto)  
(LinkedIn)

## Top Skills

Capital Markets  
Tokenization  
Data Engineering

## Languages

English (Full Professional)  
Spanish (Full Professional)  
Portuguese (Native or Bilingual)

# Bruno Cabuto

CTO at Liqi • 3x Founder • Exited Linker Bank • Mentor  
São Paulo, Brazil

## Summary

Technology executive with over 20 years of experience leading engineering, product, and data.

Scaled teams from 0 to 200+ people and drove a 10x increase in the customer base.

Implemented AI solutions that reduced operational losses by over 10%.

Led operational digitization efforts, eliminating manual interventions and reducing operational costs. Managed payment initiatives across three countries and integrations that expanded user bases.

Internalized and refactored legacy platforms, implementing API-driven architectures and technologies such as PIX and Open Banking from the ground up.

Founded three startups with one exit. Tripled operational scale and built technology that supported Seed and Series A investment rounds. Proven experience in post-M&A integrations and building high-performance technical teams.

Focused on connecting technology to measurable business outcomes, with proven experience in cost reduction, operational efficiency improvement, and innovation in complex corporate environments.

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## Work Experience

Liqi Digital Assets

CTO

April 2025 - Present (7 months)

Leading the Tech, Design, and Product teams.

## Brazilian Startup Association

Startup Mentor

May 2023 - April 2025 (2 years)

Startup mentor for all stages, from early stage to internationalization and M&A.

## Payssego

Cofounder

April 2024 - March 2025 (1 year)

## Smart Break

1 year 7 months

Advisor

January 2024 - February 2025 (1 year 2 months)

## Interim Director

August 2023 - January 2024 (6 months)

Managed 20+ professionals across Engineering, Machine Learning, and Data teams, implementing AI-driven solutions that reduced inventory losses by over 20% while optimizing operational efficiency.

## Omie

Software Engineering Director

September 2021 - August 2023 (2 years)

- Led banking integration into ERP platform, enabling seamless financial operations within existing business workflows.
- Introduced accounting functionalities into internet banking solution, expanding platform capabilities for comprehensive financial management.
- Streamlined financial processes for users by integrating banking and accounting operations, improving operational efficiency.
- Positioned platforms as comprehensive business solutions through strategic feature development and cross-platform integration.

## Linker

CTO & Partner

September 2020 - August 2023 (3 years)

Acquired by Omie for R\$ 120 million (exit)

Head of Software Engineering, Mobile, Infrastructure, DevOps, Data, Cyber Security and Quality Assurance.

Linker Bank was a digital account fully focused on SMEs.

- Scaled the Software Engineering team and built comprehensive CyberSec, Data, and Infrastructure strategies from scratch to full operational capacity.
- Implemented security solutions including brute force and man-in-the-middle attack blocking systems, and executed penetration testing routines.
- Optimized cloud infrastructure through cost management and reduction initiatives, improving operational efficiency.
- Built data architecture including data pipelines and BI solutions to support business intelligence and analytics.
- Automated development processes by implementing CI/CD pipelines and improving software delivery workflows.
- Enhanced team maturity by aligning software engineering and delivery practices with Product and Design roadmaps.
- Developed technical leadership by mentoring and growing new leaders who continue to support the company's growth.

### Mercado Livre

Engineering Manager

November 2019 - October 2020 (1 year)

Led multiple Online Payment initiatives across 3 countries (Brazil, Argentina, USA). Key projects included the strategic Disney+ and Mercado Pago integration that substantially expanded the payment platform's user base in Brazil, among other critical initiatives that drove platform growth.

### Dasa

Head of Software Engineering

December 2017 - November 2019 (2 years)

Scaled and led an organization of + , including tech managers, solution architects, SRE engineers, full stack developers, data engineers, data scientists, BI analysts, QAs, scrum masters, POs, and product designers.

Drove digital transformation that automated critical service processes, significantly reduced operational costs, and enabled agile integration of multiple acquisitions. The new platform eliminated human intervention in appointment scheduling, processing thousands of online bookings daily.

Built from scratch and scaled the User Experience team, hiring UX Designers, Writers, Researchers, UI Specialists, UX Analytics, and Content Specialists.

This high-performance team revolutionized user experience across all Dasa products, delivering:

- across hospitals and laboratories
- in digital journeys
- of online services by patients
- exam scheduling time

#### Zoom & Buscapé

Head of PMO

January 2017 - December 2017 (1 year)

#### C&A Brasil

Tech Lead

2012 - 2016 (4 years)

#### Claro Brasil

Software Engineer

2005 - 2012 (7 years)

#### Stefanini

Backend Developer

2003 - 2005 (2 years)

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## Education

#### FIA Business School

Lato Sensu Graduate Studies - MBA, IT Management · (2014 – 2015)

#### The University of British Columbia

UBC Vancouver English Experience Program (UBC-VEEP) · (January 2018 - April 2018)

FIAP

Lato Sensu Graduate Studies - MBA, Project Management · (2010 - 2011)

São Judas Tadeu University

Bachelor's Degree, Computer Science · (2003 - 2006)

São Paulo, Brazil - 11/17/2025

To the Citizenship and Immigration Services authority,

My name is Bruno Cabuto, and I work as Chief Technology Officer at Liqi Digital Assets in São Paulo, Brazil. I have a Bachelor's degree in Computer Science from São Judas Tadeu University and hold lato sensu graduate degrees: an MBA in Project Management from FIAP and an MBA in IT Management from FIA Business School. For over twenty years in a technology career, I have held leadership positions at companies such as Dasa, Mercado Livre, Omie, and Linker Bank, in addition to founding three startups and gaining hands-on experience in software engineering, technical team management, and digital transformation in complex corporate environments.

I met Camila Sande de Godoy professionally at Dasa, where I held the position of Head of Software Engineering and she worked as an IT Specialist. Ms. Godoy was a member of the product team and reported directly to me, which involved daily interactions regarding priorities, technical challenges, and performance tracking. In addition to her project leadership, I served as Ms. Godoy's mentor at the company, guiding her in both technical and strategic decisions as well as in career development. In this role, I was responsible for formally evaluating her performance and clearly observed her level of excellence as an IT specialist and product manager.

During the period we worked together, Ms. Godoy simultaneously led three technology products built from the ground up, all of strategic importance to Dasa, the largest integrated healthcare network in Brazil, operating in diagnostic medicine, hospitals, oncology, genomics, care coordination, and telemedicine. The first of these projects was the patient MDM (Master Data Management), a highly complex technical solution designed to serve as the central database for all company systems. Under her leadership, this product enabled the deduplication and enrichment of data from more than 70 million patients in Brazil, allowing the creation of a unified health record. Based on this foundation, physicians gained an integrated view of patients, enabling more accurate decision-making and a more proactive approach to disease prevention and treatment. The MDM was integrated into all major Dasa systems and also served as the foundation for the development of new products, such as the NAV platform, where patients can access their medical test results online, regardless of the laboratory or hospital used.

The second product led by Ms. Godoy was a mobile application designed for hospital physicians. This application was developed with the goal of providing agility, accuracy, and proactivity in patient care, giving doctors direct access on their mobile devices to complex test results, such as imaging, blood tests, pathology, and microbiology. This solution concretely optimized the care workflow and clinical decision-making by centralizing critical information in a secure mobile interface for immediate use at the bedside.

The third product was Dasa's exam scheduling system via WhatsApp, which positioned the company as the first chatbot case on WhatsApp in Brazil. Ms. Godoy's leadership in this initiative brought significant convenience to patients, simplifying the exam scheduling process and reducing the need for human assistance in repetitive tasks, resulting in meaningful gains in operational efficiency and an improved user experience in healthcare services.



These three products represent measurable achievements in technological integration, information quality, and direct impact on the patient journey. The patient MDM consolidated over 70 million records into a unified database, enabling better-informed medical decisions and the emergence of new digital services. The mobile application for hospital physicians elevated the level of care response by allowing healthcare professionals to access detailed clinical data in real time. Meanwhile, the WhatsApp scheduling chatbot introduced an innovative and scalable channel for patient interaction, reinforcing Dasa's role as a benchmark in process digitalization within the healthcare sector.

In all these projects, what sets Ms. Godoy apart from other professionals in the field is the rare combination of a solid technical background in software engineering and mastery of product management. Having worked as a software engineer, Ms. Godoy has a comprehensive understanding of all stages of software development, from architecture design to production deployment and continuous solution evolution. At Dasa, she led one of the organization's most complex products, the patient MDM, considered the company's core and the starting point for other high-impact software products that remain in operation. Her ability to navigate technology, product, and digital marketing, combined with experience leading multiple squads simultaneously, was decisive for the success and scalability of these initiatives.

If I had the opportunity to work with Ms. Godoy again in the future, I would do so without hesitation. She is an extremely competent and experienced professional, with a comprehensive vision of technology, product, and digital strategies. I wholeheartedly recommend Ms. Godoy for high-responsibility projects, confident that her combination of technical leadership, product thinking, and experience in scalable solutions will make significant contributions to any technological ecosystem in which she is involved.

Sincerely,



**Bruno Cabuto**

Chief Technology Officer, Liqi Digital Assets

bruno.cabuto@gmail.com

+55 11 99476 3857



I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



\_\_\_\_\_ Date: April 7, 2026.

São Paulo, Brasil - 17/11/2025

Para o órgão de Serviços de Cidadania e Imigração,

Meu nome é Bruno Cabuto e atuo como Chief Technology Officer da Liqi Digital Assets, em São Paulo, Brasil. Sou bacharel em Ciência da Computação pela Universidade São Judas Tadeu e possuo pós-graduações lato sensu: MBA em Project Management pela FIAP e MBA em IT Management pela FIA Business School. Ao longo de mais de vinte anos de carreira em tecnologia, exerci cargos de liderança em empresas como Dasa, Mercado Livre, Omie e Linker Bank, além de ter fundado três startups e acumulado experiência prática em engenharia de software, gestão de times técnicos e transformação digital em ambientes corporativos complexos.

Conheci profissionalmente Camila Sande de Godoy na Dasa, onde ocupei o cargo de Head of Software Engineering e ela atuava como Especialista de TI. Ms. Godoy era integrante do time de produtos e se reportava diretamente a mim, o que implicou interações diárias sobre prioridades, desafios técnicos e o acompanhamento de resultados. Além de sua liderança em projetos, exerci o papel de mentor de Ms. Godoy na empresa, orientando-a tanto em decisões técnicas e estratégicas quanto em aspectos de desenvolvimento de carreira. Nessa posição, fui responsável por avaliar formalmente seu desempenho e observei com clareza seu nível de excelência como especialista de TI e gestora de produtos.

Durante o período em que trabalhamos juntos, Ms. Godoy liderou, em paralelo, três produtos de tecnologia construídos do zero, todos de importância estratégica para a Dasa, a maior rede de saúde integrada do Brasil, atuando em medicina diagnóstica, hospitais, oncologia, genômica, coordenação de cuidado e telemedicina. O primeiro desses projetos foi o MDM de pacientes, Master Data Management, uma solução de altíssima complexidade técnica concebida para servir de banco de dados central de todos os sistemas da empresa. Sob sua liderança, esse produto viabilizou a deduplicação e o enriquecimento dos dados de mais de 70 milhões de pacientes no Brasil, permitindo a criação de um histórico unificado de saúde. A partir dessa base, médicos passaram a ter uma visão integrada do paciente, o que viabilizou decisões mais assertivas e uma atuação mais proativa na prevenção e no tratamento de doenças. O MDM foi integrado a todos os principais sistemas da Dasa e ainda serviu de fundamento para o desenvolvimento de novos produtos, como a plataforma NAV, na qual pacientes podem acessar seus exames online, independentemente do laboratório ou hospital utilizado.

O segundo produto liderado por Ms. Godoy foi um aplicativo móvel voltado a médicos hospitalares. Esse aplicativo foi desenvolvido com o objetivo de oferecer agilidade, precisão e proatividade no cuidado aos pacientes, fornecendo aos médicos, diretamente em seus celulares, acesso a resultados de exames complexos, como de imagem, de sangue, de anatomia patológica e de microbiologia. Essa solução otimizou de forma concreta o fluxo de atendimento e a tomada de decisão clínica ao concentrar informações críticas em uma interface móvel segura e de uso imediato, à beira do leito.

O terceiro produto foi o sistema de agendamento de exames via WhatsApp da Dasa, responsável por posicionar a empresa como o primeiro case de chatbot no WhatsApp do Brasil. A liderança de Ms. Godoy nessa iniciativa trouxe conveniência significativa aos pacientes, facilitando o processo de marcação de exames e reduzindo a necessidade de atendimento humano para tarefas repetitivas, o que resultou em ganhos relevantes de eficiência operacional e no aprimoramento da experiência do usuário nos serviços de saúde.



Esses três produtos representam conquistas mensuráveis em integração tecnológica, qualidade da informação e impacto direto na jornada do paciente. O MDM de pacientes consolidou mais de 70 milhões de registros em uma base unificada, possibilitando decisões médicas mais bem embasadas e o surgimento de novos serviços digitais. O aplicativo para médicos hospitalares elevou o nível de resposta assistencial ao permitir que profissionais de saúde tivessem acesso a dados clínicos detalhados em tempo real. Já o chatbot de agendamento via WhatsApp introduziu um canal inovador e escalável de interação com pacientes, reforçando o papel da Dasa como referência na digitalização de processos na área da saúde.

Em todos esses projetos, o que diferencia Ms. Godoy de outros profissionais da área é a combinação rara entre sólida formação técnica em engenharia de software e domínio de gestão de produtos. Por já ter atuado como engenheira de software, Ms. Godoy possui uma visão completa de todas as etapas de construção de um software, desde a concepção da arquitetura até a entrega em produção e a evolução contínua da solução. Na Dasa, ela assumiu a liderança de um dos produtos mais complexos da organização, o MDM de pacientes, considerado o coração da empresa e ponto de partida para outros produtos de software de alto impacto que permanecem em operação. Sua capacidade de transitar entre tecnologia, produto e marketing digital, aliada à experiência em liderar múltiplos squads simultaneamente, foi decisiva para o sucesso e a escalabilidade dessas iniciativas.

Se eu tivesse a oportunidade de trabalhar novamente com Ms. Godoy no futuro, o faria sem qualquer hesitação. Ela é uma profissional extremamente competente e experiente no que faz, com visão abrangente de tecnologia, produto e estratégias digitais. Recomendo Ms. Godoy com plena convicção para atuar em projetos de alta responsabilidade, certo de que sua combinação de liderança técnica, pensamento de produto e experiência em soluções escaláveis trará contribuições significativas para qualquer ecossistema tecnológico em que estiver inserida.

Atenciosamente,



**Bruno Cabuto**

Chief Technology Officer, Liqi Digital Assets

bruno.cabuto@gmail.com

+55 11 99476 3857



## Contact

[www.linkedin.com/in/gabrieltokunaga](http://www.linkedin.com/in/gabrieltokunaga) (LinkedIn)  
[www.projeto22.com.br](http://www.projeto22.com.br) (Company)

## Key skills

Operating Systems  
Scrum  
UML

## Certifications

Leadership Fundamentals

# Gabriel Tokunaga

CEO at Projeto 22  
São Paulo, State of São Paulo, Brazil

## Work Experience

Projeto 22  
CEO  
September 2018 - Present (7 years, 2 months)  
São Paulo and Region, Brazil

5A Attiva  
Commercial Manager  
January 2018 - August 2018 (8 months)  
São Paulo Area, Brazil

Managed the 5A sales team focusing on bodyshop and headhunting services. Developed new business strategies with the Hunter team and managed existing clients with the Farm team.

5A Consultoria  
11 years, 9 months  
Senior Account Manager  
January 2007 - December 2017 (11 years)  
São Paulo Area, Brazil

Expertise in outsourcing technology professionals, projects, and products.

Prospecting new clients and managing the company's active clients, focusing on headhunting and bodyshop services. "Hunter and Farm".

Account management strategy;  
Routine and prospecting visits;  
Leading client meetings;  
Building relationships, monitoring, and providing feedback to third-party staff;  
Managing client billing;  
Opening requests and strategizing the search for professionals;  
Negotiating service closures and contract renewals;  
Managing the internal team to support the accounts;

Within the client portfolio I managed, we closed contracts for over 2,000 professionals. At my last record, I had 300 active professionals in my cell alone, with an average monthly revenue of 3.5 million.

#### Business Manager

April 2006 - January 2007 (10 months)

São Paulo and Region, Brazil

Supported the company's commercial managers. Responsibilities included entering information into the commercial system, mapping the prospect portfolio, identifying new companies for the client base, scheduling meetings for business managers, among other activities.

---

## Education

#### Ibirapuera University

Bachelor's Degree in Business Administration · (2006 - 2009)

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



\_\_\_\_\_ Date: April 13, 2026.

## Contato

[www.linkedin.com/in/gabrieltokunaga](http://www.linkedin.com/in/gabrieltokunaga) (LinkedIn)  
[www.projeto22.com.br](http://www.projeto22.com.br) (Company)

## Principais competências

Operating Systems  
Scrum  
UML

## Certifications

Fundamentos de Liderança

# Gabriel Tokunaga

CEO na Projeto 22  
São Paulo, São Paulo, Brazil

## Experiência

Projeto 22  
CEO  
setembro de 2018 - Present (7 anos 2 meses)  
São Paulo e Região, Brasil

5A Attiva  
Gerente comercial  
janeiro de 2018 - agosto de 2018 (8 meses)  
São Paulo Area, Brazil

Gerenciamento da equipe de vendas da 5A com foco em serviços de bodyshop e hunting.  
Estratégia de novos negócios com a equipe Hunter e condução dos clientes ativos com a equipe Farm.

5A Consultoria  
11 anos 9 meses  
Gerente de contas sênior  
janeiro de 2007 - dezembro de 2017 (11 anos)  
São Paulo Area, Brazil

Perfil especialista em terceirização de profissionais de tecnologia, projetos e produtos.

Prospecção de novos clientes e gestão de clientes ativos da empresa, com foco em hunting e bodyshop. "Hunter e Farm"

Estratégia de atuação das contas;  
Visitas de rotina e de prospecção;  
Condução de reuniões em clientes;  
Relacionamento, acompanhamento e feedback aos colaboradores terceiros;  
Gestão do faturamento dos clientes;  
Abertura de demanda e estratégia de busca dos profissionais;  
Negociação de fechamento do serviço e renovação de contrato;  
Gerenciamento de equipe interna para atendimento das contas;

Dentro da carteira de clientes que eu gerenciava, fechamos mais de 2.000 profissionais. Como ultimo registro cheguei a 300 profissionais ativos apenas na minha célula, com uma média de 3.5 mi de faturamento mensal.

### Gestor de Negócios

abril de 2006 - janeiro de 2007 (10 meses)

São Paulo e Região, Brasil

Apoio aos gestores comerciais da empresa. Inclusão de informação no sistema comercial, mapeamento da carteira de prospects, busca de novas empresas para base de clientes, agendamento de reuniões para gestores de negócios, entre outras atividades.

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## Formação acadêmica

Universidade Ibirapuera

Administração, Administração de Empresas · (2006 - 2009)

November 26, 2025, São Paulo, Brazil

To the Immigration Officer of the United States,

My name is Gabriel Tokunaga, and I serve as Chief Executive Officer of Projeto 22, a company specializing in recruiting and placing technology talent for large companies and projects in Brazil. I hold a degree in Business Administration from Ibirapuera University and have accumulated nineteen years of experience in hiring technology professionals, including serving as a senior account manager and commercial manager at 5A Consultoria, where I was responsible for prospecting, managing, and developing a broad portfolio of corporate clients, as well as leading recruitment teams focused on bodyshop and headhunting services. Throughout this trajectory, I have been directly involved in the selection and monitoring of thousands of IT professionals, which enables me to confidently assess the technical competence, performance, and potential of each candidate.

I came to know Camila Sande de Godoy professionally during the period in which I worked at 5A Consultoria, where we maintained a successful professional relationship over four years. Ms. Godoy worked as a software engineer on different large-scale projects for clients of 5A Consultoria, while I was responsible for her placement in new opportunities, monitoring her performance with the contracting companies, and providing recurring feedback on her career and performance in each project. We held monthly meetings to discuss results, client expectations, and possible technical challenges, which allowed me to closely observe the consistency of her deliveries and her professional growth.

Throughout this period, Ms. Godoy was assigned to relevant projects at prominent Brazilian companies such as Buscapé, Isobar, and PagSeguro, all of which operate in highly complex digital environments. At Buscapé, an e-commerce platform focused on comparing products and prices from various online stores, Ms. Godoy worked between November 2016 and July 2017 as a software engineer, using a set of technologies that were innovative at the time, such as AngularJS, React, Node.js, HTML5, JavaScript, CSS3, Sass, Less, jQuery, Jasmine, Grunt, and Gulp. Her contribution was focused on the development and evolution of the company's software, in a context that required strong technical capability and adaptability to a large-scale e-commerce product.

At Isobar, an advertising agency where Ms. Godoy worked from June 2014 to July 2016, her performance was even more outstanding. She joined as a software engineer and, over the course of the project, was promoted to Tech Lead, taking on technical leadership responsibilities. In this context, Ms. Godoy participated in the development of the FIAT car brand's website and contributed to a project considered innovative in the Brazilian market at the time, as it allowed customers to configure their vehicle directly on the website in a personalized way and send the order to the dealership exactly according to the configuration made online. In 2014, no other car website in Brazil offered this level of customization and digital journey, which demonstrates the pioneering nature of the solution and the relevance of the work developed.



In the PagSeguro project, a Brazilian fintech and digital bank belonging to the UOL group, Ms. Godoy worked between June 2013 and June 2014 as a software engineer in the development of the company's payment system. In this context, she worked with technologies such as HTML5, JavaScript, CSS3, Java, and jQuery, in a cross-browser development environment and in the maintenance of an extremely complex and large-scale payment system. The project required teamwork, careful selection of the most appropriate technologies, and the implementation of solutions that would facilitate the system's continuous maintenance, areas in which Ms. Godoy demonstrated a solid professional approach aligned with the client's needs.

In all these initiatives, Ms. Godoy's distinguishing qualities became evident. She is an extremely reliable professional who worked for years as a software engineer on various projects at 5A Consultoria, maintaining consistent and positive relationships with clients. Her promotion to the position of Tech Lead by the client Isobar, based on her demonstrated performance, is an objective indicator of her recognition in the field. In addition to her technical expertise, Ms. Godoy has a communicative and collaborative profile, with the ability to engage with different stakeholders, absorb feedback, and translate this information into concrete improvements in software products.

If I had the opportunity to work with Ms. Godoy again, I certainly would. Throughout the four years during which I closely followed her work, she demonstrated competence, responsibility, and an above-average level of reliability, consistently honoring commitments and delivering solid results in complex projects. I recommend Ms. Godoy without any hesitation for new initiatives, convinced that her experience in software engineering, combined with her professional attitude and technical leadership skills, will continue to generate a positive impact in any technology organization she joins.

Sincerely,



Gabriel Tokunaga  
Chief Executive Officer, Project 22  
gabriel.tokunaga@projeto22.com.br  
+55 11 98105 9402

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



\_\_\_\_\_ Date: April 13, 2026.

26 de novembro de 2025, São Paulo, Brasil

Ao Oficial de Imigração dos Estados Unidos,

Meu nome é Gabriel Tokunaga e atuo como Chief Executive Officer da Projeto 22, empresa especializada no recrutamento e na alocação de talentos em tecnologia para grandes empresas e projetos no Brasil. Sou formado em Administração de Empresas pela Universidade Ibirapuera e acumulo dezenove anos de experiência na contratação de profissionais de tecnologia, incluindo atuação como gerente de contas sênior e gerente comercial na 5A Consultoria, onde fui responsável pela prospecção, gestão e desenvolvimento de uma ampla carteira de clientes corporativos e pela condução de equipes de recrutamento focadas em serviços de bodyshop e hunting. Ao longo dessa trajetória, participei diretamente da seleção e do acompanhamento de milhares de profissionais de TI, o que me permite avaliar com segurança a competência técnica, o desempenho e o potencial de cada candidato.

Conheci profissionalmente Camila Sande de Godoy durante o período em que trabalhei na 5A Consultoria, onde mantivemos uma relação profissional bem-sucedida ao longo de quatro anos. Ms. Godoy atuava como engenheira de software em diferentes projetos de grande porte para clientes da 5A Consultoria, enquanto eu era o responsável por sua alocação em novas oportunidades, pelo acompanhamento de seu desempenho junto às empresas contratantes e pelo fornecimento de feedbacks recorrentes sobre sua carreira e seu desempenho em cada projeto. Tínhamos reuniões mensais para tratar dos resultados, das expectativas dos clientes e de possíveis desafios técnicos, o que me permitiu observar de perto a consistência de suas entregas e a evolução profissional.

Ao longo desse período, Ms. Godoy foi alocada em projetos relevantes em empresas brasileiras de destaque, como Buscapé, Isobar e PagSeguro, todas com forte atuação em ambientes digitais de alta complexidade. Na empresa Buscapé, plataforma de comércio eletrônico voltada à comparação de produtos e preços de diversas lojas online, Ms. Godoy atuou entre novembro de 2016 e julho de 2017 como engenheira de software, utilizando um conjunto de tecnologias inovadoras à época, como AngularJS, React, Node.js, HTML5, JavaScript, CSS3, Sass, Less, jQuery, Jasmine, Grunt e Gulp. Sua contribuição foi direcionada à construção e à evolução do software da empresa, em um contexto que exigia alta capacidade técnica e adaptação a um produto de grande escala no comércio eletrônico.

Na Isobar, agência de publicidade onde Ms. Godoy atuou de junho de 2014 a julho de 2016, seu desempenho foi ainda mais expressivo. Ela ingressou como engenheira de software e, ao longo do projeto, foi promovida a Tech Lead, assumindo a responsabilidade de liderança técnica. Nesse contexto, Ms. Godoy participou da construção do site da marca de carros FIAT e contribuiu para um projeto considerado inovador no mercado brasileiro à época, pois permitia que o cliente montasse seu veículo diretamente no site, de forma personalizada, e enviasse o pedido à concessionária exatamente conforme a configuração realizada online. Em 2014, nenhum outro site de carros no Brasil oferecia esse nível de customização e jornada digital, o que demonstra o caráter pioneiro da solução e a relevância do trabalho desenvolvido.



No projeto do PagSeguro, fintech e banco digital brasileiro pertencente ao grupo UOL, Ms. Godoy atuou entre junho de 2013 e junho de 2014 como engenheira de software no desenvolvimento do sistema de pagamentos da empresa. Nesse cenário, ela trabalhou com tecnologias como HTML5, JavaScript, CSS3, Java e jQuery, em um ambiente de desenvolvimento cross-browser e na manutenção de um sistema de pagamentos extremamente complexo e de grande escala. O projeto exigia trabalho em equipe, escolha criteriosa das tecnologias mais adequadas e implementação de soluções que facilitassem a manutenção contínua do sistema, aspectos em que Ms. Godoy demonstrou postura profissional sólida e alinhada às necessidades do cliente.

Em todas essas iniciativas, o diferencial de Ms. Godoy ficou evidente. Ela é uma profissional extremamente confiável, que atuou por anos como engenheira de software em diversos projetos da 5A Consultoria, mantendo relacionamentos consistentes e positivos com os clientes. Sua promoção ao cargo de Tech Lead pelo cliente Isobar, com base no desempenho demonstrado, é um indicador objetivo de seu reconhecimento em campo. Além do domínio técnico, Ms. Godoy apresenta um perfil comunicativo e colaborativo, com capacidade de dialogar com diferentes stakeholders, absorver feedbacks e transformar essas informações em melhorias concretas nos produtos de software.

Se eu tivesse a oportunidade de trabalhar novamente com Ms. Godoy, certamente o faria. Ao longo dos quatro anos em que acompanhei de perto sua atuação, ela demonstrou competência, responsabilidade e um nível de confiança acima da média, sempre honrando compromissos e entregando resultados sólidos em projetos complexos. Recomendo Ms. Godoy, sem qualquer hesitação, para atuar em novas iniciativas, convencido de que sua experiência em engenharia de software, aliada à sua postura profissional e à capacidade de liderança técnica, continuará gerando impacto positivo em qualquer organização de tecnologia em que venha a colaborar.

Atenciosamente,



Gabriel Tokunaga  
Chief Executive Officer, Projeto 22  
gabriel.tokunaga@projeto22.com.br  
+55 11 98105 9402

## Contact

[www.linkedin.com/in/franhaydin](https://www.linkedin.com/in/franhaydin)  
(LinkedIn)

## Top Skills

Communication

Leadership

Relationship Building

# Franklin von Haydin

Leader in Digital Portals at Santander Brazil | Digital Transformation and Strategies | Experience in the Banking Sector  
São Paulo, State of São Paulo, Brazil

## Summary

Professional with 20+ years of experience in IT and Digital Marketing. Specialist in operations management, ongoing maintenance, and support, acting as a link between client and production.

Solid experience in pre- and post-sales of projects, leadership of multidisciplinary teams, and quality management, ensuring error reduction and operational efficiency.

Founder of DL.ONE, an agency with 11+ years in the market, focused on digital solutions, graphic design, and consulting, combining creativity, intelligence, and technology to deliver high-impact results.

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## Work Experience

### Santander Brazil

Portals, Mobile, and Apps

September 2020 - Present (5 years, 2 months)

São Paulo, Brazil

### DL.ONE Web Management

Owner

January 1998 - Present (27 years, 10 months)

São Paulo, Brazil

Focused on digital solutions, graphic design, and consulting, combining creativity, intelligence, and technology to deliver high-impact results.

### Qintess

Digital Customer Experience Operations Manager

2018 - September 2020 (2 years)

São Paulo and Region, Brazil

### Resource IT Solutions

## Digital Marketing Operations Manager

December 2009 - September 2020 (10 years, 10 months)

- Position: Digital Studio Unit Manager / Client Services and Management of Web Operations and Projects

- Santander Brazil Group / Citibank / Marítima - [[www.resource.com.br](http://www.resource.com.br)]

Manager of the Digital Studio Unit, responsible for a multidisciplinary team including Project Coordinators, Information Architects, Designers, Copywriters and Journalists, Programmers, and Interface Developers. Web Operations Management, Participation in bids (RFPs), Brand Integration, Web Project Management, Proposal Development (Project Charge - Planning, Scope, Timeline, Resources, Costs, HR Relations), Team Planning, Risk Management, Procurement Management, and Project Integration, Account Management and Client Service, including payroll, budgeting, and profitability control. Project management based on PMBOK methodologies.

## HOLD TI

Digital Studio Unit Manager / Client Services and Management of Web Operations and Projects

August 2004 - November 2009 (5 years, 4 months)

- Position: Digital Studio Unit Manager / Client Services and Management of Web Operations and Projects

- Banco Real / Citibank / Santander Brazil Group - [[www.hold.com.br](http://www.hold.com.br)]

- Responsibilities: Banco Real group portals, including Banco Real Portal, Espaço Real University Portal, Espaço Real Medical Portal, Bandepe, ABN AMRO Asset Management, Escola Brasil Project, Advisor Portal, Investment Portal, as well as sections for Mortgage Credit / Cards and Intranet. Internal demands such as redesign of institutional websites HOLD and BBKO, and the internal communication tool - HOLD Intranet. Brand integration for HOLD and BBKO. I am the Digital Studio Unit Manager, responsible for a team of 28 professionals across roles including Project Coordinator, Information Architect, Art Director and Designer, Copywriter and Journalists, Programmers, and Interface Developers. Web Operations Management, Participation in bids (RFPs), Brand integration, Web Project Management, Proposal Development

(Project Charge - Planning, Scope, Timeline, Resources, Costs, HR Relations), Team Planning, Risk Management, Procurement Management, and Project Integration, Account Management and Client Service, including payroll, budgeting, and profitability control. Project management based on PMBOK methodologies.

## Banco Real

### Digital Design

January 2000 - July 2004 (4 years, 7 months)

- Responsibilities: Banco Real Portals, including Banco Real Portal, Espaço Real University Portal, Espaço Real Medical Portal, Bandepe, ABN AMRO Asset Management, Escola Brasil Institute, as well as the Intranet. Work involving the creation of Graphic Projects, Telas Tipos, Hot Sites, Banners, WedDoors, and Flash Animations.

Tools used: TeamSite INTERWVOVEN and OPEN DEPLOY, Adobe Photoshop, Adobe ImageReady, Macromedia DreamWeaver, Macromedia Flash, Macromedia HomeSite, and Corel DRAW!

### Main Projects Developed:

- “Abra sua Conta Universitária” Campaign - Banco Real
- Hot Site Campaign - Banco Real
- Integration of Banco Real, ABN AMRO, and Bandepe
- Internal Campaigns for Real Internet Banking - Banco Real

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## Education

### FIAM - Alcântara Machado Integrated Colleges

Bachelor’s Degree in Social Communication - ADVERTISING · (1992 - 1996)

### Anhembi Morumbi University

Lecture: Social Networks: Strategies, Risks and Opportunities · (2010 - 2010)

### IBM

Lecture: Dynamic Infrastructure Forum · (2009 - 2009)

### Skills Training and Development

Lecture: The Project Manager Career and PMP Certification · (2009 - 2009)

ESPM

Course: Digital Marketing Strategies · (2008 - 2008)

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\_\_\_\_\_ Date: April 13, 2026.

## Contact

[www.linkedin.com/in/franhaydin](https://www.linkedin.com/in/franhaydin)  
(LinkedIn)

## Top Skills

Comunicação

Liderança

Criação de relacionamentos

# Franklin von Haydin

Líder em Portais Digitais Santander Brasil | Transformação Digital e Estratégias | Experiência no Setor Bancário  
São Paulo, São Paulo, Brazil

## Summary

Profissional com +20 anos de experiência em TI e Marketing Digital. Especialista em gestão de operações, manutenção evolutiva e sustentação, atuando como elo entre cliente e produção.

Experiência sólida em pré e pós-venda de projetos, liderança de equipes multidisciplinares e gestão de qualidade, garantindo redução de erros e eficiência operacional.

Fundador da DL.ONE, agência com +11 anos de mercado, focada em soluções digitais, editoração gráfica e consultoria, unindo criatividade, inteligência e tecnologia para resultados de alto impacto.

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## Experience

### Santander Brasil

Portais, Mobile e Apps

September 2020 - Present (5 years 2 months)

São Paulo, Brasil

### DL.ONE Web Management

Owner

January 1998 - Present (27 years 10 months)

São Paulo, Brasil

Focada em soluções digitais, editoração gráfica e consultoria, unindo criatividade, inteligência e tecnologia para resultados de alto impacto.

### Qintess

Gerente Operações Digital Customer Experience

2018 - September 2020 (2 years)

São Paulo e Região, Brasil

### Resource IT Solutions

### Gerente Operações Marketing Digital

December 2009 - September 2020 (10 years 10 months)

- Cargo: Gerente Unidade Studio Digital / Atendimento e Gestão de Operações e Projetos Web

- Grupo Santander Brasil / Citibank / Marítima - [www.resource.com.br]

Gerente da Unidade Studio Digital, responsável por uma equipe multidisciplinar, nas competências: Coordenador de Projetos, Arquiteto de Informação, Designers, Redator publicitário e Jornalistas, Programadores e Desenvolvedores de Interface. Gestão de Operação Web, Participação de concorrências (RFP), Integração de Marcas, Gerenciamento de Projetos Web, Elaboração de Propostas (Project Charge - Planejamento, Escopo, Cronograma, Recursos, Custos, Relacionamento RH), Planejamento Equipe, Gerenciamento de Riscos, Gerenciamento de Aquisições e Integração do Projeto, Gerenciamento e Atendimento de Contas, incluindo folha de pagamento, orçamentos e controle de rentabilidade. Gerenciamento de projetos baseado nas metodologias no PMBok.

### HOLD TI

Gerente Unidade Studio Digital / Atendimento e Gestão de Operações e Projetos Web

August 2004 - November 2009 (5 years 4 months)

- Cargo: Gerente Unidade Studio Digital / Atendimento e Gestão de Operações e Projetos Web

- Banco Real / Citibank / Grupo Santander Brasil - [www.hold.com.br]

- Atividade: Portais do grupo Banco Real, sendo eles Portal Banco Real, Portal Espaço Real Universitário, Portal Espaço Real Médico, Bandepe, ABN AMRO Asset Management, Projeto Escola Brasil, Portal do Conselheiro, Portal de Investimentos, seções de Crédito Imobiliário / Cartões e Intranet. Demandas internas como Reformulação dos sites Institucionais HOLD e BBKO e a ferramenta de comunicação interna – Intranet HOLD. Integração da Marca HOLD e BBKO. Sou Gerente da Unidade Studio Digital, responsável por uma equipe de 28 profissionais, nas competências: Coordenador de Projetos, Arquiteto de Informação, Diretor de Arte e Designer, Redator publicitário e Jornalistas, Programadores e Desenvolvedores de Interface. Gestão de Operação Web, Participação de concorrências, Integração de Marcas, Gerenciamento de Projetos Web, Elaboração de Propostas

(Project Charge - Planejamento, Escopo, Cronograma, Recursos, Custos, Relacionamento RH), Planejamento Equipe, Gerenciamento de Riscos, Gerenciamento de Aquisições e Integração do Projeto, Gerenciamento e Atendimento de Contas, incluindo folha de pagamento, orçamentos e controle de rentabilidade. Gerenciamento de projetos baseado nas metodologias no PMBok.

## Banco Real

### Design Digital

January 2000 - July 2004 (4 years 7 months)

- Atividade: Portais do Banco Real, sendo eles Portal Banco Real, Portal Espaço Real Universitário, Portal Espaço Real Médico, Bandepe, ABN AMRO Asset Management e Instituto Escola Brasil e Intranet. Atuação em criações de Projetos Gráficos, Telas Tipos, Hot Sites, Banners, WedDoors e Animações em Flash.

Ferramentas Utilizadas: Team Site INTERWVOVEN e OPEN DEPLOY, Adobe Photoshop, Adobe ImageReady, Macromedia DreamWeaver, Macromedia Flash, Macromedia HomeSite e Corel DRAW!

Principais Projetos Desenvolvidos:

- Campanha Abra sua Conta Universitário - Banco Real
- HotSite Campanha - Banco Real
- Integração Banco Real ABN AMRO e Bandepe
- Campanhas Internas Real Internet Banking - Banco Real

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## Education

FIAM - Faculdades Integradas Alcântara Machado

Superior, Comunicação Social - PUBLICIDADE. · (1992 - 1996)

Universidade Anhembi Morumbi

Palestra, Redes Sociais: Estratégias, Riscos e Oportunidades · (2010 - 2010)

IBM

Palestra, Fórum de Infraestrutura Dinâmica · (2009 - 2009)

Skills Treinamento e Desenvolvimento

Palestra, A Carreira do Gerente de Projeto e a Certificação

PMP · (2009 - 2009)

ESPM

Cursos, Estratégias de Marketing Digital · (2008 - 2008)

To whom it may concern,

My name is Franklin von Haydin and I work as a Digital Portals leader at Santander Brazil, in São Paulo. I have a Bachelor's Degree in Social Communication, Advertising, from Alcântara Machado Integrated Colleges, completed in 1996, and I have over 20 years of experience in Information Technology, Digital Marketing, and Operations Management. Throughout my career, I have held leadership positions in large corporations and also founded DL.ONE Web Management, an agency specialized in digital solutions, graphic design, and consulting in technology and marketing. This background, built in highly demanding technical and strategic environments, allows me to confidently assess the performance of qualified professionals in software development and digital operations areas.

I had the opportunity to work directly with Camila Sande de Godoy for more than three years at Resource IT Solutions, where I worked as Digital Marketing Operations Manager and Ms. Godoy worked as a software developer under my direct supervision. We sat close to each other in the work environment, which enabled daily interactions and close follow-up of the activities and deliverables under my management.

During this period, one of the most relevant initiatives we worked on together was the online restructuring project of Banco Santander following the acquisition of Banco Real. This project represented a technological milestone at the time, as it involved integrating all of Banco Real's digital assets into Santander's software ecosystem, in a context of high complexity and strong visibility in the banking sector. Ms. Godoy worked as a software developer dedicated exclusively to Santander's digital demands, contributing decisively to the restructuring and integration of the online portals and systems.

In this project, Ms. Godoy demonstrated consistent technical expertise and strong adaptability. She worked with technologies considered cutting-edge at the time, such as HTML5, CSS3, JavaScript, jQuery, and Less, as well as applied modern concepts of information architecture, usability, SEO techniques, accessibility, web standards, testing cycles, requirements gathering, and project documentation. Her ability to transform complex requirements into functional solutions aligned with best practices was a clear differentiator that contributed to the efficiency of the deliverables.

I would also like to highlight the level of commitment Ms. Godoy demonstrated throughout the execution of this project. On several occasions, she made herself available to work nights, weekends, and extended periods, maintaining an intense pace for approximately three months without time off, to ensure the project was completed within an extremely demanding schedule. This dedication not only ensured the deadlines were met but also strengthened the entire team's confidence in her ability to deliver. As tangible recognition, the performance of the team, of which Ms. Godoy was part, was officially acknowledged by senior management through a financial bonus, which demonstrates the relevance of the project and the quality of the work delivered.



November 17, 2025

From an institutional impact perspective, Ms. Godoy's contribution was directly associated with the success of the digital integration between Banco Real and Banco Santander, which involved restructuring the bank's software ecosystem and consolidating its online presence during a critical period of brand and systems transition. This type of initiative requires not only up-to-date technical knowledge, but also high reliability, attention to detail, and resilience, qualities Ms. Godoy consistently demonstrated.

In addition to her technical competencies, Ms. Godoy has always stood out for her exemplary professional conduct. In my experience as a manager, I observed her ethics, responsibility, honesty, and goal-oriented focus, attributes that place her above the average of professionals I have worked with. She is a reliable professional, highly experienced in her field, and clearly results-driven. For these reasons, I would not hesitate to work with Ms. Godoy again on future projects and would confidently recommend her to high-performance teams, including in demanding, large-scale corporate environments.

Based on all this shared work experience and the relevance of the results achieved, I express my high regard for Camila Sande de Godoy as a software engineer and technology professional. I remain available should any additional information be required.

Sincerely,

-----//Signature//-----

**Franklin von Haydin**

Digital Portals Leader, Santander Brazil

franklin.haydin@gmail.com

<https://www.linkedin.com/in/franhaydin>

November 17, 2025

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



\_\_\_\_\_ Date: April 10, 2026.

A quem possa interessar,

Meu nome é Franklin von Haydin e atuo como líder de portais digitais no Santander Brasil, em São Paulo. Sou formado em Comunicação Social, Publicidade, pelas Faculdades Integradas Alcântara Machado, concluída em 1996, e acumulo mais de 20 anos de experiência nas áreas de Tecnologia da Informação, Marketing Digital e Gestão de Operações. Ao longo da minha carreira, exerci posições de liderança em grandes corporações e também como fundador da DL.ONE Web Management, agência especializada em soluções digitais, editoração gráfica e consultoria em tecnologia e marketing. Essa trajetória, construída em ambientes de alta exigência técnica e estratégica, me permite avaliar com segurança o desempenho de profissionais qualificados nas áreas de desenvolvimento de software e de operações digitais.

Tive a oportunidade de trabalhar diretamente com Camila Sande de Godoy por mais de três anos na empresa Resource IT Solutions, onde atuava como Gerente de Operações de Marketing Digital e Ms. Godoy atuava como desenvolvedora de software sob minha supervisão direta. Sentávamos próximos no ambiente de trabalho, o que proporcionava interações diárias e acompanhamento constante das atividades e entregas sob minha gestão.

Durante esse período, uma das iniciativas mais relevantes em que trabalhamos juntos foi o projeto de reestruturação online do Banco Santander após a aquisição do Banco Real. Este projeto representou um marco tecnológico da época, pois envolveu a integração de toda a parte digital do Banco Real ao ecossistema de software do Banco Santander, em um contexto de grande complexidade e alta visibilidade para o setor bancário. Ms. Godoy atuou como desenvolvedora de software dedicada exclusivamente às demandas digitais do Banco Santander, contribuindo de forma decisiva para a reestruturação e integração dos portais e sistemas online.

Nesse projeto, Ms. Godoy demonstrou domínio técnico consistente e forte capacidade de adaptação. Trabalhou com tecnologias então consideradas de ponta, como HTML5, CSS3, Javascript, jQuery e Less, além de aplicar conceitos modernos de arquitetura da informação, usabilidade, técnicas de SEO, acessibilidade, padrões web, rodada de testes, levantamento de requisitos e documentação de projetos. Sua habilidade em transformar requisitos complexos em soluções funcionais e alinhadas às melhores práticas foi um claro diferencial que contribuiu para a eficiência das entregas.

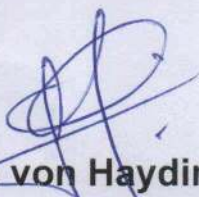
Gostaria de destacar também o nível de comprometimento que Ms. Godoy demonstrou ao longo da execução desse trabalho. Em diversos momentos, ela se dispôs a trabalhar por noites, finais de semana e períodos prolongados, chegando a manter um ritmo intenso por cerca de três meses, sem folgas, para garantir que o projeto fosse concluído dentro de um cronograma extremamente exigente. Essa dedicação não apenas assegurou o cumprimento dos prazos, como também reforçou a confiança de toda a equipe em sua capacidade de entrega. Como reconhecimento concreto, o desempenho do time, do qual Ms. Godoy fez parte, foi oficialmente valorizado pela alta direção por meio de um bônus financeiro, o que evidencia a relevância do projeto e a qualidade do trabalho realizado.

Do ponto de vista de impacto institucional, a contribuição de Ms. Godoy foi diretamente associada ao sucesso da integração digital entre Banco Real e Banco Santander, o que envolveu a reestruturação do ecossistema de software do banco e a consolidação da presença online em um momento crítico de transição de marca e de sistemas. Esse tipo de iniciativa exige não apenas conhecimento técnico atualizado, mas também alta confiabilidade, atenção aos detalhes e resiliência, características que Ms. Godoy demonstrou com consistência.

Além das competências técnicas, Ms. Godoy sempre se destacou por seu comportamento profissional exemplar. Em minha experiência como gestor, observei sua ética, responsabilidade, honestidade e foco em metas, atributos que a colocam acima da média dos profissionais com quem trabalhei. É uma profissional confiável, experiente no que faz e claramente orientada a resultados. Em razão disso, eu não hesitaria em voltar a trabalhar com Ms. Godoy em futuros projetos e a indicaria com segurança para atuar em equipes de alta performance, inclusive em ambientes corporativos exigentes e de grande porte.

Com base em toda essa experiência de trabalho conjunto e na relevância dos resultados alcançados, manifesto minha alta consideração por Camila Sande de Godoy como engenheira de software e profissional de tecnologia. Permaneço à disposição caso sejam necessárias informações adicionais.

Sinceramente,



**Franklin von Haydin**

Líder em Portais Digitais, Santander Brasil

franklin.haydin@gmail.com

<https://www.linkedin.com/in/franhaydin>

← casande.tech



Camila Sande

533 posts

144K followers

2.632 following

Digital Content Creator  
18 years of experience in Tech  
Tech Br Professional Award  
Technology, AI, and Business

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TECH AWARD





# Views



Last 90 days

Oct 29 - Jan 26

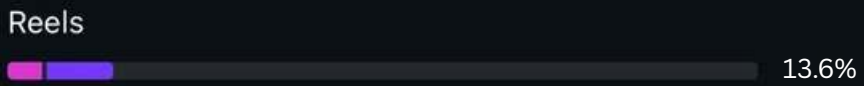


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Accounts reached 36,412  
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## By content type

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Date: April, 9 2026

← **casande.tech**



**Camila Sande**

533 posts

144 mil seguidores

2.632 seguindo

Criador(a) de conteúdo digital  
👤 18 anos de experiência em Tech  
🏆 Prêmio Profissional Tech Br  
🤖 Tecnologia, IA e Negócios 🗣️  
Ver tradução  
🔗 [techuni.com.br/tecnologia](https://techuni.com.br/tecnologia) e 1 outra pessoa  
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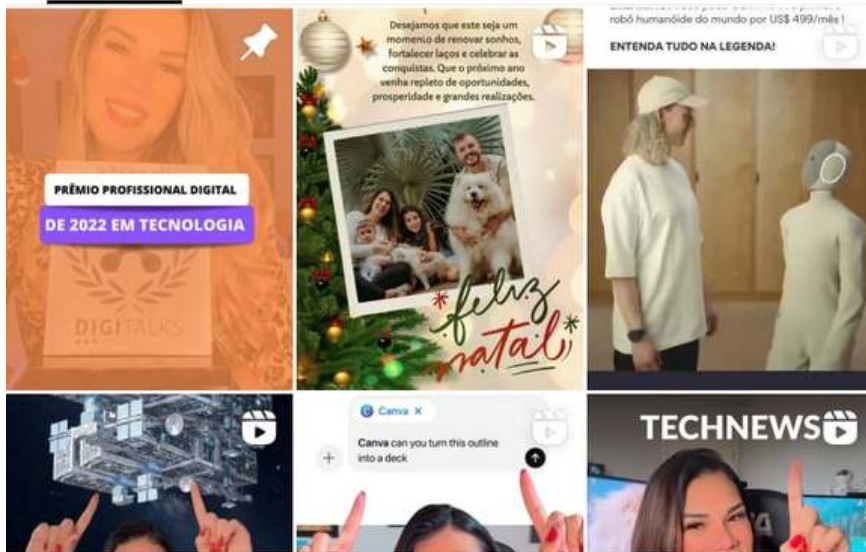


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14:41



## Visualizações



Últimos 90 dias ▾

29 de out - 26 de jan



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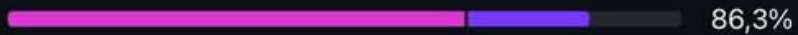
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Stories



Reels





What's the tea?



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Grid of video thumbnails:

- Thumbnail 1 (Pinned):** "LIVROS QUE JAMAIS PODERÃO CAIR EM MÃOS ERRADAS" (144K views)
- Thumbnail 2 (Pinned):** "TODOS VÃO QUERER TER UMA ASSINATURA DE E-MAIL IGUAL A SUA" (220,8K views)
- Thumbnail 3 (Pinned):** "MUNDO VAI QUERER" (10,5K views)
- Thumbnail 4:** "BREAKING: Você pode COMPRAR o primeiro robô humanóide do mundo por US\$ 499/mês! ENTENDA TUDO NA LEGENDA!"
- Thumbnail 5:** A woman in a white shirt and cap.
- Thumbnail 6:** A woman's face with a red overlay showing 2 shares, 16 likes, and 1 profile view.
- Thumbnail 7:** A woman's face with a list of names: "1. Elon Musk - Tesla, SpaceX", "2. Bill Gates - Microsoft", "3. Mark Zuckerberg - Facebook", "4. Jeff Bezos - Amazon", "5. Larry Page - Google", "6. Sergey Brin - Google", "7. Steve Jobs - Apple", "8. Bill Clinton - President", "9. Barack Obama - President", "10. Donald Trump - President".



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2:44 PM



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Inspiration ●

**Overview**

Content

Audience

Post Views

**130K**

Profile Views

**963**

Likes

**2.677**

Comments

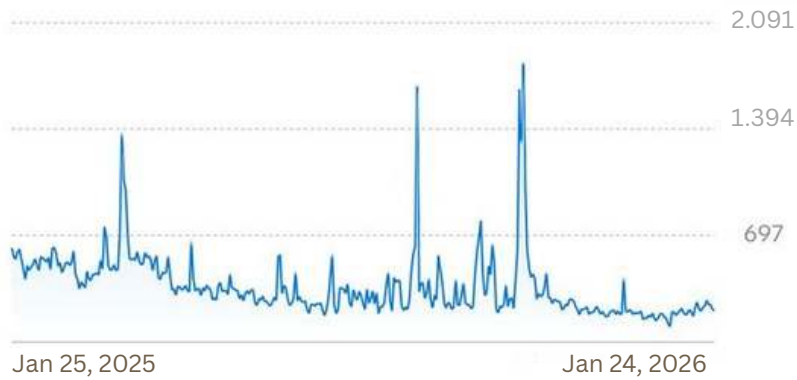
**-19**

Shares

**412**

Estimated Rewards

**-**



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- Story 2:** Fixado. TODOS VÃO QUERER TER UMA ASSINATURA DE E-MAIL IGUAL A SUA. MUNDO VAI QUERER. 220,8 mil views.
- Story 3:** Fixado. TECH MONKS. 10,5 mil views.
- Story 4:** BREAKING: Você pode COMPRAR o primeiro robô humanidade do mundo por US\$ 499/mês! ENTENDA TUDO NA LEGENDA!
- Story 5:** A playlist do momento:
  - 1. Funky - Funky
  - 2. Funky - Funky
  - 3. Funky - Funky
  - 4. Funky - Funky
  - 5. Funky - Funky
  - 6. Funky - Funky
  - 7. Funky - Funky
  - 8. Funky - Funky
  - 9. Funky - Funky
  - 10. Funky - Funky

Início

Amigos 29



Mensagens

Perfil

14:44

📶 21



## Análise

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**Visão geral**

Conteúdo

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**130K**

Visualizações de perfil

**963**

Curtidas

**2,677**

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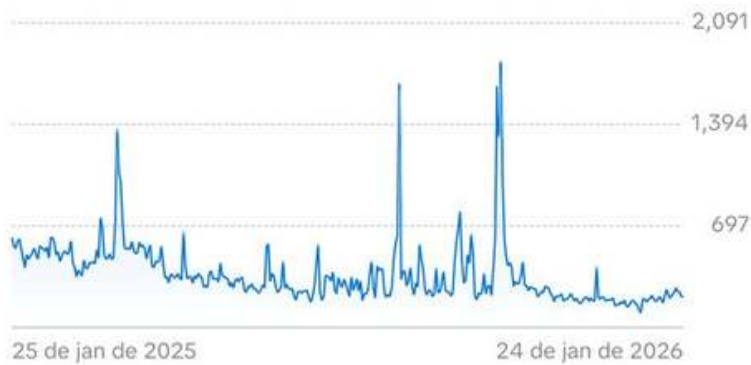
**-19**

Compartilhamentos

**412**

Recompensas estimadas

**-**

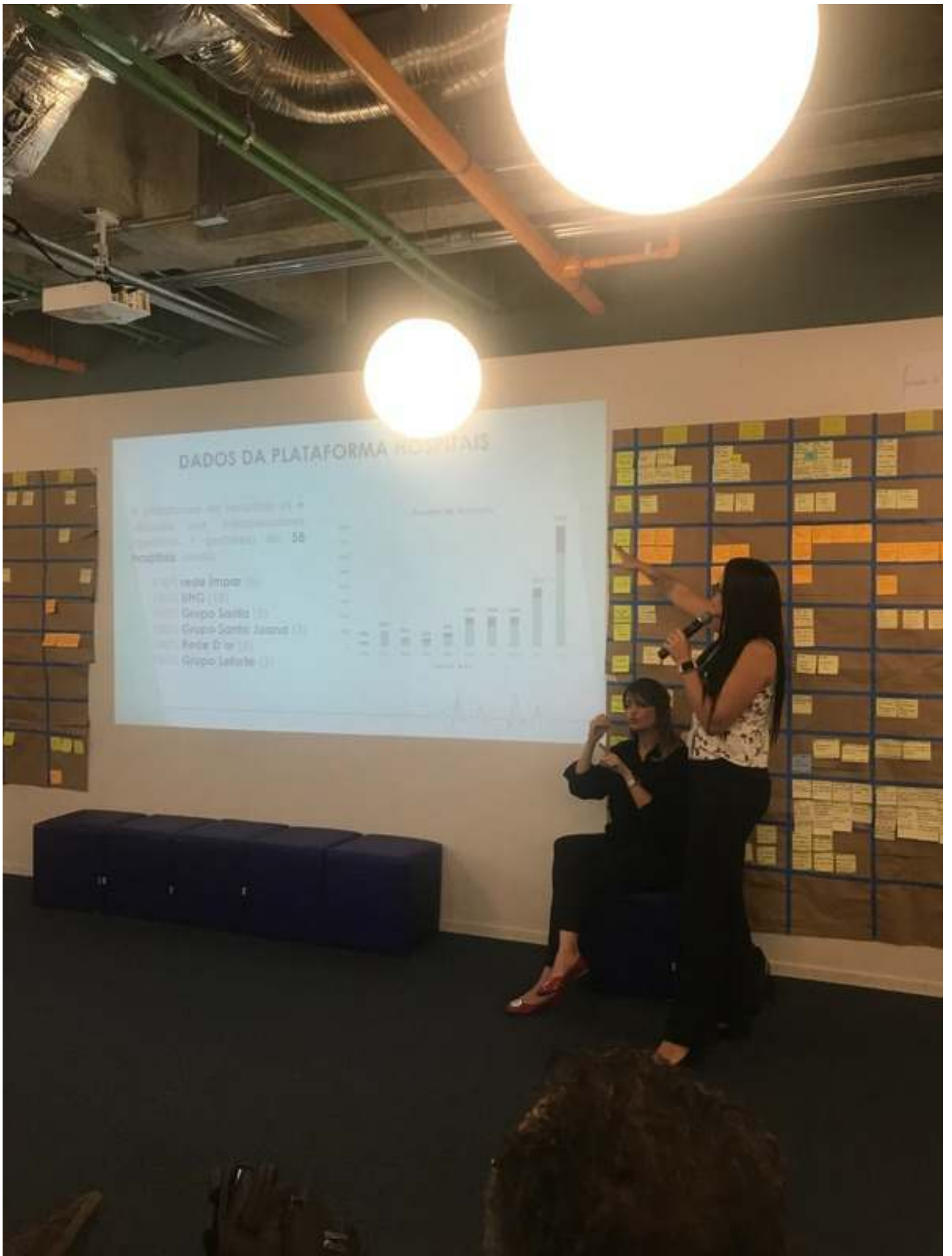


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|                |       |
|----------------|-------|
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| Para você      | 11.4% |
| Perfil pessoal | 1.6%  |
| Seguindo       | 0.2%  |

Some photos that demonstrate my work in technology and healthcare, including images from my time at Dasa, where I presented the healthcare systems I developed for the company:





The photos below show lectures I delivered, teaching individuals how to build products using technology:

Lecture at InovaBra headquarters – Bradesco's innovation ecosystem:



Lecture for technology and product professionals at Grupo Boticário:





Virei líder de Produtos,  
agora? Os desafios dos  
primeiros 90 dias como

GrupoBoticário 

Lecture at Antler for entrepreneurs:





Below is a photo from when I received a USD 150,000 investment from Antler. Next to me is Carol, and on the other side is Marcelo, the founders of Antler in Brazil:



The photo below shows me presenting the patient MDM (Master Data Management) product at Dasa, which I reference multiple times in my business plan:



The photo below shows me presenting the hospital application I developed at Dasa:



This photo shows a system I developed that enables physicians to view patient exams in hospitals. It is also part of a hospital application designed for doctors to access patient data.

The photos below are from presentations I delivered at InovaBra headquarters – Bradesco's innovation ecosystem – where I teach product and technology professionals:







The photo below shows the launch of the hospital application at Hospital 9 de Julho in São Paulo, alongside senior executives and leading physicians from the institution, which is a renowned hospital in São Paulo:



The video below is from my time at Cuidas, where I discuss:  
Healthcare, innovation, and technology: what are the main impacts on the  
market? <https://www.youtube.com/watch?v=PwdBExon46M>

Video from when I received the “Technology Professional of the Year – Brazil” award in 2022:



Additional photos from the 2022 Technology Professional of the Year award:





# PRÊMIO ABRADI DIGITALKS PROFISSIONAL DIGITAL







• • •  
**Camila  
Sande de Godoy**

Elo7  
São Paulo

2022 DIGITAL PROFESSIONAL

AWARD IN TECHNOLOGY



abradi



DIGITAL TALKS  
...

PROFESSIONAL  
DIGITAL  
2022

Tecnologia  
Camila Sande de Godoy  
Ho7

Additional photos from a lecture I delivered at IBM for product and technology professionals:



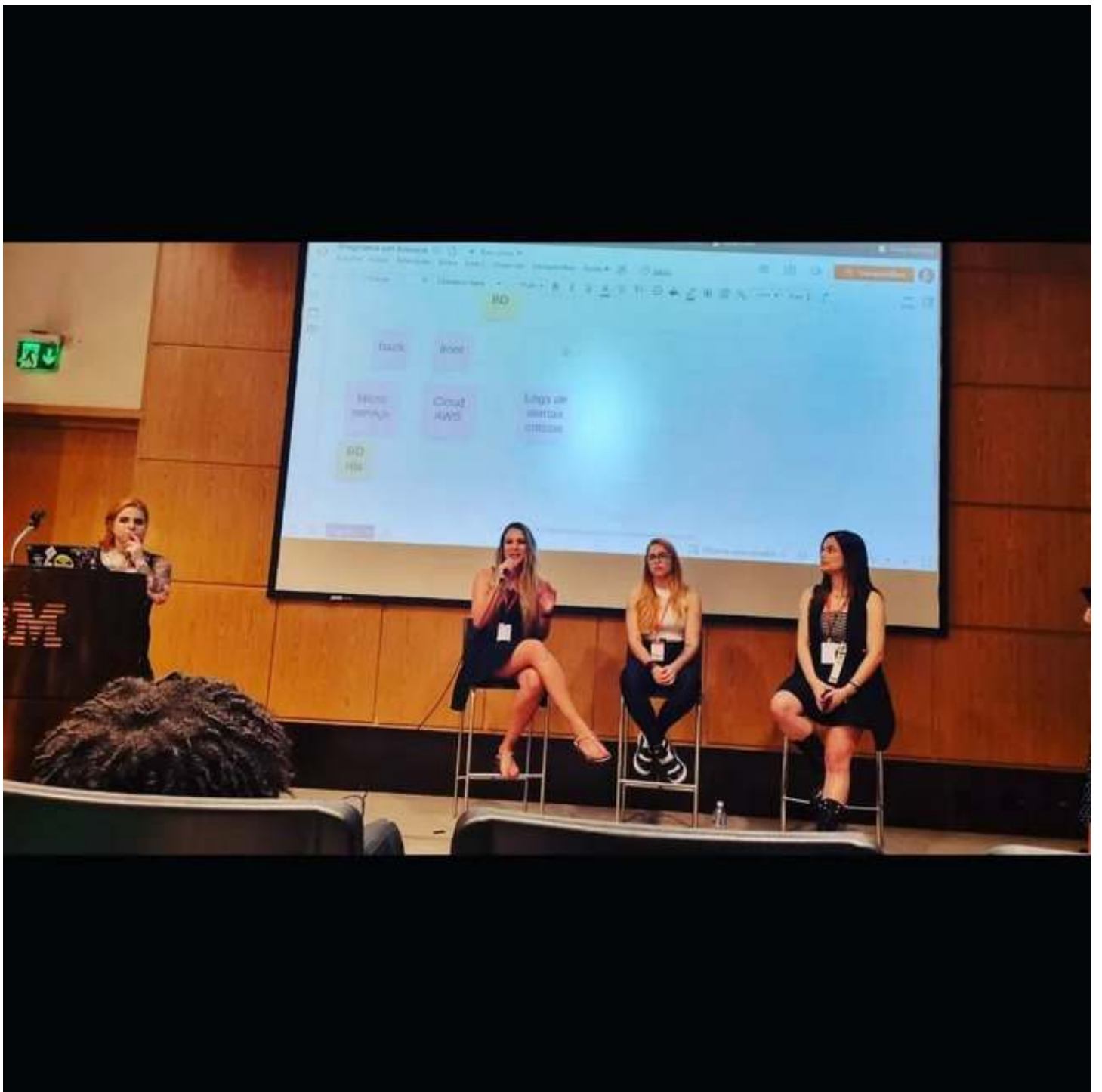




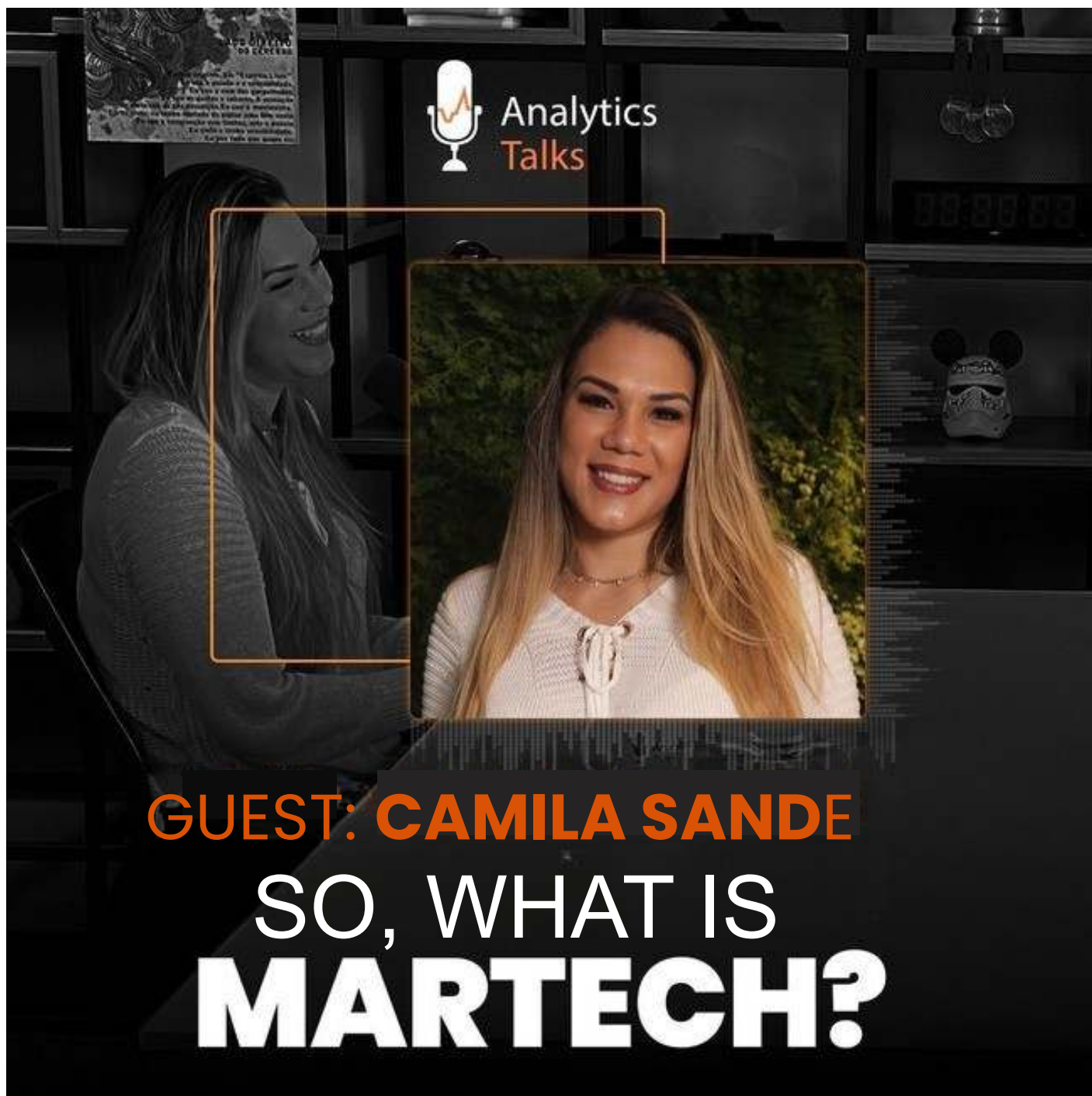
## Case -> E-Commerce regras do site

- tags corretas para SEO
- partes no site para marketing
- URL's amigáveis
- Black Friday
- Monitoramento





Podcast where I was invited to speak about technology and marketing (MarTech):



The image is a promotional graphic for a podcast. It features a dark background with a bookshelf. On the left, a woman is shown in profile, smiling. In the center, a smaller inset shows a woman with long blonde hair, identified as Camila Sande, smiling. Above the inset is the 'Analytics Talks' logo, which includes a microphone icon with a waveform and the text 'Analytics Talks'. At the bottom, there is a black banner with white and orange text.

**Analytics Talks**

**GUEST: CAMILA SANDE**

**SO, WHAT IS MARTECH?**

Banner from another online event where I was invited as a speaker:

# PRODUCT TALK

presents:

## From the Hiring Process to Day-to-Day Work: What Leaders Expect

Camila Sande  
@techmonks.com.br

Giseli Anversa  
@produto.com.cafe



Andressa Ribeiro  
@andressa.product



Isa Saraiva  
@aprende\_isa

**AUG 30**  
**at 7:00 PM**



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*Marina Viana*

---

Date: April, 9 2026

Algumas fotos que comprovam meu trabalho com tecnologia e saúde, fotos da minha passagem pela Dasa apresentando os sistemas de saúde que criei para empresa:





Agora essas fotos abaixo representam palestras que eu dei ensinando pessoas a criar produto com tecnologia:

Palestra na sede do InovaBRa - ecossistema de inovação do Bradesco:



Palestra para os profissionais de tecnologia e produto do Grupo Boticário:





Palestra na Antler para empreendedores:



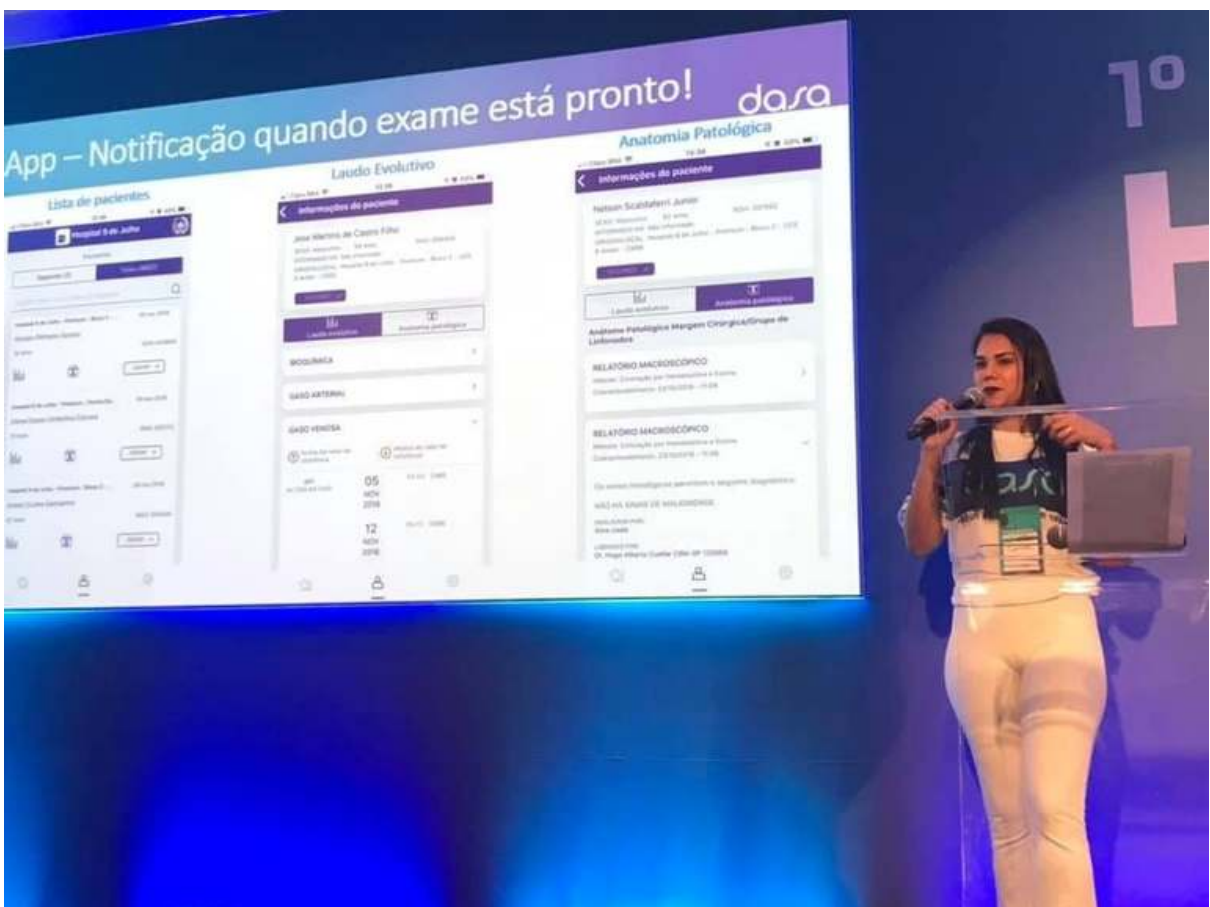


Eabaixo a foto de quando recebi o investimento de 150 mil dólares da Antler, ao meu lado estão Carol e na outra ponta Marcelo fundadores da Antler no Brasil:





Essa foto abaixo sou eu apresentando o aplicativo de hospitais que construí na Dasa:



Essa foto mostra o sistema que criei para médicos visualizarem os exames dos pacientes em hospitais, esse é aplicativo para médicos em hospitais também verem dados dos pacientes

Essas fotos abaixo são de apresentações que eu fiz na palestra na sede do InovaBRa - ecossistema de inovação do Bradesco, onde eu ensino profissionais de produto e tecnologia:







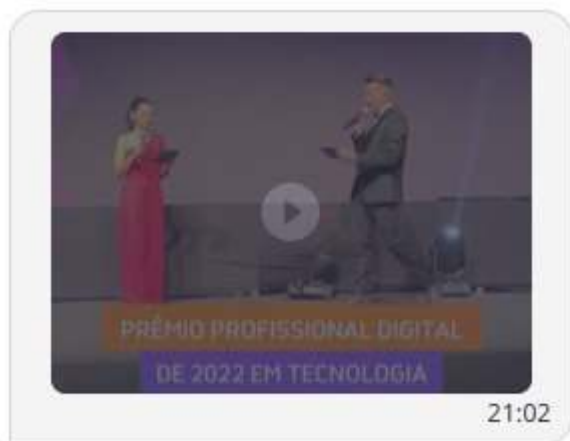


Afoto abaixo é de quando inaugurei o aplicativo de hospitais no Hospital 9 de Julho em São Paulo, com todo o corpo de executivos e médicos mais importantes do hospital, esse que é umhospital de renome em São Paulo:



Esse video abaixo é de quando eu trabalhava na Cuidas. Eu estou falando sobre: Saúde, inovação e tecnologia: quais os principais impactos no mercado? <https://www.youtube.com/watch?v=PwdBExon46M>

Vídeo de quando ganhei o prêmio de profissional de tecnologia do Brasil em 2022:



Aqui mais fotos do prêmio de profissional do ano de 2022 em tecnologia









• • •  
**Camila  
Sande de Godoy**

Elo7  
São Paulo

**PRÊMIO PROFISSIONAL DIGITAL**

**DE 2022 EM TECNOLOGIA**

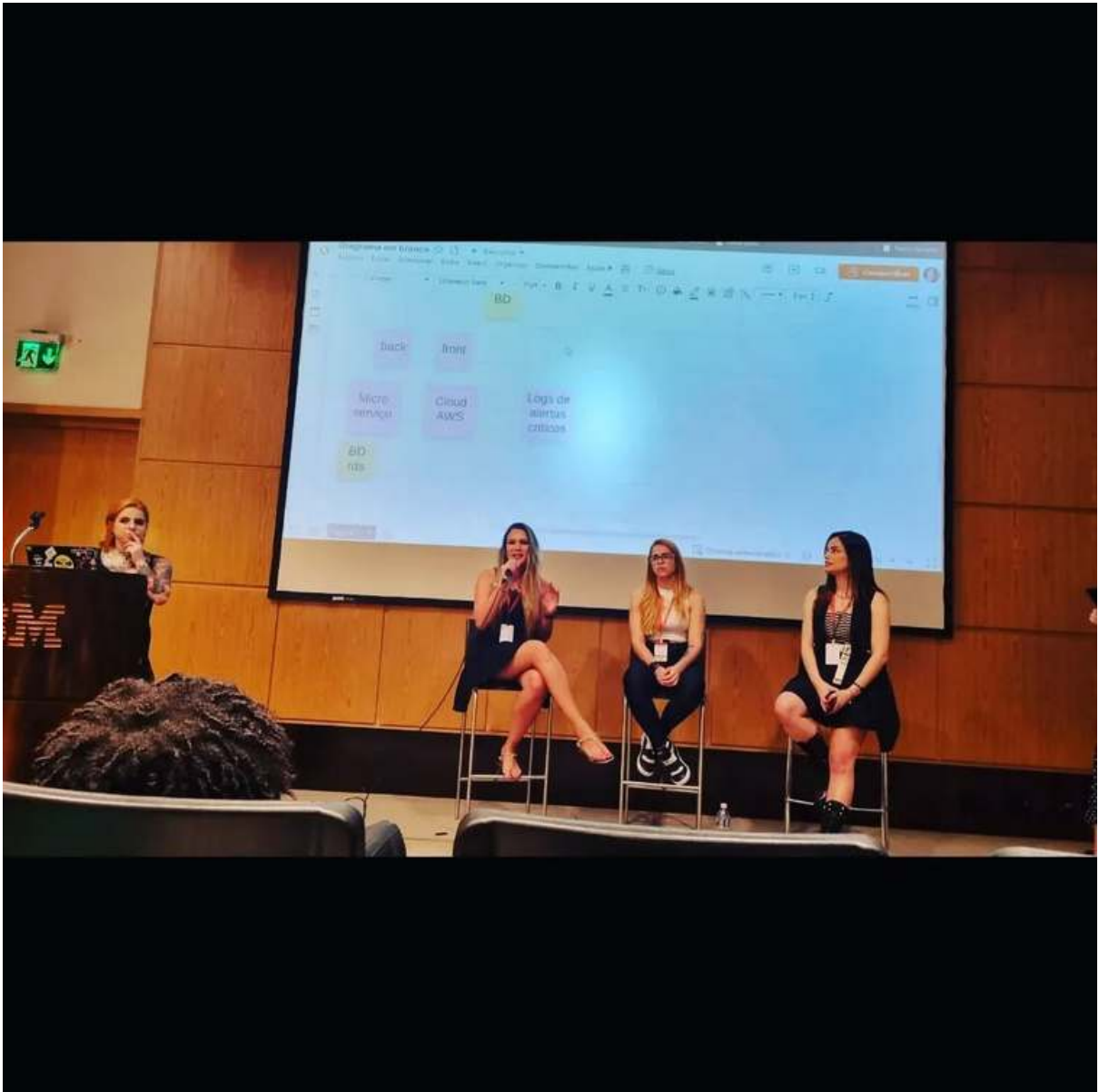


Aqui mais fotos da palestra que dei na IBM para profissionais de produto e tecnologia:









Aqui um podcast que fui convidada para falar de tecnologia e marketing = martech:

**Analytics Talks**

**CONVIDADA: CAMILA SANDE**

**AFINAL, O QUE É MARTECH?**

Eaqui banner de outro evento online do qual fui convidada a palestrar:

**PRODUCT TALK** apresenta:

**Do processo seletivo ao dia a dia: O que os líderes esperam**

Camila Sande  
@techmonks.com.br

Giseli Anversa  
@produto.com.cafe



Andressa Ribeiro  
@andressa.product

Isa Saraiva  
@aprende\_isa

30/08  
às 19h

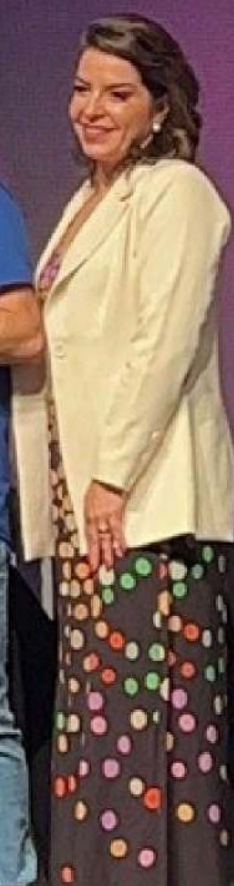


Additional photos from the 2022 Technology Professional of the Year award:





# PRÊMIO ABRADI DIGITALKS PROFISSIONAL DIGITAL





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Date: April, 9 2026

Aqui mais fotos do prêmio de profissional do ano de 2022 em tecnologia







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**Claudio Santos**

CEO do Next Group





# João Kepler

CEO do Equity Fund Group





## Jean Valério

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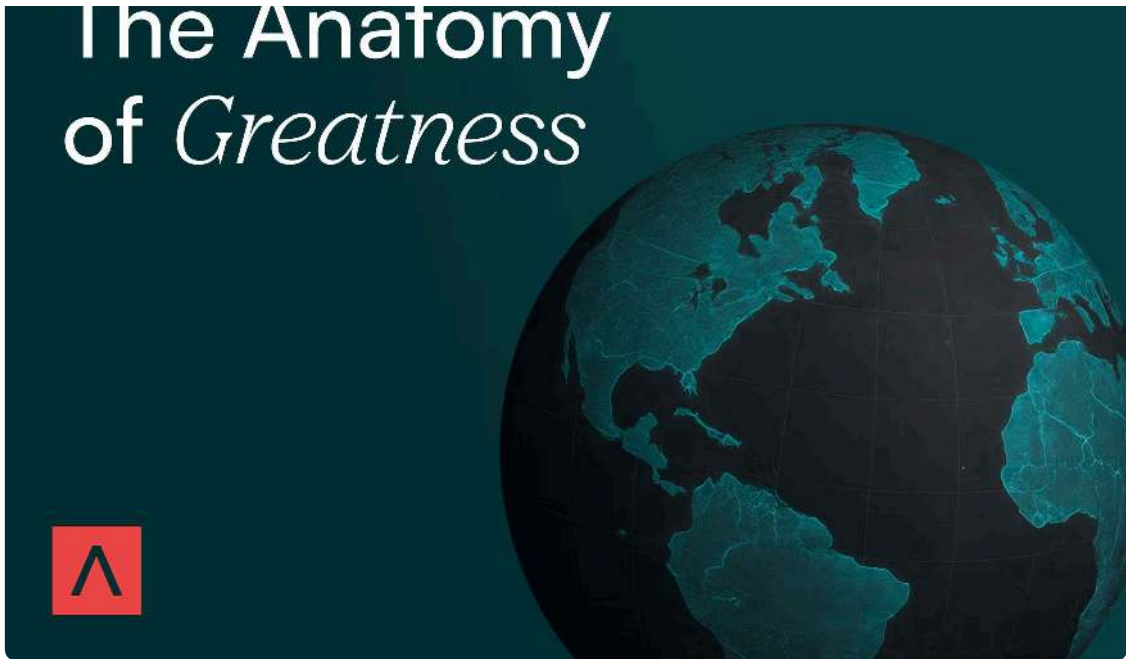
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### Europe's Execution Era: An Antler Study

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### How Jenny Fleiss built Rent The Runway | The Further, Faster Podcast

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Podcast





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Antler was our first investor—an incubator of optimists. Joining Antler wasn't just about funding; it was about surrounding ourselves with people who see potential, take risks, and build. For anyone wondering if they should take the leap with Antler, my answer is an optimistic YES. There's a big chance it could change your life, and I would do it all over again if I could.



**Bahadir Özdemir**  
Co-founder Airalo



**Anton Osika**  
Co-founder Lovable



**Danyal Özdüzenciler**  
CEO Capsa AI

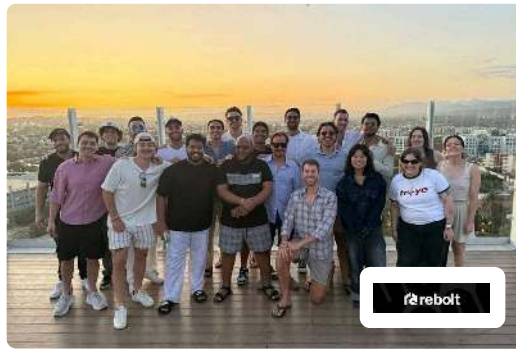
## FOUNDER —STORIES

Founder stories



### Harper

Dakotah Rice and Tusha Nair are transforming the way insurance is sold — for brokers and customers alike...



### Rebolt

Will Wallace and Arwin Rahmatpanah are bringing cutting edge marketing tools to a traditionally overlooked industry...



### AminoChain

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**Exhibit C.1 - First  
Prong - Substantial  
Merit and National  
Importance:**



DataMed AI

2026

# BUSINESS PLAN

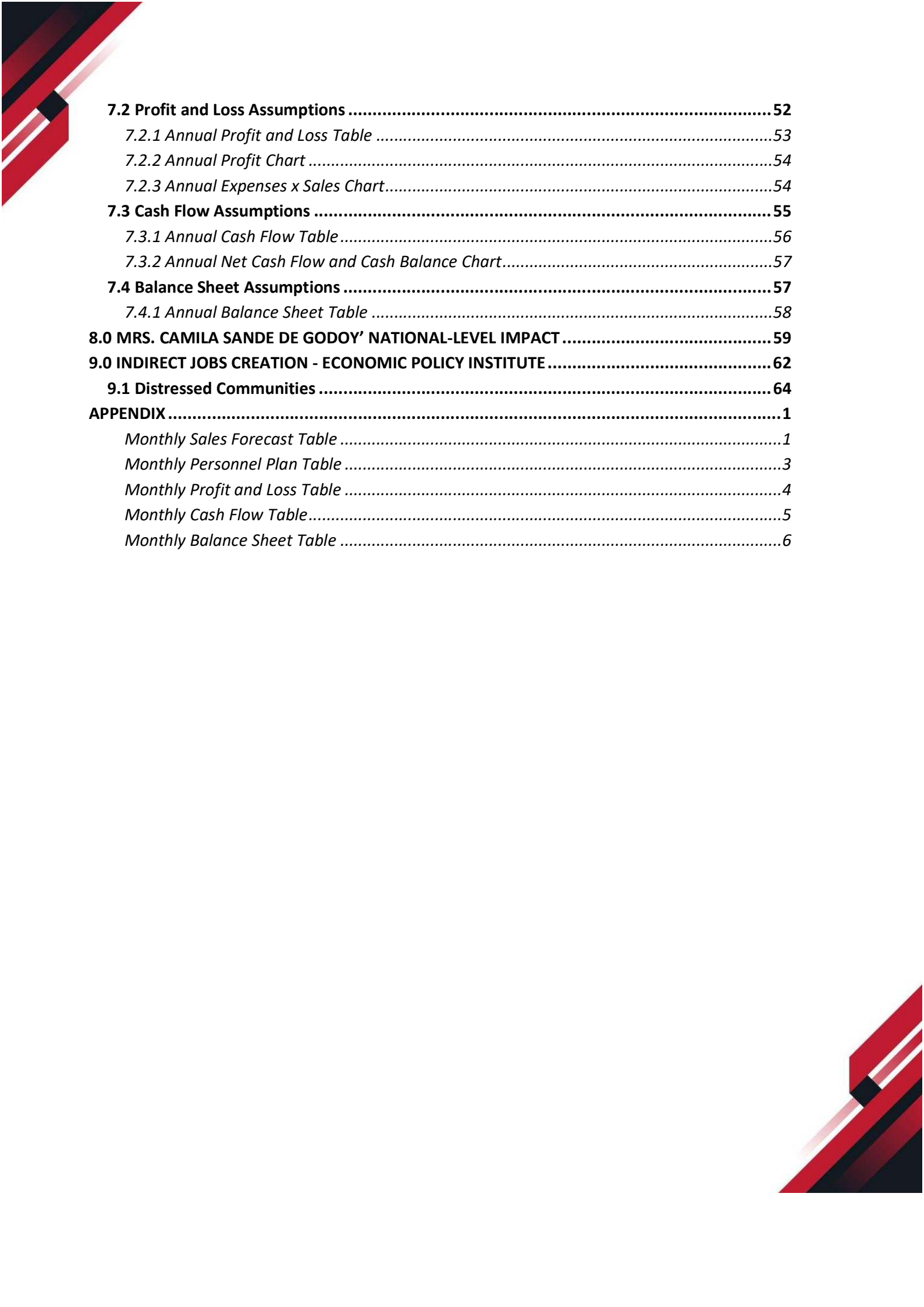


**Name:** Camila Sande de Godoy  
**E-mail:** ca.sandesp@gmail.com  
**Phone:** +55 (11) 99775-8707  
**Position:** Founder & Head of  
Health AI and Data Strategy

Prepared by:  
Nextus Plan

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## 1.0 Executive Summary

**DataMed AI** will be established by **Mrs. Camila Sande de Godoy** as a healthcare-focused artificial intelligence company dedicated to improving access, efficiency, and coordination within the United States healthcare system. The company will be headquartered in **Austin, Texas**, with initial operations focused on supporting private outpatient clinics and primary care practices, followed by planned expansion to additional U.S. regions.

DataMed AI will develop and deploy AI-driven automation and data infrastructure solutions designed to reduce administrative burden, strengthen primary care delivery, improve continuity of care, and decrease avoidable hospital utilization. The company's services are structured to address systemic challenges faced by U.S. healthcare providers, including workforce shortages, fragmented clinical data, rising operational costs, and limited access to care in underserved communities.

### **Founder Background**


Mrs. Camila Sande de Godoy is a senior technology and health systems leader with extensive experience in healthcare data management, clinical automation, and large-scale digital health platforms. She has led complex healthcare technology initiatives, including the unification of patient data at national scale, development of clinical applications used in hospital environments, and implementation of digital primary care and care coordination models.

Her professional background includes leadership roles focused on healthcare technology, artificial intelligence, data architecture, and product development, with demonstrated experience in designing systems that improve clinical workflows, enable preventive care, and reduce pressure on hospital infrastructure.

Mrs. Godoy holds an MBA in Digital Marketing, an Associate Degree in Information Technology Management, and multiple professional certifications in agile delivery, cloud infrastructure, and modern engineering practices. Her experience uniquely positions her to lead DataMed AI's mission of deploying scalable, secure, and clinically aligned AI solutions within the U.S. healthcare system.

### **Alignment with U.S. National Priorities**

DataMed AI's mission and service portfolio align directly with key U.S. national priorities related to healthcare modernization, artificial intelligence adoption, interoperability, and cost containment. Federal agencies and policymakers have identified AI, automation, and data



interoperability as critical tools for addressing healthcare workforce shortages, administrative burden, fragmented care, and unsustainable healthcare expenditures.

The company's services support and align with the objectives of the following national initiatives:

- **U.S. National Artificial Intelligence Strategy** – advancing responsible and effective use of AI in healthcare delivery.<sup>1</sup>
- **Executive Order on Safe, Secure, and Trustworthy Artificial Intelligence (2023)** – promoting ethical, transparent, and governed AI deployment.<sup>2</sup>
- **CMS Interoperability and Data Exchange Frameworks** – improving continuity of care and reducing duplication of services.<sup>3</sup>
- **Value-Based Care and Hospital Readmissions Reduction Programs** – strengthening care coordination and reducing avoidable hospital utilization.<sup>4</sup>
- **HHS and HRSA initiatives for access expansion and primary care strengthening**, including telehealth and preventive care models.<sup>5</sup>

These priorities reflect a national mandate to modernize healthcare delivery, reduce systemic inefficiencies, and expand access to care through technology. By focusing on AI-driven automation, primary care coordination, and interoperable data infrastructure, DataMed AI addresses these objectives directly and contributes to measurable public and economic benefits across the U.S. healthcare system.

## 1.1 Nature and Scope of the Business

DataMed AI, led by Mrs. Camila Sande de Godoy, will operate as a healthcare-focused artificial intelligence company headquartered in Austin, Texas. The company will provide AI-driven automation and clinical data infrastructure services designed to improve access to care, reduce

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<sup>1</sup> <https://www.whitehouse.gov/wp-content/uploads/2025/07/Americas-AI-Action-Plan.pdf>

<sup>2</sup> <https://www.nist.gov/itl/ai-risk-management-framework>

<sup>3</sup> [https://www.edifecs.com/products/encounter-submissions?msclkid=33e754d92d0f1bbfbb4e3d9c73b56171&utm\\_source=bing&utm\\_medium=cpc&utm\\_campaign=Product-Solutions%2025&utm\\_term=encounter%20data%20healthcare&utm\\_content=Encounter%20Submissions](https://www.edifecs.com/products/encounter-submissions?msclkid=33e754d92d0f1bbfbb4e3d9c73b56171&utm_source=bing&utm_medium=cpc&utm_campaign=Product-Solutions%2025&utm_term=encounter%20data%20healthcare&utm_content=Encounter%20Submissions)

<sup>4</sup> <https://www.cms.gov/medicare/quality/value-based-programs/hospital-readmissions>

<sup>5</sup> <https://www.hhs.gov/sites/default/files/primary-care-issue-brief.pdf>




administrative burden, strengthen primary care delivery, and reduce avoidable hospital utilization within the United States healthcare system.

The company will initially serve private outpatient clinics and primary care practices, with a strategic focus on family medicine and preventive care models. Over time, DataMed AI will expand its services to additional healthcare organizations and regions across the United States. The business is structured to support healthcare providers that face workforce shortages, fragmented clinical data, rising operational costs, and increasing pressure to deliver coordinated, value-based care.

DataMed AI's scope of services centers on automating patient access, enabling continuous care coordination, and organizing clinical data across outpatient environments. By applying artificial intelligence to intake, triage, follow-up, and data interoperability, the company helps clinics manage higher patient volumes without increasing administrative staffing, while improving care continuity and patient outcomes.

### **Core Service Offerings**

1. **AI Patient Intake, Triage, and Scheduling Automation:** DataMed AI will deploy conversational AI solutions that automate patient intake, symptom collection, triage, and appointment scheduling for outpatient clinics. These services improve access to care, reduce administrative workload, and optimize clinic capacity utilization.
2. **AI-Supported Primary Care and Family Medicine Coordination:** The company will provide automation tools that support continuous patient engagement, preventive care workflows, and early intervention in primary care and family medicine settings. These services help reduce unnecessary emergency visits and downstream hospital demand.
3. **Post-Discharge and Chronic Care Monitoring Automation:** DataMed AI will implement automated follow-up and monitoring workflows for post-discharge patients and individuals with chronic conditions. These solutions support adherence, early detection of complications, and reduced readmission risk.
4. **Clinical Data Organization and Interoperability for Outpatient Clinics:** The company will deliver data organization and interoperability services that consolidate patient records, reduce duplication, and enable longitudinal care coordination across outpatient systems, laboratories, imaging centers, and referral partners.

- 
5. **Health AI Implementation and Automation Consulting:** Beginning in Year 4, DataMed AI will offer consulting and implementation services to support healthcare organizations in adopting, scaling, and optimizing AI-driven automation and care coordination solutions.

By focusing on primary care automation, clinical data integrity, and continuous care coordination, DataMed AI contributes directly to national priorities related to healthcare cost reduction, access expansion, administrative burden reduction, and the transition toward value-based and preventive care models. These outcomes support the long-term efficiency, sustainability, and resilience of the United States healthcare system.

## 1.2 Mrs. Camila Sande de Godoy' Expertise

Mrs. Camila Sande de Godoy is a senior technology and healthcare product leader with more than 18 years of professional experience in software engineering, digital product development, artificial intelligence, and large-scale data systems. Her career combines deep technical execution with strategic leadership across high-growth startups and large enterprises in the healthcare, fintech, e-commerce, and marketplace sectors, positioning her uniquely to lead DataMed AI's proposed endeavor in the United States.


### Professional Experience

Mrs. Godoy began her career as a Software Engineer, a role she held for approximately 10 years, building and maintaining complex, large-scale digital systems for major financial institutions and technology companies.

From April 2010 to June 2013, she worked as a Software Developer at Resource IT Solutions in São Paulo, Brazil, where she was assigned exclusively to a large-scale digital transformation project for Banco Santander following its acquisition of Banco Real. In this role, she contributed to the restructuring of the bank's online systems, working with information architecture, usability, accessibility standards, requirements gathering, and front-end engineering. She applied technologies such as HTML5, CSS3, JavaScript, responsive design, SEO practices, and web standards to support secure and scalable financial platforms.

From June 2013 to July 2017, Mrs. Godoy served as a Software Engineer and later Tech Lead at 5A Consultoria, participating in multiple high-profile projects for large corporate clients. During this period:

- At PagSeguro (UOL), a major Brazilian fintech and digital payments platform, she contributed to the development and maintenance of a highly complex payment processing system,



working with Java, JavaScript, HTML5, CSS3, and cross-browser architecture in a mission-critical financial environment.

- At IsoBar, a global digital agency, she was promoted to Tech Lead and led the development of an innovative digital platform for FIAT, allowing customers to fully configure vehicles online and place orders directly with dealerships, a pioneering capability in the Brazilian automotive market at the time.
- At Buscapé, a leading price-comparison and e-commerce platform, she worked as a software engineer using modern front-end frameworks such as AngularJS, React, Node.js, and associated tooling, supporting high-traffic consumer platforms.

From December 2017 to February 2020, Mrs. Godoy joined Dasa (Diagnósticos da América S.A.), the largest integrated healthcare network in Brazil, as an IT Specialist. At Dasa, she led three highly complex healthcare technology products developed in parallel, each with dedicated multidisciplinary teams:

- She led the creation of a Master Data Management (MDM) platform for patient data, responsible for deduplicating, enriching, and unifying health records for more than 70 million patients nationwide. This system became the central data foundation for Dasa's clinical and administrative systems, enabling physicians to access unified patient histories and supporting proactive, preventive, and safer medical decision-making.
- She led the development of a hospital physician mobile application, providing doctors with real-time access to laboratory results, imaging, pathology, and microbiology data, significantly improving speed and accuracy in inpatient clinical decision-making.
- She also led the implementation of Dasa's WhatsApp-based exam scheduling system, making Dasa the first healthcare organization in Brazil to deploy a chatbot on WhatsApp, improving patient access and operational efficiency.

From March 2020 to January 2021, Mrs. Godoy worked as a Senior Product Manager at Credits, a leading fintech company. She simultaneously managed two technology products:

- A communication and automation platform orchestrating WhatsApp messaging, chatbots, and automated communication flows across the customer acquisition and onboarding journey.

- A technical platform initiative focused on system integration and API standardization, designed to reduce architectural complexity and accelerate the development of new financial products.

From January 2021 to December 2021, she served as Head of Products at Cuidas, a healthtech startup focused on primary care and continuous care models. Cuidas operated as a B2B healthcare benefit for employers, offering 24/7 access to family physicians and nurses through a digital platform to reduce healthcare costs and unnecessary hospital utilization. Mrs. Godoy led the product, design, and communication teams and was responsible for the company's full technology portfolio, including the patient app, medical record system, and operational back-office. Cuidas was later acquired by Alice, a health company recognized by *Fast Company* as one of the most innovative companies in Latin America.

From April 2022 to the present, Mrs. Godoy has served as Founder, Mentor, and Technology and AI Consultant at TechUni, a company with two operating fronts:

- An education platform offering mentoring, courses, and corporate training focused on artificial intelligence, no-code and low-code tools, and practical technology applications for business.
- A consulting practice providing custom software development, AI applications, chatbots, automation, scheduling systems, and digital platforms for companies seeking to scale operations, reduce manual work, and improve efficiency.

In March 2023, she was selected as an Entrepreneur in Residence at Antler, a global venture capital firm. As part of the program, she founded TalkBlue, a conversational e-commerce startup delivering full shopping experiences within WhatsApp. TalkBlue received R\$150,000 (USD 27,000) in venture funding from Antler, and Mrs. Godoy served as Founder, CEO, and Head of Product from March 2023 to June 2024, leading product design, front-end development, go-to-market strategy, investor presentations, and capital raising.

### **Education and Credentials**

Mrs. Godoy holds an Associate Degree in Information Technology Management from UNIP – Universidade Paulista, completed in December 2013. She also completed a Postgraduate MBA in Digital Data Marketing at FIAP, concluded in November 2018. Her education is complemented by multiple professional certifications in agile methodologies, product management, and modern engineering practices.

### Awards and Recognition

In 2022, Mrs. Godoy was awarded Digital Technology Professional of the Year in Brazil by ABRADi (Associação Brasileira dos Agentes Digitais) in partnership with Digitalks, recognizing her leadership, innovation, and professional excellence in the technology sector.

### Relevance to DataMed AI

Mrs. Godoy's combined experience in healthcare data infrastructure, AI-driven automation, primary care coordination, and large-scale system design directly supports DataMed AI's mission to modernize outpatient healthcare delivery in the United States. Her proven ability to design interoperable health data systems, deploy automation that reduces hospital overload, and lead multidisciplinary technology teams positions her as exceptionally well qualified to advance an endeavor of national importance focused on healthcare efficiency, access, and cost reduction.

## 2.0 The Company


DataMed AI will operate as a healthcare-focused artificial intelligence company headquartered in Austin, Texas. The company will specialize in AI-driven automation, clinical workflow optimization, healthcare data infrastructure, and interoperability solutions designed to improve access to care, reduce administrative burden, and support continuous and preventive care models within the United States healthcare system.

To support these activities, DataMed AI will maintain a multidisciplinary organizational structure that scales gradually in line with service expansion and client demand. Staffing levels are designed to support product development, clinical automation delivery, data interoperability, and long-term operational sustainability.

### Organizational Structure

The company's workforce will include the following key positions over the five-year planning horizon:

- **1 General Manager & Head of Health AI and Data Strategy – Mrs. Camila Sande de Godoy:** Responsible for overall company leadership, healthcare AI strategy, clinical automation architecture, data interoperability direction, and operational oversight.
- **3 Senior Software Architects:** Responsible for designing scalable backend architectures, cloud-native platforms, APIs, and automation frameworks supporting patient intake, care coordination, and data interoperability services.

- 
- **2 AI Developers:** Responsible for developing AI models and automation logic for triage, patient engagement, risk detection, and workflow optimization.
  - **2 Cloud Infrastructure Specialists:** Responsible for managing cloud environments, system scalability, availability, monitoring, and infrastructure security for healthcare applications.
  - **2 Data Scientists:** Responsible for analytics, predictive modeling, performance measurement, and data-driven insights supporting care coordination and operational efficiency.
  - **2 Business Process Analysts:** Responsible for mapping clinical and administrative workflows, identifying automation opportunities, defining operational metrics, and supporting continuous improvement initiatives.
  - **2 Health Data Engineers:** Responsible for patient data organization, interoperability design, identity matching, and longitudinal clinical data pipelines.
  - **2 Mobile Application Engineers:** Responsible for developing patient-facing and clinic-facing applications supporting chatbots, scheduling, monitoring, and care coordination workflows.
  - **2 Project Managers:** Responsible for coordinating project execution, managing timelines and resources, and ensuring successful delivery of implementations across client clinics.
  - **1 Marketing and Communications Specialist:** Responsible for brand development, digital presence, provider outreach, and communication strategies within the healthcare market.
  - **3 Sales Representatives:** Responsible for business development, clinic partnerships, account management, and geographic expansion.
  - **1 Administrative Manager:** Responsible for internal administration, finance coordination, HR support, and operational compliance.
  - **2 Customer Service Representatives:** Responsible for ongoing client support, system onboarding assistance, and continuity of service following implementation.

By **Year 5**, DataMed AI will employ a total of **25 professionals**, reflecting a balanced mix of executive leadership, healthcare technology specialists, engineering talent, and operational support staff. This organizational structure enables the company to deliver specialized Health AI and automation services at scale while maintaining operational efficiency and alignment with national healthcare priorities.

## 2.1 Company's Targets

DataMed AI will focus on healthcare organizations that face structural challenges related to access to care, administrative burden, fragmented clinical data, and rising operational costs. The company's solutions are designed to support primary care delivery, improve care coordination, and reduce avoidable hospital utilization through applied artificial intelligence, automation, and clinical data infrastructure.

### Primary Market Focus

#### 1. Private Outpatient Clinics and Primary Care Practices

The company's primary target market consists of small and mid-sized outpatient clinics, with an emphasis on primary care and family medicine practices. These organizations often lack internal technology teams and operate with limited administrative staff while managing growing patient demand.

DataMed AI will support these providers by delivering:

- AI-based patient intake, triage, and scheduling automation
- Care coordination tools that support preventive and continuous care models
- Post-discharge and chronic care monitoring workflows
- Data organization and interoperability services to consolidate patient records
- Automation that reduces administrative workload and improves clinic capacity utilization


This segment benefits directly from improved access, reduced no-show rates, and stronger continuity of care without increasing staffing levels.

#### 2. Clinics and Healthcare Organizations Focused on Preventive and Value-Based Care

Healthcare providers participating in or transitioning toward value-based care and preventive care models represent a key target segment. These organizations are incentivized to reduce emergency utilization, hospital readmissions, and fragmented care.

DataMed AI will support these providers by delivering:

- Continuous patient engagement and follow-up automation
- Early risk detection workflows based on patient-reported data
- Care coordination tools aligned with family medicine and chronic care management
- Data infrastructure supporting longitudinal patient records and outcome tracking



These services help providers align operational performance with reimbursement models tied to quality, outcomes, and cost control.

### **3. Healthcare Providers Serving Underserved or High-Demand Populations**

The company will also target clinics serving underserved, rural, or high-demand urban populations, where access limitations and workforce shortages create pressure on healthcare delivery systems.

DataMed AI will support these providers by offering:

- Remote patient engagement and automation to extend care access
- AI-enabled triage to guide patients to appropriate levels of care
- Scalable workflows that reduce unnecessary emergency department utilization
- Data-driven coordination to improve follow-up and care continuity

This segment aligns directly with national priorities related to access expansion and healthcare equity.

### **Secondary Market Focus**

#### **4. Healthcare Organizations Seeking Data Interoperability and Clinical Data Integrity**

Many outpatient providers operate across disconnected systems, laboratories, imaging centers, and referral networks, resulting in fragmented patient records and duplicated services.

DataMed AI will support these organizations by providing:

- Patient identity matching and data consolidation services
- Interoperability architecture for data exchange across care settings
- Reduction of duplicate records and repeated diagnostic exams
- Longitudinal data organization to support safer clinical decision-making


These services enable clinics to meet interoperability expectations while improving operational efficiency and patient safety.

#### **5. Healthcare Organizations Requiring AI Implementation and Operational Optimization**

Beginning in Year 4, the company will also target healthcare organizations seeking structured support to adopt and scale AI-driven automation.

DataMed AI will provide:

- Workflow assessment and automation design

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- Implementation and rollout support for AI-based solutions
  - Training and operational guidance for clinical and administrative teams
  - Performance measurement tied to access, efficiency, and care continuity

This segment supports sustainable scaling of healthcare automation initiatives.

### **Geographic Focus and Growth Strategy**

DataMed AI will initially operate in **Austin, Texas**, leveraging the city's strong healthcare, technology, and innovation ecosystem. Following market validation and operational maturity, the company plans to expand its services to additional metropolitan areas and healthcare markets across the United States.

### **Long-Term Strategy and Vision**

DataMed AI's long-term strategy is to establish itself as a specialized provider of healthcare AI automation and data infrastructure by:

- Expanding partnerships with outpatient clinics and primary care organizations
- Scaling standardized AI workflows for intake, care coordination, and monitoring
- Strengthening interoperability and patient data integrity across outpatient care networks
- Supporting national efforts to reduce administrative burden and hospital congestion
- Creating measurable impact in healthcare access, cost reduction, and care continuity


Through this targeted approach, DataMed AI will position itself as a trusted partner for healthcare providers seeking to modernize care delivery, strengthen primary care systems, and contribute to a more efficient and sustainable U.S. healthcare system.

## **2.2 Need for the Company's Services**

The demand for the services offered by DataMed AI is driven by structural challenges within the United States healthcare system, particularly in outpatient and primary care settings. As healthcare organizations face increasing patient demand, workforce shortages, rising costs, and regulatory pressure, there is a growing need for technology solutions that improve access to care, reduce administrative burden, and enable coordinated, preventive care delivery.

Across the United States, outpatient clinics and primary care practices face recurring and systemic issues:

- **Administrative overload and inefficient intake processes:** Many clinics rely on manual or semi-manual processes for patient intake, scheduling, triage, and follow-up. These workflows



consume significant staff time, limit clinic capacity, and contribute to delays in care access and high no-show rates.

- **Fragmented clinical data and lack of interoperability:** Patient information is frequently distributed across disconnected systems, laboratories, imaging centers, and referral networks. This fragmentation leads to duplicated exams, incomplete medical histories, delayed clinical decisions, and increased operational costs.
- **Pressure to reduce avoidable emergency visits and hospital readmissions:** Primary care providers are increasingly expected to manage patients proactively and prevent conditions from escalating into costly emergency or inpatient care. However, many clinics lack the tools to monitor patients continuously or coordinate care effectively after discharge.
- **Growing demand for preventive and value-based care models:** Federal healthcare policies and reimbursement models increasingly emphasize outcomes, prevention, and care continuity. Clinics transitioning to these models require automated follow-up, patient engagement, and data-driven coordination tools to meet performance expectations.
- **Limited access to care in underserved and high-demand areas:** Workforce shortages and geographic disparities limit access to timely primary care services. Without automation and remote engagement tools, clinics struggle to meet patient needs, particularly in rural or underserved communities.
- **Shortage of specialized healthcare technology expertise:** Small and mid-sized outpatient providers typically lack internal teams with expertise in health AI, data interoperability, and clinical automation. This gap prevents adoption of scalable technology solutions that could improve efficiency and care quality.

DataMed AI addresses these needs by delivering applied artificial intelligence, automation, and clinical data infrastructure specifically designed for outpatient healthcare environments. The company's services enable clinics to manage higher patient volumes without increasing administrative staffing, improve continuity of care through automated follow-up and monitoring, and consolidate clinical data to support safer and more informed decision-making.

By focusing on practical, production-ready healthcare AI solutions aligned with national priorities for access expansion, cost reduction, and value-based care, DataMed AI fills a critical gap in the U.S. healthcare ecosystem and supports long-term improvements in efficiency, sustainability, and patient outcomes.



## 2.3 Company's Expansion

DataMed AI will be structured for steady and sustainable growth in response to the increasing demand for healthcare-focused artificial intelligence, automation, and clinical data infrastructure solutions across the United States. Headquartered in **Austin, Texas**, the company will initially concentrate its operations on supporting private outpatient clinics and primary care practices, followed by phased geographic and service expansion aligned with market demand and operational capacity.

Austin provides a strategic foundation for growth due to its strong healthcare ecosystem, technology talent base, and concentration of innovation-driven organizations. This environment enables DataMed AI to validate its solutions in a competitive healthcare market while building scalable operational and technical capabilities for national expansion.

### Service Expansion

DataMed AI's service portfolio will expand progressively as client needs evolve and healthcare organizations increase adoption of automation and data-driven care models. Building on its core offerings of patient intake automation, care coordination, post-discharge monitoring, and clinical data interoperability, the company will expand into:

- Advanced automation workflows for primary care and family medicine practices
- Scalable post-discharge and chronic care monitoring programs
- Enhanced interoperability solutions connecting outpatient clinics with laboratories, imaging centers, and referral networks
- Performance analytics and reporting tools to support value-based and preventive care models
- Health AI implementation and optimization consulting for organizations scaling multi-clinic operations

This service expansion ensures that DataMed AI remains responsive to changing reimbursement models, care delivery requirements, and regulatory expectations within the U.S. healthcare system.



## Geographic Expansion

While Austin, Texas will serve as the company's initial headquarters and primary operating market, DataMed AI plans to expand geographically as its client base grows. Expansion will follow a phased approach, prioritizing regions with strong demand for outpatient care modernization and primary care capacity building.

Planned expansion regions include:

- **Texas:** Dallas–Fort Worth, Houston, San Antonio
- **Southeastern United States:** Florida, Georgia, North Carolina
- **Additional metropolitan healthcare markets** across the United States based on demand and partnership opportunities

This geographic strategy allows the company to replicate standardized service models while adapting to regional healthcare delivery needs.

## Team and Capability Growth

As demand for DataMed AI's services increases, the company will expand its workforce in alignment with the approved personnel plan. Hiring will occur in phases to support service delivery, product development, and client onboarding while maintaining operational efficiency.

Future hiring priorities include:


- Senior software architects and health data engineers
- AI developers and data scientists focused on clinical workflows
- Cloud infrastructure specialists supporting scalability and system reliability
- Business process analysts and project managers supporting clinic implementations
- Customer support and administrative personnel to ensure continuity of service

This phased growth approach enables DataMed AI to scale responsibly while maintaining high service quality and strong client relationships.

## Strategic Partnerships

DataMed AI will pursue strategic partnerships that enhance its technical capabilities and market reach within the healthcare sector. Planned partnerships include:

- Cloud infrastructure providers supporting secure and scalable healthcare platforms

- 
- Healthcare technology vendors and EHR integration partners
  - Clinical laboratories, imaging providers, and referral networks
  - Healthcare innovation hubs and professional associations
  - Academic and research institutions supporting healthcare innovation and workforce development

These partnerships will strengthen interoperability, accelerate implementation, and support sustainable expansion.

### **Investment in Research and Innovation**

To remain competitive and aligned with national healthcare priorities, DataMed AI will invest in continuous research and innovation. Key areas of focus include:

- AI-driven automation for patient access and care coordination
- Advanced clinical data organization and interoperability frameworks
- Predictive analytics supporting preventive and value-based care
- Secure and transparent AI governance practices for healthcare environments


These investments will allow DataMed AI to continuously refine its solutions and respond effectively to evolving healthcare system needs.

Through this structured expansion strategy, DataMed AI will establish itself as a specialized provider of healthcare AI automation and clinical data infrastructure solutions across the United States. Under the leadership of Mrs. Camila Sande de Godoy, the company will be positioned to scale responsibly, expand access to care, reduce administrative burden, and support long-term improvements in healthcare efficiency and sustainability.

## **2.4 Company's Economic Benefits**

DataMed AI is projected to generate significant economic benefits during its first five years of operation, supported by a scalable healthcare technology business model and the growing demand for AI-driven automation, care coordination, and clinical data infrastructure within the United States healthcare system.

In its first year of operations, DataMed AI is projected to generate \$591,500 in revenue, reflecting initial client adoption among outpatient clinics and primary care practices. As the company expands its service portfolio, geographic reach, and client base, annual revenues are



expected to grow steadily, reaching approximately \$4,191,966 by Year 5. This consistent upward trajectory demonstrates the company's ability to scale its healthcare AI services while maintaining operational efficiency.

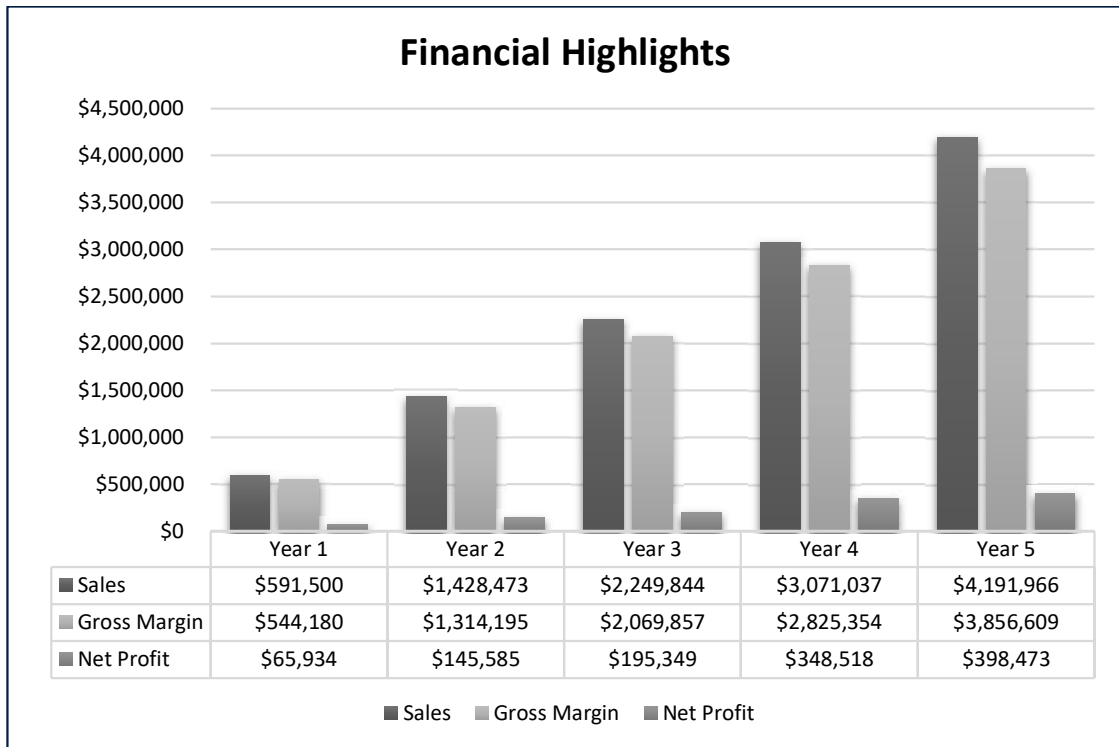
Gross margin is projected to increase proportionally with revenue growth, rising from approximately \$544,180 in Year 1 to \$3,856,609 by Year 5. These margins reflect the company's focus on high-value healthcare services, including AI-based patient intake and triage automation, care coordination workflows, post-discharge monitoring, and clinical data interoperability. These service lines are characterized by strong demand, repeatable implementation models, and favorable cost structures.

Net profitability is also projected to increase steadily over the five-year period. DataMed AI is expected to generate \$65,934 in net profit in Year 1, with net income growing to approximately \$398,473 by Year 5. This growth reflects disciplined cost management, phased workforce expansion, and reinvestment in product development, talent acquisition, and research activities that support long-term sustainability.

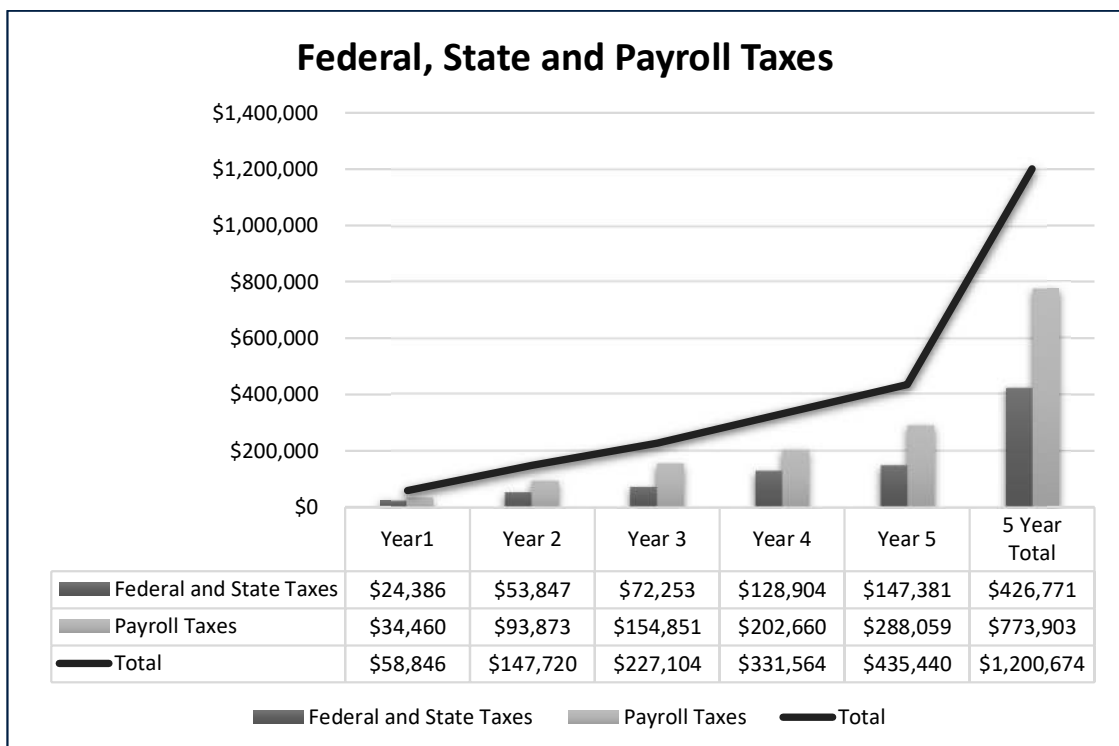
Beyond direct profitability, DataMed AI will generate meaningful fiscal contributions at the federal, state, and local levels. Total tax contributions, including income taxes and payroll-related taxes, are projected to increase from approximately \$58,846 in Year 1 to \$435,440 in Year 5, resulting in an estimated \$1,200,674 in cumulative tax contributions over the first five years of operation. These contributions support public revenue streams that fund essential infrastructure, healthcare programs, and workforce development initiatives.

As the company grows, its broader economic impact will continue to expand through job creation, increased demand for specialized healthcare technology professionals, and the development of scalable AI solutions that improve efficiency across outpatient care settings. Under the leadership of Mrs. Camila Sande de Godoy, DataMed AI is positioned to generate sustained economic value while contributing to national priorities related to healthcare cost containment, access expansion, and system-wide efficiency improvements across the United States.

### 2.4.1 Financial Highlights Chart



### 2.4.2 Federal, State and Payroll Taxes Chart



## 2.5 Summary of Investment

DataMed AI will require an initial investment of **\$70,000** to launch its operations in Austin, Texas and establish a stable foundation for delivering healthcare-focused artificial intelligence, automation, and clinical data infrastructure services. This initial capital allocation has been carefully structured to support operational readiness, early market entry, and sustainable growth during the company's formative stage.

Startup expenses are projected to total \$44,000, covering the essential costs required to establish a fully functional healthcare technology operation. These expenses include \$1,500 in legal fees related to company formation, contracts, and regulatory compliance, as well as \$500 in insurance costs to provide baseline protection against operational risks.

An allocation of \$8,000 will be dedicated to marketing and business development activities, supporting brand positioning, provider outreach, and client acquisition within the outpatient and primary care market. To support day-to-day operations and professional collaboration, the company will invest \$3,600 in rent and deposit for a functional workspace suitable for meetings, system configuration, and operational coordination.

DataMed AI will also invest \$2,000 in website design and development to establish a professional digital presence that clearly communicates the company's healthcare services and technology capabilities. Core operational infrastructure will be supported through \$6,400 in computers, phones, and tablets, \$4,500 in office furniture, and \$12,000 in specialized equipment used for software development, testing, and automation activities. An additional \$5,500 will be allocated to stationery and office supplies to ensure uninterrupted daily operations.

In addition to startup expenses, the company will maintain \$26,000 in startup assets, held primarily as cash reserves. These funds will provide working capital flexibility, support early operational needs, and mitigate unforeseen expenses during the initial phase of business activity.

The total investment of \$70,000 reflects Mrs. Camila Sande de Godoy's structured and prudent financial commitment to establishing a healthcare-focused AI company in the United States. This investment level is sufficient to support the company's initial operations, enable early service delivery to outpatient clinics and primary care practices, and create a solid platform for long-term growth, job creation, and economic contribution within the U.S. healthcare sector.

### 2.5.1 Startup Requirements Table

| <b>Startup</b>                |                 |
|-------------------------------|-----------------|
| <b>Requirements</b>           |                 |
| <b>Startup Expenses</b>       |                 |
| Legal                         | \$1,500         |
| Insurance                     | \$500           |
| Marketing                     | \$8,000         |
| Rent/Deposit                  | \$3,600         |
| Website design                | \$2,000         |
| Computers/Phones/Tablets      | \$6,400         |
| Office furniture              | \$4,500         |
| Equipment                     | \$12,000        |
| Stationery                    | \$5,500         |
| <b>Total Startup Expenses</b> | <b>\$44,000</b> |
| <b>Startup Assets</b>         |                 |
| Cash Required                 | \$26,000        |
| Startup Inventory             | \$0             |
| Other Current Assets          | \$0             |
| Long-term Assets              | \$0             |
| <b>Total Assets</b>           | <b>\$26,000</b> |
| <b>Total Requirements</b>     | <b>\$70,000</b> |

## 3.0 Company's Services

DataMed AI provides an integrated portfolio of health-focused artificial intelligence and automation services designed to support the full outpatient and primary-care patient journey. The company's services cover intelligent patient intake and triage, AI-supported primary care coordination, post-discharge and chronic care monitoring, clinical data organization and interoperability, and health AI implementation consulting. Together, these offerings enable clinics and healthcare organizations to reduce administrative burden, improve care coordination, strengthen prevention, and extend clinical oversight beyond in-person visits. By combining applied AI, automation, and data-integration capabilities, DataMed AI supports healthcare providers in delivering more proactive, efficient, and continuous care while aligning with national priorities for cost reduction, access expansion, interoperability, and value-based healthcare delivery.

## **1. AI Patient Intake, Triage, and Scheduling Automation**

DataMed AI's AI Patient Intake, Triage, and Scheduling Automation service is designed to modernize the first point of contact between patients and outpatient clinics. This service focuses on primary care and family medicine practices that experience high patient demand, limited administrative staffing, and increasing pressure to improve access to care. By applying artificial intelligence to intake and scheduling workflows, DataMed AI enables clinics to manage patient access more efficiently while maintaining continuity, accuracy, and patient satisfaction.

Many outpatient clinics continue to rely on manual or semi-manual processes for patient intake, appointment scheduling, and basic triage. These processes often involve phone calls, fragmented forms, and repetitive data entry, which consume significant staff time and create bottlenecks in access to care. As a result, clinics experience long wait times, high no-show rates, inconsistent triage decisions, and reduced capacity to serve patients. For primary care providers, these inefficiencies contribute directly to administrative burnout and limit their ability to act as an effective first point of care, increasing unnecessary referrals to urgent care centers and hospital emergency departments.

### **Solution**

Drawing on Mrs. Camila Sande de Godoy's experience leading large-scale healthcare data platforms at Dasa and developing automated, AI-driven communication systems across HealthTech and fintech environments, DataMed AI will implement AI-based intake, triage, and scheduling solutions tailored to outpatient clinics. The service will deliver the following capabilities:

- Automated symptom intake and structured pre-visit questionnaires
- AI-driven triage logic to guide patients to appropriate levels of care
- Intelligent appointment scheduling, confirmations, rescheduling, and reminders
- Reduction of no-show rates through automated patient engagement
- Seamless integration with clinic scheduling systems and electronic health records

Through this service, DataMed AI enables clinics to increase access to care, reduce administrative workload, and improve patient flow, while reinforcing primary care as an effective and efficient entry point within the U.S. healthcare system.

## **2. AI-Supported Primary Care and Family Medicine Coordination**

DataMed AI's AI-Supported Primary Care and Family Medicine Coordination service is designed to strengthen the role of primary care as the central point of continuous and preventive healthcare. This service supports outpatient clinics and family medicine practices that are responsible for managing patient relationships over time, coordinating care, and preventing clinical conditions from escalating into emergency or inpatient events. By combining automation, patient engagement, and data-driven workflows, DataMed AI enables primary care providers to deliver more proactive and coordinated care.

Primary care and family medicine practices are increasingly expected to manage complex patient populations, including individuals with chronic conditions, recurring symptoms, and preventive care needs. However, many clinics lack the tools to maintain consistent follow-up, monitor patients between visits, and coordinate care efficiently. This results in fragmented communication, missed follow-ups, delayed interventions, and avoidable emergency room visits. Without structured coordination workflows, primary care teams become reactive rather than proactive, increasing costs for the healthcare system and diminishing care continuity for patients.

### **Solution**

Based on Mrs. Camila Sande de Godoy's experience leading primary care and continuous care platforms at Cuidas and designing large-scale patient data systems at Dasa, DataMed AI will implement AI-supported coordination solutions tailored to family medicine environments. The service will include the following capabilities:

- Automated follow-up workflows for primary care and family medicine patients
- Continuous patient engagement through AI-driven messaging and check-ins
- Early risk identification based on patient-reported information and care protocols
- Structured coordination of appointments, referrals, and care-plan tasks
- Centralized visibility of patient interactions to support clinical decision-making

Through this service, DataMed AI enables primary care practices to improve care continuity, reduce unnecessary hospital utilization, and deliver more effective preventive care, reinforcing the national objective of shifting healthcare delivery toward coordinated, value-based models.

### **3. Post-Discharge and Chronic Care Monitoring Automation**

DataMed AI's Post-Discharge and Chronic Care Monitoring Automation service is designed to support healthcare providers in managing patients beyond clinical encounters. This service focuses on patients transitioning from hospital to home and individuals living with chronic conditions who require continuous monitoring, follow-up, and guidance. By leveraging automation and AI-supported workflows, DataMed AI enables providers to maintain structured oversight of patient recovery and long-term care without increasing administrative burden.

Post-discharge patients and individuals with chronic diseases are among the highest-risk and highest-cost populations in the U.S. healthcare system. Many complications and hospital readmissions occur due to gaps in follow-up, poor treatment adherence, lack of patient education, and delayed identification of warning signs. Most outpatient clinics and hospitals lack scalable tools to monitor patients consistently after discharge or between routine visits. As a result, care becomes fragmented, providers remain unaware of emerging issues, and patients often resort to emergency services for conditions that could have been addressed earlier through timely intervention.

#### **Solution**

Drawing on Mrs. Camila Sande de Godoy's experience developing hospital and patient-monitoring systems at Dasa and leading continuous-care models at Cuidas, DataMed AI will deliver automated monitoring solutions that extend clinical oversight beyond the hospital setting. The service will include the following capabilities:

- Automated post-discharge check-ins to track symptoms, recovery progress, and medication adherence
- Continuous monitoring workflows for chronic conditions through structured patient interactions
- Early detection of risk indicators based on patient-reported data and predefined care protocols
- Automated alerts and escalation paths for clinical teams when intervention is required
- Centralized dashboards summarizing patient status to support timely clinical decisions

This service reduces preventable readmissions, improves patient outcomes, and supports value-based care objectives by enabling proactive, data-driven management of post-discharge and chronic care populations.



## **4. Clinical Data Organization and Interoperability for Outpatient Clinics**

DataMed AI's Clinical Data Organization and Interoperability service is designed to help outpatient clinics and healthcare networks manage, organize, and connect clinical data across multiple systems. This service focuses on creating a unified and reliable patient data environment that supports coordinated care, clinical decision-making, and operational efficiency. By improving how clinical information is structured and shared, DataMed AI enables outpatient providers to deliver safer, faster, and more consistent care.

Outpatient clinics often operate with fragmented clinical data distributed across multiple electronic health record systems, scheduling platforms, diagnostic providers, and legacy databases. This fragmentation leads to duplicated records, incomplete patient histories, repeated exams, and increased risk of clinical errors. Many clinics lack the technical infrastructure and expertise required to implement interoperability standards, patient matching, and data-governance practices. As a result, providers spend excessive time searching for information, care coordination suffers, and patients experience gaps in continuity of care.

### **Solution**

Based on Mrs. Camila Sande de Godoy's leadership in building large-scale patient Master Data Management systems at Dasa, where over 70 million patient records were unified into a single clinical view, DataMed AI will implement structured data-organization and interoperability solutions tailored to outpatient environments. The service will include the following capabilities:

- Implementation of unified patient records to reduce duplication and data inconsistencies
- Integration of clinical, administrative, and diagnostic data across systems and providers
- Patient-matching and data-quality workflows to improve record accuracy
- Interoperability frameworks aligned with U.S. healthcare data standards
- Centralized data access to support clinical workflows and care coordination

Through this service, DataMed AI enables outpatient clinics to improve data reliability, reduce operational inefficiencies, and strengthen care coordination, supporting national priorities for interoperability, patient safety, and system-wide efficiency in healthcare delivery.

## **5. Health AI Implementation and Automation Consulting**

DataMed AI's Health AI Implementation and Automation Consulting service supports healthcare organizations in adopting artificial intelligence and automation technologies in a structured, compliant, and operationally effective manner. This service is designed for clinics, outpatient centers, and healthcare organizations that recognize the value of AI but lack the internal expertise to design, deploy, and scale solutions safely within regulated healthcare environments.

Many healthcare organizations face significant barriers when attempting to implement AI and automation initiatives. Common challenges include unclear use cases, lack of integration with existing clinical systems, regulatory and privacy concerns, limited internal technical capacity, and uncertainty around return on investment. As a result, AI projects often remain in pilot stages, fail to reach production, or introduce operational and compliance risks. Without proper governance, workflow alignment, and technical execution, AI adoption can increase complexity instead of improving care delivery and efficiency.

### **Solution**

Leveraging Mrs. Camila Sande de Godoy's experience leading AI-driven health products, automation initiatives, and large-scale clinical systems across healthtech and enterprise environments, DataMed AI will provide end-to-end consulting and implementation support tailored to healthcare organizations. The service will include:

- Assessment and prioritization of AI and automation use cases aligned with clinical and operational goals
- Design and implementation of AI-driven workflows integrated with existing health systems
- Automation of administrative and clinical support processes to reduce manual workload
- Guidance on data readiness, model deployment, and system scalability
- Implementation support aligned with healthcare privacy, security, and governance requirements

Through this service, DataMed AI enables healthcare organizations to move from experimentation to production-ready AI solutions, improving operational efficiency, supporting clinical teams, and ensuring that AI adoption delivers measurable value while remaining safe, compliant, and sustainable.

## 4.0 Industry Overview

DataMed AI operates at the intersection of healthcare technology, artificial intelligence, and specialized consulting services. The company's service portfolio positions it primarily within the **Healthcare IT Services, Health AI and Automation, and Technology Consulting** segments, all of which are experiencing sustained growth driven by national priorities related to cost reduction, access expansion, interoperability, and value-based care.

### **1. Healthcare Information Technology and Digital Health Services**

The U.S. healthcare IT sector is undergoing rapid expansion as providers, clinics, and health systems invest in digital infrastructure to address rising costs, workforce shortages, and fragmented care delivery. Federal initiatives led by the Centers for Medicare & Medicaid Services (CMS), the Office of the National Coordinator for Health Information Technology (ONC), and the Department of Health and Human Services (HHS) emphasize interoperability, data integrity, and modernization of outpatient and primary-care systems.

Key trends include the adoption of electronic health records integration, patient engagement platforms, telehealth, and data-driven care coordination.

**Challenges** include legacy systems, data fragmentation, interoperability gaps, and regulatory compliance requirements.

**Opportunities** arise from the growing demand for interoperable platforms, patient-centered technologies, and automation that improves care continuity and operational efficiency.

### **2. Artificial Intelligence and Automation in Healthcare**

AI and automation have become strategic tools for addressing inefficiencies across the healthcare system, particularly in patient intake, triage, care coordination, chronic disease management, and post-discharge monitoring. National strategies such as the White House AI Action Plan and the NIST AI Risk Management Framework reinforce the importance of responsible, secure, and scalable AI adoption in healthcare environments.<sup>6</sup> Healthcare organizations increasingly seek applied AI solutions that deliver measurable outcomes, such as reduced readmissions, improved patient engagement, and lower administrative burden.

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<sup>6</sup> <https://www.whitehouse.gov/wp-content/uploads/2025/07/Americas-AI-Action-Plan.pdf>

**Challenges** include regulatory complexity, data quality issues, and limited internal expertise to move AI initiatives from pilot to production.

**Opportunities** exist for specialized providers that combine technical execution, healthcare domain knowledge, and governance-aware implementation.

### **3. Health-Focused Technology and AI Consulting**

Healthcare organizations often lack the internal capacity to design, deploy, and scale AI-driven solutions while maintaining compliance with privacy, security, and interoperability standards. As a result, demand continues to grow for consulting firms that offer end-to-end support, including strategy, implementation, integration, and operational alignment.

**Challenges** include the need for multidisciplinary expertise spanning clinical workflows, data engineering, AI, and regulatory compliance.

**Opportunities** favor firms with proven experience in large-scale health data systems, continuous-care models, and automation of clinical and administrative workflows.

Operating within these converging industries, DataMed AI is positioned to address critical structural challenges in the U.S. healthcare system. By combining applied artificial intelligence, automation, and clinical data organization with healthcare-specific expertise, the company is well aligned with industry trends and national priorities focused on efficiency, prevention, interoperability, and value-based care.

## **4.1 Industry Analysis**

The industries in which DataMed AI operates are supported by strong market indicators, sustained investment, and clear federal prioritization. Healthcare IT, artificial intelligence in healthcare, and automation services represent some of the fastest-growing segments of the U.S. economy, driven by structural challenges in care delivery, workforce shortages, and rising healthcare expenditures.

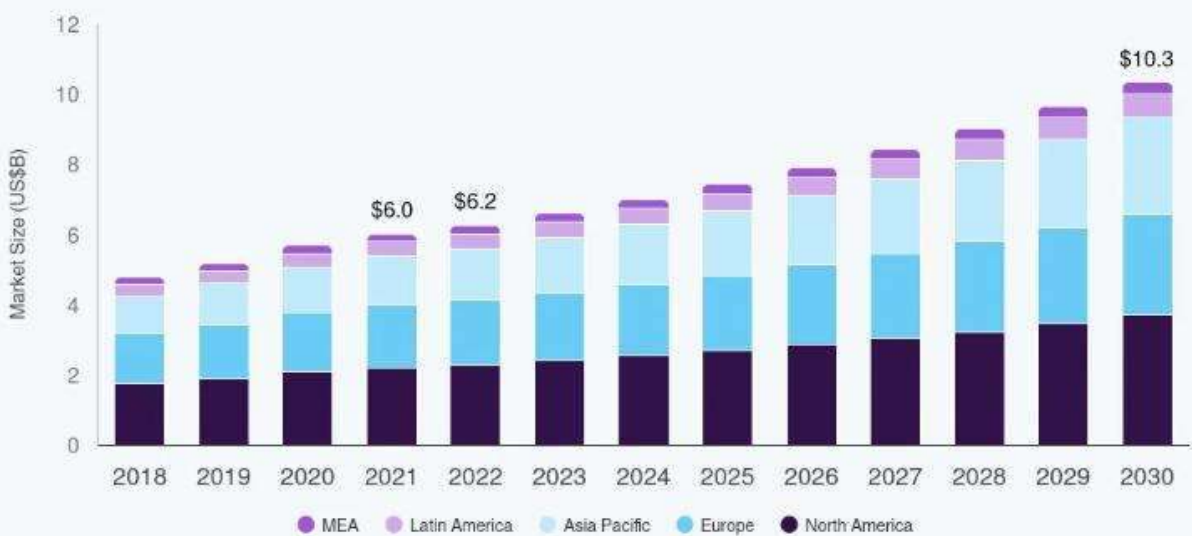
The U.S. healthcare IT market continues to expand as providers modernize digital infrastructure and comply with federal interoperability mandates. According to Grand View Research, the U.S. healthcare IT market was valued at approximately **USD 197 billion in 2023** and is projected to grow at a **compound annual growth rate (CAGR) of over 17% through 2030**,<sup>7</sup> driven by increased adoption of electronic health records, cloud platforms, and data integration

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<sup>7</sup> <https://www.grandviewresearch.com/industry-analysis/healthcare-it-market>

## Healthcare IT Market

Size, by Region, 2018 - 2030




technologies. This growth reflects the ongoing need to replace legacy systems and improve care coordination across outpatient and primary-care settings.

The artificial intelligence in healthcare market shows similarly strong momentum. The U.S. Congressional Research Service and McKinsey & Company estimate that AI-driven solutions could generate **USD 200–300 billion in annual value** for the U.S. healthcare system by improving productivity, reducing administrative burden, and enhancing clinical outcomes. In parallel, **Statista** reports that the global AI-in-healthcare market is expected to grow from approximately **USD 20 billion in 2023 to over USD 180 billion by 2030**, with the United States representing the largest share of adoption due to advanced digital infrastructure and policy support.<sup>8</sup>

Administrative inefficiency remains a major economic driver for automation adoption. Research published by **JAMA Network** and the **Center for American Progress** estimates that administrative costs account for 15–25% of total U.S. healthcare expenditures, representing **USD 600 billion to USD 1 trillion annually**.<sup>9</sup> Automation technologies focused on patient intake,

<sup>8</sup><https://www.healthcarediver.com/news/artificial-intelligence-healthcare-savings-harvard-mckinsey-report/641163/#:~:text=Artificial%20intelligence%20could%20save%20the%20U.S.%20up%20to,a%20new%20report%20from%20McKinsey%20and%20Harvard%20researchers.>

<sup>9</sup> <https://jamanetwork.com/journals/jama/fullarticle/2785479>



scheduling, documentation, and follow-up represent a direct response to this inefficiency, creating substantial demand for applied AI and workflow automation services.

Post-discharge care and chronic disease management further reinforce market demand. The Centers for Disease Control and Prevention (CDC) reports that **6 in 10 U.S. adults live with at least one chronic condition**, and **4 in 10 live with two or more**, making chronic care coordination one of the most resource-intensive areas of healthcare.<sup>10</sup> Additionally, the CMS Hospital Readmissions Reduction Program (HRRP) highlights that preventable readmissions continue to impose significant financial penalties on hospitals, with average readmission costs estimated at USD 15,000 per event (CDC, CMS). These factors drive strong demand for AI-enabled monitoring and care coordination solutions.

From a workforce perspective, the U.S. Bureau of Labor Statistics (BLS) projects that employment in computer and information technology occupations will grow by **15% between 2022 and 2032**, significantly faster than the national average.<sup>11</sup> Despite this growth, healthcare organizations face persistent shortages of professionals with combined expertise in cloud engineering, AI, data integration, and healthcare workflows, increasing reliance on specialized consulting and implementation firms.

Together, these data points confirm that DataMed AI operates within industries characterized by high growth, strong federal alignment, and clear economic urgency. The scale of healthcare spending, administrative inefficiency, chronic disease prevalence, and workforce gaps creates a sustained and measurable need for the company's services, reinforcing the sector's long-term viability and national importance.

## 4.2 Major Market Segmentation

The healthcare technology and health AI market served by DataMed AI can be segmented based on care setting, organizational size, functional needs, and technology adoption maturity. These segments reflect distinct operational challenges, regulatory requirements, and demand drivers for artificial intelligence, automation, and data-integration solutions.


### 1. Outpatient Clinics and Primary Care Practices

Outpatient clinics and primary care providers represent a major segment of the healthcare market, particularly as care delivery shifts away from hospitals toward community-based

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<sup>10</sup> [https://www.cdc.gov/pcd/issues/2025/24\\_0539.htm](https://www.cdc.gov/pcd/issues/2025/24_0539.htm)

<sup>11</sup> <https://www.bls.gov/ooh/Computer-and-Information-Technology/>



settings. These organizations require solutions for patient intake, triage, scheduling, care coordination, and follow-up. Demand in this segment is driven by workforce shortages, increasing patient volumes, and the need to prevent avoidable emergency visits and hospitalizations. AI-supported workflows and automation tools help these providers improve continuity of care while managing limited resources.

## **2. Specialty Clinics and Chronic Care Providers**

Specialty practices managing high-risk or chronic populations, such as cardiology, pulmonology, oncology, and endocrinology clinics, face strong demand for post-discharge monitoring and long-term patient engagement solutions. This segment prioritizes automation that supports continuous monitoring, treatment adherence, and early risk detection. Solutions that reduce readmissions and support value-based care models are particularly relevant in this market.

## **3. Hospitals and Integrated Healthcare Networks**

Hospitals and multi-site healthcare networks require scalable and interoperable systems capable of supporting complex workflows, regulatory compliance, and data exchange across departments and external providers. This segment demands advanced data-organization platforms, interoperability frameworks, and AI-driven operational tools. While procurement cycles are longer, the scale and impact of implementations are significant, particularly in areas related to readmission reduction and care coordination.

## **4. Healthcare Organizations in Regulated and Value-Based Care Models**

Organizations participating in value-based care arrangements, accountable care organizations (ACOs), and risk-sharing models form a distinct market segment with heightened demand for care coordination, outcome tracking, and cost-control technologies. AI-driven monitoring, predictive analytics, and automation are critical tools for managing risk, improving outcomes, and meeting performance benchmarks set by payers and federal programs.

## **5. Health-Focused Technology and Service Providers**

HealthTech companies, digital health startups, and service providers that support healthcare delivery represent another important segment. These organizations seek technical partners to design, integrate, and scale AI-driven products, automation platforms, and interoperable systems. Demand in this segment is driven by the need for rapid deployment, regulatory alignment, and production-ready architectures.

## 6. Public and Community Health Organizations

Public health entities, community clinics, and organizations serving rural or underserved populations require scalable, cost-effective technologies that expand access to care and improve coordination with limited resources. AI-supported triage, remote monitoring, and interoperable data platforms are increasingly used to extend care reach and improve population health outcomes.

Through these segments, DataMed AI addresses a wide spectrum of healthcare organizations unified by common challenges: rising costs, workforce constraints, fragmented data, and increasing expectations for continuous, coordinated, and technology-enabled care.

### 4.3 Business Location

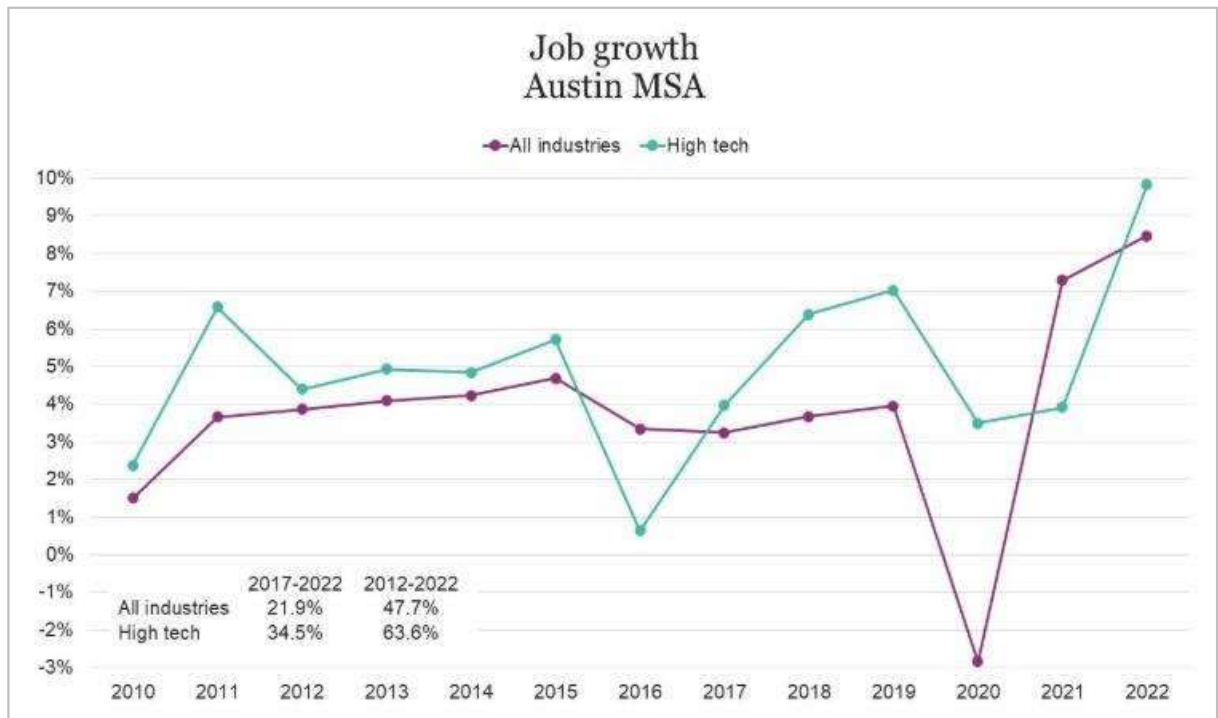
DataMed AI will be headquartered in Austin, Texas, a strategic location offering strong economic and workforce foundations for technology and healthcare innovation. The Austin metropolitan area is recognized as one of the leading tech hubs in North America, with a vibrant startup ecosystem and robust employment in technology fields. According to Dealroom data, the Austin startup ecosystem includes over 4,500 companies and more than 3,000 funded startups, which together raised approximately \$4 billion in venture capital in 2024. This positions Austin as one of the largest tech and innovation ecosystems in Texas and a top-tier market for technology entrepreneurship in the United States.<sup>12</sup>

The city's tech sector also supports significant employment. In 2022, there were approximately 9,789 employer firms in high-tech industries in the Austin metro area, with total employment in these industries reaching nearly 196,000 jobs, representing roughly 16.3 % of all regional jobs, a share much higher than the U.S. national average. This growth reflects sustained demand for engineering, data, and software expertise central to artificial intelligence and healthcare technology innovation.<sup>13</sup>

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<sup>12</sup> <https://dealroom.co/guides/austin>

<sup>13</sup> <https://www.austinchamber.com/blog/07-05-2023-high-tech-industry>



Austin’s technology workforce expansion is further evidenced by regional labor trends showing consistent job growth: between May 2024 and May 2025, jobs in the Austin metropolitan statistical area increased by 18,500 positions, indicating ongoing economic momentum.<sup>14</sup>

In addition to its tech ecosystem, Austin’s healthcare sector is expanding. The region’s healthcare industry grew at an average rate of 2.4 % annually, adding approximately 6,780 healthcare jobs per year, and accounted for a notable share of job postings, underscoring demand for health services and professionals.<sup>15</sup>

These economic and workforce indicators demonstrate that Austin offers a large and growing talent pool in technology, data science, healthcare analytics, and digital services. This environment supports DataMed AI’s ability to attract skilled professionals, engage with innovation partners, and scale its healthcare AI solutions within a highly competitive and innovation-driven market.

<sup>14</sup> <https://opportunityaustin.com/austin-job-growth-unemployment-update-june-2025/>

<sup>15</sup> <https://www.wfscapitalarea.com/reports-insights/labor-market/healthcare-industry-snapshot-apr-2025/>

## 5.0 Strategy and Implementation

The Strategy and Implementation section is critical to understanding how a company plans to position itself within its industry, attract customers, and grow.

Here are a few components of this section:

1. **SWOT Analysis:** This is an evaluation of a company's strengths, weaknesses, opportunities, and threats. It helps a company to identify its competitive advantages and areas for improvement, as well as potential risks and opportunities in the market.
2. **Website:** A company's website is a vital digital touchpoint, serving as a primary source of information for potential clients, partners, or investors. It should effectively communicate the company's values, services, and unique selling points.
3. **Digital Marketing:** This includes search engine optimization (SEO), email marketing, content marketing, and pay-per-click (PPC) advertising. A well-executed digital marketing strategy can help a company attract, engage, and convert its target audience online.
4. **Social Media:** Platforms like LinkedIn, X, Facebook, and Instagram allow the company to engage with its audience directly, share valuable content, and build brand awareness. The company's social media strategy should align with its overall marketing and branding strategy.
5. **Trade Shows:** Attending trade shows provides opportunities for networking, brand exposure, and learning about industry trends. It's a great way to meet potential clients or partners in person.
6. **Referrals:** Word-of-mouth recommendations remain a powerful way to attract new clients. Building strong relationships with current clients can lead to referrals, and some companies also implement referral programs to encourage this.

In Sections 5.3 and 5.4, the company will detail its sales strategy and forecast. The sales strategy will cover how the company plans to sell its services, including its approach to prospecting, closing deals, and retaining customers. The sales forecast, on the other hand, will provide a projection of future sales, typically based on past sales data, market trends, and growth strategies.

## 5.1 Swot Analysis

A SWOT analysis is a strategic planning tool that helps businesses identify their internal strengths and weaknesses, as well as external opportunities and threats. By analyzing these factors, DataMed AI can develop effective strategies to leverage its strengths and opportunities while mitigating risks and addressing weaknesses.

### 5.1.1 Strengths

- **Founder's deep HealthTech expertise** with direct leadership in primary care platforms, hospital systems, and large-scale patient data infrastructure.
- **Proven experience in clinical data unification**, including Master Data Management systems handling tens of millions of patient records.
- **End-to-end service coverage** across patient intake, care coordination, post-discharge monitoring, and data interoperability.
- **Strong alignment with U.S. healthcare priorities**, including value-based care, readmission reduction, interoperability, and access expansion.
- **Applied AI focus**, emphasizing production-ready solutions rather than experimental or research-only models.
- **Ability to reduce administrative burden** through automation of intake, follow-ups, and care workflows.
- **Scalable service model** suitable for outpatient clinics, primary care practices, and growing healthcare networks.
- **Founder's recognition and credibility** as an award-winning technology professional, strengthening market trust and positioning.

### 5.1.2 Weaknesses

- **Initial market entry without U.S. clinical reference clients**, requiring time to build local case studies.
- **Regulatory complexity of healthcare AI**, which may slow implementation cycles during early deployments.
- **Dependence on integration with third-party EHR systems**, which can vary in technical maturity and interoperability.

### 5.1.3 Opportunities

- **Rapid growth of outpatient and primary care services** shifting away from hospital-centric models.
- **National focus on reducing hospital readmissions**, creating demand for post-discharge monitoring solutions.
- **Rising administrative costs in U.S. healthcare**, driving adoption of AI-based automation.
- **Federal mandates for interoperability** under the 21st Century Cures Act and CMS initiatives.<sup>16</sup>
- **Expansion of value-based care and ACO models**, increasing demand for care coordination tools.
- **Shortage of healthcare professionals**, accelerating reliance on automation and AI support systems.
- **Increased investment in digital health and AI**, especially in health-focused innovation hubs.
- **Growing adoption of remote care and monitoring**, particularly for chronic and aging populations.

### 5.1.4 Threats

- **Large healthtech vendors expanding into AI automation**, increasing competitive pressure.
- **Regulatory changes or stricter AI oversight**, potentially increasing compliance requirements.
- **Lengthy sales cycles in healthcare**, especially with larger clinics and health networks.

## 5.2 Website and Digital Marketing

The website and digital marketing strategy for DataMed AI will play a critical role in establishing the company's presence in the competitive IT consulting market, particularly as a new entrant. The goal is to create a strong online presence that effectively communicates the company's value proposition, services, and expertise while engaging potential clients and partners.

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<sup>16</sup> <https://healthit.gov/regulations/cures-act-final-rule/>

### Website Strategy:

1. **Professional and User-Friendly Design:** The website will feature a clean, modern design that reflects the company's commitment to innovation and quality. It will be easy to navigate, with clear sections dedicated to services, industry expertise, case studies, client testimonials, and contact information.
2. **Service Pages:** Each service offered by DataMed AI will have a dedicated page that provides in-depth information about the service, including the benefits, case studies, and how it can solve specific client problems. This will help potential clients understand the full scope of what the company offers.
3. **Blog and Resources Section:** A blog will be regularly updated with articles on industry trends, best practices, and insights into AI, observability, AIOps, and other relevant topics. This will establish DataMed AI as a thought leader in the industry and improve the website's SEO performance.
4. **Lead Generation and Contact Forms:** The website will include strategically placed contact forms and calls-to-action (CTAs) to capture leads. Visitors will be encouraged to reach out for consultations, download resources, or subscribe to newsletters.
5. **SEO Optimization:** The website will be optimized for search engines with relevant keywords related to IT consulting, observability, AIOps, and other services. This will help increase visibility and attract organic traffic from search engines.
6. **Responsive Design:** The website will be fully responsive, ensuring an optimal viewing experience on all devices, including desktops, tablets, and smartphones.

### Digital Marketing Strategy:

1. **Search Engine Marketing (SEM):** Implementing targeted pay-per-click (PPC) campaigns on Google Ads to drive traffic to the website from search queries related to IT consulting services. This will complement the organic SEO efforts and provide immediate visibility for high-intent keywords.
2. **Social Media Marketing:** Establishing a presence on LinkedIn, Twitter, and Facebook to engage with potential clients and industry professionals. Regular posts will highlight the company's services, share industry news, and promote content from the blog.
3. **Content Marketing:** Developing and distributing high-quality content such as white papers, case studies, and eBooks that showcase the company's expertise in AI, observability, and IT



infrastructure. This content will be used to nurture leads and establish the company as a trusted resource.


4. **Email Marketing:** Building an email list through lead magnets on the website and using segmented email campaigns to nurture prospects, keeping clients informed, and promote new services or company updates.
5. **Webinars and Online Workshops:** Hosting webinars and online workshops on topics like AIOps, IT infrastructure monitoring, and performance optimization. These events will attract potential clients and position the company as a leader in the field.
6. **Analytics and Performance Tracking:** Using tools like Google Analytics, SEMrush, and social media insights to monitor website traffic, user behavior, and the effectiveness of digital marketing campaigns. This data will be used to refine strategies and improve ROI.

By implementing a robust website and digital marketing strategy, DataMed AI will effectively establish its brand, attract potential clients, and build a strong online presence that supports its growth and success in the IT consulting industry.

### 5.3 Sales Strategy

A paramount sales strategy must be designed and applied to stimulate growth and navigate the challenging marketplace. The primary focus should revolve around enticing new customers and maintaining existing ones, regardless of the company's specific industry. This approach is multi-faceted and includes the following key elements:

1. **Understanding the Customer:** Conduct comprehensive market research to grasp the needs, preferences, and pain points of the target audience. This insight is crucial in tailoring the company's products or services to match these needs, thereby providing superior value.
2. **Unique Selling Proposition:** Craft a compelling Unique Selling Proposition (USP) that clearly communicates the distinguishing features of the company's offerings. This proposition should highlight the specific benefits that customers will receive, setting the company apart from its competitors.
3. **Relationship Building:** Foster strong relationships with customers, both existing and potential. Providing excellent customer service and regular follow-ups can turn one-time buyers into loyal customers, ensuring a stable revenue stream.

- 
4. **Leverage Referrals:** Encourage satisfied customers to refer the company to their networks. Since people are more likely to trust recommendations from friends or colleagues, this strategy can significantly increase the customer base.
  5. **Digital Marketing:** Use digital platforms for outreach and engagement. Social media platforms, email newsletters, and the company's website can be utilized to share valuable content, engage with customers, and showcase products or services.
  6. **Sales Training:** Invest in regular training of the sales team to ensure they are equipped with the skills and knowledge necessary to effectively sell the company's products or services. This can include understanding the product, communication and persuasion skills, and customer relationship management.
  7. **Performance Metrics:** Implement a system for tracking sales performance. This can include metrics such as conversion rate, customer acquisition cost, and customer lifetime value. Regular analysis of these metrics will provide insights into the effectiveness of the sales strategy, informing of any necessary adjustments.


In conclusion, a well-crafted and implemented sales strategy serves as the cornerstone to a company's prosperity, driving customer acquisition, fostering customer loyalty, and securing a competitive edge in the market.

#### 5.4 Sales Forecast

DataMed AI is preparing to launch a comprehensive portfolio of health-focused artificial intelligence and automation services designed to meet the evolving needs of outpatient clinics, primary care providers, and healthcare organizations across the United States. Sales operations are expected to begin in the company's second month of activity and are supported by a robust five-year sales projection driven by increasing national demand for AI-enabled patient workflows, care coordination, data interoperability, and healthcare automation.

##### **Sales Forecast Details:**

- **AI Patient Intake, Triage, and Scheduling Automation:** Sales are projected to begin with 13 units in Year 1 and increase steadily to 76 units by Year 5. Unit pricing is expected to rise from \$12,500 in the first year to \$15,193.83 by the fifth year, resulting in total sales growth from \$162,500 in Year 1 to \$1,151,639 in Year 5.
- **AI-Supported Primary Care and Family Medicine Coordination:** Initial sales are forecasted at 12 units in Year 1, expanding to 70 units by Year 5. Unit prices are projected to increase from



\$10,000 to \$12,155.06 over the forecast period, driving total sales growth from \$120,000 in the first year to \$850,441 by Year 5.

- **Post-Discharge and Chronic Care Monitoring Automation:** Sales are expected to start with 10 units in Year 1 and grow to 58 units by Year 5. Unit prices are forecasted to increase from \$13,500 to \$16,409.33, supporting revenue growth from \$135,000 in Year 1 to \$956,746 by the fifth year.
- **Clinical Data Organization and Interoperability for Outpatient Clinics:** This service line is projected to begin with 11 units sold in Year 1 and increase to 64 units by Year 5. Unit pricing is expected to rise from \$9,000 to \$10,939.56, with total sales expanding from \$99,000 in the first year to \$701,614 by Year 5.
- **Health AI Implementation and Automation Consulting:** Sales are forecasted to start with 10 units in Year 1 and increase to 58 units by Year 5. Unit prices are projected to grow from \$7,500 to \$9,116.30, resulting in total sales increasing from \$75,000 in Year 1 to \$531,526 by the fifth year.

Overall, total sales across all service lines are projected to increase from \$591,500 in Year 1 to \$4,191,966 by the end of Year 5. This growth reflects strong market adoption, increasing client demand, and the company's ability to scale service delivery efficiently.

#### **Direct Costs Forecast:**

- **AI Patient Intake, Triage, and Scheduling Automation:** Direct costs are expected to begin at \$13,000 in Year 1 and increase to \$92,131 by Year 5.
- **AI-Supported Primary Care and Family Medicine Coordination:** Direct costs are projected to start at \$9,600 in Year 1 and grow to \$68,035 by Year 5.
- **Post-Discharge and Chronic Care Monitoring Automation:** Direct costs are forecasted to increase from \$10,800 in Year 1 to \$76,540 by Year 5.
- **Clinical Data Organization and Interoperability for Outpatient Clinics:** Direct costs are expected to rise from \$7,920 in Year 1 to \$56,129 by the fifth year.
- **Health AI Implementation and Automation Consulting:** Direct costs are projected to increase from \$6,000 in Year 1 to \$42,522 by Year 5.

Total direct costs across all service categories are projected to grow from \$47,320 in Year 1 to \$335,357 by Year 5. These costs reflect expenses directly associated with service delivery,

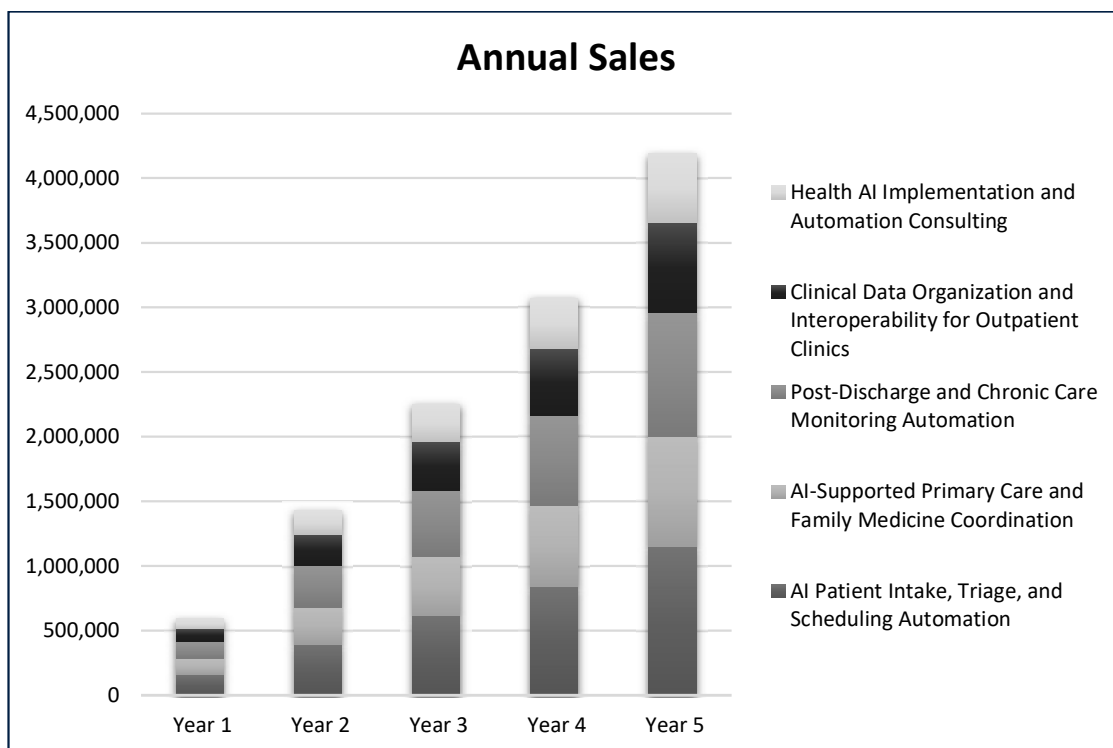
including cloud infrastructure usage, software tools, implementation resources, and specialized technical inputs required to deliver scalable, secure, and compliant healthcare AI solutions.

#### 5.4.1 Annual Sales Forecast Table

| <b>Sales Forecast</b>   |             |             |             |             |             |
|---|-------------|-------------|-------------|-------------|-------------|
|   | Year 1      | Year 2      | Year 3      | Year 4      | Year 5      |
| <b>Unit Sales</b>   |             |             |             |             |             |
| <b>AI Patient Intake, Triage, and Scheduling Automation</b>                   | 13          | 30          | 45          | 58          | 76          |
| <b>AI-Supported Primary Care and Family Medicine Coordination</b>             | 12          | 28          | 41          | 54          | 70          |
| <b>Post-Discharge and Chronic Care Monitoring Automation</b>                  | 10          | 23          | 35          | 45          | 58          |
| <b>Clinical Data Organization and Interoperability for Outpatient Clinics</b> | 11          | 25          | 38          | 49          | 64          |
| <b>Health AI Implementation and Automation Consulting</b>                     | 10          | 23          | 35          | 45          | 58          |
| <b>Total Unit Sales</b>   | 56          | 129         | 193         | 251         | 327         |
| <b>Unit Prices</b>  | Year 1      | Year 2      | Year 3      | Year 4      | Year 5      |
| <b>AI Patient Intake, Triage, and Scheduling Automation</b>                   | \$12,500.00 | \$13,125.00 | \$13,781.25 | \$14,470.31 | \$15,193.83 |
| <b>AI-Supported Primary Care and Family Medicine Coordination</b>             | \$10,000.00 | \$10,500.00 | \$11,025.00 | \$11,576.25 | \$12,155.06 |
| <b>Post-Discharge and Chronic Care Monitoring Automation</b>                  | \$13,500.00 | \$14,175.00 | \$14,883.75 | \$15,627.94 | \$16,409.33 |
| <b>Clinical Data Organization and Interoperability for Outpatient Clinics</b> | \$9,000.00  | \$9,450.00  | \$9,922.50  | \$10,418.63 | \$10,939.56 |
| <b>Health AI Implementation and Automation Consulting</b>                     | \$7,500.00  | \$7,875.00  | \$8,268.75  | \$8,682.19  | \$9,116.30  |
| <b>Sales</b>  |             |             |             |             |             |
| <b>AI Patient Intake, Triage, and Scheduling Automation</b>                   | \$162,500   | \$392,438   | \$618,089   | \$843,692   | \$1,151,639 |
| <b>AI-Supported Primary Care and Family Medicine Coordination</b>             | \$120,000   | \$289,800   | \$456,435   | \$623,034   | \$850,441   |
| <b>Post-Discharge and Chronic Care Monitoring Automation</b>                  | \$135,000   | \$326,025   | \$513,489   | \$700,913   | \$956,746   |
| <b>Clinical Data Organization and Interoperability for Outpatient Clinics</b> | \$99,000    | \$239,085   | \$376,559   | \$514,003   | \$701,614   |
| <b>Health AI Implementation and Automation Consulting</b>                     | \$75,000    | \$181,125   | \$285,272   | \$389,396   | \$531,526   |
| <b>Total Sales</b>  | \$591,500   | \$1,428,473 | \$2,249,844 | \$3,071,037 | \$4,191,966 |
| <b>Direct Unit Costs</b>  | Year 1      | Year 2      | Year 3      | Year 4      | Year 5      |
| <b>AI Patient Intake, Triage, and Scheduling Automation</b>                   | \$1,000.00  | \$1,050.00  | \$1,102.50  | \$1,157.63  | \$1,215.51  |
| <b>AI-Supported Primary Care and Family Medicine Coordination</b>             | \$800.00    | \$840.00    | \$882.00    | \$926.10    | \$972.41    |

|   |                 |                  |                  |                  |                  |
|---|-----------------|------------------|------------------|------------------|------------------|
| <b>Post-Discharge and Chronic Care Monitoring Automation</b>                  | \$1,080.00      | \$1,134.00       | \$1,190.70       | \$1,250.24       | \$1,312.75       |
| <b>Clinical Data Organization and Interoperability for Outpatient Clinics</b> | \$720.00        | \$756.00         | \$793.80         | \$833.49         | \$875.16         |
| <b>Health AI Implementation and Automation Consulting</b>                     | \$600.00        | \$630.00         | \$661.50         | \$694.58         | \$729.30         |
|   |                 |                  |                  |                  |                  |
| <b>Direct Cost of Sales</b>   |                 |                  |                  |                  |                  |
| <b>AI Patient Intake, Triage, and Scheduling Automation</b>                   | \$13,000        | \$31,395         | \$49,447         | \$67,495         | \$92,131         |
| <b>AI-Supported Primary Care and Family Medicine Coordination</b>             | \$9,600         | \$23,184         | \$36,515         | \$49,843         | \$68,035         |
| <b>Post-Discharge and Chronic Care Monitoring Automation</b>                  | \$10,800        | \$26,082         | \$41,079         | \$56,073         | \$76,540         |
| <b>Clinical Data Organization and Interoperability for Outpatient Clinics</b> | \$7,920         | \$19,127         | \$30,125         | \$41,120         | \$56,129         |
| <b>Health AI Implementation and Automation Consulting</b>                     | \$6,000         | \$14,490         | \$22,822         | \$31,152         | \$42,522         |
| <b>Subtotal Direct Cost of Sales</b>  | <b>\$47,320</b> | <b>\$114,278</b> | <b>\$179,988</b> | <b>\$245,683</b> | <b>\$335,357</b> |

#### 5.4.2 Annual Sales Chart



## 6.0 Management Structure

As previously mentioned, Mrs. Camila Sande de Godoy will be the General Manager & Head of Health AI and Data Strategy of DataMed AI. The Personnel Plan shows that the company expects to make gradual investments in personnel in the first years of operation, and by the year 5, the company will have 25 employees, including Mrs. Camila Sande de Godoy.

### 6.1 Staffing Requirements

DataMed AI has crafted a comprehensive personnel plan to support its development as a specialized provider of advanced AI, cloud modernization, and digital-infrastructure services. This plan details the professional roles, hiring timeline, and corresponding salaries projected over a five-year period, ensuring the company will be fully prepared to meet the growing demands of the U.S. technology market.

In Year 1, DataMed AI will begin with a foundational team of five professionals, including Mrs. Camila Sande de Godoy as General Manager & Head of Health AI and Data Strategy, starting with an annual salary of \$110,000, which will increase to \$209,881 by Year 5. The team will expand steadily, reaching a total of 25 employees by Year 5. Key roles and their growth in personnel and salaries include:

- **Senior Software Architects**, beginning with one professional in Year 1 and expanding to three professionals by Year 5. The total payroll allocated to this role grows from \$98,000 in Year 1 to \$428,831 by Year 5, reflecting both salary adjustments and increased headcount.
- **AI Developers**, starting with one professional in Years 1 and 2 and expanding to two developers from Year 4 onward. The total salary expense for this role increases from \$45,000 in Year 1 to \$262,549 by Year 5.
- **Cloud Infrastructure Specialists**, introduced in Year 2 with one specialist and expanding to two professionals by Year 4 and Year 5. The combined payroll for this role reaches \$239,212 by Year 5.
- **Data Scientists**, introduced in Year 2 with one professional and expanding to two by Year 5. The total annual payroll allocation for Data Scientists grows from \$110,250 in Year 2 to \$255,256 in Year 5.

- **Business Process Analysts**, also introduced in Year 2, scaling from one professional to two professionals by Year 4 and Year 5. The payroll allocation for this function increases to \$204,205 by Year 5.
- **Health Data Engineers**, incorporated into the organizational structure in Year 3 with one hire and expanding to two professionals by Year 5. The total payroll for this role reaches \$198,371 in Year 5.
- **Mobile Application Engineers**, added in Year 3 and growing to two professionals by Year 5, with total salary expenses increasing from \$121,716 in Year 3 to \$268,384 in Year 5.
- **Project Managers**, starting with one professional in Year 1 and expanding to two by Year 5. The total payroll allocated to Project Managers rises from \$19,600 in Year 1 (partially allocated operational cost) to \$285,887 in Year 5.
- **Marketing and Communications Specialist**, introduced in Year 3 with one professional, with payroll increasing to \$90,434 by Year 5.
- **Sales Representatives**, beginning with one representative in Year 1 and expanding to three professionals by Year 5. The combined payroll for this role grows from \$72,000 in Year 1 to \$262,549 in Year 5, supporting market penetration and client acquisition.
- **Administrative Manager**, introduced in Year 2 with one professional, with total annual compensation increasing from \$63,000 in Year 2 to \$72,930 by Year 5.
- **Customer Service Representatives**, introduced in Year 3 with one hire and expanding to two professionals from Year 4 onward. The total payroll allocation for this role increases from \$46,305 in Year 3 to \$102,103 in Year 5.

Some positions reflected in **Year 1** show total salary amounts that are lower than a full annual compensation. This occurs because certain roles are hired progressively throughout the first year of operations, rather than at the beginning of the fiscal year. As a result, salary expenses for these positions represent partial-year compensation, proportional to the actual months worked during Year 1.

This phased hiring strategy allows the company to align payroll expenses with operational ramp-up, project demand, and revenue growth. The month-by-month hiring schedule and corresponding salary calculations are detailed in the Appendix, under the “Monthly Personnel Plan” table, which clearly illustrates the hiring start dates, monthly compensation, and total salary amounts accrued during Year 1.

Total payroll expenditures will begin at \$344,600 in Year 1, increasing to \$2,880,591 by Year 5, reflecting the company’s targeted investment in specialized technical, operational, and commercial talent.

This strategic personnel plan is meticulously structured to cultivate a highly skilled and versatile workforce capable of driving the company’s expansion and ensuring exceptional service delivery within the competitive and rapidly evolving fields of artificial intelligence, cloud modernization, and cybersecurity.

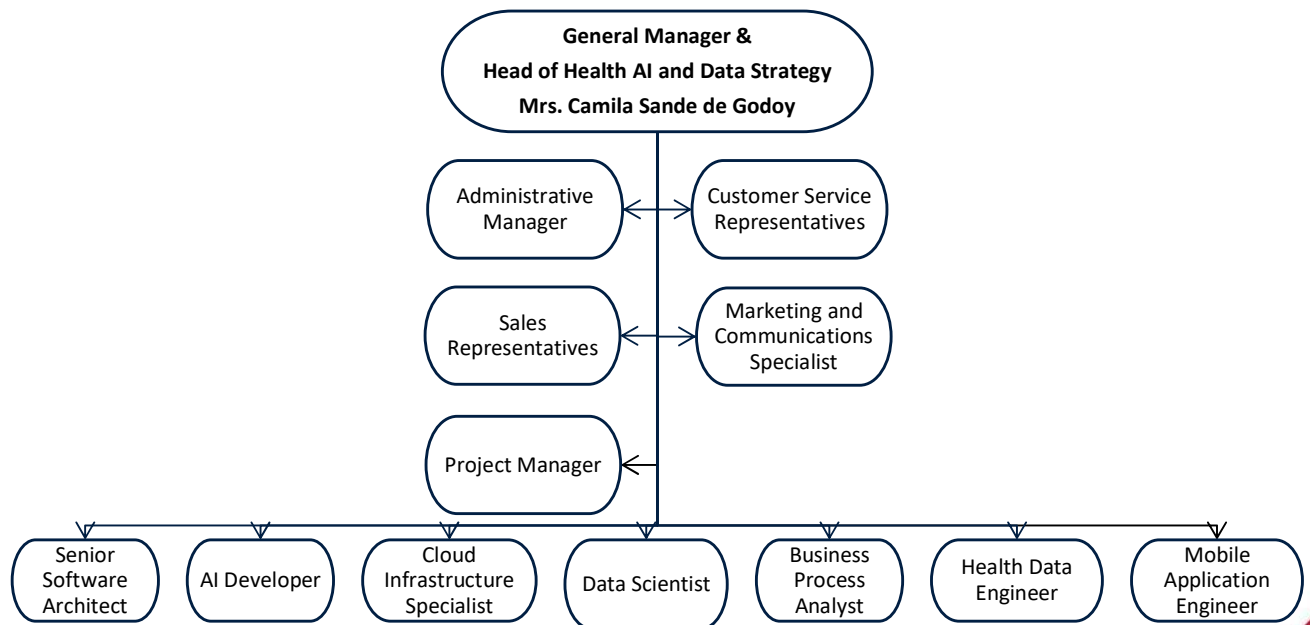
## 6.2 Annual Personnel Plan Table

| <i>Personnel Plan</i>   | Year 1           | Year 2           | Year 3             | Year 4             | Year 5             |
|---|------------------|------------------|--------------------|--------------------|--------------------|
| <b>General Manager &amp; Head of Health AI and Data Strategy - Mrs. Camila Sande de Godoy</b> | \$110,000        | \$138,000        | \$158,700          | \$182,505          | \$209,881          |
| <b>Senior Software Architect</b>  | \$98,000         | \$123,480        | \$259,308          | \$272,273          | \$428,831          |
| <b>AI Developer</b>   | \$45,000         | \$113,400        | \$119,070          | \$250,047          | \$262,549          |
| <b>Cloud Infrastructure Specialist</b>  | \$0              | \$103,320        | \$108,486          | \$227,821          | \$239,212          |
| <b>Data Scientist</b>   | \$0              | \$110,250        | \$115,763          | \$121,551          | \$255,256          |
| <b>Business Process Analyst</b>   | \$0              | \$88,200         | \$92,610           | \$194,481          | \$204,205          |
| <b>Health Data Engineer</b>   | \$0              | \$0              | \$89,964           | \$94,462           | \$198,371          |
| <b>Mobile Application Engineer</b>  | \$0              | \$0              | \$121,716          | \$127,802          | \$268,384          |
| <b>Project Manager</b>  | \$19,600         | \$123,480        | \$129,654          | \$136,137          | \$285,887          |
| <b>Marketing and Communications Specialist</b>  | \$0              | \$0              | \$82,026           | \$86,127           | \$90,434           |
| <b>Sales Representative</b>   | \$72,000         | \$75,600         | \$158,760          | \$166,698          | \$262,549          |
| <b>Administrative Manager</b>   | \$0              | \$63,000         | \$66,150           | \$69,458           | \$72,930           |
| <b>Customer Service Representative</b>  | \$0              | \$0              | \$46,305           | \$97,241           | \$102,103          |
| <b>Total People</b>   | 5                | 9                | 15                 | 19                 | 25                 |
| <b>Total Payroll</b>  | <b>\$344,600</b> | <b>\$938,730</b> | <b>\$1,548,512</b> | <b>\$2,026,602</b> | <b>\$2,880,591</b> |

### 6.3 Five-Year Personnel Plan Table

| <b>Personnel Plan</b>   |          |          |           |           |           |
|---|----------|----------|-----------|-----------|-----------|
|   | Year 1   | Year 2   | Year 3    | Year 4    | Year 5    |
| <b>General Manager &amp; Head of Health AI and Data Strategy - Mrs. Camila Sande de Godoy</b> | 1        | 1        | 1         | 1         | 1         |
| <b>Senior Software Architect</b>  | 1        | 1        | 2         | 2         | 3         |
| <b>AI Developer</b>   | 1        | 1        | 1         | 2         | 2         |
| <b>Cloud Infrastructure Specialist</b>  | 0        | 1        | 1         | 2         | 2         |
| <b>Data Scientist</b>   | 0        | 1        | 1         | 1         | 2         |
| <b>Business Process Analyst</b>   | 0        | 1        | 1         | 2         | 2         |
| <b>Health Data Engineer</b>   | 0        | 0        | 1         | 1         | 2         |
| <b>Mobile Application Engineer</b>  | 0        | 0        | 1         | 1         | 2         |
| <b>Project Manager</b>  | 1        | 1        | 1         | 1         | 2         |
| <b>Marketing and Communications Specialist</b>  | 0        | 0        | 1         | 1         | 1         |
| <b>Sales Representative</b>   | 1        | 1        | 2         | 2         | 3         |
| <b>Administrative Manager</b>   | 0        | 1        | 1         | 1         | 1         |
| <b>Customer Service Representative</b>  | 0        | 0        | 1         | 2         | 2         |
| <b>Total People</b>   | <b>5</b> | <b>9</b> | <b>15</b> | <b>19</b> | <b>25</b> |

### 6.4 Organizational Chart – Year 5



## 6.5 Duties and Responsibilities

### **General Manager & Head of Health AI and Data Strategy – Mrs. Camila Sande de Godoy**


- Oversee all company operations, strategic planning, and long-term organizational development.
- Lead the engineering division, ensuring delivery of high-quality AI, cloud, and software solutions.
- Define technical architecture standards and approve system design decisions across all projects.
- Manage cross-functional teams, including architects, developers, data scientists, and analysts.
- Establish performance goals, conduct evaluations, and lead professional development initiatives.
- Build relationships with clients, partners, and government agencies to expand business opportunities.
- Oversee resource allocation, budgeting, and financial planning across all departments.
- Drive innovation by identifying emerging technologies and integrating them into the company's service framework.

### **Senior Software Architect**

- Design advanced cloud-native and AI-enabled software architectures for large-scale client systems.
- Oversee code quality, engineering standards, and development best practices across teams.
- Collaborate with cross-functional units to define technical requirements and solution approaches.
- Guide development teams through software implementation, testing, and deployment phases.

### **AI Developer**

- Build and optimize AI models, predictive engines, automation tools, and machine-learning workflows.
- Implement scalable, production-ready algorithms for process automation and decision-making.

- 
- Collaborate with data scientists and architects to integrate AI capabilities into enterprise systems.
  - Maintain documentation, conduct model testing, and ensure continuous model accuracy.

#### **Cloud Infrastructure Specialist**

- Deploy and manage secure cloud environments across Azure, AWS, or similar platforms.
- Implement cloud architectures, resource automation, and performance optimization strategies.
- Monitor reliability, scalability, and cybersecurity compliance across all cloud systems.
- Support migration of legacy applications to modern cloud infrastructure.

#### **Data Scientist**

- Develop predictive models, analytics frameworks, and digital-twin simulations.
- Perform deep data analysis to support strategic decision-making and operational optimization.
- Collaborate with AI developers to integrate intelligent automation and machine learning.
- Ensure data accuracy, integrity, and compliance with internal and federal standards.

#### **Business Process Analyst**

- Analyze client workflows to identify inefficiencies and opportunities for digital transformation.
- Develop process maps, optimization plans, and automation strategies tailored to client needs.
- Collaborate with project managers and engineers to implement redesigned processes.
- Evaluate post-implementation results and recommend continuous-improvement initiatives.

#### **Health Data Engineer**

- Design, build, and maintain secure healthcare data pipelines and architectures that support clinical systems, AI models, and interoperability platforms.
- Ensure data integrity, privacy, and regulatory compliance (HIPAA, security best practices) across cloud-based and integrated healthcare environments.
- Implement data-governance and protection mechanisms aligned with NIST and healthcare security standards.

- Support secure data integration between EHRs, patient-monitoring systems, and AI-driven applications, enabling reliable analytics and automation.

### **Mobile Application Engineer**

- Design, develop, and maintain mobile applications for patient engagement, care coordination, remote monitoring, and clinical workflows across iOS and Android platforms.
- Integrate mobile applications with backend systems, APIs, EHR platforms, and AI-driven services to ensure seamless data exchange and real-time functionality.
- Implement secure authentication, data encryption, and privacy controls to protect sensitive health information and comply with healthcare standards.
- Collaborate with designers, data engineers, and AI teams to deliver intuitive, high-performance mobile solutions that support scalable healthcare operations and patient-centered experiences.

### **Project Manager**

- Oversee project planning, timelines, scope, and client expectations from initiation to completion.
- Coordinate cross-functional teams to ensure timely and high-quality delivery.
- Manage project budgets, resources, and risk-mitigation planning.
- Serve as main communication bridge between clients, engineers, and leadership.

### **Marketing and Communications Specialist**

- Develop and execute marketing strategies to promote services and enhance brand visibility.
- Manage digital campaigns, content creation, and social media communication.
- Support lead-generation initiatives and track market engagement performance.
- Coordinate events, outreach, and communication materials for clients and partners.

### **Sales Representative**

- Generate new business opportunities and manage a growing client portfolio.
- Present service solutions, prepare proposals, and guide clients through the sales process.
- Conduct market outreach to identify opportunities across key industries.
- Maintain strong client relationships to support long-term engagement and revenue growth.

### Administrative Manager

- Manage HR processes, onboarding, payroll coordination, and internal communications.
- Oversee procurement, office operations, and administrative compliance.
- Support financial reporting and coordination with accounting teams.
- Ensure organizational efficiency by maintaining documentation, schedules, and records.

### Customer Service Representative

- Provide direct support to clients throughout the project lifecycle.
- Manage inquiries, service requests, and follow-up communication.
- Document client feedback and coordinate solutions with internal teams.
- Ensure high levels of customer satisfaction and service continuity.

## 7.0 Financial Summary

The financial plan for DataMed AI will be a critical analysis of the company's financial projections, including revenue, expenses, and overall financial performance. It will offer a comprehensive overview of the expected financial trajectory over a specific period of time and determine the company's financial feasibility. The plan will encompass essential aspects such as startup funding, profit and loss, cash flow, and balance sheet. The financial plan will play a crucial role in determining the company's success and will help in making informed decisions to ensure that the company achieves its financial objectives.

### 7.1 Break-even Analysis

The Break-even Analysis is a crucial financial tool for DataMed AI, aimed at identifying the point where the company's total revenues exactly match its total expenses. For DataMed AI, this financial equilibrium is projected to be achieved when monthly sales reach 4 units, resulting in revenue of \$41,111. This analysis is underpinned by several key assumptions:

1. **Average Revenue Per Unit:** Each unit sold is expected to generate an average revenue of \$10,562.50.
2. **Average Variable Cost Per Unit:** The average variable cost per unit is estimated to be \$845.00.
3. **Monthly Fixed Costs:** The company is anticipated to incur consistent monthly fixed costs amounting to \$37,822, which will remain constant regardless of the sales volume.

Understanding the break-even point is essential for guiding DataMed AI' strategic direction. It serves as a vital indicator for setting realistic sales targets, managing budgets effectively, and steering the company toward financial stability and profitability. Reaching this break-even point will signify a pivotal moment in the company's development, marking the transition from absorbing losses to generating profits.

### 7.1.1 Break-even Analysis Chart

| <b>Break-even Analysis</b>            |                 |
|---------------------------------------|-----------------|
| <b>Monthly Units Break-even</b>       | 4               |
| <b>Monthly Revenue Break-even</b>     | \$41,111        |
| <b>Assumptions:</b>                   |                 |
| <b>Average Per-Unit Revenue</b>       | \$10,562.50     |
| <b>Average Per-Unit Variable Cost</b> | \$845.00        |
| Estimated Monthly Fixed Cost          | <b>\$37,822</b> |

## 7.2 Profit and Loss Assumptions

DataMed AI is meticulously preparing a robust financial plan to establish a prominent market presence. The company's proactive investment in a highly skilled workforce is pivotal for delivering specialized IT and business consulting services. This commitment is expected to drive a proportional increase in direct sales costs in line with revenue growth. DataMed AI plans to enhance its market presence through comprehensive marketing efforts, including Google AdWords campaigns, social media promotions, and participation in industry expos, all aimed at expanding the client base and strengthening its market position.

The financial outlook for DataMed AI is optimistic, with initial sales projected at \$591,500 in Year 1, escalating impressively to \$4,191,966 by Year 5. Direct cost of sales is expected to start at \$47,320, increasing progressively to \$335,357 by the end of the five-year period. The gross margin is forecasted to be consistently maintained at 92%, rising from \$544,180 in the first year to \$3,856,609 by Year 5. Operating expenses are anticipated to grow from \$453,860 in Year 1 to \$3,310,755 by Year 5, reflecting the company's strategic expansion and growth initiatives. EBITDA is expected to rise from \$90,320 in Year 1 to \$553,354 in Year 5, demonstrating the company's effective financial and operational management.

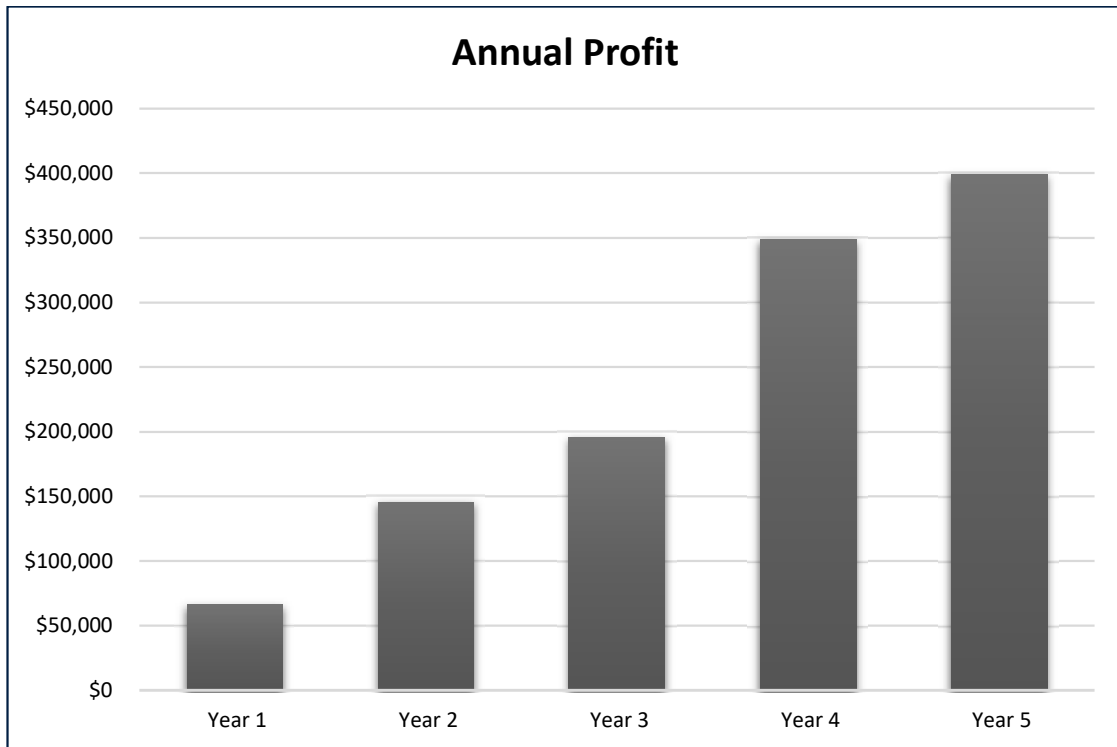
Net profit is also expected to follow a positive trend, starting at \$65,934 in Year 1 and expected to reach \$398,473 by Year 5. This translates to a net profit margin beginning at 11.15% in Year 1 and adjusting to 9.51% by Year 5. The detailed financial metrics, including sales and payroll

figures for the first year and subsequent years, will be comprehensively documented in the appendix, providing a clear view of DataMed AI's financial trajectory during its initial years of operation.

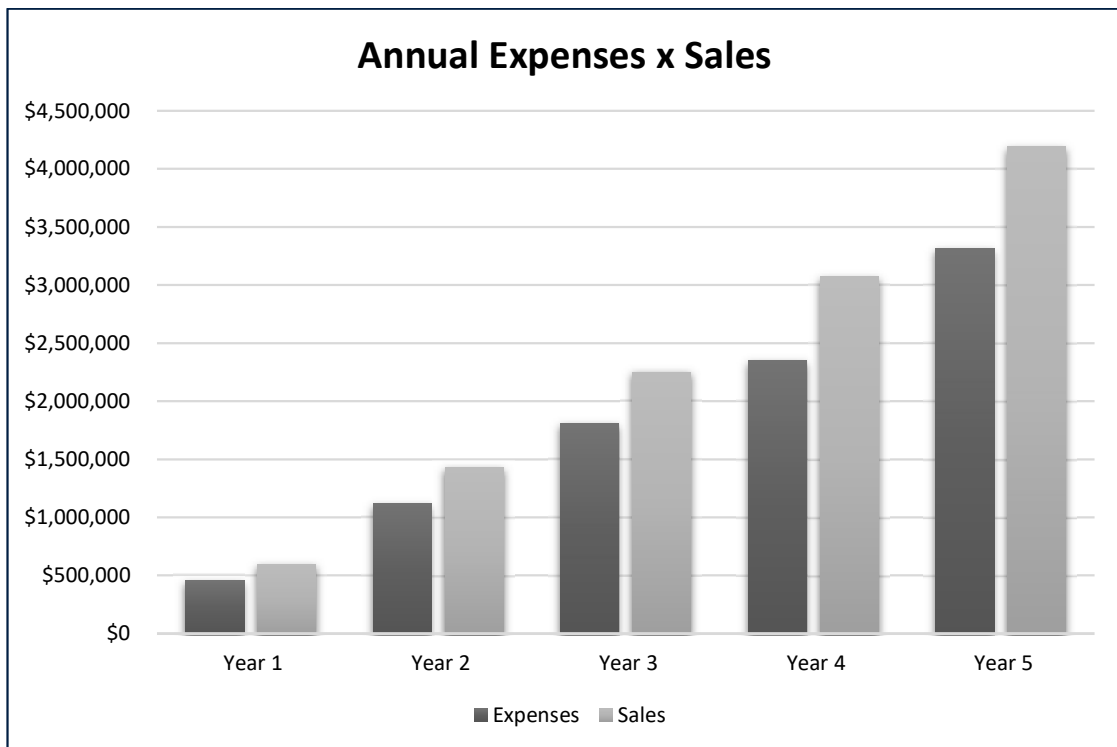
### 7.2.1 Annual Profit and Loss Table

| <b>Pro Forma Profit and Loss</b>        |               |               |              |               |              |
|---|---------------|---------------|--------------|---------------|--------------|
|   | Year 1        | Year 2        | Year 3       | Year 4        | Year 5       |
| <b>Sales</b>                            | \$591,500     | \$1,428,473   | \$2,249,844  | \$3,071,037   | \$4,191,966  |
| <b>Direct Cost of Sales</b>             | \$47,320      | \$114,278     | \$179,988    | \$245,683     | \$335,357    |
| <b>Other Costs of Sales</b>             | \$0           | \$0           | \$0          | \$0           | \$0          |
| <b>Total Cost of Sales</b>              | \$47,320      | \$114,278     | \$179,988    | \$245,683     | \$335,357    |
| <b>Gross Margin</b>                     | \$544,180     | \$1,314,195   | \$2,069,857  | \$2,825,354   | \$3,856,609  |
| <b>Gross Margin %</b>                   | 92.00%        | 92.00%        | 92.00%       | 92.00%        | 92.00%       |
| <b>Expenses</b>                         |               |               |              |               |              |
| <b>Payroll</b>                          | \$344,600     | \$938,730     | \$1,548,512  | \$2,026,602   | \$2,880,591  |
| <b>Payroll Taxes</b>                    | \$34,460      | \$93,873      | \$154,851    | \$202,660     | \$288,059    |
| <b>Depreciation</b>                     | \$0           | \$3,000       | \$4,500      | \$6,000       | \$7,500      |
| <b>Rent</b>                             | \$21,600      | \$25,920      | \$31,104     | \$37,325      | \$44,790     |
| <b>Insurance</b>                        | \$2,400       | \$2,880       | \$3,456      | \$4,147       | \$4,977      |
| <b>Marketing/Promotion</b>              | \$6,000       | \$7,200       | \$8,640      | \$10,368      | \$12,442     |
| <b>Utilities/Internet/Phone</b>         | \$1,800       | \$2,160       | \$2,592      | \$3,110       | \$3,732      |
| <b>Employees Education</b>              | \$0           | \$8,000       | \$9,600      | \$11,520      | \$13,824     |
| <b>Equipment</b>                        | \$40,000      | \$30,000      | \$36,000     | \$43,200      | \$51,840     |
| <b>Accountant</b>                       | \$3,000       | \$3,000       | \$3,000      | \$3,000       | \$3,000      |
| <b>Total Operating Expenses</b>         | \$453,860     | \$1,114,763   | \$1,802,255  | \$2,347,932   | \$3,310,755  |
| <b>Profit Before Interest and Taxes</b> | \$90,320      | \$199,432     | \$267,602    | \$477,422     | \$545,854    |
| <b>EBITDA</b>                           | \$90,320      | \$202,432     | \$272,102    | \$483,422     | \$553,354    |
| <b>Interest Expense</b>                 | \$0           | \$0           | \$0          | \$0           | \$0          |
| <b>Taxes Incurred</b>                   | \$24,386      | \$53,847      | \$72,253     | \$128,904     | \$147,381    |
| <b>Net Other Income</b>                 | \$0           | \$0           | \$0          | \$0           | \$0          |
| <b>Net Profit</b>                       | \$65,934      | \$145,585     | \$195,349    | \$348,518     | \$398,473    |
| <b>Net Profit/Sales</b>                 | <b>11.15%</b> | <b>10.19%</b> | <b>8.68%</b> | <b>11.35%</b> | <b>9.51%</b> |

### 7.2.2 Annual Profit Chart



### 7.2.3 Annual Expenses x Sales Chart



### 7.3 Cash Flow Assumptions

DataMed AI is well-positioned to establish a solid financial footing, as illustrated by the Pro Forma Cash Flow statement, which forecasts steady growth in cash inflows and prudent management of expenditures over the next five years. In the first year, the company is expected to generate a total cash inflow from operations of \$591,500, evenly split between cash sales and receivables. This positive trend is projected to continue, with cash inflows anticipated to reach \$4,191,966 by the fifth year, without any additional cash expected from non-operational sources.

Expenditures will primarily focus on operational spending and bill payments. Cash spending is projected to increase from \$344,600 in the first year to \$2,288,591 by the fifth year. Similarly, bill payments are expected to grow from \$153,378 in the first year to \$887,690 by the fifth year, leading to total operational expenditures rising from \$497,978 in the first year to \$3,768,282 by the fifth year.

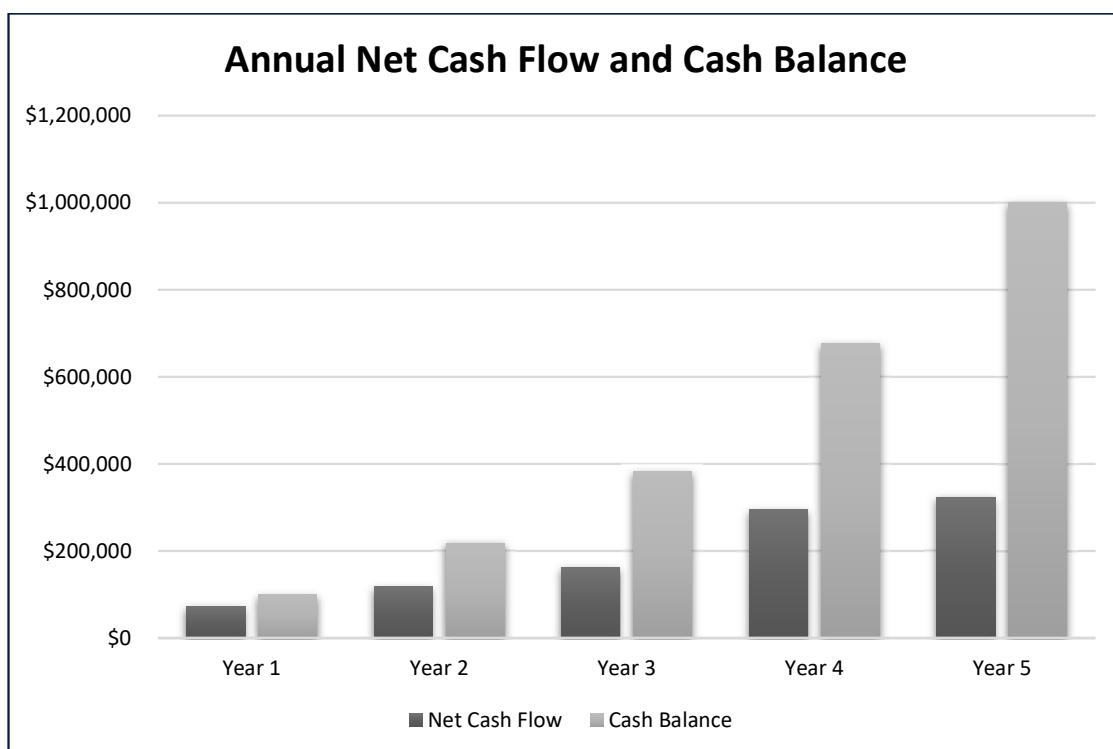
The only non-operational expenditure forecasted is for dividend payments, which will start at \$20,000 in the first year and increase to \$100,000 by the fifth year. Consequently, total cash expenditures are expected to grow from \$517,978 in the first year to \$3,868,282 by the fifth year.

Net cash flow, representing the difference between cash received and cash spent, is expected to remain positive, starting at \$73,522 in the first year and rising to \$323,684 by the fifth year. Reflecting this growth, the cash balance is projected to increase from an initial \$99,522 to \$1,000,276 by the end of the fifth year. The appendices will offer a detailed breakdown of first-year sales and operational expenses, providing comprehensive insights into DataMed AI's projected cash flows, revenue streams, and cost structures.

### 7.3.1 Annual Cash Flow Table

| <b>Pro Forma Cash Flow</b>                       | Year 1           | Year 2             | Year 3             | Year 4             | Year 5             |
|--|------------------|--------------------|--------------------|--------------------|--------------------|
| <b>Cash Received</b>                             |                  |                    |                    |                    |                    |
| <b>Cash from Operations</b>                      |                  |                    |                    |                    |                    |
| Cash Sales                                       | \$295,750        | \$714,236          | \$1,124,922        | \$1,535,519        | \$2,095,983        |
| Cash from Receivables                            | \$295,750        | \$714,236          | \$1,124,922        | \$1,535,519        | \$2,095,983        |
| <b>Subtotal Cash from Operations</b>             | <b>\$591,500</b> | <b>\$1,428,473</b> | <b>\$2,249,844</b> | <b>\$3,071,037</b> | <b>\$4,191,966</b> |
| <b>Additional Cash Received</b>                  |                  |                    |                    |                    |                    |
| <b>Non-Operating (Other) Income</b>              | \$0              | \$0                | \$0                | \$0                | \$0                |
| <b>Sales Tax, VAT, HST/GST Received</b>          | \$0              | \$0                | \$0                | \$0                | \$0                |
| <b>New Current Borrowing</b>                     | \$0              | \$0                | \$0                | \$0                | \$0                |
| <b>New Other Liabilities (interest-free)</b>     | \$0              | \$0                | \$0                | \$0                | \$0                |
| <b>New Long-term Liabilities</b>                 | \$0              | \$0                | \$0                | \$0                | \$0                |
| <b>Sales of Other Current Assets</b>             | \$0              | \$0                | \$0                | \$0                | \$0                |
| <b>Sales of Long-term Assets</b>                 | \$0              | \$0                | \$0                | \$0                | \$0                |
| <b>New Investment Received</b>                   | \$0              | \$0                | \$0                | \$0                | \$0                |
| <b>Subtotal Cash Received</b>                    | <b>\$591,500</b> | <b>\$1,428,473</b> | <b>\$2,249,844</b> | <b>\$3,071,037</b> | <b>\$4,191,966</b> |
| <b>Expenditures</b>                              | Year 1           | Year 2             | Year 3             | Year 4             | Year 5             |
| <b>Expenditures from Operations</b>              |                  |                    |                    |                    |                    |
| Cash Spending                                    | \$344,600        | \$938,730          | \$1,548,512        | \$2,026,602        | \$2,880,591        |
| Bill Payments                                    | \$153,378        | \$340,706          | \$488,306          | \$674,430          | \$887,690          |
| <b>Subtotal Spent on Operations</b>              | <b>\$497,978</b> | <b>\$1,279,436</b> | <b>\$2,036,817</b> | <b>\$2,701,031</b> | <b>\$3,768,282</b> |
| <b>Additional Cash Spent</b>                     |                  |                    |                    |                    |                    |
| <b>Non-Operating (Other) Expense</b>             | \$0              | \$0                | \$0                | \$0                | \$0                |
| <b>Sales Tax, VAT, HST/GST Paid Out</b>          | \$0              | \$0                | \$0                | \$0                | \$0                |
| <b>Principal Repayment of Current Borrowing</b>  | \$0              | \$0                | \$0                | \$0                | \$0                |
| <b>Other Liabilities Principal Repayment</b>     | \$0              | \$0                | \$0                | \$0                | \$0                |
| <b>Long-term Liabilities Principal Repayment</b> | \$0              | \$0                | \$0                | \$0                | \$0                |
| <b>Purchase Other Current Assets</b>             | \$0              | \$0                | \$0                | \$0                | \$0                |
| <b>Purchase Long-term Assets</b>                 | \$0              | \$0                | \$0                | \$0                | \$0                |
| <b>Dividends</b>                                 | \$20,000         | \$30,000           | \$50,000           | \$75,000           | \$100,000          |
| <b>Subtotal Cash Spent</b>                       | <b>\$517,978</b> | <b>\$1,309,436</b> | <b>\$2,086,817</b> | <b>\$2,776,031</b> | <b>\$3,868,282</b> |
| <b>Net Cash Flow</b>                             | <b>\$73,522</b>  | <b>\$119,037</b>   | <b>\$163,027</b>   | <b>\$295,006</b>   | <b>\$323,684</b>   |
| <b>Cash Balance</b>                              | <b>\$99,522</b>  | <b>\$218,559</b>   | <b>\$381,586</b>   | <b>\$676,592</b>   | <b>\$1,000,276</b> |

### 7.3.2 Annual Net Cash Flow and Cash Balance Chart



### 7.4 Balance Sheet Assumptions

Over the next five years, DataMed AI's Pro Forma Balance Sheet will reflect structured financial growth characterized by a steady increase in current assets, strategic management of liabilities, and a strengthening capital base that underscores the company's financial stability. Initially, DataMed AI will focus its current assets primarily on cash, beginning with \$99,522 in the first year and projecting an increase to \$1,000,276 by the fifth year. The company plans to maintain accounts receivable, inventory, and other current assets at zero throughout this period, indicating an efficient and streamlined approach to asset management.

The company will start with no long-term assets and will accumulate depreciation over time. Depreciation is expected to begin at zero in the first year and rise to \$21,000 by the end of year five, resulting in total long-term assets reflecting a negative value, starting at zero and decreasing to negative \$21,000 by the fifth year. Despite this, total assets will demonstrate significant growth, beginning at \$99,522 in the first year and reaching \$979,276 by year five.

On the liabilities side, DataMed AI will manage its current liabilities primarily through accounts payable, which are projected to start at \$27,589 in the first year and rise to \$74,417 by the fifth

year. The company will not incur any current or long-term borrowings, thereby maintaining a debt-free balance sheet.

Paid-in capital will remain constant at \$70,000 throughout the five-year period. Retained earnings will start with a deficit of \$64,000 in the first year but will improve substantially, turning positive and reaching \$436,386 by the fifth year. Earnings are projected to show a strong upward trend, starting at \$65,934 in the first year and climbing to \$398,473 by the fifth year. As a result, total capital will grow significantly, starting at \$71,934 in the first year and increasing to \$904,860 by the fifth year.

#### 7.4.1 Annual Balance Sheet Table

| <i>Pro Forma Balance Sheet</i>       | Year 1          | Year 2           | Year 3           | Year 4           | Year 5           |
|--------------------------------------|-----------------|------------------|------------------|------------------|------------------|
| <b>Assets</b>                        |                 |                  |                  |                  |                  |
| <b>Current Assets</b>                |                 |                  |                  |                  |                  |
| Cash                                 | \$99,522        | \$218,559        | \$381,586        | \$676,592        | \$1,000,276      |
| Accounts Receivable                  | \$0             | \$0              | \$0              | \$0              | \$0              |
| Inventory                            | \$0             | \$0              | \$0              | \$0              | \$0              |
| Other Current Assets                 | \$0             | \$0              | \$0              | \$0              | \$0              |
| <b>Total Current Assets</b>          | \$99,522        | \$218,559        | \$381,586        | \$676,592        | \$1,000,276      |
| <b>Long-term Assets</b>              |                 |                  |                  |                  |                  |
| Long-term Assets                     | \$0             | \$0              | \$0              | \$0              | \$0              |
| Accumulated Depreciation             | \$0             | \$3,000          | \$7,500          | \$13,500         | \$21,000         |
| <b>Total Long-term Assets</b>        | \$0             | (\$3,000)        | (\$7,500)        | (\$13,500)       | (\$21,000)       |
| <b>Total Assets</b>                  | \$99,522        | \$215,559        | \$374,086        | \$663,092        | \$979,276        |
| <b>Liabilities and Capital</b>       | Year 1          | Year 2           | Year 3           | Year 4           | Year 5           |
| <b>Current Liabilities</b>           |                 |                  |                  |                  |                  |
| Accounts Payable                     | \$27,589        | \$28,040         | \$41,218         | \$56,706         | \$74,417         |
| Current Borrowing                    | \$0             | \$0              | \$0              | \$0              | \$0              |
| Other Current Liabilities            | \$0             | \$0              | \$0              | \$0              | \$0              |
| <b>Subtotal Current Liabilities</b>  | \$27,589        | \$28,040         | \$41,218         | \$56,706         | \$74,417         |
| <b>Long-term Liabilities</b>         | \$0             | \$0              | \$0              | \$0              | \$0              |
| <b>Total Liabilities</b>             | \$27,589        | \$28,040         | \$41,218         | \$56,706         | \$74,417         |
| <b>Paid-in Capital</b>               | \$70,000        | \$70,000         | \$70,000         | \$70,000         | \$70,000         |
| <b>Retained Earnings</b>             | (\$64,000)      | (\$28,066)       | \$67,519         | \$187,868        | \$436,386        |
| <b>Earnings</b>                      | \$65,934        | \$145,585        | \$195,349        | \$348,518        | \$398,473        |
| <b>Total Capital</b>                 | \$71,934        | \$187,519        | \$332,868        | \$606,386        | \$904,860        |
| <b>Total Liabilities and Capital</b> | \$99,522        | \$215,559        | \$374,086        | \$663,092        | \$979,276        |
| <b>Net Worth</b>                     | <b>\$71,934</b> | <b>\$187,519</b> | <b>\$332,868</b> | <b>\$606,386</b> | <b>\$904,860</b> |

## 8.0 Mrs. Camila Sande de Godoy' National-level Impact

Under the leadership of Mrs. Camila Sande de Godoy, DataMed AI will generate measurable national-level benefits by strengthening the efficiency, accessibility, and sustainability of the United States healthcare system through applied artificial intelligence, automation, and clinical data interoperability. Rather than operating as a generic technology consultancy, the company is purpose-built to address structural challenges recognized by U.S. federal agencies, including healthcare workforce shortages, rising administrative costs, fragmented patient data, and avoidable hospital utilization.

By focusing on AI-driven patient intake, care coordination, post-discharge monitoring, and outpatient data interoperability, DataMed AI directly supports federal priorities related to healthcare cost containment, prevention, digital health modernization, and value-based care delivery.

### 1. Advancing U.S. Healthcare Modernization and Digital Health Priorities

The U.S. government has identified healthcare digital transformation as a national priority, particularly in outpatient care, primary care coordination, and interoperability. Federal initiatives emphasize the need to reduce administrative burden, expand access to care, and improve continuity of treatment outside hospital settings.

Relevant federal frameworks include:

- **HHS Digital Health Strategy<sup>17</sup>**
- **ONC Interoperability and Information Blocking Rule (21st Century Cures Act)<sup>18</sup>**
- **CMS Interoperability and Patient Access Rule<sup>19</sup>**

DataMed AI advances these priorities by enabling healthcare organizations to:


- Automate patient intake, triage, and scheduling to reduce administrative overhead and delays in care.
- Coordinate primary and family medicine workflows using AI-supported systems that reduce unnecessary emergency visits.

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<sup>17</sup> <https://www.hhs.gov/web/governance/digital-strategy/index.html>

<sup>18</sup> <https://www.federalregister.gov/documents/2020/05/01/2020-07419/21st-century-cures-act-interoperability-information-blocking-and-the-onc-health-it-certification>

<sup>19</sup> <https://www.cms.gov/interoperability>

- 
- Integrate fragmented clinical data across outpatient systems, improving compliance with national interoperability mandates.
  - Extend care beyond clinical visits through post-discharge and chronic care monitoring automation.

These capabilities directly support the federal objective of shifting care from high-cost acute settings to preventive, outpatient, and community-based models.

## **2. Reducing Healthcare Costs and Relieving Workforce Shortages**

Rising healthcare costs and workforce shortages are widely recognized as national challenges. According to HHS and CMS, administrative complexity and inefficient care coordination contribute significantly to unnecessary spending and clinician burnout.

Federal sources:

- **HHS – Reducing Administrative Burden in Healthcare<sup>20</sup>**
- **AHRQ – Care Coordination and Readmissions Reduction<sup>21</sup>**

DataMed AI contributes to national cost-reduction efforts by:

- Automating repetitive administrative and follow-up tasks that consume clinical staff time.
- Supporting post-discharge monitoring to reduce avoidable readmissions, a key CMS objective.
- Enabling proactive management of chronic conditions, lowering long-term treatment costs.
- Allowing healthcare professionals to focus on direct patient care rather than manual data handling.

These outcomes align with CMS goals to reduce readmissions, improve quality metrics, and support value-based payment models nationwide.


## **3. Strengthening Public Health Infrastructure and Care Continuity**

Public health resilience increasingly depends on outpatient and primary care systems capable of continuous patient engagement and data-driven decision-making. Federal agencies emphasize

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<sup>20</sup><https://www.hhs.gov/about/agencies/assistant-secretary/technology/reducing-administrative-burden/index.html>

<sup>21</sup><https://www.ahrq.gov/care-coordination/index.html>



the need for scalable digital tools that support prevention, early intervention, and population health management.

Relevant programs:

- **CDC Public Health Data Modernization Initiative (DMI)**<sup>22</sup>
- **CMS Value-Based Care and ACO Programs**<sup>23</sup>

DataMed AI supports these initiatives by:

- Enabling continuous care through automated post-discharge and chronic care monitoring.
- Improving data quality and availability for population-level analysis.
- Supporting outpatient clinics and primary care providers that serve as the first line of defense in public health systems.
- Enhancing coordination between providers, reducing fragmentation across care settings.

This contribution extends beyond individual clients and strengthens the broader healthcare delivery ecosystem.

#### **4. National Economic Impact and Workforce Development**

In addition to healthcare outcomes, DataMed AI contributes to U.S. economic competitiveness by creating high-skilled jobs and supporting innovation in digital health.

The company's activities align with:

- **U.S. National Artificial Intelligence Initiative Act (NAIIA)**<sup>24</sup>
- **Small Business Administration (SBA) Innovation and Digital Competitiveness Goals**<sup>25</sup>

DataMed AI will:

- Create specialized jobs in health AI, data engineering, interoperability, and automation.
- Support outpatient clinics and healthcare SMEs that lack internal technical resources.
- Promote applied AI adoption that is ethical, secure, and compliant with federal standards.
- Contribute tax revenue and economic activity in the U.S. healthcare technology sector.

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<sup>22</sup> <https://www.cdc.gov/surveillance/data-modernization/index.html>

<sup>23</sup> <https://www.cms.gov/medicare/medicare-fee-for-service-payment/sharedsavingsprogram>

<sup>24</sup> <https://www.ai.gov/>

<sup>25</sup> <https://www.sba.gov>

## 5. National Importance and Public Interest Impact

The work performed by DataMed AI addresses **systemic, nationwide challenges** recognized by multiple federal agencies: healthcare affordability, access, workforce capacity, interoperability, and continuity of care. These challenges are not confined to a single employer or region and have direct implications for public health outcomes and federal healthcare spending.

By delivering scalable, compliant, and applied AI solutions that improve outpatient care efficiency and reduce avoidable hospital utilization, DataMed AI provides benefits that:

- Extend beyond individual clients.
- Support federal healthcare policy objectives.
- Improve national healthcare system sustainability.
- Advance U.S. leadership in responsible health AI adoption.

## 9.0 Indirect jobs creation - Economic Policy Institute

Each industry has backward linkages to economic sectors that provide the materials needed for the industry's output, just as each industry has forward linkages to the economic sectors where the industry's workers spend their income. Therefore, in addition to the jobs directly supported by an industry, a large number of indirect jobs may also be supported by that industry. The subtraction or addition of jobs and output in industries with strong backward and forward linkages to other economic sectors can cause large ripple effects.

According to the national job multipliers published by the Economy Policy Institute (EPI) on January 23, 2019,<sup>26</sup> 100 direct jobs in the Computer system design, and related services industry generate a total of 283.4 total indirect jobs, as demonstrated in the following table:

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<sup>26</sup> <https://www.epi.org/publication/updated-employment-multipliers-for-the-u-s-economy/>

## Employment multipliers per 100 direct jobs, all private-sector industries

|   | Industry   | Direct jobs | Supplier jobs* | Induced jobs** | Total indirect jobs |
|---|--|-------------|----------------|----------------|---------------------|
| <i>Professional, scientific, and technical services</i> |  |             |                |                |                     |
| 125   | Legal services   | 100.0       | 89.2           | 111.3          | 200.5               |
| 126   | Accounting, tax preparation, bookkeeping, and payroll services | 100.0       | 52.0           | 81.3           | 133.4               |
| 127   | Architectural, engineering, and related services               | 100.0       | 90.0           | 114.1          | 204.1               |
| 128   | Specialized design services                                    | 100.0       | 67.5           | 97.4           | 164.9               |
| 129   | Computer systems design and related services                   | 100.0       | 134.1          | 149.3          | 283.4               |
| 130   | Management, scientific, and technical consulting services      | 100.0       | 91.1           | 116.5          | 207.6               |
| 131   | Scientific research and development services                   | 100.0       | 519.3          | 323.7          | 842.9               |
| 132   | Advertising, public relations, and related services            | 100.0       | 460.9          | 270.7          | 731.6               |
| 133   | Other professional, scientific, and technical services         | 100.0       | 70.8           | 83.6           | 154.3               |

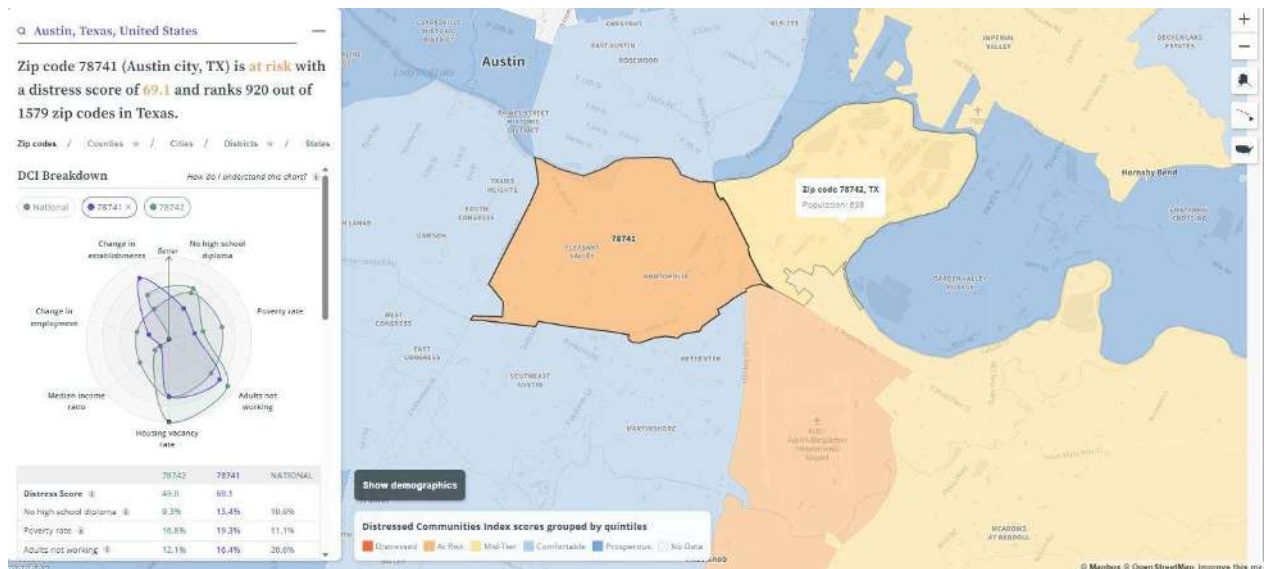
**Since Mr. Salisso will create 25 direct jobs by the end of Year 5, the total number of indirect jobs to be generated in the same period will reach 70 according to the multipliers provided by the EPI.** In addition to its in-house team, DataMed AI will hire a number of independent contractors on a project basis, including legal professionals and technicians. Additionally, the company will mediate in the hiring of professionals that will perform services that are deemed to be required. Therefore, the company will stimulate the employment of a number of workers of different profiles. Furthermore, the company will hire an outsourced marketing company to develop its website and work with marketing campaigns.

The direct and indirect job creation by DataMed AI, as well as the utilization of independent contractors and outsourced services, will have a significant positive impact on the local and national economy, fostering job growth, generating income, and contributing to overall economic prosperity.

In conclusion, DataMed AI's expansion plans, under the leadership of Mrs. Camila Sande de Godoy, encompass the creation of direct and indirect employment opportunities, the payment of substantial taxes, and the utilization of local resources and services. By contributing to job creation, tax revenue, and economic growth, DataMed AI aims to make a lasting and positive impact on both the local community and the broader U.S. economy.

## 9.1 Distressed Communities


This section presents an analysis of the demographic and socioeconomic conditions of Austin, Texas, ZIP code 78741, which has been identified as an at-risk area according to the Distressed Communities Index (DCI). ZIP code 78741 has a distress score of 69.1 and ranks 920 out of 1,579 ZIP codes in Texas, indicating elevated socioeconomic vulnerability compared to statewide and national benchmarks. These conditions highlight both structural challenges and opportunities for targeted economic and community-oriented initiatives.<sup>27</sup>



### Demographic and Socioeconomic Profile

- **DCI Score and Economic Distress:** A distress score of 69.1 places ZIP code 78741 in the “at risk” category, reflecting persistent economic pressure, income disparities, and employment instability that affect households and local institutions.
- **Education Levels:** Approximately 15.4% of adults lack a high school diploma, higher than the national average of 10.6%. At the same time, the area shows educational diversity, with 26.2% holding a high school diploma, 28.2% having some college education, and 35.0% holding a bachelor’s degree or higher, indicating a mixed-skilled workforce with potential for upskilling and professional development.
- **Income and Poverty:** The poverty rate stands at 19.3%, notably higher than the national average of 11.1%. The median income ratio is 68.0% of the national average, signaling

<sup>27</sup><https://eig.org/distressed-communities-interactive/?regions%5B0%5D=78741&geo=zctas&lat=30.24&lon=-97.67&z=12.04>

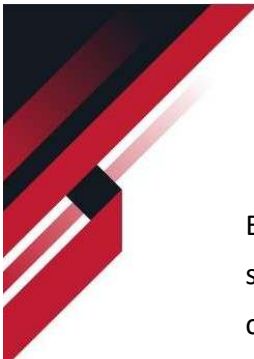


reduced household purchasing power and increased reliance on cost-efficient services and public or employer-supported benefits.

- **Employment Conditions:** The share of adults not working is 16.4%, lower than the national benchmark of 20.6%, yet the area has experienced a decline in employment of –6.8%, contrasting with national employment growth of 5.1%. This suggests recent economic contraction and vulnerability to market shifts, despite an available labor force.
- **Housing and Business Activity:** The housing vacancy rate is 7.2%, roughly in line with the national level. Notably, the change in business establishments is +24.7%, significantly higher than the national average of 5.0%, indicating entrepreneurial activity and business formation despite broader economic challenges.
- **Demographic Composition:** ZIP code 78741 is ethnically diverse, with 49.1% Hispanic or Latino residents, 34.8% non-Hispanic White, 8.2% Black or African American, 4.1% Asian or Pacific Islander, and smaller shares of other racial groups. Additionally, 22.8% of residents are foreign-born, reflecting a multicultural community that benefits from inclusive, accessible services and employment opportunities.

#### **Business and Community Implications**

- **Market Demand for Accessible Services:** Income constraints and higher poverty levels create demand for affordable, efficiency-driven solutions, particularly in essential sectors such as healthcare access, digital services, and community-based support.
- **Workforce Development Opportunities:** The presence of residents with some college education and bachelor’s degrees presents opportunities for employers to invest in targeted training, technology-enabled roles, and career advancement pathways.
- **Community Impact Potential:** Businesses operating in ZIP code 78741 have the opportunity to contribute to local resilience by creating skilled jobs, supporting workforce participation, and delivering services that improve quality of life.
- **Economic Revitalization Incentives:** As an at-risk area, ZIP code 78741 may qualify for local, state, or federal economic development incentives designed to stimulate job creation, innovation, and community reinvestment.
- **Cultural and Linguistic Considerations:** Given the high proportion of Hispanic and foreign-born residents, culturally responsive engagement strategies, multilingual communication, and inclusive service design are critical for effective market participation.



Engaging in business activities within Austin’s ZIP code 78741 presents a balanced mix of socioeconomic challenges and growth potential. Organizations that align their operations with community needs, invest in workforce development, and deliver accessible, technology-enabled services can achieve sustainable growth while contributing to economic stabilization and long-term community development in this at-risk area.

# APPENDIX

## Monthly Sales Forecast Table

| Sales Forecast   |             |             |             |             |             |             |             |             |             |             |             |             |  |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--|
|  | Month 1     | Month 2     | Month 3     | Month 4     | Month 5     | Month 6     | Month 7     | Month 8     | Month 9     | Month 10    | Month 11    | Month 12    |  |
| <b>Unit Sales</b>  |             |             |             |             |             |             |             |             |             |             |             |             |  |
| AI Patient Intake, Triage, and Scheduling Automation                   | 1           | 1           | 1           | 0           | 1           | 0           | 1           | 1           | 1           | 2           | 2           | 2           |  |
| AI-Supported Primary Care and Family Medicine Coordination             | 0           | 1           | 0           | 1           | 1           | 1           | 0           | 1           | 1           | 1           | 2           | 3           |  |
| Post-Discharge and Chronic Care Monitoring Automation                  | 0           | 0           | 1           | 1           | 1           | 1           | 1           | 0           | 1           | 1           | 1           | 2           |  |
| Clinical Data Organization and Interoperability for Outpatient Clinics | 0           | 0           | 1           | 1           | 0           | 1           | 1           | 1           | 2           | 1           | 2           | 1           |  |
| Health AI Implementation and Automation Consulting                     | 0           | 0           | 0           | 0           | 1           | 1           | 1           | 1           | 2           | 1           | 2           | 1           |  |
| <b>Total Unit Sales</b>  | <b>1</b>    | <b>2</b>    | <b>3</b>    | <b>3</b>    | <b>4</b>    | <b>4</b>    | <b>4</b>    | <b>4</b>    | <b>7</b>    | <b>6</b>    | <b>9</b>    | <b>9</b>    |  |
|  |             |             |             |             |             |             |             |             |             |             |             |             |  |
| <b>Unit Prices</b>   |             |             |             |             |             |             |             |             |             |             |             |             |  |
| AI Patient Intake, Triage, and Scheduling Automation                   | \$12,500.00 | \$12,500.00 | \$12,500.00 | \$12,500.00 | \$12,500.00 | \$12,500.00 | \$12,500.00 | \$12,500.00 | \$12,500.00 | \$12,500.00 | \$12,500.00 | \$12,500.00 |  |
| AI-Supported Primary Care and Family Medicine Coordination             | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 | \$10,000.00 |  |
| Post-Discharge and Chronic Care Monitoring Automation                  | \$13,500.00 | \$13,500.00 | \$13,500.00 | \$13,500.00 | \$13,500.00 | \$13,500.00 | \$13,500.00 | \$13,500.00 | \$13,500.00 | \$13,500.00 | \$13,500.00 | \$13,500.00 |  |
| Clinical Data Organization and Interoperability for Outpatient Clinics | \$9,000.00  | \$9,000.00  | \$9,000.00  | \$9,000.00  | \$9,000.00  | \$9,000.00  | \$9,000.00  | \$9,000.00  | \$9,000.00  | \$9,000.00  | \$9,000.00  | \$9,000.00  |  |
| Health AI Implementation and Automation Consulting                     | \$7,500.00  | \$7,500.00  | \$7,500.00  | \$7,500.00  | \$7,500.00  | \$7,500.00  | \$7,500.00  | \$7,500.00  | \$7,500.00  | \$7,500.00  | \$7,500.00  | \$7,500.00  |  |
|  |             |             |             |             |             |             |             |             |             |             |             |             |  |
| <b>Sales</b>   |             |             |             |             |             |             |             |             |             |             |             |             |  |
| AI Patient Intake, Triage, and Scheduling Automation                   | \$12,500    | \$12,500    | \$12,500    | \$0         | \$12,500    | \$0         | \$12,500    | \$12,500    | \$12,500    | \$25,000    | \$25,000    | \$25,000    |  |
| AI-Supported Primary Care and Family Medicine Coordination             | \$0         | \$10,000    | \$0         | \$10,000    | \$10,000    | \$10,000    | \$0         | \$10,000    | \$10,000    | \$10,000    | \$20,000    | \$30,000    |  |
| Post-Discharge and Chronic Care Monitoring Automation                  | \$0         | \$0         | \$13,500    | \$13,500    | \$13,500    | \$13,500    | \$13,500    | \$0         | \$13,500    | \$13,500    | \$13,500    | \$27,000    |  |

|  |       |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|--|-------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Clinical Data Organization and Interoperability for Outpatient Clinics |       | \$0             | \$0             | \$9,000         | \$9,000         | \$0             | \$9,000         | \$9,000         | \$9,000         | \$18,000        | \$9,000         | \$18,000        | \$9,000         |
| Health AI Implementation and Automation Consulting                     |       | \$0             | \$0             | \$0             | \$0             | \$7,500         | \$7,500         | \$7,500         | \$7,500         | \$15,000        | \$7,500         | \$15,000        | \$7,500         |
| <b>Total Sales</b>   |       | <b>\$12,500</b> | <b>\$22,500</b> | <b>\$35,000</b> | <b>\$32,500</b> | <b>\$43,500</b> | <b>\$40,000</b> | <b>\$42,500</b> | <b>\$39,000</b> | <b>\$69,000</b> | <b>\$65,000</b> | <b>\$91,500</b> | <b>\$98,500</b> |
| <b>Direct Unit Costs</b>   |       | <b>Month 1</b>  | <b>Month 2</b>  | <b>Month 3</b>  | <b>Month 4</b>  | <b>Month 5</b>  | <b>Month 6</b>  | <b>Month 7</b>  | <b>Month 8</b>  | <b>Month 9</b>  | <b>Month 10</b> | <b>Month 11</b> | <b>Month 12</b> |
| AI Patient Intake, Triage, and Scheduling Automation                   | 8.00% | \$1,000.00      | \$1,000.00      | \$1,000.00      | \$1,000.00      | \$1,000.00      | \$1,000.00      | \$1,000.00      | \$1,000.00      | \$1,000.00      | \$1,000.00      | \$1,000.00      | \$1,000.00      |
| AI-Supported Primary Care and Family Medicine Coordination             | 8.00% | \$800.00        | \$800.00        | \$800.00        | \$800.00        | \$800.00        | \$800.00        | \$800.00        | \$800.00        | \$800.00        | \$800.00        | \$800.00        | \$800.00        |
| Post-Discharge and Chronic Care Monitoring Automation                  | 8.00% | \$1,080.00      | \$1,080.00      | \$1,080.00      | \$1,080.00      | \$1,080.00      | \$1,080.00      | \$1,080.00      | \$1,080.00      | \$1,080.00      | \$1,080.00      | \$1,080.00      | \$1,080.00      |
| Clinical Data Organization and Interoperability for Outpatient Clinics | 8.00% | \$720.00        | \$720.00        | \$720.00        | \$720.00        | \$720.00        | \$720.00        | \$720.00        | \$720.00        | \$720.00        | \$720.00        | \$720.00        | \$720.00        |
| Health AI Implementation and Automation Consulting                     | 8.00% | \$600.00        | \$600.00        | \$600.00        | \$600.00        | \$600.00        | \$600.00        | \$600.00        | \$600.00        | \$600.00        | \$600.00        | \$600.00        | \$600.00        |
| <b>Direct Cost of Sales</b>  |       |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| AI Patient Intake, Triage, and Scheduling Automation                   |       | \$1,000         | \$1,000         | \$1,000         | \$0             | \$1,000         | \$0             | \$1,000         | \$1,000         | \$1,000         | \$2,000         | \$2,000         | \$2,000         |
| AI-Supported Primary Care and Family Medicine Coordination             |       | \$0             | \$800           | \$0             | \$800           | \$800           | \$800           | \$0             | \$800           | \$800           | \$800           | \$1,600         | \$2,400         |
| Post-Discharge and Chronic Care Monitoring Automation                  |       | \$0             | \$0             | \$1,080         | \$1,080         | \$1,080         | \$1,080         | \$1,080         | \$0             | \$1,080         | \$1,080         | \$1,080         | \$2,160         |
| Clinical Data Organization and Interoperability for Outpatient Clinics |       | \$0             | \$0             | \$720           | \$720           | \$0             | \$720           | \$720           | \$720           | \$1,440         | \$720           | \$1,440         | \$720           |
| Health AI Implementation and Automation Consulting                     |       | \$0             | \$0             | \$0             | \$0             | \$600           | \$600           | \$600           | \$600           | \$1,200         | \$600           | \$1,200         | \$600           |
| <b>Subtotal Direct Cost of Sales</b>                                   |       | <b>\$1,000</b>  | <b>\$1,800</b>  | <b>\$2,800</b>  | <b>\$2,600</b>  | <b>\$3,480</b>  | <b>\$3,200</b>  | <b>\$3,400</b>  | <b>\$3,120</b>  | <b>\$5,520</b>  | <b>\$5,200</b>  | <b>\$7,320</b>  | <b>\$7,880</b>  |

## Monthly Personnel Plan Table

| Personnel Plan  | Month 1        | Month 2         | Month 3         | Month 4         | Month 5         | Month 6         | Month 7         | Month 8         | Month 9         | Month 10        | Month 11        | Month 12        |
|---|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>General Manager &amp; Head of Health AI and Data Strategy - Mrs. Camila Sande de Godoy</b> | \$0            | \$6,000         | \$6,000         | \$8,000         | \$8,000         | \$10,000        | \$10,000        | \$10,000        | \$12,000        | \$12,000        | \$14,000        | \$14,000        |
| Senior Software Architect   | \$0            | \$0             | \$9,800         | \$9,800         | \$9,800         | \$9,800         | \$9,800         | \$9,800         | \$9,800         | \$9,800         | \$9,800         | \$9,800         |
| AI Developer  | \$0            | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$9,000         | \$9,000         | \$9,000         | \$9,000         | \$9,000         |
| Cloud Infrastructure Specialist   | \$0            | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             |
| Data Scientist  | \$0            | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             |
| Business Process Analyst  | \$0            | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             |
| Health Data Engineer  | \$0            | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             |
| Mobile Application Engineer   | \$0            | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             |
| Project Manager   | \$0            | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$9,800         | \$9,800         |
| Marketing and Communications Specialist   | \$0            | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             |
| Sales Representative  | \$6,000        | \$6,000         | \$6,000         | \$6,000         | \$6,000         | \$6,000         | \$6,000         | \$6,000         | \$6,000         | \$6,000         | \$6,000         | \$6,000         |
| Administrative Manager  | \$0            | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             |
| Customer Service Representative   | \$0            | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             | \$0             |
| <b>Total People</b>   | <b>2</b>       | <b>2</b>        | <b>3</b>        | <b>3</b>        | <b>3</b>        | <b>3</b>        | <b>3</b>        | <b>4</b>        | <b>4</b>        | <b>4</b>        | <b>5</b>        | <b>5</b>        |
| <b>Total Payroll</b>  | <b>\$6,000</b> | <b>\$12,000</b> | <b>\$21,800</b> | <b>\$23,800</b> | <b>\$23,800</b> | <b>\$25,800</b> | <b>\$25,800</b> | <b>\$34,800</b> | <b>\$36,800</b> | <b>\$36,800</b> | <b>\$48,600</b> | <b>\$48,600</b> |

## Monthly Profit and Loss Table

| <i>Pro Forma Profit and Loss</i>        |          |               |               |               |              |               |               |              |                |               |               |               |
|---|----------|---------------|---------------|---------------|--------------|---------------|---------------|--------------|----------------|---------------|---------------|---------------|
|   | Month 1  | Month 2       | Month 3       | Month 4       | Month 5      | Month 6       | Month 7       | Month 8      | Month 9        | Month 10      | Month 11      | Month 12      |
| <b>Sales</b>                            | \$12,500 | \$22,500      | \$35,000      | \$32,500      | \$43,500     | \$40,000      | \$42,500      | \$39,000     | \$69,000       | \$65,000      | \$91,500      | \$98,500      |
| <b>Direct Cost of Sales</b>             | \$1,000  | \$1,800       | \$2,800       | \$2,600       | \$3,480      | \$3,200       | \$3,400       | \$3,120      | \$5,520        | \$5,200       | \$7,320       | \$7,880       |
| <b>Other Costs of Sales</b>             | \$0      | \$0           | \$0           | \$0           | \$0          | \$0           | \$0           | \$0          | \$0            | \$0           | \$0           | \$0           |
| <b>Total Cost of Sales</b>              | \$1,000  | \$1,800       | \$2,800       | \$2,600       | \$3,480      | \$3,200       | \$3,400       | \$3,120      | \$5,520        | \$5,200       | \$7,320       | \$7,880       |
| <b>Gross Margin</b>                     | \$11,500 | \$20,700      | \$32,200      | \$29,900      | \$40,020     | \$36,800      | \$39,100      | \$35,880     | \$63,480       | \$59,800      | \$84,180      | \$90,620      |
| <b>Gross Margin %</b>                   | 92.00%   | 92.00%        | 92.00%        | 92.00%        | 92.00%       | 92.00%        | 92.00%        | 92.00%       | 92.00%         | 92.00%        | 92.00%        | 92.00%        |
| <b>Expenses</b>                         |          |               |               |               |              |               |               |              |                |               |               |               |
| <b>Payroll</b>                          | \$6,000  | \$12,000      | \$21,800      | \$23,800      | \$23,800     | \$25,800      | \$25,800      | \$34,800     | \$36,800       | \$36,800      | \$48,600      | \$48,600      |
| <b>Payroll Taxes</b>                    | 10%      | \$600         | \$1,200       | \$2,180       | \$2,380      | \$2,380       | \$2,580       | \$2,580      | \$3,480        | \$3,680       | \$3,680       | \$4,860       |
| <b>Depreciation</b>                     |          | \$0           | \$0           | \$0           | \$0          | \$0           | \$0           | \$0          | \$0            | \$0           | \$0           | \$0           |
| <b>Rent</b>                             |          | \$1,800       | \$1,800       | \$1,800       | \$1,800      | \$1,800       | \$1,800       | \$1,800      | \$1,800        | \$1,800       | \$1,800       | \$1,800       |
| <b>Insurance</b>                        |          | \$200         | \$200         | \$200         | \$200        | \$200         | \$200         | \$200        | \$200          | \$200         | \$200         | \$200         |
| <b>Marketing/Promotion</b>              |          | \$500         | \$500         | \$500         | \$500        | \$500         | \$500         | \$500        | \$500          | \$500         | \$500         | \$500         |
| <b>Utilities/Internet/Phone</b>         |          | \$150         | \$150         | \$150         | \$150        | \$150         | \$150         | \$150        | \$150          | \$150         | \$150         | \$150         |
| <b>Employees Education</b>              | 0%       | \$0           | \$0           | \$0           | \$0          | \$0           | \$0           | \$0          | \$0            | \$0           | \$0           | \$0           |
| <b>Equipment</b>                        | 0%       | \$0           | \$0           | \$0           | \$0          | \$0           | \$10,000      | \$5,000      | \$5,000        | \$5,000       | \$5,000       | \$5,000       |
| <b>Accountant</b>                       | 0%       | \$250         | \$250         | \$250         | \$250        | \$250         | \$250         | \$250        | \$250          | \$250         | \$250         | \$250         |
| <b>Total Operating Expenses</b>         |          | \$9,500       | \$16,100      | \$26,880      | \$29,080     | \$29,080      | \$41,280      | \$36,280     | \$46,180       | \$48,380      | \$48,380      | \$61,360      |
| <b>Profit Before Interest and Taxes</b> |          | \$2,000       | \$4,600       | \$5,320       | \$820        | \$10,940      | (\$4,480)     | \$2,820      | (\$10,300)     | \$15,100      | \$11,420      | \$22,820      |
| <b>EBITDA</b>                           |          | \$2,000       | \$4,600       | \$5,320       | \$820        | \$10,940      | (\$4,480)     | \$2,820      | (\$10,300)     | \$15,100      | \$11,420      | \$22,820      |
| <b>Interest Expense</b>                 |          | \$0           | \$0           | \$0           | \$0          | \$0           | \$0           | \$0          | \$0            | \$0           | \$0           | \$0           |
| <b>Taxes Incurred</b>                   |          | \$540         | \$1,242       | \$1,436       | \$221        | \$2,954       | (\$1,210)     | \$761        | (\$2,781)      | \$4,077       | \$3,083       | \$6,161       |
| <b>Net Other Income</b>                 |          | \$0           | \$0           | \$0           | \$0          | \$0           | \$0           | \$0          | \$0            | \$0           | \$0           | \$0           |
| <b>Net Profit</b>                       |          | \$1,460       | \$3,358       | \$3,884       | \$599        | \$7,986       | (\$3,270)     | \$2,059      | (\$7,519)      | \$11,023      | \$8,337       | \$16,659      |
| <b>Net Profit/Sales</b>                 |          | <b>11.68%</b> | <b>14.92%</b> | <b>11.10%</b> | <b>1.84%</b> | <b>18.36%</b> | <b>-8.18%</b> | <b>4.84%</b> | <b>-19.28%</b> | <b>15.98%</b> | <b>12.83%</b> | <b>18.21%</b> |

## Monthly Cash Flow Table

| <b>Pro Forma Cash Flow</b>                |       |          |          |          |          |          |          |          |            |          |          |          |          |
|---|-------|----------|----------|----------|----------|----------|----------|----------|------------|----------|----------|----------|----------|
|   |       | Month 1  | Month 2  | Month 3  | Month 4  | Month 5  | Month 6  | Month 7  | Month 8    | Month 9  | Month 10 | Month 11 | Month 12 |
| <b>Cash Received</b>                      |       |          |          |          |          |          |          |          |            |          |          |          |          |
| <b>Cash from Operations</b>               |       |          |          |          |          |          |          |          |            |          |          |          |          |
| Cash Sales                                |       | \$6,250  | \$11,250 | \$17,500 | \$16,250 | \$21,750 | \$20,000 | \$21,250 | \$19,500   | \$34,500 | \$32,500 | \$45,750 | \$49,250 |
| Cash from Receivables                     |       | \$6,250  | \$11,250 | \$17,500 | \$16,250 | \$21,750 | \$20,000 | \$21,250 | \$19,500   | \$34,500 | \$32,500 | \$45,750 | \$49,250 |
| <b>Subtotal Cash from Operations</b>      |       | \$12,500 | \$22,500 | \$35,000 | \$32,500 | \$43,500 | \$40,000 | \$42,500 | \$39,000   | \$69,000 | \$65,000 | \$91,500 | \$98,500 |
| <b>Additional Cash Received</b>           |       |          |          |          |          |          |          |          |            |          |          |          |          |
| Non-Operating (Other) Income              |       | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$0      |
| Sales Tax, VAT, HST/GST Received          | 0.00% | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$0      |
| New Current Borrowing                     |       | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$0      |
| New Other Liabilities (interest-free)     |       | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$0      |
| New Long-term Liabilities                 |       | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$0      |
| Sales of Other Current Assets             |       | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$0      |
| Sales of Long-term Assets                 |       | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$0      |
| New Investment Received                   |       | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$0      |
| <b>Subtotal Cash Received</b>             |       | \$12,500 | \$22,500 | \$35,000 | \$32,500 | \$43,500 | \$40,000 | \$42,500 | \$39,000   | \$69,000 | \$65,000 | \$91,500 | \$98,500 |
| <b>Expenditures</b>                       |       | Month 1  | Month 2  | Month 3  | Month 4  | Month 5  | Month 6  | Month 7  | Month 8    | Month 9  | Month 10 | Month 11 | Month 12 |
| <b>Expenditures from Operations</b>       |       |          |          |          |          |          |          |          |            |          |          |          |          |
| Cash Spending                             |       | \$6,000  | \$12,000 | \$21,800 | \$23,800 | \$23,800 | \$25,800 | \$25,800 | \$34,800   | \$36,800 | \$36,800 | \$48,600 | \$48,600 |
| Bill Payments                             |       | \$168    | \$5,110  | \$7,214  | \$9,276  | \$8,222  | \$11,906 | \$17,376 | \$14,544   | \$12,034 | \$21,133 | \$20,076 | \$26,318 |
| <b>Subtotal Spent on Operations</b>       |       | \$6,168  | \$17,110 | \$29,014 | \$33,076 | \$32,022 | \$37,706 | \$43,176 | \$49,344   | \$48,834 | \$57,933 | \$68,676 | \$74,918 |
| <b>Additional Cash Spent</b>              |       |          |          |          |          |          |          |          |            |          |          |          |          |
| Non-Operating (Other) Expense             |       | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$0      |
| Sales Tax, VAT, HST/GST Paid Out          |       | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$0      |
| Principal Repayment of Current Borrowing  |       | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$0      |
| Other Liabilities Principal Repayment     |       | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$0      |
| Long-term Liabilities Principal Repayment |       | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$0      |
| Purchase Other Current Assets             |       | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$0      |
| Purchase Long-term Assets                 |       | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$0      |
| Dividends                                 |       | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0        | \$0      | \$0      | \$0      | \$20,000 |
| <b>Subtotal Cash Spent</b>                |       | \$6,168  | \$17,110 | \$29,014 | \$33,076 | \$32,022 | \$37,706 | \$43,176 | \$49,344   | \$48,834 | \$57,933 | \$68,676 | \$94,918 |
| <b>Net Cash Flow</b>                      |       | \$6,332  | \$5,390  | \$5,986  | (\$576)  | \$11,478 | \$2,294  | (\$676)  | (\$10,344) | \$20,166 | \$7,067  | \$22,824 | \$3,582  |
| Cash Balance                              |       | \$32,332 | \$37,722 | \$43,707 | \$43,132 | \$54,610 | \$56,904 | \$56,228 | \$45,884   | \$66,050 | \$73,116 | \$95,940 | \$99,522 |

## Monthly Balance Sheet Table

| <i>Pro Forma Balance Sheet</i>       |                   |            |            |            |            |            |            |            |            |            |            |            |            |
|--------------------------------------|-------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
|                                      |                   | Month 1    | Month 2    | Month 3    | Month 4    | Month 5    | Month 6    | Month 7    | Month 8    | Month 9    | Month 10   | Month 11   | Month 12   |
| <b>Assets</b>                        | Starting Balances |            |            |            |            |            |            |            |            |            |            |            |            |
| <b>Current Assets</b>                |                   |            |            |            |            |            |            |            |            |            |            |            |            |
| Cash                                 | \$26,000          | \$32,332   | \$37,722   | \$43,707   | \$43,132   | \$54,610   | \$56,904   | \$56,228   | \$45,884   | \$66,050   | \$73,116   | \$95,940   | \$99,522   |
| Accounts Receivable                  | \$0               | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        |
| Inventory                            | \$0               | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        |
| Other Current Assets                 | \$0               | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        |
| <b>Total Current Assets</b>          | \$26,000          | \$32,332   | \$37,722   | \$43,707   | \$43,132   | \$54,610   | \$56,904   | \$56,228   | \$45,884   | \$66,050   | \$73,116   | \$95,940   | \$99,522   |
| <b>Long-term Assets</b>              |                   |            |            |            |            |            |            |            |            |            |            |            |            |
| Long-term Assets                     | \$0               | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        |
| Accumulated Depreciation             | \$0               | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        |
| <b>Total Long-term Assets</b>        | \$0               | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        |
| <b>Total Assets</b>                  | \$26,000          | \$32,332   | \$37,722   | \$43,707   | \$43,132   | \$54,610   | \$56,904   | \$56,228   | \$45,884   | \$66,050   | \$73,116   | \$95,940   | \$99,522   |
| <b>Liabilities and Capital</b>       |                   | Month 1    | Month 2    | Month 3    | Month 4    | Month 5    | Month 6    | Month 7    | Month 8    | Month 9    | Month 10   | Month 11   | Month 12   |
| <b>Current Liabilities</b>           |                   |            |            |            |            |            |            |            |            |            |            |            |            |
| Accounts Payable                     | \$0               | \$4,872    | \$6,904    | \$9,006    | \$7,831    | \$11,323   | \$16,888   | \$14,153   | \$11,328   | \$20,471   | \$19,201   | \$25,367   | \$27,589   |
| Current Borrowing                    | \$0               | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        |
| Other Current Liabilities            | \$0               | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        |
| <b>Subtotal Current Liabilities</b>  | \$0               | \$4,872    | \$6,904    | \$9,006    | \$7,831    | \$11,323   | \$16,888   | \$14,153   | \$11,328   | \$20,471   | \$19,201   | \$25,367   | \$27,589   |
| <b>Long-term Liabilities</b>         | \$0               | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        | \$0        |
| <b>Total Liabilities</b>             | \$0               | \$4,872    | \$6,904    | \$9,006    | \$7,831    | \$11,323   | \$16,888   | \$14,153   | \$11,328   | \$20,471   | \$19,201   | \$25,367   | \$27,589   |
| <b>Paid-in Capital</b>               | \$70,000          | \$70,000   | \$70,000   | \$70,000   | \$70,000   | \$70,000   | \$70,000   | \$70,000   | \$70,000   | \$70,000   | \$70,000   | \$70,000   | \$70,000   |
| Retained Earnings                    | (\$44,000)        | (\$44,000) | (\$44,000) | (\$44,000) | (\$44,000) | (\$44,000) | (\$44,000) | (\$44,000) | (\$44,000) | (\$44,000) | (\$44,000) | (\$44,000) | (\$64,000) |
| Earnings                             | \$0               | \$1,460    | \$4,818    | \$8,702    | \$9,300    | \$17,286   | \$14,016   | \$16,075   | \$8,556    | \$19,579   | \$27,915   | \$44,574   | \$65,934   |
| <b>Total Capital</b>                 | \$26,000          | \$27,460   | \$30,818   | \$34,702   | \$35,300   | \$43,286   | \$40,016   | \$42,075   | \$34,556   | \$45,579   | \$53,915   | \$70,574   | \$71,934   |
| <b>Total Liabilities and Capital</b> | \$26,000          | \$32,332   | \$37,722   | \$43,707   | \$43,132   | \$54,610   | \$56,904   | \$56,228   | \$45,884   | \$66,050   | \$73,116   | \$95,940   | \$99,522   |
| <b>Net Worth</b>                     | \$26,000          | \$27,460   | \$30,818   | \$34,702   | \$35,300   | \$43,286   | \$40,016   | \$42,075   | \$34,556   | \$45,579   | \$53,915   | \$70,574   | \$71,934   |

## ARTICLES

ICYMI: President Trump Outlines OSTP's Goals and Priorities

The White House

March 27, 2025

**In case you missed it**, President Trump signed a letter to Assistant to the President and OSTP Director Michael Kratsios outlining the road ahead to the Golden Age of American Innovation.



THE WHITE HOUSE  
WASHINGTON



emerging technologies — such as artificial intelligence, quantum information science, and nuclear technology — maintaining our advantage over potential adversaries?

- How can we revitalize America's science and technology enterprise – pursuing truth, reducing administrative burdens, and empowering researchers to achieve groundbreaking discoveries?
- How can we ensure that scientific progress and technological innovation fuel economic growth and better the lives of all Americans?

President Trump writes, “now, after 4 long years of weakness and complacency, we must set our sights even higher. I am calling upon you to blaze a trail to the next frontiers of science. We have the opportunity to cement America's global technological leadership and usher in the Golden Age of American Innovation. We are not just competing with other nations; we are seeking, striving, fighting to make America greater than ever before.”

APST and OSTP Director Kratsios said that “by accelerating U.S. tech leadership, restoring our scientific enterprise, and promoting opportunity for all Americans, we will usher in a Golden Age of innovation. When FDR gave his science advisor Vannevar Bush a mandate to chart a course for U.S. research and development, American boots soon left their mark on the moon. Today, with President Trump's agenda for American science and technology, we will achieve future triumphs and explore new frontiers. “

Read the full letter [HERE](#).

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A Letter to Michael Kratsios, Director of the White House Office of Science and Technology Policy

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OSTP Issues Agency Guidance for Gold Standard Science

Articles | June 23, 2025  
Michael Kratsios Overwhelmingly Confirmed as 13th OSTP Director

Articles | March 13, 2025  
Remarks by Director Kratsios at the National Academy of Sciences

Briefings & Statements | May 19, 2025  
Fact Sheet: President Donald J. Trump Unveils the Genesis Mission to Accelerate AI for Scientific Discovery

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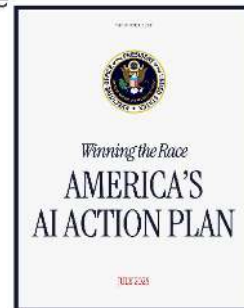


# AI GOV

PRESIDENT DONALD J. TRUMP



The United States is in a race to achieve global dominance in artificial intelligence. Whoever has the largest AI ecosystem will set the global standards and reap broad economic and security benefits. Under President Trump, our Nation will win, ushering in a new Golden Age of innovation, human flourishing, and technological achievement for the American people. America's AI Action Plan has three policy pillars – Accelerating Innovation, Building AI Infrastructure, and Leading International Diplomacy and Security.



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# Statement from U.S. Secretary of Commerce Howard Lutnick on Transforming the U.S. AI Safety Institute into the Pro-Innovation, Pro-Science U.S. Center for AI Standards and Innovation



 [Artificial Intelligence](#)

Under the direction of President Trump, Secretary of Commerce Howard Lutnick announced his

FOR IMMEDIATE RELEASE

plans to reform the agency  
formerly known as the U.S. AI  
Safety Institute into the Center for  
AI Standards and Innovation  
(CAISI).

Tuesday, June 3, 2025

**Office of Public  
Affairs**

publicaffairs@doc.gov

AI holds great potential for transformational advances that will enhance U.S. economic and national security. This change will ensure Commerce uses its vast scientific and industrial expertise to evaluate and understand the capabilities of these rapidly developing systems and identify vulnerabilities and threats within systems developed in the U.S. and abroad.

“For far too long, censorship and regulations have been used under the guise of national security. Innovators will no longer be limited by these standards. CAISI will evaluate and enhance U.S. innovation of these rapidly developing commercial AI systems while ensuring they remain secure to our national security standards,” said Secretary of Commerce Howard Lutnick.

CAISI will serve as industry’s primary point of contact within the U.S. Government to facilitate testing and collaborative research related to harnessing and securing the potential of commercial AI systems. To that end, CAISI will:

- Work with NIST organizations to develop guidelines and best practices to measure and improve the security of AI systems, and work with the NIST Information Technology Laboratory and other NIST organizations to assist industry to develop voluntary standards.
- Establish voluntary agreements with private sector AI developers and evaluators, and lead unclassified evaluations of AI capabilities that may pose risks to national security. In conducting these evaluations, CAISI will focus on demonstrable risks, such as cybersecurity, biosecurity, and chemical weapons.
- Lead evaluations and assessments of capabilities of U.S. and adversary AI systems, the adoption of foreign AI systems, and the state of international AI competition.

- Lead evaluations and assessments of potential security vulnerabilities and malign foreign influence arising from use of adversaries' AI systems, including the possibility of backdoors and other covert, malicious behavior.
- Coordinate with other federal agencies and entities, including the Department of Defense, the Department of Energy, the Department of Homeland Security, the Office of Science and Technology Policy, and the Intelligence Community, to develop evaluation methods, as well as conduct evaluations and assessments.
- Represent U.S. interests internationally to guard against burdensome and unnecessary regulation of American technologies by foreign governments and collaborate with the NIST Information Technology Laboratory to ensure US dominance of international AI standards.

CAISI will continue to operate within NIST and regularly collaborate and coordinate with other organizations within NIST, including the Information Technology Laboratory, as well as other bureaus within the Department of Commerce, including BIS.

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## Artificial Intelligence Market (2026 - 2033)

Size, Share & Trends Analysis Report By Solution, By Technology (Deep Learning, Machine Learning, NLP, Machine Vision, Generative AI), By Function, By End Use, By Region, And Segment Forecasts

Report Summary

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### Artificial Intelligence Market Summary

The global **artificial intelligence market size** was valued at **USD 390.91 billion in 2025** and is projected to reach **USD 3,497.26 billion by 2033**, expanding at a **CAGR of 30.6% from 2026 to 2033**. The continuous research and innovation directed by tech giants are driving the adoption of advanced technologies in industry verticals, such as automotive, healthcare, retail, finance, and manufacturing.

#### Key Market Trends & Insights

North America dominated the global Artificial intelligence market with the largest revenue share of 35.5% in 2025.

The Artificial intelligence market in the U.S. led the North America Market and held the largest revenue share in 2025.

By component, the services segment led the market and held the largest revenue share of 36.3% in 2025.

By technology, the deep learning segment held the dominant position in the market and accounted for the leading revenue share of 25.3% in 2025.

By function, the operations segment dominated the market, capturing the largest revenue share of 20.4% in 2025.

#### Market Size & Forecast

2025 Market Size: USD 390.91 billion

2033 Projected Market Size: USD 3,497.26 billion

CAGR (2026-2033): 30.6%

North America: Largest Market in 2025

Asia Pacific: Fastest Market in 2025

The integration of artificial intelligence into wearable consumer devices is driving the artificial intelligence market forward by creating new applications for everyday use. Increasing consumer adoption of these devices encourages further investment in AI research and development. Innovations such as gesture-based controls and intuitive interfaces improve user experience and interaction with AI systems. Industry-specific wearables, including those for athletes, open new revenue streams and demonstrate targeted AI solutions. Together, these factors strengthen the overall AI ecosystem and support sustained growth in the market. For instance, in September 2025, Meta launched its consumer-ready smart glasses with a built-in display, featuring a wristband controller for gesture-based commands and to advance AI-powered personal superintelligence. The launch aims to enhance real-time user interaction, improve communication and memory, and demonstrate the practical applications of artificial intelligence in everyday life.

AI has proven to be a significant revolutionary element of the upcoming digital era. Tech giants like Amazon.com, Inc.; Google LLC; Apple Inc.; Facebook; International Business Machines Corporation; and Microsoft are investing significantly in research and development of AI, thus increasing the artificial intelligence market cap. These companies are working to make AI more accessible for enterprise use cases. Moreover, various companies adopt AI technology to provide better customer experience and improve their presence in the artificial intelligence [industry 4.0](https://www.grandviewresearch.com/industry-analysis/industry-4-0). (<https://www.grandviewresearch.com/industry-analysis/industry-4-market-report>)

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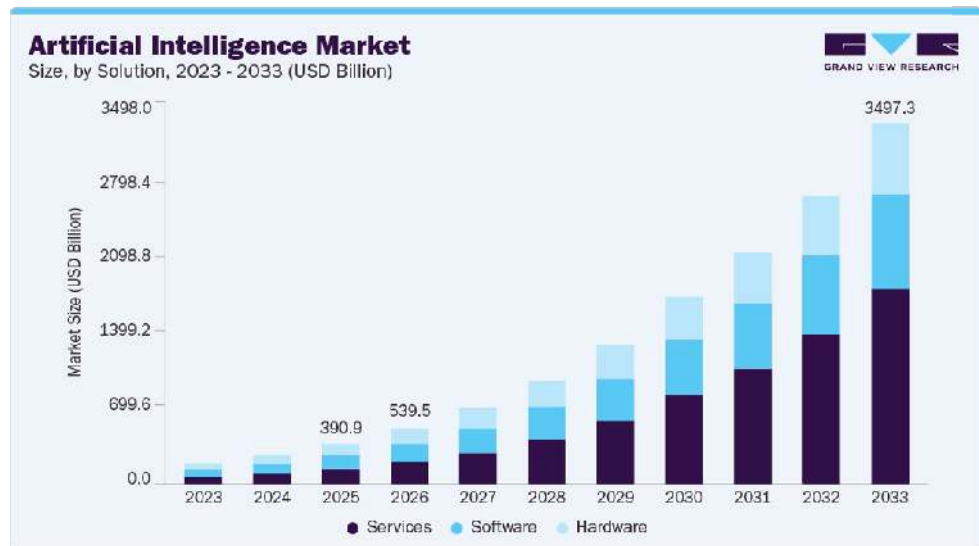
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The essential fact accelerating the rate of innovation in AI is accessibility to historical datasets. Since data storage and recovery have become more economical, healthcare institutions and government agencies are building unstructured data accessible to the research domain. Researchers are getting access to rich datasets, from historic rain trends to clinical imaging. The [next-generation computing](https://www.grandviewresearch.com/industry-analysis/next-generation-computing-market-report) architectures, with access to rich datasets, are encouraging information scientists and researchers to innovate faster.

Furthermore, progress in profound learning and ANN (Artificial Neural Networks) has also fueled the adoption of AI in several industries, such as aerospace, healthcare, manufacturing, and automotive. ANN works in recognizing similar patterns and helps in providing modified solutions. Tech companies like Google Maps have been adopting ANN to improve their route and work on the feedback received using ANN. ANN is substituting conventional machine learning systems to evolve precise and accurate versions. For instance, recent advancements in computer vision technology, such as GAN (Generative Adversarial Networks) and SSD (Single Shot MultiBox Detector), have led to digital image processing techniques. For instance, images and videos taken in low light, or low resolution, can be transformed into HD quality by employing these techniques. Continuous research in computer vision has built the foundation for [digital image processing](https://www.grandviewresearch.com/industry-analysis/digital-image-processing-market-report) in security & surveillance, healthcare, and transportation, among other sectors. Such emerging methods in machine learning are anticipated to alter the manner AI versions are trained and deployed.

### Solution Insights

Software solutions accounted for 34.2% of the global revenue in 2025. This leading share can be attributed to prudent advances in information storage capacity, high computing power, and parallel processing capabilities to deliver high-end services. Furthermore, the ability to extract data, provide real-time insight, and aid decision-making has positioned this segment to capture a significant portion of the market. Artificial intelligence software solutions include libraries for designing and deploying artificial intelligence applications, such as primitives, linear algebra, inference, sparse matrices, video analytics, and multiple hardware communication capabilities. The need for enterprises to understand and analyze visual content to gain meaningful insights is expected to spur the adoption of artificial intelligence software over the forecast period.

The services segment is anticipated to exhibit the highest CAGR over the forecast period. This growth is driven by the increasing adoption of AI-driven consulting, integration, and support services as businesses seek to optimize AI implementation. Organizations require expert guidance to integrate AI solutions into existing infrastructures, leading to a surge in demand for managed and professional services. Additionally, continuous AI advancements necessitate regular updates, maintenance, and training, further boosting the services market. The expansion of AI-as-a-Service (AIaaS) offerings by cloud providers also contributes to the segment's rapid growth, making AI more accessible to businesses of all sizes.

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## Technology Insights

The deep learning segment led the market and accounted for the largest share of global revenue in 2025, due to the growing prominence of its complicated data-driven applications, including text/content or speech recognition. [Deep learning](https://www.grandviewresearch.com/industry-analysis/deep-learning-market) offers lucrative investment opportunities as it helps overcome the challenges of high data volumes. Rising investments in research and development by leading players will also play a crucial role in increasing the uptake of artificial intelligence technologies.

The machine vision segment is anticipated to exhibit the highest CAGR over the forecast period. The machine vision industry has seen a rise in 3D imaging technologies, including stereo vision and structured lighting. For performing robotic tasks like path planning and navigation, 3D structured light technologies are preferred. Most established vendors, such as Keyence Corporation, have developed their structured light technology systems.

Technology is also experiencing widespread adoption in industrial operations, significantly replacing manual inspection and measurement processes. The growing need for efficient and reliable inspection and measurement solutions drives this shift. Machine vision systems deploy smart cameras and image processing to perform measurements and inspections.

## Function Insights

The operations segment accounted for the largest market share in 2025. The segment is the engine room of a business, encompassing all day-to-day activities that deliver products or services to customers. Implementation of AI can automate repetitive tasks, such as data entry and order processing, improving efficiency and reducing errors. Further, by using AI for predictive maintenance, process automation, and supply chain optimization, businesses can streamline workflows, reduce costs, and ensure smooth delivery of their offerings.

The sales and marketing segment is projected to expand with the highest growth rate during the forecast period of 2026 to 2033. It leverages AI to transform how businesses attract and convert customers. AI can analyze vast amounts of customer data to identify high-potential leads, prioritize sales efforts, and personalize marketing campaigns. Chatbots powered by AI can answer customer inquiries, qualify leads, and even schedule appointments, freeing up sales reps for more complex interactions. Additionally, AI can personalize marketing messages and recommendations based on a customer's demographics, purchase history, and online behavior, leading to more targeted and effective marketing campaigns that drive sales.

## End Use Insights

The healthcare sector led the artificial intelligence market in 2025, securing the highest revenue share among all industries. The adoption of AI was fueled by the need to enhance diagnostics, patient care, and operational efficiency. [Machine learning](https://www.grandviewresearch.com/industry-analysis/machine-learning-market) and deep learning technologies enabled sophisticated analysis of large datasets for personalized treatment plans. AI applications in medical imaging, drug discovery, and predictive analytics drove significant advancements. Integration of AI helped reduce



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errors, streamline clinical workflows, and support better decision-making. Hospitals and research institutions increasingly rely on AI to improve outcomes and efficiency. This widespread adoption established healthcare as the dominant sector in the Artificial Intelligence market.

Artificial Intelligence Market Share

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The automotive and transportation sectors are experiencing rapid growth in the artificial intelligence market. Increasing demand for autonomous vehicles and [advanced driver-assistance systems \(ADAS\)](https://www.grandviewresearch.com/industry-analysis/advanced-driver-assistance-systems-adass-market) is driving AI adoption. AI technologies enhance traffic management, route optimization, and predictive maintenance, improving overall efficiency. Machine learning and [computer vision](https://www.grandviewresearch.com/industry-analysis/computer-vision-market) are being utilized for real-time object detection and safety monitoring. Connected vehicle ecosystems rely on AI to process massive amounts of data from sensors and cameras. The integration of AI supports smart logistics, fleet management, and mobility-as-a-service solutions. The sector is emerging as a key growth area within the broader AI market.


Other verticals for artificial intelligence systems include retail, law, agriculture, and others. Increasing government regulations play a crucial role in driving the growth of the automotive artificial intelligence market. Governments worldwide are becoming increasingly concerned about road safety and enacting strict safety measures. Moreover, a conversational AI platform is also one of the most used artificial intelligence applications in every vertical. The retail segment is anticipated to witness a substantial rise owing to the increasing focus on providing an enhanced shopping experience. An increasing amount of digital data in text, sound, and images from different social media sources is driving the need for data mining and analytics. In the entertainment and advertising industry, AI has been creating a positive impact, and companies are using AI techniques to promote their products and connect with the customer base.


### Regional Insights

North America artificial intelligence market held the largest share in 2025, accounting for 35.5%. This is attributed to favorable government initiatives to encourage the adoption of artificial intelligence (AI) across various industries. Governments in North America are investing in AI research and development, establishing specialized research institutes and centers, and funding AI-related projects. They also utilize AI in many fields, such as enhancing public safety and transportation and promoting healthcare innovation.





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### U.S. Artificial Intelligence Market Trends

The U.S. holds the largest share in the artificial intelligence market in North America, driven by extensive research and development and advanced technological infrastructure. Widespread adoption of AI across industries such as healthcare, finance, manufacturing, and consumer technology is accelerating growth. Strong investments from both private and public sectors are fueling innovation and the deployment of AI solutions.

### Europe Artificial Intelligence Market Trends

The artificial intelligence market in Europe is witnessing steady growth, supported by government initiatives and policies promoting AI adoption. Increasing investments in research and development are driving innovation across industries such as healthcare, automotive, and manufacturing. Emphasis on data privacy and ethical AI is shaping technology deployment and market strategies. Key players in the region are focusing on collaborations and partnerships to enhance AI capabilities.

### Asia Pacific Artificial Intelligence Market Trends

The artificial intelligence market in Asia Pacific is expected to grow at the fastest CAGR. In the Asia-Pacific region, the financial industry is increasingly utilizing AI for tasks such as customer service, credit scoring, risk assessment, and fraud detection. AI-powered chatbots are becoming more common, enhancing customer interactions and providing more seamless banking experiences. As AI technology continues to evolve, the financial sector in Asia-Pacific is expected to explore more advanced applications, which will further transform how financial services are delivered and perceived.

### Key Artificial Intelligence Company Insights

Key players operating in the Artificial Intelligence market are undertaking various initiatives to strengthen their presence and increase the reach of their products and services. Strategies such as expansion activities and partnerships are key in propelling the market growth. Some of the key companies in the artificial intelligence industry include Ayasdi AI LLC, Baidu, Inc., Clarifai, Inc, Cyrcadia Health, Enlitic, Inc., Google LLC, H2O.ai, HyperVerge, Inc., International Business Machines Corporation, and others. Organizations are focusing on increasing their customer base to gain a competitive edge in the industry. Therefore, key players are taking several strategic initiatives, such as mergers and acquisitions, and partnerships with other major companies.

- AiCure is a company focused on developing clinically validated artificial intelligence technologies aimed at improving medication adherence and patient behavior. It offers a software-as-a-service (SaaS) model that includes motion-sensing and facial recognition technologies. AiCure is creating a mobile technology platform that integrates recent advancements in AI, such as machine learning, predictive analytics, deep learning, and computer vision. This platform uses AI on mobile devices to verify medication ingestion in high-risk populations and clinical trials.
- Clarifai, Inc. is an artificial intelligence company specializing in visual recognition solutions and advanced image recognition systems. Its technology identifies objects, tags, and categories in images and searches for similar images, detecting visual search results and near duplicates. Clarifai, Inc. provides visual recognition and computer vision AI for enterprises and developers. Their products support various applications, including custom face recognition, demographic analysis, and content moderation.



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- Enlitic, Inc. provides artificial intelligence solutions for the healthcare industry. The company develops software that offers insights into treatment planning, early detection, and disease monitoring. Enlitic creates tools that help physicians use medical data effectively and also produces clinical decision-support solutions. The company collaborates with academic institutions, healthcare providers, and pharmaceutical companies to advance its AI technologies.

#### Key Artificial Intelligence Companies:

The following are the leading companies in the **artificial intelligence market**. These companies collectively hold the largest market share and dictate industry trends,

Advanced Micro Devices  
 AiCure  
 Arm Limited  
 Atomwise, Inc.  
 Ayasdi AI LLC  
 Baidu, Inc.  
 Clarifai, Inc  
 Cyrcadia Health  
 Enlitic, Inc.  
 Google LLC  
 H2O.ai.  
 HyperVerge, Inc.  
 International Business Machines Corporation  
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 Intel Corporation  
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 Lifegraph  
 Microsoft  
 NVIDIA Corporation  
 Sensely, Inc.  
 Zebra Medical Vision, Inc.

#### Recent Developments

- In September 2025, Google LLC integrated its Gemini AI into the Chrome browser, adding features for searching, researching, and answering questions with AI, along with upcoming agentic cursor-controlling tools. This development highlights the increasing role of AI in mainstream software, enhancing user interaction and productivity across web applications.
- In May 2025, H2O.ai introduced agentic AI features for its enterprise platform h2oGPTe at Dell Technologies World, enhancing secure, production-ready deployment of AI across banking, telecom, and government use cases. The updates include integration with Dell AI Factory and Amazon Bedrock, hybrid deployment support, and improved automation and user experience.
- In March 2025, ServiceNow launched a suite of AI-powered products to enhance enterprise workflow automation. The offerings include AI Agent Studio, a no-code tool for custom AI agent creation; AI Agent Orchestrator, a control tower for seamless AI agent coordination; and thousands of pre-built AI agents to optimize operations and reduce mean-time-to-resolution.
- In March 2025, the Commonwealth Bank of Australia expanded its partnership and investment in Anthropic PBC to accelerate AI adoption. The collaboration aims to enhance customer experiences, support bank personnel, and provide Commonwealth Bank of Australia technologists with direct access to Anthropic PBC's AI expertise, advancing safe and responsible AI development.



Home(/)

Industries

Companies

Services

Survey (/horizon/consumer-insights)

Contact(/info/contact-us)

- In March 2025, EthicalWeb.Ai launched AI Vault, a generative AI-powered enterprise security SaaS solution for AWS customers. Built on the company's AI intellectual property, including three US patents, AI Vault enhances threat detection, response, and prevention with real-time data redaction. It is a key component of a scalable Gen Artificial Intelligence marketplace enterprise offering.
- In March 2025, NTT DATA Group Corporation and CrowdStrike, Inc. announced an expanded partnership to enhance NTT DATA Group Corporation's managed cybersecurity services using the AI-native CrowdStrike, Inc.'s Falcon platform. This collaboration combines NTT DATA Group Corporation's world-class managed services with Falcon's advanced cybersecurity capabilities, enabling clients to strengthen threat detection, response, and prevention, ensuring robust protection against breaches.

### Artificial Intelligence Market Report Scope

| Report Attribute             | Details  |
|------------------------------|--|
| Market size value in 2026    | USD 539.45 billion   |
| Revenue forecast in 2033     | USD 3,497.26 billion   |
| Growth rate                  | CAGR of 30.6% from 2026 to 2033  |
| Historical data              | 2021 - 2024  |
| Forecast period              | 2026 - 2033  |
| Quantitative units           | Revenue in USD million/billion and CAGR from 2026 to 2033  |
| Report coverage              | Revenue forecast, company ranking, competitive landscape, growth factors, and trends   |
| Segments covered             | Solution, technology, end use, function, region  |
| Regional scope               | North America; Europe; Asia Pacific; Latin America; Middle East & Africa   |
| Country scope                | U.S.; Canada; Mexico; Germany; UK; France; China; India; Japan; Australia; South Korea; Brazil; UAE; South Africa; KSA   |
| Key companies profiled       | Advanced Micro Devices; AiCure; Arm Limited; Atomwise, Inc.; Ayasdi AI LLC; Baidu, Inc.; Clarifai, Inc; Cyrcadia Health; Enlitic, Inc.; Google LLC; H2O.ai.; HyperVerge, Inc.; International Business Machines Corporation; IBM Watson Health; Intel Corporation; Iris.ai AS.; Lifegraph; Microsoft; NVIDIA Corporation; Sensely, Inc.; Zebra Medical Vision, Inc. |
| Customization scope          | Free report customization (equivalent up to 8 analysts working days) with purchase. Addition or alteration to country, regional & segment scope.   |
| Pricing and purchase options | Avail customized purchase options to meet your exact research needs. <a href="https://www.grandviewresearch.com/checkout/select-license/artificial-intelligence-ai-market">Explore purchase options (https://www.grandviewresearch.com/checkout/select-license/artificial-intelligence-ai-market)</a>  |

### Global Artificial Intelligence Market Report Segmentation

This report forecasts revenue growth at global, regional, and country levels and provides an analysis of the latest industry trends in each of the sub-segments from 2021 to 2033. For this study, Grand View Research has segmented the global artificial intelligence market report based on solution, technology, function, end use, and region:

**Exhibit C.II - Second  
Prong - Well-  
Positioned to  
Advance the  
Proposed Endeavor**

Please refer to all the documents in Exhibit B



# C E R T I F I C A T E

**SENAC CONSOLAÇÃO**

grants this certificate, issued in accordance with legal provisions, to

**CAMILA SANDE**

for having completed in 2008 the advanced course in  
"WEB DESIGNER TRAINING - STUDIO 8"

Workload: 144 hours

São Paulo, March 12, 2008.

  
Queila Cristiane Peixoto de Barros  
Secretary  
ID No. 21.635.666-0

  
Ulisses Defonso Matanó  
Director  
ID No. 12.973.390-8

1230007113

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



---

Date: April 8, 2026.



# CERTIFICADO

O SENAC CONSOLAÇÃO

confere o presente certificado, expedido de acordo com os dispositivos legais, a

**CAMILA SANDE**

por ter concluído em 2008 o curso de aperfeiçoamento em  
"FORMAÇÃO WEB DESIGNER - STUDIO 8"

Carga Horária : 144 h

São Paulo, 12 de março de 2008.

  
Queila Cristiane Peixoto de Barros  
Secretária  
RG nº 21.635.666-0

  
Ulisses Defonso Matano  
Diretor  
RG nº 12.973.390-8

1230007113

# Certificate of Completion



## Module 4 - Programming with ADO.NET

Microsoft  
IT Academy Program

We hereby certify that

**Camila Sande**

completed Module 4 – Programming with ADO.NET

of the .NET Training program

from

03/03/10 to 04/14/10 with a workload of 48 hours

A handwritten signature in black ink, appearing to read 'Eduardo Luiz Wurzmann'.

**Eduardo Luiz Wurzmann**  
President

A handwritten signature in black ink, appearing to read 'Francisco Carlos D'Emilo Borges'.

**Francisco Carlos D'Emilo Borges**  
Academic Director

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



---

Date: April 8, 2026.

# Certificado de Conclusão



## Módulo 4 - Programando com ADO.NET

**Microsoft**  
IT Academy Program

Certificamos que

**Camila Sande**

concluiu o Módulo 4 - Programando com ADO.NET

**da Formação .NET**

no período de

03/03/10 a 14/04/10 com duração de 48 horas

A handwritten signature in black ink, appearing to read 'Eduardo Luiz Wurzmann'.

**Eduardo Luiz Wurzmann**  
Diretor Presidente

A handwritten signature in black ink, appearing to read 'Francisco Carlos D'Emilo Borges'.

**Francisco Carlos D'Emilo Borges**  
Diretor Acadêmico

# Certificate of Completion



**Module 2 – Developing applications for Windows with VB.NET**

**Microsoft**  
IT Academy Program

We hereby certify that

**Camila Sande**

completed Module 2 – Developing applications for Windows with VB.NET

**of the Microsoft Training program**

from

10/19/09 to 11/30/09 with a workload of 48 hours

A handwritten signature in black ink, appearing to read 'Eduardo Luiz Wurzmann', is positioned above the name and title.

**Eduardo Luiz Wurzmann**  
President

A handwritten signature in black ink, appearing to read 'Francisco Carlos D'Emilo Borges', is positioned above the name and title.

**Francisco Carlos D'Emilo Borges**  
Academic Director

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



---

Date: April 8, 2026.

# Certificado de Conclusão



## Módulo 2 - Desenvolvendo aplicações para Windows com VB.NET

**Microsoft**  
IT Academy Program

Certificamos que

**Camila Sande**

concluiu o Módulo 2 - Desenvolvendo aplicações para Windows com VB.NET

**da Formação Microsoft**

no período de

19/10/09 a 30/11/09 com duração de 48 horas

A handwritten signature in black ink, appearing to read 'Eduardo Luiz Wurzmann'.

**Eduardo Luiz Wurzmann**  
Diretor Presidente

A handwritten signature in black ink, appearing to read 'Francisco Carlos D'Emilo Borges'.

**Francisco Carlos D'Emilo Borges**  
Diretor Acadêmico

# Certificate of Completion



## Module 1 - Introduction to Programming in VB.NET

Microsoft  
IT Academy Program

We hereby certify that

**Camila Sande**

completed Module 1 – Introduction to Programming in VB.NET

of the Microsoft Training program

from

09/14/09 to 10/14/09 with a workload of 48 hours

A handwritten signature in black ink, appearing to read 'Eduardo Luiz Wurzmann', is positioned above the name.

**Eduardo Luiz Wurzmann**  
President

A handwritten signature in black ink, appearing to read 'Francisco Carlos D'Emilo Borges', is positioned above the name.

**Francisco Carlos D'Emilo Borges**  
Academic Director

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



---

Date: April 8, 2026.

# Certificado de Conclusão



## Módulo 1 - Introdução a Programação em VB.NET

**Microsoft**  
IT Academy Program

Certificamos que

**Camila Sande**

concluiu o Módulo 1 - Introdução a Programação em VB.NET

**da Formação Microsoft**

no período de

14/09/09 a 14/10/09 com duração de 48 horas

A handwritten signature in black ink, appearing to read 'Eduardo Luiz Wurzmann', is positioned above the name and title of the President.

**Eduardo Luiz Wurzmann**  
Diretor Presidente

A handwritten signature in black ink, appearing to read 'Francisco Carlos D'Emilo Borges', is positioned above the name and title of the Academic Director.

**Francisco Carlos D'Emilo Borges**  
Diretor Acadêmico



Gladly awards this certificate to

**Camila Sande**

**For having attended the lecture "The Entrepreneurial Mindset",  
offered by Babson College on March 17, 2009, from 4:30 PM to 6:00 PM.**

A handwritten signature in black ink that reads "Daniel G. Correa".

**DANIEL GARCIA CORREA**

**Coordinator of the Entrepreneurship Center  
SENAC São Paulo**

March 2009 | São Paulo, SP



I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



---

Date: April 8, 2026.



Tem o prazer de conceder este certificado a

**Camila Sande**

Por ter participado da palestra “O jeito de pensar do Empreendedor”,  
oferecida pela Babson College no dia 17 de Março de 2009, das 16:30 às 18:00.

**DANIEL GARCIA CORREA**  
Coordenador do Núcleo de Empreendedorismo  
Senac São Paulo

Março 2009 | São Paulo, SP





CERTIFICATE

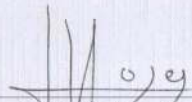
Authenticity Code:  
No. 866105-48143

Introduction to Programming Logic - 40 hours  
Period: 01/19/09 to 01/30/09

**Camila Sande**

São Paulo, January 30, 2009.

Instructor 

  
Technical Department, Impacta Tecnologia

*Knowledge Without Limits*

[www.impacta.com.br](http://www.impacta.com.br)

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



---

Date: April 8, 2026.



CERTIFICADO


Código Autenticidade:  
Nº 866105 - 48143

Introdução à Lógica de Programação - 40 horas  
período de 19/01/09 a 30/01/09

**Camila Sande**

São Paulo, 30 de janeiro de 2009.

Instrutor 

  
Diretoria Técnica Impacta Tecnologia

O conhecimento sem limites

[www.impacta.com.br](http://www.impacta.com.br)



CERTIFICATE OF COMPLETION

# Product Management

We proudly certify that

**Camila De Godoy**

successfully completed, on 05/11/2021, the Product Management Course,  
with a workload of 40 hours, achieving a score of 80% or higher.

*Marcell Almeida*

**Marcell Almeida**  
CEO and Co-founder

*Raphael Farinazzo*

**Raphael Farinazzo**  
COO



I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



---

Date: April 8, 2026.



CERTIFICADO DE CONCLUSÃO

# Product Management

Orgulhosamente certificamos que

## Camila De Godoy

concluiu em 11/05/2021, de forma exemplar, a carga horária de 40 horas do Curso de Product Management, com aproveitamento igual ou superior a 80%.

*Marcell Almeida*

**Marcell Almeida**  
CEO e Co-fundador

*Raphael Farinazzo*

**Raphael Farinazzo**  
COO



CERTIFICATE OF COMPLETION

# LLMs and AI Agents for Companies and Business

Instructors **Jones Granatyr, Gabriel Alves, IA Expert Academy**

**Camila Sande de Godoy**

Date: **March 28, 2026**

Workload: **16.5 hours in total**

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



---

Date: April 8, 2026.

CERTIFICADO DE CONCLUSÃO

# LLMs e Agentes de IA para Empresas e Negócios

Instrutores **Jones Granatyr, Gabriel Alves, IA Expert Academy**

**Camila Sande de Godoy**

Data **28 de Março de 2026**

Duração **16.5 horas no total**

# **Exhibit C.II - Second Prong - Financial Feasibility**

REAL ESTATE REGISTRY OFFICE AND RELATED SERVICES  
JUDICIAL DISTRICT OF CARAPICUÍBA – STATE OF SÃO PAULO

Juarez Antonio Italiani  
REGISTRAR

Registration 3330 - Page 1/4 - PROTOCOL 97273

BOOK No. 2 – GENERAL REGISTRY

REAL ESTATE REGISTRY OFFICE OF THE  
JUDICIAL DISTRICT OF CARAPICUÍBA/SP

Registration **3.330** Sheet **01**


**PROPERTY:** Two-story residence No. 07 (seven), Model 03, located at Estrada Otelo Zelloni No. 145, part of the condominium known as RESIDENCIAL SOLAR DOS NOBRES, in this city, municipality, and judicial district of Carapicuíba, State of São Paulo, having a private covered built area of 193.990m<sup>2</sup> (including garage area), common covered built area: 24.309 m<sup>2</sup>, total covered built area: 220.299 m<sup>2</sup>, exclusive-use land area (garden and backyard): 373.770 m<sup>2</sup> (including building projection), common land area: 201.569 m<sup>2</sup>, total land area: 575.339 m<sup>2</sup>, corresponding to an undivided interest ownership of 4.71435% in the land and in the common areas.

**MUNICIPAL REGISTRATION:** 23243.02.22.0001.07.000-1

**OWNERS:** **NILSON MARTINS DE ANDRADE**, Brazilian, engineer, holder of ID No. 21.619.579-2 SSP/SP and CPF No. 171.459.518-86, married under the partial community property regime pursuant to Law No. 6.515/77, to **CRISTINE MARQUES DE ANDRADE**, Brazilian, business administrator, holder of ID No. 52.587.730-5 SSP/SP and CPF No. 584.363.913-49, both residing and domiciled at Rua João Della Manna No. 898, Jardim Rolinópolis, in the city of São Paulo/SP.

**PREVIOUS RECORDS:** R-15 dated 02/10/2011 (Condominium Establishment and Partial Specification) and R-11 (Allocation) dated 02/10/2011, both from registration No. 779 of this Registry.


Carapicuíba, February 10, 2011. The Registrar,

 (Juarez Antonio Italiani).


**Av-01** dated February 10, 2011

It is verified that the opening of this registration is made pursuant to the request dated December 15, 2010, in this city (Protocol No. 9.340 of 01/24/2011).

The Deputy Registrar,

 Neri Lucas Miranda Morais Camelo


Registrar,

 - Juarez Antonio Italiani

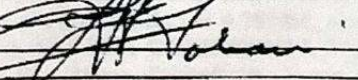
**R-01** dated April 29, 2011

By private instrument dated April 15, 2011, in the city of São Paulo/SP, and pursuant to Article 61 and its paragraphs of Law No. 4,380/64, as amended by Law No. 5,049/66, **NILSON MARTINS DE ANDRADE** and his wife, **CRISTINE MARQUES DE ANDRADE**, already qualified above, sold the property described herein to **RONALDO VIANNA**, Brazilian, SAP LATAM process coordinator, holder of ID No. 19.162.799 SSP/SP and CPF No. 125.532.318-30, and his wife **MILENA ANDREA GUERRERO LOPEZ**, Colombian, foreign trade supervisor, holder of National Registry of Foreigners (RNE) No. V436832-1-COP/DIREX/DPF and CPF No. 231.679.448-38, married under the partial community property regime pursuant to Law No. 6.515/77, both residing and domiciled at Rua Nelson Gama de Oliveira No. 550, Apt. 174-B, Vila Andrade, in the city of São Paulo/SP, for the amount of R\$ 493,000.00, of which R\$ 238,000.00 paid with own funds; the remaining amount was financed by Itaú Unibanco, in the amount of R\$ 183,175.79. (Protocol No. 10,717 dated 04/20/2011)

The Deputy Registrar,

 Neri Lucas Miranda Morais Camelo

Registrar,

 Juarez Antonio Italiani

Continued on the back

Real Estate Registry Office and Related Services  
Judicial District of Carapicuíba - State of São Paulo

14842-9-AA 110771



Avenida Celeste, No. 248, Centro - Carapicuíba/SP – ZIP Code: 06320-030  
Phone: (11) 4183-7759 - FAX: (11) 4184-2336 - e-mail: registrodeimovel@ricarapicuiiba.com.br

"ANY ALTERATION, ERASURE, OR MODIFICATION SHALL INVALIDATE THIS DOCUMENT."

REAL ESTATE REGISTRY OFFICE OF THE JUDICIAL DISTRICT OF CARAPICUÍBA/SP


Registration **3.330**

Sheet **01**  
Back

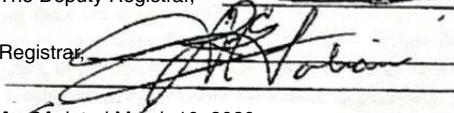
**R-03** dated April 29, 2011

By private instrument dated April 15, 2011, referenced in R-02, **RONALDO VIANNA** and his wife **MILENA ANDREA GUERRERO LOPEZ**, already qualified, granted a deed of trust over the property described in this registration to Itaú Unibanco S/A, headquartered in São Paulo/SP, at Praça Alfredo Egydio de Souza Aranha No. 100, Olavo Setubal Tower, registered under CNPJ No. 60.701.190/0001-04, duly represented in accordance with the deed of trust, as security for a debt in the amount of R\$ 276,500.00, payable within 120 months, with an effective annual interest rate of 11.5000%, a nominal annual interest rate of 10.9349%, an effective monthly interest rate of 0.9112%, a nominal monthly interest rate of 0.8685%, and an effective annual interest rate with benefit of 9.5000%, nominal annual interest rate with a benefit of 9.1098%, effective monthly interest rate with a benefit of 0.7591%, and nominal monthly interest rate with a benefit of 0.7291%, with installments subject to monthly adjustment, with the installment amount corresponding, on the date of the instrument, to R\$ 4,549.77 (total monthly payment), with the first installment due on 05/15/2011. Grace period for default notice: 60 days from the due date of the first unpaid installment, as well as other terms and conditions set forth in the instrument. This deed of trust transfer is executed pursuant to Law No. 9,514/97. (Protocol No. 10,717 dated 04/20/2011)

The Deputy Registrar,

  
Neri Lucas Miranda Morais Camelo


Registrar,

  
Juarez Antonio Italiani

**Av-04** dated March 10, 2020

Registration R-03 referring to the deed of trust on the property is hereby canceled, due to full repayment of the debt, as authorized by the creditor **ITAU UNIBANCO S/A**, pursuant to a private instrument dated 02/19/2020, in the city of São Paulo/SP, and request dated 02/05/2020, in this city. (Protocol No. 91,779 dated 02/07/2020).

The Deputy Registrar,

  
Neri Lucas Miranda Morais Camelo

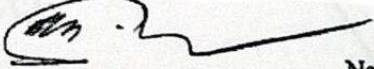
Registrar,

  
Juarez Antonio Italiani

**Av-05** dated May 13, 2021

This annotation is made to record that: **a) MILENA ANDREA GUERRERO LOPEZ**, holder of identity card ID No. **56.933.947-9**, as evidenced by an identity card issued on 12/11/2012, by the Public Security Department of the State of São Paulo; and **b) The naturalization of MILENA ANDREA GUERRERO LOPEZ** is confirmed, pursuant to a Naturalization Certificate issued on 07/13/2011, in Brasília/DF, by the National Secretariat of Justice – Department of Foreigners, Ministry of Justice, as per the private instrument subject to the subsequent registration. (Protocol No. 97,273 dated 04/15/2021)

The Deputy Registrar,

  
Neri Lucas Miranda Morais Camelo

**R-06** dated May 13, 2021

By private instrument dated April 8, 2021, in the city of São Paulo/SP, pursuant to Article 61 and its paragraphs of Law No. 4,380/64, as amended by Law No. 5,049/66, **RONALDO VIANNA** and his wife **MILENA ANDREA GUERRERO LOPEZ**, both residing and domiciled at Estrada Otelo Zeloni No. 145, House 07, Fazendinha District, in this city, already qualified, sold the property described in this registration to DANTON DE GODOY PETRI LIMA, Brazilian, software engineer, holder of RG No.

Continued on sheet No. 02

REAL ESTATE REGISTRY OFFICE AND RELATED SERVICES  
JUDICIAL DISTRICT OF CARAPICUÍBA – STATE OF SÃO PAULO

Juarez Antonio Italiani  
REGISTRAR

Registration 3330 - Page 3/4 - PROTOCOL 97273

BOOK No. 2 – GENERAL  
REGISTRY

REAL ESTATE REGISTRY OFFICE OF THE  
JUDICIAL DISTRICT OF CARAPICUÍBA/SP

Registration

3.330

Sheet

02

14.842-9 in the National Code of Notary Offices of the National Council of Justice

43.775.651 SSP/SP and CPF No. 374.709.728-62, and his wife **CAMILA SANDE DE GODOY**, Brazilian, director of digital products, holder of ID No. 44.933.008 SSP/SP and CPF No. 367.431.828-85, married under the partial community property regime pursuant to Law No. 6.515/77, both residing and domiciled at Rua José Gonçalves No. 101, Apt. 81, Morumbi, in the city of São Paulo/SP, for the total amount of R\$ 1,150,000.00, paid as follow: R\$ 463,056.17 from their own funds; R\$ 46,217.11 from the FGTS (Severance Indemnity Fund) account; the remaining balance was financed by Banco Bradesco S/A. Market Value of R\$425,529.38. (Protocol nº 97.273 of 04/15/2021).

The Deputy Registrar,

*Neri Lucas Miranda Morais Camelo*  
Neri Lucas Miranda Morais Camelo

R-07 dated May 13, 2021

By private instrument dated April 8, 2021, referenced in R-06, **DANTON DE GODOY PETRI LIMA** and his wife **CAMILA SANDE DE GODOY**, already qualified, granted a deed of trust over the property described in this registration to **BANCO BRADESCO S/A**, headquartered at the Administrative Complex known as Cidade de Deus, unnumbered, Vila Yara, in Osasco/SP, registered under CNPJ No. 60.746.948/0001-12, duly represented in accordance with the deed of trust, as security for a debt in the amount of R\$ 698,226.72, payable within 360 months, with interest at a nominal rate of 6.50% per year and the effective interest rate of 6.70% per year by the Amortization system: Constant Amortization System (SAC), as of the date of the instrument, the total monthly payment, corresponds to R\$ 5,887.76 (installments + fees), with the first installment due on 05/15/2021. Grace period for default notice: a period of 30 days is established, counted from the due date of the first unpaid monthly obligation, in addition to the other terms and conditions set forth in the instrument. This deed of trust transfer is executed pursuant to Law No. 9,514/97. (Protocol No. 97.273 dated April 15, 2021)

The Deputy Registrar,

*Neri Lucas Miranda Morais Camelo*  
Neri Lucas Miranda Morais Camelo

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Real Estate Registry Office and Related Services  
Judicial District of Carapicuíba - State of São Paulo

14842-9 - AA 110772



Avenida Celeste, No. 248, Centro - Carapicuíba/SP – ZIP Code: 06320-030  
Phone: (11) 4183-7759 - FAX: (11) 4184-2336 - e-mail: registrodeimovel@ricarapicuiiba.com.br

“ANY ALTERATION, ERASURE, OR MODIFICATION SHALL INVALIDATE THIS DOCUMENT.”

| <b>CERTIFICATE</b>   |            |
|--|------------|
| I HEREBY CERTIFY AND ATTEST (Protocol No. 97,273) that this copy is a true and accurate reproduction of the Registration No. 3,330, issued pursuant to Article 19, §1 of Law No. 6,015/73. |            |
| <b>Registration No. 3330 - PROTOCOL: 97273</b>   |            |
| Fees:  | R\$: 34,73 |
| State:   | R\$: 9,87  |
| State Treasury:  | R\$: 6,76  |
| Civil Registry:  | R\$: 1,83  |
| Court of Justice:  | R\$: 2,38  |
| *Public Prosecutor's...:   | R\$: 1,67  |
| ISS (Service Tax):   | R\$: 1,04  |
| Total:   | R\$: 58,28 |
| Carapicuíba – SP, May 13, 2021   |            |
| <br>_____<br>Neri Lucas Miranda Morais Camelo, Deputy Registrar  |            |
| THE VALIDITY PERIOD OF THIS CERTIFICATE IS 30 (THIRTY) DAYS, COUNTED FROM THE DATE OF ITS ISSUANCE.  |            |

\*Public Prosecutor's Office

To verify the authenticity of this document, please access the website:  
<https://selodigital.tjsp.jus.br>



Seal: [148429391SL000081974NW211]  
 [148429331AR000081975YE21W] [1484293C3HJ000081976TN21Q]  
 [148429321TY000081977KY21T] [148429321GO000081978BL21R]

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“ANY ALTERATION, ERASURE, OR MODIFICATION SHALL INVALIDATE THIS DOCUMENT.”

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

*Marina Viana*

---

Date: April 7, 2026

Juarez Antonio Italiani  
OFICIAL

Mat. 3330 - Página 1/4 - PROT. 97273

LIVRO Nº 2 - REGISTRO  
GERAL

matrícula  
3.330

ficha  
01

OFICIAL DE REGISTRO DE IMÓVEIS  
DA COMARCA DE CARAPICUÍBA/SP

**IMÓVEL:** Sobrado nº 07 (sete) - modelo 05, situado na Estrada Otelo Zelloni nº 145, integrante do condomínio denominado RESIDENCIAL SOLAR DOS NOBRES, nesta cidade, município e comarca de Carapicuíba, Estado de São Paulo, possuindo a área privativa coberta edificada de 195,990m<sup>2</sup> (incluída a área da garagem); área comum coberta edificada de 24,309m<sup>2</sup>; área total coberta edificada de 220,299m<sup>2</sup>; área de terreno de utilização exclusiva (jardim e quintal) de 373,770m<sup>2</sup> (incluindo a projeção da edificação); área comum de terreno de 201,569m<sup>2</sup>; área total de terreno de 575,339m<sup>2</sup>, correspondendo-lhe a fração ideal de 4,7143% no terreno e nas demais coisas de uso comum.

**CADASTRO MUNICIPAL:** 23243.02.22.0001.07.000-1.

**PROPRIETÁRIOS:** NILSON MARTINS DE ANDRADE, brasileiro, engenheiro, RG nº 21.619.579-2-SSP/SP, CPF nº 171.459.518-86, casado pelo regime da comunhão parcial de bens na vigência da Lei nº 6.515/77, com CRISTINE MARQUES DE ANDRADE, brasileira, administradora de empresas, RG nº 52.587.730-SSP/SP, CPF nº 584.363.913-49, residentes e domiciliados na Rua João Della Manna nº 898, Jardim Rolinópolis, na cidade de São Paulo/SP.

**REGISTROS ANTERIORES:** R-15 de 10/02/2011 (Instituição e Especificação Parcial de Condomínio) e R-11 (Atribuição) de 10/02/2011 ambos da matrícula nº 779, deste Registro.

Carapicuíba, 10 de fevereiro de 2011. O Oficial,  (Juarez Antonio Italiani).

Av-01 em 10 de fevereiro de 2011.

Verifica-se que a abertura da presente matrícula é feita nos termos do requerimento datado de 15 de dezembro de 2010, nesta cidade. (Protocolo nº 9340 de 24/01/2011).

O Oficial Substituto,  Neri Lucas Miranda Morais Camelo

Oficial,  - Juarez Antonio Italiani

R-02 em 29 de abril de 2011.

Por instrumento particular datado de 15 de abril de 2011, na cidade de São Paulo/SP, e na forma do artigo 61 e seus parágrafos, da Lei 4.380/64, alterada pela Lei 5.049/66, NILSON MARTINS DE ANDRADE e sua mulher CRISTINE MARQUES DE ANDRADE, já qualificados, transmitiram por venda o imóvel matriculado a RONALDO VIANNA, brasileiro, coordenador processos sap latam, RG nº 19.162.799-SSP/SP, CPF nº 125.532.318-30, e sua mulher MILENA ANDREA GUERRERO LOPEZ, colombiana, supervisora de comércio exterior, RNE nº V436832-1-CGPI/DIREX/DPF, CPF nº 231.679.448-38, casados pelo regime da comunhão parcial de bens na vigência da Lei nº 6.515/77, residentes e domiciliados na Rua Nelson Gama de Oliveira nº 550, AP 174 B, Vila Andrade, na cidade de São Paulo/SP, pelo valor de R\$493.000,00, sendo R\$238.000,00 com recursos próprios; e o restante financiados pelo Itaú Unibanco S/A. Valor Venal de R\$183.175,79. (Protocolo nº 10.717 de 20/04/2011).

O Oficial Substituto,  Neri Lucas Miranda Morais Camelo

Oficial,  Juarez Antonio Italiani

continua no verso

LIVRO Nº 2 - REGISTRO  
GERAL

OFICIAL DE REGISTRO DE IMÓVEIS  
DA COMARCA DE CARAPICUÍBA/SP

matricula

3.330

ficha

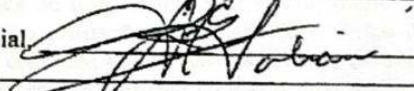
01

verso

R-03 em 29 de abril de 2011.


Por instrumento particular datado de 15 de abril de 2011, referido no R-02, RONALDO VIANNA e sua mulher MILENA ANDREA GUERRERO LOPEZ, já qualificados, alienaram fiduciariamente o imóvel matriculado a ITAÚ UNIBANCO S/A, com sede em São Paulo/SP, na Praça Alfredo Egydio de Souza Aranha nº 100, Torre Olavo Setubal, inscrito no CNPJ nº 60.701.190/0001-04, representado na forma do título, para garantia da dívida no valor de R\$276.500,00 pagável no prazo de 120 meses, sendo taxa efetiva de juros anual de 11,5000%, taxa nominal de juros anual de 10,9349%, taxa efetiva de juros mensal de 0,9112%, taxa nominal de juros mensal de 0,8685%, taxa efetiva de juros anual com benefício de 9,5000%, taxa nominal de juros anual com benefício de 9,1098%, taxa efetiva de juros mensal com benefício de 0,7591% e taxa nominal de juros mensal com benefício de 0,7291%, com periodicidade de reajustamento das prestações mensal, correspondendo na data do título a R\$4.549,77 (valor total da prestação mensal), vencendo-se a primeira prestação aos 15/05/2011. Prazo de Carência para intimação: fica estabelecido o prazo de 60 dias, contados da data de vencimento do primeiro encargo mensal vencido e não pago e demais cláusulas e condições constantes do título. A presente alienação é feita nos termos da Lei nº 9.514/97. (Protocolo nº 10.717 de 20/04/2011).

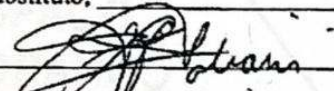
O Oficial Substituto,  Neri Lucas Miranda Moraes Camelo

Oficial,  Juarez Antonio Italiani

Av-04 em 10 de março de 2020.

Fica cancelado o R-03 referente à alienação fiduciária do imóvel matriculado, em virtude da quitação da dívida, autorizado pelo credor ITAÚ UNIBANCO S/A, nos termos do instrumento particular datado de 19/02/2020, na cidade de São Paulo/SP e requerimento datado de 05/02/2020, nesta cidade. (Protocolo nº 91.779 de 07/02/2020).

O Oficial Substituto,  Neri Lucas Miranda Moraes Camelo

Oficial,  Juarez Antonio Italiani

Av-05 em 13 de maio de 2021.

É feita a presente averbação para ficar constando: a) MILENA ANDREA GUERRERO LOPEZ é portadora da cédula de identidade RG nº 56.933.947-9, conforme prova cédula de identidade expedida em 11/12/2012, pela Secretaria da Segurança Pública do Estado de São Paulo; e b) Verifica-se a naturalização de MILENA ANDREA GUERRERO LOPEZ, conforme Certificado de Naturalização expedido em 13/07/2011, em Brasília-DF, pela Secretaria Nacional de Justiça - Departamento de Estrangeiros - Ministério da Justiça, nos termos do instrumento particular objeto do registro subsequente. (Protocolo nº 97.273 de 15/04/2021).

O Oficial Substituto,  Neri Lucas Miranda Moraes Camelo

R-06 em 13 de maio de 2021.

Por instrumento particular datado de 08 de abril de 2021, na cidade de São Paulo/SP, e na forma do artigo 61 e seus parágrafos, da Lei 4.380/64, alterada pela Lei 5.049/66, RONALDO VIANNA e sua mulher MILENA ANDREA GUERRERO LOPEZ, residentes e domiciliados na Estrada Otelo Zeloni nº 145, Sobrado 07, Bairro Fazendinha, nesta cidade, já qualificados, transmitiram por venda o imóvel matriculado a DANTON DE GODOY PETRI LIMA, brasileiro, engenheiro de software, RG nº

continua na ficha nº 02

Juarez Antonio Italiani  
OFICIAL

Mat. 3330 - Página 3/4 - PROT. 97273

LIVRO Nº 2 - REGISTRO  
GERAL

OFICIAL DE REGISTRO DE IMÓVEIS  
DA COMARCA DE CARAPICUÍBA/SP

matrícula  
3.330

ficha  
02

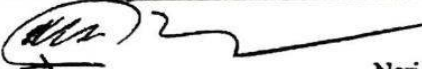
Inscrição nº 14.842-9 no Código Nacional de Serventias do Conselho Nacional de Justiça

43775651-SSP/SP, CPF nº 374.709.728-62, e sua mulher CAMILA SANDE DE GODOY, brasileira, diretora de produtos digitais, RG nº 44933008-SSP/SP, CPF nº 367.431.828-85, casados pelo regime da comunhão parcial de bens na vigência da Lei nº 6.515/77, residentes e domiciliados na Rua José Gonçalves nº 101, Apto. 81, Morumbi, na cidade de São Paulo/SP, pelo valor de R\$1.150.000,00, sendo R\$463.056,17 com recursos próprios; R\$46.217,11 com recursos da conta vinculada do FGTS; e o restante financiado pelo Banco Bradesco S/A. Valor Venal de R\$425.529,38. (Protocolo nº 97.273 de 15/04/2021).

O Oficial Substituto,  Neri Lucas Miranda Moraes Camelo

R-07 em 13 de maio de 2021.

Por instrumento particular datado de 08 de abril de 2021, referido no R-06, DANTON DE GODOY PETRI LIMA e sua mulher CAMILA SANDE DE GODOY, já qualificados, alienaram fiduciariamente o imóvel matriculado ao BANCO BRADESCO S/A, com sede no Núcleo Administrativo denominado Cidade de Deus s/nº, Vila Yara, em Osasco/SP, CNPJ nº 60.746.948/0001-12, representada na forma do título, para garantia da dívida no valor de R\$698.226,72 pagável no prazo de 360 meses, com juros à taxa nominal de 6,50% a.a. e à taxa efetiva de 6,70% a.a., pelo Sistema de Amortização: SAC, correspondendo na data do título a R\$5.887,76 (prestação + acessórios) o valor total do encargo mensal, vencendo-se a primeira prestação aos 15/05/2021. Prazo de Carência para intimação: fica estabelecido o prazo de 30 dias, contados da data de vencimento do primeiro encargo mensal vencido e não pago e demais cláusulas e condições constantes do título. A presente alienação é feita nos termos da Lei nº 9.514/97. (Protocolo nº 97.273 de 15/04/2021).

O Oficial Substituto,  Neri Lucas Miranda Moraes Camelo

ESPAÇO  
EM BRANCO

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EM BRANCO

Avenida Celeste, 248 - Centro - Carapicuíba/SP - CEP: 06320-030

Fone: (11) 4183-7759 - Fax: (11) 4184-2336 - e-mail: registrodeimoveis@ricarapicuiiba.com.br

QUALQUER ADULTERAÇÃO, FALSIFICAÇÃO OU EMENDA, INVALIDA ESTE DOCUMENTO

Oficial de Registro de Imóveis e Anexos  
Comarca de Carapicuíba - SP

14842-9 - AA 110772

14842-9-108001-11-4000-1270

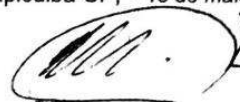
**CERTIDÃO**

CERTIFICO E DOU FÉ, (Protocolo nº 97273) que a presente cópia é reprodução autêntica da matrícula nº 3330, extraída nos termos do Art. 19 § 1º da Lei nº 6.015/73.

**Mat.3330 - PROTOCOLO: 97273**

|                     |            |
|---------------------|------------|
| Emolumentos:        | R\$: 34,73 |
| Estado:             | R\$: 9,87  |
| Sec. Fazenda:       | R\$: 6,76  |
| Registro Civil:     | R\$: 1,83  |
| Tribunal Justiça:   | R\$: 2,38  |
| Ministério Público: | R\$: 1,67  |
| ISS:                | R\$: 1,04  |
| Total:              | R\$: 58,28 |

Carapicuíba-SP, - 13 de maio de 2021



Neri Lucas Miranda Morais Camelo, Oficial Substituto

O PRAZO DE VALIDADE DESTA CERTIDÃO É DE 30 (TRINTA) DIAS, CONTADOS DA DATA DE SUA EXPEDIÇÃO.

Para verificar a autenticidade do documento acesse o site:

<https://selodigital.tjsp.jus.br>



Selo: [148429391SL000081974NW211]

[148429331AR000081975YE21W] [1484293C3HJ000081976TN21Q]

[148429321TY000081977KY21T] [148429321GO000081978BL21R]

**ESPAÇO  
EM BRANCO**

**ESPAÇO  
EM BRANCO**

**ESPAÇO  
EM BRANCO**

\*QUALQUER ADULTERAÇÃO, RASURA OU EMENDA, INVALIDA ESTE DOCUMENTO\*



## CITY OF CARAPICUÍBA

Rua Joaquim das Neves, No. 211, Vila Anita Caldas, Carapicuíba, SP – ZIP Code: 06310-030  
Phone: (11) 4164-5500 Ext. 5601

|  |                                       |   |                              |                             |             |
|--|---------------------------------------|---|------------------------------|-----------------------------|-------------|
| REGISTRATION NO.:<br>23243.02.22.0001.07.000   | FISCAL YEAR:<br>2025                  | CADASTRAL No.:<br>1059361                   | ISSUE DATE:<br>12/02/2025    | LOT:<br>Gleba               | BLOCK:<br>K |
| OWNER<br>DANTON DE GODOY PETRI LIMA  |                                       |   |                              |                             |             |
| BUYER UNDER CONTRACT   |                                       |   |                              |                             |             |
| OCCUPANT   |                                       |   |                              |                             |             |
| LAND AREA<br>12,204.00   | FRONTAGE<br>160.00                    | BUILT AREA<br>257.48                        | TOTAL BUILT AREA<br>5,508.73 |                             |             |
| ASSESSED LAND VALUE<br>246,752.36  | ASSESSED BUILDING VALUE<br>244,204.33 | TOTAL ASSESSED PROPERTY VALUE<br>490,956.69 | TAX RATE<br>0.50             | EXEMPT<br>No                |             |
| TOTAL TAX AMOUNT<br>2,454.78   | PROPERTY REGISTRY                     | YEAR OF CONSTRUCTION<br>2008                | TYPE OF TAX<br>*IPTU         | PROPERTY USE<br>Residential |             |
| MAILING ADDRESS<br>ESTRADA OTELO ZELONI No. 100, HOUSE 7, GRANJA SANTA MARIA, ZIP CODE: 06351-170 CARAPICUÍBA – SP             |                                       |   |                              |                             |             |
| PROPERTY ADDRESS<br>ESTRADA OTELO ZELLONI No. 145 FORMERLY No. 100 LOT - GLEBA, BLOCK K, FAZENDINHA CARAPICUÍBA – SP 06351-170 |                                       |   |                              |                             |             |

\*IPTU - Urban Property Tax

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

*Marina Viana*

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Date: April 6, 2026



## MUNICÍPIO DE CARAPICUIBA

Rua Joaquim das Neves, 211, Vila Anita Caldas, Carapicuíba, S.P. - CEP: 06310-030  
Fone: 4164-5500 Ramal 5601

|   |   |  |                                   |   |                      |
|---|---|--|-----------------------------------|---|----------------------|
| <b>INSCRIÇÃO CADASTRAL</b><br>23243.02.22.0001.07.000   | <b>EXERCÍCIO</b><br>2025                | <b>Nº CADASTRO</b><br>1059361              | <b>DATA EMISSÃO</b><br>02/12/2025 | <b>LOTE</b><br>GLEBA                        | <b>QUADRA</b><br>K   |
| <b>PROPRIETÁRIO</b><br>DANTON DE GODOY PETRI LIMA   |   |  |                                   |   |                      |
| <b>COMPROMISSIONÁRIO</b>  |   |  |                                   |   |                      |
| <b>OCUPANTE</b>   |   |  |                                   |   |                      |
| <b>ÁREA DO TERRENO</b><br>12.204,00   | <b>TESTADA PRINCIPAL</b><br>160,00      | <b>ÁREA DA CONSTRUÇÃO</b><br>257,48        |                                   | <b>ÁREA DA CONSTRUÇÃO TOTAL</b><br>5.508,73 |                      |
| <b>VALOR VENAL TERRENO</b><br>246.752,36  | <b>VALOR VENAL PRÉDIO</b><br>244.204,33 | <b>VALOR VENAL DO IMÓVEL</b><br>490.956,69 |                                   | <b>ALÍQUOTA</b><br>0,50                     | <b>ISENTO</b><br>Não |
| <b>VALOR TOTAL</b><br>2.454,78  | <b>MATRÍCULA DO IMÓVEL</b>              | <b>ANO DA CONSTRUÇÃO</b><br>2008           | <b>TIPO DO IMPOSTO</b><br>IPTU    | <b>TIPO USO IMÓVEL</b><br>RESIDENCIA        |                      |
| <b>ENDEREÇO DE ENTREGA</b><br>ESTRADA OTELO ZELONI Nº 100 CS. 7 GRANJA SANTA MARIA CEP 06351-170 CARAPICUÍBA SP           |   |  |                                   |   |                      |
| <b>ENDEREÇO DO IMÓVEL</b><br>ESTRADA OTELO ZELONI Nº 145 ANTIG 100 LOTE GLEBA QUADRA K FAZENDINHA CARAPICUIBA SP 06351170 |   |  |                                   |   |                      |

# MARCITEL IMÓVEIS

**BUY – SELL – RENT – PROPERTY MANAGEMENT**

Av. Inocência Seráfico, No. 1,886 – Corinthinha – Carapicuíba – SP

**Phone/Fax:** (11) 4187-2772 / 4187-4810 / 4187-4710

**www.marcitelimoveis.com.br**

## “Appraisal Report”

**MARCITEL IMÓVEIS**, located at Avenida Inocência Seráfico, No. 1,886 - Corinthinha - Carapicuíba – SP, registered with CRECI under No. 62,180, upon request of **Ms. CAMILA SANDE DE GODOY**, of legal age, enrolled under CPF No. 367.431.828-85, regarding the property located at **ESTRADA OTELO ZELONI No. 145 – HOUSE 07 – GRANJA SANTA MARIA - CARAPICUÍBA/SP – ZIP Code: 06351-170.**

Upon conducting the appraisal inspection, I verified a **PROPERTY**: Located at Estrada Otezo Zeloni No. 145, part of the RESIDENCIAL SOLAR DOS NOBRES condominium, in this city, municipality, and judicial district of Carapicuíba, State of São Paulo, comprising a private covered built area of 195.990 m<sup>2</sup>; a common covered built area of 24.309 m<sup>2</sup>; a total covered built area of 220.299 m<sup>2</sup>; an exclusive-use land area of 373.770 m<sup>2</sup>; a common land area of 201.569 m<sup>2</sup>; and a **total land area of 575.339 m<sup>2</sup>**, corresponding to an undivided interest ownership of 4.7143% of the land and common areas.

### **CADASTRAL REGISTRATION: 23243.02.22.0001.07.000-1.**

The building has a **constructed area of 257.48 m<sup>2</sup>**, distributed over two floors, featuring an excellent construction standard and impeccable state of conservation. The private floor comprises four bedrooms, including two suites, both with balconies, one of which includes a walk-in closet.

On the social floor, the property features a spacious living room with two areas, a powder room, a kitchen with a large window, laundry room, pantry, and maid’s quarters. The outdoor area is one of the highlights of the property, consisting of a complete gourmet area, barbecue area, designed lighting, heated swimming pool, green area, and private gym, providing full leisure amenities and high functional value.

The property also offers four parking spaces, comfortably arranged. The construction features quality materials, up-to-date maintenance, and finishes consistent with high-end residences, aligned with the profile of the condominium.

Given its physical characteristics, standard, prime location, and excellent state of conservation, the property falls within the category of high-end residences within the condominium, being fully comparable to the best properties available in the region.

# MARCITEL IMÓVEIS

BUY – SELL – RENT – PROPERTY MANAGEMENT

Av. Inocência Seráfico, No. 1,886 – Corinthinha – Carapicuíba – SP

Phone/Fax: (11) 4187-2772 / 4187-4810 / 4187-4710

[www.marcitelimoveis.com.br](http://www.marcitelimoveis.com.br)



## LOCATION VIA GOOGLE MAPS



# MARCITEL IMÓVEIS

**BUY – SELL – RENT – PROPERTY MANAGEMENT**

Av. Inocência Seráfico, No. 1,886 – Corinthinha – Carapicuíba – SP

**Phone/Fax:** (11) 4187-2772 / 4187-4810 / 4187-4710

**www.marcitelimoveis.com.br**

## SATELLITE LOCATION



After surveying the listings available in the market and analyzing comparable properties in the Condomínio Solar dos Nobres area, it was possible to establish a value range consistent with the standard, size, and characteristics of the appraised property. For this purpose, the following factors were considered: **the constructed area of 257.48 m<sup>2</sup>, the 575 m<sup>2</sup> lot**, the superior construction standard, the improvements implemented, and the level of maintenance presented by the property.

Based on the homogenization of the collected data and the weighting of attributes that positively or negatively influence value formation—such as internal location within the condominium, quality of private leisure amenities, number of parking spaces, internal layout of the property, and market liquidity in the area, the estimated market value for a cash sale as of the date of this report is: **R\$1,705,000.00 (ONE MILLION SEVEN HUNDRED AND FIVE THOUSAND REAIS)**.

The value presented herein represents a technical estimate based on the current behavior of the real estate market and direct comparison with equivalent properties. It should be noted that any negotiations may reflect specific conditions between buyer and seller, and the final price may vary within the natural dynamics of supply and demand.

Carapicuíba, September 6, 2025.

A handwritten signature in black ink, appearing to be 'Barbara Fardingarcia Costa'.

**BARBARA FARDINGARCIA COSTA**  
Real Estate Broker  
Creci No. 298.602

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

*Marina Viana*

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Date: April 6, 2026

# MARCITEL IMÓVEIS

COMPRA - VENDE-ALUGA-ADMINISTRA

Av. Inocência Seráfico, nº 1.886 - Corinthinha - Carapicuíba - SP.

Fone/Fax: 4187-2772/4187-4810/4187-4710

[www.marcitelimoveis.com.br](http://www.marcitelimoveis.com.br)

## "Auto de Avaliação"

**MARCITEL IMÓVEIS**, situada na Avenida Inocência Seráfico, nº. 1886 - Corinthinha - Carapicuíba - SP, CRECI nº 62.180. Requerida pela **Sra. CAMILA SANDE DE GODOY**, maior, inscrita pelo CPF: 367.431.828-85, do imóvel localizado sito a **ESTRADA OTELO ZELONI Nº145 - CASA 07 - GRANJA SANTA MARIA - CARAPICUÍBA/SP - CEP: 06351-170.**

Em diligência de avaliação, constatei um **IMÓVEL**: Situado na Estrada Otelo Zeloni nº145, integrante do condomínio RESIDENCIAL SOLAR DOS NOBRES, nesta cidade, município e comarca de Carapicuíba, Estado de São Paulo, possuindo a área privativa coberta edificada de 195,990m<sup>2</sup>; área comum coberta edificada de 24,309m<sup>2</sup>. área total coberta edificada de 220,299m<sup>2</sup>; área do terreno de utilização exclusiva de 373,770m<sup>2</sup>; área comum de terreno de 201,569m<sup>2</sup>; **área total de terreno de 575,339m<sup>2</sup>**, correspondendo-lhe a fração ideal de 4,7143% no terreno e nas demais coisas de uso comum.

**INSCRIÇÃO CADASTRAL: 23243.02.22.0001.07.000-1.**

A edificação possui **257,48 m<sup>2</sup> de área construída**, distribuídos em dois pavimentos, apresentando excelente padrão construtivo e estado de conservação impecável. O pavimento íntimo conta com quatro dormitórios, sendo duas suítes, ambas com varanda e uma delas equipada com closet.

No pavimento social, o imóvel apresenta sala ampla para dois ambientes, lavabo, cozinha com janelão, lavanderia, despensa e dependência de empregada. A área externa é um dos destaques do imóvel, composta por espaço gourmet completo, churrasqueira, iluminação projetada, piscina aquecida, área verde e academia privativa, proporcionando lazer completo e alta valorização funcional.

O imóvel dispõe ainda de quatro vagas de garagem, distribuídas de forma confortável. A construção apresenta materiais de qualidade, manutenção e acabamentos compatíveis com residências de padrão elevado, alinhados ao perfil do condomínio.

Diante de suas características físicas, padrão, localização privilegiada e excelente estado de conservação, o imóvel se enquadra tipologicamente como residências de alto padrão dentro do condomínio, sendo plenamente comparável às melhores ofertas disponíveis na região.

# MARCITEL IMÓVEIS

COMPRA - VENDE-ALUGA-ADMINISTRA

Av. Inocência Seráfico, nº 1.886 - Corinthinha - Carapicuíba - SP.

Fone/Fax: 4187-2772/4187-4810/4187-4710

[www.marcitelimoveis.com.br](http://www.marcitelimoveis.com.br)



## LOCALIZAÇÃO VIA GOOGLE MAPS



# MARCITEL IMÓVEIS

COMPRA - VENDE-ALUGA-ADMINISTRA

Av. Inocência Seráfico, nº 1.886 - Corinthinha - Carapicuíba - SP.

Fone/Fax: 4187-2772/4187-4810/4187-4710

www.marcitelimoveis.com.br

## LOCALIZAÇÃO VIA SATÉLITE



Após o levantamento das ofertas disponíveis no mercado e análise dos imóveis comparáveis na região do Condomínio Solar dos Nobres, foi possível estabelecer uma faixa de valor compatível com o padrão, metragem e características do bem avaliado. Consideraram-se, para isso, a **área construída de 257,48 m<sup>2</sup>, o lote de 575 m<sup>2</sup>**, o padrão construtivo superior, as melhorias implantadas e o nível de manutenção apresentado pelo imóvel.

A partir da homogeneização dos dados coletados e da ponderação dos atributos que influenciam positiva ou negativamente na formação do valor tais como localização interna no condomínio, qualidade do lazer privativo, vagas de garagem, divisão interna dos ambientes e liquidez da região, estima-se que o valor de mercado, para venda à vista na data deste laudo, seja de: **R\$1.705.000,00 (UM MILHÃO SETECENTOS E CINCO MIL REAIS).**

O valor aqui apresentado representa uma estimativa técnica baseada no comportamento atual do mercado imobiliário e na comparação direta com produtos equivalentes. Ressalta-se que eventuais negociações podem refletir condições específicas entre comprador e vendedor, podendo o preço final sofrer variações dentro da dinâmica natural de oferta e demanda.

Carapicuíba, 06 de Setembro de 2025.

**BARBARA FARDINGARCIA COSTA**  
Corretora de Imóveis  
Creci nº 298.602



# **Exhibit D - Personal Documents**









FEDERATIVE REPUBLIC OF BRAZIL

13TH CIVIL REGISTRY OFFICE OF
NATURAL PERSONS
OF THE JUDICIAL DISTRICT OF THE CAPITAL OF THE STATE OF SÃO PAULO
(BUTANTÃ SUBDISTRICT)

PRAÇA VICENTE RODRIGUES No. 98

Tomaz Drácio Giaccone

DEPUTY REGISTRAR

BIRTH [No. 49.485]

I CERTIFY that on page 041v. of book A - No. 181 of the birth records, the record of "CAMILA SANDE" was registered. born on April 9, 1989, (April ninth, nineteen eighty-nine), at 12:10 PM, at the building of the Iguatemi Institute of Clinics, in this Subdistrict, female, daughter of Francisco Carlos Sande born in Ponta Porã - Mato Grosso, and Mrs. Albertina Aparecida Corceiro Sande born in São Paulo - Capital, paternal grandparents: Ivo Sande and Mrs. Cecilia Dias maternal grandparents: Manoel Antunes Corceiro and Mrs. Nazaré Pires Veigas. The declarant was the father.

Record made on April 14, 1989

Notes:

The above is true and I certify.

São Paulo, April 14, 1989

Registrar Signature



MILTON DE MELLO
Authorized Clerk

13th Civil Registry Office
Fee Charged for the Certificate
To the Clerk: NCz\$ 0.69
To IPESP: NCz\$ 0.14
TOTAL: NCz\$ 0.83



I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



\_\_\_\_\_ Date: April 6, 2026.



REPÚBLICA FEDERATIVA DO BRASIL  
 13.º CARTÓRIO DO REGISTRO CIVIL DAS  
 PESSOAS NATURAIS  
 DA COMARCA DA CAPITAL DO ESTADO DE SÃO PAULO  
 (SUBDISTRITO DO BUTANTÃ)

PRAÇA VICENTE RODRIGUES N.º 98

*Tomaz Drácio Giaccone*  
 OFICIAL INTERINO

NASCIMENTO [N.º 49.485]

CERTIFICO que, à fls. 041vª do livro A - n.º 181, de registro de nascimentos, foi lavrado o assento de "CAMILA SANDE", nascida aos 09 de Abril de 1989 (nove de Abril de mil novecentos e oitenta e nove), à 12:10 horas no prédio do Instituto Iguatemi de Clínicas, neste Subdistrito, do sexo feminino, filha de Francisco Carlos Sande natural de Ponta Porã-MT., e de D. Albertina Aparecida Corceiro Sande natural de São Paulo - Capital, sendo avós paternos: Ivo Sande e D. Cecilia Dias e maternos: Manoel Antunes Corceiro e D. Nazaré Pires Veigas.  
 Foi declarante o pai.

Registro feito em 14 de Abril de 1989

Observações:

13. CARTÓRIO DE REGISTRO CIVIL DO BUTANTÃ  
 Praça Vicente Rodrigues n.º 98  
 Tel. 212 90 5

Reconheço por semelhança a firma de  
**MILTON DE MELLO**

SÃO PAULO, 14 DE ABR DE 1989  
 Em Teste da verdade

SIDNEI AMANTE  
 Escr. Autorizado

FOR FIRMA Cx. 0, 10 SÉLOS POR VERBA

O referido é verdade e dou fé.  
 São Paulo, 14 de Abril de 1989  
 O Oficial

**MILTON DE MELLO**  
 Escrevente Autorizado

13.º Cartório do Registro Civil  
 Valor Cobrado pela Certidão  
 Ao Serventuário . . . : NCz\$ 0,69  
 Ao IPESP . . . . : NCz\$ 0,14  
**TOTAL : NCz\$ 0,83**



FEDERATIVE REPUBLIC OF BRAZIL  
CIVIL REGISTRY OF NATURAL PERSONS

**MARRIAGE CERTIFICATE**

NAMES:

**\*\* DANTON DE GODOY PETRI LIMA \*\***  
**\*\* CAMILA SANDE \*\***

REGISTRATION:

**\*\* 115162 01 55 2017 2 00362 138 0083077-39 \*\***

**FULL BIRTH NAMES, DATES AND PLACES OF BIRTH, NATIONALITY, AND FILIATION OF THE SPOUSES**

DANTON DE GODOY PETRI LIMA, born on July thirtieth, nineteen eighty-eight (07/30/1988), in São Paulo, SP, (registered at the 28th Subdistrict Registry Office of Jardim Paulista, in this Capital, under No. 61832, pages 136, Book A-102), Brazilian, son of LUIZ GUSTAVO PETRI LIMA and ROSANA CRISTINA DE GODOY PETRI LIMA. \*\*\*

CAMILA SANDE, born on April ninth, nineteen eighty-nine (04/09/1989), in São Paulo, SP, (registered at this Registry Office under No. 49485, pages 41-v, Book A-181), Brazilian, daughter of FRANCISCO CARLOS SANDE and ALBERTINA APARECIDA CORCEIRO SANDE. \*\*\*

**DATE OF MARRIAGE REGISTRATION IN FULL**

**DAY MONTH YEAR**

MAY THIRTEENTH, TWO THOUSAND SEVENTEEN

13

05

2017

**MARITAL PROPERTY REGIME**

PARTIAL COMMUNITY PROPERTY \*\*\*

**NAME EACH SPOUSE BEGAN TO USE (IF CHANGED)**

GROOM: Continues to use the SAME NAME. \*\*\*

BRIDE: CAMILA SANDE DE GODOY \*\*\*

**NOTES / ANNOTATIONS**

Act recorded in Book B-0362, on pages 138, under No. 000083077. Marital status of the spouses: both single. Nothing further was required of me to certify \*\*\*

The content of this certificate is true. I certify.

São Paulo, May 13, 2017

----//signature//----

Debora da Rocha Silva  
Authorized Clerk

Verified by: Wellington

**FEES**

To the Registrar: R\$ 24.99; To IPESP: R\$ 5.00; ISS:  
R\$ 0.51; Total: R\$ 30.50; Guide: 075/17

13th Civil Registry Office of Butantã  
Evandro da Cunha  
São Paulo - SP, Rua Pirajussara, 432 - Butantã  
Phone: 3819-1188

11516-2 - AA000153495



11516-2-151001-156000-0317

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



\_\_\_\_\_ Date: April 3, 2026.



REPÚBLICA FEDERATIVA DO BRASIL  
REGISTRO CIVIL DAS PESSOAS NATURAIS

# CERTIDÃO DE CASAMENTO

NOMES:

**\*\* DANTON DE GODOY PETRI LIMA \*\***

**\*\* CAMILA SANDE \*\***

MATRÍCULA:

**\*\* 115162 01 55 2017 2 00362 138 0083077-39 \*\***

NOMES COMPLETOS, DATAS E LOCAIS DE NASCIMENTO, NACIONALIDADE E FILIAÇÕES DOS CÔNJUGES

DANTON DE GODOY PETRI LIMA, nascido no dia trinta de julho de mil novecentos e oitenta e oito (30/07/1988), em São Paulo, SP, (registrado no Cartório do 28º Subdistrito do Jardim Paulista, nesta Capital, sob nº 61832, folhas 136, livro A-102), nacionalidade brasileira, filho de LUIZ GUSTAVO PETRI LIMA e de ROSANA CRISTINA DE GODOY PETRI LIMA. \*\*\*

CAMILA SANDE, nascida no dia nove de abril de mil novecentos e oitenta e nove (09/04/1989), em São Paulo, SP, (registrada nesta Serventia, sob nº 49485, folhas 41-v, livro A-181), nacionalidade brasileira, filha de FRANCISCO CARLOS SANDE e de ALBERTINA APARECIDA CORCEIRO SANDE. \*\*\*

DATA DO REGISTRO DO CASAMENTO POR EXTENSO

DIA MÊS ANO

TREZE DE MAIO DE DOIS MIL E DEZESSETE

13 05 2017

REGIME DE BENS DO CASAMENTO

COMUNHÃO PARCIAL DE BENS \*\*\*

NOME QUE CADA UM DOS CÔNJUGES PASSOU A UTILIZAR (QUANDO HOUVER ALTERAÇÃO)

NOIVO: Continua a usar o MESMO NOME. \*\*\*

NOIVA: CAMILA SANDE DE GODOY. \*\*\*

OBSERVAÇÕES/AVERBAÇÕES

Ato registrado no livro B-0362, as folhas 138, sob o nº 000083077. Estado civil dos cônjuges: ambos solteiros. Nada mais me cumpria certificar \*\*\*

O conteúdo da certidão é verdadeiro. Dou fé

São Paulo, 13 de maio de 2017

Debora da Rocha Silva  
Escrevente Autorizada

Conferido por: Wellington

13º Cartório de Reg Civil do Butantã  
Evandro da Cunha  
São Paulo - SP Rua Pirajussara, 432 - Butantã  
Tel.: 3819-1188

**EMOLUMENTOS**

Ao Oficial: R\$ 24,99; Ao IPESP: R\$ 5,00; ISS: R\$ 0,51; Total: R\$ 30,50; Guia: 075/17

11516-2 - AA000153495

11516-2-151001-156000-0317









# Federative Republic of Brazil



Civil Registry Office of NATURAL PERSONS of the

28th Subdistrict - Jardim Paulista

District, City, and Judicial District of the Capital of the State of

São Paulo

CIVIL REGISTRY OFFICE:

RUA COMENDADOR MIGUEL CALEFAT, 70

Phone: 241-8424

São Paulo - Capital

*Bachelor Joaquim Carlos Minhoto*

CLERK OF THE CIVIL REGISTRY OF NATURAL PERSONS

## Birth Certificate

Book A No. 102

Entry 61.832

Page 136v

I CERTIFY and attest that on AUGUST 1,

the birth record of - DANTON DE GODOY PETRI LIMA - was registered.

male, born at São Luiz Maternity Hospital, in this subdistrict

on July thirtieth, nineteen eighty-eight, at 12:10 PM, son of

LUIZ GUSTAVO PETRI LIMA - and - ROSANA CRISTINA DE GODOY PETRI LIMA -

born in the Capital and in Bragança Paulista, São Paulo, respectively -

Paternal grandparents: - José Petri Lima -and- Thereza Boassi Lima -

Maternal grandparents: - José Antonio de Godoy -and- Amelia Bonetti de Godoy -

Notes: the declarant was the father.

-----//Signature//-----

CERTIFICATE ISSUED AND VERIFIED BY:

The above is true.

-----//Signature//-----

São Paulo, AUGUST 1, 19 88

Costs of this Certificate: Cz\$ 199.25

Apostille Fee: Cz\$ 39.85

Total: Cz\$ 239.10

Receipt: Receipt No.: 18388



-----//Signature//-----

WALCYRIA DE CARVALHO GUIMARÃES

Authorized Clerk

RA04095390437

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



\_\_\_\_\_ Date: April 3, 2026.



# República Federativa do Brasil

Ofício do Registro Civil das PESSOAS NATURAIS do  
28.º Subdistrito — Jardim Paulista  
Distrito, Município e Comarca da Capital do Estado de  
São Paulo

CARTÓRIO:  
RUA COMENDADOR MIGUEL CALFAT, 70  
Telefone: 241-8424  
São Paulo — Capital

*Bel. Joaquim Carlos Minhoto*  
ESCRIVÃO DO REGISTRO CIVIL DAS PESSOAS NATURAIS

## Certidão de Nascimento



Livro A n.º 102 Termo 61.832 Fls. 136v

CERTIFICO, e dou fé, que no dia 01 de AGOSTO de 19 88  
foi lavrado o assento de - DANTON DE GODOY PETRI LIMA -  
, do sexo masculino, nascid o na Maternidade São  
Luíz, n/subdte no dia trinta de  
julho de mil novecentos e oitenta e oito -  
às 12 horas e 10 minutos, filh. o de LUIZ GUSTAVO PETRI LIMA -  
e - ROSANA CRISTINA DE GODOY PETRI LIMA - naturais d/Capitel e de Bra  
gança Paulista, SP, respectivamente -  
avós paternos: - José Petri Lima - e - Thereza Boassi Lima -  
avós maternos: - José Antonio de Godoy - e - Amelia Bonetti de Godoy -

Observações: Foi declarante o pai.

CERTIDÃO EXTRAÍDA E CONFERIDA POR:

O referido é verdade.

Custas Cz. Desta / art. (25) 159,25  
Tx. Apos. Cz. T. Apos (25) 39,85  
Total Cz. Total (25) 259,10  
Guia / Guia n.º 180 88

São Paulo, 01 de AGOSTO de 19 88



*Walcyr*

WALCYRIA DE CARVALHO GUIMARÃES  
Escrivente Autorizada

1373045390404010401



FEDERATIVE REPUBLIC OF BRAZIL  
CIVIL REGISTRY OF NATURAL PERSONS

**BIRTH CERTIFICATE**  
Name  
**MANUELLA SANDE GALVÃO**

**REGISTRATION:**  
115162 01 55 2015 1 00488 111 0233017 67

| DATE OF BIRTH IN FULL            | DAY | MONTH | YEAR |
|----------------------------------|-----|-------|------|
| May fourth, two thousand fifteen | 04  | 05    | 2015 |

| TIME OF BIRTH | CITY OF BIRTH  |
|---------------|----------------|
| 3:48 PM       | São Paulo - SP |

| CITY OF REGISTRATION AND STATE                     | PLACE OF BIRTH  | SEX    |
|--|---|--------|
| São Paulo - 13th Subdistrict - Butantã - São Paulo | University Hospital - Rua Professor Lineu Prestes, 2565 | Female |

**FILIATION**

|  |
|--|
| Father: DANIEL GUSTAVO GALVÃO - Born in São Paulo - SP |
| Mother: CAMILA SANDE - Born in São Paulo - SP          |

**GRANDPARENTS**

|   |
|---|
| Paternal: SANDOVAL COSTA GALVÃO and VERA LUCIA PINTO GALVÃO             |
| Maternal: FRANCISCO CARLOS SANDE and ALBERTINA APARECIDA CORCEIRO SANDE |

| TWIN | NAME AND REGISTRATION OF THE TWIN(S) |
|------|--------------------------------------|
| No   | No Record.                           |

| DATE OF REGISTRATION IN FULL      | NUMBER OF LIVE BIRTH CERTIFICATE |
|-----------------------------------|----------------------------------|
| May seventh, two thousand fifteen | 30-66455717-3                    |

**NOTES / ANNOTATIONS**

|            |
|------------|
| No record. |
|------------|

Certificate drawn up by Kelly Cristina Marques de Souza - Clerk of the Civil Registry of São Paulo - 13th Subdistrict - Butantã, who electronically signed it, in accordance with Article 13 of National Council of Justice Provision No. 13.

I certify that, on May 7, 2015, this certificate was materialized from the one sent by the Interconnected Birth Registration System, and the authenticity of its digital signature, in accordance with the ICP-Brasil standard, has been verified by me.

The content of this certificate is true. I certify.

-----//Signature//-----  
Juliana Silva Martins  
Authorized Clerk

1st copy of the certificate  
EXEMPT FROM FEES

Civil Registry Office of Natural Persons  
São Paulo - 13th Subdistrict - Butantã

Evandro da Cunha  
Registrar

City of São Paulo - SP  
Rua Pirajussara, 432 - ZIP Code: 05501-020  
Phone: 3059-2210 / 3059-2211 - Email: saopaulo9@arpensp.org.br



11516-2 - AA 000067586

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



\_\_\_\_\_ Date: April 3, 2026.



REPÚBLICA FEDERATIVA DO BRASIL  
REGISTRO CIVIL DAS PESSOAS NATURAIS

CERTIDÃO DE NASCIMENTO

Nome  
**MANUELLA SANDE GALVÃO**

MATRÍCULA:  
115162 01 55 2015 1 00488 111 0233017 67

DATA DE NASCIMENTO POR EXTENSO  
quatro de maio de dois mil e quinze

DIA MÊS ANO  
04 05 2015

HORA MUNICÍPIO DE NASCIMENTO E UNIDADE DA FEDERAÇÃO  
15:48 horas São Paulo - SP

MUNICÍPIO DE REGISTRO E UNIDADE DA FEDERAÇÃO LOCAL DE NASCIMENTO SEXO  
São Paulo - 13º Subdistrito - Butantã - SP Hospital Universitário - Rua Professor Lineu Prestes, 2565 Feminino

FILIAÇÃO  
Pai: DANIEL GUSTAVO GALVÃO - Natural de São Paulo - SP  
Mãe: CAMILA SANDE - Natural de São Paulo - SP

AVÓS  
Paternos: SANDOVAL COSTA GALVÃO e VERA LUCIA PINTO GALVÃO  
Maternos: FRANCISCO CARLOS SANDE e ALBERTINA APARECIDA CORCEIRO SANDE

GÊMEOS NOME E MATRÍCULA DO(S) GÊMEO(S)  
Não Nada Consta.

DATA DO REGISTRO POR EXTENSO Nº DA DECLARAÇÃO DE NASCIDO VIVO  
sete de maio de dois mil e quinze 30-66455717-3

OBSERVAÇÕES AVERBAÇÕES  
Nada consta.

Certidão lavrada por Kelly Cristina Marques de Souza - Escrevente do Registro Civil São Paulo - 13º Subdistrito - Butantã, o(a) qual assinou eletronicamente, nos termos do artigo 13 do Provimento nº 13 do CNJ.

Certifico que, em data de 7 de maio de 2015, foi extraída esta certidão do Sistema Interligado de Registro de Nascimento, sendo a autenticidade de sua assinatura digital padrão ICP-Brasil por mim conferida.

O conteúdo da certidão é verdadeiro. Dou fé

*Juliana Silva Martins*  
Juliana Silva Martins  
Escrevente Autorizada

1º via certidão  
ISENTO DE EMOLUMENTOS



Oficial de Registro Civil das Pessoas Naturais  
São Paulo - 13º Subdistrito - Butantã

Evandro da Cunha  
Oficial

Município de São Paulo - SP  
Rua Pirajussara, 432 - CEP: 05501-020  
Tel: 3819-1188 - E-mail: saopaulo13@arpensp.org.br



11516-2 - AA 000067586

11516-2-064001-069000-0315





FEDERATIVE REPUBLIC OF BRAZIL  
CIVIL REGISTRY OF NATURAL PERSONS

To verify the authenticity of this document, scan the printed QR Code or visit the website:  
<https://selodigital.tjsp.jus.br>

## BIRTH CERTIFICATE

### Name

GABRIELLA SANDE DE GODOY

### CPF

089.548.288-68

### Registration

112375 01 55 2025 1 00523 160 0174612-46

| Date of birth                          | Day | Month | Year |
|--|-----|-------|------|
| APRIL FOURTH, TWO THOUSAND TWENTY-FIVE | 04  | 04    | 2025 |

| Time of birth | City of birth | State |
|---------------|---------------|-------|
| 11:14 AM      | SÃO PAULO     | SP    |

| Place of birth   | City of birth | State | Sex    |
|--|---------------|-------|--------|
| REDE D'OR SÃO LUIZ S/A - SÃO LUIZ STAR MATERNITY. RUA HELENA, 29, VILA OLÍMPIA | SÃO PAULO     | SP    | FEMALE |

| Parent's name         | City of birth | State |
|-----------------------|---------------|-------|
| CAMILA SANDE DE GODOY | SÃO PAULO     | SP    |

| Respective grandparent(s)                                  |
|--|
| FRANCISCO CARLOS SANDE; ALBERTINA APARECIDA CORCEIRO SANDE |

| Parent's name              | City of Birth | State |
|----------------------------|---------------|-------|
| DANTON DE GODOY PETRI LIMA | SÃO PAULO     | SP    |

| Respective grandparent(s)                                    |
|--|
| LUIZ GUSTAVO PETRI LIMA; ROSANA CRISTINA DE GODOY PETRI LIMA |

| Date of registration                  | Number of live birth certificate |
|---------------------------------------|----------------------------------|
| APRIL FIFTH, TWO THOUSAND TWENTY-FIVE | 30-91793257-0                    |

| Notes / Annotations   |
|---|
| Place of Birth: Rede D'Or São Luiz S/A - São Luiz Star Maternity, Rua Helena, 29, Vila Olímpia. Record entered in book A No. 0523, page 160, entry 174612, April 5, 2025. The declarant was the FATHER. <b>NOTHING FURTHER WAS REQUIRED OF ME TO CERTIFY.</b> |

CNS No. 112375  
CIVIL REGISTRY OF THE 28th SUBDISTRICT - JARDIM PAULISTA  
São Paulo - SP  
KATIA CRISTINA SILENCIO POSSAR  
Civil Registry Registrar  
Rua Doutor Alceu de Campos Rodrigues, 320  
ZIP 04544-000 - São Paulo - SP

The content of this certificate is true. I certify.

São Paulo-SP, April 5, 2025.

---//signature//---

JULIA CABRAL DE JESUS  
CLERK

Exempt from Fees  
Typed by: JULIA  
Verified and Printed by: JULIA

IA002458958

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



\_\_\_\_\_ Date: April 3, 2026.

Selo Digital n°: 1123752PV00000059276025B



REPÚBLICA FEDERATIVA DO BRASIL  
REGISTRO CIVIL DAS PESSOAS NATURAIS

Para conferir a procedência deste documento efetue a leitura do QR Code impresso ou acesse o endereço eletrônico <https://selodigital.tjsp.jus.br>

**CERTIDÃO DE NASCIMENTO**

Nome

GABRIELLA SANDE DE GODOY

Número do CPF

089.548.288-68

Matrícula

112375 01 55 2025 1 00523 160 0174612-46

Data de nascimento: QUATRO DE ABRIL DE DOIS MIL E VINTE E CINCO  
Dia: 04 Mês: 04 Ano: 2025

Horário de nascimento: 11:14 HORAS  
Município da naturalidade: SÃO PAULO UF: SP

Local de nascimento: REDE D'OR SÃO LUIZ S/A - MATERNIDADE SÃO LUIZ STAR. RUA HELENA, 29, VILA OLIMPIA  
Município de nascimento: SÃO PAULO UF: SP Sexo: FEMININO

Nome do(a) Genitor(a): CAMILA SANDE DE GODOY  
Município de nascimento: SÃO PAULO UF: SP

Avô(s) respectivo(s): FRANCISCO CARLOS SANDE; ALBERTINA APARECIDA CORCEIRO SANDE

Genitor(a): DANTON DE GODOY PETRI LIMA  
Município de nascimento: SÃO PAULO UF: SP

Avô(s) respectivo(s): LUIZ GUSTAVO PETRI LIMA; ROSANA CRISTINA DE GODOY PETRI LIMA

Data de registro: CINCO DE ABRIL DE DOIS MIL E VINTE E CINCO  
DNV: 30-91793257-0

Anotações/Averbações: Local de Nascimento: Rede D'or São Luiz S/A - Maternidade São Luiz Star. Rua Helena, 29, Vila Olimpia. Assento lavrado no livro A n° 0523, fls. n° 160 e termo 174612, 05 de abril de 2025. Foi declarante O PAI. **NADA MAIS ME CUMPRE CERTIFICAR.**

CNS n° 112375  
REGISTRO CIVIL DO 28° SUBDISTRITO - JARDIM PAULISTA  
São Paulo - SP  
KATIA CRISTINA SILENCIO POSSAR  
Oficial de Registro Civil  
Rua Doutor Alceu de Campos Rodrigues, 320  
CEP 04544000- São Paulo - SP

O conteúdo da certidão é verdadeiro. Dou fé.

São Paulo-SP, 05 de abril de 2025.

JULIA CABRAL DE JESUS  
ESCREVENTE

Isenta de Emolumentos  
Digitado por: JULIA  
Conferido e Impresso por: JULIA

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