Authorization for Credit Card Transactions

Department of Homeland Security

Form G-1450

How To Fill Out Form G-1450

1. Type or print legibly in black ink.
2. Complete the "**Applicant's/Petitioner's/Requester's Information**," "**Credit Card Billing Information**," and "**Credit Card Information**" sections and sign the authorization. **NOTE:** The credit card must be issued by a U.S. bank.
3. Place your Form G-1450 ON TOP of your application, petition, or request package.

NOTE: Failure to provide the requested information may result in DHS and your financial institution not accepting the payment. DHS cannot process credit card payments without an authorized signature.

NOTE: Please see the USCIS Form G-1450 website for additional information.

We recommend that you print or save a copy of your completed Form G-1450 to review in the future and for your records.

By completing this transaction, you agree that you have paid for a government service and that the filing fee, biometric services fee and all related financial transactions are final and not refundable, regardless of any action DHS takes on an application, petition, or request. You must submit all fees in the exact amounts. DHS will charge your credit card up to the amount you authorize below.

Please refer to the form(s) you are filing for additional information, or you may call the USCIS Customer Contact number at **1-800-375-5283**. For TTY (deaf or hard of hearing) call: **1-800-767-1833**.

Applicant's/Petitioner's/Requester's Information (Full Legal Name)		
Given Name (First Name) Rafael	Middle Name (if any) N/A	Family Name (Last Name) RAMOS APOLINARIO
Credit Card Billing Information (Credit Card Holder's Name as it Appears on the Card)		
Given Name (First Name)	Middle Name (if any)	Family Name (Last Name)
Credit Card Holder's Billing Address:		
Street Number and Name	Apt. Ste. Flr. ☐ ☐ ☐	Number
City or Town	State	ZIP Code
Credit Card Holder's Signature and Contact Information:		
Credit Card Holder's Signature		
Credit Card Holder's Daytime Telephone Number	Credit Card Holder's Email Address	

Credit Card Information		
Credit Card Number	**Credit Card Type:** ☐ Visa ☐ MasterCard ☐ American Express ☐ Discover	Authorized Payment Amount $ 715.00
Credit Card Expiration Date (mm/yyyy) CVV Code		

Authorization for Credit Card Transactions

Department of Homeland Security

Form G-1450

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Applicant's/Petitioner's/Requester's Information (Full Legal Name)		
Given Name (First Name) Rafael	Middle Name (if any) N/A	Family Name (Last Name) RAMOS APOLINARIO

Credit Card Billing Information (Credit Card Holder's Name as it Appears on the Card)		
Given Name (First Name)	Middle Name (if any)	Family Name (Last Name)

Credit Card Holder's Billing Address:		
Street Number and Name	Apt. Ste. Flr. ☐ ☐ ☐	Number
City or Town	State	ZIP Code

Credit Card Holder's Signature and Contact Information:	
Credit Card Holder's Signature	
Credit Card Holder's Daytime Telephone Number	Credit Card Holder's Email Address

Credit Card Information		
Credit Card Number	**Credit Card Type:** ☐ Visa ☐ MasterCard ☐ American Express ☐ Discover	Authorized Payment Amount $ 300.00
Credit Card Expiration Date (mm/yyyy) CVV Code		

YOUSA
LAW FIRM

EB-2 IMMIGRANT PETITION
WITH REQUEST FOR A NATIONAL INTEREST WAIVER

Petitioner: APOLINARIO, RAFAEL RAMOS

San Diego, CA - PO Box 90487

TABLE OF CONTENTS

Petitioner: **APOLINARIO, Rafael Ramos**
Type of Petition: **I-140, EB-2 National Interest Waiver**
Classification Sought: **Immigration and Nationality Act 203(b)(2)(B)**

Forms	• Form G-1450 in the amount of $715 towards I-140 form filling fee • Form G-1450 in the amount of $300 towards Asylum Program Fee • Form G-1145 • Form G-28 • Form I-140 • ETA-9089
Petition Cover Letter	• Summary of Cover Letter • Petition Cover Letter • Exhibit List
Exhibit A	Resume
Exhibit B **ELIGIBILITY CRITERIA**	**Advanced Degree:** • Bachelor's degree of Engineer from Santa Cecilia University in Brazil, and transcripts and corresponding translation • Academic Evaluation • Work Records: - Letters of employers - Contracts with clients - Ministry of Labor and Employment - Company Records
Exhibit C **NATIONAL INTEREST WAIVER**	**C.I – First Prong – Substantial Merit and National Importance:** • Business Plan for ISmartPlace • Research and Government Initiatives Supporting the Business **C.II – Second Prong – Well-Positioned to Advance the Proposed Endeavor:** • All the documents of Exhibit B • All courses • A license to practice your profession - License - Conselho Regional de Engenharia e Agronomia (Regional Council of Engineering and Agronomy – CREA) - About the License • Evidence that you have commanded a salary or other remuneration - Accountant Letter - Glass door comparison

	- Income Tax • Membership in a professional association(s) - Association - Institute of Electrical and Electronics Engineers (IEEE) - About the association • Evidence of significant contributions to your industry - Published Article - Presentation - 3º Congresso Brasileiro de Iniciação Científica • Letters of Support - Mr. Wesley Messias - Mr. Alexandre de Araujo Goncalves - Mr. Maurilio Pereira Figueiredo - Mr. Angelica Zoubaref de Oliveira Nacif - Mr. Jose Luiz do Nascimento Silva - Mr. Fabio de Souza Lima • Letter of intent to hire - Mrs. Marta Araujo - Mr. Fabio Lopes Apolinario Junior • Evidence of Financial Feasibility - XP Investimentos - Statement from Mr. Apolinario - Financial Records - Currency Conversion
<u>Exhibit D</u> **PERSONAL DOCUMENTS**	• Birth Certificate and Corresponding Translation • Marriage Certificate and Corresponding Translation • Passport's Biometrics Page • US Visa • Derivative's Passport Biometrics • Derivative's Birth Certificate and Corresponding Translation • US Visa

e-Notification of Application/Petition Acceptance

Department of Homeland Security
U.S. Citizenship and Immigration Services

USCIS
Form G-1145

What Is the Purpose of This Form?

Use this form to request an electronic notification (e-Notification) when U.S. Citizenship and Immigration Services accepts your immigration application. This service is available for applications filed at a USCIS Lockbox facility.

General Information

Complete the information below and clip this form to the first page of your application package. You will receive one e-mail and/or text message for each form you are filing.

We will send the e-Notification within 24 hours after we accept your application. Domestic customers will receive an e-mail and/or text message; overseas customers will only receive an e-mail. Undeliverable e-Notifications cannot be resent.

The e-mail or text message will display your receipt number and tell you how to get updated case status information. It will not include any personal information. The e-Notification does not grant any type of status or benefit; rather it is provided as a convenience to customers.

USCIS will also mail you a receipt notice (I-797C), which you will receive within 10 days after your application has been accepted; use this notice as proof of your pending application or petition.

USCIS Privacy Act Statement

AUTHORITIES: The information requested on this form is collected pursuant to section 103(a) of the Immigration and Nationality Act, as amended INA section 101, et seq.

PURPOSE: The primary purpose for providing the information on this form is to request an electronic notification when USCIS accepts immigration form. The information you provide will be used to send you a text and/or email message.

DISCLOSURE: The information you provide is voluntary. However, failure to provide the requested information may prevent USCIS from providing you a text and/or email message receipting your immigration form.

ROUTINE USES: The information provided on this form will be used by and disclosed to DHS personnel and contractors in accordance with approved routine uses, as described in the associated published system of records notices [**DHS/USCIS-007 - Benefits Information System and DHS/USCIS-001 - Alien File (A-File) and Central Index System (CIS)**, which can be found at **www.dhs.gov/privacy**]. The information may also be made available, as appropriate for law enforcement purposes or in the interest of national security.

Complete this form and clip it on top of the first page of your immigration form(s).

Applicant/Petitioner Full Last Name	Applicant/Petitioner Full First Name	Applicant/Petitioner Full Middle Name
RAMOS APOLINARIO	**Rafael**	**N/A**

Email Address	Mobile Phone Number (Text Message)
eng.apolinario@gmail.com	

Notice of Entry of Appearance as Attorney or Accredited Representative

Department of Homeland Security

DHS Form G-28
OMB No. 1615-0105
Expires 05/31/2021

Part 1. Information About Attorney or Accredited Representative

1. USCIS Online Account Number (if any)

▶ 0 0 7 4 9 2 6 2 5 4 3 8

Name of Attorney or Accredited Representative

2.a. Family Name (Last Name): HAVERROTH SILVA

2.b. Given Name (First Name): Otavio

2.c. Middle Name: N/A

Address of Attorney or Accredited Representative

3.a. Street Number and Name: PO Box 90487

3.b. ☐ Apt. ☐ Ste. ☐ Flr. N/A

3.c. City or Town: San Diego

3.d. State: CA **3.e.** ZIP Code (*USPS ZIP Code Lookup*): 92169

3.f. Province: N/A

3.g. Postal Code: N/A

3.h. Country: USA

Contact Information of Attorney or Accredited Representative

4. Daytime Telephone Number: 5102419336

5. Mobile Telephone Number (if any): 5102419336

6. Email Address (if any): otavio@legalhs.com

7. Fax Number (if any): N/A

Part 2. Eligibility Information for Attorney or Accredited Representative

Select **all applicable** items.

1.a. ☒ I am an attorney eligible to practice law in, and a member in good standing of, the bar of the highest courts of the following states, possessions, territories, commonwealths, or the District of Columbia. If you need extra space to complete this section, use the space provided in **Part 6. Additional Information**.

Licensing Authority: California

1.b. Bar Number (if applicable): 343486

1.c. I (select **only one** box) ☒ am not ☐ am subject to any order suspending, enjoining, restraining, disbarring, or otherwise restricting me in the practice of law. If you are subject to any orders, use the space provided in **Part 6. Additional Information** to provide an explanation.

1.d. Name of Law Firm or Organization (if applicable): HS Law Corp

2.a. ☐ I am an accredited representative of the following qualified nonprofit religious, charitable, social service, or similar organization established in the United States and recognized by the Department of Justice in accordance with 8 CFR part 1292.

2.b. Name of Recognized Organization: N/A

2.c. Date of Accreditation (mm/dd/yyyy): N/A

3. ☐ I am associated with N/A, the attorney or accredited representative of record who previously filed Form G-28 in this case, and my appearance as an attorney or accredited representative for a limited purpose is at his or her request.

4.a. ☐ I am a law student or law graduate working under the direct supervision of the attorney or accredited representative of record on this form in accordance with the requirements in 8 CFR 292.1(a)(2).

4.b. Name of Law Student or Law Graduate: N/A

Part 3. Notice of Appearance as Attorney or Accredited Representative

If you need extra space to complete this section, use the space provided in **Part 6. Additional Information**.

This appearance relates to immigration matters before (select **only one** box):

1.a. ☒ U.S. Citizenship and Immigration Services (USCIS)

1.b. List the form numbers or specific matter in which appearance is entered.

I-140, ETA-9089

2.a. ☐ U.S. Immigration and Customs Enforcement (ICE)

2.b. List the specific matter in which appearance is entered.

N/A

3.a. ☐ U.S. Customs and Border Protection (CBP)

3.b. List the specific matter in which appearance is entered.

N/A

4. Receipt Number (if any)

► N/A

5. I enter my appearance as an attorney or accredited representative at the request of the (select **only one** box):

☐ Applicant ☒ Petitioner ☐ Requestor

☐ Beneficiary/Derivative ☐ Respondent (ICE, CBP)

Information About Client (Applicant, Petitioner, Requestor, Beneficiary or Derivative, Respondent, or Authorized Signatory for an Entity)

6.a. Family Name (Last Name) RAMOS APOLINARIO

6.b. Given Name (First Name) Rafael

6.c. Middle Name N/A

7.a. Name of Entity (if applicable)

N/A

7.b. Title of Authorized Signatory for Entity (if applicable)

N/A

8. Client's USCIS Online Account Number (if any)

► N/A

9. Client's Alien Registration Number (A-Number) (if any)

► A- N/A

Client's Contact Information

10. Daytime Telephone Number

+55 (11) 94175-5442

11. Mobile Telephone Number (if any)

+55 (11) 94175-5442

12. Email Address (if any)

eng.apolinario@gmail.com

Mailing Address of Client

NOTE: Provide the client's mailing address. **Do not** provide the business mailing address of the attorney or accredited representative **unless** it serves as the safe mailing address on the application or petition being filed with this Form G-28.

13.a. Street Number and Name PO Box 90487

13.b. ☐ Apt. ☐ Ste. ☐ Flr. N/A

13.c. City or Town San Diego

13.d. State CA **13.e.** ZIP Code 92169

13.f. Province N/A

13.g. Postal Code N/A

13.h. Country

USA

Part 4. Client's Consent to Representation and Signature

Consent to Representation and Release of Information

I have requested the representation of and consented to being represented by the attorney or accredited representative named in **Part 1.** of this form. According to the Privacy Act of 1974 and U.S. Department of Homeland Security (DHS) policy, I also consent to the disclosure to the named attorney or accredited representative of any records pertaining to me that appear in any system of records of USCIS, ICE, or CBP.

Part 4. Client's Consent to Representation and Signature (continued)

Options Regarding Receipt of USCIS Notices and Documents

USCIS will send notices to both a represented party (the client) and his, her, or its attorney or accredited representative either through mail or electronic delivery. USCIS will send all secure identity documents and Travel Documents to the client's U.S. mailing address.

If you want to have notices and/or secure identity documents sent to your attorney or accredited representative of record rather than to you, please select **all applicable** items below. You may change these elections through written notice to USCIS.

1.a. ☒ I request that USCIS send original notices on an application or petition to the business address of my attorney or accredited representative as listed in this form.

1.b. ☒ I request that USCIS send any secure identity document (Permanent Resident Card, Employment Authorization Document, or Travel Document) that I receive to the U.S. business address of my attorney or accredited representative (or to a designated military or diplomatic address in a foreign country (if permitted)).

NOTE: If your notice contains Form I-94, Arrival-Departure Record, USCIS will send the notice to the U.S. business address of your attorney or accredited representative. If you would rather have your Form I-94 sent directly to you, select **Item Number 1.c.**

1.c. ☐ I request that USCIS send my notice containing Form I-94 to me at my U.S. mailing address.

Signature of Client or Authorized Signatory for an Entity

2.a. Signature of Client or Authorized Signatory for an Entity

➡

2.b. Date of Signature (mm/dd/yyyy) 03/05/2026

Part 5. Signature of Attorney or Accredited Representative

I have read and understand the regulations and conditions contained in 8 CFR 103.2 and 292 governing appearances and representation before DHS. I declare under penalty of perjury under the laws of the United States that the information I have provided on this form is true and correct.

1. a. Signature of Attorney or Accredited Representative

1.b. Date of Signature (mm/dd/yyyy) 03/05/2026

2.a. Signature of Law Student or Law Graduate

N/A

2.b. Date of Signature (mm/dd/yyyy) N/A

Part 6. Additional Information

If you need extra space to provide any additional information within this form, use the space below. If you need more space than what is provided, you may make copies of this page to complete and file with this form or attach a separate sheet of paper. Type or print your name at the top of each sheet; indicate the **Page Number**, **Part Number**, and **Item Number** to which your answer refers; and sign and date each sheet.

1.a Family Name (Last Name): RAMOS APOLINARIO

1.b. Given Name (First Name): Rafael

1.c. Middle Name: N/A

2.a. Page Number: N/A **2.b.** Part Number: N/A **2.c.** Item Number: N/A

2.d.

N/A

3.a. Page Number: N/A **3.b.** Part Number: N/A **3.c.** Item Number: N/A

3.d.

N/A

4.a. Page Number: N/A **4.b.** Part Number: N/A **4.c.** Item Number: N/A

4.d.

N/A

5.a. Page Number: N/A **5.b.** Part Number: N/A **5.c.** Item Number: N/A

5.d.

N/A

6.a. Page Number: N/A **6.b.** Part Number: N/A **6.c.** Item Number: N/A

6.d.

N/A

Immigrant Petition for Alien Workers

Department of Homeland Security
U.S. Citizenship and Immigration Services

USCIS Form I-140
OMB No. 1615-0015
Expires 02/28/2027

For USCIS Use Only	Fee Stamp	Priority Date	Consulate	Action Block

Classification

- ☐ 203(b)(1)(A) Alien of Extraordinary Ability
- ☐ 203(b)(1)(B) Outstanding Professor or Researcher
- ☐ 203(b)(1)(C) Multinational Executive or Manager
- ☐ 203(b)(2) Member of Professions with Advanced Degree/Exceptional Ability
- ☐ 203(b)(3)(A)(i) Skilled Worker
- ☐ 203(b)(3)(A)(ii) Professional
- ☐ 203(b)(3)(A)(iii) Other Worker

Certification

- ☐ National Interest Waiver (NIW)
- ☐ Schedule A, Group I
- ☐ Schedule A, Group II

Remarks

To be completed by an Attorney or Accredited Representative (if any).	☒ Select this box if Form G-28 or Form G-28I is attached.	Attorney State Bar Number (if applicable)	Attorney or Accredited Representative USCIS Online Account Number (if any)
		343486	007492625438

► **START HERE - Type or print in black ink.**

Part 1. Information About the Person or Organization Filing This Petition

If an individual is filing this petition, answer **Item Numbers 1.a. - 1.c.** If a company or organization is filing this petition, answer **Item Number 2.**

1.a. Family Name (Last Name): RAMOS APOLINARIO

1.b. Given Name (First Name): Rafael

1.c. Middle Name: N/A

2. Company or Organization Name: N/A

Mailing Address

(USCIS ZIP Code Lookup)

3.a. In Care Of Name: Otavio Haverroth Silva

3.b. Street Number and Name: PO Box 90487

3.c. ☐ Apt. ☐ Ste. ☐ Flr. N/A

3.d. City or Town: San Diego

3.e. State: CA **3.f.** ZIP Code: 92169

3.g. Province: N/A

3.h. Postal Code: N/A

3.i. Country: USA

Other Information

4. IRS Employer Identification Number (EIN) ► N/A

5. Are you a nonprofit organized as tax exempt or a governmental research organization? ☐ Yes ☒ No

6. Do you currently employ a total of 25 or fewer full-time equivalent employees in the United States, including all affiliates or subsidiaries of this company/organization? ☒ Yes ☐ No

7. U.S. Social Security Number (SSN) (if any) ► N/A

8. USCIS Online Account Number (if any) ► N/A

Part 2. Petition Type

This petition is being filed for (select **only one** box):

1.a. ☐ An alien of extraordinary ability.

1.b. ☐ An outstanding professor or researcher.

1.c. ☐ A multinational executive or manager.

1.d. ☐ A member of the professions holding an advanced degree or an alien of exceptional ability (who is **NOT** seeking a National Interest Waiver (NIW)).

1.e. ☐ A professional (at a minimum, possessing a bachelor's degree or a foreign degree equivalent to a U.S. bachelor's degree).

Part 2. Petition Type (continued)

1.f. ☐ A skilled worker (requiring at least two years of specialized training or experience).

1.g. ☐ Any other worker (requiring less than two years of training or experience).

1.h. ☒ An alien applying for an NIW (who **IS** a member of the professions holding an advanced degree or an alien of exceptional ability).

This petition is being filed (select **only one** box):

2.a. ☐ To amend a previously filed petition.

Previous Petition Receipt Number
► N/A

2.b. ☐ For the Schedule A, Group I or II designation.

Part 3. Information About the Person for Whom You Are Filing

1.a. Family Name (Last Name): RAMOS APOLINARIO

1.b. Given Name (First Name): Rafael

1.c. Middle Name: N/A

Mailing Address

2.a. In Care Of Name: Otavio Haverroth Silva

2.b. Street Number and Name: PO Box 90487

2.c. ☐ Apt. ☐ Ste. ☐ Flr. N/A

2.d. City or Town: San Diego

2.e. State: CA **2.f.** ZIP Code: 92169

2.g. Province: N/A

2.h. Postal Code: N/A

2.i. Country: USA

Other Information

3. Date of Birth (mm/dd/yyyy): 04/06/1989

4. City/Town/Village of Birth: Santos

5. State or Province of Birth: Sao Paulo

6. Country of Birth: Brazil

7. Country of Citizenship or Nationality: Brazil

8. Alien Registration Number (A-Number) (if any)
► A- N/A

9. U.S. SSN (if any) ► N/A

Information About His or Her Last Arrival in the United States

If the person for whom you are filing is in the United States, provide the following information.

10. Date of Last Arrival (mm/dd/yyyy): N/A

11.a. Form I-94 Arrival-Departure Record Number
► N/A

11.b. Expiration Date of Authorized Stay Shown on Form I-94 (mm/dd/yyyy): N/A

11.c. Status on Form I-94 (for example, class of admission, or paroled, if paroled): N/A

12. Passport Number: N/A

13. Travel Document Number: N/A

14. Country of Issuance for Passport or Travel Document: N/A

15. Expiration Date for Passport or Travel Document (mm/dd/yyyy): N/A

Part 4. Processing Information

Provide the following information for the person named in **Part 3.** (select **only one** box):

1.a. ☒ Alien will apply for a visa abroad at a U.S. Embassy or U.S. Consulate at:

1.b. City or Town: Rio de Janeiro

1.c. Country: Brazil

2.a. ☐ Alien is in the United States and will apply for adjustment of status to that of lawful permanent resident.

Part 4. Processing Information (continued)

2.b. Alien's current country of residence or, if now in the United States, last country of permanent residence abroad.

Brazil

If you provided a United States address in **Part 3.**, provide the person's foreign address in **Item Numbers 3.a. - 3.f.**:

3.a. Street Number and Name: 600 Fausto Pietrobom Ave

3.b. ☐ Apt. ☐ Ste. ☐ Flr. Block Q, Lot 2

3.c. City or Town: Paulinea

3.d. Province: Sao Paulo

3.e. Postal Code: 13145189

3.f. Country: Brazil

If the person's native alphabet is other than Roman letters, type or print the person's foreign name and address in the native alphabet in **Item Numbers 4.a. - 4.c.**:

4.a. Family Name (Last Name): N/A

4.b. Given Name (First Name): N/A

4.c. Middle Name: N/A

Mailing Address

5.a. In Care Of Name: N/A

5.b. Street Number and Name: N/A

5.c. ☐ Apt. ☐ Ste. ☐ Flr. N/A

5.d. City or Town: N/A

5.e. Province: N/A

5.f. Postal Code: N/A

5.g. Country: N/A

If you answer "Yes" to **Item Numbers 6.a. - 10.**, provide the case number, office location, date of decision, and disposition of the decision in the space provided in **Part 11. Additional Information**.

6.a. Are you filing any other petitions or applications with this Form I-140? ☐ Yes ☒ No

6.b. If you answered "Yes" **to Item Number 6.a.**, select all applicable boxes:

☐ Form I-485

☐ Form I-131

☐ Form I-765

☐ Other (Provide an explanation in **Part 11. Additional Information**.)

7. Is the person for whom you are filing in removal proceedings? ☐ Yes ☒ No

8. Has any immigrant visa petition ever been filed by or on behalf of this person? ☐ Yes ☒ No

9. Are you filing this petition without an original labor certification because the original labor certification was previously submitted in support of another Form I-140? ☐ Yes ☒ No

10. If you are filing this petition without an original labor certification, are you requesting that U.S. Citizenship and Immigration Services (USCIS) request a duplicate labor certification from the Department of Labor (DOL)? ☐ Yes ☒ No

Part 5. Additional Information About the Petitioner

Type of petitioner (select **only one** box):

1.a. ☐ Employer

1.b. ☒ Self

1.c. ☐ Other (For example, Lawful Permanent Resident, U.S. citizen or any other person filing on behalf of the alien)

N/A

If a company or an organization is filing this petition, provide the following information:

2. Type of Business: N/A

3. Date Established (mm/dd/yyyy): N/A

4. Current Number of U.S. Employees: N/A

5. Gross Annual Income $ N/A

6. Net Annual Income $ N/A

7. NAICS Code ► N/A

8. Labor Certification DOL Case Number: N/A

Part 5. Additional Information About the Petitioner (continued)

9. Labor Certification DOL Filing Date (mm/dd/yyyy)

N/A

10. Labor Certification Expiration Date (mm/dd/yyyy)

N/A

If an individual is filing this petition, provide the following information.

11. Occupation

Telecommunications Engineer

12. Annual Income $ N/A

Part 6. Basic Information About the Proposed Employment

1. Job Title

General and Operations Managers

2. SOC Code ▶ 11 - 1021

3. Nontechnical Job Description

See page 8.

4. Is this a full-time position? ☒ Yes ☐ No

5. If the answer to **Item Number 4.** is "No," how many hours per week for the position?

N/A

6. Is this a permanent position? ☒ Yes ☐ No

7. Is this a new position? ☐ Yes ☒ No

8. Wages (Specify hour, week, month, or year):

$ 110,000.00 per year

Worksite Location

For **Item Numbers 9.a. - 9.e.**, provide the address where the person will work if different from the address provided in **Part 1.**

9.a. Street Number and Name: To be determined

9.b. ☐ Apt. ☐ Ste. ☐ Flr. To be determined

9.c. City or Town: Orlando

9.d. State: FL **9.e.** ZIP Code: To be determined

Part 7. Information About the Spouse and All Children of the Person for Whom You Are Filing

For **Part 7.**, provide information on the spouse and all children related to the individual for whom you are filing this petition. Also, note if the individual will apply for a visa abroad or adjustment of status as the dependent of the individual for whom the petition is filed. If you need extra space to provide information about additional family members, use the space provided in **Part 11. Additional Information**.

Person 1

1.a. Family Name (Last Name): RIBEIRO APOLINARIO

1.b. Given Name (First Name): Deyse Hevelyn

1.c. Middle Name: N/A

2. Date of Birth (mm/dd/yyyy): 02/18/1987

3. Country of Birth: Brazil

4. Relationship: Spouse

5. Is he or she applying for adjustment of status? ☐ Yes ☒ No

6. Is he or she applying for a visa abroad? ☒ Yes ☐ No

Person 2

7.a. Family Name (Last Name): RIBEIRO APOLINARIO

7.b. Given Name (First Name): Gabriel

7.c. Middle Name: N/A

8. Date of Birth (mm/dd/yyyy): 08/20/2018

9. Country of Birth: Brazil

10. Relationship: Son

11. Is he or she applying for adjustment of status? ☐ Yes ☒ No

12. Is he or she applying for a visa abroad? ☒ Yes ☐ No

Part 7. Information About Spouse and All Children of the Person for Whom You Are Filing (continued)

Person 3

13.a. Family Name (Last Name): RIBEIRO APOLINARIO

13.b. Given Name (First Name): Felipe

13.c. Middle Name: N/A

14. Date of Birth (mm/dd/yyyy): 02/11/2015

15. Country of Birth: Brazil

16. Relationship: Son

17. Is he or she applying for adjustment of status? ☐ Yes ☒ No

18. Is he or she applying for a visa abroad? ☒ Yes ☐ No

Person 4

19.a. Family Name (Last Name): N/A

19.b. Given Name (First Name): N/A

19.c. Middle Name: N/A

20. Date of Birth (mm/dd/yyyy): N/A

21. Country of Birth: N/A

22. Relationship: N/A

23. Is he or she applying for adjustment of status? ☐ Yes ☐ No

24. Is he or she applying for a visa abroad? ☐ Yes ☐ No

Person 5

25.a. Family Name (Last Name): N/A

25.b. Given Name (First Name): N/A

25.c. Middle Name: N/A

26. Date of Birth (mm/dd/yyyy): N/A

27. Country of Birth: N/A

28. Relationship: N/A

29. Is he or she applying for adjustment of status? ☐ Yes ☐ No

30. Is he or she applying for a visa abroad? ☐ Yes ☐ No

Person 6

31.a. Family Name (Last Name): N/A

31.b. Given Name (First Name): N/A

31.c. Middle Name: N/A

32. Date of Birth (mm/dd/yyyy): N/A

33. Country of Birth: N/A

34. Relationship: N/A

35. Is he or she applying for adjustment of status? ☐ Yes ☐ No

36. Is he or she applying for a visa abroad? ☐ Yes ☐ No

Part 8. Contact Information, Certification, and Signature of the Petitioner or Authorized Signatory

Petitioner or Authorized Signatory's Contact Information

1.a. Petitioner's or Authorized Signatory's Family Name (Last Name)

RAMOS APOLINARIO

1.b. Petitioner's or Authorized Signatory's Given Name (First Name)

Rafael

2. Petitioner's or Authorized Signatory's Title

N/A

3. Petitioner's or Authorized Signatory's Daytime Telephone Number

+55 (11) 94175-5442

4. Petitioner's or Authorized Signatory's Mobile Telephone Number (if any)

+55 (11) 94175-5442

5. Petitioner's or Authorized Signatory's Email Address (if any)

eng.apolinario@gmail.com

Petitioner's or Authorized Signatory's Certification and Signature

If filing this petition on behalf of an organization, I certify that I am authorized to do so by the organization:

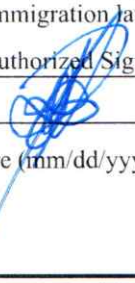
a. I reviewed and provided or authorized all of the responses and information in my petition;

b. I understood all of the responses and information contained in, and submitted with, my petition; and

c. All of the responses and information were complete, true, and correct at the time of filing

Furthermore, I authorize the release of any information from any and all of my records as authorized signatory and the petitioner's records that USCIS may need to determine the petitioner's eligibility for an immigration request and to other entities and persons where necessary for the administration and enforcement of U.S. immigration law.

6.a. Petitioner's or Authorized Signatory's Signature



6.b. Date of Signature (mm/dd/yyyy) 03/05/2026

Part 9. Interpreter's Contact Information, Certification, and Signature

Interpreter's Full Name

1.a. Interpreter's Family Name (Last Name)

N/A

1.b. Interpreter's Given Name (First Name)

N/A

2. Interpreter's Business or Organization Name

N/A

Interpreter's Contact Information

3. Interpreter's Daytime Telephone Number

N/A

4. Interpreter's Mobile Telephone Number (if any)

N/A

5. Interpreter's Email Address (if any)

N/A

Interpreter's Certification and Signature

I certify, under penalty of perjury, that I am fluent in English and N/A and I have interpreted every question on the petition and Instructions and interpreted the petitioner's or authorized signatory's answers to the questions in that language, and the petitioner or authorized signatory informed me that they understood every instruction, question, and answer on the petition.

6.a. Interpreter's Signature

N/A

6.b. Date of Signature (mm/dd/yyyy) N/A

Part 10. Contact Information, Certification, and Signature of the Person Preparing this Petition, if Other Than the Petitioner or Authorized Signatory

Preparer's Full Name

1. Preparer's Family Name (Last Name)

HAVERROTH SILVA

Preparer's Given Name (First Name)

Otavio

2. Preparer's Business or Organization Name

HS Law Corp

Preparer's Contact Information

3. Preparer's Daytime Telephone Number

5102419336

4. Preparer's Mobile Telephone Number (if any)

5102419336

5. Preparer's Email Address (if any)

otavio@legalhs.com

Preparer's Certification and Signature

I certify, under penalty of perjury, that I prepared this petition for the petitioner or authorized signatory at their request and with express consent and that all of the responses and information contained in and submitted with the petition are complete, true, and correct and reflects only information provided by the petitioner or authorized signatory. The petitioner or authorized signatory reviewed the responses and information and informed me that they understand the responses and information in or submitted with the petition.

6. Preparer's Signature



Date of Signature (mm/dd/yyyy) 03/05/2026

Part 11. Additional Information

If you need extra space to provide any additional information within this petition, use the space below. If you need more space than what is provided, you may make copies of this page to complete and file with this petition or attach a separate sheet of paper. Type or print your name and A-Number (if any) at the top of each sheet; indicate the **Page Number**, **Part Number**, and **Item Number** to which your answer refers; and sign and date each sheet.

1. Family Name (Last Name): RAMOS APOLINARIO

Given Name (First Name): Rafael

Middle Name: N/A

2. IRS EIN ▶ N/A

3.

Page Number	Part Number	Item Number
4	6	3

Responsible for leading the company's strategy, operations, and growth in the U.S. market. Oversees project planning and service delivery for automation and technology solutions, manages client relationships and partnerships, supervises teams, and supports business development and operational performance.

4.

Page Number	Part Number	Item Number
N/A	N/A	N/A

N/A

5.

Page Number	Part Number	Item Number
N/A	N/A	N/A

N/A

6.

Page Number	Part Number	Item Number
N/A	N/A	N/A

N/A

7.

Page Number	Part Number	Item Number
N/A	N/A	N/A

N/A

Employment OMB Approval: 1205-0451
Expiration Date: 02/28/2029

PERMANENT EMPLOYMENT CERTIFICATION APPROVAL

A. U.S. Government Agency Use Only

Pursuant to the provisions of Sections 212(a)(5)(A) of the Immigration and Nationality Act, as amended, the Department hereby certifies that there are not sufficient workers who are able, willing, and qualified, and who will be available at the time of application for a visa and admission into the United States and place needed to fill the job opportunities for which certification is sought, and the permanent employment of the foreign worker will not adversely affect the wages and working conditions of workers in the United States similarly employed.

Therefore, by virtue of the signature below, the Department hereby acknowledges granting certification for the following *Application for Permanent Employment Certification* (Form ETA-9089):

1. DOL Case Number		2. Case Status
3. Employer Legal Business Name		4. Employer FEIN
5. Foreign Worker's Last (family) Name		
6. Foreign Worker's First (given) Name		
7. Foreign Worker's Middle Name(s)		
8. Job Title		
9. SOC Code	10. SOC Occupational Title	
Labor Certification Validity Information		
11. Filing Date	12. Determination Date	13. Expiration Date
14. Department of Labor Office of Foreign Labor Certification *(electronic signature)*		

Pursuant to 20 CFR 656, the aforementioned permanent labor certification is valid only for the job opportunity, the foreign worker, and the area of intended employment specified on the approved Form ETA-9089, including all appendices and any modifications approved by the Department. The aforementioned filing date on this approved *Application for Permanent Employment Certification*, established under 20 CFR 656.17(c), may be used as a priority date by the Department of Homeland Security and the Department of State, as appropriate. This approved *Application for Permanent Employment Certification* will expire if not filed in support of *Immigrant Petition for Alien Workers* (Form I-140) with the Department of Homeland Security by the aforementioned expiration date.

The foreign worker covered by this approved *Application for Permanent Employment Certification* has declared under Section B below, under penalty of perjury, that the foreign worker has read and reviewed every page of Appendix A for this approved Form ETA-9089, takes full responsibility for the accuracy of all information contained therein, and intends to accept permanent employment in the job opportunity specified on the approved Form ETA-9089, including all appendices, offered by the employer if granted a visa or an adjustment of status based on this permanent labor certification.

The employer covered by this approved *Application for Permanent Employment Certification* has declared under Section D below under penalty of perjury that it has read and reviewed every page of this approved Form ETA-9089, including all appendices, and takes full responsibility for the accuracy of all information contained therein and all documentation supporting this approved *Application for Permanent Employment Certification*, including any representations made by the employer's authorized preparer, agent or attorney, as applicable.

Application for Permanent Employment Certification
Form ETA-9089 – Final Determination: Permanent Labor Certification Approval
U.S. Department of Labor

B. Foreign Worker Declaration

I declare under penalty of perjury that I have read and reviewed all information contained in Appendix A of this approved Form ETA-9089, and that to the best of my knowledge the information contained therein is true and accurate. *I understand that to knowingly and/or willfully furnish materially false information in the preparation of this form and any supplement thereto or to aid, abet, or counsel another to do so is a federal offense punishable by fines, imprisonment, or both (18 U.S.C. 2, 1001, 1546, 1621).*

I **further declare** that I am the person identified under Section A, Fields 5, 6, and 7 above. I did not participate in any activities involving the interviewing or consideration of U.S. workers and intend to accept permanent employment in the job opportunity specified on this approved Form ETA-9089, including all appendices, offered by the employer if granted a visa or an adjustment of status based on this permanent labor certification.

1. Signature *	2. Date Signed *
	03/18/2026

C. Attorney or Agent Declaration

I declare under penalty of perjury that I am an attorney for the employer, or that I am an employee of, or hired by, the employer listed in Section C of the Form ETA-9089, and that I have been designated by that employer in accordance with 20 CFR 656.10(b) to act on its behalf in connection with this application.

I hereby certify that I have provided to the employer the entire Form ETA-9089, appendices, and all supporting documentation for review and to the best of my knowledge the information contained herein is true and accurate, including the employer's declaration regarding activities that I have undertaken on the employer's behalf in connection with this application. *I understand that to knowingly and/or willfully furnish materially false information in the preparation of this form and any supplement hereto or to aid, abet, or counsel another to do so is a federal offense punishable by fines, imprisonment, or both (18 U.S.C. 2, 1001, 1546, 1621).*

1. Attorney or Agent's Last (family) Name *	2. First (given) Name *	3. Middle Initial §
HAVERROTH SILVA	Otavio	N/A
4. Firm/Business Name § HS Law Corp		
5. Signature *		6. Date Signed * 03/18/2026

D. Employer Declaration

I hereby designate the agent or attorney identified in Section C (if any) of the Form ETA-9089 to represent me for the purpose of labor certification and, by virtue of my signature in Field 5 below, **I take full responsibility** for the accuracy of any representations made by my agent or attorney, and my designated preparer identified in Section C above, on every page of the Form ETA-9089, including all appendices, and documentation supporting this application.

I declare under penalty of perjury that I have read and reviewed this application, including every page of the Form ETA-9089, appendices, and supporting documentation, and that to the best of my knowledge the information contained therein is true and accurate. *I understand that to knowingly and/or willfully furnish materially false information in the preparation of this form and any supplement thereto or to aid, abet, or counsel another to do so is a federal offense punishable by fines, imprisonment, or both (18 U.S.C. 2, 1001, 1546, 1621).*

1. Last (family) Name *	2. First (given) Name *	3. Middle Initial §
4. Title *		
5. Signature *		6. Date Signed *

For Public Burden Statement, see the Instructions for Form ETA-9089.

PERM Case Number: _____ Case Status: _____ Determination Date: _____ Expiration Date: _____

OMB Approval: 1205-0451
Expiration Date:02/28/2029

Application for Permanent Employment Certification
Form ETA-9089 – Appendix A: Foreign Worker Information
U.S. Department of Labor

FOREIGN WORKER INFORMATION

A. Foreign Worker Contact Information

1. Foreign Worker's Last (family) Name * RAMOS APOLINARIO		
2. Foreign Worker's First (given) Name * Rafael		
3. Foreign Worker's Middle Name(s) * N/A		
4. Address 1 *(current)* * 600 Fausto Pietrobom Ave		
5. Address 2 *(apartment/suite/floor and number)* § Block Q, Lot 2		
6. City * Paulinia	7. State * N/A	8. Postal Code * 13145189
9. Country * Brazil	10. Province § Sao Paulo	
11. Date of Birth *(mm/dd/yyyy)* * 04/06/1989	12. Class of Admission * B1/B2	13. Alien Registration Number (A#) (if applicable) * N/A
14. Country of Birth * Brazil		
15. Country of Citizenship or Nationality * Brazil		

B. Foreign Worker Education §

a. Educational Attainment Information 1

1. Education: U.S. Diploma/Degree attained relevant to the job opportunity ☐ None ☐ High School/GED ☐ Associate ■ Bachelor's ☐ Master's ☐ Doctorate (PhD) ☐ Other Degree (JD, MD, etc.)	
1a. If "Other Degree" in question 1, specify the diploma/degree attained	
1b. Specify major(s) and/or field(s) of study (may list more than one related major and more than one field) Electrical Engineering with Emphasis in Telecommunications	
1c. Name of Institution that issued the degree/diploma Santa Cecilia University (UNISANTA)	
1d. Name of Country of institution identified in question 1c Brazil	1e. Month/year attained (*mm/yyyy*) 12/2011

b. Educational Attainment Information 2

1. Education: U.S. Diploma/Degree attained relevant to the job opportunity ☐ None ☐ High School/GED ☐ Associate ☐ Bachelor's ☐ Master's ☐ Doctorate (PhD) ☐ Other Degree (JD, MD, etc.)	
1a. If "Other Degree" in question 1, specify the diploma/degree attained	
1b. Specify major(s) and/or field(s) of study (may list more than one related major and more than one field)	
1c. Name of Institution that issued the degree/diploma	
1d. Name of Country of Institution identified in question 1c	1e. Month/year attained (*mm/yyyy*)

PERM Case Number: _____ Case Status: _____ Determination Date: _____ Expiration Date: _____

***B. Foreign Worker Education** (continued)*

c. Educational Attainment Information 3

1. Education: U.S. Diploma/Degree attained relevant to the job opportunity ☐ None ☐ High School/GED ☐ Associate ☐ Bachelor's ☐ Master's ☐ Doctorate (PhD) ☐ Other Degree (JD, MD, etc.)	
1a. If "Other Degree" in question 1, specify the diploma/degree attained	
1b. Specify major(s) and/or field(s) of study (may list more than one related major and more than one field)	
1c. Name of Institution that issued the degree/diploma	
1d. Name of Country of Institution identified in question 1c	1e. Month/year attained (*mm/yyyy*)

d. Educational Attainment Information 4

1. Education: U.S. Diploma/Degree attained relevant to the job opportunity ☐ None ☐ High School/GED ☐ Associate's ☐ Bachelor's ☐ Master's ☐ Doctorate (PhD) ☐ Other Degree (JD, MD, etc.)	
1a. If "Other Degree" in question 1, specify the diploma/degree attained	
1b. Specify major(s) and/or field(s) of study (may list more than one related major and more than one field)	
1c. Name of Institution that issued the degree/diploma	
1d. Name of Country of Institution identified in question 1c	1e. Month/year attained (*mm/yyyy*)

e. Educational Attainment Information 5

1. Education: U.S. Diploma/Degree attained relevant to the job opportunity ☐ None ☐ High School/GED ☐ Associate's ☐ Bachelor's ☐ Master's ☐ Doctorate (PhD) ☐ Other Degree (JD, MD, etc.)	
1a. If "Other Degree" in question 1, specify the diploma/degree attained	
1b. Specify major(s) and/or field(s) of study (may list more than one related major and more than one field)	
1c. Name of Institution that issued the degree/diploma	
1d. Name of Country of Institution identified in question 1c	1e. Month/year attained (*mm/yyyy*)

C. Foreign Worker Training Qualifications §

a. Training, Certification(s), and/or License(s) Information 1

1. Name of Institution/School/Training provider Regional Council of Engineering and Agriculture (CREA)
1a. Name of training, coursework, experience received Professional License

1b. Training/Certifications/licenses attained (if applicable) 2622579454		
1c. Start date of training (*mm/yyyy*)	1d. End date of training (*mm/yyyy*)	1e. Month/year awarded (*mm/yyyy*)

b. Training, Certification(s), and/or License(s) Information 2

1. Name of Institution/School/Training provider Check Point		
1a. Name of training, coursework, experience received CCSE - R77		
1b. Training/Certifications/Licenses attained (if applicable) Check Point Certified Security Expert		
1c. Start date of training (*mm/yyyy*)	1d. End date of training (*mm/yyyy*)	1e. Month/year awarded (*mm/yyyy*) 2014

c. Training, Certification(s), and/or License(s) Information 3

1. Name of Institution/School/Training provider Check Point		
1a. Name of training, coursework, experience received CCSE - R75		
1b. Training/certifications/licenses attained (if applicable) Check Point Certified Security Expert		
1c. Start date of training (*mm/yyyy*)	1d. End date of training (*mm/yyyy*)	1e. Month/year awarded (*mm/yyyy*) 2013

D. Foreign Worker Training Qualifications §

a. Skills, Abilities, and Proficiencies 1

1. Name of Employer/Institution/School/Training Provider	
1a. Country	1b. State, Territory, or Province
1c. Description of specific skills, abilities, and/or proficiencies the foreign worker possesses or attained, which help establish whether the foreign worker meets the requirements identified for the job opportunity *(up to 1,500 characters)*	

b. Skills, Abilities, and Proficiencies 2

1. Name of Employer/Institution/School/Training Provider	
1a. Country	1b. State, Territory, or Province
1c. Description of specific skills, abilities, and/or proficiencies the foreign worker possesses or attained, which help establish whether the foreign worker meets the requirements identified for the job opportunity *(up to 1,500 characters)*	

E. Foreign Worker Work Experience §

a. Work Experience 1

1. Employer Name			
iSmart Home			
1a. Address 1			
600 Fauto Pietrobom Ave			
1b. Address 2			
Block Q, Lot 2			
1c. City or Town			1d. Postal Code
Paulinia			13145189
1e. Country		1f. State, Territory, or Province	
Brazil		Sao Paulo	
1g. Job Title			
Founder and Technical Director			
1h. Start Date *(mm/yyyy)*	1i. End Date *(mm/yyyy)*	1j. Present	1k. Hours Worked Per Week
07/2019	Present	■ Yes ☐ No	40

1l. Job Duties: Specify details of the job (work tasks performed, use of tools/equipment, supervision, etc.) (*up to 3,500 characters*)

Founded and served as the technical lead for iSmart Home, establishing the technological vision, quality standards, and deployment strategies for home automation.
Designed and implemented comprehensive automation projects, including smart lighting, device control, and systems integration.
Managed the full project lifecycle from initial requirements gathering and architecture definition to installation, testing, and final delivery.
Coordinated technical teams and partners, ensuring tasks were executed according to industry best practices and technical standards.
Validated and integrated various technologies—such as Zigbee, Z-Wave, and Wi-Fi—to ensure system interoperability and reliability.
Analyzed and mitigated technical and security risks for IoT devices and residential networks to protect user data.
Provided advanced technical support and troubleshooting to optimize delivered home automation solutions.
Delivered over 100 customized projects focused on improving energy efficiency, property security, and the overall end-user experience.

For Public Burden Statement, see the Instructions for Form ETA-9089.

OMB Approval: 1205-0451
Expiration Date: 02/28/2029

SUPPLEMENTAL INFORMATION

A. Supplemental Information 1 §

1. Section and Item Number	C	1a. Section Name or Category of Supplemental Information	**Foreign Worker Training Qualifications**

1b. Supplemental Information. *(up to 1,500 characters)*

Training, Certifications, and/or License Information
Name of institution: Check Point
Name of training: CCSA – R75 (Certified Security Administrator)
Month/year awarded: 2012

B. Supplemental Information 2 §

1. Section and Item Number	C	1a. Section Name or Category of Supplemental Information	**Foreign Worker Training Qualifications**

1b. Supplemental Information. *(up to 1,500 characters)*

Training, Certifications, and/or License Information
Name of institution: Check Point
Name of training: BCCPP (Blue Coat Certified Proxysg Professional)
Month/year awarded: 2013

For Public Burden Statement, see the Instructions for Form ETA-9089.

OMB Approval: 1205-0451
Expiration Date: 02/28/2029

SUPPLEMENTAL INFORMATION

A. Supplemental Information 1 §

1. Section and Item Number	C	1a. Section Name or Category of Supplemental Information	**Foreign Worker Training Qualifications**

1b. Supplemental Information. *(up to 1,500 characters)*

Training, Certifications, and/or License Information
Name of institution: Check Point
Name of training: WSGA – 201 V7.6 (Websense Web Security Gateway Anywhere)
Month/year awarded: 2012

B. Supplemental Information 2 §

1. Section and Item Number	C	1a. Section Name or Category of Supplemental Information	**Foreign Worker Training Qualifications**

1b. Supplemental Information. *(up to 1,500 characters)*

Training, Certifications, and/or License Information
Name of institution: Check Point
Name of training: DSS – 201 V7.6 (Websense Data Security Suite)
Month/year awarded: 2012

For Public Burden Statement, see the Instructions for Form ETA-9089.

OMB Approval: 1205-0451
Expiration Date: 02/28/2029

SUPPLEMENTAL INFORMATION

A. Supplemental Information 1 §

1. Section and Item Number	C	1a. Section Name or Category of Supplemental Information	**Foreign Worker Training Qualifications**

1b. Supplemental Information. *(up to 1,500 characters)*

Training, Certifications, and/or License Information
Name of institution: Exin
Name of training: ISO/IEC 27002 Foundation – Exin
Month/year awarded: 2015

B. Supplemental Information 2 §

1. Section and Item Number	C	1a. Section Name or Category of Supplemental Information	**Foreign Worker Training Qualifications**

1b. Supplemental Information. *(up to 1,500 characters)*

Training, Certifications, and/or License Information
Name of institution: HDI
Name of training: Support Center Analyst (HDI-SCA)
Month/year awarded: 2011

For Public Burden Statement, see the Instructions for Form ETA-9089.

SUPPLEMENTAL INFORMATION

A. Supplemental Information 1 §

1. Section and Item Number	C	1a. Section Name or Category of Supplemental Information	**Foreign Worker Training Qualifications**

1b. Supplemental Information. *(up to 1,500 characters)*

Training, Certifications, and/or License Information
Name of institution: Cisco
Name of training: CCNA Certification Preparatory Course
Month/year awarded: 12/2011

B. Supplemental Information 2 §

1. Section and Item Number	C	1a. Section Name or Category of Supplemental Information	**Foreign Worker Training Qualifications**

1b. Supplemental Information. *(up to 1,500 characters)*

Training, Certifications, and/or License Information
Name of institution: A.I.M.E
Name of training: Microeletronics and Chip Fabrication
Month/year awarded: 08/2008

For Public Burden Statement, see the Instructions for Form ETA-9089.

SUPPLEMENTAL INFORMATION

A. Supplemental Information 1 §

1. Section and Item Number	E	1a. Section Name or Category of Supplemental Information	Foreign Worker Work Experience

1b. Supplemental Information. *(up to 1,500 characters)*

Work Experience
Employer name: Ranking BR
Address of Employer: 600 Fausto Pietribom Ave. Paulinia, Sao Paulo/Brazil 13145189
Job title: Founder and Developer
Start date – End date: 03/2024 – Present
Job duties: Founded and serve as technical lead of Ranking BR, defining product vision, system architecture, and technical standards.
Plan and oversee development of a beach tennis match management and analytics platform, coordinating the developer team.
Design backend architecture, APIs, database, and cloud infrastructure to ensure scalability, security, and performance.
Specify business rules, data flows, and scoring/ranking algorithms for regional and national levels, guiding implementation.
Monitor and validate technical deliverables for functional compliance, code quality, and platform stability.
Make critical technical decisions throughout the product lifecycle from planning to deployment and ongoing evolution.

B. Supplemental Information 2 §

1. Section and Item Number	E	1a. Section Name or Category of Supplemental Information	Foreign Worker Work Experience

1b. Supplemental Information. *(up to 1,500 characters)*

Work Experience
Employer name: EZ-Security
Address of Employer: 1069 Gomes de Carvalho St. 42. Sao Paulo – Sao Paulo/Brazil 04547004
Job title: Information Security Analyst
Start date – End date: 08/2013 – 03/2018
Job duties: Managed high-availability corporate security infrastructures and designed perimeter protection for large institutional clients.
Implemented and supported enterprise firewalls, proxies, and antivirus solutions from Check Point, Forcepoint, and Blue Coat.
Led the architecture, configuration, and advanced troubleshooting of security policies, VPNs, and internet access controls.
Executed risk analyses, incident response, and technical documentation for critical public sector infrastructures.
Coordinated with internal and client IT teams to align technical delivery with corporate security standards.
Enhanced client security maturity by standardizing best practices, reducing downtime, and mitigating cyber threats.

For Public Burden Statement, see the Instructions for Form ETA-9089.

SUPPLEMENTAL INFORMATION

A. Supplemental Information 1 §

1. Section and Item Number	E	1a. Section Name or Category of Supplemental Information	Foreign Worker Work Experience

1b. Supplemental Information. *(up to 1,500 characters)*

Work Experience
Employer name: Etek Novared
Address of Employer: 473, Mateus Grou St. 5 floor. Sao Paulo/Sao Paulo Brazil 05406150
Job title: Information Security Analyst
Start date – End date: 10/2011 – 07/2013
Job duties: Administered corporate information security for large-scale critical infrastructures, including clients like Banco Bradesco.
Implemented and supported Check Point and Fortinet firewalls, Blue Coat proxies, and VPN tunnels.
Managed Microsoft Active Directory and Windows Server environments, integrating core security controls.
Resolved complex security, connectivity, and performance issues through advanced troubleshooting in production.
Developed and reviewed network access rules, content filters, and technical documentation for incident response.
Collaborated with internal and client teams to standardize security best practices and improve service continuity.

B. Supplemental Information 2 §

1. Section and Item Number		1a. Section Name or Category of Supplemental Information	

1b. Supplemental Information. *(up to 1,500 characters)*

For Public Burden Statement, see the Instructions for Form ETA-9089.

SUMMARY OF COVER LETTER

Petitioner: **APOLINARIO, Rafael Ramos**
Type of Petition: **I-140, EB-2 National Interest Waiver**
Classification Sought: **Immigration and Nationality Act 203(b)(2)(B)**

This petition is submitted on behalf of **Mr. Rafael Ramos Apolinario**, a telecommunications engineer specializing in technology integration, with extensive experience in cybersecurity, network infrastructure, and smart automation systems. **He proposes to establish and lead iSmart Place**, an initiative focused on providing specialized services in smart automation, secure network infrastructure, IoT integration, and the design and implementation of connected digital environments for residential and commercial properties in the United States. Mr. Apolinario's petition seeks an exemption from the labor certification requirement under Matter of Dhanasar, 26 I&N Dec. 884 (AAO 2016), as his qualifications and proposed endeavor fulfill the three-prong test for a National Interest Waiver:

1. **Substantial Merit and National Importance:** The initiative proposed by Mr. Apolinario supports the modernization of digital infrastructure, the implementation of secure and integrated technological systems, and the enhancement of safety and operational efficiency across residential and commercial environments. By contributing to the development of secure network architectures, smart automation systems, and connected environments, the proposed endeavor aligns with U.S. national priorities related to cybersecurity, infrastructure protection, technological advancement, and public safety, thereby demonstrating substantial merit and national importance;
2. **Well-Positioned to Advance the Proposed Endeavor: Mr. Apolinario holds a degree in Telecommunications Engineering**, supported by professional certifications in cybersecurity, network infrastructure, and information security, and has developed extensive professional experience in complex technological environments. His background includes the implementation of secure infrastructure for government systems, enterprise cybersecurity projects, and integrated automation solutions for residential and commercial environments, including the execution of over one hundred automation and infrastructure projects. His documented record of success, structured Business Plan (Exhibit C.I.), financial capacity, and independent testimonial evidence from industry professionals and clients confirm that he is well-positioned to successfully advance the proposed initiative in the United States;
3. **Balancing of Benefits to the United States:** As the founder of iSmart Place, Mr. Apolinario will lead an independent, technology-driven initiative providing services across multiple clients and sectors. Given the entrepreneurial and multi-organizational nature of the proposed endeavor, which involves infrastructure integration, cybersecurity implementation, and smart environment development, the labor certification process is impractical. Waiving this requirement serves the national interest by enabling the timely implementation of services that enhance infrastructure security, technological efficiency, and public safety in the United States.

Considering these factors, **Mr. Rafael Ramos Apolinario** fully satisfies the requirements for a National Interest Waiver. We respectfully request a thorough review of the accompanying cover letter and supporting documentation, which collectively provide substantial evidence of his qualifications and the national importance of his proposed endeavor. A favorable adjudication of this Form I-140 petition is warranted in recognition of Mr. Apolinario's contributions to secure digital infrastructure, smart automation systems, and the advancement of technology-driven solutions in the United States.

Thank you for your attention to this matter.
Sincerely,

Otavio Haverroth Silva
California Bar # 343486
San Diego, CA - PO Box 90487

April 03, 2026.

VIA USPS

USCIS
Attn: I-140
P.O. Box 660128
Dallas, TX 75266-0128

Ref: I-140 Immigrant Visa Self-Petition of Mr. Rafael Ramos Apolinario - Request for National Interest Waiver under the EB-2 Classification

STEM - CIP 14.1000 – Electrical, Electronics, and Communications Engineering

Dear Immigration Officer,

Please note that our firm represents Mr. Rafael Ramos Apolinario (hereinafter "Mr. Apolinario") in his I-140 immigrant visa self-petition under the EB-2 category. We respectfully request his classification as a professional holding an advanced degree, and we seek a waiver of the job offer and labor certification requirements pursuant to a National Interest Waiver (NIW), as provided under section 203(b)(2)(B)(ii) of the Immigration and Nationality Act and as interpreted by the USCIS in *Matter of Dhanasar*, 26 I&N Dec. 884 (AAO 2016).

Mr. Apolinario is a telecommunications engineer specializing in technology integration, **with over a decade of progressive experience** in information security, network infrastructure, and smart automation systems. **He holds a bachelor's degree** in Electrical Engineering with an emphasis in Telecommunications, **equivalent to a U.S. Bachelor of Science in Electrical Engineering**. Throughout his career, he has developed and implemented secure systems architecture, integrated IoT technologies, and led the execution of large-scale automation and infrastructure projects across residential and commercial environments. **He is also the founder of a technology integration company in Brazil**, through which he has consistently delivered automation and infrastructure solutions in real-world settings, **demonstrating a strong record of technical execution and entrepreneurial leadership.**

Through his proposed endeavor, Mr. Apolinario will establish and lead iSmart Place, a technology integration company to be based in Orlando, Florida, focused on smart automation systems, secure network infrastructure, IoT integration, and the design and implementation of connected environments for residential and commercial properties, applying consistent engineering methodologies that enable implementation across multiple projects and settings. Under the framework defined in Matter of Dhanasar, the Petitioner will demonstrate that:

- **His proposed endeavor has substantial merit and national importance**, particularly in supporting the modernization of digital infrastructure in residential and commercial environments, improving the security, efficiency, and interoperability of connected systems, strengthening network infrastructure that enables the reliable operation of automation and IoT technologies, and

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promoting the secure integration of smart systems across properties in the United States – **Section 3.1**;

● **He is well-positioned to advance this endeavor** based on his academic background in Electrical Engineering and over a decade of progressive experience in telecommunications engineering, cybersecurity, network infrastructure, and automation systems, during which he assumed increasing levels of technical responsibility and leadership. His expertise includes designing secure connectivity environments, integrating IoT technologies, implementing cybersecurity-focused architectures, and leading the execution of over one hundred automation and infrastructure projects across residential and commercial environments. He is also the founder of a technology integration company in Brazil, through which he has consistently implemented automation and infrastructure solutions in real-world settings, demonstrating a proven ability to successfully execute the proposed endeavor – **Section 3.2**;

● **On balance, it is beneficial to the United States to waive the job offer and labor certification requirements**, as this will allow for the timely implementation of a technology-driven infrastructure integration model that supports the secure deployment of connected systems, improves operational efficiency in modern properties, and contributes to the advancement of reliable and secure digital infrastructure across the United States – **Section 3.3**.

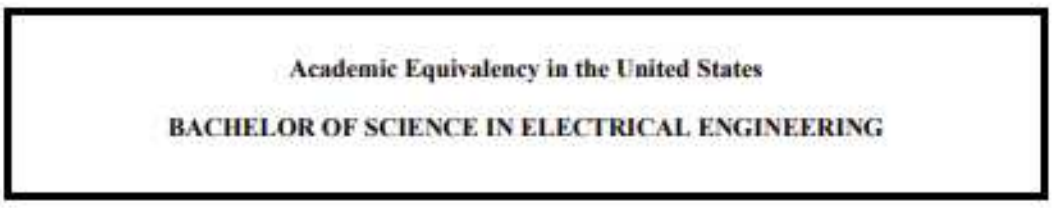
The evidence presented with this petition will demonstrate, **by a preponderance of the evidence**, that the endeavor proposed by Mr. Apolinario serves the national interest of the United States and satisfies all the requirements of the EB-2 National Interest Waiver standard.

1. THE EB-2 CLASSIFICATION

1.1 ADVANCED DEGREE

To qualify as a professional with advanced training in the EB-2 category, the petitioner must demonstrate possession of a bachelor's degree or its foreign equivalent. Mr. Apolinario fully meets the regulatory requirements of this classification through his academic qualifications, combined with more than five years of progressive professional experience in the field of telecommunications engineering, information security, and network infrastructure.

Mr. Apolinario's academic credentials were submitted to an evaluation performed by Carnegie Evaluations LLC. The evaluation determined that **his education in Brazil is equivalent to a U.S. degree.** Specifically, it concluded that his academic qualifications are equivalent to a "**Bachelor of Science in Electrical Engineering from an accredited institution of higher education in the United States."** (Exhibit B). This evaluation underscores the validity and relevance of Mr. Apolinario's educational background in meeting the advanced degree requirements for the EB-2 immigrant preference category.


Academic Equivalency in the United States

BACHELOR OF SCIENCE IN ELECTRICAL ENGINEERING

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In addition to his formal academic training, Mr. Apolinario **has more than ten years of progressive post-graduation experience in telecommunications engineering**, including extensive professional roles of increasing responsibility in cybersecurity, network infrastructure, automation systems, and technology integration. His experience includes the design and implementation of secure network architectures, integration of IoT systems, execution of automation projects across residential and commercial environments, and technical leadership in infrastructure security projects involving institutional and corporate environments.

This experience, which exceeds the five-year requirement, confirms his eligibility as a member of the profession holding an advanced degree, pursuant to 8 C.F.R. § 204.5(k)(2).

Attached are his resume and supporting documentation **(Exhibits A and B)**, summarized below:

• **From July 2019 to the present** – Founder and Technical Director, iSmart Home: Mr. Apolinario is responsible for the technical leadership, system architecture design, and full-cycle implementation of smart automation and network infrastructure projects for residential and commercial environments. His role includes planning and executing integrated automation systems, managing structured networks, coordinating technical teams, ensuring interoperability of IoT technologies such as Zigbee, Z-Wave, and Wi-Fi, and implementing cybersecurity measures to protect connected environments. He has led the execution of more than one hundred customized automation projects, overseeing all stages from system design to final delivery and ongoing optimization.

• **From March 2024 to the present –** Founder and Technical Lead, Ranking BR: He is responsible for defining the system architecture, backend infrastructure, APIs, and cloud environment of a digital platform for sports data management. His responsibilities include coordinating development teams, establishing data processing logic, ensuring system scalability and performance, and supervising the technical lifecycle of the platform, including deployment and continuous improvement.

• **From February 2026 to the present** – Partner and Administrator, Humanitech Inteligência Artificial, Automação e Sistemas LTDA: Mr. Apolinario contributes to the development and management of technology solutions focused on artificial intelligence, automation, and advanced digital systems, expanding his expertise in data-driven technologies and intelligent infrastructure environments.

• **From August 2013 to March 2018** – Information Security Analyst, EZ-Security: He was responsible for designing and implementing cybersecurity architectures in high-availability environments, including firewall configuration, proxy systems, VPNs, and secure network infrastructure. His role included risk assessment, incident response support, and coordination with technical teams and institutional clients, contributing to the protection of critical infrastructure environments.

• **From October 2011 to July 2013** – Information Security Analyst, Etek Novared: He managed corporate information security environments, including firewall and proxy implementation, VPN configuration, and network access control. His responsibilities included troubleshooting, policy development, and supporting enterprise IT infrastructures, contributing to improved system stability and security in complex environments.

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Thus, Mr. Apolinario has demonstrated that he has over five years of progressive post-baccalaureate experience in his field of expertise and that he qualifies as a member of the advanced degree professions, thus meeting the requirements for EB-2 preference.

Under 8 C.F.R. § 204.5(k)(3)(i)(B), a beneficiary can satisfy the advanced degree requirement by holding either a:

- U.S. master's degree or higher, or a foreign degree evaluated to be the equivalent of a U.S. master's degree or higher; or
- U.S. bachelor's degree, or foreign degree evaluated to be the equivalent of a U.S. bachelor's degree, plus 5 years of progressive, post-degree work experience

Mr. Apolinario meets the advanced degree requirement, as set forth under Section 203(b)(2) of the Immigration and Nationality Act (INA) and 8 C.F.R. § 204.5(k)(3)(i)(B), **through his foreign academic credential equivalent to a U.S. Bachelor of Science in Electrical Engineering, combined with more than five years of progressive professional experience following completion of his degree** in positions of increasing responsibility within telecommunications engineering, information security, network infrastructure, and automation systems.

Although eligibility for the EB-2 category requires meeting either the advanced degree criterion or the exceptional ability criterion, this petition is primarily based on Mr. Apolinario's qualifications as a professional holding an advanced degree. Alternatively, the evidence also demonstrates that he meets the standard of exceptional ability, further confirming his eligibility for the EB-2 classification.

2. THE PROPOSED ENDEAVOR

Mr. Apolinario proposes to establish and lead iSmart Place, a technology integration company to be established in Orlando, Florida, specializing in smart automation systems, secure network infrastructure, IoT integration, and the design and implementation of connected digital environments for residential and commercial properties (Exhibit C.I.).

Through this initiative, he will support the modernization of residential and commercial environments in the United States by improving the efficiency, security, and interoperability of digital infrastructure systems associated with connected properties. His firm will implement structured, engineering-driven solutions focused on system architecture design, secure network deployment, automation integration, and cybersecurity-oriented configurations, ensuring that technological environments are implemented in alignment with technical standards, operational stability, and long-term performance requirements.

Additionally, his work will contribute to strengthening digital infrastructure systems that support connected environments, including secure connectivity, system integration, and remote monitoring capabilities, while promoting reliable, scalable, and secure implementation practices within the smart infrastructure and automation sector.

The company's mission is to design and implement integrated automation and digital infrastructure systems that enhance security, energy management, and operational efficiency in modern properties.

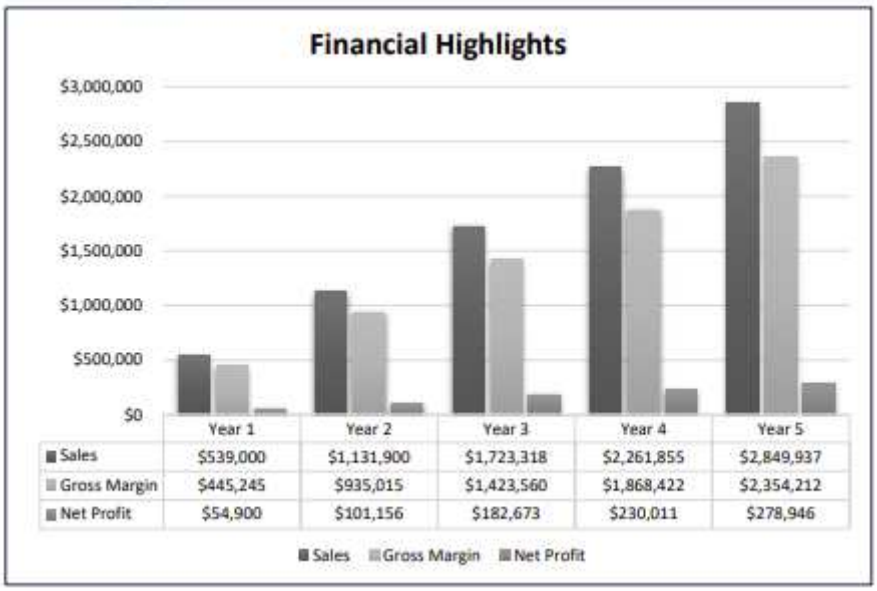
According to the Business Plan (Exhibit C.I), iSmart Place will provide the following core services:

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- **1. Intelligent Automation Systems:** iSmart Place will design and implement automation solutions for residential and commercial properties, integrating lighting systems, environmental controls, sensors, and centralized control platforms. These solutions replace fragmented systems with unified automation environments that improve comfort, energy management, and operational efficiency.
- **2. Secure Network Infrastructure and Connectivity:** The company will design and deploy structured cabling systems, high-performance wireless networks, and secure connectivity environments. This includes routers, switches, network segmentation, and secure remote access configurations that support stable connectivity for automation systems and IoT devices.
- **3. IoT Integration and System Architecture:** iSmart Place will integrate smart devices using interoperable technologies such as Zigbee, Z-Wave, Wi-Fi, and Matter protocols. The company will apply cybersecurity-focused design principles to ensure secure configuration and long-term operational stability of connected systems.
- **4. Integrated Security and Monitoring Systems:** The company will deploy electronic security systems including surveillance cameras, access control technologies, alarms, and remote monitoring platforms. These systems will operate within secure network environments to strengthen safety and operational oversight.
- **5. Smart Infrastructure for Specialized Environments:** Automation and connectivity systems may also be implemented in specialized operational environments, including healthcare facilities and technology-enabled hospitality properties where reliable connectivity and controlled access infrastructure are essential.
- **6. Modernization and Retrofit Solutions:** iSmart Place will upgrade existing properties through infrastructure modernization services that integrate automation and connectivity technologies without major structural renovation.
- **7. Infrastructure Planning for New Developments:** The company will collaborate with builders and developers during construction planning phases to integrate structured networks and automation systems from the initial design stage.
- **8. Maintenance and System Optimization:** Post-installation services will include monitoring, software updates, technical maintenance, and system optimization to ensure long-term performance and cybersecurity protection.

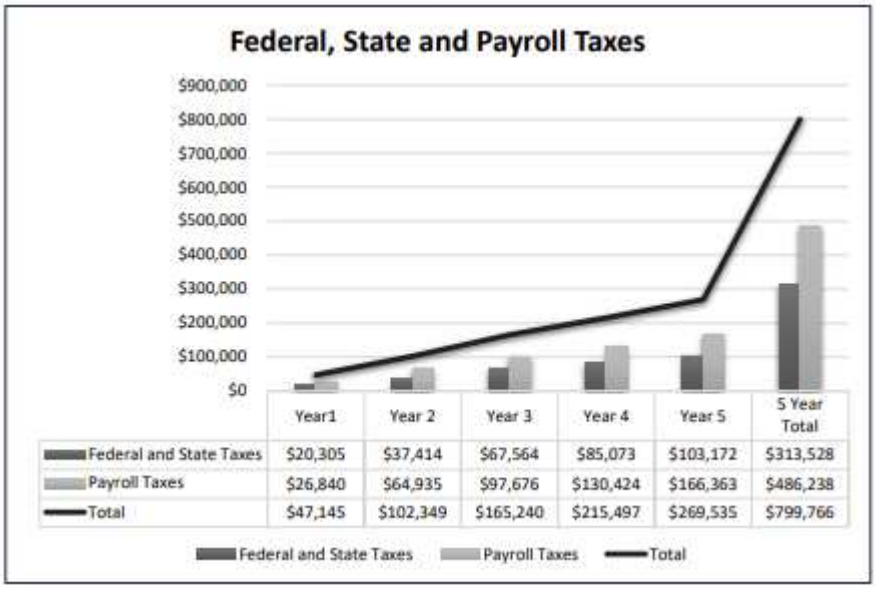
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Furthermore, iSmart Place's projected growth underscores its economic impact. With sales expected to grow from $539,000 in the first year to approximately $2,849,937 in the fifth year, and a substantial increase in gross margins and net profits, the company is poised to become a significant contributor to the U.S. economy. **The company's expansion strategy, which includes establishing operational centers across the country, further underscores its commitment to promoting regional and national economic development.**



	Year 1	Year 2	Year 3	Year 4	Year 5
Sales	$539,000	$1,131,900	$1,723,318	$2,261,855	$2,849,937
Gross Margin	$445,245	$935,015	$1,423,560	$1,868,422	$2,354,212
Net Profit	$54,900	$101,156	$182,673	$230,011	$278,946

The company's projected financial performance will generate substantial public revenue contributions across multiple tax categories, including federal income tax, state business taxes, and employment-related obligations such as Social Security, Medicare, and unemployment insurance. Over five years, **federal and state tax contributions are expected to total $313,528**, while **payroll taxes will amount to $486,238**, reflecting iSmart Place's expanding workforce and compensation base.



	Year1	Year 2	Year 3	Year 4	Year 5	5 Year Total
Federal and State Taxes	$20,305	$37,414	$67,564	$85,073	$103,172	$313,528
Payroll Taxes	$26,840	$64,935	$97,676	$130,424	$166,363	$486,238
Total	$47,145	$102,349	$165,240	$215,497	$269,535	$799,766

Moreover, iSmart Place's business plan foresees significant job creation and economic benefits. **The company's hiring plan includes increasing its workforce from five (5) professionals in the first year to twenty-one (21) in the fifth year**. This growth, driven by increasing demand for iSmart Place's financial planning, analytics, and enterprise systems integration services, is expected to contribute substantially to local and national employment.

Personnel Plan					
	Year 1	Year 2	Year 3	Year 4	Year 5
General Manager & Telecommunications Engineer - Mr. Rafael Ramos Apolinario	1	1	1	1	1
Automation Technician	1	1	2	3	4
Network & IT Technician	1	2	2	3	4
Junior Automation Technician	0	1	2	3	4
Senior Smart Infrastructure Engineer	0	1	1	1	1
Marketing & Digital Strategy Specialist	1	1	1	1	1
Administrative & Operations Assistant	0	1	1	1	1
Sales & Business Development Representative	1	1	2	3	4
Commercial Project Manager	0	0	1	1	1
Total People	**5**	**9**	**13**	**17**	**21**

Additionally, through ongoing operational expenditures, such as procurement of technology equipment, acquisition of automation and networking components, engagement of technical services, and general business operations, iSmart Place will generate secondary economic activity and tax contributions through its suppliers and commercial partners.

These direct and indirect economic contributions represent a meaningful reinvestment into the U.S. economy. **They further illustrate how the proposed endeavor aligns with national economic priorities and contributes to long-term, sustainable development, particularly within the technology infrastructure, smart automation, and cybersecurity sectors**.

In summary, iSmart Place will address key operational needs related to the modernization and secure integration of digital infrastructure in residential and commercial environments, including system interoperability, secure network architecture, automation implementation, and long-term infrastructure reliability, supporting the advancement of connected environments across the United States. Further details regarding the company's strategy and its national impact are provided in the Business Plan (Exhibit C.I.) and will be discussed in greater detail in the following sections, which address the substantial merit and national importance of the proposed endeavor.

3. NATIONAL INTEREST WAIVER
Framework Under *Matter of Dhanasar*

The national interest waiver (NIW) provides a pathway for qualified individuals to forgo the labor certification and job offer process when their contributions promise significant benefits to the United States. Under section 203(b)(2)(B)(ii) of the Immigration and Nationality Act, and pursuant to 8 C.F.R. § 204.5(k)(4)(ii), USCIS may waive these requirements when it is determined that doing so is in the national interest.

In *Matter of Dhanasar*, 26 I&N Dec. 884 (AAO 2016), USCIS introduced a modernized, three-prong framework for evaluating NIW eligibility. This framework requires that the petitioner demonstrate:

1. The First Prong – endeavor has substantial merit and national importance – reviews the importance of the field and the specific endeavor the petitioner aims to undertake.
2. The Second Prong– the individual is well-positioned to advance the endeavor – reviews the beneficiary's credentials.
3. The Third Prong – beneficial to the U.S. to waive the job offer and labor certification requirement – reviews the national interest.

As will be detailed in the following sections, **Mr. Apolinario** satisfies all three prongs of the *Dhanasar framework:*

- **The proposed endeavor**, through the launch of iSmart Place, to provide specialized services in smart automation systems, secure network infrastructure, IoT integration, and the design and implementation of connected digital environments for residential and commercial properties, has substantial merit and clear national importance, given its direct alignment with U.S. priorities related to digital infrastructure modernization, cybersecurity, and the secure integration of connected technologies.

- **He is well-positioned to lead this proposed endeavor**, bringing with him more than ten years of professional experience in telecommunications engineering, information security, network infrastructure, and automation systems, including his work designing secure connectivity environments, integrating IoT technologies, implementing cybersecurity-focused architectures, and leading the execution of automation and infrastructure projects across residential and commercial environments.

- **On balance, granting the waiver of the job offer and labor certification requirements is in the best interest of the United States,** as Mr. Apolinario's initiative supports the secure implementation of connected systems, improves the efficiency and reliability of digital infrastructure, and contributes to the advancement of technology-driven environments across residential and commercial sectors in the United States.

Accordingly, this petition demonstrates through documentary evidence, expert letters, and the attached business plan **(Exhibit C.I)** that Mr. Apolinario's proposed endeavor fully satisfies the *Matter of Dhanasar* framework and qualifies for a *National Interest Waiver.*

3.1 <u>First PRONG:</u>
The Proposed Endeavor has Substantial Merit and National Importance

Under *Matter of Dhanasar*, the "national importance" of an endeavor is not limited by geographic scope but is assessed by its potential to address issues of national relevance. Local or regional projects can qualify if they address matters that have broader implications for the United States.

The proposed endeavor, led by Mr. Apolinario through iSmart Place, possesses substantial merit and national importance. The company will support the modernization of residential and commercial environments by providing smart automation systems, secure network infrastructure, IoT integration, and the design and implementation of connected digital environments. By

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improving the security, interoperability, and operational efficiency of digital infrastructure associated with connected properties, the proposed endeavor contributes to the advancement of reliable and secure technological systems that support modern infrastructure across the United States.

His endeavor aims to improve the integration and performance of automation systems, enhance the implementation of secure network architectures, support the reliable operation of connected devices, and promote structured, cybersecurity-oriented approaches to digital infrastructure deployment. In doing so, it contributes to strengthening technological resilience, reducing vulnerabilities in connected environments, and supporting the continued evolution of smart infrastructure across residential and commercial sectors in the United States.

3.1.1 BUSINESS PLAN

A detailed description of the proposed endeavor and why it is of substantial merit:

The proposed endeavor by Mr. Apolinario consists of the creation of iSmart Place, a technology integration company to be established in Orlando, Florida, focusing on smart automation systems, secure network infrastructure, IoT integration, and the design and implementation of connected digital environments for residential and commercial properties. As described in the Business Plan (Exhibit C.I.), the company will provide specialized technology integration services to support the modernization of properties, including system architecture design, structured network deployment, automation integration, cybersecurity-oriented configurations, and ongoing technical support, with planned expansion into broader smart infrastructure services across additional regions in the United States.

The substantial merit of this endeavor lies in its direct economic and operational impact:

• **Improving Digital Infrastructure for Residential and Commercial Properties:** Supporting the implementation of integrated automation systems, secure connectivity environments, and structured network architectures that enhance functionality, energy management, and operational efficiency in modern properties.

• **Enhancing System Integration and Operational Efficiency:** Providing engineering-driven solutions focused on improving interoperability between devices, centralized control systems, and reliable communication between automation technologies, reducing fragmentation and improving system performance.

• **Strengthening Secure Network Infrastructure and Cybersecurity Practices:** Contributing to the implementation of secure network architectures, access control systems, and cybersecurity-oriented configurations that reduce vulnerabilities and support the safe operation of connected environments.

• **Integration of Smart Technologies and IoT Systems:** Supporting the adoption and integration of interoperable technologies such as Zigbee, Z-Wave, Wi-Fi, and Matter protocols, ensuring scalable and stable operation of connected devices within residential and commercial environments.

• **Economic Contribution and Operational Impact:** Supporting revenue generation, workforce development, and economic activity within the technology integration, automation, and infrastructure services sectors through the delivery of specialized services aligned with the growing demand for connected environments.

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iSmart Place led by Mr. Apolinario, **projects revenue growth from approximately US $539,000 in the first year to US$ 2,849,937 in the fifth year**, **in addition to creating up to 21 high-skilled jobs in the United States**. These results will contribute to regional economic development while strengthening the implementation of digital infrastructure, improving system integration and operational efficiency, and promoting secure, engineering-driven practices within the smart automation, connectivity, and technology infrastructure sectors.

In conclusion, the proposed endeavor by Mr. Apolinario, through iSmart Place, supports the modernization and secure integration of digital infrastructure systems across residential and commercial environments in the United States. Supported by projected business growth and his extensive experience in telecommunications engineering, information security, and automation systems, the initiative aligns with U.S. national interests related to technological infrastructure modernization, cybersecurity, and the advancement of reliable and efficient connected environments.

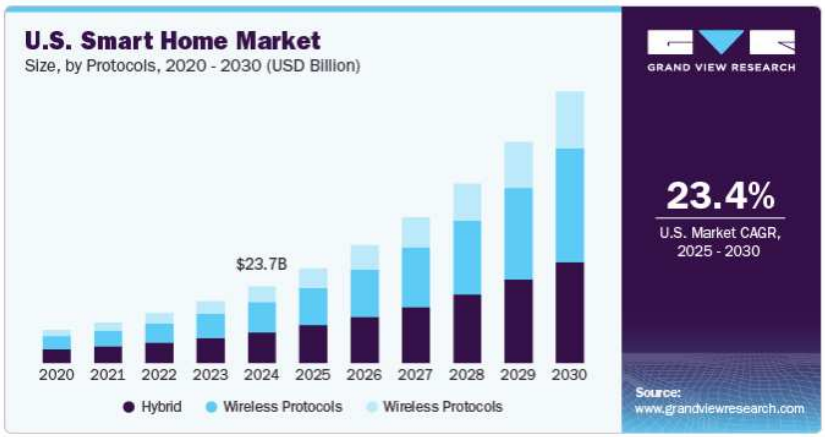
3.1.2 EVIDENCE OF ENDEAVOR'S MERIT

National or even global implications within a particular field:

The initiative proposed by Mr. Apolinario, through iSmart Place, has clear implications for the U.S. smart technology, digital infrastructure, and automation sectors. The demand for secure, integrated, and efficient digital environments continues to grow as residential and commercial properties increasingly rely on connected technologies, IoT systems, and advanced network infrastructure to support modern operational needs.

Beyond its immediate commercial impact, the initiative addresses broader market trends, including the growing importance of smart automation, cybersecurity, and the integration of connected systems across residential and commercial environments. The increasing reliance on digital infrastructure and intelligent systems reflects a structural shift toward technology-driven environments that require secure, scalable, and interoperable solutions.

The proposed endeavor operates within the rapidly expanding smart home and digital infrastructure market, which represents a significant and growing segment of the U.S. economy. According to industry data, the U.S. smart home market was valued at approximately USD 23.72 billion in 2024 and is projected to grow at a compound annual growth rate (CAGR) of approximately 23.4% through 2030, reflecting strong and sustained expansion driven by increasing demand for energy efficiency, enhanced security systems, and integrated connected technologies. The market's



expansion is further supported by the widespread adoption of IoT-enabled devices, smart automation systems, and centralized control platforms that enhance operational efficiency and user experience across residential and commercial environments[1].

Together, these expanding market conditions reflect nationwide opportunities for technology integration, automation systems implementation, and secure infrastructure deployment, reinforcing the substantial merit of the initiative proposed under *Matter of Dhanasar*. The substantial size and projected growth of this market demonstrate the broad structural demand for secure, scalable, and efficient digital infrastructure solutions that iSmart Place aims to address.

This market expansion underscores the strategic importance of Mr. Apolinario's initiative, which aims to support the modernization of residential and commercial environments through improved system integration, secure network infrastructure, and automation technologies. By enhancing system performance, supporting cybersecurity implementation, and enabling the deployment of connected environments, the project directly aligns with U.S. priorities related to technological infrastructure modernization and digital transformation.

As recognized in *Matter of Dhanasar*, the potential to generate positive economic impact and contribute significantly to the national economy is a relevant consideration in establishing national significance.

Under Mr. Apolinario's leadership, iSmart Place anticipates expanding its workforce within the first five years of operation, creating full-time positions in areas such as automation systems, network infrastructure, IT support, technical operations, and administrative functions. These roles will contribute to the development of a structured, technology-driven infrastructure platform aligned with modern digital and connectivity needs.

This projected growth is supported by Mr. Apolinario's extensive professional experience in telecommunications engineering, information security, network infrastructure, and automation systems, including his work in designing and implementing integrated technological environments and leading automation projects across residential and commercial settings. His expertise ensures the company's sustainable expansion and its measurable contribution to the U.S. technology and infrastructure sectors.

3.1.3 ENDEAVOR'S IMPACT

The proposed endeavor has significant potential to employ U.S. workers:

By the fifth year of operation, iSmart Place projects to employ up to twenty-one (21) full-time professionals, compared to an initial team of approximately five, in roles such as automation technicians, network and IT specialists, smart infrastructure engineers, sales and business development professionals, and administrative staff, all contributing to the structured implementation of smart automation systems and secure digital infrastructure projects.

In addition to direct job creation, the project will generate multiplier effects in related sectors, including technology equipment suppliers, network infrastructure providers, software and automation platforms, and subcontracted technical services, stimulating local economic activity and supporting small and medium-sized enterprises.

[1] https://www.grandviewresearch.com/industry-analysis/us-smart-home-market-report

Workforce development is also a central component of the project, through hands-on experience in smart automation systems, network infrastructure deployment, cybersecurity-oriented configurations, IoT integration, and the implementation of connected environments across residential and commercial properties.

Therefore, this project represents a strategic initiative that promotes job creation, workforce skill enhancement, and the expansion of technology-driven infrastructure integration activities in the long term, strengthening the economic competitiveness, technological resilience, and digital infrastructure capacity of the United States.

When assessing the broader economic impact of job creation, it is crucial to consider the direct jobs generated by a company, as well as the indirect effects on employment in related sectors. A standard approach to quantifying this broader impact is through the use of job multipliers, such as those developed by the Economic Policy Institute (EPI). **The EPI job multiplier estimates how many additional jobs are maintained in the overall economy for each direct job created in a given sector.**

This means that for **every 100 direct jobs, 154.3 additional indirect jobs are created in the Other professional, scientific, and technical services industry.** Applying this multiplier to iSmart Place's projections, **this represents the creation of 32 indirect jobs by the fifth year under Mr. Apolinario's leadership.**

Employment multipliers per 100 direct jobs, all private-sector industries

	Industry	Direct jobs	Supplier jobs*	Induced jobs**	Total indirect jobs
	Professional, scientific, and technical services				
125	Legal services	100.0	89.2	111.3	200.5
126	Accounting, tax preparation, bookkeeping, and payroll services	100.0	52.0	81.3	133.4
127	Architectural, engineering, and related services	100.0	90.0	114.1	204.1
128	Specialized design services	100.0	67.5	97.4	164.9
129	Computer systems design and related services	100.0	134.1	149.3	283.4
130	Management, scientific, and technical consulting services	100.0	91.1	116.5	207.6
131	Scientific research and development services	100.0	519.3	323.7	842.9
132	Advertising, public relations, and related services	100.0	460.9	270.7	731.6
133	Other professional, scientific, and technical services	100.0	70.8	83.6	154.3

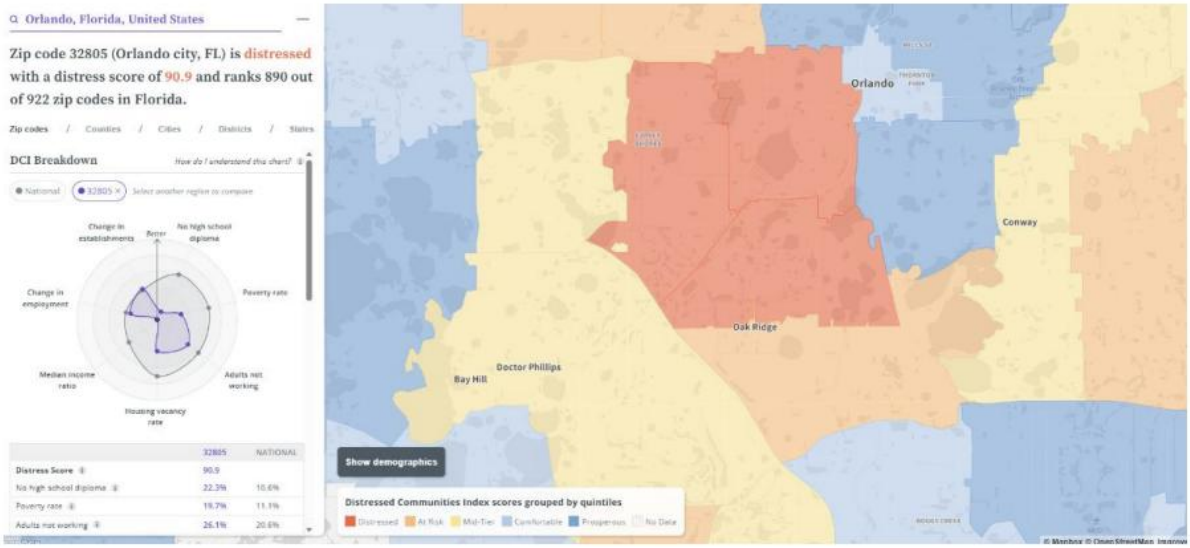
Please note that *Dhanasar* expressly states that one can prove national importance through the "significant potential to employ U.S. workers". That is NOT the same as "**potential to employ a significant number of U.S. workers**" as the "significance" is in the "potential" or "probability", not in the "number of jobs" the endeavor may create.

The *Matter of Dhanasar* framework recognizes that initiatives that promote job creation, strengthen strategic sectors, and increase U.S. competitiveness serve the national interest. The project proposed by Mr. Apolinario, through iSmart Place, aligns with these principles, promoting the modernization of digital infrastructure, improving the secure integration of connected systems, enhancing cybersecurity-oriented implementation practices, and supporting the expansion of reliable and efficient connected environments across residential and commercial properties.

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Mr. Apolinario's company will be based in Orlando, Florida, where it will contribute to the creation of skilled jobs, workforce development, and the advancement of secure digital infrastructure systems required for connected residential and commercial environments, supporting national economic development and federal priorities related to technological infrastructure modernization, cybersecurity, and long-term U.S. competitiveness.

In addition, this area is identified as experiencing significant economic distress. According to the project's economic indicators, ZIP Code 32805 presents elevated levels of economic distress, including higher poverty rates, lower median household income, and increased unemployment levels, which collectively indicate limited economic mobility for a substantial portion of the local population



By establishing iSmart Place in a zip code classified as economically disadvantaged, as detailed in the Business Plan (Exhibit C.I.), Mr. Apolinario positions the company to generate significant local and regional impact through job creation and the expansion of smart infrastructure, automation, and secure connectivity services. This strategic location supports federal and local priorities aimed at economic recovery, digital inclusion, and inclusive growth in underserved communities.

The company will create professional roles in automation systems, network and IT infrastructure, smart systems engineering, technical operations, and administrative functions, expanding structured employment opportunities in a region facing economic challenges. Through its services, iSmart Place will support the implementation of secure digital infrastructure, improve system integration and operational efficiency, and contribute to sustainable economic development at both the local and national levels.

The endeavor impacts on a matter that a government entity has described as having national importance or its a subject of national importance:

The initiative proposed by Mr. Apolinario, through iSmart Place, is directly aligned with current priorities of the United States government related to digital infrastructure modernization, cybersecurity resilience, and the expansion of secure and connected technologies.

The U.S. government has consistently emphasized the importance of strengthening cybersecurity and securing interconnected digital infrastructure systems as critical components of national security and economic stability. As outlined in the White House's cybersecurity strategy, federal priorities include modernizing and securing digital networks, strengthening resilience across interconnected systems, and protecting critical infrastructure sectors such as telecommunications, data systems, and healthcare environments[2].

In addition, the Administration has prioritized the protection and modernization of infrastructure systems that rely on connected technologies and networked environments. Federal policy initiatives emphasize securing infrastructure across sectors such as energy, communications, data systems, and healthcare, recognizing the increasing dependence on secure connectivity, integrated technologies, and resilient digital architectures.

Federal cybersecurity policy further highlights the importance of adopting advanced technological solutions, including secure network architectures, zero-trust frameworks, and AI-driven systems, to enhance the resilience and protection of modern infrastructure. These priorities reflect a broader national effort to strengthen both public and private sector systems against evolving cyber threats while supporting technological innovation and infrastructure modernization[3].

Moreover, federal agencies such as the Cybersecurity and Infrastructure Security Agency (CISA) [4] have established strategic initiatives focused on strengthening cybersecurity across critical infrastructure, promoting secure system design, and enhancing coordination between government and private-sector stakeholders to protect interconnected digital environments.

The proposed endeavor also aligns with federal priorities related to public safety and the protection of residential and commercial environments. The U.S. government has emphasized the importance of improving safety conditions through the adoption of modern technologies, including surveillance systems, access control solutions, and real-time monitoring capabilities, which play a critical role in preventing unauthorized access and protecting individuals and assets across communities.

Consistent with these objectives, the U.S. Department of Justice, through initiatives such as Project Safe Neighborhoods (PSN)[5], promotes coordinated strategies to reduce crime and enhance community safety, including the use of modern technological solutions to strengthen security conditions.

Through the implementation of integrated security systems, secure network infrastructure, and smart monitoring solutions, iSmart Place directly contributes to these national priorities. The proposed endeavor enhances access control, strengthens surveillance capabilities, and enables real-time monitoring, thereby supporting crime prevention, infrastructure protection, and improved safety conditions across residential and commercial environments.

By improving the security, integration, and operational reliability of digital infrastructure systems, and by enabling the deployment of secure and scalable connected technologies, the proposed endeavor directly aligns with federal efforts to strengthen cybersecurity, modernize infrastructure, and enhance public safety. Accordingly, Mr. Apolinario's initiative addresses issues of clear national importance in the United States.

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[2] https://www.whitehouse.gov/wp-content/uploads/2026/03/president-trumps-cyber-strategy-for-america.pdf
[3] https://www.naco.org/news/white-house-releases-new-cyber-security-plan-and-executive-order-combatting-cybercrimes
[4] https://www.cisa.gov/cybersecurity-strategic-plan
[5] https://www.justice.gov/psn

Below are the key points detailing the national importance of Mr. Apolinario's project:

• **Improving Digital Infrastructure and Smart Systems Integration for Residential and Commercial Environments:** Through structured system architecture, secure network implementation, and smart automation integration, iSmart Place supports property owners, developers, and businesses in modernizing digital infrastructure and implementing connected environments.
National Importance: Enhances the efficiency, security, and scalability of digital infrastructure systems that support modern residential and commercial environments across the United States.

• **Enhancing System Integration, Cybersecurity, and Operational Efficiency:** iSmart Place provides engineering-driven solutions, including secure network configuration, IoT integration, system interoperability, and performance optimization across connected environments. **National Importance:** Improves system reliability, reduces vulnerabilities in connected technologies, and supports the secure and efficient operation of digital infrastructure systems critical to modern infrastructure.

• **Supporting the Implementation of Secure and Connected Infrastructure Systems:** By integrating automation technologies, secure connectivity environments, and centralized control systems, the initiative contributes to the structured deployment of smart infrastructure solutions in residential and commercial properties.

National Significance: Strengthens digital infrastructure capacity and supports the expansion of secure, technology-enabled environments across the United States.

• **Integration of Engineering Practices, Cybersecurity Standards, and Smart Technologies:** By applying telecommunications engineering expertise, cybersecurity-oriented design principles, and structured implementation methodologies, the company improves system performance, risk mitigation, and long-term operational stability.

National Significance: Supports the advancement of secure infrastructure practices, technology integration, and the development of resilient and scalable connected environments.

Federal and economic analyses consistently emphasize that secure digital infrastructure, cybersecurity resilience, and the integration of connected technologies are essential to supporting economic growth, technological advancement, and infrastructure modernization in the United States. The initiative proposed by Mr. Apolinario, by improving system integration, strengthening cybersecurity practices, and enabling the deployment of smart infrastructure, directly contributes to these national priorities and supports the continued evolution of reliable and secure digital environments.

iSmart Place's services, including smart automation systems, secure network infrastructure, IoT integration, and system architecture design, advance these national objectives by supporting the efficient implementation of connected technologies across residential and commercial sectors. By improving system interoperability, enhancing cybersecurity, and supporting infrastructure modernization, the proposed initiative contributes to the development of structured and scalable digital infrastructure systems across the United States.

In conclusion, iSmart Place represents a high-impact initiative with strong potential to generate sustainable economic benefits, create employment opportunities for qualified professionals, and support the advancement of secure digital infrastructure systems. The proposed endeavor fully satisfies the first prong of the *Matter of Dhanasar* framework, demonstrating substantial merit and national importance through its contribution to technological infrastructure modernization, cybersecurity, and the expansion of connected environments in the United States.

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3.2 Second PRONG:
The Self-Petitioner is Well-Positioned to Advance the Proposed Endeavor in the United States

The second prong under *Matter of Dhanasar* requires demonstrating that the Petitioner is well-positioned to advance the proposed endeavor. This standard does not require proof of guaranteed success, but rather credible evidence of the petitioner's qualifications, experience, and progress toward implementation. Mr. Apolinario's professional background in electrical engineering with an emphasis in telecommunications, information security, network infrastructure, and automation systems, combined with his extensive experience in designing and implementing secure connectivity environments, integrating IoT technologies, managing complex technology projects, and leading automation and infrastructure initiatives across residential and commercial settings, positions him to establish and successfully advance iSmart Place in the United States.

3.2.1 EDUCATION, SKILLS, KNOWLEDGE, AND RECORD OF SUCCESS:

Mr. Apolinario possesses solid qualifications to lead the proposed project in the United States, based on his academic background, technical training, professional certifications, and extensive experience in telecommunications engineering, information security, network infrastructure, and automation systems. **He holds a degree in Electrical Engineering with an emphasis in Telecommunications**, which provides him with a strong technical foundation in network systems, connectivity architecture, cybersecurity principles, and automation technologies. **His professional qualifications are further evidenced by his active registration as an engineer with CREA-SP[6]**, the official regulatory body for engineering professionals in Brazil, which confirms his technical competence and authorization to perform engineering-related activities in a regulated environment.

In addition to his formal academic training, Mr. Apolinario has pursued specialized technical certifications directly related to cybersecurity, network infrastructure, and technology systems. **He holds industry-recognized certifications** such as the EXIN Information Security Foundation based on ISO/IEC standards, as well as Check Point certifications, including Check Point Certified Security Administrator (CCSA) and Check Point Certified Security Expert (CCSE), which demonstrate specialized knowledge in network security, threat prevention, and secure infrastructure implementation. He has also obtained the HDI Support Center Analyst certification, reinforcing his expertise in IT service management and operational support environments. These certifications reflect a consistent effort to remain aligned with evolving industry standards and technological advancements. Additional certifications and technical training further supporting his expertise are included in Exhibit C.II, with the most relevant credentials highlighted herein.

Mr. Apolinario's technical and academic development also includes early engagement in scientific and technological research, as evidenced by his participation in the Brazilian Congress of Scientific Initiation, where he contributed to a research project focused on system integration and accessibility technologies. **Furthermore, he maintains active affiliation with IEEE[7],** a globally recognized professional organization dedicated to advancing technology, which reflects his ongoing commitment to professional development and engagement with the international engineering community.

[6] https://www.creasp.org.br/fiscalizacao-do-crea-sp/
[7] https://www.ieee.org/

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Mr. Apolinario has also demonstrated engagement in academic and technical research, further supporting his qualifications to advance the proposed endeavor. **He is the author of the publication titled "Sistema de Integração do Deficiente Visual ao Transporte Público," presented at the III Congresso Brasileiro de Iniciação Científica (COBRIC), with proceedings published in 2011.** This work reflects his early involvement in the development of technology-driven solutions aimed at improving accessibility and system integration, particularly in environments that require reliable, user-oriented, and structured technological frameworks. His participation in this academic initiative demonstrates his ability to apply engineering concepts to real-world challenges, reinforcing his analytical skills and technical foundation relevant to the design and implementation of integrated and accessible technological systems.

Professionally, Mr. Apolinario has demonstrated strong entrepreneurial experience and leadership in technology-driven ventures. **He is the founder and owner of iSmart Home Comércio e Serviços Residenciais LTDA, a company established in 2019 and actively operating in the field of automation systems, electrical installations, and technical engineering services**. His continued operation of this company demonstrates sustained professional activity, technical expertise, and the ability to independently manage and grow a business in the technology and infrastructure sector.

In addition, he is involved in other technology-focused ventures, including **Ranking Serviços LTDA, a company engaged in software development and technology services, and Humanitech Inteligência Artificial, Automação e Sistemas LTDA**, a recently established company focused on artificial intelligence, automation, and advanced digital systems. These activities demonstrate his continued expansion into advanced technological fields and his ability to operate across multiple domains within the technological ecosystem.

His entrepreneurial track record is further supported by documented financial performance and business activity. As evidenced in financial records and accountant statements, his company iSmart Home has demonstrated consistent revenue generation and growth over multiple years, reflecting strong market demand and successful service delivery. This financial performance reinforces his ability to develop and sustain viable business operations.

Throughout his professional development, Mr. Apolinario has consistently demonstrated responsibility in designing, implementing, and managing secure network systems, automation solutions, and integrated technological environments. His work reflects practical experience in the deployment of cybersecurity-focused architectures, IoT integration, and infrastructure systems aligned with modern digital standards, directly supporting the objectives of his proposed endeavor in the United States.

Beyond his academic training, certifications, and entrepreneurial background, **Mr. Apolinario has also established a proven record of executing complex, real-world technology and infrastructure projects, including implementations in highly demanding environments such as hospitals and maternity facilities.**

Notably, through his company iSmart Home Comércio e Serviços Residenciais LTDA, Mr. Apolinario has successfully led and executed technology integration and automation projects for major healthcare institutions, including Hospital e Maternidade Santa Joana and Pro Matre Paulista. These projects involved the design, installation, and configuration of integrated automation systems aimed at improving patient experience, operational efficiency, and environmental control within hospital settings.

Mr. Apolinario has demonstrated the ability to command significant earnings in his field, further evidencing the value of his expertise and professional standing. As documented in his financial

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records, **his annual pro-labore reached approximately R$ 510,041.00 in 2024**, reflecting a high level of compensation derived from his technical and entrepreneurial activities. According to industry data from Glassdoor[8], **professionals in comparable roles in Brazil typically earn between approximately R$ 2,000 and R$ 7,000 per month, corresponding to an estimated annual range of approximately R$ 24,000 to R$ 84,000.** Mr. Apolinario's earnings therefore place him substantially above the average compensation range within his field, demonstrating that he performs at a significantly higher level relative to industry standards. This earning capacity further supports his classification as a highly skilled professional and reinforces that he is well-positioned to advance his proposed endeavor in the United States.

As evidenced in the contractual documentation, **Mr. Apolinario was responsible for delivering large-scale automation solutions, including lighting automation systems, environmental control integration (such as air conditioning and motorized curtains), sound systems, and voice-controlled technologies integrated through smart assistants such as Alexa,** all implemented across multiple hospital rooms. These projects required not only technical expertise but also the ability to coordinate installation processes, ensure system integration, and execute projects in compliance with operational and environmental constraints typical of healthcare facilities.

For example, one project executed for a hospital client involved the implementation of automation systems across multiple patient rooms, with a total project value exceeding R$ 122,000, including engineering design, installation, and system integration services. Another large-scale project reached a total value of approximately R$ 356,400, covering the deployment of automation infrastructure across 18 units, further demonstrating the scale and complexity of his work.

These implementations are directly aligned with modern healthcare trends, where technological integration plays a critical role in enhancing patient care, comfort, and operational efficiency. Mr. Apolinario's direct involvement in these projects demonstrates his ability to operate in complex, regulated, and high-stakes environments, where precision, system reliability, and integration are essential. His work required coordination with institutional clients, implementation of customized engineering solutions, and execution of projects that directly impact end-user experience in sensitive environments such as maternity wards and healthcare facilities.

These projects directly mirror the core activities of his proposed endeavor in the United States, particularly in the areas of smart automation systems, secure network infrastructure, and integrated technology environments, demonstrating that he has already successfully implemented the same type of solutions he now proposes to expand in the U.S. market.

Taken together, his academic background, professional certifications, entrepreneurial track record, and documented execution of complex technology projects, particularly within regulated and high-stakes environments such as healthcare facilities, demonstrate not only technical competence but also a clear record of successful implementation of initiatives closely aligned with his proposed endeavor. Accordingly, the evidence establishes that Mr. Apolinario possesses the necessary skills, experience, and demonstrated capacity to advance the proposed endeavor in the United States, thereby fully satisfying the second prong of the *Matter of Dhanasar* framework.

[8] https://www.glassdoor.com.br/Sal%C3%A1rios/engenheiro-de-telecom-e-redes-sal%C3%A1rio-SRCH_KO0%2C29.htm

3.2.2 INDEPENDENT EXPERT TESTIMONIALS SUPPORTING THE PETITIONER'S QUALIFICATIONS AND IMPACT:

Mr. Apolinario's qualifications and ability to advance the proposed endeavor are further evidenced by detailed letters of recommendation from independent professionals in the fields of information security, network infrastructure, smart automation systems, and construction-related services. These experts, who have worked directly with him or have engaged his services in professional and client settings, attest to the breadth of his responsibilities, his technical expertise, his leadership capabilities, and the measurable impact of his contributions in complex technological integration and secure infrastructure projects.

As recognized in the USCIS Policy Manual, testimonials from independent experts provide objective third-party validation of an applicant's professional reputation, experience, and track record. Taken together, these letters confirm Mr. Apolinario's expertise in cybersecurity, network architecture, automation systems integration, and secure digital infrastructure, reinforcing that he is well-positioned to lead and expand iSmart Place in the United States, in alignment with national priorities related to infrastructure security, digital modernization, and public safety.

For example, **Mr. José Luiz do Nascimento Silva**, an Information Security Analyst with decades of experience at Prodesp within the Secretariat of Finance and Planning of the State of São Paulo, describes Mr. Apolinario's direct involvement in the design and implementation of high-availability cybersecurity infrastructure supporting critical government systems. He explains that Mr. Apolinario participated in defining network security architecture, including firewall redundancy models and high-availability configurations, contributing to systems that process more than fifteen million fiscal transactions per week and support essential public services operating continuously without interruption . His contributions ensured operational continuity, system resilience, and protection of critical infrastructure, directly impacting public-sector operations and economic stability.

Similarly, **Mr. Maurilio Pereira Figueiredo**, an Information Security and Technology leader with over 20 years of experience, attests to Mr. Apolinario's role in mitigating a large-scale Distributed Denial-of-Service (DDoS) attack targeting a public institution. He confirms that Mr. Apolinario contributed to real-time threat analysis, firewall policy adjustments, and mitigation strategies that restored system stability and prevented operational and financial losses. He further highlights Mr. Apolinario's role in implementing high-availability security environments and advanced protection layers, reinforcing his ability to operate in critical, high-risk environments requiring precision and reliability .

In addition, **Mr. Alexandre de Araujo Gonçalves**, a senior specialist in information security and cloud architecture, confirms Mr. Apolinario's work in complex corporate environments, including projects for major organizations such as financial institutions, logistics networks, and multinational corporations. He emphasizes Mr. Apolinario's role in deploying and maintaining security systems for high-stakes environments where system availability and data integrity are essential to business continuity and economic operations. His testimony highlights Mr. Apolinario's ability to manage cybersecurity risks, protect critical assets, and support infrastructure resilience across large-scale operations .

Beyond enterprise and government-level projects, independent testimonials from clients further demonstrate the practical impact of Mr. Apolinario's work in residential environments. For instance, **Mr. Fabio de Souza Lima** confirms that Mr. Apolinario implemented a fully integrated automation and secure network infrastructure system in a high-end residential property, resulting in improved

system stability, enhanced security, and measurable energy efficiency gains. The project included centralized control of lighting, access systems, and connectivity, demonstrating the practical application of secure and intelligent infrastructure in real-world environments .

Likewise, **Ms. Angelica Zoubaref de Oliveira Nacif** describes Mr. Apolinario's execution of a comprehensive residential automation project, including system integration, network configuration, and centralized control of multiple technological components. She emphasizes that his work resulted in improved functionality, enhanced security, and energy savings, demonstrating his ability to deliver complex, integrated solutions that improve both operational performance and user experience .

Additional testimony from **Mr. Wesley Messias**, CEO and Technical Director, further confirms Mr. Apolinario's ability to execute high-performance infrastructure projects within compressed timelines, delivering stable, energy-efficient, and scalable systems while applying engineering-grade methodologies typically associated with enterprise environments.

Together, these independent expert testimonials demonstrate that Mr. Apolinario has consistently applied his expertise in cybersecurity, network infrastructure, and smart automation to real-world challenges, delivering measurable results in areas such as system security, operational reliability, energy efficiency, and infrastructure performance. These letters confirm not only his technical competence but also his ability to generate tangible and scalable impact across both enterprise and residential environments.

In addition to the independent expert testimonials discussed above, the record also includes letters from U.S.-based professionals in the residential renovation sector expressing concrete interest in future collaboration with Mr. Apolinario's company. **Mr. Fabio Lopes Apolinário Júnior, owner of Nehemiah Remodel, and Ms. Marta Araujo, owner of Herman Renovations**, each confirm their familiarity with iSmart Home's reputation in smart-home automation, networking infrastructure, secure automation design, and cybersecurity-conscious systems, and both expressly state that a future professional partnership with iSmart Home in the United States would be mutually beneficial . These letters do not constitute employment offers, they provide relevant third-party evidence of market receptivity in the United States and support the conclusion that Mr. Apolinario's proposed services address a real and identifiable demand within the residential modernization and smart infrastructure sectors.

The letters submitted provide objective third-party validation of Mr. Apolinario's expertise in secure digital infrastructure, automation systems integration, and cybersecurity implementation within complex and high-demand environments. Independent professionals confirm his ability to design and implement secure network architectures, integrate advanced technological systems, and deliver measurable improvements in system performance, security, and operational efficiency.

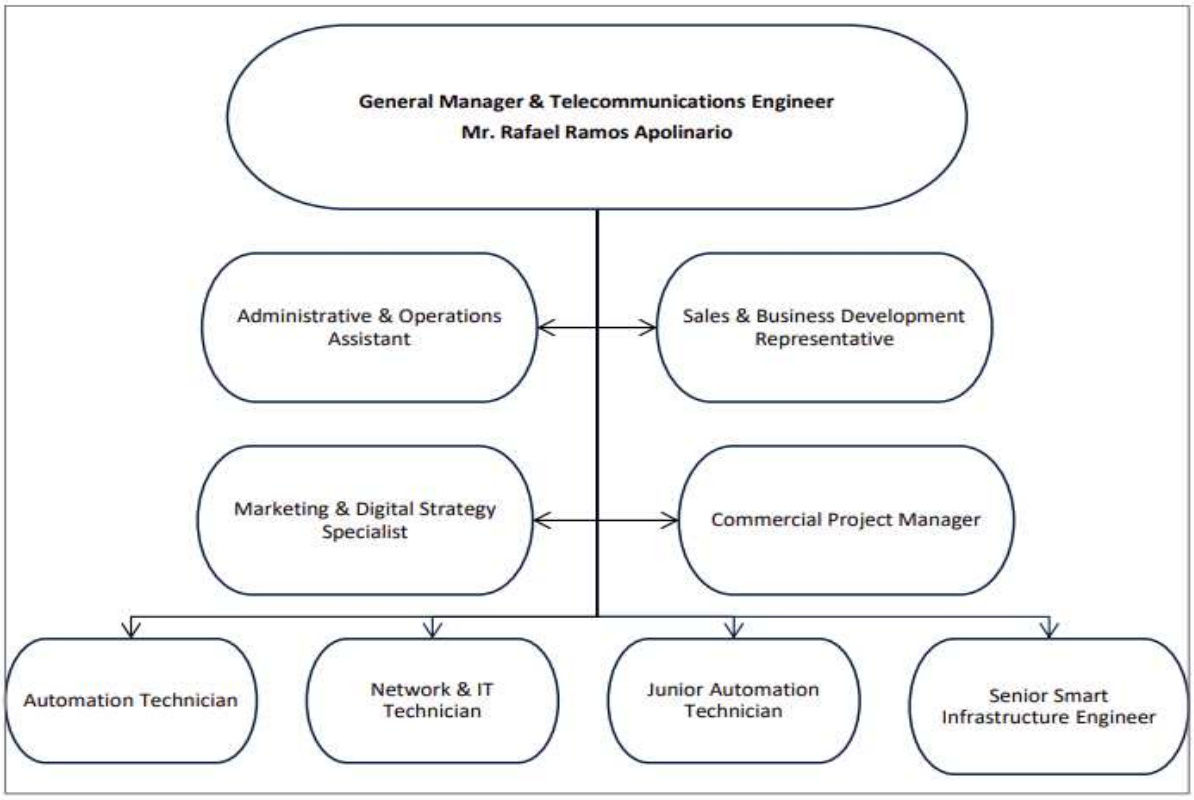
Given the national importance of cybersecurity, infrastructure protection, and the development of secure and connected environments, these expert testimonials (Exhibit C.II) strongly support that Mr. Apolinario is well-positioned to successfully advance the proposed endeavor in the United States.

3.2.3 PLAN FOR FUTURE ACTIVITIES:

Mr. Apolinario will play a central role in the leadership of iSmart Place, as described in the organizational structure presented in the Business Plan **(Exhibit C.I):**

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As General Manager & Telecommunications Engineer, Mr. Apolinario will lead the strategic and operational execution of iSmart Place, overseeing business operations, system architecture design, project planning, budgeting, and the delivery of smart automation, secure network infrastructure, and integrated technology solutions.



He will supervise multidisciplinary technical teams, coordinate contractors and project stakeholders, oversee system implementation and performance, ensure alignment with engineering standards and cybersecurity best practices, and guide company growth, positioning iSmart Place as a structured and high-impact provider of smart infrastructure, automation, and secure connectivity solutions in the United States.

By remaining aligned with evolving best practices in smart infrastructure, network security, system integration, and technology-driven implementation methodologies, Mr. Apolinario will ensure that iSmart Place remains competitive and capable of generating measurable impact for its clients. He has also secured the necessary financial resources to launch and sustain the venture, with the Business Plan indicating an initial investment of US$200,000 (Exhibit C.I.), confirming that he is well-positioned to implement the proposed project in the United States.

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Startup	
Requirements	
Startup Expenses	
Facility and Showroom Development	$45,000
Tools, Technical Equipment, and Initial Inventory	$35,000
Company Vehicle and Transportation	$28,000
Legal, Licensing, Insurance, and Compliance	$8,000
Marketing and Business Development	$25,000
Cybersecurity and IT Infrastructure	$15,000
Total Startup Expenses	$156,000
Startup Assets	
Cash Required	$44,000
Startup Inventory	$0
Other Current Assets	$0
Long-term Assets	$0
Total Assets	$44,000
Total Requirements	**$200,000**

Mr. Apolinario possesses substantial financial resources that support the initial implementation of the proposed project. As evidenced in the submitted financial documentation, he maintains a diversified portfolio of financial assets with a total net value of approximately R$ 1,229,620.06, as reflected in his consolidated investment statement. This amount, when converted into U.S. dollars, exceeds US$200,000[9], thereby surpassing the estimated initial investment required for the launch of iSmart Place, as demonstrated in the currency conversion documentation.

This financial scenario demonstrates his clear capacity to independently initiate the project and maintain operational continuity during its early stages without reliance on external financing. Combined with his academic background, extensive professional experience in telecommunications engineering, cybersecurity, network infrastructure, and automation systems, as well as his proven entrepreneurial track record and structured Business Plan, the evidence confirms that Mr. Apolinario is well-positioned to carry out the proposed project in the United States.

3.3 Third PRONG:

On Balance, It Would be Beneficial to the United States to Waive the Requirement of a Job Offer and Labor Certification

Congress established the National Interest Waiver to address the inherent limitations of the labor certification process. When a foreign national offers distinct and substantial benefits to a specific field, going beyond the scope of a traditional job function, permanent residency should not be denied solely on the basis that another individual could theoretically perform similar duties.

Mr. Apolinario clearly exemplifies this principle. As a telecommunications engineering professional with extensive experience in information security, network infrastructure, and automation systems, his proposed project extends far beyond a conventional employment position. Through iSmart

[9] https://www.bcb.gov.br/conversao

Place, Mr. Apolinario will lead a structured and implementation-oriented initiative focused on smart automation systems, secure network infrastructure, IoT integration, and the development of connected digital environments for residential and commercial properties in the United States.

Requiring Mr. Apolinario to undergo the labor certification process, despite the existence of other qualified professionals in the technology and engineering sectors, would disregard the unique combination of his extensive experience in cybersecurity, automation, and infrastructure integration, his background in secure system architecture and IoT implementation, and his demonstrated ability to lead the full lifecycle of technology integration projects, including system design, deployment, and long-term operational optimization.

According to the third criterion of the Matter of Dhanasar framework, adjudicators must conduct a balancing test, weighing the national interest in requiring a job offer and labor certification against the benefits of the foreign national's proposed contributions. This analysis considers several factors, including:

- Whether it would be impractical for the foreign national to obtain a job offer or for a petitioner to obtain labor certification, given the nature of the foreign national's qualifications or proposed project.
- Whether the United States would still benefit from the foreign national's contributions, even if qualified American workers are available.
- Whether the national interest in the foreign national's contributions is sufficiently significant to justify waiving the labor certification process.

Matter of Dhanasar clarifies that these considerations are not rigid requirements, but rather guiding factors that, when evaluated together, determine whether granting the waiver serves the national interest.

Applying this standard to the present case, the evidence demonstrates that Mr. Apolinario's proposed endeavor offers sustained and systemic benefits by supporting the modernization and secure integration of digital infrastructure systems, improving the reliability and efficiency of connected environments, and contributing to the implementation of cybersecurity-oriented and scalable technology solutions across residential and commercial sectors. These contributions are not tied to a single employer, but rather to a broader technology-driven platform that supports infrastructure modernization and secure connectivity aligned with national economic and technological priorities.

Accordingly, the totality of the evidence establishes that waiving the job offer and labor certification requirements would be in the best interests of the United States, and therefore, a favorable discretionary determination is warranted under the third prong of *Matter of Dhanasar.*

3.3.1 IMPRACTICABILITY OF A LABOR CERTIFICATION:

Given the autonomous nature of the proposed venture, in which Mr. Apolinario will lead iSmart Place independently, submitting to the traditional labor certification process is impractical. The labor certification framework was designed for conventional employment relationships, while Mr. Apolinario's initiative is a founder-led company focused on smart automation systems, secure network infrastructure, IoT integration, and the design and implementation of connected digital environments, rather than filling a predefined job opening.

- **Nature of the Entrepreneurial endeavor:** As an independent entrepreneur, Mr. Apolinario is establishing a company specializing in smart infrastructure integration, secure connectivity systems,

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and automation technologies, operating outside traditional employer-employee structures. The labor certification process is not suitable for evaluating ventures in which the applicant independently designs, leads, and executes a technology-driven initiative with broad operational impact across residential and commercial environments.

• **Economic and Structural Impact of the endeavor:** iSmart Place is structured to generate sustainable economic and operational benefits through the implementation of secure digital infrastructure, improved system integration, enhanced automation capabilities, and cybersecurity-oriented configurations, supporting the reliable operation of connected environments and modern technological systems.

• **Job Creation and Economic Impact:** iSmart Place is expected to generate direct employment through its technical and operational activities and indirect economic benefits by increasing demand for U.S.-based technology suppliers, automation equipment providers, network infrastructure services, and specialized technical contractors. By supporting the implementation of smart infrastructure and connected systems, the initiative contributes to sustained economic activity within the technology integration and infrastructure sectors.

• **Self-Sustainability and Broad Contribution:** Through iSmart Place, Mr. Apolinario ensures the financial viability of his enterprise while simultaneously advancing nationally relevant objectives related to digital infrastructure modernization, cybersecurity, and the expansion of connected environments. These characteristics underscore the distinctive and independent nature of his contributions and render the labor certification requirement unnecessary and counterproductive.

Mr. Apolinario has demonstrated both the intention and the capacity to act as an independent entrepreneur whose proposed venture offers long-term economic and operational benefits aligned with U.S. technological infrastructure and digital development priorities. Therefore, waiving the job offer and labor certification requirements would best serve the national interest of the United States.

3.3.2 THE U.S. WOULD STILL BENEFIT FROM THE FOREIGN NATIONAL'S CONTRIBUTION EVEN IF QUALIFIED U.S. WORKERS ARE AVAILABLE:

Given Mr. Apolinario's extensive professional background in telecommunications engineering, information security, network infrastructure, and automation systems, he is clearly well-positioned to develop his project in the United States. Even though qualified professionals exist in the technology and engineering sectors, his specific and differentiated contributions offer substantial advantages, as summarized below:

• **Unique Qualifications and Expertise:** Mr. Apolinario combines extensive experience in cybersecurity, network infrastructure, and smart automation systems with in-depth knowledge of IoT integration, secure connectivity architecture, and system interoperability. His professional background includes the design and implementation of secure network environments, execution of automation projects across residential and commercial properties, and the application of cybersecurity principles to connected systems, providing a comprehensive and practical understanding of the full lifecycle of digital infrastructure projects.

• **Consistent Recognition and Track Record:** He has held progressively responsible roles in the fields of information security, infrastructure protection, and automation systems, including positions involving the management of high-availability environments and the execution of complex technology projects. His continued advancement into leadership roles, including founder and technical director positions, demonstrates sustained professional credibility and trust in managing secure and scalable technological systems.

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• **Proven Project Management and Technical Leadership:** His professional trajectory reflects the ability to design and coordinate complex technology environments, manage technical teams, implement secure architectures, and ensure system reliability and operational performance, contributing to the efficient deployment of smart infrastructure and connected systems.

• **Additional Contributions:** His work addresses critical operational aspects of modern connected environments, including secure system integration, automation deployment, network architecture design, and long-term infrastructure optimization, supporting the structured and secure implementation of digital infrastructure systems across residential and commercial sectors.

In conclusion, while qualified professionals may exist within related areas of technology and engineering, the combination of Mr. Apolinario's extensive experience, technical leadership, and expertise in secure infrastructure and automation systems clearly distinguishes him. Through iSmart Place, he will provide sustained benefits to the U.S. technology and infrastructure sectors by improving system integration, supporting secure and efficient implementation of connected environments, and contributing to the advancement of reliable digital infrastructure. Consequently, waiving the labor certification requirement directly serves the national interest of the United States.

4. FINAL CONSIDERATIONS

From all topics discussed above and the attached evidence, it is "more likely than not" that:

1. **The self-petitioner, Mr. Rafael Ramos Apolinario,** meets the advanced academic degree requirement stipulated in section 203(b)(2) of the Immigration and Nationality Act (INA). He holds a foreign bachelor's degree in Electrical Engineering with an emphasis in Telecommunications, evaluated as equivalent to a U.S. Bachelor of Science in Electrical Engineering, and possesses more than five years of progressive post-degree professional experience in telecommunications engineering, information security, network infrastructure, and automation systems. His consistent career advancement, responsibilities in designing and implementing secure technological systems, and extensive practical experience qualify him for classification in the EB-2 category.

2. **The proposed endeavor has substantial merit and national importance**, as iSmart Place supports U.S. priorities related to digital infrastructure modernization, cybersecurity, and the secure integration of connected technologies, thereby contributing to the advancement of reliable and efficient technological systems and satisfying the first prong of *Matter of Dhanasar*.

3. **The self-petitioner, Mr. Apolinario, is well-positioned to advance the endeavor** based on his progressive professional experience in telecommunications engineering, cybersecurity, network infrastructure, and automation systems, his experience designing secure connectivity environments and integrating IoT technologies, his leadership in executing automation and infrastructure projects across residential and commercial environments, a structured Business Plan (Exhibit C.I.), and demonstrated capacity to lead and execute the proposed initiative.

4. **On balance, waiving the job offer and labor certification requirements benefits the United States.** Mr. Apolinario will lead an independent, founder-driven enterprise focused on smart automation systems, secure network infrastructure, and connected digital environments, thereby generating measurable economic and operational benefits that justify the National Interest Waiver.

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Consequently, Mr. **Rafael Ramos Apolinario** merits a favorable decision on this I-140 petition in the Second Preference employment-based category, with a request for a waiver of the job offer and labor certification requirements, pursuant to INA §203(b)(2)(B). His advanced academic qualifications, extensive professional experience in telecommunications engineering, information security, network infrastructure, and automation systems, and demonstrated ability to lead and execute complex technology integration and digital infrastructure initiatives align with the legislative intent of the National Interest Waiver, as his proposed endeavor supports digital infrastructure modernization, cybersecurity, and the secure integration of connected systems across residential and commercial environments in the United States.

We respectfully request that USCIS approve this petition in light of the substantial evidence of national importance and the petitioner's demonstrated professional competence.

Should you require any further information or documentation, please do not hesitate to contact our office. Thank you in advance for your consideration of this matter.

Sincerely,



Otavio Haverroth Silva
California Bar # 343486

San Diego, CA - PO Box 90487

Exhibit list

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Exhibit A

RAFAEL RAMOS APOLINÁRIO

Email | eng.apolinario@gmail.com
Phone | 11-941755442

Telecommunications Engineer with solid experience in information security, home automation, and systems development. I have led critical infrastructure protection projects, coordinating teams and implementing advanced solutions for large institutions. I have also developed technological platforms that optimize processes and increase operational efficiency. My career combines technical leadership, innovation, and deep expertise in cybersecurity.

WORK EXPERIENCE

FOUNDER AND TECHNICAL DIRECTOR

iSmart Home | Paulínia, São Paulo, Brazil

07/2019 – PRESENT

Responsibilities

- Found and technically lead iSmart Home, defining the technological vision, quality standards, and deployment strategy for home automation solutions.
- Plan, design, and implement complete home automation projects, including smart lighting, device control, structured networks, and systems integration.
- Manage projects end-to-end from a technical perspective, including requirements gathering, architecture definition, installation execution, testing, and final delivery to the client.
- Coordinate technical teams and partners, assigning tasks, supervising execution, and ensuring compliance with technical standards and industry best practices.
- Select, integrate, and validate technologies such as Zigbee, Z-Wave, Wi-Fi, and proprietary solutions, ensuring interoperability, performance, and system reliability.
- Analyze technical and information security risks in smart residential environments, implementing mitigation measures to protect data, networks, and IoT devices.
- Act directly in solving complex technical problems, providing advanced support and continuously optimizing delivered solutions.

Contributions

- Developed and implemented over 100 customized home automation projects, elevating the technological and functional standards of residential properties, with a direct impact on the end-user experience.
- Contributed to the dissemination of the smart home concept in the region by offering integrated solutions that enhance comfort, energy efficiency, and property security.
- Implemented technical architectures that enable energy consumption reduction through intelligent automation, such as automatic lighting shutdown and remote load control.
- Raised the security standards in residential projects by applying information security principles traditionally used in corporate environments to the domestic context.
- Generated asset value for the properties served through technological modernization and the adoption of automation solutions that increase property attractiveness and appreciation.

FOUNDER AND DEVELOPER

Ranking BR | Paulínia, São Paulo, Brazil

03/2024 - Present

Responsibilities

- Founded Ranking BR and act as the technical lead of the project, defining the product vision, system architecture, and the technical standards adopted by the platform.
- Plan and oversee the development of the beach tennis match management and analytics platform, coordinating a team of developers responsible for the technical implementation.

- Define the backend architecture, APIs, database, and cloud infrastructure, ensuring scalability, security, and performance of the solution.
- Specify business rules, data flows, and scoring and ranking algorithms at both regional and national levels, guiding the development team toward correct implementation.
- Monitor, review, and validate technical deliverables produced by the team, ensuring adherence to functional requirements, code quality, and platform stability.
- Make critical technical decisions throughout the entire product lifecycle, from planning to deployment and continuous evolution.

Contributions

- Structured and led the development of a digital platform focused on organizing and analyzing beach tennis matches and tournaments, introducing a professional technological model for sports ranking management.
- Led the creation of a regional and national ranking system, contributing to the standardization and transparency of athlete and team classifications.
- Guided the implementation of scoring algorithms that automate complex calculations, reducing human error and increasing the reliability of sports results.
- Enabled efficient integration between the backend platform and the React Native mobile application, allowing continuous, real-time access to system information.
- Contributed to building a scalable technological foundation, prepared for geographic expansion, user growth, and increasing data volume.

FOUNDER AND TECHNICAL DIRECTOR

Humanitech Inteligência Artificial, Automação e Sistemas Ltda | Guarulhos, São Paulo, Brazil

02/2026 – Present

Responsibilities

- Founded and technically lead Humanitech, defining the company's technological direction, service structure, and quality standards in artificial intelligence, automation, and systems development.
- Plan, design, and oversee the development of customizable software solutions tailored to client needs, ensuring technical consistency, usability, and performance.
- Coordinate the creation and implementation of automation systems and digital tools aimed at improving operational efficiency and process integration.
- Supervise software development activities involving custom applications, web-based solutions, and system architecture aligned with business requirements.
- Define technical specifications, workflows, and implementation strategies for software and automation projects, ensuring scalability and reliability.
- Oversee data processing, application service, and hosting-related solutions, ensuring stability, security, and proper system functionality.
- Coordinate technical execution with developers, service providers, and clients, ensuring timely delivery and adherence to defined technical standards.

Contributions

- Established a technology company focused on artificial intelligence, automation, and systems development, expanding his entrepreneurial and technical activity into software-based solutions.
- Contributed to the development of customizable digital solutions designed to optimize business operations and support process modernization.
- Strengthened his professional profile in systems development and automation by leading projects involving software design, implementation, and integration.
- Expanded his scope of technical leadership beyond infrastructure and home automation by incorporating software, web solutions, and hosted services into his portfolio.
- Positioned the company to deliver integrated technology solutions combining software development, automation, and application services in a unified business model.

INFORMATION SECURITY ANALYST

EZ-Security | São Paulo, São Paulo, Brazil

08/2013 – 03/2018

Responsibilities

- Administer and maintain corporate information security infrastructures for large clients, operating in critical, high-availability environments.
- Design, implement, and support perimeter and access security solutions, including firewalls, proxies, content filtering, and enterprise antivirus solutions.
- Work on the design of security architectures, from technical definition to installation, configuration, and advanced troubleshooting of implemented solutions.

- Implement and manage Check Point firewalls, Websense/Forcepoint and Blue Coat proxies, as well as McAfee security solutions, ensuring compliance with corporate policies and business requirements.
- Technically lead high-availability (HA) deployment projects, including defining security policies, configuring VPNs, and controlling internet access.
- Coordinate technical activities with EZ-Security internal teams and client IT teams, ensuring technical and operational alignment throughout projects.
- Perform risk analysis, security incident response, detailed technical documentation, and specialized support in information security.

Contributions

- Acted directly in protecting critical infrastructures for large institutional clients, including the Public Ministry of the State of São Paulo and the Finance Secretariat of the State of São Paulo.
- Contributed to increasing the information security maturity level of served clients through the implementation of robust architectures and well-defined security policies.
- Participated in deploying high-availability security environments, reducing downtime risks and enhancing operational continuity of services.
- Assisted in mitigating cyber risks by implementing effective access controls, content filtering, and protection against external threats.
- Contributed to standardizing configurations and security best practices in complex corporate environments, improving operational stability and predictability.
- Supported client IT teams in resolving critical incidents and making technical decisions related to information security.

INFORMATION SECURITY ANALYST
Etek Novared | São Paulo, São Paulo, Brazil
10/2011 – 07/2013
Responsibilities

- Administer corporate information security environments for medium and large clients, operating in critical infrastructures.
- Implement, configure, and support perimeter security solutions, including Check Point and Fortinet firewalls, as well as Websense and Blue Coat proxies and content filters.
- Perform advanced troubleshooting, identifying and resolving security, connectivity, and performance issues in production environments.
- Create, maintain, and review network access rules, content filters, and VPN tunnels according to clients' technical and business requirements.
- Manage Microsoft environments, including Active Directory and Windows Server 2003/2008, integrating security controls into corporate services.
- Participate in information security projects across different corporate segments, collaborating with internal teams and client technical teams.
- Prepare technical documentation and support processes for security incident analysis and response.

Contributions

- Acted directly in security projects for large clients, including Banco Bradesco, contributing to the protection of sensitive corporate infrastructures.
- Contributed to improving access control and corporate browsing through the implementation of more effective security policies and content filters.
- Assisted in reducing operational incidents by supporting the stabilization of firewall, proxy, and VPN environments in production.
- Collaborated in standardizing configurations and security best practices in complex corporate environments.
- Supported client technical teams in incident resolution and in adopting security controls aligned with business needs.
- Contributed to strengthening the information security posture of served clients, increasing service reliability and continuity.

EDUCATION

BACHELOR DEGREE IN ELECTRICAL ENGINEERING WITH EMPHASIS IN TELECOMMUNICATIONS

Santa Cecília University (UNISANTA)

Santos, São Paulo, Brazil

12/2011

KEY COURSES / SEMINARS

- **CHECK POINT CERTIFIED SECURITY ADMINISTRATOR (CCSA – R75) – 2012**
- **CHECK POINT CERTIFIED SECURITY EXPERT (CCSE – R75/R77) – 2013**
- **BLUE COAT CERTIFIED PROXYSG PROFESSIONAL (BCCPP) – 2013**
- **WEBSENSE WEB SECURITY GATEWAY ANYWHERE (WSGA) 201 V7.6 – 2012**
- **WEBSENSE DATA SECURITY SUITE (DSS) 201 V7.6 – 2012**
- **CISCO CCNA CERTIFICATION PREPARATORY COURSE (48 HOURS) – 12/2011**
- **MICROELECTRONICS AND CHIP FABRICATION (A.I.M.E – TOULOUSE, FRANCE) – 08/2008**

CERTIFICATIONS

- CHECK POINT CERTIFIED SECURITY EXPERT (CCSE – R77)
  COMPLETION: 2014
- CHECK POINT CERTIFIED SECURITY EXPERT (CCSE – R75)
  COMPLETION: 2013
- CHECK POINT CERTIFIED SECURITY ADMINISTRATOR (CCSA – R75)
  COMPLETION: 2012
- BLUE COAT CERTIFIED PROXYSG PROFESSIONAL (BCCPP)
  COMPLETION: 2013

- WEBSENSE WEB SECURITY GATEWAY ANYWHERE (WSGA – 201 V7.6)
  COMPLETION: 2012
- WEBSENSE DATA SECURITY SUITE (DSS – 201 V7.6)
  COMPLETION: 2012
- ISO/IEC 27002 FOUNDATION – EXIN
  COMPLETION: 2015
- HDI – SUPPORT CENTER ANALYST (HDI-SCA)
  COMPLETION: 2011

PROFESSIONAL LICENSE

REGIONAL COUNCIL OF ENGINEERING AND AGRICULTURE (CREA)
2622579454

PUBLISHED PAPERS

- **SYSTEM FOR INTEGRATION OF VISUALLY IMPAIRED INDIVIDUALS INTO PUBLIC TRANSPORT III BRAZILIAN CONGRESS OF SCIENTIFIC INITIATION (COBRIC) – CONFERENCE PROCEEDINGS**
  11/2011 – SANTOS, SÃO PAULO, BRAZIL

OTHER SKILLS

• Technical leadership in information security and automation projects
• Planning, architecture, and execution of IT projects
• Risk analysis and definition of security policies
• Systems integration, APIs, and advanced automation
• Development of web and mobile applications and platforms
• Cloud infrastructure management (Docker, VPS, networks, servers)
• Clear communication and guidance of multidisciplinary teams
• Technical documentation and creation of operational procedures
• Advanced support and troubleshooting in complex environments
• Client relationship management and expectation handling

11/2025.

Exhibit B - Eligibility Criteria: Advanced Degree

Federative Republic of Brazil

Santa Cecilia University

School of Engineering, Architecture, and Urbanism

The President of Santa Cecilia University, in the exercise of her legal powers and in view of the completion of the Engineering Program on December 20, 2011, confers the degree of

Engineer to

Rafael Ramos Apolinário

Brazilian, born in the State of São Paulo on April 6, 1989

ID No. 45,981,171 – X – SP

and grants this present Diploma, so that he may enjoy all legal rights and prerogatives.

Santos, January 31, 2012

Prof. Dr. Silvia Ângela Teixeira Penteado
President - ID No. 1605.570

Eng. Antonio de Salles Penteado
Director – ID No. 3.635.706

Graduate

Cristiane Graça Monin
General Secretary – ID No. 27.560.885 - 2

SANTA CECÍLIA UNIVERSITY

Recognized by MEC (Ministry of Education) Ordinance No. 150, of 02/16/1996 – Federal Official Gazette of 02/23/1996.

Engineering Program

Electronics Specialization (emphasis in Telecommunications)

Recognized by MEC Ordinance No. 989

Federal Official Gazette of 06/17/1991

APOSTILLE

Engineering Program, qualification in Electrical Engineering, Electronics Specialization (emphasis in Telecommunications).

Santos, January 31, 2012.

Eng. Antonio de Salles Penteado

Director – ID No. 3.635.706

SANTA CECÍLIA UNIVERSITY

Apostille duly recorded.

Santos, August 30, 2012

Maridalva Silva de Oliveira Santos

Academic Records Officer

SANTA CECÍLIA UNIVERSITY

General Secretariat

Division of Academic Records

Diploma registered under No. 01728

Registry No. 12.11.81

In accordance with Article 48 of Law No. 9394/96.

Santos, August 30, 2012

In agreement.

Cristiane Graça Monin

General Secretary

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



_____ Date: February 12, 2026.

República Federativa do Brasil

Universidade Santa Cecília

Faculdade de Engenharia Arquitetura e Urbanismo

A Reitora da Universidade Santa Cecília, no uso de suas atribuições legais e tendo em vista a conclusão do Curso de Engenharia em 20 de dezembro de 2011, confere o título de

Engenheiro a

Rafael Ramos Apolinário

brasileiro, natural do Estado de São Paulo, nascido a 06 de abril de 1989
R.G. n.º 45.981.171 - X - SP

e outorga-lhe o presente Diploma, a fim de que possa gozar de todos os direitos e prerrogativas legais.

Santos, 31 de janeiro de 2012

Profa. Dra. Silvia Ângela Teixeira Penteado
Reitora - R.G. n.º 4.605.570

Engº. Antonio de Salles Penteado
Diretor - R.G. n.º 3.635.706

Diplomado

Cristiane Graça Monin
Secretária Geral - R.G. nº 27.560.885 - 2

UNIVERSIDADE SANTA CECÍLIA

Reconhecida pela Portaria MEC n.º 150,
de 16-02-96 - D.O.U. de 23-02-96

Curso de Engenharia

Modalidade Eletrônica (ênfase em Telecomunicações)

Reconhecido pela Portaria MEC n.º 989
D.O.U. de 17/06/1991

APOSTILA

Curso de Engenharia, habilitação em Engenharia Elétrica,
Modalidade Eletrônica (ênfase em Telecomunicações).

Santos, 31 de janeiro de 2012.

.....

Eng. Antonio de Salles Penteado
Diretor – R.G. n.º 3.635.706

UNIVERSIDADE SANTA CECÍLIA

Anotada a Apostila

Santos, 30 de agosto de 2012

Maridalva Silva de Oliveira Santos
Técnica Acadêmica

UNIVERSIDADE SANTA CECÍLIA
Secretaria Geral
Divisão de Registros Acadêmicos

Diploma registrado sob n.º 017283
Processo n.º 12.1181
Nos termos do Artigo 48 da Lei 9394/96.

Santos, 30 de agosto de 2012
De acordo.

.....
Cristiane Graça Monin
Secretária Geral

10

UNISANTA

Santa Cecília University

Recognized by Ministerial Ordinance No. 150/96

ACADEMIC TRANSCRIPT

CURRICULUM 199901

REGISTRATION DATA

STUDENT'S NAME	REGISTRATION	DATE OF BIRTH
Rafael Ramos Apolinario	077803	04/06/1989

PLACE OF BIRTH / STATE	NATIONALITY	ID	ISSUING AUTHORITY	STATE	CPF
SANTOS SP	Brazilian	45.981.171-X	SSP	SP	384.021.748-25

ACADEMIC INFORMATION

PROGRAM	MEC CODE (Ministry of Education)
Electrical Engineering – Electronics Major with Emphasis in Telecommunications	41769

DECREE

RECOGNITION – MEC ORDINANCE NO. 989, OF 06/13/1991 (FEDERAL OFFICIAL GAZETTE OF 06/17/1991) – RESOLUTION NO. 17/99 – CONSUN *(UNIVERSITY COUNCIL)*, OF 08/20/1999.

INSTITUTION

Accredited by MEC Ordinance No. 150 – Federal Official Gazette of 02/23/1996, Section 1, page 18.
Reaccredited by MEC Ordinance No. 321 – Federal Official Gazette of 04/17/2013, Section 1, page 15.

MEC CODE 952

ADMISSION PROCESS

ADMISSION PROCESS		TOTAL POINTS
01/01/2007	ADMISSION PROCESS	38.50

TERM	CODE	COURSES	GRADE	WORKLOAD	STATUS	ACADEMIC TERM
1	360/2	DIFFERENTIAL AND INTEGRAL CALCULUS I	6.50	68	Approved	2007/1
1	651	BASIC TECHNICAL DRAWING	9.50	68	Approved	2007/1
1	1264/2	GENERAL AND EXPERIMENTAL PHYSICS I	8.50	68	Approved	2007/1
1	1736	INTRODUCTION TO COMPUTING	9.50	68	Approved	2007/1
1	2536	PRINCIPLES OF ELECTRICAL ENGINEERING	9.00	68	Approved	2007/1
2	361/2	DIFFERENTIAL AND INTEGRAL CALCULUS II	9.50	68	Approved	2007/2
2	415	ELECTRICAL CIRCUITS I	7.50	68	Approved	2007/2
2	1265/2	GENERAL AND EXPERIMENTAL PHYSICS II	7.00	68	Approved	2007/2
2	1489	ANALYTICAL GEOMETRY AND LINEAR ALGEBRA	8.50	68	Approved	2007/2
2	2845	CHEMISTRY FOR ELECTRICAL ENGINEERING	7.50	68	Approved	2007/2
3	362/1	CALCULUS III	6.00	68	Approved	2008/1
3	366	NUMERICAL CALCULUS	6.50	68	Approved	2008/1
3	416	ELECTRICAL CIRCUITS II	5.00	68	Approved	2008/1
3	1266/2	GENERAL AND EXPERIMENTAL PHYSICS III	7.00	68	Approved	2008/1
3	3213	TOPICS IN MECHANICS	5.00	68	Approved	2008/1
4	417	ELECTRICAL CIRCUITS III	6.00	68	Approved	2008/2
4	922	ELECTROMAGNETISM I	5.00	68	Approved	2008/2
4	1218	TRANSPORT PHENOMENA	7.00	68	Approved	2008/2
4	1992	APPLIED MATHEMATICS FOR ELECTRICAL ENGINEERING	5.00	68	Approved	2008/2
4	2026	ELECTRICAL MATERIALS	5.00	68	Approved	2008/2
4	2548/2	PROBABILITY AND STATISTICS	8.50	68	Approved	2008/2
5	418	ELECTRICAL CIRCUITS IV	6.00	68	Approved	2009/1
5	584/1	ELECTROMECHANICAL ENERGY CONVERSION I	6.00	68	Approved	2009/1
5	923	ELECTROMAGNETISM II	7.00	68	Approved	2009/1
5	927	ELECTRONICS I	5.50	68	Approved	2009/1

Rua Oswaldo Cruz, 266 – Santos/São Paulo, ZIP Code 11045-907 – Phone (13) 3202-7100 – Fax (13) 3234-5297
www.unisanta.br - unisanta@unisanta.br

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CURRICULUM 199901

REGISTRATION DATA

STUDENT'S NAME	REGISTRATION	DATE OF BIRTH
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PLACE OF BIRTH / STATE	NATIONALITY	ID	ISSUING AUTHORITY	STATE	CPF
SANTOS SP	Brazilian	45.981.171-X	SSP	SP	384.021.748-25

TERM	CODE	COURSES	GRADE	WORKLOAD	STATUS	ACADEMIC TERM
5	935	ELECTROTECHNICS	5.00	68	Approved	2009/1
5	2976	DIGITAL SYSTEMS I	7.50	68	Approved	2009/1
6	509	DATA COMMUNICATIONS PROF. M.SC. HUGO SANTANA LIMA	8.50	68	Approved	2009/2
6	585/1	ELECTROMECHANICAL ENERGY CONVERSION II	10.0	68	Approved	2009/2
6	928	ELECTRONICS II PROF. DR. MAURICIO CONCEICAO MARIO, PHD	7.50	68	Approved	2009/2
6	2525	PRINCIPLES OF COMMUNICATION I PROF. M.SC. DJALMIR CORREA MENDES	7.00	68	Approved	2009/2
6	2629	ADVANCED PROGRAMMING PROF. DR. PAULO ROBERTO SCHROEDER DE SOUZA, PHD	6.50	68	Approved	2009/2
6	2977	DIGITAL SYSTEMS II PROF. M.SC. JADIR DENIS PINTO ALBINO	9.00	68	Approved	2009/2
7	929	ELECTRONICS III PROF. DR. JOAO INACIO DA SILVA FILHO, PHD	8.50	68	Approved	2010/1
7	2048	ELECTRICAL MEASUREMENTS AND INSTRUMENTATION PROF. M.SC. JOSE DANIEL SOARES BERNARDO	6.50	68	Approved	2010/1
7	2526	PRINCIPLES OF COMMUNICATION II PROF. M.SC. IRENE SILVA FARIAS	7.00	68	Approved	2010/1
7	2959	COMMUNICATION SYSTEMS I PROF. M.SC. IRENE SILVA FARIAS	7.00	68	Approved	2010/1
7	2970	VIDEO AND AUDIO SYSTEMS PROF. SPEC. RONALDO ARAUJO FILHO	6.00	68	Approved	2010/1
7	2978	DIGITAL SYSTEMS III PROF. M.SC. JADIR DENIS PINTO ALBINO	9.00	68	Approved	2010/1
8	177	SYSTEMS ARCHITECTURE I PROF. SPEC. DANIELA TERESA ROSSIGNOLI UEBELE PROF. M.SC. ENZO BERTAZINI	7.50	68	Approved	2010/2
8	248	INDUSTRIAL AUTOMATION I PROF. M.SC. MARCOS GALLI	8.50	68	Approved	2010/2
8	575	CONTROL AND SERVOMECHANISMS I PROF. DR. HERALDO SILVEIRA BARBUY	7.50	68	Approved	2010/2
8	1559/1	BUSINESS MANAGEMENT PROF. M.SC. GILBERTO GUIDO OLIVEIRA DALLAN	9.00	68	Approved	2010/2
8	2114	MICROWAVES PROF. SPEC. DANIELA TERESA ROSSIGNOLI UEBELE PROF. M.SC. HUGO SANTANA LIMA	7.00	68	Approved	2010/2
8	2960	COMMUNICATION SYSTEMS II PROF. M.SC. SANDRO RODRIGO GONCALVES BASTOS	9.00	68	Approved	2010/2

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www.unisanta.br - unisanta@unisanta.br

UNISANTA

Santa Cecília University

Recognized by Ministerial Ordinance No. 150/96

ACADEMIC TRANSCRIPT

CURRICULUM 199901

REGISTRATION DATA

STUDENT'S NAME	REGISTRATION	DATE OF BIRTH
Rafael Ramos Apolinario	077803	04/06/1989

PLACE OF BIRTH / STATE	NATIONALITY	ID	ISSUING AUTHORITY	STATE	CPF
SANTOS SP	Brazilian	45.981.171-X	SSP	SP	384.021.748-25

TERM	CODE	COURSES	GRADE	WORKLOAD	STATUS	ACADEMIC TERM
9	512	DIGITAL COMMUNICATIONS PROF. M.SC. HUGO SANTANA LIMA	7.00	68	Approved	2011/1
9	576	CONTROL AND SERVOMECHANISMS II PROF. DR. HERALDO SILVEIRA BARBUY PROF. DR. LUIZ AUGUSTO PEREIRA FERNANDES	6.50	68	Approved	2011/1
9	931	INDUSTRIAL ELECTRONICS I PROF. DR. DEVAIR APARECIDO ARRABACA	5.50	68	Approved	2011/1
9	2637	GRADUATION PROJECT FOR TELECOMMUNICATION ENGINEERING I PROF. SPEC. RONALDO ARAUJO FILHO	5.50	68	Approved	2011/1
9	3137	CELLULAR TELEPHONY PROF. SPEC. FERNANDO AUGUSTO DOS SANTOS RIBEIRO	7.00	68	Approved	2011/1
10	1002/1	INTERNSHIP		360	Completed	2011/2
10	1596	OCCUPATIONAL HEALTH AND SAFETY PROF. SPEC. DEBORA BRITO DOS SANTOS	7.50	68	Approved	2011/2
10	2636	GRADUATION PROJECT FOR TELECOMMUNICATION ENGINEERING II PROF. M.SC. JADIR DENIS PINTO ALBINO	7.00	68	Approved	2011/2
10	2967	TELECOMMUNICATION SYSTEMS PROF. SPEC. FERNANDO AUGUSTO DOS SANTOS RIBEIRO	5.50	68	Approved	2011/2
10	3208	ADVANCED TOPICS IN ELECTRONIC ENGINEERING PROF. M.SC. JADIR DENIS PINTO ALBINO	7.00	68	Approved	2011/2
TERM	CODE	ELECTIVE / OPTIONAL COURSES	GRADE	WORKLOAD	STATUS	ACADEMIC TERM

NOTE

STUDENT PARTICIPATED IN ENADE *(National Student Performance Exam)* 2011 ON NOVEMBER 6, 2011.

PROGRAM WORKLOAD:	4032 HOURS
TOTAL PROGRAM WORKLOAD:	4032 HOURS
PROGRAM COMPLETION DATE:	12/20/2011
GRADUATION CEREMONY DATE:	01/31/2012
DIPLOMA ISSUANCE DATE:	01/31/2012

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Santa Cecília University

Recognized by Ministerial Ordinance No. 150/96

ACADEMIC TRANSCRIPT

CURRICULUM 199901

REGISTRATION DATA

STUDENT'S NAME		REGISTRATION	DATE OF BIRTH
Rafael Ramos Apolinario		077803	04/06/1989

PLACE OF BIRTH / STATE		NATIONALITY	ID	ISSUING AUTHORITY	STATE	CPF
SANTOS	SP	Brazilian	45.981.171-X	SSP	SP	384.021.748-25

Santos, March 4, 2024.

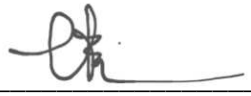
p/ Cristiane Graça Monin
General Secretary
ID: 27.560.885-2

Simone Lopes
Secretary - ID: 17.507.823-3

Eng. Antonio de Salles Penteado
Director
ID: 3.635.706-6

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I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.


_____ Date: February 13, 2026.

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CURRICULUM 199901

REGISTRATION DATA

STUDENT'S NAME	REGISTRATION	DATE OF BIRTH
Rafael Ramos Apolinario	077803	04/06/1989

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SANTOS SP	Brazilian	45.981.171-X	SSP	SP	384.021.748-25

ACADEMIC INFORMATION

PROGRAM	MEC CODE (Ministry of Education)
Electrical Engineering – Electronics Major with Emphasis in Telecommunications	41769

DECREE

Recognition – MEC Ordinance No. 989, OF 06/13/1991 (Federal Official Gazette of 06/17/1991) – Resolution No. 17/99 – CONSUN *(University Council)*, OF 08/20/1999.

INSTITUTION

Accredited by MEC Ordinance No. 150 – Federal Official Gazette of 02/23/1996, Section 1, page 18.
Reaccredited by MEC Ordinance No. 321 – Federal Official Gazette of 04/17/2013, Section 1, page 15.

MEC CODE 952

ADMISSION PROCESS

ADMISSION PROCESS		TOTAL POINTS
01/01/2007	ADMISSION PROCESS	38.50

TERM	CODE	COURSES	GRADE	WORKLOAD	STATUS	ACADEMIC TERM
1	360/2	DIFFERENTIAL AND INTEGRAL CALCULUS I	6.50	68	Approved	2007/1
1	651	BASIC TECHNICAL DRAWING	9.50	68	Approved	2007/1
1	1264/2	GENERAL AND EXPERIMENTAL PHYSICS I	8.50	68	Approved	2007/1
1	1736	INTRODUCTION TO COMPUTING	9.50	68	Approved	2007/1
1	2536	PRINCIPLES OF ELECTRICAL ENGINEERING	9.00	68	Approved	2007/1
2	361/2	DIFFERENTIAL AND INTEGRAL CALCULUS II	9.50	68	Approved	2007/2
2	415	ELECTRICAL CIRCUITS I	7.50	68	Approved	2007/2
2	1265/2	GENERAL AND EXPERIMENTAL PHYSICS II	7.00	68	Approved	2007/2
2	1489	ANALYTICAL GEOMETRY AND LINEAR ALGEBRA	8.50	68	Approved	2007/2
2	2845	CHEMISTRY FOR ELECTRICAL ENGINEERING	7.50	68	Approved	2007/2
3	362/1	CALCULUS III	6.00	68	Approved	2008/1
3	366	NUMERICAL CALCULUS	6.50	68	Approved	2008/1
3	416	ELECTRICAL CIRCUITS II	5.00	68	Approved	2008/1
3	1266/2	GENERAL AND EXPERIMENTAL PHYSICS III	7.00	68	Approved	2008/1
3	3213	TOPICS IN MECHANICS	5.00	68	Approved	2008/1
4	417	ELECTRICAL CIRCUITS III	6.00	68	Approved	2008/2
4	922	ELECTROMAGNETISM I	5.00	68	Approved	2008/2
4	1218	TRANSPORT PHENOMENA	7.00	68	Approved	2008/2
4	1992	APPLIED MATHEMATICS FOR ELECTRICAL ENGINEERING	5.00	68	Approved	2008/2
4	2026	ELECTRICAL MATERIALS	5.00	68	Approved	2008/2
4	2548/2	PROBABILITY AND STATISTICS	8.50	68	Approved	2008/2
5	418	ELECTRICAL CIRCUITS IV	6.00	68	Approved	2009/1
5	584/1	ELECTROMECHANICAL ENERGY CONVERSION I	6.00	68	Approved	2009/1
5	923	ELECTROMAGNETISM II	7.00	68	Approved	2009/1
5	927	ELECTRONICS I	5.50	68	Approved	2009/1

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TERM	CODE	COURSES	GRADE	WORKLOAD	STATUS	ACADEMIC TERM
5	935	ELECTROTECHNICS	5.00	68	Approved	2009/1
5	2976	DIGITAL SYSTEMS I	7.50	68	Approved	2009/1
6	509	DATA COMMUNICATIONS PROF. M.SC. HUGO SANTANA LIMA	8.50	68	Approved	2009/2
6	585/1	ELECTROMECHANICAL ENERGY CONVERSION II	10.0	68	Approved	2009/2
6	928	ELECTRONICS II PROF. DR. MAURICIO CONCEICAO MARIO, PHD	7.50	68	Approved	2009/2
6	2525	PRINCIPLES OF COMMUNICATION I PROF. M.SC. DJALMIR CORREA MENDES	7.00	68	Approved	2009/2
6	2629	ADVANCED PROGRAMMING PROF. DR. PAULO ROBERTO SCHROEDER DE SOUZA, PHD	6.50	68	Approved	2009/2
6	2977	DIGITAL SYSTEMS II PROF. M.SC. JADIR DENIS PINTO ALBINO	9.00	68	Approved	2009/2
7	929	ELECTRONICS III PROF. DR. JOAO INACIO DA SILVA FILHO, PHD	8.50	68	Approved	2010/1
7	2048	ELECTRICAL MEASUREMENTS AND INSTRUMENTATION PROF. M.SC. JOSE DANIEL SOARES BERNARDO	6.50	68	Approved	2010/1
7	2526	PRINCIPLES OF COMMUNICATION II PROF. M.SC. IRENE SILVA FARIAS	7.00	68	Approved	2010/1
7	2959	COMMUNICATION SYSTEMS I PROF. M.SC. IRENE SILVA FARIAS	7.00	68	Approved	2010/1
7	2970	VIDEO AND AUDIO SYSTEMS PROF. SPEC. RONALDO ARAUJO FILHO	6.00	68	Approved	2010/1
7	2978	DIGITAL SYSTEMS III PROF. M.SC. JADIR DENIS PINTO ALBINO	9.00	68	Approved	2010/1
8	177	SYSTEMS ARCHITECTURE I PROF. SPEC. DANIELA TERESA ROSSIGNOLI UEBELE PROF. M.SC. ENZO BERTAZINI	7.50	68	Approved	2010/2
8	248	INDUSTRIAL AUTOMATION I PROF. M.SC. MARCOS GALLI	8.50	68	Approved	2010/2
8	575	CONTROL AND SERVOMECHANISMS I PROF. DR. HERALDO SILVEIRA BARBUY	7.50	68	Approved	2010/2
8	1559/1	BUSINESS MANAGEMENT PROF. M.SC. GILBERTO GUIDO OLIVEIRA DALLAN	9.00	68	Approved	2010/2
8	2114	MICROWAVES PROF. SPEC. DANIELA TERESA ROSSIGNOLI UEBELE PROF. M.SC. HUGO SANTANA LIMA	7.00	68	Approved	2010/2
8	2960	COMMUNICATION SYSTEMS II PROF. M.SC. SANDRO RODRIGO GONCALVES BASTOS	9.00	68	Approved	2010/2

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PLACE OF BIRTH / STATE	NATIONALITY	ID	ISSUING AUTHORITY	STATE	CPF
SANTOS SP	Brazilian	45.981.171-X	SSP	SP	384.021.748-25

TERM	CODE	COURSES	GRADE	WORKLOAD	STATUS	ACADEMIC TERM
9	512	DIGITAL COMMUNICATIONS PROF. M.SC. HUGO SANTANA LIMA	7.00	68	Approved	2011/1
9	576	CONTROL AND SERVOMECHANISMS II PROF. DR. HERALDO SILVEIRA BARBUY PROF. DR. LUIZ AUGUSTO PEREIRA FERNANDES	6.50	68	Approved	2011/1
9	931	INDUSTRIAL ELECTRONICS I PROF. DR. DEVAIR APARECIDO ARRABACA	5.50	68	Approved	2011/1
9	2637	GRADUATION PROJECT FOR TELECOMMUNICATION ENGINEERING I PROF. SPEC. RONALDO ARAUJO FILHO	5.50	68	Approved	2011/1
9	3137	CELLULAR TELEPHONY PROF. SPEC. FERNANDO AUGUSTO DOS SANTOS RIBEIRO	7.00	68	Approved	2011/1
10	1002/1	INTERNSHIP		360	Completed	2011/2
10	1596	OCCUPATIONAL HEALTH AND SAFETY PROF. SPEC. DEBORA BRITO DOS SANTOS	7.50	68	Approved	2011/2
10	2636	GRADUATION PROJECT FOR TELECOMMUNICATION ENGINEERING II PROF. M.SC. JADIR DENIS PINTO ALBINO	7.00	68	Approved	2011/2
10	2967	TELECOMMUNICATION SYSTEMS PROF. SPEC. FERNANDO AUGUSTO DOS SANTOS RIBEIRO	5.50	68	Approved	2011/2
10	3208	ADVANCED TOPICS IN ELECTRONIC ENGINEERING PROF. M.SC. JADIR DENIS PINTO ALBINO	7.00	68	Approved	2011/2
TERM	CODE	ELECTIVE / OPTIONAL COURSES	GRADE	WORKLOAD	STATUS	ACADEMIC TERM

NOTE

STUDENT PARTICIPATED IN ENADE *(National Student Performance Exam)* 2011 ON NOVEMBER 6, 2011.

PROGRAM WORKLOAD:	4032 HOURS
TOTAL PROGRAM WORKLOAD:	4032 HOURS
PROGRAM COMPLETION DATE:	12/20/2011
GRADUATION CEREMONY DATE:	01/31/2012
DIPLOMA ISSUANCE DATE:	01/31/2012

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SANTOS SP	Brazilian	45.981.171-X	SSP	SP	384.021.748-25

Santos, March 4, 2024.

p/ Cristiane Graça Monin
General Secretary
ID: 27.560.885-2

Simone Lopes
Secretary - ID: 17.507.823-3

Eng. Antonio de Salles Penteado
Director
ID: 3.635.706-6

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



_____ Date: February 12, 2026.

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Universidade Santa Cecília

Reconhecida pela Portaria Ministerial nº 150/96

HISTÓRICO ESCOLAR

CURRÍCULO 199901

DADOS CADASTRAIS

NOME DO ALUNO	MATRÍCULA	NASCIMENTO
Rafael Ramos Apolinario	077803	06/04/1989

NATURALIDADE / ESTADO	NACIONALIDADE	IDENTIDADE	ÓRGÃO	U.F.	CPF
SANTOS SP	Brasileira	45.981.171-X	SSP	SP	384.021.748-25

DADOS ACADÊMICOS

CURSO	CÓDIGO MEC
Eng. Elétrica Mod. Eletrônica Ênfase em Telecomunicações	41769

DECRETO

RECONHECIMENTO-PORTARIA MEC Nº 989, DE 13/06/1991 (DOU DE 17/06/1991) - RESOLUÇÃO Nº 17/99 - CONSUN, DE 20/08/99.

INSTITUIÇÃO

Credenciada pela Portaria MEC nº 150 - DOU de 23/02/96, Seção 1 pág. 18.
Recredenciada pela Portaria MEC nº 321 - DOU de 17/04/13, Seção 1 pág.15.

CÓDIGO MEC 952

PROCESSO SELETIVO

PROC. SELETIVO		TOTAL DE PONTOS
01/01/2007	PROCESSO SELETIVO	38,50

PERÍODO	CÓDIGO	DISCIPLINAS	MÉDIA	CARGA HORÁRIA	SITUAÇÃO	PERÍODO LETIV
1	360/2	CALCULO DIFERENCIAL E INTEGRAL I	6.50	68	Aprovado	2007/1
1	651	DESENHO BASICO	9.50	68	Aprovado	2007/1
1	1264/2	FISICA GERAL E EXPERIMENTAL I	8.50	68	Aprovado	2007/1
1	1736	INTRODUCAO A COMPUTACAO	9.50	68	Aprovado	2007/1
1	2536	PRINCIPIOS DE ENGENHARIA ELETRICA	9.00	68	Aprovado	2007/1
2	361/2	CALCULO DIFERENCIAL E INTEGRAL II	9.50	68	Aprovado	2007/2
2	415	CIRCUITOS ELETRICOS I	7.50	68	Aprovado	2007/2
2	1265/2	FISICA GERAL E EXPERIMENTAL II	7.00	68	Aprovado	2007/2
2	1489	GEOMETRIA ANALITICA E ALG LINEAR	8.50	68	Aprovado	2007/2
2	2845	QUIMICA PARA ENGENHARIA ELETRICA	7.50	68	Aprovado	2007/2
3	362/1	CALCULO DIFERENCIAL E INTEGRAL III	6.00	68	Aprovado	2008/1
3	366	CALCULO NUMERICO	6.50	68	Aprovado	2008/1
3	416	CIRCUITOS ELETRICOS II	5.00	68	Aprovado	2008/1
3	1266/2	FISICA GERAL E EXPERIMENTAL III	7.00	68	Aprovado	2008/1
3	3213	TOPICOS DE MECANICA	5.00	68	Aprovado	2008/1
4	417	CIRCUITOS ELETRICOS III	6.00	68	Aprovado	2008/2
4	922	ELETROMAGNETISMO I	5.00	68	Aprovado	2008/2
4	1218	FENOMENOS DE TRANSPORTES	7.00	68	Aprovado	2008/2
4	1992	MATEMATICA APLICADA A ENG ELETRICA	5.00	68	Aprovado	2008/2
4	2026	MATERIAIS ELETRICOS	5.00	68	Aprovado	2008/2
4	2548/2	PROBABILIDADE E ESTATISTICA	8.50	68	Aprovado	2008/2
5	418	CIRCUITOS ELETRICOS IV	6.00	68	Aprovado	2009/1
5	584/1	CONVERSAO ELETROMECANICA DA ENERGIA I	6.00	68	Aprovado	2009/1
5	923	ELETROMAGNETISMO II	7.00	68	Aprovado	2009/1
5	927	ELETRONICA I	5.50	68	Aprovado	2009/1

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HISTÓRICO ESCOLAR

CURRÍCULO 199901

DADOS CADASTRAIS

NOME DO ALUNO	MATRÍCULA	NASCIMENTO
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SANTOS SP	Brasileira	45.981.171-X	SSP	SP	384.021.748-25

PERÍODO	CÓDIGO	DISCIPLINAS	MÉDIA	CARGA HORÁRIA	SITUAÇÃO	PERÍODO LETIV
5	935	ELETROTECNICA	5.00	68	Aprovado	2009/1
5	2976	SISTEMAS DIGITAIS I	7.50	68	Aprovado	2009/1
6	509	COMUNICACOES DE DADOS Prof. Me. HUGO SANTANA LIMA	8.50	68	Aprovado	2009/2
6	585/1	CONVERSAO ELETROMECANICA DA ENERGIA II	10.0	68	Aprovado	2009/2
6	928	ELETRONICA II Prof. Dr. MAURICIO CONCEICAO MARIO, PhD	7.50	68	Aprovado	2009/2
6	2525	PRINCIPIOS DE COMUNICACAO I Prof. Me. DJALMIR CORREA MENDES	7.00	68	Aprovado	2009/2
6	2629	PROGRAMACAO AVANCADA Prof. Dr. PAULO ROBERTO SCHROEDER DE SOUZA, PhD	6.50	68	Aprovado	2009/2
6	2977	SISTEMAS DIGITAIS II Prof. Me. JADIR DENIS PINTO ALBINO	9.00	68	Aprovado	2009/2
7	929	ELETRONICA III Prof. Dr. JOAO INACIO DA SILVA FILHO, PhD	8.50	68	Aprovado	2010/1
7	2048	MEDIDAS ELETRICAS E INSTRUMENTACAO Prof. Me. JOSE DANIEL SOARES BERNARDO	6.50	68	Aprovado	2010/1
7	2526	PRINCIPIOS DE COMUNICACAO II Profª. Me. IRENE SILVA FARIAS	7.00	68	Aprovado	2010/1
7	2959	SISTEMAS DE COMUNICACAO I Profª. Me. IRENE SILVA FARIAS	7.00	68	Aprovado	2010/1
7	2970	SISTEMAS DE VIDEO E AUDIO Prof. Esp. RONALDO ARAUJO FILHO	6.00	68	Aprovado	2010/1
7	2978	SISTEMAS DIGITAIS III Prof. Me. JADIR DENIS PINTO ALBINO	9.00	68	Aprovado	2010/1
8	177	ARQUITETURA DE SISTEMAS I Profª. Esp. DANIELA TERESA ROSSIGNOLI UEBELE Prof. Me. ENZO BERTAZINI	7.50	68	Aprovado	2010/2
8	248	AUTOMACAO INDUSTRIAL I Prof. Me. MARCOS GALLI	8.50	68	Aprovado	2010/2
8	575	CONTROLE E SERVOMECANISMOS I Prof. Dr. HERALDO SILVEIRA BARBUY	7.50	68	Aprovado	2010/2
8	1559/1	GESTAO EMPRESARIAL Prof. Me. GILBERTO GUIDO OLIVEIRA DALLAN	9.00	68	Aprovado	2010/2
8	2114	MICROONDAS Profª. Esp. DANIELA TERESA ROSSIGNOLI UEBELE Prof. Me. HUGO SANTANA LIMA	7.00	68	Aprovado	2010/2
8	2960	SISTEMAS DE COMUNICACAO II Prof. Me. SANDRO RODRIGO GONCALVES BASTOS	9.00	68	Aprovado	2010/2

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SANTOS SP	Brasileira	45.981.171-X	SSP	SP	384.021.748-25

PERÍODO	CÓDIGO	DISCIPLINAS	MÉDIA	CARGA HORÁRIA	SITUAÇÃO	PERÍODO LETIV
9	512	COMUNICACOES DIGITAIS Prof. Me. HUGO SANTANA LIMA	7.00	68	Aprovado	2011/1
9	576	CONTROLE E SERVOMECANISMOS II Prof. Dr. HERALDO SILVEIRA BARBUY Prof. Dr. LUIZ AUGUSTO PEREIRA FERNANDES	6.50	68	Aprovado	2011/1
9	931	ELETRONICA INDUSTRIAL I Prof. Dr. DEVAIR APARECIDO ARRABACA	5.50	68	Aprovado	2011/1
9	2637	PROJ.DE GRAD.P/ENG.DE TELECOM. I Prof. Esp. RONALDO ARAUJO FILHO	5.50	68	Aprovado	2011/1
9	3137	TELEFONIA CELULAR Prof. Esp. FERNANDO AUGUSTO DOS SANTOS RIBEIRO	7.00	68	Aprovado	2011/1
10	1002/1	ESTAGIO		360	Cumpriu	2011/2
10	1596	HIGIENE E SEGURANCA NO TRABALHO Profª. Esp. DEBORA BRITO DOS SANTOS	7.50	68	Aprovado	2011/2
10	2636	PROJ.DE GRAD.P/ENG.DE TELECOM. II Prof. Me. JADIR DENIS PINTO ALBINO	7.00	68	Aprovado	2011/2
10	2967	SISTEMAS DE TELECOMUNICACOES Prof. Esp. FERNANDO AUGUSTO DOS SANTOS RIBEIRO	5.50	68	Aprovado	2011/2
10	3208	TOPICOS AVANCADOS ENG ELETRONICA Prof. Me. JADIR DENIS PINTO ALBINO	7.00	68	Aprovado	2011/2
PERÍODO	CÓDIGO	DISCIPLINAS ELETIVAS / OPTATIVAS	MÉDIA	CARGA HORÁRIA	SITUAÇÃO	PERÍODO LETIV

OBSERVAÇÃO

ESTUDANTE PARTICIPOU DO ENADE 2011 EM 06 DE NOVEMBRO DE 2011.

CARGA HORÁRIA DO CURSO: 4032 HORAS

CARGA HORÁRIA TOTAL DO CURSO: 4032 HORAS

DATA DA CONCLUSÃO DO CURSO: 20/12/2011

DATA DA COLAÇÃO DE GRAU: 31/01/2012

DATA DE EXPEDIÇÃO DO DIPLOMA: 31/01/2012

Rua Oswaldo Cruz, 266 - Santos/SP, CEP 11045-907 - PABX (13) 32027100 - FAX (13) 3234-5297
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Rafael Ramos Apolinario		077803	06/04/1989

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SANTOS	SP	Brasileira	45.981.171-X	SSP	SP	384.021.748-25

Santos, 04 de março de 2024.

p/ Cristiane Graça Monin
Secretária-geral
R.G.: 27.560.885-2
Simone Lopes
Secretária - RG 17.507.823-3

Eng. Antonio de Salles Penteado
Diretor
RG 3.635.706-6

Carnegie Evaluations LLC
315 East High Street, Bound Brook, New Jersey, 08805
Email: info@carnegieevaluations.com
Website: www.carnegieevaluations.com
Phone: (848)300-0099
Fax: (848) 300-5199

EVALUATION OF ACADEMICS

Carnegie Evaluations LLC, who specializes in the evaluation of foreign educational credentials, has prepared the following academic credential evaluation.

February 19, 2026

Name: **Mr. Rafael RAMOS APOLINARIO**

The following is a description of Mr. Ramos Apolinario's foreign degree:

Institution:	*Universidade Santa Cecilia*
Degree:	*Titulo de Engenheiro*
Date of Award:	January 2012
Years of Study:	Five
Country:	Brazil

Academic Equivalency in the United States

BACHELOR OF SCIENCE IN ELECTRICAL ENGINEERING

Carnegie Evaluations LLC offers this evaluation after reviewing copies of the original diploma certificates and transcripts provided. This evaluation is advisory in nature and is based on the assumption that the submitted documents are accurate. There are no apparent grounds to disbelieve the authenticity and accuracy of the documentation presented on behalf of Mr. Rafael Ramos Apolinario. In addition, this evaluation is based on standard scholarly and professional sources as referenced at the end of this document. Carnegie Evaluations LLC is not responsible for how this evaluation report will be used and is not responsible for damages resulting from such use of this report.

DISCUSSION OF MR. RAMOS APOLINARIO'S ACADEMICS

This credential evaluation is provided upon review of the degree certificate and transcript awarded to Mr. Rafael Ramos Apolinario during the course of his academic career. An analysis of Mr. Ramos Apolinario's foreign educational course for the *Titulo de Engenheiro* (translated as degree of Engineer) from *Universidade Santa Cecilia* (translated as Santa Cecilia University) forms the basis for the following evaluation.

Mr. Ramos Apolinario graduated with a degree in Engineering from Santa Cecilia University in January 2012. Santa Cecilia University is an accredited institution of higher education in Santos, Brazil. Admission to this program requires graduation from the US equivalent of high school and competitive entrance examinations. Mr. Ramos Apolinario satisfactorily completed the academic course requirements for an engineering degree program. He majored in Electrical Engineering (specialized in Electronics and with an emphasis in Telecommunications) and was awarded a *Titulo de Engenheiro* from the institute.

This is a five-year undergraduate program of study that is equivalent to a degree of Bachelor of Science (B.S.) from an accredited institution of higher education in the United States. The academic criterion maintained by Santa Cecilia University is significantly similar to those parameters upheld by any other accredited colleges and universities in the United States.

The degree of Engineer curriculum includes advanced bachelor's-level coursework and examinations in Electrotechnics, Digital Systems, Data Communications, Principles of Communication, Advanced Programming, Electrical Measurements and Instrumentation, Video and Audio Systems, Systems Architecture, Industrial Automation, Control and Servomechanisms, Business Management, Microwaves, Differential and Integral Calculus, General and Experimental Physics, Introduction to Computing, Principles of Electrical Engineering, Electrical Circuits, Analytical Geometry and Linear Algebra, Chemistry for Electrical Engineering, Numerical Calculus, Electromagnetism, Transport Phenomena, Applied Mathematics for Electrical Engineering, Electrical Materials, Probability and Statistics, Electromechanical Energy Conversion, Electronics, and other related subjects.

Upon reviewing Mr. Ramos Apolinario's academic history, it becomes apparent that Mr. Ramos Apolinario has satisfied the coursework requirements, which are substantially similar and equivalent to those required for the completion of a four-year Bachelor's degree program at an accredited institution of higher education in the United States.

SUMMARY

On the basis of the academic reputation of Santa Cecilia University, the nature and duration of the academic coursework, and the grades attained in the courses, it is the judgment of Carnegie Evaluations LLC that Mr. Ramos Apolinario has attained the equivalent of a Bachelor of Science in Electrical Engineering from an accredited institution of higher education in the United States.

Carnegie Evaluations LLC represents this evaluation report to be an accurate and correct evaluation to the best of its knowledge and belief, pursuant to the requirements of the Citizenship and Immigration Services of the United States Department of Homeland Security. Carnegie Evaluations LLC does not represent that the documentation submitted to it by anyone for evaluation meets the evidentiary standards of any state or federal agency or any court. This evaluation report, as are all such reports provided by Carnegie Evaluations LLC, is advisory for the customer who requested it.

The foregoing evaluation of Mr. Ramos Apolinario has been reviewed and approved by me, Dr. Zach G. Zacharia, on February 19, 2026.

Sincerely,



Zach G. Zacharia, Ph.D.
Director, Carnegie Evaluations LLC.
Associate Professor of Supply Chain Management
Director, Lehigh Center for Supply Chain Research
Lehigh University

Evaluation Resources:

1. World Higher Education Database. International Association of Universities' Worldwide Database of Higher Education Institutions, Systems and Credentials. www.whed.net.
2. AACRAO EDGE. AACRAO Electronic Database for Global Education. https://www.aacrao.org/edge
3. Central Intelligence Agency (CIA). The World Factbook. https://www.cia.gov/the-world-factbook/
4. ENIC-NARIC. European Network of Information Centres in the European Region, National Academic Recognition Information Centres in the European Union. www.enic-naric.net.

Bio: Professor Zach G. Zacharia

I am the Interim Department Chair, Decision and Technology Analytics (DATA) Department, an Associate Professor of Supply Chain Management, and Director of the Center for Supply Chain Research Lehigh in the College of Business and Economics, Lehigh University, where I teach Graduate and Undergraduate courses in Supply Chain Operations Management and Logistics and Transportation. In addition, I am also a visiting Professor at the Indian Institute of Technology (IIT) in New Delhi, India. I graduated with a B.S. in Mechanical Engineering from the University of Calgary, an MBA from the University of Alberta, and a Ph.D. in Logistics with a minor in Marketing from the University of Tennessee. My current research interests include Collaboration/Competition within the Supply Chain, Supplier Satisfaction, and the Physical Internet.

Before joining Academia, I worked at the University of Tennessee, Center for Transportation Research, for six years as an Associate Director. I also worked at the Department of Transportation in Alberta, Canada, for ten years as an Equipment Engineer. I am a principal in BZS Consulting, which primarily focuses on teaching Supply Chain Operations Management and evaluating collaboration and procurement strategies across firms in a supply chain.

I have developed significant international contacts and collaborations with many affiliate schools in several countries in Europe, Asia, and South America. I have evaluated numerous portfolios of international students from countries around the world and have performed in-depth assessments of how these foreign courses are equated to corresponding courses in the United States.

I have 29 refereed publications, including 2 articles in the Journal of Operations Management, 8 articles in the *Journal of Business Logistics,* and articles in *Decision Sciences*, the *Journal of Supply Chain Management, Industrial Marketing Management, International Journal of Production Research, International Journal of Production and Operations Management, International Journal of Logistics Management, Journal of Retailing, Journal of Business and Industrial Marketing, Marketing Management, Supply Chain Management Review, Journal of International Technology and Information Management*, *Journal of Vehicle Design* and *Wall Street Journal*. As a member of a Supply Chain Research Group at the University of Tennessee, I co-authored a book titled "*Supply Chain Management*" (Sage Publications, December 2000). I also contributed a chapter on logistics service providers and new product development in the book titled *Managing Innovation: The New Competitive Edge for Logistics Service Providers*, Stephan M. Wagner ed.**,** Kuehne Foundation Book Series (2007).

Among the awards that I have received are the DATA Department Service Award (2023), Staub Faculty Excellence Award (2013) from the College of Business, Lehigh University, Best Paper Finalist (2010) from the Journal of Operations Management, Best Paper Award (2007) from NARTS and Best Dissertation Proposal Award (2000) from the University of Arkansas. As a member of a Supply Chain Research Group at the University of Tennessee, I coauthored a book titled Supply Chain Management (Sage Publications, December 2000).

A. Biographical Information

Zach G. Zacharia, Ph.D.
Interim Department Chair, Decision and Technology Analytics Department
Associate Professor Supply Chain Management
Director, Client Services, Carnegie Evaluations
Director, Center for Supply Chain Management Lehigh
Supply Chain Management Program Director
Department of Management, College of Business Administration and Economics
Lehigh University, 621 Taylor Street, Bethlehem, PA, 18015
Office: (610) 758-4433, Fax: (610) 758-6941
zgz208@lehigh.edu

EDUCATION

1996 - 2001 **THE UNIVERSITY OF TENNESSEE** **Knoxville, TN**
Doctor of Philosophy in Business Administration

- Major: Logistics, Minor: Marketing
- Dissertation Title: An Analysis of the Effect of Logistics Involvement in Cross-functional Integrated New Product Development Projects (Advisor: Dr. John T. Mentzer)

1988 – 1993 **THE UNIVERSITY OF ALBERTA** **Edmonton, AB**
Master of Business Administration

1981 - 1985 **THE UNIVERSITY OF CALGARY** **Calgary, AB**
Bachelor of Science, Mechanical Engineering

1980 - 1981 **RED DEER COLLGE** **Red Deer, AB**
Bachelor of Science

1979 – 1980 **THE UNIVERSITY OF ALBERTA** **Edmonton, AB**
Bachelor of Science

WORK EXPERIENCE SUMMARY

2016 – Present, Director, Center for Supply Chain Research Lehigh
2013 – Present, Associate Professor – Lehigh University
2008 – 2013 Assistant Professor – Lehigh University
2001 – 2008 Assistant Professor - Texas Christian University
1999 – 2001 Associate Director – Transportation Center, University of Tennessee
1997 – 1999 Assistant Director - Transportation Center, University of Tennessee
1995 – 1997 Senior Research Associate – University of Tennessee
1989 – 1995 Research Engineer – R&D Branch, Alberta Transportation & Utilities
1985 – 1989 Equipment Engineer – Alberta Transportation & Utilities

CONSULTING PROJECTS, EXECUTIVE EDUCATION

2023 Expert Witness – Real Estate Company, Bethlehem

2023	Ecofriendly Behavior on Personal Transportation, AFIT, Dalton
2020	Financial Flow in SC, DiCentral, Houston
2020	Expert Witness – Real Estate Company, Bethlehem
2020	Lehigh University, Executive Education, Bethlehem
2019	Lehigh University, Executive Education, Bethlehem
2019	SC Collaboration in Drop Ship, DiCentral, Houston
2018	Coopetition in the Defense Industry, AFIT, Dayton
2018	IIT New Delhi, Executive Education, Delhi, India
2017	Lehigh University, Executive Education, Bethlehem
2016	IIT Madras, Global Initiative of Academic Networks, Chennai, India
2015	Morrison Executive Education, Santo Domingo, Dominican Republic
2014	CSCMP Executive Seminar, Bogota, Columbia
2012	Supply Chain Management Simulation, WAM Systems, Philadelphia
2010	Supply Chain Management Overview, Universidad de Piura, Peru
2007	Procurement of Capability Guidelines, Lockheed Martin Aeronautics
2002	Truck Safety Recommendations, University of Tennessee

B. Publications and Creative Activities

EDITORIAL ROLES (6)

- Senior Editor- *International Journal of Logistics Management (2018- current)*
- Senior Editor- *Journal of Business Logistics (2016- current)*
- Special Issue Editor-(Physical Internet) - *Journal of Business Logistics (2018-2020)*
- Special Issue Editor- (Inter-Disciplinary Research) *Journal of Business Logistics (2014-2015)*
- Editorial Board Member – *Journal of Operations Management*
- Editorial Board Member –*Transportation Journal*
- Editorial Board Member – *Journal of Supply Chain Management*

DISSERTATION COMMITTEE MEMBER (3)

- Nathaniel R- *The American School As a Microcosm for the National Criminal and Legal Landscape: Two Case Studies* – Lehigh University, 2024
- Michael Plasch - *Supply Chain Collaboration - Investigating Motives, Drivers and Success Factors* – Johannes Kepler University Linz, Austria, 2021

- Kimberly K. Whitehead – *It's A Matter of Give And Take: Exploring The Role of Knowledge Transfer Within Supply Chain Collaboration* - University of Texas at Arlington, USA, 2014

BOOK CHAPTERS (5)

- **Zacharia, Zach G**. "Is there a role for Logistics Service Providers in New Product Development?" *Managing Innovation: The New Competitive Edge for Logistics Service Providers*, Stephan M. Wagner ed., Kuehne Foundation Book Series. Ch 7, 2008.
- Mentzer, John T., William J. DeWitt, James S. Keebler, Soonhong Min, Nancy W. Nix, Carlo D. Smith, and **Zach G. Zacharia**, "What is Supply Chain Management" *Supply Chain Management*, Thousand Oaks, CA: Sage Publications, Ch.1, 2000.
- **Zacharia, Zach G**., "R&D and New Product Development in Supply Chain Management" *Supply Chain Management*, John T. Mentzer ed.**,** Thousand Oaks, CA: Sage Publications, Ch.6, 2000.
- **Zacharia, Zach G**., "The Evolution and Growth of Production in Supply Chain Management" *Supply Chain Management*, John T. Mentzer ed., Thousand Oaks, CA: Sage Publications, Ch.8, 2000.
- **Zacharia, Zach G**, "The Evolution and Growth of Information Systems in Supply Chain Management" *Supply Chain Management*, John T. Mentzer ed., Thousand Oaks, CA: Sage Publications, Ch.11, 2000.

REFEREED PUBLICATIONS (30)

30. Gopal Kumar, **Zach Zacharia**, Mohit Goswami (2024) "Understanding interdependency of sustainability dimensions from the lens of collaborative relationship conditions: Findings from an emerging economy" *International Journal of Logistics Management,* Vol. 35, No. 4, 1277-1302

29. Varun Jain, Usha Mohan, **Zach G. Zacharia**, Nada R. Sanders (2022) "Improving patient satisfaction and outpatient diagnostic center efficiency using novel online real-time scheduling" *Operations Research for Health Care,* 32, 1-17, 100338

28. Saif Mir, Misty Blessley, **Zach Zacharia**, John Aloysius (2022) "Mending Fences in the Buyer-Supplier Relationship: The Role of Justice in Relationship Restoration" *Journal of Supply Chain Management*. Vol. 58, No. 3, 23 – 46.

27. Dev, Navin; Ravi Shankar; **Zach Zacharia**, Sanjeev Swami, (2021) "Supply chain resilience for managing the ripple effect in Industry 4.0 for green product

diffusion" *International Journal of Physical Distribution & Logistics Management* Vol. 51 No. 8, 897-930.

26. Ballot, Eric, Benoit Montreuil, **Zach G. Zacharia**, (2021) "Physical Internet: First Results and Next Challenges" *Journal of Business Logistics* Vol 42 No. 1, 1 – 7.

25. Treiblmaier, Horst, Kristijan Mirkovski, Paul B. Lowry, **Zach G. Zacharia**, (2020) "The Physical Internet as a New Supply Chain Paradigm: A Systematic Literature Review and a Comprehensive Framework" *International Journal of Logistics Management* Vol. 31 No. 2, 239-287.

24. **Zach G. Zacharia**, Michael Plasch, Usha Mohan, Markus Gerschberger (2019) "The Emerging Role of Coopetition Within Inter-Firm Relationships" *International Journal of Logistics Management* Vol. 30, No. 2, 414-437.

23. Soonhong Min, **Zach G. Zacharia**, Carlo D. Smith (2019) "Defining Supply Chain Management: In the Past, Present and Future" *Journal of Business Logistics* Vol. 40 No.1, 44-55.

22. Kimberly Whitehead, **Zach Zacharia**, Edmund Prater (2019) "Investigating the Role of Knowledge Transfer in Supply Chain Collaboration" *International Journal of Logistics Management"* Vol. 30, No. 1, 284-302.

21. Misty Blessly, Saif Mir, **Zach G. Zacharia**, John Aloysius (2018) "Breaching Relational Obligations In A Buyer-Supplier Relationship: Feelings Of Violation, Fairness Perceptions And Supplier Switching" *Industrial Marketing Management* Vol. 74, Oct, 215-226.

20. Faraz, Alireza, Nada R. Sanders, **Zach G. Zacharia**, Markus Gerschberger (2018) "Monitoring Type B Buyer-Supplier Relationships" *International Journal of Production Research* Vol. 56, No. 18, 6225-6239.

19. Whitehead, Kimberly, **Zach G. Zacharia**, Edmund Prater, (2016) "Absorptive Capacity Versus Distributive Capability: The Asymmetry of Knowledge Transfer" *International Journal of Operations and Production Management* Vol. 36, No 10, 1308-1332.

18. Nada R. Sanders, Brian R. Fugate, **Zach G. Zacharia**, (2016) "Interdisciplinary Research In SCM: Through the Lens of The Behavioral Theory of The Firm" *Journal of Business Logistics* Vol. 37, No 2, 107-112.

17. Nancy W. Nix, **Zach G. Zacharia,** (2014) "The Impact of Collaborative Engagement on Knowledge and Performance Gains in Episodic Collaborations" *International Journal of Logistics Management* Vol. 25, No 2, 245-269.

16. **Zach G. Zacharia,** Nada R. Sanders, Brian R. Fugate (2014) "The Evolving Role of Disciplines Within Supply Chain Management" *Journal of Supply Chain Management* Vol. 50, No 1, 73-88.

15. Nada R. Sanders, **Zach G. Zacharia**, Brian R. Fugate (2013) "The Interdisciplinary Future of Supply Chain Management Research" *Decision Sciences* Vol. 44, No. 3, 413-429.

14. Geoffrey T. Stewart, **Zach G. Zacharia,** Andrew B. Artis (2012) "Leveraging Relationship Orientation and its Impact on Relationship Outcomes" *Journal of Business and Industrial Marketing,* Vol. 27, No. 8, 644-658.

13. **Zach G. Zacharia,** Nancy W. Nix, Robert F. Lusch (2011) "Capabilities that Enhance Outcomes of an Episodic Supply Chain Collaboration" *Journal of Operations Management*, Vol. 29, No. 6, 591-603.

12. **Zach G. Zacharia,** Nada R. Sanders, Nancy W. Nix (2011) "The Emerging Role of the Third-Party Logistics Provider (3PL) as a Supply Chain Orchestrator" *Journal of Business Logistics*, Vol. 32, No. 1, 40-54.

11. Danny Lanier, Jr., William F. Wempe, **Zach G. Zacharia**, (2010) "Concentrated Supply Chain Membership and Financial Performance: Chain- and Firm-Level Perspectives" *Journal of Operations Management*, Vol.28, No.1, 1-16.

10. **Zach G. Zacharia**, Chad W. Autry, David S. Preston, Charles W. Lamb, (2009) "IT Alignment with Business Strategies in a Healthcare Organizations: An Empirical Analysis" *Journal of International Technology and Information Management*, Vol. 18, No. 3/4, 477-494.

9. **Zach G. Zacharia,** Nancy W. Nix and Robert F. Lusch, (2009) "An Analysis of Supply Chain Collaborations and Their Effect on Performance" *Journal of Business Logistics*, Vol. 30, No. 2, 101-123.

8. Chad W. Autry, **Zach G. Zacharia** and Charles W. Lamb, (2008) "A Logistics Strategy Taxonomy" *Journal of Business Logistics,* Vol. 29. No. 2, 53-74.

7. Nancy W. Nix, Robert F. Lusch, **Zach G. Zacharia**, and Wesley R. Bridges, (2008) "Competent Collaborations" *Marketing Management*, Vol. 17, No. 2, 18-24.

6. **Zach G. Zacharia** and John T. Mentzer (2007) "The Role of Logistics in New Product Development," *Journal of Business Logistics*, Vol. 28, No. 1, 83-110.

    a. Reprinted in:
    b. *Logistique and Management,* Vol. 16, No. 1, 35-53, (2008).

5. **Zach G. Zacharia** and John T. Mentzer (2004) "Logistics Salience In A Changing Environment," *Journal of Business Logistics*, Vol. 25, No. 1, 187-210.

    a. Reprinted in:
    b. *The ICFAI Journal of Supply Chain Management*, Vol. 3, No. 1, 53-72, (2006).

4. Mentzer, John T., William DeWitt, James S. Keebler, Soonhong Min, Nancy W. Nix, Carlo D. Smith, **Zach G. Zacharia** (2001) "Defining Supply Chain Management," *Journal of Business Logistics*, Vol. 22, No. 2, 1-25.

    c. Reprinted in:
    d. *Logistique and Management,* Vol. 9, No. 2, 3-19, (2001).

3. **Zacharia, Zach G**., John E. Tidwell and Stephen H. Richards (2001) "An Overview of Truck and Bus Safety:1999 Knoxville Symposium," *Journal of Vehicle Design*, Vol. 26, No. 4, 442-453.

2. Mentzer, John T., Min Soonhong and **Zach G. Zacharia** (2000) "The Nature of Interfirm Partnering in Supply Chain Management," *Journal of Retailing*, Winter, Vol. 76, Issue 4, 549-568.

1. **Zacharia, Zach G**. and Bart Jennings (1998) "The Use of Active Participation and Group Competition to Facilitate Training and Technology Transfer for Adult Learners," *Transportation Research Record,* No. 1637, 13-18.

PAPERS UNDER REVIEW (6)

- Zach G. Zacharia, Scott C. Ellis, Saif Mir, Robert J. Trent - "Gaining Advantage Through Social Exchange: How and Under What Conditions" (Revise and Resubmit)

- **Saif Mir, Timothy W. Breitbach, Zach G. Zacharia, Benjamin T. Hazen "Supplier Cultivation: An Accelerator Approach to Ecosystem Innovation" (Under Review)**

- Zach Zacharia, Robert Wiedmer, Kimberly Whitehead "Competing Governance Mechanisms in Buyer-Supplier Relationships" (Under Review)

- Zach Zacharia, Annibal Sodero "Drop Shipping and its Effects on the New E-Commerce Retail Paradigm" (Under Review)

- Michael Plasch, Zach Zacharia, "Voluntary or involuntary coopetition: Perspectives on innovation in supply chain network relationships" (Under Review)

- **Saif Mir, Dina Ribbinik,** Saurabh Bansal, Philip Coles, **Zach G. Zacharia, "The Impact of Ecosystem Shocks on the Operational Performance of**

Worker-heavy Systems in the Agricultural Domain: The Role of Cognitive Load" (Under Review)

NON - REFEREED PUBLICATIONS (5)

5. **Zach G. Zacharia** (2020), What Every CFO Needs to Know about Supply Chains

4. **Zach G. Zacharia** (2019), Supply Chain Collaboration in Transformative Vertical Industries (Implications of Omnichannel and Drop Shipping)

3. Robert J. Trent, **Zach G. Zacharia,** (2012) "The Wisdom of Becoming a Preferred Customer," *Supply Chain Management Review* Vol. 16, No. 6, 10-18.

2. Nix, W. Nancy, Robert F. Lusch, **Zach G. Zacharia**, and Wesley R. Bridges, (2007) "The Hand That Feeds You – What Makes Some Collaborations with Suppliers Succeed – When So Many Fail?" *The Journal Report- Business Insight* (A Joint Venture with MIT *Sloan Management Review* and *Wall Street Journal*), Dow Jones and Company

1. **Zacharia, Zach G**. (1994) "Expert System Simplifies Bridge Paint Maintenance Programs," *Materials Performance,* June, 25 - 28.

CONFERENCE PROCEEDINGS (19)

19. Ujjwal Kumar, Iana Shaheen, Zach Zacharia, Ravi Shankar (2024) "Competition and Cooperation in Humanitarian Operations, Academy of Management Conference**,** Chicago, IL, August 13.
18. **Zach Zacharia**, Timothy Breitbach, Ben Hazen, Saif Mir (2019) "Utilizing Accelerator Programs for adopting Innovations to Encourage the Adoption" *CSCMP Conference,* Anaheim, CA, September 15.
17. **Zach Zacharia**, Timothy Breitbach, Ben Hazen, Saif Mir (2018) "Utilizing Accelerator Programs to Encourage the Adoption of New Innovations in Large Organizations" *DSI Conference,* Chicago, IL, November 17.
16. Robert Weidmer, **Zach Zacharia**, (2018) "Competing Governance Mechanisms in Buyer-Supplier Relationships" *DSI Conference,* Chicago, IL, November 16.
15. **Zach Zacharia**, Michael Plasch, Usha Mohan, Markus Gerschberger (2017) "The Role of Coopetition in Buyer Supplier Relationships" *DSI Conference,* Washington, DC, November 18.
14. **Zach Zacharia**, Michael Plasch, Usha Mohan, Markus Gerschberger (2017) "Understanding the Antecedents and Outcomes of Coopetition" *CSCMP Academic Research Conference,* Atlanta, Georgia, September 24.

13. **Zach Zacharia**, Michael Plasch, Usha Mohan, Markus Gerschberger (2017) "The Evolving Role of Coopetition within the Supply Chain" *CSCMP European Research Seminar,* Barcelona, Spain, May 19.

12. Gouda, Sirish, **Zach Zacharia**, Haritha Saranga (2016) "Linking New Forms of Work Organization and External Integration: Mediating role of cross functional collaboration" *DSI Conference,* Austin, Texas, November 21.

11. Blessley, Misty, Saif Mir, **Zacharia, Zach G.,** John Aloysius (2016) "The role of apologies following transgressions in buyer-supplier relationships." *CSCMP Educator Conference,* Orlando, Florida, September 25.

10. Blessley, Misty, Saif Mir, **Zacharia, Zach G.,** John Aloysius (2016) "The role of transactional and relational psychological contract breach in supplier switching behavior." *CSCMP European Research Seminar,* Vienna, Austria, May 13.

9. Blessley, Misty, Saif Mir, **Zacharia, Zach G.,** John Aloysius (2015) "Should I stay or should I go? The role of transactional and relational psychological contract breach in supplier switching behavior." *CSCMP Educator Conference,* San Diego, California, September 27.

8. **Zacharia, Zach G.,** Nancy W. Nix and Robert F. Lusch (2007) "Supply Chain Collaborations: Project Performance and Business Performance" *18th North American Teaching and Research Conference,* Tempe, Arizona, March 29-31.

7. Zacharia, Zach G. (2005) "Team Based Learning in MBA and Undergraduate Supply Chain Management Classes" *16th North American Teaching and Research Conference,* Tempe, Arizona, March 17-19.

6. Nix, Nancy W., **Zach G. Zacharia** and Robert F. Lusch (2005) "Keys to Effective Supply Chain Collaboration" *16th North American Teaching and Research Conference,* Tempe, Arizona, March 17-19.

5. **Zacharia, Zach G.** and Marc E. Ruzicka (2003) "Experiential Learning: Live Business Cases in MBA Supply Management and Logistics Classes" *14th North American Teaching and Research Conference,* Tempe, Arizona , March 21- 23.

4. **Zacharia**, **Zach G** (2000) "The Evolution and Growth of Production in the Supply Chain", *Society for Marketing Advances Conference*, Orlando, Florida, November 8-10.

3. **Zacharia, Zach G**., John E. Tidwell and Stephen H. Richards (2000) "An Overview of Truck and Bus Safety:1999 Knoxville Symposium," *4th International Fatigue Management Conference*, Perth, Australia, March 19-2.

2. **Zacharia, Zach G**. and Bart Jennings (1998), "The Use of Active Participation and Group Competition to Facilitate Training and Technology Transfer for Adult Learners," *Transportation Research Board Conference Proceedings,* Washington, District of Columbia, January 4-8.

1. **Zacharia, Zach G**. (1992), "Bridge Paint Expert Systems"*, Second International Organization for Economic Cooperation and Development (OECD) Conference on Knowledge Based Expert Systems in Transportation*, Montreal, Canada, April 3-7.

PODCASTS (18)

- **Zacharia, Zach G**. (2024), "Why Cyber security is top threat in Supply Chain" https://business.lehigh.edu/blog/2024/zach-zacharia-why-cybersecurity-top-threat-supply-chain - Jan 2024

- **Zacharia, Zach G**. (2023), "Top 3rd Quarter Risks in Spply Chain Why Cyber security is top threat in Supply Chain" https://business.lehigh.edu/blog/2023/zach-zacharia-top-3rd-quarter-risks-supply-chain June 2023

- **Zacharia, Zach G**. (2023), "Biggest Risk in Supply Chain" https://www2.lehigh.edu/news/cybersecurity-tops-supply-chain-managers-list-of-biggest-risks-in-2nd-quarter - March 2023

- **Zacharia, Zach G**. (2023), "Biggest Threats in Global Supply Chain" https://business.lehigh.edu/blog/2023/zach-zacharia-biggest-threats-global-supply-chain - Jan 2023

- **Zacharia, Zach G**. (2022), "Supply Chain Managers are concerned about Economic Risk" https://www2.lehigh.edu/news/supply-chain-managers-concerned-about-economic-risks-and-cybersecurity-in-1st-quarter-of-2023 (December)

- **Zacharia, Zach G**. (2022), "Supply Chain Risk Management Index All-Time low" https://www2.lehigh.edu/news/lehigh-business-supply-chain-risk-management-index-at-all-time-low (September)

- **Zacharia, Zach G**. (2022), "Supply Chain Risks 3rd Quarter" https://business.lehigh.edu/blog/2022/zach-zacharia-supply-chain-risks-3rd-quarter-2022 (July)

- **Zacharia, Zach G**. (2022), "Supply Risks Threaten 2nd Quarter" https://www2.lehigh.edu/news/transportation-risk-threatens-supply-chain-in-2nd-quarter (March)

- **Zacharia, Zach G**. (2021), "What's happening in Supply Chain now" https://business.lehigh.edu/blog/2021/zach-zacharia-whats-happening-supply-chain-now - (December)

- **Zacharia, Zach G**. (2021), "Number one Supply Chain Threat – Transportation Disruption" https://business.lehigh.edu/news/2021/number-one-supply-chain-threat-transportation-disruption (October)

- **Zacharia, Zach G**. (2021), "Red Flags in the Supply Chain" https://business.lehigh.edu/blog/2021/zach-zacharia-red-flags-supply-chain (July 2nd)

- **Zacharia, Zach G**. (2021), "Disruptive New Paradigm of the Physical Internet" https://business.lehigh.edu/blog/2021/zach-zacharia-disruptive-new-paradigm-physical-internet (June 3rd)

- **Zacharia, Zach G**. (2021), "Red Flags in the Supply Chain" https://business.lehigh.edu/blog/2021/zach-zacharia-red-flags-supply-chain (July 2nd)

- **Zacharia, Zach G**. (2021), "Red Flags in the Supply Chain" https://business.lehigh.edu/blog/2021/zach-zacharia-red-flags-supply-chain (July 2nd)

- **Zacharia, Zach G**. (2021), "Disruptive New Paradigm of the Physical Internet" https://business.lehigh.edu/blog/2021/zach-zacharia-disruptive-new-paradigm-physical-internet (June 3rd)

- **Zacharia, Zach G**. (2018), "Dealing with Disruptive Innovations in the Supply Chain" (https://cbe.lehigh.edu/blog/posts/dealing-disruptive-innovations-supply-chain) (October 24)

- **Zacharia, Zach G**. (2017), "Drop Shipping: A New Opportunity for Retailers and Suppliers" (https://cbe.lehigh.edu/blog/posts/drop-shipping-new-opportunity-retailers-and-suppliers) December 11

- **Zacharia, Zach G**. (2017), "What You Need to Know About the Physical Internet" (https://cbe.lehigh.edu/blog/posts/what-you-need-know-about-physical-internet (March 14) (Ranked 4th in Google Search for Physical Internet)

WORKING PAPERS (4)

- Zach Zacharia, Michael Plasch, Markus Gerschberger "Explorative and exploitative motives for coopetition" *Target: International Journal of Production Economics*

- Zach Zacharia, Cedric Heuchenne, Nada Sanders, Faraz, Alireza "Comparison of populations based on binary characteristics in the presence of non-response" *Target: Production Operations Management Journal*

- Zach Zacharia, Iana Shaheen, Ravi Shankar, Ujjwal Kumar, "Competition and Cooperation in Humanitarian Operations" *Target: Production Operations Management Journal*

- Zach Zacharia, Saif Mir, Dina Ribbnik, Saurabh Bansal, Philip Coles "Shock and Worker Productivity- Evidence from a US Agricultural Sector" *Target: Production Operations Management Journal*

27. Honors and Awards (25)

2023	DATA Department Service Award, Lehigh University
2018	Teaching Innovation Grant, CBE, Lehigh University
2018	Senior Associate Editor for *International Journal of Logistics Management*
2017	Best Reviewer Award *Journal of Business Logistics*
2016	Editor for *Journal of Business Logistics News*
2016	Associate Editor for *Production Operations Management* Special Issue
2015	Associate Editor for *Journal of Business Logistics*
2015	Member of the *Transportation Journal* Editorial Board
2013	Robert and Christine Staub Faculty Excellence Award
2012	Member of the *Journal of Supply Chain Management* Editorial Board
2011	Best Paper Finalist for 2010 (*Journal of Operations Management*)
2011	Best Paper Award (European DSI Conference)
2010-2011	Council of Supply Chain Management Professional Educator Conference Chair
2010	Member of the *Journal of Operations Management* Editorial Board
2010	Member of the *Journal of Business Logistics* Editorial Board
2009-2010	Supply Chain Management Educator Conference Proceedings Editor
2007-2008	Council of Supply Chain Management Case Editor
2007	Best Paper Award (*NARTS-ISM Conference*)
2006	Tied for highest SPOT (Student Perception of Teaching) score
2005	Highest SPOT (Student Perception of Teaching) in INSC department
2000	Doctoral Dissertation Proposal Award (*University of Arkansas)*
2000	Outstanding Student Paper Award *(Society for Marketing Advances)*
2000	Finalist *(ISBM Doctoral Dissertation Award)*
2000	Scholarly Research Grant Recipient *(University of Tennessee)*
1999, 1997	Fellow *(Council of Logistics Management Doctoral Symposium)*

28. Research Funding (16)

2019	DiCentral – SCM and Financial Flow Research $20,000
2019	Ben Franklin Technology Partners and ESPI $20,000
2018	AFIT – Managing Customer Driven Coopettittion Projects $25,000
2017	DiCentral – Drop Shipment Research $20,000
2014-2015	International Travel Grant - One of 5 recipients selected across the entire University $5000
2011	Faculty Research Grant – Lehigh University (Principal Investigator), Catherine Ridings (Lehigh University) " Does investment in Supply Chain Management and Information Technology provide value for micro firms?" $4500
2009	Summer Research Grant – College of Business and Economics, Lehigh University (Principal Investigator), Nada R. Sanders (Lehigh University, Brian S. Fugate (Colorado State University) *"State of Supply Chain Management: A Visionary Perspective"* $3000
2002-2007	Charles Tandy American Enterprise Center Faculty Research Award *(Texas Christian University)* ($10,000/yr)
2003, 05, 07	Junior Faculty Research Grant *(Institute of Supply Management)* ($750/yr)
2005	Research Center for Teaching Excellence, Faculty Fellow Grant *(Texas Christian University)* ($2500)

F. Scholarly Presentations (87)

- **Zach Zacharia**, (2023) "Identifying and Ranking Supply Chain Risks" *DSI Conference,* Atlanta, GA, November 20.
- Michael Plasch**, Zach Zacharia**, (2023) "Supply chain visibility in a multi-partner collaboration for distribution logistics – A secondary data research approach" Euroama Conference, Brussels, July 3rd
- Michael Plasch**, Zach Zacharia**, (2023) "Voluntary or involuntary: Perspectives on coopetition in dyadic and triadic supply chain relationships in the light of balance theory" Euroama Conference, Brussels, July 3rd
- **Zach Zacharia**, (2023) "Supply Chain Collaboration and Coopetition" *World Class Supply Chain Summit,* Waterloo, Ontario, Canada, May 3rd
- Saif Mir**, Zach Zacharia**, (2022) "Risks in Procurement and Sourcing" DSI Conference Houston, November 21
- Annibal Sodero**, Zach Zacharia**, (2022) "Antecedents and outcomes of drop-shipping adoption in the retail supply chain" Euroama Conference, Berlin, July 3rd

- Zach Zacharia, (2022) "Identifying and Ranking Supply Chain Risks" WDSI Conference, Waikoloa, HI, April 7.
- Zach Zacharia, (2021) "Writing a publishable dissertation" CSCMP Doctoral Consortium, Atlanta, GA, Sep 20.

- Zacharia**, Zach G.,** "*Supply Chain Collaboration in Transformative Vertical Industries"* Retail Value Chain Federation Conference, Teaneck, New Jersey, May 6, 2019

- **Zacharia, Zach G.,** "*Theoretical and Conceptual Foundations of Supply Chain Management"* PhD Research Seminar, Indian Institute of Technology, New Delhi, January India, January 25, 2018.

- **Zach Zacharia**, Michael Plasch, Usha Mohan, Markus Gerschberger "*The Role of Coopetition in Buyer Supplier Relationships*" *DSI Conference,* Washington, DC, November 18, 2017

- **Zacharia, Zach G.,** "*Utilizing Drop Shipment to Improve Your Bottom Line"* Retail Value Chain Federation Conference, Phoenix, Arizona, November 6, 2017

- **Zach Zacharia**, Michael Plasch, Usha Mohan, Markus Gerschberger "*Understanding the Antecedents and Outcomes of Coopetition*" *CSCMP Academic Research Conference,* Atlanta, Georgia, September 24, 2017

- **Zacharia, Zach G.,** "*Complexity in Supply Chain Management"* PhD Research Seminar, Atlanta, Georgia, September 23, 2017

- **Zacharia, Zach G.,** "*Coopetition Research"* PhD Research Seminar, Atlanta, September 22, 2017

- **Zacharia, Zach G.,** "*Buyer Supplier Relationships"* PhD Research Seminar, Atlanta, September 21, 2017

- **Zacharia, Zach G.,** "*Publishing Research in American Supply Chain Journals"* Indian Institute of Technology, New Delhi, India, July 21, 2017.

- **Zacharia, Zach G.,** "*Transforming Traditional Networks Through the Use of Collaborative Environments"* Supply Chain Leaders in Action Conference, Naples, Florida June 5, 2017

- **Zach Zacharia**, Michael Plasch, Usha Mohan, Markus Gerschberger (2017) "*The Evolving Role of Coopetition within the Supply Chain*" CSCMP European Research Seminar*,* Barcelona, Spain, May 19.

- **Zacharia, Zach G.,** "*Logistics PhD programs in the US panel session"* Logistics Doctoral Symposium, Auburn University, Auburn, February 24, 2017.

- **Zacharia, Zach G.,** "*A Research Journey"* Indian Institute of Technology, Trichy, India, February 6, 2017.

- **Zacharia, Zach G.,** "*Orientation and Firm Infrastructure"* PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria January 12, 2017

- **Zacharia, Zach G.,** "*Strategy"* PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria January 11, 2017

- **Zacharia, Zach G.,** "*Conceptual Foundations from Procurement and Operations"* PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria January 10, 2017

- **Zacharia, Zach G.,** "*Conceptual Foundations from Marketing and Logistics"* PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria January 9, 2017

- **Zacharia, Zach G.,** "*Theoretical and Conceptual Foundations of Supply Chain Management"* PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria August 10, 2016

- **Zacharia, Zach G.,** "*Philosophy of Science"* PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria August 9, 2016

- **Zacharia, Zach G.,** " *Conceptual Foundations of Marketing"* PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria August 8, 2016

- **Zacharia, Zach G.,** " *Conceptual Foundations of Operations"* PhD Research Seminar, Logistikum, University of Applied Sciences, Steyr, Austria August 10, 2016

- Gouda, Sirish, **Zach Zacharia**, Haritha Saranga (2016) "Linking New Forms of Work Organization and External Integration: Mediating role of cross functional collaboration" *DSI Conference,* Austin, Texas, November 21.

- Blessley, Misty, Saif Mir, **Zacharia, Zach G.,** John Aloysius (2016) "The role of apologies following transgressions in buyer-supplier relationships." *CSCMP Educator Conference,* Orlando, Florida, September 25.

- **Zacharia, Zach G.,** " *Increasing Efficiency and Reducing Cost within a Supply Chain"* Indian Institute of Technology, Madras, India, June 13 2016.

- Blessley, Misty, Saif Mir, **Zacharia, Zach G.,** John Aloysius (2016) "The role of transactional and relational psychological contract breach in supplier switching behavior." *CSCMP European Research Seminar,* Vienna, Austria, May 13.

- Bleasley, Misty, Mir, Saif, **Zacharia, Zach G.,** Aloysius, John " *Should I stay or should I go? The role of transactional and relational psychological contract breach in supplier switching behavior"* Council of Supply Chain Management Educator Conference, San Diego, September 27, 2015.

- **Zacharia, Zach G.,** "*Qualitative and Quantitative Research Paths in SCM"* , University of Arkansas, Fayetteville, Arkansas Feb 27, 2015.

- **Zacharia, Zach G.,** "*Publishing Research in American Supply Chain Journals"* Indian Institute of Management, Bangalore, India, January 13, 2015.

- **Zacharia, Zach G.,** Scott Ellis, Robert J. Trent "*Gaining Advantage Through Social Exchange: How and Under What Conditions"* Production Operation Management Conference, Atlanta, Georgia, May 10, 2014.

- Ellis, Scott, **Zacharia, Zach G.,** Jae-Young Oh "*The Role of Functional Congruence in Cross-Functional and Inter-organizational Collaboration"* Decision Sciences Institute Conference, Baltimore, Maryland, November 19, 2013.

- **Zacharia, Zach G.,** "*Supply Chain Management, Collaboration and their Role Across Businesses and People"* Congress of Latin American Engineering Students, Lima, Peru, October 29, 2013.

- **Zacharia, Zach G.,** Scott Ellis, "*Antecedents to Buyer-Engineer Knowledge Transfer"* Production Operation Management Conference, Denver, Colorado, May 4, 2013.

- **Zacharia, Zach G.,** "*Balancing Effective Research and Teaching"* – Invited Panel Presentation, Council of Supply Chain Management Doctoral Symposium, Atlanta, Georgia, October 1, 2012.

- **Zacharia, Zach G.,** "*What are some of the Factors That Affect the Relationship Between Cross Functional New Product Development and New Product Project Performance?"* Decision Sciences Institute Conference, Boston, Massachusetts, November 22, 2011.

- **Zacharia, Zach G.,** "*Supply Chain Security - An Academic Discussion and Future Research"* Invited Panel Presentation, Decision Sciences Institute Conference, Boston, Massachusetts, November 21, 2011.

- **Zacharia, Zach G.,** "*Conference Chairperson Opening Remarks"* Council of Supply Chain Management Educator Conference, Philadelphia, Pennsylvania, October 2, 2011.

- **Zacharia, Zach G.,** William F. Wempe William and Danny Lanier, Jr. "*Concentrated Supply Chain Membership and Financial Performance: Chain- and Firm-Level Perspectives"* Academy of Management Conference, San Antonio, Texas, August 12 – August 17, 2011.

- **Zacharia, Zach G.** and Catherine M. Ridings *"Does investment in Supply Chain Management and Information Technology provide value for micro firms?"* Production Operations Management Conference, Reno, Nevada, April 28-May 1, 2011.

- **Zacharia, Zach G.** and Robert J. Trent *"Supplier Satisfaction and Innovation Sharing"* Decision Sciences Institute Conference, San Diego, November 20-23, 2010.

- Christoph Bode, Stephan M. Wagner and **Zacharia, Zach G.,** "*The Effect of Cooperation, Supplier Development, and Relationship-Specific Investments on Suppliers' Willingness to Share Innovation"* Decision Sciences Institute Conference, San Diego, November 20-23, 2010.

- **Zacharia, Zach G.** *"Personal Career Development in Academia: What now and How"* Council of Supply Chain Management Professionals Doctoral Symposium, San Diego, September 27, 2010.

- **Zacharia, Zach G.** *"Supply Chain Management Overview"* Executive MBA Program, Universidad de Piura, Piura, Peru, June 12, 2010.

- **Zacharia, Zach G.** *"Supply Chain Management Collaboration Strategies"* CSCMP Roundtable, Lima, Peru, June 11, 2010.

- **Zacharia, Zach G.** and John R. MacDonald *"Are differences in Risk Planning Significant?"* Production and Operations Management Conference, Vancouver, Canada, May 7-10, 2010.

- **Zacharia, Zach G.** and Robert J. Trent *"Supplier Satisfaction – How does it matter?"* Production and Operations Management Conference, Vancouver, Canada, May 7-10, 2010.

- **Zacharia, Zach G.,** Nancy W. Nix, and Robert F. Lusch *"The Moderating Role of Absorptive Capability and Collaborative Communication in Organizational Learning"* 19th *North American Teaching and Research Conference,* Tempe, Arizona, March 11-12, 2010

- **Zacharia, Zach G.** and John R. MacDonald *"Risk Planning: Is it of Value"* Decision Sciences Institute Conference, New Orleans, LA, November 17, 2009.

- **Zacharia, Zach G.** *"When Should New Product Development Managers Consider Distribution Logistics"* Decision Sciences Institute Conference, New Orleans, LA, November 15, 2009.

- John R. MacDonald and **Zacharia, Zach G.** *"Risk and Disruption Management: The Impact of Behavioral Interference"* Behavioral Operations Conference, Syracuse, NY, June 26, 2009.

- **Zacharia, Zach G.,** Nancy W. Nix, and Robert F. Lusch *"The Moderating Role of Absorptive Capability and Collaborative Communication in Organizational Learning"* Production and Operation Management Conference, Orlando, FL, May 2, 2009.

- **Zacharia, Zach G.,** Nancy W. Nix and Robert F. Lusch "Supply Chain Collaborations: Project Performance and Business Performance" *18th North American Teaching and Research Conference,* Tempe, Arizona, March 29-31. (2007)

- **Zacharia, Zach G.,** Nancy W. Nix, and Robert F. Lusch *"The Moderating Role of Absorptive Capability and Collaborative Communication in Organizational Learning"* University of Tennessee, Knoxville, TN, November 7, 2006.

- **Zacharia, Zach G.,** Nancy W. Nix, and Robert F. Lusch *"The Moderating Role of Absorptive Capability and Collaborative Communication in Knowledge Acquisition"* DFWCSMP Roundtable meeting, Dallas, TX, October 12, 2006.

- **Zacharia, Zach G.,** *"Early Supplier Involvement"* National Council for Advanced Manufacturing, Washington, MD, June 7, 2006.

- **Zacharia, Zach G.,** Nancy W. Nix, and Robert F. Lusch *"Keys to Effective Supply Chain Collaboration and Knowledge Acquisition"* National Council for Advanced Manufacturing, Washington, MD, June 7, 2006.

- **Zacharia, Zach G.,** Nancy W. Nix, and Robert F. Lusch *"Keys to Effective Supply Chain Collaboration"* Supplier Network Working Group Meeting, Fort Worth, TX March 16, 2006.

- **Zacharia, Zach G.,** Nancy W. Nix, and Robert F. Lusch *"Keys to Effective Supply Chain Collaboration"* Institute of Supply Management Group Meeting, Fort Worth, Texas, January 3, 2006.

- **Zacharia, Zach G.** "Team Based Learning in MBA and Undergraduate Supply Chain Management Classes" *16th North American Teaching and Research Conference,* Tempe, Arizona, March 17-19. (2005)

- Nix, Nancy W., **Zach G. Zacharia** and Robert F. Lusch "Keys to Effective Supply Chain Collaboration" *16th North American Teaching and Research Conference,* Tempe, Arizona, March 17-19. (2005)

- **Zacharia, Zach G.,** *"Education Strategies"* Council of Logistics Roundtable Leadership Forum, Chicago, Illinois, June 11-12, 2004.
- **Zacharia, Zach G.,** and Nancy W. Nix, *"Supply Chain Collaboration – The role of a 3PL intermediary"* Society of Marketing Advances, New Orleans, Louisiana, November 6 - 8, 2003.
- **Zacharia, Zach G.,** Nancy W. Nix, and Robert F. Lusch *"Collaboration Effectiveness in the Supply Chain: A Knowledge and Capabilities Based Approach"* American Marketing Faculty Consortium, Dallas, Texas, October 30-November 2, 2003.

- **Zacharia, Zach G.,** *"What does it mean to be an education officer in your roundtable?"* Council of Logistics Roundtable Leadership Forum, Chicago, Illinois, June 6-7, 2003.
- Nix, Nancy W. and **Zach G. Zacharia**, Track Chairs "*Going Beyond the Hype: Getting and Measuring the Value from your Supply Chain Initiatives"* Council of Logistics Management Conference, Chicago, Illinois, September 23-27, 2003.
- **Zach G. Zacharia,** *Top 10 Truck Safety Recommendations*, Federal Motor Carrier Safety Administration, Washington, District of Columbia, October 16, 2002.
- **Zach G. Zacharia,** *Logistics Involvement in New Product Development*, University of Arkansas, Fayetteville, Arkansas, September 18, 2002.
- **Zach G. Zacharia,** "Supply and Value Chain Certificate Program" presented at the Supply and Value Chain Conference, Ft. Worth, Texas, February 8, 2002.
- **Zach G. Zacharia,** "*Tennessee Transportation Assistance Program*" presented at the Region 4 LTAP conference, St. Petersburg, Florida, May 16, 2001.

- **Zach G. Zacharia,** "*The Evolution and Growth of Production in the Supply Chain*", *2000 Society for Marketing Advances Conference*, Orlando, Florida, November 8. 2000.
- **Zach G. Zacharia,** and Soonhong Min "*The Nature of Interfirm Partnering in Supply Chain Management*" presented at American Marketing Association, Chicago, Illinois, August 5, 2000.
- **Zach G. Zacharia,** *"Searching the Internet and Web Page Design"* presented at University of Tennessee, Knoxville, Tennessee, April 17, 2000.

- **Zach G. Zacharia,** *"An Overview of Truck and Bus Safety: 1999 Knoxville Symposium* presented at the 4th International Fatigue Management Conference, Perth, Australia, March 19 – 22, 2000.
- **Zach G. Zacharia,** "*Traffic Safety and the Internet*" presented at the Governor Highway Safety Conference, Memphis, Tennessee, July 12-14, 1999.
- **Zach G. Zacharia,** "*Tennessee Transportation Assistance Program*" presented at the Asphalt Emulsion Users Conference, Nashville, Tennessee, November 19, 1998.
- **Zach G. Zacharia** and Barton R. Jennings "*The Use of Active Participation and Group Competition to Facilitate Training and Technology Transfer for Adult Learners*" Transportation Research Board Conference, Washington, District of Columbia, January 10-14, 1998.
- **Zach G. Zacharia,** "*Training Requirements for Local Governments*" presented at the National Transportation Training Conference, Reno, Nevada, October 7-9, 1997.
- **Zach G. Zacharia,** "*Logistics Thought: Key Messages and Implications from the Field of Marketing*," presented at the Council of Logistics Management Doctoral Symposium, Chicago, Illinois, October 3-4, 1997.
- **Zach G. Zacharia,** "*Navigating the Internet*" presented at the Southeast Local Roads Conference, Biloxi, Mississippi, September 24-26, 1997.
- **Zach G. Zacharia,** "*Bridge Paint Expert Systems,"* presented at the Second International Organization for Economic Cooperation and Development (OECD) Conference on Knowledge Based Expert Systems in Transportation, Montreal, Canada, June 14-16, 1992.

G. Teaching and Research Advising

COURSES:

Lehigh University (2008 – Present)

- SCM 186 - Supply Chain Management and Operations (Undergraduate 2008 - present)
- SCM 354 - Logistics and Transportation (Undergraduate 2008-present)
- GBUS 453 – Logistics and Transportation (Graduate 2013 – present)
- GBUS 492- Supply Chain Management Strategy (Graduate 2010- 2015) (Summer Course)
- Advising 14 Supply Chain Management Majors (2021)
- Advising 11 Supply Chain Management Majors (2020)
- Advising 21 Supply Chain Management Majors (2019)
- Advising 5 Supply Chain Management Majors (2018)
- Advising 24 Supply Chain Management Majors (2017)

- Advising 9 Supply Chain Management Majors (2016)
- Advising 27 Supply Chain Management Majors (2015)
- Advising 28 Supply Chain Management Majors (2014)
- Advising 24 Supply Chain Management Majors (2013)
- Advising 9 Supply Chain Management Majors (2012)
- Advising 10 Supply Chain Management Majors (2011)
- Advising 13 Supply Chain Management Majors (2010)
- Advising 6 Supply Chain Management Majors (2009)

Texas Christian University (2001 – 2008)

- Strategic Sourcing and Procurement (Professional MBA) 2007
- Business Simulation (Professional MBA) 2007
- Supply Chain Management Concepts (Full-Time MBA) 2005 – 2008
- Supply Chain Management Concepts (Professional MBA) 2001– 2008
- Logistics and Transportation (Professional MBA) 2001 - 2008
- Supply Chain Tools and Technologies (Professional MBA) 2002
- Logistics and Transportation (Undergraduate) 2001 - 2008
- Supply Chain Management Concepts (Undergraduate) 2003 – 2004
- Supply Chain Tools and Technologies (Undergraduate) 2003
- Procurement and Supply Management (Undergraduate) 2003

University of Tennessee (1996-2001)

- Introduction to Transportation (Undergraduate) Summer 1998
- Introduction to Logistics (Undergraduate) Summer 1999
- Marketing Management (Undergraduate) Spring 2000
- Global Logistics and Transportation (Undergraduate) Summer 2000

H. SERVICE

University

Faculty Compensation Committee (2016 – 2019)

College

Director, Center for Supply Chain Research Lehigh
Promotion and Tenure Committee (2021 – onwards)
Chair, Database and Software Committee (2018 – onwards)
Ph.D. Task Force (2017)
Undergraduate Core Curriculum Committee (2016)
Math Committee to Assess Assessment Results (2010)

Department

BIS Assistant Professor Search Chair – Tenure Track (2021-2021)
SCM Assistant Professor Search Chair – Tenure Track (2020-2020)
DATA Department Chair Search – Tenure Track (2019-2019)
SCM Assistant Professor Search Chair – Tenure Track (2018-2018)

SCM POP Search Chair (2017-2017)
Research Seminar Committee (2010-2011)
SCM Club Faculty Liaison (2009-2019)

Professional (Council of Supply Chain Management Professionals)

Education Committee Member -Lehigh Valley Roundtable (2015-onwards)
President – Lehigh Valley Roundtable (2012-2015)
Education Conference Chair (2010 – 2011)
Education Strategies Committee Member (2007 – 3-year term)
Case Editor (3-year term)
President – Dallas Roundtable (2007-2008)
Vice President – Dallas Roundtable (2006-2007)
Education chair – Dallas Roundtable (2004-2006)
Member (1999 – onwards)

External Service

Rockefeller Group – Expert Service Consulting (Jan 2020)

Exhibit B - Eligibility Criteria: Work Records

São Paulo, December 4, 2025.

To Whom It May Concern,

This letter certifies that Mr. Rafael Ramos Apolinário worked as a full-time Information Security Analyst at Etek International do Brasil Ltda**,** registered under CNPJ 04.203.885/0001-87, from October 13, 2011, to July 26, 2013. In this role, he demonstrated consistent career progression, showing increasing levels of responsibility and expertise in his field. His responsibilities as an Information Security Analyst included:

- Worked as an Information Security Analyst, serving clients such as Banco Bradesco, MRS, and others
- Execution of various projects implementing protection systems, including **Firewall, Web Filter**, and other cybersecurity solutions.
- Analysis of logs and events to identify potential threats.
- Support in the preparation of technical reports and improvement recommendations for clients.

Please do not hesitate to contact me by email at vcosta@novared.net or by phone at +55 11 99784-3714 if you have any further questions regarding Mr. Rafael's employment or qualifications.

Sincerely,

Vanessa Costa
HR Coordinator

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I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.


_____ Date: April 6, 2026.

São Paulo, 04 de dezembro de 2025.

A quem possa interessar,

Esta carta certifica que o Sr. Rafael Ramos Apolinário trabalhou como Analista de Segurança da Informação em tempo integral na empresa Etek International do Brasil Ltda com registro no CNPJ 04.203.885/0001-87 de 13 de outubro de 2011 até 26 de julho de 2013. Nesta função, ele demonstrou progressão consistente em sua carreira, evidenciando níveis crescentes de responsabilidade e expertise em sua área. Suas atribuições como Analista de Segurança da Informação incluíam:

- Atuei como analista de Segurança da Informação, atendendo clientes Banco Bradesco, MRS e alguns outros
- Execução de diversos projetos de implementação de sistemas de proteção, incluindo **Firewall**, **Web Filter** e outras soluções de cibersegurança.
- Análise de logs e eventos para identificação de possíveis ameaças.
- Apoio na elaboração de relatórios técnicos e recomendações de melhoria para os clientes.

Por favor, não hesite em me contatar pelo e-mail vcosta@novared.net ou pelo telefone +55 11 99784-3714, caso tenha mais alguma dúvida sobre o emprego ou as qualificações do Sr Rafael .

Atenciosamente,

Vanessa Costa

Coordenardora de RH

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São Paulo, December 2, 2025

To Whom It May Concern,

This letter is to certify that Mr. RAFAEL RAMOS APOLINARIO worked as a full-time senior information security analyst at EZS INFORMATICA SA from August 1, 2013 to November 27, 2017. In this position, he has demonstrated consistent career progression, showcasing increasing levels of responsibility and expertise in his field, with a monthly salary of R$9.998,65 [nine thousand nine hundred and ninety-eight reais and sixty-five centavos].

His job duties as the senior information security analyst included the following:

- Guiding the organization's activities.
- Identifying opportunities to improve a business' policies or objectives.
- Ensuring a company is operating securely and effectively.
- Preparing and reviewing operational reports.
- Leading and/or participating in meetings.

Please do not hesitate to contact me at (gilberto.filho@tempest.com.br or 11-34196200, should you have further questions regarding Mr. RAFAEL RAMOS APOLINARIO employment or qualifications.

Sincerely,

Assinado por:
Gilberto Jeronimo Pimentel Filho
FB499EC209C3424...

EZS INFORMATICA SA
GILBERTO JERONIMO P FILHO


ismarthome
YOUR SMART HOME

PRIVATE PURCHASE AND SALE AGREEMENT

PURCHASE ORDER

BUYER
Name: Bruno Francischelli **CPF: 349.553.428-84** **Email: brfrs@hotmail.com** **Mobile: (19) 99754-5706** **Address: R. Sebastião Cardoso, 168 – Block i Lot 27** **ZIP Code: 13141-005** **City: Paulinia** **State: SP**
SELLER
Corporate Name: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA **CNPJ: 34.228.723/0001-64** **STATE REGISTRATION: 513.139.994.110** **Trade Name: iSmart Home** **Contact Person: Rafael Ramos Apolinário** **Email: contato@ismarthome.com.br** **Mobile: (11) 941755-5442** **Address: Rua Fontana del Gigante, 212** **ZIP Code: 13145-189** **Neighborhood: Jardim Planalto** **City: Paulínia** **State: São Paulo**

The Parties identified and qualified above hereby agree to enter into this Purchase and Sale Agreement for Equipment ("Agreement"), which shall be governed by the following terms and conditions set forth herein.

SUBJECT MATTER OF THE AGREEMENT

CLAUSE 1 – The purpose of this Agreement is the sale, by the SELLER, and the purchase, by the BUYER, of the equipment described below (jointly and severally hereinafter referred to simply as the "Products"), as well as the provision of installation services.

PRODUCT LIST

Quantity	Product	Amount
Lighting		**R$ 3.437,25**
12	Single-channel relay modules	
10	Two-channel relay modules	
6	Three-channel relay modules	
2	Four-channel relay modules	
Networking		**R$ 6.010,00**
3	U6+ Access Point	
1	Cloud Gateway Ultra	
1	Switch Lite 16 PoE	
Control Center		**R$ 1.146,00**
4	Hub Zigbee	
6	Smart IR Controller	
Acessories		**R$ 1.950,00**
1	Wires, cables, and other accessories	
7 technical visits		**R$ 1.400,00**
Specialized technical services: Design, installation, and configuration		**R$ 5.123,48**
Total Project Cost		**R$ 18.303,36**

1.1 - The above products will be used in the project described below:

- **Lighting automation using Zigbee devices in all areas;**
- **Installation of 3 ceiling-mounted access points;**
- **Installation of CAT6 network cabling;**
- **Automation of 6 rooms with air conditioning**

1.2 – The Products, being new, shall be delivered by the SELLER to the BUYER, duly packaged in their original packaging and accompanied by their respective installation manuals and all accessories necessary for proper operation, including cables, connectors, interfaces, control drivers, and configuration software.

1.3 - The Products shall be delivered in full at the BUYER's premises during the execution of the project.

1.4 – The project does not include any civil construction work, and the BUYER shall be solely responsible for any activities involving wall demolition, conduit installation, or any other infrastructure required for the installation of the Products. The SELLER shall not be responsible for such activities and shall not perform any civil works at the site.

WARRANTY AND SUPPORT

CLAUSE 2 – The SELLER shall warrant the Products against defects for a period of ninety (90) days, counted from the date of delivery of the project, and during the warranty period, any parts or components presenting such defects shall be replaced at no cost.

Art. 26. The right to claim for apparent defects or those easily detectable expires within:
I – thirty days, in the case of services and non-durable products;
II – ninety days, in the case of services and durable products.
§1 – The limitation period shall commence from the effective delivery of the product or the completion of the services.

2.1 – After the ninety (90)-day period, any claims regarding defects must be directed to the manufacturer, in accordance with applicable law and the terms and conditions established by the manufacturer. From that moment on, the manufacturer's warranty shall apply, and the SELLER shall not be responsible for any costs or procedures required to activate such warranty.

2.2 – The SELLER shall be obligated to replace the equipment if it presents a manufacturing defect within the ninety (90)-day period, provided that such defect is confirmed by an authorized technician.

2.3 – Any damage caused to the equipment as a result of negligence, misuse, or use in disagreement with the instructions contained in the product manual shall be the responsibility of the BUYER, and the SELLER shall bear no liability whatsoever.

2.4 – The SELLER shall analyze the equipment within up to five (5) business days of receiving it. If a manufacturing defect is confirmed, the SELLER shall replace the equipment with a new one, delivering it to the BUYER within up to thirty (30) business days from the date of receipt of the defective equipment. In the event of a systemic issue affecting the solution where the products will be installed, the SELLER shall inform the BUYER of all corrective and preventive actions to be taken.

PRICE AND PAYMENT TERMS

CLAUSE 3 – The BUYER shall pay the SELLER the total amount of R$ 18,303.36 (eighteen thousand, three hundred and three reais and thirty-six cents). Payment shall be made in accordance with the table below:

INSTALLMENT	AMOUNT	DUE DATE
1	R$ 5491,00	Down payment of 30% upon signing the Agreement
2	R$ 3203.09	02/22/2026

3	R$ 3203.09	03/22/2026
4	R$ 3203.09	04/22/2026
5	R$ 3203.09	05/22/2026

3.1 – The aforementioned amounts refer to the purchase and sale of the Products and the installation services thereof.

3.2 – In the event of default by the BUYER with respect to the payment of the amounts due, the SELLER shall notify the BUYER in writing, granting a grace period of five (5) days to cure the default. After the expiration of the grace period, all remaining installments shall become immediately due and payable, and the outstanding balance shall be subject to a penalty of two percent (2%), default interest of one percent (1%) per month, and monetary adjustment calculated based on the IGPM/FGV index, from the date of default until the date of full payment.

3.3 – In the event of any adjustment to the quantity of Products listed in the Product List under Clause 1, the total amount of the agreement shall be adjusted proportionally. If additional Products are required, the corresponding costs shall be charged separately. If there is a surplus of equipment, the proportional amount shall be refunded to the BUYER.

3.4 – Payment shall be made to the following checking account:

PIX Nubank
CNPJ: 34.228.723/0001-64
ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA

POSSIBILITY OF EQUIPMENT TESTING

CLAUSE 4 – The SELLER grants the BUYER a period of seven (7) days, counted from the date of installation, to test the equipment installed at its premises or at another location designated by it.

4.1 – Within the period outlined in Clause 4, the BUYER may exercise its right of withdrawal, undertaking to return the equipment in the same condition in which it was delivered, without any damage and in perfect working order.

4.2 – The right of withdrawal referred to in Clause 4.1 must be exercised in writing, by means of a notice delivered directly to the SELLER at the address indicated in the preamble of this Agreement.

4.3 – If the Products are returned, the BUYER shall be responsible for their uninstallation and removal. Alternatively, if the BUYER requests that the SELLER perform the

uninstallation service, the SELLER shall schedule the service within up to ten (10) days from the return request. In such a case, the BUYER must authorize the execution of the service and bear the corresponding costs.

4.4 – The return of the goods shall be preceded by an inspection to be carried out by the SELLER and shall be formalized by means of an appropriate receipt.

4.5 – In the event of the return of the Products, after inspection and if no damage caused by the BUYER is identified, the payment obligations related to the purchase and sale of the equipment shall be automatically canceled, and no amount shall be due by the BUYER. If any damage is identified, the BUYER shall be responsible for such damage.

4.6 – In the event of the return of the Products, the BUYER shall be solely responsible for all acts necessary during the uninstallation process, including, but not limited to, drilling, alterations to wall layouts, and any other modifications to the infrastructure of the premises, unless the SELLER is hired to perform the uninstallation. The SELLER shall not be responsible for any repairs, restoration, or costs associated with such modifications.

4.7 – In the event the Products are not returned, or in the case of theft or loss of the equipment within the period established in Clause 4, the amounts referred to in Clause 3 of this Agreement shall be fully due and payable by the BUYER.

4.8 – In the event of return, after uninstallation, if any defect or damage to the Products is identified and attributed to the BUYER, the amounts referred to in Clause 3 of this Agreement shall be fully due and payable by the BUYER.

GENERAL PROVISIONS

CLAUSE 5 – The SELLER shall not be liable for any damage caused to the Products due to negligence on the part of the BUYER, or problems arising from non-compliance with the technical standards outlined in the manuals and/or installation guides accompanying the Products.

5.1 – Any damage to the Products resulting from force majeure or unforeseeable circumstances shall be considered an exclusion of liability, as provided for in Article 393 of the Brazilian Civil Code.

5.2 – This instrument shall constitute an extrajudicial enforceable instrument, pursuant to Article 585, II of the Brazilian Code of Civil Procedure.

CLAUSE 6 – This Agreement shall enter into force on the date of its execution by the Parties and shall remain in effect until full performance of all obligations outlined herein.

CLAUSE 7 – This Agreement is entered into on an irrevocable and irreversible basis, binding the Parties and their successors under any title.

CLAUSE 8 – The mere tolerance by either Party in enforcing the strict compliance with any provision of this Agreement shall not be considered a novation, nor shall it affect such Party's rights, which may be exercised at any time.

CLAUSE 9 – The Parties expressly acknowledge that this Agreement constitutes an enforceable instrument for administrative and judicial purposes.

JURISDICTION

CLAUSE 10 – To resolve any disputes arising from this Agreement, the Parties elect the Central Court of the Judicial District of the Capital of the State of São Paulo, expressly waiving any other jurisdiction, however privileged it may be or may become.

In witness whereof, the Parties execute this Agreement in two (2) counterparts of equal form and content, in the presence of two (2) witnesses.

AGREEMENT TERMINATION

CLAUSE 11

11.1 – This Agreement may be terminated under the following circumstances:
a) By mutual agreement between the Parties, formalized in writing;
b) By failure to comply with any clause or condition outlined in this Agreement, after written notice from the non-breaching Party to the breaching Party, granting a period of fifteen (15) days to cure the default;
c) By default of the BUYER regarding the payment of the amounts outlined in Clause 3, in accordance with the procedure established in Clause 3.2.

11.2 – In the event of termination due to default by the BUYER, the BUYER shall be required to pay the SELLER a compensatory penalty equivalent to ten percent (10%) of the total remaining unpaid installments, without prejudice to the collection of any installments due and unpaid as of the termination date.

11.3 – The compensatory penalty referred to in Clause 11.2 must be paid within a maximum period of ten (10) business days from the date of the termination notice, under penalty of a 2% (two percent) fine, default interest of 1% (one percent) per month, and monetary adjustment calculated based on the IGPM/FGV index, from the due date until the date of effective payment.

SELLER

Corporate Name: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA
CNPJ: 34.228.723/0001-64
Legal Representative: Rafael Apolinário

BUYER

Name: Bruno Francischelli
CPF: 349.553.428-4

CPF: 384021748-25

Deyse Ribeiro

WITNESS

CPF No.: 365144578-00

WITNESS

CPF No.:

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Marina Viana _____ **Date: March 26, 2026**


ismarthome
SUA CASA INTELIGENTE

INSTRUMENTO PARTICULAR DE COMPRA E VENDA

PEDIDO DE COMPRA

COMPRADORA
Nome: Bruno Francischelli CPF: 349.553.428-84 E-mail: brfrs@hotmail.com Celular: (19) 99754-5706 Endereço: R. Sebastião Cardoso, 168 – Quadra i Lote 27 CEP: 13141-005 Cidade: Paulinia Estado: SP
VENDEDORA
Razão Social: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA CNPJ: 34.228.723/0001-64 INSC. EST: 513.139.994.110 Nome Fantasia: iSmart Home contato: Rafael Ramos Apolinário E-mail: contato@ismarthome.com.br Celular: (11) 941755-5442 Endereço: Rua Fontana del Gigante, 212 CEP: 13145-189 Bairro: Jardim Planalto Cidade: Paulínia Estado: São Paulo

As Partes acima identificadas e qualificadas têm entre si, justo e acertado o presente Contrato de Compra e Venda de Equipamentos ("Contrato"), que se regerá pelas seguintes obrigações e condições constantes do presente Contrato.

DO OBJETO DO CONTRATO

CLÁUSULA 1 - O presente Contrato tem como objeto a venda pela VENDEDORA e a compra pela COMPRADORA dos Equipamentos abaixo descritos (conjunta e indistintamente doravante denominados simples¬mente de "Produtos"), bem como a prestação de serviço de instalação.

LISTA DE PRODUTOS

Quantidade	Produto	Valor
Iluminação		**R$ 3.437,25**
12	Módulo rele 1 canal	
10	Módulo rele 2 canais	
6	Módulo rele 3 canais	
2	Módulo rele 4 canais	
Redes		**R$ 6.010,00**
3	Access Point U6+	
1	Cloud Gateway Ultra	
1	Switch Lite 16 PoE	
Central		**R$ 1.146,00**
4	Hub Zigbee	
6	Controle inteligente IR	
Acessórios		**R$ 1.950,00**
1	Fios, cabos e demais acessórios	
7 visitas técnicas		**R$ 1.400,00**
Serviço técnico especializado: Projeto, instalação e configuração		**R$ 5.123,48**
Valor do projeto		**R$ 18.303,36**

1.1 – Os produtos acima serão utilizados no projeto descrito abaixo:

- Automação de iluminação com dispositivos Zigbee de todos os ambientes
- Instalação de 3 access point no teto
- Passagem de cabo de rede CAT6
- Automação de 6 ambientes com ar condicionado

1.2 – Os Produtos novos, serão entregues pela VENDEDORA à COMPRADORA devidamente acondicionados em suas embalagens e acompanhados dos seus respectivos manuais de instalação e acessórios necessários ao seu perfeito funcionamento incluindo cabos, conectores, interfaces, drivers de controle e programas de configuração.

1.3 - A entrega dos produtos será feita de forma integral na sede da COMPRADORA na execução do projeto.

1.4 – O projeto não inclui a execução de obras civis, ficando a cargo exclusivo da COMPRADORA a responsabilidade por qualquer atividade que envolva quebra de paredes, passagem de conduítes ou quaisquer outros itens relacionados à infraestrutura necessária para a instalação dos Produtos. A VENDEDORA não se responsabiliza por essas atividades e não realizará quaisquer obras civis no local.

DA GARANTIA E DO SUPORTE

CLÁUSULA 2 - A VENDEDORA garantirá os Produtos contra defeitos pelo prazo de 90 (noventa) dias contados a partir da data da entrega do projeto, sendo certo que durante o período de garantia serão substituídas, sem ônus, as peças ou partes que apresentarem tais defeitos.

Art. 26. O direito de reclamar pelos vícios aparentes ou de fácil constatação caduca em:
I - Trinta dias, tratando-se de fornecimento de serviço e de produtos não duráveis;
II - Noventa dias, tratando-se de fornecimento de serviço e de produtos duráveis.
§ 1º Inicia-se a contagem do prazo decadencial a partir da entrega efetiva do produto ou do término da execução dos serviços

2.1- Após o período de 90 (noventa) dias, qualquer reclamação referente a defeitos deverá ser direcionada ao fabricante, conforme disposição legal e as condições e prazos estabelecidos pelo mesmo. A partir desse momento, será acionada a garantia do fabricante, e a VENDEDORA não se responsabilizará por quaisquer custos ou procedimentos necessários para acionar essa garantia.

2.2- O VENDEDOR fica obrigado a realizar a troca do equipamento, caso este apresente defeito de fabricação, dentro do prazo de 90 (noventa) dias, o qual deverá ser atestado por técnico autorizado.

2.3- Os danos causados no equipamento em decorrência de negligência, mau uso ou uso em desacordo com as normas contidas no manual do produto serão de responsabilidade do COMPRADOR, não tendo o VENDEDOR qualquer tipo de ônus.

2.4- A VENDEDORA realizará uma análise do equipamento em até 5 (cinco) dias úteis após o seu recebimento. Se for constatado um defeito de fabricação, a VENDEDORA substituirá o equipamento por um novo, com entrega à COMPRADORA em até 30 (trinta) dias úteis a partir da data de recebimento do equipamento defeituoso. No caso de um problema sistêmico que afete a solução onde os produtos serão instalados, a VENDEDORA informará a COMPRADORA sobre todas as ações corretivas e preventivas que serão tomadas.

DO PREÇO E DAS CONDIÇÕES DE PAGAMENTO

CLÁUSULA 3 - A COMPRADORA pagará à VENDEDORA a quantia global de R$ 18.303,36 (dezoito mil trezentos e três reais e trinta e seis centavos). O pagamento ocorrerá de acordo com a tabela abaixo

PARCELA	VALOR	VENCIMENTO
1	R$ 5491,00	Entrada 30% assinatura do contrato
2	R$ 3203.09	22/02/2026

3	R$ 3203.09	22/03/2026
4	R$ 3203.09	22/04/2026
5	R$ 3203.09	22/05/2026

3.1 - Os valores supramencionados referem-se a compra e venda de produtos e a serviços de instalação dos mesmos.

3.2 – No caso de inadimplemento por parte da COMPRADORA com relação ao pagamento dos valores devidos, a VENDEDORA deverá notificar a COMPRADORA por escrito, concedendo um período de carência de 5 (cinco) dias para a regularização do pagamento. Após o término do período de carência, haverá o vencimento antecipado da integralidade das parcelas, sendo certo que sobre o saldo inadimplido será acrescida multa de 2% (dois por cento), juros de mora de 1% (um por cento ao mês) e correção monetária calculada pelo IGPM/FGV, desde a data do inadimplemento até a data do efetivo pagamento.

3.3 – No caso de qualquer ajuste na quantidade dos produtos indicados na Lista de Produtos da Cláusula 1, o valor total do contrato será proporcionalmente ajustado. Se for necessário adquirir produtos adicionais, os custos correspondentes serão cobrados separadamente. Se houver sobra de equipamentos, o valor proporcional correspondente será reembolsado à COMPRADORA.

3.4 – O valor deverá ser depositado em Conta Corrente:

PIX Nubank
CNPJ: 34.228.723/0001-64

ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA

DA POSSIBILIDADE DE TESTE DOS EQUIPAMENTOS

CLÁUSULA 4 – A VENDEDORA concede à COMPRADORA o período de 7 dias, a contar da data da instalação, para o teste do equipamento instalado em sua sede ou local por ela indicado.

4.1 - No período mencionado no item 4, poderá a COMPRADORA manifestar seu direito de arrependimento, se comprometendo a devolver os equipamentos, da forma como lhes fora entregue, sem qualquer avaria e em perfeito estado de funcionalidade.

4.2 - O direito de arrependimento mencionado no item 4.1 deverá ser exercido de forma escrita, mediante notificação a ser entregue diretamente à VENDEDORA, no endereço informado no preâmbulo deste instrumento.

4.3 - Caso os produtos sejam devolvidos, a COMPRADORA será responsável por sua desinstalação e retirada. Alternativamente, se a COMPRADORA solicitar que a

VENDEDORA realize o serviço de desinstalação, a VENDEDORA agendará data e hora para o serviço em até dez dias a contar da solicitação de devolução. Neste caso, a COMPRADORA deverá autorizar a execução do serviço e arcar com os custos correspondentes.

4.4 - A devolução dos bens será precedida de vistoria a ser realizada pela VENDEDORA e se caracterizará por recibo próprio.

4.5 - No caso de devolução do produto, após a revisão e se não for constatada avaria causada pela COMPRADORA, as condições para pagamento da compra e venda dos equipamentos serão automaticamente canceladas, não sendo devido nenhum valor pela COMPRADORA. Caso seja identificada avaria, a COMPRADORA será responsável pelos danos.

4.6 - No caso de devolução do produto, a COMPRADORA será exclusivamente responsável por todos os atos necessários realizados durante a desinstalação, incluindo, mas não se limitando a, furos, alterações de layout em paredes e quaisquer outras modificações na infraestrutura do local, salvo se a VENDEDORA for contratada para realizar a desinstalação. A VENDEDORA não se responsabilizará por qualquer reparo, restauração ou custos associados a tais modificações.

4.7 - No caso de não devolução do produto, furto ou desaparecimento dos equipamentos, dentro do prazo estabelecido no item 4, os valores mencionados no item 3 do presente contrato serão integralmente devidos pela COMPRADORA;

4.8 - No caso de devolução, após a desinstalação e caso constatado defeito ou avaria no produto, por culpa da COMPRADORA, os valores mencionados no item 3 do presente contrato serão integralmente devidos pela COMPRADORA.

CONDIÇÕES GERAIS

CLÁUSULA 5 – A VENDEDORA não se responsabilizará pelos danos causados aos Produtos por negligência da COMPRADORA, e por problemas decorrentes do não uso conforme as normas técnicas constantes de manual e/ou guia de instalação que acompanha as Produtos.

5.1- A ocorrência de dano aos Produtos, em razão de caso fortuito ou força maior, será considerada excludente da responsabilidade, na forma prescrita no artigo 393 do Código Civil Brasileiro.

5.2 - O presente instrumento caracteriza-se como título executivo extrajudicial, nos termos do artigo 585, II do Código de Processo Civil Brasileiro.

CLÁUSULA 6 - O presente Contrato entrará em vigor na data de sua assinatura pelas Partes, findando somente após o total cumprimento das obrigações aqui previstas.

CLÁUSULA 7 - O presente Contrato é celebrado em caráter irrevogável e irretratável, obrigando as Partes por si e sucessores a qualquer título.

CLÁUSULA 8 - A mera tolerância por qualquer das Partes no exigir o estrito cumprimento de qualquer cláusula deste Contrato não será considerada novação nem afetará os seus direitos que poderão ser exercidos a qualquer momento.

CLÁUSULA 9 – As Partes reconhecem expressamente que o presente Contrato tem força executiva para fins administrativos e judiciais.

DO FORO

CLÁUSULA 10 - Para dirimir quaisquer controvérsias oriundas deste Contrato, as Partes elegem o foro Central da comarca da Capital do Estado de São Paulo, com renúncia expressa a qualquer outro, por mais privilegiado que seja ou venha a ser.

Por estarem assim justas e contratadas, as Partes firmam o presente Contrato em 2 (duas) vias de igual teor, juntamente com as 2 (duas) testemunhas.

RESCISÃO CONTRATUAL

CLÁUSULA 11

11.1 – O presente Contrato poderá ser rescindido nas seguintes hipóteses:
a) Por mútuo acordo entre as Partes, formalizado por escrito;
b) Pelo não cumprimento de qualquer cláusula ou condição estabelecida neste Contrato, após notificação por escrito da Parte inocente à Parte inadimplente, concedendo um prazo de 15 (quinze) dias para a correção do inadimplemento;
c) Pela inadimplência da COMPRADORA referente ao pagamento dos valores estipulados na Cláusula 3, conforme procedimento estabelecido na Cláusula 3.2.

11.2 – Em caso de rescisão por inadimplemento da COMPRADORA, a mesma ficará obrigada a pagar à VENDEDORA uma multa compensatória equivalente a 10% (dez por cento) do valor total remanescente das parcelas não pagas, sem prejuízo da cobrança das parcelas vencidas e não pagas até a data da rescisão.

11.3 - A multa compensatória mencionada no item 11.2 deverá ser paga no prazo máximo de 10 (dez) dias úteis a contar da data da notificação de rescisão, sob pena de incidência de multa de 2% (dois por cento), juros de mora de 1% (um por cento ao mês) e correção monetária calculada pelo IGPM/FGV, desde a data do vencimento até a data do efetivo pagamento.

VENDEDORA

Razão Social: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA

CNPJ: 34.228.723/0001-64

Nome do responsável legal: Rafael Apolinário

COMPRADORA

Nome: Bruno Francischelli

CPF: 349.553.428-4

CPF: 384021748-25

Deyse Ribeiro

TESTEMUNHA

CPF nº: 365144578-00

TESTEMUNHA

CPF nº:


ismarthome
YOUR SMART HOME

PRIVATE PURCHASE AND SALE AGREEMENT

PURCHASE ORDER

BUYER
Name: Felipe Patricio Tersi **CPF: 415001928-21** **Email: felipe.tersi@outlook.com** **Mobile: (16) 981743484** **Address: Rua Fiandeiras, 48 - Apt 83** **ZIP Code: 04545-000** **City: São Paulo** **State: SP**
SELLER
Corporate Name: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA **CNPJ: 34.228.723/0001-64** **STATE REGISTRATION: 513.139.994.110** **Trade Name: iSmart Home** **Contact Person: Rafael Ramos Apolinário** **Email: contato@ismarthome.com.br** **Mobile: (11) 941755-5442** **Address: Rua Fontana del Gigante, 212** **ZIP Code: 13145-189** **Neighborhood: Jardim Planalto** **City: Paulínia** **State: São Paulo**

The Parties identified and qualified above hereby agree to enter into this Purchase and Sale Agreement for Equipment ("Agreement"), which shall be governed by the following terms and conditions set forth herein.

SUBJECT MATTER OF THE AGREEMENT

CLAUSE 1 – The purpose of this Agreement is the sale, by the SELLER, and the purchase, by the BUYER, of the equipment described below (jointly and severally hereinafter referred to simply as the "Products"), as well as the provision of installation services.

PRODUCT LIST

Quantity	Product	Amount
Lighting		**R$ 947,93**
6	Single-channel relay modules	
2	Two-channel relay modules	
1	Three-channel relay modules	
Networking		**R$ 212,50**
1	Hub Zigbee	
Acessories		**R$ 200,00**
1	Wires, cables, and other accessories	
2 technical visits		**R$ 60,00**
Specialized technical services: Design, installation, and configuration		**R$ 871,16**
Total Project Cost		**R$ 2.291,58**

1.1 - The above products will be used in the project described below:

- Lighting automation using Zigbee devices in all areas;

1.2 – The Products, being new, shall be delivered by the SELLER to the BUYER, duly packaged in their original packaging and accompanied by their respective installation manuals and all accessories necessary for proper operation, including cables, connectors, interfaces, control drivers, and configuration software.

1.3 - The Products shall be delivered in full at the BUYER's premises during the execution of the project.

1.4 – The project does not include any civil construction work, and the BUYER shall be solely responsible for any activities involving wall demolition, conduit installation, or any other infrastructure required for the installation of the Products. The SELLER shall not be responsible for such activities and shall not perform any civil works at the site.

WARRANTY AND SUPPORT

CLAUSE 2 – The SELLER shall warrant the Products against defects for a period of ninety (90) days, counted from the date of delivery of the project, and during the warranty period, any parts or components presenting such defects shall be replaced at no cost.

Art. 26. The right to claim for apparent defects or those easily detectable expires within:
I – thirty days, in the case of services and non-durable products;
II – ninety days, in the case of services and durable products.
§1 – The limitation period shall commence from the effective delivery of the product

or the completion of the services.

2.1 – After the ninety (90)-day period, any claims regarding defects must be directed to the manufacturer, in accordance with applicable law and the terms and conditions established by the manufacturer. From that moment on, the manufacturer's warranty shall apply, and the SELLER shall not be responsible for any costs or procedures required to activate such warranty.

2.2 – The SELLER shall be obligated to replace the equipment if it presents a manufacturing defect within the ninety (90)-day period, provided that such defect is confirmed by an authorized technician.

2.3 – Any damage caused to the equipment as a result of negligence, misuse, or use in disagreement with the instructions contained in the product manual shall be the responsibility of the BUYER, and the SELLER shall bear no liability whatsoever.

2.4 – The SELLER shall analyze the equipment within up to five (5) business days of receiving it. If a manufacturing defect is confirmed, the SELLER shall replace the equipment with a new one, delivering it to the BUYER within up to thirty (30) business days from the date of receipt of the defective equipment. In the event of a systemic issue affecting the solution where the products will be installed, the SELLER shall inform the BUYER of all corrective and preventive actions to be taken.

PRICE AND PAYMENT TERMS

CLAUSE 3 – The BUYER shall pay the SELLER the total amount of 2,291.00 (two thousand two hundred and ninety-one reais). Payment shall be made in accordance with the table below:

INSTALLMENT	AMOUNT	DUE DATE
1	R$ 916.40	Down payment of 40% upon signing the Agreement
2	R$ 1374.60	60% upon project delivery

3.1 – The aforementioned amounts refer to the purchase and sale of the Products and the installation services thereof.

3.2 – In the event of default by the BUYER with respect to the payment of the amounts due, the SELLER shall notify the BUYER in writing, granting a grace period of five (5) days to cure the default. After the expiration of the grace period, all remaining installments shall become immediately due and payable, and the outstanding balance shall be subject to a penalty of two percent (2%), default interest of one percent (1%) per month, and monetary adjustment calculated based on the IGPM/FGV index, from the date of default until the

date of full payment.

3.3 – In the event of any adjustment to the quantity of Products listed in the Product List under Clause 1, the total amount of the agreement shall be adjusted proportionally. If additional Products are required, the corresponding costs shall be charged separately. If there is a surplus of equipment, the proportional amount shall be refunded to the BUYER.

3.4 – Payment shall be made to the following checking account:

PIX Nubank
CNPJ: 34.228.723/0001-64
ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA

POSSIBILITY OF EQUIPMENT TESTING

CLAUSE 4 – The SELLER grants the BUYER a period of seven (7) days, counted from the date of installation, to test the equipment installed at its premises or at another location designated by it.

4.1 – Within the period outlined in Clause 4, the BUYER may exercise its right of withdrawal, undertaking to return the equipment in the same condition in which it was delivered, without any damage and in perfect working order.

4.2 – The right of withdrawal referred to in Clause 4.1 must be exercised in writing, by means of a notice delivered directly to the SELLER at the address indicated in the preamble of this Agreement.

4.3 – If the Products are returned, the BUYER shall be responsible for their uninstallation and removal. Alternatively, if the BUYER requests that the SELLER perform the uninstallation service, the SELLER shall schedule the service within up to ten (10) days from the return request. In such a case, the BUYER must authorize the execution of the service and bear the corresponding costs.

4.4 – The return of the goods shall be preceded by an inspection to be carried out by the SELLER and shall be formalized by means of an appropriate receipt.

4.5 – In the event of the return of the Products, after inspection and if no damage caused by the BUYER is identified, the payment obligations related to the purchase and sale of the equipment shall be automatically canceled, and no amount shall be due by the BUYER. If any damage is identified, the BUYER shall be responsible for such damage.

4.6 – In the event of the return of the Products, the BUYER shall be solely responsible for

all acts necessary during the uninstallation process, including, but not limited to, drilling, alterations to wall layouts, and any other modifications to the infrastructure of the premises, unless the SELLER is hired to perform the uninstallation. The SELLER shall not be responsible for any repairs, restoration, or costs associated with such modifications.

4.7 – In the event the Products are not returned, or in the case of theft or loss of the equipment within the period established in Clause 4, the amounts referred to in Clause 3 of this Agreement shall be fully due and payable by the BUYER.

4.8 – In the event of return, after uninstallation, if any defect or damage to the Products is identified and attributed to the BUYER, the amounts referred to in Clause 3 of this Agreement shall be fully due and payable by the BUYER.

GENERAL PROVISIONS

CLAUSE 5 – The SELLER shall not be liable for any damage caused to the Products due to negligence on the part of the BUYER, or problems arising from non-compliance with the technical standards outlined in the manuals and/or installation guides accompanying the Products.

5.1 – Any damage to the Products resulting from force majeure or unforeseeable circumstances shall be considered an exclusion of liability, as provided for in Article 393 of the Brazilian Civil Code.

5.2 – This instrument shall constitute an extrajudicial enforceable instrument, pursuant to Article 585, II of the Brazilian Code of Civil Procedure.

CLAUSE 6 – This Agreement shall enter into force on the date of its execution by the Parties and shall remain in effect until full performance of all obligations outlined herein.

CLAUSE 7 – This Agreement is entered into on an irrevocable and irreversible basis, binding the Parties and their successors under any title.

CLAUSE 8 – The mere tolerance by either Party in enforcing the strict compliance with any provision of this Agreement shall not be considered a novation, nor shall it affect such Party's rights, which may be exercised at any time.

CLAUSE 9 – The Parties expressly acknowledge that this Agreement constitutes an enforceable instrument for administrative and judicial purposes.

JURISDICTION

CLAUSE 10 – To resolve any disputes arising from this Agreement, the Parties elect the Central Court of the Judicial District of the Capital of the State of São Paulo, expressly waiving any other jurisdiction, however privileged it may be or may become.

In witness whereof, the Parties execute this Agreement in two (2) counterparts of equal

form and content, in the presence of two (2) witnesses.

AGREEMENT TERMINATION

CLAUSE 11

11.1 – This Agreement may be terminated under the following circumstances:
a) By mutual agreement between the Parties, formalized in writing;
b) By failure to comply with any clause or condition outlined in this Agreement, after written notice from the non-breaching Party to the breaching Party, granting a period of fifteen (15) days to cure the default;
c) By default of the BUYER regarding the payment of the amounts outlined in Clause 3, in accordance with the procedure established in Clause 3.2.

11.2 – In the event of termination due to default by the BUYER, the BUYER shall be required to pay the SELLER a compensatory penalty equivalent to ten percent (10%) of the total remaining unpaid installments, without prejudice to the collection of any installments due and unpaid as of the termination date.

11.3 – The compensatory penalty referred to in Clause 11.2 must be paid within a maximum period of ten (10) business days from the date of the termination notice, under penalty of a 2% (two percent) fine, default interest of 1% (one percent) per month, and monetary adjustment calculated based on the IGPM/FGV index, from the due date until the date of effective payment.

SELLER

Corporate Name: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA

CNPJ: 34.228.723/0001-64

Legal Representative: Rafael Apolinário

CPF: 384021748-25

Felipe Patricio Tersi:41500192821 Digitally signed by Felipe Patricio Tersi: 41500192821 Date: 2026.01.06 09:52:14 -03:00

BUYER

Name:

CPF:

Deyse Ribeiro

WITNESS

CPF No.: 365144578-00

WITNESS

CPF No.:

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Marina Viana _____ **Date: March 26, 2026**


ismarthome
SUA CASA INTELIGENTE

INSTRUMENTO PARTICULAR DE COMPRA E VENDA

PEDIDO DE COMPRA

COMPRADORA
Nome: Felipe Patricio Tersi CPF: 415001928-21 E-mail: felipe.tersi@outlook.com Celular: (16) 981743484 Endereço: Rua Fiandeiras, 48 - Apto 83 CEP: 04545-000 Cidade: São Paulo Estado: SP
VENDEDORA
Razão Social: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA CNPJ: 34.228.723/0001-64 INSC. EST: 513.139.994.110 Nome Fantasia: iSmart Home contato: Rafael Ramos Apolinário E-mail: contato@ismarthome.com.br Celular: (11) 941755-5442 Endereço: Rua Fontana del Gigante, 212 CEP: 13145-189 Bairro: Jardim Planalto Cidade: Paulínia Estado: São Paulo

As Partes acima identificadas e qualificadas têm entre si, justo e acertado o presente Contrato de Compra e Venda de Equipamentos ("Contrato"), que se regerá pelas seguintes obrigações e condições constantes do presente Contrato.

DO OBJETO DO CONTRATO

CLÁUSULA 1 - O presente Contrato tem como objeto a venda pela VENDEDORA e a compra pela COMPRADORA dos Equipamentos abaixo descritos (conjunta e indistintamente doravante denominados simples¬mente de "Produtos"), bem como a prestação de serviço de instalação.

LISTA DE PRODUTOS

Quantidade	Produto	Valor
Iluminação		**R$ 947,93**
6	Módulo rele 1 canal	
2	Módulo rele 2 canais	
1	Módulo rele 3 canais	
Central		**R$ 212,50**
1	Hub Zigbee	
Acessórios		**R$ 200,00**
1	Fios, cabos e demais acessórios	
2 visitas técnicas		**R$ 60,00**
Serviço técnico especializado: Projeto, instalação e configuração		**R$ 871,16**
Valor do projeto		**R$ 2.291,58**

1.1 – Os produtos acima serão utilizados no projeto descrito abaixo:

- Automação de iluminação com dispositivos Zigbee de todos os ambientes

1.2 – Os Produtos novos, serão entregues pela VENDEDORA à COMPRADORA devidamente acondicionados em suas embalagens e acompanhados dos seus respectivos manuais de instalação e acessórios necessários ao seu perfeito funcionamento incluindo cabos, conectores, interfaces, drivers de controle e programas de configuração.

1.3 - A entrega dos produtos será feita de forma integral na sede da COMPRADORA na execução do projeto.

1.4 – O projeto não inclui a execução de obras civis, ficando a cargo exclusivo da COMPRADORA a responsabilidade por qualquer atividade que envolva quebra de paredes, passagem de conduítes ou quaisquer outros itens relacionados à infraestrutura necessária para a instalação dos Produtos. A VENDEDORA não se responsabiliza por essas atividades e não realizará quaisquer obras civis no local.

DA GARANTIA E DO SUPORTE

CLÁUSULA 2 - A VENDEDORA garantirá os Produtos contra defeitos pelo prazo de 90 (noventa) dias contados a partir da data da entrega do projeto, sendo certo que durante o período de garantia serão substituídas, sem ônus, as peças ou partes que apresentarem tais defeitos.

Art. 26. O direito de reclamar pelos vícios aparentes ou de fácil constatação caduca em:
I - Trinta dias, tratando-se de fornecimento de serviço e de produtos não duráveis;
II - Noventa dias, tratando-se de fornecimento de serviço e de produtos duráveis.
§ 1º Inicia-se a contagem do prazo decadencial a partir da entrega efetiva do produto

ou do término da execução dos serviços

2.1- Após o período de 90 (noventa) dias, qualquer reclamação referente a defeitos deverá ser direcionada ao fabricante, conforme disposição legal e as condições e prazos estabelecidos pelo mesmo. A partir desse momento, será acionada a garantia do fabricante, e a VENDEDORA não se responsabilizará por quaisquer custos ou procedimentos necessários para acionar essa garantia.

2.2- O VENDEDOR fica obrigado a realizar a troca do equipamento, caso este apresente defeito de fabricação, dentro do prazo de 90 (noventa) dias, o qual deverá ser atestado por técnico autorizado.

2.3- Os danos causados no equipamento em decorrência de negligência, mau uso ou uso em desacordo com as normas contidas no manual do produto serão de responsabilidade do COMPRADOR, não tendo o VENDEDOR qualquer tipo de ônus.

2.4- A VENDEDORA realizará uma análise do equipamento em até 5 (cinco) dias úteis após o seu recebimento. Se for constatado um defeito de fabricação, a VENDEDORA substituirá o equipamento por um novo, com entrega à COMPRADORA em até 30 (trinta) dias úteis a partir da data de recebimento do equipamento defeituoso. No caso de um problema sistêmico que afete a solução onde os produtos serão instalados, a VENDEDORA informará a COMPRADORA sobre todas as ações corretivas e preventivas que serão tomadas.

DO PREÇO E DAS CONDIÇÕES DE PAGAMENTO

CLÁUSULA 3 - A COMPRADORA pagará à VENDEDORA a quantia global de R$ 2291.00 (dois mil e duzentos e noventa e um reais). O pagamento ocorrerá de acordo com a tabela abaixo:

PARCELA	VALOR	VENCIMENTO
1	R$ 916,40	40% na assinatura do contrato
2	R$ 1374.60	60% na entrega do projeto

3.1 - Os valores supramencionados referem-se a compra e venda de produtos e a serviços de instalação dos mesmos.

3.2 – No caso de inadimplemento por parte da COMPRADORA com relação ao pagamento dos valores devidos, a VENDEDORA deverá notificar a COMPRADORA por escrito, concedendo um período de carência de 5 (cinco) dias para a regularização do pagamento. Após o término do período de carência, haverá o vencimento antecipado da integralidade das parcelas, sendo certo que sobre o saldo inadimplido será acrescida multa de 2% (dois por cento), juros de mora de 1% (um por cento ao mês) e correção monetária calculada pelo IGPM/FGV, desde a data do inadimplemento até a data do

efetivo pagamento.

3.3 – No caso de qualquer ajuste na quantidade dos produtos indicados na Lista de Produtos da Cláusula 1, o valor total do contrato será proporcionalmente ajustado. Se for necessário adquirir produtos adicionais, os custos correspondentes serão cobrados separadamente. Se houver sobra de equipamentos, o valor proporcional correspondente será reembolsado à COMPRADORA.

3.4 – O valor deverá ser depositado em Conta Corrente:

PIX Nubank
CNPJ: 34.228.723/0001-64

ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA

DA POSSIBILIDADE DE TESTE DOS EQUIPAMENTOS

CLÁUSULA 4 – A VENDEDORA concede à COMPRADORA o período de 7 dias, a contar da data da instalação, para o teste do equipamento instalado em sua sede ou local por ela indicado.

4.1 - No período mencionado no item 4, poderá a COMPRADORA manifestar seu direito de arrependimento, se comprometendo a devolver os equipamentos, da forma como lhes fora entregue, sem qualquer avaria e em perfeito estado de funcionalidade.

4.2 - O direito de arrependimento mencionado no item 4.1 deverá ser exercido de forma escrita, mediante notificação a ser entregue diretamente à VENDEDORA, no endereço informado no preâmbulo deste instrumento.

4.3 - Caso os produtos sejam devolvidos, a COMPRADORA será responsável por sua desinstalação e retirada. Alternativamente, se a COMPRADORA solicitar que a VENDEDORA realize o serviço de desinstalação, a VENDEDORA agendará data e hora para o serviço em até dez dias a contar da solicitação de devolução. Neste caso, a COMPRADORA deverá autorizar a execução do serviço e arcar com os custos correspondentes.

4.4 - A devolução dos bens será precedida de vistoria a ser realizada pela VENDEDORA e se caracterizará por recibo próprio.

4.5 - No caso de devolução do produto, após a revisão e se não for constatada avaria causada pela COMPRADORA, as condições para pagamento da compra e venda dos equipamentos serão automaticamente canceladas, não sendo devido nenhum valor pela COMPRADORA. Caso seja identificada avaria, a COMPRADORA será responsável pelos danos.

4.6 - No caso de devolução do produto, a COMPRADORA será exclusivamente

responsável por todos os atos necessários realizados durante a desinstalação, incluindo, mas não se limitando a, furos, alterações de layout em paredes e quaisquer outras modificações na infraestrutura do local, salvo se a VENDEDORA for contratada para realizar a desinstalação. A VENDEDORA não se responsabilizará por qualquer reparo, restauração ou custos associados a tais modificações.

4.7 - No caso de não devolução do produto, furto ou desaparecimento dos equipamentos, dentro do prazo estabelecido no item 4, os valores mencionados no item 3 do presente contrato serão integralmente devidos pela COMPRADORA;

4.8 - No caso de devolução, após a desinstalação e caso constatado defeito ou avaria no produto, por culpa da COMPRADORA, os valores mencionados no item 3 do presente contrato serão integralmente devidos pela COMPRADORA.

CONDIÇÕES GERAIS

CLÁUSULA 5 – A VENDEDORA não se responsabilizará pelos danos causados aos Produtos por negligência da COMPRADORA, e por problemas decorrentes do não uso conforme as normas técnicas constantes de manual e/ou guia de instalação que acompanha as Produtos.

5.1- A ocorrência de dano aos Produtos, em razão de caso fortuito ou força maior, será considerada excludente da responsabilidade, na forma prescrita no artigo 393 do Código Civil Brasileiro.

5.2 - O presente instrumento caracteriza-se como título executivo extrajudicial, nos termos do artigo 585, II do Código de Processo Civil Brasileiro.

CLÁUSULA 6 - O presente Contrato entrará em vigor na data de sua assinatura pelas Partes, findando somente após o total cumprimento das obrigações aqui previstas.

CLÁUSULA 7 - O presente Contrato é celebrado em caráter irrevogável e irretratável, obrigando as Partes por si e sucessores a qualquer título.

CLÁUSULA 8 - A mera tolerância por qualquer das Partes no exigir o estrito cumprimento de qualquer cláusula deste Contrato não será considerada novação nem afetará os seus direitos que poderão ser exercidos a qualquer momento.

CLÁUSULA 9 – As Partes reconhecem expressamente que o presente Contrato tem força executiva para fins administrativos e judiciais.

DO FORO

CLÁUSULA 10 - Para dirimir quaisquer controvérsias oriundas deste Contrato, as Partes elegem o foro Central da comarca da Capital do Estado de São Paulo, com renúncia expressa a qualquer outro, por mais privilegiado que seja ou venha a ser.

Por estarem assim justas e contratadas, as Partes firmam o presente Contrato em 2

(duas) vias de igual teor, juntamente com as 2 (duas) testemunhas.

RESCISÃO CONTRATUAL

CLÁUSULA 11

11.1 – O presente Contrato poderá ser rescindido nas seguintes hipóteses:
a) Por mútuo acordo entre as Partes, formalizado por escrito;
b) Pelo não cumprimento de qualquer cláusula ou condição estabelecida neste Contrato, após notificação por escrito da Parte inocente à Parte inadimplente, concedendo um prazo de 15 (quinze) dias para a correção do inadimplemento;
c) Pela inadimplência da COMPRADORA referente ao pagamento dos valores estipulados na Cláusula 3, conforme procedimento estabelecido na Cláusula 3.2.

11.2 – Em caso de rescisão por inadimplemento da COMPRADORA, a mesma ficará obrigada a pagar à VENDEDORA uma multa compensatória equivalente a 10% (dez por cento) do valor total remanescente das parcelas não pagas, sem prejuízo da cobrança das parcelas vencidas e não pagas até a data da rescisão.

11.3 - A multa compensatória mencionada no item 11.2 deverá ser paga no prazo máximo de 10 (dez) dias úteis a contar da data da notificação de rescisão, sob pena de incidência de multa de 2% (dois por cento), juros de mora de 1% (um por cento ao mês) e correção monetária calculada pelo IGPM/FGV, desde a data do vencimento até a data do efetivo pagamento.

,VENDEDORA	Felipe Patricio Tersi:41500192821 Assinado de forma digital por Felipe Patricio Tersi:41500192821 Dados: 2026.01.06 09:52:14 -03'00'
	COMPRADORA
Razão Social: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA	Nome:
CNPJ: 34.228.723/0001-64	CPF:
Nome do responsável legal: Rafael Apolinário	
CPF: 384021748-25	
Deyse Ribeiro	
TESTEMUNHA	TESTEMUNHA
CPF nº: 365144578-00	CPF nº:


ismarthome
YOUR SMART HOME

PRIVATE SERVICE AGREEMENT INSTRUMENT

CONTRACTING PARTY
Name: Rock Comunicação S.A.
CNPJ: 07.924.960/0001-97
Email: evelyn.turatti@rockcom.com.br
Mobile Phone: (11) 94006-0674
Address: Rua Aliança Liberal, 671 - Bela Aliança
ZIP Code: 05088-000
City: São Paulo
State: SP
CONTRACTED PARTY
Company Name: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA
CNPJ: 34.228.723/0001-64 **STATE REGISTRATION: 513.139.994.110**
Trade Name: iSmart Home
Contact: Rafael Ramos Apolinário
Email.: contato@ismarthome.com.br
Mobile Phone: (11) 941755-5442
Address: Rua Fontana del Gigante, 212
ZIP Code: 13145-189
Neighborhood: Jardim Planalto
City: Paulínia
State: São Paulo

The Parties identified and qualified above hereby agree, in a fair and binding manner, to enter into this Service Agreement ("Agreement"), which shall be governed by the following obligations and conditions set forth herein.

SUBJECT MATTER OF THE AGREEMENT

CLAUSE 1- The purpose of this Agreement is the provision of services for the installation of electronic products in the homes of winners selected in the Contracting Party's Client Promotional Campaign.

LIST OF PROMOTIONAL CONTEST WINNERS

ADDRESS	NUMBER	COMPLEMENT	CITY	STATE	Labor

Avenida Álvaro Otacílio	3595	Rhodes Building, Apartment 501	Maceió	AL	**R$**	**7,500.00**
Rodovia DF-150, km 4.5	6	Set D, House 6 - São José Residential Condominium	Brasilia	DF	**R$**	**5,600.00**
Rua Antonio Cesar	1	Block 82, Lot 09	Goiania	GO	**R$**	**7,000.00**
Residential Condominium 10 Block C	**10**	**Apartment 008**	**Valparaiso de Goiás**	**GO**	**R$**	**10,700.00**
Block 11	**0**	**0 Lot 29**	**Valparaiso de Goiás**	**GO**		
Rua Luiz Carlos de Castro Costa	557	Block 24, D17, CJ	Londrina	PR	**R$**	**5,450.00**
Rua Francisco Raitani	7187	Block F, Apartment 803	Curitiba	PR	**R$**	**6,000.00**
Rua Adolfo de Castro Filho	**190**	**House 2**	**Rio de Janeiro**	**RJ**	**R$**	**12,000.00**
Rua Valícia	**15**	**House 1**	**Queimados**	**RJ**		
Avenida Vice-Presidente José Alencar	**1515**	**Block 2, Apartment 802**	**Rio de Janeiro**	**RJ**	**R$**	**13,800.00**
Rua Aroazes	**420**	**Apartment 508**	**Rio de Janeiro**	**RJ**		
Rua Antônio Vieira	**18**	**Apartment 1102**	**Rio de Janeiro**	**RJ**	**R $**	**12,500.00**
Rua Conde de Bonfim	**604**	**Apartment 803**	**Rio de Janeiro**	**RJ**		
Rua Ítalo Brutto	**350**		**Porto Alegre**	**RS**	**R$**	**10,870.00**
Rua Attílio Bilibio	**120**	**House 122**	**Porto Alegre**	**RS**		
Rua Celestina Zilli Rováris	55	Apartment 904	Criciúma	SC	**R$**	**6,900.00**
Rua das Cerejeiras	108	Apartment 101, Cecilia Building	Florianópolis	SC	**R$**	**6,750.00**
Rua Padre Manoel da Nóbrega	730	Apartment 31	Indaiatuba	SP	**R$**	**4,500.00**
Rua Paina	45		São Paulo	SP	**R$**	**3,700.00**
Avenida dos Costas	750	Block 9, Apartment 52	Rio Claro	SP	**R$**	**5,100.00**
Rua Carlos Kampmann	55	São Braz	Orleans	PR	**R$**	**6,900.00**
Rua Oceânica Amábile	555	Apartment 73	Ocian	SP	**R$**	**4,000.00**

DT

2

1.1 - **The table above indicates where the installation services of the products provided by the Contracting Party's client will be carried out for each installation:**

- **Installation of 1 Smart TV**
- **Installation of 1 soundbar**
- **Installation of 1 Bluetooth speaker**
- **Installation and configuration of 8 Wi-Fi smart light bulbs**
- **Installation and configuration of 1 Wi-Fi smart table lamp**
- **Installation and configuration of 2 smart LED strips**
- **Installation and configuration of 2 Mesh routers**
- **Installation of 1 mortise lock**
- **Installation of 2 Wi-Fi cameras**
- **Installation and configuration of 1 robot vacuum**
- **Installation and configuration of 1 smart feeder**
- **Installation and configuration of 6 smart plugs**
- **Installation and configuration of 1 IR hub**
- **Installation and configuration of 1 Echo Show (Alexa)**
- **Installation and configuration of 1 smart scale**

1.2 - All products will be sent by the CONTRACTING PARTY directly to the winner in the Contracting Party's client promotional campaign.

1.3 - For the cities listed below, execution was considered to take place exclusively on weekends:
Vila Sfeir, Colônia (Eastern Zone)

1.4 - The project does not include construction work, which is the responsibility of the CONTRACTING PARTY. Any wall demolition, conduit installation, or other infrastructure-related work is not the responsibility of the CONTRACTED PARTY.

1.5 - The scheduling of two winners in the same week was considered for the cities listed below:
Rio de Janeiro, Porto Alegre, Valparaiso de Goiás
If it is not possible to schedule both clients in the same week, an additional charge may apply to cover airfare/accommodation costs for the execution of the contracted services

PRICE AND PAYMENT TERMS

CLAUSE 2 - The CONTRACTING PARTY shall pay the CONTRACTED PARTY the total amount of R$129,270.00 (one hundred and twenty-nine thousand two hundred and seventy reais). Payment shall be made in accordance with the table below:

INSTALLMENT	AMOUNT	DUE DATE
1	R$ 51708.00	04/05/2024 (40%)
2	R$ 25854.00	05/05/2024 (20%)
3	R$ 25854.00	06/05/2024 (20%)

4	R$ 25854.00	07/05/2024 (20%)

2.1 The aforementioned amounts refer to the installation services of the products provided by the CONTRACTING PARTY.

2.2 - In the event of default by the CONTRACTING PARTY regarding the payment of amounts due, the CONTRACTED PARTY shall notify the CONTRACTING PARTY in writing, granting a grace period of 5 (five) days for regularization of the payment. After the end of the grace period, all installments shall become immediately due, and the outstanding balance will accrue a penalty of 2% (two percent), late interest of 1% (one percent per month), and monetary adjustment calculated based on the IGPM/FGV *(General Market Price Index/Getúlio Vargas Foundation)*, from the date of default until the date of effective payment.

2.3 - In the event of a quantity adjustment for the products listed in Clause 1.1, the amount shall also be adjusted accordingly.

2.4 - The amount shall be deposited into a Checking Account held by the CONTRACTED PARTY:

Branch: 0001
Account: 30537536-6
Nu Pagamentos S.A (0260)
CNPJ: 34.228.723/0001-64

2.5 - The CONTRACTED PARTY hereby certifies that the banking information provided in Clause 2.4 above is true and accurately corresponds to its bank account, and the CONTRACTING PARTY shall not be held liable for any default arising from inaccuracies in such information.

2.6 - The deposit receipt shall constitute, for all legal purposes, unequivocal proof of the CONTRACTING PARTY's fulfillment of its payment obligation.

OBLIGATIONS OF THE CONTRACTED PARTY

CLAUSE 3 - Provide the CONTRACTING PARTY, whenever requested, with all information regarding the performance of the Services, including technical reports, progress updates, and completion reports of the Services.

3.1 - Guarantee hereby that it is fully capable, qualified, and authorized to effectively provide the Services, further declaring that the professionals on its team also possess the necessary professional capacity to perform the Services.

3.2 - Be responsible for any and all damages caused to the CONTRACTING PARTY, the Contracting Party's client, the winners, and/or any third parties, directly or indirectly, by its employees, agents, subcontractors, or assistants, arising from the provision of the Services, thereby releasing the CONTRACTING PARTY from any burdens or liabilities in this regard at any time.

3.3 - Be responsible for complying with all labor, social security, land, tax, and occupational health and safety legislation, including the corresponding contributions, as well as with the applicable technical regulations and the provisions set forth in the Collective Bargaining Agreement for the category of employees hired by the CONTRACTED PARTY to perform the Services, thereby exempting the CONTRACTING PARTY from any liability in this regard.

3.4 - Immediately inform the CONTRACTING PARTY of any ordinary and/or extraordinary events that may occur during the performance of the Services.

GENERAL CONDITIONS

CLAUSE 4 - The CONTRACTED PARTY shall not be held responsible for any damages to the Products caused by the CONTRACTING PARTY's negligence or for issues resulting from improper use, contrary to the technical standards provided in the manual and/or installation guide accompanying the Products.

4.1 - The occurrence of damage to the Products due to force majeure or unforeseeable events shall be considered as excluding liability, as provided for in Article 393 of the Brazilian Civil Code.

4.2 - This instrument is hereby characterized as an enforceable extrajudicial title, pursuant to Article 784, III of the Brazilian Civil Code.

CLAUSE 5 - This Agreement shall enter into force on the date of its signature by the Parties and shall terminate only upon full performance of the obligations set forth herein.

CLAUSE 6 - This Agreement is entered into on an irrevocable and irretrievable basis, binding the Parties and their successors in title.

CLAUSE 7 - The mere tolerance by either Party in not enforcing strict compliance with any clause of this Agreement shall not be considered a waiver nor shall it affect their rights, which may be exercised at any time.

CLAUSE 8 - The Parties expressly acknowledge that this Agreement has enforceable effect for administrative and judicial purposes.

CLAUSE 9 - The Parties hereto declare that this instrument does not establish any form of partnership, corporate affiliation, agency, consortium, or joint liability between the signatories other than those expressly set forth herein, nor does it create any employment relationship between their employees, officers, agents, and/or contractors. Each Party is solely and exclusively responsible for the fulfillment of its respective commercial, contractual, labor, social security, tax, and fiscal obligations, in accordance with applicable law and/or prevailing commercial, financial, or banking practices.

JURISDICTION

CLAUSE 10 - To resolve any disputes arising from this Agreement, the Parties hereby elect the Jurisdiction of the Capital District of the State of São Paulo, expressly waiving any other jurisdiction, however privileged it may be or may become.

In witness whereof, the Parties have executed this Agreement in 2 (two) counterparts of equal content, together with 2 (two) witnesses.

DT

TERMINATION OF THE AGREEMENT

CLAUSE 11

11.1 - This Agreement may be terminated under the following circumstances:
a) By mutual agreement of the Parties, formalized in writing;
b) For failure to comply with any clause or condition set forth in this Agreement, after written notice from the non-breaching Party to the breaching Party, granting a period of 15 (fifteen) days to remedy the default;
c) Due to the CONTRACTING PARTY's default regarding the payment of amounts stipulated in Clause 2, in accordance with the procedure established in Clause 2.2.

11.2 - In the event of termination due to default by the CONTRACTING PARTY, it shall be obliged to pay the CONTRACTED PARTY a compensatory penalty equivalent to 10% (ten percent) of the total remaining unpaid installments, without prejudice to the collection of installments that are already due and unpaid as of the termination date.

11.3 - The compensatory penalty referred to in item 11.2 shall be paid within a maximum period of 10 (ten) business days from the date of the termination notice, under penalty of a 2% (two percent) fine, late interest of 1% (one percent per month), and monetary adjustment calculated based on the IGPM/FGV, from the due date until the date of effective payment.

11.4 - In the event of termination due to default by the CONTRACTED PARTY, it shall have the right to remedy such default within a period of 15 (fifteen) business days following notice from the CONTRACTING PARTY. If the default persists after this period, the CONTRACTED PARTY shall be subject to a compensatory penalty of 10% of the total contract value. The CONTRACTED PARTY shall also be liable for direct and reasonably foreseeable damages suffered by the CONTRACTING PARTY, provided they are directly related to the subject matter of the contract, up to a maximum limit equal to the total contract value.

CONTRACTED PARTY

Danilo Tezolin

CONTRACTING PARTY

Company Name: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA

CNPJ: 34.228.723/0001-64

Name of Legal Representative: Rafael Apolinário

CPF: 384021748-25

Name:

CPF:

Witness:

Davi Ramos

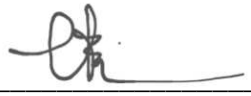
Name:

CPF:

Name:

CPF:

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.


_____ Date: April 6, 2026.


ismarthome
SUA CASA INTELIGENTE

INSTRUMENTO PARTICULAR DE PRESTAÇÃO DE SERVIÇOS

CONTRATANTE
Nome: Rock Comunicacao S.A.
CNPJ: 07.924.960/0001-97
E-mail: evelyn.turatti@rockcom.com.br
Celular: (11) 94006-0674
Endereço: Rua Aliança Liberal, 671 - Bela Aliança
CEP: 05088-000
Cidade: São Paulo
Estado: SP
CONTRATADA
Razão Social: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA
CNPJ: 34.228.723/0001-64 INSC. EST: 513.139.994.110
Nome Fantasia: iSmart Home
contato: Rafael Ramos Apolinário
E-mail: contato@ismarthome.com.br
Celular: (11) 941755-5442
Endereço: Rua Fontana del Gigante, 212
CEP: 13145-189
Bairro: Jardim Planalto
Cidade: Paulínia
Estado: São Paulo

As Partes acima identificadas e qualificadas têm entre si, justo e acertado o presente Contrato de Prestação de serviço ("Contrato"), que se regerá pelas seguintes obrigações e condições constantes do presente Contrato.

DO OBJETO DO CONTRATO

CLÁUSULA 1 - O presente Contrato tem como objeto a prestação de serviços de instalação de produtos eletrônicos nas residências de ganhadores contemplados na promoção do Cliente da Contratante.

LISTA DE CONTEMPLADOS DA PROMOÇÃO

LOGRADOURO	NUMERO	COMPLEMENTO	CIDADE	UF	Mão de obra

Avenida Álvaro Otacílio	3595	Ed. Rhodes Apto 501	Maceió	AL	R$	7.500,00
Rodovia DF-150, Km 4,5	6	Conjunto D casa 6 - Condomínio Residencial São José	Brasilia	DF	R$	5.600,00
Rua Antonio Cesar	1	QD 82 LT 09	Goiânia	GO	R$	7.000,00
Condomínio Residencial 10 Bloco C	10	Apto 008	Valparaíso de Goiás	GO	R$	10.700,00
Quadra 11	0	0 LT 29	Valparaíso de Goiás	GO		
Rua Luiz Carlos de Castro Costa	557	Q24 D17 CJ	Londrina	PR	R$	5.450,00
Rua Francisco Raitani	7187	bloco F apto 803	Curitiba	PR	R$	6.000,00
Rua Adolfo de Castro Filho	190	Casa 2	Rio de Janeiro	RJ	R$	12.000,00
Rua Valícia	15	casa 1	Queimados	RJ		
Avenida Vice-Presidente José Alencar	1515	BL 2 APT 802	Rio de Janeiro	RJ	R$	13.800,00
Rua Aroazes	420	Apto 508	Rio de Janeiro	RJ		
Rua Antônio Vieira	18	Apto 1102	Rio de Janeiro	RJ	R$	12.500,00
Rua Conde de Bonfim	604	Apto 803	Rio de Janeiro	RJ		
Rua Ítalo Brutto	350		Porto Alegre	RS	R$	10.870,00
Rua Attílio Bilibio	120	casa 122	Porto Alegre	RS		
Rua Celestina Zilli Rováris	55	Apto 904	Criciúma	SC	R$	6.900,00
Rua das Cerejeiras	108	AP 101 Edificio Cecilia	Florianópolis	SC	R$	6.750,00
Rua Padre Manoel da Nóbrega	730	Apto 31	Indaiatuba	SP	R$	4.500,00
Rua Paina	45		São Paulo	SP	R$	3.700,00
Avenida dos Costas	750	BL 9 Apto 52	Rio Claro	SP	R$	5.100,00
Rua Carlos Kampmann	55	São Braz	Orleans	PR	R$	6.900,00
Rua Oceânica Amábile	555	Apto 73	Ocian	SP	R$	4.000,00

DT

2

1.1 – A tabela acima indica onde serão realizados os serviços de instalação dos produtos fornecidos pelo cliente da Contratante para cada instalação:

- Instalação de 1 TV Smart
- Instalação de 1 soundbar
- Instalação de 1 caixa de som Bluetooth
- Instalação e configuração de 8 lampadas inteligente Wi-Fi
- Instalação e configuração de 1 Luminária de Mesa Wi-Fi
- Instalação e configuração de 2 fitas de led inteligente
- Instalação e configuração de 2 roteadores Mesh
- Instalação de 1 fechadura de embutir
- Instalação de 2 câmeras Wi-Fi
- Instalação e configuração de 1 robô aspirador
- Instalação e configuração de 1 alimentador inteligente
- Instalação e configuração de 6 tomadas inteligentes
- Instalação e configuração de 1 central de IR
- Instalação e configuração de 1 Echo Show 5 (Alexa)
- Instalação e configuração de 1 balança inteligente

1.2 – Todos os produtos serão enviados pela CONTRATANTE diretamente para o contemplado na campanha de promoção do Cliente da Contratante.

1.3 – Para as cidades abaixo listadas foram consideradas execução exclusivamente em finais de semana:

Vila Sfeir, Colônia (Zona Leste)

1.4 – O projeto não contempla execução de obras, sendo obrigação da CONTRATANTE. Qualquer tipo de quebra de parede, passagem de conduíte e itens relacionados a infraestrutura não é responsabilidade da CONTRATADA.

1.5 – Foram considerados a execução de dois contemplados na mesma semana para as cidades abaixo:

Rio de janeiro, Porto Alegre, Valparaíso de Goiás

Caso não seja possível agendar os dois clientes na mesma semana, poderá haver cobrança adicional referente ao custo de passagem aérea/hospedagem para a execução dos serviços contratados

DO PREÇO E DAS CONDIÇÕES DE PAGAMENTO

CLÁUSULA 2 - A CONTRATANTE pagará à CONTRATADA a quantia total de R$ 129.270,00 (cento e vinte e nove mil e duzentos e setenta reais). O pagamento ocorrerá de acordo com a tabela abaixo.:

PARCELA	VALOR	VENCIMENTO
1	R$ 51708,00	05/04/2024 (40%)
2	R$ 25854.00	05/05/2024 (20%)
3	R$ 25854.00	05/06/2024 (20%)

4	R$ 25854.00	05/07/2024 (20%)

2.1 Os valores supramencionados referem-se a serviços de instalação dos produtos fornecidos pela CONTRATANTE.

2.2 – No caso de inadimplemento por parte da CONTRATANTE com relação ao pagamento dos valores devidos, a CONTRATADA deverá notificar a CONTRATANTE por escrito, concedendo um período de carência de 5 (cinco) dias para a regularização do pagamento. Após o término do período de carência, haverá o vencimento antecipado da integralidade das parcelas, sendo certo que sobre o saldo inadimplido será acrescida multa de 2% (dois por cento), juros de mora de 1% (um por cento ao mês) e correção monetária calculada pelo IGPM/FGV, desde a data do inadimplemento até a data do efetivo pagamento.

2.3 – No caso de reajuste de quantidade nos produtos indicados na Lista de Produtos na Cláusula 1.1, o valor também será ajustado.

2.4 – O valor deverá ser depositado em Conta Corrente de titularidade da CONTRATADA:

Agencia: 0001
Conta: 30537536-6
Nu Pagamentos S.A (0260)
CNPJ: 34.228.723/0001-64

2.5 – A CONTRATADA desde logo atesta que as informações bancárias contidas na Cláusula 2.4 anterior são verídicas e efetivamente correspondem à conta bancária de sua titularidade, não podendo ser a CONTRATANTE responsabilizada em virtude de qualquer eventual inadimplemento oriundo da imprecisão de referidas informações.

2.6 – O comprovante do depósito configurará, para todos os efeitos legais, prova inequívoca do cumprimento da obrigação de pagamento da CONTRATANTE.

OBRIGAÇÕES DA CONTRATADA

CLÁUSULA 3 – Fornecer à CONTRATANTE, sempre que por esta solicitada, todas as informações referentes à realização dos Serviços, incluindo relatórios técnicos, de andamento e conclusão dos Serviços.

3.1 – Garantir neste ato ser e estar apta, qualificada e habilitada à efetiva prestação dos Serviços, declarando, inclusive, que os profissionais de sua equipe também possuem a capacidade profissional necessária à prestação dos Serviços.

3.2 – Responsabilizar-se por todos e quaisquer danos causados à CONTRATANTE, ao CLIENTE da CONTRATANTE, aos contemplados e/ou quaisquer terceiros, direta ou indiretamente, por seus empregados, prepostos, terceiros contratados ou auxiliares, em decorrência da prestação dos serviços desobrigando a CONTRATANTE por quaisquer ônus ou responsabilidades neste sentido e a qualquer tempo.

3.3 – Responsabilizar-se pelo cumprimento de toda e qualquer legislação trabalhista, previdenciária, fundiária, tributária, de segurança e higiene do trabalho, inclusive no tocante aos recolhimentos respectivos, assim como pelos regulamentos técnicos em vigor e pelas disposições previstas na Convenção Coletiva de Trabalho da categoria dos empregados admitidos pela CONTRATADA para a prestação dos Serviços, eximindo a CONTRATANTE de

qualquer responsabilidade neste sentido.

3.4 – Informar imediatamente à CONTRATANTE qualquer acontecimento ordinário e/ou extraordinário que venha a ocorrer durante a prestação dos Serviços.

CONDIÇÕES GERAIS

CLÁUSULA 4 – A CONTRATADA não se responsabilizará pelos danos causados aos Produtos por negligência da NTE, e por problemas decorrentes do mau uso conforme as normas técnicas constantes de manual e/ou guia de instalação que acompanha as Produtos.

4.1- A ocorrência de dano aos Produtos, em razão de caso fortuito ou força maior, será considerada excludente da responsabilidade, na forma prescrita no artigo 393 do Código Civil Brasileiro.

4.2 - O presente instrumento caracteriza-se como título executivo extrajudicial, nos termos do artigo 784, III do Código de Processo Civil Brasileiro.

CLÁUSULA 5 - O presente Contrato entrará em vigor na data de sua assinatura pelas Partes, findando somente após o total cumprimento das obrigações aqui previstas.

CLÁUSULA 6 - O presente Contrato é celebrado em caráter irrevogável e irretratável, obrigando as Partes por si e sucessores a qualquer título.

CLÁUSULA 7 - A mera tolerância por qualquer das Partes no exigir o estrito cumprimento de qualquer cláusula deste Contrato não será considerada novação nem afetará os seus direitos que poderão ser exercidos a qualquer momento.

CLÁUSULA 8 – As Partes reconhecem expressamente que o presente Contrato tem força executiva para fins administrativos e judiciais.

CLÁUSULA 9 – Declaram as partes ora contratantes que o presente instrumento não estabelece qualquer forma de associação, vínculo societário, agência, consórcio ou solidariedade entre os seus signatários que não as expressamente dispostas neste instrumento, nem tão pouco determinam direitos a vínculos empregatícios entre seus empregados, dirigentes, prepostos e/ou contratados, competindo a cada um, particularmente e com exclusividade, o cumprimento de suas respectivas obrigações comerciais, contratuais, trabalhistas, sociais, previdenciárias, fiscais e tributárias, de conformidade com a legislação vigente e/ou práticas comerciais, financeiras ou bancárias em vigor.

DO FORO

CLÁUSULA 10 - Para dirimir quaisquer controvérsias oriundas deste Contrato, as Partes elegem o Foro da comarca da Capital do Estado de São Paulo, com renúncia expressa a qualquer outro, por mais privilegiado que seja ou venha a ser.

Por estarem assim justas e contratadas, as Partes firmam o presente Contrato em 2 (duas) vias de igual teor, juntamente com as 2 (duas) testemunhas.

RESCISÃO CONTRATUAL

CLÁUSULA 11

11.1 – O presente Contrato poderá ser rescindido nas seguintes hipóteses:
a) Por mútuo acordo entre as Partes, formalizado por escrito;
b) Pelo não cumprimento de qualquer cláusula ou condição estabelecida neste Contrato, após notificação por escrito da Parte inocente à Parte inadimplente, concedendo um prazo de 15 (quinze) dias para a correção do inadimplemento;
c) Pela inadimplência da CONTRATANTE referente ao pagamento dos valores estipulados na Cláusula 2, conforme procedimento estabelecido na Cláusula 2.2.

11.2 – Em caso de rescisão por inadimplemento da CONTRATANTE, a mesma ficará obrigada a pagar à CONTRATADA uma multa compensatória equivalente a 10% (dez por cento) do valor total remanescente das parcelas não pagas, sem prejuízo da cobrança das parcelas vencidas e não pagas até a data da rescisão.

11.3 - A multa compensatória mencionada no item 11.2 deverá ser paga no prazo máximo de 10 (dez) dias úteis a contar da data da notificação de rescisão, sob pena de incidência de multa de 2% (dois por cento), juros de mora de 1% (um por cento ao mês) e correção monetária calculada pelo IGPM/FGV, desde a data do vencimento até a data do efetivo pagamento.

11.4 - Em caso de rescisão por inadimplemento da CONTRATADA, esta terá o direito de corrigir tal inadimplemento dentro de um prazo de 15 (quinze) dias úteis após a notificação pela CONTRATANTE. Se o inadimplemento persistir após esse período, a CONTRATADA ficará sujeita a uma multa compensatória de 10% do valor total do contrato. A CONTRATADA também será responsável por perdas e danos diretos e razoavelmente previsíveis sofridos pela CONTRATANTE, caso sejam vinculados diretamente ao objeto do contrato até o limite máximo do valor total do contrato.

CONTRATADA

Razão Social: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA
CNPJ: 34.228.723/0001-64
Nome do responsável legal: Rafael Apolinário
CPF: 384021748-25

Danilo Tezolin

CONTRATANTE

Nome:
CPF:

Testemunha:

Davi Ramos

Nome:
CPF:

Nome:
CPF:

REGULATIONS/PROMOTIONAL OPERATION PLAN

CHRISTMAS CLARO

AUTHORIZATION CERTIFICATE SRE/ME* No. 04.031709/2023
*(*Secretariat of Economic Reforms / Ministry of Economy)*

1 - PROMOTING COMPANIES:

1.1 Organizing Company:
Company Name: CLARO S.A.
Address: HENRI DUNANT Number: 780, Additional Complement: TOWER A AND TOWER B
Neighborhood: SANTO AMARO, City: SAO PAULO, State: SP, ZIP Code:04709-110
CNPJ/MF No.: 40.432.544/0001-47

2 - TYPE OF PROMOTION:
Sweepstakes -Like

3 - COVERAGE AREA:
Entire national territory.

4 - PROMOTION PERIOD:
12/11/2023 to 02/02/2024

5 - PARTICIPATION PERIOD:
12/11/2023 to 01/17/2024

6 - PARTICIPATION CRITERIA:
6.1 All individuals aged 18 (eighteen) or older may participate in this Promotion, provided they are holders of or contract one of the plans listed in item 6.1.1, together with the purchase of one of the smartphones described in item 6.1.2, from **12/11/2023** to **01/07/2024**. Registration for the Promotion will be available from **12/11/2023** to **01/17/2024**. Migration to one of the eligible Plans, as well as an increase or decrease in the plan allowance or value (upgrade or downgrade), also allows participation in this Promotion.

6.1.1 The eligible plans are as follows: Claro Mobile Postpaid 25GB, 50GB, 100GB, and 200GB under the Combo Multi plan modality, that is, contracted jointly with at least one residential service (Fixed Internet, TV, and Landline) in accordance with the Combo Multi Offer Regulations, with a minimum commitment period of 12 (twelve) months. The subscription to the Mobile Plans listed above, as well as the subscription to Residential Plans on a standalone basis (SINGLE), or in a way that does not constitute the Combo Multi offer, does not qualify as an eligibility condition for participation in this Promotion. The completion of the subscription, in order to ensure eligibility for participation in this Promotion, will only occur upon technical feasibility and the completion of the installation of the residential services.

6.1.2 In order to receive the Lucky Numbers, the eligible plans must be purchased mandatorily together with one of the smartphones listed in the table in item 6.1.4.

6.1.3 Each Plan will offer a specific number of Lucky Numbers, with the distribution carried out as follows:

Products	**Number of Lucky Numbers**
Claro Postpaid 25GB (Combo Multi)	3
Claro Postpaid 50GB (Combo Multi)	5
Claro Postpaid 100GB (Combo Multi)	10
Claro Postpaid 200GB (Combo Multi)	15

6.1.4 The smartphones eligible to participate in this Promotion are listed in the tables below and can also be found on the Promotion website www.natalclaro.com.br:

BRAND	**MODEL**
	IPHONE 12 128GB
	IPHONE 12 256GB
	IPHONE 12 64GB
	IPHONE 12 MINI 128GB
	IPHONE 12 MINI 256GB
	IPHONE 12 MINI 64GB
	IPHONE 12 PRO 128GB
	IPHONE 12 PRO 256GB
	IPHONE 12 PRO 512GB
	IPHONE 12 PRO MAX 128GB

IPHONE	IPHONE 12 PRO MAX 256GB
	IPHONE 12 PRO MAX 512GB
	IPHONE 13 128GB
	IPHONE 13 256GB
	IPHONE 13 512GB
	IPHONE 13 MINI 128GB
	IPHONE 13 MINI 256GB
	IPHONE 13 MINI 512GB
	IPHONE 13 PRO 128GB
	IPHONE 13 PRO 1TB
	IPHONE 13 PRO 256GB
	IPHONE 13 PRO 512GB
	IPHONE 13 PRO MAX 128GB
	IPHONE 13 PRO MAX 1TB
	IPHONE 13 PRO MAX 256GB
	IPHONE 13 PRO MAX 512GB
	IPHONE 14 128GB
	IPHONE 14 256GB
	IPHONE 14 512GB
	IPHONE 14 PLUS 128GB
	IPHONE 14 PLUS 256GB
	IPHONE 14 PLUS 512GB
	IPHONE 14 PRO 128GB
	IPHONE 14 PRO 1TB
	IPHONE 14 PRO 256GB
	IPHONE 14 PRO 512GB
	IPHONE 14 PRO MAX 128GB
	IPHONE 14 PRO MAX 1TB
	IPHONE 14 PRO MAX 256GB
	IPHONE 14 PRO MAX 512GB
	SSG GAL A14 5G 128GB
	SSG GAL A22 5G 128GB
	SSG GAL A23 5G 128GB
	SSG GAL A32 5G 128GB
	SSG GAL A33 5G 128GB
	SSG GAL A34 5G 128GB
	SSG GAL A34 5G 256GB
	SSG GAL A52 5G 128GB
	SSG GAL A52S 5G 128GB
	SSG GAL A53 5G 128GB
	SSG GAL A54 5G 128GB
	SSG GAL A54 5G 256GB
	SSG GAL A73 5G 128GB
	SSG GAL NOTE 20 256GB
	SSG GAL NOTE 20 ULTRA 256GB
	SSG GAL S21 128GB
	SSG GAL S21 FE 5G 128GB
	SSG GAL S21 FE 5G 256GB

SAMSUNG	SSG GAL S21 PLUS 128GB
	SSG GAL S21 ULTRA 256GB
	SSG GAL S22 5G 128GB
	SSG GAL S22 5G 256GB
	SSG GAL S22 PLUS 5G 128GB
	SSG GAL S22 PLUS 5G 256GB
	SSG GAL S22 ULTRA 5G 256GB
	SSG GAL S22 ULTRA 5G 512GB
	SSG GAL S23 5G 128GB
	SSG GAL S23 5G 256GB
	SSG GAL S23 FE 5G 128GB
	SSG GAL S23 FE 5G 256GB
	SSG GAL S23 PLUS 5G 256GB
	SSG GAL S23 PLUS 5G 512GB
	SSG GAL S23 ULTRA 5G 1TB
	SSG GAL S23 ULTRA 5G 256GB
	SSG GAL S23 ULTRA 5G 512GB
	SSG GAL Z FLIP3 128GB
	SSG GAL Z FLIP3 256GB
	SSG GAL Z FLIP4 128GB
	SSG GAL Z FLIP4 256GB
	SSG GAL Z FLIP5 256GB
	SSG GAL Z FLIP5 512GB
	SSG GAL Z FOLD 2 256GB
	SSG GAL Z FOLD3 256GB
	SSG GAL Z FOLD3 512GB
	SSG GAL Z FOLD4 256GB
	SSG GAL Z FOLD4 512GB
	SSG GAL Z FOLD5 1TB
	SSG GAL Z FOLD5 512GB
MOTOROLA	MOTO E22 32GB
	MOTO EDGE 128GB
	MOTO EDGE 20 128GB
	MOTO EDGE 20 LITE 128GB
	MOTO EDGE 20 PRO 256GB
	MOTO EDGE 30 256GB
	MOTO EDGE 30 FUSION 256GB
	MOTO EDGE 30 NEO 256GB
	MOTO EDGE 30 PRO 256GB
	MOTO EDGE 30 ULTRA 256GB
	MOTO EDGE 40 256GB
	MOTO EDGE 40 NEO 256GB
	MOTO G 5G 128GB
	MOTO G 5G PLUS 128GB
	MOTO G100 256GB
	MOTO G200 256GB
	MOTO G50 5G 128GB
	MOTO G53 128GB

	MOTO G62 5G 128GB
	MOTO G71 5G 128GB
	MOTO G73 128GB
	MOTO G84 5G 256GB
	MOTO RAZR 40 256GB
	MOTO RAZR 40 ULTRA 256GB

6.2 Entry into the promotion, respecting the purchase period indicated in item 6.1 and the participation period indicated in item 5, will occur after subscribing to one of the eligible plans, together with the purchase of one of the smartphones listed in the item above. Entry will be completed through access to one of the participation channels established in item 6.2.2, via the registration that the participant completes or already has with Claro, containing the participant's personal information: full name, date of birth, CPF, phone number with area code, WhatsApp, City, State, and Email. Winners may also be required to provide the invoice corresponding to the eligible device purchased, either by uploading it to the promotion registration website or in another manner requested by the Promoting Company. Each device can only be linked to one Plan for the assignment of lucky numbers. The purchase of more than one device to be linked to the same Plan for dependent lines does not grant additional lucky numbers.
6.2.1 In addition, the Participant must, as a mandatory requirement, accept the terms of these Regulations, as well as read and acknowledge their understanding of the Privacy Notice. Optionally, the Participant may agree to receive future communications from the Promoting Company and accept the Cookie Policy on the promotion website.
6.2.2 The participation channels are as follows:
- Through the Minha Claro area on the website www.claro.com.br;
- Through the Minha Claro Móvel or Minha Claro Residencial apps, available for free download on iOS and Android;
- Through WhatsApp: (11) 9999-10621: Customers from the Southeast region
(32) 9999-10621: Customers from other regions of Brazil.;
- USSD: *1052#
6.3 To participate, the Participant must access their Claro Account through one of the channels above. Upon accessing one of these channels, the user will see a "banner" inviting them to join the promotion.
6.3.1 By clicking on this "banner," the Participant will be redirected to the promotion platform, where, after accepting the terms of item 6.4.1, they will be able to view the Lucky Numbers linked to their CPF. Each customer may participate only **once** in this Promotion, meaning by subscribing to 1 (one) single Multi Combo Offer and purchasing 1 (one) single eligible device, and the Lucky Numbers will be assigned according to the Plan acquired, as indicated in the table in item 6.1.1. Only the Plan holder may register for the Promotion.
Dependent users of the Plans cannot register for the promotion using the Plan under the Plan holder's name, whether or not the holder has already registered for the promotion.
6.4 The Lucky Numbers consist of 7 (seven) digits, with the first 2 (two) digits corresponding to the Serial Number and the last 5 (five) digits corresponding to the Order Number, with which the Participant will enter the sweepstakes.
6.5 The Participant may be disqualified at any time during the promotion period if, at the time of registration, they have provided false, invalid, inaccurate, or incorrect information. If such conduct constitutes a crime, the offender will be subject to the penalties established by applicable law.
6.6 In case of any questions about the promotion, the Participant should contact sac@promoclaro.com.br for more information.

7- NUMBER OF SERIES:
5

8- NUMBER OF DRAWABLE ELEMENTS PER SERIES:
100,000

9- RESULTS AND PRIZE DESCRIPTION:

DATE: 02/02/2024 4:00 PM
PARTICIPATION PERIOD FOR THE RESULTS: 12/11/2023 12:00 AM to 01/017/2024 11:59 PM
FEDERAL LOTTERY DRAW DATE: 01/24/2024
RESULTS ADDRESS: Rua Henry Dunant, NUMBER: 780, ADDITIONAL COMPLEMENT: Tower A/B, NEIGHBORHOOD: Santo Amaro
CITY: São Paulo, STATE: SP, ZIP CODE: 04709-110
RESULTS LOCATION: Registered Office of the Promoting Company

PRIZES

Quantity	Description	Value R$	Total Value R$	Start Series	End Series	Order
15	Connected Home Kit, consisting of 01 (one) JBL Charge Essential Bluetooth Speaker with 20W Power, Gray, valued at R$ 962.66; 01 (one) Galaxy Book Go Notebook, valued at R$ 1,857.14; 08 (eight) Geonav WiFi RGB Dicroic Smart Bulbs, unit value R$ 38.88; 01 (one) Geonav White Wi-Fi Smart Desk Lamp, valued at R$ 130.30; 02 (two) Geonav Smart Wi-Fi LED Strips, Multi-Temperature – 5 meters, unit value R$ 174.70; Kit 02 (two) Smart Mesh Routers, valued at R$ 380.19; 01 (one) Positivo Wi-Fi Built-in Smart Lock, valued at R$ 725.34; 02 (two) Geonav 360º Bot Wi-Fi Cameras, unit value R$ 176.06; 01 (one) Positivo Wi-Fi Smart Robot Vacuum, valued at R$ 659.40; 01 (one) Geonav Smart Wi-Fi Feeder, valued at R$ 332.78; 06 (six) Geonav Smart Plug Adapters, unit value R$ 62.22; 01 (one) Geonav Smart Universal Wi-Fi Remote, valued at R$ 70.97; 01 (one) Echo Show 5, valued at R$ 355.65; 01 (one) Geonav Smart Scale, valued at R$ 184.81; 01 (one) LG 50" 4K UHD ThinQ AI Smart TV, valued at R$ 3,307.14; 01 (one) JBL Cinema SB190 Sound Bar, valued at R$ 2,480.10	12,819.12	192,286.80	0	4	1

DATE: 02/02/2024 4:00 PM
PARTICIPATION PERIOD FOR THE RESULTS: 12/11/2023 12:00 AM to 01/17/2024 11:59 PM
FEDERAL LOTTERY DRAW DATE: 01/27/2024
RESULTS ADDRESS: Rua Henry Dunant, NUMBER: 780, ADDITIONAL COMPLEMENT: Tower A/B, NEIGHBORHOOD: Santo Amaro
CITY: São Paulo, STATE: SP, ZIP CODE: 04709-110
RESULTS LOCATION: Registered Office of the Promoting Company

PRIZES

Quantity	Description	Value R$	Total Value R$	Start Series	End Series	Order
16	Connected Home Kits, consisting of 01 (one) JBL Charge Essential Bluetooth Speaker with 20W power, Gray, valued at R$ 962.66; 01 (one) Lenovo IdeaPad 1i 15IGL7 Notebook, valued at R$ 1,269.19; 08 (eight) Geonav WiFi RGB Dicroic Smart Bulbs, unit value R$ 38.88; 01 (one) Geonav White Wi-Fi Smart Desk Lamp, valued at R$ 130.30; 02 (two) Geonav Smart Wi-Fi LED Strips, Multi-Temperature – 5 meters, unit value R$ 174.70; Kit of 02 (two) Smart Mesh Routers, valued at R$ 380.19; 01 (one) Positivo Wi-Fi Built-in Smart Lock, valued at R$ 725.34; 02 (two) Geonav 360º Bot Wi-Fi Cameras, unit value R$ 176.06; 01 (one) Positivo Wi-Fi Smart Robot Vacuum, valued at R$ 659.40; 01 (one) Geonav Smart Wi-Fi Feeder, valued at R$ 332.78; 06 (six) Geonav Smart Plug Adapters, unit value R$ 62.22; 01 (one) Geonav Smart Universal Wi-Fi Remote, valued at R$ 70.97; 01 (one) Echo Show 5, valued at R$ 355.65; 01 (one) Geonav Smart Scale, valued at R$ 184.81; 01 (one) LG 50" 4K UHD ThinQ AI Smart TV, valued at R$ 3,307.14; 01 (one) JBL Cinema SB190 Sound Bar, valued at R$ 2,480.10	12,229.12	195,665.92	0	4	1

10 - TOTAL PRIZE:

Total Number of Prizes	Total Promotion Value R$
31	387,952.72

11 - RESULTS METHOD:
11.1 To identify the winning Lucky Numbers in the sweepstakes, the first 5 (five) prizes from the Federal Lottery on **01/24/2024** and **01/27/2024** will be considered, as established in item 9 of these Regulations, applying the following rule:
11.1.1 To determine the serial number, the **tens digit of the first prize** in the Federal Lottery will be used. If this number is greater than 5, 5 will be subtracted from it.
11.1.2 To determine the order number, the five digits of **the single units** from the specified Federal Lottery will be used, read from top to bottom.
Example of the Brazilian Federal Lottery:

1st Prize:	2	7	4	**8**	**7**
2nd Prize	4	9	3	0	**4**
3rd Prize	0	3	3	6	**9**
4th prize	8	1	7	8	**8**
5th prize	6	2	4	5	**6**

Example: The holder of Lucky Number **3.74986** will be awarded (Order Number **74986**, from Series **3** [8-5])
11.2 The holders of the Lucky Numbers identified in the manner described above, as well as those who reach the Numbers following the rounding rule established in item 10.3, will be considered winners of the prizes described in item 9.1, until a total of fifteen (15) winners is reached in the first sweepstakes and sixteen (16) winners in the second sweepstakes.
11.3 In the sweepstakes provided herein, in compliance with item “r”, section XII, of Annex I of Ministry of Finance Ordinance No. 41/2008, if the number drawn according to the rules described above has not been assigned to any Participant, the immediately higher distributed Order Number will be considered a winner and, if not available, the immediately lower distributed Order Number. If there are no Order Numbers in the determined series, this rule

will apply to the immediately higher series.
11.4 If, for any reason, the Federal Lottery is not held on the scheduled date, the next draw of this lottery type will be used.

12 DISQUALIFICATION CRITERIA:
12.1 Employees of the Organizing Company, as well as employees of any company directly or indirectly involved in carrying out this promotion and/or affiliated with Claro S.A., Embratel TVSAT Telecomunicações S.A., or CLARO NXT TELECOMUNICACOES S.A., who have active Claro plans or a Combo plan with an employee discount, are not eligible to participate. Participation is allowed for employees who do not receive benefits linked to their Claro plans. Those responsible for identifying the winners will have access to the list of CPF numbers of individuals who are prohibited from participating, for verification purposes.
12.2 If any of the winners fall under the criteria in clause 12.1, they will be automatically disqualified, and their prize will be awarded to the next Participant, in accordance with the rule described in item 10.3.
12.3 If it is determined that the winner cannot be contacted, or if they refuse to accept the prize, or fail to meet the deadlines of this campaign or the deadlines established in the agreed contacts, they will be considered disqualified, and the rule in item 10.3 will apply.
12.4 It is established that if a participant does not have an eligible plan active under their CPF, if the plan has been canceled, or if the participant is in default in the Promoting Company's records, they will be disqualified, and the corresponding prize will be awarded to another participant in accordance with the rule set forth in item 10.3.
12.5 Participants will be automatically disqualified from the promotion in the event of proven fraud, attempts to unlawfully obtain benefits, or non-compliance with any of the conditions of these regulations. For the purposes of this item, fraud is considered to include: participation through the registration of incorrect or false information; participation by persons who are not eligible according to the criteria established herein; entries submitted through robotic, automatic, repetitive, programmed, or similar methods; and, in the case of a potential winner, failure to submit the requested documents within the period specified in these regulations.
12. 6 Considering the characteristics of the Internet environment, the Promoting Company will not be held responsible for participant registrations that were not completed due to connection problems, server issues, telephone line failures, user access provider problems, or power outages, without prejudice to other situations resulting from force majeure or unforeseen circumstances.
12.7 The Promoting Company will not be held responsible if the winner does not respond to telephone contact attempts regarding their winning, nor for the non-receipt of the prize notification by email due to it being sent to the spam or junk folder, other security settings, or incorrect contact information provided by the Participant in the registration form.
12.8 The Promoting Company and/or the persons and companies involved in the Promotion will also not be held responsible for any direct or indirect losses that Participants may incur from participating in the Promotion, accepting the prize, or from situations beyond the control of the Promoting Company and/or the persons and companies involved in the Promotion.

13 - METHOD OF ANNOUNCING THE RESULTS:
13.1 The results of the **Promotion**, including the names of the winners and their respective lucky numbers, will be published on the Promotion's website, www.natalclaro.com.br, within up to five (5) days after the conclusion of the results, and will remain available for consultation for thirty (30) days following the end of the Promotion.
13.2 If it is determined that it is impossible to contact the winner due to incorrect information provided by them at the time of registration on the Promotion website, the corresponding prize will be awarded to another participant, in accordance with the proximity rule set forth in item 10.3 of these Regulations.
13.3 Winners will be notified of the results of the Promotion via email, as well as by telephone, using the registration information maintained by the Promoting Company. The Promoting Company may also use secondary means of contact, including, but not limited to, the Participant's social media accounts and other public or private communication channels.

14 - PRIZE DELIVERY:
14.1 The Promoting Company will contact each winner within ten (10) business days following the notification of their win. Such contact may be made through the promotion's communication channels. For the purpose of validating the winner's eligibility, each winner may be required, within five (5) business days from the date of contact, to submit via email the following documents, under penalty of disqualification: (a) CPF, ID, or a valid National Driver's License; (b) proof of residence; or (c) any other documents deemed necessary to validate their status as a winner.
14.1.1 The Promoting Company will request corrections to the submitted documents, if necessary, within up to 5 (five) business days, and will validate these documents within up to 10 (ten) business days.
14.1.2 The Promoting Company shall bear no responsibility if the winner does not respond to telephone contact attempts regarding notification of their prize, nor for failure to receive the prize notification by email due to it being sent to the spam or junk folder (unsolicited email) or other security settings, as well as for incorrect contact information provided by the Participant in the registration form.
14.1.3 At this time, the Promoting Company will also verify whether the winner has the eligible services active, in accordance with item 12.4.
14.2 After the analysis of the documents submitted to the Promoting Company is completed, if the winner has not met all the participation requirements established, within a period of 5 (five) business days, they will be disqualified and another Participant will undergo the procedure described above, in accordance with the proximity rule set forth in item 10.3 of these Regulations.
14.2.1 A winner who formally refuses or declines to receive the prize will also be considered disqualified, and in such case, the rule set forth in item 10.3 will also apply.
14.3 After the analysis and validation of the documents, the Promoting Company will send a representative to the addresses indicated by the winners, where they will install the Connected Home Kit free of charge.
14.3.1 If the winner chooses not to have the Connected Home Kit installed free of charge by the Promoting Company, they must sign a specific waiver, relinquishing this benefit.
14.4 All prizes are personal and non-transferable, and the Promoting Company shall not be held responsible for any restrictions, such as technical or structural issues, that the winners may encounter in using them.
14.5 The installation of the Connected Home Kit will be carried out free of charge by a representative of the Promoting Company.
14.6 For the proper use and functioning of the Connected Home Kit, it is essential that there is an internet service at the installation location. In the Claro Combo Multi Plan eligible for this promotion, one of the included services is Residential Broadband Internet; therefore, there will be no additional cost to the winner.
14.7 By participating in this promotion, the Participant hereby agrees and confirms that, if selected as a winner, the installation of the prize at their home and/or other activities related to the campaign may, at CLARO's discretion, be filmed free of charge for use in its internal and external advertising campaigns, social media, and any other purposes CLARO deems appropriate, without any compensation being owed to the Participants and/or their family members for image rights, voice, or copyright. This authorization also extends to companies that are part of the CLARO Economic Group.
14.8 After the delivery of the prizes, the Promoting Company may be contacted in the event of equipment defects for up to 90 (ninety) days. After this period, the winner must follow the usage rules established by the manufacturer and contact them directly to exercise the warranty, without any involvement from the Promoting Company.
14.9 In the event that a winning participant passes away, the prize will be awarded to their legal heir, who must provide proof of such status within one hundred and eighty (180) days and in accordance with the procedures established in the applicable probate process.

14.10 The prizes will be delivered free of any encumbrances or charges to the winners.
14.11 The winner will not be allowed to exchange their prize for any other, nor distribute or convert it, in whole or in part, into cash, in accordance with Article 15, §5 of Decree No. 70,951/72.

15 - GENERAL PROVISIONS:
15.1 The promotion will be publicized through point-of-sale materials and other media and communication channels, at the discretion of the Promoting Company.
15.2 Winners authorize the Promoting Company to use their name, image, and voice, free of charge, for the purpose of promoting this promotion in newspapers, magazines, posters, banners, billboards, television, radio, telemedia, cinema, direct mail, out-of-home media, point-of-sale materials, the Internet, and social media, for a period of one (1) year from the date of the conclusion of the promotion, on an irrevocable, unrestricted, and worldwide basis. This authorization does not imply, create, or result in any obligation for the Promoting Company to publish such materials or to make any payment to the winner.
15.2.1 In addition to the above item, it is established that the Promoting Company may select one or more winners to participate in a recording at the address indicated by the winner, involving the delivery and installation of the prize, for the purpose of promoting it on social media and/or other media and communication channels, at the discretion of the Promoting Company, without any compensation or payment being owed to the winner for the use of their image, subject to the period established in the previous item.
15.3 Any doubts, omissions, or disputes arising from this Promotion will initially be resolved by a committee composed of three representatives of the Promoting Company. In the event that consensus is not reached after the committee's review, the matter shall then be submitted for consideration to SRE/ME. In cases of unjustified silence by the Organizing Company, or in the event of an unsatisfactory decision regarding any requests for clarification submitted, the Promotion Participants may file well-founded complaints with the local Procons and/or other public bodies that are part of the National Consumer Protection System.
15.4 In the event of fraud, technical difficulties, or any other unforeseen circumstances beyond the control of the Promoting Company that compromise the integrity of the promotion, these issues will be submitted to the Authorizing Authority for resolution and/or approval of any necessary modifications, provided they are permitted by law; any such actions, once implemented, will be communicated to the Participants.
15.5 The complete regulations and the SECAP/ME *(Brazilian Secretariat for Evaluation, Planning, Energy, and Lottery / Ministry of Economy)* Authorization Certificate for this promotion will be available on the website www.natalclaro.com.br
15.6 Participation in this promotion implies the automatic acceptance of all provisions of these regulations.
15.7 Due to its nature, the gold bar certificate cannot be physically displayed. The Promoting Company will use photos for illustrative purposes only in the promotional materials and on the promotion's hotsite.
The prizes will be verified up to 8 (eight) days prior to the scheduled date for the results through the attachment of the purchase invoices.
15.8 The Promoting Company also assumes that entries should originate from different addresses (physical or digital) for different customers; the aggregation of entries from the same addresses and phone numbers is presumed to indicate the formation of some participation association, which may be prohibited by these regulations and will therefore be investigated more thoroughly to determine compliance with these rules.
15.9 It is further established that the documents to be presented by the Participants, if requested by the Promoting Company, such as, but not limited to, identification documents, proof of address, and invoices/receipts, shall primarily be submitted electronically, in image format; however, if necessary, they may be collected physically by the Promoting Company. Refusal to provide documents, or submission of documents showing clear signs of tampering or that are unreadable or unverifiable, will result in the disqualification of the Participant.
15.10 Participants will also be automatically excluded from the promotion in the event of proven fraud, participation through obtaining benefits/advantages unlawfully, or failure to comply with any of the conditions set forth in these regulations.
15.11 For the purposes of the preceding item, fraud is considered to include participation through the registration of incorrect and/or false information; participation by persons who are not eligible, in accordance with the criteria established herein; and entries carried out through robotic, automatic, repetitive, programmed, or similar methods.
15.12 All registrations will be stored in a single database for the promotion and will be maintained in the Promoting Company's database for the period necessary for the possible exercise of rights in judicial or administrative proceedings, and will be discarded thereafter.
15.13 The Participant may request, at any time, that the Promoting Company delete their personal data from the promotion's database by sending an email to the Promotion's customer service at sac@promoclaro.com.br. However, if the request occurs during the promotion period, the Participant acknowledges that their participation will be affected, since personal data is necessary to ensure their participation, which will result in disqualification. In the event of deletion from the promotion, the Participant will not be able to register again, as their CPF will be blocked.
15.14 The Authorization Certificate number will be clearly and precisely displayed in the Promotion's publicity materials through a QR Code included in these materials.
15.15 The company must submit the List of Participants to SRE/ME, attaching in the "Results" tab of the SCPC system the names and assigned lucky numbers, after the end of the participation period and before the Federal Lottery.
15.16 In case of doubts, suggestions, and/or complaints, the Participant may, at any time, exercise their rights as provided by the General Data Protection Law (LGPD) and other applicable legislation, by submitting a request to the Promoting Company via email at sac@promoclaro.com.br, or by accessing the website: www.natalclaro.com.br.
15.17 Participants in the Promotion acknowledge that the Promoting Company will process their personal data and may, when necessary, share such data with partners involved in the execution of the Promotion.
15.18 The Promoting Company declares compliance with the legislation regarding privacy and personal data protection in all actions related to the execution of these Regulations. To learn more about how data will be processed in the promotion, it is recommended that everyone read the Privacy Policy prior to submitting any content and only provide their data if they agree. The Privacy Policy can be accessed on the Promotion's website.
15.19 The processing of your Personal Data will be carried out in accordance with the legal bases provided for in the LGPD. The data necessary for participation in this Promotion will be collected for the following purposes:
(i) To comply with the legal obligations of the Promoting Company;
(ii) To fulfill the contractual obligations of the Promoting Company;
(iii) To attend to the legitimate interests of the Promoting Company;
(iv) By obtaining the specific consent of the participant (when necessary) and/or
(v) For the possible exercise of defense in administrative or judicial proceedings.
15.20 All registrations will be stored in a single database for the promotion and retained for a period of 5 (five) years after the end of the promotion, in order to address any inquiries and demonstrate the integrity of the promotion's process. After this period, the Promoting Company will delete from its database the information of the customers who participated in the promotion.
15.21 The collected data and information will be stored in a secure environment, in accordance with currently available technical standards, and may only be accessed by qualified and pre-authorized personnel, in compliance with applicable legislation.
15.22 The Promoting Company must submit the List of Participants to SRE, attaching in the "Results" tab of the SCPC system *(Commercial Promotions Control System)* the names and assigned lucky numbers, after the end of each participation period and before the Federal Lottery.

16 - TERMS OF RESPONSIBILITY

Any customer who meets the requirements set forth in the authorized campaign regulations may participate in the promotion;

Prizes cannot be converted into cash;

Electronic means for results counting are prohibited;

Prizes will be delivered within 30 days from the date of the results/sweepstakes, at no cost to the winners;

When a prize awarded by sweepstakes, won in a contest, or granted through a gift voucher is not claimed within one hundred and eighty (180) days, counted respectively from the date of the sweepstakes, the results of the contest, or the end of the promotion period, the right of the respective winner shall expire, and the corresponding amount shall be remitted by the authorized company to the National Treasury as federal revenue, within forty-five (45) days;

In the case of promotions involving minors, if a minor is selected as a winner, they must be represented by their legal guardian at the time of prize delivery; except in commercial promotions conducted by a concessionaire or licensee of broadcasting services, in accordance with Article 1-A, §3 of Law No. 5,768, of December 20, 1971;

The image of the winners may be disclosed for up to one year after the results of the commercial promotion;

Any doubts or disputes arising from participants' complaints will first be resolved by the Promoting Company, if unresolved, they must be submitted to SRE/MF;

Local consumer protection agencies will receive duly substantiated complaints;

The accounting report of the promotion must be carried out within a maximum period of thirty days after the expiration date of the prizes, under penalty of non-compliance with the prize distribution plan;

The regulations must be posted in a place of wide visibility and presented in a size and font that allow comprehension and readability by the participating customer of the commercial promotion;

In addition to the terms above, the commercial promotion must comply with the provisions of Law No. 5,768 of 1971, Decree No. 70,951 of 1972, SEAE Ordinance No. 7,638 of 2022, MF Ordinance No. 67 of 2017, SECAP Ordinance No. 20,749 of 2000, and any complementary acts.

For the "Sweepstakes" and "Sweepstakes-like" modalities, the company must attach the List of Participants under the "Results" tab, containing the names and assigned lucky numbers, after the end of each participation period and prior to the Lottery. The file must be in .csv, .xls, or .zip format, and each file may be up to 250 MB in size.

Violation of the clauses of the Terms of Responsibility and the Regulations constitutes non-compliance with the operation plan and entails the penalties provided for in Article 13 of Law No. 5,768 of 1971.

ACCOUNTING REPORT

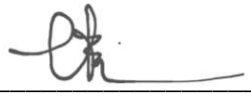
The accounting report must be submitted by the date indicated in the header of the Promotion in the SCPC, in accordance with the rules established in SEAE *(Brazilian Secretariat for Economic Monitoring)* Ordinance No. 7,638 of October 18, 2022. Failure to submit the report by the due date constitutes default by the promoting companies. Failure to submit the accounting by its due date will result in a 100% (one hundred percent) fine on the total value of the goods promised as prizes and a prohibition on conducting free prize distribution operations for advertising purposes for a period of 2 (two) years from the accounting deadline, pursuant to Article 13 of Law No. 5,768 of December 20, 1971. The determination of the fine may be reviewed through an administrative appeal, to be submitted in accordance with Article 56 of Law No. 9,784 of January 29, 1999.

SCPC Electronic Signature

Document electronically signed by Antonia Alberlania Ferreira Rufino, Head of the Commercial Promotion Division, on 12/01/2023 at 12:47 PM, Brasília official time, based on Article 6, §1, of Decree No. 8,539 of October 8, 2015.

The authenticity of this document can be verified on the website: https://scpc.seae.fazenda.gov.br/scpc/
/consulta_codigo_autenticacao.jsf, by entering the verification code EAS.QHS.JBY

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.


_____ Date: April 6, 2026.

REGULAMENTO/PLANO DE OPERAÇÃO DA PROMOÇÃO

NATAL CLARO

CERTIFICADO DE AUTORIZAÇÃO SRE/ME Nº 04.031709/2023

1 - EMPRESAS PROMOTORAS:

1.1 - Empresa Mandatária:
Razão Social: CLARO S.A.
Endereço: HENRI DUNANT Número: 780 Complemento: TORRE A E TORRE B
Bairro: SANTO AMARO Município: SAO PAULO UF: SP CEP:04709-110
CNPJ/MF nº: 40.432.544/0001-47

2 - MODALIDADE DA PROMOÇÃO:
Assemelhada a Sorteio

3 - ÁREA DE ABRANGÊNCIA:
Todo o território nacional.

4 - PERÍODO DA PROMOÇÃO:
11/12/2023 a 02/02/2024

5 - PERÍODO DE PARTICIPAÇÃO:
11/12/2023 a 17/01/2024

6 - CRITÉRIO DE PARTICIPAÇÃO:
6.1 Poderão participar desta Promoção, todas as pessoas físicas maiores de 18 (dezoito) anos, que sejam titulares ou realizem a contratação de um dos planos elencados no item 6.1.1, juntamente com a compra de um dos *smartphones* descritos no item 6.1.2, do dia **11/12/2023** até **07/01/2024**, sendo que o período para cadastro na Promoção será de **11/12/2023** até **17/01/2024**. A migração para um dos Planos elegíveis, aumento ou redução da franquia ou do valor (upgrade e downgrade), também permite a participação nesta Promoção.

6.1.1 Os planos elegíveis são os seguintes: Claro Móvel Pós-Pago 25GB, 50GB, 100GB e 200GB na modalidade Combo Multi, ou seja, conjuntamente, com a contratação de pelo menos um serviço residencial (Internet Fixa, TV e Telefonia Fixa) na forma do Regulamento da Oferta Combo Multi com permanência mínima de 12 (doze) meses.A contratação dos Planos Móveis elencados acima, bem como a contratação de Planos Residenciais, de forma unitária (SINGLE), ou que não configurem a oferta Combo Multi não é condição de elegibilidade para participação nesta Promoção. A conclusão da contratação para garantir a elegibilidade para participação nesta promoção só ocorrerá com a possibilidade técnica e conclusão da instalação dos serviços residenciais.

6.1.2 Para receber os Números da Sorte, os planos elegíveis devem ser adquiridos, obrigatoriamente, junto com um dos aparelhos smartphones elencados na tabela do item 6.1.4.

6.1.3 Cada Plano oferecerá uma quantidade determinada de Números da Sorte, sendo a distribuição realizada da seguinte forma:

Produtos	**Quantidade de Números da Sorte**
Claro Pós-Pago 25GB (Combo Multi)	3
Claro Pós-Pago 50GB (Combo Multi)	5
Claro Pós-Pago 100GB (Combo Multi)	10
Claro Pós-Pago 200GB (Combo Multi)	15

6.1.4 Os aparelhos *Smartphones* elegíveis para participação nesta Promoção são os descritos nas tabelas abaixo e poderão, também, ser consultados no *site* da Promoção www.natalclaro.com.br:

MARCA	**MODELO**
	IPHONE 12 128GB
	IPHONE 12 256GB
	IPHONE 12 64GB
	IPHONE 12 MINI 128GB
	IPHONE 12 MINI 256GB
	IPHONE 12 MINI 64GB
	IPHONE 12 PRO 128GB
	IPHONE 12 PRO 256GB
	IPHONE 12 PRO 512GB
	IPHONE 12 PRO MAX 128GB

IPHONE	IPHONE 12 PRO MAX 256GB
	IPHONE 12 PRO MAX 512GB
	IPHONE 13 128GB
	IPHONE 13 256GB
	IPHONE 13 512GB
	IPHONE 13 MINI 128GB
	IPHONE 13 MINI 256GB
	IPHONE 13 MINI 512GB
	IPHONE 13 PRO 128GB
	IPHONE 13 PRO 1TB
	IPHONE 13 PRO 256GB
	IPHONE 13 PRO 512GB
	IPHONE 13 PRO MAX 128GB
	IPHONE 13 PRO MAX 1TB
	IPHONE 13 PRO MAX 256GB
	IPHONE 13 PRO MAX 512GB
	IPHONE 14 128GB
	IPHONE 14 256GB
	IPHONE 14 512GB
	IPHONE 14 PLUS 128GB
	IPHONE 14 PLUS 256GB
	IPHONE 14 PLUS 512GB
	IPHONE 14 PRO 128GB
	IPHONE 14 PRO 1TB
	IPHONE 14 PRO 256GB
	IPHONE 14 PRO 512GB
	IPHONE 14 PRO MAX 128GB
	IPHONE 14 PRO MAX 1TB
	IPHONE 14 PRO MAX 256GB
	IPHONE 14 PRO MAX 512GB
	SSG GAL A14 5G 128GB
	SSG GAL A22 5G 128GB
	SSG GAL A23 5G 128GB
	SSG GAL A32 5G 128GB
	SSG GAL A33 5G 128GB
	SSG GAL A34 5G 128GB
	SSG GAL A34 5G 256GB
	SSG GAL A52 5G 128GB
	SSG GAL A52S 5G 128GB
	SSG GAL A53 5G 128GB
	SSG GAL A54 5G 128GB
	SSG GAL A54 5G 256GB
	SSG GAL A73 5G 128GB
	SSG GAL NOTE 20 256GB
	SSG GAL NOTE 20 ULTRA 256GB
	SSG GAL S21 128GB
	SSG GAL S21 FE 5G 128GB
	SSG GAL S21 FE 5G 256GB

SAMSUNG	SSG GAL S21 PLUS 128GB
	SSG GAL S21 ULTRA 256GB
	SSG GAL S22 5G 128GB
	SSG GAL S22 5G 256GB
	SSG GAL S22 PLUS 5G 128GB
	SSG GAL S22 PLUS 5G 256GB
	SSG GAL S22 ULTRA 5G 256GB
	SSG GAL S22 ULTRA 5G 512GB
	SSG GAL S23 5G 128GB
	SSG GAL S23 5G 256GB
	SSG GAL S23 FE 5G 128GB
	SSG GAL S23 FE 5G 256GB
	SSG GAL S23 PLUS 5G 256GB
	SSG GAL S23 PLUS 5G 512GB
	SSG GAL S23 ULTRA 5G 1TB
	SSG GAL S23 ULTRA 5G 256GB
	SSG GAL S23 ULTRA 5G 512GB
	SSG GAL Z FLIP3 128GB
	SSG GAL Z FLIP3 256GB
	SSG GAL Z FLIP4 128GB
	SSG GAL Z FLIP4 256GB
	SSG GAL Z FLIP5 256GB
	SSG GAL Z FLIP5 512GB
	SSG GAL Z FOLD 2 256GB
	SSG GAL Z FOLD3 256GB
	SSG GAL Z FOLD3 512GB
	SSG GAL Z FOLD4 256GB
	SSG GAL Z FOLD4 512GB
	SSG GAL Z FOLD5 1TB
	SSG GAL Z FOLD5 512GB
MOTOROLA	MOTO E22 32GB
	MOTO EDGE 128GB
	MOTO EDGE 20 128GB
	MOTO EDGE 20 LITE 128GB
	MOTO EDGE 20 PRO 256GB
	MOTO EDGE 30 256GB
	MOTO EDGE 30 FUSION 256GB
	MOTO EDGE 30 NEO 256GB
	MOTO EDGE 30 PRO 256GB
	MOTO EDGE 30 ULTRA 256GB
	MOTO EDGE 40 256GB
	MOTO EDGE 40 NEO 256GB
	MOTO G 5G 128GB
	MOTO G 5G PLUS 128GB
	MOTO G100 256GB
	MOTO G200 256GB
	MOTO G50 5G 128GB
	MOTO G53 128GB

	MOTO G62 5G 128GB
	MOTO G71 5G 128GB
	MOTO G73 128GB
	MOTO G84 5G 256GB
	MOTO RAZR 40 256GB
	MOTO RAZR 40 ULTRA 256GB

6.2 O ingresso na promoção, respeitado o período de compra indicado no item 6.1 e o período de participação indicado no item 5, se dará após a contratação de um dos planos elegíveis, juntamente com a aquisição de um dos aparelhos *smartphones* elencados no item acima, sendo concretizado a partir do acesso a um dos canais de participação estabelecidos no item 6.2.2, através do cadastro que o participante realizar ou já possuir junto à Claro, contendo os dados pessoais do participante: nome completo, data de nascimento, CPF, telefone com DDD, WhatsApp, Cidade, Estado e e-mail. Poderá ainda ser exigida dos contemplados a apresentação da nota fiscal correspondente ao aparelho elegível adquirido, mediante upload no Site de cadastro da promoção ou de outra forma que a Promotora venha a solicitar. Cada aparelho somente poderá ser atrelado a um Plano para a concessão dos números de sorte. A compra de mais de um aparelho a ser atrelado ao mesmo Plano para linhas dependentes não concede números de sorte.
6.2.1 Além disso, o Participante deverá, de forma obrigatória, aceitar os termos deste Regulamento, bem como ler e demonstrar seu entendimento quanto ao Aviso de Privacidade. De forma facultativa o Participante poderá aceitar futuras comunicações da Promotora e a Política de Cookies no site da promoção.
6.2.2 Os canais de participação são os seguintes:
- Através da área Minha Claro no site www.claro.com.br;
- Através dos aplicativos Minha Claro Móvel ou Minha Claro Residencial, disponíveis para download gratuito no iOS e Android;
- Através do WhatsApp: (11) 9999-10621: Clientes da região sudeste
(32) 9999-10621: Clientes das demais regiões do Brasil.;
- USSD: *1052#
6.3 Para participar, o Participante deverá acessar sua Conta Claro através de um dos canais acima e, no acesso do usuário a um desses canais, ele visualizará um “banner” com a chamada para participar da promoção.
6.3.1 Ao clicar neste “banner”, o Participante será redirecionado para a plataforma da promoção, onde, após o aceite dos termos do item 6.4.1, poderá visualizar os Números da Sorte vinculados ao seu CPF. Cada cliente poderá participar somente **1 (uma) vez** desta Promoção, ou seja, com a contratação de 01 (uma) única Oferta Combo Multi e 01 (um) único aparelho elegível e os Números da Sorte serão atribuídos de acordo com o Plano adquirido, conforme a tabela do item 6.1.1. Apenas o titular do Plano poderá realizar o cadastro na Promoção. Usuários dependentes dos Planos não podem efetivar o cadastro na promoção utilizando o Plano em nome do titular do Plano, tenha este sido cadastrado ou não na promoção.
6.4 Os Números da Sorte são compostos de 07 (sete) algarismos, sendo os 02 (dois) primeiros referentes ao Número de Série e 05 (cinco) últimos referentes ao Número de Ordem, com os quais o Participante concorrerá ao sorteio.
6.5 O Participante poderá ser desclassificado, a qualquer momento, durante o período da presente promoção caso, no ato do cadastro, tenha fornecido informações falsas, inválidas, imprecisas ou incorretas. Caso esta prática caracterize crime, sujeitará o infrator às penalidades previstas na legislação vigente.
6.6 Em caso de dúvidas sobre a promoção, o Participante deverá entrar em contato por meio do e-mail sac@promoclaro.com.br para obter mais informações

7 - QUANTIDADE DE SÉRIES:
5

8 - QUANTIDADE DE ELEMENTOS SORTEÁVEIS POR SÉRIE:
100.000

9 - APURAÇÃO E DESCRIÇÃO DE PRÊMIOS:

DATA: 02/02/2024 16:00
PERÍODO DE PARTICIPAÇÃO DA APURAÇÃO: 11/12/2023 00:00 a 17/01/2024 23:59
DATA DO SORTEIO DA LOTERIA FEDERAL: 24/01/2024
ENDEREÇO DA APURAÇÃO: R. Henry Dunant NÚMERO: 780 COMPLEMENTO: Torre A/B BAIRRO: Santo Amaro
MUNICÍPIO: São Paulo UF: SP CEP: 04709-110
LOCAL DA APURAÇÃO: Sede da Promotora

PRÊMIOS

Quantidade	Descrição	Valor R$	Valor Total R$	Série Inicial	Série Final	Ordem
15	kit Casa Conectada, composto por 01 (uma) Caixa de Som Bluetooth JBL Charge Essential com Potência de 20W Cinza, no valor de R$ 962,66; 01 (um) Notebook Galaxy Book Go, no valor de R$ 1.857,14; 08 (oito) Lâmpadas Inteligentes WiFi RGB Dicroica HI Geonav, valor unitário de R$ 38,88; 01 (uma) Smart Luminária de Mesa Wi-Fi Branca Geonav, no valor de R$ 130,30; 02 (duas) Smart Fita LED Wi-Fi Multitemperatura – 5 metros Geonav, no valor unitário de R$ 174,70; Kit 02 (dois) Smart Roteador Mesh, no valor de R$ 380,19; 01 (uma) Smart Fechadura Wi-Fi de Embutir Positivo, no valor de R$ 725,34; 02 (duas) Câmeras 360º Bot Wi-Fi Geonav, no valor unitário de R$ 176,06; 01 (um) Smart Robô Aspirador Wi-Fi Positivo, no valor de R$ 659,40; 01 (um) Alimentador Inteligente Wi-Fi Geonav, no valor de R$ 332,78; 06 (seis) Adaptadores de Tomada Inteligente Geonav, no valor unitário de R$ 62,22; 01 (um) Smart Controle Universal Wi-Fi Geonav, no valor de R$ 70,97; 01 (um) Echo Show 5, no valor de R$ 355,65; 01 (uma) Balança Geonav, no valor de R$ 184,81; 01 (uma) Smart TV 50" 4K LG UHD ThinQ AI, no valor de R$ 3.307,14; 01 (um) Sound Bar JBL Cinema SB190, no valor de R$ 2.480,10	12.819,12	192.286,80	0	4	1

DATA: 02/02/2024 16:00
PERÍODO DE PARTICIPAÇÃO DA APURAÇÃO: 11/12/2023 00:00 a 17/01/2024 23:59
DATA DO SORTEIO DA LOTERIA FEDERAL: 27/01/2024
ENDEREÇO DA APURAÇÃO: R. Henry Dunant NÚMERO: 780 COMPLEMENTO: Torre A/B BAIRRO: Santo Amaro
MUNICÍPIO: São Paulo UF: SP CEP: 04709-110
LOCAL DA APURAÇÃO: Sede da Promotora

PRÊMIOS

Quantidade	Descrição	Valor R$	Valor Total R$	Série Inicial	Série Final	Ordem
16	kits Casa Conectada, composto por 01 (uma) Caixa de Som Bluetooth JBL Charge Essential com Potência de 20W Cinza, no valor de R$ 962,66; 01 (um) Notebook IdeaPad 1i 15IGL7 Lenovo, no valor de R$ 1.269,19; 08 (oito) Lâmpadas Inteligentes WiFi RGB Dicroica HI Geonav, valor unitário de R$ 38,88; 01 (uma) Smart Luminária de Mesa Wi-Fi Branca Geonav, no valor de R$ 130,30; 02 (duas) Smart Fita LED Wi-Fi Multitemperatura – 5 metros Geonav, no valor unitário de R$ 174,70; Kit 02 (dois) Smart Roteador Mesh, no valor de R$ 380,19; 01 (uma) Smart Fechadura Wi-Fi de Embutir Positivo, no valor de R$ 725,34; 02 (duas) Câmeras 360º Bot Wi-Fi Geonav, no valor unitário de R$ 176,06; 01 (um) Smart Robô Aspirador Wi-Fi Positivo, no valor de R$ 659,40; 01 (um) Alimentador Inteligente Wi-Fi Geonav, no valor de R$ 332,78; 06 (seis) Adaptadores de Tomada Inteligente Geonav, no valor unitário de R$ 62,22; 01 (um) Smart Controle Universal Wi-Fi Geonav, no valor de R$ 70,97; 01 (um) Echo Show 5, no valor de R$ 355,65; 01 (uma) Balança Geonav, no valor de R$ 184,81; 01 (uma) Smart TV 50" 4K LG UHD ThinQ AI, no valor de R$ 3.307,14; 01 (um) Sound Bar JBL Cinema SB190, no valor de R$ 2.480,10	12.229,12	195.665,92	0	4	1

10 - PREMIAÇÃO TOTAL:

Quantidade Total de Prêmios	Valor total da Promoção R$
31	387.952,72

11 - FORMA DE APURAÇÃO:
11.1 Para a identificação do Números da Sorte vencedor nos sorteios, serão considerados os 5 (cinco) primeiros prêmios da extração da Loteria Federal dos dias **24.01.2024** e **27.01.2024**, conforme estabelecido no item 9 deste Regulametno, aplicando-se a seguinte regra:
11.1.1 Para determinação do número de série será utilizado o algarismo da **dezena simples do primeiro prêmio** da Loteria Federal. Caso este número seja maior que 5, será subtraído por 5.
11.1.2 Para determinação do número de ordem, serão utilizados os cinco algarismos das **unidades simples** da extração indicada da Loteria Federal, lidos de cima para baixo.

Exemplo da Extração da Loteria Federal do Brasil

1º prêmio	2	7	4	**8**	**7**
2º prêmio	4	9	3	0	**4**
3º prêmio	0	3	3	6	**9**
4º prêmio	8	1	7	8	**8**
5º prêmio	6	2	4	5	**6**

Exemplo: será contemplado o portador do Número da Sorte **3.74986** (Número de Ordem **74986**, da Série **3** [8-5])
11.2 Serão considerados contemplados com os prêmios descritos no item 9.1, os portadores dos Números da Sorte apurados na forma definida acima, bem como os demais que atingirem os Números seguindo a regra de aproximação prevista no item 10.3, até que se atinja o total de 15 (quinze) contemplados no primeiro sorteio e 16 (dezesseis) contemplados no segundo sorteio.
11.3 Nos Sorteios aqui previstos, em atendimento à alínea “r”, inciso XII, do Anexo I, da Portaria do Ministério da Fazenda nº 41/2008, caso o número sorteado conforme as regras acima descritas não tenha sido atribuído a nenhum Participante, será considerado contemplado o Número de Ordem distribuído imediatamente superior e, na falta deste, o Número de Ordem distribuído imediatamente inferior. Na hipótese de

não haver Números de Ordem na série determinada, esta regra se aplicará na série imediatamente superior.
11.4 Caso a extração da Loteria Federal deixe por qualquer motivo de ser realizada na data prevista, será utilizada a extração seguinte, dessa modalidade de loteria.

12 - CRITÉRIOS DE DESCLASSIFICAÇÃO:
12.1 Não poderão participar da presente promoção os empregados da Mandatária, nem os empregados de qualquer empresa diretamente ou indiretamente relacionada à realização da referida promoção e/ou vinculada à Claro S.A., à Embratel TVSAT Telecomunicações S.A. ou à CLARO NXT TELECOMUNICACOES S.A. que possuam planos ativos na Claro ou plano Combo com o desconto de colaborador, sendo permitida a participação de colaboradores que não possuam benefícios vinculados aos seus planos Claro. Os responsáveis pela localização dos ganhadores disporão da relação dos CPFs impedidos de participar para verificação.
12.2 Caso algum dos contemplados se enquadre cláusula 12.1, ele será automaticamente desclassificado, sendo este prêmio direcionado ao próximo Participante, conforme regra descrita no item 10.3.
12.3 Caso seja identificada a impossibilidade de contato com o contemplado ou, na hipótese de que este se recuse a receber o prêmio, ou, ainda, não atenda aos prazos desta campanha ou aos prazos estabelecidos nos contatos firmados, estes serão considerados desclassificados e prevalecerá a regra do item 10.3.
12.4 Fica estabelecido que caso o participante não esteja com o plano elegível ativo em seu CPF, o plano esteja cancelado ou esteja inadimplente na base da Promotora, este será desclassificado, e o prêmio correspondente será destinado a outro participante de acordo com a regra prevista no item 10.3.
12.5 Os Participantes serão excluídos automaticamente da promoção em caso de fraude comprovada através da obtenção de benefício /vantagem de forma ilícita ou pelo não cumprimento de quaisquer das condições deste regulamento. Para efeito desse item, considera-se fraude a participação por meio do cadastramento de informações incorretas ou falsas; a participação de pessoas não elegíveis conforme critérios aqui estabelecidos; as participações que tenham sido efetuadas através de método robótico, automático, repetitivo, programado ou similar; e em caso de possível ganhador, a não apresentação dos documentos solicitados no prazo descrito nesse regulamento.
12. 6 Tendo em vista as características do ambiente da Internet, a Promotora não se responsabilizará pelas falhas nas inscrições dos participantes que não tenham sido concluídas por problemas de conexão, no servidor, nas linhas telefônicas ou em provedores de acesso dos usuários, ou ainda por falta de energia elétrica, sem exclusão das demais situações decorrentes de caso fortuito ou força maior
12.7 A Promotora não terá nenhuma responsabilidade caso o contemplado não atenda às tentativas de contato telefônico para a comunicação com o ganhador acerca de sua contemplação, bem como pelo não recebimento da notificação do prêmio por e-mail em função de envio à caixa de spam ou lixo eletrônico (e-mail indesejado) ou outras configurações de segurança, bem como dados de contato incorretos fornecidos no formulário pelo Participante.
12.8 A Promotora e/ou as pessoas e empresas envolvidas na Promoção também não se responsabilizarão por eventuais e/ou quaisquer prejuízos diretos ou indiretos que os Participantes possam ter, oriundos da participação na Promoção, da aceitação do prêmio, ou ainda de situações que estejam fora do controle da Promotora e/ou das pessoas e empresas envolvidas na Promoção.

13 - FORMA DE DIVULGAÇÃO DO RESULTADO:
13.1 O resultado da Promoção, o nome dos contemplados e seus respectivos números da sorte serão divulgados no site da Promoção www.natalclaro.com.br, em até 05 (cinco) dias após o término da apuração, e permanecerão disponíveis para consulta por 30 (trinta) dias após o término da Promoção.
13.2 Caso seja identificada a impossibilidade de contato com o contemplado devido ao fornecimento equivocado de informações por ele próprio quando da realização do cadastro no site da promoção, o prêmio correspondente será destinado a outro participante, de acordo com a regra de aproximação prevista neste Regulamento no item 10.3.
13.3 Os contemplados serão comunicados do resultado da Promoção pelo envio de e-mail, bem como por contato telefônico, de acordo com os dados cadastrais mantidos pela Promotora. A Promotora poderá utilizar meios subsidiários de contatos, como, mas não se limitando às redes sociais do Participante e seus canais públicos e privados de comunicação.

14 - ENTREGA DOS PRÊMIOS:
14.1 A Empresa Promotora entrará em contato com cada contemplado, em até 10 (dez) dias úteis após a contemplação, podendo tal contato ser realizado pelos canais de contato da promoção, e poderão requerer a cada um deles, para o fim de validação da condição de contemplado, no prazo de 5 (cinco) dias úteis a partir do efetivo contato, sob pena de desclassificação, o envio por e-mail dos seguintes documentos: a) CPF, RG ou Carteira Nacional de Habilitação válida; b) comprovante de residência; ou c) outros documentos que se fizerem necessários para a validação da condição de contemplado.
14.1.1 A Empresa Promotora pedirá a correção dos documentos enviados, caso haja necessidade, em até 05 (cinco) dias úteis e realizarão a validação destes documentos em até 10 (dez) dias úteis.
14.1.2 A Promotora não terá nenhuma responsabilidade caso o contemplado não atenda às tentativas de contato telefônico para a comunicação com o ganhador acerca de sua contemplação, bem como pelo não recebimento da notificação do prêmio por e-mail em função de envio à caixa de spam ou lixo eletrônico (e-mail indesejado) ou outras configurações de segurança, bem como dados de contato incorretos fornecidos no formulário pelo Participante..
14.1.3 Neste momento, ainda, a Promotora verificará se o contemplado possui os serviços elegíveis ativo, nos termos do item 12.4.
14.2 Concluída a análise dos documentos encaminhados à Empresa Promotora, caso o contemplado não tenha preenchido todos os requisitos de participação estabelecidos, no prazo de 5 (cinco) dias úteis, ele será desclassificado e outro Participante passará pelo procedimento acima, observada a regra de aproximação prevista no item 10.3 deste regulamento.
14.2.1 Será também considerado desclassificado o ganhador que formalmente se recusar ou desistir de receber o prêmio e, neste caso, também será aplicada a regra do item 10.3.
14.3 Após análise e validação dos documentos, a Empresa Promotora enviará um representante aos endereços indicados pelos contemplados, onde farão a instalação do Kit Casa Conectada, de forma gratuita.
14.3.1 Caso o contemplado opte por não ter o Kit Casa Conectada instalado gratuitamente pela Promotora, deverá assinar um termo próprio, abrindo mão deste benefício.
14.4 Todos os prêmios são pessoais e intransferíveis, não se responsabilizando a Empresa Promotora por eventuais restrições, como problemas técnicos ou estruturais, que os contemplados possam ter para usufruí-los.
14.5 A instalação do Kit Casa Conectada será realizada, gratuitamente, por um representante da empresa Promotora.
14.6 Para correta utilização e funcionamento do Kit Casa Conectada é imprescindível que haja o serviço de internet no local de instalação, sendo que, no Plano Claro Combo Multi elegível a esta promoção um dos serviços constantes é a Internet Banda Larga Residencial e, portanto, não haverá custo adicional ao Contemplado.
14.7 Ao participar da presente promoção o Participante desde já concorda e confirma que na hipótese de ser sorteado, a instalação do prêmio em sua casa e/ou outras atividades relacionadas com a companha poderão, a critério da CLARO, serem filmadas, gratuitamente, para utilização em suas campanhas publicitárias internas, externas, redes sociais e o que mais a CLARO entender cabível, sem que nada seja devido aos Participantes e/ou seus familiares a título de direitos de imagem, som de voz ou autoral. A presente autorização se estende às empresas que façam parte do Grupo Econômico da CLARO.
14.8 Após a entrega dos prêmios, a Promotora poderá ser acionada na hipótese de defeitos nos equipamentos por até 90 (noventa) dias. Sendo que, após o este prazo o Contemplado deverá observar as regras de utilização estabelecidas pelo fabricante e acioná-los diretamente para o exercício da garantia, sem qualquer ingerência da Promotora.
14.9 Na eventualidade de algum consumidor contemplado falecer, o prêmio será entregue a seu inventariante, que deverá comprovar tal condição no prazo de até 180 (cento e oitenta) dias e na forma determinada em processo de inventário instaurado.

14.10 Os prêmios serão entregues livres e desembaraçados de qualquer ônus para os contemplados.
14.11 Não será permitido ao contemplado trocar seu prêmio por qualquer outro, tampouco distribuí-lo ou convertê-lo, total ou parcialmente, em dinheiro, de acordo com o art. 15, § 5°, do Decreto n° 70.951/72.

15 - DISPOSIÇÕES GERAIS:
15.1 A promoção será divulgada por meio de material de ponto de venda, e de outros meios de mídia e comunicação, a critério da Empresa Promotora.
15.2 Os contemplados autorizam a Empresa Promotora a utilizarem o seu nome, imagem e som de voz, gratuitamente, para divulgação da presente promoção em jornais, revistas, cartazes, faixas, outdoors, televisão, rádio, tele mídia, cinema, mala direta, mídia exterior, materiais de ponto de venda, Internet, rede sociais, pelo prazo de 1 (um) ano, contado da data de encerramento da promoção, em caráter irrevogável, irretratável e universal, não significando, implicando ou resultando em qualquer obrigação de divulgação, nem de pagamento pela Empresa Promotora ao contemplado.
15.2.1 Em complemento ao item acima, fica estabelecido que a Promotora selecionará um ou mais contemplados para realizar uma gravação, no endereço indicado pelo contemplado, envolvendo a entrega e instalação do prêmio, a fim de divulgar em redes sociais e/ou outros meios de mídia e comunicação, a critério da Empresa Promotora, sem que seja devida qualquer indenização ou pagamento ao contemplado pelo uso de sua imagem, observado o prazo do item acima.
15.3 As dúvidas, omissões ou controvérsias oriundas da presente Promoção serão, preliminarmente, dirimidas por uma comissão composta por três representantes da Promotora. Na eventualidade de não ser alcançado o consenso após a atuação da comissão, a questão deverá, então, ser submetida à apreciação SRE/ME. No silêncio injustificado da Mandatária, bem como em razão de decisão insatisfatória que esta vier a adotar quanto a eventuais solicitações de esclarecimentos que lhe forem apresentadas, poderão os Participantes da Promoção apresentar reclamações fundamentadas aos Procons locais e/ou demais órgãos públicos integrantes do Sistema Nacional de Defesa do Consumidor.
15.4 Caso ocorram fraudes, dificuldades técnicas, ou qualquer outro imprevisto que esteja fora do controle da Empresa Promotora e que comprometa a integridade da promoção, estas serão submetidas ao Órgão Autorizador, visando a sua solução e/ou a aprovação de eventuais modificações, desde que permitidas na legislação; sendo estas, se consumadas, divulgadas aos Participantes.
15.5 O regulamento completo e o Certificado de Autorização SECAP/ME desta promoção estarão disponíveis no site www.natalclaro.com.br
15.6 A participação na presente promoção implica na aceitação automática de todas as disposições do presente regulamento.
15.7 Em razão de sua natureza, o certificado de barras de ouro presente não poderá ser exibido. A Promotora utilizará fotos meramente ilustrativas do prêmio nos materiais promocionais e no hotsite da promoção.
Os prêmios serão comprovados em até 08 dias antes da data prevista para a apuração dos resultados através da juntada das notas fiscais de aquisição.
15.8 Presume, ainda, a Empresa Promotora que as participações devam ser originadas de endereços (físicos ou lógicos) diferentes para consumidores diferentes; e a aglutinação de participações oriundas de endereços e telefones iguais presume a formação de alguma associação para participação, que eventualmente, possa estar vedada por este regulamento e que, portanto, será investigada com mais rigor, para definir sua adesão a estas regras.
15.9 Fica, ainda, determinado que os documentos a serem apresentados pelos Participantes, caso venham a ser solicitados pela Empresa Promotora, como, mas não se limitando a: documentação de identificação, comprovação de endereço, notas/cupons ficais serão prioritariamente enviados por meio eletrônico, por imagem; mas que em caso de necessidade, serão coletados fisicamente pelas Empresa Promotora. A recusa em apresentar documentos, ou a apresentação de documentos com sinais claros de adulteração ou sem condições de leitura ou verificação, ensejará a desclassificação do Participante.
15.10 Os Participantes serão excluídos automaticamente, ainda, da promoção, em caso de fraude comprovada, participação pela obtenção de benefício/vantagem de forma ilícita ou não cumprimento de quaisquer das condições deste regulamento.
15.11 Para efeito desse item anterior, considera-se fraude a participação pelo cadastramento de informações incorretas e/ou falsas; a participação de pessoas não elegíveis, conforme critérios aqui estabelecidos; e as participações que tenham sido efetuadas por método robótico, automático, repetitivo, programado ou similar.
15.12 Todos os cadastros serão armazenados num banco de dados único da promoção e serão mantidos na base de dados da Empresa Promotora durante o prazo necessário para possível exercício de direito em processo judicial/administrativo, sendo descartados após o período.
15.13 O Participante, caso queira, poderá solicitar à Empresa Promotora a exclusão de seus dados pessoais, a qualquer tempo do banco de dados da promoção, enviando um e-mail para o SAC da promoção, sac@promoclaro.com.br. Todavia, caso a solicitação ocorra durante o período de vigência da promoção, fica ciente de que a sua participação restará prejudicada, uma vez que os dados pessoais são necessários para garantir sua participação, e isso implicará na sua desclassificação. Caso ocorra a exclusão da promoção, o Participante não poderá realizar um novo cadastro, pois o CPF estará impedido.
15.14 O número do Certificado de Autorização constará de forma clara e precisa nos materiais de divulgação da Promoção, através de um QR Code inserido nestes materiais.
15.15 A empresa deverá encaminhar à SRE/ME, a Lista de Participantes, anexando na aba “Apurações”, do sistema SCPC, os nomes e números da sorte distribuídos, após o término do período de participação a antes da extração da Loteria.
15.16 Em caso de dúvidas, sugestões e/ou críticas, o Participante poderá, a qualquer tempo, exercer seus direitos legalmente previstos na Lei Geral de Proteção de Dados e demais legislações aplicáveis, mediante a solicitação à Empresa Promotora, através do e-mail sac@promoclaro.com.br, ou acessando o site: www.natalclaro.com.br.
15.17 Os participantes da Promoção ficam cientes que a empresa Promotora irá fazer o tratamento de seus dados pessoais, podendo, inclusive, compartilhá-los, somente quando necessário, com os parceiros envolvidos na execução da Promoção**.**
15.18 A Promotora declara cumprir a legislação relativa à privacidade e proteção de dados pessoais em todos os atos referentes à execução do presente Regulamento. Para saber mais sobre como será o tratamento de dados na promoção, recomendamos que todos leiam a Política de Privacidade anteriormente ao envio dos conteúdos e somente submetam seus dados se estiverem de acordo. A Política de Privacidade poderá ser acessada nos endereços do site da Promoção.
15.19 O tratamento de seus Dados Pessoais será realizado de acordo com as bases legais previstas na LGPD. Os dados necessários à participação dessa Promoção serão coletados pelos seguintes motivos:
(i) Para cumprir com as obrigações legais da Promotora;
(ii) Para cumprir com obrigações contratuais da Promotora;
(iii) Para atendermos aos interesses legítimos da Promotora;
(iv) Pela obtenção consentimento específico do participante (quando necessário) e/ou
(v) Para eventual exercício de defesa em procedimentos administrativos ou judiciais.
15.20 Todos os cadastros serão armazenados num banco de dados único da promoção e retidos pelo período de 5 (cinco) anos após o término da promoção, de modo a atender eventuais questionamentos e evidenciar a lisura do procedimento da presente promoção. Após o referido período, a Promotora excluirá do seu banco de dados as informações dos consumidores que participaram da promoção.
15.21 Os dados e informações coletados estarão armazenados em ambiente seguro, observado o estado da técnica disponível, e somente poderão ser acessados por pessoas qualificadas e previamente autorizadas, em observância à legislação em vigor.
15.22 A Empresa Promotora deverá encaminhar à SRE a Lista de Participantes, anexando na aba "Apurações" do sistema SCPC, os nomes e números da sorte distribuídos, após o término de cada período de participação e antes da extração da Loteria Federal.

16 - TERMO DE RESPONSABILIDADE

Poderá participar da promoção qualquer consumidor que preencha os requisitos estipulados no regulamento da campanha autorizada;

Os prêmios não poderão ser convertidos em dinheiro;

É vedada a apuração por meio eletrônico;

Os prêmios serão entregues em até 30 dias da data da apuração/sorteio, sem qualquer ônus aos contemplados

Quando o prêmio sorteado, ganho em concurso ou conferido mediante vale-brinde, não for reclamado no prazo de cento e oitenta (180) dias, contados, respectivamente, da data do sorteio, da apuração do resultado do concurso ou do término do prazo da promoção, caducará o direito do respectivo titular e o valor correspondente será recolhido, pela empresa autorizada, ao Tesouro Nacional, como renda da União, no prazo de quarenta e cinco (45) dias;

Em caso de promoções com participação de menor de idade, sendo este contemplado, deverá, no ato da entrega do prêmio, ser representado por seu responsável legal; à exceção das promoções comerciais realizadas por concessionária ou permissionária de serviço de radiodifusão, nos termos do artigo 1º-A, § 3º, da Lei 5.768, de 20 de dezembro de 1971;

A divulgação da imagem dos contemplados poderá ser feita até um ano após a apuração da promoção comercial;

As dúvidas e controvérsias oriundas de reclamações dos participantes serão, primeiramente, dirimidas pela promotora, persistindo-as, estas deverão ser submetidas à SRE/MF.

Os órgãos locais de defesa do consumidor receberão as reclamações devidamente fundamentadas;

A prestação de contas deverá ser realizada no prazo máximo de trinta dias após a data de prescrição dos prêmios sob pena de descumprimento do plano de distribuição de prêmios;

O regulamento deverá ser afixado em lugar de ampla visibilidade e se apresentar em tamanho e em grafia que viabilizem a compreensão e visualização por parte do consumidor participante da promoção comercial;

Além dos termos acima, a promoção comercial deverá obedecer às condições previstas na Lei nº 5.768, de 1971, no Decreto nº 70.951, de 1972, Portaria SEAE nº 7.638, de 2022, Portaria MF nº 67, de 2017, Portaria SECAP nº 20.749 de 2000, e em atos que as complementarem.

Para as modalidades "Sorteio" e "Assemelhada a Sorteio" a empresa deverá anexar a Lista de Participantes na aba "Apurações", contendo nomes e números da sorte distribuídos, após o término de cada período de participação e antes da extração da Loteria. O arquivo deverá ser no formato .csv, .xls ou .zip e cada arquivo poderá ter até 250 MB.

A infringência às cláusulas do Termo de Responsabilidade e do Regulamento constituem descumprimento do plano de operação e ensejam as penalidade previstas no artigo 13 da Lei nº. 5.768, de 1971.

DA PRESTAÇÃO DE CONTAS
A prestação de contas deverá ser realizada até a data constante no cabeçalho da promoção no SCPC, conforme as regras estabelecidas na Portaria SEAE nº 7.638, de 18 de outubro de 2022. O vencimento do prazo para a prestação de contas constitui em mora às empresas promotoras. A não realização da prestação de contas até a data de seu vencimento ensejará a aplicação de multa de 100% (cem por cento) incidente sobre a soma dos valores dos bens prometidos a título de premiação e a proibição de realizar as operações de distribuição gratuita de prêmios a título de propaganda, durante o prazo de 2 (dois) anos, contados da data limite da prestação de contas, nos termos do art. 13 da Lei nº 5.768, de 20 de dezembro de 1971. A fixação da multa poderá ser revista em grau de recurso administrativo, a ser apresentado conforme o art. 56 da Lei nº 9.784, de 29 de janeiro de 1999.

Documento assinado eletronicamente por Antonia Alberlania Ferreira Rufino, Chefe de Divisão de Promoção Comercial, em 01/12/2023 às 12:47, conforme horário oficial de Brasília, com fundamento no art. 6o, § 1o, do Decreto no 8.539, de 8 de outubro de 2015.

A autenticidade deste documento pode ser conferida no site: https://scpc.seae.fazenda.gov.br/scpc/consulta_codigo_autenticacao.jsf, informando o código verificador EAS.QHS.JBY


ismarthome
YOUR SMART HOME

PRIVATE PURCHASE AND SALE AGREEMENT

PURCHASE ORDER

BUYER
Name: Amira Incorporações e Empreendimentos Imobiliários Ltda
CNPJ: 74.542.374/0001-75
Email: adelso.abreu@santajoana.com.br
Mobile: (11) 5080-6443
Address: Rua São Carlos do Pinhal, 151
ZIP Code: 01333-001
City: São Paulo
State: SP
SELLER
Corporate Name: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA
CNPJ: 34.228.723/0001-64 STATE REGISTRATION: 513.139.994.110
Trade Name: iSmart Home
Contact Person: Rafael Ramos Apolinário
Email: contato@ismarthome.com.br
Mobile: (11) 941755-5442
Address: Rua Fontana del Gigante, 212
ZIP Code: 13145-189
Neighborhood: Jardim Planalto
City: Paulínia
State: São Paulo

The Parties identified and qualified above hereby agree to enter into this Purchase and Sale Agreement for Equipment ("Agreement"), which shall be governed by the following terms and conditions set forth herein.

SUBJECT MATTER OF THE AGREEMENT

CLAUSE 1 – The purpose of this Agreement is the sale, by the SELLER, and the purchase, by the BUYER, of the equipment described below (jointly and severally hereinafter referred to simply as the "Products"), as well as the provision of installation services.

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AMIRA INCORPORAÇÕES
E EMPREEND. IMOB. LTDA
Rua Dr. Eduardo Amaro, 152
Paraíso - Cep 04104-080
São Paulo

Adelso Ferreira de Abreu
Supply Coordinator

PRODUCT LIST

Quantity	Product	Amount
	Lighting	**R$ 7,192.00**
4	Two-channel relay modules	
4	Dimmer modules	
	Curtain	**R$ 2,055.00**
1	Curtain module	
1	IRF-100-311	
	Sound	**R$ 2,867.00**
1	Echo dot 5	
2	WSR120 speakers	
1	BTA-1P Bluetooth amplifier	
	Central Unit	**R$ 2,499.00**
1	Yubii Home	
	Accessories	**R$ 1,465.00**
1	1.5mm copper wire	
1	1.5mm parallel wire	
1	Alexa recessed mount	
1	Automation panel	
1	Network adapter	
	3 technical visits	**R$ 222.00**
	Specialized technical services: Design, installation, and configuration	**R$ 3,500.00**
	Total Project Cost	**R$ 19,800.00**

Total for 1 bedroom – R$ 19,800.00
Total for 18 bedrooms – R$ 356,400.00

1.1 **-** The above products will be used in the project described below:

- **Lighting automation using Zigbee devices**
- **Automation of curtain motors controlled via RF (radio frequency) remote control**
- **Automation of one blind motor via dry contact**
- **Ambient sound system with in-ceiling speakers and Bluetooth amplifier**
- **Installation and integration of Alexa voice assistant embedded in the ceiling**
- **TV automation**
- **Air conditioning automation operated via remote control (controller supplied by the Client)**
- **Installation of automation control panel**

1.2 – The new Products shall be delivered by the SELLER to the BUYER,

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duly packaged in their original packaging and accompanied by their respective installation manuals and all accessories necessary for proper operation, including cables, connectors, interfaces, control drivers, and configuration software.

1.3 - The Products shall be delivered in full at the BUYER's premises during the execution of the project.

1.4 – The project does not include any civil construction work, and the BUYER shall be solely responsible for any activities involving wall demolition, conduit installation, or any other infrastructure required for the installation of the Products. The SELLER shall not be responsible for such activities and shall not perform any civil works at the site.

WARRANTY AND SUPPORT

CLAUSE 2 – The SELLER shall warrant the Products against defects for a period of ninety (90) days, counted from the date of delivery of the project, and during the warranty period, any parts or components presenting such defects shall be replaced at no cost.

Art. 26. The right to claim for apparent defects or those easily detectable expires within:
I – thirty days, in the case of services and non-durable products;
II – ninety days, in the case of services and durable products.
§1 – The limitation period shall commence from the effective delivery of the product or the completion of the services.

2.1 – After the ninety (90)-day period, any claims regarding defects must be directed to the manufacturer, in accordance with applicable law and the terms and conditions established by the manufacturer. From that moment on, the manufacturer's warranty shall apply, and the SELLER shall not be responsible for any costs or procedures required to activate such warranty.

2.2 – The SELLER shall be obligated to replace the equipment if it presents a manufacturing defect within the ninety (90)-day period, provided that such defect is confirmed by an authorized technician.

2.3 – Any damage caused to the equipment as a result of negligence, misuse, or use in disagreement with the instructions contained in the product manual shall be the responsibility of the BUYER, and the SELLER shall bear no liability whatsoever.

2.4 – The SELLER shall analyze the equipment within up to five (5) business days of receiving it. If a manufacturing defect is confirmed, the SELLER shall replace the equipment with a new one, delivering it to the BUYER within up to thirty (30) business days from the date of receipt of the defective equipment. In the event of a systemic issue affecting the solution where the products will be installed, the SELLER shall inform the BUYER of all corrective and preventive

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actions to be taken.

PRICE AND PAYMENT TERMS

CLAUSE 3 – The BUYER shall pay the SELLER the total amount of R$ 356,400.00 (three hundred fifty-six thousand four hundred Reais). Payment shall be made in accordance with the table below:

Ten percent (10%) of the total amount shall be paid upon execution of this Agreement. The remaining balance shall be allocated per room: fifty percent (50%) of the amount corresponding to each room shall be paid upon completion of its installation, and the remaining fifty percent (50%) upon the final delivery of each room, individually.

INSTALLMENT	AMOUNT	DUE DATE
1	R$ 35640.00	10% of the down payment
2	R$ 8910.00	Upon completion of 50% of each room
3	R$ 8910.00	Remaining 50% of each room

3.1 – The aforementioned amounts refer to the purchase and sale of the Products and the installation services thereof.

3.2 – In the event of default by the BUYER with respect to the payment of the amounts due, the SELLER shall notify the BUYER in writing, granting a grace period of five (5) days to cure the default. After the expiration of the grace period, all remaining installments shall become immediately due and payable, and the outstanding balance shall be subject to a penalty of two percent (2%), default interest of one percent (1%) per month, and monetary adjustment calculated based on the IGPM/FGV index, from the date of default until the date of full payment.

3.3 – In the event of any adjustment to the quantity of Products listed in the Product List under Clause 1, the total amount of the agreement shall be adjusted proportionally. If additional Products are required, the corresponding costs shall be charged separately. If there is a surplus of equipment, the proportional amount shall be refunded to the BUYER.

3.4 – Payment shall be made to the following checking account:

PIX Nubank
CNPJ: 34.228.723/0001-64
ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA

CNPJ: 74.542.374/0001-75
AMIRA INCORPORAÇÕES
E EMPREEND. IMOB. LTDA
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POSSIBILITY OF EQUIPMENT TESTING

CLAUSE 4 – The SELLER grants the BUYER a period of seven (7) days, counted from the date of installation, to test the equipment installed at its premises or at another location designated by it.

4.1 – Within the period outlined in Clause 4, the BUYER may exercise its right of withdrawal, undertaking to return the equipment in the same condition in which it was delivered, without any damage and in perfect working order.

4.2 – The right of withdrawal referred to in Clause 4.1 must be exercised in writing, by means of a notice delivered directly to the SELLER at the address indicated in the preamble of this Agreement.

4.3 – If the Products are returned, the BUYER shall be responsible for their uninstallation and removal. Alternatively, if the BUYER requests that the SELLER perform the uninstallation service, the SELLER shall schedule a date and time for the service within up to ten (10) days from the return request. In such a case, the BUYER must authorize the execution of the service and bear the corresponding costs.

4.4 – The return of the goods shall be preceded by an inspection to be carried out by the SELLER and shall be formalized by means of an appropriate receipt.

4.5 – In the event of the return of the Products, after inspection and if no damage caused by the BUYER is identified, the payment obligations related to the purchase and sale of the equipment shall be automatically canceled, and no amount shall be due by the BUYER. If any damage is identified, the BUYER shall be responsible for such damage.

4.6 – In the event of the return of the Products, the BUYER shall be solely responsible for all acts necessary during the uninstallation process, including, but not limited to, drilling, alterations to wall layouts, and any other modifications to the infrastructure of the premises, unless the SELLER is hired to perform the uninstallation. The SELLER shall not be responsible for any repairs, restoration, or costs associated with such modifications.

4.7 – In the event the Products are not returned, or in the case of theft or loss of the equipment within the period established in Clause 4, the amounts referred to in Clause 3 of this Agreement shall be fully due by the BUYER.

4.8 – In the event of return, after uninstallation, if any defect or damage to the Products is identified and attributed to the BUYER, the amounts referred to in Clause 3 of this Agreement shall be fully due by the BUYER.

GENERAL PROVISIONS

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CLAUSE 5 – The SELLER shall not be liable for any damage caused to the Products due to negligence on the part of the BUYER, or problems arising from non-compliance with the technical standards outlined in the manuals and/or installation guides accompanying the Products.

5.1 – Any damage to the Products resulting from force majeure or unforeseeable circumstances shall be considered an exclusion of liability, as provided for in Article 393 of the Brazilian Civil Code.

5.2 – This instrument shall constitute an extrajudicial enforceable instrument, pursuant to Article 585, II of the Brazilian Code of Civil Procedure.

CLAUSE 6 – This Agreement shall enter into force on the date of its execution by the Parties and shall remain in effect until full performance of all obligations outlined herein.

CLAUSE 7 – This Agreement is entered into on an irrevocable and irreversible basis, binding the Parties and their successors under any title.

CLAUSE 8 – The mere tolerance by either Party in enforcing the strict compliance with any provision of this Agreement shall not be considered a novation, nor shall it affect such Party's rights, which may be exercised at any time.

CLAUSE 9 – The Parties expressly acknowledge that this Agreement constitutes an enforceable instrument for administrative and judicial purposes.

JURISDICTION

CLAUSE 10 – To resolve any disputes arising from this Agreement, the Parties elect the Central Court of the Judicial District of the Capital of the State of São Paulo, expressly waiving any other jurisdiction, however privileged it may be or may become.

In witness whereof, the Parties execute this Agreement in two (2) counterparts of equal form and content, in the presence of two (2) witnesses.

AGREEMENT TERMINATION

CLAUSE 11

11.1 – This Agreement may be terminated under the following circumstances:
a) By mutual agreement between the Parties, formalized in writing;
b) By failure to comply with any clause or condition outlined in this Agreement, after written notice from the non-breaching Party to the breaching Party, granting a period of fifteen (15) days to cure the default;
c) By default of the BUYER regarding the payment of the amounts outlined in Clause 3, in accordance with the procedure established in Clause 3.2.

11.2 – In the event of termination due to default by the BUYER, the BUYER shall be required to pay the SELLER a compensatory penalty equivalent to ten percent (10%) of the

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total remaining unpaid installments, without prejudice to the collection of any installments due and unpaid as of the termination date.

11.3 – The compensatory penalty referred to in Clause 11.2 must be paid within a maximum period of ten (10) business days from the date of the termination notice, under penalty of a 2% (two percent) fine, default interest of 1% (one percent) per month, and monetary adjustment calculated based on the IGPM/FGV index, from the due date until the date of effective payment.

SELLER

Corporate Name: ISMART HOME COMERCIO ESERVICOSRESIDENCIAIS LTDA

CNPJ: 34.228.723/0001-64

Legal Representative: Rafael Apolinário

CPF: 384021748-25

BUYER

Name:

CPF:

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DeyseRibeiro
WITNESS

CPF No.: 365144578-00

WITNESS

CPF No.:

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Marina Viana

Date: April 6, 2026


ismarthome
SUA CASA INTELIGENTE

INSTRUMENTO PARTICULAR DE COMPRA E VENDA

PEDIDO DE COMPRA

COMPRADORA
Nome: Amira Incorporações e Empreendimentos Imobiliários ltda CNPJ: 74.542.374/0001-75 E-mail: adelso.abreu@santajoana.com.br Celular: (11) 5080-6443 Endereço: Rua São Carlos do Pinhal, 151 CEP: 01333-001 Cidade: São Paulo Estado: SP
VENDEDORA
Razão Social: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA CNPJ: 34.228.723/0001-64 INSC. EST: 513.139.994.110 Nome Fantasia: iSmart Home contato: Rafael Ramos Apolinário E-mail: contato@ismarthome.com.br Celular: (11) 941755-5442 Endereço: Rua Fontana del Gigante, 212 CEP: 13145-189 Bairro: Jardim Planalto Cidade: Paulínia Estado: São Paulo

As Partes acima identificadas e qualificadas têm entre si, justo e acertado o presente Contrato de Compra e Venda de Equipamentos ("Contrato"), que se regerá pelas seguintes obrigações e condições constantes do presente Contrato.

DO OBJETO DO CONTRATO

CLÁUSULA 1 - O presente Contrato tem como objeto a venda pela VENDEDORA e a compra pela COMPRADORA dos Equipamentos abaixo descritos (conjunta e indistintamente doravante denominados simples¬mente de "Produtos"), bem como a prestação de serviço de instalação.

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Adelso Ferreira de Abreu
Coordenador de Suprimentos

LISTA DE PRODUTOS

Quantidade	Produto	Valor
Iluminação		**R$ 7.192,00**
4	Módulo rele 2 canais	
4	Módulo dimmer	
Cortina		**R$ 2.055,00**
1	Módulo de cortina	
1	IRF-100-311	
Som		**R$ 2.867,00**
1	Echo dot 5	
2	Alto falante WSR120	
1	Amplificador Bluetooth BTA-1P	
Central		**R$ 2.499,00**
1	Yubii Home	
Acessórios		**R$ 1.465,00**
1	Fio de cobre 1,5mm	
1	Fio paralelo 1,5mm	
1	Suporte de embutir Alexa	
1	Quadro de automação	
1	Adaptador de rede	
3 visitas técnicas		**R$ 222,00**
Serviço técnico especializado: Projeto, instalação e configuração		**R$ 3.500,00**
Valor do projeto		**R$ 19.800,00**

Total para 1 quarto – R$ 19800,00
Total para 18 quartos – R$ 356400,00

1.1 – Os produtos acima serão utilizados no projeto descrito abaixo:

- Automação de iluminação com dispositivos Zigbee
- Automação de motores de cortina controladas por controle RF (Rádio Frequencia)
- Automação de 1 motor de persiana por contato seco
- Som ambiente com alto falante de embutir e amplificador Bluetooth
- Instalação e integração de assistente de voz Alexa embutida no teto
- Automação de TV
- Automação de ar condicionado comandado por controle remoto (controlada fornecida pelo cliente)
- Instalação de quadro de automação

1.2 – Os Produtos novos, serão entregues pela VENDEDORA à COMPRADORA

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Coordenador de Suprimentos

devidamente acondicionados em suas embalagens e acompanhados dos seus respectivos manuais de instalação e acessórios necessários ao seu perfeito funcionamento incluindo cabos, conectores, interfaces, drivers de controle e programas de configuração.

1.3 - A entrega dos produtos será feita de forma integral na sede da COMPRADORA na execução do projeto.

1.4 – O projeto não inclui a execução de obras civis, ficando a cargo exclusivo da COMPRADORA a responsabilidade por qualquer atividade que envolva quebra de paredes, passagem de conduítes ou quaisquer outros itens relacionados à infraestrutura necessária para a instalação dos Produtos. A VENDEDORA não se responsabiliza por essas atividades e não realizará quaisquer obras civis no local.

DA GARANTIA E DO SUPORTE

CLÁUSULA 2 - A VENDEDORA garantirá os Produtos contra defeitos pelo prazo de 90 (noventa) dias contados a partir da data da entrega do projeto, sendo certo que durante o período de garantia serão substituídas, sem ônus, as peças ou partes que apresentarem tais defeitos.

Art. 26. O direito de reclamar pelos vícios aparentes ou de fácil constatação caduca em:
I - Trinta dias, tratando-se de fornecimento de serviço e de produtos não duráveis;
II - Noventa dias, tratando-se de fornecimento de serviço e de produtos duráveis.
§ 1º Inicia-se a contagem do prazo decadencial a partir da entrega efetiva do produto ou do término da execução dos serviços

2.1- Após o período de 90 (noventa) dias, qualquer reclamação referente a defeitos deverá ser direcionada ao fabricante, conforme disposição legal e as condições e prazos estabelecidos pelo mesmo. A partir desse momento, será acionada a garantia do fabricante, e a VENDEDORA não se responsabilizará por quaisquer custos ou procedimentos necessários para acionar essa garantia.

2.2- O VENDEDOR fica obrigado a realizar a troca do equipamento, caso este apresente defeito de fabricação, dentro do prazo de 90 (noventa) dias, o qual deverá ser atestado por técnico autorizado.

2.3- Os danos causados no equipamento em decorrência de negligência, mau uso ou uso em desacordo com as normas contidas no manual do produto serão de responsabilidade do COMPRADOR, não tendo o VENDEDOR qualquer tipo de ônus.

2.4- A VENDEDORA realizará uma análise do equipamento em até 5 (cinco) dias úteis após o seu recebimento. Se for constatado um defeito de fabricação, a VENDEDORA substituirá o equipamento por um novo, com entrega à COMPRADORA em até 30 (trinta) dias úteis a partir da data de recebimento do equipamento defeituoso. No caso de um problema sistêmico que afete a solução onde os produtos serão instalados, a VENDEDORA informará a COMPRADORA sobre todas as ações corretivas e preventivas

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São Paulo

Adelso Ferreira de Araújo
Coordenador de Suprimentos

que serão tomadas.

DO PREÇO E DAS CONDIÇÕES DE PAGAMENTO

CLÁUSULA 3 - A COMPRADORA pagará à VENDEDORA a quantia global de R$ 356400 (trezentos e cinquenta e seis mil e quatrocentos reais). O pagamento ocorrerá de acordo com a tabela abaixo.
10% do valor total será pago na assinatura deste contrato. O restante será dividido por quarto: 50% do valor referente a cada quarto deverá ser pago na conclusão da sua montagem, e os outros 50% na entrega final de cada quarto, individualmente.

PARCELA	VALOR	VENCIMENTO
1	R$ 35640.00	10% da entrada
2	R$ 8910.00	Ao completar 50% de cada quarto
3	R$ 8910.00	Demais 50% de cada quarto

3.1 - Os valores supramencionados referem-se a compra e venda de produtos e a serviços de instalação dos mesmos.

3.2 – No caso de inadimplemento por parte da COMPRADORA com relação ao pagamento dos valores devidos, a VENDEDORA deverá notificar a COMPRADORA por escrito, concedendo um período de carência de 5 (cinco) dias para a regularização do pagamento. Após o término do período de carência, haverá o vencimento antecipado da integralidade das parcelas, sendo certo que sobre o saldo inadimplido será acrescida multa de 2% (dois por cento), juros de mora de 1% (um por cento ao mês) e correção monetária calculada pelo IGPM/FGV, desde a data do inadimplemento até a data do efetivo pagamento.

3.3 – No caso de qualquer ajuste na quantidade dos produtos indicados na Lista de Produtos da Cláusula 1, o valor total do contrato será proporcionalmente ajustado. Se for necessário adquirir produtos adicionais, os custos correspondentes serão cobrados separadamente. Se houver sobra de equipamentos, o valor proporcional correspondente será reembolsado à COMPRADORA.

3.4 – O valor deverá ser depositado em Conta Corrente:

PIX Nubank
CNPJ: 34.228.723/0001-64

ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA

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DA POSSIBILIDADE DE TESTE DOS EQUIPAMENTOS

CLÁUSULA 4 – A VENDEDORA concede à COMPRADORA o período de 7 dias, a contar da data da instalação, para o teste do equipamento instalado em sua sede ou local por ela indicado.

4.1 - No período mencionado no item 4, poderá a COMPRADORA manifestar seu direito de arrependimento, se comprometendo a devolver os equipamentos, da forma como lhes fora entregue, sem qualquer avaria e em perfeito estado de funcionalidade.

4.2 - O direito de arrependimento mencionado no item 4.1 deverá ser exercido de forma escrita, mediante notificação a ser entregue diretamente à VENDEDORA, no endereço informado no preâmbulo deste instrumento.

4.3 - Caso os produtos sejam devolvidos, a COMPRADORA será responsável por sua desinstalação e retirada. Alternativamente, se a COMPRADORA solicitar que a VENDEDORA realize o serviço de desinstalação, a VENDEDORA agendará data e hora para o serviço em até dez dias a contar da solicitação de devolução. Neste caso, a COMPRADORA deverá autorizar a execução do serviço e arcar com os custos correspondentes.

4.4 - A devolução dos bens será precedida de vistoria a ser realizada pela VENDEDORA e se caracterizará por recibo próprio.

4.5 - No caso de devolução do produto, após a revisão e se não for constatada avaria causada pela COMPRADORA, as condições para pagamento da compra e venda dos equipamentos serão automaticamente canceladas, não sendo devido nenhum valor pela COMPRADORA. Caso seja identificada avaria, a COMPRADORA será responsável pelos danos.

4.6 - No caso de devolução do produto, a COMPRADORA será exclusivamente responsável por todos os atos necessários realizados durante a desinstalação, incluindo, mas não se limitando a, furos, alterações de layout em paredes e quaisquer outras modificações na infraestrutura do local, salvo se a VENDEDORA for contratada para realizar a desinstalação. A VENDEDORA não se responsabilizará por qualquer reparo, restauração ou custos associados a tais modificações.

4.7 - No caso de não devolução do produto, furto ou desaparecimento dos equipamentos, dentro do prazo estabelecido no item 4, os valores mencionados no item 3 do presente contrato serão integralmente devidos pela COMPRADORA;

4.8 - No caso de devolução, após a desinstalação e caso constatado defeito ou avaria no produto, por culpa da COMPRADORA, os valores mencionados no item 3 do presente contrato serão integralmente devidos pela COMPRADORA.

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CLÁUSULA 5 – A VENDEDORA não se responsabilizará pelos danos causados aos Produtos por negligência da COMPRADORA, e por problemas decorrentes do não uso conforme as normas técnicas constantes de manual e/ou guia de instalação que acompanha as Produtos.

5.1- A ocorrência de dano aos Produtos, em razão de caso fortuito ou força maior, será considerada excludente da responsabilidade, na forma prescrita no artigo 393 do Código Civil Brasileiro.

5.2 - O presente instrumento caracteriza-se como título executivo extrajudicial, nos termos do artigo 585, II do Código de Processo Civil Brasileiro.

CLÁUSULA 6 - O presente Contrato entrará em vigor na data de sua assinatura pelas Partes, findando somente após o total cumprimento das obrigações aqui previstas.

CLÁUSULA 7 - O presente Contrato é celebrado em caráter irrevogável e irretratável, obrigando as Partes por si e sucessores a qualquer título.

CLÁUSULA 8 - A mera tolerância por qualquer das Partes no exigir o estrito cumprimento de qualquer cláusula deste Contrato não será considerada novação nem afetará os seus direitos que poderão ser exercidos a qualquer momento.

CLÁUSULA 9 – As Partes reconhecem expressamente que o presente Contrato tem força executiva para fins administrativos e judiciais.

DO FORO

CLÁUSULA 10 - Para dirimir quaisquer controvérsias oriundas deste Contrato, as Partes elegem o foro Central da comarca da Capital do Estado de São Paulo, com renúncia expressa a qualquer outro, por mais privilegiado que seja ou venha a ser.

Por estarem assim justas e contratadas, as Partes firmam o presente Contrato em 2 (duas) vias de igual teor, juntamente com as 2 (duas) testemunhas.

RESCISÃO CONTRATUAL

CLÁUSULA 11

11.1 – O presente Contrato poderá ser rescindido nas seguintes hipóteses:
a) Por mútuo acordo entre as Partes, formalizado por escrito;
b) Pelo não cumprimento de qualquer cláusula ou condição estabelecida neste Contrato, após notificação por escrito da Parte inocente à Parte inadimplente, concedendo um prazo de 15 (quinze) dias para a correção do inadimplemento;
c) Pela inadimplência da COMPRADORA referente ao pagamento dos valores estipulados na Cláusula 3, conforme procedimento estabelecido na Cláusula 3.2.

11.2 – Em caso de rescisão por inadimplemento da COMPRADORA, a mesma ficará obrigada a pagar à VENDEDORA uma multa compensatória equivalente a 10% (dez por

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cento) do valor total remanescente das parcelas não pagas, sem prejuízo da cobrança das parcelas vencidas e não pagas até a data da rescisão.

11.3 - A multa compensatória mencionada no item 11.2 deverá ser paga no prazo máximo de 10 (dez) dias úteis a contar da data da notificação de rescisão, sob pena de incidência de multa de 2% (dois por cento), juros de mora de 1% (um por cento ao mês) e correção monetária calculada pelo IGPM/FGV, desde a data do vencimento até a data do efetivo pagamento.

VENDEDORA

Razão Social: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA

CNPJ: 34.228.723/0001-64

Nome do responsável legal: Rafael Apolinário

CPF: 384021748-25

COMPRADORA

Nome:

CPF:

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Coordenador de Suprimentos

Deyse Ribeiro

TESTEMUNHA

CPF nº: 365144578-00

TESTEMUNHA

CPF nº:

ismarthome

YOUR SMART HOME

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Paraíso - Cep 04104-080
São Paulo

Adelso Ferreira de Araújo
Supply Coordinator

PRIVATE PURCHASE AND SALE AGREEMENT

PURCHASE ORDER

BUYER
Nome: Hospital e Maternidade Santa Joana S/A
CNPJ: 60.678.604/0001-13
Email: adelso.abreu@santajoana.com.br
Mobile: (11) 5080-6088
Address: Rua Doutor Eduardo Amaro, 157
ZIP Code: 04104-080
City: São Paulo
State: SP
SELLER
Corporate Name: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA
CNPJ: 34.228.723/0001-64 STATE REGISTRATION: 513.139.994.110
Trade Name: iSmart Home
Contact Person: Rafael Ramos Apolinário
Email: contato@ismarthome.com.br
Mobile: (11) 941755-5442
Address: Rua Fontana del Gigante, 212
ZIP Code: 13145-189
Neighborhood: Jardim Planalto
City: Paulínia
State: São Paulo

The Parties identified and qualified above hereby agree to enter into this Purchase and Sale Agreement for Equipment ("Agreement"), which shall be governed by the following terms and conditions set forth herein.

SUBJECT MATTER OF THE AGREEMENT

CLAUSE 1 – The purpose of this Agreement is the sale, by the SELLER, and the purchase, by the BUYER, of the equipment described below (jointly and severally hereinafter referred to simply as the "Products"), as well as the provision of installation services.

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Supply Coordinator

PRODUCT LIST

Quantity	Product	Amount
	Lighting	**R$ 44,051.00**
49	Two-channel relay modules	
	Sound	**R$ 20,069.00**
14	WSR120 in-ceiling speakers	
7	BTA-1P Bluetooth amplifier	
7	Echo dot 5	
	Central Unit	**R$ 25,410.00**
7	Yubii Home	
7	Flex Box Cloner IR/RF433	
	Accessories	**R$ 2,450.00**
7	Wires, cables, and other accessories	
	21 technical visits	**R$ 1,554.00**
	Specialized technical services: Design, installation, and configuration	**R$ 29,263.08**
	Total Project Cost	**R$ 122,797.08**

1.1 - The above products will be used in the project described below:

- **Lighting automation using Z-Wave devices for 7 rooms**
- **Ambient sound system with 2 in-ceiling speakers connected to a Bluetooth amplifier**
- **Installation of the Echo Dot (Alexa) in the ceiling**
- **Integration of the air conditioning system into the automation system (provided the controller is Wi-Fi)**
- **Automation of radio frequency (RF) curtain motors**
- **Integration of the TV into the automation system (considering Samsung TVs, same model previously used)**

1.2 – The new Products shall be delivered by the SELLER to the BUYER, duly packaged in their original packaging and accompanied by their respective installation manuals and all accessories necessary for proper operation, including cables, connectors, interfaces, control drivers, and configuration software.

1.3 - The Products shall be delivered in full at the BUYER's premises during the execution of the project.

1.4 – The project does not include any civil construction work, and the BUYER shall be solely responsible for any activities involving wall demolition, conduit installation, or any other infrastructure required for the installation of the Products. The SELLER shall not be responsible for such activities and shall not perform any civil works at the site.

WARRANTY AND SUPPORT

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CLAUSE 2 – The SELLER shall warrant the Products against defects for a period of ninety (90) days, counted from the date of delivery of the project, and during the warranty period, any parts or components presenting such defects shall be replaced at no cost.

Art. 26. The right to claim for apparent defects or those easily detectable expires within:
I – thirty days, in the case of services and non-durable products;
II – ninety days, in the case of services and durable products.
§1 – The limitation period shall commence from the effective delivery of the product or the completion of the services.

2.1 – After the ninety (90)-day period, any claims regarding defects must be directed to the manufacturer, in accordance with applicable law and the terms and conditions established by the manufacturer. From that moment on, the manufacturer's warranty shall apply, and the SELLER shall not be responsible for any costs or procedures required to activate such warranty.

2.2 – The SELLER shall be obligated to replace the equipment if it presents a manufacturing defect within the ninety (90)-day period, provided that such defect is confirmed by an authorized technician.

2.3 – Any damage caused to the equipment as a result of negligence, misuse, or use in disagreement with the instructions contained in the product manual shall be the responsibility of the BUYER, and the SELLER shall bear no liability whatsoever.

2.4 – The SELLER shall analyze the equipment within up to five (5) business days of receiving it. If a manufacturing defect is confirmed, the SELLER shall replace the equipment with a new one, delivering it to the BUYER within up to thirty (30) business days from the date of receipt of the defective equipment. In the event of a systemic issue affecting the solution where the products will be installed, the SELLER shall inform the BUYER of all corrective and preventive actions to be taken.

PRICE AND PAYMENT TERMS

CLAUSE 3 – The BUYER shall pay the SELLER the total amount of R$ 122,797.00 (one hundred and twenty-two thousand, seven hundred and ninety-seven reais). Payment shall be made in accordance with the table below:

Ten percent (10%) of the total amount shall be paid upon execution of this Agreement. The remaining balance shall be allocated per room: fifty percent (50%) of the amount corresponding to each room shall be paid upon completion of its installation, and the remaining fifty percent (50%) upon the final delivery of each room, individually.

INSTALLMENT	AMOUNT	DUE DATE
1	R$ 12279,70	10% of the down payment

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2	R$ 7894,00	Upon completion of 50% of each room
3	R$ 7894,00	Remaining 50% of each room

3.1 – The aforementioned amounts refer to the purchase and sale of the Products and the installation services thereof.

3.2 – In the event of default by the BUYER with respect to the payment of the amounts due, the SELLER shall notify the BUYER in writing, granting a grace period of five (5) days to cure the default. After the expiration of the grace period, all remaining installments shall become immediately due and payable, and the outstanding balance shall be subject to a penalty of two percent (2%), default interest of one percent (1%) per month, and monetary adjustment calculated based on the IGPM/FGV index, from the date of default until the date of full payment.

3.3 – In the event of any adjustment to the quantity of Products listed in the Product List under Clause 1, the total amount of the agreement shall be adjusted proportionally. If additional Products are required, the corresponding costs shall be charged separately. If there is a surplus of equipment, the proportional amount shall be refunded to the BUYER.

3.4 – Payment shall be made to the following checking account:

PIX Nubank
CNPJ: 34.228.723/0001-64

ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA

Branch: 0001
Bank: 0260
Account: 30537536-6
Nu Pagamentos S.A.

POSSIBILITY OF EQUIPMENT TESTING

CLAUSE 4 – The SELLER grants the BUYER a period of seven (7) days, counted from the date of installation, to test the equipment installed at its premises or at another location designated by it.

4.1 – Within the period outlined in Clause 4, the BUYER may exercise its right of withdrawal, undertaking to return the equipment in the same condition in which it was delivered, without any damage and in perfect working order.

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4.2 – The right of withdrawal referred to in Clause 4.1 must be exercised in writing, by means of a notice delivered directly to the SELLER at the address indicated in the preamble of this Agreement.

4.3 – If the Products are returned, the BUYER shall be responsible for their uninstallation and removal. Alternatively, if the BUYER requests that the SELLER perform the uninstallation service, the SELLER shall schedule a date and time for the service within up to ten (10) days from the return request. In such a case, the BUYER must authorize the execution of the service and bear the corresponding costs.

4.4 – The return of the goods shall be preceded by an inspection to be carried out by the SELLER and shall be formalized by means of an appropriate receipt.

4.5 – In the event of the return of the Products, after inspection and if no damage caused by the BUYER is identified, the payment obligations related to the purchase and sale of the equipment shall be automatically canceled, and no amount shall be due by the BUYER. If any damage is identified, the BUYER shall be responsible for such damage.

4.6 – In the event of the return of the Products, the BUYER shall be solely responsible for all acts necessary during the uninstallation process, including, but not limited to, drilling, alterations to wall layouts, and any other modifications to the infrastructure of the premises, unless the SELLER is hired to perform the uninstallation. The SELLER shall not be responsible for any repairs, restoration, or costs associated with such modifications.

4.7 – In the event the Products are not returned, or in the case of theft or loss of the equipment within the period established in Clause 4, the amounts referred to in Clause 3 of this Agreement shall be fully due by the BUYER.

4.8 – In the event of return, after uninstallation, if any defect or damage to the Products is identified and attributed to the BUYER, the amounts referred to in Clause 3 of this Agreement shall be fully due by the BUYER.

GENERAL PROVISIONS

CLAUSE 5 – The SELLER shall not be liable for any damage caused to the Products due to negligence on the part of the BUYER, or problems arising from non-compliance with the technical standards outlined in the manuals and/or installation guides accompanying the Products.

5.1 – Any damage to the Products resulting from force majeure or unforeseeable circumstances shall be considered an exclusion of liability, as provided for in Article 393 of the Brazilian Civil Code.

5.2 – This instrument shall constitute an extrajudicial enforceable instrument, pursuant to Article 585, II of the Brazilian Code of Civil Procedure.

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CLAUSE 8 – The mere tolerance by either Party in enforcing the strict compliance with any provision of this Agreement shall not be considered a novation, nor shall it affect such Party's rights, which may be exercised at any time.

CLAUSE 9 – The Parties expressly acknowledge that this Agreement constitutes an enforceable instrument for administrative and judicial purposes.

JURISDICTION

CLAUSE 10 – To resolve any disputes arising from this Agreement, the Parties elect the Central Court of the Judicial District of the Capital of the State of São Paulo, expressly waiving any other jurisdiction, however privileged it may be or may become.

In witness whereof, the Parties execute this Agreement in two (2) counterparts of equal form and content, in the presence of two (2) witnesses.

AGREEMENT TERMINATION

CLAUSE 11

11.1 – This Agreement may be terminated under the following circumstances:
a) By mutual agreement between the Parties, formalized in writing;
b) By failure to comply with any clause or condition outlined in this Agreement, after written notice from the non-breaching Party to the breaching Party, granting a period of fifteen (15) days to cure the default;
c) By default of the BUYER regarding the payment of the amounts outlined in Clause 3, in accordance with the procedure established in Clause 3.2.

11.2 – In the event of termination due to default by the BUYER, the BUYER shall be required to pay the SELLER a compensatory penalty equivalent to ten percent (10%) of the total remaining unpaid installments, without prejudice to the collection of any installments due and unpaid as of the termination date.

11.3 – The compensatory penalty referred to in Clause 11.2 must be paid within a maximum period of ten (10) business days from the date of the termination notice, under penalty of a 2% (two percent) fine, default interest of 1% (one percent) per month, and monetary adjustment calculated based on the IGPM/FGV index, from the due date until the date of effective payment.

SELLER

BUYER

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Rua Dr. Eduardo Amaro, 152
Paraíso - Cep 04104-080
São Paulo

Corporate Name: ISMART HOME COMERCIO ESERVICOSRESIDENCIAIS LTDA

CNPJ: 34.228.723/0001-64

Legal Representative: Rafael Apolinário

CPF: 384021748-25

Name:

CPF:

Deyse Ribeiro

WITNESS

CPF No.: 365144578-00

WITNESS

CPF No.:

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Marina Viana

Date: April 6, 2026

ismarthome

SUA CASA INTELIGENTE

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Paraíso - Cep 04104-080
São Paulo

Adelso Ferreira de Araújo
Coordenador de Suprimentos

INSTRUMENTO PARTICULAR DE COMPRA E VENDA

PEDIDO DE COMPRA

COMPRADORA
Nome: Hospital e maternidade Santa Joana S/A
CNPJ: 60.678.604/0001-13
E-mail: adelso.abreu@santajoana.com.br
Celular: (11) 5080-6088
Endereço: Rua Doutor Eduardo Amaro, 157
CEP: 04104-080
Cidade: São Paulo
Estado: SP
VENDEDORA
Razão Social: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA
CNPJ: 34.228.723/0001-64 INSC. EST: 513.139.994.110
Nome Fantasia: iSmart Home
contato: Rafael Ramos Apolinário
E-mail: contato@ismarthome.com.br
Celular: (11) 941755-5442
Endereço: Rua Fontana del Gigante, 212
CEP: 13145-189
Bairro: Jardim Planalto
Cidade: Paulínia
Estado: São Paulo

As Partes acima identificadas e qualificadas têm entre si, justo e acertado o presente Contrato de Compra e Venda de Equipamentos ("Contrato"), que se regerá pelas seguintes obrigações e condições constantes do presente Contrato.

DO OBJETO DO CONTRATO

CLÁUSULA 1 - O presente Contrato tem como objeto a venda pela VENDEDORA e a compra pela COMPRADORA dos Equipamentos abaixo descritos (conjunta e indistintamente doravante denominados simples¬mente de "Produtos"), bem como a prestação de serviço de instalação.

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Coordenador de Suprimentos

LISTA DE PRODUTOS

Quantidade	Produto	Valor
Iluminação		**R$ 44.051,00**
49	Módulo rele 2 canais	
Som		**R$ 20.069,00**
14	Caixa de som de embutir WSR120	
7	Amplificador Bluetooth BTA-1 G2	
7	Echo dot 5	
Central		**R$ 25.410,00**
7	Yubii Home	
7	Flex Box Cloner IR/RF433	
Acessórios		**R$ 2.450,00**
7	Fios, cabos e demais acessórios	
21 visitas técnicas		**R$ 1.554,00**
Serviço técnico especializado: Projeto, instalação e configuração		**R$ 29.263,08**
Valor do projeto		**R$ 122.797,08**

1.1 – Os produtos acima serão utilizados no projeto descrito abaixo:

- Automação de iluminação com dispositivos Zwave para 7 quartos
- Som ambiente com 2 caixas instaladas no teto conectadas a um amplificador Bluetooth
- Instalação de Echo dot (Alexa) no teto
- Integração do ar condicionado na automação (caso controladora seja WiFi)
- Automação de motores de cortina do tipo rádio frequência
- Integração da TV na automação (considerando TV Samsung, mesmo modelo já utilizado)

1.2 – Os Produtos novos, serão entregues pela VENDEDORA à COMPRADORA devidamente acondicionados em suas embalagens e acompanhados dos seus respectivos manuais de instalação e acessórios necessários ao seu perfeito funcionamento incluindo cabos, conectores, interfaces, drivers de controle e programas de configuração.

1.3 - A entrega dos produtos será feita de forma integral na sede da COMPRADORA na execução do projeto.

1.4 – O projeto não inclui a execução de obras civis, ficando a cargo exclusivo da COMPRADORA a responsabilidade por qualquer atividade que envolva quebra de paredes, passagem de conduítes ou quaisquer outros itens relacionados à infraestrutura necessária para a instalação dos Produtos. A VENDEDORA não se responsabiliza por essas atividades e não realizará quaisquer obras civis no local.

DA GARANTIA E DO SUPORTE

CNPJ: 74.542.374/0001-75
AMIRA INCORPORAÇÕES
E EMPREEND. IMOB. LTDA
Rua Dr. Eduardo Amaro, 152
Paraíso - Cep 04104-080
São Paulo

Adelso Ferreira de Araújo
Coordenador de Suprimentos

CLÁUSULA 2 - A VENDEDORA garantirá os Produtos contra defeitos pelo prazo de 90 (noventa) dias contados a partir da data da entrega do projeto, sendo certo que durante o período de garantia serão substituídas, sem ônus, as peças ou partes que apresentarem tais defeitos.

Art. 26. O direito de reclamar pelos vícios aparentes ou de fácil constatação caduca em:
I - Trinta dias, tratando-se de fornecimento de serviço e de produtos não duráveis;
II - Noventa dias, tratando-se de fornecimento de serviço e de produtos duráveis.
§ 1º Inicia-se a contagem do prazo decadencial a partir da entrega efetiva do produto ou do término da execução dos serviços

2.1- Após o período de 90 (noventa) dias, qualquer reclamação referente a defeitos deverá ser direcionada ao fabricante, conforme disposição legal e as condições e prazos estabelecidos pelo mesmo. A partir desse momento, será acionada a garantia do fabricante, e a VENDEDORA não se responsabilizará por quaisquer custos ou procedimentos necessários para acionar essa garantia.

2.2- O VENDEDOR fica obrigado a realizar a troca do equipamento, caso este apresente defeito de fabricação, dentro do prazo de 90 (noventa) dias, o qual deverá ser atestado por técnico autorizado.

2.3- Os danos causados no equipamento em decorrência de negligência, mau uso ou uso em desacordo com as normas contidas no manual do produto serão de responsabilidade do COMPRADOR, não tendo o VENDEDOR qualquer tipo de ônus.

2.4- A VENDEDORA realizará uma análise do equipamento em até 5 (cinco) dias úteis após o seu recebimento. Se for constatado um defeito de fabricação, a VENDEDORA substituirá o equipamento por um novo, com entrega à COMPRADORA em até 30 (trinta) dias úteis a partir da data de recebimento do equipamento defeituoso. No caso de um problema sistêmico que afete a solução onde os produtos serão instalados, a VENDEDORA informará a COMPRADORA sobre todas as ações corretivas e preventivas que serão tomadas.

DO PREÇO E DAS CONDIÇÕES DE PAGAMENTO

CLÁUSULA 3 - A COMPRADORA pagará à VENDEDORA a quantia global de R$ 122797,00 (cento e vinde e dois mil e setecentos e noventa e sete reais). O pagamento ocorrerá de acordo com a tabela abaixo.
10% do valor total será pago na assinatura deste contrato. O restante será dividido por quarto: 50% do valor referente a cada quarto deverá ser pago na conclusão da sua montagem, e os outros 50% na entrega final de cada quarto, individualmente.

PARCELA	VALOR	VENCIMENTO
1	R$ 12279,70	10% da entrada

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2	R$ 7894.00	Ao completar 50% de cada quarto
3	R$ 7894.00	Demais 50% de cada quarto

3.1 - Os valores supramencionados referem-se a compra e venda de produtos e a serviços de instalação dos mesmos.

3.2 – No caso de inadimplemento por parte da COMPRADORA com relação ao pagamento dos valores devidos, a VENDEDORA deverá notificar a COMPRADORA por escrito, concedendo um período de carência de 5 (cinco) dias para a regularização do pagamento. Após o término do período de carência, haverá o vencimento antecipado da integralidade das parcelas, sendo certo que sobre o saldo inadimplido será acrescida multa de 2% (dois por cento), juros de mora de 1% (um por cento ao mês) e correção monetária calculada pelo IGPM/FGV, desde a data do inadimplemento até a data do efetivo pagamento.

3.3 – No caso de qualquer ajuste na quantidade dos produtos indicados na Lista de Produtos da Cláusula 1, o valor total do contrato será proporcionalmente ajustado. Se for necessário adquirir produtos adicionais, os custos correspondentes serão cobrados separadamente. Se houver sobra de equipamentos, o valor proporcional correspondente será reembolsado à COMPRADORA.

3.4 – O valor deverá ser depositado em Conta Corrente:

PIX Nubank
CNPJ: 34.228.723/0001-64

ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA

Agencia: 0001
Banco:0260
Conta: 30537536-6
Nu Pagamentos S.A.

DA POSSIBILIDADE DE TESTE DOS EQUIPAMENTOS

CLÁUSULA 4 – A VENDEDORA concede à COMPRADORA o período de 7 dias, a contar da data da instalação, para o teste do equipamento instalado em sua sede ou local por ela indicado.

4.1 - No período mencionado no item 4, poderá a COMPRADORA manifestar seu direito de arrependimento, se comprometendo a devolver os equipamentos, da forma como lhes fora entregue, sem qualquer avaria e em perfeito estado de funcionalidade.

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4.2 - O direito de arrependimento mencionado no item 4.1 deverá ser exercido de forma escrita, mediante notificação a ser entregue diretamente à VENDEDORA, no endereço informado no preâmbulo deste instrumento.

4.3 - Caso os produtos sejam devolvidos, a COMPRADORA será responsável por sua desinstalação e retirada. Alternativamente, se a COMPRADORA solicitar que a VENDEDORA realize o serviço de desinstalação, a VENDEDORA agendará data e hora para o serviço em até dez dias a contar da solicitação de devolução. Neste caso, a COMPRADORA deverá autorizar a execução do serviço e arcar com os custos correspondentes.

4.4 - A devolução dos bens será precedida de vistoria a ser realizada pela VENDEDORA e se caracterizará por recibo próprio.

4.5 - No caso de devolução do produto, após a revisão e se não for constatada avaria causada pela COMPRADORA, as condições para pagamento da compra e venda dos equipamentos serão automaticamente canceladas, não sendo devido nenhum valor pela COMPRADORA. Caso seja identificada avaria, a COMPRADORA será responsável pelos danos.

4.6 - No caso de devolução do produto, a COMPRADORA será exclusivamente responsável por todos os atos necessários realizados durante a desinstalação, incluindo, mas não se limitando a, furos, alterações de layout em paredes e quaisquer outras modificações na infraestrutura do local, salvo se a VENDEDORA for contratada para realizar a desinstalação. A VENDEDORA não se responsabilizará por qualquer reparo, restauração ou custos associados a tais modificações.

4.7 - No caso de não devolução do produto, furto ou desaparecimento dos equipamentos, dentro do prazo estabelecido no item 4, os valores mencionados no item 3 do presente contrato serão integralmente devidos pela COMPRADORA;

4.8 - No caso de devolução, após a desinstalação e caso constatado defeito ou avaria no produto, por culpa da COMPRADORA, os valores mencionados no item 3 do presente contrato serão integralmente devidos pela COMPRADORA.

CONDIÇÕES GERAIS

CLÁUSULA 5 – A VENDEDORA não se responsabilizará pelos danos causados aos Produtos por negligência da COMPRADORA, e por problemas decorrentes do não uso conforme as normas técnicas constantes de manual e/ou guia de instalação que acompanha as Produtos.

5.1- A ocorrência de dano aos Produtos, em razão de caso fortuito ou força maior, será considerada excludente da responsabilidade, na forma prescrita no artigo 393 do Código Civil Brasileiro.

5.2 - O presente instrumento caracteriza-se como título executivo extrajudicial, nos termos do artigo 585, II do Código de Processo Civil Brasileiro.

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CLÁUSULA 6 - O presente Contrato entrará em vigor na data de sua assinatura pelas Partes, findando somente após o total cumprimento das obrigações aqui previstas.

CLÁUSULA 7 - O presente Contrato é celebrado em caráter irrevogável e irretratável, obrigando as Partes por si e sucessores a qualquer título.

CLÁUSULA 8 - A mera tolerância por qualquer das Partes no exigir o estrito cumprimento de qualquer cláusula deste Contrato não será considerada novação nem afetará os seus direitos que poderão ser exercidos a qualquer momento.

CLÁUSULA 9 – As Partes reconhecem expressamente que o presente Contrato tem força executiva para fins administrativos e judiciais.

DO FORO

CLÁUSULA 10 - Para dirimir quaisquer controvérsias oriundas deste Contrato, as Partes elegem o foro Central da comarca da Capital do Estado de São Paulo, com renúncia expressa a qualquer outro, por mais privilegiado que seja ou venha a ser.

Por estarem assim justas e contratadas, as Partes firmam o presente Contrato em 2 (duas) vias de igual teor, juntamente com as 2 (duas) testemunhas.

RESCISÃO CONTRATUAL

CLÁUSULA 11

11.1 – O presente Contrato poderá ser rescindido nas seguintes hipóteses:
a) Por mútuo acordo entre as Partes, formalizado por escrito;
b) Pelo não cumprimento de qualquer cláusula ou condição estabelecida neste Contrato, após notificação por escrito da Parte inocente à Parte inadimplente, concedendo um prazo de 15 (quinze) dias para a correção do inadimplemento;
c) Pela inadimplência da COMPRADORA referente ao pagamento dos valores estipulados na Cláusula 3, conforme procedimento estabelecido na Cláusula 3.2.

11.2 – Em caso de rescisão por inadimplemento da COMPRADORA, a mesma ficará obrigada a pagar à VENDEDORA uma multa compensatória equivalente a 10% (dez por cento) do valor total remanescente das parcelas não pagas, sem prejuízo da cobrança das parcelas vencidas e não pagas até a data da rescisão.

11.3 - A multa compensatória mencionada no item 11.2 deverá ser paga no prazo máximo de 10 (dez) dias úteis a contar da data da notificação de rescisão, sob pena de incidência de multa de 2% (dois por cento), juros de mora de 1% (um por cento ao mês) e correção monetária calculada pelo IGPM/FGV, desde a data do vencimento até a data do efetivo pagamento.

VENDEDORA

COMPRADORA

CNPJ: 74.542.374/0001-75
AMIRA INCORPORAÇÕES
E EMPREEND. IMOB. LTDA
Rua Dr. Eduardo Amaro, 152
Paraíso - Cep 04104-080
São Paulo

Adelso Ferreira de Araújo
Coordenador de Suprimentos

Razão Social: ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA

CNPJ: 34.228.723/0001-64

Nome do responsável legal: Rafael Apolinário

CPF: 384021748-25

Nome:

CPF:

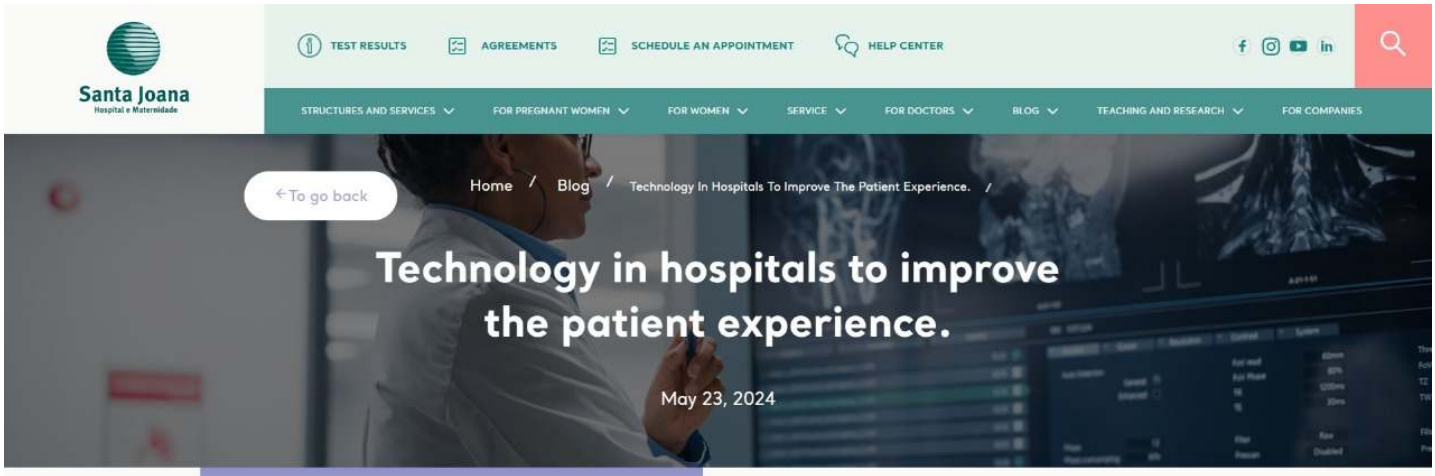
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Have you heard of the Nipah virus?

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Overcoming prematurity

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Technology in hospitals to improve the patient experience.

Technology is present in hospitals and maternity wards, offering new resources to families. Pais&Filhos magazine published a report on the latest advancements in the hospital environment, highlighting the highly complex surgeries performed on high-risk pregnancies at the Santa Joana Hospital and Maternity Ward.

"In the case of endometriosis , for example, it is possible to perform a videolaparoscopy on pregnant women at 18 weeks. The procedure allows for the reduction of the patient's pain, in addition to prolonging the pregnancy up to 34 weeks, ensuring the mother's health and increasing the chances of the baby being born healthy," explained the report, which also mentioned our Semi-Intensive Care Unit, specialized in high-risk pregnancies.

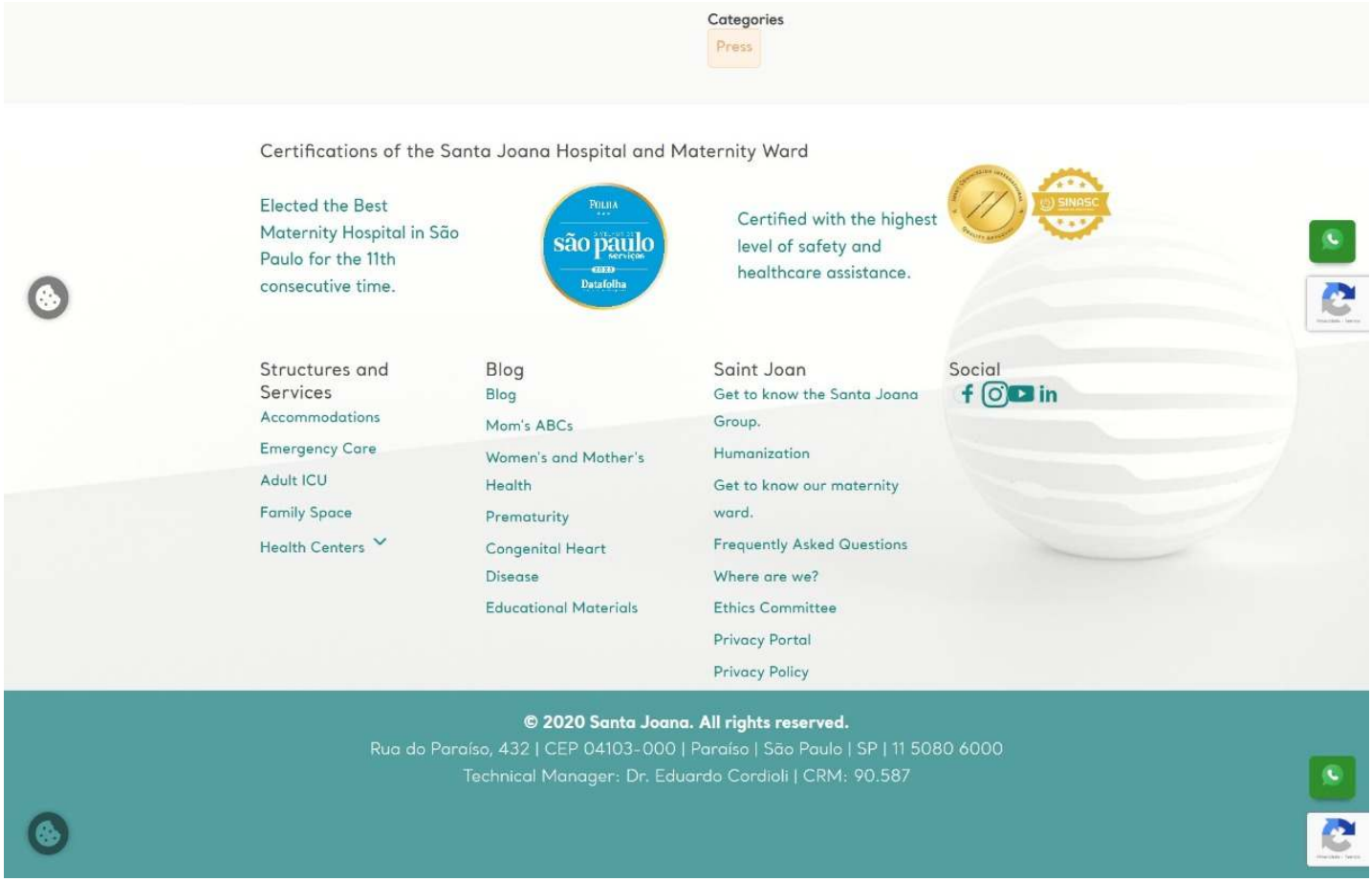
Speaking of surgeries, the article mentioned those performed while the baby is still in the womb , highly complex procedures to treat myelomeningocele , for example, which are performed at Santa Joana and Pro Matre, which is also part of the Santa Joana Group.

Regarding technology, there are also robotic surgeries performed at both Pro Matre and Santa Joana, which are minimally invasive, performed by a surgeon who controls a robot with three-dimensional vision.

When it comes to childbirth, Pro Matre stands out for its suite with a double bed, creating a cozy, home-like environment that encourages the companion's participation. In addition to the super king-size bed, there's a bathtub integrated into the room with chromotherapy and hydromassage, and technological features such as an LED ceiling that resembles a starry sky, adjustable lighting, Alexa, ambient sound, and controllable temperature. We also have the "Life Space," which allows the family to be close to the delivery room to see the newborn.

After the baby is born, if it becomes necessary to stay in the Neonatal ICU, at Santa Joana the mother is integrated with the Adult ICU to facilitate breastfeeding. At Pro Matre, the highlight was the rest room and restaurant exclusively for mothers who need to stay with their hospitalized children.

To read the full article, click here.


Categories
Press
Certifications of the Santa Joana Hospital and Maternity Ward
Elected the Best Maternity Hospital in São Paulo for the 11th consecutive time.
Certified with the highest level of safety and healthcare assistance.
Structures and Services
Accommodations
Emergency Care
Adult ICU
Family Space
Health Centers
Blog
Blog
Mom's ABCs
Women's and Mother's Health
Prematurity
Congenital Heart Disease
Educational Materials
Saint Joan
Get to know the Santa Joana Group.
Humanization
Get to know our maternity ward.
Frequently Asked Questions
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Ethics Committee
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Technical Manager: Dr. Eduardo Cordioli | CRM: 90.587

Top 10: What's Newest in Hospitals and Maternity Wards

paisefilhos.com.br/familia/top-10-o-que-existe-de-mais-moderno-nos-hospitais-e-maternidades

Yulia Serra May 15, 2024



When it comes to health, we seek the best . And when it involves the health of our children, that search intensifies. Beyond safety, certification, patient experience, humanized care, and specialized teams, technology has invaded hospitals and maternity wards, bringing new resources and possibilities for mothers, fathers, children, and the whole family. Check out the main services and differentiators we found out there.

1. INTERACTIVE APPLICATIONS

Controlling various aspects of the room is now possible through voice commands: lighting, TV, air conditioning, blinds; in addition to requesting support from a professional, housekeeping team, maintenance, hygiene, food and beverages. São Luiz Star Maternity Hospital features Smart Maternity technology, which enables all of this, also assisting in the daily organization of patient care. One touch on the screen and your comfort is guaranteed.



Check out a list of what's available in treatment for pregnant women and babies today – (Photo: Getty Images)

2. HIGH-COMPLEXITY SURGERIES FOR HIGH-RISK PREGNANCIES

In the case of **endometriosis** , for example, it is possible to perform a videolaparoscopy on pregnant women at 18 weeks. The procedure reduces the patient's pain and prolongs the pregnancy up to 34 weeks, ensuring the mother's health and increasing the chances of the baby being born healthy. This is one of the services offered by the Santa Joana Hospital and Maternity, which also has an Adult Semi-Intensive Care Unit, specializing in pregnant women at risk for maternal and neonatal morbidity and mortality.

3. Normal delivery suite with double bed

It's practically a hotel! The suite is designed to create an atmosphere that breaks away from the typical hospital setting, featuring a super king-size bed that allows for active participation from a companion, a bathtub integrated into the room with chromotherapy and hydromassage, a ceiling with a "starry sky" of LED lighting, adjustable lighting, a minibar, TV, Alexa, ambient sound with your favorite playlist, and controllable temperature. The room also has available support equipment. All of this is available at the Pro Matre Paulista Hospital and Maternity.

4. Telemedicine

Online care allows us to serve patients from all over the country, getting to know the pregnant woman, answering questions, and presenting the treatment plan in an expedited way. This tool also avoids unnecessary travel and optimizes family time. From this virtual contact, it is determined when an in-person visit for evaluation is actually necessary. **Telemedicine** is one of the services offered by Sabará Children's Hospital.

5. FAMILY INSIDE THE BIRTH PROCESS

When the baby arrives, the anxiety is intense, and everyone wants to experience this moment up close, right? At São Luiz Star Maternity Hospital, in cases of surgical deliveries, family members can accompany the **birth** in a special room with polymerized smart glass, allowing visualization of the room when authorized by the patient. Real-time filming is also possible so everyone can share in the emotion. The Pro Matre Paulista Hospital and Maternity Center has the "Espaço Vida" (Life Space), which also allows this accompaniment during normal deliveries.



Technology has brought innovations to the healthcare field – (Photo: Getty Images)

6. Fetal Medicine

Now, with the evolution of medicine, it is possible to diagnose and **treat fetal abnormalities clinically and surgically** during **prenatal** care , that is, before the baby's birth. Early and efficient intrauterine procedures to correct, for example, myelomeningocele, aim to improve the baby's quality of life, ensuring the safety of both the baby and the pregnant woman. São Luiz Star Maternity Hospital, Pro Matre Maternity Hospital, and Santa Joana Hospital and Maternity Center offer this service.

7. Program for Monitoring and Preventing Neurological Sequelae in Newborns

Newborn care is of utmost importance, which is why having a dedicated Neonatal Intensive Care Unit (NICU) makes all the difference in the care and development of these patients. A Neonatal Neurological Intensive Care Unit guarantees this, especially for critically ill infants, reducing the risks of complications and sequelae. This extends to an advanced telemedicine model at Hospital Samaritano Higienópolis.

8. Robotic Surgery

This is a type of minimally invasive surgery, part of the group of laparoscopic or thoracoscopic surgeries, performed with small incisions and the aid of cameras. However, despite the name being confusing, this surgery is not performed by a robot, but by a surgeon who controls this machine/robot, which allows for a three-dimensional view. It is applicable to adults and children, but because it is relatively new and children tend to be more "protected," it ends up being more commonly used on adults. This service is offered at the Albert Einstein Israelite Hospital and Pro Matre, for example.

9. Monitored Neonatal ICU

The NICUs utilize four protocols with space not only for the care and monitoring of **premature babies** , but also for welcoming the newborn's family. São Luiz Star Maternity Hospital has a Monitoring Center that monitors babies 24 hours a day, while Santa Joana has integrated Neonatal and Adult ICUs to facilitate breastfeeding, and Pro Matre has a rest room and restaurant exclusively for mothers who need to stay with their hospitalized children.

10. Pediatric ICU with high-performance technological resources

At Hospital Santa Catarina, this space includes uninterrupted monitoring via central monitoring, minimally invasive monitoring, electroencephalogram (an examination to analyze brain electrical activity), bispectral index (for anesthesia control), echocardiogram, mechanical pulmonary ventilation, central venous catheter insertion, ultrasound care... At Sabará, the pediatric ICUs have individual rooms for families and a multidisciplinary team: physiotherapists, nutritionists, psychologists, among others.

What to consider when choosing your maternity hospital

- How does she receive the pregnant woman?
- Options for the family to be present during the birth.
- Prenatal care for the pregnant woman and the baby after delivery.
- How does the institution help the family adapt to the new routine?
- What types of professionals will be involved in the mother's care?

SOURCES: Fabio Peralta, coordinator of the Fetal Medicine and Fetal Surgery team at Maternidade Star, father of Camila and Thiago. Aline FC de Melo, obstetrician and medical supervisor at Maternidade São Luiz Star, mother of Rodrigo and Renan. Maria Augusta Gibelli, Medical Director of Maternidade São Luiz and mother of Maria Carolina and Maria Clara. Dr. Mônica Maria Siaulys, Medical Director of Hospital e Maternidade Santa Joana, mother of Julia

and Otávio. Juliana Amaro, Head of Communication, Marketing and Patient Experience at Hospital e Maternidade Pro Matre, mother of Joana and Rafael. Dr. Gregório Lorenzo Acácio, Coordinator of the fetal therapy program at Sabará Hospital Infantil, father of Gustavo and Felipe. Dr. Teresa Uras, pediatrician and neonatologist, and Dr. Edna Bussotti, nurse, both from Hospital Samaritano Higienópolis. Maria Lúcia Apezzato, pediatric surgeon at Einstein Hospital and pioneer in the certification of pediatric robotic surgery in Brazil. Dr. Patrícia Rute Moutinho Bastos, pediatrician and pediatric intensivist at Hospital Santa Catarina – Paulista, mother of Fernanda.

Pro Matre – New Premium Wing at Pro Matre Paulista: after the womb, the most enchanting place for your baby

promatre.com.br/nova-ala-premium-da-pro-matre-paulista-depois-do-ventre-o-lugar-mais-encantador-para-o-bebe



Pro Matre, São Paulo's most traditional maternity hospital, now unveils a brand-new wing.

Designed by architect Dado Castello Branco, our new suites feature sophisticated structure and design, reflecting over 88 years of excellence and safety.

The new space, comprising 16 suites, is filled with thoughtful details tailored to meet patients' needs and expectations:

- Carefully designed lighting to provide the comfort of a home
- A larger bedside table with a lamp that creates an intimate, cozy atmosphere
- A more spacious sofa bed for the companion, with large, comfortable cushions
- Finely selected wooden furniture, including a dining table and chairs, as well as wardrobes with drawers and integrated lighting
- A comfortable armchair for breastfeeding
- Alexa-enabled devices to conveniently adjust lighting levels, turn the television on or off, and open or close the curtains

Explore the accommodations

We are the only maternity hospital in Brazil to offer such a wide range of comfort-focused layouts, designed to accommodate everything from small families seeking an intimate setting to larger families who value welcoming visitors. Here, every family finds comfort and safety.









I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Marina Viana _____ **Date: April 6, 2026**

Pro Matre - Nova Ala Premium da Pro Matre Paulista: depois do ventre, o lugar mais encantador para o bebê

promatre.com.br/nova-ala-premium-da-pro-matre-paulista-depois-do-ventre-o-lugar-mais-encantador-para-o-bebe



A Pro Matre, a mais tradicional maternidade paulistana, ganha uma nova ala

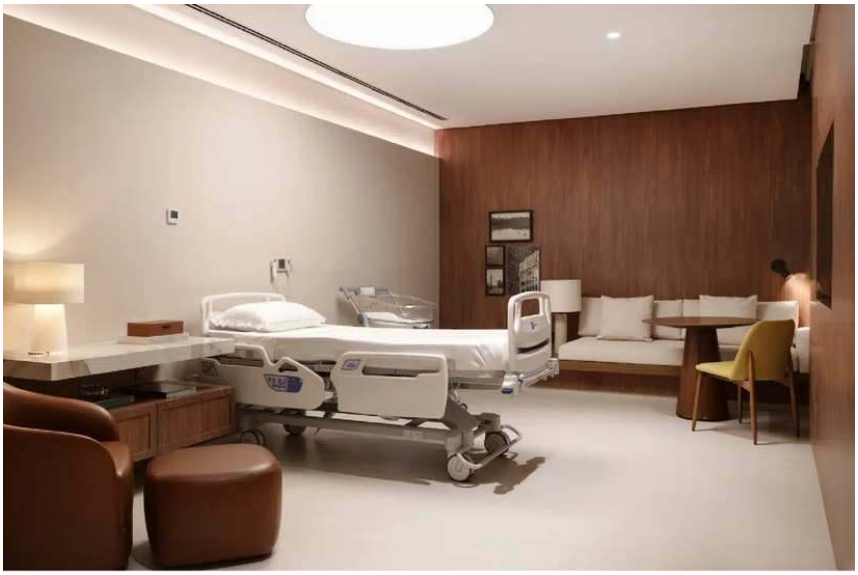
Assinado pelo arquiteto Dado Castello Branco, nossos novos apartamentos contam com estrutura e design sofisticados que refletem nossos mais de 88 anos de qualidade e segurança.

O novo espaço, que conta com 16 apartamentos, é repleto de detalhes sensíveis aos desejos e necessidades das pacientes:

- Iluminação cuidadosamente estudada para trazer o conforto de uma casa
- Mesa de cabeceira maior ao lado da cama, com luminária que proporciona clima intimista e aconchegante
- Sofá-cama mais espaçoso para o acompanhante com confortáveis almofadas grandes
- Mobiliário em madeira polidamente escolhido, com mesa e cadeiras para as refeições, armários com gavetas e iluminação
- Poltrona confortável para amamentação
- Aparelhos Alexa automatizados para facilitar a regulação da intensidade de luz, ligar ou desligar a televisão e subir ou descer as cortinas

Conheça as acomodações

Somos a única maternidade do Brasil a oferecer a maior quantidade de propostas de estruturas de conforto, que atendem, desde a pequena família que procura por um ambiente intimista, até famílias maiores, que prezam por receber visitas. Todas encontram conforto e segurança por aqui.









you are also required to use them to prevent accidents and avoid occupational diseases.

Show your new coworker the dangers that surround them at work.

Each accident is a lesson that should be valued to prevent greater tragedies.

Every accident has a cause that needs to be investigated to prevent its recurrence.

If you are injured, seek appropriate medical assistance promptly. Do not let "know-it-alls" and "curious onlookers" contribute to worsening your injury.

If you're not an electrician, don't attempt to do electrical work.

Seek immediate medical help if you are a victim of an accident; tomorrow may be too late.

Machines don't respect anyone, but you must respect them.

Follow the recommendations of the CIPA (Internal Commission for Accident Prevention) members, your supervisors, and managers.

Always know the safety rules of the section where you work.

Talking and arguing at work predisposes one to accidents due to inattention.

Always read and reflect on the teachings contained in posters and notices about accident prevention.

Rings, bracelets, ties, and long sleeves are not part of your work uniform.

Always keep the safety guards of machines in place.

Stop the machine when you need to repair or lubricate it.

Get used to working safely to prevent accidents. Use equipment suitable for your job.

Know how to handle the fire extinguishers and other fire-fighting devices at your workplace. You may need to use them someday.

MINISTRY OF LABOR AND EMPLOYMENT

EMPLOYMENT RECORD BOOK AND SOCIAL SECURITY

Number 54526 Series 00346-SP

HOLDER'S SIGNATURE

CIVIL QUALIFICATION

Name RAFAEL RAMOS APOLINÁRIO

Place of Birth SANTOS State SP Date 04/06/89

Filiation RENATO LOPES APOLINÁRIO AND

MYRTES RAMOS APOLINÁRIO

Document No. ID 45981171 - X

FOREIGNERS

Arrival in Brazil .../...../...../.....Identity Document No.....

Issued on ...../...../.....State .....

Notes .....

Issuing Date 08/19/2008 DRT (Regional Labor Office) .....

SUB-REGIONAL LABOR OFFICE SANTOS SUB-REGIONAL LABOR OFFICE SANTOS

.....

Employee Signature

166

IDENTITY CHANGES

(Regarding name, marital status, and date of birth)

Name .....

.....

Document .....

.....

Name .....

Document .....

.....

Marital Status .....

Document .....

.....

Document .....

Birth .....

.....

Document .....

.....

12

Employer: ETEK INTERNATIONAL DO BRASIL LTDA

CNPJ: 04.203.885/0001-87

Street: Luigi Galvani Street, No. 42

City: São Paulo State: SP

Specification of the Establishment: COMMERCIAL REPRESENTATIVES

Occupation: COMPUTER SUPPORT ANALYST CBO No.: 212420

Date of Hire: October 13, 2011

Registration No.: 113 Page/Record: 113

Specified Remunaration: 2,000.00 (TWO THOUSAND REAIS) PER MONTH

-----//signature//-----

ETEK INTERNATIONAL DO BRASIL LTDA

ETEK International do Brasil

1st ..... 2nd .....

Date of Termination July 26, 2013

-----//signature//-----

Signature of the employer or by proxy with witness

ETEK Nowared Brasil

1st ..... 2nd .....

Termination Note CD No. .....

167

13

EMPLOYMENT CONTRACT

Employer ..... EZS INFORMÁTICA LTDA. .....

.....

CNPJ/MF 06.234 798/0001-12 .....

Street Gomes de Carvalho ..... No. 1069 G41 .....

City ..... São Paulo ..... State ..... SP .....

Specification of the Establishment .....

Occupation Information Security Analyst .....

..... CBO No. .....

Date of Hire August 1, 2013 .....

Registration No. ..... Pages/Record .....

Specified Remuneration R$ 7,000.00 (seven thousand reais) .....

.....

.....

.....

.....

-----//signature//------

EZS INFORMÁTICA LTDA.

Signature of the employer or by proxy with witness

1st ..... 2nd .....

Date of Termination November 27, 2017 .....

-----//signature//------

Signature of the employer or by proxy with witness

EZS INFORMÁTICA LTDA.

1st ..... 2nd .....

Termination Note CD No. .....

SALARY CHANGES

Increased on 01/01/2012 to R$ 2,038.00

In the position of same position

CBO ..... Due to Collective bargaining agreement

-----//signature//-----

Employer's signature

Increased on 02/01/2012 to R$ 2,500.00

In the position of Junior Information Security Analyst

CBO ..... Due to Promotion

-----//signature//-----

Employer's signature

Increased on 10/01/2012 to R$ 2,937.00

In the position of Same position

CBO ..... Due to Merit and compensatory adjustment

-----//signature//-----

Employer's signature

Increased on 02/01/2013 to R$ 3,143.00

In the position of Same position

CBO ..... Due to Collective bargaining bargaining adjustment 01/2013

-----//signature//-----

Employer's signature

ETEK Novared Brasil

SALARY CHANGES

Increased on 03/01/2013 to R$ 3,402.85

In the position of Information Security Analyst

CBO ..... Due to Promotion

-----//signature//-----

Employer's signature

Increased on 04/01/2013 to R$ 3,803.00

In the position of Same position

CBO ..... Due to [illegible]

-----//signature//-----

Employer's signature

Increased on 01/01/2014 to R$ 7,724.10

In the position of

CBO ..... Due to Salary adjustment Union agreement

EZS Informática Ltda

-----//signature//-----

Employer's signature

Increased on 01/01/2015 to R$ 8,380.00

In the position of Same position

CBO ..... Due to Salary adjustment Union agreement

EZS Informática Ltda

-----//signature//-----

Employer's signature

ETEK Novared Brasil

SALARY CHANGES

25

Increased on 10/01/2016 to R$ 8,500.00

In the position of Same position

CBO ..... Due to Salary adjustment

Union agreement EZS Informática Ltda

-----//signature//-----

Employer's signature

Increased on 11/01/2016 to R$ 9,406.95

In the position of Same position

CBO ..... Due to Salary adjustment

Union agreement EZS Informática Ltda

-----//signature//-----

Employer's signature

Increased on 04/01/2017 to R$ 9,998.65

In the position of .....

CBO ..... Due to Salary adjustment

Union agreement EZS Informática Ltda

-----//signature//-----

Employer's signature

Increased on ..... to R$ .....

In the position of .....

CBO ..... Due to .....

.....

Employer's signature

SALARY CHANGES

27

Increased on ..... to R$ .....

In the position of .....

CBO ..... Due to .....

.....

Employer's signature

Increased on ..... to R$ .....

In the position of .....

CBO ..... Due to .....

.....

Employer's signature

Increased on ..... to R$ .....

In the position of .....

CBO ..... Due to .....

.....

Employer's signature

Increased on ..... to R$ .....

In the position of .....

CBO ..... Due to .....

.....

Employer's signature

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Marina Viana **Date: April 1, 2026**

está obrigado a usá-los, para prevenir acidentes e evitar as doenças profissionais.

Mostre ao seu novo companheiro os perigos que o cercam no trabalho.

Cada acidente é uma lição que deve ser apreciada, para evitar maiores desgraças.

Todo o acidente tem uma causa que é preciso ser pesquisada, para evitar a sua repetição.

Se você for acidentado, procure logo o socorro médico adequado. Não deixe que "entendidos" e "curiosos" concorram para o agravamento de sua lesão.

Se você não é eletricista, não se meta a fazer serviços de eletricidade.

Procure o socorro médico imediato, se você for vítima de um acidente, amanhã será tarde demais.

As máquinas não respeitam ninguém; mas você deve respeitá-las.

Atenda às recomendações dos Membros da CIPA e de seus mestres e chefes.

Conheça sempre as regras de segurança da seção onde vo-cê trabalha.

Conversa e discussão no trabalho predispõem a acidentes pela desatenção.

Leia e reflita sempre os ensinamentos contidos nos cartazes e avisos sobre prevenção de acidentes.

Os anéis, pulseiras, gravatas e mangas compridas não fazem parte do seu uniforme de trabalho.

Mantenha sempre as guardas protetoras das máquinas nos devidos lugares.

Pare a máquina quando tiver que consertá-la ou lubrificá-la.

Habitue-se a trabalhar protegido contra os acidentes. Use equipamentos de proteção adequados a seu serviço.

Conheça o manejo dos extintores e demais dispositivos de combate ao fogo existentes em seu local de trabalho. Você pode ter necessidade de usá-los algum dia.

MINISTÉRIO DO TRABALHO E EMPREGO

CARTEIRA DE TRABALHO E PREVIDÊNCIA SOCIAL

Número 54526 Série 00346-SP

ASSINATURA DO PORTADOR

QUALIFICAÇÃO CIVIL

Nome Rafael Ramos Aplinário

Loc. Nasc. Santos Est. SP Data 06/04/89

Filiação Renato Lopes Aplinário e
Nayres Ramos Aplinário

Doc. Nº RG: 45981141-x

ESTRANGEIROS

Chegada ao Brasil em ..../...../..... Doc. Ident. Nº .....

Exp. em ...../...../..... Estado .....

Obs.: .....

Data Emissão ...../...../..... DRT .....

.....
Assinatura do Funcionário

9

ALTERAÇÕES DE IDENTIDADE
(Com relação nome, est. civil e data nasc.)

Nome .....
..... Doc. .....
..... Nome .....
..... Doc. .....
..... Nome .....
..... Doc. .....
..... Est. Civil .....
..... Doc. .....
..... Est. Civil .....
..... Doc. .....
..... Nascimento .....
..... Doc. .....
.....

Empregador: ETEK INTERNATIONAL DO BRASIL LTDA

CNPJ: 04.203.885/0001-87

End: LUIGI GALVANI Nº: 42

Município: SAO PAULO Est.: SP

Esp. do Estab.: REPRES COMERCIAIS

Cargo: ANALISTA SUP COMPUTACIONAL CBO Nº: 212420

Data de Admissão: 13 de Outubro de 2011

Registro Nº: 113 Fls./Ficha: 113

Remuneração especif.: 2.000,00 (DOIS MIL REAIS) POR MÊS

ETEK International do Brasil

ETEK INTERNATIONAL DO BRASIL LTDA

1ª ..... 2º .....

Data saída 26 de julho de 2013

ETEK International do Brasil

Ass. do empregador ou a rogo c/test.

1ª ..... 2º .....

Com. Dispensa CD Nº .....

CONTRATO DE TRABALHO

Empregador EZS INFORMÁTICA LTDA.

CNPJ/MF 06.234.798/0001-12

Rua Gomes de Carvalho Nº 1069 g41

Município São Paulo Est. SP

Esp. do Estabelecimento .....

Cargo Analista de Segurança da Informação Pleno CBO nº .....

Data admissão 01 de Agosto de 2013

Registro nº ..... Fls./Ficha .....

Remuneração especificada R$ 6.000,00 (seis mil reais)

Ass. do empregador EZS INFORMÁTICA LTDA.

1ª ..... 2º .....

Data saída 27 de Setembro de 2017

EZS Informática Ltda

Ass. do empregador ou a rogo c/test.

1ª ..... 2º .....

Com. Dispensa CD Nº .....

ALTERAÇÕES DE SALÁRIO

Aumentado em 01/01/2012 Para R$ 2038,00
Na função de a mesma
CBO ..... por motivo de dissídio
.....
ETEK Mogi das Cruzes Brasil
Assinatura do empregador

Aumentado em 01/02/2012 Para R$ 2500,00
Na função de Analista Seg. de Int. Jr
CBO ..... por motivo de promoção
.....
ETEK Mogi das Cruzes Brasil
Assinatura do empregador

Aumentado em 01/10/2012 Para R$ 2937,00
Na função de a mesma
CBO ..... por motivo de mérito
aumento 5 empregados
ETEK Mogi das Cruzes Brasil
Assinatura do empregador

Aumentado em 01/02/2013 Para R$ 3143,00
Na função de a mesma
CBO ..... por motivo de dissídio
retroativo 01/2013
ETEK Mogi das Cruzes Brasil
Assinatura do empregador

ALTERAÇÕES DE SALÁRIO

Aumentado em 01/03/2013 Para R$ 3403,85
Na função de Analista Seg. Int. PL
CBO ..... por motivo de promoção
.....
ETEK Mogi das Cruzes Brasil
Assinatura do empregador

Aumentado em 01/04/2013 Para R$ 3803,00
Na função de a mesma
CBO ..... por motivo de dissídio
.....
ETEK Mogi das Cruzes Brasil
Assinatura do empregador

Aumentado em 01/01/14 Para R$ 4124,10
Na função de a mesma
CBO ..... por motivo de reajuste
.....
EZS Informática Ltda
Assinatura do empregador

Aumentado em 01/01/15 Para R$ 4380,00
Na função de a mesma
CBO ..... por motivo de reajuste
.....
EZS Informática Ltda
Assinatura do empregador

ALTERAÇÕES DE SALÁRIO

Aumentado em 01 / 10 / 16 Para R$ 850,00
Na função de a mesma
CBO ..... por motivo de reajuste

EZS Informática Ltda
Assinatura do empregador

Aumentado em 01 / 11 / 16 Para R$ 949,95
Na função de a mesma
CBO ..... por motivo de reajuste

EZS Informática Ltda
Assinatura do empregador

Aumentado em 01 / 04 / 17 Para R$ 998,65
Na função de
CBO ..... por motivo de reajuste

EZS Informática Ltda
Assinatura do empregador

Aumentado em ..... / ..... / ..... Para R$ .....
Na função de .....
CBO ..... por motivo de .....
.....
.....
Assinatura do empregador

ALTERAÇÕES DE SALÁRIO

Aumentado em ..... / ..... / ..... Para R$ .....
Na função de .....
CBO ..... por motivo de .....
.....
.....
Assinatura do empregador

Aumentado em ..... / ..... / ..... Para R$ .....
Na função de .....
CBO ..... por motivo de .....
.....
.....
Assinatura do empregador

Aumentado em ..... / ..... / ..... Para R$ .....
Na função de .....
CBO ..... por motivo de .....
.....
.....
Assinatura do empregador

Aumentado em ..... / ..... / ..... Para R$ .....
Na função de .....
CBO ..... por motivo de .....
.....
.....
Assinatura do empregador

FEDERATIVE REPUBLIC OF BRAZIL

NATIONAL REGISTER OF LEGAL ENTITIES

REGISTRATION NUMBER	CERTIFICATE OF ENROLLMENT AND REGISTRATION STATUS	OPENING DATE
34.228.723/0001-64 **HEAD OFFICE**		**07/16/2019**

COMPANY NAME
ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA

TRADE NAME	SIZE
*******	**Microenterprise (ME)**

CODE AND DESCRIPTION OF MAIN ECONOMIC ACTIVITY
43.21-5-00 - Electrical installation and maintenance

CODE AND DESCRIPTION OF SECONDARY ECONOMIC ACTIVITIES
47.57-1-00 - Specialized retail trade of parts and accessories for electronic appliances for domestic use, except for computers and communication equipment
47.59-8-99 - Retail trade of other personal and household goods not specified above
71.19-7-99 - Technical activities related to engineering and architecture not specified above

CODE AND DESCRIPTION OF LEGAL NATURE
206-2 - Limited Liability Company

ADDRESS	NUMBER	UNIT
AV FAUSTO PIETROBOM	**600**	**LOT 2 BLOCK Q**

ZIP CODE	NEIGHBORHOOD/DISTRICT	CITY	STATE
13.145-189	**JARDIM PLANALTO**	**PAULINIA**	**SP**

EMAIL ADDRESS	PHONE NUMBER
CONTATO@ISMARTHOME.COM.BR	**(11) 4175-5442**

RESPONSIBLE FEDERAL ENTITY (RFE)
******

REGISTRATION STATUS	REGISTRATION STATUS DATE
ACTIVE	**07/16/2019**

REASON FOR REGISTRATION STATUS

SPECIAL STATUS	SPECIAL STATUS DATE
*******	*******

Approved by Normative Instruction RFB No. 1.863, dated December 27, 2018.

It was issued on **06/24/2021** at **9:46:00 AM** (Brasília date and time).

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Marina Viana **Date: March 27, 2026**

REPÚBLICA FEDERATIVA DO BRASIL

CADASTRO NACIONAL DA PESSOA JURÍDICA

NÚMERO DE INSCRIÇÃO	COMPROVANTE DE INSCRIÇÃO E DE SITUAÇÃO CADASTRAL	DATA DE ABERTURA
34.228.723/0001-64 **MATRIZ**		**16/07/2019**

NOME EMPRESARIAL
ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA

TÍTULO DO ESTABELECIMENTO (NOME DE FANTASIA)	PORTE
********	**ME**

CÓDIGO E DESCRIÇÃO DA ATIVIDADE ECONÔMICA PRINCIPAL
43.21-5-00 - Instalação e manutenção elétrica

CÓDIGO E DESCRIÇÃO DAS ATIVIDADES ECONÔMICAS SECUNDÁRIAS
47.57-1-00 - Comércio varejista especializado de peças e acessórios para aparelhos eletroeletrônicos para uso doméstico, exceto informática e comunicação
47.59-8-99 - Comércio varejista de outros artigos de uso pessoal e doméstico não especificados anteriormente
71.19-7-99 - Atividades técnicas relacionadas à engenharia e arquitetura não especificadas anteriormente

CÓDIGO E DESCRIÇÃO DA NATUREZA JURÍDICA
206-2 - Sociedade Empresária Limitada

LOGRADOURO	NÚMERO	COMPLEMENTO
AV FAUSTO PIETROBOM	**600**	**LOTE 2 QUADRAQ**

CEP	BAIRRO/DISTRITO	MUNICÍPIO	UF
13.145-189	**JARDIM PLANALTO**	**PAULINIA**	**SP**

ENDEREÇO ELETRÔNICO	TELEFONE
CONTATO@ISMARTHOME.COM.BR	**(11) 4175-5442**

ENTE FEDERATIVO RESPONSÁVEL (EFR)
*****

SITUAÇÃO CADASTRAL	DATA DA SITUAÇÃO CADASTRAL
ATIVA	**16/07/2019**

MOTIVO DE SITUAÇÃO CADASTRAL

SITUAÇÃO ESPECIAL	DATA DA SITUAÇÃO ESPECIAL
********	********

Aprovado pela Instrução Normativa RFB nº 1.863, de 27 de dezembro de 2018.

Emitido no dia **24/06/2021** às **09:46:00** (data e hora de Brasília). Página: **1/1**

JUCESP
14
16/07/19

JUCESP PROTOCOL
0.720.730/19-3

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PRIVATE INSTRUMENT OF INCORPORATION OF A LIMITED LIABILITY COMPANY

ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA

RAFAEL RAMOS APOLINARIO, Brazilian, born in the city of Santos/SP, on April 6, 1989, married under the partial community property regime, of legal age, entrepreneur, holder of Identity Card (ID) No. 45.981.171-X SSP/SP, issued on 05/18/2000, enrolled with the Individual Taxpayer Registry (CPF/MF) under No. 384.021.748-25, residing and domiciled at Rua Fontana del Gigante, No. 212, Jardim Planalto, ZIP Code: 13145-198, in the city of Campinas, State of São Paulo;

BRUNO DE ALMEIDA MIRANDA, Brazilian, born in the city of Campinas/SP, on November 10, 1998, single, of legal age, entrepreneur, holder of Identity Card (ID) No. 54.225.708-7 SSP/SP, issued on 06/21/2018, enrolled with the Individual Taxpayer Registry (CPF/MF) under No. 464.644.028-89, residing and domiciled at Rua Dr. Armando Antonio D'Ottaviano, No. 221, Apt. 710, Jardim Vista Alegre, ZIP Code: 13140-153, in the city of Paulínia, State of São Paulo;

CLAUSE I: The company shall operate under the corporate name **"ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA"**, with its address at Rua Fontana del Gigante, No. 212, Jardim Planalto, ZIP Code: 13.145-198, in the city of Paulínia, State of São Paulo, and may, by resolution of the quotaholders, open, establish, transfer, or close branches, offices, representations, and other establishments at any location within the national territory or abroad, in compliance with the legal provisions of this Agreement.

CLAUSE II: The corporate purpose of the company shall be:
- Electrical installation and maintenance;
- Retail trade of other household goods not previously specified;
- Technical activities related to engineering and architecture;

Sole Paragraph: The company expressly declares that it carries out organized business economic activity and is therefore classified as a business company, pursuant to Article 966 (head and sole paragraph) and Article 982 of Law No. 10,406/2002.

CLAUSE III: The share capital is R$ 10,000.00 (ten thousand Reais), divided into 10,000 (ten thousand) quotas, with a nominal value of R$ 1.00 (one Real) each, fully subscribed and paid in Brazilian currency, distributed among the partners as follows:

Partner	Quotas	(%)	Amount (R$)
RAFAEL RAMOS APOLINARIO	5,000	50%	R$ 5,000.00
BRUNO DE ALMEIDA MIRANDA	5,000	50%	R$ 5,000.00
TOTAL	10,000	100%	R$ 10,000.00

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16/07/19

Paragraph 1: The liability of the partners is limited to the value of their quotas, considering the full payment of the share capital, pursuant to Article 1,052 of Law No. 10,406/2002; however, all partners are jointly liable for the full payment of the share capital.

Paragraph 2: The limited liability company shall be governed, on a supplementary basis, by the regulatory provisions applicable to Corporations, as outlined in Law No. 6,404/76, as permitted by the sole paragraph of Article 1,053 of Law No. 10,406/2002.

Paragraph 3: It is expressly stated that the partners shall not be liable for the debts of the company.

CLAUSE IV: The quotas are indivisible and may not be assigned or transferred to third parties without the consent of the other partners, who are granted a right of first refusal, under equal conditions and price, for their acquisition if offered for sale, in the event of a completed transfer, an amendment to the Agreement shall be formalized.

CLAUSE V: The company shall commence its activities upon registration of this instrument with the COMMERCIAL REGISTRY OF THE STATE OF SÃO PAULO, and its term of duration shall be indefinite.

CLAUSE VI: The administration of the company shall be vested in the partner **RAFAEL RAMOS APOLINARIO**, with full managerial powers and authority, authorized to sign individually and to use the corporate name, being, however, prohibited from engaging in activities unrelated to the corporate purpose or from assuming obligations on behalf of any of the quotaholders or third parties, as well as from disposing of the company's real estate assets without the authorization of the other partner.

Sole Paragraph: Pursuant to Article 1,061 of Law No. 10,406/2002, this Agreement may be amended to appoint administrators who are not members of the company, provided such appointment is approved by the partners.

CLAUSE VII: The administrator is authorized to appoint attorneys-in-fact for a specified term not exceeding one (1) year, and the power of attorney instrument must specify the acts to be performed by such attorneys-in-fact.

CLAUSE VIII: Both partners shall be entitled to withdraw wage compensation, in accordance with the applicable regulatory provisions agreed upon between the parties.

CLAUSE IX: The parties shall have the right to amend the Articles of Association, in compliance with the provisions of Article 1,076 of Law No. 10,406/2002 (Brazilian Civil Code).

CLAUSE X: When the majority of the partners, representing more than half of the share capital, determines that one or more partners are jeopardizing the continuity of the company due to acts of undeniable seriousness, such partner(s) may be excluded from the company through an amendment to the Articles of Association, provided that exclusion for just cause is outlined herein (Article 1,085).

Paragraph 1: The exclusion may only be resolved at a meeting or assembly specifically convened for this purpose, with the accused being notified in due time to allow attendance and the exercise of the right of defense.

Bruno Almeida



CLAUSE XI: Any partner wishing to withdraw from the company must notify the other partner in writing at least sixty (60) days in advance, subject to the consent of the other party, if the remaining partner becomes the sole partner, shall have a maximum period of one hundred and eighty (180) days to replace the withdrawing partner, under penalty of dissolution of these Articles of Association.

Paragraph 1: The withdrawing partner's equity interest shall be paid by the company in sixty (60) equal and consecutive monthly installments, with the first installment due ninety (90) days after the formalization of the withdrawal.

CLAUSE XII: The withdrawing partner, after settling all obligations with the legal entity arising from the period in which they were a member of the company, shall be fully released from any liabilities arising after the registration of their withdrawal. Otherwise, such partner shall remain jointly liable with the assignee for a period of two (2) years (Article 1,032).

CLAUSE XIII: In the event of the death or incapacity of any partner, the company shall continue its activities with the heirs, successors, and the legal guardian of the incapacitated partner. If this is not possible or if there is no interest on their part, the value of the partner's equity interest shall be determined and settled based on the company's financial position as of the date of dissolution, as verified by a specially prepared balance sheet, and shall be paid as follows: twenty-five percent (25%) in cash within thirty (30) days after the event, and the remainder in three (3) successive monthly installments, with interest of twelve percent (12%) per year and monetary adjustment in accordance with the legislation in force at the time.

Paragraph 1: The same procedure shall be adopted in other cases in which the company is dissolved in relation to a partner.

Paragraph 2: The share capital shall be reduced accordingly, unless the remaining partners cover the value of the quota.

CLAUSE XIV: At the end of each fiscal year, on December 31st, the administrator shall provide a justified accounting of their management by the end of the fourth month following the taxable event, proceeding with the preparation of the inventory, the balance sheet, and the statement of economic results. Prior to this, monthly balance sheets may be prepared, with the effective distribution of results to the partners each month.

Paragraph 1: Any profits shall be distributed among the partners in proportion to their respective contributions to the results, as resolved by the partners.

CLAUSE XV: The company may, at any time, open or close a branch or other establishment by means of an amendment to the Agreement signed by all partners.

CLAUSE XVI: The courts of the District of Campinas, State of São Paulo, are hereby elected as the exclusive forum for any actions arising from this instrument, to the exclusion of any other, however privileged it may be.

CLAUSE XVII: The partners declare, under penalty of law, that they are not prevented from exercising the management of the company, whether by special law, or by virtue of criminal conviction, or by being subject to its effects, including penalties that temporarily prohibit access to public office, or for bankruptcy crimes,

Bruno Almeida

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malfeasance, bribery, corruption, embezzlement, or crimes against the popular economy, the national financial system, competition laws, consumer relations, public faith, or property.

Having thus agreed, the parties execute this instrument in three (3) counterparts of equal content, to be signed by the partners in the presence of two witnesses.

Campinas, July 3, 2019.

Partners

RAFAEL RAMOS APOLINARIO
ID 45.981.171-X SSP/SP

BRUNO DE ALMEIDA MIRANDA
ID 54.225.708-7 SSP/SP

Witnesses:

RODRIGO CEZAR LEITE
ID 30.987.195-5 SSP/SP

CAMILA DE SOUZA OLIVEIRA
ID 49.625.083-8 SSP/SP

Civil Registry Office of Natural Persons and Notary Public of the City of Paulínia
Bachelor Pedro Valdeci Salmazo, Notary and Registrar
Rua Abilio Fernandes Serra, No. 109 - ZIP Code: 13140-000 - Paulínia/SP – Phone/Fax: (19) 3874-8900
I hereby notarize, by similarity and WITH economic value, the signature(s) above of: **BRUNO DE ALMEIDA MIRANDA (160454)**. I certify.
Paulínia/SP, July 10, 2019. In witness whereof.
ADILSON SERGIO SALMAZO - **CLERK**
Security Code: 49484855504849574953495750 50 Unit Value: 9.60 – Total: 9.60
"VALID ONLY WITH THE AUTHENTICITY SEAL AND WITHOUT ERASURES AND/OR ALTERATIONS"

CIVIL REGISTRY NOTARY PAULÍNIA - SP
Phone
Notarial College Brazil São Paulo
17721
SIGNATURE ECONOMIC VALUE: 1
C10713AA0400626

SECRETARIAT OF ECONOMIC DEVELOPMENT – JUCESP
*NIRE LIMITADA
I CERTIFY THE REGISTRATION UNDER THE NUMBER
3523170414-2
GISELA SIMIEMA CESCHIN
GENERAL SECRETARY
JUCESP
July 16, 2019
JUCESP
ACIC - CAMPINAS

* NIRE LIMITADA - LIMITED LIABILITY COMPANY REGISTRATION NUMBER

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Marina Viana

Date: March 27, 2026

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INSTRUMENTO PARTICULAR DE CONSTITUIÇÃO DE SOCIEDADE LTDA

ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA

RAFAEL RAMOS APOLINARIO, brasileiro, natural da cidade de Santos/SP, nascido a 06 de abril de 1989, casado em regime de comunhão parcial de bens, maior, empresário, portador da cédula de identidade RG nº. 45.981.171-X SSP/SP, expedida em 18/05/2000, inscrito no cadastro de pessoas físicas CPF/MF sob nº. 384.021.748-25, residente e domiciliado a Rua Fontana del Gigante, 212 – Jardim Planalto, CEP: 13.145-198, na cidade de Campinas, Estado de São Paulo;

BRUNO DE ALMEIDA MIRANDA, brasileiro, natural da cidade de Campinas/SP, nascido a 10 de novembro de 1998, solteiro, maior, empresário, portador da cédula de identidade RG nº. 54.225.708-7 SSP/SP, expedida em 21/06/2018, inscrito no cadastro de pessoas físicas CPF/MF sob nº. 464.644.028-89, residente e domiciliado a Rua Dr Armando Antonio D´Ottaviano, 221 – Apto 710 – Jardim Vista Alegre – CEP: 13140-153, na cidade de Paulínia, Estado de São Paulo;

CLÁUSULA I: A sociedade girará sob a denominação social de **"ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA",** com endereço à Rua Fontana del Gigante, 212 – Jardim Planalto, CEP: 13.145-198, na cidade de Paulínia, Estado de São Paulo, podendo, por resolução dos quotistas, abrir, organizar, transferir ou extinguir filiais, escritórios, representações e outras dependências em qualquer ponto do território nacional ou do exterior, obedecidas as disposições legais deste contrato.

CLÁUSULA II: A sociedade terá por objetivo social a atividade de:
- Instalação e manutenção elétrica;
- Comércio varejista de outros artigos de uso doméstico não especificados anteriormente;
- Atividades técnicas relacionadas à engenharia e arquitetura;

Parágrafo Único: A sociedade declara expressamente que explora atividade econômica empresarial organizada, sendo, portanto, uma sociedade empresária, nos termos do art. 966 caput e parágrafo único e art. 982 da Lei 10.406/2002.

CLÁUSULA III: O capital social é de R$ 10.000,00 (dez mil reais), divididos em 10.000 (dez mil) quotas, no valor nominal de R$ 1,00 (um real) cada uma, totalmente subscritas e integralizadas em moeda corrente nacional, distribuída da seguinte forma entre os sócios:

Sócio	Quotas	(%)	Valor em reais (R$)
RAFAEL RAMOS APOLINARIO	5.000	50%	R$ 5.000,00
BRUNO DE ALMEIDA MIRANDA	5.000	50%	R$ 5.000,00
TOTAL	10.000	100%	R$ 10.000,00

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Parágrafo 1º: A responsabilidade dos sócios é restrita ao valor de suas quotas, haja vista a total integralização do capital social, conforme artigo 1.052 da Lei n° 10.406/2002, mas todos respondem solidariamente pela integralização do capital social.

Parágrafo 2º: A regência supletiva da sociedade limitada dar-se-á pelas normas regimentais da Sociedade Anônima, Lei n° 6.404/76, conforme permite o parágrafo único do art. 1.053 da Lei n° 10.406/2002.

Parágrafo 3º: Fica expresso que os sócios não respondem subsidiariamente pelas dívidas da sociedade.

CLÁUSULA IV: As quotas são indivisíveis e não poderão ser cedidas ou transferidas a terceiros sem o consentimento dos sócios, a quem fica assegurado, em igualdade de condições e preço direito de preferência para a sua aquisição se postas à venda, formalizando, se realizada a cessão delas, a alteração contratual pertinente.

CLÁUSULA V: A presente sociedade iniciará suas atividades com o registro deste instrumento na JUNTA COMERCIAL DO ESTADO DE SÃO PAULO, e seu prazo de duração é por tempo indeterminado.

CLÁUSULA VI: A administração da sociedade cabe ao sócio **RAFAEL RAMOS APOLINARIO**, com poder e atribuição de administrador, assinando isoladamente, autorizado o uso do nome empresarial, vedado, no entanto, em atividades estranhas ao interesse social ou assumir obrigações seja em favor de qualquer dos quotistas ou de terceiros, bem como alienar bens imóveis da sociedade, sem autorização do outro sócio.

Parágrafo único: Nos termos do artigo 1.061 da Lei n° 10.406/2002, fica permitida a alteração deste contrato para a nomeação de administradores não integrantes do quadro societário, desde que aprovado pelos sócios.

CLÁUSULA VII: Fica facultado ao administrador, nomear procuradores para um período determinado, nunca excedente há um ano, devendo o instrumento de procuração especificar os atos a serem praticados pelos procuradores.

CLÁUSULA VIII: Ambos os sócios farão jus a retirada de pró-labore, observadas as disposições regulamentares pertinentes entre as partes.

CLÁUSULA IX: Cabem às partes, o direito de promover alterações no contrato social, observado o disposto do artigo 1.076 da Lei 10.406/2002, Novo Código Civil.

CLÁUSULA X: Quando a maioria dos sócios, representativa de mais da metade do capital social, entender que um ou mais sócios estão pondo em risco a continuidade da empresa, em virtude de atos de inegável gravidade, poderá excluí-los da sociedade, mediante alteração do contrato social, desde que prevista neste a exclusão por justa causa. (art. 1.085)

Parágrafo 1º: A exclusão somente poderá ser determinada em reunião ou assembleia especialmente convocada para esse fim, ciente o acusado em tempo hábil para permitir seu comparecimento e o exercício do direito de defesa.

Bruno Almeida

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CLÁUSULA XI: O sócio que quiser retirar-se da sociedade, deverá comunicar o outro sócio, mediante notificação por escrito com antecedência mínima de sessenta dias, com aval partes contrárias, cabendo ao sócio que permanecer, quando único, um prazo máximo de cento e oitenta dias para substituir o sócio retirante, sob pena de dissolução do presente contrato social.
Parágrafo 1º: Os haveres do sócio retirante deverão ser pagos pela sociedade em 60 parcelas mensais, iguais e consecutivas, sendo a primeira em 90 dias após a formalização de sua saída.

CLÁUSULA XII: O sócio retirante, após quitar todas as suas obrigações com a pessoa jurídica da qual foi integrante, sendo estas decorrentes de seu período de participação da sociedade, fica livre e desembaraçado de quaisquer responsabilidades posteriores a data da averbação de sua saída, caso contrário respondem solidariamente com o cessionário pelo prazo de dois anos (Art. 1.032).

CLÁUSULA XIII: Nos casos de falecimento ou incapacidade de qualquer sócio, a sociedade continuará suas atividades com os herdeiros, sucessores e o curador do incapaz. Não sendo possível ou inexistindo interesse destes o valor de seus haveres será apurado e liquidado com base na situação patrimonial da sociedade, à data da resolução, verificada em balanço especialmente levantado e serão pagos da seguinte forma: 25% (vinte e cinco por cento) em dinheiro em 30 (trinta) dias após o evento e o restante em 03 (três) prestações mensais e sucessivas, com juros de 12% (doze por cento) ao ano e correção monetária de acordo com a legislação vigente na época.
Parágrafo 1º: O mesmo procedimento será adotado em outros casos em que a sociedade se resolva em relação a seu sócio.
Parágrafo 2º: O capital social sofrerá a correspondente redução, salvo se os demais sócios suprirem o valor da quota.

CLÁUSULA XIV: Ao término de cada exercício, em 31 de Dezembro, o administrador prestará contas justificadas de sua administração até o quarto mês seguinte ao fato gerador, procedendo à elaboração do inventário, do balanço patrimonial e do balanço de resultado econômico, podendo, antes disso, serem realizados balanços mensais, com a efetiva distribuição dos resultados aos sócios a cada mês.

Parágrafo 1º: Os eventuais lucros serão distribuídos entre os sócios proporcionalmente às contribuições de cada um para o resultado, conforme for deliberado pelos sócios.

CLÁUSULA XV: A sociedade poderá a qualquer tempo, abrir ou fechar filial ou outra dependência, mediante alteração contratual assinada por todos os sócios.

CLÁUSULA XVI: Fica eleito o Fórum da Comarca de Campinas, Estado de São Paulo, para qualquer ação fundada neste instrumento, com exclusão de qualquer outro, por mais privilegiado que seja.

CLÁUSULA XVII: Os sócios declaram, sob as penas da lei, de que não estão impedidos de exercerem a administração da sociedade, por lei especial, ou em virtude de condenação criminal, ou por se encontrar sob os efeitos dela, a pena que vede, ainda que temporariamente, o acesso a cargos públicos, ou por crime falimentar, de prevaricação, peita e suborno, concussão, peculato, ou contra a economia popular, contra o

Bruno Almeida

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sistema financeiro nacional contra normas de defesa da concorrência, contra as relações de consumo, fé pública, ou a propriedade.

Por estarem assim justos e contratados, lavram este instrumento em 3 (três) vias de igual teor, que serão assinados pelos sócios na presença de duas testemunhas.

Campinas, 03 de julho de 2019.

Sócios

RAFAEL RAMOS APOLINARIO
RG 45.981.171-X SSP/SP

BRUNO DE ALMEIDA MIRANDA
RG 54.225.708-7 SSP/SP

Testemunhas:

RODRIGO CEZAR LEITE
RG 30.987.195-5 SSP/SP

CAMILA DE SOUZA OLIVEIRA
RG 49.625.083-8 SSP/SP

Oficial de Registro Civil das Pessoas Naturais e Tabelião de Notas do Município de Paulínia
Bel. Pedro Valdeci Salmazo - Oficial e Tabelião
R. Abílio Fernandes Serra, 109 - CEP 13140-000 - Paulínia - SP - Fone/Fax: (19) 3874-8900
Reconheço por semelhança COM valor econômico a(s) firma(s) supra de: BRUNO DE ALMEIDA MIRANDA(160454). Dou fé.
Paulínia-SP, 10 de Jul de 2019 Em Test° ___ da verdade.
ADILSON SERGIO SALMAZO - ESCREVENTE
Cód.Seg.: 49484855504849574953495750 60. Valor Unit.: 9,60 Total: 9,60
"VÁLIDO SOMENTE COM O SELO DE AUTENTICIDADE SEM EMENDAS E/OU RASURAS"

REGISTRO CIVIL PAULÍNIA - SP

Colégio Notarial do Brasil Seção São Paulo
117721 FIRMA VALOR ECONÔMICO 1
C10713AA0400626

SECRETARIA DE DESENVOLVIMENTO ECONÔMICO - JUCESP
NIRE LIMITADA
GISELA SIMIEMA CESCHIN
SECRETÁRIA GERAL
CERTIFICO O REGISTRO SOB O NÚMERO
3523170414-2

JUCESP
16 JUL 2019
ACIC - CAMPINAS

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2nd AMENDMENT AND CONSOLIDATION OF THE ARTICLES OF ASSOCIATION
ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA

CNPJ No. 34.228.723/0001-64 **NIRE No. 3523170414-2**

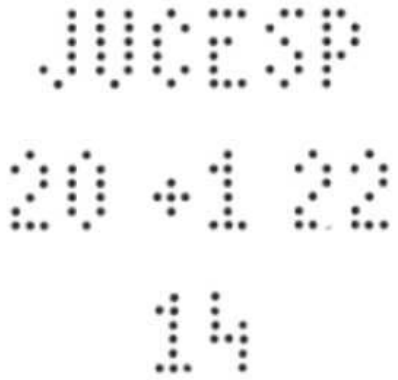
RAFAEL RAMOS APOLINARIO, Brazilian, born in the city of Santos/SP, on April 6, 1989, married under the partial community property regime, of legal age, entrepreneur, holder of Identity Card (ID) No. 45.981.171-X SSP/SP, issued on 05/18/2000, enrolled with the Individual Taxpayer Registry (CPF/MF) under No. 384.021.748-25, residing and domiciled at Rua Fontana del Gigante, No. 212, Jardim Planalto, ZIP Code: 13.145-198, in the city of Campinas, State of São Paulo;

BRUNO DE ALMEIDA MIRANDA, Brazilian, born in the city of Campinas/SP, on November 10, 1998, single, of legal age, entrepreneur, holder of Identity Card (ID) No. 54.225.708-7 SSP/SP, issued on 06/21/2018, enrolled with the Individual Taxpayer Registry (CPF/MF) under No. 464.644.028-89, residing and domiciled at Rua Dr. Armando Antonio D'Ottaviano, No. 221, Apt. 710, Jardim Vista Alegre, ZIP Code: 13140-153, in the city of Paulínia, State of São Paulo;

Being the sole partners of the limited liability business company named **"ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA",** with its registered office and legal venue in the city of Paulínia, State of São Paulo, at Av. Fausto Pietrobom, No. 600, Lot 2, Block Q, Jardim Planalto, ZIP Code: 13145-189, enrolled with the National Registry of Legal Entities (CNPJ) under No. 34.228.723/0001-64, pursuant to the Articles of Association filed with the Commercial Registry of the State of São Paulo under NIRE No. 3523170414-2 on July 16, 2019, hereby resolve, by mutual agreement and in accordance with the law, to amend the clauses of the Articles of Association as follows:

CLAUSE I: The partner **BRUNO DE ALMEIDA MIRANDA**, previously qualified, hereby withdraws from the company, holding 5,000 (five thousand) quotas with a nominal value of R$ 1.00 (one Real) each, totaling R$ 5,000.00 (five thousand Reais), fully subscribed and paid in, and transfers all of his quotas to **RAFAEL RAMOS APOLINARIO**, previously qualified.
By this instrument, the withdrawing partner grants full, general, and irrevocable release of his rights, declaring that he has no further claims whatsoever, at any time, regarding his rights in the company.
As a result of this amendment, the share capital, which remains unchanged at R$ 10,000.00 (ten thousand Reais), represented by 10,000 (ten thousand) quotas with a nominal value of R$ 1.00 each, shall now be held as follows:

Partner	Quotas	(%)	Amount (R$)
RAFAEL RAMOS APOLINARIO	10,000	100%	R$ 10,000.00
TOTAL	**10,000**	**100%**	**R$ 10,000.00**



CLAUSE II: As of this date, the Company shall become a SINGLE-MEMBER LIMITED LIABILITY COMPANY, in accordance with the provisions outlined in the sole paragraph of Article 1,052 of the Brazilian Civil Code and in compliance with Normative Instruction DREI No. 63, dated June 11, 2019.

As a result of the contractual amendments, the sole partner hereby resolves to consolidate the Articles of Association, rendering null and void, as of this date, all clauses and conditions contained in the original agreement and prior amendments, which shall henceforth be restated as follows:

PRIVATE INSTRUMENT OF INCORPORATION OF A LIMITED LIABILITY COMPANY
ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA

CNPJ No. 34.228.723/0001-64 **NIRE No. 3523170414-2**

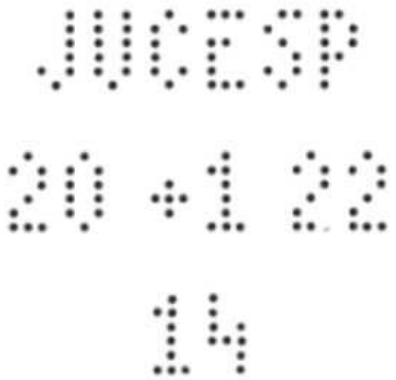
By this private instrument of contractual consolidation and in accordance with the law, the undersigned:

RAFAEL RAMOS APOLINARIO, Brazilian, born in the city of Santos/SP, on April 6, 1989, married under the partial community property regime, of legal age, entrepreneur, holder of Identity Card (ID) No. 45.981.171-X SSP/SP, issued on 05/18/2000, enrolled with the Individual Taxpayer Registry (CPF/MF) under No. 384.021.748-25, residing and domiciled at Rua Fontana Del Gigante, No. 212, Jardim Planalto, ZIP Code: 13.145-198, in the city of Campinas, State of São Paulo;

Being the sole partner of the single-member limited liability company, hereby resolves to consolidate the Articles of Association under the following terms and conditions:

CLAUSE I: The company shall operate under the corporate name **"ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA"**, with its address at Av. Fausto Pietrobom, No. 600, Lot 2, Block Q, Jardim Planalto, ZIP Code: 13145-189, in the city of Paulínia, State of São Paulo, and may, by resolution of the quotaholder, open, establish, transfer, or close branches, offices, representations, and other establishments at any location within the national territory or abroad, in compliance with the legal provisions of this Agreement.

CLAUSE II: The corporate purpose of the company shall be: Electrical installation and maintenance; Retail sale of parts and accessories for household electrical and electronic appliances, except information technology and communication equipment; Retail sale of other personal and household goods not previously specified; Technical activities related to engineering and architecture; Professional and managerial development training; Retail sale of household appliances and audio and video equipment;



Sole Paragraph: The company expressly declares that it carries out organized business economic activity and is therefore classified as a business company, pursuant to Article 966 head and sole paragraph and Article 982 of Law No. 10,406/2002.

CLAUSE III: The share capital is R$ 10,000.00 (ten thousand Reais), divided into 10,000 (ten thousand) quotas, with a nominal value of R$ 1.00 (one Real) each, fully subscribed and paid in Brazilian currency, distributed among the partners as follows:

Partner	Quotas	(%)	Amount (R$)
RAFAEL RAMOS APOLINARIO	10,000	100%	R$ 10,000.00
TOTAL	**10,000**	**100%**	**R$ 10,000.00**

Paragraph 1: The liability of the partners is limited to the value of their quotas, considering the full payment of the share capital, pursuant to Article 1,052 of Law No. 10,406/2002; however, all partners are jointly liable for the full payment of the share capital.

Paragraph 2: The limited liability company shall be governed, on a supplementary basis, by the regulatory provisions applicable to Corporations, as outlined in Law No. 6,404/76, as permitted by the sole paragraph of Article 1,053 of Law No. 10,406/2002.

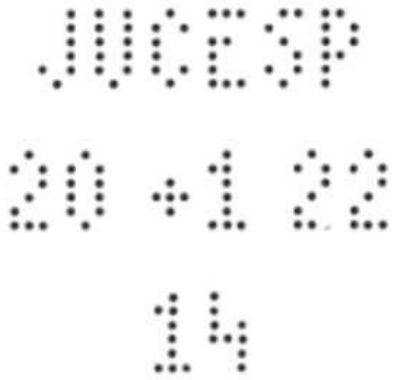
Paragraph 3: It is expressly stated that the partners shall not be liable for the debts of the company.

CLAUSE IV: The quotas are indivisible and may not be assigned or transferred to third parties without the consent of the other partners, who are granted a right of first refusal, under equal conditions and price, for their acquisition if offered for sale, in the event of a completed transfer, an amendment to the Agreement shall be formalized.

CLAUSE V: The company shall commence its activities upon registration of this instrument with the COMMERCIAL REGISTRY OF THE STATE OF SÃO PAULO, and its term of duration shall be indefinite.

CLAUSE VI: The administration of the company shall be vested in the partner **RAFAEL RAMOS APOLINARIO**, with full managerial powers and authority, authorized to sign individually and to use the corporate name, being, however, prohibited from engaging in activities unrelated to the corporate purpose or from assuming obligations on behalf of any of the quotaholders or third parties, as well as from disposing of the company's real estate assets without the authorization of the other partner.

Sole Paragraph: Pursuant to Article 1,061 of Law No. 10,406/2002, this Agreement may be amended to appoint administrators who are not members of the company, provided such appointment is approved by the partners.



CLAUSE VII: The administrator is authorized to appoint attorneys-in-fact for a specified term not exceeding one (1) year, and the power of attorney instrument must specify the acts to be performed by such attorneys-in-fact.

CLAUSE VIII: Both partners shall be entitled to withdraw wage compensation, in accordance with the applicable regulatory provisions agreed upon between the parties.

CLAUSE IX: The parties shall have the right to amend the Articles of Association, in compliance with the provisions of Article 1,076 of Law No. 10,406/2002, the New Civil Code.

CLAUSE X: When the majority of the partners, representing more than half of the share capital, determines that one or more partners are jeopardizing the continuity of the company due to acts of undeniable seriousness, such partner(s) may be excluded from the company through an amendment to the Articles of Association, provided that exclusion for just cause is outlined herein (Article 1,085).

Paragraph 1: The exclusion may only be resolved at a meeting or assembly specifically convened for this purpose, with the accused being notified in due time to allow attendance and the exercise of the right of defense.

CLAUSE XI: Any partner wishing to withdraw from the company must notify the other partner in writing at least sixty (60) days in advance, subject to the consent of the other party, if the remaining partner becomes the sole partner, shall have a maximum period of one hundred and eighty (180) days to replace the withdrawing partner, under penalty of dissolution of these Articles of Association.

Paragraph 1: The withdrawing partner's equity interest shall be paid by the company in sixty (60) equal and consecutive monthly installments, with the first installment due ninety (90) days after the formalization of the withdrawal.

CLAUSE XII: The withdrawing partner, after settling all obligations with the legal entity arising from the period in which they were a member of the company, shall be fully released from any liabilities arising after the registration of their withdrawal. Otherwise, such partner shall remain jointly liable with the assignee for a period of two (2) years (Article 1,032).

CLAUSE XIII: In the event of the death or incapacity of any partner, the company shall continue its activities with the heirs, successors, and the legal guardian of the incapacitated partner. If this is not possible or if there is no interest on their part, the value of the partner's equity interest shall be determined and settled based on the company's financial position as of the date of dissolution, as verified by a specially prepared balance sheet, and shall be paid as follows: twenty-five percent (25%) in cash within thirty (30) days after the event, and the remainder in three (3) successive monthly installments, with interest of twelve percent (12%) per year and monetary adjustment in accordance with the legislation in force at the time.

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Paragraph 1: The same procedure shall be adopted in other cases in which the company is dissolved in relation to a partner.

Paragraph 2: The share capital shall be reduced accordingly, unless the remaining partners cover the value of the quota.

CLAUSE XIV: At the end of each fiscal year, on December 31st, the administrator shall provide a justified accounting of their management by the end of the fourth month following the taxable event, proceeding with the preparation of the inventory, the balance sheet, and the statement of economic results. Prior to this, monthly balance sheets may be prepared, with the effective distribution of results to the partners each month.

Paragraph 1: Any profits shall be distributed among the partners in proportion to their respective contributions to the results, as resolved by the partners.

CLAUSE XV: The company may, at any time, open or close a branch or other establishment by means of an amendment to the Agreement signed by all partners.

CLAUSE XVI: The courts of the District of Campinas, State of São Paulo, are hereby elected as the exclusive forum for any actions arising from this instrument, to the exclusion of any other, however privileged it may be.

CLAUSE XVII: The partners declare, under penalty of law, that they are not prevented from exercising the management of the company, whether by special law, or by virtue of criminal conviction, or by being subject to its effects, including penalties that temporarily prohibit access to public office, or for bankruptcy crimes, malfeasance, bribery, corruption, embezzlement, or crimes against the popular economy, the national financial system, competition laws, consumer relations, public faith, or property.

Having thus agreed, the parties execute this instrument in three (3) counterparts of equal content, to be signed by the partners in the presence of two witnesses.

Campinas, January 18, 2022.

Partners

RAFAEL RAMOS APOLINARIO
ID 45.981.171-X SSP/SP

Bruno de Almeida Miranda

BRUNO DE ALMEIDA MIRANDA
ID 54.225.708-7 SSP/SP

Witnesses:

RODRIGO CEZAR LEITE
ID 30.987.195-5 SSP/SP

CAMILA DE SOUZA OLIVEIRA
ID 49.625.083-8 SSP/SP

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I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Marina Viana

Date: March 27, 2026

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0.064.248/22-7

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2ª ALTERAÇÃO E CONSOLIDAÇÃO CONTRATUAL
ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA

CNPJ 34.228.723/0001-64 **NIRE 3523170414-2**

RAFAEL RAMOS APOLINARIO, brasileiro, natural da cidade de Santos/SP, nascido a 06 de abril de 1989, casado em regime de comunhão parcial de bens, maior, empresário, portador da cédula de identidade RG nº. 45.981.171-X SSP/SP, expedida em 18/05/2000, inscrito no cadastro de pessoas físicas CPF/MF sob nº. 384.021.748-25, residente e domiciliado a Rua Fontana Del Gigante, 212 – Jardim Planalto, CEP: 13.145-198, na cidade de Campinas, Estado de São Paulo;

BRUNO DE ALMEIDA MIRANDA, brasileiro, natural da cidade de Campinas/SP, nascido a 10 de novembro de 1998, solteiro, maior, empresário, portador da cédula de identidade RG nº. 54.225.708-7 SSP/SP, expedida em 21/06/2018, inscrito no cadastro de pessoas físicas CPF/MF sob nº. 464.644.028-89, residente e domiciliado a Rua Dr Armando Antonio D´Ottaviano, 221 – Apto 710 – Jardim Vista Alegre – CEP: 13140-153, na cidade de Paulínia, Estado de São Paulo;

Únicos sócios componentes da sociedade empresária limitada denominada **"ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA"**, com sede e foro jurídico nesta cidade de Paulinia, Estado de São Paulo, à Av. Fausto Pietrobom, 600, Lote 2, Quadra Q, Jardim Planalto, CEP: 13145-189, inscrita no Cadastro de Pessoas Jurídicas sob nº 34.228.723/0001-64, conforme Contrato Social Arquivado na Junta Comercial do Estado de São Paulo sob o NIRE 3523170414-2, sessão de 16 de julho de 2019, na melhor forma de direito, resolvem os sócios, de comum acordo alterarem as cláusulas do contrato social como segue:

CLÁUSULA I: Retira-se da sociedade o sócio **BRUNO DE ALMEIDA MIRANDA**, anteriormente qualificado, possuidor de 5.000 (cinco mil) quotas no valor nominal de R$ 1,00 (um real) cada, no valor total de R$ 5.000,00 (cinco mil reais), totalmente subscrito e integralizado, vendendo o total de suas à **RAFAEL RAMOS APOLINARIO**, anteriormente qualificado.
Por este ato também, o sócio que se retira dá a mais ampla e rasa quitação de seus direitos, nada mais tendo a reclamar em tempo algum quanto a seus direitos na sociedade.
Em razão da alteração havida, o capital social, que permanece inalterado no valor de R$ 10.000,00 (dez mil reais), representado por 10.000 (dez mil) quotas de valor unitário R$ 1,00, passa a ser dividido entre os sócios na seguinte proporção:

Sócio	Quotas	(%)	Valor em reais (R$)
RAFAEL RAMOS APOLINARIO	10.000	100%	R$ 10.000,00
TOTAL	**10.000**	**100%**	**R$ 10.000,00**

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CLÁUSULA II: A partir desta data a Sociedade passará a ser uma SOCIEDADE LIMITADA UNIPESSOAL, considerando a disposição constante do parágrafo único do art. 1.052 do Código Civil e em obediência ao contido na Instrução Normativa DREI nº 63, de 11 de junho de 2019.

Em razão das modificações contratuais, o único sócio resolve consolidar o contrato social tornando sem efeito, a partir desta data, as cláusulas e condições contidas no contrato primitivo e alterações anteriores, passando a ter a seguinte redação.

INSTRUMENTO PARTICULAR DE CONSTITUIÇÃO DE SOCIEDADE LTDA
ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA

CNPJ 34.228.723/0001-64 **NIRE 3523170414-2**

Pelo presente instrumento particular de consolidação contratual e na melhor forma de direito, os abaixo assinados:

RAFAEL RAMOS APOLINARIO, brasileiro, natural da cidade de Santos/SP, nascido a 06 de abril de 1989, casado em regime de comunhão parcial de bens, maior, empresário, portador da cédula de identidade RG nº. 45.981.171-X SSP/SP, expedida em 18/05/2000, inscrito no cadastro de pessoas físicas CPF/MF sob nº. 384.021.748-25, residente e domiciliado a Rua Fontana Del Gigante, 212 – Jardim Planalto, CEP: 13.145-198, na cidade de Campinas, Estado de São Paulo.

Único sócio da sociedade limitada unipessoal vêm de comum acordo proceder à consolidação de seu contrato social com as cláusulas e condições a seguir:

CLÁUSULA I: A sociedade girará sob a denominação social de **"ISMART HOME COMÉRCIO E SERVIÇOS RESIDENCIAIS LTDA",** com endereço à Av. Fausto Pietrobom, 600, Lote 2, Quadra Q, Jardim Planalto, CEP: 13145-189, na cidade de Paulínia, Estado de São Paulo podendo, por resolução dos quotistas, abrir, organizar, transferir ou extinguir filiais, escritórios, representações e outras dependências em qualquer ponto do território nacional ou do exterior, obedecidas as disposições legais deste contrato.

CLÁUSULA II: A sociedade terá por objetivo social a atividade de: Instalação e manutenção elétrica; Comércio varejista especializado de peças e acessórios para aparelhos eletroeletrônicos para uso doméstico, exceto informática e comunicação; Comércio varejista de outros artigos de uso pessoal e doméstico não especificados anteriormente; Atividades técnicas relacionadas à engenharia e arquitetura; Treinamento em desenvolvimento profissional e general; Comércio varejista especializado de eletrodomésticos e equipamentos de áudio e vídeo

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Parágrafo Único: A sociedade declara expressamente que explora atividade econômica empresarial organizada, sendo, portanto, uma sociedade empresária, nos termos do art. 966 caput e parágrafo único e art. 982 da Lei 10.406/2002.

CLÁUSULA III: O capital social é de R$ 10.000,00 (dez mil reais), divididos em 10.000 (dez mil) quotas, no valor nominal de R$ 1,00 (um real) cada uma, totalmente subscritas e integralizadas em moeda corrente nacional, distribuída da seguinte forma entre os sócios:

Sócio	Quotas	(%)	Valor em reais (R$)
RAFAEL RAMOS APOLINARIO	10.000	100%	R$ 10.000,00
TOTAL	**10.000**	**100%**	**R$ 10.000,00**

Parágrafo 1º: A responsabilidade dos sócios é restrita ao valor de suas quotas, haja vista a total integralização do capital social, conforme artigo 1.052 da Lei n° 10.406/2002, mas todos respondem solidariamente pela integralização do capital social.
Parágrafo 2º: A regência supletiva da sociedade limitada dar-se-á pelas normas regimentais da Sociedade Anônima, Lei n° 6.404/76, conforme permite o parágrafo único do art. 1.053 da Lei n° 10.406/2002.
Parágrafo 3º: Fica expresso que os sócios não respondem subsidiariamente pelas dívidas da sociedade.

CLÁUSULA IV: As quotas são indivisíveis e não poderão ser cedidas ou transferidas a terceiros sem o consentimento dos sócios, a quem fica assegurado, em igualdade de condições e preço direito de preferência para a sua aquisição se postas à venda, formalizando, se realizada a cessão delas, a alteração contratual pertinente.

CLÁUSULA V: A presente sociedade iniciará suas atividades com o registro deste instrumento na JUNTA COMERCIAL DO ESTADO DE SÃO PAULO, e seu prazo de duração é por tempo indeterminado.

CLÁUSULA VI: A administração da sociedade cabe ao sócio **RAFAEL RAMOS APOLINARIO**, com poder e atribuição de administrador, assinando isoladamente, autorizado o uso do nome empresarial, vedado, no entanto, em atividades estranhas ao interesse social ou assumir obrigações seja em favor de qualquer dos quotistas ou de terceiros, bem como alienar bens imóveis da sociedade, sem autorização do outro sócio.
Parágrafo único: Nos termos do artigo 1.061 da Lei n° 10.406/2002, fica permitida a alteração deste contrato para a nomeação de administradores não integrantes do quadro societário, desde que aprovado pelos sócios.

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CLÁUSULA VII: Fica facultado ao administrador, nomear procuradores para um período determinado, nunca excedente há um ano, devendo o instrumento de procuração especificar os atos a serem praticados pelos procuradores.

CLÁUSULA VIII: Ambos os sócios farão jus a retirada de pró-labore, observadas as disposições regulamentares pertinentes entre as partes.

CLÁUSULA IX: Cabem às partes, o direito de promover alterações no contrato social, observado o disposto do artigo 1.076 da Lei 10.406/2002, Novo Código Civil.

CLÁUSULA X: Quando a maioria dos sócios, representativa de mais da metade do capital social, entender que um ou mais sócios estão pondo em risco a continuidade da empresa, em virtude de atos de inegável gravidade, poderá excluí-los da sociedade, mediante alteração do contrato social, desde que prevista neste a exclusão por justa causa. (art. 1.085).
Parágrafo 1º: A exclusão somente poderá ser determinada em reunião ou assembleia especialmente convocada para esse fim, ciente o acusado em tempo hábil para permitir seu comparecimento e o exercício do direito de defesa.

CLÁUSULA XI: O sócio que quiser retirar-se da sociedade, deverá comunicar o outro sócio, mediante notificação por escrito com antecedência mínima de sessenta dias, com aval partes contrárias, cabendo ao sócio que permanecer, quando único, um prazo máximo de cento e oitenta dias para substituir o sócio retirante, sob pena de dissolução do presente contrato social.
Parágrafo 1º: Os haveres do sócio retirante deverão ser pagos pela sociedade em 60 parcelas mensais, iguais e consecutivas, sendo a primeira em 90 dias após a formalização de sua saída.

CLÁUSULA XII: O sócio retirante, após quitar todas as suas obrigações com a pessoa jurídica da qual foi integrante, sendo estas decorrentes de seu período de participação da sociedade, fica livre e desembaraçado de quaisquer responsabilidades posteriores a data da averbação de sua saída, caso contrário respondem solidariamente com o cessionário pelo prazo de dois anos (Art. 1.032).

CLÁUSULA XIII: Nos casos de falecimento ou incapacidade de qualquer sócio, a sociedade continuará suas atividades com os herdeiros, sucessores e o curador do incapaz. Não sendo possível ou inexistindo interesse destes o valor de seus haveres será apurado e liquidado com base na situação patrimonial da sociedade, à data da resolução, verificada em balanço especialmente levantado e serão pagos da seguinte forma: 25% (vinte e cinco por cento) em dinheiro em 30 (trinta) dias após o evento e o restante em 03 (três) prestações mensais e sucessivas, com juros de 12% (doze por cento) ao ano e correção monetária de acordo com a legislação vigente na época.

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Parágrafo 1º: O mesmo procedimento será adotado em outros casos em que a sociedade se resolva em relação a seu sócio.
Parágrafo 2º: O capital social sofrerá a correspondente redução, salvo se os demais sócios suprirem o valor da quota.

CLÁUSULA XIV: Ao término de cada exercício, em 31 de Dezembro, o administrador prestará contas justificadas de sua administração até o quarto mês seguinte ao fato gerador, procedendo à elaboração do inventário, do balanço patrimonial e do balanço de resultado econômico, podendo, antes disso, serem realizados balanços mensais, com a efetiva distribuição dos resultados aos sócios a cada mês.
Parágrafo 1º: Os eventuais lucros serão distribuídos entre os sócios proporcionalmente às contribuições de cada um para o resultado, conforme for deliberado pelos sócios.

CLÁUSULA XV: A sociedade poderá a qualquer tempo, abrir ou fechar filial ou outra dependência, mediante alteração contratual assinada por todos os sócios.

CLÁUSULA XVI: Fica eleito o Fórum da Comarca de Campinas, Estado de São Paulo, para qualquer ação fundada neste instrumento, com exclusão de qualquer outro, por mais privilegiado que seja.

CLÁUSULA XVII: Os sócios declaram, sob as penas da lei, de que não estão impedidos de exercerem a administração da sociedade, por lei especial, ou em virtude de condenação criminal, ou por se encontrar sob os efeitos dela, a pena que vede, ainda que temporariamente, o acesso a cargos públicos, ou por crime falimentar, de prevaricação, peita e suborno, concussão, peculato, ou contra a economia popular, contra o sistema financeiro nacional contra normas de defesa da concorrência, contra as relações de consumo, fé pública, ou a propriedade.

Por estarem assim justos e contratados, lavram este instrumento em 3 (três) vias de igual teor, que serão assinados pelos sócios na presença de duas testemunhas.

Campinas, 18 de janeiro de 2022.

Sócios:

Bruno de Almeida Miranda

RAFAEL RAMOS APOLINARIO
RG 45.981.171-X SSP/SP

BRUNO DE ALMEIDA MIRANDA
RG 54.225.708-7 SSP/SP

Testemunhas:

RODRIGO CEZAR LEITE
RG 30.987.195-5 SSP/SP

CAMILA DE SOUZA OLIVEIRA
RG 49.625.083-8 SSP/SP


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20 JAN 2022
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I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Marina Viana

Date: March 27, 2026



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A automação da iSmart Home é totalmente sem fio, sem necessidade de modificar a estrutura para receber o projeto. Qualquer casa ou apartamento pode se tornar um lar inteligente, conectado e sustentável. Integre a casa toda do ar-condicionado até a garagem, você pode fazer tudo o que imaginar!



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Transforme sua sala em uma verdadeira sessão de cinema, com efeitos em áudio e vídeo e uma experiência única em qualidade de som e imagem.

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Suas músicas favoritas vão vibrar em qualquer canto da casa.





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Por meio de dispositivos inteligentes, é possível adequar automaticamente a iluminação, criando ambientes modernos e inteligentes. E o melhor o controle direto no seu celular, tornando sua experiência mais prática e economizando na conta de energia.

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“Alexa, Bom dia” - Suas cortinas se abrem, seu café é preparado enquanto você ouve sua música favorita.

“Alexa, estou saindo” - Deixe que sua casa desligue pra você, economizando seu tempo.



GOVERNMENT OF THE STATE OF SÃO PAULO
DEPARTMENT OF ECONOMIC DEVELOPMENT
COMMERCIAL REGISTRY OF THE STATE OF SÃO PAULO

CERTIFICATE OF FULL CONTENT

DOCUMENT ISSUED ONLINE

COMPANY INFORMATION			
COMPANY NAME HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA			
TRADE NAME			LEGAL TYPE LIMITED LIABILITY COMPANY(MICROENTERPRISE)
NIRE 35269069908	CNPJ	FILING NUMBER 35269069908	FILING DATE 02/04/2026

CERTIFICATE INFORMATION		
ISSUANCE DATE 02/05/2026	ISSUANCE TIME 12:02:27 PM	CONTROL CODE 285245615
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ART. 1. THE BRAZILIAN PUBLIC KEY INFRASTRUCTURE - ICP BRAZIL, IS ESTABLISHED TO GUARANTEE THE AUTHENTICITY, INTEGRITY, AND LEGAL VALIDITY OF DOCUMENTS IN ELECTRONIC FORM, SUPPORT APPLICATIONS, AND ENABLED APPLICATIONS THAT USE DIGITAL CERTIFICATES, AS WELL AS TO CONDUCT SECURE ELECTRONIC TRANSACTIONS.

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Cover Application

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SPP2630069274

REGISTRATION DATA

ACT(S)

Standard Incorporation; Classification as a Microenterprise (ME)

COMPANY NAME		SIZE
HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA		**Microenterprise**
ADDRESS		NUMBER
RUA OTAVIO FORGHIERE		**72**
UNIT	NEIGHBORHOOD/DISTRICT	ZIP CODE
ROOM 63, SECTION C	**JARDIM GUMERCINDO**	**07090070**
CITY		STATE
GUARULHOS		**SP**
EMAIL		PHONE
rodrigo@direcionacontabil.com.br		
NUMBER OF REQUIREMENT(S)	CNPJ - REGISTERED OFFICE	NIRE - REGISTERED OFFICE
NO PREVIOUS REQUIREMENT		

IDENTIFICATION OF SIGNATORY/APPLICANT OF THE REQUEST FORM

NAME: **RODRIGO CEZAR LEITE** - Responsible Party

SIGNATURE DATE: Signed by: Rodrigo C. Leite

SIGNATURE: RODRIGO CEZAR LEITE

Signature validated by Docsales

AMOUNTS PAID

DARE **R$ 218.99**

DARF **Exempt**

I DECLARE UNDER THE PENALTIES OF THE LAW THAT THE INFORMATION CONTAINED IN THE REQUEST/PROCESS IS TRUE.

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Signed by: RCL

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JUCESP Commercial Registry of the State of São Paulo

I certify the registration of incorporation under NIRE No. 35269069908 on 02/04/2026 for the company HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, filed under No. SPP2630069274. Authentication: validate the authenticity of the registration at http://www.jucesp.sp.gov.br/ with the registration number. MARINA CENTURION DARDANI - General Secretary. This copy was digitally authenticated and signed on 02/05/2026 by MARINA CENTURION DARDANI - General Secretary. Authentication: 285245615. JUCESP guarantees the authenticity of the registration and the Certificate of Full Content when viewed directly on the portal www.jucesponline.sp.gov.br.

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ARTICLES OF ASSOCIATION LIMITED LIABILITY COMPANY

HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA

Managing Partner RAFAEL RAMOS APOLINARIO, Brazilian, married, under the partial community property regime, born in the city of Santos/State of São Paulo, on 04/06/1989, holder of identity document No.: CNH 04198874400, Issuing authority: SSP/SP, ENTREPRENEUR, holder of CPF No.: 38402174825, RESIDING AND DOMICILED at AVENIDA FAUSTO PIETROBOM, 600 - Neighborhood: JARDIM PLANALTO, Paulínia - São Paulo, ZIP Code 13145189;

Managing Partner WESLEY MESSIAS DA SILVA, Brazilian, married, under the partial community property regime, born in the city of Guarulhos/State of São Paulo, on 07/19/1991, holder of identity document No.: RG 477158717, Issuing authority: SSP/SP, ENTREPRENEUR, holder of CPF No.: 39621477808, RESIDING AND DOMICILED at RUA CELSO, 26, Apartment 54, Neighborhood: VILA PROGRESSO, Guarulhos - São Paulo, ZIP Code 07095160;

Managing Partner RAFAEL FRATAZZI SILVA, Brazilian, married, with final share in the assets acquired during the marriage, born in the city of São Paulo/State of São Paulo, on 07/06/1992, holder of identity document No.: CNH 05914108500, Issuing authority: DETRAN/SP, ENTREPRENEUR, holder of CPF no.: 40217269850, RESIDING AND DOMICILED at RUA CELSO, 38, Neighborhood: VILA PROGRESSO, Guarulhos - São Paulo, ZIP Code 07095160.

They hereby mutually agree to form a limited liability company, under the following terms and conditions:

COMPANY NAME

Clause One - The company shall adopt the following company name: HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA.

REGISTERED OFFICE

Clause Two - The company shall have its registered office at the following address: Rua Otávio Forghiere, 72, Room 63, Section C, Neighborhood: JARDIM GUMERCINDO, Guarulhos - São Paulo, ZIP Code 07090070.

COMPANY PURPOSE

Clause Three - The company's purpose shall be the pursuit of the following economic activities: THE DEVELOPMENT, CREATION, PROGRAMMING, EDITING, PUBLISHING, DISTRIBUTION, LICENSING, AND COMMERCIALIZATION OF ELECTRONIC GAMES, DIGITAL CONTENT, SOFTWARE, APPLICATION SYSTEMS, TECHNOLOGICAL PLATFORMS, AND SOLUTIONS BASED ON ARTIFICIAL INTELLIGENCE, VIRTUAL REALITY, AUGMENTED REALITY, AND EMERGING TECHNOLOGIES; THE PROVISION OF INFORMATION TECHNOLOGY SERVICES, CONSULTING, TECHNICAL SUPPORT, SYSTEM MAINTENANCE, AND PLATFORM INTEGRATION; AS WELL AS THE MANUFACTURE, ASSEMBLY, COMMERCIALIZATION, IMPORT, AND EXPORT OF EQUIPMENT AND

Signed by: RCL

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JUCESP Commercial Registry of the State of São Paulo

I certify the registration of incorporation under NIRE No. 35269069908 on 02/04/2026 for the company HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, filed under No. SPP2630069274. Authentication: validate the authenticity of the registration at http://www.jucesp.sp.gov.br/ with the registration number. MARINA CENTURION DARDANI - General Secretary. This copy was digitally authenticated and signed on 02/05/2026 by MARINA CENTURION DARDANI - General Secretary. Authentication: 285245615. JUCESP guarantees the authenticity of the registration and the Certificate of Full Content when viewed directly on the portal www.jucesponline.sp.gov.br.

INTERACTIVE ELECTRONIC DEVICES; THE EXPLOITATION OF COPYRIGHTS, TRADEMARKS, AND INTELLECTUAL PROPERTY; DIGITAL MONETIZATION, ADVERTISING, AND RELATED ACTIVITIES.

Sole paragraph. At the establishment elected as the Registered Office (Head Office) shall be carried out the activities of THE DEVELOPMENT, CREATION, PROGRAMMING, EDITING, PUBLISHING, DISTRIBUTION, LICENSING, AND COMMERCIALIZATION OF ELECTRONIC GAMES, DIGITAL CONTENT, SOFTWARE, APPLICATION SYSTEMS, TECHNOLOGICAL PLATFORMS, AND SOLUTIONS BASED ON ARTIFICIAL INTELLIGENCE, VIRTUAL REALITY, AUGMENTED REALITY, AND EMERGING TECHNOLOGIES; THE PROVISION OF INFORMATION TECHNOLOGY SERVICES, CONSULTING, TECHNICAL SUPPORT, SYSTEM MAINTENANCE, AND PLATFORM INTEGRATION; AS WELL AS THE MANUFACTURE, ASSEMBLY, COMMERCIALIZATION, IMPORT, AND EXPORT OF EQUIPMENT AND INTERACTIVE ELECTRONIC DEVICES; THE EXPLOITATION OF COPYRIGHTS, TRADEMARKS, AND INTELLECTUAL PROPERTY; DIGITAL MONETIZATION, ADVERTISING, AND RELATED ACTIVITIES.

COMMENCEMENT OF ACTIVITIES AND DURATION OF THE COMPANY

Clause Four - The company shall commence its activities as of 02/03/2026 and its duration shall be indefinite.

SHARE CAPITAL

Clause Five - The capital shall be R$ 2,000.00 (Two thousand reais), divided into 2,000 shares, with a nominal value of R$ 1.00 (One real) each, to be subscribed and fully paid on 02/03/2026.

a) The amount of R$ 850.00 (Eight hundred and fifty reais) in the name of RAFAEL RAMOS APOLINARIO, CPF no.: 38402174825, to be fully paid on 02/03/2026.

b) The amount of R$ 850.00 (Eight hundred and fifty reais) in the name of WESLEY MESSIAS DA SILVA, CPF no.: 39621477808, to be fully paid on 02/03/2026.

c) The amount of R$ 300.00 (Three hundred reais) in the name of RAFAEL FRATAZZI SILVA, CPF no.: 40217269850, to be fully paid on 02/03/2026.

MEMBER	NO. OF SHARES	AMOUNT	PERCENTAGE
RAFAEL RAMOS APOLINARIO	850	R$ 850.00	42.50%
WESLEY MESSIAS DA SILVA	850	R$ 850.00	42.50%
RAFAEL FRATAZZI SILVA	300	R$ 300.00	15.00%
TOTAL	2,000	R$ 2,000.00	100.00%

ADMINISTRATION

Signed by: RCL

Docsales ID: 14f1cc1a-68b2-4e9b-8e61-ea988bf79733

JUCESP Commercial Registry of the State of São Paulo

I certify the registration of incorporation under NIRE No. 35269069908 on 02/04/2026 for the company HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, filed under No. SPP2630069274. Authentication: validate the authenticity of the registration at http://www.jucesp.sp.gov.br/ with the registration number. MARINA CENTURION DARDANI - General Secretary. This copy was digitally authenticated and signed on 02/05/2026 by MARINA CENTURION DARDANI - General Secretary. Authentication: 285245615. JUCESP guarantees the authenticity of the registration and the Certificate of Full Content when viewed directly on the portal www.jucesponline.sp.gov.br.

Clause Six - The administration of the company shall be exercised by WESLEY MESSIAS DA SILVA, Brazilian, married, under the partial community property regime, born in the city of Guarulhos/ State of São Paulo, on 07/19/1991, holder of identity document No.: RG 477158717, Issuing authority: SSP/SP, ENTREPRENEUR, holder of CPF No.: 39621477808, RESIDING AND DOMICILED at Rua CELSO, 26, Apartment 54, Neighborhood: VILA PROGRESSO, Guarulhos - São Paulo, ZIP Code 07095160, RAFAEL RAMOS APOLINARIO, Brazilian, married, under the partial community property regime, born in the city of Santos / State of São Paulo, on 04/06/1989, holder of identity document No.: CNH 04198874400, Issuing authority: SSP/SP, ENTREPRENEUR, holder of CPF No.: 38402174825, RESIDING AND DOMICILED At AVENIDA FAUSTO PIETROBOM, 600, Neighborhood: Jardim Planalto, Paulínia - São Paulo, ZIP Code 13145189 and RAFAEL FRATAZZI SILVA, Brazilian, married, with final share in the assets acquired during the marriage, born in the city of São Paulo/State of São Paulo, on 07/06/1992, holder of identity document No.: CNH 05914108500, issuing authority: DETRAN/SP, ENTREPRENEUR, holder of CPF No.: 40217269850, RESIDING AND DOMICILED at Rua Celso, 38, Neighborhood: VILA PROGRESSO, Guarulhos - São Paulo, ZIP Code 07095160, who shall legally represent the company and may carry out any and all management acts related to the corporate purpose.

Sole paragraph. Unless related to the corporate purpose, the sale or encumbrance of real estate shall depend on authorization by the majority.

BALANCE SHEET

Clause Seven - At the end of each fiscal year, on December 31, the administrator shall render justified accounts of their administration, preparing the inventory, the balance sheet, and the profit and loss statement, with the entrepreneur being entitled to the profits or responsible for the losses determined.

DECLARATION OF ELIGIBILITY

Clause Eight - The administrator declares, under penalty of law, that they are not prohibited from exercising the administration of the company due to special law, or by reason of a criminal conviction, or as a result of being subject to a penalty that temporarily restricts access to public office; or due to bankruptcy crime, prevarication, bribery or corruption, embezzlement, or crimes against popular economy, the national financial system, competition laws, consumer relations, public trust, or property.

JURISDICTION

Clause Nine - The parties hereby elect the jurisdiction of the company's registered office to resolve any disputes arising from this contractual instrument, as well as for the exercise and fulfillment of the rights and obligations arising from this contract, waiving any other jurisdiction, however privileged it may be.

THE FRAMEWORK

Clause Ten - The partners declare that the company qualifies as a Microenterprise, pursuant to Complementary Law No. 123 of December 14, 2006, and that it does not fall under any of the exclusion cases listed

Signed by: RCL

Docsales ID: 14f1cc1a-68b2-4e9b-8e61-ea988bf79733

JUCESP Commercial Registry of the State of São Paulo

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in §4 of Article 3 of the aforementioned law **(Art. 3, I, CL No. 123, 2006)**.

OWNER'S WITHDRAW

Clause Eleven - The partners may, by mutual agreement, establish a monthly **owner's withdrawal** for the managing partner(s), in accordance with the relevant regulatory provisions.

And for being thus, just and contracted, they execute this private instrument in a single copy.

Guarulhos, February 3, 2026.

DocuSigned by:
6EF693CCCA20452...
RAFAEL RAMOS APOLINARIO (Managing Partner)

DocuSigned by:
5A766E240533418...
WESLEY MESSIAS DA SILVA (Managing Partner)

Signed by:
C5A84A3183704F5...
RAFAEL FRATAZZI SILVA (Managing Partner)

Signed by: RGL

Docsales ID: 14f1cc1a-68b2-4e9b-8e61-ea988bf79733

I certify the registration of incorporation under NIRE No. 35269069908 on 02/04/2026 for the company HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, filed under No. SPP2630069274. Authentication: validate the authenticity of the registration at http://www.jucesp.sp.gov.br/ with the registration number. MARINA CENTURION DARDANI - General Secretary. This copy was digitally authenticated and signed on 02/05/2026 by MARINA CENTURION DARDANI - General Secretary. Authentication: 285245615. JUCESP guarantees the authenticity of the registration and the Certificate of Full Content when viewed directly on the portal www.jucesponline.sp.gov.br.

Docusign Envelope ID: E5E69ABD-739A-4549-AE9E-BD3ED90EDB42

DECLARATION

I, RAFAEL RAMOS APOLINARIO, holder of Identity Document No. 04198874400, registered in the Individual Taxpayer Registry CPF under No. 38402174825, as the owner, partner, or legal representative of the company HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, **HEREBY DECLARE** that I am aware that the **ESTABLISHMENT** located at RUA OTÁVIO FORGHIERE, 72, ROOM 63, SECTION C, Neighborhood: JARDIM GUMERCINDO, Guarulhos - São Paulo, ZIP Code 07090070, **CANNOT CARRY OUT** its activities without obtaining the municipal opinion on the feasibility of its installation and operation at the specified location, in accordance with the guidelines established in land use and occupation legislation, municipal regulations, and environmental protection area restrictions, pursuant to Article 24, §2 of State Decree No. 55.660/2010, and without a **VALID INTEGRATED LICENSING CERTIFICATE**, obtained through the Via Rápida Empresa State Licensing system.

I further declare that I am aware that any change in the establishment's address, its activity or group of activities, or any other determining conditions for the issuance of the Integrated Licensing Certificate will result in its invalidation, and from the moment of the change, I assume the obligation to renew it.

Finally, I declare that I am aware that the issuance of the Integrated Licensing Certificate may be requested by a duly authorized legal representative, in person at the time of retrieving the certificates related to the business registration at the City Hall, or by the owner, partner, or accountant listed in the National Registry of Legal Entities (CNPJ) directly on the Jucesp website, through the licensing module, using the respective digital certification.

DocuSigned by:

6EF693CCCA20452...

RAFAEL RAMOS APOLINARIO (Managing Partner)
04198874400

Signed by: RCL

Docsales ID: 14f1cc1a-68b2-4e9b-8e61-ea988bf79733

I certify the registration of incorporation under NIRE No. 35269069908 on 02/04/2026 for the company HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, filed under No. SPP2630069274. Authentication: validate the authenticity of the registration at http://www.jucesp.sp.gov.br/ with the registration number. MARINA CENTURION DARDANI - General Secretary. This copy was digitally authenticated and signed on 02/05/2026 by MARINA CENTURION DARDANI - General Secretary. Authentication: 285245615. JUCESP guarantees the authenticity of the registration and the Certificate of Full Content when viewed directly on the portal www.jucesponline.sp.gov.br.

Signatures Report

CONTRATO_SOCIAL_HUMANITECH (2).pdf

Signed

Document number
00039

Document code
14f1cc1a-68b2-4e9b-8e61-ea988bf79733

Link to the document in the Docsales vault
https://web.docsales.com/approval/14f1cc1a-68b2-4e9b-8e61-ea988bf79733

Signatures

RODRIGO CEZAR LEITE
Signed as a party on 02/03/2026 at 10:10 AM
CPF: 215.878.288-98
User IP: 187.32.134.245
Email: rodrigo@direcionacontabil.com.br
Signed via: Email

Signed by: Rodrigo C. Leite
RODRIGO CEZAR LEITE
Signature validated by Docsales

Document signed with legal validity.
To verify its authenticity, visit https://web.docsales.com/validator and use the password generated by the signatories.
Digital and electronic signatures have legal validity under Provisional Measure No. 2200-2 / 2001

I certify the registration of incorporation under NIRE No. 35269069908 on 02/04/2026 for the company HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, filed under No. SPP2630069274. Authentication: validate the authenticity of the registration at http://www.jucesp.sp.gov.br/ with the registration number. MARINA CENTURION DARDANI - General Secretary. This copy was digitally authenticated and signed on 02/05/2026 by MARINA CENTURION DARDANI - General Secretary. Authentication: 285245615. JUCESP guarantees the authenticity of the registration and the Certificate of Full Content when viewed directly on the portal www.jucesponline.sp.gov.br.

docusign

Certificate Of Completion

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Document Pages: 6 Signatures: 3
Certificate Pages: 2 Initials: 0
AutoNav: Enabled
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Time Zone: (UTC-08:00) Pacific Time (US & Canada)

Status: Completed

Envelope Originator:
Rafael Apolinario
eng.apolinario@gmail.com
IP Address: 177.79.106.224

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eng.apolinario@gmail.com

Location: DocuSign

Signer Events	Signature	Timestamp
Rafael Apolinário eng.apolinario@gmail.com iSmart Home Security Level: Email, Account Authentication (None)	DocuSigned by:  6EF693CCCA20452... Signature Adoption: Drawn on Device Using IP Address: 2804:7f0:32:a4b:adb7:913d:e6fb:97d0	Sent: 2/2/2026 7:45:58 AM Viewed: 2/2/2026 7:46:13 AM Signed: 2/2/2026 9:59:29 AM
Electronic Record and Signature Disclosure: Not Offered via Docusign		
Rafael Fratazzi rafaelfratazzi@gmail.com Security Level: Email, Account Authentication (None)	Assinado por:  C5A84A3183704F5... Signature Adoption: Pre-selected Style Using IP Address: 187.255.41.212	Sent: 2/2/2026 7:45:59 AM Viewed: 2/2/2026 7:46:37 AM Signed: 2/2/2026 7:47:15 AM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Wesley Wesley.silva.messias@gmail.com Security Level: Email, Account Authentication (None)	Signed by:  5A766E240533418... Signature Adoption: Drawn on Device Using IP Address: 2a02:26f7:e514:5808:0:9000:0:16 Signed using mobile	Sent: 2/2/2026 7:45:58 AM Viewed: 2/2/2026 8:01:59 AM Signed: 2/2/2026 8:02:34 AM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		

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Editor Delivery Events	Status	Timestamp

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JUCESP Commercial Registry of the State of São Paulo

I certify the registration of incorporation under NIRE No. 35269069908 on 02/04/2026 for the company HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, filed under No. SPP2630069274. Authentication: validate the authenticity of the registration at http://www.jucesp.sp.gov.br/ with the registration number. MARINA CENTURION DARDANI - General Secretary. This copy was digitally authenticated and signed on 02/05/2026 by MARINA CENTURION DARDANI - General Secretary. Authentication: 285245615. JUCESP guarantees the authenticity of the registration and the Certificate of Full Content when viewed directly on the portal www.jucesponline.sp.gov.br.

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	2/2/2026 7:45:59 AM
Certified Delivered	Security Checked	2/2/2026 8:01:59 AM
Signing Complete	Security Checked	2/2/2026 8:02:34 AM
Completed	Security Checked	2/2/2026 9:59:29 AM

Payment Events	Status	Timestamps

JUCESP Commercial Registry of the State of São Paulo

I certify the registration of incorporation under NIRE No. 35269069908 on 02/04/2026 for the company HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, filed under No. SPP2630069274. Authentication: validate the authenticity of the registration at http://www.jucesp.sp.gov.br/ with the registration number. MARINA CENTURION DARDANI - General Secretary. This copy was digitally authenticated and signed on 02/05/2026 by MARINA CENTURION DARDANI - General Secretary. Authentication: 285245615. JUCESP guarantees the authenticity of the registration and the Certificate of Full Content when viewed directly on the portal www.jucesponline.sp.gov.br.

AUTHENTICITY DECLARATION

I **RODRIGO CEZAR LEITE** with active registration in the Regional Accounting Council of São Paulo under No. **1SP243159**, issued on **04/13/2005**, registered with CPF No. 21587828898, HEREBY DECLARE, under penalty of criminal law and without prejudice to administrative and civil sanctions, that this document is authentic and corresponds to the original. Documents submitted.

Standard Incorporation File

Other Files (Private Documents)

São Paulo, 02/04/2026.

RODRIGO CEZAR LEITE

I certify the registration of incorporation under NIRE No. 35269069908 on 02/04/2026 for the company HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, filed under No. SPP2630069274. Authentication: validate the authenticity of the registration at http://www.jucesp.sp.gov.br/ with the registration number. MARINA CENTURION DARDANI - General Secretary. This copy was digitally authenticated and signed on 02/05/2026 by MARINA CENTURION DARDANI - General Secretary. Authentication: 285245615. JUCESP guarantees the authenticity of the registration and the Certificate of Full Content when viewed directly on the portal www.jucesponline.sp.gov.br.

ANALYSIS AND DECISION TERM.

I approve the request(s) under protocol(s) **SPP2630069274** for the Normal Constitution of the company **HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA**.

This decision term is signed digitally by the Judge **Carla Fabiana da Silva**.

Commercial Registry of the State of São Paulo, 02/04/2026.

Carla Fabiana da Silva, CPF: 29352502817

This document was digitally signed by Carla Fabiana da Silva and is an integral part under Protocol No. SPP2630069274.

I certify the registration of incorporation under NIRE No. 35269069908 on 02/04/2026 for the company HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, filed under No. SPP2630069274. Authentication: validate the authenticity of the registration at http://www.jucesp.sp.gov.br/ with the registration number. MARINA CENTURION DARDANI - General Secretary. This copy was digitally authenticated and signed on 02/05/2026 by MARINA CENTURION DARDANI - General Secretary. Authentication: 285245615. JUCESP guarantees the authenticity of the registration and the Certificate of Full Content when viewed directly on the portal www.jucesponline.sp.gov.br.

AUTHENTICATION AND REGISTRATION TERM

I certify that the constitution and Microenterprise classification, digitally signed, of the company **HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA**, and filed under No. **SPP2630069274** on **02/04/2026**, is registered with Jucesp under the NIRE of the Head Office **35269069908**.

The registration is signed digitally by the Secretary-General - Marina Centurion Dardani.

The authenticity of this document, as well as the file in electronic form, can be verified on the website: www.jucesp.sp.gov.br, by indicating the authenticity number available on the cover of the full certificate.

Commercial Registry of the State of São Paulo, 02/04/2026.

Marina Centurion Dardani, CPF: 22059603854

This document was digitally signed by Carla Fabiana da Silva and is an integral part under Protocol No. SPP2630069274.

I certify the registration of incorporation under NIRE No. 35269069908 on 02/04/2026 for the company HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, filed under No. SPP2630069274. Authentication: validate the authenticity of the registration at http://www.jucesp.sp.gov.br/ with the registration number. MARINA CENTURION DARDANI - General Secretary. This copy was digitally authenticated and signed on 02/05/2026 by MARINA CENTURION DARDANI - General Secretary. Authentication: 285245615. JUCESP guarantees the authenticity of the registration and the Certificate of Full Content when viewed directly on the portal www.jucesponline.sp.gov.br.

SIGNATURE PROTOCOL

The above document was submitted for digital signing on the VRE Digital platform.

The names designated for signing, as well as their status on 02/02/2026, are:

Full Name	CPF	Date and time	Certificate
CONTRATO SOCIAL HUMANITECH.pdf			
RODRIGO CEZAR LEITE	21587828898	02/04/26 10:58 AM	AC Certisign RFB G5 / PDF-1.7
DOCUMENTOS.pdf			
RODRIGO CEZAR LEITE	21587828898	02/04/26 10:58 AM	AC Certisign RFB G5 / PDF-1.7
Arquivo de Declaração de Autenticidade.pdf			
RODRIGO CEZAR LEITE	21587828898	02/04/26 10:58 AM	AC Certisign RFB G5 / PDF-1.4

This document serves as a reference for the electronic signatures executed on the documents of Protocol No. SPP2630069274

I certify the registration of incorporation under NIRE No. 35269069908 on 02/04/2026 for the company HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, filed under No. SPP2630069274. Authentication: validate the authenticity of the registration at http://www.jucesp.sp.gov.br/ with the registration number. MARINA CENTURION DARDANI - General Secretary. This copy was digitally authenticated and signed on 02/05/2026 by MARINA CENTURION DARDANI - General Secretary. Authentication: 285245615. JUCESP guarantees the authenticity of the registration and the Certificate of Full Content when viewed directly on the portal www.jucesponline.sp.gov.br.

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.


_____ Date: April 2, 2026.

GOVERNO DO ESTADO DE SÃO PAULO
SECRETARIA DE DESENVOLVIMENTO ECONÔMICO
JUNTA COMERCIAL DO ESTADO DE SÃO PAULO

CERTIDÃO DE INTEIRO TEOR

DOCUMENTO EMITIDO PELA INTERNET

DADOS DA EMPRESA			
NOME EMPRESARIAL HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA			
TITULO DE ESTABELECIMENTO			TIPO JURÍDICO SOCIEDADE LIMITADA (M.E.)
NIRE 35269069908	CNPJ	NÚMERO DO ARQUIVAMENTO 35269069908	DATA DO ARQUIVAMENTO 04/02/2026

DADOS DA CERTIDÃO		
DATA DE EXPEDIÇÃO 05/02/2026	HORA DE EXPEDIÇÃO 12:02:27	CÓDIGO DE CONTROLE 285245615
A AUTENTICIDADE DO PRESENTE DOCUMENTO, BEM COMO O ARQUIVO NA FORMA ELETRÔNICA PODEM SER VERIFICADOS NO ENDEREÇO WWW.JUCESPONLINE.SP.GOV.BR		

ESTA CÓPIA FOI AUTENTICADA DIGITALMENTE E ASSINADA EM 05/02/2026 PELA SECRETÁRIA GERAL DA JUCESP – MARINA CENTURION DARDANI, CONFORME ART. 1º DA MP2200-2 DE 24/08/2001, QUE INSTITUI A INFRAESTRUTURA DE CHAVES PÚBLICAS BRASILEIRAS – ICP BRASIL, EM VIGOR CONSOANTE E.C Nº32 DE 11/09/2001 M- ART.2º.

ART 1º. FICA INSTITUÍDA A INFRAESTRUTURA DE CHAVES PÚBLICAS BRASILEIRA – ICP BRASIL, PARA GARANTIR AUTENTICIDADE, INTEGRIDADE E VALIDADE JURÍDICA DE DOCUMENTOS EM FORMA ELETRÔNICA, DAS APLICAÇÕES DE SUPORTE E DAS APLICAÇÕES HABILITADAS QUE UTILIZEM CERTIFICADOS DIGITAIS, BEM COMO A REALIZAÇÃO DE TRANSAÇÕES ELETRÔNICAS SEGURAS.

Docusign Envelope ID: E5E69ABD-739A-4549-AE9E-BD3ED90EDB42

JUCESP

SÃO PAULO
GOVERNO DO ESTADO

Requerimento Capa

SEQ. DOC
01
01

Protocolo Redesim

SPP2630069274

DADOS CADASTRAIS

ATO(S)
Constituição Normal; Enquadramento de Microempresa - ME

NOME EMPRESARIAL		PORTE
HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA		**ME**
LOGRADOURO		NÚMERO
RUA OTAVIO FORGHIERE		**72**
COMPLEMENTO	BAIRRO/DISTRITO	CEP
SALA 63 PARTE C	**JARDIM GUMERCINDO**	**07090070**
MUNICÍPIO		UF
GUARULHOS		**SP**
E-MAIL		TELEFONE
rodrigo@direcionacontabil.com.br		
NÚMERO EXIGÊNCIA (S)	CNPJ - SEDE	NIRE - SEDE
SEM EXIGÊNCIA ANTERIOR		

IDENTIFICAÇÃO DO SIGNATÁRIO/ASSINANTE DO REQUERIMENTO CAPA

NOME: **RODRIGO CEZAR LEITE - Responsável**

DATA ASSINATURA: Assinado por: Rodrigo C. Leite

ASSINATURA: RODRIGO CEZAR LEITE

Assinatura validada pelo Docsales

VALORES RECOLHIDOS

DARE **R$ 218,99**

DARF **Isento**

DECLARO, SOB AS PENAS DA LEI, QUE AS INFORMAÇÕES CONSTANTES DO REQUERIMENTO/PROCESSO SÃO EXPRESSÃO DA VERDADE.

PARA USO EXCLUSIVO DA JUNTA COMERCIAL DO ESTADO DE SÃO PAULO (INCLUSIVE VERSO)

CARIMBO PROTOCOLO	OBSERVAÇÕES:

DOCUMENTOS NÃO RETIRADOS EM ATÉ 90 DIAS DA DISPONIBILIDADE SERÃO DESCARTADOS - ART. 57, §5º, DECRETO 1.800/96

Assinado por: RCL

Docsales ID: 14f1cc1a-68b2-4e9b-8e61-ea988bf79733

JUCESP
Junta Comercial do Estado de São Paulo

Certifico o registro de constituição sob o NIRE nº 35269069908 em 04/02/2026 da empresa HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, protocolado sob o nº SPP2630069274. Autenticação: validar a autenticidade do registro em http://www.jucesp.sp.gov.br/ com o número do mesmo. MARINA CENTURION DARDANI - Secretário Geral. Esta cópia foi autenticada digitalmente e assinada em 05/02/2026 por MARINA CENTURION DARDANI – Secretário Geral. Autenticação: 285245615. A JUCESP garante a autenticidade do registro e da Certidão de Inteiro Teor quando visualizado diretamente no portal www.jucesponline.sp.gov.br.

Docusign Envelope ID: E5E69ABD-739A-4549-AE9E-BD3ED90EDB42

CONTRATO SOCIAL DE SOCIEDADE LIMITADA

HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA

Sócio-Administrador RAFAEL RAMOS APOLINARIO, nacionalidade: brasileira, casado (a), comunhão parcial de bens, natural da cidade de Santos/SP, nascido(a) em: 06/04/1989, n° do documento de identidade: CNH 04198874400 Órgão Emissor: SSP/SP, EMPRESARIO, n° do CPF: 38402174825, RESIDENTE E DOMICILIADO(A) no(a) AVENIDA FAUSTO PIETROBOM, 600 - Bairro: JARDIM PLANALTO, Paulínia - SP CEP 13145189;

Sócio-Administrador WESLEY MESSIAS DA SILVA, nacionalidade: brasileira, casado (a), comunhão parcial de bens, natural da cidade de Guarulhos/SP, nascido(a) em: 19/07/1991, n° do documento de identidade: RG 477158717 Órgão Emissor: SSP/SP, EMPRESARIO, n° do CPF: 39621477808, RESIDENTE E DOMICILIADO(A) no(a) RUA CELSO, 26 APT 54 - Bairro: VILA PROGRESSO, Guarulhos - SP CEP 07095160;

Sócio-Administrador RAFAEL FRATAZZI SILVA, nacionalidade: brasileira, casado (a), participação final nos aquestos, natural da cidade de São Paulo/SP, nascido(a) em: 06/07/1992, n° do documento de identidade: CNH 05914108500 Órgão Emissor: DETRAN/SP, EMPRESARIO, n° do CPF: 40217269850, RESIDENTE E DOMICILIADO(A) no(a) RUA CELSO, 38 - Bairro: VILA PROGRESSO, Guarulhos - SP CEP 07095160.

Resolvem, em comum acordo, constituir uma sociedade limitada, mediante as condições e cláusulas seguintes:

DO NOME EMPRESARIAL

Cláusula Primeira - A sociedade adotará o seguinte nome empresarial: HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA.

DA SEDE

Cláusula Segunda - A sociedade terá sua sede no seguinte endereço: RUA OTAVIO FORGHIERE, 72 SALA 63 PARTE C - Bairro: JARDIM GUMERCINDO, Guarulhos - SP CEP 07090070.

DO OBJETO SOCIAL

Cláusula Terceira - A sociedade terá por objeto o exercício das seguintes atividades econômicas: O DESENVOLVIMENTO CRIACAO PROGRAMACAO EDICAO PUBLICACAO DISTRIBUICAO LICENCIAMENTO E COMERCIALIZACAO DE JOGOS ELETRONICOS CONTEUDOS DIGITAIS SOFTWARES SISTEMAS APLICATIVOS PLATAFORMAS TECNOLOGICAS E SOLUCOES BASEADAS EM INTELIGENCIA ARTIFICIAL REALIDADE VIRTUAL REALIDADE AUMENTADA E TECNOLOGIAS EMERGENTES A PRESTACAO DE SERVICOS DE TECNOLOGIA DA INFORMACAO CONSULTORIA SUPORTE TECNICO MANUTENCAO DE SISTEMAS INTEGRACAO DE PLATAFORMAS BEM COMO A FABRICACAO MONTAGEM COMERCIALIZACAO IMPORTACAO E EXPORTACAO DE EQUIPAMENTOS

Assinado por: RCL

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JUCESP Junta Comercial do Estado de São Paulo

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E DISPOSITIVOS ELETRONICOS INTERATIVOS A EXPLORACAO DE DIREITOS AUTORAIS MARCAS PROPRIEDADE INTELECTUAL MONETIZACAO DIGITAL PUBLICIDADE E ATIVIDADES CORRELATAS.

Parágrafo único. Em estabelecimento eleito como Sede (Matriz) será(ão) exercida(s) a(s) atividade(s) de O DESENVOLVIMENTO CRIACAO PROGRAMACAO EDICAO PUBLICACAO DISTRIBUICAO LICENCIAMENTO E COMERCIALIZACAO DE JOGOS ELETRONICOS CONTEUDOS DIGITAIS SOFTWARES SISTEMAS APLICATIVOS PLATAFORMAS TECNOLOGICAS E SOLUCOES BASEADAS EM INTELIGENCIA ARTIFICIAL REALIDADE VIRTUAL REALIDADE AUMENTADA E TECNOLOGIAS EMERGENTES A PRESTACAO DE SERVICOS DE TECNOLOGIA DA INFORMACAO CONSULTORIA SUPORTE TECNICO MANUTENCAO DE SISTEMAS INTEGRACAO DE PLATAFORMAS BEM COMO A FABRICACAO MONTAGEM COMERCIALIZACAO IMPORTACAO E EXPORTACAO DE EQUIPAMENTOS E DISPOSITIVOS ELETRONICOS INTERATIVOS A EXPLORACAO DE DIREITOS AUTORAIS MARCAS PROPRIEDADE INTELECTUAL MONETIZACAO DIGITAL PUBLICIDADE E ATIVIDADES CORRELATAS.

DO INÍCIO DAS ATIVIDADES E DO PRAZO

Cláusula Quarta - A empresa iniciará suas atividades a partir de 03/02/2026 e seu prazo de duração indeterminado.

DO CAPITAL SOCIAL

Cláusula Quinta - O capital será de R$ 2.000,00 (Dois mil reais), divididos em 2.000 quotas, no valor nominal de R$ 1,00 (Um real) cada uma, subscrito a ser integralizado em 03/02/2026.

a) O valor de R$ 850,00 (Oitocentos e cinquenta reais) em nome de RAFAEL RAMOS APOLINARIO, n° do CPF: 38402174825 a integralizar em 03/02/2026.

b) O valor de R$ 850,00 (Oitocentos e cinquenta reais) em nome de WESLEY MESSIAS DA SILVA, n° do CPF: 39621477808 a integralizar em 03/02/2026.

c) O valor de R$ 300,00 (Trezentos reais) em nome de RAFAEL FRATAZZI SILVA, n° do CPF: 40217269850 a integralizar em 03/02/2026.

SÓCIO	Nº DE QUOTAS	VALOR	PERCENTUAL
RAFAEL RAMOS APOLINARIO	850	R$ 850,00	42,50%
WESLEY MESSIAS DA SILVA	850	R$ 850,00	42,50%
RAFAEL FRATAZZI SILVA	300	R$ 300,00	15,00%
TOTAL	2.000	R$ 2.000,00	100,00%

DA ADMINISTRAÇÃO

Assinado por: RCL

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JUCESP Junta Comercial do Estado de São Paulo

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Cláusula Sexta - A administração da sociedade será exercida por WESLEY MESSIAS DA SILVA, nacionalidade: brasileira, casado (a), comunhão parcial de bens, natural da cidade de Guarulhos/SP, nascido(a) em: 19/07/1991, n° do documento de identidade: RG 477158717 Órgão Emissor: SSP/SP, EMPRESARIO, n° do CPF: 39621477808, RESIDENTE E DOMICILIADO(A) no(a) RUA CELSO, 26 APT 54 - Bairro: VILA PROGRESSO, Guarulhos - SP CEP 07095160, RAFAEL RAMOS APOLINARIO, nacionalidade: brasileira, casado (a), comunhão parcial de bens, natural da cidade de Santos/SP, nascido(a) em: 06/04/1989, n° do documento de identidade: CNH 04198874400 Órgão Emissor: SSP/SP, EMPRESARIO, n° do CPF: 38402174825, RESIDENTE E DOMICILIADO(A) no(a) AVENIDA FAUSTO PIETROBOM, 600 - Bairro: JARDIM PLANALTO, Paulínia - SP CEP 13145189 e por RAFAEL FRATAZZI SILVA, nacionalidade: brasileira, casado (a), participação final nos aquestos, natural da cidade de São Paulo/SP, nascido(a) em: 06/07/1992, n° do documento de identidade: CNH 05914108500 Órgão Emissor: DETRAN/SP, EMPRESARIO, n° do CPF: 40217269850, RESIDENTE E DOMICILIADO(A) no(a) RUA CELSO, 38 - Bairro: VILA PROGRESSO, Guarulhos - SP CEP 07095160, que representará(ão) legalmente a sociedade e poderá(ão) praticar todo e qualquer ato de gestão pertinente ao objeto social.

Parágrafo único. Não constituindo o objeto social, a alienação ou a oneração de bens imóveis depende de autorização da maioria.

DO BALANÇO PATRIMONIAL

Cláusula Sétima - Ao término de cada exercício, em 31 de Dezembro, o administrador prestará contas justificadas de sua administração, procedendo à elaboração do inventário, do balanço patrimonial e do balanço de resultado econômico, cabendo ao empresário, os lucros ou perdas apuradas.

DA DECLARAÇÃO DE DESIMPEDIMENTO DE ADMINISTRADOR

Cláusula Oitava - O(s) administrador(es) da empresa declara(m), sob as penas da lei, que não está(ão) impedido(s) de exercer a administração da empresa, por lei especial, ou em virtude de condenação criminal, ou por se encontrar sob os efeitos dela, a pena que vede, ainda que temporariamente, o acesso a cargos públicos; ou por crime falimentar, de prevaricação, peita ou suborno, concussão, peculato, ou contra a economia popular, contra o sistema financeiro nacional, contra normas de defesa da concorrência, contra as relações de consumo, fé pública, ou a propriedade.

DO FORO

Cláusula Nona - As partes elegem o foro da sede para dirimir quaisquer dúvidas decorrentes do presente instrumento contratual, bem como para o exercício e cumprimento dos direitos e obrigações resultantes deste contrato, renunciando a qualquer outro, por mais privilegiado que possa ser.

DO ENQUADRAMENTO

Cláusula Décima - Os sócios declaram que a sociedade se enquadra como Microempresa, nos termos da Lei Complementar nº 123, de 14 de dezembro de 2006, e que não se enquadra em qualquer das hipóteses de

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exclusão relacionadas no § 4º do art. 3º da mencionada lei. **(art. 3º, I, LC nº 123, de 2006)**.

DO PRO LABORE

Cláusula Décima Primeira - Os sócios poderão, de comum acordo, fixar uma retirada mensal, a título de **pro labore** para o(s) sócio(s) administrador(es), observadas as disposições regulamentares pertinentes.

E, por estarem justos e contratados, assinam o presente instrumento particular em via única.

Guarulhos, 03 de fevereiro de 2026.

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RAFAEL RAMOS APOLINARIO (Sócio-Administrador)

Signed by:
5A766E240533418...
WESLEY MESSIAS DA SILVA (Sócio-Administrador)

Assinado por:
Rafael Fratazzi
C5A84A3183704F5...
RAFAEL FRATAZZI SILVA (Sócio-Administrador)

Assinado por: RCL

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JUCESP Junta Comercial do Estado de São Paulo

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DECLARAÇÃO

Eu, RAFAEL RAMOS APOLINARIO, portador do Documento de Identificação nº 04198874400, inscrito no Cadastro de Pessoas Físicas – CPF sob nº 38402174825, na qualidade de titular, sócio ou responsável legal da empresa HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, **DECLARO** estar ciente que o **ESTABELECIMENTO** situado no(a) RUA OTAVIO FORGHIERE, 72 SALA 63 PARTE C - Bairro: JARDIM GUMERCINDO, Guarulhos - SP CEP 07090070, **NÃO PODERÁ EXERCER** suas atividades sem que obtenha o parecer municipal sobre a viabilidade de sua instalação e funcionamento no local indicado, conforme diretrizes estabelecidas na legislação de uso e ocupação do solo, posturas municipais e restrições das áreas de proteção ambiental, nos termos do art. 24, §2 do Decreto Estadual nº 55.660/2010 e sem que tenha um **CERTIFICADO DE LICENCIAMENTO INTEGRADO VÁLIDO**, obtido pelo sistema Via Rápida Empresa - Módulo de Licenciamento Estadual.

Declaro ainda estar ciente que qualquer alteração no endereço do estabelecimento, em sua atividade ou grupo de atividades, ou em qualquer outra das condições determinantes à expedição do Certificado de Licenciamento Integrado, implica na perda de sua validade, assumindo, desde o momento da alteração, a obrigação de renová-lo.

Por fim, declaro estar ciente que a emissão do Certificado de Licenciamento Integrado poderá ser solicitada por representante legal devidamente habilitado, presencialmente e no ato da retirada das certidões relativas ao registro empresarial na Prefeitura, ou pelo titular, sócio, ou contabilista vinculado no Cadastro Nacional da Pessoa Jurídica (CNPJ) diretamente no site da Jucesp, através do módulo de licenciamento, mediante uso da respectiva certificação digital.

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RAFAEL RAMOS APOLINARIO (Sócio-Administrador)
04198874400

Assinado por: RCL

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Relatório de Assinaturas

CONTRATO_SOCIAL_HUMANITECH (2).pdf

Assinado

Número do documento
00039

Código do documento
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Assinaturas

RODRIGO CEZAR LEITE
Assinado como parte em 03/02/2026 às 10:10.
CPF: 215.878.288-98
IP do Usuário: 187.32.134.245
E-mail: rodrigo@direcionacontabil.com.br
Assinado por: Email

Assinado por: Rodrigo C. Leite

RODRIGO CEZAR LEITE

Assinatura validada pelo Docsales

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	Signature Adoption: Drawn on Device Using IP Address: 2804:7f0:32:a4b:adb7:913d:e6fb:97d0	
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Rafael Fratazzi rafaelfratazzi@gmail.com Security Level: Email, Account Authentication (None)	Assinado por: Rafael Fratazzi C5A81A3...837D175...	Sent: 2/2/2026 7:45:59 AM Viewed: 2/2/2026 7:46:37 AM Signed: 2/2/2026 7:47:15 AM
	Signature Adoption: Pre-selected Style Using IP Address: 187.255.41.212	
Electronic Record and Signature Disclosure: Not Offered via Docusign		
Wesley Wesley.silva.messias@gmail.com Security Level: Email, Account Authentication (None)	Signed by: 5A769E2...0533118...	Sent: 2/2/2026 7:45:58 AM Viewed: 2/2/2026 8:01:59 AM Signed: 2/2/2026 8:02:34 AM
	Signature Adoption: Drawn on Device Using IP Address: 2a02:26f7:e514:5808:0:9000:0:16 Signed using mobile	
Electronic Record and Signature Disclosure: Not Offered via Docusign		

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Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	2/2/2026 7:45:59 AM
Certified Delivered	Security Checked	2/2/2026 8:01:59 AM
Signing Complete	Security Checked	2/2/2026 8:02:34 AM
Completed	Security Checked	2/2/2026 9:59:29 AM

Payment Events	Status	Timestamps

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DECLARAÇÃO DE AUTENTICIDADE

Eu **RODRIGO CEZAR LEITE** com inscrição ativa na(o) Conselho Regional de Contabilidade de São Paulo sob o nº **1SP243159**, expedida em **13/04/2005**, inscrito no CPF nº 21587828898, DECLARO, sob as penas da Lei penal e, sem prejuízo das sanções administrativas e cíveis, que este documento é autêntico e condiz com o original.

Documentos apresentados:

Arquivo de Constituição Normal

Arquivo de Outros (Docs. privados)

São Paulo, 04/02/2026.

_____

RODRIGO CEZAR LEITE

Certifico o registro de constituição sob o NIRE nº 35269069908 em 04/02/2026 da empresa HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, protocolado sob o nº SPP2630069274. Autenticação: validar a autenticidade do registro em http://www.jucesp.sp.gov.br/ com o número do mesmo. MARINA CENTURION DARDANI - Secretário Geral. Esta cópia foi autenticada digitalmente e assinada em 05/02/2026 por MARINA CENTURION DARDANI – Secretário Geral. Autenticação: 285245615. A JUCESP garante a autenticidade do registro e da Certidão de Inteiro Teor quando visualizado diretamente no portal www.jucesponline.sp.gov.br.

TERMO DE ANÁLISE E DECISÃO.

Defiro a (s) solicitação (ões), sob o (s) protocolo (s) **SPP2630069274** de Constituição Normal da empresa **HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA**.

Assina o presente termo de decisão, mediante certificado digital, o Julgador **Carla Fabiana da Silva**.

Junta Comercial do Estado de São Paulo, 04/02/2026.

Carla Fabiana da Silva, CPF: 29352502817

Este documento foi assinado digitalmente por Carla Fabiana da Silva e é parte integrante sob o protocolo Nº SPP2630069274.

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TERMO DE AUTENTICAÇÃO E REGISTRO

Certifico que a constituição e enquadramento Microempresa, assinado digitalmente, da empresa **HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA**, e protocolado sob o número **SPP2630069274** em **04/02/2026**, encontra-se registrado na Jucesp, sob o NIRE da matriz **35269069908**.

Assina o registro, mediante certificado digital, o(a) Secretário(a)-Geral – Marina Centurion Dardani.

A autenticidade do presente documento, bem como o arquivo na forma eletrônica poderão ser verificados no sítio eletrônico: www.jucesp.sp.gov.br, mediante a indicação do número de autenticidade disponível na capa da certidão de inteiro teor.

Junta Comercial do Estado de São Paulo, 04/02/2026.

Marina Centurion Dardani, CPF: 22059603854

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O documento acima foi proposto para assinatura digital na plataforma VRE Digital.

Os nomes indicados para assinatura, bem como seus status em 02/02/2026 são:

Nome Completo	CPF	Data e hora	Certificado
CONTRATO SOCIAL HUMANITECH.pdf			
RODRIGO CEZAR LEITE	21587828898	04/02/26 10:58	AC Certisign RFB G5 / PDF-1.7
DOCUMENTOS.pdf			
RODRIGO CEZAR LEITE	21587828898	04/02/26 10:58	AC Certisign RFB G5 / PDF-1.7
Arquivo de Declaração de Autenticidade.pdf			
RODRIGO CEZAR LEITE	21587828898	04/02/26 10:58	AC Certisign RFB G5 / PDF-1.4

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Certifico o registro de constituição sob o NIRE nº 35269069908 em 04/02/2026 da empresa HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA, protocolado sob o nº SPP2630069274. Autenticação: validar a autenticidade do registro em http://www.jucesp.sp.gov.br/ com o número do mesmo. MARINA CENTURION DARDANI - Secretário Geral. Esta cópia foi autenticada digitalmente e assinada em 05/02/2026 por MARINA CENTURION DARDANI – Secretário Geral. Autenticação: 285245615. A JUCESP garante a autenticidade do registro e da Certidão de Inteiro Teor quando visualizado diretamente no portal www.jucesponline.sp.gov.br.

FEDERATIVE REPUBLIC OF BRAZIL

NATIONAL REGISTER OF LEGAL ENTITIES

REGISTRATION NUMBER	CERTIFICATE OF ENROLLMENT AND REGISTRATION STATUS	DATE OF ESTABLISHMENT
65.037.094/0001-19 **HEAD OFFICE**		**02/04/2026**

BUSINESS NAME
HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA

TRADE NAME (DBA	SIZE
********	**MICROENTERPRISE**

CODE AND DESCRIPTION OF THE PRIMARY ECONOMIC ACTIVITY
62.02-3-00 - Development and licensing of customizable computer software

CODE AND DESCRIPTION OF SECONDARY ECONOMIC ACTIVITIES
62.01-5-01 - Custom software development
62.01-5-02 - Web design
62.03-1-00 - Development and licensing of non-customizable computer software
63.11-9-00 - Data processing, application service providers, and web hosting services

CODE AND DESCRIPTION OF LEGAL NATURE
206-2 - Limited Liability Company

ADDRESS	NUMBER	UNIT
RUA OTAVIO FORGHIERE	**72**	**ROOM 63, SECTION C**

ZIP CODE	NEIGHBORHOOD/DISTRICT	CITY	STATE
07.090-070	**JARDIM GUMERCINDO**	**GUARULHOS**	**SP**

EMAIL ADDRESS	PHONE
CONTATO@HUMANITECH.COM.BR	**(11) 4175-5442**

FEDERAL ENTITY RESPONSIBLE (EFR)
*****

REGISTRATION STATUS	DATE OF REGISTRATION STATUS
ACTIVE	**02/04/2026**

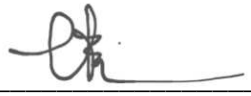
REASON FOR REGISTRATION STATUS

SPECIAL STATUS	DATE OF SPECIAL STATUS
********	********

Approved by Normative Instruction RFB No. 2.119, of December 6, 2022.

Issued on **02/10/2026** at **09:09:45** AM (Brasília date and time). Page: **1/1**

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.


_____ Date: March 26, 2026.

REPÚBLICA FEDERATIVA DO BRASIL

CADASTRO NACIONAL DA PESSOA JURÍDICA

NÚMERO DE INSCRIÇÃO	COMPROVANTE DE INSCRIÇÃO E DE SITUAÇÃO CADASTRAL	DATA DE ABERTURA
65.037.094/0001-19 **MATRIZ**		**04/02/2026**

NOME EMPRESARIAL
HUMANITECH INTELIGENCIA ARTIFICIAL, AUTOMACAO E SISTEMAS LTDA

TÍTULO DO ESTABELECIMENTO (NOME DE FANTASIA)	PORTE
********	**ME**

CÓDIGO E DESCRIÇÃO DA ATIVIDADE ECONÔMICA PRINCIPAL
62.02-3-00 - Desenvolvimento e licenciamento de programas de computador customizáveis

CÓDIGO E DESCRIÇÃO DAS ATIVIDADES ECONÔMICAS SECUNDÁRIAS
62.01-5-01 - Desenvolvimento de programas de computador sob encomenda
62.01-5-02 - Web design
62.03-1-00 - Desenvolvimento e licenciamento de programas de computador não-customizáveis
63.11-9-00 - Tratamento de dados, provedores de serviços de aplicação e serviços de hospedagem na internet

CÓDIGO E DESCRIÇÃO DA NATUREZA JURÍDICA
206-2 - Sociedade Empresária Limitada

LOGRADOURO	NÚMERO	COMPLEMENTO
R OTAVIO FORGHIERE	**72**	**SALA 63 PARTE C**

CEP	BAIRRO/DISTRITO	MUNICÍPIO	UF
07.090-070	**JARDIM GUMERCINDO**	**GUARULHOS**	**SP**

ENDEREÇO ELETRÔNICO	TELEFONE
CONTATO@HUMANITECH.COM.BR	**(11) 4175-5442**

ENTE FEDERATIVO RESPONSÁVEL (EFR)
*****

SITUAÇÃO CADASTRAL	DATA DA SITUAÇÃO CADASTRAL
ATIVA	**04/02/2026**

MOTIVO DE SITUAÇÃO CADASTRAL

SITUAÇÃO ESPECIAL	DATA DA SITUAÇÃO ESPECIAL
********	********

Aprovado pela Instrução Normativa RFB nº 2.119, de 06 de dezembro de 2022.

Emitido no dia **10/02/2026** às **09:09:45** (data e hora de Brasília). Página: **1/1**

FEDERATIVE REPUBLIC OF BRAZIL

NATIONAL REGISTER OF LEGAL ENTITIES

REGISTRATION NUMBER **54.488.982/0001-31** **HEAD OFFICE**	**CERTIFICATE OF ENROLLMENT AND REGISTRATION STATUS**	DATE OF ESTABLISHMENT **03/26/2024**

BUSINESS NAME
RANKING SERVICOS LTDA

TRADE NAME (DBA)	SIZE
********	**ME (Microenterprise)**

CODE AND DESCRIPTION OF THE PRIMARY ECONOMIC ACTIVITY
62.02-3-00 - Development and licensing of customizable computer software

CODE AND DESCRIPTION OF SECONDARY ECONOMIC ACTIVITIES
62.09-1-00 - Technical support, maintenance, and other information technology services
70.20-4-00 - Business management consulting activities, except specific technical consulting
74.90-1-04 - Intermediation and agency activities for services and business in general, except real estate

CODE AND DESCRIPTION OF LEGAL NATURE
206-2 - Limited Liability Company

ADDRESS	NUMBER	UNIT
AV FAUSTO PIETROBOM	**600**	**LOT 02, BLOCK Q, ROOM 2**

ZIP CODE	NEIGHBORHOOD/DISTRICT	CITY	STATE
13.145-189	**JARDIM PLANALTO**	**PAULINIA**	**SP**

EMAIL ADDRESS	TELEPHONE
CONTATO@RANKINGBR.COM.BR	**(11) 4175-5442**

FEDERAL ENTITY RESPONSIBLE (EFR)
*****

REGISTRATION STATUS	DATE OF REGISTRATION STATUS
ACTIVE	**03/26/2024**

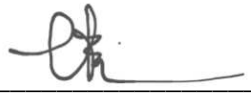
REASON FOR REGISTRATION STATUS

SPECIAL STATUS	DATE OF SPECIAL STATUS
********	********

Approved by Normative Instruction RFB No. 2.119, of December 6, 2022.

Issued on **03/28/2024** at **09:05:00 AM** (Brasília date and time). Page: **1/1**

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.


_____ Date: April 7, 2026.

REPÚBLICA FEDERATIVA DO BRASIL

CADASTRO NACIONAL DA PESSOA JURÍDICA

NÚMERO DE INSCRIÇÃO	COMPROVANTE DE INSCRIÇÃO E DE SITUAÇÃO CADASTRAL	DATA DE ABERTURA
54.488.982/0001-31 **MATRIZ**		**26/03/2024**

NOME EMPRESARIAL
RANKING SERVICOS LTDA

TÍTULO DO ESTABELECIMENTO (NOME DE FANTASIA)	PORTE
********	**ME**

CÓDIGO E DESCRIÇÃO DA ATIVIDADE ECONÔMICA PRINCIPAL
62.02-3-00 - Desenvolvimento e licenciamento de programas de computador customizáveis

CÓDIGO E DESCRIÇÃO DAS ATIVIDADES ECONÔMICAS SECUNDÁRIAS
62.09-1-00 - Suporte técnico, manutenção e outros serviços em tecnologia da informação
70.20-4-00 - Atividades de consultoria em gestão empresarial, exceto consultoria técnica específica
74.90-1-04 - Atividades de intermediação e agenciamento de serviços e negócios em geral, exceto imobiliários

CÓDIGO E DESCRIÇÃO DA NATUREZA JURÍDICA
206-2 - Sociedade Empresária Limitada

LOGRADOURO	NÚMERO	COMPLEMENTO
AV FAUSTO PIETROBOM	**600**	**LOTE 02 QUADRAQ SALA 2**

CEP	BAIRRO/DISTRITO	MUNICÍPIO	UF
13.145-189	**JARDIM PLANALTO**	**PAULINIA**	**SP**

ENDEREÇO ELETRÔNICO	TELEFONE
CONTATO@RANKINGBR.COM.BR	**(11) 4175-5442**

ENTE FEDERATIVO RESPONSÁVEL (EFR)
*****

SITUAÇÃO CADASTRAL	DATA DA SITUAÇÃO CADASTRAL
ATIVA	**26/03/2024**

MOTIVO DE SITUAÇÃO CADASTRAL

SITUAÇÃO ESPECIAL	DATA DA SITUAÇÃO ESPECIAL
********	********

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Emitido no dia **28/03/2024** às **09:05:00** (data e hora de Brasília). Página: **1/1**

Exhibit C.I - First Prong - Substancial Merit and National Importance

ismartplace

BUSINESS PLAN



2026



Name: Rafael Ramos Apolinario
Phone: +55 (11) 94175-5442
E-mail: eng.apolinario@gmail.com
Position: General Manager & Telecommunications Engineer

Prepared by:
Nextus Plan

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1.0 Executive Summary

iSmart Place will be established by **Mr. Rafael Ramos Apolinario** as a technology integration company specializing in smart automation, secure network infrastructure, and intelligent connectivity systems for properties in the United States. The company will be headquartered in **Orlando, Florida**, a rapidly growing metropolitan area characterized by strong population growth,[1] continuous real estate development, and increasing adoption of connected technologies in residential and commercial environments.[2]

The company's mission is to design and implement integrated automation and digital infrastructure systems that improve security, energy management, and operational efficiency in modern properties. iSmart Place will combine system design, technology integration, and professional installation services to deliver scalable infrastructure solutions tailored to each project.

Through its services, the company will support property owners, developers, and businesses seeking to modernize existing environments or incorporate intelligent infrastructure into new developments. Many properties still rely on fragmented systems and poorly integrated connected devices, creating operational inefficiencies and potential security risks. iSmart Place will address these challenges by implementing structured network architecture, automation platforms, and secure connectivity systems designed for long-term reliability.

The company's operational model will combine on-site technical services with standardized engineering methodologies and remote monitoring capabilities. This approach allows iSmart Place to provide consistent infrastructure solutions while maintaining the flexibility to expand services beyond Central Florida as market demand increases.

An initial investment of **$200,000** will support facility setup, showroom development, acquisition of specialized technical equipment, cybersecurity and IT infrastructure, marketing initiatives, staffing, and working capital. These resources will allow the company to begin operations with full technical capability and establish a foundation for sustainable growth.

Professional Background

Mr. Rafael Ramos Apolinario is a Telecommunications Engineer with more than ten years of experience in information security, network infrastructure, and automation systems. He will serve as **General Manager & Telecommunications Engineer**, leading technical operations, system architecture design, and strategic development of iSmart Place in the United States.

Mr. Apolinario is the founder and Technical Director of iSmart Home in Brazil, where he has led the planning and implementation of more than one hundred residential and commercial automation projects involving intelligent lighting systems, structured networks, IoT integration, and secure connectivity environments. His responsibilities have included system design, project management, integration of automation protocols, and deployment of secure network infrastructures for connected properties.

[1] https://news.orlando.org/blog/triple-crown-orlando-leads-the-nation-in-job-population-and-gdp-growth/
[2] https://news.orlando.org/blog/triple-crown-orlando-leads-the-nation-in-job-population-and-gdp-growth/

Earlier in his career, Mr. Apolinario worked as an Information Security Analyst supporting high-security environments for institutional and financial organizations. His experience includes firewall architecture, network segmentation, VPN configuration, cybersecurity risk assessment, and implementation of enterprise-level security technologies such as Check Point, Fortinet, and Blue Coat solutions. This combined background in telecommunications engineering, cybersecurity, and automation provides a strong technical foundation to lead the development of secure smart infrastructure systems in the United States.

National Impact and Economic Relevance

Residential, commercial facilities, and specialized applications such as healthcare and hospitality environments in the United States are increasingly dependent on connected technologies, automation systems, and IoT-enabled infrastructure to support daily operations, safety, and energy management.[3] However, many properties still rely on fragmented technological systems, unstructured network installations, and automation solutions implemented without proper cybersecurity safeguards or long-term infrastructure planning. These limitations may result in operational inefficiencies, system vulnerabilities, increased cybersecurity risks, and reduced technological resilience.

iSmart Place is structured to address these challenges by delivering integrated automation, secure network architecture, and infrastructure modernization services that can be applied across multiple sectors and geographic regions. By supporting the adoption of structured smart infrastructure and secure IoT integration, the company will contribute to improved operational efficiency, enhanced technological reliability, and safer connected environments in residential developments, and commercial properties.

In addition, the company's focus on retrofit modernization of existing properties allows clients to upgrade technological infrastructure without major structural reconstruction, promoting accessibility to modern automation systems and supporting the broader transition toward digitally integrated environments. Through job creation in technical roles, training of local technicians, and the implementation of secure and standardized automation practices, iSmart Place will contribute to workforce development and economic activity within the U.S. infrastructure and technology services sector.

Alignment with U.S. National Priorities

The mission and activities of iSmart Place align with key U.S. priorities related to infrastructure modernization, cybersecurity awareness, energy efficiency, and the secure integration of connected technologies. As residential and institutional environments increasingly adopt smart devices, automation systems, and interconnected digital infrastructure, there is a growing national need for structured deployment, secure network architecture, and reliable technological integration to reduce vulnerabilities and improve operational resilience.

iSmart Place's services directly support national objectives related to:

- Modernization of residential and commercial technological infrastructure.[4]

[3] https://www.industryresearch.co/market-reports/home-and-building-automation-market-312640
[4] https://www.nist.gov/ctl/smart-connected-systems-division/iot-devices-and-infrastructures-group

- Secure integration of IoT devices and connected systems.[5]
- Improvement of energy efficiency through intelligent automation and system optimization.[6]
- Cybersecurity awareness and risk reduction in connected environments.[7]
- Infrastructure resilience in rapidly growing urban and residential regions.[8]

By operating from Orlando, Florida, iSmart Place will maintain an active physical presence to conduct on-site assessments, technical installations, and infrastructure planning for clients in the region. At the same time, the company will adopt standardized methodologies, remote technical support, and scalable project models that allow service expansion to other U.S. regions over time. This operational structure enables the company to create skilled technical and operational jobs, support infrastructure modernization, and contribute to the long-term technological reliability, economic activity, and secure development of connected environments in the United States.

1.1 Nature and Scope of the Business

iSmart Place will operate as a technology integration company specializing in smart automation systems and secure connectivity infrastructure for residential and commercial properties. The company will design, implement, and maintain integrated digital infrastructures that improve functionality, security, and efficiency across residential and commercial environments.

The company's activities focus on the practical implementation of smart infrastructure technologies, combining engineering design, installation services, and ongoing technical support. These services support property owners, developers, and organizations seeking reliable digital infrastructure capable of supporting automation systems and connected technologies.

Projects will be executed using structured engineering methodologies that emphasize system interoperability, cybersecurity protection, scalability, and long-term operational stability. This approach allows clients to modernize technological environments while maintaining compatibility with evolving digital standards.

Core Business Activities

1. Intelligent Automation Systems: iSmart Place will design and implement automation solutions for residential and commercial properties, integrating lighting systems, environmental controls, sensors, and centralized control platforms. These solutions replace fragmented systems with unified automation environments that improve comfort, energy management, and operational efficiency.

2. Secure Network Infrastructure and Connectivity: The company will design and deploy structured cabling systems, high-performance wireless networks, and secure connectivity

[5] https://www.nist.gov/itl/applied-cybersecurity/nist-cybersecurity-iot-program
[6] https://www.fortinet.com/content/dam/fortinet/assets/white-papers/wp-building-resilience-exploring-smart-infrastructure.pdf
[7] https://www.cisa.gov/resources-tools/resources/framework-improving-critical-infrastructure-cybersecurity
[8] https://www.energy.gov/eere/buildings/articles/challenges-and-opportunities-secure-buildings-cyber-threats

environments. This includes routers, switches, network segmentation, and secure remote access configurations that support stable connectivity for automation systems and IoT devices.

3. IoT Integration and System Architecture: iSmart Place will integrate smart devices using interoperable technologies such as Zigbee, Z-Wave, Wi-Fi, and Matter protocols. The company will apply cybersecurity-focused design principles to ensure secure configuration and long-term operational stability of connected systems.

4. Integrated Security and Monitoring Systems: The company will deploy electronic security systems including surveillance cameras, access control technologies, alarms, and remote monitoring platforms. These systems will operate within secure network environments to strengthen safety and operational oversight.

5. Smart Infrastructure for Specialized Environments: Automation and connectivity systems may also be implemented in specialized operational environments, including healthcare facilities and technology-enabled hospitality properties where reliable connectivity and controlled access infrastructure are essential.

6. Modernization and Retrofit Solutions: iSmart Place will upgrade existing properties through infrastructure modernization services that integrate automation and connectivity technologies without major structural renovation.

7. Infrastructure Planning for New Developments: The company will collaborate with builders and developers during construction planning phases to integrate structured networks and automation systems from the initial design stage.

8. Maintenance and System Optimization: Post-installation services will include monitoring, software updates, technical maintenance, and system optimization to ensure long-term performance and cybersecurity protection.

Through its implementation-focused service model, iSmart Place will support the modernization of digital infrastructure and the secure adoption of smart technologies across U.S. properties.

1.2 Mr. Rafael Ramos Apolinario's Expertise

Mr. Rafael Ramos Apolinario holds a Bachelor's degree in Electrical Engineering with an emphasis in Telecommunications, completed in December 2011 at Universidade Santa Cecília (UNISANTA), located in Santos, São Paulo, Brazil. His academic formation provided a solid technical foundation in telecommunications systems, electronics, network infrastructure, signal transmission, and engineering project development.

During his undergraduate studies, he developed technical competencies related to communication networks, digital systems, and infrastructure architecture, which later became directly applicable to his professional work in cybersecurity, automation, and smart infrastructure environments. His academic training also included participation in scientific research, culminating in the publication of the study titled "Sistema de Integração do Deficiente Visual ao Transporte Público," presented at the III Congresso Brasileiro de Iniciação Científica (COBRIC) in November 2011, demonstrating early involvement in applied technological innovation and accessibility-focused systems.

Additionally, in August 2008, Mr. Apolinario participated in an international program in Microelectronics and Chip Fabrication at A.I.M.E. in Toulouse, France. This program expanded his technical exposure to advanced electronic components, semiconductor processes, and technological manufacturing concepts, strengthening his analytical and engineering capabilities in complex technological systems.

Professional Certifications and Technical Courses

Mr. Apolinario has completed multiple professional certifications and specialized technical courses focused on cybersecurity, networking, and secure infrastructure environments, reinforcing his expertise in high-reliability technological systems.

His certifications include:

- Check Point Certified Security Administrator (CCSA – R75), completed in 2012
- Check Point Certified Security Expert (CCSE – R75), completed in 2013
- Check Point Certified Security Expert (CCSE – R77), completed in 2014
- Blue Coat Certified ProxySG Professional (BCCPP), completed in 2013
- Websense Web Security Gateway Anywhere (WSGA 201 V7.6), completed in 2012
- Websense Data Security Suite (DSS 201 V7.6), completed in 2012
- ISO/IEC 27002 Foundation (EXIN), completed in 2015
- HDI Support Center Analyst (HDI-SCA), completed in 2011

He also completed preparatory coursework for the Cisco CCNA certification (48 hours) in December 2011, focused on routing, switching, and enterprise network infrastructure, further strengthening his knowledge in structured network environments and secure connectivity.

These certifications reflect formal training in information security governance, firewall architecture, secure proxy systems, risk mitigation, and international cybersecurity standards, which are directly relevant to the secure integration of IoT and smart infrastructure systems proposed under iSmart Place.

Professional Experience in Information Security and Infrastructure

Mr. Apolinario began his professional career in October 2011 as an Information Security Analyst at Etek Novared, São Paulo, Brazil, where he worked until July 2013. In this role, he administered corporate security environments for medium and large organizations, implemented firewall and proxy solutions, configured VPN tunnels, and supported enterprise IT infrastructures, including Microsoft Active Directory and Windows Server environments. He contributed to security projects for major institutional clients, including financial organizations, improving access control policies, network protection, and operational stability.

From August 2013 to March 2018, he served as an Information Security Analyst at EZ-Security in São Paulo, Brazil, working in high-availability and critical infrastructure environments. His responsibilities included designing cybersecurity architectures, implementing and managing enterprise firewalls such as Check Point and Fortinet, configuring Websense and Blue Coat proxy systems, conducting risk assessments, and supporting incident response operations.

During this period, he supported large-scale institutional infrastructures, including projects involving the Public Prosecutor's Office of the State of São Paulo and the State Department of

Finance, contributing to the protection of sensitive digital environments and the strengthening of cybersecurity maturity through robust security architectures and policy implementation.

Entrepreneurial and Technical Leadership Experience

Since July 2019, Mr. Apolinario has served as Founder and Technical Director of iSmart Home, based in Paulínia, São Paulo, Brazil. In this capacity, he has led the technical planning, architecture, and execution of over 100 customized residential and commercial automation projects involving smart lighting systems, IoT integration, structured cabling, audio and video systems, and secure network environments.

His responsibilities include defining technological standards, designing system architectures, supervising technical teams, integrating automation protocols such as Zigbee, Z-Wave, and Wi-Fi, and implementing cybersecurity measures in connected residential environments. He has also applied corporate-level information security principles to smart home infrastructures, increasing system reliability, reducing cybersecurity risks, and improving energy efficiency through intelligent automation strategies.

In March 2024, he founded Ranking BR, a digital platform dedicated to the management and analysis of beach tennis matches and tournaments. As Founder and Technical Lead, he defined the system architecture, backend infrastructure, APIs, cloud environment, and data processing logic, while coordinating a development team and ensuring system scalability and operational performance. This experience demonstrates his capability to lead complex technological projects, manage software development lifecycles, and integrate digital platforms with real-time data systems.

In February 2026, Mr. Apolinario also became partner and administrator of HUMANITECH Inteligência Artificial, Automação e Sistemas LTDA, a technology company dedicated to the development of artificial intelligence solutions, automation technologies, and advanced digital systems. This initiative further expanded his expertise in intelligent automation, data-driven system optimization, and AI-supported infrastructure technologies, which can contribute to future technological innovation within the iSmart Place project in the United States.

Technical Skills and Core Competencies

Mr. Apolinario's technical expertise encompasses telecommunications engineering, cybersecurity, automation systems, network infrastructure, and technological project management. His core competencies include:

- Smart automation systems architecture and IoT integration
- Cybersecurity risk analysis and secure network design
- Structured cabling and enterprise network infrastructure
- Firewall configuration, VPN environments, and secure access control
- System integration, APIs, and digital platform development
- Technical leadership and multidisciplinary team coordination
- Infrastructure troubleshooting and high-availability system support
- Documentation, operational procedures, and technical standardization

He also holds a professional engineering registration with the Regional Council of Engineering and Agronomy (CREA) under license number 2622579454, further validating his professional qualifications as an engineer.

Overall, Mr. Rafael Ramos Apolinario's academic formation, international training, cybersecurity certifications, and more than ten years of progressive technical experience in infrastructure security, automation, and system integration establish a strong and credible professional profile aligned with the proposed endeavor of iSmart Place in the United States.

2.0 The Company

iSmart Place will be launched with an initial investment of **$200,000**, which will be allocated to showroom development, specialized automation equipment, structured network tools, cybersecurity infrastructure, a company vehicle, marketing activities, licensing, insurance, initial staffing, and working capital. This initial capital will allow the company to begin operations with full technical capability while demonstrating smart infrastructure solutions through a professional showroom environment designed to support client engagement and project presentations.

The company will operate with a multidisciplinary technical structure capable of delivering automation and infrastructure projects for residential and commercial properties. Its operational model integrates automation installation, network engineering, project coordination, and business development activities, enabling iSmart Place to manage multiple projects simultaneously while maintaining technical quality and operational efficiency.

During the initial phase, services will focus primarily on the Orlando metropolitan area, with the capacity to expand progressively across Florida as demand increases.

Operational Team Structure

To support its service offerings in smart automation, secure infrastructure, and IoT integration, iSmart Place will implement a phased hiring structure aligned with operational growth and project demand.

Year 1 Organizational Structure (Initial Operations Phase):

- **1 General Manager & Telecommunications Engineer (Mr. Rafael Ramos Apolinario):** Responsible for technical leadership, system architecture, client consulting, project supervision, cybersecurity-oriented infrastructure design, and overall business management.
- **1 Automation Technician**: Responsible for installation of smart automation systems, lighting control, IoT devices, sensors, and on-site technical execution of automation projects.
- **1 Network & IT Technician**: Responsible for structured cabling, secure network configuration, routers, switches, VLAN segmentation, and system connectivity for automation environments.
- **1 Marketing & Digital Strategy Specialist**: Responsible for managing the company's digital presence, online marketing campaigns, website management, social media

strategy, and lead generation initiatives aimed at expanding the company's client base in the Orlando region.

- **1 Sales & Business Development Representative**: Responsible for client acquisition, partnership development with builders and contractors, and expansion of the company's customer base in the Orlando region.

This lean initial structure ensures operational efficiency, controlled costs, and high technical quality during the company's market entry phase.

Year 5 Organizational Structure (Expansion and Scalability Phase):

- **1 General Manager & Telecommunications Engineer (Mr. Rafael Ramos Apolinario)**
- **4 Automation Technicians**: Supporting increased installation capacity for residential and commercial automation projects.
- **4 Network & IT Technicians**: Managing secure infrastructure deployment, structured networks, and advanced connectivity solutions across multiple concurrent projects.
- **4 Junior Automation Technicians**: Supporting senior technicians in installations, system testing, maintenance, and field operations as project volume expands.
- **1 Senior Smart Infrastructure Engineer**: Responsible for advanced system architecture, complex project design, cybersecurity-oriented infrastructure planning, and technical supervision of large-scale projects.
- **1 Marketing & Digital Strategy Specialist**: Responsible for digital campaigns, brand positioning, content development, and lead generation within the Florida and national markets.
- **1 Administrative & Operations Assistant**: Supporting internal operations, documentation, financial coordination, and administrative continuity.
- **4 Sales & Business Development Representatives**: Focused on expanding partnerships with builders, developers, healthcare facilities, and commercial clients across multiple regions.
- **1 Commercial Project Manager**: Responsible for overseeing large-scale commercial and infrastructure projects, timeline coordination, resource allocation, and client relationship management.

Organizational Purpose and Market Role

The company's organizational structure is designed to support the delivery of smart automation and digital infrastructure solutions across multiple property types. The combination of automation technicians, network specialists, and infrastructure engineers enables iSmart Place to provide integrated solutions that require both installation expertise and secure connectivity architecture.

By adopting a phased workforce expansion strategy, the company will maintain operational efficiency in its early stage while progressively increasing its technical capacity as demand grows. This structure allows iSmart Place to manage concurrent projects, maintain technical quality standards, and provide ongoing maintenance and support services to its clients.

Through its operational model and initial capital structure, iSmart Place will establish a specialized technical service platform capable of supporting the modernization of connected infrastructure in residential and commercial environments within the United States.

2.1 Company's Targets

iSmart Place will deliver implementation-focused smart infrastructure solutions that enable property owners and organizations to modernize their properties and integrate secure automation systems. The company's target market is structured according to **property types** and **application sectors**, allowing its core services to be deployed across multiple environments and industries.

Property Types

1. Residential Properties

Residential properties represent one of the primary markets for iSmart Place's services. This segment includes single-family homes, luxury residences, apartments, condominiums, and rental properties whose owners increasingly seek to improve comfort, safety, and energy efficiency through smart automation systems. [9] [10]

Many homes in the United States still operate with fragmented technological systems, outdated wiring, and disconnected security devices. iSmart Place will support residential clients through intelligent lighting automation, IoT integration, structured network architecture, smart security systems, and integrated control environments. These solutions allow homeowners to modernize their properties using scalable and minimally invasive infrastructure upgrades.

2. Commercial Properties

Commercial environments represent another key market for the company's services. This segment includes offices, retail spaces, hospitality environments, and small business facilities that depend on reliable connectivity, surveillance systems, and integrated automation to support daily operations. [11]

Many commercial properties lack structured digital infrastructure capable of supporting modern automation and connected technologies. iSmart Place will provide structured network deployment, intelligent security systems, automation integration, and centralized control platforms that improve operational efficiency, technological reliability, and facility security.

3. Multi-Unit Developments and Real Estate Projects

New construction projects and multi-unit developments represent an important opportunity for the early integration of smart infrastructure systems. Real estate developers, construction companies, and contractors increasingly incorporate intelligent technologies into new residential and mixed-use projects to enhance property value and market competitiveness.

[9] https://www.tegna.com/advertise/how-to-market-to-homeowners/
[10] https://justsolutionscollective.org/left-in-the-dark-utility-disconnections-in-the-united-states/
[11] https://news.orlando.org/blog/triple-crown-orlando-leads-the-nation-in-job-population-and-gdp-growth/

iSmart Place will collaborate with builders and developers to design and implement structured cabling systems, secure network architecture, automation platforms, and integrated security infrastructure during the planning and construction phases. This proactive approach reduces future retrofit costs while improving the scalability and technological readiness of newly built properties.

Application Sectors

While the company's services are designed to be adaptable across multiple property types, certain industries represent strategic application sectors where demand for intelligent infrastructure and secure connectivity is particularly strong. [12]

Healthcare and Specialized Operational Environments

Healthcare facilities represent a specialized application sector in which automation and secure infrastructure solutions play an increasingly important role in operational continuity and patient safety. Clinics, maternity rooms, rehabilitation centers, and other healthcare environments require reliable connectivity, controlled access systems, and stable monitoring infrastructure to support daily operations. [13]

Within these environments, iSmart Place will implement intelligent room automation, secure network architecture, access control systems, and integrated monitoring solutions designed to maintain high reliability and operational stability in sensitive environments.

Short-Term Rental and Hospitality Applications

The growth of short-term rental platforms and technology-enabled hospitality services has created additional demand for smart automation and remote management solutions. Property owners operating vacation rentals and hospitality properties increasingly require integrated automation systems that support remote access, energy management, and security monitoring.

iSmart Place will support these clients through intelligent automation platforms, secure connectivity infrastructure, and remote monitoring solutions that allow efficient property management and improved guest experiences.

Long-Term Strategy and Market Positioning

Over the long term, iSmart Place aims to establish itself as a specialized provider of smart infrastructure integration and connected environment solutions with scalable operations across Florida and, progressively, other U.S. regions.

To achieve this objective, the company intends to:

- Expand its client base through strategic partnerships with builders, developers, and technology providers
- Develop standardized implementation methodologies for smart infrastructure projects

[12] https://www.cisa.gov/topics/critical-infrastructure-security-and-resilience/critical-infrastructure-sectors/commercial-facilities-sector

[13] https://www.jointcommission.org/en-us/knowledge-library/environment-of-care

- Invest in advanced automation technologies, secure IoT integration, and cybersecurity-oriented system design
- Integrate emerging technologies such as artificial intelligence to enhance automation performance and predictive system management
- Train local technical professionals to support workforce development in smart infrastructure and automation services

Through this strategy, iSmart Place will contribute to technological modernization, improved property security, enhanced operational efficiency, and the responsible expansion of connected infrastructure across residential, commercial, and specialized environments in the United States.

2.2 Need for the Company's Services

As smart technologies and IoT devices become increasingly common in residential and commercial environments, demand is growing for structured automation systems and secure connectivity infrastructure. Many properties across the United States still rely on fragmented installations, unsecured IoT devices, and outdated infrastructure that limit operational efficiency, increase cybersecurity risks, and reduce long-term system reliability.

Under the leadership of Mr. Rafael Ramos Apolinario, iSmart Place is structured to address these challenges by offering practical, engineering-driven automation, infrastructure integration, and secure connectivity services tailored to real operational and technological needs.

1. Fragmented Technological Infrastructure and Disconnected Systems

Many residential and commercial properties operate with multiple disconnected devices, independent security systems, and non-integrated networks that do not communicate efficiently.[14] This fragmentation leads to operational inefficiencies, limited automation capabilities, and higher maintenance complexity.

iSmart Place will address this issue through integrated smart automation design, centralized control systems, and structured network architecture that consolidates data flows, improves interoperability, and enhances system reliability.

2. Growing Demand for Smart Automation and Connected Environments

The increasing adoption of smart homes, IoT devices, and automated systems has created strong market demand for professional installation and secure integration services.[15] However, many automation solutions are implemented without proper technical planning or cybersecurity considerations.

iSmart Place will implement structured automation systems, secure IoT configurations, and intelligent control environments that improve comfort, safety, and operational efficiency while ensuring long-term technological stability.

[14] https://www.ecmag.com/magazine/articles/article-detail/service-disconnects-requirements-for-location-grouping-and-more

[15] https://www.grandviewresearch.com/industry-analysis/smart-homes-industry

3. Cybersecurity Risks in IoT and Smart Infrastructure

Connected environments without proper network segmentation, firewall configuration, and secure access control are vulnerable to cyber threats, unauthorized access, and data exposure. As automation systems expand, the need for cybersecurity-oriented infrastructure becomes increasingly critical.

iSmart Place will mitigate these risks by applying secure network design, VLAN segmentation, firewall configuration, and cybersecurity best practices derived from the Mr. Apolinario's professional experience in information security and critical infrastructure environments.

4. Retrofit Challenges in Existing Properties

A large portion of residential and commercial properties were not originally designed to support modern automation and smart technologies.[16] Traditional upgrades often require invasive renovations and high costs, limiting technological adoption.

iSmart Place will provide non-invasive retrofit automation solutions that allow clients to modernize lighting systems, networks, security infrastructure, and connected devices without major structural modifications, making smart technology more accessible and scalable.

5. Limited Access to Specialized Smart Infrastructure Expertise

Many property owners, small businesses, and developers lack access to qualified professionals capable of integrating automation, structured networks, cybersecurity, and IoT systems into a single cohesive infrastructure. As a result, installations are often outsourced to multiple vendors, increasing costs and reducing system compatibility.

iSmart Place will provide end-to-end technical services, including consulting, design, implementation, training, and ongoing support, enabling clients to adopt modern smart infrastructure solutions through a centralized and technically consistent service model.

By addressing these technological and infrastructure gaps, iSmart Place will position itself as a specialized provider of smart automation and secure infrastructure integration services, supporting technological modernization, infrastructure resilience, and the safe expansion of connected environments across the United States.

2.3 Company's Expansion

iSmart Place is structured for gradual and sustainable growth as a technology integration company initially established in Orlando, Florida. The company's expansion strategy is designed to scale operations in response to the increasing demand for smart home automation, secure network infrastructure, IoT integration, and retrofit modernization services across residential, and commercial properties in the United States.

Orlando provides a strong operational foundation for this growth due to its rapid population expansion, continuous real estate development, strong tourism-driven housing market, and increasing adoption of smart technologies in new and existing properties.[17] From this base,

[16] https://quizlet.com/530605662/roofs-chapter-11-flash-cards/
[17] https://news.orlando.org/blog/triple-crown-orlando-leads-the-nation-in-job-population-and-gdp-growth/

iSmart Place will expand its operations through a phased approach focused on service capacity, geographic reach, workforce development, and strategic partnerships.

1. Service Expansion

iSmart Place will initially focus on its core service offerings, including smart residential automation, structured network infrastructure, electronic security systems, IoT integration, and retrofit modernization for existing properties. As the company grows, it will progressively expand its technical capabilities in advanced smart infrastructure design, cybersecurity-oriented network architecture, and large-scale commercial automation projects.

This structured service expansion will allow the company to address a broader range of client needs while maintaining a practical, implementation-focused approach centered on secure and scalable technological solutions rather than generalized consulting services.

2. Geographic Expansion

After establishing a stable client base in Orlando and the surrounding Central Florida region, iSmart Place will expand its operations to other high-growth areas within Florida, including Tampa, Miami, and Jacksonville, where residential development and smart technology adoption are increasing.

Following regional consolidation, the company will pursue broader expansion into other U.S. states with strong real estate activity and growing demand for smart infrastructure solutions, particularly in markets such as Texas, California, and other metropolitan regions experiencing rapid housing and commercial development.

Geographic growth will be driven primarily by client demand and project opportunities rather than immediate physical office expansion. While iSmart Place will maintain in-person service delivery capabilities in Florida for technical assessments, installations, and project supervision, the company will leverage remote consulting, digital project planning, and standardized implementation methodologies to support clients in other regions. This hybrid operational model enables scalable national growth while maintaining service quality and operational efficiency.

3. Strategic Partnerships

iSmart Place will pursue strategic partnerships with builders, real estate developers, interior designers, technology suppliers, and smart device manufacturers to enhance service delivery and expand market reach. These partnerships will support early integration of automation systems in new construction projects, improve technology compatibility, and strengthen long-term client acquisition channels.

Collaborations with equipment vendors and technology platforms will also ensure access to updated automation technologies, secure IoT devices, and interoperable systems aligned with industry standards and evolving technological frameworks.

4. Continuous Technical Improvement

As part of its expansion strategy, iSmart Place will invest in ongoing technical improvement by adopting new automation protocols, cybersecurity practices, and infrastructure technologies that enhance system reliability and long-term performance. The company will continuously refine installation methodologies, security configurations, and system integration processes to remain aligned with technological advancements in smart infrastructure and connected environments.

Artificial Intelligence Integration Strategy

As part of its medium-term expansion strategy, iSmart Place plans to progressively integrate Artificial Intelligence (AI) technologies into its smart infrastructure and automation solutions. AI-enabled systems will support predictive maintenance, intelligent energy management, automated diagnostics, and enhanced monitoring of connected environments.

This technological advancement will be supported by the prior experience of Mr. Rafael Ramos Apolinario in AI-driven systems through his involvement as partner and administrator of HUMANITECH Inteligência Artificial, Automação e Sistemas LTDA, a technology company established in Brazil in February 2026. Through this background, Mr. Apolinario has expanded his expertise in automation systems, intelligent data processing, and advanced technological integration.

The knowledge and technical capabilities developed through this initiative will contribute to the future incorporation of AI-supported automation and monitoring systems within iSmart Place's service portfolio in the United States, strengthening the company's technological differentiation and long-term innovation capacity.

Long-Term Growth Outlook

Through this structured and measured expansion strategy, iSmart Place aims to establish itself as a recognized provider of smart automation and secure infrastructure integration services in the United States. Under the leadership of Mr. Rafael Ramos Apolinario, the company will deliver practical and technically reliable solutions that support infrastructure modernization, technological adoption, and operational efficiency across residential and commercial environments.

2.4 Company's Economic Benefits

iSmart Place is projected to generate measurable economic benefits through revenue growth, job creation, and tax contributions over its first five years of operations. The company's financial projections reflect a scalable, service-based model supported by increasing demand for smart automation, secure network infrastructure, and connected environment solutions in the U.S. residential and commercial technology services market.

During its first year of operations, iSmart Place is projected to generate approximately $539,000 in total sales. As the company expands its client base, workforce, and project capacity, annual sales are expected to grow consistently, reaching approximately $2,849,937 by Year 5. This

growth trajectory reflects the company's scalable service model, strategic workforce expansion, and increasing market demand for smart infrastructure and automation services.

Gross margin is projected to increase from approximately $445,245 in Year 1 to $2,354,212 by Year 5, demonstrating efficient cost management and operational scalability typical of specialized technical service providers. These margins will allow the company to reinvest in workforce expansion, technical equipment, marketing, and service capacity while maintaining financial stability.

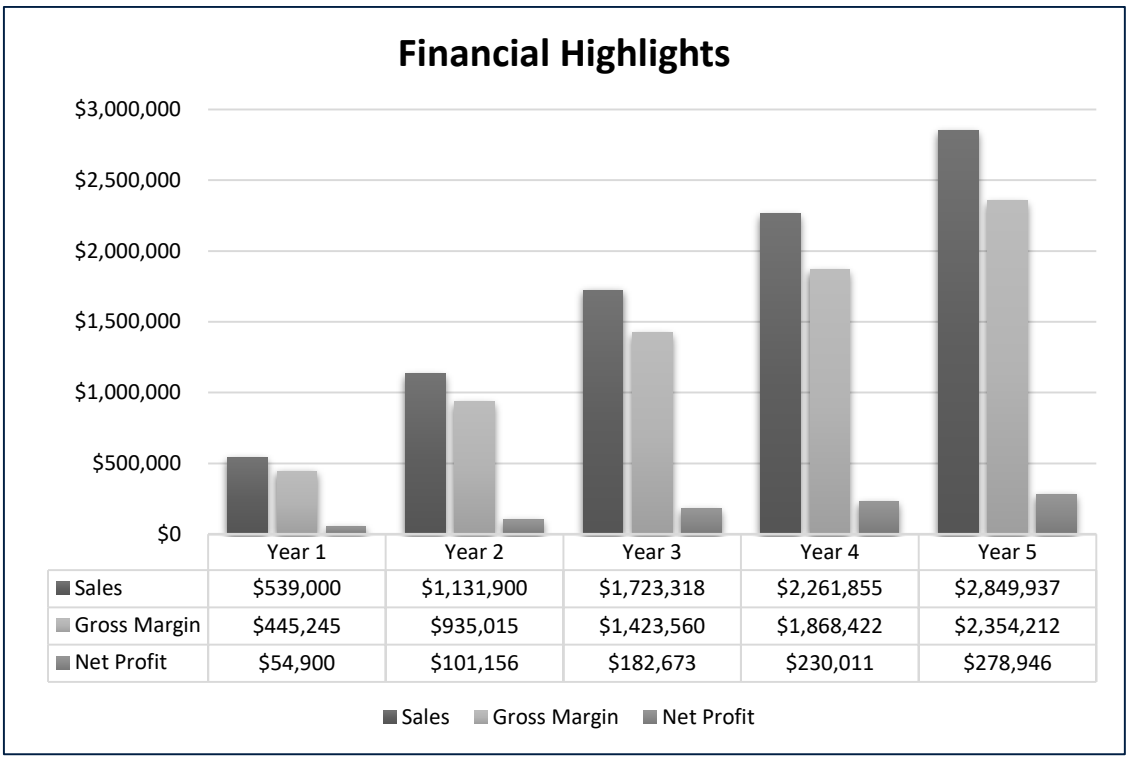
Net profit is expected to grow from approximately $54,900 in Year 1 to $278,946 by Year 5, indicating sustainable profitability and disciplined financial management as operations scale. This profitability will support reinvestment in advanced technologies, employee hiring, infrastructure improvements, and long-term operational growth without reliance on excessive external financing.

In addition to revenue and profit generation, iSmart Place will contribute to federal and state tax revenues and payroll-related taxes through its operational activities and job creation. Total tax contributions are projected to increase from approximately $47,145 in Year 1 to $269,535 by Year 5, resulting in an estimated cumulative tax contribution of $799,766 over the five-year period.

Specifically, federal and state tax payments are projected to total approximately $313,528 over five years, while payroll taxes associated with workforce expansion are expected to reach approximately $486,238 during the same period. These contributions reflect the company's role in supporting public revenues, local economic activity, and employment growth in the United States.

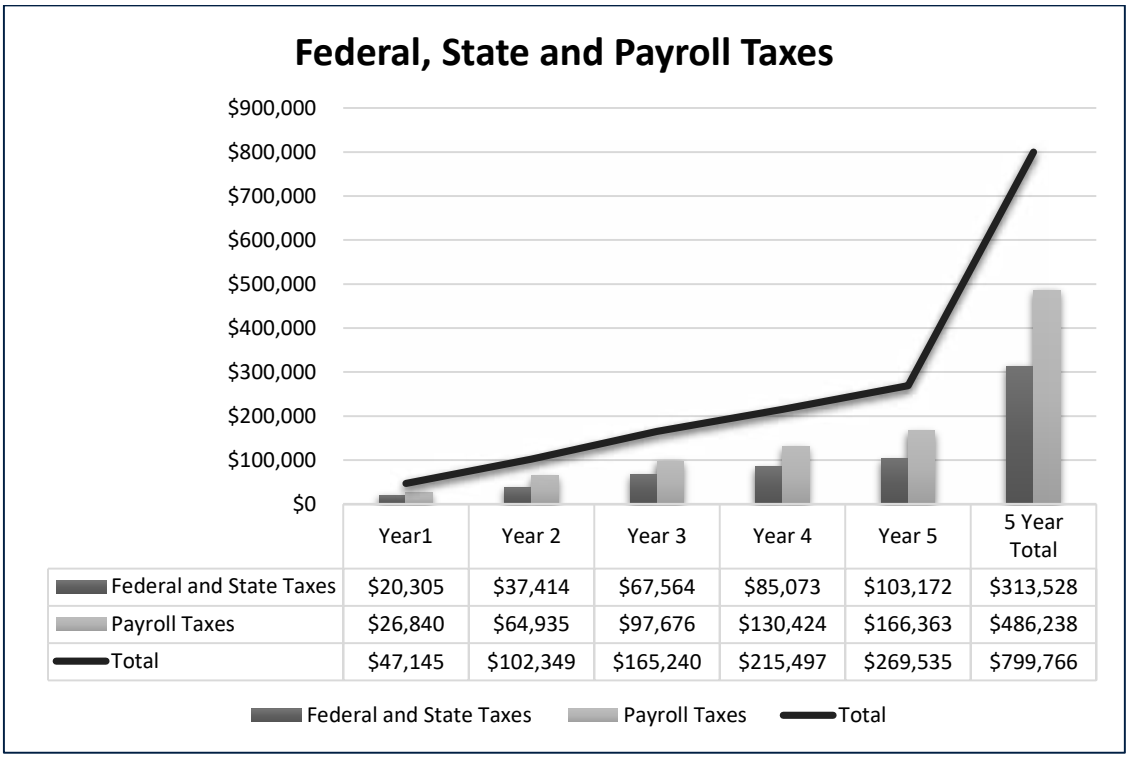
Through sustained revenue growth, progressive hiring, and nearly $800,000 in projected tax contributions over five years, iSmart Place is positioned to generate consistent economic impact by supporting job creation, technological modernization, and increased fiscal contributions within the U.S. economy.

2.4.1 Financial Highlights Chart



	Year 1	Year 2	Year 3	Year 4	Year 5
Sales	$539,000	$1,131,900	$1,723,318	$2,261,855	$2,849,937
Gross Margin	$445,245	$935,015	$1,423,560	$1,868,422	$2,354,212
Net Profit	$54,900	$101,156	$182,673	$230,011	$278,946

2.4.2 Federal, State and Payroll Taxes Chart



	Year1	Year 2	Year 3	Year 4	Year 5	5 Year Total
Federal and State Taxes	$20,305	$37,414	$67,564	$85,073	$103,172	$313,528
Payroll Taxes	$26,840	$64,935	$97,676	$130,424	$166,363	$486,238
Total	$47,145	$102,349	$165,240	$215,497	$269,535	$799,766

2.5 Summary of Investment

iSmart Place has established a structured and well-documented startup investment plan to support the launch of its smart automation, secure infrastructure, and connected technology integration operations in the United States. The company will commit a total initial investment of $200,000, which will cover both essential startup expenses and initial working capital required to ensure operational stability during the early stages of business activity.

Startup Expenses

Total startup expenses are projected at $156,000 and are allocated to operational, technical, and market-entry requirements necessary for the company's full operational readiness. These expenditures are directly aligned with the company's service model, which involves on-site installations, technical infrastructure deployment, and client-facing project execution.

- **Facility and Showroom Development ($45,000):** Allocation for the setup of an operational facility and demonstration showroom to support client meetings, technology demonstrations, project planning, and administrative coordination.
- **Tools, Technical Equipment, and Initial Inventory ($35,000):** Acquisition of specialized automation tools, networking equipment, installation devices, and technical resources required for smart infrastructure projects and system integration services.
- **Company Vehicle and Transportation ($28,000):** Purchase and preparation of a dedicated vehicle to support on-site assessments, installations, maintenance visits, and project supervision across the Florida region.
- **Legal, Licensing, Insurance, and Compliance ($8,000):** Coverage of company formation, professional licensing, regulatory compliance, and business insurance to ensure lawful and secure operations in the U.S. market.
- **Marketing and Business Development ($25,000):** Investment in branding, digital marketing, client acquisition strategies, and market positioning to establish a competitive presence in the smart automation and infrastructure sector.
- **Cybersecurity and IT Infrastructure ($15,000):** Implementation of secure IT systems, cybersecurity tools, internal software platforms, and network infrastructure to support operational management and secure client data handling.

These startup expenses ensure that iSmart Place will be fully equipped to deliver technical services, manage installations, and operate with professional standards from the beginning of its U.S. operations.

Startup Assets and Working Capital

In addition to operational expenses, the company will maintain $44,000 in cash reserves as initial working capital. This liquidity will support early operational needs, including payroll support, transportation costs, project mobilization, administrative expenses, and short-term operational contingencies during the initial growth phase.

Total Capital Requirements

- **Total Startup Expenses: $156,000**
- **Total Startup Assets (Cash Reserves): $44,000**

- **Total Initial Investment: $200,000**

By strategically allocating funds across facility development, technical equipment, transportation, cybersecurity infrastructure, and market entry, iSmart Place establishes a solid financial foundation capable of supporting early-stage operations, workforce hiring, and service scalability. This disciplined investment approach reduces operational risk, supports stable business growth, and ensures that the company can effectively deliver smart automation and secure infrastructure services from the outset of its operations.

2.5.1 Startup Requirements Table

Startup	
Requirements	
Startup Expenses	
Facility and Showroom Development	$45,000
Tools, Technical Equipment, and Initial Inventory	$35,000
Company Vehicle and Transportation	$28,000
Legal, Licensing, Insurance, and Compliance	$8,000
Marketing and Business Development	$25,000
Cybersecurity and IT Infrastructure	$15,000
Total Startup Expenses	$156,000
Startup Assets	
Cash Required	$44,000
Startup Inventory	$0
Other Current Assets	$0
Long-term Assets	$0
Total Assets	$44,000
Total Requirements	**$200,000**

3.0 Company's Services

iSmart Place will provide specialized services focused on automation systems, secure connectivity infrastructure, and integrated digital technologies for residential and commercial properties. The company's solutions are designed to modernize technological environments, improve operational efficiency, strengthen system security, and increase the reliability and scalability of connected infrastructures.

The company operates through an implementation-driven service model that combines technical assessment, system design, secure installation, technology integration, testing, and long-term system optimization. Under the leadership of Mr. Rafael Ramos Apolinario, General Manager & Telecommunications Engineer, iSmart Place will deliver technically supervised solutions aligned with industry best practices in telecommunications engineering, cybersecurity, and smart infrastructure deployment.

The company's services are designed to be adaptable across multiple property types and operational sectors, including residential environments, commercial facilities, and specialized applications such as healthcare and hospitality environments.

1. Smart Automation and Connected Environment Solutions

iSmart Place will design and implement customized automation systems that integrate lighting, climate control, access control, surveillance, and connected devices into unified and secure environments. These solutions are tailored to the operational needs of each property and aim to improve efficiency, comfort, and system reliability.

The company will:

- Design automation architectures based on property layout and client requirements
- Integrate smart lighting, climate systems, and device control platforms
- Implement centralized control interfaces and mobile access solutions
- Configure interoperable technologies such as Wi-Fi, Zigbee, Z-Wave, and IP-based systems
- Conduct full system testing and performance validation

These services will support both new installations and modernization of existing properties, allowing clients to adopt smart technologies without the need for full infrastructure replacement.

2. Secure Network Architecture and IT Infrastructure Implementation

A core service of iSmart Place involves the design, deployment, and optimization of secure network infrastructures that support connected devices and automation systems. Given the increasing number of IoT devices in residential and commercial environments, structured and secure network architecture is essential for system stability and data protection.

Service activities include:

- Network planning and structured cabling design
- Secure router, firewall, and access point configuration
- Segmentation of IoT networks to reduce cybersecurity risks
- VPN configuration and secure remote access setup
- Performance optimization and network reliability assessments

These services will ensure that connected environments operate with high availability, security, and scalability.

3. Smart Security Systems Integration

iSmart Place will provide advanced integration of smart security technologies to enhance property protection and monitoring capabilities. The company will focus on secure and reliable deployment of surveillance and access control systems aligned with modern security standards.

This service includes:

- Installation and integration of smart cameras and monitoring systems

- Access control system implementation (biometric, digital locks, and remote access)
- Alarm system integration with automation platforms
- Secure configuration of remote monitoring applications
- Risk-oriented technical assessments of security infrastructure

The objective is to strengthen physical and digital security within connected environments while maintaining usability and system efficiency.

4. Modernization of Existing Properties and Technological Retrofitting

Many properties in the United States operate with legacy electrical, network, and control systems that are not prepared for modern smart technologies. iSmart Place will provide retrofitting and modernization services that upgrade existing infrastructure without requiring full structural renovation.

Key activities include:

- Technical assessment of current infrastructure
- Upgrade of legacy wiring and network systems
- Integration of smart devices into existing environments
- Optimization of energy usage through automation logic
- System migration planning and phased implementation

This approach allows clients to progressively adopt intelligent technologies while preserving existing investments.

5. Cybersecurity Awareness and Risk Reduction in Connected Environments

Due to the growing exposure of smart homes and connected buildings to cyber threats, iSmart Place will offer cybersecurity-oriented technical services focused on prevention, configuration, and risk mitigation.

These services will include:

- Security assessment of IoT and connected devices
- Identification of network vulnerabilities and misconfigurations
- Secure device configuration and firmware management
- Implementation of access control policies and network segmentation
- Technical guidance on safe use of connected technologies

This service leverages the Mr. Apolinario's professional background in information security and critical infrastructure protection.

6. Technical Consulting and System Design Services

iSmart Place will provide technical consulting for clients seeking to implement intelligent infrastructure solutions in new developments, renovations, or technology-driven projects. These consulting services will be practical and engineering-oriented rather than purely advisory.

Consulting scope includes:

- Feasibility studies for automation and smart infrastructure

- System architecture design for connected environments
- Technology selection and interoperability planning
- Project budgeting and technical roadmap development
- Compliance and technical documentation support

These services will support homeowners, developers, and businesses in making informed technological decisions aligned with long-term scalability.

7. Installation, Maintenance, and Technical Support Services

To ensure long-term reliability of deployed systems, iSmart Place will provide ongoing maintenance and technical support for automation, network, and security infrastructures.

Support activities include:

- Preventive maintenance and system inspections
- Troubleshooting and technical repairs
- System updates and performance optimization
- Remote monitoring and technical assistance
- Post-installation support and client training

This continuous support model will improve system longevity, reduce operational disruptions, and ensure consistent performance of integrated technologies.

8. Training and Client Enablement

As part of its service delivery model, iSmart Place will offer structured guidance and training to clients on how to safely operate and manage their connected environments. This includes operational training, system documentation, and best practices for secure usage of smart technologies.

Through this comprehensive portfolio of services, iSmart Place will position itself as a technically specialized provider of smart automation, secure infrastructure, and connected environment solutions, contributing to modernization, technological resilience, and improved operational efficiency across U.S. residential and commercial properties.

4.0 Industry Overview

The U.S. smart automation and connected infrastructure industry plays an important role in supporting property modernization, energy efficiency, and digital security.[18] As buildings and properties become more connected through IoT devices, smart security systems, and automated controls, demand for structured integration, secure network architecture, and reliable technological infrastructure continues to grow across the United States.

The industry has evolved significantly over the past decade, moving beyond basic electrical installations and standalone security systems toward fully integrated smart environments that combine automation, telecommunications networks, cybersecurity considerations, and cloud-

[18] https://www.rand.org/pubs/commentary/2025/09/to-meet-ai-energy-demands-start-with-maximizing-the.html

connected platforms.[19] Property owners, developers, and businesses increasingly require interoperable systems that allow centralized control of lighting, climate, surveillance, access control, and connected devices while maintaining system stability and data security.

Market demand is particularly strong in rapidly growing metropolitan regions such as Florida, where population growth, new residential developments, and technological adoption are driving the modernization of existing properties and the integration of intelligent infrastructure in new constructions. Many residential and commercial properties still operate with legacy electrical layouts, fragmented networks, and non-integrated technological systems, creating operational inefficiencies, higher energy consumption, and increased cybersecurity vulnerabilities in connected environments.

Another defining characteristic of the industry is the rapid expansion of Internet of Things (IoT) technologies and smart building solutions. The increasing number of connected devices in homes and businesses has created a parallel need for secure network design, system interoperability, and risk mitigation strategies. Poorly configured networks and unsecured smart devices can expose properties to operational disruptions and cybersecurity risks, reinforcing the need for technically specialized providers capable of implementing secure and scalable automation systems.

Additionally, the U.S. market is experiencing a shift toward energy-efficient and technology-optimized properties.[20] Automation systems that manage lighting, climate control, and energy consumption contribute to operational cost reduction and sustainability objectives, aligning with broader national priorities related to energy efficiency and infrastructure modernization. Intelligent automation and system optimization are increasingly adopted as practical solutions to reduce waste, improve comfort, and enhance long-term property value.

From a service perspective, the industry is transitioning toward implementation-focused and engineering-driven solutions rather than purely advisory technology services. Clients increasingly seek providers capable of conducting technical assessments, designing system architectures, executing secure installations, integrating multiple technologies, and providing ongoing maintenance and optimization. This trend favors companies with multidisciplinary expertise in telecommunications, information security, automation technologies, and system integration.

Small and medium-sized property owners, real estate developers, and growing businesses represent a key segment within this industry. These clients often lack in-house technical expertise to design and manage complex connected environments, leading to fragmented technology adoption and inefficient system performance. As a result, specialized firms that deliver structured automation, secure infrastructure, and integrated smart technology solutions occupy a critical role in bridging the gap between technological innovation and practical implementation.

Within this expanding industry landscape, iSmart Place operates as a specialized provider of smart automation, secure network infrastructure, and connected environment integration

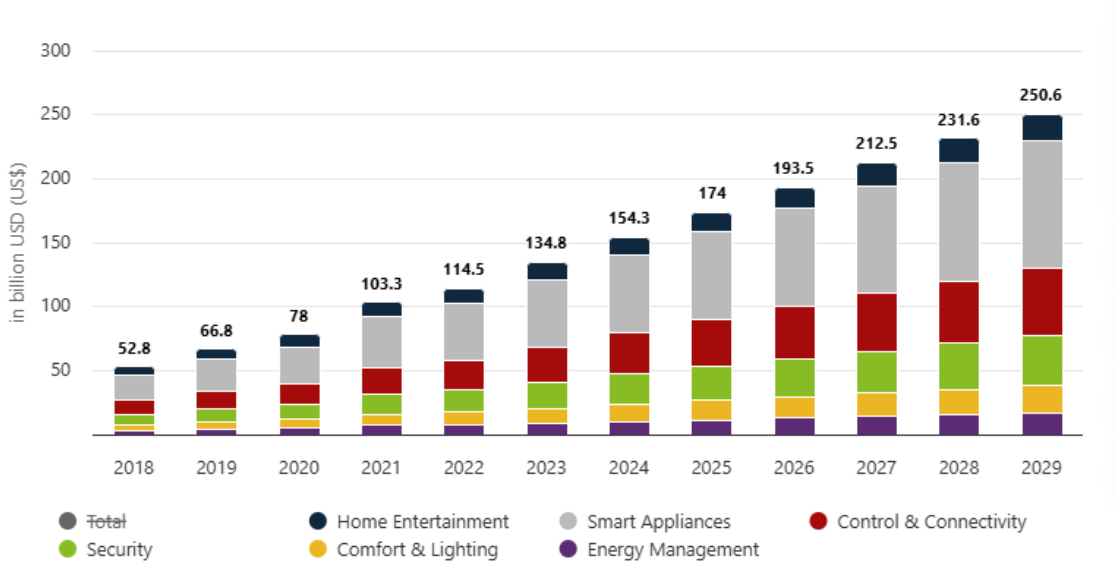
[19] https://www.energy.gov/oe/grid-modernization-and-smart-grid
[20] https://www.mckinsey.com/industries/public-sector/our-insights/powering-a-new-era-of-us-energy-demand

services. By focusing on modernization of existing properties, secure IoT integration, intelligent automation, and infrastructure optimization, the company aligns with current industry trends centered on technological adoption, system reliability, cybersecurity awareness, and long-term infrastructure resilience in the United States.

4.1 Industry Analysis

iSmart Place operates within the U.S. smart automation, intelligent infrastructure, and integrated technology systems industry, which encompasses smart residential automation, secure network architecture, electronic security systems, audio/visual integration, and smart retrofit solutions. This industry is experiencing steady expansion as property owners, healthcare facilities, developers, and businesses increasingly adopt connected technologies to improve safety, efficiency, and operational reliability.

The U.S. smart home and building automation market has grown significantly in recent years due to rising demand for connected environments, energy efficiency, and integrated security. According to Statista, the U.S. smart home market is projected to exceed $40 billion in revenue in 2025, with continued growth driven by automation systems, smart security, and connected infrastructure solutions.[21]

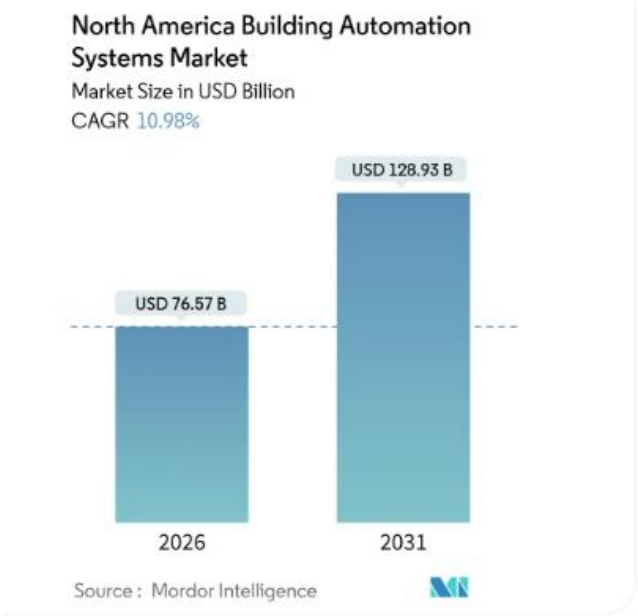


Notes: Data was converted from local currencies using average exchange rates of the respective year.
Most recent update: Oct 2024
Source: Statista Market Insights

In parallel, the broader U.S. building automation systems market is also expanding as organizations invest in intelligent infrastructure and integrated control systems. Industry reports indicate that the North American building automation market is expected to grow at a

[21] https://www.statista.com/outlook/dmo/smart-home/united-states

compound annual growth rate (CAGR) of over 9% through 2030, fueled by demand for smart retrofits, networked systems, and energy-efficient technologies.[22]



Market Overview

Study Period	2020 - 2031
Forecast Data Period	2026 - 2031
Historical Data Period	2020 - 2024
Market Size (2026)	USD 76.57 Billion
Market Size (2031)	USD 128.93 Billion
Growth Rate (2026 - 2031)	10.98% CAGR
Market Concentration	Medium

Major Players

Honeywell SIEMENS Johnson Controls Schneider Electric greenWAVE

*Disclaimer: Major Players sorted in no particular order

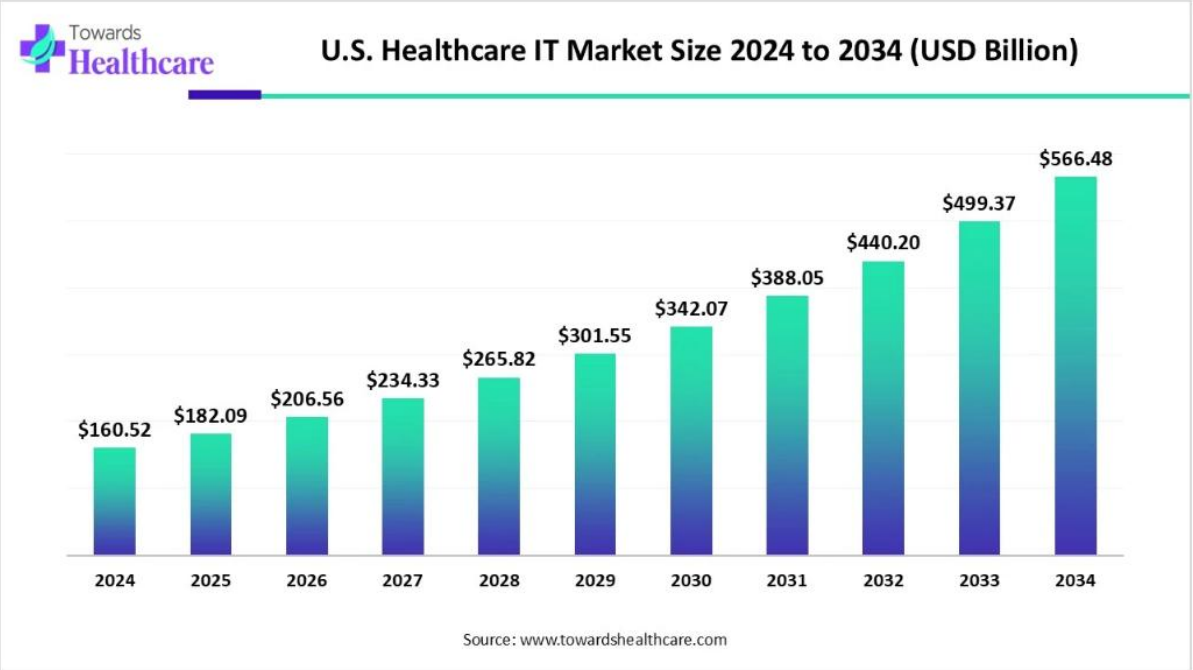
The electronic security systems sector, which includes surveillance, access control, and integrated monitoring solutions, represents another critical segment aligned with iSmart Place's services. The U.S. physical security market is projected to surpass $50 billion by the end of the decade, driven by increased security concerns, regulatory requirements, and the adoption of advanced monitoring and integrated protection technologies across residential, commercial, and healthcare environments.[23]

Additionally, the structured cabling and secure network infrastructure market continues to expand as connected devices, IoT systems, and smart buildings require reliable and scalable connectivity. The global structured cabling market is projected to reach over $20 billion by 2030, with strong demand in North America due to digital infrastructure upgrades and smart technology integration.[24]

A key growth driver within this industry is the increasing adoption of smart retrofit projects. A large portion of U.S. residential and commercial properties were built before the widespread adoption of smart technologies, creating a substantial retrofit opportunity. According to the U.S. Energy Information Administration (EIA), more than 75% of U.S. homes were constructed before 2000, highlighting a significant market gap for modernization, automation, and infrastructure upgrades.

[22] https://www.mordorintelligence.com/industry-reports/north-america-building-automation-systems-market
[23] https://www.fortunebusinessinsights.com/neem-based-fertilizers-market-103210
[24] https://www.marketsandmarkets.com/Market-Reports/structured-cabling-market-113279529.html

Healthcare and specialized environments also represent a growing niche within the smart infrastructure sector. Hospitals, clinics, and specialized facilities are increasingly investing in secure networks, automation systems, and integrated monitoring technologies to improve operational safety, compliance, and patient experience. The U.S. healthcare IT and infrastructure modernization market alone is projected to grow at over 13% CAGR through 2030, reinforcing demand for secure and scalable technology environments.[25]



The industry is moderately fragmented, consisting of large technology integrators, regional automation providers, and specialized smart infrastructure firms. While large companies often focus on enterprise-scale deployments, there is a strong and growing demand for specialized providers that offer customized, implementation-focused solutions for residential clients, SMEs, developers, and healthcare facilities.

Small and medium-sized businesses, property developers, and homeowners increasingly require integrated automation, security, and network solutions but often lack in-house technical expertise. As a result, they rely on specialized firms capable of designing, installing, and maintaining smart infrastructure systems tailored to their operational and environmental needs.

These market conditions demonstrate a clear and sustained demand for companies like iSmart Place that provide practical, implementation-driven services in smart automation, secure network architecture, electronic security integration, and intelligent retrofit projects. By focusing on modernization of existing properties, connected environments, and scalable infrastructure, the company is well-positioned within a growing U.S. industry that supports technological adoption, infrastructure resilience, and long-term operational efficiency across multiple sectors.

[25] https://www.towardshealthcare.com/insights/us-healthcare-it-market-sizing

4.2 Major Market Segmentation

The U.S. smart automation, intelligent infrastructure, and integrated technology systems market can be segmented according to property types and application sectors, reflecting how automation, connectivity infrastructure, and integrated digital technologies are deployed across different environments. This structure allows iSmart Place's core services—including intelligent automation, secure network architecture, electronic security integration, and smart retrofit modernization—to be applied across multiple property categories and industries.

Property Types

1. Residential Properties (Smart Homes and High-End Residences)

Residential properties represent one of the fastest-growing segments within the smart technology market. Homeowners increasingly invest in intelligent automation systems, integrated security solutions, connected lighting, climate control, and home entertainment systems to improve comfort, safety, and energy efficiency.

According to Statista, the U.S. smart home market is projected to exceed **$40 billion in revenue**, driven by the rapid adoption of connected devices, automation platforms, and integrated residential technologies. This growth creates significant demand for customized automation installation, secure connectivity infrastructure, and retrofit modernization services that allow homeowners to upgrade existing properties with intelligent technologies. [26]

2. Commercial Properties and Small-to-Medium-Sized Enterprises (SMEs)

Commercial environments represent another important market segment for smart infrastructure integration. Offices, retail establishments, hospitality venues, and service-based businesses increasingly adopt integrated security systems, structured network architecture, and automation technologies to improve operational efficiency and facility management.

However, many small and medium-sized businesses lack internal technical expertise capable of designing and maintaining advanced digital infrastructure. As a result, they rely on specialized service providers capable of implementing secure network environments, surveillance systems, automation platforms, and integrated control technologies.

The U.S. small business sector represents more than 99% of all U.S. businesses, highlighting the scale of demand for accessible technology modernization and infrastructure services. [27]

3. Real Estate Development and Construction Projects

Real estate developers and construction companies are increasingly incorporating intelligent technologies into new residential and mixed-use developments to improve property value and technological competitiveness. This includes the installation of structured cabling systems, integrated security infrastructure, automation-ready electrical systems, and centralized technology management platforms. [28]

[26] https://www.statista.com/outlook/dmo/smart-home/united-states
[27] https://www.sba.gov/article/2023/08/21/small-business-facts
[28] https://www.grandviewresearch.com/industry-analysis/building-automation-system-marke

The North American building automation systems market is projected to grow at **over 9% CAGR through 2030**, driven by the expansion of smart building technologies and the increasing integration of connected infrastructure in new developments.

By collaborating with builders and developers during the design and construction phases, companies like iSmart Place can ensure that new properties are designed with scalable digital infrastructure and automation capabilities from the outset.

4. Existing Property Retrofit and Modernization Market

A large portion of the U.S. housing and commercial building stock was constructed before the widespread adoption of smart technologies. These properties often operate with legacy electrical systems, fragmented network environments, and outdated security infrastructure.

According to the U.S. Energy Information Administration, the majority of U.S. homes were built before 2000, demonstrating the significant need for modernization and infrastructure upgrades compatible with modern automation systems. [29]

This retrofit segment represents a substantial market opportunity for companies specializing in intelligent infrastructure upgrades, automation integration, and secure connectivity systems.

Application Sectors

While smart infrastructure solutions are applicable across many property types, certain industries represent strategic application sectors where automation, connectivity, and integrated monitoring technologies provide significant operational benefits.

Healthcare and Specialized Operational Environments

Healthcare facilities, including clinics, maternity rooms, rehabilitation centers, and specialized care facilities require highly reliable technological infrastructure capable of supporting continuous operations, controlled access systems, and secure connectivity environments.

Automation systems, intelligent monitoring technologies, and secure network architectures help improve operational efficiency, safety, and communication within healthcare facilities. The U.S. healthcare IT and infrastructure modernization market is expected to grow at a CAGR exceeding 13% through 2030, reflecting increasing investments in connected medical environments and digital healthcare infrastructure. [30]

Within these environments, automation and infrastructure solutions are applied as part of broader technology integration strategies rather than as standalone services.

Security-Sensitive and Technology-Intensive Environments

Organizations that prioritize operational security, surveillance, and access control also represent an important application sector. This includes office complexes, gated residential communities, commercial facilities, and technology-enabled properties that require integrated monitoring systems and secure connectivity infrastructure.

[29] https://www.eia.gov/consumption/residential/data/2015/
[30] https://www.precedenceresearch.com/healthcare-it-market

The U.S. physical security market is projected to exceed **$50 billion by the end of the decade**, driven by increasing security concerns and technological integration across residential, commercial, and institutional environments. [31]

Smart infrastructure integration enables these environments to implement centralized monitoring, intelligent automation, and secure digital control systems that strengthen operational resilience.

Market Positioning

These segmentation categories demonstrate that demand for smart automation, secure infrastructure, and integrated digital technologies extends across multiple property types and operational sectors in the United States.

By offering implementation-focused solutions that combine automation systems, secure network architecture, electronic security integration, and infrastructure modernization, iSmart Place is strategically positioned to serve this diversified market. The company's service model allows its technologies to be deployed across residential properties, commercial facilities, real estate developments, and specialized environments where reliable connectivity and intelligent infrastructure are increasingly essential.

4.3 Business Location

iSmart Place will be strategically established in Orlando, Florida, a rapidly growing metropolitan area characterized by strong population growth, continuous real estate development, expanding healthcare infrastructure, and increasing adoption of smart technologies in residential, commercial, and specialized environments. This location is well aligned with the company's core services, including smart automation systems, secure network architecture, electronic security integration, smart retrofit projects, and technology consulting for developers and property owners.

Strategic Advantages of the Orlando Metropolitan Area

The Orlando metropolitan area is one of the fastest-growing regions in the United States, driven by sustained migration, economic diversification, and ongoing construction activity. According to the U.S. Census Bureau, Florida has been among the leading states in population growth, which directly increases demand for new housing developments, smart home systems, and modernization of existing properties.[32]

The Orlando–Kissimmee–Sanford metropolitan area has a population exceeding 2.7 million residents, creating a large and expanding market for smart infrastructure, connected environments, and secure network solutions across residential communities, and commercial properties.[33]

[31] https://www.fortunebusinessinsights.com/physical-security-market-103210
[32] https://www.census.gov/newsroom/press-releases/2023/population-estimates-counties.html
[33] https://www.census.gov/quickfacts/orangecountyflorida

Construction Growth and Smart Infrastructure Demand

Orlando continues to experience strong residential and commercial construction activity, supported by population growth and tourism-driven economic expansion. The U.S. Census Bureau's construction data shows that Florida consistently ranks among the top states for new housing permits, reflecting sustained demand for automation systems, structured infrastructure, and integrated technology solutions in both new developments and retrofit projects.[34]

This construction expansion directly supports iSmart Place's services, particularly smart residential automation, secure network architecture, electronic security systems, and construction and developer consulting for technology integration in new buildings and smart communities.

Technology Adoption and SME Market Opportunities

Florida has a large base of small and medium-sized enterprises, which represent 99.8% of all businesses in the state, according to the U.S. Small Business Administration. Many of these businesses operate in service, healthcare, hospitality, and real estate sectors and require reliable automation, security, and network infrastructure to support daily operations.[35]

Small business count by size and industry

Industry	Without employees	1–19 employees	20–499 employees	All small businesses
Professional, Scientific, and Technical Services	355,492	82,260	3,870	441,622
Transportation and Warehousing	405,900	16,573	1,518	423,991
Administrative, Support, and Waste Management	364,745	34,444	2,848	402,037
Other Services (except Public Administration)	340,276	47,279	2,658	390,213
Real Estate and Rental and Leasing	333,550	38,237	1,044	372,831
Construction	277,173	59,231	4,714	341,118
Health Care and Social Assistance	249,107	48,913	5,291	303,311
Retail Trade	181,044	45,451	3,443	229,938
Arts, Entertainment, and Recreation	117,764	8,648	1,170	127,582
Finance and Insurance	86,376	20,256	1,171	107,803
Accommodation and Food Services	62,237	26,764	8,370	97,371
Wholesale Trade	49,092	22,992	2,570	74,654
Educational Services	64,411	6,431	1,243	72,085
Manufacturing	32,824	10,231	2,195	45,250
Information	30,876	5,665	528	37,069
Agriculture, Forestry, Fishing and Hunting	14,924	1,145	72	16,141
Utilities	1,490	371	51	1,912
Mining, Quarrying, and Oil and Gas Extraction	920	136	30	1,086
Management of Companies and Enterprises	*	502	580	1,082
Industries not classified	*	597	0	597
All industries	2,968,201	475,814	41,961	3,485,976

* Not reported by the Census Bureau
Sources: Nonemployer Statistics, 2022 (Census); Statistics of U.S. Businesses, 2022 (Census)

Small business exports
A total of 55,073 identified firms exported goods worth $63.7 billion from Florida in 2023. Of those exporters, 52,004—or 94.4 percent—were small. At $35.9 billion, exports by small firms made up 56.3 percent of exports by identified firms.
Source: A profile of U.S. importing and exporting companies, 2022-2023 (Census)

[34] https://www.census.gov/construction/nrc/index.html
[35] https://advocacy.sba.gov/wp-content/uploads/2025/06/Florida_2025-State-Profile.pdf

Additionally, the U.S. smart home market and connected technology sector continue to grow significantly due to increased adoption of IoT devices, intelligent security systems, and energy-efficient automation. This trend is particularly relevant in Florida, where new residential communities and high-end developments increasingly incorporate smart technologies as a standard feature.[36]

Alignment with Company Services and Regional Needs

Orlando's economic structure, which includes healthcare institutions, hospitality complexes, residential communities, and commercial developments, creates consistent demand for integrated automation, secure connectivity, and technology modernization. iSmart Place's services are directly aligned with these regional needs through:

- Smart Residential Automation Systems for new and existing properties
- Secure Network Architecture and Structured Infrastructure for businesses and facilities
- Integrated Electronic Security Systems for commercial and institutional environments
- Smart Retrofit Projects to modernize older properties
- Specialized automation solutions for healthcare and controlled environments
- Maintenance and support contracts for ongoing system reliability

Economic Contribution to the Local Economy

By operating in Orlando, iSmart Place will contribute to local economic development through job creation, technology implementation, and infrastructure modernization. The company plans to hire technical and operational professionals, including Automation Technicians, Network & IT Technicians, Sales Representatives, and Smart Infrastructure specialists, supporting workforce development in the regional technology and services sector.

According to the U.S. Bureau of Labor Statistics, employment in computer and information technology and related technical occupations is projected to grow faster than the national average, reflecting increasing demand for professionals capable of supporting digital and connected environment.[37]

Long-Term Regional Impact

Establishing operations in Orlando positions iSmart Place to support the modernization of residential, and commercial technological infrastructure in one of Florida's most dynamic growth regions. As the city continues to expand, the demand for secure automation systems, connected environments, and smart infrastructure integration is expected to increase.

Through its implementation-focused services, the company will support safer properties, improved energy efficiency, enhanced cybersecurity awareness in connected environments, and greater infrastructure resilience. This practical contribution aligns with Orlando's ongoing urban development, real estate expansion, and technological adoption trends, reinforcing the company's role as a specialized provider of smart infrastructure and automation solutions in the region.

[36] https://www.statista.com/outlook/dmo/smart-home/united-states
[37] https://www.bls.gov/ooh/computer-and-information-technology/home.htm

5.0 Strategy and Implementation

iSmart Place's strategy focuses on delivering reliable automation and connectivity solutions through structured technical execution and gradual operational growth. The company will prioritize quality, cybersecurity, and long-term system performance, aligning its services with the modernization needs of residential and commercial properties in the United States.

Service Delivery Strategy

iSmart Place will follow a structured implementation model that includes technical assessment, system design, secure installation, integration of smart technologies, testing, and post-installation support. This approach ensures system reliability, interoperability, and scalability while adapting to the specific needs of each property. The company will operate through a hybrid model, combining on-site services in Orlando, Florida with remote monitoring and technical support.

Client Acquisition and Market Entry

The company will target homeowners, property developers, and small businesses seeking property modernization, smart automation, and secure connected environments. Client acquisition will be driven by local outreach, digital marketing, professional referrals, and strategic partnerships with contractors and real estate professionals, with a focus on long-term service relationships and recurring maintenance services.

Operational Implementation

Operations will be led by Mr. Rafael Ramos Apolinario, General Manager & Telecommunications Engineer, who will oversee technical standards, project execution, cybersecurity practices, and team coordination. Hiring will occur progressively based on project demand, ensuring controlled growth and operational sustainability.

Technology and Continuous Improvement

iSmart Place will utilize secure network architecture, IoT integration standards, and structured technical documentation to ensure consistent service quality. The company will continuously refine its processes based on project performance, technological advancements, and client feedback, maintaining high levels of system reliability, security, and operational efficiency.

Execution Roadmap

In the short term, the company will focus on establishing operations in Orlando and building a stable client base. In the medium and long term, iSmart Place will expand its technical team, increase service capacity, and scale its smart infrastructure and automation solutions across additional U.S. regions through a hybrid service model.

As part of its long-term technological strategy, iSmart Place intends to progressively explore the integration of artificial intelligence tools capable of improving automation analytics, system diagnostics, and infrastructure monitoring. AI-supported platforms can enhance predictive maintenance, optimize energy management, and improve operational insights in connected

environments. This approach reflects the company's commitment to continuous technological innovation and infrastructure optimization.

5.1 Swot Analysis

A SWOT analysis is a strategic planning tool that helps businesses identify their internal strengths and weaknesses, as well as external opportunities and threats. By analyzing these factors, iSmart Place can develop effective strategies to leverage its strengths and opportunities while mitigating risks and addressing weaknesses.

5.1.1 Strengths

- Strong technical leadership under Mr. Rafael Ramos Apolinario, a Telecommunications Engineer with experience in cybersecurity, automation, and infrastructure protection.
- Specialized expertise in smart automation, secure network architecture, and connected environments.
- Implementation-focused service model that combines design, installation, integration, and maintenance.
- Ability to modernize existing properties without requiring full infrastructure replacement.
- Multidisciplinary approach integrating automation, IT networks, cybersecurity awareness, and system optimization.
- Bilingual communication capability, facilitating service to diverse client segments.
- Scalable operational structure with progressive hiring aligned to project demand.
- Alignment with growing market demand for smart infrastructure, energy efficiency, and secure IoT integration in the U.S.

5.1.2 Weaknesses

- Strong reliance on the founder's technical leadership during the initial phase of operations.
- Limited brand recognition as a new company entering a competitive technology integration market.

5.1.3 Opportunities

- Increasing adoption of smart home and smart building technologies across the United States.
- Rapid population growth and real estate development in Florida driving demand for modernized properties.
- Rising need for secure IoT integration and cybersecurity awareness in connected environments.
- Growing demand for energy-efficient automation and intelligent system optimization.
- Expansion potential into commercial, residential, and mixed-use property sectors.
- Opportunities to establish partnerships with construction companies, developers, and technology providers.
- Increasing modernization of legacy properties requiring retrofitting and technological upgrades.

- National trend toward digital infrastructure resilience and connected technology adoption.

5.1.4 Threats

- Competitive presence of established automation and smart technology integration providers.
- Rapid technological evolution requiring continuous technical updates, certification, and adaptation to new automation and cybersecurity standards..

5.2 Website and Digital Marketing

iSmart Place's website and digital marketing strategy will support market entry, brand credibility, and client acquisition by clearly presenting the company's services in smart automation, secure network infrastructure, and connected environment integration. The company's website, **www.ismartplace.com**, is currently operational and provides information about the company's services, technological solutions, and project capabilities as operations expand in the United States.



Website Strategy

The company's website functions as the primary digital platform used to communicate its technical capabilities, service scope, and project approach in a clear and practical manner.

Key elements include:

1. **Professional and Technical Design:** The website features a clean and structured layout that reflects the company's focus on reliability, security, and technological integration.
2. **Service-Focused Structure:** Dedicated pages describe core services such as smart automation, secure network architecture, security systems integration, and property modernization, using accessible language for non-technical clients.

3. **Founder and Expertise Section:** A dedicated section highlights Mr. Rafael Ramos Apolinario's background as General Manager & Telecommunications Engineer, reinforcing technical credibility and leadership.
4. **Educational Content:** The website includes informational content about smart technologies, IoT security, automation benefits, and infrastructure modernization to support client awareness and decision-making.
5. **Lead Generation Channels:** Contact forms, consultation requests, and direct communication options are integrated to facilitate client inquiries and project evaluations.
6. **Search Engine Optimization (SEO):** Content is optimized using keywords related to smart home automation, smart infrastructure, secure networks, and connected systems to improve online visibility in the U.S. market.
7. **Responsive and Accessible Design:** The website is optimized for desktop and mobile devices to ensure accessibility and a consistent user experience.

Digital Marketing Strategy

iSmart Place will implement a targeted and localized digital marketing approach focused on high-intent clients seeking automation, security, and infrastructure modernization services.

The strategy will include:

1. **Local Digital Advertising**: Targeted online campaigns focused on the Orlando and Central Florida regions to reach property owners and businesses interested in smart technology integration.
2. **Professional Social Media Presence**: Use of platforms such as LinkedIn and Instagram to share completed projects, service highlights, and educational insights related to smart automation and connected environments.
3. **Content Marketing**: Publication of practical content explaining automation systems, cybersecurity risks in IoT environments, and benefits of intelligent infrastructure to position the company as a reliable technical provider.
4. **Strategic Partnerships Promotion**: Digital collaboration with contractors, real estate professionals, and technology suppliers to increase market visibility and referral opportunities.
5. **Email and Client Communication**: Informational email communication with prospects and clients to support relationship development and long-term service engagement.
6. **Performance Monitoring**: Use of analytics tools to monitor website traffic, engagement, and lead generation, allowing continuous optimization of marketing efforts and cost efficiency.

Through this structured and focused digital strategy, iSmart Place will establish a credible online presence, communicate its technical specialization, and support sustainable client acquisition aligned with its implementation-driven and technology-focused business model in the United States.

5.3 Sales Strategy

iSmart Place's sales strategy is structured to support sustainable growth through targeted client acquisition and long-term service relationships in the smart automation, secure infrastructure, and connected environment integration market. Rather than high-volume transactional sales, the company will adopt a consultative and technical sales approach focused on understanding each client's property needs, infrastructure limitations, and modernization objectives.

Understanding Client Needs

Each sales engagement will begin with a technical consultation and property assessment to evaluate existing infrastructure, security systems, network capacity, and automation opportunities. This structured discovery process allows iSmart Place to propose practical and customized solutions aligned with the client's operational, security, and technological requirements.

Value Proposition and Differentiation

The company's value proposition is based on implementation-focused services led by a Telecommunications Engineer with expertise in cybersecurity, automation, and system integration. iSmart Place differentiates itself by offering technically supervised projects, secure network architecture, and tailored smart infrastructure solutions designed specifically for residential and commercial environments, rather than generic automation packages.

Relationship-Based Sales Model

iSmart Place will prioritize long-term client relationships by maintaining communication after project completion and offering maintenance, system upgrades, and ongoing technical support. This relationship-driven model supports recurring revenue through follow-up services, infrastructure optimization, and future technology expansions.

Referral and Partnership-Driven Growth

Early-stage growth will rely heavily on referrals, strategic partnerships, and professional networks. The company will collaborate with contractors, real estate professionals, property developers, and technology suppliers to generate qualified leads and expand market presence in Orlando and surrounding regions.

Digital and Local Outreach

Sales efforts will be supported by the company's website, localized digital marketing, and professional social media platforms. Educational content about smart automation, cybersecurity in connected environments, and infrastructure modernization will be used to attract informed clients and strengthen credibility during the decision-making process.

Sales Team Development and Monitoring

As operations expand, iSmart Place will progressively develop its sales and business development function, ensuring alignment between technical capabilities and client expectations. Sales performance will be monitored through key indicators such as lead

conversion, project value, client retention, and repeat service contracts, allowing continuous refinement of the company's sales approach.

Through this structured and consultative sales strategy, iSmart Place will build a stable client base, strengthen long-term partnerships, and support consistent revenue growth aligned with its technical specialization and implementation-focused service model in the United States.

5.4 Sales Forecast

iSmart Place will implement a structured and diversified sales portfolio focused on smart automation, secure network infrastructure, electronic security integration, and intelligent property modernization services in the United States. Sales are projected to begin at a controlled pace in Year One and grow steadily over the five-year period, reflecting increasing market penetration in the Orlando, Florida region, expansion of service capacity, and rising demand for connected environment solutions.

The sales model is based on eight core service lines aligned with the company's technical specialization in smart infrastructure, secure networks, and automation-driven environments.

Sales Forecast Overview

- **Smart Residential Automation Systems**: Sales are projected to begin with 8 projects in Year One and grow to 35 projects by Year Five. Unit prices are expected to increase from $12,000 to approximately $14,586.08, with revenue rising from $96,000 in Year One to about $507,595 by Year Five as demand for intelligent home technologies expands.
- **Smart Solutions for Specialized Environments**: This higher-value service is projected to start with 5 projects in Year One and increase to 22 projects by Year Five. Unit pricing is expected to grow from $25,000 to $30,387.66, generating revenue growth from $125,000 to approximately $660,932, reflecting the complexity and specialized nature of secure automation in sensitive environments.
- **Secure Network Architecture & Structured Infrastructure**: Sales are forecasted at 8 projects in Year One, increasing to 35 projects by Year Five. Unit prices are projected to rise from $6,500 to $7,900.79, with revenue growing from $52,000 to approximately $274,948 as connected devices and IoT adoption continue to expand.
- **Integrated Electronic Security Systems**: This service is expected to grow from 7 projects in Year One to 30 projects by Year Five. Unit prices are projected to increase from $9,000 to $10,939.56, resulting in revenue growth from $63,000 to approximately $333,109.
- **Audio / Video / Home Theater Systems**: Sales are projected to increase from 7 installations in Year One to 30 installations in Year Five. Unit prices are expected to rise from $7,500 to $9,116.30, generating revenue growth from $52,500 to approximately $277,591.
- **Smart Retrofit Projects**: Modernization and retrofit services are forecasted to grow from 8 projects in Year One to 35 projects by Year Five. Unit prices are projected to increase from $8,000 to $9,724.05, with revenue rising from $64,000 to approximately $338,397 as legacy properties increasingly adopt intelligent infrastructure.
- **Construction & Developer Consulting**: Consulting services for developers and construction projects are expected to grow from 7 engagements in Year One to 30

engagements in Year Five. Unit pricing is projected to increase from $12,000 to $14,586.08, generating revenue growth from $84,000 to approximately $444,146.

- **Maintenance & Support Contracts**: Recurring support services are projected to begin with 10 contracts in Year One and expand to 44 contracts by Year Five. Unit prices are expected to grow from $250 to $303.88, producing recurring revenue growth from $2,500 to approximately $13,219.

Based on these projections, total unit sales are expected to increase from 60 services in Year One to 261 services by Year Five. Total revenue is projected to grow from $539,000 in Year One to $2,849,937 by Year Five, reflecting increasing brand recognition, recurring maintenance contracts, and expanded service demand in smart automation and connected infrastructure markets.

Direct Costs Forecast

Direct costs are expected to scale proportionally with project volume while maintaining strong operational margins due to the company's implementation-focused and technically efficient service model. Subtotal direct cost of sales is projected to increase from $93,755 in Year One to $495,725 by Year Five, primarily associated with equipment, technical labor, and system integration materials.

Overall, the sales and cost structure demonstrates a controlled and financially sustainable growth trajectory, allowing iSmart Place to expand its workforce, invest in technical infrastructure, and strengthen its position as a specialized provider of smart automation, secure network architecture, and intelligent property modernization services in the United States.

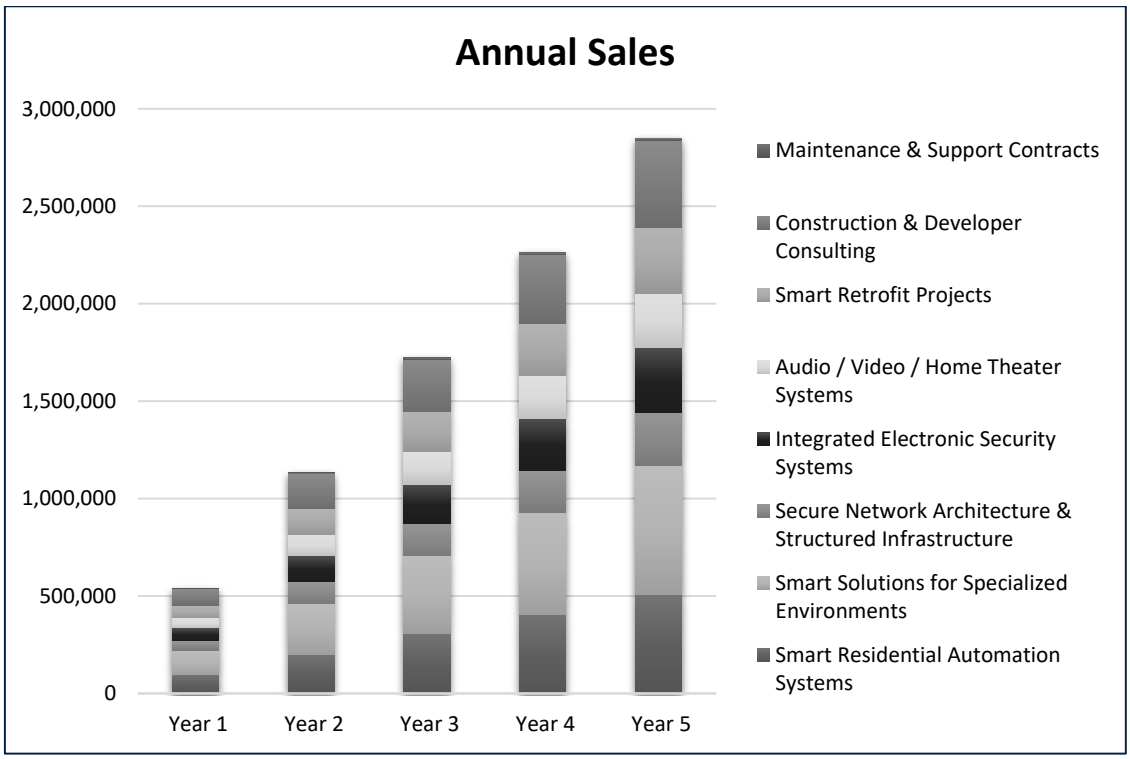
5.4.1 Annual Sales Forecast Table

Sales Forecast					
	Year 1	Year 2	Year 3	Year 4	Year 5
Unit Sales					
Smart Residential Automation Systems	8	16	23	29	35
Smart Solutions for Specialized Environments	5	10	15	18	22
Secure Network Architecture & Structured Infrastructure	8	16	23	29	35
Integrated Electronic Security Systems	7	14	20	25	30
Audio / Video / Home Theater Systems	7	14	20	25	30
Smart Retrofit Projects	8	16	23	29	35
Construction & Developer Consulting	7	14	20	25	30
Maintenance & Support Contracts	10	20	29	36	44
Total Unit Sales	60	120	174	218	261
Unit Prices	Year 1	Year 2	Year 3	Year 4	Year 5
Smart Residential Automation Systems	$12,000.00	$12,600.00	$13,230.00	$13,891.50	$14,586.08

Smart Solutions for Specialized Environments	$25,000.00	$26,250.00	$27,562.50	$28,940.63	$30,387.66
Secure Network Architecture & Structured Infrastructure	$6,500.00	$6,825.00	$7,166.25	$7,524.56	$7,900.79
Integrated Electronic Security Systems	$9,000.00	$9,450.00	$9,922.50	$10,418.63	$10,939.56
Audio / Video / Home Theater Systems	$7,500.00	$7,875.00	$8,268.75	$8,682.19	$9,116.30
Smart Retrofit Projects	$8,000.00	$8,400.00	$8,820.00	$9,261.00	$9,724.05
Construction & Developer Consulting	$12,000.00	$12,600.00	$13,230.00	$13,891.50	$14,586.08
Maintenance & Support Contracts	$250.00	$262.50	$275.63	$289.41	$303.88
Sales					
Smart Residential Automation Systems	$96,000	$201,600	$306,936	$402,854	$507,595
Smart Solutions for Specialized Environments	$125,000	$262,500	$399,656	$524,549	$660,932
Secure Network Architecture & Structured Infrastructure	$52,000	$109,200	$166,257	$218,212	$274,948
Integrated Electronic Security Systems	$63,000	$132,300	$201,427	$264,373	$333,109
Audio / Video / Home Theater Systems	$52,500	$110,250	$167,856	$220,311	$277,591
Smart Retrofit Projects	$64,000	$134,400	$204,624	$268,569	$338,397
Construction & Developer Consulting	$84,000	$176,400	$268,569	$352,497	$444,146
Maintenance & Support Contracts	$2,500	$5,250	$7,993	$10,491	$13,219
Total Sales	$539,000	$1,131,900	$1,723,318	$2,261,855	$2,849,937
Direct Unit Costs	Year 1	Year 2	Year 3	Year 4	Year 5
Smart Residential Automation Systems	$1,800.00	$1,890.00	$1,984.50	$2,083.73	$2,187.91
Smart Solutions for Specialized Environments	$5,000.00	$5,250.00	$5,512.50	$5,788.13	$6,077.53
Secure Network Architecture & Structured Infrastructure	$1,170.00	$1,228.50	$1,289.93	$1,354.42	$1,422.14
Integrated Electronic Security Systems	$1,800.00	$1,890.00	$1,984.50	$2,083.73	$2,187.91
Audio / Video / Home Theater Systems	$1,125.00	$1,181.25	$1,240.31	$1,302.33	$1,367.44
Smart Retrofit Projects	$1,440.00	$1,512.00	$1,587.60	$1,666.98	$1,750.33
Construction & Developer Consulting	$1,800.00	$1,890.00	$1,984.50	$2,083.73	$2,187.91
Maintenance & Support Contracts	$40.00	$42.00	$44.10	$46.31	$48.62
Direct Cost of Sales					
Smart Residential Automation Systems	$14,400	$30,240	$46,040	$60,428	$76,139
Smart Solutions for Specialized Environments	$25,000	$52,500	$79,931	$104,910	$132,186

Secure Network Architecture & Structured Infrastructure	$9,360	$19,656	$29,926	$39,278	$49,491
Integrated Electronic Security Systems	$12,600	$26,460	$40,285	$52,875	$66,622
Audio / Video / Home Theater Systems	$7,875	$16,538	$25,178	$33,047	$41,639
Smart Retrofit Projects	$11,520	$24,192	$36,832	$48,342	$60,911
Construction & Developer Consulting	$12,600	$26,460	$40,285	$52,875	$66,622
Maintenance & Support Contracts	$400	$840	$1,279	$1,679	$2,115
Subtotal Direct Cost of Sales	**$93,755**	**$196,886**	**$299,758**	**$393,433**	**$495,725**

5.4.2 Annual Sales Chart



6.0 Management Structure

As previously mentioned, Mr. Rafael Ramos Apolinario will be the General Manager & Telecommunications Engineer of iSmart Place. The Personnel Plan shows that the company expects to make gradual investments in personnel in the first years of operation, and by the year 5, the company will have 21 employees, including Mr. Rafael Ramos Apolinario.

6.1 Staffing Requirements

iSmart Place has crafted a comprehensive personnel plan to support its operations in the smart automation, secure infrastructure, and connected technology sector in the United States. This plan outlines the roles, number of positions, and respective salaries projected over a five-year period, ensuring the company is properly structured to meet the increasing demand for smart

residential automation, secure network architecture, and integrated technology solutions in the Orlando, Florida market.

- **General Manager & Telecommunications Engineer – Mr. Rafael Ramos Apolinario:** In Year 1, iSmart Place will begin with a foundational team of five (5) professionals, led by Mr. Rafael Ramos Apolinario, who will serve as General Manager & Telecommunications Engineer, with an initial annal salary of $110,000, increasing progressively to $209,881 by Year 5. He will be responsible for technical leadership, project oversight, cybersecurity standards, and overall operational management of the company.
- **Automation Technicians:** The company will start with one (1) Automation Technician in Year 1 and expand to four (4) professionals by Year 5. The total combined salary allocation for this category is projected to reach $267,411 by Year 5, supporting installation, configuration, and deployment of smart automation systems and retrofit projects.
- **Network & IT Technicians:** iSmart Place will employ one (1) Network & IT Technician in Year 1, increasing to four (4) professionals by Year 5. The total salary cost for this role is projected to reach $301,446 by Year 5, reflecting the growing demand for secure network architecture, IoT integration, and structured infrastructure implementation.
- **Junior Automation Technicians:** This position will be introduced in Year 2 with one (1) professional and will expand to four (4) professionals by Year 5. The total salary allocation for Junior Automation Technicians is projected to reach $218,791, supporting technical assistance, system installations, and project scalability.
- **Senior Smart Infrastructure Engineer:** A Senior Smart Infrastructure Engineer will be introduced in Year 2 with one (1) professional to oversee complex automation, secure infrastructure, and specialized environment projects. The total salary cost for this role is projected to reach $115,473 by Year 5.
- **Marketing & Digital Strategy Specialist:** This role will be introduced in Year 1 with one (1) professional and maintained through Year 5, with total salary costs projected to reach $70,499. This position will support digital marketing, brand positioning, and targeted client acquisition strategies aligned with the company's growth objectives.
- **Administrative & Operations Assistant:** iSmart Place will begin with one (1) Administrative & Operations Assistant in Year 2 and maintain this position throughout the five-year period. The total salary allocation for this role is projected to reach $54,698 by Year 5, ensuring efficient coordination of scheduling, documentation, and internal administrative processes.
- **Sales & Business Development Representatives:** The company will hire one (1) Sales & Business Development Representative in Year 1, expanding to four (4) professionals by Year 5. The total combined salary cost for this category is projected to reach $316,032, supporting client acquisition, partnership development, and revenue growth.
- **Commercial Project Manager:** This role will be introduced in Year 3 with one (1) professional responsible for managing larger and more complex automation and infrastructure projects. The total salary cost for this position is projected to reach $109,396 by Year 5.

Monthly Hiring Structure – Year 1

It is important to note that during Year 1, hiring will be conducted on a monthly basis, as detailed in the Appendix (Monthly Personnel Plan). As a result, some positions will reflect partial-year salary allocations instead of full annual salaries, since recruitment will occur progressively according to project demand and operational workload. From Year 2 onward, all positions will be structured under full annual salaries, reflecting operational stabilization, increased project volume, and the establishment of a fully staffed multidisciplinary team.

Overall, the total payroll is projected to grow from $268,400 in Year 1 to $1,663,626 by Year 5, representing the total combined salaries for all positions and reflecting a controlled and demand-driven workforce expansion aligned with iSmart Place's long-term operational growth in the U.S. smart automation and infrastructure sector.

6.2 Annual Personnel Plan Table

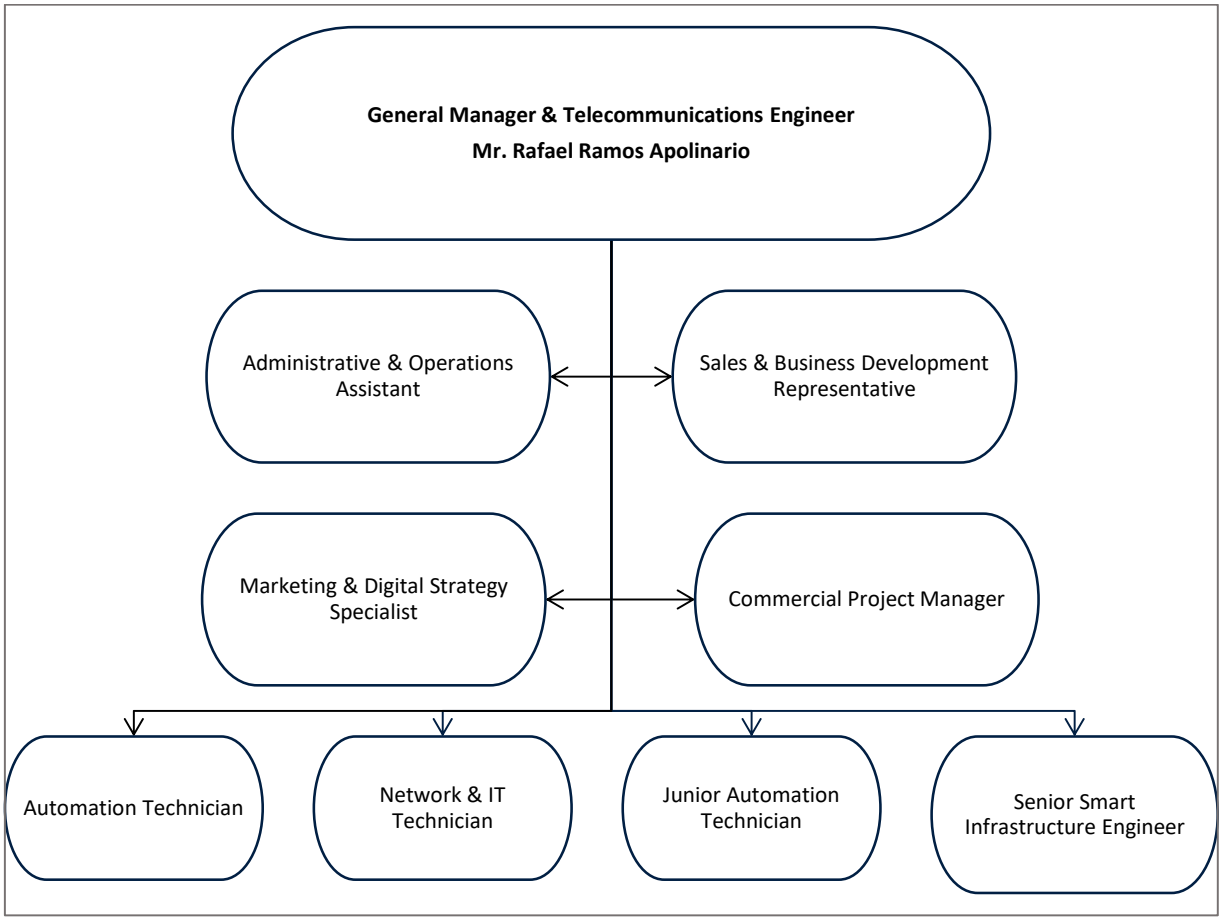
Personnel Plan					
	Year 1	Year 2	Year 3	Year 4	Year 5
General Manager & Telecommunications Engineer - Mr. Rafael Ramos Apolinario	$110,000	$138,000	$158,700	$182,505	$209,881
Automation Technician	$54,000	$57,750	$121,275	$191,008	$267,411
Network & IT Technician	$26,250	$130,200	$136,710	$215,318	$301,446
Junior Automation Technician	$0	$47,250	$99,225	$156,279	$218,791
Senior Smart Infrastructure Engineer	$0	$99,750	$104,738	$109,974	$115,473
Marketing & Digital Strategy Specialist	18,750	$60,900	$63,945	$67,142	$70,499
Administrative & Operations Assistant	$0	$47,250	$49,613	$52,093	$54,698
Sales & Business Development Representative	$59,400	$68,250	$143,325	$225,737	$316,032
Commercial Project Manager	$0	$0	$99,225	$104,186	$109,396
Total People	5	9	13	17	21
Total Payroll	**$268,400**	**$649,350**	**$976,755**	**$1,304,244**	**$1,663,626**

6.3 Five-Year Personnel Plan Table

Personnel Plan					
	Year 1	Year 2	Year 3	Year 4	Year 5
General Manager & Telecommunications Engineer - Mr. Rafael Ramos Apolinario	1	1	1	1	1
Automation Technician	1	1	2	3	4
Network & IT Technician	1	2	2	3	4
Junior Automation Technician	0	1	2	3	4
Senior Smart Infrastructure Engineer	0	1	1	1	1
Marketing & Digital Strategy Specialist	1	1	1	1	1
Administrative & Operations Assistant	0	1	1	1	1

Sales & Business Development Representative	1	1	2	3	4
Commercial Project Manager	0	0	1	1	1
Total People	**5**	**9**	**13**	**17**	**21**

6.4 Organizational Chart – Year 5



6.5 Duties and Responsibilities

General Manager & Telecommunications Engineer – Mr. Rafael Ramos Apolinario

- Lead the overall strategic direction, operational planning, and technical vision of iSmart Place in the U.S. market.
- Oversee the design, architecture, and implementation of smart automation, secure network, and integrated infrastructure projects.
- Establish technical standards, cybersecurity protocols, and quality control procedures for all automation and IoT deployments.
- Manage client relationships, technical consultations, and high-level project scoping for residential and commercial environments.
- Supervise multidisciplinary teams, including technicians, engineers, and administrative staff, ensuring alignment with project timelines and technical specifications.

- Ensure compliance with U.S. technical standards, safety regulations, and best practices related to telecommunications, networking, and smart infrastructure.
- Coordinate business development initiatives, partnerships with contractors, developers, and technology vendors, and market expansion strategies.
- Oversee financial planning, operational performance, and continuous improvement of service delivery, innovation, and organizational growth.

Automation Technician

- Install, configure, and test smart home and commercial automation systems, including lighting, sensors, and control devices.
- Execute on-site technical installations, wiring integration, and system calibration according to project specifications.
- Troubleshoot automation systems and perform maintenance, upgrades, and technical adjustments as required.
- Support retrofit automation projects in existing properties with minimal structural disruption.

Network & IT Technician

- Design and implement structured cabling, secure Wi-Fi networks, and IoT connectivity infrastructure.
- Configure routers, switches, access points, and VLAN segmentation to ensure secure and reliable network performance.
- Monitor system performance, cybersecurity risks, and network stability in connected environments.
- Provide technical support, diagnostics, and ongoing maintenance for network and smart system integrations.

Junior Automation Technician

- Assist in the installation and configuration of automation devices and smart infrastructure components.
- Support senior technicians during on-site projects, testing, and system deployment activities.
- Perform basic troubleshooting, equipment setup, and system documentation tasks.
- Help prepare tools, materials, and mobile kits for residential and commercial automation projects.

Senior Smart Infrastructure Engineer

- Oversee complex smart infrastructure projects, including healthcare environments and large-scale automation systems.
- Develop advanced system architectures integrating automation, cybersecurity, and network infrastructure.
- Ensure interoperability between IoT devices, platforms, and secure control systems.
- Provide technical guidance, quality assurance, and advanced troubleshooting for high-complexity projects.

Marketing & Digital Strategy Specialist

- Develop and manage digital marketing campaigns targeting residential, commercial, and construction sectors.
- Maintain the company's online presence, website content, and SEO strategies focused on smart automation services.
- Produce promotional materials, case studies, and visual content showcasing completed projects and technical capabilities.
- Analyze marketing performance metrics and optimize lead generation and brand positioning strategies.

Administrative & Operations Assistant

- Manage scheduling, documentation, invoicing, and internal administrative coordination.
- Support operational logistics, project documentation, and client communication processes.
- Maintain records related to contracts, compliance, and operational procedures.
- Assist in procurement coordination, inventory tracking, and office operations management.

Sales & Business Development Representative

- Identify and engage prospective clients, including homeowners, contractors, developers, and commercial entities.
- Conduct consultations, prepare service proposals, and support contract negotiations.
- Develop partnerships with construction companies, architects, and technology vendors.
- Maintain client relationships and support repeat business and long-term service agreements.

Commercial Project Manager

- Plan, coordinate, and supervise smart automation and infrastructure projects from initiation to completion.
- Manage timelines, resource allocation, and coordination between technical teams and clients.
- Ensure project compliance with technical specifications, budgets, and quality standards.
- Monitor project performance, reporting progress, risks, and outcomes to senior management.

7.0 Financial Summary

The financial plan for iSmart Place will be a critical analysis of the company's financial projections, including revenue, expenses, and overall financial performance. It will offer a comprehensive overview of the expected financial trajectory over a specific period of time and determine the company's financial feasibility. The plan will encompass essential aspects such as startup funding, profit and loss, cash flow, and balance sheet. The financial plan will play a crucial

role in determining the company's success and will help in making informed decisions to ensure that the company achieves its financial objectives.

7.1 Break-even Analysis

The Break-even Analysis is a crucial financial tool for iSmart Place, aimed at identifying the point where the company's total revenues exactly match its total expenses. For iSmart Place, this financial equilibrium is projected to be achieved when monthly sales reach 4 units, resulting in revenue of $37,330. This analysis is underpinned by several key assumptions:

1. **Average Revenue Per Unit:** Each unit sold is expected to generate an average revenue of $8,983.33.
2. **Average Variable Cost Per Unit:** The average variable cost per unit is estimated to be $1,562.58.
3. **Monthly Fixed Costs:** The company is anticipated to incur consistent monthly fixed costs amounting to $30,837, which will remain constant regardless of the sales volume.

Understanding the break-even point is essential for guiding iSmart Place's strategic direction. It serves as a vital indicator for setting realistic sales targets, managing budgets effectively, and steering the company toward financial stability and profitability. Reaching this break-even point will signify a pivotal moment in the company's development, marking the transition from absorbing losses to generating profits.

7.1.1 Break-even Analysis Chart

Break-even Analysis	
Monthly Units Break-even	4
Monthly Revenue Break-even	$37,330
Assumptions:	
Average Per-Unit Revenue	$8,983.33
Average Per-Unit Variable Cost	$1,562.58
Estimated Monthly Fixed Cost	**$30,837**

7.2 Profit and Loss Assumptions

The Pro Forma Profit and Loss statement for iSmart Place reflects a scalable and implementation-driven business model focused on smart automation systems, secure network architecture, and integrated infrastructure services in the United States. The projections demonstrate steady revenue growth, controlled cost management, and progressive profitability over the first five years of operations.

Total sales are projected to reach $539,000 in Year 1 and increase consistently to $2,849,937 by Year 5. This growth is driven by increasing unit sales across core service lines, including smart residential automation systems, healthcare and specialized environment projects, secure network infrastructure, electronic security systems, retrofit automation, and recurring maintenance contracts. The revenue expansion reflects rising market penetration, strategic

partnerships with contractors and developers, and an expanding client base in residential and commercial sectors.

Direct Cost of Sales is expected to begin at $93,755 in Year 1 and increase to $495,725 by Year 5, following the natural scaling of project volume, equipment usage, and technical implementation requirements. The company does not project additional "Other Costs of Sales," indicating a clear and transparent cost structure directly tied to service delivery. As a result, Total Cost of Sales will remain aligned with direct operational execution.

Gross Margin is projected at $445,245 in Year 1, growing to $2,354,212 by Year 5, with a stable Gross Margin percentage of 82.61% throughout the forecast period. This strong and consistent margin reflects the high value-added nature of specialized automation and infrastructure services, combined with disciplined cost control and efficient project execution.

Operating expenses are expected to increase in line with business growth and workforce expansion. Payroll represents the largest operating expense, starting at $268,400 in Year 1 and reaching $1,663,626 by Year 5, reflecting the planned growth from a core team to a fully structured multidisciplinary workforce. Payroll Taxes will increase proportionally from $26,840 to $166,363 over the same period.

Additional operating expenses include rent, insurance, marketing, utilities, equipment, and employee education, all scaling gradually to support operational expansion and service capacity. Total Operating Expenses are projected to grow from $370,040 in Year 1 to $1,972,093 by Year 5, reflecting controlled infrastructure growth, investment in technical equipment, and ongoing workforce development.

Profit Before Interest and Taxes (EBIT) is projected to increase from $75,205 in Year 1 to $382,118 by Year 5, demonstrating the company's operational efficiency and sustainable cost structure. EBITDA is expected to grow from $75,205 in Year 1 to $389,618 by Year 5, indicating strong earnings performance supported by stable margins and disciplined expense management. No interest expenses are projected, as the company will operate without debt financing during the five-year period.

Taxes incurred are projected to rise from $20,305 in Year 1 to $103,172 by Year 5, reflecting increasing profitability and compliance with federal and state tax obligations.

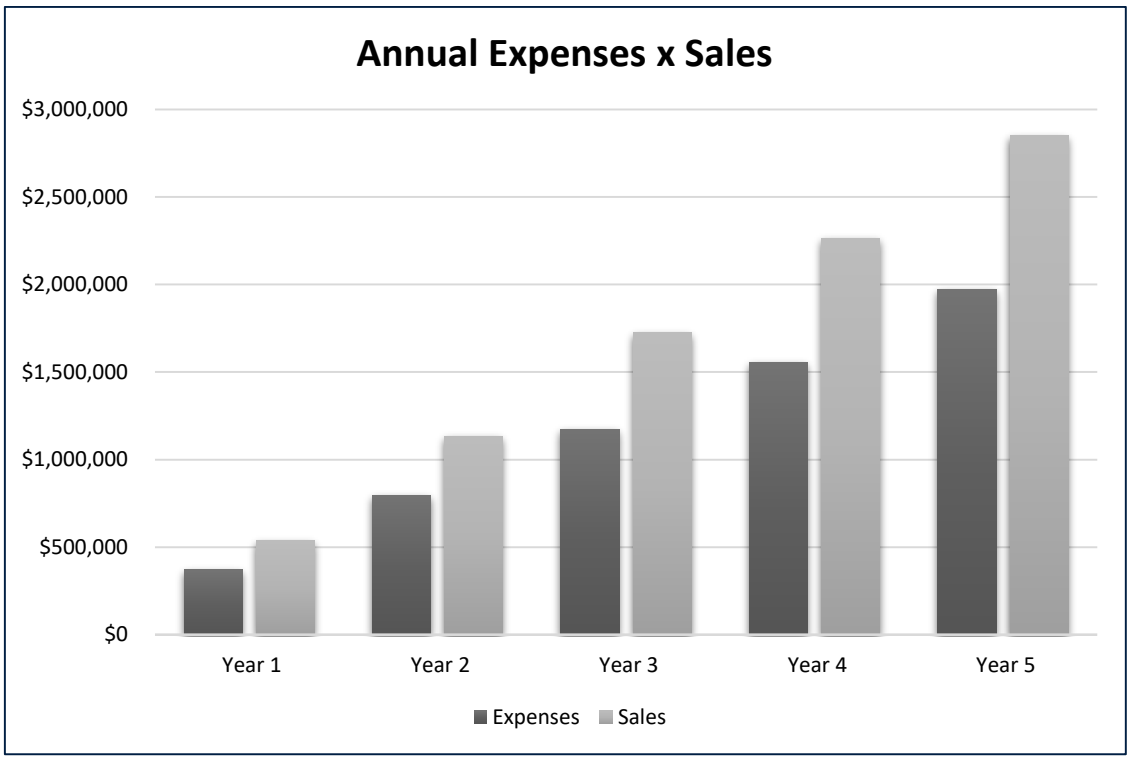
Net Profit is expected to show a consistent upward trend, beginning at $54,900 in Year 1 and reaching $278,946 by Year 5. Net profit margins are projected to remain stable, ranging from 10.19% in Year 1 to 9.79% by Year 5, demonstrating financial sustainability while supporting workforce expansion, operational scaling, and continued investment in equipment and service delivery capacity.

Overall, the Pro Forma Profit and Loss projections indicate that iSmart Place will maintain a financially stable and scalable operation, characterized by strong gross margins, controlled operating expenses, and steady profitability aligned with its specialized automation and infrastructure service model in the U.S. market.

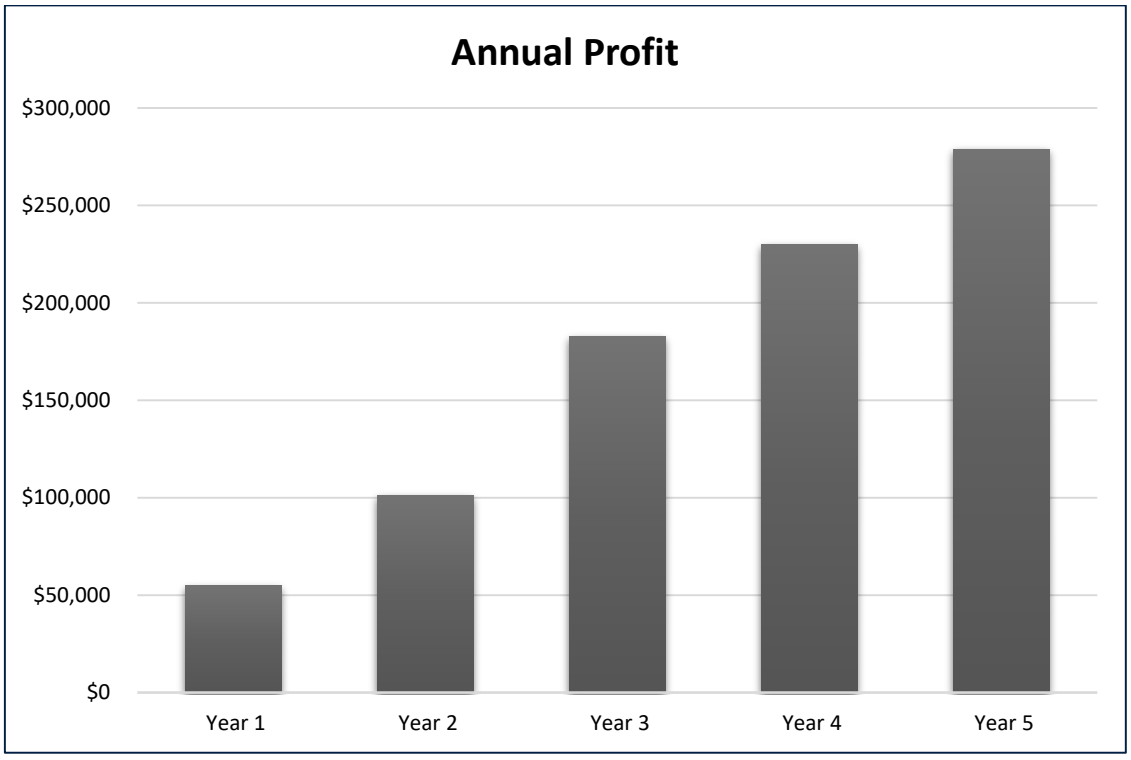
7.2.1 Annual Profit and Loss Table

Pro Forma Profit and Loss					
	Year 1	Year 2	Year 3	Year 4	Year 5
Sales	$539,000	$1,131,900	$1,723,318	$2,261,855	$2,849,937
Direct Cost of Sales	$93,755	$196,886	$299,758	$393,433	$495,725
Other Costs of Sales	$0	$0	$0	$0	$0
Total Cost of Sales	$93,755	$196,886	$299,758	$393,433	$495,725
Gross Margin	$445,245	$935,015	$1,423,560	$1,868,422	$2,354,212
Gross Margin %	82.61%	82.61%	82.61%	82.61%	82.61%
Expenses					
Payroll	$268,400	$649,350	$976,755	$1,304,244	$1,663,626
Payroll Taxes	$26,840	$64,935	$97,676	$130,424	$166,363
Depreciation	$0	$3,000	$4,500	$6,000	$7,500
Rent	$21,600	$25,920	$31,104	$37,325	$44,790
Insurance	$2,400	$2,880	$3,456	$4,147	$4,977
Marketing/Promotion	$6,000	$7,200	$8,640	$10,368	$12,442
Utilities/Internet/Phone	$1,800	$2,160	$2,592	$3,110	$3,732
Employees Education	$0	$8,000	$9,600	$11,520	$13,824
Equipment	$40,000	$30,000	$36,000	$43,200	$51,840
Accountant	$3,000	$3,000	$3,000	$3,000	$3,000
Total Operating Expenses	$370,040	$796,445	$1,173,323	$1,553,338	$1,972,093
Profit Before Interest and Taxes	$75,205	$138,570	$250,237	$315,084	$382,118
EBITDA	$75,205	$141,570	$254,737	$321,084	$389,618
Interest Expense	$0	$0	$0	$0	$0
Taxes Incurred	$20,305	$37,414	$67,564	$85,073	$103,172
Net Other Income	$0	$0	$0	$0	$0
Net Profit	$54,900	$101,156	$182,673	$230,011	$278,946
Net Profit/Sales	**10.19%**	**8.94%**	**10.60%**	**10.17%**	**9.79%**

7.2.2 Annual Expenses x Sales Chart



7.2.3 Annual Profit Chart



7.3 Cash Flow Assumptions

iSmart Place's Pro Forma Cash Flow statement reflects a disciplined financial structure supported by steady operational inflows, controlled expenditures, and a conservative capital management approach over the five-year projection period. The company's cash flow is primarily driven by revenue generated from smart automation systems, secure infrastructure projects, and recurring maintenance and support services, with no reliance on external financing or non-operational income sources.

Cash inflows will originate entirely from operating activities. In Year 1, total cash received is projected at $539,000, derived equally from cash sales ($269,500) and cash collected from receivables ($269,500). As sales volume expands across all service lines, total cash from operations is expected to increase to $2,849,937 by Year 5. No additional cash is projected from investments, asset sales, or borrowing, reflecting a self-sustained and operationally funded growth model.

Operational expenditures will scale in alignment with workforce expansion and project delivery capacity. Cash spending, primarily associated with payroll and direct operational labor, is projected to grow from $268,400 in Year 1 to $1,663,626 by Year 5. Bill payments, which include rent, utilities, equipment, marketing, insurance, and other operating expenses, are expected to increase from $184,088 in Year 1 to $885,212 in Year 5. As a result, total cash spent on operations is forecasted to rise from $452,488 in the first year to $2,548,839 by the fifth year, reflecting structured and scalable operational growth.

Additional cash expenditures remain limited and conservative. The company does not project expenses related to debt repayment, asset acquisition beyond planned equipment investments, or non-operational liabilities. The only additional cash outflow consists of dividend distributions, beginning at $20,000 in Year 1 and gradually increasing to $100,000 by Year 5, aligned with profitability growth and financial stability.

Total cash expenditures, including operational spending and dividends, are projected to increase from $472,488 in Year 1 to $2,648,839 by Year 5. Despite this growth in expenditures, net cash flow is expected to remain positive throughout the entire forecast period, starting at $66,512 in Year 1 and rising to $201,098 by Year 5. This consistent positive cash flow demonstrates the company's ability to sustain operations, fund expansion, and maintain liquidity without external financing.

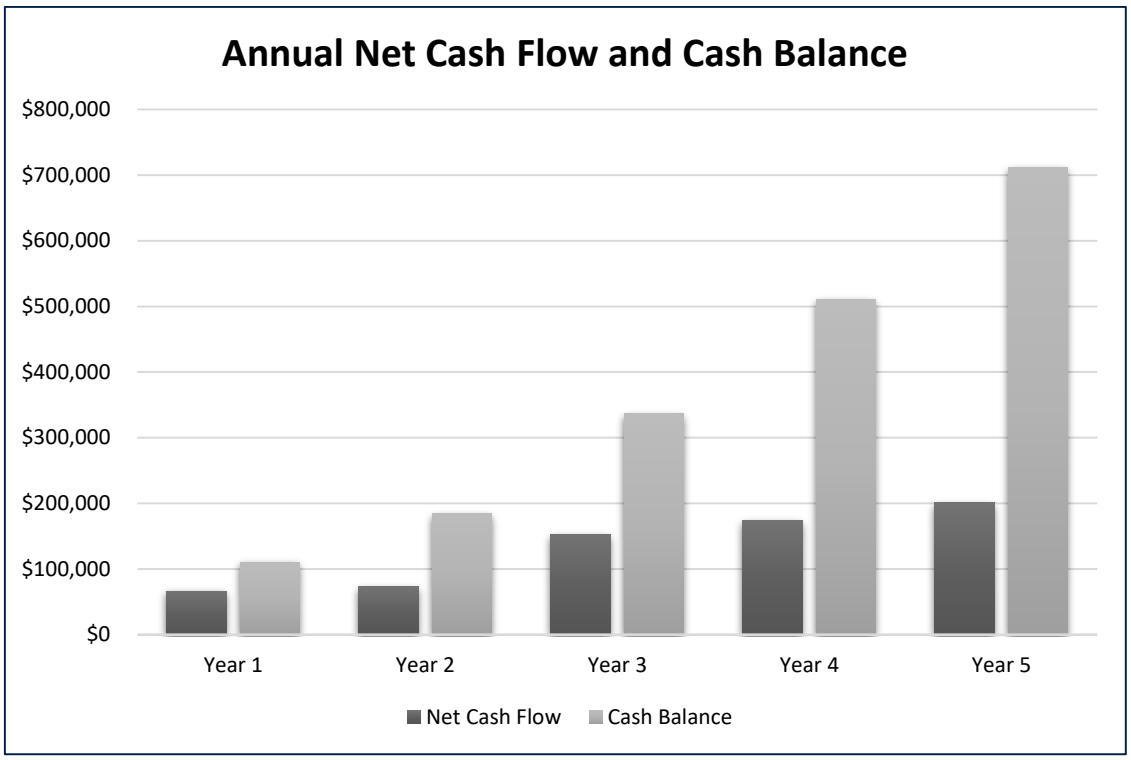
Reflecting these trends, the cash balance is projected to grow steadily from an initial $110,512 at the end of Year 1 to $711,647 by Year 5. This accumulation of cash reserves strengthens the company's financial resilience, supports ongoing investments in equipment and personnel, and provides a buffer against operational fluctuations.

Overall, the projected cash flow structure confirms that iSmart Place will operate with strong liquidity, conservative spending practices, and a stable operational funding model, ensuring long-term financial sustainability and the capacity to support scalable growth in the U.S. smart infrastructure and automation market.

7.3.1 Annual Cash Flow Table

Pro Forma Cash Flow					
	Year 1	Year 2	Year 3	Year 4	Year 5
Cash Received					
Cash from Operations					
Cash Sales	$269,500	$565,950	$861,659	$1,130,927	$1,424,968
Cash from Receivables	$269,500	$565,950	$861,659	$1,130,927	$1,424,968
Subtotal Cash from Operations	$539,000	$1,131,900	$1,723,318	$2,261,855	$2,849,937
Additional Cash Received					
Non-Operating (Other) Income	$0	$0	$0	$0	$0
Sales Tax, VAT, HST/GST Received	$0	$0	$0	$0	$0
New Current Borrowing	$0	$0	$0	$0	$0
New Other Liabilities (interest-free)	$0	$0	$0	$0	$0
New Long-term Liabilities	$0	$0	$0	$0	$0
Sales of Other Current Assets	$0	$0	$0	$0	$0
Sales of Long-term Assets	$0	$0	$0	$0	$0
New Investment Received	$0	$0	$0	$0	$0
Subtotal Cash Received	$539,000	$1,131,900	$1,723,318	$2,261,855	$2,849,937
Expenditures	Year 1	Year 2	Year 3	Year 4	Year 5
Expenditures from Operations					
Cash Spending	$268,400	$649,350	$976,755	$1,304,244	$1,663,626
Bill Payments	$184,088	$378,905	$544,513	$708,268	$885,212
Subtotal Spent on Operations	$452,488	$1,028,255	$1,521,268	$2,012,511	$2,548,839
Additional Cash Spent					
Non-Operating (Other) Expense	$0	$0	$0	$0	$0
Sales Tax, VAT, HST/GST Paid Out	$0	$0	$0	$0	$0
Principal Repayment of Current Borrowing	$0	$0	$0	$0	$0
Other Liabilities Principal Repayment	$0	$0	$0	$0	$0
Long-term Liabilities Principal Repayment	$0	$0	$0	$0	$0
Purchase Other Current Assets	$0	$0	$0	$0	$0
Purchase Long-term Assets	$0	$0	$0	$0	$0
Dividends	$20,000	$30,000	$50,000	$75,000	$100,000
Subtotal Cash Spent	$472,488	$1,058,255	$1,571,268	$2,087,511	$2,648,839
Net Cash Flow	$66,512	$73,645	$152,049	$174,343	$201,098
Cash Balance	**$110,512**	**$184,156**	**$336,206**	**$510,549**	**$711,647**

7.3.2 Annual Net Cash Flow and Cash Balance Chart



7.4 Balance Sheet Assumptions

Over the five-year projection period, iSmart Place's Pro Forma Balance Sheet reflects a conservative and structured financial position characterized by growing liquidity, low liabilities, and a strengthening capital base. The company is designed to operate with an asset-light structure, prioritizing cash reserves, operational efficiency, and disciplined financial management while avoiding debt obligations.

Assets

The company's asset structure is primarily composed of current assets in the form of cash generated through operations. Cash is projected to begin at $110,512 in Year 1 and increase steadily to $711,647 by Year 5, reflecting consistent positive cash flow and prudent reinvestment of earnings. iSmart Place does not project accounts receivable, inventory, or other current assets during the forecast period, which aligns with a streamlined service and project-based business model focused on efficient cash conversion and low working capital requirements.

Total current assets will therefore grow in direct proportion to operational performance, rising from $110,512 in Year 1 to $711,647 by Year 5, demonstrating strong liquidity and financial stability as the company scales its smart infrastructure and automation services.

Long-term assets are not expected to be significant, as the company operates without heavy capital-intensive infrastructure. Accumulated depreciation is projected to begin at $0 in Year 1 and gradually increase to $21,000 by Year 5, associated mainly with equipment and technical infrastructure investments. As a result, total long-term assets will show a modest negative book

value, reaching ($21,000) by Year 5. Despite this accounting effect, total assets are projected to grow substantially from $110,512 in Year 1 to $690,647 in Year 5, driven primarily by increasing cash reserves.

Liabilities

On the liabilities side, iSmart Place will maintain a highly conservative structure. Current liabilities will consist mainly of accounts payable related to operational expenses, supplier payments, and service delivery costs. Accounts payable are projected to increase gradually from $31,612 in Year 1 to $73,961 by Year 5, in line with the expansion of business activities and service volume.

The company does not project any current borrowing, long-term debt, or other liabilities throughout the five-year period. This debt-free model reduces financial risk, strengthens solvency, and supports long-term operational flexibility.

Capital Structure

The capital structure demonstrates a strong initial financial commitment and progressive equity growth. Paid-in capital will remain constant at $200,000 across all five years, reflecting the Mr. Apolinario's initial investment and long-term financial commitment to the company's operations and expansion in the United States.

Retained earnings are expected to begin with a negative balance of ($176,000) in Year 1 due to startup investments and early-stage operational costs. However, as the company generates consistent profits, retained earnings will improve significantly, turning positive and reaching $137,739 by Year 5. Annual earnings are projected to increase steadily from $54,900 in Year 1 to $278,946 by Year 5, reinforcing the company's sustainable profitability trajectory.

As a result, total capital is projected to grow from $78,900 in Year 1 to $616,686 by Year 5, while total liabilities and capital will remain balanced with total assets throughout the forecast period.

Net Worth and Financial Position

iSmart Place's net worth is expected to strengthen consistently, increasing from $78,900 in Year 1 to $616,686 by Year 5. This progression reflects disciplined financial management, sustained profitability, and the accumulation of retained earnings over time.

Overall, the projected balance sheet highlights a financially stable, low-risk, and well-capitalized company with strong liquidity, minimal liabilities, and a growing equity base. This structure supports long-term operational sustainability, scalability, and resilience as iSmart Place expands its smart automation, secure infrastructure, and intelligent technology integration services across the U.S. market.

7.4.1 Annual Balance Sheet Table

Pro Forma Balance Sheet					
	Year 1	Year 2	Year 3	Year 4	Year 5
Assets					
Current Assets					
Cash	$110,512	$184,156	$336,206	$510,549	$711,647
Accounts Receivable	$0	$0	$0	$0	$0
Inventory	$0	$0	$0	$0	$0
Other Current Assets	$0	$0	$0	$0	$0
Total Current Assets	$110,512	$184,156	$336,206	$510,549	$711,647
Long-term Assets					
Long-term Assets	$0	$0	$0	$0	$0
Accumulated Depreciation	$0	$3,000	$7,500	$13,500	$21,000
Total Long-term Assets	$0	($3,000)	($7,500)	($13,500)	($21,000)
Total Assets	$110,512	$181,156	$328,706	$497,049	$690,647
Liabilities and Capital	Year 1	Year 2	Year 3	Year 4	Year 5
Current Liabilities					
Accounts Payable	$31,612	$31,101	$45,977	$59,310	$73,961
Current Borrowing	$0	$0	$0	$0	$0
Other Current Liabilities	$0	$0	$0	$0	$0
Subtotal Current Liabilities	$31,612	$31,101	$45,977	$59,310	$73,961
Long-term Liabilities	$0	$0	$0	$0	$0
Total Liabilities	$31,612	$31,101	$45,977	$59,310	$73,961
Paid-in Capital	$200,000	$200,000	$200,000	$200,000	$200,000
Retained Earnings	($176,000)	($151,100)	($99,945)	$7,728	$137,739
Earnings	$54,900	$101,156	$182,673	$230,011	$278,946
Total Capital	$78,900	$150,055	$282,728	$437,739	$616,686
Total Liabilities and Capital	$110,512	$181,156	$328,706	$497,049	$690,647
Net Worth	**$78,900**	**$150,055**	**$282,728**	**$437,739**	**$616,686**

8.0 Mr. Rafael Ramos Apolinario's National-level Impact

Mr. Rafael Ramos Apolinario's proposed endeavor through iSmart Place is structured to generate measurable national-level impact by supporting technological modernization, infrastructure resilience, cybersecurity awareness, and workforce development across the United States. As General Manager & Telecommunications Engineer, Mr. Apolinario will lead the design and implementation of smart automation systems, secure network architectures, and integrated technological environments that directly contribute to national priorities related to infrastructure modernization, digital security, and economic competitiveness.

Contribution to Technological Infrastructure Modernization

The United States has increasingly prioritized the modernization of technological infrastructure across residential, commercial, and institutional environments. iSmart Place's services, including smart automation systems, secure network architecture, and retrofit technology integration, directly support the transition toward connected and intelligent infrastructure.

Federal initiatives such as the Infrastructure Investment and Jobs Act (IIJA) emphasize the importance of modern infrastructure, including broadband expansion, smart systems integration, and resilient technological environments that enhance operational efficiency and public safety.[38] By implementing secure and scalable technological systems in properties and facilities, the company contributes to the broader national effort to modernize infrastructure through technology-driven solutions.

Alignment with National Cybersecurity and Technology Priorities

Cybersecurity and secure digital environments remain a core national priority in the United States. The National Cybersecurity Strategy highlights the need to strengthen the security of critical infrastructure, connected systems, and digital networks across sectors such as healthcare, commercial services, and residential technologies.[39]

iSmart Place's focus on secure network architecture, cybersecurity awareness in connected environments, and structured infrastructure design directly aligns with these national priorities. As smart homes, IoT devices, and automated environments become more widespread, the demand for secure implementation and risk-reduction strategies has become a national concern. Mr. Apolinario's telecommunications and systems expertise supports safer deployment of connected technologies and reduces vulnerabilities in digitally integrated environments.

Support for Energy Efficiency and Smart Technology Adoption

The U.S. Department of Energy promotes energy efficiency, smart systems optimization, and intelligent building technologies as part of national sustainability and efficiency goals. Smart automation systems and intelligent infrastructure directly contribute to improved energy management, reduced operational waste, and more efficient resource utilization in buildings and facilities.[40]

Through the deployment of smart automation, integrated control systems, and optimized technological environments, iSmart Place will support energy-efficient operations in residential and commercial properties, aligning with federal initiatives that encourage the adoption of smart and efficient infrastructure.

[38] https://www.transportation.gov/mission/budget/infrastructure-investment-and-jobs-act-iija-funding-status
[39] https://www.whitehouse.gov/wp-content/uploads/2025/12/2025-National-Security-Strategy.pdf
[40] https://www.energy.gov/topics/buildings-energy-efficiency

Contribution to Economic Growth and SME Competitiveness

Small and medium-sized enterprises (SMEs) represent a critical component of the U.S. economy, accounting for 99.9% of all businesses and employing nearly half of the U.S. workforce, according to the U.S. Small Business Administration.[41]

Many SMEs lack access to specialized technological infrastructure, secure networks, and automation systems that improve operational reliability and scalability. By providing accessible smart infrastructure, secure connectivity, and automation solutions, iSmart Place will help SMEs modernize their technological environments, reduce operational risks, and improve productivity. This contributes to national economic resilience and competitiveness.

Workforce Development and Technical Job Creation

Mr. Apolinario's endeavor also supports workforce development in technical and infrastructure-related occupations. The company's staffing plan includes roles such as Automation Technicians, Network & IT Technicians, Smart Infrastructure Engineers, and Sales & Business Development Representatives, contributing to skilled job creation in the United States.

According to the U.S. Bureau of Labor Statistics, employment in computer and information technology occupations is projected to grow significantly due to increasing reliance on digital and connected systems nationwide.[42]

By hiring and training U.S.-based professionals and implementing structured technical processes, the company will contribute to the development of a skilled workforce capable of supporting modern technological infrastructure and connected environments.

Alignment with Current U.S. Government Technology and Infrastructure Initiatives

Mr. Apolinario's proposed endeavor aligns with ongoing U.S. government priorities focused on:

- Modern infrastructure modernization and resilience initiatives
- Cybersecurity protection of connected systems and networks
- Expansion of secure digital and technological ecosystems
- Adoption of smart and energy-efficient technologies
- Strengthening domestic technological capabilities and innovation

These priorities have been consistently emphasized across federal economic and infrastructure agendas, including initiatives supporting domestic technology deployment, infrastructure resilience, and secure digital ecosystems aimed at maintaining U.S. global competitiveness.

Long-Term National Impact

At a national level, the activities led by Mr. Rafael Ramos Apolinario will support the safe integration of smart technologies, secure digital infrastructure, and automation systems across multiple sectors, including residential and commercial environments. The company's services

[41] https://www.uschamber.com/small-business/small-business-data-center
[42] https://www.bls.gov/ooh/Computer-and-Information-Technology/

are scalable and can be replicated across different states, enabling broader adoption of secure and efficient technological infrastructure.

Through his leadership and technical expertise in telecommunications, automation, and connected systems, Mr. Apolinario will contribute to strengthening infrastructure resilience, improving cybersecurity awareness in connected environments, enhancing energy efficiency through intelligent automation, and supporting technological modernization across the United States. This combination of infrastructure modernization, job creation, and secure technology deployment demonstrates clear national-level relevance and aligns with key governmental priorities related to innovation, economic growth, and technological advancement.

9.0 Indirect jobs creation - Economic Policy Institute

Each industry has backward linkages to economic sectors that provide the materials needed for the industry's output, just as each industry has forward linkages to the economic sectors where the industry's workers spend their income. Therefore, in addition to the jobs directly supported by an industry, a large number of indirect jobs may also be supported by that industry. The subtraction or addition of jobs and output in industries with strong backward and forward linkages to other economic sectors can cause large ripple effects.

According to the national job multipliers published by the Economy Policy Institute (EPI) on January 23, 2019,[43] 100 direct jobs in the Other professional, scientific, and technical services industry generate a total of 154.3 total indirect jobs, as demonstrated in the following table:

Employment multipliers per 100 direct jobs, all private-sector industries

	Industry	Direct jobs	Supplier jobs*	Induced jobs**	Total indirect jobs
	Professional, scientific, and technical services				
125	Legal services	100.0	89.2	111.3	200.5
126	Accounting, tax preparation, bookkeeping, and payroll services	100.0	52.0	81.3	133.4
127	Architectural, engineering, and related services	100.0	90.0	114.1	204.1
128	Specialized design services	100.0	67.5	97.4	164.9
129	Computer systems design and related services	100.0	134.1	149.3	283.4
130	Management, scientific, and technical consulting services	100.0	91.1	116.5	207.6
131	Scientific research and development services	100.0	519.3	323.7	842.9
132	Advertising, public relations, and related services	100.0	460.9	270.7	731.6
133	Other professional, scientific, and technical services	100.0	70.8	83.6	154.3

Based on iSmart Place's employment projections, the company will create **21 direct jobs by the end of Year 5**. Applying the EPI multiplier to this workforce level, iSmart Place's operations are expected to generate approximately **32 indirect and induced jobs** over the same period. These indirect positions will arise across multiple sectors, including professional services, marketing,

[43] https://www.epi.org/publication/updated-employment-multipliers-for-the-u-s-economy/

legal support, accounting, cloud infrastructure providers, telecommunications, and local service industries.

In addition to its direct employees, iSmart Place will engage independent contractors on a project basis, including legal professionals, technical specialists, and design and infrastructure vendors. The company will also utilize outsourced service providers, such as marketing and digital communications firms for website development and campaign execution. These relationships further amplify the company's indirect employment impact by distributing economic activity across a wider range of occupations and skill levels.

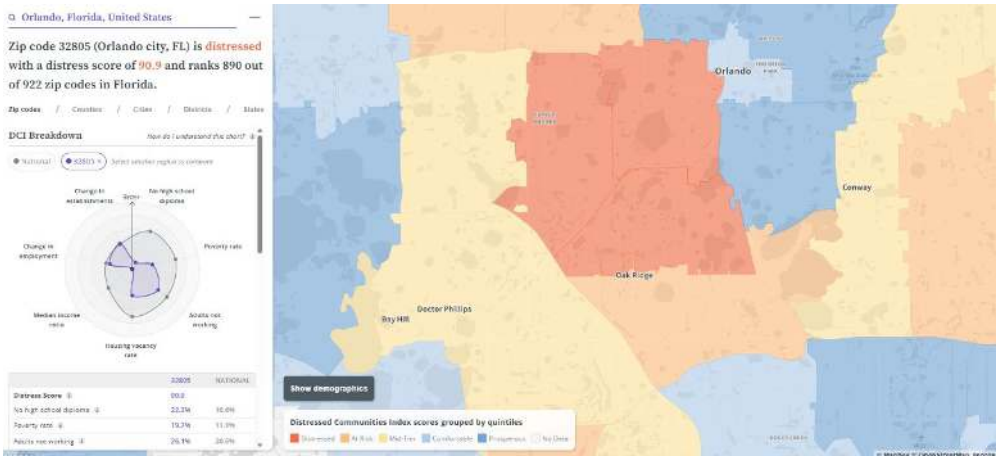
The technology sector is widely recognized for its strong multiplier effect due to its reliance on specialized services, its high productivity, and its contribution to workforce upskilling. As iSmart Place expands its operations, the company will stimulate job creation not only within its own organization but also throughout the broader supply chain and local service economy, reinforcing sustainable employment growth.

In conclusion, iSmart Place's expansion under the leadership of Mr. Rafael Ramos Apolinario will contribute to both direct and indirect job creation, increased household income, and sustained demand for local and national services. Through employment growth, tax contributions, and utilization of U.S.-based vendors and professionals, the company will generate meaningful economic spillover effects, supporting long-term economic development at both the regional and national levels.

9.1 Distressed Communities

This section provides a comprehensive analysis of the demographic and socioeconomic conditions in Orlando, Florida, specifically focusing on the economically distressed area within the 32805 zip code, where iSmart Place intends to operate and deliver services. With a Distressed Communities Index (DCI) score of 90.9, ranking 890 out of 922 zip codes in Florida, this area is classified as highly distressed and presents significant socioeconomic challenges that directly affect workforce participation, income levels, and access to technological infrastructure.[44]

[44] https://eig.org/distressed-communities-interactive/?regions%5B0%5D=1253000&regions%5B1%5D=32805&geo=zctas&lat=28.51&lon=-81.41&z=11.69



Demographic and Socioeconomic Profile:

- **DCI Score and Economic Distress:** The DCI score of 90.9 indicates a high level of economic distress in zip code 32805, reflecting structural challenges related to income, employment, and educational attainment. This level of distress signals the need for business initiatives that support economic revitalization, workforce engagement, and access to modern technological services.
- **Demographics:** The population in the 32805 area is predominantly Black or African American (69.7%), followed by Non-Hispanic White residents (13.2%) and Hispanic or Latino populations (15.1%). Additionally, approximately 15.7% of residents are foreign-born, demonstrating cultural diversity and the importance of inclusive and community-oriented business strategies.
- **Education Levels:** Educational attainment in the area presents both challenges and opportunities. Approximately 22.3% of the population lacks a high school diploma, which is notably higher than the national average of 10.6%. At the same time, 37.4% of residents hold a high school diploma, 24.1% have some college education, and 16.2% possess a bachelor's degree or higher. This distribution indicates a workforce with varied skill levels that can benefit from technical training and workforce development initiatives.
- **Occupation and Employment:** The local labor market reflects underutilized workforce capacity, with 26.1% of adults not working, compared to the national average of 20.6%. Employment growth in the area has remained limited, with only a 0.3% change in employment, significantly below the national benchmark of 5.1%, highlighting the need for job creation and skill-based employment opportunities.
- **Income and Poverty Rates:** The poverty rate in zip code 32805 is approximately 19.7%, exceeding the national average of 11.1%. Furthermore, the median income ratio is only 52.1% of the national median, indicating reduced household purchasing power and economic vulnerability within the community. Despite these constraints, there remains a consistent demand for essential, practical, and efficiency-enhancing services, particularly those that improve operational and residential infrastructure.
- **Housing and Vacancy Rates:** The housing vacancy rate in the area is 12.8%, compared to the national average of 7.0%, suggesting housing instability and ongoing economic

development gaps that may be addressed through modernization and smart infrastructure improvements.

Business Implications for iSmart Place:

- **Market Potential:** The economic profile of the 32805 area indicates strong demand for accessible and practical technological solutions, including smart automation, secure network infrastructure, and retrofit technology services that improve safety, efficiency, and property value. These services can support both residential and small business environments within distressed communities.
- **Workforce Availability:** Although unemployment and underemployment levels are relatively high, the presence of residents with high school and some college education creates opportunities for technical training, entry-level technician roles, and workforce development aligned with automation, IT, and smart infrastructure services. iSmart Place's staffing model, which includes Automation Technicians, Network & IT Technicians, and Junior Automation Technicians, can directly contribute to local job creation.
- **Community Engagement and Economic Revitalization:** Establishing operations in a distressed area such as zip code 32805 allows iSmart Place to contribute to local economic development through job creation, technical skill development, and the deployment of modern technological infrastructure. These activities can help reduce technological inequality and support long-term community resilience.
- **Technology Access Gap:** Distressed communities often face limited access to advanced technological infrastructure, secure networks, and modern automation systems. By offering smart retrofit projects, secure network architecture, and integrated security systems, iSmart Place can help bridge the digital and technological gap in underserved areas, improving safety, connectivity, and operational efficiency.
- **Economic Incentives and Development Alignment:** Operating in a distressed community may also align with local and state economic development initiatives that encourage investment, innovation, and job creation in underserved regions. These incentives can enhance the company's financial sustainability while supporting broader community improvement.
- **Culturally Responsive Service Approach:** Given the demographic composition and diversity of the 32805 area, iSmart Place will adopt inclusive communication strategies, community-oriented outreach, and accessible service models to effectively engage local residents, small businesses, and property owners.

Engaging in business activities in the 32805 area of Orlando presents both challenges and meaningful opportunities. By delivering smart automation, secure technological infrastructure, and workforce-oriented technical services, iSmart Place can contribute to economic revitalization, job creation, and technological inclusion within a highly distressed community. This localized impact supports broader regional development while reinforcing the company's long-term commitment to sustainable growth and community advancement in economically underserved areas.

APPENDIX

Monthly Sales Forecast Table

Sales Forecast													
		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
Unit Sales													
Smart Residential Automation Systems		1	1	1	0	1	0	0	1	0	1	1	1
Smart Solutions for Specialized Environments		0	1	0	1	1	0	0	1	0	0	0	1
Secure Network Architecture & Structured Infrastructure		0	0	1	1	0	1	1	0	0	1	1	2
Integrated Electronic Security Systems		0	0	1	1	0	1	1	0	1	1	0	1
Audio / Video / Home Theater Systems		0	0	0	1	0	1	2	1	1	0	1	0
Smart Retrofit Projects		1	2	0	0	1	2	0	1	0	1	0	0
Construction & Developer Consulting		0	0	0	0	0	1	1	0	0	1	2	2
Maintenance & Support Contracts		0	0	0	0	1	1	1	1	2	1	2	1
Total Unit Sales		2	4	3	4	4	7	6	5	4	6	7	8
Unit Prices		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
Smart Residential Automation Systems		$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00
Smart Solutions for Specialized Environments		$25,000.00	$25,000.00	$25,000.00	$25,000.00	$25,000.00	$25,000.00	$25,000.00	$25,000.00	$25,000.00	$25,000.00	$25,000.00	$25,000.00
Secure Network Architecture & Structured Infrastructure		$6,500.00	$6,500.00	$6,500.00	$6,500.00	$6,500.00	$6,500.00	$6,500.00	$6,500.00	$6,500.00	$6,500.00	$6,500.00	$6,500.00
Integrated Electronic Security Systems		$9,000.00	$9,000.00	$9,000.00	$9,000.00	$9,000.00	$9,000.00	$9,000.00	$9,000.00	$9,000.00	$9,000.00	$9,000.00	$9,000.00
Audio / Video / Home Theater Systems		$7,500.00	$7,500.00	$7,500.00	$7,500.00	$7,500.00	$7,500.00	$7,500.00	$7,500.00	$7,500.00	$7,500.00	$7,500.00	$7,500.00
Smart Retrofit Projects		$8,000.00	$8,000.00	$8,000.00	$8,000.00	$8,000.00	$8,000.00	$8,000.00	$8,000.00	$8,000.00	$8,000.00	$8,000.00	$8,000.00
Construction & Developer Consulting		$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00	$12,000.00
Maintenance & Support Contracts		$250.00	$250.00	$250.00	$250.00	$250.00	$250.00	$250.00	$250.00	$250.00	$250.00	$250.00	$250.00
Sales													
Smart Residential Automation Systems		$12,000	$12,000	$12,000	$0	$12,000	$0	$0	$12,000	$0	$12,000	$12,000	$12,000
Smart Solutions for Specialized Environments		$0	$25,000	$0	$25,000	$25,000	$0	$0	$25,000	$0	$0	$0	$25,000
Secure Network Architecture & Structured Infrastructure		$0	$0	$6,500	$6,500	$0	$6,500	$6,500	$0	$0	$6,500	$6,500	$13,000

Integrated Electronic Security Systems		$0	$0	$9,000	$9,000	$0	$9,000	$9,000	$0	$9,000	$9,000	$0	$9,000
Audio / Video / Home Theater Systems		$0	$0	$0	$7,500	$0	$7,500	$15,000	$7,500	$7,500	$0	$7,500	$0
Smart Retrofit Projects		$8,000	$16,000	$0	$0	$8,000	$16,000	$0	$8,000	$0	$8,000	$0	$0
Construction & Developer Consulting		$0	$0	$0	$0	$0	$12,000	$12,000	$0	$0	$12,000	$24,000	$24,000
Maintenance & Support Contracts		$0	$0	$0	$0	$250	$250	$250	$250	$500	$250	$500	$250
Total Sales		$20,000	$53,000	$27,500	$48,000	$45,250	$51,250	$42,750	$52,750	$17,000	$47,750	$50,500	$83,250
Direct Unit Costs		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
Smart Residential Automation Systems	15.00%	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00
Smart Solutions for Specialized Environments	20.00%	$5,000.00	$5,000.00	$5,000.00	$5,000.00	$5,000.00	$5,000.00	$5,000.00	$5,000.00	$5,000.00	$5,000.00	$5,000.00	$5,000.00
Secure Network Architecture & Structured Infrastructure	18.00%	$1,170.00	$1,170.00	$1,170.00	$1,170.00	$1,170.00	$1,170.00	$1,170.00	$1,170.00	$1,170.00	$1,170.00	$1,170.00	$1,170.00
Integrated Electronic Security Systems	20.00%	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00
Audio / Video / Home Theater Systems	15.00%	$1,125.00	$1,125.00	$1,125.00	$1,125.00	$1,125.00	$1,125.00	$1,125.00	$1,125.00	$1,125.00	$1,125.00	$1,125.00	$1,125.00
Smart Retrofit Projects	18.00%	$1,440.00	$1,440.00	$1,440.00	$1,440.00	$1,440.00	$1,440.00	$1,440.00	$1,440.00	$1,440.00	$1,440.00	$1,440.00	$1,440.00
Construction & Developer Consulting	15.00%	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00	$1,800.00
Maintenance & Support Contracts	16.00%	$40.00	$40.00	$40.00	$40.00	$40.00	$40.00	$40.00	$40.00	$40.00	$40.00	$40.00	$40.00
						303							
Direct Cost of Sales													
Smart Residential Automation Systems		$1,800	$1,800	$1,800	$0	$1,800	$0	$0	$1,800	$0	$1,800	$1,800	$1,800
Smart Solutions for Specialized Environments		$0	$5,000	$0	$5,000	$5,000	$0	$0	$5,000	$0	$0	$0	$5,000
Secure Network Architecture & Structured Infrastructure		$0	$0	$1,170	$1,170	$0	$1,170	$1,170	$0	$0	$1,170	$1,170	$2,340
Integrated Electronic Security Systems		$0	$0	$1,800	$1,800	$0	$1,800	$1,800	$0	$1,800	$1,800	$0	$1,800
Audio / Video / Home Theater Systems		$0	$0	$0	$1,125	$0	$1,125	$2,250	$1,125	$1,125	$0	$1,125	$0
Smart Retrofit Projects		$1,440	$2,880	$0	$0	$1,440	$2,880	$0	$1,440	$0	$1,440	$0	$0
Construction & Developer Consulting		$0	$0	$0	$0	$0	$1,800	$1,800	$0	$0	$1,800	$3,600	$3,600
Maintenance & Support Contracts		$0	$0	$0	$0	$40	$40	$40	$40	$80	$40	$80	$40
Subtotal Direct Cost of Sales		**$3,240**	**$9,680**	**$4,770**	**$9,095**	**$8,280**	**$8,815**	**$7,060**	**$9,405**	**$3,005**	**$8,050**	**$7,775**	**$14,580**

Monthly Personnel Plan Table

Personnel Plan													
		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
General Manager & Telecommunications Engineer - Mr. Rafael Ramos Apolinario		$0	$6,000	$6,000	$8,000	$8,000	$10,000	$10,000	$10,000	$12,000	$12,000	$14,000	$14,000
Automation Technician		$4,500	$4,500	$4,500	$4,500	$4,500	$4,500	$4,500	$4,500	$4,500	$4,500	$4,500	$4,500
Network & IT Technician		$0	$0	$0	$0	$0	$3,750	$3,750	$3,750	$3,750	$3,750	$3,750	$3,750
Junior Automation Technician		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Senior Smart Infrastructure Engineer		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Marketing & Digital Strategy Specialist		$0	$0	$0	$0	$0	$0	$0	$3,750	$3,750	$3,750	$3,750	$3,750
Administrative & Operations Assistant		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Sales & Business Development Representative		$0	$5,400	$5,400	$5,400	$5,400	$5,400	$5,400	$5,400	$5,400	$5,400	$5,400	$5,400
Commercial Project Manager		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Total People		2	2	3	3	3	4	4	5	5	5	5	5
Total Payroll		**$4,500**	**$15,900**	**$15,900**	**$17,900**	**$17,900**	**$23,650**	**$23,650**	**$27,400**	**$29,400**	**$29,400**	**$31,400**	**$31,400**

Monthly Profit and Loss Table

Pro Forma Profit and Loss													
		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
Sales		$20,000	$53,000	$27,500	$48,000	$45,250	$51,250	$42,750	$52,750	$17,000	$47,750	$50,500	$83,250
Direct Cost of Sales		$3,240	$9,680	$4,770	$9,095	$8,280	$8,815	$7,060	$9,405	$3,005	$8,050	$7,775	$14,580
Other Costs of Sales		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Total Cost of Sales		$3,240	$9,680	$4,770	$9,095	$8,280	$8,815	$7,060	$9,405	$3,005	$8,050	$7,775	$14,580
Gross Margin		$16,760	$43,320	$22,730	$38,905	$36,970	$42,435	$35,690	$43,345	$13,995	$39,700	$42,725	$68,670
Gross Margin %		83.80%	81.74%	82.65%	81.05%	81.70%	82.80%	83.49%	82.17%	82.32%	83.14%	84.60%	82.49%
Expenses													
Payroll		$4,500	$15,900	$15,900	$17,900	$17,900	$23,650	$23,650	$27,400	$29,400	$29,400	$31,400	$31,400
Payroll Taxes	10%	$450	$1,590	$1,590	$1,790	$1,790	$2,365	$2,365	$2,740	$2,940	$2,940	$3,140	$3,140
Depreciation		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Rent		$1,800	$1,800	$1,800	$1,800	$1,800	$1,800	$1,800	$1,800	$1,800	$1,800	$1,800	$1,800
Insurance		$200	$200	$200	$200	$200	$200	$200	$200	$200	$200	$200	$200
Marketing/Promotion		$500	$500	$500	$500	$500	$500	$500	$500	$500	$500	$500	$500
Utilities/Internet/Phone		$150	$150	$150	$150	$150	$150	$150	$150	$150	$150	$150	$150
Employees Education	0%	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Equipment	0%	$0	$0	$0	$0	$0	$10,000	$5,000	$5,000	$5,000	$5,000	$5,000	$5,000
Accountant	0%	$250	$250	$250	$250	$250	$250	$250	$250	$250	$250	$250	$250
Total Operating Expenses		$7,850	$20,390	$20,390	$22,590	$22,590	$38,915	$33,915	$38,040	$40,240	$40,240	$42,440	$42,440
Profit Before Interest and Taxes		$8,910	$22,930	$2,340	$16,315	$14,380	$3,520	$1,775	$5,305	($26,245)	($540)	$285	$26,230
EBITDA		$8,910	$22,930	$2,340	$16,315	$14,380	$3,520	$1,775	$5,305	($26,245)	($540)	$285	$26,230
Interest Expense		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Taxes Incurred		$2,406	$6,191	$632	$4,405	$3,883	$950	$479	$1,432	($7,086)	($146)	$77	$7,082
Net Other Income		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Net Profit		$6,504	$16,739	$1,708	$11,910	$10,497	$2,570	$1,296	$3,873	($19,159)	($394)	$208	$19,148
Net Profit/Sales		**32.52%**	**31.58%**	**6.21%**	**24.81%**	**23.20%**	**5.01%**	**3.03%**	**7.34%**	**-112.70%**	**-0.83%**	**0.41%**	**23.00%**

Monthly Cash Flow Table

Pro Forma Cash Flow													
		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
Cash Received													
Cash from Operations													
Cash Sales		$10,000	$26,500	$13,750	$24,000	$22,625	$25,625	$21,375	$26,375	$8,500	$23,875	$25,250	$41,625
Cash from Receivables		$10,000	$26,500	$13,750	$24,000	$22,625	$25,625	$21,375	$26,375	$8,500	$23,875	$25,250	$41,625
Subtotal Cash from Operations		$20,000	$53,000	$27,500	$48,000	$45,250	$51,250	$42,750	$52,750	$17,000	$47,750	$50,500	$83,250
Additional Cash Received													
Non-Operating (Other) Income		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Sales Tax, VAT, HST/GST Received	0.00%	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
New Current Borrowing		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
New Other Liabilities (interest-free)		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
New Long-term Liabilities		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Sales of Other Current Assets		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Sales of Long-term Assets		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
New Investment Received		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Subtotal Cash Received		$20,000	$53,000	$27,500	$48,000	$45,250	$51,250	$42,750	$52,750	$17,000	$47,750	$50,500	$83,250
Expenditures		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
Expenditures from Operations													
Cash Spending		$4,500	$15,900	$15,900	$17,900	$17,900	$23,650	$23,650	$27,400	$29,400	$29,400	$31,400	$31,400
Bill Payments		$300	$9,375	$20,012	$10,168	$18,145	$17,125	$24,790	$17,927	$20,987	$7,158	$18,749	$19,352
Subtotal Spent on Operations		$4,800	$25,275	$35,912	$28,068	$36,045	$40,775	$48,440	$45,327	$50,387	$36,558	$50,149	$50,752
Additional Cash Spent													
Non-Operating (Other) Expense		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Sales Tax, VAT, HST/GST Paid Out		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Principal Repayment of Current Borrowing		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Other Liabilities Principal Repayment		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Long-term Liabilities Principal Repayment		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Purchase Other Current Assets		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Purchase Long-term Assets		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Dividends		$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$20,000
Subtotal Cash Spent		$4,800	$25,275	$35,912	$28,068	$36,045	$40,775	$48,440	$45,327	$50,387	$36,558	$50,149	$70,752
Net Cash Flow		$15,200	$27,725	($8,412)	$19,932	$9,205	$10,475	($5,690)	$7,423	($33,387)	$11,192	$351	$12,498
Cash Balance		**$59,200**	**$86,926**	**$78,513**	**$98,445**	**$107,650**	**$118,124**	**$112,435**	**$119,858**	**$86,471**	**$97,663**	**$98,014**	**$110,512**

Monthly Balance Sheet Table

Pro Forma Balance Sheet													
		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
Assets	Starting Balances												
Current Assets													
Cash	$44,000	$59,200	$86,926	$78,513	$98,445	$107,650	$118,124	$112,435	$119,858	$86,471	$97,663	$98,014	$110,512
Accounts Receivable	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Inventory	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Other Current Assets	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Total Current Assets	$44,000	$59,200	$86,926	$78,513	$98,445	$107,650	$118,124	$112,435	$119,858	$86,471	$97,663	$98,014	$110,512
Long-term Assets													
Long-term Assets	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Accumulated Depreciation	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Total Long-term Assets	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Total Assets	$44,000	$59,200	$86,926	$78,513	$98,445	$107,650	$118,124	$112,435	$119,858	$86,471	$97,663	$98,014	$110,512
Liabilities and Capital		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
Current Liabilities													
Accounts Payable	$0	$8,696	$19,682	$9,562	$17,584	$16,291	$24,196	$17,211	$20,761	$6,534	$18,119	$18,262	$31,612
Current Borrowing	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Other Current Liabilities	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Subtotal Current Liabilities	$0	$8,696	$19,682	$9,562	$17,584	$16,291	$24,196	$17,211	$20,761	$6,534	$18,119	$18,262	$31,612
Long-term Liabilities	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
Total Liabilities	$0	$8,696	$19,682	$9,562	$17,584	$16,291	$24,196	$17,211	$20,761	$6,534	$18,119	$18,262	$31,612
Paid-in Capital	$200,000	$200,000	$200,000	$200,000	$200,000	$200,000	$200,000	$200,000	$200,000	$200,000	$200,000	$200,000	$200,000
Retained Earnings	($156,000)	($156,000)	($156,000)	($156,000)	($156,000)	($156,000)	($156,000)	($156,000)	($156,000)	($156,000)	($156,000)	($156,000)	($176,000)
Earnings	$0	$6,504	$23,243	$24,951	$36,861	$47,359	$49,928	$51,224	$55,097	$35,938	$35,544	$35,752	$54,900
Total Capital	$44,000	$50,504	$67,243	$68,951	$80,861	$91,359	$93,928	$95,224	$99,097	$79,938	$79,544	$79,752	$78,900
Total Liabilities and Capital	$44,000	$59,200	$86,926	$78,513	$98,445	$107,650	$118,124	$112,435	$119,858	$86,471	$97,663	$98,014	$110,512
Net Worth	**$44,000**	**$50,504**	**$67,243**	**$68,951**	**$80,861**	**$91,359**	**$93,928**	**$95,224**	**$99,097**	**$79,938**	**$79,544**	**$79,752**	**$78,900**

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An official website of the United States government Here's how you know

America's Cyber Defense Agency

NATIONAL COORDINATOR FOR CRITICAL INFRASTRUCTURE SECURITY AND RESILIENCE

Archived Content

In an effort to keep CISA.gov current, the archive contains outdated information that may not reflect current policy or programs.

CISA Cybersecurity Strategic Plan

The *FY2024-2026 Cybersecurity Strategic Plan* guides CISA's efforts in pursuit of a new vision for cybersecurity: a vision grounded in collaboration, in innovation, and in accountability.

Aligned with the National Cybersecurity Strategy and nested under CISA's 2023–2025 Strategic Plan, the Cybersecurity Strategic Plan provides a blueprint for how the agency will pursue a future in which damaging cyber intrusions are a shocking anomaly, organizations are secure and resilient, and technology products are secure by design and default. To this end, the Strategic Plan outlines three enduring goals:

- **Address Immediate Threats** by making it increasingly difficult for our adversaries to achieve their goals by targeting American and allied networks;
- **Harden the Terrain** by adopting strong practices for security and resilience that measurably reduce the likelihood of damaging intrusions; and

- **Drive Security at Scale** by prioritizing cybersecurity as a fundamental safety issue and ask more of technology providers to build security into products throughout their lifecycle, ship products with secure defaults, and foster radical transparency into their security practices so that customers clearly understand the risks they are accepting by using each product.

Importantly, this Strategic Plan also has a unique focus on outcome-based measures of effectiveness to ensure CISA's efforts have a measurable impact in reducing cybersecurity risk.

Cybersecurity is a shared journey and a shared challenge that the entire nation must address together. As America's Cyber Defense Agency, CISA serves a foundational role in the global cybersecurity community, but true and lasting security in cyberspace can only be achieved collaboratively. Government at all levels, industry, technology providers, the global community of cyber defenders, individual citizens, and others must all work together to achieve a secure cyber future.

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Project Safe Neighborhoods

About Project Safe Neighborhoods

Launched in 2001, the Project Safe Neighborhoods (PSN) program is a nationwide initiative that brings together federal, state, local, and tribal law enforcement officials, prosecutors, community leaders, and other stakeholders to identify the most pressing violent crime problems in a community and develop comprehensive solutions to address them. PSN is coordinated by the U.S. Attorneys' Offices in the 94 federal judicial districts throughout the 50 states and U.S. territories. PSN is customized to account for local violent crime problems and resources. Across all districts, PSN follows four key design elements of successful violent crime reduction initiatives: community engagement, prevention and intervention, focused and strategic enforcement, and accountability.

A major goal of PSN is to incorporate research and data analysis, and lessons learned from other violent crime reduction initiatives, to inform its decision-making on the most effective violence reduction strategies.

On May 26, 2021, the Department launched a violent crime reduction strategy strengthening PSN so that it is built on newly articulated core principles: fostering trust and legitimacy in our communities, supporting community-based organizations

that help prevent violence from occurring in the first place, setting focused and strategic enforcement priorities, and measuring the results of our efforts. And the Department expressly underscores that the fundamental goal of this work is to reduce violent crime in the places we call home, not to increase the number of arrests or prosecutions as if they were ends in themselves.

For more information:

Contact your local U.S. Attorney's Office

U.S. Department of Justice

950 Pennsylvania Avenue NW

Washington DC 20530

Contact the Department

Phone: 202-514-2000

TTY: 711 | TRS Info



President Trump's

CYBER STRATEGY

for America

MARCH 2026

THE WHITE HOUSE

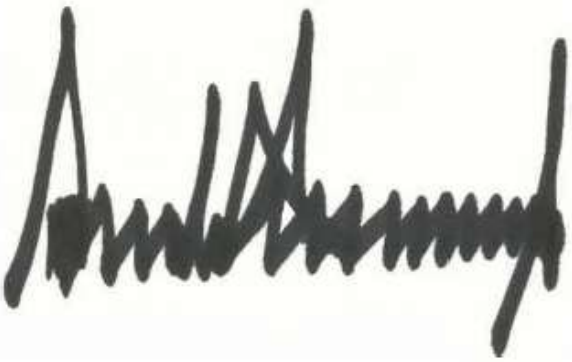
WASHINGTON

Over the past year, the United States has shown the entire world that we have the most powerful, sophisticated, and technologically advanced military on earth—and it is not even close. This includes not only our overwhelming conventional military strength, but also our unparalleled non-kinetic powers.

The National Cyber Strategy outlines my priorities for ensuring that America remains unrivaled in cyberspace. It calls for unprecedented coordination across government and the private sector to invest in the best technologies and continue world-class innovation, and to make the most of America's cyber capabilities for both offensive and defensive missions.

Our cyber tools and operators are the best in the world—and we are empowering them to defend America by disrupting and disorienting our adversaries, and denying them a safe haven. The United States has capabilities that the rest of the world can only begin to imagine. Our warriors in cyberspace are working everyday to ensure that anyone who would seek to harm America will pay the steepest and most terrible price.

This strategy is about defending the safety, security, and prosperity of the American People. As we approach the 250th anniversary of American Independence, the strategy laid out in this document will help ensure that America remains the strongest, freest, and greatest country in the history of the world, long into the future. American Power will finally stand up in cyberspace.



Cyberspace was born in America. American talent, innovation, research, and powerful government capabilities combined to create a dynamic, thriving, digital world that every American relies on for information, economic opportunity, and our basic way of life. Indeed, the cyber domain is key to President Trump's actions to ensure America leads the world in finance, innovation and emerging technology, military power, and manufacturing.

Freedom and safety in cyberspace, however, cannot be taken for granted. Adversaries and cybercriminals exploit cyberspace to advance authoritarianism, suppress democracy, and undermine our national and economic security.

Unlike other Administrations, the Trump Administration will not tinker at the edges and apply partial measures and ambiguous strategies that neglect the growing number and severity of cyber threats. President Trump will continue to address threats in cyberspace directly.

America enjoys unrivalled technological and economic innovation, unmatched military power, and a society devoted to free and open expression. Every American should take practical steps to protect themselves and their families in cyberspace, but America's citizens do not stand alone. President Trump has demonstrated time and again that he is determined to make Americans secure and prosperous by harnessing all of our comparative advantages. This strategy is a continuation of President Trump's actions, and directly supports the National Security Strategy by putting America first in cyberspace.

Our adversaries and cyber criminals target our families, neighbors, small businesses, farmers, first responders, patients, and senior citizens in cyberspace. They disrupt critical services like healthcare, banking, food supply, and water treatment. They impose tremendous costs on our economy and make everyday goods less affordable.

President Trump's actions, however, send a clear message: we will act to defend our interests in cyberspace. Whether destroying online scammers' networks and seizing $15 billion of their stolen money, supporting a globe-spanning operation to obliterate Iran's nuclear infrastructure, or leaving our adversaries blind and uncomprehending during a flawless military operation to bring international narco-terrorist Nicolas Maduro to justice, adversaries are on notice that America's cyber operators and tools are the best in the world and can be swiftly and effectively deployed to defend America's interests.

Americans re-elected President Trump to put America first. This strategy communicates the Trump Administration's cyber vision and approach to the American people, to Congress, to our partners in industry and allies across the globe—and also to adversaries. It explains the Administration's priorities, summarized in six policy pillars, which will guide action and resourcing through the follow-on policy vehicles. This strategy builds on President Trump's actions to date, and requires a level of coordination, commitment, and political will never before marshalled against cyber threats. President Trump's leadership has created a new era in cyberspace.

Moving Forward

Our resolve is absolute. We will act swiftly, deliberately, and proactively to disable cyber threats to America. We will not confine our responses to the "cyber" realm. We will undertake an unprecedented effort, operating in a coordinated and sustained fashion across the U.S. government. Working with allies across the globe, we will promote U.S. interests and security. We will fight the curtailment of free speech. We will outcompete adversaries who sell "low cost" AI and digital technologies that carry embedded censorship, surveillance, and ideological bias. We will partner closely with industry and academia, at the speed and scale commensurate with the threats we face, and in accordance with our values.

President Trump has made targeting Americans a hazardous business. Our adversaries have and will increasingly feel the consequences of their actions; we will dismantle networks, pursue hackers and spies, and sanction lawless foreign hacking companies. We will unveil and embarrass online espionage, destructive propaganda and influence operations, and cultural subversion.

By disrupting adversaries' cyber campaigns, and making our networks more defensible and resilient, we will unleash innovation, accelerate economic growth, and secure American technology dominance. We will remove burdensome, ineffective regulations so that our industry partners innovate quickly in emerging technologies. Partners in the private sector must be able to respond and recover quickly to ensure continuity of the American economy. We will defend our federal systems, critical infrastructure, and supply chains by putting security at the foundation of innovation. We will modernize our information systems so that old infrastructure does not choke innovation. We will engage internationally through diplomacy, commerce, and operations to ensure norms and standards reflect our values. We will leverage the immense talents and ingenuity of our private sector research base. We will establish a new level of relationship between the public and private sectors to defend America in peace and war.

Pillars of Action

Six Policy Pillars underpin this strategy and will guide implementation and measures for success.

1. Shape Adversary Behavior

American citizens, companies, and our allies should not have to fend off sophisticated military, intelligence, and criminal adversaries in cyberspace alone. We will deploy the full suite of U.S. government defensive and offensive cyber operations. We will unleash the private sector by creating incentives to identify and disrupt adversary networks and scale our national capabilities. We must detect, confront, and defeat cyber adversaries before they breach our networks and systems. We will erode their capacity and capabilities, and use all instruments of national power to raise the costs for their aggression. We will counter the spread of the surveillance state and authoritarian technologies that monitor and repress citizens. Cybercrime and intellectual property theft are some of the greatest threats to global economies. We will uproot criminal infrastructure

and deny financial exit and safe haven. Defending cyberspace and safeguarding freedom is a collective effort—the distribution of cost and responsibility must be fair across the U.S. and allies who share our democratic values. We will work together to create real risk for adversaries who seek to harm us, and impose consequences on those who do act against us.

2. Promote Common Sense Regulation

Cyber defense should not be reduced to a costly checklist that delays preparedness, action, and response. We will streamline cyber regulations to reduce compliance burdens, address liability, and better align regulators and industry globally. We will streamline data and cybersecurity regulations to ensure that the private sector has the agility necessary to keep pace with rapidly evolving threats. We will emphasize the right to privacy for Americans and American data.

3. Modernize and Secure Federal Government Networks

We will accelerate the modernization, defensibility, and resilience of federal information systems by implementing cybersecurity best practices, post-quantum cryptography, zero-trust architecture, and cloud transition. We will work to elevate the importance of cyber in government leadership and in the board room. We will use the best technologies and teams to constantly test and hunt for malicious actors on federal networks. We will prioritize the security and resilience of the National Security Systems that underpin our military, intelligence, and civilian enterprises. We will work to adopt AI-powered cybersecurity solutions to defend federal networks and deter intrusions at scale. Working across the government to modernize and create competitive procurement processes, we will remove barriers to entry so that the government can buy and use the best technology.

4. Secure Critical Infrastructure

We will identify, prioritize, and harden America's critical infrastructure and secure its supply chains, including defense critical infrastructure and adjacent vendors, private companies, networks, and services—such as the energy grid, financial and telecommunication systems, data centers, water utilities, and hospitals—securing information and operational technology supply chains. We must move away from adversary vendors and products, promoting and employing U.S. technologies. We will deny our adversaries initial access, and in the event of an incident, we must be able to recover quickly. We will galvanize the role of state, local, Tribal, and territorial authorities as a complement to—not a substitute for—our national cybersecurity efforts.

5. Sustain Superiority in Critical and Emerging Technologies

Securing American innovation and protecting our national intellectual advantage will be paramount. We will build secure technologies and supply chains that protect user privacy from design to deployment, including supporting the security of cryptocurrencies and blockchain technologies. We will promote the adoption of post-quantum cryptography and secure quantum computing.

And we will secure the AI technology stack—including our data centers—and promote innovation in AI security. We will swiftly implement AI-enabled cyber tools to detect, divert, and deceive threat actors. We will rapidly adopt and promote agentic AI in ways that securely scale network defense and disruption. Through cyber diplomacy, we will ensure that AI—particularly generative AI and agentic AI—advances innovation and global stability. We will secure the data, infrastructure, and models that underpin U.S. leadership in AI and we will call out and frustrate the spread of foreign AI platforms that censor, surveil, and mislead their users.

6. Build Talent and Capacity

President Trump has called America's cyber workforce a strategic asset that "protects the American people, the homeland, and the American way of life." It is an asset worthy of great investment and essential to our nation's economic prosperity and security. We need a pipeline that develops and shares talent. It must be pragmatic and accessible—reconciling and taking advantage of existing avenues within academia, vocational and technical schools, corporations, and venture capital opportunities—to educate and train our existing cyber workforce across industries and occupations, and to recruit the next generation to design and deploy exquisite cyber technologies and solutions. We will eliminate roadblocks that prevent industry, academia, government, and the military from aligning incentives and building a highly skilled cyber workforce. We will harness the existing resources, authorities, talents, and ingenuity that make America great.

Conclusion

This strategy makes clear the course President Trump has pursued in cyberspace, and the direction the U.S. government will pursue with increasing impact. President Trump has acted to ensure that Americans—especially future generations—will have a strong country where they are secure and defended, and a future defined by individual freedom, economic prosperity, and opportunity. President Trump will continue showing those who harm our interests and attack our values in cyberspace place themselves at risk.



THE WHITE HOUSE

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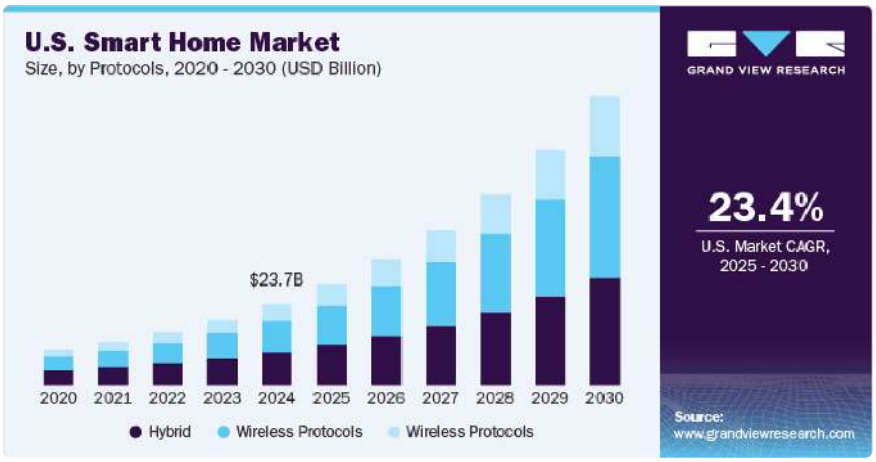
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U.S. Smart Home Market (2025 - 2030)

Size, Share & Trends Analysis Report By Product (Security & Access Controls, HVAC, Home Healthcare, Home Appliances), By Protocols (Wired Protocols, Hybrid), By Application (New Construction, Retrofit), And Segment Forecasts

U.S. Smart Home Market Size & Trends

The U.S. smart home market size was estimated at USD 23.72 billion in 2024 and is projected to grow at a CAGR of 23.4% from 2025 to 2030. The industry is experiencing significant growth, driven by a heightened focus on energy efficiency and sustainability. Consumers are increasingly adopting smart thermostats, lighting systems, and energy monitoring devices to manage utility expenses and optimize energy consumption. Government initiatives, including tax incentives and state-level energy conservation programs, are further promoting the deployment of these technologies.



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Additionally, growing environmental awareness is encouraging households to invest in solutions that help reduce carbon emissions. Given the continued volatility in energy costs, demand for smart energy management technologies within the industry is expected to remain strong.

The industry is being significantly transformed by the integration of AI (https://www.grandviewresearch.com/industry-analysis/artificial-intelligence-ai-market)-powered voice assistants such as Amazon Alexa, Google Assistant, and Apple Siri. These platforms enable users to control multiple devices seamlessly, enhancing convenience and user experience. Continuous advancements in natural language processing and machine learning are further improving the functionality and personalization of smart home ecosystems. As consumer expectations for intelligent, responsive systems grow, manufacturers are embedding voice and AI technologies into a broader range of devices. This shift is a major driver of innovation and growth within the industry.

Security concerns are a key factor fueling the growth of the industry, particularly through the demand for smart cameras, video doorbells, and integrated alarm systems. Consumers value real-time alerts, remote monitoring, and cloud storage capabilities that these smart security solutions provide. The rise in crime rates in certain urban areas and increased awareness about personal safety have accelerated product adoption. Insurance companies are also offering premium discounts for homes equipped with certified smart security systems, further incentivizing uptake. This trend underscores the strategic role of security in shaping the future landscape of the industry.

The smart kitchen segment is emerging as a major driver of innovation in the market. Consumers are adopting smart refrigerators (https://www.grandviewresearch.com/industry-analysis/smart-refrigerators-market), ovens, dishwashers, and coffee machines that can be controlled via mobile apps or voice commands. These appliances not only enhance

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Collapse

convenience but also contribute to energy savings and improved cooking experiences. Manufacturers are increasingly embedding AI and IoT features to provide recipe suggestions, inventory tracking, and automatic ordering. The kitchen is becoming a hub of connected living, reinforcing the expansion of the industry.

A growing focus on smart exteriors, particularly smart garages and driveway monitoring systems, is contributing to the diversification of the U.S. smart home market. Homeowners are adopting smart garage door openers with geofencing (https://www.grandviewresearch.com/industry-analysis/geofencing-market-report), real-time alerts, and app control to enhance convenience and security. Integrated camera systems and license plate recognition technologies are now being added to monitor visitor activity. These features are particularly appealing to suburban households, where vehicle security and automated access are high priorities. This outdoor expansion complements the in-home automation ecosystem within the industry.

Remote work is now a permanent fixture in many households, and the market is adapting to meet these evolving professional needs. Smart solutions such as noise-canceling window tech, room-specific lighting automation, and climate control systems are enhancing home office environments. Connectivity-focused upgrades-like mesh Wi-Fi networks and smart conferencing tools-are being prioritized. Employers are even subsidizing certain home upgrades to improve remote productivity. This professional use-case is creating a new category of demand that merges smart home (https://www.grandviewresearch.com/industry-analysis/smart-homes-industry) convenience with business functionality.

The rising demand for interconnected and intuitive home automation solutions is significantly influencing the industry, with major players like Amazon and Google leading the way through their robust ecosystem-centric strategies. These tech giants specialize in developing AI-powered platforms, Alexa and Google Assistant, that enable centralized control of a wide range of smart devices. Their competitive edge lies in offering both proprietary products, such as Amazon Echo and Nest Thermostats, and broad compatibility with third-party devices. Additionally, their open software development kits (SDKs), strong developer communities, and extensive retail networks enhance their market scalability and integration capabilities. Consequently, these ecosystems have become the go-to foundation for consumers entering the industry.

Product Insights

The security & access control segment dominated the market with a share of over 28% in 2024. The segment is witnessing rapid growth as homeowners increasingly prioritize safety, surveillance, and convenience. This trend is driven by the rising adoption of smart door locks, video doorbells, motion detectors, and integrated alarm systems that provide real-time alerts and remote access via smartphones. The demand for features like facial recognition (https://www.grandviewresearch.com/industry-analysis/facial-recognition-market), two-factor authentication, and AI-powered threat detection is reshaping consumer expectations in home protection. Additionally, the integration of these systems with voice assistants and mobile ecosystems enhances user experience and operational efficiency. As residential security becomes more proactive and personalized, smart access control solutions are becoming essential components of modern home automation setups.

The home healthcare (https://www.grandviewresearch.com/industry-analysis/home-healthcare-industry) segment is expected to witness the fastest CAGR of over 30% from 2025 to 2030. The home healthcare segment is emerging as a critical area of growth, fueled by the aging population, chronic illness management, and increasing preference for in-home medical care. Smart devices such as remote patient monitoring systems, connected blood pressure monitors, glucose meters, and medication reminders enable continuous care outside traditional healthcare facilities. These technologies allow real-time health data transmission to caregivers and healthcare providers, facilitating timely interventions and improved patient outcomes. Voice-controlled assistance, emergency response systems, and AI-driven health analytics further enhance the efficiency and safety of home-based care. As healthcare shifts toward more patient-centric and cost-effective models, smart home healthcare solutions are becoming indispensable for enhancing quality of life and reducing hospital dependency.

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Report Coverage & Deliverables



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Protocol Insights

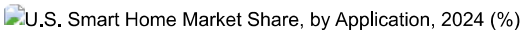
The hybrid protocols segment dominated the market with the largest share in 2024, driven by its ability to integrate the benefits of both wired and wireless technologies seamlessly. The hybrid smart home system is becoming increasingly popular in the U.S. market. This innovative approach offers enhanced connectivity and flexibility by enabling devices to communicate over power lines or other existing infrastructure, thus avoiding interference with Wi-Fi networks. The ability to leverage power lines for communication significantly reduces the need for additional routers, simplifying installation and network management for consumers. As a result, hybrid systems are gaining traction among homeowners who prioritize reliability, efficiency, and reduced setup complexity in their smart home solutions. With the growing demand for cost-effective and high-performance systems, hybrid protocols are positioning themselves as a preferred choice in the evolving market.

The wireless protocols segment is expected to witness the fastest CAGR from 2025 to 2030. The rise of wireless protocols is driven by the integration of IoT devices and advanced technologies like AI and machine learning (https://www.grandviewresearch.com/industry-analysis/machine-learning-market), enabling seamless automation and connectivity. As consumers seek energy-efficient, sustainable, and customizable solutions, wireless systems offer flexibility and ease of installation. The affordability of smart devices, combined with innovations like voice-controlled virtual assistants, has accelerated adoption. The rollout of Wi-Fi 6 ensures fast, reliable connectivity for multiple devices, supporting the growing demand for high-performance systems. Furthermore, the latest trends in 5G technology and low-power wide-area networks (LPWAN) are enhancing wireless communication, enabling smarter, more efficient homes with improved security, energy management, and device interoperability.

Application Insights

The retrofit segment dominated the market with the largest share in 2024. The increasing focus on sustainability and reducing carbon footprints is driving the growing demand for energy-efficient smart home technologies in the U.S. Many homeowners are opting for retrofit solutions such as smart thermostats (https://www.grandviewresearch.com/industry-analysis/smart-thermostat-market), energy-efficient lighting, and intelligent power outlets to monitor and manage energy consumption. These devices not only provide convenience but also help lower utility bills by optimizing energy use based on real-time data. As more consumers become aware of the financial and environmental benefits of energy-saving smart devices, this trend is expected to gain momentum. Retrofit solutions offer a cost-effective way for homeowners to achieve energy efficiency without the need for full home renovation.

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The new construction segment is expected to witness the fastest CAGR from 2025 to 2030. The growing interest in smart homes is significantly influencing the new construction segment of the U.S. housing market. Homebuyers are increasingly seeking homes equipped with smart technologies, such as smart lighting (https://www.grandviewresearch.com/industry-analysis/global-smart-lighting-market), thermostats, and security systems, as part of their standard features. Builders are responding to this demand by incorporating these devices into new homes, often as part of a broader trend towards modern, tech-driven living environments. These homes offer increased convenience, energy efficiency, and security, which are attractive selling points for buyers. The new construction segment is expected to continue growing as consumers become more accustomed to the benefits of integrated smart technologies in their daily lives.

Key U.S. Smart Home Company Insights

Some of the key players operating in the market include Google LLC and Apple Inc.

- Apple Inc. remains a mature and influential player in the U.S. smart home ecosystem through its HomeKit platform. Its strength lies in privacy-focused, tightly integrated smart devices like HomePod and Apple TV that serve as smart home hubs. The company's premium branding and loyal customer base give it a unique advantage in maintaining long-term user engagement. As Apple continues to invest in AI and edge computing, its smart home offerings are expected to grow in capability and market share.

- Google LLC has cemented its position through the Nest ecosystem, offering products such as thermostats, cameras, and doorbells with built-in Google Assistant. The company's focus on machine learning and context-aware automation gives it a competitive edge in intelligent home experiences. Google's integration with Android and broad third-party compatibility attracts a wide U.S. consumer base. Its commitment to sustainability and smart city initiatives further enhances its role in shaping the future of home automation.

Arlo Technologies and Xiaomi are some of the emerging participants in the U.S. smart home market.

- ArloTechnologies is rapidly expanding in the U.S. smart home market with its advanced wireless security camera systems. Known for user-friendly interfaces and high-quality video, Arlo appeals to consumers looking for easy DIY security solutions. Its cloud-based services and AI-driven motion detection features make it a go-to choice in the evolving smart surveillance segment. As demand for remote home monitoring grows, Arlo continues to scale its presence.

- Xiaomi is emerging in the U.S. through competitively priced smart home products such as smart bulbs, robot vacuums, and security cameras. Its ecosystem approach, centered around the Mi Home app, provides an integrated smart living experience. Although it is more dominant in Asian markets, Xiaomi's expanding compatibility with U.S. voice assistants and platforms is boosting its local adoption. Its affordability and expanding product range position it as a promising challenger in the U.S. market.

Key U.S. Smart Home Companies:

The following are the leading companies in the U.S. smart home market. These companies collectively hold the largest market share and dictate industry trends.

ADT Inc.

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Apple Inc.

Arlo Technologies

Ecobee

Google LLC

Honeywell International

Lutron Electronics Co., Inc.

Panasonic Corporation

Samsung Electronics

Schneider Electric

Sony Corporation

Vivint, Inc.

Xiaomi.

Recent Developments

- In March 2025, Schneider Electric unveiled its new 10,500-square-foot Energy Innovation Center in Houston, Texas, strategically located in the city's renowned energy corridor. This state-of-the-art facility is designed to showcase AI-driven solutions and serves as a training hub for industry professionals, featuring an interactive control room that simulates real-world industrial scenarios across various sectors. The center underscores Schneider Electric's commitment to advancing digital transformation in energy management and automation, aligning with its EUR 2 billion investment plan for 2024–2027 to support growing demands in digitalization, automation, and manufacturing.

- In February 2025, ADT introduced ADT+, a smart home security platform that integrates proprietary ADT hardware with Google Nest devices for a unified user experience. The platform offers AI-powered insights, real-time alerts, and allows users to control security features like cameras, locks, and thermostats through one app. ADT also launched Trusted Neighbor, a service that enables homeowners to grant temporary, secure access to their homes via the app, modernizing how people share home access.

U.S. Smart Home Market Report Scope

Report Attribute	Details
Market size value in 2025	**USD 29.42 billion**
Revenue forecast in 2030	**USD 84.20 billion**
Growth rate	**CAGR of 23.4% from 2025 to 2030**
Base year for estimation	**2024**
Historical data	2018 - 2023
Forecast period	2025 - 2030
Quantitative units	Revenue in USD million/billion, and CAGR from 2025 to 2030
Report Product	Revenue forecast, company ranking, competitive landscape, growth factors, and trends
Segments covered	Product, protocol, application
Key companies profiled	ADT Inc.; Apple Inc.; Arlo Technologies; Ecobee; Google LLC; Honeywell International; Lutron Electronics Co., Inc.; Panasonic Corporation; Samsung Electronics; Schneider Electric; Sony Corporation; Vivint, Inc.; Xiaomi.

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Customization scope	Free report customization (equivalent to up to 8 analysts' working days) with purchase. Addition or alteration to country, regional & segment scope.
Pricing and purchase options	Avail customized purchase options to meet your exact research needs. Explore purchase options (https://www.grandviewresearch.com/checkout/select-license/us-smart-home-market-report)

U.S. Smart Home Market Report Segmentation

This report forecasts revenue growth at the country level and provides an analysis of the latest technological trends in each of the sub-segments from 2018 to 2030. For this study, Grand View Research has segmented the U.S. smart home market report based on product, protocols, and application:

- **Product Outlook (Revenue, USD Million, 2018 - 2030)**
  - Security & Access Controls
    - Security Cameras
    - Video Door Phones
    - Smart Locks
    - Remote Monitoring Software & Services
    - Others
  - Lighting Control
    - Smart Lights
    - Relays & Switches
    - Occupancy Sensors
    - Dimmers
    - Other Products
  - Entertainment Devices
    - Smart Displays/TV
    - Streaming Devices
    - Sound bars and Speakers
  - HVAC
    - Smart Thermostats
    - Sensors
    - Smart Vents
    - Others
  - Smart Kitchen Appliances
    - Refrigerators

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- Dish Washers
- Cooktops
- Microwave/Ovens

- Home Appliances
  - Smart Washing Machines
  - Smart Water Heaters
  - Smart Vacuum Cleaners
- Smart Furniture
- Home Healthcare
- Other Devices

- **Protocol Outlook (Revenue, USD Million, 2018 - 2030)**
  - Wireless Protocols
    - ZigBee
    - Wi-Fi
    - Bluetooth
    - Z Wave
    - Others
  - Wired Protocols
  - Hybrid
- **Application Outlook (Revenue, USD Million, 2018 - 2030)**
  - New Construction
  - Retrofit

Frequently Asked Questions About This Report

How big is the U.S. smart home market?

What is the U.S. smart home market growth?

Which segment accounted for the largest U.S. smart home market share?

Who are the key players in the U.S. smart home market?

What are the factors driving the U.S. smart home market?

Key questions answered by the report

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/ NEWS

White House Releases New Cyber Security Plan and Executive Order on Combatting Cybercrimes

MAR 12, 2026 Share

AUTHOR



Seamus Dowdall

Legislative Director, Telecommunications & Technology | Veterans and Military Services

UPCOMING EVENTS

RELATED NEWS



Key Takeaways

- White House Cyber Security Strategy prioritizes federal and private sector action to address cyber concerns
- President's Executive Order on combatting cybercrime includes resources and technical assistance to state and local governments

On March 6, the White House released a policy notice titled *President Trump's Cyber Strategy for America*, a 7-page document outlining the policy pillars that will define the Administration's approach to cybersecurity. The President also signed Executive Order 14390, titled *Combating Cybercrime, Fraud, and Predatory Schemes Against American Citizens,* which among other initiatives instructs the Cybersecurity Infrastructure and Security Agency (CISA) to prioritize training, technical assistance, and resilience building to support state, local, Tribal and territorial (SLTT) partners' efforts to combat cybercrimes.

What is in the Cyber Strategy?

Under the new Cyber Strategy, the White House seeks to promote the following six policy pillars:

1. **Shape adversary behavior**: The strategy commits to creating private sector incentives to identify and disrupt adversary networks, while deploying federal capabilities for defensive and offensive cyber operations. The strategy additionally commits to detecting, confronting

and defeating cyber adversaries before they breach a network, and the strategy also commits to protecting against intellectual property theft perpetrated by cyber actors.

2. **Promote common sense regulation:** The strategy commits to streamline existing cyber regulations to reduce compliance burdens, address questions of liability, and better align regulatory and industry globally.
3. **Modernize and secure federal government networks:** The strategy will implement cybersecurity best practices including post-quantum cryptography, zero-trust architecture, and cloud transition on all federal information systems. The federal government will also work to implement AI-powered cybersecurity solutions to defend federal networks and deter intrusions, as well as prioritize military, intelligence and civilian enterprises.
4. **Secure critical infrastructure**: The strategy outlines how the federal government will identify, prioritize, and harden the security of supply chains across a multitude of sectors. The strategy will also seek to prioritize U.S. technologies, and move away from technologies and products deemed adversarial. *Notably, the strategy seeks to galvanize the role of state, local, Tribal, and territorial authorities as a complement to – not substitute for – national cybersecurity efforts.*
5. **Sustain superiority in critical and emerging technologies:** The strategy will focus on building secure technologies and supply chains that protect user privacy from design to deployment, including supporting the security of cryptocurrencies and blockchain technologies, as well as the adoption of post-quantum cryptography and secure quantum computing.
6. **Build talent and capacity:** The strategy will focus on developing a workforce pipeline that develops and trains the existing cyber workforce as well as recruits the next generation to design and deploy new cyber technologies and solutions, working with industry, academia, government, and the military to align incentives and build a highly skilled cybersecurity workforce.

What is in the Executive Order on Combatting Cybercrimes?

The Executive Order on Combatting Cybercrime contains several provisions intended to expand enforcement, deterrence and disruption efforts at the federal level, including the following:

- Instructs federal agencies to review relevant operational, technical, diplomatic, and regulatory frameworks in place to determine how each can be improved to best combat transnational criminal organizations (TCOs) engaged in cyber-enabled crime
- Produces an action plan to coordinate federal efforts to detect, disrupt, dismantle, and deter cyber-enabled criminal activity conducted by TCOs and associated networks that target US persons, businesses, critical infrastructure, or public services
- Enables CISA to partner with state, local, Tribal, and territorial partners to expand defensive capacity, share threat intelligence, and harden critical infrastructure systems against

cybercrime exploitation by TCOs

What is the county impact?

Counties continue to strongly advocate for the robust adoption of cybersecurity best practices at the federal level that can be disseminated to the state and local governmental level. Counties further support the assignment and prioritization of resources that can support cybersecurity priorities at the local level, including direct funding, technical assistance and accessible resources.

NACo will continue to monitor cybersecurity policy developments at the federal level and keep members updated.

TAGGED IN: TELECOMMUNICATIONS & TECHNOLOGY

Related News

ADVOCACY

Congress Considers Bills to Reauthorize State and Local Cybersecurity Grant Program

DECEMBER 8, 2025

Congress is considering two bills to reauthorize the State and Local Cybersecurity Program

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Exhibit C.II – Second Prong – Well-Positioned to Advance the Proposed Endeavor

Please refer to all the documents in Exhibit B

certificate

EXIN Information Security Foundation

based on ISO/IEC 27001

Presented to:

Rafael Ramos Apolinário

1 September 2015



Suzanne Galletly
Digital Skills Director

5456197.20439229

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Exhibit C.II – Second Prong – A license to practice your profession

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Regional Council of Engineering and Agronomy
Professional Identity Card

CREA-SP
Crea Registration No.
5071462246

CONFEA CREA
Federal Council of Engineering and Agronomy
Regional Council of Engineering and Agronomy

Name
RAFAEL RAMOS APOLINARIO



Registration Date at CREA-SP
06/12/2024

Professional License
TELECOMMUNICATIONS ENGINEER

National Registry
2622579454

President of Confea

President of CREA-SP

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Marina Viana

Date: March 27, 2026

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Serviço Público Federal
Conselho Federal de Engenharia e Agronomia
Conselho Regional de Engenharia e Agronomia
Carteira de Identidade Profissional

CREA-SP

Registro Crea Nº
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CONFEA CREA

Nome
RAFAEL RAMOS APOLINARIO



Data de Registro no Crea-SP
12/06/2024

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Título Profissional
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Registro Nacional
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Presidente do Confea

Presidente do Crea-SP


Reproduzir

General presentation

Welcome to the guidelines section on inspections by Crea-SP (Regional Council of Engineering and Agronomy of São Paulo). Here, we explain clearly and accessibly the role of Crea-SP in protecting society and ensuring the safe development of works and services. Our work contributes to everyone's safety by requiring that engineering, agronomy, and geosciences activities be carried out by duly qualified professionals and companies. This promotes risk prevention and sustainable growth, respecting environmental balance and collective well-being.

What is the Crea-SP Inspection?

Inspection is the main activity of Crea-SP. Its objective is to protect life, public safety, and the environment, ensuring that only qualified professionals and registered companies carry out activities in the engineering, agronomy, and geosciences professions, combating the illegal, irregular, and unethical practice of these professions.

What does "qualified" mean? A qualified professional is one registered with CREA-SP (Regional Council of Engineering and Agronomy of São Paulo) with the correct authorization to perform the activity in question. A qualified company is one registered with CREA-SP, with a qualified professional listed as the technical manager.

These activities include planning, design, installation, execution, maintenance, expert assessments, reports, inspections, technical productions, opinions, and other technical activities. For this, a Technical Responsibility Annotation (ART) is mandatory; this document records who is responsible for the work.

In addition to complying with the law, hiring qualified professionals and companies ensures the quality and safety of services. This respects social well-being and environmental balance, avoiding unnecessary risks for everyone.

Technical Manager and the Technical Responsibility Annotation (ART)

The ART (Technical Responsibility Certificate) is the legal document that identifies the person technically responsible for a specific activity. It was created by Law No. 6,496/1977 and must be registered with CREA-SP (Regional Council of Engineering and Agronomy of São Paulo) before the start of any service or work.

According to Law No. 5.194/1966, the Crea-SP (Regional Council of Engineering and Agronomy of São Paulo) verifies and oversees the practice of these professions. The Council's inspectors require registration with Crea-SP and the ART (Technical Responsibility Certificate) as proof of the legality of professional activity.

In summary, the ART (Technical Responsibility Certificate) is essential to prove that the work is being carried out by a qualified individual, contributing to the protection of society.

What is the responsibility of the Crea-SP (Regional Council of Engineering and Agronomy of São Paulo) in its oversight?

Inspections can be carried out in person or remotely. They verify whether companies established to perform activities inherent to the covered professional areas have the proper registration and a registered qualified professional, or whether the professional is qualified to perform the activity for which they are registered. Inspections also verify the existence of a company and/or qualified professional responsible for the execution of works or services, with the proper attribution, effective participation, and registration of the ART (Technical Responsibility Certificate).

Important: the Crea-SP inspection does not evaluate the technical quality of the services. This responsibility lies with the company and the contracted professional, who must follow the technical standards and laws in force.

If an irregularity is found, Crea-SP issues an immediate citation, without the need for prior notification. Individuals (laypeople or professionals) and/or legal entities (companies) may be cited.

Notice of Violation

The Notice of Violation is the official document issued by Crea-SP when a violation of professional legislation is detected. It initiates the administrative process.

Upon receiving a Notice of Violation, it is essential to carefully analyze the document to understand the alleged infraction that needs to be rectified and the deadlines for filing a defense.

What to do when you receive a traffic violation notice?

If you have been issued a traffic ticket, you have two main options: pay the fine and regularize the situation, or present a defense if you have documents proving that the infraction did not occur or was unjustified. The deadline to act is up to 10 consecutive days, starting from the date the ticket was issued.

If you believe the citation was unfair, submit a defense to Crea-SP. In it, describe the facts, include documents that support your argument, and explain why the citation is unwarranted.

To contest this, access the link on the Crea-SP website and follow the instructions provided.

After receiving the notification, you have the right to present a defense, within the deadline and through the channel indicated in the document. If you do not respond within the deadline or through the correct channel, the process will become final and the Crea-SP will take the appropriate measures.

Inspection report

Administrative defense allows the person charged to contest the allegations in the infraction notice, presenting arguments and evidence that justify the conduct or show that the infraction did not occur. The appeal is a statement against the decision that upholds the citation after analysis of the defense.

Deadlines for Submitting a Defense to the Specialized Chamber

The deadline is 10 consecutive days, starting from the date the Notice of Violation was delivered.

Deadlines for Submitting an Appeal to the Plenary of Crea-SP

The deadline is 60 consecutive days, starting from the date the Specialized Chamber's decision upholding the charges is delivered after reviewing the defense.

Deadlines for Submitting an Appeal to the Plenary of Confea (Federal Council of Engineering and Agronomy)

The deadline is 60 consecutive days, starting from the date the decision of the Plenary of Crea-SP was delivered, which upheld the infraction notice after analyzing the appeal.

How to Present a Defense or Appeal

The defense or appeal must be filed exclusively at the following address: Defense/Appeal of Infraction Notice – Crea-SP. Within the stipulated deadline, provide the infraction notice number, select the type of person or entity cited (individual or legal entity), and provide the CPF or CNPJ for access to the platform.

Fill in the requested fields and attach the following documents in the appropriate fields:

- Identification document of the person presenting the defense and power of attorney, if applicable;
- Defense or appeal, duly signed;
- Photos, contracts, invoices, certificates, ARTs (Technical Responsibility Certificates), and other documents that confirm the claims;
- Articles of incorporation and amendments thereof (for legal entities);
- Other relevant documents to substantiate the claims.

Select the Statement of Awareness: "I am responsible for the accuracy and truthfulness of the information provided, aware that false statements are subject to penalties under the law (Penal Code)."

Attention: Documents must be attached all at once. It is not possible to add more later, nor to supplement the arguments.

Upon submission, you will receive a confirmation email. If you submit after the deadline, you will be informed that your defense or appeal will not be accepted, resulting in the final judgment of the case.

The defense or appeal will be analyzed by the Specialized Chamber or Plenary. If the Notice of Violation is upheld, you will receive an email notification with a deadline for appealing to the Plenary of Crea-SP.

During the review process, the fine is suspended. However, for each subsequent stage in which the infraction is upheld, the amounts will be adjusted and interest will be added.

If the defense or appeal was filed on time, but the fine was protested, contact the official channels of Crea-SP.

Important: Do not miss the deadline for defense or appeal, to avoid the judgment becoming final. Payment of the fine does not exempt you from rectifying the irregularity. If you do not rectify the situation, further measures may be taken, including another citation for repeat offense, with a double fine.

Payment of the Fine

The fine can be paid in a single installment or in up to 12 installments. Access: Fine payment service

Required Documents

This service does not require prior submission of documentation, but it does require the following information:

- Request for negotiation with the infraction notice number;
- Full name of the professional or company being prosecuted;
- CPF or CNPJ number;
- Indicate whether the payment will be in full or in installments, with the desired number of installments;
- Best due date for the first installment.

If you paid the fine in installments and were unable to pay one installment, contact us through the "Contact Us" section, continue paying the remaining installments, and request a reissue of the overdue payment at the end. Alternatively, you can request a reissue directly, which may result in two installments in the same month.

Who can apply?

Anyone can apply, as long as they provide complete information. There are no specific profile requirements.

How do I request the service?

Send the information to one of Crea-SP's customer service channels. You will receive an email with a protocol number and password to access the information at the provided link.

How do I obtain the service?

The payment slips for the installment plan will be sent by email in response.

Completion Deadline

The payment slips are estimated to be sent within 10 days after the debt negotiation.

Important:

- Payment of the fine constitutes a final and unappealable judgment in the case, even if there is a defense or appeal.
- Payment does not resolve the situation that led to the fine.
- Avoid fines for repeat offenses: regularize your situation with Crea-SP.
- In case of repeat offense, the fine is doubled.
- Every payment slip is registered with Febraban and available on banking platforms that have opted for DDA (Direct Debit Authorization).

Protest of Outstanding Debt

Protesting an outstanding debt is a legal measure used by Crea-SP (Regional Council of Engineering and Agronomy of São Paulo) to collect unpaid debts, such as annual fees and fines already registered as outstanding debt. It formalizes the default and can affect the debtor's credit.

What is it and why does it occur?

When a debt is not paid and the administrative collection process ends, the amount is registered as an outstanding debt. If the debt persists, Crea-SP may send it for protest at a notary's office, as permitted by law.

Consequences of the Protest

The protest may cause:
Inclusion in defaulter registries (SPC, Serasa);
Restrictions on credit and financing;
Difficulty in obtaining negative debt certificates;
Possibility of legal action for tax enforcement.

How to Regularize

To resolve a disputed debt:

Contact Crea-SP to obtain the updated amount, including notary fees and charges. Make the full payment or negotiate an installment plan, if possible.
After payment, go to the notary office where the debt was protested to cancel the protest and pay the fees. Or request it online at https://www.pesquisaprotesto.com.br. The deadline to notify the notary office of the payment is up to 10 business days after confirmation from the bank to Crea-SP.

Reporting: How to Contribute to Oversight

Reporting irregularities is an essential tool for Crea-SP (Regional Council of Engineering and Agronomy of São Paulo) to monitor professional practice and protect society. Any citizen or institution can report irregularities in engineering, agronomy, and geosciences activities.

What can be reported?

Among other irregularities that can be reported are:

- Illegal practice of a profession by individuals or legal entities that are not qualified or have irregular registration (Law No. 5.194/1966);
- Works or services performed without a qualified company and/or professional (Law No. 5.194/1966);
- Irregularities in projects, works or services that violate Law No. 5.194/1966; Acting without the required ART (Law No. 6.496/1977);
- Failure to comply with the professional minimum wage (Law No. 4,950-A/1966);
- Unethical practice by registered professionals, such as non-compliance with technical standards, negligence, dishonesty, misconduct, incompetence, recklessness, or bad faith (Confea Resolutions No. 1,002/2002 and 1,090/2017).

Who can report it?

Any individual or legal entity with knowledge of an irregularity can report it. The report can be anonymous, but identifying yourself facilitates the investigation, contact for more information, and access to the progress and outcome. Anonymous reports do not receive feedback or access to the results.

How to file a complaint?

Please file a complaint preferably through the official channel: [Complaint – Crea-SP]. Provide as many details as possible to help with verification:

- **Whistleblower Identification:** Full name or company name, CPF/CNPJ (Brazilian tax ID), address, phone number, and email (or choose to remain anonymous).
- **Identification of the accused:** Full name or company name, CPF/CNPJ (Brazilian tax ID), address.
- **Location of the Irregularity:** Full address, with landmarks if possible. Detailed Description: Explain the irregularity, including dates, times, and facts.
- **Evidence:** Attach photos, videos, documents, contracts, ARTs (Technical Responsibility Certificates), invoices, or other materials that prove the complaint.

Lack of information or evidence can hinder the investigation.

Monitoring the Complaint

After registration, the complaint is analyzed and investigated. Identified complainants can track the complaint using the protocol number and, if requested, access the result.

When should I also report to other agencies?

City Hall: Send complaints to the city hall at:

- Municipal building or construction code;
- Irregular setbacks or recesses;

- Lack of approved project or building permit;
  Demolitions and work stoppages;
- Construction work on sidewalks or illegally occupied land;
- Application for an occupancy permit;
- Dust, debris, dirt or noise in public areas;
- Business license.

The city government enforces municipal laws.

Civil Defense: Contact Civil Defense for:

- Risk of collapse;
- Threat of collapse or instability in buildings;
- Request for inspection for security reasons.
- Civil Defense can halt construction projects that are at risk. Contact them through your municipality's Civil Defense website.

Report to the Regional Labor Office (DRT) or Ministry of Labor **:**

- Lack of or incorrect use of Personal Protective Equipment (PPE);
- Absence of protective screens;
- Working conditions that put workers' health or safety at risk.

The Ministry of Labor receives complaints through the federal government's website.

Next Steps and Contacts

For more information or to regularize your situation, visit the Crea-SP website or use the official channels:

- Website: www.creasp.org.br (http://www.creasp.org.br)
- Contact Us: Available on the website for questions, defenses, and negotiations.
- Nearest Unit: Consult the website to schedule an in-person appointment at the nearest unit – CREA-SP Scheduling. (https://agendamento.creasp.org.br/)

Stay compliant with regulations to contribute to the safety and development of São Paulo. If you need specific guidance, please contact us.

Oversight

Inspection by Crea-SP

We guarantee the practice of the legal and technical professionals in the State of São Paulo.

Report irregularity (https://www.creasp.org.br/denuncia-tecnica/)

Frequently Asked Questions (https://www.creasp.org.br/site/central-de-duvidas/#e-n-tab-title-386606786)

Frequently Asked Questions

Explore by topic

Oversight Complaints

Oversight

What does CREA oversee?

How to identify a CREA-SP Tax Agent?

Can the CREA-SP (Regional Council of Engineering and Agronomy of São Paulo) halt a construction project due to risks of collapse and safety issues in buildings?

Exhibit C.II – Second Prong – Evidence that you have commanded a high salary or other remuneration

December 4, 2025

TO WHOM IT MAY CONCERN,

Subject: Statement of Financial and Professional History

Dear Sirs,

Hereby, I certify, in my capacity as an accountant duly registered under Regional Accounting Council (CRC) SP243159-O, that Rafael Ramos Apolinario, holder of CPF 381.021.748-25, is our client and we have been following his financial and professional history, both as an individual and through their business activities.

Based on our accounting and tax records, I present the following relevant information about Rafael Ramos Apolinario:

1. Business Activity - Ismart Home Comércio de Serviços Residenciais LTDA

Since July 2019, Rafael Ramos Apolinário has been acting as a Partner of the company **Ismart Home Comércio de Serviços Residenciais LTDA**, registered under CNPJ 34.228.723/0001-64. **Ismart Home Comércio de Serviços Residenciais LTDA** specializes in electrical installation and maintenance; Retail trade of specialized parts and accessories for household electro-electronic devices, except for computing and communication; Retail trade of other personal and household articles not previously specified; Technical activities related to engineering and architecture; Professional development and general training; Retail trade of household appliances and audio and video equipment.

The revenue of **Ismart Home Comércio de Serviços Residenciais LTDA** has shown consistent growth, reflecting the success and demand for its innovative services. Below, we present a summary of the annual revenue and the owner's withdraw by Rafael Ramos Apolinario:

Fiscal Year	Annual Revenue (R$)	Owner's Withdraw by Rafael Ramos Apolinario (R$)
2022	R$ 435,331.32	R$ 312,035.00
2023	R$ 313,569.97	R$ 250,092.00
2024	R$ 631,069.63	R$ 510,041.00

2. Conclusion:

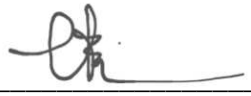
His ability to generate significant income and manage successful businesses, combined with a strong financial standing, qualifies him as a highly valuable professional. I remain available for any additional clarifications that may be necessary.

Sincerely,

RODRIGO CEZAR LEITE:21587828898 Digitally signed by RODRIGO CEZAR LEITE:21587828898 Data: 2025.12.04 08:52:01 AM -03'00'

Rodrigo Cezar Leite
1SP243159-O
DIRECIONA CONTABIL SOLUCOES EMPRESARIAL S/S LTDA
19 3738-0047
rodrigo@direcionacontabil.com.br

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.


_____ Date: March 30, 2026.

04 de Dezembro de 2025

A QUEM POSSA INTERESSAR,

Assunto: Declaração de Histórico Financeiro e Profissional

Prezados Senhores,

Pelo presente, atesto, na qualidade de contador(a) devidamente registrado(a) sob o CRC SP243159-O, que Rafael Ramos Apolinario, portador do CPF 381.021.748-25, é nosso cliente e temos acompanhado seu histórico financeiro e profissional, tanto como pessoa física quanto através de suas atividades empresariais.

Com base em nossos registros contábeis e fiscais, apresento as seguintes informações relevantes sobre Rafael Ramos Apolinario:

1. Atividade Empresarial – Ismart Home Comércio de Serviços Residenciais LTDA

Desde julho/2019, Rafael Ramos Apolinário, atua como Sócio da empresa **Ismart Home Comércio de Serviços Residenciais LTDA**, registrada sob o CNPJ 34.228.723/0001-64. A **Ismart Home Comércio de Serviços Residenciais LTDA** é especializada em Instalação e manutenção elétrica; Comércio varejista especializado de peças e acessórios para aparelhos eletroeletrônicos para uso doméstico, exceto informática e comunicação; Comércio varejista de outros artigos de uso pessoal e doméstico não especificados anteriormente; Atividades técnicas relacionadas à engenharia e arquitetura; Treinamento em desenvolvimento profissional e general; Comércio varejista especializado de eletrodomésticos e equipamentos de áudio e vídeo.

O faturamento da **Ismart Home Comércio de Serviços Residenciais LTDA** tem demonstrado uma evolução consistente, refletindo o sucesso e a demanda por seus serviços inovadores. Abaixo, apresentamos um resumo do faturamento anual e do pró-labore retirado por Rafael Ramos Apolinario:

Ano Fiscal	Faturamento Anual (R$)	Pró-Labore de Rafael Ramos Apolinario (R$)
2022	R$ 435.331,32	R$ 312.035,00
2023	R$ 313.569,97	R$ 250.092,00
2024	R$ 631.069,63	R$ 510.041,00

2. Conclusão:

Sua capacidade de gerar rendimentos significativos e de gerir negócios de sucesso, aliada a uma robusta situação patrimonial, o qualifica como um profissional de grande valor. Coloco-me à disposição para quaisquer esclarecimentos adicionais que se façam necessários.

Atenciosamente,

RODRIGO CEZAR LEITE:21587828898

Assinado de forma digital por RODRIGO CEZAR LEITE:21587828898
Dados: 2025.12.04 08:52:01 -03'00'

Rodrigo Cezar Leite
1SP243159-O
DIRECIONA CONTABIL SOLUCOES EMPRESARIAIS S/S LTDA
19 3738-0047
rodrigo@direcionacontabil.com.br

To enter

GLASSDOOR

Advance your career.

Discover what your potential salary could be, land your dream job, and share quality of life insights confidentially.

Log in/Sign up

Companies followed

Stay informed about all the opportunities and insider tips by following your dream companies.

Search for companies

Job openings saved

Start searching for jobs to receive personalized updates and recommendations.

Search for jobs

Salaries of Telecom and Network Engineers

Salaries Interviews

Salaries of Telecom and Network Engineers (Brazil)

Experience

All the years of experience

Base salary

R$2,000 - R$7,000 / month

Average base salary of **R$ 4,000** / month

Variable compensation

R$ 375 / month Average

R$ 358 - R$ 391 / month Range

About our data

Very high confidence Last updated: April 5, 2018

10 salaries sent

How do we calculate compensation?

How do you view the **average base salary range** of **R$2,000-R$7,000/month?**

Low

NAME: RAFAEL RAMOS APOLINARIO
CPF: 384.021.748-25 **INCOME TAX - INDIVIDUAL**
ANNUAL ADJUSTMENT DECLARATION **TAX YEAR 2025** **CALENDAR YEAR 2024**

TAXPAYER IDENTIFICATION

Name:	RAFAEL RAMOS APOLINARIO	CPF:	384.021.748-25
Date of Birth:	04/06/1989		
Do you have a spouse or partner?	Yes	CPF of the Spouse or partner:	365.144.578-00

Were you a resident abroad and became a resident in Brazil in 2024? No

Have your registration details changed? No

Is one of the declarants a person with a serious illness or a physical or mental disability? No

Address:	AVENIDA FAUSTO PIETROBOM	Number:	600
Unit:		Neighborhood/District:	JARDIM PLANALTO
City:	PAULÍNIA	State:	SP
CEP:	13145-189	DDD/Telefone:	(13) 8132-0632
Email:		DDD/Celular:	

Occupation Type:	12 - OWNER OF A COMPANY OR SOLE PROPRIETORSHIP OR EMPLOYER-TAXPAYER
Main Occupation:	120 - EXECUTIVE, PRESIDENT, AND DIRECTOR OF AN INDUSTRIAL, COMMERCIAL, OR SERVICE COMPANY
Type of Declaration:	Amended Declaration

Receipt Number of the last declaration filed in the 2025 tax year: 36.70.35.37.99-21

DEPENDENTS

CODE	NAME	DATE OF BIRTH	CPF
21	FELIPE RIBEIRO APOLINARIO	02/11/2015	569.478.398-07
Email :		Mobile :	
Does the dependent live with the taxpayer? Yes			
11	DEYSE HEVELYN RIBEIRO APOLINARIO	02/18/1987	365.144.578-00
Email :		Mobile :	
Does the dependent live with the taxpayer? Yes			
21	GABRIEL RIBEIRO APOLINARIO	08/20/2018	556.062.198-67
Email :		Mobile :	
Does the dependent live with the taxpayer? Yes			

TOTAL DEDUCTION WITH DEPENDENTS 6.825,24

ALIMONY RECIPIENTS

No Information

TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE TAXPAYER

(Values in Reais)

NAME OF THE PAYING SOURCE	INCOME RECEIVED FROM LEGAL ENTITY	OFFICIAL SOCIAL SECURITY CONTRIBUTION	WITHHELD TAX	13th SALARY	INCOME TAX WITHHELD ON 13th SALARY
ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA CNPJ/CPF: 34.228.723/0001-64	16.852,00	1.853,72	0,00	0,00	0,00
TOTAL	16.852,00	1.853,72	0,00	0,00	0,00

TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY DEPENDENTS

No Information

TAXABLE INCOME RECEIVED FROM INDIVIDUALS AND ABROAD BY THE TAXPAYER

No Information

TAXABLE INCOME RECEIVED FROM INDIVIDUALS AND ABROAD BY DEPENDENTS

No Information

EXEMPT AND NON-TAXABLE INCOME

(Values in Reais)

13. Income of a partner or owner of a microenterprise or small business opting for the Simples Nacional, except for pro labore, rents, and services rendered — 188.480,95

Beneficiary	CPF	CNPJ of the Paying Source	Name of the Paying Source	Amount
Taxpayer	384.021.748-25	34.228.723/0001-64	ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA	188.480,95

99. Others — 35.779,79

Beneficiary	CPF	CPF/CNPJ of the Paying Source	Name of the Paying Source	Description	Amount
Taxpayer	384.021.748-25	40.265.671/0001-07	KIJANI ASATALA FIAGRO KJNT11	FINANCIAL INVESTMENTS IN REAL ESTATE INVESTMENT FUNDS	5.731,10
Taxpayer	384.021.748-25	43.741.195/0001-33	MAUA CAPITAL CREDITO ESTRUTURADO MCCE11	FINANCIAL INVESTMENTS IN REAL ESTATE INVESTMENT FUNDS	5.715,50
Taxpayer	384.021.748-25	46.437.903/0001-35	NAVI HEDGE FMI	FINANCIAL INVESTMENTS IN REAL ESTATE INVESTMENT FUNDS	5.733,61
Taxpayer	384.021.748-25	49.252.656/0001-90	AZ QUEST INFRA YIELD FIP IE AZQI11	FINANCIAL INVESTMENTS IN REAL ESTATE INVESTMENT FUNDS	7.176,54
Taxpayer	384.021.748-25	49.863.204/0001-45	AZ QUEST LUNA FIAGRO AZQA11	FINANCIAL INVESTMENTS IN REAL ESTATE INVESTMENT FUNDS	4.468,04
Taxpayer	384.021.748-25	50.750.438/0001-65	RIZA DOMUS FII RZDS17	FINANCIAL INVESTMENTS IN REAL ESTATE INVESTMENT FUNDS	6.955,00

TOTAL — 224.260,74

INCOME SUBJECT TO EXCLUSIVE/DEFINITIVE TAXATION

(Values in Reais)

06. Income from financial investments 71.953,88

Beneficiary	CPF	CNPJ of the Paying Source	Name of the Paying Source	Amount
Taxpayer	384.021.748-25	08.610.270/0001-26	MAPFRE RF FI	7.369,09
Taxpayer	384.021.748-25	23.502.654/0001-19	SULAMERICA RETORNO TOTAL FIRF LP	3.673,94
Taxpayer	384.021.748-25	30.509.221/0001-50	V8 CASH FIC DE FI RF	1.180,20
Taxpayer	384.021.748-25	34.187.244/0001-47	AZ QUEST LUCE ADVISORY FIC FIRF CP LP	839,93
Taxpayer	384.021.748-25	42.280.143/0001-44	MS GLOBAL BDR ADVISORY DOLAR FIC FIA BDR NIVEL I	6.943,90
Taxpayer	384.021.748-25	45.823.918/0001-79	TREND CASH FIC FIRF SIMPLES	143,49
Taxpayer	384.021.748-25	30.680.829/0001-43	NU FINANCEIRA S.A. - SOCIEDADE DE CREDITO, FINANCIAMENTO E I	598,80
Taxpayer	384.021.748-25	02.332.886/0001-04	DIRF 2024XP INVESTIMENTOS CCTVM S/A	51.204,53

13. Others 6.721,13

Beneficiary	CPF	CPF/CNPJ of the Paying Source	Name of the Paying Source	Description	Amount
Taxpayer	384.021.748-25	02.332.886/0001-04	DIRF 2024XP INVESTIMENTOS CCTVM S/A	SWAP TRANSACTIONS	6.721,13

TOTAL 78.675,01

TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE TAXPAYER (TAX WITH SUSPENDED EXIGIBILITY)

No Information

TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE DEPENDENTS (TAX WITH SUSPENDED EXIGIBILITY)

No Information

TAXABLE INCOME FROM LEGAL ENTITY RECEIVED CUMULATIVELY BY THE TAXPAYER

No Information

TAXABLE INCOME FROM LEGAL ENTITY RECEIVED CUMULATIVELY BY THE DEPENDENTS

No Information

TAX PAID / WITHHELD

No Information

PAYMENTS MADE

(Values in Reais)

CODE	BENEFICIARY NAME	BENEFICIARY CPF/CNPJ	AMOUNT PAID	NON-DEDUCTIBLE PORTION

Taxpayer

PAYMENTS MADE

(Values in Reais)

CODE	BENEFICIARY NAME	BENEFICIARY CPF/CNPJ	AMOUNT PAID	NON-DEDUCTIBLE PORTION
21	DMS BURNIER LABORATORIO DE ANALISES CLINICAS LTDA	45.998.143/0001-72	93,50	0,00
Description:				
21	IMUNOCAMP SERVICOS DE IMUNIZACAO HUMANA LTDA	07.805.795/0001-54	520,00	0,00
Description:				
21	HOSPITAL VERA CRUZ S/A	46.009.718/0001-40	400,00	0,00
Description:				
21	JULIA GUIMARAES PSICOLOGIA LTDA	53.758.258/0001-18	480,00	0,00
Description:				

DONATIONS MADE

No Information

STATEMENTS OF ASSETS AND RIGHTS

(Values in Reais)

Did you update the value of any real estate property and pay the capital gain tax by 12/16/2024 in accordance with Law No. 14.973/2024?	No

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2023	STATUS ON 12/31/2024
03	02	54,05% LBR PARTICIPACOES E INVESTIMENTOS LTDA	172.000,00	0,00
105 - BRAZIL				
Asset or right belonging to: Dependent CPF: 365.144.578-00				
CNPJ: 21.644.706/0001-66				
04	02	FIXED INCOME INVESTMENT	4.258,64	2.403,60
105 - BRAZIL				
Asset or right belonging to: Taxpayer CPF: 384.021.748-25				
CNPJ: 30.680.829/0001-43				
04	02	XP INVESTIMENTOS INVESTMENT FUND	568.171,26	497.689,25
105 - BRAZIL				
Asset or right belonging to: Taxpayer CPF: 384.021.748-25				
CNPJ: 02.332.886/0001-04				

STATEMENTS OF ASSETS AND RIGHTS

(Values in Reais)

Did you update the value of any real estate property and pay the capital gain tax by 12/16/2024 in accordance with Law No. 14.973/2024?	No

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2023	STATUS ON 12/31/2024
04	02	XP INVESTIMENTOS FIXED INCOME	500.008,18	395.413,24

105 - BRAZIL

Asset or right belonging to: Taxpayer CPF: 384.021.748-25

CNPJ: 02.332.886/0001-04

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2023	STATUS ON 12/31/2024
04	03	XP FIXED INCOME	340.104,69	284.686,33

105 - BRAZIL

Asset or right belonging to: Taxpayer CPF: 384.021.748-25

CNPJ: 02.332.886/0001-04

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2023	STATUS ON 12/31/2024
06	01	XP INVESTIMENTOS CHECKING ACCOUNT	14.638,17	16.572,63

105 - BRAZIL

Asset or right belonging to: Taxpayer CPF: 384.021.748-25

CNPJ: 02.332.886/0001-04

Bank: 102 Branch: 0001 Account: 649765-1 Payment Account? No

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2023	STATUS ON 12/31/2024
06	10	CASH ON HAND	800.000,00	0,00

105 - BRAZIL

Asset or right belonging to: Taxpayer CPF: 384.021.748-25

TOTAL	2.399.180,94	1.196.765,05

ENCUMBRANCES AND REAL LIABILITIES

No Information

DONATIONS TO POLITICAL PARTIES AND CANDIDATES FOR ELECTIVE OFFICES

No Information

STATEMENT OF RURAL ACTIVITY - BRAZIL

IDENTIFICATION DATA OF THE EXPLORED PROPERTY - BRAZIL

No Information

INCOME AND EXPENSES - BRAZIL

No Information

CALCULATION OF THE RESULT - BRAZIL

No Information

LIVESTOCK ACTIVITY - BRAZIL

No Information

ASSETS OF RURAL ACTIVITY - BRAZIL

No Information

DEBTS RELATED TO RURAL ACTIVITY - BRAZIL

No Information

STATEMENT OF RURAL ACTIVITY - ABROAD

IDENTIFICATION DATA OF THE EXPLORED PROPERTY - ABROAD

No Information

INCOME AND EXPENSES - ABROAD

No Information

CALCULATION OF THE RESULT - ABROAD

No Information

LIVESTOCK ACTIVITY - ABROAD

No Information

ASSETS OF RURAL ACTIVITY - ABROAD

No Information

DEBTS RELATED TO RURAL ACTIVITY - ABROAD

No Information

STATEMENT OF CAPITAL GAINS CALCULATION

No Information

VARIABLE INCOME - COMMON OPERATIONS/DAY TRADE - TAXPAYER

NET GAINS OR LOSSES - JAN

No Information

NET GAINS OR LOSSES - FEB

No Information

NET GAINS OR LOSSES - MAR

No Information

NET GAINS OR LOSSES - APR

No Information

NET GAINS OR LOSSES - MAY

No Information

NET GAINS OR LOSSES - JUN

No Information

NET GAINS OR LOSSES - JUL

No Information

NET GAINS OR LOSSES - AUG

No Information

NET GAINS OR LOSSES - SEP

No Information

NET GAINS OR LOSSES - OCT

No Information

NET GAINS OR LOSSES - NOV

No Information

NET GAINS OR LOSSES - DEC

No Information

VARIABLE INCOME - COMMON OPERATIONS/DAY TRADE - DEPENDENTS

No Information

REAL ESTATE INVESTMENT FUNDS OR IN AGRO-INDUSTRIAL PRODUCTION CHAINS - TAXPAYER

No Information

REAL ESTATE INVESTMENT FUNDS OR IN AGRO-INDUSTRIAL PRODUCTION CHAINS - DEPENDENTS

No Information

DONATIONS DIRECTLY IN THE DECLARATION – ECA (STATUTE OF THE CHILD AND ADOLESCENT)

No Information

DONATIONS DIRECTLY IN THE DECLARATION - ELDERLY

No Information

NAME: RAFAEL RAMOS APOLINARIO
CPF: 384.021.748-25 **INCOME TAX - INDIVIDUAL**
ANNUAL ADJUSTMENT DECLARATION **TAX YEAR 2025** **CALENDAR YEAR 2024**

SUMMARY — TAXATION USING THE LEGAL DEDUCTION

TAXABLE INCOME

Received from Legal Entity by the taxpayer	16.852,00
Received from Legal Entity by dependents	0,00
Received from Individual/Abroad by the taxpayer	0,00
Received from Individual/Abroad by Dependents	0,00
Received Cumulatively by the taxpayer	0,00
Received Cumulatively by dependents	0,00
Taxable Income from Rural Activity	0,00
TOTAL	16.852,00

DEDUCTIONS

Contributions to the official and closed complementary pension systems referred to in § 15 of Article 40 of the CF (Federal Constitution)/1988 (up to the sponsor limit)	1.853,72
Contribution to the official pension system (Income received cumulatively)	0,00
Contribution to the complementary pension system, including the amount for the closed systems referred to in Article 40, § 15, of the CF (Federal Constitution)/1988, which exceeds the sponsor's limit	0,00
Dependents	6.825,24
Education Expenses	0,00
Medical Expenses	1.493,50
Judicial Alimony	0,00
Alimony by Public Deed	0,00
Judicial Alimony (Income received cumulatively)	0,00
Cash Book	0,00
TOTAL	10.172,46

TAX DUE

Tax Base	6.679,54
Tax Dues	0,00
Incentive deduction	0,00
Tax Due I	0,00
Tax Due RRA (on received accumulated Income)	0,00
Effective Tax Rate (%)	0,00
Total Tax Due	0,00

TAX TO BE REFUNDED	0,00
BALANCE OF TAX PAYABLE	0,00

INSTALLMENT PLAN

Installment Amount	0,00
Number of Installments	0

BANKING INFORMATION

Automatic Debit: NO

Bank
Branch (without checking digit)
Account for credit

TAX PAID

Tax Withheld at Source by the Taxpayer	0,00
Tax Withheld at Source by Dependents	0,00
Taxpayer's Carnê-Leão	0,00
Dependents' Carnê-Leão	0,00
Complementary Tax	0,00
Tax Paid Abroad	0,00
Tax Withheld at Source (Law No. 11.033/2004)	0,00
Tax Withheld RRA	0,00
Total Tax Paid	0,00

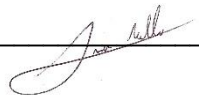
ASSET EVOLUTION

Assets and Rights on 12/31/2023	2.399.180,94
Assets and Rights on 12/31/2024	1.196.765,05
Encumbrances and Real Liabilities on 12/31/2023	0,00
Encumbrances and Real Liabilities on 12/31/2024	0,00

OTHER INFORMATION

Exempt and non-taxable income	224.260,74
Income subject to exclusive/definitive taxation	78.675,01
Taxable income - tax with suspended liability	0,00
Judicial Deposits of Tax	0,00
Tax Paid on Capital Gains	0,00
Tax Paid on Capital Gains Foreign Currency - Assets, Rights, and Financial Investments	0,00
Total tax withheld at source (Law No. 11.033/2004), as per the data provided by the taxpayer	0,00
Tax Paid on Variable Income	0,00
Donations to Political Parties and Candidates for Elective Office	0,00
Tax Payable on Capital Gain - Foreign Currency in Cash	0,00
Deferred Tax on Capital Gains	0,00
Tax Due on Capital Gains	0,00
Tax Due on Net Income from Variable Income	0,00
Tax Due on Capital Gains in Foreign Currency - Assets, Rights, and Financial Investments	0,00

I, André Vinícius Inacio Penna Mello, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



Date: April 2, 2026.

NOME: RAFAEL RAMOS APOLINARIO
CPF: 384.021.748-25 **IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**
DECLARAÇÃO DE AJUSTE ANUAL **EXERCÍCIO 2025** **ANO-CALENDÁRIO 2024**

IDENTIFICAÇÃO DO CONTRIBUINTE

Nome:	RAFAEL RAMOS APOLINARIO	CPF:	384.021.748-25
Data de Nascimento:	06/04/1989		
Possui cônjuge ou companheiro(a)?	Sim	CPF do cônjuge ou companheiro(a):	365.144.578-00

Era residente no exterior e passou a ser residente no Brasil em 2024? Não

Houve alteração de dados cadastrais? Não

Um dos declarantes é pessoa com doença grave ou portadora de deficiência física ou mental? Não

Endereço:	AVENIDA FAUSTO PIETROBOM	Número:	600
Complemento:		Bairro/Distrito:	JARDIM PLANALTO
Município:	PAULÍNIA	UF:	SP
CEP:	13145-189	DDD/Telefone:	(13) 8132-0632
E-mail:		DDD/Celular:	

Natureza da Ocupação: 12 - PROPRIETÁRIO DE EMPRESA OU DE FIRMA INDIVIDUAL OU EMPREGADOR-TITULAR

Ocupação Principal: 120 - DIRIGENTE, PRESIDENTE E DIRETOR DE EMPRESA INDUSTRIAL, COMERCIAL OU PRESTADORA DE SERVIÇOS

Tipo de declaração: Declaração Retificadora

Nº do recibo da declaração anterior do exercício de 2025: 36.70.35.37.99-21

PROTEGIDA POR SIGILO FISCAL

DEPENDENTES

CÓDIGO	NOME	DATA DE NASCIMENTO	CPF
21	FELIPE RIBEIRO APOLINARIO	11/02/2015	569.478.398-07
Email :		Celular :	
Dependente mora com o titular da declaração? Sim			
11	DEYSE HEVELYN RIBEIRO APOLINARIO	18/02/1987	365.144.578-00
Email :		Celular :	
Dependente mora com o titular da declaração? Sim			
21	GABRIEL RIBEIRO APOLINARIO	20/08/2018	556.062.198-67
Email :		Celular :	
Dependente mora com o titular da declaração? Sim			

TOTAL DE DEDUÇÃO COM DEPENDENTES 6.825,24

ALIMENTANDOS

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELO TITULAR

(Valores em Reais)

NOME DA FONTE PAGADORA	REND. RECEBIDOS DE PES. JURÍDICA	CONTR. PREVID. OFICIAL	IMPOSTO RETIDO NA FONTE	13º SALÁRIO	IRRF SOBRE 13º SALÁRIO
ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA CNPJ/CPF: 34.228.723/0001-64	16.852,00	1.853,72	0,00	0,00	0,00
TOTAL	16.852,00	1.853,72	0,00	0,00	0,00

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELOS DEPENDENTES

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA FÍSICA E DO EXTERIOR PELO TITULAR

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA FÍSICA E DO EXTERIOR PELOS DEPENDENTES

Sem Informações

RENDIMENTOS ISENTOS E NÃO TRIBUTÁVEIS

(Valores em Reais)

13. Rendimento de sócio ou titular de microempresa ou empresa de pequeno porte optante pelo Simples Nacional, exceto pro labore, aluguéis e serviços prestados — 188.480,95

Beneficiário	CPF	CNPJ da Fonte Pagadora	Nome da Fonte Pagadora	Valor
Titular	384.021.748-25	34.228.723/0001-64	ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA	188.480,95

99. Outros — 35.779,79

Beneficiário	CPF	CPF/CNPJ da Fonte Pagadora	Nome da Fonte Pagadora	Descrição	Valor
Titular	384.021.748-25	40.265.671/0001-07	KIJANI ASATALA FIAGRO KJNT11	APLICACOES FINANCEIRAS EM FUNDOS DE INVESTIMENTO IMOBILIARIO	5.731,10
Titular	384.021.748-25	43.741.195/0001-33	MAUA CAPITAL CREDITO ESTRUTURADO MCCE11	APLICACOES FINANCEIRAS EM FUNDOS DE INVESTIMENTO IMOBILIARIO	5.715,50
Titular	384.021.748-25	46.437.903/0001-35	NAVI HEDGE FMI	APLICACOES FINANCEIRAS EM FUNDOS DE INVESTIMENTO IMOBILIARIO	5.733,61
Titular	384.021.748-25	49.252.656/0001-90	AZ QUEST INFRA YIELD FIP IE AZQI11	APLICACOES FINANCEIRAS EM FUNDOS DE INVESTIMENTO IMOBILIARIO	7.176,54
Titular	384.021.748-25	49.863.204/0001-45	AZ QUEST LUNA FIAGRO AZQA11	APLICACOES FINANCEIRAS EM FUNDOS DE INVESTIMENTO IMOBILIARIO	4.468,04
Titular	384.021.748-25	50.750.438/0001-65	RIZA DOMUS FII RZDS17	APLICACOES FINANCEIRAS EM FUNDOS DE INVESTIMENTO IMOBILIARIO	6.955,00

TOTAL 224.260,74

RENDIMENTOS SUJEITOS À TRIBUTAÇÃO EXCLUSIVA / DEFINITIVA

(Valores em Reais)

PROTEGIDA POR SIGILO FISCAL

06. Rendimentos de aplicações financeiras 71.953,88

Beneficiário	CPF	CNPJ da Fonte Pagadora	Nome da Fonte Pagadora	Valor
Titular	384.021.748-25	08.610.270/0001-26	MAPFRE RF FI	7.369,09
Titular	384.021.748-25	23.502.654/0001-19	SULAMERICA RETORNO TOTAL FIRF LP	3.673,94
Titular	384.021.748-25	30.509.221/0001-50	V8 CASH FIC DE FI RF	1.180,20
Titular	384.021.748-25	34.187.244/0001-47	AZ QUEST LUCE ADVISORY FIC FIRF CP LP	839,93
Titular	384.021.748-25	42.280.143/0001-44	MS GLOBAL BDR ADVISORY DOLAR FIC FIA BDR NIVEL I	6.943,90
Titular	384.021.748-25	45.823.918/0001-79	TREND CASH FIC FIRF SIMPLES	143,49
Titular	384.021.748-25	30.680.829/0001-43	NU FINANCEIRA S.A. - SOCIEDADE DE CREDITO, FINANCIAMENTO E I	598,80
Titular	384.021.748-25	02.332.886/0001-04	DIRF 2024XP INVESTIMENTOS CCTVM S/A	51.204,53

13. Outros 6.721,13

Beneficiário	CPF	CPF/CNPJ da Fonte Pagadora	Nome da Fonte Pagadora	Descrição	Valor
Titular	384.021.748-25	02.332.886/0001-04	DIRF 2024XP INVESTIMENTOS CCTVM S/A	OPERACOES SWAP	6.721,13

TOTAL 78.675,01

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELO TITULAR (IMPOSTO COM EXIGIBILIDADE SUSPENSA)

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELOS DEPENDENTES (IMPOSTO COM EXIGIBILIDADE SUSPENSA)

Sem Informações

RENDIMENTOS TRIBUTÁVEIS DE PESSOA JURÍDICA RECEBIDOS ACUMULADAMENTE PELO TITULAR

Sem Informações

RENDIMENTOS TRIBUTÁVEIS DE PESSOA JURÍDICA RECEBIDOS ACUMULADAMENTE PELOS DEPENDENTES

Sem Informações

IMPOSTO PAGO / RETIDO

Sem Informações

PAGAMENTOS EFETUADOS (Valores em Reais)

CÓD.	NOME DO BENEFICIÁRIO	CPF/CNPJ DO BENEFICIÁRIO	VALOR PAGO	PARC. NÃO DEDUTÍVEL

Titular

PROTEGIDA POR SIGILO FISCAL

PAGAMENTOS EFETUADOS

(Valores em Reais)

CÓD.	NOME DO BENEFICIÁRIO	CPF/CNPJ DO BENEFICIÁRIO	VALOR PAGO	PARC. NÃO DEDUTÍVEL
21	DMS BURNIER LABORATORIO DE ANALISES CLINICAS LTDA	45.998.143/0001-72	93,50	0,00
Descrição:				
21	IMUNOCAMP SERVICOS DE IMUNIZACAO HUMANA LTDA	07.805.795/0001-54	520,00	0,00
Descrição:				
21	HOSPITAL VERA CRUZ S/A	46.009.718/0001-40	400,00	0,00
Descrição:				
21	JULIA GUIMARAES PSICOLOGIA LTDA	53.758.258/0001-18	480,00	0,00
Descrição:				

DOAÇÕES EFETUADAS

Sem Informações

DECLARAÇÃO DE BENS E DIREITOS

(Valores em Reais)

Atualizou o valor de algum bem imóvel e pagou o ganho de capital até 16/12/2024 de acordo com a Lei nº 14.973/2024?	Não

GRUPO	CÓDIGO	DISCRIMINAÇÃO	SITUAÇÃO EM 31/12/2023	SITUAÇÃO EM 31/12/2024
03	02	54,05% LBR PARTICIPACOES E INVESTIMENTOS LTDA	172.000,00	0,00
105 - BRASIL				
Bem ou direito pertencente ao: Dependente		CPF: 365.144.578-00		
CNPJ: 21.644.706/0001-66				
04	02	APLICACAO RENDA FIXA	4.258,64	2.403,60
105 - BRASIL				
Bem ou direito pertencente ao: Titular		CPF: 384.021.748-25		
CNPJ: 30.680.829/0001-43				
04	02	FUNDO DE INVESTIMENTOS XP INVESTIMENTOS	568.171,26	497.689,25
105 - BRASIL				
Bem ou direito pertencente ao: Titular		CPF: 384.021.748-25		
CNPJ: 02.332.886/0001-04				

PROTEGIDA POR SIGILO FISCAL

DECLARAÇÃO DE BENS E DIREITOS

(Valores em Reais)

Atualizou o valor de algum bem imóvel e pagou o ganho de capital até 16/12/2024 de acordo com a Lei nº 14.973/2024?	Não

GRUPO	CÓDIGO	DISCRIMINAÇÃO	SITUAÇÃO EM 31/12/2023	SITUAÇÃO EM 31/12/2024
04	02	RENDA FIXA XP INVESTIMENTOS	500.008,18	395.413,24
105 - BRASIL				
Bem ou direito pertencente ao: Titular		CPF: 384.021.748-25		
CNPJ: 02.332.886/0001-04				
04	03	RENDA FIXA XP	340.104,69	284.686,33
105 - BRASIL				
Bem ou direito pertencente ao: Titular		CPF: 384.021.748-25		
CNPJ: 02.332.886/0001-04				
06	01	CONTA CORRENTE XP INVESTIMENTOS	14.638,17	16.572,63
105 - BRASIL				
Bem ou direito pertencente ao: Titular		CPF: 384.021.748-25		
CNPJ: 02.332.886/0001-04				
Banco: 102 Agência: 0001 Conta: 649765-1		Conta Pagamento? Não		
06	10	DINHEIRO EM PODER	800.000,00	0,00
105 - BRASIL				
Bem ou direito pertencente ao: Titular		CPF: 384.021.748-25		
TOTAL			2.399.180,94	1.196.765,05

DÍVIDAS E ÔNUS REAIS

Sem Informações

DOAÇÕES A PARTIDOS POLÍTICOS E CANDIDATOS A CARGOS ELETIVOS

Sem Informações

PROTEGIDA POR SIGILO FISCAL

DEMONSTRATIVO DE ATIVIDADE RURAL - BRASIL

DADOS E IDENTIFICAÇÃO DO IMÓVEL EXPLORADO - BRASIL

Sem Informações

RECEITAS E DESPESAS - BRASIL

Sem Informações

APURAÇÃO DO RESULTADO - BRASIL

Sem Informações

MOVIMENTAÇÃO DO REBANHO - BRASIL

Sem Informações

BENS DA ATIVIDADE RURAL - BRASIL

Sem Informações

DÍVIDAS VINCULADAS À ATIVIDADE RURAL - BRASIL

Sem Informações

PROTEGIDA POR SIGILO FISCAL

DEMONSTRATIVO DE ATIVIDADE RURAL - EXTERIOR

DADOS E IDENTIFICAÇÃO DO IMÓVEL EXPLORADO - EXTERIOR

Sem Informações

RECEITAS E DESPESAS - EXTERIOR

Sem Informações

APURAÇÃO DO RESULTADO - EXTERIOR

Sem Informações

MOVIMENTAÇÃO DO REBANHO - EXTERIOR

Sem Informações

BENS DA ATIVIDADE RURAL - EXTERIOR

Sem Informações

DÍVIDAS VINCULADAS À ATIVIDADE RURAL - EXTERIOR

Sem Informações

DEMONSTRATIVO DA APURAÇÃO DOS GANHOS DE CAPITAL

Sem Informações

PROTEGIDA POR SIGILO FISCAL

RENDA VARIÁVEL - OPERAÇÕES COMUNS/DAYTRADE - TITULAR

GANHOS LÍQUIDOS OU PERDAS - JAN

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - FEV

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - MAR

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - ABR

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - MAI

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - JUN

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - JUL

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - AGO

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - SET

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - OUT

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - NOV

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - DEZ

Sem Informações

RENDA VARIÁVEL - OPERAÇÕES COMUNS/DAYTRADE - DEPENDENTES

Sem Informações

FUNDOS DE INVESTIMENTO IMOBILIÁRIO OU NAS CADEIAS PRODUTIVAS AGROINDUSTRIAIS - TITULAR

Sem Informações

FUNDOS DE INVESTIMENTO IMOBILIÁRIO OU NAS CADEIAS PRODUTIVAS AGROINDUSTRIAIS - DEPENDENTES

Sem Informações

DOAÇÕES DIRETAMENTE NA DECLARAÇÃO - ECA

Sem Informações

DOAÇÕES DIRETAMENTE NA DECLARAÇÃO - IDOSO

Sem Informações

PROTEGIDA POR SIGILO FISCAL

NOME: RAFAEL RAMOS APOLINARIO
CPF: 384.021.748-25 **IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**
DECLARAÇÃO DE AJUSTE ANUAL **EXERCÍCIO 2025** **ANO-CALENDÁRIO 2024**

RESUMO — TRIBUTAÇÃO UTILIZANDO AS DEDUÇÕES LEGAIS

RENDIMENTOS TRIBUTÁVEIS

Recebidos de Pessoa Jurídica pelo titular	16.852,00
Recebidos de Pessoa Jurídica pelos dependentes	0,00
Recebidos de Pessoa Física/Exterior pelo titular	0,00
Recebidos de Pessoa Física/Exterior pelos dependentes	0,00
Recebidos acumuladamente pelo titular	0,00
Recebidos acumuladamente pelos dependentes	0,00
Resultado tributável da Atividade Rural	0,00
TOTAL	16.852,00

DEDUÇÕES

Contribuições às previdências oficial e complementar fechada de que trata o § 15 do art. 40 da CF/1988 (até o limite do patrocinador)	1.853,72
Contribuição à previdência oficial (Rendimentos recebidos acumuladamente)	0,00
Contribuição à prev. complementar, inclusive o valor para as fechadas de que trata o § 15 do art. 40 da CF/1988 que exceder o limite do patrocinador	0,00
Dependentes	6.825,24
Despesas com instrução	0,00
Despesas médicas	1.493,50
Pensão alimentícia judicial	0,00
Pensão alimentícia por escritura pública	0,00
Pensão alimentícia judicial (Rendimentos recebidos acumuladamente)	0,00
Livro caixa	0,00
TOTAL	10.172,46

IMPOSTO DEVIDO

Base de cálculo do imposto	6.679,54
Imposto devido	0,00
Dedução de incentivo	0,00
Imposto devido I	0,00
Imposto devido RRA	0,00
Aliquota efetiva (%)	0,00
Total do imposto devido	0,00

IMPOSTO PAGO

Imposto retido na fonte do titular	0,00
Imp. retido na fonte dos dependentes	0,00
Carnê-Leão do titular	0,00
Carnê-Leão dos dependentes	0,00
Imposto complementar	0,00
Imposto pago no exterior	0,00
Imposto retido na fonte (Lei nº 11.033/2004)	0,00
Imposto retido RRA	0,00
Total do imposto pago	0,00

IMPOSTO A RESTITUIR	0,00
SALDO DE IMPOSTO A PAGAR	0,00

PARCELAMENTO

Valor da quota	0,00
Número de Quotas	0

INFORMAÇÕES BANCÁRIAS

Débito automático: NÃO

Banco	
Agência (sem DV)	
Conta para crédito	

PROTEGIDA POR SIGILO FISCAL

EVOLUÇÃO PATRIMONIAL

Bens e direitos em 31/12/2023	2.399.180,94
Bens e direitos em 31/12/2024	1.196.765,05
Dívidas e ônus reais em 31/12/2023	0,00
Dívidas e ônus reais em 31/12/2024	0,00

OUTRAS INFORMAÇÕES

Rendimentos isentos e não tributáveis	224.260,74
Rendimentos sujeitos à tributação exclusiva/definitiva	78.675,01
Rendimentos tributáveis - imposto com exigibilidade suspensa	0,00
Depósitos judiciais do imposto	0,00
Imposto pago sobre Ganhos de Capital	0,00
Imposto pago Ganhos de Capital Moeda Estrangeira - Bens, direitos e Aplicações Financeiras	0,00
Total do imposto retido na fonte (Lei nº11.033/2004), conforme dados informados pelo contribuinte	0,00
Imposto pago sobre Renda Variável	0,00
Doações a Partidos Políticos e Candidatos a Cargos Eletivos	0,00
Imposto a pagar sobre o Ganho de Capital - Moeda Estrangeira em Espécie	0,00
Imposto diferido dos Ganhos de Capital	0,00
Imposto devido sobre Ganhos de Capital	0,00
Imposto devido sobre ganhos líquidos em Renda Variável	0,00
Imposto devido sobre Ganhos de Capital Moeda Estrangeira - Bens, direitos e aplic. financeiras	0,00

PROTEGIDA POR SIGILO FISCAL

NAME: RAFAEL RAMOS APOLINARIO
CPF: 384.021.748-25
ANNUAL ADJUSTMENT DECLARATION

INCOME TAX - INDIVIDUAL
TAX YEAR 2023 **CALENDAR YEAR 2022**

TAXPAYER IDENTIFICATION

Name:	RAFAL RAMOS APOLINARIO	CPF:	384.021.748-25
Date of Birth:	04/06/1989	Voter ID:	367166650183
Do you have a spouse or partner?	Yes	CPF of the Spouse or partner:	365.144.578-00
Have your registration details changed?	No		
Is one of the declarants a person with a serious illness or a physical or mental disability?		No	

Address:	RUA FONTANA DEL GIGANTE	Number:	212
Unit:		Neighborhood/District:	JARDIM PLANALTO
City:	PAULÍNIA	State:	SP
ZIP Code:	13145-198	Area Code/Telephone:	
Email:		Area Code/Mobile:	

Occupation Type: 12 - OWNER OF A COMPANY OR SOLE PROPRIETORSHIP OR EMPLOYER-TAXPAYER

Main Occupation: 120 - EXECUTIVE, PRESIDENT, AND DIRECTOR OF AN INDUSTRIAL, COMMERCIAL, OR SERVICE COMPANY

Type of Declaration: Original Annual Adjustment Declaration

Receipt Number of the last declaration filed in the 2022 tax year: 35.74.10.84.1 6-88

DEPENDENTS

CODE	NAME	DATE OF BIRTH	CPF
21	FELIPE RIBEIRO APOLINARIO	02/11/2015	569.478.398-07
Email:		Mobile:	
Does the dependent live with the taxpayer? Yes			
11	DEYSE HEVELYN RIBEIRO APOLINARIO	02/18/1987	365.1 44.578-00
Email:		Mobile:	
Does the dependent live with the taxpayer? Yes			
21	GABRIEL RIBEIRO APOLINARIO	08/20/2018	556.062.198-67
Email:		Mobile:	
Does the dependent live with the taxpayer? Yes			
TOTAL DEDUCTION WITH DEPENDENTS			6.825,24

ALIMONY RECIPIENTS

No Information

TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE TAXPAYER

(Values in Reais)

No information

TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY DEPENDENTS

No information

TAXABLE INCOME RECEIVED FROM INDIVIDUALS AND ABROAD BY THE TAXPAYER

No information

TAXABLE INCOME RECEIVED FROM INDIVIDUALS AND ABROAD BY DEPENDENTS

No information

EXEMPT AND NON-TAXABLE INCOME

(Values in Reais)

07. Capital gain from the sale of residential properties for the purchase, within 180 days, of residential properties located in Brazil and reduction on the capital gain	8.087,77
13. . Income of a partner or owner of a microenterprise or small business opting for the Simples Nacional, except for pro labore, rents, and services rendered	293.365,63

Beneficiary	CPF	CNPJ of the Paying Source	Name of the Paying Source	Amount
Taxpayer	384.021.748-25	34.228.723/0001-64	ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA	293.365,63

TOTAL 301.453,40

INCOME SUBJECT TO EXCLUSIVE/DEFINITIVE TAXATION

(Values in Reais)

02. Capital gains on the sale of assets and/or rights	88.608,30
06. Income from financial investments	31.582,86

Beneficiary	CPF	CNPJ of the Paying Source	Name of the Paying Source	Amount
Taxpayer	384.021.748-25	30.680.829/0001-43	NU FINANCEIRAS/A	172,40
Taxpayer	384.021.748-25	02.332.886/0001-04	XP INVESTIMENTOS CCTVM SA	27.859,69
Taxpayer	384.021.748-25	30.680.829/0001-43	NU FINANCEIRAS/A	3.550,77

TOTAL 120.191,16

TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE TAXPAYER (TAX WITH SUSPENDED EXIGIBILITY)

No information

TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE DEPENDENTS (TAX WITH SUSPENDED EXIGIBILITY)

No information

TAXABLE INCOME FROM LEGAL ENTITY RECEIVED CUMULATIVELY BY THE TAXPAYER

No information

TAXABLE INCOME FROM LEGAL ENTITY RECEIVED CUMULATIVELY BY THE DEPENDENTS

No information

TAX PAID / WITHHELD

No information

PAYMENTS MADE

No information

DONATIONS MADE

No information

STATEMENTS OF ASSETS AND RIGHTS

(Values in Reais)

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2021	STATUS ON 12/31/2022
01	11	APARTMENT 35, BLOCK 2, LOCATED AT ALAMEDA ITAPECURU, 214, ALPHAVILLE, BARUERI, SP	359.316,19	359.316,19

105 - BRAZIL
Municipal Registration (IPTU): 2445364980173030211
Address: ALAMEDA ITAPECURU
Unit:
City: BARUERI
Total Area: 163,9 m²
Registered at the Registry Office: Yes
Registration: 59248
No.: 214
Neighborhood: ALPHAVILLE
State: SP ZIP Code: 06454-080
Acquisition Date: 03/04/2013
Name of the Registry Office: REAL ESTATE REGISTRY OFFICE OF BARUERI

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2021	STATUS ON 12/31/2022
01	13	LAND LOT NO 9 BLOCK E - GRAN PARK HELIO MIRANDA	100.000,00	0,00

105 - BRAZIL
Municipal Registration (IPTU):
Address:
Unit:
City:
Total Area: 0,0
Registered at the Registry Office:
No.:
Neighborhood:
State: ZIP Code:
Acquisition Date: / /

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2021	STATUS ON 12/31/2022
01	16	HOUSE UNDER CONTRUCTION. 2020 R$ 99.603,61	437.737,14	0,00

105 - BRAZIL
CEI (Social Security Specific Registration)/CNO (National Registry of Construction Works):

Address:
Unit:
City:
Total Area: 0,0
No.:
Neighborhood:
State: ZIP Code:
Acquisition Date: / /

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2021	STATUS ON 12/31/2022
03	02	54,05% LBR PARTICIPACOES E INVESTIMENTOS LTDA	172.000.00	172.000.00

105 - BRAZIL
Asset or right belonging to: Dependent CPF: 365.144.578-00
CNPJ: 21.644.706/0001-66

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2021	STATUS ON 12/31/2022
04	02	FIXED INCOME INVESTMENT	3.317,77	13.091,54

105 - BRAZIL
Asset or right belonging to: Taxpayer CPF: 384.021.748-25
CNPJ: 30.680.829/0001-43

STATEMENTS OF ASSETS AND RIGHTS

(Values in Reais)

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2021	STATUS ON 12/31/2022
04	02	NUBAMK FIXED INCOME INVESTMENT	249.614,89	0,00
105 - BRAZIL Asset or right belonging to: Taxpayer CPF: 384.021.748-25 CNPJ: 18.236.120/0001-58				
04	02	XP INVESTIMENTOS INVESTMENT FUND	210.332,96	48.000,00
105 - BRAZIL Asset or right belonging to: Taxpayer CPF: 384.021.748-25 CNPJ: 02.332.886/0001-04				
04	02	XP INVESTIMENTOS FIXED INCOME	202.922,20	171.158,41
105 - BRAZIL Asset or right belonging to: Taxpayer CPF: 384.021.748-25 CNPJ: 02.332.886/0001-04				
06	01	XP INVESTIMENTOS CHECKING ACCOUNT	415,56	8.618,50
105 - BRAZIL Asset or right belonging to: Taxpayer CPF: 384.021.748-25 CNPJ: 02.332.886/0001-04 Bank: 102 Branch: 0001 Account: 649765-1				
99	99	CASH ON HAND	0,00	1.203.000,00
105 - BRAZIL				
TOTAL			1.735.656,71	1.975.184,64

ENCUMBRANCES AND REAL LIABILITIES

No information

DONATIONS TO POLITICAL PARTIES AND CANDIDATES FOR ELECTIVE OFFICES

No information

STATEMENT OF RURAL ACTIVITY – BRAZIL

IDENTIFICATION DATA OF THE EXPLORED PROPERTY - BRAZIL

No information

INCOME AND EXPENSES - BRAZIL

No information

CALCULATION OF THE RESULT – BRAZIL

No information

LIVESTOCK ACTIVITY - BRAZIL

No information

ASSETS OF RURAL ACTIVITY - BRAZIL

No information

DEBTS RELATED TO RURAL ACTIVITY - BRAZIL

No information

STATEMENT OF RURAL ACTIVITY – ABROAD

IDENTIFICATION DATA OF THE EXPLORED PROPERTY - ABROAD

No information

INCOME AND EXPENSES - ABROAD

No information

CALCULATION OF THE RESULT – ABROAD

No information

LIVESTOCK ACTIVITY - ABROAD

No information

ASSETS OF RURAL ACTIVITY - ABROAD

No information

DEBTS RELATED TO RURAL ACTIVITY - ABROAD

No information

Capital Gains Calculation Statement - REAL ESTATE ASSETS **CPF: 384.021.748-25**

PROPERTY DETAILS

Specification and address
HOUSE SUBDIVISION 9 BLOCK E, PAULÍNIA SP 131406 11

TRANSACTION DETAILS

Nature of the transaction	**Sale amount - (R$)**
SALE	895,000.00
Date of Sale	**Brokerage fee - R$**
01/12/2022	0.00

QUESTIONS

Was the sale on credit/installments?	No
Did the sold property have any construction, expansion, renovation, or was it acquired in parts and on different dates?	No

Is the property subject to this sale residential?	Yes
Was or will the proceeds from the sale be applied to the acquisition of residential real estate within one hundred and eighty days, pursuant to art. 39 of Law 11.196 of 2005?	No

BUYER

CPF/CNPJ	**Name**
227 .534.658-94	GUILHERME BREDA GOMES JARDIM
358.181.478-19	JANINE JARDIM MARTINEZ

CALCULATION OF ACQUISITION COST

Acquisition Date: 01/23/2020	
Acquisition Cost	798.303,93

CALCULATION OF CAPITAL GAINS

Sale Amount	**(R$)**	895.000,00
Brokerage Fee	**(R$)**	0,00
Net Sale Amount	**(R$)**	895.000,00
Acquisition Cost	**(R$)**	798.303,93
Capital Gain - Result 1	**(R$)**	96.696,07
Reduction Percentage (Law No. 7,713 of 1988)	**(%)**	0.000000
Reduction Amount (Law No. 7,713 of 1988)	**(R$)**	0.00
Capital Gain - Result 2	**(R$)**	96.696,07
Reduction Percentage (Law No. 11,196 of 2005 - FR1)	**(%)**	0.000000
Reduction Amount (Law No. 11,196 of 2005 - FR1)	**(R$)**	0.00
Capital Gain - Result 3	**(R$)**	96.696,07
Reduction Percentage (Law No. 11,196 of 2005 - FR2)	**(%)**	8,364115
Reduction Amount (Law No. 11,196 of 2005 - FR2)	**(R$)**	8.087,77
Capital Gain - Result 4	**(R$)**	88.608,30
Reduction Percentage - Application to Another Property	**(%)**	0.000000
Reduction Amount - Application to Another Property	**(R$)**	0.00
Capital Gain - Result 5	**(R$)**	88.608,30

Has there been a partial sale of this property? Yes ( ) No (X)
Sum of Capital Gains from previous sales: 0,00

Capital Gain from current sale: R$ 88.608,30

		Capital Gain Distributed (R$)		
Capital Gain Range	**Rate - (%)**	**TOTAL**	**Previous**	**Current**
Up to R$ 5.000.000,00	**15**	88.608,30	0,00	88.608,30
From R$ 5.000.000,01 Up to R$ 10.000.000,00	**17,5**	0,00	0,00	0,00
From R$ 10.000.000,01 Up to R$ 30.000.000,00	**20**	0,00	0,00	0,00
Over R$ 30.000.000,00	**22,5**	0,00	0,00	0,00
TOTAL		88.608,30	0,00	88.608,30

CALCULATION OF TAX - CASH SALE

Capital Gain	**(R$)**	88.608,30
Average Tax Rate	**(%)**	15.000000
Tax Due	**(R$)**	13.291,24
Tax Paid	**(R$)**	0.00

CONSOLIDATION OF THE ASSET

TAX TO BE PAID

Deferred from previous years	**(R$)**	0,00
Regarding the sale in 2022	**(R$)**	13.291,24
Total	**(R$)**	13.291,24
Withholding Tax (Law 11,033/2004)	**(R$)**	0,00
Due in 2022	**(R$)**	13.291,24
Deferred to future years	**(R$)**	0.00

TAX PAID

Total	**(R$)**	0.00

EXEMPT AND NON-TAXABLE INCOME

Total	**(R$)**	8.087,77

INCOME SUBJECT TO FINAL TAXATION

Total	**(R$)**	88.608,30

VARIABLE INCOME - COMMON OPERATIONS/DAY TRADE – TAXPAYER

NET GAINS OR LOSSES - JAN

No information

NET GAINS OR LOSSES - FEB

No information

NET GAINS OR LOSSES - MAR

No information

NET GAINS OR LOSSES - APR

No information

NET GAINS OR LOSSES - MAY

No information

NET GAINS OR LOSSES - JUN

No information

NET GAINS OR LOSSES - JUL

No Information

NET GAINS OR LOSSES - AUG

No Information

NET GAINS OR LOSSES - SEP

No Information

NET GAINS OR LOSSES - OCT

No Information

NET GAINS OR LOSSES - NOV

No Information

NET GAINS OR LOSSES - DEC

No Information

VARIABLE INCOME - COMMON OPERATIONS/DAY TRADE - DEPENDENTS

No information

REAL ESTATE INVESTMENT FUNDS OR IN AGRO-INDUSTRIAL PRODUCTION CHAINS - TAXPAYER

No information

REAL ESTATE INVESTMENT FUNDS OR IN AGRO-INDUSTRIAL PRODUCTION CHAINS - DEPENDENTS

No information

DONATIONS DIRECTLY IN THE DECLARATION – ECA (STATUTE OF THE CHILD AND ADOLESCENT)

No Information

DONATIONS DIRECTLY IN THE DECLARATION - ELDERLY

No Information

SUMMARY **TAXATION USING THE LEGAL DEDUCTION**

TAXABLE INCOME

Received from Legal Entity by the taxpayer	0,00
Received from Legal Entity by dependents	0,00
Received from Individual/Abroad by the taxpayer	0,00
Received from Individual/Abroad by Dependents	0,00
Received Cumulatively by the taxpayer	0,00
Received Cumulatively by dependents	0,00
Taxable Income from Rural Activity	0,00
TOTAL	0,00

DEDUCTIONS

Contributions to the official and closed complementary pension systems referred to in § 15 of Article 40 of the CF (Federal Constitution)/1988 (up to the sponsor limit)	0,00
Contribution to the official pension system (Income received cumulatively)	0,00
Contribution to the complementary pension system, including the amount for the closed systems referred to in Article 40, § 15, of the CF (Federal Constitution)/1988, which exceeds the sponsor's limit	0,00
Dependents	6.825,24
Education Expenses	0,00
Medical Expenses	0,00
Judicial Alimony	0,00
Alimony by Public Deed	0,00
Judicial Alimony (Income received cumulatively)	0,00
Cash Book	0,00
TOTAL	6.825,24

TAX DUE

Tax Base	4.873,81
Tax Due	0.00
Incentive Deduction	0.00
Tax Due I	0.00
Tax Due RRA (on received accumulated income)	0.00
Effective Tax Rate (%)	0.00
Total Tax Due	0.00

TAX PAID

Tax Withheld at Source by the Taxpayer	0.00
Tax Withheld at Source by Dependents	0.00
Taxpayer's Carnê-Leão	0.00
Dependents' Carnê-Leão	0.00
Complementary Tax	0.00
Tax Paid Abroad	0.00
Tax Withheld at Source (Law No. 11.033/2004)	0.00
Tax Withheld RRA	0.00
Total Tax Paid	0.00

TAX TO BE REFUNDED	0.00
BALANCE OF TAX PAYABLE	0.00

INSTALLMENT PLAN

Installment Amount	0.00
Number of Installments	0

BANKING INFORMATION

Automatic Debit: NO

Bank	
Branch (without verification digit)	
Account for credit	

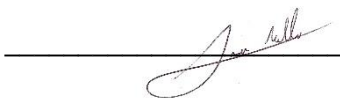
ASSET EVOLUTION

Assets and Rights on 12/31/2021	1.735.656,71
Assets and Rights on 12/31/2022	1.975.184,64
Encumbrances and Real Liabilities on 12/31/2021	0,00
Encumbrances and Real Liabilities on 12/31/2022	0,00

OTHER INFORMATION

Exempt and non-taxable income	301.453,40
Income subject to exclusive/definitive taxation	120.191, 16
Taxable income - tax with suspended liability	0.00
Judicial Deposits of Tax	0.00
Tax Paid on Capital Gains	0.00
Tax Paid on Capital Gains Foreign Currency - Assets, Rights, and Financial Investments	0.00
Total tax withheld at source (Law No. 11.033/2004), as per the data provided by the taxpayer	0.00
Tax Paid on Variable Income	0.00
Donations to Political Parties and Candidates for Elective Office	0.00
Tax Payable on Capital Gain - Foreign Currency in Cash	0.00
Deferred Tax on Capital Gains	0.00
Tax Due on Capital Gains	13.291,24
Tax Due on Net Income from Variable Income	0.00
Tax Due on Capital Gains in Foreign Currency - Assets, Rights, and Financial Investments	0.00

I, André Vinícius Inacio Penna Mello, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



Date: April 1, 2026.

NOME: RAFAEL RAMOS APOLINARIO
CPF: 384.021.748-25 **IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**
DECLARAÇÃO DE AJUSTE ANUAL **EXERCÍCIO 2023** **ANO-CALENDÁRIO 2022**

IDENTIFICAÇÃO DO CONTRIBUINTE

Nome:	RAFAEL RAMOS APOLINARIO	CPF:	384.021.748-25
Data de Nascimento:	06/04/1989	Título Eleitoral:	367166650183
Possui cônjuge ou companheiro(a)?	Sim	CPF do cônjuge ou companheiro(a):	365.144.578-00

Houve alteração de dados cadastrais? Não

Um dos declarantes é pessoa com doença grave ou portadora de deficiência física ou mental? Não

Endereço:	RUA FONTANA DEL GIGANTE	Número:	212
Complemento:		Bairro/Distrito:	JARDIM PLANALTO
Município:	PAULÍNIA	UF:	SP
CEP:	13145-198	DDD/Telefone:	
E-mail:		DDD/Celular:	

Natureza da Ocupação: 12 - PROPRIETÁRIO DE EMPRESA OU DE FIRMA INDIVIDUAL OU EMPREGADOR-TITULAR

Ocupação Principal: 120 - DIRIGENTE, PRESIDENTE E DIRETOR DE EMPRESA INDUSTRIAL, COMERCIAL OU PRESTADORA DE SERVIÇOS

Tipo de declaração: Declaração de Ajuste Anual Original

Nº do recibo da última declaração entregue do exercício de 2022: 35.74.10.84.16-88

DEPENDENTES

CÓDIGO	NOME	DATA DE NASCIMENTO	CPF
21	FELIPE RIBEIRO APOLINARIO	11/02/2015	569.478.398-07
Email :		Celular :	
Dependente mora com o titular da declaração? Sim			
11	DEYSE HEVELYN RIBEIRO APOLINARIO	18/02/1987	365.144.578-00
Email :		Celular :	
Dependente mora com o titular da declaração? Sim			
21	GABRIEL RIBEIRO APOLINARIO	20/08/2018	556.062.198-67
Email :		Celular :	
Dependente mora com o titular da declaração? Sim			

TOTAL DE DEDUÇÃO COM DEPENDENTES 6.825,24

ALIMENTANDOS

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELO TITULAR

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELOS DEPENDENTES

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA FÍSICA E DO EXTERIOR PELO TITULAR

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA FÍSICA E DO EXTERIOR PELOS DEPENDENTES

Sem Informações

PROTEGIDA POR SIGILO FISCAL

RENDIMENTOS ISENTOS E NÃO TRIBUTÁVEIS

(Valores em Reais)

07. Ganho de capital na venda de imóveis residenciais para aquisição, no prazo de 180 dias, de imóveis residenciais localizados no Brasil e redução sobre o ganho de capital	8.087,77
13. Rendimento de sócio ou titular de microempresa ou empresa de pequeno porte optante pelo Simples Nacional, exceto pro labore, aluguéis e serviços prestados	293.365,63

Beneficiário	CPF	CNPJ da Fonte Pagadora	Nome da Fonte Pagadora	Valor
Titular	384.021.748-25	34.228.723/0001-64	ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA	293.365,63

TOTAL 301.453,40

RENDIMENTOS SUJEITOS À TRIBUTAÇÃO EXCLUSIVA / DEFINITIVA

(Valores em Reais)

02. Ganhos de capital na alienação de bens e/ou direitos	88.608,30
06. Rendimentos de aplicações financeiras	31.582,86

Beneficiário	CPF	CNPJ da Fonte Pagadora	Nome da Fonte Pagadora	Valor
Titular	384.021.748-25	30.680.829/0001-43	NU FINANCEIRA S/A	172,40
Titular	384.021.748-25	02.332.886/0001-04	XP INVESTIMENTOS CCTVM SA	27.859,69
Titular	384.021.748-25	30.680.829/0001-43	NU FINANCEIRA SA	3.550,77

TOTAL 120.191,16

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELO TITULAR (IMPOSTO COM EXIGIBILIDADE SUSPENSA)

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELOS DEPENDENTES (IMPOSTO COM EXIGIBILIDADE SUSPENSA)

Sem Informações

RENDIMENTOS TRIBUTÁVEIS DE PESSOA JURÍDICA RECEBIDOS ACUMULADAMENTE PELO TITULAR

Sem Informações

RENDIMENTOS TRIBUTÁVEIS DE PESSOA JURÍDICA RECEBIDOS ACUMULADAMENTE PELOS DEPENDENTES

Sem Informações

IMPOSTO PAGO / RETIDO

Sem Informações

PAGAMENTOS EFETUADOS

Sem Informações

DOAÇÕES EFETUADAS

Sem Informações

PROTEGIDA POR SIGILO FISCAL

DECLARAÇÃO DE BENS E DIREITOS

(Valores em Reais)

GRUPO	CÓDIGO	DISCRIMINAÇÃO	SITUAÇÃO EM 31/12/2021	SITUAÇÃO EM 31/12/2022
01	11	APTO 35, BLOCO 2, SITUADO NA ALAMEDA ITAPECURU, 214, ALPHAVILLE, BARUERI/SP.	359.316,19	359.316,19

105 - BRASIL
Inscrição Municipal (IPTU): 24453649801730302l1
Logradouro: ALAMEDA ITAPECURU Nº: 214
Comp.: Bairro: ALPHAVILLE
Município: BARUERI UF: SP CEP: 06454-080
Área Total: 163,9 m² Data de Aquisição: 04/03/2013
Registrado no Cartório: Sim Nome Cartório: REG DE IMOVEIS DE BARUERI
Matrícula: 59246

GRUPO	CÓDIGO	DISCRIMINAÇÃO	SITUAÇÃO EM 31/12/2021	SITUAÇÃO EM 31/12/2022
01	13	LOTE DE TERRENO NO 9 QUADRA E - GRAN PARK HELIO MIRANDA	100.000,00	0,00

105 - BRASIL
Inscrição Municipal (IPTU):
Logradouro: Nº:
Comp.: Bairro:
Município: UF: CEP:
Área Total: 0,0 Data de Aquisição: / /
Registrado no Cartório:

GRUPO	CÓDIGO	DISCRIMINAÇÃO	SITUAÇÃO EM 31/12/2021	SITUAÇÃO EM 31/12/2022
01	16	CASA EM CONSTRUCAO. 2020 R$ 99.603,61.	437.737,14	0,00

105 - BRASIL
CEI/CNO:
Logradouro: Nº:
Comp.: Bairro:
Município: UF: CEP:
Área Total: 0,0 Data de Aquisição: / /

GRUPO	CÓDIGO	DISCRIMINAÇÃO	SITUAÇÃO EM 31/12/2021	SITUAÇÃO EM 31/12/2022
03	02	54,05% LBR PARTICIPACOES E INVESTIMENTOS LTDA	172.000,00	172.000,00

105 - BRASIL
Bem ou direito pertencente ao: Dependente CPF: 365.144.578-00
CNPJ: 21.644.706/0001-66

GRUPO	CÓDIGO	DISCRIMINAÇÃO	SITUAÇÃO EM 31/12/2021	SITUAÇÃO EM 31/12/2022
04	02	APLICACAO RENDA FIXA	3.317,77	13.091,54

105 - BRASIL
Bem ou direito pertencente ao: Titular CPF: 384.021.748-25
CNPJ: 30.680.829/0001-43

PROTEGIDA POR SIGILO FISCAL

NOME: RAFAEL RAMOS APOLINARIO
CPF: 384.021.748-25 **IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**
DECLARAÇÃO DE AJUSTE ANUAL **EXERCÍCIO 2023** **ANO-CALENDÁRIO 2022**

DECLARAÇÃO DE BENS E DIREITOS

(Valores em Reais)

GRUPO	CÓDIGO	DISCRIMINAÇÃO	SITUAÇÃO EM 31/12/2021	SITUAÇÃO EM 31/12/2022
04	02	APLICACAO RENDA FIXA NUBANK	249.614,89	0,00
105 - BRASIL				
Bem ou direito pertencente ao: Titular		CPF: 384.021.748-25		
CNPJ: 18.236.120/0001-58				
04	02	FUNDO DE INVESTIMENTOS XP INVESTIMENTOS	210.332,96	48.000,00
105 - BRASIL				
Bem ou direito pertencente ao: Titular		CPF: 384.021.748-25		
CNPJ: 02.332.886/0001-04				
04	02	RENDA FIXA XP INVESTIMENTOS	202.922,20	171.158,41
105 - BRASIL				
Bem ou direito pertencente ao: Titular		CPF: 384.021.748-25		
CNPJ: 02.332.886/0001-04				
06	01	CONTA CORRENTE XP INVESTIMENTOS	415,56	8.618,50
105 - BRASIL				
Bem ou direito pertencente ao: Titular		CPF: 384.021.748-25		
CNPJ: 02.332.886/0001-04				
Banco: 102 Agência: 0001 Conta: 649765-1				
99	99	DINHEIRO EM PODER	0,00	1.203.000,00
105 - BRASIL				
TOTAL			1.735.656,71	1.975.184,64

DÍVIDAS E ÔNUS REAIS

Sem Informações

DOAÇÕES A PARTIDOS POLÍTICOS E CANDIDATOS A CARGOS ELETIVOS

Sem Informações

PROTEGIDA POR SIGILO FISCAL

DEMONSTRATIVO DE ATIVIDADE RURAL - BRASIL

DADOS E IDENTIFICAÇÃO DO IMÓVEL EXPLORADO - BRASIL

Sem Informações

RECEITAS E DESPESAS - BRASIL

Sem Informações

APURAÇÃO DO RESULTADO - BRASIL

Sem Informações

MOVIMENTAÇÃO DO REBANHO - BRASIL

Sem Informações

BENS DA ATIVIDADE RURAL - BRASIL

Sem Informações

DÍVIDAS VINCULADAS À ATIVIDADE RURAL - BRASIL

Sem Informações

PROTEGIDA POR SIGILO FISCAL

DEMONSTRATIVO DE ATIVIDADE RURAL - EXTERIOR

DADOS E IDENTIFICAÇÃO DO IMÓVEL EXPLORADO - EXTERIOR

Sem Informações

RECEITAS E DESPESAS - EXTERIOR

Sem Informações

APURAÇÃO DO RESULTADO - EXTERIOR

Sem Informações

MOVIMENTAÇÃO DO REBANHO - EXTERIOR

Sem Informações

BENS DA ATIVIDADE RURAL - EXTERIOR

Sem Informações

DÍVIDAS VINCULADAS À ATIVIDADE RURAL - EXTERIOR

Sem Informações

Demonstrativo da Apuração do Ganho de Capital - BENS IMÓVEIS

CPF: 384.021.748-25

DADOS DO IMÓVEL

Especificação e endereço
CASA LOTEAMENTO 9 QUADRA E PAULÍNIA SP 13140611

DADOS DA OPERAÇÃO

Natureza da operação	**Valor de Alienação - (R$)**
VENDA	895.000,00
Data de Alienação	**Custo de Corretagem - R$**
12/01/2022	0,00

PERGUNTAS

A alienação foi a prazo/prestação?	Não
Houve no imóvel alienado edificação, ampliação, reforma ou trata-se de imóvel adquirido em partes e em datas diferentes?	Não

O imóvel objeto desta alienação é residencial?	Sim
O produto da alienação foi ou será aplicado na aquisição de imóvel residencial no prazo de cento e oitenta dias, nos termos do art. 39 da Lei 11.196, de 2005?	Não

ADQUIRENTE

CPF/CNPJ	**Nome**
227.534.658-94	GUILHERME BREDA GOMES JARDIM
358.181.478-19	JANINE JARDIM MARTINEZ

APURAÇÃO DO CUSTO DE AQUISIÇÃO

Data de Aquisição: 23/01/2020	
Custo de aquisição	798.303,93

PROTEGIDA POR SIGILO FISCAL

APURAÇÃO DOS GANHOS DE CAPITAL

Valor da Alienação	**(R$)**	895.000,00
Custo de Corretagem	**(R$)**	0,00
Valor Líquido da Alienação	**(R$)**	895.000,00
Custo de Aquisição	**(R$)**	798.303,93
Ganho de Capital - Resultado 1	**(R$)**	96.696,07
Percentual de Redução (Lei n. 7.713, de 1988)	**(%)**	0,000000
Valor de Redução (Lei n. 7.713, de 1988)	**(R$)**	0,00
Ganho de Capital - Resultado 2	**(R$)**	96.696,07
Percentual de Redução (Lei n. 11.196, de 2005 - FR1)	**(%)**	0,000000
Valor de Redução (Lei n. 11.196, de 2005 - FR1)	**(R$)**	0,00
Ganhos de Capital - Resultado 3	**(R$)**	96.696,07
Percentual de Redução (Lei n. 11.196, de 2005 - FR2)	**(%)**	8,364115
Valor de Redução (Lei n. 11.196, de 2005 - FR2)	**(R$)**	8.087,77
Ganhos de Capital - Resultado 4	**(R$)**	88.608,30
Percentual de Redução - Aplicação Outro Imóvel	**(%)**	0,000000
Valor de Redução - Aplicação Outro Imóvel	**(R$)**	0,00
Ganhos de Capital - Resultado 5	**(R$)**	88.608,30

Já houve alienação parcial desse bem? Sim ( ) Não (X)

Soma dos Ganhos de Capital de alienações anteriores: 0,00

Ganho de Capital da alienação atual: R$ 88.608,30

		Ganho de Capital Distribuído - (R$)		
Faixa de Ganho de Capital	**Alíquota - (%)**	**TOTAL**	**Anterior**	**Atual**
Até R$ 5.000.000,00	**15**	88.608,30	0,00	88.608,30
De R$ 5.000.000,01 Até R$ 10.000.000,00	**17,5**	0,00	0,00	0,00
De R$ 10.000.000,01 Até R$ 30.000.000,00	**20**	0,00	0,00	0,00
Acima de R$ 30.000.000,00	**22,5**	0,00	0,00	0,00
TOTAL		88.608,30	0,00	88.608,30

CÁLCULO DO IMPOSTO - ALIENAÇÃO À VISTA

Ganho de Capital Total	**(R$)**	88.608,30
Alíquota Média	**(%)**	15,000000
Imposto Devido	**(R$)**	13.291,24
Imposto Pago	**(R$)**	0,00

PROTEGIDA POR SIGILO FISCAL

CONSOLIDAÇÃO DO BEM

IMPOSTO A PAGAR

Diferido de anos anteriores	(R$)	0,00
Referente à alienação em 2022	(R$)	13.291,24
Total	(R$)	13.291,24
IR na fonte (Lei 11.033/2004)	(R$)	0,00
Devido em 2022	(R$)	13.291,24
Diferido para anos posteriores	(R$)	0,00

IMPOSTO PAGO

Total	(R$)	0,00

RENDIMENTOS ISENTOS E NÃO TRIBUTÁVEIS

Total	(R$)	8.087,77

RENDIMENTOS SUJEITOS À TRIBUTAÇÃO DEFINITIVA

Total	(R$)	88.608,30

PROTEGIDA POR SIGILO FISCAL

RENDA VARIÁVEL - OPERAÇÕES COMUNS/DAYTRADE - TITULAR

GANHOS LÍQUIDOS OU PERDAS - JAN

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - FEV

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - MAR

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - ABR

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - MAI

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - JUN

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - JUL

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - AGO

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - SET

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - OUT

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - NOV

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - DEZ

Sem Informações

RENDA VARIÁVEL - OPERAÇÕES COMUNS/DAYTRADE - DEPENDENTES

Sem Informações

FUNDOS DE INVESTIMENTO IMOBILIÁRIO OU NAS CADEIAS PRODUTIVAS AGROINDUSTRIAIS - TITULAR

Sem Informações

FUNDOS DE INVESTIMENTO IMOBILIÁRIO OU NAS CADEIAS PRODUTIVAS AGROINDUSTRIAIS - DEPENDENTES

Sem Informações

DOAÇÕES DIRETAMENTE NA DECLARAÇÃO - ECA

Sem Informações

DOAÇÕES DIRETAMENTE NA DECLARAÇÃO - IDOSO

Sem Informações

PROTEGIDA POR SIGILO FISCAL

NOME: RAFAEL RAMOS APOLINARIO
CPF: 384.021.748-25 **IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**
DECLARAÇÃO DE AJUSTE ANUAL **EXERCÍCIO 2023** **ANO-CALENDÁRIO 2022**

RESUMO — TRIBUTAÇÃO UTILIZANDO AS DEDUÇÕES LEGAIS

RENDIMENTOS TRIBUTÁVEIS

Recebidos de Pessoa Jurídica pelo titular	0,00
Recebidos de Pessoa Jurídica pelos dependentes	0,00
Recebidos de Pessoa Física/Exterior pelo titular	0,00
Recebidos de Pessoa Física/Exterior pelos dependentes	0,00
Recebidos acumuladamente pelo titular	0,00
Recebidos acumuladamente pelos dependentes	0,00
Resultado tributável da Atividade Rural	0,00
TOTAL	0,00

DEDUÇÕES

Contribuições às previdências oficial e complementar fechada de que trata o § 15 do art. 40 da CF/1988 (até o limite do patrocinador)	0,00
Contribuição à previdência oficial (Rendimentos recebidos acumuladamente)	0,00
Contribuição à prev. complementar, inclusive o valor para as fechadas de que trata o § 15 do art. 40 da CF/1988 que exceder o limite do patrocinador	0,00
Dependentes	6.825,24
Despesas com instrução	0,00
Despesas médicas	0,00
Pensão alimentícia judicial	0,00
Pensão alimentícia por escritura pública	0,00
Pensão alimentícia judicial (Rendimentos recebidos acumuladamente)	0,00
Livro caixa	0,00
TOTAL	6.825,24

IMPOSTO DEVIDO

Base de cálculo do imposto	0,00
Imposto devido	0,00
Dedução de incentivo	0,00
Imposto devido I	0,00
Imposto devido RRA	0,00
Aliquota efetiva (%)	0,00
Total do imposto devido	0,00

IMPOSTO PAGO

Imposto retido na fonte do titular	0,00
Imp. retido na fonte dos dependentes	0,00
Carnê-Leão do titular	0,00
Carnê-Leão dos dependentes	0,00
Imposto complementar	0,00
Imposto pago no exterior	0,00
Imposto retido na fonte (Lei nº 11.033/2004)	0,00
Imposto retido RRA	0,00
Total do imposto pago	0,00

IMPOSTO A RESTITUIR	0,00
SALDO DE IMPOSTO A PAGAR	0,00

PARCELAMENTO

Valor da quota	0,00
Número de Quotas	0

INFORMAÇÕES BANCÁRIAS

Débito automático: NÃO

Banco	
Agência (sem DV)	
Conta para crédito	

PROTEGIDA POR SIGILO FISCAL

EVOLUÇÃO PATRIMONIAL

Bens e direitos em 31/12/2021	1.735.656,71
Bens e direitos em 31/12/2022	1.975.184,64
Dívidas e ônus reais em 31/12/2021	0,00
Dívidas e ônus reais em 31/12/2022	0,00

OUTRAS INFORMAÇÕES

Rendimentos isentos e não tributáveis	301.453,40
Rendimentos sujeitos à tributação exclusiva/definitiva	120.191,16
Rendimentos tributáveis - imposto com exigibilidade suspensa	0,00
Depósitos judiciais do imposto	0,00
Imposto pago sobre Ganhos de Capital	0,00
Imposto pago Ganhos de Capital Moeda Estrangeira - Bens, direitos e Aplicações Financeiras	0,00
Total do imposto retido na fonte (Lei nº11.033/2004), conforme dados informados pelo contribuinte	0,00
Imposto pago sobre Renda Variável	0,00
Doações a Partidos Políticos e Candidatos a Cargos Eletivos	0,00
Imposto a pagar sobre o Ganho de Capital - Moeda Estrangeira em Espécie	0,00
Imposto diferido dos Ganhos de Capital	0,00
Imposto devido sobre Ganhos de Capital	13.291,24
Imposto devido sobre ganhos líquidos em Renda Variável	0,00
Imposto devido sobre Ganhos de Capital Moeda Estrangeira - Bens, direitos e aplic. financeiras	0,00

PROTEGIDA POR SIGILO FISCAL

NAME: RAFAEL RAMOS APOLINARIO
CPF: 384.021.748-25
ANNUAL ADJUSTMENT DECLARATION

INCOME TAX - INDIVIDUAL
TAX YEAR 2022 **CALENDAR YEAR 2021**

TAXPAYER IDENTIFICATION

Name:	RAFAL RAMOS APOLINARIO	CPF:	384.021.748-25
Date of Birth:	04/06/1989	Voter ID:	367166650183
Do you have a spouse or partner?	Yes	CPF of the Spouse or partner:	365.144.578-00
Have your registration details changed?	No		
Is one of the declarants a person with a serious illness or a physical or mental disability?		No	

Address:	RUA FONTANA DEL GIGANTE	Number:	212
Unit:		Neighborhood/District:	JARDIM PLANALTO
City:	PAULÍNIA	State:	SP
ZIP Code:	13145-198	Area Code/Telephone:	
Email:		Area Code/Mobile:	

Occupation Type: 01 - EMPLOYEE OF A PRIVATE SECTOR COMPANY, EXCEPT FINANCIAL INSTITUTIONS
Main Occupation: 000 - OTHER OCCUPATIONS NOT PREVIOUSLY SPECIFIED
Type of Declaration: Original Annual Adjustment Declaration
Receipt Number of the last declaration filed in the 2021 tax year: 34.70.51 .98.21 -22

DEPENDENTS

CODE	NAME	DATE OF BIRTH	CPF
21	FELIPE RIBEIRO APOLINARIO	02/11/2015	569.478.398-07
Email:		Mobile:	
Does the dependent live with the taxpayer? Yes			
11	DEYSE HEVELYN RIBEIRO APOLINARIO	02/18/1987	365.1 44.578-00
Email:		Mobile:	
Does the dependent live with the taxpayer? Yes			
21	GABRIEL RIBEIRO APOLINARIO	08/20/2018	556.062.198-67
Email:		Mobile:	
Does the dependent live with the taxpayer? Yes			
TOTAL DEDUCTION WITH DEPENDENTS			6.825,24

ALIMONY RECIPIENTS

No Information

TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE TAXPAYER

(Values in Reais)

NAME OF THE PAYING SOURCE	INCOME RECEIVED FROM LEGAL ENTITY	OFFICIAL SOCIAL SECURITY CONTRIBUTION	WITHHELD TAX	13th SALARY	INCOME TAX WITHHELD ON 13th SALARY
R R APOLINARIO	13.145,00	1.445,95	0,00	0,00	0,00
CNPJ/CPF: 29.446.316/0001-93					
TOTAL	13.145,00	1.445,95	0,00	0,00	0,00

TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY DEPENDENTS

No information

TAXABLE INCOME RECEIVED FROM INDIVIDUALS AND ABROAD BY THE TAXPAYER

No information

TAXABLE INCOME RECEIVED FROM INDIVIDUALS AND ABROAD BY DEPENDENTS

No information

EXEMPT AND NON-TAXABLE INCOME

(Values in Reais)

07. Capital gain from the sale of residential properties for the purchase, within 180 days, of residential properties located in Brazil and reduction on the capital gain	10.157,40

12. Income from savings accounts, mortgage bonds, agribusiness, and real estate letters of credit (LCA and LCI), and certificates of agribusiness and real estate receivables (CRA and CRI) — 650, 15

Beneficiary	CPF	CNPJ of the Paying Source	Name of the Paying Source	Amount
Taxpayer	384.021.748-25	90.400.888/0001-42	BANCO SANTANDER (BRASIL) SA	650, 15

13. . Income of a partner or owner of a microenterprise or small business opting for the Simples Nacional, except for pro labore, rents, and services rendered — 130.886,34

Beneficiary	CPF	CNPJ of the Paying Source	Name of the Paying Source	Amount
Taxpayer	384.021.748-25	29.446.31 6/0001-93	R R APOLINARIO	16.136,37
Taxpayer	384.021.748-25	34.228.723/0001-64	ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA	114.749,97

TOTAL 141.693,89

INCOME SUBJECT TO EXCLUSIVE/DEFINITIVE TAXATION

(Values in Reais)

02. Capital gains on the sale of assets and/or rights	89.221,74
06. Income from financial investments	5,68

Beneficiary	CPF	CNPJ of the Paying Source	Name of the Paying Source	Amount
Taxpayer	384.021.748-25	90.400.888/0001-42	BANCO SANTANDER (BRASIL)S.A.	39,06
Taxpayer	384.021.748-25	30.680.829/0001-43	NU FINANCEIRAS/A	1.778,80
Taxpayer	384.021.748-25	02.332.886/0001-04	XP INVESTIMENTOS CCTVM SA	3.512,08

TOTAL 76.868,61

TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE TAXPAYER (TAX WITH SUSPENDED EXIGIBILITY)

No information

TAXABLE INCOME RECEIVED FROM LEGAL ENTITY BY THE DEPENDENTS (TAX WITH SUSPENDED EXIGIBILITY)

No information

TAXABLE INCOME FROM LEGAL ENTITY RECEIVED CUMULATIVELY BY THE TAXPAYER

No information

TAXABLE INCOME FROM LEGAL ENTITY RECEIVED CUMULATIVELY BY THE DEPENDENTS

No information

TAX PAID / WITHHELD

No information

PAYMENTS MADE

No information

DONATIONS MADE

No information

STATEMENTS OF ASSETS AND RIGHTS

(Values in Reais)

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2020	STATUS ON 12/31/2021
01	11	APARTMENT 35, BLOCK 2, LOCATED AT ALAMEDA ITAPECURU, 214, ALPHAVILLE, BARUERI, SP	359.316, 19	359.316, 19

105 - BRAZIL
Municipal Registration (IPTU): 2445364980173030211
Address: ALAMEDA ITAPECURU — No.: 214
Unit: — Neighborhood: ALPHAVILLE
City: BARUERI — State: SP — ZIP Code: 06454-080
Total Area: 163,9 m² — Acquisition Date: 03/04/2013
Registered at the Registry Office: Yes — Name of the Registry Office: REAL ESTATE REGISTRY OFFICE OF BARUERI
Registration: 59248

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2020	STATUS ON 12/31/2021
01	13	LAND LOT NO 11 BLOCK Z - GRAN PARK HELIO MIRANDA	170.000,00	0,00

105 - BRAZIL
Municipal Registration (IPTU): 771.628.328.400.000
Address: — No.:
Unit: — Neighborhood:
City: — State: — ZIP Code:
Total Area: 0,0 — Acquisition Date: 01/25/2018
Registered at the Registry Office: Yes — Name of the Registry Office: 4th LOCAL REAL ESTATE REGISTRY OFFICE
Registration: 2266

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2020	STATUS ON 12/31/2021
01	13	LAND LOT NO 9 BLOCK E - GRAN PARK HELIO MIRANDA	100.000,00	100.000,00

105 - BRAZIL
Municipal Registration (IPTU):
Address: — No.:
Unit: — Neighborhood:
City: — State: — ZIP Code:
Total Area: 0,0 — Acquisition Date: / /
Registered at the Registry Office:

STATEMENTS OF ASSETS AND RIGHTS (Values in Reais)

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2020	STATUS ON 12/31/2021
01	16	HOUSE UNDER CONTRUCTION. 2020 R$ 99.603,61	313.431,03	437.737,14

105 - BRAZIL
CEI (Social Security Specific Registration)/CNO (National Registry of Construction Works):

Address: No.:
Unit: Neighborhood:
City: State: ZIP Code:
Total Area: 0,0 Acquisition Date: / /

03	02	54,05% LBR PARTICIPACOES E INVESTIMENTOS LTDA	0,00	172.000.00

105 - BRAZIL
Asset or right belonging to: Dependent CPF: 365.144.578-00
CNPJ: 21.644.706/0001-66

04	01	BANCO SANTANDER S/A - SAVINGS ACCOUNT	167.376,42	0,00

105 - BRAZIL
Asset or right belonging to: Taxpayer CPF: 384.021.748-25
CNPJ: 90.400.888/0001-42

Bank: 033 Branch: 3553 Account: 060017278-5

04	02	RICO CORRETORA DE TITULOS E VALORES MOBILIARIOS S/A - FIXED INCOME	15.996,10	0.00

105 - BRAZIL
Asset or right belonging to: Taxpayer CPF: 384.021.748-25
CNPJ: 02.332.886/0001-04

04	02	BANCO SANTANDER S/A - FIXED INCOME	6.314,24	0.00

105 - BRAZIL
Asset or right belonging to: Taxpayer CPF: 384.021.748-25
CNPJ: 90.400.888/0001-42

04	02	FIXED INCOME INVESTMENT	8.705,39	3.317,77

105 - BRAZIL
Asset or right belonging to: Taxpayer CPF: 384.021.748-25
CNPJ: 30.680.829/0001-43

04	02	NUBAMK FIXED INCOME INVESTMENT	0,00	249.614,89

105 - BRAZIL
Asset or right belonging to: Taxpayer CPF: 384.021.748-25
CNPJ: 18.236.120/0001-58

STATEMENTS OF ASSETS AND RIGHTS

(Values in Reais)

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2020	STATUS ON 12/31/2021
04	02	XP INVESTIMENTOS INVESTMENT FUND	0,00	210.332,96

105 - BRAZIL
Asset or right belonging to: Taxpayer CPF: 384.021.748-25
CNPJ: 02.332.886/0001-04

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2020	STATUS ON 12/31/2021
04	02	XP INVESTIMENTOS FIXED INCOME	0,00	202.922,20

105 - BRAZIL
Asset or right belonging to: Taxpayer CPF: 384.021.748-25
CNPJ: 02.332.886/0001-04

GROUP	CODE	DISCLOSURE	STATUS ON 12/31/2020	STATUS ON 12/31/2021
06	01	XP INVESTIMENTOS CHECKING ACCOUNT	0,00	415,56

105 - BRAZIL
Asset or right belonging to: Taxpayer CPF: 384.021.748-25
CNPJ: 02.332.886/0001-04

Bank: 102 Branch: 0001 Account: 649765-1

TOTAL	1.141.139,37	1.735.656,71

ENCUMBRANCES AND REAL LIABILITIES

No information

DONATIONS TO POLITICAL PARTIES AND CANDIDATES FOR ELECTIVE OFFICES

No information

STATEMENT OF RURAL ACTIVITY – BRAZIL

IDENTIFICATION DATA OF THE EXPLORED PROPERTY - BRAZIL

No information

INCOME AND EXPENSES - BRAZIL

No information

CALCULATION OF THE RESULT – BRAZIL

No information

LIVESTOCK ACTIVITY - BRAZIL

No information

ASSETS OF RURAL ACTIVITY - BRAZIL

No information

DEBTS RELATED TO RURAL ACTIVITY - BRAZIL

No information

STATEMENT OF RURAL ACTIVITY – ABROAD

IDENTIFICATION DATA OF THE EXPLORED PROPERTY - ABROAD

No information

INCOME AND EXPENSES - ABROAD

No information

CALCULATION OF THE RESULT – ABROAD

No information

LIVESTOCK ACTIVITY - ABROAD

No information

ASSETS OF RURAL ACTIVITY - ABROAD

No information

DEBTS RELATED TO RURAL ACTIVITY - ABROAD

No information

Capital Gains Calculation Statement - REAL ESTATE ASSETS **CPF: 384.021.748-25**

PROPERTY DETAILS

Specification and address
HOUSE
BLOCK Z 11,
PAULÍNIA SP 131406 11

TRANSACTION DETAILS

Nature of the transaction	**Sale amount - (R$)**
SALE	800,000.00
Date of Sale	**Brokerage fee - R$**
08/06/2021	20.000.00

QUESTIONS

Was the sale on credit/installments?	No
Did the sold property have any construction, expansion, renovation, or was it acquired in parts and on different dates?	No

Is the property subject to this sale residential?	Yes
Was or will the proceeds from the sale be applied to the acquisition of residential real estate within one hundred and eighty days, pursuant to art. 39 of Law 11.196 of 2005?	No

BUYER

CPF/CNPJ	**Name**
062.149.666-96	ALESSANDRA NARA FARIA ALVES
957.045.908-91	CIDINELSON JOSE ALVES

CALCULATION OF ACQUISITION COST

Acquisition Date: 07/03/2018	
Acquisition Cost	698.303,93

CALCULATION OF CAPITAL GAINS

Sale Amount	**(R$)**	800.000,00
Brokerage Fee	**(R$)**	20.000,00
Net Sale Amount	**(R$)**	780.000,00
Acquisition Cost	**(R$)**	698.303,93
Capital Gain - Result 1	**(R$)**	81.696,07
Reduction Percentage (Law No. 7,713 of 1988)	**(%)**	0.000000
Reduction Amount (Law No. 7,713 of 1988)	**(R$)**	0.00
Capital Gain - Result 2	**(R$)**	81.696,07
Reduction Percentage (Law No. 11,196 of 2005 - FR1)	**(%)**	0.000000
Reduction Amount (Law No. 11,196 of 2005 - FR1)	**(R$)**	0.00
Capital Gain - Result 3	**(R$)**	81.696,07
Reduction Percentage (Law No. 11,196 of 2005 - FR2)	**(%)**	12,433159
Reduction Amount (Law No. 11,196 of 2005 - FR2)	**(R$)**	10.157,40
Capital Gain - Result 4	**(R$)**	71.538,67
Reduction Percentage - Application to Another Property	**(%)**	0.000000
Reduction Amount - Application to Another Property	**(R$)**	0.00
Capital Gain - Result 5	**(R$)**	71.538,67

Has there been a partial sale of this property? Yes ( ) No (X)
Sum of Capital Gains from previous sales: 0,00

Capital Gain from current sale: R$ 71.538,67

		Capital Gain Distributed (R$)		
Capital Gain Range	**Rate - (%)**	**TOTAL**	**Previous**	**Current**
Up to R$ 5.000.000,00	**15**	71.538,67	0,00	71.538,67
From R$ 5.000.000,01 Up to R$ 10.000.000,00	**17,5**	0,00	0,00	0,00
From R$ 10.000.000,01 Up to R$ 30.000.000,00	**20**	0,00	0,00	0,00
Over R$ 30.000.000,00	**22,5**	0,00	0,00	0,00
TOTAL		71.538,67	0,00	71.538,67

CALCULATION OF TAX - CASH SALE

Capital Gain	**(R$)**	71.538,67
Average Tax Rate	**(%)**	15.000000
Tax Due	**(R$)**	10.730,80
Tax Paid	**(R$)**	0.00

CONSOLIDATION OF THE ASSET

TAX TO BE PAID

Deferred from previous years	**(R$)**	0,00
Regarding the sale in 2021	**(R$)**	10.730,80
Total	**(R$)**	10.730,80
Withholding Tax (Law 11,033/2004)	**(R$)**	0,00
Due in 2021	**(R$)**	10.730,80
Deferred to future years	**(R$)**	0.00

TAX PAID

Total	**(R$)**	0.00

EXEMPT AND NON-TAXABLE INCOME

Total	**(R$)**	10.730,80

INCOME SUBJECT TO FINAL TAXATION

Total	**(R$)**	71.538,67

VARIABLE INCOME - COMMON OPERATIONS/DAY TRADE – TAXPAYER

NET GAINS OR LOSSES - JAN

No information

NET GAINS OR LOSSES - FEB

No information

NET GAINS OR LOSSES - MAR

No information

NET GAINS OR LOSSES - APR

No information

NET GAINS OR LOSSES - MAY

No information

NET GAINS OR LOSSES - JUN

No information

NET GAINS OR LOSSES - JUL

No Information

NET GAINS OR LOSSES - AUG

No Information

NET GAINS OR LOSSES - SEP

No Information

NET GAINS OR LOSSES - OCT

No Information

NET GAINS OR LOSSES - NOV

No Information

NET GAINS OR LOSSES - DEC

No Information

VARIABLE INCOME - COMMON OPERATIONS/DAY TRADE - DEPENDENTS

No information

REAL ESTATE INVESTMENT FUNDS OR IN AGRO-INDUSTRIAL PRODUCTION CHAINS - TAXPAYER

No information

REAL ESTATE INVESTMENT FUNDS OR IN AGRO-INDUSTRIAL PRODUCTION CHAINS - DEPENDENTS

No information

DONATIONS DIRECTLY IN THE DECLARATION – ECA (STATUTE OF THE CHILD AND ADOLESCENT)

No Information

DONATIONS DIRECTLY IN THE DECLARATION - ELDERLY

No Information

SUMMARY — TAXATION USING THE LEGAL DEDUCTION

TAXABLE INCOME

Received from Legal Entity by the taxpayer	13.145,00
Received from Legal Entity by dependents	0,00
Received from Individual/Abroad by the taxpayer	0,00
Received from Individual/Abroad by Dependents	0,00
Received Cumulatively by the taxpayer	0,00
Received Cumulatively by dependents	0,00
Taxable Income from Rural Activity	0,00
TOTAL	13.145,00

DEDUCTIONS

Contribution to official social security and to public complementary social security (up to the sponsor's limit)	1.445,95
Contribution to the official pension system (Income received cumulatively)	0,00
Contribution to public social security, and to public (above the sponsor's limit) or private complementary pension	0,00
Dependents	6.825,24
Education Expenses	0,00
Medical Expenses	0,00
Judicial Alimony	0,00
Alimony by Public Deed	0,00
Judicial Alimony (Income received cumulatively)	0,00
Cash Book	0,00
TOTAL	8.271, 19

TAX DUE

Tax Base	4.873,81
Tax Due	0.00
Incentive Deduction	0.00
Tax Due I	0.00
Tax Due RRA (on received accumulated income)	0.00
Effective Tax Rate (%)	0.00
Total Tax Due	0.00

TAX PAID

Tax Withheld at Source by the Taxpayer	0.00
Tax Withheld at Source by Dependents	0.00
Taxpayer's Carnê-Leão	0.00
Dependents' Carnê-Leão	0.00
Complementary Tax	0.00
Tax Paid Abroad	0.00
Tax Withheld at Source (Law No. 11.033/2004)	0.00
Tax Withheld RRA	0.00
Total Tax Paid	0.00

TAX TO BE REFUNDED	0.00
BALANCE OF TAX PAYABLE	0.00

INSTALLMENT PLAN

Installment Amount	0.00
Number of Installments	0

BANKING INFORMATION

Automatic Debit: NO

Bank	
Branch (without verification digit)	
Account for credit	

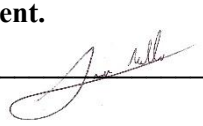
ASSET EVOLUTION

Assets and Rights on 12/31/2020	1.141.139,37
Assets and Rights on 12/31/2021	1.735.656,71
Encumbrances and Real Liabilities on 12/31/2020	0,00
Encumbrances and Real Liabilities on 12/31/2021	0,00

OTHER INFORMATION

Exempt and non-taxable income	141.693,89
Income subject to exclusive/definitive taxation	76.868,61
Taxable income - tax with suspended liability	0.00
Judicial Deposits of Tax	0.00
Tax Paid on Capital Gains	0.00
Tax Paid on Capital Gains Foreign Currency - Assets, Rights, and Financial Investments	0.00
Total tax withheld at source (Law No. 11.033/2004), as per the data provided by the taxpayer	0.00
Tax Paid on Variable Income	0.00
Donations to Political Parties and Candidates for Elective Office	0.00
Tax Payable on Capital Gain - Foreign Currency in Cash	0.00
Deferred Tax on Capital Gains	0.00
Tax Due on Capital Gains	10.730,80
Tax Due on Net Income from Variable Income	0.00
Tax Due on Capital Gains in Foreign Currency - Assets, Rights, and Financial Investments	0.00

I, André Vinícius Inacio Penna Mello, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



Date: April 1, 2026.

NOME: RAFAEL RAMOS APOLINARIO
CPF: 384.021.748-25 **IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**
DECLARAÇÃO DE AJUSTE ANUAL **EXERCÍCIO 2022** **ANO-CALENDÁRIO 2021**

IDENTIFICAÇÃO DO CONTRIBUINTE

Nome:	RAFAEL RAMOS APOLINARIO	CPF:	384.021.748-25
Data de Nascimento:	06/04/1989	Título Eleitoral:	367166650183
Possui cônjuge ou companheiro(a)?	Sim	CPF do cônjuge ou companheiro(a):	365.144.578-00
Houve alteração de dados cadastrais?	Não		
Um dos declarantes é pessoa com doença grave ou portadora de deficiência física ou mental?	Não		

Endereço:	RUA FONTANA DEL GIGANTE	Número:	212
Complemento:		Bairro/Distrito:	JARDIM PLANALTO
Município:	PAULÍNIA	UF:	SP
CEP:	13145-198	DDD/Telefone:	
E-mail:		DDD/Celular:	

Natureza da Ocupação:	01 - EMPREGADO DE EMPRESA DO SETOR PRIVADO, EXCETO DE INSTITUIÇÕES FINANCEIRAS
Ocupação Principal:	000 - OUTRAS OCUPAÇÕES NÃO ESPECIFICADAS ANTERIORMENTE
Tipo de declaração:	Declaração de Ajuste Anual Original

Nº do recibo da última declaração entregue do exercício de 2021: 34.70.51.98.21-22

DEPENDENTES

CÓDIGO	NOME	DATA DE NASCIMENTO	CPF
21	FELIPE RIBEIRO APOLINARIO	11/02/2015	569.478.398-07
Email :		Celular :	
Dependente mora com o titular da declaração? Sim			
11	DEYSE HEVELYN RIBEIRO APOLINARIO	18/02/1987	365.144.578-00
Email :		Celular :	
Dependente mora com o titular da declaração? Sim			
21	GABRIEL RIBEIRO APOLINARIO	20/08/2018	556.062.198-67
Email :		Celular :	
Dependente mora com o titular da declaração? Sim			

TOTAL DE DEDUÇÃO COM DEPENDENTES 6.825,24

ALIMENTANDOS

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELO TITULAR

(Valores em Reais)

NOME DA FONTE PAGADORA	REND. RECEBIDOS DE PES. JURÍDICA	CONTR. PREVID. OFICIAL	IMPOSTO RETIDO NA FONTE	13º SALÁRIO	IRRF SOBRE 13º SALÁRIO
R R APOLINARIO	13.145,00	1.445,95	0,00	0,00	0,00
CNPJ/CPF: 29.446.316/0001-93					
TOTAL	13.145,00	1.445,95	0,00	0,00	0,00

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELOS DEPENDENTES

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA FÍSICA E DO EXTERIOR PELO TITULAR

Sem Informações

PROTEGIDA POR SIGILO FISCAL

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA FÍSICA E DO EXTERIOR PELOS DEPENDENTES

Sem Informações

RENDIMENTOS ISENTOS E NÃO TRIBUTÁVEIS

(Valores em Reais)

07. Ganho de capital na venda de imóveis residenciais para aquisição, no prazo de 180 dias, de imóveis residenciais localizados no Brasil e redução sobre o ganho de capital	10.157,40
12. Rendimentos de cadernetas de poupança, letras hipotecárias, letras de crédito do agronegócio e imobiliário (LCA e LCI) e certificados de recebíveis do agronegócio e imobiliários (CRA e CRI)	650,15

Beneficiário	CPF	CNPJ da Fonte Pagadora	Nome da Fonte Pagadora	Valor
Titular	384.021.748-25	90.400.888/0001-42	BANCO SANTANDER (BRASIL) SA	650,15

13. Rendimento de sócio ou titular de microempresa ou empresa de pequeno porte optante pelo Simples Nacional, exceto pro labore, aluguéis e serviços prestados	130.886,34

Beneficiário	CPF	CNPJ da Fonte Pagadora	Nome da Fonte Pagadora	Valor
Titular	384.021.748-25	29.446.316/0001-93	R R APOLINARIO	16.136,37
Titular	384.021.748-25	34.228.723/0001-64	ISMART HOME COMERCIO E SERVICOS RESIDENCIAIS LTDA	114.749,97

TOTAL 141.693,89

RENDIMENTOS SUJEITOS À TRIBUTAÇÃO EXCLUSIVA / DEFINITIVA

(Valores em Reais)

02. Ganhos de capital na alienação de bens e/ou direitos	71.538,67
06. Rendimentos de aplicações financeiras	5.329,94

Beneficiário	CPF	CNPJ da Fonte Pagadora	Nome da Fonte Pagadora	Valor
Titular	384.021.748-25	90.400.888/0001-42	BANCO SANTANDER (BRASIL) SA	39,06
Titular	384.021.748-25	30.680.829/0001-43	NU FINANCEIRA S/A	1.778,80
Titular	384.021.748-25	02.332.886/0001-04	XP INVESTIMENTOS CCTVM SA	3.512,08

TOTAL 76.868,61

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELO TITULAR (IMPOSTO COM EXIGIBILIDADE SUSPENSA)

Sem Informações

RENDIMENTOS TRIBUTÁVEIS RECEBIDOS DE PESSOA JURÍDICA PELOS DEPENDENTES (IMPOSTO COM EXIGIBILIDADE SUSPENSA)

Sem Informações

RENDIMENTOS TRIBUTÁVEIS DE PESSOA JURÍDICA RECEBIDOS ACUMULADAMENTE PELO TITULAR

Sem Informações

RENDIMENTOS TRIBUTÁVEIS DE PESSOA JURÍDICA RECEBIDOS ACUMULADAMENTE PELOS DEPENDENTES

Sem Informações

PROTEGIDA POR SIGILO FISCAL

IMPOSTO PAGO / RETIDO

Sem Informações

PAGAMENTOS EFETUADOS

Sem Informações

DOAÇÕES EFETUADAS

Sem Informações

DECLARAÇÃO DE BENS E DIREITOS

(Valores em Reais)

GRUPO	CÓDIGO	DISCRIMINAÇÃO	SITUAÇÃO EM 31/12/2020	SITUAÇÃO EM 31/12/2021
01	11	APTO 35, BLOCO 2, SITUADO NA ALAMEDA ITAPECURU, 214, ALPHAVILLE, BARUERI/SP. 105 - BRASIL Inscrição Municipal (IPTU): 2445364980173030211 Logradouro: ALAMEDA ITAPECURU Nº: 214 Comp.: Bairro: ALPHAVILLE Município: BARUERI UF: SP CEP: 06454-080 Área Total: 163,9 m² Data de Aquisição: 04/03/2013 Registrado no Cartório: Sim Nome Cartório: REG DE IMOVEIS DE BARUERI Matrícula: 59246	359.316,19	359.316,19
01	13	LOTE DE TERRENO NO 11 QUADRA Z - GRAN PARK HELIO MIRANDA 105 - BRASIL Inscrição Municipal (IPTU): 771.628.328.400.000 Logradouro: Nº: Comp.: Bairro: Município: UF: CEP: Área Total: 0,0 Data de Aquisição: 25/01/2018 Registrado no Cartório: Sim Nome Cartório: 4O REG IMOBILIARIO LOCAL Matrícula: 2266	170.000,00	0,00
01	13	LOTE DE TERRENO NO 9 QUADRA E - GRAN PARK HELIO MIRANDA 105 - BRASIL Inscrição Municipal (IPTU): Logradouro: Nº: Comp.: Bairro: Município: UF: CEP: Área Total: 0,0 Data de Aquisição: / / Registrado no Cartório:	100.000,00	100.000,00

PROTEGIDA POR SIGILO FISCAL

DECLARAÇÃO DE BENS E DIREITOS

(Valores em Reais)

GRUPO	CÓDIGO	DISCRIMINAÇÃO	SITUAÇÃO EM 31/12/2020	SITUAÇÃO EM 31/12/2021
01	16	CASA EM CONSTRUCAO. 2020 R$ 99.603,61.	313.431,03	437.737,14

105 - BRASIL
CEI/CNO:
Logradouro: Nº:
Comp.: Bairro:
Município: UF: CEP:
Área Total: 0,0 Data de Aquisição: / /

03	02	54,05% LBR PARTICIPACOES E INVESTIMENTOS LTDA	0,00	172.000,00

105 - BRASIL
Bem ou direito pertencente ao: Dependente CPF: 365.144.578-00
CNPJ: 21.644.706/0001-66

04	01	BANCO SANTANDER S/A - CAD. POUPANCA	167.376,42	0,00

105 - BRASIL
Bem ou direito pertencente ao: Titular CPF: 384.021.748-25
CNPJ: 90.400.888/0001-42
Banco: 033 Agência: 3553 Conta: 060017278-5

04	02	RICO CORRETORA DE TITULOS E VALORES MOBILIARIOS S/A - REND FIXA	15.996,10	0,00

105 - BRASIL
Bem ou direito pertencente ao: Titular CPF: 384.021.748-25
CNPJ: 02.332.886/0001-04

04	02	BANCO SANTANDER S/A - RENDA FIXA	6.314,24	0,00

105 - BRASIL
Bem ou direito pertencente ao: Titular CPF: 384.021.748-25
CNPJ: 90.400.888/0001-42

04	02	APLICACAO RENDA FIXA	8.705,39	3.317,77

105 - BRASIL
Bem ou direito pertencente ao: Titular CPF: 384.021.748-25
CNPJ: 30.680.829/0001-43

04	02	APLICACAO RENDA FIXA NUBANK	0,00	249.614,89

105 - BRASIL
Bem ou direito pertencente ao: Titular CPF: 384.021.748-25
CNPJ: 18.236.120/0001-58

PROTEGIDA POR SIGILO FISCAL

NOME: RAFAEL RAMOS APOLINARIO
CPF: 384.021.748-25 **IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**
DECLARAÇÃO DE AJUSTE ANUAL **EXERCÍCIO 2022** **ANO-CALENDÁRIO 2021**

DECLARAÇÃO DE BENS E DIREITOS

(Valores em Reais)

GRUPO	CÓDIGO	DISCRIMINAÇÃO	SITUAÇÃO EM 31/12/2020	SITUAÇÃO EM 31/12/2021
04	02	FUNDO DE INVESTIMENTOS XP INVESTIMENTOS	0,00	210.332,96
105 - BRASIL Bem ou direito pertencente ao: Titular CPF: 384.021.748-25 CNPJ: 02.332.886/0001-04				
04	02	RENDA FIXA XP INVESTIMENTOS	0,00	202.922,20
105 - BRASIL Bem ou direito pertencente ao: Titular CPF: 384.021.748-25 CNPJ: 02.332.886/0001-04				
06	01	CONTA CORRENTE XP INVESTIMENTOS	0,00	415,56
105 - BRASIL Bem ou direito pertencente ao: Titular CPF: 384.021.748-25 CNPJ: 02.332.886/0001-04 Banco: 102 Agência: 0001 Conta: 649765-1				
TOTAL			1.141.139,37	1.735.656,71

DÍVIDAS E ÔNUS REAIS

Sem Informações

DOAÇÕES A PARTIDOS POLÍTICOS E CANDIDATOS A CARGOS ELETIVOS

Sem Informações

PROTEGIDA POR SIGILO FISCAL

DEMONSTRATIVO DE ATIVIDADE RURAL - BRASIL

DADOS E IDENTIFICAÇÃO DO IMÓVEL EXPLORADO - BRASIL

Sem Informações

RECEITAS E DESPESAS - BRASIL

Sem Informações

APURAÇÃO DO RESULTADO - BRASIL

Sem Informações

MOVIMENTAÇÃO DO REBANHO - BRASIL

Sem Informações

BENS DA ATIVIDADE RURAL - BRASIL

Sem Informações

DÍVIDAS VINCULADAS À ATIVIDADE RURAL - BRASIL

Sem Informações

PROTEGIDA POR SIGILO FISCAL

DEMONSTRATIVO DE ATIVIDADE RURAL - EXTERIOR

DADOS E IDENTIFICAÇÃO DO IMÓVEL EXPLORADO - EXTERIOR

Sem Informações

RECEITAS E DESPESAS - EXTERIOR

Sem Informações

APURAÇÃO DO RESULTADO - EXTERIOR

Sem Informações

MOVIMENTAÇÃO DO REBANHO - EXTERIOR

Sem Informações

BENS DA ATIVIDADE RURAL - EXTERIOR

Sem Informações

DÍVIDAS VINCULADAS À ATIVIDADE RURAL - EXTERIOR

Sem Informações

Demonstrativo da Apuração do Ganho de Capital - BENS IMÓVEIS

CPF: 384.021.748-25

DADOS DO IMÓVEL

Especificação e endereço
CASA QUADRA Z 11, PAULÍNIA SP 13140611

DADOS DA OPERAÇÃO

Natureza da operação	**Valor de Alienação - (R$)**
VENDA	800.000,00
Data de Alienação	**Custo de Corretagem - R$**
06/08/2021	20.000,00

PERGUNTAS

A alienação foi a prazo/prestação?	Não
Houve no imóvel alienado edificação, ampliação, reforma ou trata-se de imóvel adquirido em partes e em datas diferentes?	Não

O imóvel objeto desta alienação é residencial?	Sim
O produto da alienação foi ou será aplicado na aquisição de imóvel residencial no prazo de cento e oitenta dias, nos termos do art. 39 da Lei 11.196, de 2005?	Não

ADQUIRENTE

CPF/CNPJ	**Nome**
062.149.666-96	ALESSANDRA NARA FARIA ALVES
957.045.906-91	CIDINELSON JOSE ALVES

APURAÇÃO DO CUSTO DE AQUISIÇÃO

Data de Aquisição: 03/07/2018	
Custo de aquisição	698.303,93

PROTEGIDA POR SIGILO FISCAL

APURAÇÃO DOS GANHOS DE CAPITAL

Valor da Alienação	**(R$)**	800.000,00
Custo de Corretagem	**(R$)**	20.000,00
Valor Líquido da Alienação	**(R$)**	780.000,00
Custo de Aquisição	**(R$)**	698.303,93
Ganho de Capital - Resultado 1	**(R$)**	81.696,07
Percentual de Redução (Lei n. 7.713, de 1988)	**(%)**	0,000000
Valor de Redução (Lei n. 7.713, de 1988)	**(R$)**	0,00
Ganho de Capital - Resultado 2	**(R$)**	81.696,07
Percentual de Redução (Lei n. 11.196, de 2005 - FR1)	**(%)**	0,000000
Valor de Redução (Lei n. 11.196, de 2005 - FR1)	**(R$)**	0,00
Ganhos de Capital - Resultado 3	**(R$)**	81.696,07
Percentual de Redução (Lei n. 11.196, de 2005 - FR2)	**(%)**	12,433159
Valor de Redução (Lei n. 11.196, de 2005 - FR2)	**(R$)**	10.157,40
Ganhos de Capital - Resultado 4	**(R$)**	71.538,67
Percentual de Redução - Aplicação Outro Imóvel	**(%)**	0,000000
Valor de Redução - Aplicação Outro Imóvel	**(R$)**	0,00
Ganhos de Capital - Resultado 5	**(R$)**	71.538,67

Já houve alienação parcial desse bem? Sim ( ) Não (X)

Soma dos Ganhos de Capital de alienações anteriores: 0,00

Ganho de Capital da alienação atual: R$ 71.538,67

		Ganho de Capital Distribuído - (R$)		
Faixa de Ganho de Capital	**Alíquota - (%)**	**TOTAL**	**Anterior**	**Atual**
Até R$ 5.000.000,00	**15**	71.538,67	0,00	71.538,67
De R$ 5.000.000,01 Até R$ 10.000.000,00	**17,5**	0,00	0,00	0,00
De R$ 10.000.000,01 Até R$ 30.000.000,00	**20**	0,00	0,00	0,00
Acima de R$ 30.000.000,00	**22,5**	0,00	0,00	0,00
TOTAL		71.538,67	0,00	71.538,67

CÁLCULO DO IMPOSTO - ALIENAÇÃO À VISTA

Ganho de Capital Total	**(R$)**	71.538,67
Alíquota Média	**(%)**	15,000000
Imposto Devido	**(R$)**	10.730,80
Imposto Pago	**(R$)**	0,00

PROTEGIDA POR SIGILO FISCAL

CONSOLIDAÇÃO DO BEM

IMPOSTO A PAGAR

Diferido de anos anteriores	**(R$)**	0,00
Referente à alienação em 2021	**(R$)**	10.730,80
Total	**(R$)**	10.730,80
IR na fonte (Lei 11.033/2004)	**(R$)**	0,00
Devido em 2021	**(R$)**	10.730,80
Diferido para anos posteriores	**(R$)**	0,00

IMPOSTO PAGO

Total	**(R$)**	0,00

RENDIMENTOS ISENTOS E NÃO TRIBUTÁVEIS

Total	**(R$)**	10.157,40

RENDIMENTOS SUJEITOS À TRIBUTAÇÃO DEFINITIVA

Total	**(R$)**	71.538,67

PROTEGIDA POR SIGILO FISCAL

RENDA VARIÁVEL - OPERAÇÕES COMUNS/DAYTRADE - TITULAR

GANHOS LÍQUIDOS OU PERDAS - JAN

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - FEV

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - MAR

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - ABR

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - MAI

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - JUN

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - JUL

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - AGO

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - SET

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - OUT

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - NOV

Sem Informações

GANHOS LÍQUIDOS OU PERDAS - DEZ

Sem Informações

RENDA VARIÁVEL - OPERAÇÕES COMUNS/DAYTRADE - DEPENDENTES

Sem Informações

FUNDOS DE INVESTIMENTO IMOBILIÁRIO OU NAS CADEIAS PRODUTIVAS AGROINDUSTRIAIS - TITULAR

Sem Informações

FUNDOS DE INVESTIMENTO IMOBILIÁRIO OU NAS CADEIAS PRODUTIVAS AGROINDUSTRIAIS - DEPENDENTES

Sem Informações

DOAÇÕES DIRETAMENTE NA DECLARAÇÃO - ECA

Sem Informações

DOAÇÕES DIRETAMENTE NA DECLARAÇÃO - IDOSO

Sem Informações

PROTEGIDA POR SIGILO FISCAL

NOME: RAFAEL RAMOS APOLINARIO
CPF: 384.021.748-25 **IMPOSTO SOBRE A RENDA - PESSOA FÍSICA**
DECLARAÇÃO DE AJUSTE ANUAL **EXERCÍCIO 2022** **ANO-CALENDÁRIO 2021**

RESUMO — TRIBUTAÇÃO UTILIZANDO AS DEDUÇÕES LEGAIS

RENDIMENTOS TRIBUTÁVEIS

Recebidos de Pessoa Jurídica pelo titular	13.145,00
Recebidos de Pessoa Jurídica pelos dependentes	0,00
Recebidos de Pessoa Física/Exterior pelo titular	0,00
Recebidos de Pessoa Física/Exterior pelos dependentes	0,00
Recebidos acumuladamente pelo titular	0,00
Recebidos acumuladamente pelos dependentes	0,00
Resultado tributável da Atividade Rural	0,00
TOTAL	13.145,00

DEDUÇÕES

Contribuição à previdência oficial e à previdência complementar pública (até o limite do patrocinador)	1.445,95
Contribuição à previdência oficial (Rendimentos recebidos acumuladamente)	0,00
Contribuição à previdência complementar e pública (acima do limite do patrocinador) ou privada	0,00
Dependentes	6.825,24
Despesas com instrução	0,00
Despesas médicas	0,00
Pensão alimentícia judicial	0,00
Pensão alimentícia por escritura pública	0,00
Pensão alimentícia judicial (Rendimentos recebidos acumuladamente)	0,00
Livro caixa	0,00
TOTAL	8.271,19

IMPOSTO DEVIDO

Base de cálculo do imposto	4.873,81
Imposto devido	0,00
Dedução de incentivo	0,00
Imposto devido I	0,00
Imposto devido RRA	0,00
Aliquota efetiva (%)	0,00
Total do imposto devido	0,00

IMPOSTO PAGO

Imposto retido na fonte do titular	0,00
Imp. retido na fonte dos dependentes	0,00
Carnê-Leão do titular	0,00
Carnê-Leão dos dependentes	0,00
Imposto complementar	0,00
Imposto pago no exterior	0,00
Imposto retido na fonte (Lei nº 11.033/2004)	0,00
Imposto retido RRA	0,00
Total do imposto pago	0,00

IMPOSTO A RESTITUIR	0,00
SALDO DE IMPOSTO A PAGAR	0,00

PARCELAMENTO

Valor da quota	0,00
Número de Quotas	0

INFORMAÇÕES BANCÁRIAS

Débito automático: NÃO

Banco	
Agência (sem DV)	
Conta para crédito	

PROTEGIDA POR SIGILO FISCAL

EVOLUÇÃO PATRIMONIAL

Bens e direitos em 31/12/2020	1.141.139,37
Bens e direitos em 31/12/2021	1.735.656,71
Dívidas e ônus reais em 31/12/2020	0,00
Dívidas e ônus reais em 31/12/2021	0,00

OUTRAS INFORMAÇÕES

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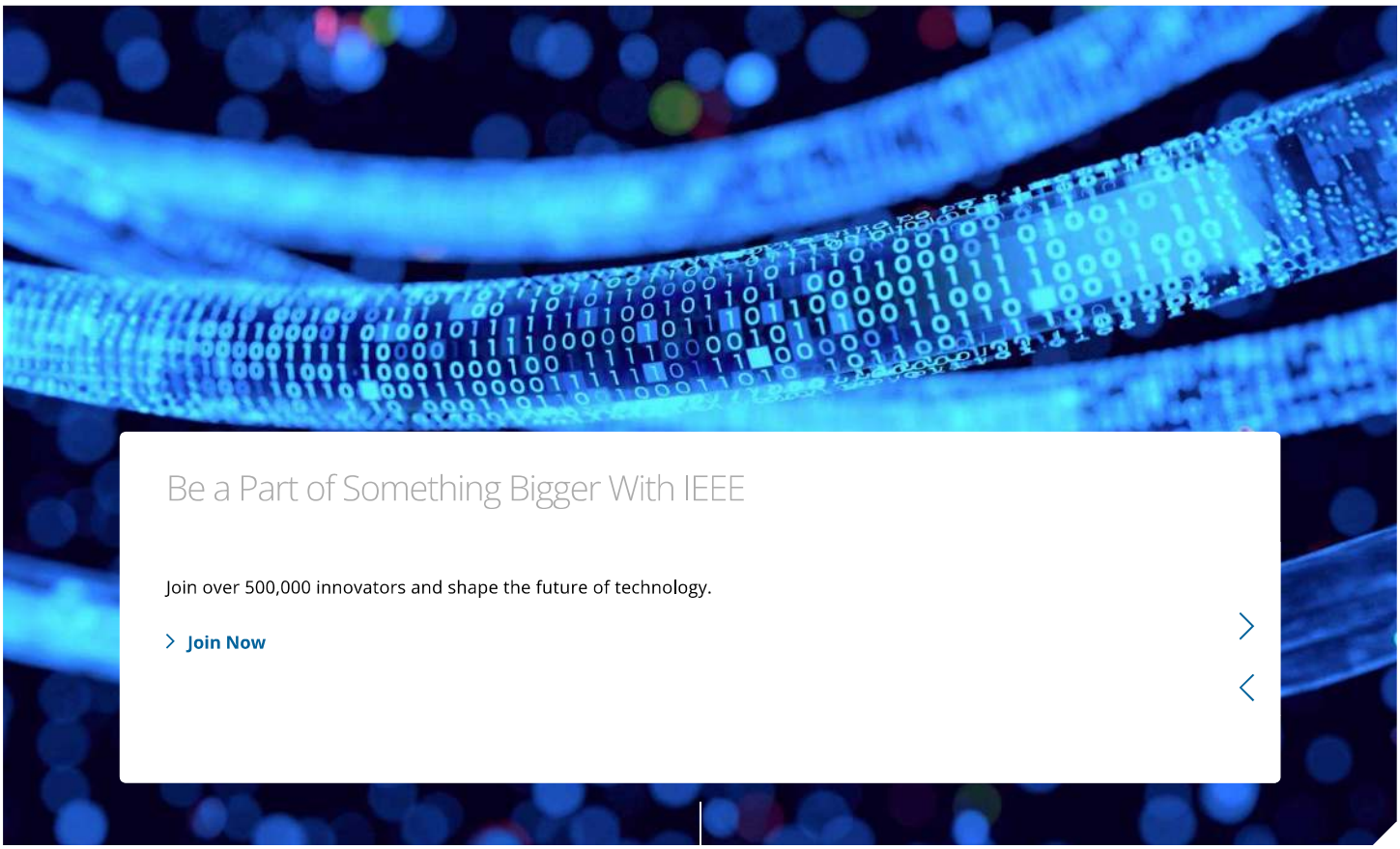


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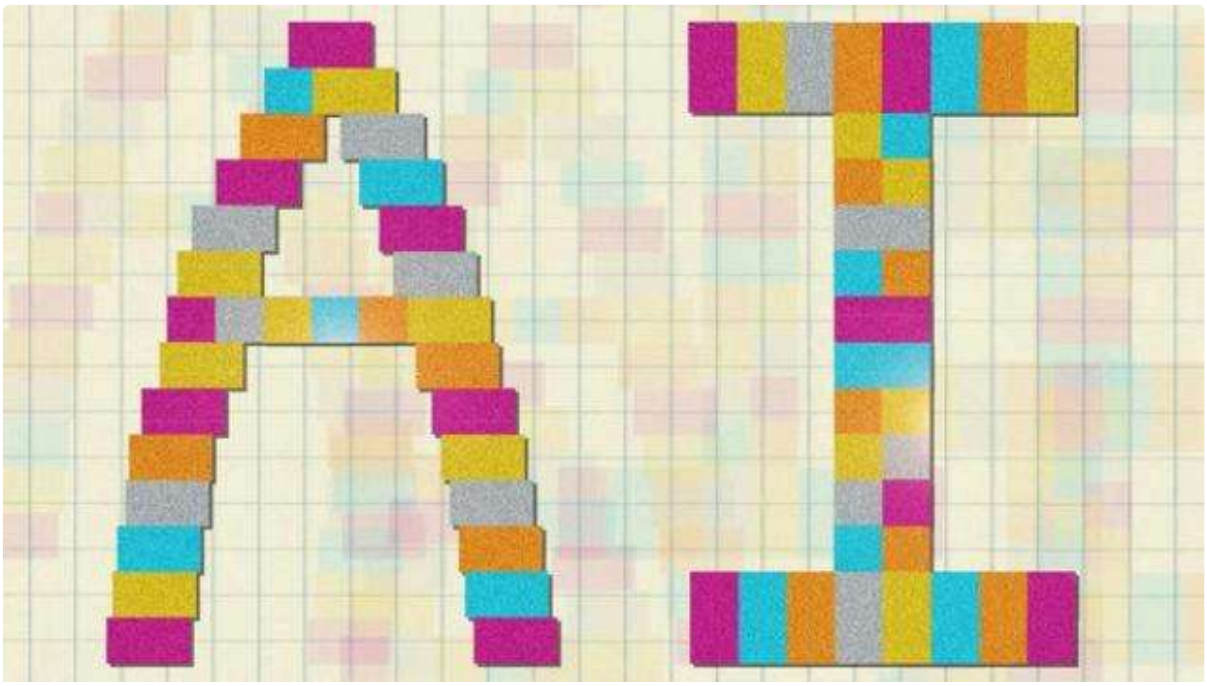
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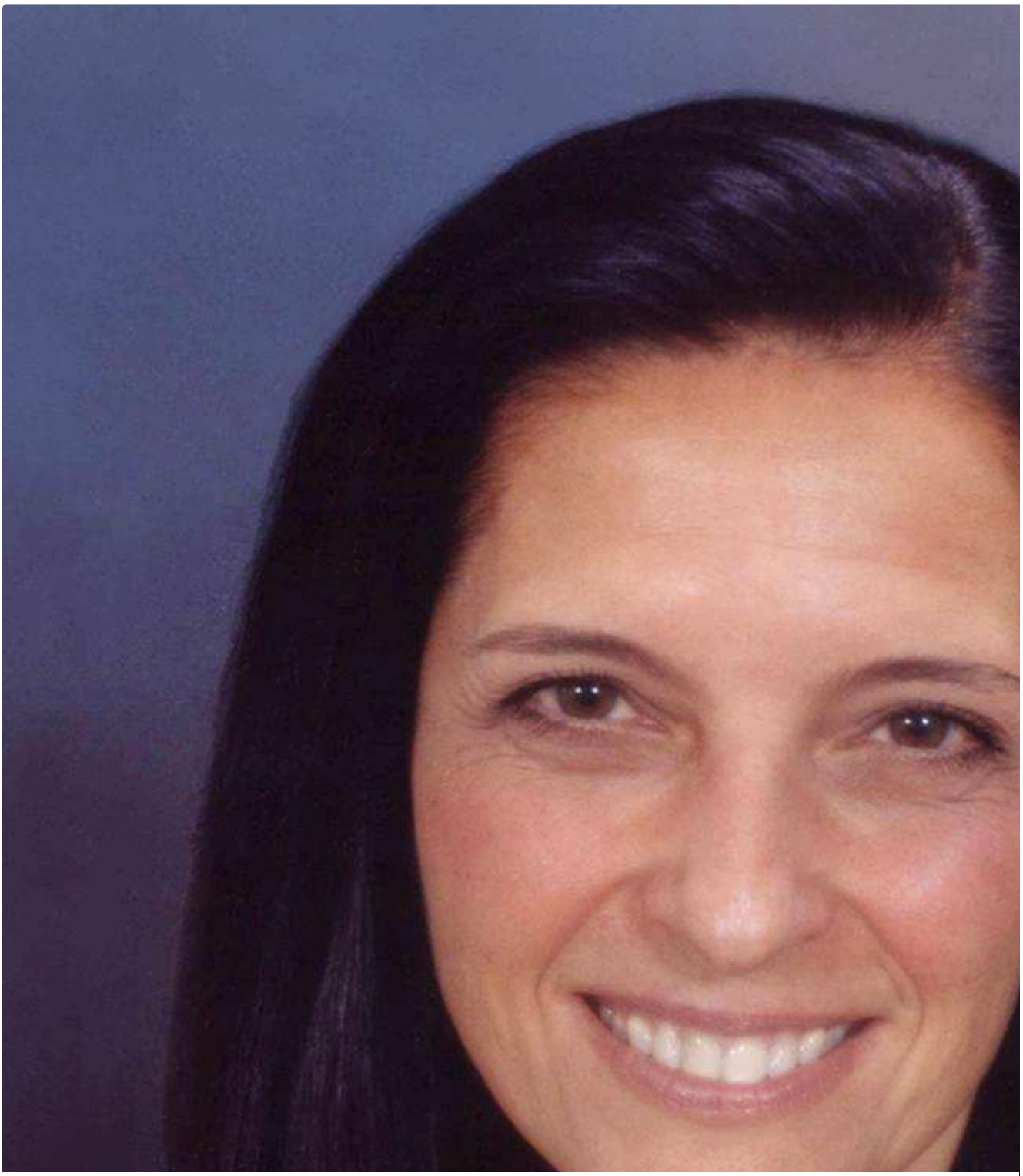
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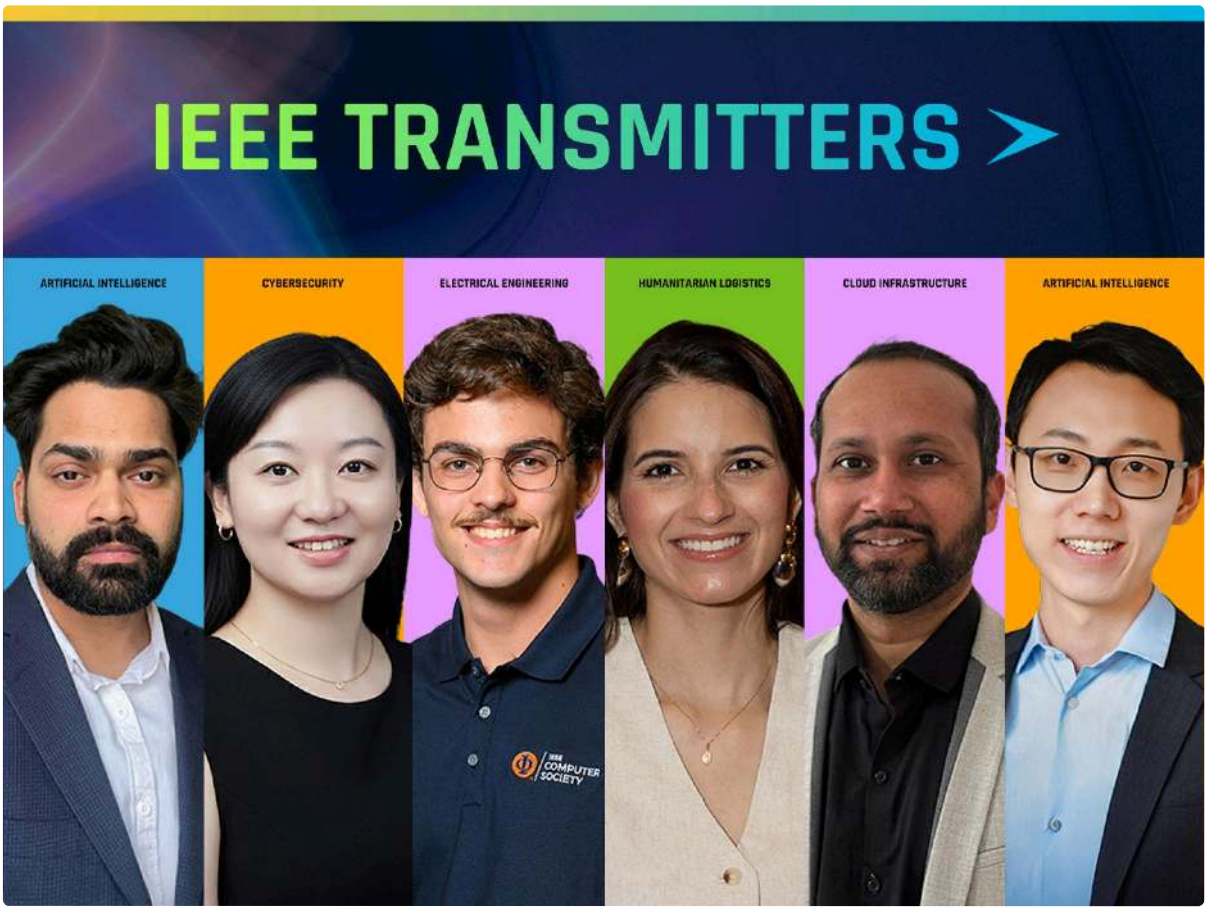
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FOREWORD

"Non tantum verbis, sed etiam actu."

Santa Cecília University (UNISANTA) holds the 3rd Brazilian Undergraduate Research Conference – COBRIC, with the aim of identifying talent, encouraging the production of academic work, and fostering a vocation for the fields of science and technological careers, in pursuit of excellence, integrating teaching, research, and extension.

This Conference also aims to strengthen the qualifications of undergraduate faculty for entry into graduate programs, to encourage faculty researchers, and, above all, to promote interest in research in the fields of Science and Technology.

The Latin maxim at the beginning of this foreword may be translated as: "Not only through words, but also through action." Those who grasp the full meaning of these words are better able to understand transformations, as they take part in the promotion of human development within the necessary realities of contemporary society and beyond.

In 2011, the Santa Cecília Educational Complex celebrates 50 years of activity, an ideal moment to hold the 3rd COBRIC, both because of the singular nature of this Higher Education Institution and its importance on the national scenario, and because of its dynamic engagement in multiple initiatives, the enrichment of academic work, the vision of its leadership, and the renewal of innovative advancement.

We extend our congratulations to all those who, with tireless dedication, contributed to making COBRIC a reality and who know how to wield the true key to knowledge in the ongoing pursuit of progress and independence

To follow the academic production of our students and faculty is a privilege, as we witness the accelerating development of human inquiry, questioning the reasons behind sustainability and the transformations that emerge through discussion and lead to action in observing, experimenting, and researching.

May this be yet another challenge, strategically placed at the frontier of the future. Congratulations to all for this living demonstration that continues to grow and consolidate.

Prof. Sílvia Ângela Teixeira Penteado, Ph.D.
President of UNISANTA

Prof. Lúcia Maria Teixeira Furlani, Ph.D
President of ISESC

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System for the integration of visually impaired individuals into public transportation

Rafael Ramos Apolinário, Douglas Baba Mendes, Paulo Henrique Ribeiro, Roberto Manzo Nubile, Jadir Denis Pinto Albino

School of Science and Technology, Santa Cecília University

Introduction: Currently, visually impaired individuals face a number of barriers when carrying out their daily activities, including the use of public transportation, which is most often done with the assistance of others. The development of this project seeks to provide visually impaired individuals with greater independence and safety through a system that will make public transportation more accessible. **Objectives:** The main objective of this project is to create a radio frequency transmission system capable of integrating the needs of visually impaired individuals with the availability of buses on a specific route. The secondary objectives are: - to improve quality of life and promote social inclusion for visually impaired individuals; - to use a lower-cost technology compared to those currently available on the market. **Methodology:** A matrix numeric keypad will be used for data input, PIC microcontrollers for processing, and ZigBee technology for wireless transmission of information. The system will operate as follows: the user enters the number of the desired bus line, and once the bus enters the transmission range, set at one hundred meters, the user will receive an audible signal, while the driver will receive a visual signal indicating that a visually impaired passenger is waiting at the next stop. **Development:** Initially, a survey was conducted with visually impaired individuals to gather the information necessary for the project. After identifying the need for a system to facilitate access to public transportation, the most suitable method for wireless data transmission was studied, taking into account cost and transmission range. The result of this analysis was the selection of ZigBee technology, which, in addition to meeting the system requirements, has low energy consumption. After this stage, it was necessary to determine the most appropriate way to process the transmitted data, leading to the selection of a PIC microcontroller. **Preliminary Results:** The project is currently in progress, and the research conducted has enabled its development. The system logic has been completed in the form of a flowchart and is being implemented in the programming of the PIC microcontroller. The ZigBee modules are currently undergoing transmission testing under various conditions.

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I, Raphael Michels Fantinato de Moura, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

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APRESENTAÇÃO

"Non tantum verbis, sed etiam actu."

A Universidade Santa Cecília-UNISANTA realiza o III Congresso Brasileiro de Iniciação Científica – COBRIC, objetivando identificar talentos, estimular a produção do conteúdo acadêmico e despertar a vocação para os campos das ciências e carreiras tecnológicas, no domínio da excelência, inter-relacionando ensino, pesquisa e extensão.

Este Congresso também tem por finalidade qualificar o corpo docente de graduação para ingresso nos programas de pós-graduação, incentivar professores pesquisadores e, acima de tudo, promover o interesse pela pesquisa no campo da Ciência e da Tecnologia.

A máxima latina colocada no topo desta apresentação traduz-se por: "Não somente por palavras, mas também por ação." Aqueles que percebem a dimensão destas palavras compreendem muito melhor as transformações, pois participam da promoção humana junto às realidades necessárias da sociedade contemporânea e seus exteriores.

Neste ano de 2011, o Complexo Educacional Santa Cecília completa 50 anos de atividades, momento ideal para realizar o III COBRIC, quer pela singularidade desta Instituição de Ensino Superior e sua importância no cenário nacional, quer pela sua efervescência em suas múltiplas realizações, enriquecimento do trabalho acadêmico, ideal de seus dirigentes, renovação do aperfeiçoamento inovador.

Cumprimentamos todos aqueles que com incansável dedicação contribuíram para que se concretizasse o COBRIC e que sabem manusear a verdadeira chave do saber na busca incessante da evolução e independência

Ao acompanhar a produção acadêmica de nossos alunos e professores é um privilégio em se ver a crescente aceleração do ser humano indagando de si mesmo o porquê da sustentabilidade e das mutações que ocorrem no caminho das discussões e resultam na ação em observar, experimentar e pesquisar.

Seja este mais um desafio, colocado estrategicamente na fronteira do futuro. Parabéns a todos pela demonstração viva que cresce e se consolida.

Profª. Drª. Sílvia Ângela Teixeira Penteado
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Sistema de integração do deficiente visual ao transporte público

Rafael Ramos Apolinário, Douglas Baba Mendes, Paulo Henrique Ribeiro, Roberto Manzo Nubile, Jadir Denis Pinto Albino

Faculdade de Ciência e Tecnologia, Universidade Santa Cecília

Introdução: Atualmente há uma série de barreiras que deficientes visuais enfrentam ao realizar suas atividades diárias, inclusive na utilização do transporte público, o que na maioria das vezes é feito com a ajuda de terceiros. O desenvolvimento deste projeto busca permitir ao deficiente visual maior independência e segurança, através de um sistema que tornará o transporte público mais acessível. **Objetivos:** O objetivo principal do projeto é a criação de um sistema de transmissão por rádio frequência capaz de integrar as necessidades do deficiente visual à disponibilidade de ônibus em um itinerário específico. Os objetivos secundários são: - Permitir a melhoria na qualidade de vida e colaborar para a inclusão social dos deficientes visuais; - Utilizar uma tecnologia com custo menor, comparado com as que existem no mercado. **Metodologia:** Será utilizado teclado numérico matricial para entrada de dados, microcontroladores PIC para o processamento e tecnologia ZigBee para a transmissão sem fio das informações. Basicamente o sistema funcionará da seguinte forma: o usuário entra com o número da linha de ônibus desejada e, assim que o ônibus entrar no raio de alcance, neste caso cem metros, o mesmo receberá um sinal sonoro e o motorista um sinal luminoso que o avisará que há um deficiente visual no próximo ponto **Desenvolvimento:** Primeiramente foi realizada uma pesquisa junto a deficientes visuais para o levantamento de informações necessárias ao andamento do projeto. Após a identificação da necessidade de um sistema para facilitar o acesso ao transporte público, foi estudada a melhor maneira de realizar a transferência dos dados sem fio, considerando o custo e o alcance da transmissão. O resultado da pesquisa foi a tecnologia ZigBee, que além de atender aos requisitos do sistema, possui baixo consumo de energia. Após a conclusão desta etapa foi necessário encontrar a melhor forma de processar as informações que seriam transmitidas, neste caso o microprocessador PIC. **Resultados preliminares:** O projeto está em andamento e os resultados da pesquisa realizada permitiram o desenvolvimento do mesmo. A lógica em fluxograma foi concluída e está sendo implementada na programação do microprocessador PIC. Os módulos ZigBee estão em fase de teste de transmissão em diversas situações.

Fontes consultadas

http://www.lmc.org.br/
http://www.albacore.com.br/
http://vikacontrols.com.br/

Brazilian Undergraduate Research Conference (Cobric)

The promotion of events focused on undergraduate research has become an important strategy for valuing research and strengthening the academic quality of undergraduate programs offered by Higher Education Institutions throughout Brazil. In addition to complementing academic training, these initiatives represent a unique opportunity for the development of scientific, technical, and professional competencies among students.

Regardless of their field of study, undergraduate programs find in these events a valuable space for the exchange of knowledge, the encouragement of investigative curiosity, and the development of a broader and more integrated view of science. This interaction among different areas of knowledge directly contributes to the training of more critical, creative professionals who are better prepared to face the challenges of the contemporary world.

Until 2008, the Santa Cecília University (Unisanta) organized the Cecilian Undergraduate Research Conference, with the aim of showcasing research developed across a wide range of fields. Beginning in 2009, the event was renamed the Brazilian Undergraduate Research Conference (Cobric), expanding its scope and establishing itself as a national forum for the exchange of experiences among undergraduate students and their advisors from higher education institutions across the country.

In 2024, Cobric began accepting exclusively full papers of up to 5 pages, which are now assigned a DOI (Digital Object Identifier) and published in the journal “Proceedings of the Brazilian Undergraduate Research Conference”, increasing the visibility and scientific relevance of the work presented.

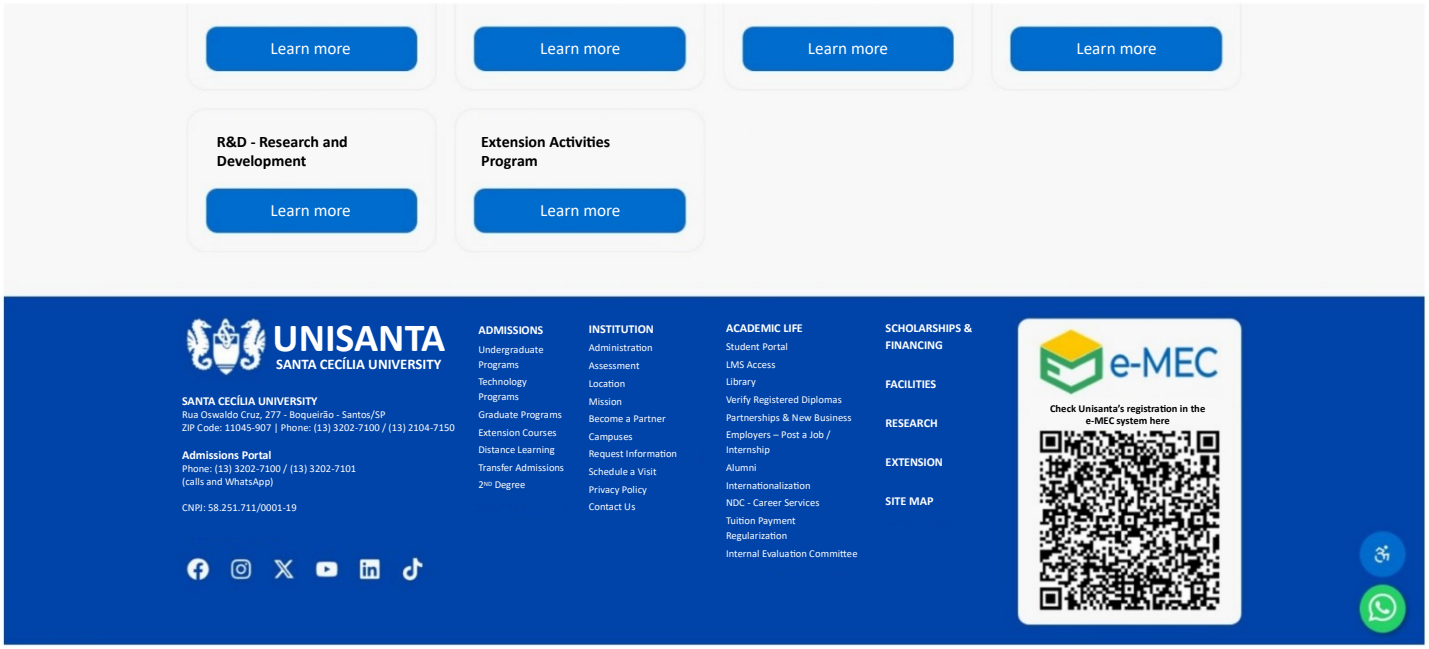
In light of the growing quality of submitted work, the increasing complexity of projects, and the maturity of research conducted by undergraduate students, the organizing committee decided, starting in 2025, to expand the limit to 10 pages per full paper. This decision aims to provide authors with greater flexibility to present more in-depth methodologies, results, and discussions, in line with the academic and scientific development of the event.

Cobric website: https://eventos.unisanta.br/cobric

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Raphael Michels Fantinato de Moura.

_____ **Date: March 27, 2026.**

Congresso Brasileiro de Iniciação Científica (Cobric)

A promoção de eventos voltados à iniciação científica tem se consolidado como uma importante estratégia de valorização da pesquisa e do fortalecimento da qualidade acadêmica nos cursos de graduação oferecidos pelas Instituições de Ensino Superior em todo o Brasil. Essas iniciativas, além de complementar a formação acadêmica, representam uma oportunidade singular para o desenvolvimento de competências científicas, técnicas e profissionais entre os estudantes.

Independentemente da área de formação, os cursos de graduação encontram nesses eventos um espaço fértil para o intercâmbio de conhecimentos, o estímulo à curiosidade investigativa e a construção de uma visão mais ampla e integrada da ciência. Essa interação entre diferentes áreas do saber contribui diretamente para a formação de profissionais mais críticos, criativos e preparados para os desafios do mundo contemporâneo.

Até 2008, a Universidade Santa Cecília (Unisanta) organizava a Jornada Ceciliana de Iniciação Científica, com o objetivo de divulgar as pesquisas desenvolvidas nas mais diversas áreas. A partir de 2009, o evento passou a se chamar Congresso Brasileiro de Iniciação Científica (Cobric), ampliando seu alcance e consolidando-se como um espaço nacional para a troca de experiências entre alunos de graduação e seus orientadores de instituições de ensino superior de todo o país.

Em 2024, o Cobric passou a receber exclusivamente trabalhos completos com até 5 páginas, que passaram a ser identificados com DOI (Digital Object Identifier) e publicados no periódico "Anais do Congresso Brasileiro de Iniciação Científica", ampliando a visibilidade e a relevância científica das produções apresentadas.

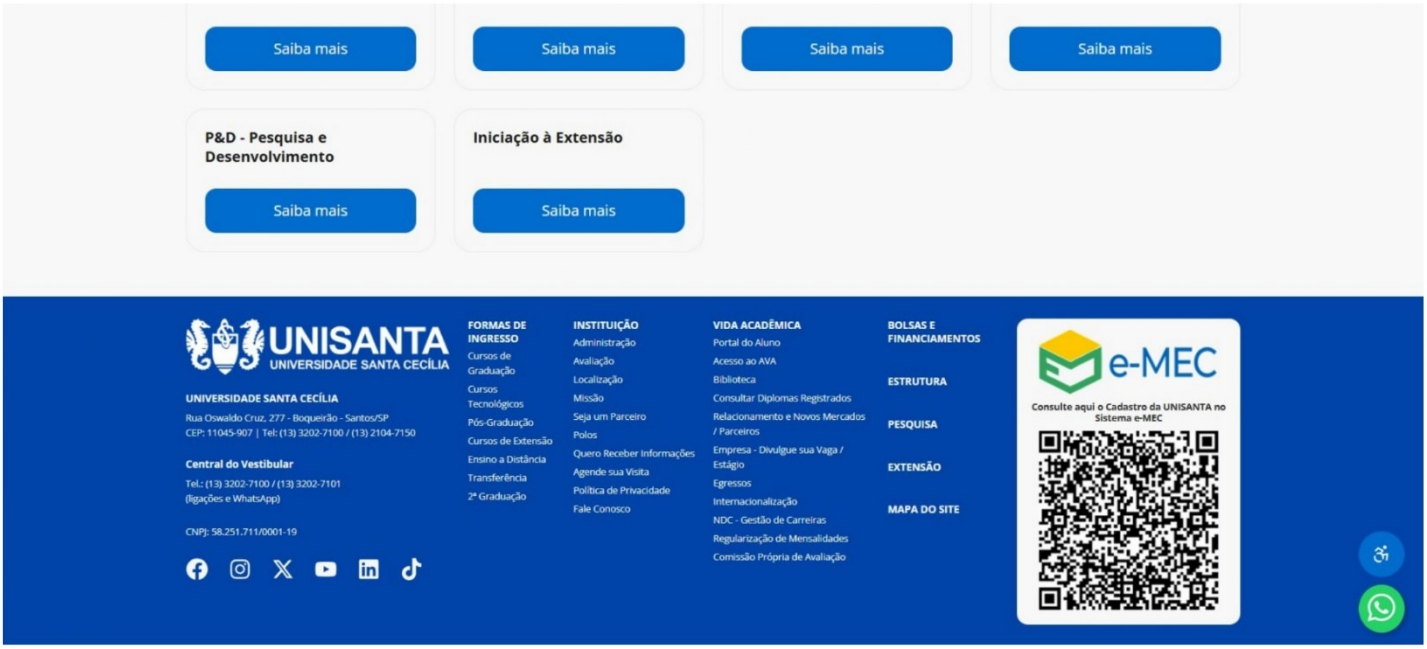
Diante da crescente qualidade dos trabalhos submetidos, da complexidade dos projetos e do amadurecimento das pesquisas realizadas pelos alunos de graduação, a comissão organizadora decidiu, a partir de 2025, ampliar o limite para 10 páginas por artigo completo. Essa decisão visa oferecer aos autores maior liberdade para apresentar metodologias, resultados e discussões mais aprofundadas, acompanhando a evolução acadêmica e científica do evento.

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CERTIFICATE

I certify that **Rafael Ramos Apolinário** participated in the **3rd Brazilian Congress of Undergraduate Research**, held on November 18, 2011 and November 19, 2011, presenting the research work entitled:

"System for the Integration of Visually Impaired Individuals into Public Transportation",

in co-authorship with Douglas Baba Mendes, Paulo Henrique Ribeiro, Roberto Manzo Nubile and Jadir Denis Pinto Albino.

The abstract of the aforementioned work was published in the Proceedings of the Brazilian Congress of Undergraduate Research, page 62, available at: https://unisanta.br/wp-content/uploads/2025/03/anais_cobric_3.pdf

And, to give it full legal effect, I hereby issue this certificate.

Santos, February 24, 2026.

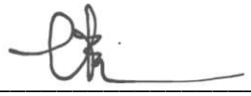
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CERTIFICADO

Certifico que **Rafael Ramos Apolinário** participou do **3º Congresso Brasileiro de Iniciação Científica**, realizado nos dias 18 de novembro de 2011 e 19 de novembro de 2011, apresentando o trabalho científico intitulado:

"Sistema de Integração do Deficiente Visual ao Transporte Público",

em coautoria com Douglas Baba Mendes, Paulo Henrique Ribeiro, Roberto Manzo Nubile e Jadir Denis Pinto Albino.

O resumo do referido trabalho foi publicado nos Anais do Congresso Brasileiro de Iniciação Científica, página 62, disponível em: https://unisanta.br/wp-content/uploads/2025/03/anais_cobric_3.pdf

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Exhibit C.II – Second Prong – Letters of Support

To the USCIS Immigration Officer,

My name is Wesley Messias, and I currently serve as CEO and Technical Director at Thrive Solution. I have had a long-standing professional relationship with Mr. Rafael Ramos Apolinario, having worked alongside him at EZ-Security between June 2014 and January 2016. During that period, we worked as system analysts managing critical corporate environments and implementing complex solutions, including Symantec NetBackup and Enterprise Vault. This shared professional history allowed me to witness his technical evolution and the subsequent founding of his company, iSmart Home, which specializes in residential automation and technological infrastructure.

Based on the high level of technical mastery he demonstrated during our years as colleagues. In November 2022, I engaged Mr. Apolinario to execute a comprehensive technological integration project in a residential property in Guarulhos. The project required installing a structured network using Ubiquiti equipment and CAT6 cabling throughout the 90-square-meter premises to ensure high-performance, stable connectivity. Furthermore, the scope included the installation of an ambient sound system with Wi-Fi amplifiers and ceiling-mounted speakers, along with the automation of lighting via touch Wi-Fi switches and the central control of motorized blinds.

Mr. Apolinario demonstrated technical expertise by conducting a thorough assessment of the property and presenting a precise technical solution. The execution involved complex procedures, including specific ceiling cuts and the replacement of existing electrical infrastructure. He managed the project within a strict five-day timeline, ensuring the property's structural integrity was maintained and my and my family's daily routine was not disrupted. His methodical approach to planning and execution ensured a clean, organized installation process that met all technical expectations.

The project's results were significant and measurable. The implemented network eliminated previous connectivity failures, providing a stable and strong signal across all environments. The automation system led to an absolute reduction in energy consumption through programmed lighting controls and remote management capabilities. Consequently, integrating these advanced technologies increased the property's functionality and modernity. The total investment for this specialized infrastructure project was approximately BRA R$13,000.00 (thirteen thousand Brazilian Reais).

Based on my experience managing advanced corporate infrastructure, I can confirm that Mr. Apolinario's approach differs significantly from standard residential services. He applies engineering-grade practices that are typically reserved for enterprise environments. By treating residential automation as a critical infrastructure project, he delivers systems that are notably more stable, energy-efficient, and scalable. His ability to maintain this level of technical rigor while meeting compressed timelines is a clear indicator of his professional maturity and specialized expertise.

I believe Mr. Apolinario's work, including his technical methodology and problem-solving capacity, directly aligns with the current demands for innovation in the U.S. technology and smart infrastructure sectors. His focus on efficiency, precision, and the integration of reliable, energy-conscious systems represents a practical and valuable contribution to the

Wesley

field. I remain fully available to provide additional technical details or clarify any aspect of his professional performance

Sincerely,

Wesley Messias
CEO and Technical Director, Thrive Solution
wesley.silva.messias@outlook.com
+55 11 95945-8590

WESLEY MESSIAS DA SILVA

E-mail | *wesley.silva.messias@gmail.com*
Phone | *+55 11 95945-8590*

PRESENTATION

Over more than 15 years of trajectory, my passion for technology has guided me through a journey of constant evolution, from a solid foundation in Linux to leading complex projects in Cloud and DevOps. More than an expert, I am a solutions architect who has experienced digital transformation in practice, using Terraform to provision resilient and scalable infrastructures in the largest clouds on the market — AWS, Azure, GCP and Oracle. My work in SRE and DevOps is about building bridges and optimizing flows, creating CI/CD pipelines that not only accelerate software delivery, but also ensure essential stability for the business. With a deep knowledge in Kubernetes, I orchestrated microservices ecosystems and, through a culture of observability and monitoring, transformed data into insights for continuous improvement. I am motivated by challenges that allow me to collaborate with world-class teams, share knowledge, and together build the future of technology with solutions that are both robust and elegant.

EXPERIENCE

Founder | CEO & CHIEF TECHNICAL OFFICER | Thrive Solution - Technology Consulting | Guarulhos, SP, Brazil *June 2017 – Present*

I founded and led Thrive Solution, a technology consultancy specializing in Cloud and DevOps, from its conception to becoming a company with more than 100 clients served and 300 projects delivered.
Defined the business strategy and the service portfolio, focusing on high value-added solutions such as Cloud Management (AWS, Azure, GCP, Oracle), DevOps, CI/CD, Quality Assurance and Monitoring.
Lead the company to generate more than R$1 million in cost savings for customers through cloud optimization and process automation.
Structured and managed agile and hybrid squads, positioning the company as a certified AWS partner and delivering customized solutions that drive customer results.
I was responsible for business development, strategic partnerships and the management of the entire project life cycle, ensuring excellence in delivery and customer satisfaction with the customer.

DevOps/SRE Cloud Engineer | SLTOOLS (PJ) *December 2022 – Present*

Led the architecture and implementation of multi-cloud infrastructure (AWS, Azure, GCP, Oracle Cloud) with Terraform, reducing the provisioning time of new environments by 70%.
Implemented CI/CD pipelines with GitLab CI, Jenkins and GoCD, automating deployments and decreasing the delivery time of new features from weeks to days.

Managed Kubernetes clusters in production, ensuring 99.9% uptime for critical applications by deploying Helm charts and GitOps with ArgoCD.
Developed monitoring strategies with Prometheus, Grafana, and Datadog, resulting in a 60% reduction in mean time to resolution of incidents (MTTR).
Strengthened security posture by integrating SonarQube and other scanning tools into DevSecOps pipelines.

Cloud/DevOps/SRE Specialist | PagoNext - Santander Global *May 2020 – December 2022*

Designed and implemented a robust security architecture in Azure, using Application Gateway, Cloudflare and custom NSGs, achieving zero security incidents.
Implemented a zero-trust network architecture with Istio and MTLS, reducing network vulnerabilities by 80%.
Automated infrastructure provisioning in Azure with Terraform (AKS, APIM, Application Gateway), reducing setup time from weeks to days.
Increased the frequency of deployments by 300% by establishing an automated release strategy with feature toggles via LaunchDarkly.
Standardized deployments of different application types (backend, frontend, etc.) with Helm charts and GitOps, improving consistency and reliability.

DevOps/SRE Cloud AWS Engineer | Infosys (Cielo Client) *October 2019 – May 2020*

Migrated applications to Docker and Kubernetes containers on AWS, resulting in a 40% reduction in infrastructure costs.
Implemented a complete observability solution with ELK Stack, CloudWatch and AppDynamics, allowing proactive monitoring and the creation of performance dashboards.
Automated 100% of infrastructure provisioning on AWS (ECS, EC2, Lambda, DynamoDB) using Terraform and Ansible.
Optimized data architecture with DynamoDB and Lambda, allowing the platform to support 10x more transactions without performance degradation.

Senior Consultant/IT Architect | Risc Services (Orizon Brazil Client) *June 2018 – October 2019*

Implemented the OpenShift 3.11 platform with Ansible, creating a containerized environment for more than 50 critical healthcare applications.
Reduced manual tasks by 85% by automating operations with Ansible, Rundeck, and Jenkins.
Ensured high availability for critical healthcare applications by managing VMware 6.5 infrastructure and Linux environments (CentOS, Red Hat).
Configured a complete monitoring stack (ElasticSearch, Kibana, Zabbix) for end-to-end visibility.

Senior Middleware Analyst | Spread Tecnologia (NET/Claro Client) *June 2017 – June 2018*

Led the migration of Oracle WebLogic middleware to a high-availability architecture, ensuring zero downtime during the transition.
Increased web platform availability to 99.8% by implementing high-availability clusters.
Automated the process of deploying SOA applications, managing the compilation and deployment of JAR and EAR packages.

Coordinated the implementation of NetBackup 7.7, establishing a robust backup strategy.

Senior Support Analyst | B3 (Former BM&F BOVESPA) *June 2016 – June 2017*

Ensured the processing of critical financial operations by managing the Control-M mesh for post-trade jobs.
Contributed to the modernization of the infrastructure by participating in the IPN V2 Project - Variable Income and Private Fixed Income Clearing.
Implemented high availability and load balancing when managing Red Hat (RHCS) and Windows Server 2012 clusters.
Improved proactive monitoring of critical systems by developing automations with Shell Script and administering Zabbix.

Systems Development Analyst | EZS Informática S.A. | November 2014 – January 2016
- Worked in the entire software development lifecycle, from requirements gathering to deployment and production support.
- Developed and maintained systems for customers from different segments, ensuring adherence to business rules and delivery times.
- Reduced rework and production failures by structuring clearer technical and functional documentation for development and support teams.
- Implemented performance improvements and fixes in critical features, increasing the stability of applications in a production environment.

Database Administrator | Linkpartners Information Technology | May 2014 – October 2014
- Managed and optimized databases, ensuring availability, integrity and security of critical customer information.
- Implemented backup and restore policies, reducing the risk of data loss and improving recovery time in incidents.
- Performed data modeling and adjustments of indexes and queries, improving the performance of applications dependent on the bank.
- Automate maintenance routines (index reorganization, log cleaning, monitoring) through scripts, reducing recurring manual activities.

Systems Development Analyst | Mastery Consulting | June 2013 – April 2014
- Assisted consulting clients by developing tailor-made solutions, aligned with the specific needs of each business.
- Conducted requirements gathering and analysis, translating functional demands into clear technical specifications for development.
- Developed, tested and deployed applications, ensuring stable deliveries within the deadline agreed with customers.
- Worked closely with customers' business areas, adjusting features based on feedback and reducing the number of post-go-live fixes.

Systems Development Analyst | NTT Data Brazil | April 2013 – June 2013
- Participated in systems development projects for large customers, using NTT Data standards and frameworks.
- Contributed to the evolution and maintenance of existing applications, correcting defects and implementing small improvements.
- Worked in multidisciplinary teams, integrating business requirements, development and testing to ensure consistent deliveries.

Systems Development Analyst | TOTVS S.A. | August 2011 – April 2013
- Developed and maintained ERP system modules at the largest management software company in Brazil, serving customers from various sectors.
- Implemented customizations and new features in specific modules, increasing the adherence of the ERP to the customers' business processes.
- Corrected defects in critical billing, financial and inventory routines, contributing to greater stability of the production environment.
- Collaborated with support and deployment teams to resolve incidents in production, reducing downtime perceived by customers.

EDUCATION
Computer Technologist | SENAC Guarulhos | Guarulhos, SP, Brazil *Conclusion: 2010*

MAIN COURSES/SEMINARS
Oracle Cloud Infrastructure: Architect Associate (03/2023)
Oracle Cloud Infrastructure: Foundations Associate (03/2023)
Oracle Cloud Infrastructure: AI Foundations Associate (10/2023)
Oracle Cloud Infrastructure: 2025 Certified AI Foundations Associate (11/2025)
Datadog: Datadog Fundamentals (11/2025)
Datadog: DPN Technical Specialist (09/2024)
Linux Foundation: LFC108: Cybersecurity Essentials (11/2025)
Linux Foundation: LFEL1009: Getting Started with OpenTofu (11/2025)
Linux Foundation: LFEL1014: Scaling Cloud Native Applications with KEDA (11/2025)
Linux Foundation: LFS146: Introduction to Cilium (11/2025)
Linux Foundation: LFS147: Introduction to AI/ML Toolkits with Kubeflow (11/2025)
Linux Foundation: LFS148: Getting Started with OpenTelemetry (11/2025)
Linux Foundation: LFS157: Introduction to Serverless on Kubernetes (11/2025)
Linux Foundation: LFS158: Introduction to Kubernetes (11/2025)
Linux Foundation: LFS162: Introduction to DevOps and Site Reliability Engineering (11/2025)
Linux Foundation: LFS169: Introduction to GitOps (11/2025)
Harness University: Code Repository Developer (10/2025)
Harness University: Continuous Integration Developer (10/2025)
Harness University: Chaos Engineering Developer (10/2025)
Harness University: Internal Developer Portal Developer (10/2025)
Harness University: Cloud Cost Management Developer (10/2025)
Harness University: Continuous Delivery & GitOps Developer (10/2025)
Harness University: Security Testing Orchestration Developer (10/2025)
Harness University: Infrastructure as Code Management Developer (10/2025)
Harness University: Software Engineering Insights Developer (10/2025)
Harness University: Supply Chain Security Developer (10/2025)

CERTIFICATIONS
Oracle Cloud Infrastructure
OCI Architect Associate (Expires: 03/2026) - Validation
OCI Foundations Associate (Expires: 03/2026) - Validation
OCI AI Foundations Associate (Expires: 10/2026) - Validation

OCI 2025 Certified AI Foundations Associate (Expires: 11/2027) - Validation
Datadog
Datadog Fundamentals (Expires: 11/2028) - Validation
DPN Technical Specialist - (No validation link)
Linux Foundation
LFC108: Cyber Security Essentials - Validation
LFEL1009: Getting Started with Open Tofu - Validation
LFEL1014: Scaling Cloud Native Applications with KEDA - Validation
LFS146: Introduction to Cilium - Validation
LFS147: Introduction to AI/ML Toolkits with Kube Flow - Validation
LFS148: Getting Started with Open Telemetry - Validation
LFS157: Introduction to Serverless on Kubernetes - Validation
LFS158: Introduction to Kubernetes - Validation
LFS162: Introduction to DevOps and Site Reliability Engineering - Validation
LFS169: Introduction to Git Ops - Validation
Harness University
Code Repository Developer - Validation
Continuous Integration Developer - Validation
Chaos Engineering Developer - Validation
Internal Developer Portal Developer - Validation
Cloud Cost Management Developer - Validation
Continuous Delivery & GitOps Developer - Validation
Security Testing Orchestration Developer - Validation
Infrastructure as Code Management Developer - Validation
Software Engineering Insights Developer - Validation
Supply Chain Security Developer - Validation

PROFESSIONAL ASSOCIATIONS
National Association of IT Specialists (ANETI)

Member Level: Senior
Member Since: November 2025

PUBLISHED ARTICLES
Benefits of Nexus Repository: Artifact Management
https://extractta.com.br/site/beneficios-do-nexus-repository-gerenciamento-de-artefatos/
Benefits of Using SonarQube on Code Quality
https://extractta.com.br/site/beneficios-do-uso-sonarqube-na-qualidade-do-codigo/
OTHER SKILLS
- Executive Leadership and Entrepreneurship: Design, foundation and strategic management of a technology consultancy (Thrive Solution), including business development and partnerships.
- Technical Leadership: Guidance and mentoring for teams in complex Cloud, DevOps and SRE projects, defining architectural standards and best practices.
- Management of Agile Squads: Structuring and management of multidisciplinary teams (agile and hybrid squads) to deliver high-impact projects.

- Project Life Cycle Management: Conducting projects from conception and requirements gathering to delivery, implementation and support.
- Multi-Cloud Solutions Architecture: Design and implementation of robust, scalable and secure solutions in AWS, Azure, GCP and Oracle Cloud environments.
- Cloud Migration Strategy: Planning and execution of infrastructure and application migration projects for cloud environments and containers.
- DevOps & SRE culture: Implementation of SRE practices and a DevOps culture focused on automation, collaboration, and continuous improvement to ensure resilience and performance.
- Security Architecture: Design of security architectures (Zero-Trust, DevSecOps) to protect critical applications and infrastructures.
- Infrastructure as Code (IaC): Automation of infrastructure provisioning and management with Terraform and Ansible.
- Container Orchestration: Advanced management of Kubernetes and OpenShift clusters in production environments.
- CI/CD and Deployment Automation: Creation and optimization of integration and continuous delivery pipelines with GitLab CI, Jenkins, GoCD and Harness.
- Observability and Monitoring: Implementation of monitoring stacks (Datadog, Prometheus, Grafana, ELK) to ensure visibility and performance.
- Languages: Portuguese (native), English (Intermediate)

Docusign Envelope ID: 6490F928-010B-4D4C-AEAC-A9F1CBF29468

January 22, 2026

To Whom It May Concern,

My name is Alexandre de Araujo Gonçalves, and I am a senior specialist in Information Security, Cloud Computing, and Solution Architecture. Currently, I serve at Gantech Information Safety, bringing over 13 years of high-level experience in complex corporate environments, including significant tenures at global organizations such as Telefónica S.A. and Oracle Corporation. My professional background is built on a solid foundation of technical expertise and strategic governance, which enables me to evaluate technical talent with rigorous precision.

I became professionally acquainted with Mr. Rafael Ramos Apolinario during our time together at Etek International, a Miami-based information security company specializing in cybersecurity projects across Latin America, which is now part of the Etek NovaRed group. Working directly with Mr. Apolinario, I observed his technical performance in demanding corporate environments. At that time, we collaborated on implementing and supporting enterprise security solutions, primarily using Check Point and Fortinet technologies, to protect networks and critical infrastructure for large organizations.

Our joint work involved projects for national and international companies of significant operational scale and economic relevance. This included Banco Bradesco S.A., one of the largest financial conglomerates in Latin America and a Fortune Global 500 company; JSL S.A., the leading logistics service provider in Brazil with a massive infrastructure network; and Louis Dreyfus Company, a global leader in agriculture and food processing operating in over 100 countries. Working with such diverse and high-stakes organizations required Mr. Apolinario to manage security environments in which system availability and data integrity are not merely operational goals but critical requirements for national and global supply chains. These engagements required deploying security solutions and conducting analysis and reinforcement activities in highly critical environments, where system availability and data protection were essential to business continuity. We also participated in internal laboratories dedicated to testing and validating technologies from vendors such as McAfee, Check Point, Fortinet, and RSA, ensuring technical compliance before production adoption.

Given my professional background, I have a clear understanding of the standards required for information security operations. This context enabled me to assess Mr. Apolinario's work with accuracy and technical rigor. During our collaboration, he demonstrated consistent mastery of next-generation firewalls, intrusion detection and prevention systems, and vulnerability management platforms, applying these technologies effectively in sensitive operational contexts.

What particularly distinguished Mr. Apolinario was his accelerated technical development, combined with his ability to quickly understand complex architectures and apply them in environments where failures could result in immediate economic impact. His analytical capacity enabled him to identify and mitigate risks with precision, thereby improving operational resilience and protecting high-value assets. His involvement was marked by responsibility and sound decision-making, especially in projects supporting financial operations, large-scale logistics, and multinational agricultural infrastructure.

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ADAG

Docusign Envelope ID: 6490F928-010B-4D4C-AEAC-A9F1CBF29468

January 22, 2026

Another relevant aspect of his professional profile was his ongoing commitment to technical development. Throughout our work together, he actively pursued certifications, training, and technical validation, resulting in consistent project delivery and reliable technical decisions in complex scenarios. I also observed his availability and operational commitment during critical incidents, including participation in on-site crisis situations, where he assumed direct responsibility regardless of time or complexity.

Mr. Apolinario's experience securing critical financial and logistics infrastructure in Brazil positions him exceptionally well to address the emerging security challenges of smart buildings in the United States, sector where his integrated approach to cybersecurity and systems architecture will be invaluable.

As a result of my direct professional interaction with Mr. Apolinario across multiple companies and infrastructure projects, I can confidently assert that he possesses the technical mastery, analytical rigor, and operational reliability essential for success in the United States. His proven expertise in securing enterprise-grade systems for financial institutions, logistics networks, and multinational corporations has equipped him with the precise combination of cybersecurity knowledge and systems integration capability required to establish and lead a specialized automation business in the American market.

Hence, I strongly support Mr. Apolinario's endeavor to take his expertise to the United States, specifically in the development of secure smart building automation services. I am confident that his professional contributions will significantly advance the standards of secure, intelligent infrastructure in America. I express my full support for his professional endeavor and remain available for further details.

I express my support and remain available for further details.

Sincerely,

Alexandre de Araujo Gonçalves
Gantech Information Safety
alexandre.a.g@outlook.com
+55 11 94256-8333

Assinado por:
Alexandre de Araujo Gonçalves
93DA4273383F4E0...

ALEXANDRE GONÇALVES

Cybersecurity Expert | Cloud Solutions Architect | Security & Cloud Team Leader
São Paulo, Brazil
English: Full Professional | Spanish: Full Professional
LinkedIn: linkedin.com/in/alexsecurity

PROFESSIONAL SUMMARY

Cybersecurity and Cloud Solutions Architect with over 20 years of progressive experience in information security, cloud infrastructure, cybersecurity operations, and enterprise risk management. Proven track record leading technical teams, implementing large-scale security architectures, and delivering strategic cloud and cybersecurity solutions for multinational corporations. Extensive expertise in Oracle Cloud Infrastructure (OCI), Artificial Intelligence solutions, security governance, incident response, and vulnerability management. Holder of multiple internationally recognized certifications in cybersecurity, cloud architecture, digital forensics, and ethical hacking.

CORE COMPETENCIES

- Cybersecurity Strategy & Operations
- Cloud Architecture (OCI / IaaS / PaaS / SaaS)
- Artificial Intelligence & Generative AI Solutions
- Information Security Governance
- Incident Response & Digital Forensics
- Vulnerability Assessment & Risk Management
- Identity & Access Management (IAM / PAM)
- Security Architecture & Zero Trust
- SIEM / SOC / SOAR Operations
- Data Protection & Compliance (ISO 27001, SOC 2, GDPR, NIST)
- Team Leadership & Technical Operations

PROFESSIONAL EXPERIENCE

Oracle – Cloud Solution Engineer
São Paulo, Brazil | Apr 2023 – Jul 2024

- Led business initiatives related to Artificial Intelligence and Oracle Cloud Infrastructure solutions.
- Presented OCI products and AI-driven solutions to strategic enterprise clients.
- Supported critical incident monitoring and operational security improvements.
- Collaborated with executives and customers to increase cloud adoption and revenue opportunities.

Gantech Information Safety – Product Manager (Information Security)
São Paulo, Brazil | Apr 2022 – Apr 2023

- Managed cybersecurity product portfolio and strategic partnerships.
- Developed customized cybersecurity and privileged access solutions for enterprise clients.
- Supported commercial and technical teams through product enablement and strategic planning.

Telefónica / Vivo – Information Security Consultant / Security Architect
São Paulo, Brazil | Oct 2017 – Apr 2022

- Led implementation and maintenance of ISO 27001 and enterprise security policies.
- Managed identity and access controls, reducing credential-related security incidents.
- Coordinated multidisciplinary teams across security, networks, systems, and infrastructure.
- Conducted vendor negotiations and implemented strategic data protection solutions.

F9C Global Security – Information Security Consultant
Jan 2014 – Apr 2015

- Designed and implemented cybersecurity solutions for enterprise clients.
- Managed security projects involving Zero Trust and compliance frameworks.

Etek NovaRed Brasil Ltda – Security Solutions Architect
Sep 2011 – Dec 2013

- Designed and deployed enterprise security projects for large corporations.
- Conducted vulnerability assessments and penetration testing engagements.

Earlier Career Experience
ETEK International – Security Analyst (2011)
Gantech Information Safety – Security Analyst (2004 – 2006)
Aker Security Solutions – Security Analyst (2001 – 2003)

EDUCATION

Universidade Paulista (UNIP)
Bachelor's Degree in Computer Science
2004 – 2008

CERTIFICATIONS

- OCI Generative AI Professional
- OCI Cloud Architect
- OCI Cloud Operations
- CEH – Certified Ethical Hacker
- CHFI – Computer Hacking Forensic Investigator
- CCSE – Check Point Certified Security Expert
- CCSA – Check Point Certified Security Administrator
- FCNSP – Fortinet Certified Network Security Professional
- FCNSA – Fortinet Certified Network Security Administrator
- ASE – Palo Alto Accredited Systems Engineer
- A10 Certified Engineer
- WCSP-XTM – WatchGuard Certified System Professional
- Splunk Certification (Big Data / Data Science related)

TECHNICAL EXPERTISE

OCI | AI | Cloud Security | IAM | PAM | SIEM | SOAR | ISO 27001 | SOC 2 | GDPR | NIST | DRP | BCP | Firewall | WAF | IDS/IPS | DLP | MFA | VPN | Zero Trust Architecture | Risk Management | Digital Forensics | Ethical Hacking | Security Architecture

From: Maurilio Pereira Figueiredo
IT and IS Leadership | Governance | Project Management | ITIL | CobIT | ITSM | ISO 27000
mpfi@uol.com.br
+55 11991326171

To: the USCIS Immigration Officer

In my professional capacity as an Information Security and Technology leader with over 20 years of experience, I, **Maurilio Pereira Figueiredo,** am pleased to provide my strongest recommendation for Mr. Rafael Ramos Apolinario, recognizing him as a professional of distinguished ability in managing critical digital infrastructures. During my tenure at EZ Security, I served as Mr. Ramos Apolinario's direct manager and closely supervised his performance as an Information Security Analyst. This position allowed me to evaluate his technical competence and observe, firsthand, his ability to deliver precise and reliable solutions in high-pressure environments.

Our professional relationship developed through direct oversight of complex security operations, during which Mr. Ramos Apolinario maintained the integrity of critical digital environments. I observed his technical capabilities firsthand during a critical security incident involving a large-scale public institution. At that time, the institution faced a massive Distributed Denial-of-Service attack that threatened the availability of essential public systems. Mr. Ramos Apolinario worked alongside our security team and the technical staff of the public agency to identify anomalous traffic patterns and confirm the nature of the targeted attack.

During this crisis, Mr. Ramos Apolinario demonstrated a profound command of information security and network infrastructure. He contributed directly to real-time analysis and the adjustment of firewall policies. Consequently, he applied strategic blocks and defined mitigation measures to restore normal operations. His integrated approach allowed the teams to contain the attack and prevent significant operational and financial losses for the institution. Following the stabilization of the environment, Mr. Ramos Apolinario documented the event in detail and presented the solution to the internal support team, thereby facilitating knowledge replication and improving future incident response processes.

Moreover, Mr. Ramos Apolinario contributed significantly to strategic projects for national government bodies. He led the delivery of firewall implementation projects using Check Point solutions in High Availability mode. This work involved installing, configuring, and optimizing critical platform components. In one specific project, Mr. Ramos Apolinario implemented two security appliances operating in High Availability mode to ensure operational continuity for internal applications. He configured essential blades, including Firewall, IPS, Content Filter, and VPN, establishing advanced protection layers and granular access control.

These initiatives strengthened the entities' security posture and reduced vulnerabilities. The technical expertise of Mr. Ramos Apolinario is further evidenced by his professional certifications, which include Check Point Security Expert R75 and R77, Check Point Security Administrator R75, Blue Coat ProxySG Professional, and ISO 27002 Foundation. He possesses strong technical knowledge of networks, operating systems, and cryptography, as well as programming skills in Python, PowerShell, and Bash for automation. These credentials, recognized globally, confirm his standing as an expert capable of operating at the highest international standards of information security.

Based on my direct oversight of his work, I can attest that Mr. Ramos Apolinario possesses a rare combination of technical mastery and strategic leadership that is essential for securing modern digital and physical infrastructures. His ability to mitigate large-scale cyberattacks and architect high-availability systems for government bodies demonstrates that he is a professional of exceptional caliber. I strongly support his endeavor to apply this expertise within the United States, particularly in the integration of secure automation for critical sector like smart infrastructure. I am confident that his contributions will significantly enhance the security standards and technological resilience of the American industry. I recommend him without reservation and remain available to provide further details regarding his outstanding qualifications.

Sincerely,

Maurilio Pereira Figueiredo
São Paulo, Brazil.
01/21/2026.

gov.br
Documento assinado digitalmente
MAURILIO PEREIRA FIGUEIREDO
Data: 02/02/2026 12:42:30-0300
Verifique em https://validar.iti.gov.br

Maurilio Pereira Figueiredo

IT Governance Leader | Information Security Operations Manager | IT Service Management Executive
São Paulo, Brazil
English: Professional Working | Spanish: Elementary
LinkedIn: linkedin.com/in/mpfi2111

PROFESSIONAL SUMMARY

Information Technology and Information Security professional with over 20 years of progressive experience in IT infrastructure, information security operations, IT governance, service management, and project leadership. Proven expertise in managing multidisciplinary teams, overseeing mission-critical IT operations, leading security service environments, and presenting operational and investment strategies to executive boards. Strong background in ITIL-based service management, COBIT governance frameworks, KPI monitoring, vendor management, and information security best practices aligned with ISO 27000 standards.

PROFESSIONAL EXPERIENCE

Security4IT – Customer Services Manager
São Paulo, Brazil | Nov 2018 – Nov 2022
Managed customer services, technical support, pre-sales, and security projects teams, overseeing the delivery of information security infrastructure services for large institutions. Developed KPIs and monthly performance presentations for clients and board members, while leading maintenance routines and operational service delivery improvements.

Security4IT – Senior Consultant
São Paulo, Brazil | Feb 2018 – Oct 2018
Provided strategic consulting in IT operations and information security services, supporting clients with operational improvements and security-related initiatives.

EZ-Security – Manager
São Paulo, Brazil | Nov 2011 – Nov 2016
Managed support operations in information security infrastructure, led multidisciplinary teams, monitored service-level performance, and delivered KPI presentations and strategic operational reports to leadership.

Camargo Corrêa – Information Technology Coordinator
São Paulo, Brazil | Sep 2007 – Oct 2011
Coordinated infrastructure, servers, networks, telecommunications, service desk, and information security operations. Implemented information security policies based on recognized market frameworks and designed enterprise infrastructure architecture solutions.

EZ-Security – Technical Manager
São Paulo, Brazil | Jan 2007 – Aug 2007
Structured a 24/7 security services management center, developed new data security service projects, and monitored operational targets and response-time metrics.

Andrade Gutierrez – Infrastructure Coordinator
São Paulo, Brazil | Mar 2001 – Nov 2006
Coordinated telecom and security operations, managed project feasibility analysis, oversaw SLA compliance with telecom providers, and presented operational KPIs and performance reports.

Jyoho Informática – Coordinator
São Paulo, Brazil | Sep 1997 – Mar 2001
Implemented WAN and LAN network infrastructure projects and managed exclusive IT support and administration services for enterprise operations.

EDUCATION

Universidade Presbiteriana Mackenzie
Studies in IT Governance | 2011 – 2012

Uninove – Universidade Nove de Julho
Studies in History | 2005 – 2007

Universidade Presbiteriana Mackenzie
Studies in Mathematics | 1990 – 1992

CERTIFICATIONS

- ITIL v3
- COBIT Foundation v4.1

TECHNICAL / GOVERNANCE KNOWLEDGE

IT Governance | ITSM | Information Security | ISO 27000 | SLA | KPI | Service Desk | IT Infrastructure | Telecommunications | Vendor Management | Risk Management | Compliance

January 13, 2026
Barueri, São Paulo, BR

To Whom It May Concern,

My name is Angelica Zoubaref de Oliveira Nacif, and I am writing to document my professional experience with the services provided by Rafael Ramos Apolinario. I reside in Alphaville, Barueri, at the Lake Gramercy Park condominium, which is a high-end residential property of approximately 336 square meters. As a client, I contracted Mr. Apolinario to perform the complete automation of my apartment, a project that required specialized technical oversight and integration of multiple domestic systems.

The scope of work performed by Mr. Apolinario was comprehensive, encompassing the installation of lighting modules, the automation of curtains, and the configuration of a professional-grade network for the entire property. Furthermore, he was responsible for assembling the audio and video systems, ensuring the integration of the home theater, internet, sound, and remote controls. Beyond the installation itself, Mr. Apolinario conducted all necessary programming and adjustments to ensure that the systems functioned in a centralized, practical, and stable manner for daily use.

The project originated from a need to modernize the residence to enhance practicality, security, and organization. A primary objective was to achieve energy efficiency through a system that enabled better lighting control and automatic equipment deactivation to prevent waste. Mr. Apolinario managed the process from the initial site visit, during which he assessed the project requirements and proposed technical solutions, through the planning and budgeting phases. He organized equipment delivery, monitored construction progress, and conducted final system testing to verify that all components met the expected operational standards.

The service provided by Mr. Apolinario was excellent and met the established objectives. The automation made the apartment more functional, enabling simple, integrated control of lighting, curtains, sound, and internet. The system proved stable and fast, leading to improved organization of living environments and measurable energy savings from more efficient equipment operation. Mr. Ramos Apolinario completed the entire project within the estimated five-day timeframe, managing a total investment of 88,400.00 Brazilian Reais, which covered all specialized labor, materials, and equipment.

I express my full support for the continuity of Mr. Apolinario’s professional activities. Based on the complexity of the project he managed for my residence, it is clear that his expertise goes far beyond simple installation; he possesses a rare ability to integrate security, energy efficiency, and advanced telecommunications into a seamless infrastructure. I highly recommend him for complex automation and smart-building projects in the United States, as his technical proficiency and commitment to excellence are exactly what is needed to advance the standards of modern, sustainable, and secure living environments. I remain available should you require further details regarding his exceptional work.

Sincerely,



Angélica Zoubaref de Oliveira Nacif
angel.nacif@gmail.com
+55 (11) 97484-1980

To the USCIS Immigration Officer,

My name is José Luiz do Nascimento Silva, and I serve an Information Security Analyst at Prodesp within the Secretariat of Finance and Planning of the State of São Paulo, where I am assigned to the Information Security division supporting the Department of Operations and Infrastructure Technology.

I have been with Prodesp since 1984 and have accumulated long-term experience across multiple technology areas within the State of São Paulo, including mainframe operations, distributed systems, backup infrastructure, operating systems, messaging platforms, and, since 2001, Information Security with a focus on firewall technologies. Since 2015, when the Secretariat of Finance entered into a technical support agreement with EZ Security, I interacted professionally with Mr. Rafael Ramos Apolinario, who at that time acted as an analyst providing specialized support for Check Point firewalls.

Our professional relationship developed through continuous collaboration on equipment replacements, software updates, system upgrades, and several activities conducted under emergency conditions. One of the most significant projects in which I closely observed Mr. Apolinario's work was the activation of the Campinas site, originally designed as a backup facility for the Secretariat of Finance's São Paulo site. From the initial installation and rack mounting of equipment through network routing adjustments and the transition of the site into production, Mr. Apolinario participated directly in all security-related stages of the project.

During the planning and implementation of the Campinas site, Mr. Apolinario was actively involved in defining the network security architecture, including determining the number of firewalls required, the redundancy model, and the appropriate high availability configuration. The project adopted a high availability active-standby architecture using Check Point firewalls model 12600. As the site evolved from a backup facility into an operational site hosting native services such as SAT and NFC, **which process more than fifteen million fiscal coupons per week**, Mr. Apolinario participated in the reassessment of memory, CPU, disk capacity, and network throughput to support the increased demand.

The Campinas site currently supports essential services, redundancy, and backup for the São Paulo site, and hosts platforms such as the Secretariat portal, SSL, and client VPN services, as well as redundancy for systems including NFE, NFP, and IPVA. The site handles thousands of daily accesses and has an approximate storage capacity of 10 petabytes. Mr. Apolinario's technical participation contributed to balancing access loads between the São Paulo and Campinas sites and to establishing mutual redundancy for services considered critical to the State of São Paulo.

Throughout our collaboration on the Campinas site project, I observed Mr. Apolinario's consistent commitment to quality implementation, rapid assimilation of complex configurations, and unwavering availability during weekends, holidays, and overnight maintenance windows. His dedication was essential given that the systems he helped architect operate 24/7, where any failure directly impacts state revenue and the real-time operations of thousands of companies. Working on a project of this magnitude demanded a level of technical professionalism substantially above standard, as there is no margin for error when network instability or security vulnerabilities can compromise critical systems that

sustain the economy of Brazil's largest state. His efforts resulted in significant achievements, including the successful deployment of high-availability infrastructure and security protocols that continue to safeguard fiscal operations, process over 15 million transactions weekly, and remain foundational to the company's operations today. He also supported knowledge transfer by involving additional analysts from his team while coordinating effectively with analysts from the Secretariat of Finance during all project activities.

Based on my direct professional experience, I would work with Mr. Apolinario again without hesitation. His unique ability to integrate complex network security with physical infrastructure makes him an exceptional candidate for high-level roles in the United States, particularly in the specialized fields of smart building automation and secure IoT integration for hospitals and large-scale residential developments. I am confident that his technical professionalism and commitment to zero-error environments will be a significant asset to the American technology and construction sectors. I express my full support for his endeavors and remain available for further details.

Cordially,

José Luiz do N Silva

JOSE LUIZ DO NASCIMENTO SILVA:03647894842

Assinado de forma digital por JOSE LUIZ DO NASCIMENTO SILVA:03647894842
Dados: 2026.01.29 12:24:13 -03'00'

José Luiz do Nascimento Silva
Information Security Analyst
Prodesp, Secretariat of Finance and Planning of the State of São Paulo
São Paulo, Brazil

CONTACT INFORMATION
jlnsilva@prodesp.fazenda.sp.gov.br
Telephone +55 11 32432680

Technical Context: The systems mentioned above (**SAT, NFC, NFE, NFP, and IPVA**) represent the backbone of the State of São Paulo's fiscal infrastructure, managing real-time tax authentication, electronic invoicing, and revenue collection for millions of users. These platforms require **High Availability (Active-Standby)** architectures and **SSL/VPN** encryption to ensure zero downtime and data integrity, as any failure would directly impact the regional economy.

JOSÉ LUIZ DO N. SILVA

Information Security Analyst | Firewall Specialist | Network Security Professional
São Paulo, Brazil
LinkedIn: linkedin.com/in/josé-luiz-do-n-silva-b5549012b

PROFESSIONAL SUMMARY

Information Security professional with over 40 years of progressive experience in data processing, IT operations, systems administration, and cybersecurity within the public sector. Extensive background in mainframe operations, systems support, email infrastructure, and more than two decades of specialized experience in Information Security, with emphasis on firewall administration, network protection, VPN implementation, and security policy management. Proven expertise in managing and optimizing enterprise security environments for one of the largest public data processing companies in Brazil.

PROFESSIONAL EXPERIENCE

Prodesp – Companhia de Processamento de Dados do Estado de São Paulo
Information Security Analyst
São Paulo, Brazil | Nov 1984 – Present

Responsible for progressive roles in data processing, IT operations, systems administration, and information security throughout a long-standing career within the State of São Paulo's public technology infrastructure.

Information Security (2001 – Present)
Specialized in enterprise information security operations, including the installation, configuration, administration, and optimization of security solutions and policies. Main responsibilities include:

- Installation, configuration, and administration of **Check Point Firewalls** (FW1 SecurePlatform, GAIA, VSX, up to vR80.40);
- Rule auditing, policy optimization, object management, and log analysis for intrusion detection and prevention;
- Review and enhancement of information security policies and governance procedures;
- Installation, configuration, and administration of **Cisco ASA / FWSM Firewalls**;
- VPN implementation and administration, including **Site-to-Site VPN, Client VPN, and SSL VPN**;
- Administration of **Websense / Forcepoint Proxy Solutions**, including policy creation and exception handling;
- Security monitoring using **McAfee / Foundstone Scanners**, Syslog, and threat analysis tools;
- Documentation control and maintenance of operational security records.

Email Infrastructure Administration (1999 – 2001)
Managed and supported enterprise email environments using LDAP, Netscape, and Postfix systems.

Systems Administration (1998 – 1999)
Supported and administered operating systems environments, including Solaris and Linux platforms.

Mainframe Operations (1990 – 1998)
Served as Senior Mainframe Operator, working with IBM 3090 and IBM S/390 systems, ensuring operational continuity of large-scale government systems.

Data Processing / Quality Control (1984 – 1990)
Worked in document microfilming and quality control operations while assigned to the São Paulo State Public Security Department (DEIC) and later the State Finance Department.

EDUCATION

Universidade Paulista (UNIP)
Associate Degree / Technology Degree in Computer and Information Systems Security / Information Assurance
2022 – 2023

Faculdades Estácio / Radial
Technology Degree in Network and System Administration
2015 – 2016

Universidade de Guarulhos (UNG)
Studies in Architecture
1987 – 1993

TECHNICAL EXPERTISE

Check Point Firewalls | Cisco ASA | Cisco FWSM | Websense | Forcepoint | McAfee Foundstone | VPN | SSL VPN | Site-to-Site VPN | Syslog | Solaris | Linux | LDAP | Netscape | Postfix | IBM Mainframe | IBM 3090 | IBM S/390 | Security Policy Management | Threat Monitoring | Network Security | Information Security Governance

São Paulo, Brazil January 13, 2026

To USCIS,

My name is Fabio de Souza Lima, and I am the owner of a high-standard residential property in Alphaville, Barueri. I am writing this letter to provide a factual account of the professional services rendered by Mr. Rafael Ramos Apolinario and to confirm the results of his technical contributions to my residence.

I became acquainted with Mr. Apolinario through a recommendation from the architect responsible for my apartment project. I initially contacted him to discuss my specific requirements for the technological infrastructure and automation of a 336-square-meter property located in the Lake Gramercy Park condominium. Given the scale and high standard of the residence, I required a professional capable of planning and delivering a complete, integrated solution rather than relying on separate or improvised systems.

Mr. Apolinario was responsible for a comprehensive integration project that prioritized network resilience and advanced security. His work encompassed deploying a professional-grade internet network and integrating electronic locks into a centralized control interface. He conducted a detailed structural analysis to ensure that these critical systems operated with maximum stability and met the complex requirements of a large-scale property.

The project was completed within the estimated 10-day timeframe, and the total investment for the equipment and specialized labor was R$ 120,000.00. As a result of Mr. Apolinario's work, the apartment now features fully integrated, stable systems that have simplified daily use. The centralized control of lighting, curtains, and locks has provided practical benefits and improved the property's overall efficiency.

Furthermore, the intelligent lighting control and automatic shutdown of unused areas have resulted in energy savings by preventing waste. The intelligent systems implemented by Mr. Apolinario have resulted in measurable energy efficiency through automated resource management, preventing waste and aligning the property with modern sustainability standards. Furthermore, his technical solutions significantly enhanced the security and reliability of the residence's infrastructure, contributing to its overall market valuation.

I express my support because of Mr. Apolinario's professional capabilities, as his technical rigor and ability to deliver high-performance infrastructure are of significant value to the field. I remain available for further details at fabslima72@gmail.com or by phone at + 55 11 98588-6098.

Respectfully,

Fabio S Lima

Fabio de Souza Lima

FABIO DE SOUZA LIMA:10146699874

Digitally signed by FABIO DE SOUZA LIMA:10146699874
Date: 2026.02.05 08:23:37 -03'00'

Exhibit C.II – Second Prong – Letter of intention to hire

December 22, 2025

To Whom It May Concern,

My name is Marta Araujo, and I am the owner of Herman Renovations (www.hermanrenovations.com). I have built my career over the past five years in the residential renovation and remodeling industry, actively managing and executing projects aimed at improving livability, construction quality, and long-term property value. Throughout this period, I have worked alongside architects, contractors, and specialized service providers, always seeking innovative solutions that elevate the standard of residential construction.

Through my professional activities, I became acquainted with iSmart Home, a Brazil-based company focused on home automation systems, network infrastructure, and integrated smart-home solutions. I am familiar with the company's reputation for delivering technically robust projects, especially in areas related to secure automation architecture, cybersecurity-conscious design, and safe remote-access environments. I am also aware of the plans of iSmart Home's CEO, Rafael Ramos Apolinario, to expand and replicate the company's impact within the United States market once it is legally established in the country.

Based on my experience in residential renovation, I understand that smart-home technologies play an increasingly important role in enhancing both the functionality and market value of modern homes. For this reason, I view a future partnership between Herman Renovations and iSmart Home as a natural and mutually advantageous collaboration. While this letter does not represent an employment offer, I believe that combining our complementary areas of expertise would allow us to deliver more advanced, efficient, and high-value solutions to homeowners across the United States.

Should you require any additional information, please do not hesitate to contact me.

Sincerely,

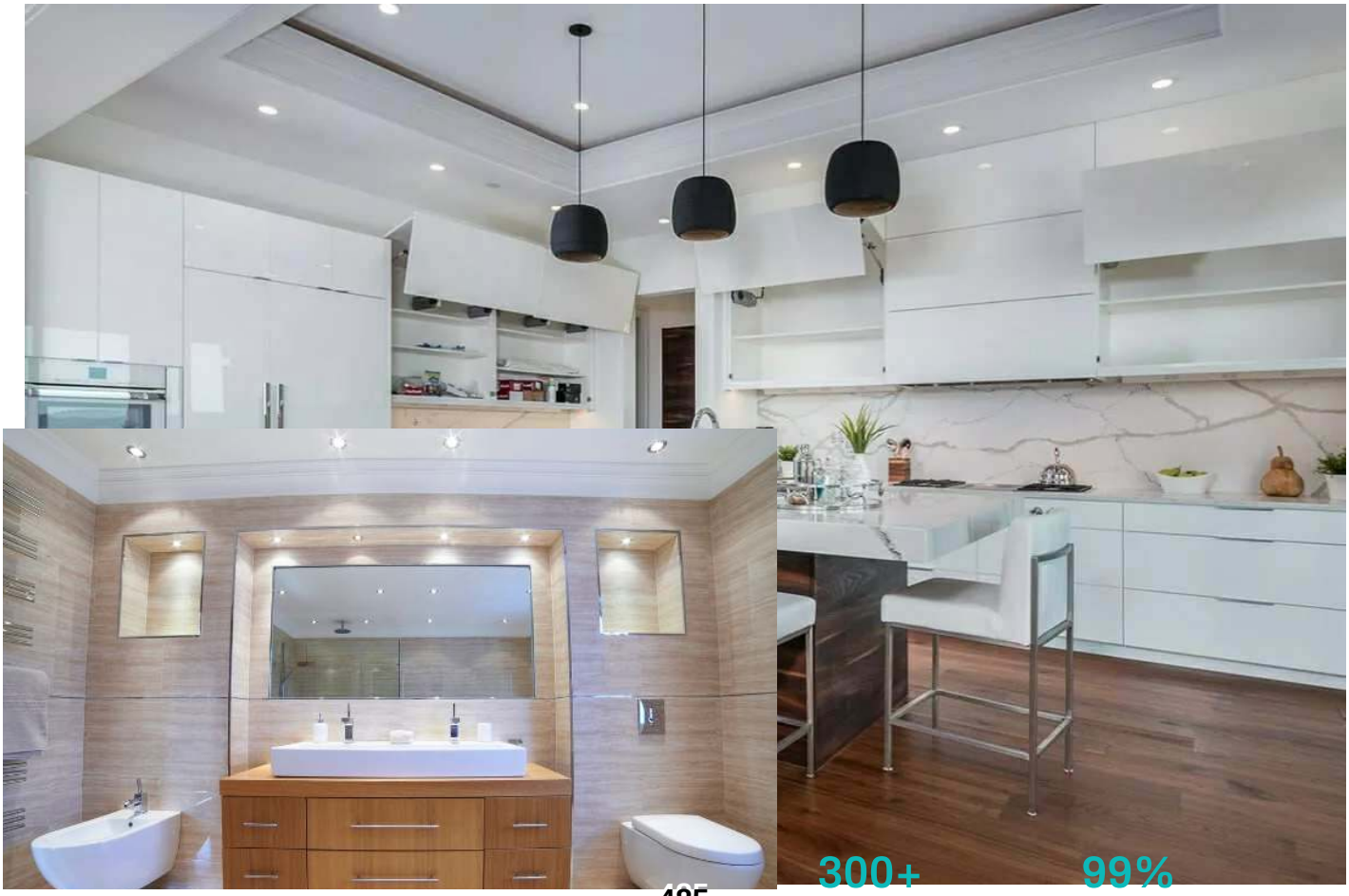


Marta Araujo
Owner — Herman Renovations
Email: araujomdaa@gmail.com
Phone: +1 (641) 330-0879

HERMAN
RENOVATIONS

About Us

Homepage / About Us





Project

Happy Clients

DISCOVER HERMAN RENOVATIONS

We Are Leader In Construction

At Herman Renovations, we're dedicated to exceeding your expectations. With a team committed to excellence, we specialize in crafting personalized renovation solutions that enhance your home's beauty and functionality.

- **Expert craftsmanship for lasting renovations you'll love**
- **Personalized designs tailored to your unique style and preferences**
- **Dedicated team committed to exceeding your renovation expectations**

READ MORE

01

Innovative Design

Our talented team of designers brings fresh ideas and innovative solutions to every project, ensuring that each space is both functional and visually stunning.

02

Quality Craftsmanship

We take pride in our craftsmanship, using only the highest quality materials and techniques to ensure lasting beauty and durability in every renovation.

03

Client-Centric Approach

Our clients are at the heart of everything we do. We listen closely to their needs, preferences, and budget constraints, working collaboratively to bring their vision to life.

04

Attention To Detail

From the initial consultation to the final walk-through, we pay meticulous attention to every detail, ensuring that no aspect of the project is overlooked.

05

Transparent Communication

We believe in open and transparent communication with our clients throughout the remodeling process, keeping them informed and involved every step of the way.

06

Our Commitment To Excellence

At Herman Renovations, excellence is our standard. From innovative design to quality craftsmanship and client-centric approach, we prioritize every detail to ensure your vision is realized.

Subscribe Our Newsletter

Stay in the loop with our latest updates, exclusive offers, and renovation tips by subscribing to our newsletter today!

Email

SUBMIT

HERMAN RENOVATIONS

SERVICES AREAS

- Clearwater, FL
- St. Petersburg, FL
- Lakeland, FL
- Tampa, FL

SERVICES

- Pavers
- Tile Installation
- Vinyl Installation

- Carpet Installation
- Interior Painting
- Kitchen and Bathroom Renovation

CONTACT INFO

(813) 539-1412

contact@hermanrenovations.com

Florida, USA

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December 18, 2025.

To Whom It May Concern

My name is Fabio Lopes Júnior, and I am the Owner of Nehemiah Remodel (www.nehemiahremodel.com), with seven years of experience in the home renovation and remodeling industry, having started in this field doing remodels for myself since 2018, and founded Nehemiah as an LLC in the last 2 years. Throughout our journey, we have led numerous residential improvement projects focused on structural enhancement, aesthetic refinement, and value-driven renovations. As a General Contractor, I consistently collaborate with professionals and organizations that introduce innovation and elevate the standards of the construction sector.

Recently, I had the opportunity to become familiar with iSmart Home, a Brazilian company specializing in home automation, networking infrastructure, and smart-home integrations. Over time, I have learned about the company's high-quality work, particularly its emphasis on secure automation design, cybersecurity practices, and safe remote-access environments. The expertise demonstrated by iSmart Home reflects a deep commitment to technical excellence, security, and user-focused innovation.

As a professional in the remodeling and construction industry, I clearly see how smart-home automation adds significant value to the final result of a renovation project, both in functionality and in perceived property value. For this reason, I believe that a future professional partnership between Nehemiah Remodel and iSmart Home would be mutually beneficial. While this is not an employment offer, I recognize the strong potential for collaboration between our areas of expertise, which together can deliver more complete, modern, and high-value solutions to homeowners in the United States.

Should you require any additional information, please feel free to contact me directly.

Sincerely,



Fabio Lopes Júnior
Owner — Nehemiah Remodel
Email: fabio@nehemiahremodel.com
Phone: +1 (918) 946-8212

NEHEMIAH REMODEL
REBUILDING DREAMS



About Us

Your Trusted Remodeling Contractor in Tulsa, OK.

At Nehemiah Remodel we believe that every home holds the potential for greatness. As a dedicated family team, we understand the importance of creating spaces that reflect your unique vision and lifestyle. With our expertise in remodeling, we've helped numerous families transform their houses into homes they love. Let us partner with you on this journey to rebuild your dreams!

Get in Touch

Contact us today at 918-641-4232 or book a free estimate online.

We are here to help you with all your remodeling needs.

Email Us

info@nehemiahremodel.com

Book In-Person Free Estimate

Let's be friends!



(918) 641.4232
info@nehemiahremodel.com

Tulsa, OK.

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Exhibit C.II – Second Prong – Evidence of Financial Feasibility

RAFAEL RAMOS APOLINARIO

XP Account	6497651
Investment Advisor Code	A72377
Investment Advisor Name	Daniel Alves Campelo Vilela
Investor Profile	Aggressive

CURRENT PORTFOLIO ALLOCATION

PRODUCT CLASS

- 44.6% Fixed Income R$ 1,161,919.33
- 25.7% Stock Lending R$ -668,466.40
- 19.1% Stocks R$ 496,673.40
- 9.47% Investment Funds R$ 246,566.85
- 0.69% Options R$ -17,998.67
- 0.05% Proceeds R$ 1,192.37
- 0.37% Projected Total Balance R$ 9,733.18



PORTFOLIO VALUES

ASSETS
R$ 1,229,620.06

INVESTIMENT
R$ 1,219,886.88

AVAILABLE CASH BALANCE
R$ 9,733.18

PORTFOLIO ADHERENCE LEVEL

LOW MEDIUM HIGH

44.6% FIXED INCOME

Position:
R$ 1,161,919.33

17.9% FIXED RATE

ASSET	INVESTMENT DATE	LOCK-UP PERIOD	MATURITY DATE	PURCHASE RATE	AVAILABLE	GUARANTEE	INVESTED AMOUNT	MARKET POSITION	NET VALUE
LFT - MAR/2028	08/14/2025	03/01/2028	03/01/2028	LFT + 0.00%	0	1	R$ 17,146.14	R$ 17,938.59	R$ 17,760.29
LFT - MAR/2029	10/13/2025	03/01/2029	03/01/2029	LFT +0.03%	0	7	R$ 122,707.01	R$ 125,447.82	R$ 124,831.14
LFT - MAR/2029	10/15/2025	03/01/2029	03/01/2029	LFT +0.03%	15	0	R$ 263,251.78	R$ 268,833.70	R$ 267,577.77
LFT - MAR/2029	10/20/2025	03/01/2029	03/01/2029	LFT +0.03%	3	0	R$ 52,738.54	R$ 53,767.60	R$ 53,536.06

26.7% INFLATION

ASSET	INVESTMENT DATE	LOCK-UP PERIOD	MATURITY DATE	PURCHASE RATE	AVAILABLE	GUARANTEE	INVESTED AMOUNT	MARKET POSITION	NET VALUE
NTN-B- AUG/2030	09/15/2021	08/15/2030	08/15/2030	IPC-A +4.32%	0	10	R$ 40,998.61	R$ 49,770.99	R$ 48,427.98
NTN-B- AUG/2060	02/14/2022	08/15/2060	08/15/2060	IPC-A +5.29%	0	10	R$ 43,684.91	R$ 51,843.79	R$ 50,452.29
NTN-B- AUG/2060	02/15/2022	08/15/2060	08/15/2060	IPC-A +5.30%	0	8	R$ 34,009.24	R$ 41,413.33	R$ 40,302.72
NTN-B- AUG/2060	02/18/2022	08/15/2060	08/15/2060	IPC-A +5.35%	0	5	R$ 21,134.03	R$ 25,691.98	R$ 25,004.74

RAFAEL RAMOS APOLINARIO

XP Account	6497651
Investment Advisor Code	A72377
Investment Advisor Name	Daniel Alves Campelo Vilela
Investor Profile	Aggressive

ASSET	INVESTMENT DATE	LOCK-UP PERIOD	MATURITY DATE	PURCHASE RATE	AVAILABLE	GUARANTEE	INVESTED AMOUNT	MARKET POSITION	NET VALUE
NTN-B- AUG/2050	06/06/2023	08/15/2050	08/15/2050	IPC-A +5.23%	0	2	R$ 9,325.83	R$ 10,304.26	R$ 10,134.99
NTN-B- AUG/2060	08/25/2023	08/15/2060	08/15/2060	IPC-A +5.26%	11	0	R$ 51,015.65	R$ 57,283.79	R$ 56,327.04
NTN-B- MAY/2055	08/25/2023	05/15/2055	05/15/2055	IPC-A +5.26%	0	11	R$ 51,394.76	R$ 56,171.69	R$ 55,340.08
SAO MARTINHO DEBIT JAN/2037	08/28/2023	01/15/2037	01/15/2037	IPC-A +5.85%	0	62	R$ 68,274.81	R$ 76,532.91	R$ 76,532.91
CRA KLABIN-MAY/2034	08/28/2023	05/15/2034	05/15/2034	IPC-A +5.55%	0	61	R$ 70,272.81	R$ 75,460.89	R$ 75,460.89
CRI NATURA - SEP/2029	08/28/2023	09/17/2029	09/17/2029	IPC-A +5.75%	0	60	R$ 67,964.64	R$ 72,896.23	R$ 72,896.23
NTN-B- AUG/2060	09/04/2023	08/15/2060	08/15/2060	IPC-A +5.33%	0	15	R$ 68,977.91	R$ 77,304.71	R$ 76,019.65
LF BANCO BRADESCO S/A -MAY/2035	10/17/2025	05/15/2035	05/15/2035	IPC-A +7.74%	2	0	R$ 99,948.53	R$ 101,257.06	R$ 100,962.64

9.47%

INVESTMENT FUNDS

Position: R$ 246,566.85

5.8%

FLOATING-RATE FIXED INCOME FUNDS

ASSET	NAV DATE	NAV PER SHARE	NUMBER OF SHARES	PENDING SETTLEMENT	POSITION	NET AMOUNT
TREND INVESTBACK FIC FIRF SIMPLES RL	12/09/2025	1.68294617	1,207.25607077	R$ 0.00	R$ 2,031.74	R$ 2,025.43
KJNT11 – KIJANI ASATALA FIAGRO	12/05/2025	9.67416100	5,140	R$ 0.00	R$ 49,725.18	R$ 49,725.18
AZQA11 – AZ QUEST LUNA – FIAGRO	12/05/2025	9.98383157	4,948	R$ 0.00	R$ 49,400.00	R$ 49,400.00
RZDS11 – RIZA DOMUS FII	11/27/2025	10.01852221	5,000	R$ 0.00	R$ 50,092.61	R$ 50,092.61

1.8%

INFLATION-LINKED FUNDS

ASSET	NAV DATE	NAV PER SHARE	NUMBER OF SHARES	PENDING SETTLEMENT	POSITION	NET AMOUNT
MCCE11 - MAUÁ CAPITAL STRUCTURED CREDIT 11/28/2025	11/28/2025	99.25941386	497	R$ 0.00	R$ 49,331.93	R$ 49,331.93

1.7%

LISTED FUNDS

ASSET	NAV DATE	NAV PER SHARE	NUMBER OF SHARES	PENDING SETTLEMENT	POSITION	NET AMOUNT
IMOV11 – NAVI HEDGE FUND	12/05/2025	9.42516600	4,879	R$ 0.00	R$ 2,031.74	R$ 45,985.39

STOCKS

Position: R$ 496,673.40

RAFAEL RAMOS APOLINARIO

XP Account	6497651
Investment Advisor Code	A72377
Investment Advisor Name	Daniel Alves Campelo Vilela
Investor Profile	Aggressive

19.1%

STOCKS

ASSET	AVAILABLE QTY	PROJECTED QTY	DAY QTY	GUARANTEE	BLOCKED QTY	STRUCTURED QTY	TOTAL QTY	LAST QUOTE	POSITION
BBSE3	0	0	0	1500	0	0	1500	R$ 35.26	R$ 52,890.00
BERK34	0	0	0	580	0	0	580	R$ 133.72	R$ 77,557.60
JPMC34	0	0	0	305	0	0	305	R$ 172.64	R$ 52,655.20
LFTB11	0	0	0	825	0	0	825	R$ 114.72	R$ 94,644.00
M1TA34	0	0	0	210	0	0	210	R$ 127.13	R$ 26,697.30
PRIO3	0	0	0	970	0	0	970	R$39.69	R$38,499.30
PSSA3	0	0	0	0	0	0	0	R$ 48.82	R$ 34,174.00
VISA34	0	0	0	1350	0	0	1350	R$88.56	R$119,556.00

0.69%

OPTIONS

Position:
R$ -17.998,67

0.69%

OVER-THE-COUNTER DERIVATIVES

TYPE	UNDERLYING ASSET	MATURITY DATE	SETTLEMENT DATE	FIXING DATE	FIXING TYPE	STRIKE PRICE (R$)	QUANTITY / VOLUME	NOTIONAL AMOUNT (R$)	NOTES
SWAP	CRA KLABIN – MAY/2034	05/15/2034	05/15/2034	05/15/2034	LAST	R$ 0.00	63,149	R$ - 6,404.43	ACTIVE LEG: PRE + 12.04%: R$ 63,549.27 PASSIVE LEG: 100% IPCA_B3 + 6.77%: R$ 69,953.70
SWAP	CRI NATURA – SEP/2029	09/17/2029	09/17/2029	09/17/2029	LAST	R$ 0.00	62,913	R$ - 5,893.17	ACTIVE LEG: PRE + 12.14%: R$ 64,623.04 PASSIVE LEG: 100% IPCA_B3 + 6.80%: R$ 70,516.21
SWAP	SAO MARTINHO DEBIT – JAN/2037	01/15/2037	01/15/2037	01/15/2037	LAST	R$ 0.00	66,436	R$ - 5,701.07	ACTIVE LEG: PRE + 11.37%: R$ 69,425.88 PASSIVE LEG: 100% IPCA_B3 + 6.11%: R$ 75,126.95

25.7%

SECURITIES LENDING

Position:
R$ -668,466.40

BORROWER / LENDER	ASSET	QUANTITY	STRUCTURED QTY.	TOTAL QTY.	MATURITY DATE	LAST PRICE	POSITION
BORROWER	SMAL11	1279	0	1279	12/18/2025	R$ 111.76	R$ -142,941.04
BORROWER	SMAL11	51	0	51	12/18/2025	R$ 111.76	R$ -5,699.76
BORROWER	BOVA11	360	0	360	12/15/2025	R$ 154.64	R$ -55,670.40
BORROWER	BOVA11	855	0	855	12/18/2025	R$ 154.64	R$ -132,217.20
BORROWER	BOVA11	78	0	78	12/29/2025	R$ 154.64	R$ -12,061.92
BORROWER	BOVA11	365	0	365	12/22/2025	R$ 154.64	R$ -56,443.60
BORROWER	BOVA11	382	0	382	01/07/2026	R$ 154.64	R$ -59,072.48

RAFAEL RAMOS APOLINARIO

XP Account	6497651
Investment Advisor Code	A72377
Investment Advisor Name	Daniel Alves Campelo Vilela
Investor Profile	Aggressive

BORROWER / LENDER	ASSET	QUANTITY	STRUCTURED QTY.	TOTAL QTY.	MATURITY DATE	LAST PRICE	POSITION
BORROWER	NEOE3	3,100	0	3,100	01/07/2026	R$ 32.15	R$ -99,665.00
BORROWER	IVVB11	250	0	250	12/18/2025	R$ 418.78	R$ -104,695.00

0.05%

PROCEEDS

Position:
R$ 1,192.37

0.05%

STOCKS

ASSET	INDEXER	PAYMENT PROVISION DATE	PROVISIONED QUANTITY	PROVISIONED AMOUNT
VISA34	DIVISION	12/10/2025	69	R$ 8.18
VISA34	DIVIDEND	12/10/2025	1281	R$ 152.01
TAEE11	INTEREST ON EQUITY	01/28/2026	1100	R$ 461.34
TAEE11	DIVIDEND	01/28/2026	1100	R$ 570.84

0.37%

CASH BALANCE

AMOUNT
R$ 9,733.18

Available Balance	R$ 9,733.18
Collateral	R$ 0.00
Pending Fund Redemption	R$ 0.00
Pending Club Redemption	R$ 0.00
Forward Contracts Maturing	R$ 0.00
Margin Account Usage	R$ 0.00
Future Transactions	R$ 0.00
12/10/2025 (D+1)	R$ 0.00
12/11/2025 (D+2)	R$ 0.00
12/12/2025 (D+3)	R$ 0.00
(D > 3)	R$ 0.00
Projected Total Balance	R$ 9,733.18

RAFAEL RAMOS APOLINARIO

XP Account	6497651
Investment Advisor Code	A72377
Investment Advisor Name	Daniel Alves Campelo Vilela
Investor Profile	Aggressive

COLLATERAL PLEDGE ASSETS

COLLATERAL VALUE

FIXED INCOME

PRODUCT TYPE	ISSUER	MATURITY DATE	QUANTITY PLEDGED	POSITION
TPF	SELIC BOND	03/01/2029	7	R$ 125,272.89
TPF	SELIC BOND	08/15/2030	10	R$ 43,624.82
TPF	SELIC BOND	08/15/2050	2	R$ 8,170.83
TPF	SELIC BOND	05/15/2055	11	R$ 43,901.70
TPF	SELIC BOND	08/15/2060	38	R$ 153,227.65
TPF	SELIC BOND	03/01/2028	1	R$ 17,915.88

STOCKS

ASSET	QUANTITY PLEDGED	POSITION
BBSE3	1,500	R$ 52,890.00
BERK34	580	R$ 77,557.60
JPMC34	305	R$ 52,655.20
LFTB11	825	R$ 94,644.00
M1TA34	210	R$ 26,697.30
PRIO3	970	R$ 38,499.30
VISA34	1,350	R$ 119,556.00

TOTAL NET WORTH

AMOUNT
R$ 1,229,620.06

PORTFOLIO COMPLIANCE LEVEL

RAFAEL RAMOS APOLINARIO

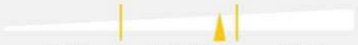
XP Account	6497651
Investment Advisor Code	A72377
Investment Advisor Name	Daniel Alves Campelo Vilela
Investor Profile	Aggressive

CURRENT PORTFOLIO



YOUR INVESTMENTS AT XP
R$ 1,219,886.88

ADHERENCE TO THE SUGGESTED PORTFOLIO



Investor Profile: Aggressive
Investment Policy: –

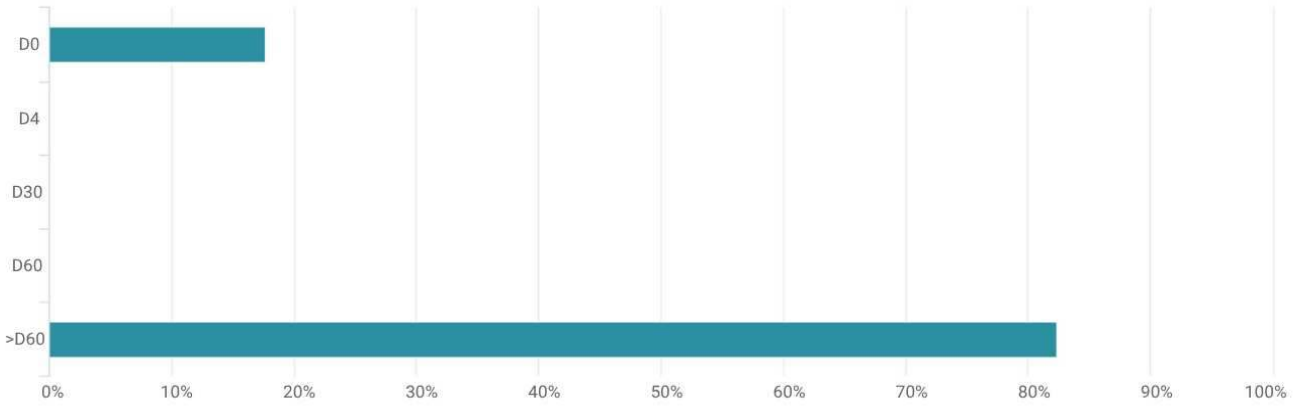
Current Portfolio Risk		39 pts
0%	Fixed Rate	8%
33%	Floating Rate	12%
0%	Multi-Strategy Funds	12%
26%	Brazilian Equities	18%
0%	Alternative Investments	7%
39%	Inflation	28%
0%	Global Equities	5%
0%	Global Fixed Income	2%
2%	Listed Funds	8%
0%		0%

RECOMMENDED PORTFOLIO



TOTAL FINANCIAL INVESTMENTS
R$ 1,219,886.88

PORTFOLIO LIQUIDITY DISTRIBUTION



RAFAEL RAMOS APOLINARIO

XP Account	6497651
Investment Advisor Code	A72377
Investment Advisor Name	Daniel Alves Campelo Vilela
Investor Profile	Aggressive

EVOLUTION OF ASSETS

Amount during the Period

INITIAL ASSETS	FINAL ASSETS	ASSETS VARIATION
R$ 1,183,901.02	R$ 1,141,401.30	R$ -61,371.21



RAFAEL RAMOS APOLINARIO

XP Account	6497651
Investment Advisor Code	A72377
Investment Advisor Name	Daniel Alves Campelo Vilela
Investor Profile	Aggressive

MONTHLY ASSET VARIATION

MONTH	INITIAL ASSET (R$)	CONTRIBUTIONS AND WITHDRAWALS (R$)	TAX PAID (R$)	FINAL ASSET (R$)	ASSET VARIATION (R$)	GROSS RETURN (%)	GROSS RETURN (%CDI)
01/2025	1,147,220.34	-35,697.06	826.44	1,119,185.25	8,488.41	0.93%	92.22%
02/2025	1,119,185.25	-43,059.57	1,671.95	1,099,435.98	24,982.25	2.45%	248.56%
03/2025	1,099,435.98	-28,970.07	263.84	1,063,539.87	-6,662.21	-0.44%	-45.83%
04/2025	1,063,539.87	-43,400.00	432.24	1,028,266.73	8,559.11	1.07%	101.39%
05/2025	1,028,266.73	-66,036.77	2,209.72	988,778.42	28,758.18	3.07%	269.95%
06/2025	988,778.42	-63,713.37	408.45	923,664.27	-992.33	0.10%	9.25%
07/2025	923,664.27	-73,658.27	420.10	870,549.06	20,963.15	2.59%	202.75%
08/2025	870,549.06	-82,814.00	1,356.83	773,923.49	-12,454.74	-1.29%	-110.54%
09/2025	773,923.49	-35,628.27	245.69	708,456.80	-29,592.73	-3.78%	-309.75%
10/2025	708,456.80	553,371.73	81.45	1,254,919.75	-6,827.33	0.71%	55.30%
11/2025	1,254,919.75	-37,027.14	498.28	1,150,297.82	-67,096.50	-5.37%	-510.22%
12/2025	1,150,297.82	0.00	0.00	1,141,401.30	-8,896.52	-0.74%	-335.42%
Year 2025	**1,147,220.34**	**43,367.21**	**8,414.99**	**1,141,401.30**	**-40,771.26**	**-1.05%**	**-7.99%**
Year 2024	**1,393,095.09**	**-320,428.15**	**10,884.66**	**1,147,220.34**	**85,438.06**	**8.61%**	**79.19%**
Year 2023	**185,099.36**	**1,166,889.97**	**6,922.60**	**1,393,095.09**	**48,028.36**	**10.66%**	**81.73%**
Year 2022	**414,157.62**	**-194,752.76**	**6,604.56**	**185,099.36**	**-27,700.94**	**-10.42%**	**-84.24%**
Year 2021	**0.00**	**409,820.88**	**810.96**	**414,157.62**	**5,147.70**	**0.68%**	**32.30%**

RAFAEL RAMOS APOLINARIO

XP Account	6497651
Investment Advisor Code	A72377
Investment Advisor Name	Daniel Alves Campelo Vilela
Investor Profile	Aggressive

UPCOMING MATURITIES

SECURITY	TRADE DATE	MATURITY DATE	AMOUNT INVESTED	CONTRACTED RATE	TAX RATE	NET AMOUNT
LFT 210100	08/14/2025	03/01/2028	R$ 17,146.14	LFT -0.00%	22.50%	R$ 17,760.29
LFT 210100	10/13/2025	03/01/2029	R$ 122,707.01	LFT +0.03%	22.50%	R$ 124,831.14
LFT 210100	10/15/2025	03/01/2029	R$ 263,251.78	LFT +0.03%	22.50%	R$ 267,577.77
LFT 210100	10/20/2025	03/01/2029	R$ 52,738.54	LFT +0.03%	22.50%	R$ 53,536.06
CRI 22I0970804	08/28/2023	09/17/2029	R$ 66,057.80	IPCA +5.75%	0.00%	R$ 72,896.23
NTN-B 760199	09/15/2021	08/15/2030	R$ 40,817.58	IPCA +4.32%	15.00%	R$ 48,427.98
CRA FLUCRA022007EP	08/28/2023	05/15/2034	R$ 69,022.86	IPCA +5.55%	0.00%	R$ 75,460.89
LF FLULF002500FI9	10/17/2025	05/15/2035	R$ 99,948.53	IPCA +7.74%	22.50%	R$ 100,962.64
DEB FLUUSMTO24	08/28/2023	01/15/2037	R$ 67,792.54	IPCA +5.85%	0.00%	R$ 76,532.91
NTN-B 760199	06/06/2023	08/15/2050	R$ 9,175.76	IPCA +5.23%	15.00%	R$ 10,134.99
NTN-B 760199	08/25/2023	05/15/2055	R$ 50,627.64	IPCA +5.26%	15.00%	R$ 55,340.08
NTN-B 760199	02/14/2022	08/15/2060	R$ 42,567.12	IPCA +5.29%	15.00%	R$ 50,452.29
NTN-B 760199	02/15/2022	08/15/2060	R$ 34,009.24	IPCA +5.30%	15.00%	R$ 40,302.72
NTN-B 760199	02/18/2022	08/15/2060	R$ 21,110.41	IPCA +5.35%	15.00%	R$ 25,004.74
NTN-B 760199	08/25/2023	08/15/2060	R$ 50,905.47	IPCA +5.26%	15.00%	R$ 56,327.04
NTN-B 760199	09/04/2023	08/15/2060	R$ 68,737.67	IPCA +5.33%	15.00%	R$ 76,019.65
					TOTAL	R$ 1,151,567.41

I, Marina Viana Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that I have performed the professional translation of this document from Portuguese to English, as a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Marina Viana

Date: April 2, 2026

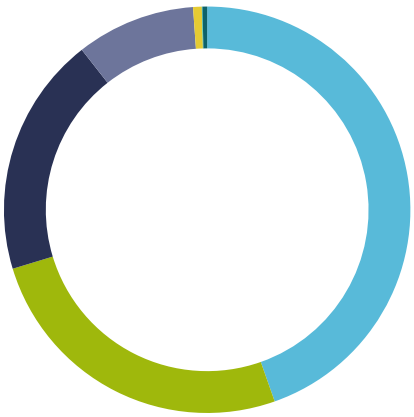
RAFAEL RAMOS APOLINARIO

Conta XP	6497651
Código Assessor de Investimentos	A72377
Nome Assessor de Investimentos	Daniel Alves Campelo Vilela
Perfil do Investidor	Agressivo

DISTRIBUIÇÃO DA CARTEIRA ATUAL

CLASSE DE PRODUTOS

- 44.6% Renda Fixa R$ 1.161.919,33
- 25.7% Aluguel R$ -668.466,40
- 19.1% Ações R$ 496.673,40
- 9.47% Fundos de Investimentos R$ 246.566,85
- 0.69% Opções R$ -17.998,67
- 0.05% Proventos R$ 1.192,37
- 0.37% Saldo Total Projetado R$ 9.733,18



VALORES DA CARTEIRA

PATRIMÔNIO
R$ 1.229.620,06

INVESTIMENTO
R$ 1.219.886,88

SALDO DISPONÍVEL EM CONTA
R$ 9.733,18

NÍVEL DE ADERÊNCIA DA CARTEIRA





RENDA FIXA

POSIÇÃO
R$ 1.161.919,33



PÓS-FIXADA

ATIVO	APLICAÇÃO	CARÊNCIA	VENCIMENTO	TAXA DE COMPRA	DISPONÍVEL	GARANTIA	VALOR APLICADO	POSIÇÃO NA TAXA DE COMPRA	VALOR LÍQUIDO
LFT - MAR/2028	14/08/2025	01/03/2028	01/03/2028	LFT -0,00%	0	1	R$ 17.146,14	R$ 17.938,59	R$ 17.760,29
LFT - MAR/2029	13/10/2025	01/03/2029	01/03/2029	LFT +0,03%	0	7	R$ 122.707,01	R$ 125.447,82	R$ 124.831,14
LFT - MAR/2029	15/10/2025	01/03/2029	01/03/2029	LFT +0,03%	15	0	R$ 263.251,78	R$ 268.833,70	R$ 267.577,77
LFT - MAR/2029	20/10/2025	01/03/2029	01/03/2029	LFT +0,03%	3	0	R$ 52.738,54	R$ 53.767,60	R$ 53.536,06



INFLAÇÃO

ATIVO	APLICAÇÃO	CARÊNCIA	VENCIMENTO	TAXA DE COMPRA	DISPONÍVEL	GARANTIA	VALOR APLICADO	POSIÇÃO NA TAXA DE COMPRA	VALOR LÍQUIDO
NTN-B - AGO/2030	15/09/2021	15/08/2030	15/08/2030	IPC-A +4,32%	0	10	R$ 40.998,61	R$ 49.770,99	R$ 48.427,98
NTN-B - AGO/2060	14/02/2022	15/08/2060	15/08/2060	IPC-A +5,29%	0	10	R$ 43.684,91	R$ 51.843,79	R$ 50.452,29
NTN-B - AGO/2060	15/02/2022	15/08/2060	15/08/2060	IPC-A +5,30%	0	8	R$ 34.009,24	R$ 41.413,33	R$ 40.302,72
NTN-B - AGO/2060	18/02/2022	15/08/2060	15/08/2060	IPC-A +5,35%	0	5	R$ 21.134,03	R$ 25.691,98	R$ 25.004,74

RAFAEL RAMOS APOLINARIO

Conta XP 6497651
Código Assessor de Investimentos A72377
Nome Assessor de Investimentos Daniel Alves Campelo Vilela
Perfil do Investidor Agressivo

ATIVO	APLICAÇÃO	CARÊNCIA	VENCIMENTO	TAXA DE COMPRA	DISPONÍVEL	GARANTIA	VALOR APLICADO	POSIÇÃO NA TAXA DE COMPRA	VALOR LÍQUIDO
NTN-B - AGO/2050	06/06/2023	15/08/2050	15/08/2050	IPC-A +5,23%	0	2	R$ 9.325,83	R$ 10.304,26	R$ 10.134,99
NTN-B - AGO/2060	25/08/2023	15/08/2060	15/08/2060	IPC-A +5,26%	11	0	R$ 51.015,65	R$ 57.283,79	R$ 56.327,04
NTN-B - MAI/2055	25/08/2023	15/05/2055	15/05/2055	IPC-A +5,26%	0	11	R$ 51.394,76	R$ 56.171,69	R$ 55.340,08
DEB SAO MARTINHO - JAN/2037	28/08/2023	15/01/2037	15/01/2037	IPC-A +5,85%	0	62	R$ 68.274,81	R$ 76.532,91	R$ 76.532,91
CRA KLABIN - MAI/2034	28/08/2023	15/05/2034	15/05/2034	IPC-A +5,55%	0	61	R$ 70.272,81	R$ 75.460,89	R$ 75.460,89
CRI NATURA - SET/2029	28/08/2023	17/09/2029	17/09/2029	IPC-A +5,75%	0	60	R$ 67.964,64	R$ 72.896,23	R$ 72.896,23
NTN-B - AGO/2060	04/09/2023	15/08/2060	15/08/2060	IPC-A +5,33%	0	15	R$ 68.977,91	R$ 77.304,71	R$ 76.019,65
LF BANCO BRADESCO S/A - MAI/2035	17/10/2025	15/05/2035	15/05/2035	IPC-A +7,74%	2	0	R$ 99.948,53	R$ 101.257,06	R$ 100.962,64

9.47%

FUNDOS DE INVESTIMENTO

POSIÇÃO
R$ 246.566,85

5.8%

FUNDOS DE RENDA FIXA PÓS-FIXADO

ATIVO	DATA COTA	VALOR COTA	QTD. COTAS	EM COTIZAÇÃO	POSIÇÃO	VALOR LÍQUIDO
TREND INVESTBACK FIC FIRF SIMPLES RL	09/12/2025	1,68294617	1207.25607077	R$ 0,00	R$ 2.031,74	R$ 2.025,43
KJNT11 - KIJANI ASATALA FIAGRO	05/12/2025	9,67416100	5140	R$ 0,00	R$ 49.725,18	R$ 49.725,18
AZQA11 - AZ QUEST LUNA - FIAGRO	05/12/2025	9,98383157	4948	R$ 0,00	R$ 49.400,00	R$ 49.400,00
RZDS11 - RIZA DOMUS FII	27/11/2025	10,01852221	5000	R$ 0,00	R$ 50.092,61	R$ 50.092,61

1.8%

FUNDOS DE INFLAÇÃO

ATIVO	DATA COTA	VALOR COTA	QTD. COTAS	EM COTIZAÇÃO	POSIÇÃO	VALOR LÍQUIDO
MCCE11 - MAUÁ CAPITAL CRÉDITO ESTRUTURADO	28/11/2025	99,25941386	497	R$ 0,00	R$ 49.331,93	R$ 49.331,93

1.7%

FUNDOS LISTADOS

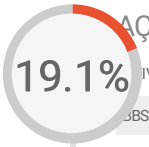
ATIVO	DATA COTA	VALOR COTA	QTD. COTAS	EM COTIZAÇÃO	POSIÇÃO	VALOR LÍQUIDO
IMOV11 - NAVI HEDGE FUND	05/12/2025	9,42516600	4879	R$ 0,00	R$ 45.985,39	R$ 45.985,39

AÇÕES

POSIÇÃO
R$ 496.673,40

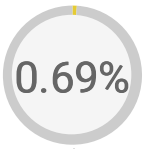
RAFAEL RAMOS APOLINARIO

Conta XP	6497651
Código Assessor de Investimentos	A72377
Nome Assessor de Investimentos	Daniel Alves Campelo Vilela
Perfil do Investidor	Agressivo



AÇÕES

ATIVO	QTD. DISPONIVEL	QTD. PROJETADO	QTD. DIA	QTD. GARANTIA	QTD. BLOQUEADA	QTD. ESTRUTURADOS	QTD. TOTAL	ÚTILMA COTAÇÃO	POSIÇÃO
BBSE3	0	0	0	1500	0	0	1500	R$ 35,26	R$ 52.890,00
BERK34	0	0	0	580	0	0	580	R$ 133,72	R$ 77.557,60
JPMC34	0	0	0	305	0	0	305	R$ 172,64	R$ 52.655,20
LFTB11	0	0	0	825	0	0	825	R$ 114,72	R$ 94.644,00
M1TA34	0	0	0	210	0	0	210	R$ 127,13	R$ 26.697,30
PRIO3	0	0	0	970	0	0	970	R$ 39,69	R$ 38.499,30
PSSA3	700	0	0	0	0	0	700	R$ 48,82	R$ 34.174,00
VISA34	0	0	0	1350	0	0	1350	R$ 88,56	R$ 119.556,00



OPÇÕES

POSIÇÃO
R$ -17.998,67



DERIVATIVOS DE BALCÃO

TIPO	ATIVO OBJETO	DATA VENCIMENTO	DATA LIQUIDA	DATA FIXING	TIPO FIXING	PREÇO EXERCÍCIO (R$)	QTD/VOLUME	FINANCEIRO (R$)	OBSERVAÇÃO
SWAP	CRA KLABIN - MAI/2034	15/05/2034	15/05/2034	15/05/2034	ÚLTIMO	R$ 0,00	63149	R$ -6.404,43	PONTA ATIVA: PRE + 12.04%: R$63,549.27 - PONTA PASSIVA: 100% IPCA_B3 + 6.77%: R$69,953.70
SWAP	CRI NATURA - SET/2029	17/09/2029	17/09/2029	17/09/2029	ÚLTIMO	R$ 0,00	62913	R$ -5.893,17	PONTA ATIVA: PRE + 12.14%: R$64,623.04 - PONTA PASSIVA: 100% IPCA_B3 + 6.8%: R$70,516.21
SWAP	DEB SAO MARTINHO - JAN/2037	15/01/2037	15/01/2037	15/01/2037	ÚLTIMO	R$ 0,00	66436	R$ -5.701,07	PONTA ATIVA: PRE + 11.37%: R$69,425.88 - PONTA PASSIVA: 100% IPCA_B3 + 6.11%: R$75,126.95



ALUGUEL

POSIÇÃO
R$ -668.466,40

TOMADOR/DOADOR	ATIVO	QUANTIDADE	QTD. ESTRUTURADOS	QTD. TOTAL	VENCIMENTO	ULTIMA COTAÇÃO	POSIÇÃO
TOMADOR	SMAL11	1279	0	1279	18/12/2025	R$ 111,76	R$ -142.941,04
TOMADOR	SMAL11	51	0	51	18/12/2025	R$ 111,76	R$ -5.699,76
TOMADOR	BOVA11	360	0	360	15/12/2025	R$ 154,64	R$ -55.670,40
TOMADOR	BOVA11	855	0	855	18/12/2025	R$ 154,64	R$ -132.217,20
TOMADOR	BOVA11	78	0	78	29/12/2025	R$ 154,64	R$ -12.061,92
TOMADOR	BOVA11	365	0	365	22/12/2025	R$ 154,64	R$ -56.443,60
TOMADOR	BOVA11	382	0	382	07/01/2026	R$ 154,64	R$ -59.072,48

RAFAEL RAMOS APOLINARIO

Conta XP	6497651
Código Assessor de Investimentos	A72377
Nome Assessor de Investimentos	Daniel Alves Campelo Vilela
Perfil do Investidor	Agressivo

TOMADOR/DOADOR	ATIVO	QUANTIDADE	QTD. ESTRUTURADOS	QTD. TOTAL	VENCIMENTO	ULTIMA COTAÇÃO	POSIÇÃO
TOMADOR	NEOE3	3100	0	3100	07/01/2026	R$ 32,15	R$ -99.665,00
TOMADOR	IVVB11	250	0	250	18/12/2025	R$ 418,78	R$ -104.695,00

0.05%

PROVENTOS

POSIÇÃO
R$ 1.192,37

0.05%

AÇÕES

ATIVO	INDEXADOR	DATA PROVISÃO PAGAMENTO	QUANTIDADE PROVISIONADA	PROVISIONADO
VISA34	DIVI	10/12/2025	69	R$ 8,18
VISA34	DIVIDENDO	10/12/2025	1281	R$ 152,01
TAEE11	JUROS SOBRE CAPITAL PROPRIO	28/01/2026	1100	R$ 461,34
TAEE11	DIVIDENDO	28/01/2026	1100	R$ 570,84

0.37%

SALDO

VALOR
R$ 9.733,18

Saldo Disponível	R$ 9.733,18
Garantia	R$ 0,00
Resgate de Fundo Pendente	R$ 0,00
Resgate de Clube Pendente	R$ 0,00
Termos a Vencer	R$ 0,00
Utilização de Conta Margem	R$ 0,00
Lançamentos Futuros	R$ 0,00
10/12/2025 (D+1)	R$ 0,00
11/12/2025 (D+2)	R$ 0,00
12/12/2025 (D+3)	R$ 0,00
(D > 3)	R$ 0,00
Saldo Total Projetado	R$ 9.733,18

RAFAEL RAMOS APOLINARIO

Conta XP	6497651
Código Assessor de Investimentos	A72377
Nome Assessor de Investimentos	Daniel Alves Campelo Vilela
Perfil do Investidor	Agressivo

ATIVOS EM GARANTIA

VALOR EM GARANTIA

RENDA FIXA

TIPO DE PRODUTO	EMISSOR	VENCIMENTO	QTD. GARANTIA	POSIÇÃO
TPF	TITULOSELIC	01/03/2029	7	R$ 125.272,89
TPF	TITULOSELIC	15/08/2030	10	R$ 43.624,82
TPF	TITULOSELIC	15/08/2050	2	R$ 8.170,83
TPF	TITULOSELIC	15/05/2055	11	R$ 43.901,70
TPF	TITULOSELIC	15/08/2060	38	R$ 153.227,65
TPF	TITULOSELIC	01/03/2028	1	R$ 17.915,88

AÇÕES

ATIVO	QTD. GARANTIA	POSIÇÃO
BBSE3	1500	R$ 52.890,00
BERK34	580	R$ 77.557,60
JPMC34	305	R$ 52.655,20
LFTB11	825	R$ 94.644,00
M1TA34	210	R$ 26.697,30
PRIO3	970	R$ 38.499,30
VISA34	1350	R$ 119.556,00

PATRIMÔNIO TOTAL

VALOR
R$ 1.229.620,06

NÍVEL DE ENQUADRAMENTO DA CARTEIRA

RAFAEL RAMOS APOLINARIO

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CARTEIRA ATUAL



SUAS APLICAÇÕES NA XP
R$ 1.219.886,88

ADERÊNCIA À CARTEIRA SUGERIDA



Perfil do Investidor: Agressivo
Política de Investimentos: -

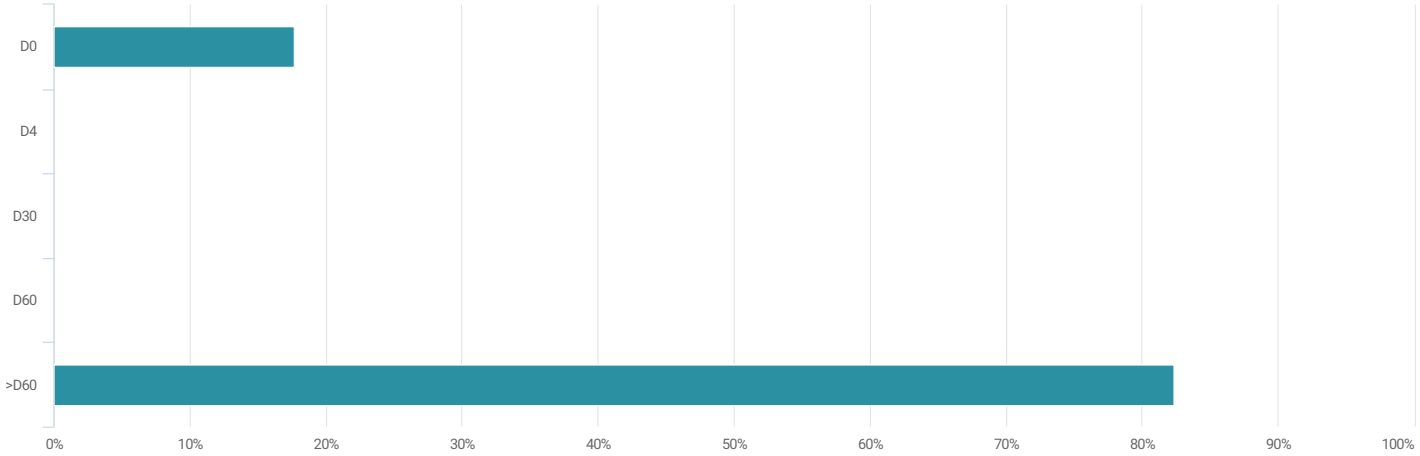
	Risco atual da carteira	**39 pts**	
0%	Prefixado	8%	
33%	Pós fixado	12%	
0%	Multimercados	12%	
26%	Renda Variável Brasil	18%	
0%	Alternativos	7%	
39%	Inflação	28%	
0%	Renda Variável Global	5%	
0%	Renda Fixa Global	2%	
2%	Fundos Listados	8%	
0%		0%	

CARTEIRA SUGERIDA



TOTAL DE APLICAÇÕES FINANCEIRAS
R$ 1.219.886,88

DISTRIBUIÇÃO DE LIQUIDEZ DA CARTEIRA



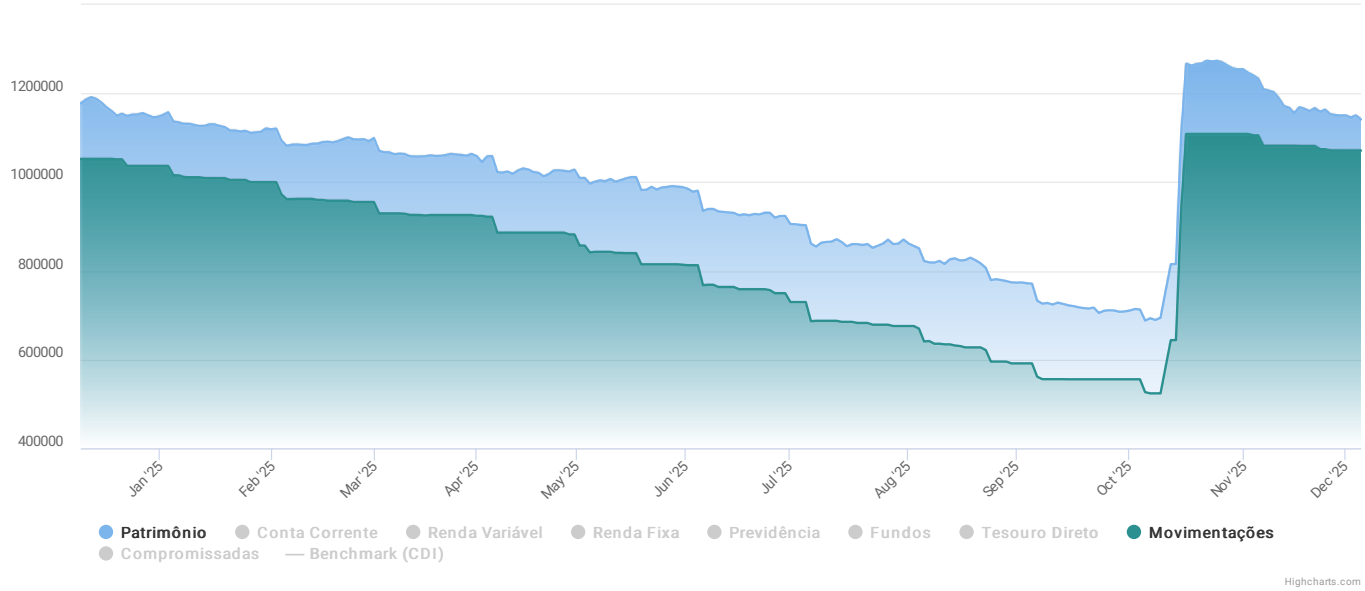
RAFAEL RAMOS APOLINARIO

Conta XP	6497651
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Nome Assessor de Investimentos	Daniel Alves Campelo Vilela
Perfil do Investidor	Agressivo

EVOLUÇÃO PATRIMONIAL

Valores no período

PATRIMÔNIO INICIAL	PATRIMÔNIO FINAL	VARIAÇÃO PATRIMONIAL
R$ 1.183.901,02	R$ 1.141.401,30	R$ -61.371,21



RAFAEL RAMOS APOLINARIO

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Nome Assessor de Investimentos	Daniel Alves Campelo Vilela
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VARIAÇÃO PATRIMONIAL MENSAL

MÊS	PATRIMÔNIO INICIAL (R$)	APORTES E RETIRADAS (R$)	IR PAGO (R$)	PATRIMÔNIO FINAL (R$)	VARIAÇÃO PATRIMONIAL (R$)	RENTABILIDADE BRUTA (%)	RENTABILIDADE BRUTA (% CDI)
01/2025	1.147.220,34	-35.697,06	826,44	1.119.185,25	8.488,41	0,93%	92,22%
02/2025	1.119.185,25	-43.059,57	1.671,95	1.099.435,98	24.982,25	2,45%	248,56%
03/2025	1.099.435,98	-28.970,07	263,84	1.063.539,87	-6.662,21	-0,44%	-45,83%
04/2025	1.063.539,87	-43.400,00	432,24	1.028.266,73	8.559,11	1,07%	101,39%
05/2025	1.028.266,73	-66.036,77	2.209,72	988.778,42	28.758,18	3,07%	269,95%
06/2025	988.778,42	-63.713,37	408,45	923.664,27	-992,33	0,10%	9,25%
07/2025	923.664,27	-73.658,27	420,10	870.549,06	20.963,15	2,59%	202,75%
08/2025	870.549,06	-82.814,00	1.356,83	773.923,49	-12.454,74	-1,29%	-110,54%
09/2025	773.923,49	-35.628,27	245,69	708.456,80	-29.592,73	-3,78%	-309,75%
10/2025	708.456,80	553.371,73	81,45	1.254.919,75	-6.827,33	0,71%	55,30%
11/2025	1.254.919,75	-37.027,14	498,28	1.150.297,82	-67.096,50	-5,37%	-510,22%
12/2025	1.150.297,82	0,00	0,00	1.141.401,30	-8.896,52	-0,74%	-335,42%
Ano 2025	**1.147.220,34**	**43.367,21**	**8.414,99**	**1.141.401,30**	**-40.771,26**	**-1,05%**	**-7,99%**
Ano 2024	**1.393.095,09**	**-320.428,15**	**10.884,66**	**1.147.220,34**	**85.438,06**	**8,61%**	**79,19%**
Ano 2023	**185.099,36**	**1.166.889,97**	**6.922,60**	**1.393.095,09**	**48.028,36**	**10,66%**	**81,73%**
Ano 2022	**414.157,62**	**-194.752,76**	**6.604,56**	**185.099,36**	**-27.700,94**	**-10,42%**	**-84,24%**
Ano 2021	**0,00**	**409.820,88**	**810,96**	**414.157,62**	**5.147,70**	**0,68%**	**32,30%**

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PRÓXIMOS VENCIMENTOS

TÍTULO	DATA APLICAÇÃO	DATA VENCIMENTO	APLICADO	TAXA CONTRATADA	TAXA IR	LÍQUIDO
LFT 210100	14/08/2025	01/03/2028	R$ 17.146,14	LFT -0,00%	22,50%	R$ 17.760,29
LFT 210100	13/10/2025	01/03/2029	R$ 122.707,01	LFT +0,03%	22,50%	R$ 124.831,14
LFT 210100	15/10/2025	01/03/2029	R$ 263.251,78	LFT +0,03%	22,50%	R$ 267.577,77
LFT 210100	20/10/2025	01/03/2029	R$ 52.738,54	LFT +0,03%	22,50%	R$ 53.536,06
CRI 22I0970804	28/08/2023	17/09/2029	R$ 66.057,80	IPC-A +5,75%	0,00%	R$ 72.896,23
NTN-B 760199	15/09/2021	15/08/2030	R$ 40.817,58	IPC-A +4,32%	15,00%	R$ 48.427,98
CRA FLUCRA022007EP	28/08/2023	15/05/2034	R$ 69.022,86	IPC-A +5,55%	0,00%	R$ 75.460,89
LF FLULF002500FI9	17/10/2025	15/05/2035	R$ 99.948,53	IPC-A +7,74%	22,50%	R$ 100.962,64
DEB FLUUSMTO24	28/08/2023	15/01/2037	R$ 67.792,54	IPC-A +5,85%	0,00%	R$ 76.532,91
NTN-B 760199	06/06/2023	15/08/2050	R$ 9.175,76	IPC-A +5,23%	15,00%	R$ 10.134,99
NTN-B 760199	25/08/2023	15/05/2055	R$ 50.627,64	IPC-A +5,26%	15,00%	R$ 55.340,08
NTN-B 760199	14/02/2022	15/08/2060	R$ 42.567,12	IPC-A +5,29%	15,00%	R$ 50.452,29
NTN-B 760199	15/02/2022	15/08/2060	R$ 34.009,24	IPC-A +5,30%	15,00%	R$ 40.302,72
NTN-B 760199	18/02/2022	15/08/2060	R$ 21.110,41	IPC-A +5,35%	15,00%	R$ 25.004,74
NTN-B 760199	25/08/2023	15/08/2060	R$ 50.905,47	IPC-A +5,26%	15,00%	R$ 56.327,04
NTN-B 760199	04/09/2023	15/08/2060	R$ 68.737,67	IPC-A +5,33%	15,00%	R$ 76.019,65
					TOTAL	R$ 1.151.567,41

TRIAL BALANCE

Code	Account Description	Previous Balance	Debit	Credit	Current Balance
1	ASSETS	237.439,96D	654.852,17	545.276,36	347.015,77D
2	CURRENT ASSETS	0,00	654.852,17	485.916,32	168.935,85D
3	CASH AND CASH EQUIVALENTS	0,00	290.841,84	123.558,81	167.283,03D
4	CASH	0,00	290.841,84	123.558,81	167.283,03D
5	CASH ON HAND	0,00	290.841,84	123.558,81	167.283,03D
12	CUSTOMERS	0,00	291.356,84	290.841,84	515,00D
13	TRADE RECEIVABLES	0,00	291.356,84	290.841,84	515,00D
10049	AMIRA INCORPORACOES E EMPREENDIMENTOS IMOBILIARIOS LTDA	0,00	189.321,00	189.321,00	0,00
10050	HOSPITAL E MATERNIDADE SANTA JOANA S/A	0,00	93.697,00	93.697,00	0,00
10051	I.R.R INCORPORACAO E CONSTRUICAO LTDA	0,00	7.823,84	7.823,84	0,00
10052	Mills Locacao, Servicos e Logistica S.a	0,00	515,00	0,00	515,00D
18	OTHER RECEIVABLES	0,00	1.728,24	590,42	1.137,82D
28	DEFERRED TAX ASSETS	0,00	1.728,24	590,42	1.137,82D
10045	SIMPLES NACIONAL (Tax Regime) RECOVERABLE	0,00	1.728,24	590,42	1.137,82D
53	INVENTORY	0,00	70.925,25	70.925,25	0,00
54	GOODS, PRODUCTS, AND RAW MATERIALS	0,00	70.925,25	70.925,25	0,00
55	FINISHED GOODS	0,00	70.925,25	70.925,25	0,00
501	NON-CURRENT ASSETS	237.439,96D	0,00	59.360,04	178.079,92D
111	FIXED ASSETS	237.439,96D	0,00	59.360,04	178.079,92D
120	VEHICLES	296.800,00D	0,00	0,00	296.800,00D
121	VEHICLES	296.800,00D	0,00	0,00	296.800,00D
125	(-) ACCUMULATED DEPRECIATION, DEPLETION, AND AMORTIZATION	59.360,04C	0,00	59.360,04	118.720,08C
129	(-) ACCUMULATED DEPRECIATION VEHICLES	59.360,04C	0,00	59.360,04	118.720,08C
149	LIABILITIES	237.439,96C	127.561,45	125.967,33	235.845,84C
150	CURRENT LIABILITIES	3.140,00C	127.561,45	125.967,33	1.545,88C
382	LOANS AND FINANCING	0,00	3.140,00	3.140,00	0,00
151	LOANS	0,00	3.140,00	3.140,00	0,00
152	THIRD-PARTY LOANS PAYABLE	0,00	3.140,00	3.140,00	0,00
164	ACCOUNTS PAYABLE	0,00	78.783,63	78.783,63	0,00
165	VENDORS	0,00	78.783,63	78.783,63	0,00
10046	NICE BRASIL INDUSTRIA E COMERCIO DE ELETRONICOS E AUTOMACAO	0,00	65.533,83	65.533,83	0,00
10047	ALFACOMEX COMERCIO IMPORT E EXPORT DE PRODUTOS EM GERAL LTDA	0,00	220,95	220,95	0,00
10048	WSYS INFO TECH LTDA.	0,00	1.587,75	1.587,75	0,00
10053	46.059.612 LUCIANO SIMOES DE ALMEIDA	0,00	10.614,00	10.614,00	0,00
10054	J. SEDA NETO TRANSPORTES - ME	0,00	245,73	245,73	0,00
10055	BRASPRESS TRANSPORTES URGENTES LTDA	0,00	483,76	483,76	0,00
10056	RODONAVES TRANSPORTES E ENCOMENDAS LTDA	0,00	97,61	97,61	0,00
169	TAX LIABILITIES	1.728,00C	25.524,06	23.823,94	27,88C
170	TAXES AND CONTRIBUTIONS PAYABLE	1.728,00C	25.524,06	23.823,94	27,88C
479	SIMPLES NACIONAL PAYABLE	1.728,00C	21.941,34	20.241,22	27,88C
512	ICMS (Tax on the Circulation of Goods and Services) TAX ANTICIPATION PAYABLE	0,00	3.582,72	3.582,72	0,00
185	LABOR AND SOCIAL SECURITY LIABILITIES	1.412,00C	20.113,76	20.219,76	1.518,00C
186	PERSONNEL LIABILITIES	1.256,68C	18.121,66	18.216,00	1.351,02C
188	MANAGEMENT COMPENSATION PAYABLE	1.256,68C	18.121,66	18.216,00	1.351,02C
190	SOCIAL SECURITY LIABILITIES	155,32C	1.992,10	2.003,76	166,98C
191	SOCIAL SECURITY TAX PAYABLE	155,32C	1.992,10	2.003,76	166,98C
242	SHAREHOLDERS' EQUITY	234.299,96C	0,00	0,00	234.299,96C
243	SHARE CAPITAL	10.000,00C	0,00	0,00	10.000,00C
244	SUBSCRIBED SHARE CAPITAL	10.000,00C	0,00	0,00	10.000,00C
245	SHARE CAPITAL	10.000,00C	0,00	0,00	10.000,00C
264	RETAINED EARNINGS (ACCUMULATED LOSSES)	224.299,96C	0,00	0,00	224.299,96C
265	RETAINED EARNINGS (ACCUMULATED LOSSES)	224.299,96C	0,00	0,00	224.299,96C
522	NET INCOME FOR THE CURRENT PERIOD	224.299,96C	0,00	0,00	224.299,96C
402	INCOME STATEMENT ACCOUNTS - REVENUE	0,00	20.241,22	291.356,84	271.115,62C
403	OPERATING REVENUE	0,00	20.241,22	291.356,84	271.115,62C
404	GROSS REVENUE FROM SALES AND SERVICES	0,00	0,00	291.356,84	291.356,84C
405	GROSS REVENUE FROM SALES OF GOODS	0,00	0,00	291.356,84	291.356,84C
408	REVENUE FROM SALES OF GOODS	0,00	0,00	291.356,84	291.356,84C
413	(-) DEDUCTIONS FROM GROSS REVENUE	0,00	20.241,22	0,00	20.241,22D
424	(-)TAXES ON SALES AND SERVICES	0,00	20.241,22	0,00	20.241,22D
480	(-) SIMPLES NACIONAL	0,00	20.241,22	0,00	20.241,22D
269	INCOME STATEMENT ACCOUNTS – COSTS AND EXPENSES	0,00	159.945,69	0,00	159.945,69D
500	COSTS	0,00	130.285,29	0,00	130.285,29D
270	DIRECT PRODUCTION COSTS	0,00	70.925,25	0,00	70.925,25D
271	APPLIED MATERIALS	0,00	70.925,25	0,00	70.925,25D
272	RAW MATERIAL	0,00	70.925,25	0,00	70.925,25D

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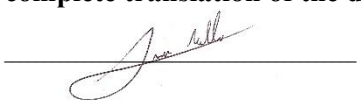
TRIAL BALANCE

Code	Account Description	Previous Balance	Debit	Credit	Current Balance
283	INDIRECT PRODUCTION COSTS	0,00	59.360,04	0,00	59.360,04D
289	DEPRECIATION, DEPLETION, AND AMORTIZATION	0,00	59.360,04	0,00	59.360,04D
291	DEPRECIATION	0,00	59.360,04	0,00	59.360,04D
295	OPERATING EXPENSES	0,00	29.660,40	0,00	29.660,40D
296	SELLING EXPENSES	0,00	11.441,10	0,00	11.441,10D
311	DELIVERY EXPENSES	0,00	827,10	0,00	827,10D
312	FREIGHT AND DELIVERY	0,00	827,10	0,00	827,10D
319	GENERAL AND ADMINISTRATIVE EXPENSES	0,00	10.614,00	0,00	10.614,00D
321	MAINTENANCE AND REPAIRS	0,00	10.614,00	0,00	10.614,00D
329	ADMINISTRATIVE EXPENSES	0,00	18.219,30	0,00	18.219,30D
330	PERSONNEL LIABILITIES	0,00	18.216,00	0,00	18.216,00D
332	MANAGEMENT COMPENSATION PAYABLE	0,00	18.216,00	0,00	18.216,00D
367	FINANCIAL EXPENSES	0,00	3,30	0,00	3,30D
368	INTEREST EXPENSE	0,00	3,30	0,00	3,30D

TRIAL BALANCE SUMMARY

ASSETS	237.439,96D	654.852,17	545.276,36	347.015,77D
LIABILITIES	237.439,96C	127.561,45	125.967,33	235.845,84C
STOCKHOLDERS' EQUITY	234.299,96C	0,00	0,00	234.299,96C
INCOME STATEMENT ACCOUNTS - REVENUE	0,00	20.241,22	291.356,84	271.115,62C
INCOME STATEMENT ACCOUNTS – COSTS AND EXPENSES	0,00	159.945,69	0,00	159.945,69D
SUMMARY ACCOUNTS	0,00	0,00	0,00	0,00
DEBIT ACCOUNTS	237.439,96D	814.797,86	545.276,36	506.961,46D
CREDIT ACCOUNTS	471.739,92C	147.802,67	417.324,17	741.261,42C
NET INCOME FOR THE MONTH	0,00	159.945,69	271.115,62	111.169,93C
NET INCOME FOR THE FISCAL YEAR	0,00	159.945,69	271.115,62	111.169,93C

I, André Vinícius Inacio Penna Mello, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



Date: April 7, 2026.

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BALANCETE

Código	Descrição da conta	Saldo Anterior	Débito	Crédito	Saldo Atual
1	ATIVO	237.439,96D	654.852,17	545.276,36	347.015,77D
2	ATIVO CIRCULANTE	0,00	654.852,17	485.916,32	168.935,85D
3	DISPONÍVEL	0,00	290.841,84	123.558,81	167.283,03D
4	CAIXA	0,00	290.841,84	123.558,81	167.283,03D
5	CAIXA GERAL	0,00	290.841,84	123.558,81	167.283,03D
12	CLIENTES	0,00	291.356,84	290.841,84	515,00D
13	DUPLICATAS A RECEBER	0,00	291.356,84	290.841,84	515,00D
10049	AMIRA INCORPORACOES E EMPREENDIMENTOS IMOBILIARIOS LTDA	0,00	189.321,00	189.321,00	0,00
10050	HOSPITAL E MATERNIDADE SANTA JOANA S/A	0,00	93.697,00	93.697,00	0,00
10051	I.R.R INCORPORACAO E CONSTRUICAO LTDA	0,00	7.823,84	7.823,84	0,00
10052	Mills Locacao, Servicos e Logistica S.a	0,00	515,00	0,00	515,00D
18	OUTROS CRÉDITOS	0,00	1.728,24	590,42	1.137,82D
28	TRIBUTOS A RECUPERAR/COMPENSAR	0,00	1.728,24	590,42	1.137,82D
10045	SIMPLES NACIONAL A RECUPERAR	0,00	1.728,24	590,42	1.137,82D
53	ESTOQUE	0,00	70.925,25	70.925,25	0,00
54	MERCADORIAS, PRODUTOS E INSUMOS	0,00	70.925,25	70.925,25	0,00
55	MERCADORIAS PARA REVENDA	0,00	70.925,25	70.925,25	0,00
501	ATIVO NÃO-CIRCULANTE	237.439,96D	0,00	59.360,04	178.079,92D
111	IMOBILIZADO	237.439,96D	0,00	59.360,04	178.079,92D
120	VEÍCULOS	296.800,00D	0,00	0,00	296.800,00D
121	VEÍCULOS	296.800,00D	0,00	0,00	296.800,00D
125	(-) DEPRECIAÇÕES, AMORT. E EXAUS. ACUMUL	59.360,04C	0,00	59.360,04	118.720,08C
129	(-) DEPRECIAÇÕES DE VEÍCULOS	59.360,04C	0,00	59.360,04	118.720,08C
149	PASSIVO	237.439,96C	127.561,45	125.967,33	235.845,84C
150	PASSIVO CIRCULANTE	3.140,00C	127.561,45	125.967,33	1.545,88C
382	EMPRÉSTIMOS E FINANCIAMENTOS	0,00	3.140,00	3.140,00	0,00
151	EMPRÉSTIMOS	0,00	3.140,00	3.140,00	0,00
152	EMPRÉSTIMO TERCEIROS PAGAR	0,00	3.140,00	3.140,00	0,00
164	FORNECEDORES	0,00	78.783,63	78.783,63	0,00
165	FORNECEDORES	0,00	78.783,63	78.783,63	0,00
10046	NICE BRASIL INDUSTRIA E COMERCIO DE ELETRONICOS E AUTOMACAO	0,00	65.533,83	65.533,83	0,00
10047	ALFACOMEX COMERCIO IMPORT E EXPORT DE PRODUTOS EM GERAL LTDA	0,00	220,95	220,95	0,00
10048	WSYS INFO TECH LTDA.	0,00	1.587,75	1.587,75	0,00
10053	46.059.612 LUCIANO SIMOES DE ALMEIDA	0,00	10.614,00	10.614,00	0,00
10054	J. SEDA NETO TRANSPORTES - ME	0,00	245,73	245,73	0,00
10055	BRASPRESS TRANSPORTES URGENTES LTDA	0,00	483,76	483,76	0,00
10056	RODONAVES TRANSPORTES E ENCOMENDAS LTDA	0,00	97,61	97,61	0,00
169	OBRIGAÇÕES TRIBUTÁRIAS	1.728,00C	25.524,06	23.823,94	27,88C
170	IMPOSTOS E CONTRIBUIÇÕES A RECOLHER	1.728,00C	25.524,06	23.823,94	27,88C
479	SIMPLES NACIONAL A RECOLHER	1.728,00C	21.941,34	20.241,22	27,88C
512	ICMS ANTECIPADO A RECOLHER	0,00	3.582,72	3.582,72	0,00
185	OBRIGAÇÕES TRABALHISTA E PREVIDENCIÁRIA	1.412,00C	20.113,76	20.219,76	1.518,00C
186	OBRIGAÇÕES COM O PESSOAL	1.256,68C	18.121,66	18.216,00	1.351,02C
188	PRÓ-LABORE A PAGAR	1.256,68C	18.121,66	18.216,00	1.351,02C
190	OBRIGAÇÕES SOCIAIS	155,32C	1.992,10	2.003,76	166,98C
191	INSS A RECOLHER	155,32C	1.992,10	2.003,76	166,98C
242	PATRIMÔNIO LÍQUIDO	234.299,96C	0,00	0,00	234.299,96C
243	CAPITAL SOCIAL	10.000,00C	0,00	0,00	10.000,00C
244	CAPITAL SUBSCRITO	10.000,00C	0,00	0,00	10.000,00C
245	CAPITAL SOCIAL	10.000,00C	0,00	0,00	10.000,00C
264	LUCROS OU PREJUÍZOS ACUMULADOS	224.299,96C	0,00	0,00	224.299,96C
265	LUCROS OU PREJUÍZOS ACUMULADOS	224.299,96C	0,00	0,00	224.299,96C
522	LUCRO DO EXERCÍCIO EM CURSO	224.299,96C	0,00	0,00	224.299,96C
402	CONTAS DE RESULTADO - RECEITAS	0,00	20.241,22	291.356,84	271.115,62C
403	RECEITAS OPERACIONAIS	0,00	20.241,22	291.356,84	271.115,62C
404	RECEITA BRUTA DE VENDAS E SERVIÇOS	0,00	0,00	291.356,84	291.356,84C
405	RECEITA BRUTAS DE VENDAS E MERCADORIAS	0,00	0,00	291.356,84	291.356,84C
408	VENDA DE MERCADORIAS	0,00	0,00	291.356,84	291.356,84C
413	(-) DEDUÇÕES DA RECEITA BRUTA	0,00	20.241,22	0,00	20.241,22D
424	(-) IMPOSTOS SOBRE VENDAS E SERVIÇOS	0,00	20.241,22	0,00	20.241,22D
480	(-) SIMPLES NACIONAL	0,00	20.241,22	0,00	20.241,22D
269	CONTAS DE RESULTADOS - CUSTOS E DESPESAS	0,00	159.945,69	0,00	159.945,69D
500	CUSTOS	0,00	130.285,29	0,00	130.285,29D
270	CUSTOS DIRETOS DE PRODUÇÃO	0,00	70.925,25	0,00	70.925,25D
271	MATERIAL APLICADO	0,00	70.925,25	0,00	70.925,25D
272	MATÉRIA-PRIMA	0,00	70.925,25	0,00	70.925,25D

Sistema licenciado para DIRECIONA ASSESSORIA CONTABIL S/S LTDA

BALANCETE

Código	Descrição da conta	Saldo Anterior	Débito	Crédito	Saldo Atual
283	CUSTOS INDIRETOS DE PRODUÇÃO	0,00	59.360,04	0,00	59.360,04D
289	DEPRECIAÇÕES, AMORTIZAÇÕES E EXAUSTÕES	0,00	59.360,04	0,00	59.360,04D
291	DEPRECIAÇÃO	0,00	59.360,04	0,00	59.360,04D
295	DESPESAS OPERACIONAIS	0,00	29.660,40	0,00	29.660,40D
296	DESPESAS COM VENDAS	0,00	11.441,10	0,00	11.441,10D
311	DESPESAS COM ENTREGA	0,00	827,10	0,00	827,10D
312	FRETES E CARRETOS	0,00	827,10	0,00	827,10D
319	DESPESAS GERAIS	0,00	10.614,00	0,00	10.614,00D
321	MANUTENÇÃO E REPARO	0,00	10.614,00	0,00	10.614,00D
329	DESPESAS ADMINISTRATIVAS	0,00	18.219,30	0,00	18.219,30D
330	DESPESAS COM PESSOAL	0,00	18.216,00	0,00	18.216,00D
332	PRÓ-LABORE	0,00	18.216,00	0,00	18.216,00D
367	DESPESAS FINANCEIRAS	0,00	3,30	0,00	3,30D
368	JUROS PASSIVOS	0,00	3,30	0,00	3,30D

RESUMO DO BALANCETE

ATIVO	237.439,96D	654.852,17	545.276,36	347.015,77D
PASSIVO	237.439,96C	127.561,45	125.967,33	235.845,84C
PATRIMÔNIO LÍQUIDO	234.299,96C	0,00	0,00	234.299,96C
CONTAS DE RESULTADO - RECEITAS	0,00	20.241,22	291.356,84	271.115,62C
CONTAS DE RESULTADOS - CUSTOS E DESPESAS	0,00	159.945,69	0,00	159.945,69D
CONTAS DE APURAÇÃO	0,00	0,00	0,00	0,00
CONTAS DEVEDORAS	237.439,96D	814.797,86	545.276,36	506.961,46D
CONTAS CREDORAS	471.739,92C	147.802,67	417.324,17	741.261,42C
RESULTADO DO MES	0,00	159.945,69	271.115,62	111.169,93C
RESULTADO DO EXERCÍCIO	0,00	159.945,69	271.115,62	111.169,93C

Sistema licenciado para DIRECIONA ASSESSORIA CONTABIL S/S LTDA

Account	Short Code	Description	Previous Balance	Debit	Credit	Current Balance
1		ASSETS	15.416,13 D	901.889,58	895.071,15	22.234,56 D
1.1		CURRENT ASSETS	15.416,13 D	901.889,58	895.071,15	22.234,56 D
1.1.1		CASH AND CASH EQUIVALENTS	15.416,13 D	313.570,21	306.751,78	22.234,56 D
		CASH ASSETS	15.416,13 D	313.570,21	306.751,78	22.234,56 D
1.1.1.01.0001	1-0	CASH	15.416,13 D	313.570,21	306.751,78	22.234,56 D
1.1.2		ACCOUNTS RECEIVABLE	0,00	515.944,65	515.944,65	0,00
1.1.2.01		CUSTOMERS	0,00	313.569,97	313.569,97	0,00
1.1.2.01.0001	10-1	AMANDA OLIVEIRA DE ALMEIDA ARAUJO	0,00	73.500,00	73.500,00	0,00
1.1.2.01.0003	10-3	ALEXANDRE MANRUBIA HADDAD FILHO	0,00	18.806,60	18.806,60	0,00
1.1.2.01.0050	15-0	BRUNA DUARTE DIAS CAMOTE DE ANDRADE	0,00	4.092,38	4.092,38	0,00
1.1.2.01.0104	20-4	CONDOMINIO MAXIM'S	0,00	479,00	479,00	0,00
1.1.2.01.0252	35-2	FELIPE PATRICIO TERSI	0,00	8.500,00	8.500,00	0,00
1.1.2.01.0253	35-3	FELIPPE HENRIQUE ALVES	0,00	10.408,50	10.408,50	0,00
1.1.2.01.0254	35-4	FERNANDO TOMIMURA	0,00	1.621,16	1.621,16	0,00
1.1.2.01.0301	40-1	GABRIEL RODRIGUES WALMORY SILVEIRA	0,00	13.612,50	13.612,50	0,00
1.1.2.01.0352	45-2	HOSPITAL E MATERNIDADE SANTA JOANA S/A	0,00	38.900,00	38.900,00	0,00
1.1.2.01.0353	45-3	HAROLDO FONTES GRACI	0,00	10.000,00	10.000,00	0,00
1.1.2.01.0400	50-0	IVINA PINHEIRO DA SILVA	0,00	850,00	850,00	0,00
1.1.2.01.0450	55-0	JEFFERSON ALLAN BORGES	0,00	14.295,36	14.295,36	0,00
1.1.2.01.0551	65-1	LUCIANO MORETTI DE ABREU	0,00	3.571,60	3.571,60	0,00
1.1.2.01.0552	65-2	LJR ADMINISTRAÇAO DE BENS E PARTICIPAÇOES	0,00	39.950,00	39.950,00	0,00
1.1.2.01.0553	65-3	LUCAS HERNAN OVIEDO	0,00	2.803,56	2.803,56	0,00
1.1.2.01.0601	70-1	MARIO CESAR TOLEDO CUNHA	0,00	5.383,14	5.383,14	0,00
1.1.2.01.0603	70-3	MARCIO HIROSHI TSUNO	0,00	23.466,93	23.466,93	0,00
1.1.2.01.0701	80-1	OTAVIO BATISTA LIMA	0,00	5.130,36	5.130,36	0,00
1.1.2.01.0850	95-0	RAFAEL MORANDI	0,00	6.593,16	6.593,16	0,00
1.1.2.01.0852	95-2	RICARDO RAFAEL MONTANHA	0,00	18.204,72	18.204,72	0,00
1.1.2.01.0900	100-0	SOCIEDADE COMERCIAL DA ROTA DO AZEITE	0,00	851,00	851,00	0,00
1.1.2.01.0901	100-1	3SDN COMERCIO DE PROD ALIMENTICIOS E ART	0,00	950,00	950,00	0,00
1.1.2.01.1100	120-0	WYNN EMPREENDIMENTOS E PARTICIPAÇOES LTDA	0,00	11.600,00	11.600,00	0,00
1.1.2.03		MISCELLANEOUS ADVANCES	0,00	202.374,68	202.374,68	0,00
1.1.2.03.0005	140-4	ADVANCE ON PROFITS	0,00	202.374,68	202.374,68	0,00
1.1.3		INVENTORY	0,00	72.374,72	72.374,72	0,00
1.1.3.02		GOODS	0,00	72.374,72	72.374,72	0,00
1.1.3.02.0001	142-5	FINISHED GOODS	0,00	72.374,72	72.374,72	0,00
2		LIABILITIES	15.416,13 C	308.713,07	113.156,82	-180.140,12 D
2.1		CURRENT LIABILITIES	5.416,13 C	106.338,39	113.156,82	12.234,56 C
2.1.1		SHORT-TERM LIABILITIES	5.416,13 C	106.338,39	113.156,82	12.234,56 C
2.1.1.01		ACCOUNTS PAYABLE	1.212,91 C	68.084,96	75.182,27	8.310,22 C
2.1.1.01.0002	200-2	ALFACOMEX COM IMPORT E EXPORT DE PRODUTO	0,00	5.790,12	9.466,01	3.675,89 C
2.1.1.01.0004	200-4	AGL ELETRONICOS DO BRASIL S/A	0,00	595,83	595,83	0,00
2.1.1.01.0060	206-0	CHIAVE DISTRIBUIDORA DE PROD EE LTDA	0,00	22.711,00	25.517,00	2.806,00 C
2.1.1.01.0061	206-1	CONTROL CINE TELAS IND. E COM. LTDA EPP	0,00	60,00	60,00	0,00
2.1.1.01.0180	218-0	GUILHERME VIEIRA DE ARAUJO	1.212,91 C	3.168,25	1.955,34	0,00
2.1.1.01.0240	224-0	IAS INDUSTRIA E COMERCIO DE PRODUTOS ELETRO	0,00	4.626,90	4.626,90	0,00
2.1.1.01.0361	236-1	MAURURU INTERNACIONAL COMERCIO DE ELETRO	0,00	4.420,00	4.420,00	0,00
2.1.1.01.0362	236-2	MEDIA GEAR ELETRONICOS LTDA	0,00	11.036,95	11.036,95	0,00
2.1.1.01.0390	239-0	NICE BRASIL INDUSTRIA E COMERCIO DE ELETRO	0,00	7.489,97	7.489,97	0,00
2.1.1.01.0450	245-0	PRESENTES PRIMES LTDA	0,00	1.615,00	1.615,00	0,00
2.1.1.01.0540	254-0	SETE PLUS TECNOLOGIA EM REDES LTDA	0,00	6.484,26	8.312,59	1.828,33 C
2.1.1.01.0571	257-1	TR TRON TECNOLOGIA ELETRONICA LTDA ME	0,00	86,68	86,68	0,00
2.1.1.02		TAX LIABILITIES	2.991,46 C	20.543,72	18.744,60	1.192,34 C
2.1.1.02.0007	280-6	SIMPLES NACIONAL (Tax Regime) PAYABLE	2.991,46 C	20.543,72	18.744,60	1.192,34 C
2.1.1.03		LABOR AND SOCIAL SECURITY LIABILITIES	1.211,76 C	17.709,71	19.229,95	2.732,00 C
2.1.1.03.0001	282-0	SALARIES AND WAGES PAYABLE	0,00	77,55	77,55	0,00
2.1.1.03.0002	282-1	SEVERANCE PAYABLE	0,00	70,48	70,48	0,00
2.1.1.03.0005	282-4	MANAGEMENT COMPENSATION PAYABLE	1.078,68 C	15.827,20	17.180,00	2.431,48 C
2.1.1.03.0006	282-5	SOCIAL SECURITY TAX PAYABLE	133,32 C	1.728,35	1.895,55	300,52 C
2.1.1.03.0007	282-6	LENGTH-OF-SERVICE GUARANTEE FUND PAYABLE	-0,24 D	6,13	6,37	0,00
2.4		STOCKHOLDER'S EQUITY	10.000,00 C	202.374,68	0,00	-192.374,68 D
2.4.1		SHARE CAPITAL	10.000,00 C	0,00	0,00	10.000,00 C
2.4.1.01		PAID-UP CAPITAL	10.000,00 C	0,00	0,00	10.000,00 C
2.4.1.01.0001	286-0	SUBSCRIBED SHARE CAPITAL	10.000,00 C	0,00	0,00	10.000,00 C
2.4.6		RETAINED EARNINGS				
2.4.6.01		RETAINED EARNINGS	0,00	202.374,68	0,00	-202.374,68 D
2.4.6.01.0003	288-7	NET INCOME FOR THE CURRENT PERIOD				

Account	Short Code	Description	Previous Balance	Debit	Credit	Current Balance
3		REVENUE	0,00	18.744,60	313.569,97	294.825,37 C
3.1		GROSS OPERATING REVENUE	0,00	0,00	313.569,97	313.569,97 C
3.1.1		GROSS REVENUE	0,00	0,00	313.569,97	313.569,97 C
3.1.1.01		VENDA BRUTA	0,00	0,00	313.569,97	313.569,97 C
3.1.1.01.0001	300-0	GROSS SALES	0,00	0,00	313.569,97	313.569,97 C
3.2		REVENUE DEDUCTIONS	0,00	18.744,60	0,00	-18.744,60 D
3.2.1		DEDUCTIONS AND ALLOWANCES	0,00	18.744,60	0,00	-18.744,60 D
3.2.1.02		TAXES AND CONTRIBUTIONS ON REVENUE	0,00	18.744,60	0,00	-18.744,60 D
3.2.1.02.0007	301-6	SIMPLES NACIONAL ON REVENUE	0,00	18.744,60	0,00	-18.744,60 D
4		COSTS	0,00	72.374,72	0,00	72.374,72 D
4.1		DIRECT COSTS	0,00	72.374,72	0,00	72.374,72 D
4.1.1		COST OF GOODS SOLD	0,00	72.374,72	0,00	72.374,72 D
4.1.1.01		PURCHASE COSTS	0,00	72.374,72	0,00	72.374,72 D
4.1.1.01.0002	400-1	COST OF GOODS	0,00	72.374,72	0,00	72.374,72 D
5		EXPENSES	0,00	20.077,29	1,32	20.075,97 D
5.1		OPERATING EXPANSES	0,00	20.077,29	1,32	20.075,97 D
5.1.1		OPERATING EXPANSES	0,00	20.077,29	1,32	20.075,97 D
5.1.1.01		SELLING, GENERAL, AND ADMINISTRATIVE EXPENSES	0,00	852,21	0,00	852,21 D
5.1.1.01.0080	508-0	PRINTING AND OFFICE SUPPLIES	0,00	852,21	0,00	852,21 D
5.1.1.03		FINANCIAL EXPENSES	0,00	6,06	0,00	6,06 D
5.1.1.03.0002	526-1	INTEREST EXPENSE	0,00	6,06	0,00	6,06 D
5.1.1.04		LABOR EXPENSES	0,00	17.257,55	1,32	17.256,23 D
5.1.1.04.0151	542-1	MANAGEMENT COMPENSATION	0,00	17.180,00	0,00	17.180,00 D
5.1.1.04.0180	545-0	SALARIES AND WAGES	0,00	77,55	1,32	76,23 D
5.1.1.05		SOCIAL CHARGES	0,00	6,13	0,00	6,13 D
5.1.1.05.0004	553-3	LENGTH-OF-SERVICE GUARANTEE FUND	0,00	6,13	0,00	6,13 D
5.1.1.06		PROFESSIONAL AND THIRD-PARTY SERVICES	0,00	1.955,34	0,00	1.955,34 D
5.1.1.06.0005	554-4	ADMINISTRATIVE SERVICES	0,00	1.955,34	0,00	1.955,34 D
		GRAND TOTAL	0,00	1.321.799,26	1.321.799,26	0,00

Total ASSETS	22.234,56 D	Total LIABILITIES	-180.140,12 D
Total de COSTS	72.374,72 D	Total REVENUES	294.825,37 C
Total EXPENSES	20.075,97 D		

Summary Totals	114.685,25 D	
	114.685,25 C	
Net Loss for the Period	202.374,68 C	

RAFAEL RAMOS APOLINARIO
ENTREPRENEUR
CPF 384.021.748-25

RODRIGO CEZAR LEITE
ACCOUNTANT
CRC SP-243159/O-0

I, André Vinícius Inacio Penna Mello, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Date: April 8, 2026.

Conta	Reduzida	Descrição	Saldo Anterior	Débito	Crédito	Saldo Atual
1		ATIVO	15.416,13 D	901.889,58	895.071,15	22.234,56 D
1.1		ATIVO CIRCULANTE	15.416,13 D	901.889,58	895.071,15	22.234,56 D
1.1.1		DISPONIVEL	15.416,13 D	313.570,21	306.751,78	22.234,56 D
1.1.1.01		BENS NUMERARIOS	15.416,13 D	313.570,21	306.751,78	22.234,56 D
1.1.1.01.0001	1-0	CAIXA	15.416,13 D	313.570,21	306.751,78	22.234,56 D
1.1.2		VALORES A RECEBER	0,00	515.944,65	515.944,65	0,00
1.1.2.01		CLIENTES	0,00	313.569,97	313.569,97	0,00
1.1.2.01.0001	10-1	AMANDA OLIVEIRA DE ALMEIDA ARAUJO	0,00	73.500,00	73.500,00	0,00
1.1.2.01.0003	10-3	ALEXANDRE MANRUBIA HADDAD FILHO	0,00	18.806,60	18.806,60	0,00
1.1.2.01.0050	15-0	BRUNA DUARTE DIAS CAMOTE DE ANDRADE	0,00	4.092,38	4.092,38	0,00
1.1.2.01.0104	20-4	CONDOMINIO MAXIM'S	0,00	479,00	479,00	0,00
1.1.2.01.0252	35-2	FELIPE PATRICIO TERSI	0,00	8.500,00	8.500,00	0,00
1.1.2.01.0253	35-3	FELIPPE HENRIQUE ALVES	0,00	10.408,50	10.408,50	0,00
1.1.2.01.0254	35-4	FERNANDO TOMIMURA	0,00	1.621,16	1.621,16	0,00
1.1.2.01.0301	40-1	GABRIEL RODRIGUES WALMORY SILVEIRA	0,00	13.612,50	13.612,50	0,00
1.1.2.01.0352	45-2	HOSPITAL E MATERNIDADE SANTA JOANA S/A	0,00	38.900,00	38.900,00	0,00
1.1.2.01.0353	45-3	HAROLDO FONTES GRACI	0,00	10.000,00	10.000,00	0,00
1.1.2.01.0400	50-0	IVINA PINHEIRO DA SILVA	0,00	850,00	850,00	0,00
1.1.2.01.0450	55-0	JEFFERSON ALLAN BORGES	0,00	14.295,36	14.295,36	0,00
1.1.2.01.0551	65-1	LUCIANO MORETTI DE ABREU	0,00	3.571,60	3.571,60	0,00
1.1.2.01.0552	65-2	LJR ADMINISTRAÇAO DE BENS E PARTICIPAÇOES	0,00	39.950,00	39.950,00	0,00
1.1.2.01.0553	65-3	LUCAS HERNAN OVIEDO	0,00	2.803,56	2.803,56	0,00
1.1.2.01.0601	70-1	MARIO CESAR TOLEDO CUNHA	0,00	5.383,14	5.383,14	0,00
1.1.2.01.0603	70-3	MARCIO HIROSHI TSUNO	0,00	23.466,93	23.466,93	0,00
1.1.2.01.0701	80-1	OTAVIO BATISTA LIMA	0,00	5.130,36	5.130,36	0,00
1.1.2.01.0850	95-0	RAFAEL MORANDI	0,00	6.593,16	6.593,16	0,00
1.1.2.01.0852	95-2	RICARDO RAFAEL MONTANHA	0,00	18.204,72	18.204,72	0,00
1.1.2.01.0900	100-0	SOCIEDADE COMERCIAL DA ROTA DO AZEITE	0,00	851,00	851,00	0,00
1.1.2.01.0901	100-1	3SDN COMERCIO DE PROD ALIMENTICIOS E ART	0,00	950,00	950,00	0,00
1.1.2.01.1100	120-0	WYNN EMPREENDIMENTOS E PARTICIPAÇOES LTDA	0,00	11.600,00	11.600,00	0,00
1.1.2.03		ADIANTAMENTOS DIVERSOS	0,00	202.374,68	202.374,68	0,00
1.1.2.03.0005	140-4	ADIANTAMENTO DE LUCROS	0,00	202.374,68	202.374,68	0,00
1.1.3		ESTOQUES	0,00	72.374,72	72.374,72	0,00
1.1.3.02		MERCADORIAS	0,00	72.374,72	72.374,72	0,00
1.1.3.02.0001	142-5	MERCADORIAS PARA REVENDA	0,00	72.374,72	72.374,72	0,00
2		PASSIVO	15.416,13 C	308.713,07	113.156,82	-180.140,12 D
2.1		PASSIVO CIRCULANTE	5.416,13 C	106.338,39	113.156,82	12.234,56 C
2.1.1		OBRIGAÇOES A CRUTO PRAZO	5.416,13 C	106.338,39	113.156,82	12.234,56 C
2.1.1.01		FORNECEDORES	1.212,91 C	68.084,96	75.182,27	8.310,22 C
2.1.1.01.0002	200-2	ALFACOMEX COM IMPORT E EXPORT DE PRODUTO	0,00	5.790,12	9.466,01	3.675,89 C
2.1.1.01.0004	200-4	AGL ELETRONICOS DO BRASIL S/A	0,00	595,83	595,83	0,00
2.1.1.01.0060	206-0	CHIAVE DISTRIBUIDORA DE PROD EE LTDA	0,00	22.711,00	25.517,00	2.806,00 C
2.1.1.01.0061	206-1	CONTROL CINE TELAS IND. E COM. LTDA EPP	0,00	60,00	60,00	0,00
2.1.1.01.0180	218-0	GUILHERME VIEIRA DE ARAUJO	1.212,91 C	3.168,25	1.955,34	0,00
2.1.1.01.0240	224-0	IAS INDUSTRIA E COMERCIO DE PRODUTOS ELETRO	0,00	4.626,90	4.626,90	0,00
2.1.1.01.0361	236-1	MAURURU INTERNACIONAL COMERCIO DE ELETRO	0,00	4.420,00	4.420,00	0,00
2.1.1.01.0362	236-2	MEDIA GEAR ELETRONICOS LTDA	0,00	11.036,95	11.036,95	0,00
2.1.1.01.0390	239-0	NICE BRASIL INDUSTRIA E COMERCIO DE ELETRO	0,00	7.489,97	7.489,97	0,00
2.1.1.01.0450	245-0	PRESENTES PRIMES LTDA	0,00	1.615,00	1.615,00	0,00
2.1.1.01.0540	254-0	SETE PLUS TECNOLOGIA EM REDES LTDA	0,00	6.484,26	8.312,59	1.828,33 C
2.1.1.01.0571	257-1	TR TRON TECNOLOGIA ELETRONICA LTDA ME	0,00	86,68	86,68	0,00
2.1.1.02		OBRIGAÇOES TRIBUTARIAS	2.991,46 C	20.543,72	18.744,60	1.192,34 C
2.1.1.02.0007	280-6	SIMPLES NACIONAL A RECOLHER	2.991,46 C	20.543,72	18.744,60	1.192,34 C
2.1.1.03		OBRIGAÇOES TRABALHISTAS/PREVIDENCIARIAS	1.211,76 C	17.709,71	19.229,95	2.732,00 C
2.1.1.03.0001	282-0	SALARIOS E ORDENADOS A PAGAR	0,00	77,55	77,55	0,00
2.1.1.03.0002	282-1	RESCISOES A PAGAR	0,00	70,48	70,48	0,00
2.1.1.03.0005	282-4	PRO LABORE A PAGAR	1.078,68 C	15.827,20	17.180,00	2.431,48 C
2.1.1.03.0006	282-5	INSS A RECOLHER	133,32 C	1.728,35	1.895,55	300,52 C
2.1.1.03.0007	282-6	FGTS A RECOLHER	-0,24 D	6,13	6,37	0,00
2.4		PATRIMONIO LIQUIDO	10.000,00 C	202.374,68	0,00	-192.374,68 D
2.4.1		CAPITAL SOCIAL	10.000,00 C	0,00	0,00	10.000,00 C
2.4.1.01		CAPITAL SOCIAL INTEGRALIZADO	10.000,00 C	0,00	0,00	10.000,00 C
2.4.1.01.0001	286-0	CAPITAL SOCIAL SUBSCRITO	10.000,00 C	0,00	0,00	10.000,00 C
2.4.6		RESULTADOS ACUMULADOS	0,00	202.374,68	0,00	-202.374,68 D
2.4.6.01		RESULTADOS ACUMULADOS	0,00	202.374,68	0,00	-202.374,68 D
2.4.6.01.0003	288-7	LUCROS DO EXERCICIO EM CURSO	0,00	202.374,68	0,00	-202.374,68 D

Conta	Reduzida	Descrição	Saldo Anterior	Débito	Crédito	Saldo Atual
3		RECEITAS	0,00	18.744,60	313.569,97	294.825,37 C
3.1		RECEITA OPERACIONAL BRUTA	0,00	0,00	313.569,97	313.569,97 C
3.1.1		RECEITA BRUTA	0,00	0,00	313.569,97	313.569,97 C
3.1.1.01		VENDA BRUTA	0,00	0,00	313.569,97	313.569,97 C
3.1.1.01.0001	300-0	RECEITA COM VENDA DE MERCADORIAS	0,00	0,00	313.569,97	313.569,97 C
3.2		DEDUÇOES DAS RECEITAS	0,00	18.744,60	0,00	-18.744,60 D
3.2.1		DEDUÇOES E ABATIMENTOS DAS RECEITAS	0,00	18.744,60	0,00	-18.744,60 D
3.2.1.02		TRIBUTOS E CONTRIBUIÇOES SOBRE RECEITAS	0,00	18.744,60	0,00	-18.744,60 D
3.2.1.02.0007	301-6	SIMPLES NACIONAL SOBRE RECEITA	0,00	18.744,60	0,00	-18.744,60 D
4		CUSTOS	0,00	72.374,72	0,00	72.374,72 D
4.1		CUSTOS TECNICOS	0,00	72.374,72	0,00	72.374,72 D
4.1.1		CUSTO DAS MERCADORIAS VENDIDAS	0,00	72.374,72	0,00	72.374,72 D
4.1.1.01		CUSTO DAS COMPRAS	0,00	72.374,72	0,00	72.374,72 D
4.1.1.01.0002	400-1	CUSTO DE MERCADORIAS	0,00	72.374,72	0,00	72.374,72 D
5		DESPESAS	0,00	20.077,29	1,32	20.075,97 D
5.1		DESPESAS OPERACIONAIS	0,00	20.077,29	1,32	20.075,97 D
5.1.1		DESPESAS OPERACIONAIS	0,00	20.077,29	1,32	20.075,97 D
5.1.1.01		DESPESAS COMERCIAIS/ADMINISTRATIVAS	0,00	852,21	0,00	852,21 D
5.1.1.01.0080	508-0	IMPRESSOS E MATERIAIS DE ESCRITORIO	0,00	852,21	0,00	852,21 D
5.1.1.03		DESPESAS FINANCEIRAS	0,00	6,06	0,00	6,06 D
5.1.1.03.0002	526-1	JUROS PASSIVOS	0,00	6,06	0,00	6,06 D
5.1.1.04		DESPESAS TRABALHISTAS	0,00	17.257,55	1,32	17.256,23 D
5.1.1.04.0151	542-1	PRO LABORE	0,00	17.180,00	0,00	17.180,00 D
5.1.1.04.0180	545-0	SALARIOS E ORDENADOS	0,00	77,55	1,32	76,23 D
5.1.1.05		ENCARGOS SOCIAIS	0,00	6,13	0,00	6,13 D
5.1.1.05.0004	553-3	FGTS	0,00	6,13	0,00	6,13 D
5.1.1.06		SERVIÇOS PROFISSIONAIS DE TERCEIROS	0,00	1.955,34	0,00	1.955,34 D
5.1.1.06.0005	554-4	SERVIÇOS ADMINISTRATIVOS	0,00	1.955,34	0,00	1.955,34 D
		TOTAL GERAL	0,00	1.321.799,26	1.321.799,26	0,00

Total de ATIVO	22.234,56 D	Total de PASSIVO	-180.140,12 D
Total de CUSTOS	72.374,72 D	Total de RECEITAS	294.825,37 C
Total de DESPESAS	20.075,97 D		

Somatórias	114.685,25 D
	114.685,25 C
Total do Lucro do Período	202.374,68 C

RAFAEL RAMOS APOLINARIO
EMPRESARIO
CPF 384.021.748-25

RODRIGO CEZAR LEITE
CONTADOR
CRC SP-243159/O-0

Account	Short Code	Description	Previous Balance	Debit	Credit	Current Balance
1		ASSETS	15.416,13 D	901.889,58	895.071,15	22.234,56 D
1.1		CURRENT ASSETS	15.416,13 D	901.889,58	895.071,15	22.234,56 D
1.1.1		CASH AND CASH EQUIVALENTS	15.416,13 D	313.570,21	306.751,78	22.234,56 D
		CASH ASSETS	15.416,13 D	313.570,21	306.751,78	22.234,56 D
1.1.1.01.0001	1-0	CASH	15.416,13 D	313.570,21	306.751,78	22.234,56 D
1.1.2		ACCOUNTS RECEIVABLE	0,00	515.944,65	515.944,65	0,00
1.1.2.01		CUSTOMERS	0,00	313.569,97	313.569,97	0,00
1.1.2.01.0001	10-1	AMANDA OLIVEIRA DE ALMEIDA ARAUJO	0,00	73.500,00	73.500,00	0,00
1.1.2.01.0003	10-3	ALEXANDRE MANRUBIA HADDAD FILHO	0,00	18.806,60	18.806,60	0,00
1.1.2.01.0050	15-0	BRUNA DUARTE DIAS CAMOTE DE ANDRADE	0,00	4.092,38	4.092,38	0,00
1.1.2.01.0104	20-4	CONDOMINIO MAXIM'S	0,00	479,00	479,00	0,00
1.1.2.01.0252	35-2	FELIPE PATRICIO TERSI	0,00	8.500,00	8.500,00	0,00
1.1.2.01.0253	35-3	FELIPPE HENRIQUE ALVES	0,00	10.408,50	10.408,50	0,00
1.1.2.01.0254	35-4	FERNANDO TOMIMURA	0,00	1.621,16	1.621,16	0,00
1.1.2.01.0301	40-1	GABRIEL RODRIGUES WALMORY SILVEIRA	0,00	13.612,50	13.612,50	0,00
1.1.2.01.0352	45-2	HOSPITAL E MATERNIDADE SANTA JOANA S/A	0,00	38.900,00	38.900,00	0,00
1.1.2.01.0353	45-3	HAROLDO FONTES GRACI	0,00	10.000,00	10.000,00	0,00
1.1.2.01.0400	50-0	IVINA PINHEIRO DA SILVA	0,00	850,00	850,00	0,00
1.1.2.01.0450	55-0	JEFFERSON ALLAN BORGES	0,00	14.295,36	14.295,36	0,00
1.1.2.01.0551	65-1	LUCIANO MORETTI DE ABREU	0,00	3.571,60	3.571,60	0,00
1.1.2.01.0552	65-2	LJR ADMINISTRAÇAO DE BENS E PARTICIPAÇOES	0,00	39.950,00	39.950,00	0,00
1.1.2.01.0553	65-3	LUCAS HERNAN OVIEDO	0,00	2.803,56	2.803,56	0,00
1.1.2.01.0601	70-1	MARIO CESAR TOLEDO CUNHA	0,00	5.383,14	5.383,14	0,00
1.1.2.01.0603	70-3	MARCIO HIROSHI TSUNO	0,00	23.466,93	23.466,93	0,00
1.1.2.01.0701	80-1	OTAVIO BATISTA LIMA	0,00	5.130,36	5.130,36	0,00
1.1.2.01.0850	95-0	RAFAEL MORANDI	0,00	6.593,16	6.593,16	0,00
1.1.2.01.0852	95-2	RICARDO RAFAEL MONTANHA	0,00	18.204,72	18.204,72	0,00
1.1.2.01.0900	100-0	SOCIEDADE COMERCIAL DA ROTA DO AZEITE	0,00	851,00	851,00	0,00
1.1.2.01.0901	100-1	3SDN COMERCIO DE PROD ALIMENTICIOS E ART	0,00	950,00	950,00	0,00
1.1.2.01.1100	120-0	WYNN EMPREENDIMENTOS E PARTICIPAÇOES LTDA	0,00	11.600,00	11.600,00	0,00
1.1.2.03		MISCELLANEOUS ADVANCES	0,00	202.374,68	202.374,68	0,00
1.1.2.03.0005	140-4	ADVANCE ON PROFITS	0,00	202.374,68	202.374,68	0,00
1.1.3		INVENTORY	0,00	72.374,72	72.374,72	0,00
1.1.3.02		GOODS	0,00	72.374,72	72.374,72	0,00
1.1.3.02.0001	142-5	FINISHED GOODS	0,00	72.374,72	72.374,72	0,00
2		LIABILITIES	15.416,13 C	308.713,07	113.156,82	-180.140,12 D
2.1		CURRENT LIABILITIES	5.416,13 C	106.338,39	113.156,82	12.234,56 C
2.1.1		SHORT-TERM LIABILITIES	5.416,13 C	106.338,39	113.156,82	12.234,56 C
2.1.1.01		ACCOUNTS PAYABLE	1.212,91 C	68.084,96	75.182,27	8.310,22 C
2.1.1.01.0002	200-2	ALFACOMEX COM IMPORT E EXPORT DE PRODUTO	0,00	5.790,12	9.466,01	3.675,89 C
2.1.1.01.0004	200-4	AGL ELETRONICOS DO BRASIL S/A	0,00	595,83	595,83	0,00
2.1.1.01.0060	206-0	CHIAVE DISTRIBUIDORA DE PROD EE LTDA	0,00	22.711,00	25.517,00	2.806,00 C
2.1.1.01.0061	206-1	CONTROL CINE TELAS IND. E COM. LTDA EPP	0,00	60,00	60,00	0,00
2.1.1.01.0180	218-0	GUILHERME VIEIRA DE ARAUJO	1.212,91 C	3.168,25	1.955,34	0,00
2.1.1.01.0240	224-0	IAS INDUSTRIA E COMERCIO DE PRODUTOS ELETRO	0,00	4.626,90	4.626,90	0,00
2.1.1.01.0361	236-1	MAURURU INTERNACIONAL COMERCIO DE ELETRO	0,00	4.420,00	4.420,00	0,00
2.1.1.01.0362	236-2	MEDIA GEAR ELETRONICOS LTDA	0,00	11.036,95	11.036,95	0,00
2.1.1.01.0390	239-0	NICE BRASIL INDUSTRIA E COMERCIO DE ELETRO	0,00	7.489,97	7.489,97	0,00
2.1.1.01.0450	245-0	PRESENTES PRIMES LTDA	0,00	1.615,00	1.615,00	0,00
2.1.1.01.0540	254-0	SETE PLUS TECNOLOGIA EM REDES LTDA	0,00	6.484,26	8.312,59	1.828,33 C
2.1.1.01.0571	257-1	TR TRON TECNOLOGIA ELETRONICA LTDA ME	0,00	86,68	86,68	0,00
2.1.1.02		TAX LIABILITIES	2.991,46 C	20.543,72	18.744,60	1.192,34 C
2.1.1.02.0007	280-6	SIMPLES NACIONAL (Tax Regime) PAYABLE	2.991,46 C	20.543,72	18.744,60	1.192,34 C
2.1.1.03		LABOR AND SOCIAL SECURITY LIABILITIES	1.211,76 C	17.709,71	19.229,95	2.732,00 C
2.1.1.03.0001	282-0	SALARIES AND WAGES PAYABLE	0,00	77,55	77,55	0,00
2.1.1.03.0002	282-1	SEVERANCE PAYABLE	0,00	70,48	70,48	0,00
2.1.1.03.0005	282-4	MANAGEMENT COMPENSATION PAYABLE	1.078,68 C	15.827,20	17.180,00	2.431,48 C
2.1.1.03.0006	282-5	SOCIAL SECURITY TAX PAYABLE	133,32 C	1.728,35	1.895,55	300,52 C
2.1.1.03.0007	282-6	LENGTH-OF-SERVICE GUARANTEE FUND PAYABLE	-0,24 D	6,13	6,37	0,00
2.4		STOCKHOLDER'S EQUITY	10.000,00 C	202.374,68	0,00	-192.374,68 D
2.4.1		SHARE CAPITAL	10.000,00 C	0,00	0,00	10.000,00 C
2.4.1.01		PAID-UP CAPITAL	10.000,00 C	0,00	0,00	10.000,00 C
2.4.1.01.0001	286-0	SUBSCRIBED SHARE CAPITAL	10.000,00 C	0,00	0,00	10.000,00 C
2.4.6		RETAINED EARNINGS				
2.4.6.01		RETAINED EARNINGS	0,00	202.374,68	0,00	-202.374,68 D
2.4.6.01.0003	288-7	NET INCOME FOR THE CURRENT PERIOD				

Account	Short Code	Description	Previous Balance	Debit	Credit	Current Balance
3		REVENUE	0,00	18.744,60	313.569,97	294.825,37 C
3.1		GROSS OPERATING REVENUE	0,00	0,00	313.569,97	313.569,97 C
3.1.1		GROSS REVENUE	0,00	0,00	313.569,97	313.569,97 C
3.1.1.01		VENDA BRUTA	0,00	0,00	313.569,97	313.569,97 C
3.1.1.01.0001	300-0	GROSS SALES	0,00	0,00	313.569,97	313.569,97 C
3.2		REVENUE DEDUCTIONS	0,00	18.744,60	0,00	-18.744,60 D
3.2.1		DEDUCTIONS AND ALLOWANCES	0,00	18.744,60	0,00	-18.744,60 D
3.2.1.02		TAXES AND CONTRIBUTIONS ON REVENUE	0,00	18.744,60	0,00	-18.744,60 D
3.2.1.02.0007	301-6	SIMPLES NACIONAL ON REVENUE	0,00	18.744,60	0,00	-18.744,60 D
4		COSTS	0,00	72.374,72	0,00	72.374,72 D
4.1		DIRECT COSTS	0,00	72.374,72	0,00	72.374,72 D
4.1.1		COST OF GOODS SOLD	0,00	72.374,72	0,00	72.374,72 D
4.1.1.01		PURCHASE COSTS	0,00	72.374,72	0,00	72.374,72 D
4.1.1.01.0002	400-1	COST OF GOODS	0,00	72.374,72	0,00	72.374,72 D
5		EXPENSES	0,00	20.077,29	1,32	20.075,97 D
5.1		OPERATING EXPANSES	0,00	20.077,29	1,32	20.075,97 D
5.1.1		OPERATING EXPANSES	0,00	20.077,29	1,32	20.075,97 D
5.1.1.01		SELLING, GENERAL, AND ADMINISTRATIVE EXPENSES	0,00	852,21	0,00	852,21 D
5.1.1.01.0080	508-0	PRINTING AND OFFICE SUPPLIES	0,00	852,21	0,00	852,21 D
5.1.1.03		FINANCIAL EXPENSES	0,00	6,06	0,00	6,06 D
5.1.1.03.0002	526-1	INTEREST EXPENSE	0,00	6,06	0,00	6,06 D
5.1.1.04		LABOR EXPENSES	0,00	17.257,55	1,32	17.256,23 D
5.1.1.04.0151	542-1	MANAGEMENT COMPENSATION	0,00	17.180,00	0,00	17.180,00 D
5.1.1.04.0180	545-0	SALARIES AND WAGES	0,00	77,55	1,32	76,23 D
5.1.1.05		SOCIAL CHARGES	0,00	6,13	0,00	6,13 D
5.1.1.05.0004	553-3	LENGTH-OF-SERVICE GUARANTEE FUND	0,00	6,13	0,00	6,13 D
5.1.1.06		PROFESSIONAL AND THIRD-PARTY SERVICES	0,00	1.955,34	0,00	1.955,34 D
5.1.1.06.0005	554-4	ADMINISTRATIVE SERVICES	0,00	1.955,34	0,00	1.955,34 D
		GRAND TOTAL	0,00	1.321.799,26	1.321.799,26	0,00

Total ASSETS	22.234,56 D	Total LIABILITIES	-180.140,12 D
Total de COSTS	72.374,72 D	Total REVENUES	294.825,37 C
Total EXPENSES	20.075,97 D		

Summary Totals	114.685,25 D	
	114.685,25 C	
Net Loss for the Period	202.374,68 C	

RAFAEL RAMOS APOLINARIO
ENTREPRENEUR
CPF 384.021.748-25

RODRIGO CEZAR LEITE
ACCOUNTANT
CRC SP-243159/O-0

I, André Vinícius Inacio Penna Mello, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Date: April 8, 2026.

Conta	Reduzida	Descrição	Saldo Anterior	Débito	Crédito	Saldo Atual
1		ATIVO	15.416,13 D	901.889,58	895.071,15	22.234,56 D
1.1		ATIVO CIRCULANTE	15.416,13 D	901.889,58	895.071,15	22.234,56 D
1.1.1		DISPONIVEL	15.416,13 D	313.570,21	306.751,78	22.234,56 D
1.1.1.01		BENS NUMERARIOS	15.416,13 D	313.570,21	306.751,78	22.234,56 D
1.1.1.01.0001	1-0	CAIXA	15.416,13 D	313.570,21	306.751,78	22.234,56 D
1.1.2		VALORES A RECEBER	0,00	515.944,65	515.944,65	0,00
1.1.2.01		CLIENTES	0,00	313.569,97	313.569,97	0,00
1.1.2.01.0001	10-1	AMANDA OLIVEIRA DE ALMEIDA ARAUJO	0,00	73.500,00	73.500,00	0,00
1.1.2.01.0003	10-3	ALEXANDRE MANRUBIA HADDAD FILHO	0,00	18.806,60	18.806,60	0,00
1.1.2.01.0050	15-0	BRUNA DUARTE DIAS CAMOTE DE ANDRADE	0,00	4.092,38	4.092,38	0,00
1.1.2.01.0104	20-4	CONDOMINIO MAXIM'S	0,00	479,00	479,00	0,00
1.1.2.01.0252	35-2	FELIPE PATRICIO TERSI	0,00	8.500,00	8.500,00	0,00
1.1.2.01.0253	35-3	FELIPPE HENRIQUE ALVES	0,00	10.408,50	10.408,50	0,00
1.1.2.01.0254	35-4	FERNANDO TOMIMURA	0,00	1.621,16	1.621,16	0,00
1.1.2.01.0301	40-1	GABRIEL RODRIGUES WALMORY SILVEIRA	0,00	13.612,50	13.612,50	0,00
1.1.2.01.0352	45-2	HOSPITAL E MATERNIDADE SANTA JOANA S/A	0,00	38.900,00	38.900,00	0,00
1.1.2.01.0353	45-3	HAROLDO FONTES GRACI	0,00	10.000,00	10.000,00	0,00
1.1.2.01.0400	50-0	IVINA PINHEIRO DA SILVA	0,00	850,00	850,00	0,00
1.1.2.01.0450	55-0	JEFFERSON ALLAN BORGES	0,00	14.295,36	14.295,36	0,00
1.1.2.01.0551	65-1	LUCIANO MORETTI DE ABREU	0,00	3.571,60	3.571,60	0,00
1.1.2.01.0552	65-2	LJR ADMINISTRAÇAO DE BENS E PARTICIPAÇOES	0,00	39.950,00	39.950,00	0,00
1.1.2.01.0553	65-3	LUCAS HERNAN OVIEDO	0,00	2.803,56	2.803,56	0,00
1.1.2.01.0601	70-1	MARIO CESAR TOLEDO CUNHA	0,00	5.383,14	5.383,14	0,00
1.1.2.01.0603	70-3	MARCIO HIROSHI TSUNO	0,00	23.466,93	23.466,93	0,00
1.1.2.01.0701	80-1	OTAVIO BATISTA LIMA	0,00	5.130,36	5.130,36	0,00
1.1.2.01.0850	95-0	RAFAEL MORANDI	0,00	6.593,16	6.593,16	0,00
1.1.2.01.0852	95-2	RICARDO RAFAEL MONTANHA	0,00	18.204,72	18.204,72	0,00
1.1.2.01.0900	100-0	SOCIEDADE COMERCIAL DA ROTA DO AZEITE	0,00	851,00	851,00	0,00
1.1.2.01.0901	100-1	3SDN COMERCIO DE PROD ALIMENTICIOS E ART	0,00	950,00	950,00	0,00
1.1.2.01.1100	120-0	WYNN EMPREENDIMENTOS E PARTICIPAÇOES LTDA	0,00	11.600,00	11.600,00	0,00
1.1.2.03		ADIANTAMENTOS DIVERSOS	0,00	202.374,68	202.374,68	0,00
1.1.2.03.0005	140-4	ADIANTAMENTO DE LUCROS	0,00	202.374,68	202.374,68	0,00
1.1.3		ESTOQUES	0,00	72.374,72	72.374,72	0,00
1.1.3.02		MERCADORIAS	0,00	72.374,72	72.374,72	0,00
1.1.3.02.0001	142-5	MERCADORIAS PARA REVENDA	0,00	72.374,72	72.374,72	0,00
2		PASSIVO	15.416,13 C	308.713,07	113.156,82	-180.140,12 D
2.1		PASSIVO CIRCULANTE	5.416,13 C	106.338,39	113.156,82	12.234,56 C
2.1.1		OBRIGAÇOES A CRUTO PRAZO	5.416,13 C	106.338,39	113.156,82	12.234,56 C
2.1.1.01		FORNECEDORES	1.212,91 C	68.084,96	75.182,27	8.310,22 C
2.1.1.01.0002	200-2	ALFACOMEX COM IMPORT E EXPORT DE PRODUTO	0,00	5.790,12	9.466,01	3.675,89 C
2.1.1.01.0004	200-4	AGL ELETRONICOS DO BRASIL S/A	0,00	595,83	595,83	0,00
2.1.1.01.0060	206-0	CHIAVE DISTRIBUIDORA DE PROD EE LTDA	0,00	22.711,00	25.517,00	2.806,00 C
2.1.1.01.0061	206-1	CONTROL CINE TELAS IND. E COM. LTDA EPP	0,00	60,00	60,00	0,00
2.1.1.01.0180	218-0	GUILHERME VIEIRA DE ARAUJO	1.212,91 C	3.168,25	1.955,34	0,00
2.1.1.01.0240	224-0	IAS INDUSTRIA E COMERCIO DE PRODUTOS ELETRO	0,00	4.626,90	4.626,90	0,00
2.1.1.01.0361	236-1	MAURURU INTERNACIONAL COMERCIO DE ELETRO	0,00	4.420,00	4.420,00	0,00
2.1.1.01.0362	236-2	MEDIA GEAR ELETRONICOS LTDA	0,00	11.036,95	11.036,95	0,00
2.1.1.01.0390	239-0	NICE BRASIL INDUSTRIA E COMERCIO DE ELETRO	0,00	7.489,97	7.489,97	0,00
2.1.1.01.0450	245-0	PRESENTES PRIMES LTDA	0,00	1.615,00	1.615,00	0,00
2.1.1.01.0540	254-0	SETE PLUS TECNOLOGIA EM REDES LTDA	0,00	6.484,26	8.312,59	1.828,33 C
2.1.1.01.0571	257-1	TR TRON TECNOLOGIA ELETRONICA LTDA ME	0,00	86,68	86,68	0,00
2.1.1.02		OBRIGAÇOES TRIBUTARIAS	2.991,46 C	20.543,72	18.744,60	1.192,34 C
2.1.1.02.0007	280-6	SIMPLES NACIONAL A RECOLHER	2.991,46 C	20.543,72	18.744,60	1.192,34 C
2.1.1.03		OBRIGAÇOES TRABALHISTAS/PREVIDENCIARIAS	1.211,76 C	17.709,71	19.229,95	2.732,00 C
2.1.1.03.0001	282-0	SALARIOS E ORDENADOS A PAGAR	0,00	77,55	77,55	0,00
2.1.1.03.0002	282-1	RESCISOES A PAGAR	0,00	70,48	70,48	0,00
2.1.1.03.0005	282-4	PRO LABORE A PAGAR	1.078,68 C	15.827,20	17.180,00	2.431,48 C
2.1.1.03.0006	282-5	INSS A RECOLHER	133,32 C	1.728,35	1.895,55	300,52 C
2.1.1.03.0007	282-6	FGTS A RECOLHER	-0,24 D	6,13	6,37	0,00
2.4		PATRIMONIO LIQUIDO	10.000,00 C	202.374,68	0,00	-192.374,68 D
2.4.1		CAPITAL SOCIAL	10.000,00 C	0,00	0,00	10.000,00 C
2.4.1.01		CAPITAL SOCIAL INTEGRALIZADO	10.000,00 C	0,00	0,00	10.000,00 C
2.4.1.01.0001	286-0	CAPITAL SOCIAL SUBSCRITO	10.000,00 C	0,00	0,00	10.000,00 C
2.4.6		RESULTADOS ACUMULADOS	0,00	202.374,68	0,00	-202.374,68 D
2.4.6.01		RESULTADOS ACUMULADOS	0,00	202.374,68	0,00	-202.374,68 D
2.4.6.01.0003	288-7	LUCROS DO EXERCICIO EM CURSO	0,00	202.374,68	0,00	-202.374,68 D

Conta	Reduzida	Descrição	Saldo Anterior	Débito	Crédito	Saldo Atual
3		RECEITAS	0,00	18.744,60	313.569,97	294.825,37 C
3.1		RECEITA OPERACIONAL BRUTA	0,00	0,00	313.569,97	313.569,97 C
3.1.1		RECEITA BRUTA	0,00	0,00	313.569,97	313.569,97 C
3.1.1.01		VENDA BRUTA	0,00	0,00	313.569,97	313.569,97 C
3.1.1.01.0001	300-0	RECEITA COM VENDA DE MERCADORIAS	0,00	0,00	313.569,97	313.569,97 C
3.2		DEDUÇOES DAS RECEITAS	0,00	18.744,60	0,00	-18.744,60 D
3.2.1		DEDUÇOES E ABATIMENTOS DAS RECEITAS	0,00	18.744,60	0,00	-18.744,60 D
3.2.1.02		TRIBUTOS E CONTRIBUIÇOES SOBRE RECEITAS	0,00	18.744,60	0,00	-18.744,60 D
3.2.1.02.0007	301-6	SIMPLES NACIONAL SOBRE RECEITA	0,00	18.744,60	0,00	-18.744,60 D
4		CUSTOS	0,00	72.374,72	0,00	72.374,72 D
4.1		CUSTOS TECNICOS	0,00	72.374,72	0,00	72.374,72 D
4.1.1		CUSTO DAS MERCADORIAS VENDIDAS	0,00	72.374,72	0,00	72.374,72 D
4.1.1.01		CUSTO DAS COMPRAS	0,00	72.374,72	0,00	72.374,72 D
4.1.1.01.0002	400-1	CUSTO DE MERCADORIAS	0,00	72.374,72	0,00	72.374,72 D
5		DESPESAS	0,00	20.077,29	1,32	20.075,97 D
5.1		DESPESAS OPERACIONAIS	0,00	20.077,29	1,32	20.075,97 D
5.1.1		DESPESAS OPERACIONAIS	0,00	20.077,29	1,32	20.075,97 D
5.1.1.01		DESPESAS COMERCIAIS/ADMINISTRATIVAS	0,00	852,21	0,00	852,21 D
5.1.1.01.0080	508-0	IMPRESSOS E MATERIAIS DE ESCRITORIO	0,00	852,21	0,00	852,21 D
5.1.1.03		DESPESAS FINANCEIRAS	0,00	6,06	0,00	6,06 D
5.1.1.03.0002	526-1	JUROS PASSIVOS	0,00	6,06	0,00	6,06 D
5.1.1.04		DESPESAS TRABALHISTAS	0,00	17.257,55	1,32	17.256,23 D
5.1.1.04.0151	542-1	PRO LABORE	0,00	17.180,00	0,00	17.180,00 D
5.1.1.04.0180	545-0	SALARIOS E ORDENADOS	0,00	77,55	1,32	76,23 D
5.1.1.05		ENCARGOS SOCIAIS	0,00	6,13	0,00	6,13 D
5.1.1.05.0004	553-3	FGTS	0,00	6,13	0,00	6,13 D
5.1.1.06		SERVIÇOS PROFISSIONAIS DE TERCEIROS	0,00	1.955,34	0,00	1.955,34 D
5.1.1.06.0005	554-4	SERVIÇOS ADMINISTRATIVOS	0,00	1.955,34	0,00	1.955,34 D
		TOTAL GERAL	0,00	1.321.799,26	1.321.799,26	0,00

Total de ATIVO	22.234,56 D	Total de PASSIVO	-180.140,12 D
Total de CUSTOS	72.374,72 D	Total de RECEITAS	294.825,37 C
Total de DESPESAS	20.075,97 D		

Somatórias	114.685,25 D
	114.685,25 C
Total do Lucro do Período	202.374,68 C

RAFAEL RAMOS APOLINARIO
EMPRESARIO
CPF 384.021.748-25

RODRIGO CEZAR LEITE
CONTADOR
CRC SP-243159/O-0

REVENUE REPORT

We hereby declare that the revenue of the company identified below, in accordance with tax records, is presented in the values shown hereafter.

CORP. NAME : **ISMART HOME COMERCIO E SERVICOS RESIDENC**
ADDRESS : RUA AV FAUSTO PIETROBOM, 600
UNIT/ZIP/NEI : LOT 2 / 13145-189 / JARDIM PLANALTO
CITY/PHONE : PAULINIA - SP / 41755442
STATE REG. : 513139994110
CNPJ/CPF : 34.228.723/0001-64

Period: 01/01/2025 to 12/31/2025

M O N T H	YEAR	Total R$
January	2025	23.682,00
February	2025	11.100,00
March	2025	69.300,00
April	2025	71.899,00
May	2025	51.376,00
June	2025	12.510,00
July	2025	0,00
August	2025	18.000,00
September	2025	3.313,00
October	2025	31.926,00
November	2025	10.358,84
December	2025	515,00
Total		**303.979,84**

RODRIGO CEZAR LEITE:21587828898 Digitally signed by RODRIGO CEZAR LEITE:21587828898 Data: 2026.01.06 17:19:47 -03'00'

PAULINIA, January 6, 2026

I, André Vinícius Inacio Penna Mello, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Date: April 08, 2026.

DECLARAÇÃO DE FATURAMENTO

Declaramos pela presente que o faturamento da empresa abaixo identificada, conforme registros fiscais, apresenta os valores a seguir demonstrados.

F.SOCIAL : **ISMART HOME COMERCIO E SERVICOS RESIDENC**
ENDEREÇO : RUA AV FAUSTO PIETROBOM, 600
COMP/CEP/BAI : LOTE 2 / 13145-189 / JARDIM PLANALTO
CIDADE/FONE : PAULINIA - SP / 41755442
INSCR.EST : 513139994110
CNPJ/CPF : 34.228.723/0001-64

Período: 01/01/2025 a 31/12/2025

M Ê S	ANO	Total R$
Janeiro	2025	23.682,00
Fevereiro	2025	11.100,00
Março	2025	69.300,00
Abril	2025	71.899,00
Maio	2025	51.376,00
Junho	2025	12.510,00
Julho	2025	0,00
Agosto	2025	18.000,00
Setembro	2025	3.313,00
Outubro	2025	31.926,00
Novembro	2025	10.358,84
Dezembro	2025	515,00
Totais		**303.979,84**

PAULINIA, 06 de Janeiro de 2026

RODRIGO CEZAR LEITE:21587828898

Assinado de forma digital por RODRIGO CEZAR LEITE:21587828898
Dados: 2026.01.06 17:19:47 -03'00'

REVENUE REPORT

We hereby declare that the revenue of the company identified below, in accordance with tax records, is presented in the values shown hereafter.

CORP. NAME : **ISMART HOME COMERCIO E SERVICOS RESIDENC**
ADDRESS : RUA AV FAUSTO PIETROBOM, 600
UNIT/ZIP/NEI : LOT 2 / 13145-189 / JARDIM PLANALTO
CITY/PHONE : PAULINIA - SP / 41755442
STATE REG. : 513139994110
CNPJ/CPF : 34.228.723/0001-64

Period: 01/01/2024 to 12/31/2024

M O N T H	YEAR	Total R$
January	2024	40.732,02
February	2024	33.471,29
March	2024	9.083,81
April	2024	80.528,88
May	2024	111.804,00
June	2024	116.267,11
July	2024	68.107,00
August	2024	47.851,41
September	2024	46.607,50
October	2024	5.014,91
November	2024	47.919,70
December	2024	23.682,00
Total		**631.069,63**

PAULINIA, January 6, 2026

RODRIGO CEZAR LEITE:21587828898

Digitally signed by RODRIGO CEZAR LEITE:21587828898
Data: 2026.01.06 17:27:17 -03'00'

I, André Vinícius Inacio Penna Mello, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.

Date: April 08, 2026.

DECLARAÇÃO DE FATURAMENTO

Declaramos pela presente que o faturamento da empresa abaixo identificada, conforme registros fiscais, apresenta os valores a seguir demonstrados.

F.SOCIAL : **ISMART HOME COMERCIO E SERVICOS RESIDENC**
ENDEREÇO : RUA AV FAUSTO PIETROBOM, 600
COMP/CEP/BAI : LOTE 2 / 13145-189 / JARDIM PLANALTO
CIDADE/FONE : PAULINIA - SP / 41755442
INSCR.EST : 513139994110
CNPJ/CPF : 34.228.723/0001-64

Período: 01/01/2024 a 31/12/2024

M Ê S	ANO	Total R$
Janeiro	2024	40.732,02
Fevereiro	2024	33.471,29
Março	2024	9.083,81
Abril	2024	80.528,88
Maio	2024	111.804,00
Junho	2024	116.267,11
Julho	2024	68.107,00
Agosto	2024	47.851,41
Setembro	2024	46.607,50
Outubro	2024	5.014,91
Novembro	2024	47.919,70
Dezembro	2024	23.682,00
Totais		**631.069,63**

PAULINIA, 06 de Janeiro de 2026

RODRIGO CEZAR LEITE:21587828898

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Dados: 2026.01.06 17:27:17 -03'00'

REVENUE REPORT

We hereby declare that the revenue of the company identified below, in accordance with actual records, consisted of the following amounts:

Company: ISMART HOME COMERCIO E SERVICOS RESIDENC
Address: RUA AV FAUSTO PIETROBOM, 600
Neighborhood: JARDIM PLANALTO
City: PAULINIA - SP
State Reg. - 513139994110
Municipal Reg. – 668187
CNPJ: 34.228.723/0001-64
CNAE (National Classification of Economic Activities) : 43.21-5-00 - Electrical installation and maintenance

Jan/23		R$	6.622,10
Feb/23		R$	15.239,50
Mar/23		R$	29.271,07
Apr/23		R$	48.868,88
May/23		R$	19.079,29
Jun/23		R$	22.140,40
Jul/23		R$	11.407,51
Aug/23		R$	26.111,32
Sep/23		R$	24.411,32
Oct/23		R$	36.348,75
Nov/23		R$	52.413,04
Dec/23		R$	21.656,79
	total	R$	313.569,97

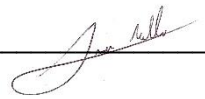
Paulínia, January 6, 2026

RODRIGO CEZAR LEITE:21587828898

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Data: 2026.01.06 17:38:49 -03'00'

Rodrigo Cezar Leite
ACCOUNTANT
SP243159/O-0

I, André Vinícius Inacio Penna Mello, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.



Date: April 8, 2026.

DECLARAÇÃO DE FATURAMENTO

Declaramos pela presente que o faturamento da empresa abaixo identificada, conforme registros reais, apresenta os valores a seguir demonstrados:

Empresa: ISMART HOME COMERCIO E SERVICOS RESIDENC
Endereço: RUA AV FAUSTO PIETROBOM, 600
Bairro: JARDIM PLANALTO
Cidade: PAULINIA - SP
I. Estadual - 513139994110
I. Municipal – 668187
CNPJ: 34.228.723/0001-64
CNAE: 43.21-5-00 - Instalação e manutenção elétrica

jan/23	R$	6.622,10
fev/23	R$	15.239,50
mar/23	R$	29.271,07
abr/23	R$	48.868,88
mai/23	R$	19.079,29
jun/23	R$	22.140,40
jul/23	R$	11.407,51
ago/23	R$	26.111,32
set/23	R$	24.411,32
out/23	R$	36.348,75
nov/23	R$	52.413,04
dez/23	R$	21.656,79
total	R$	313.569,97

Paulínia, 06 de Janeiro de 2026

RODRIGO CEZAR LEITE:21587828898

Assinado de forma digital por RODRIGO CEZAR LEITE:21587828898
Dados: 2026.01.06 17:38:49 -03'00'

Rodrigo Cezar Leite
CONTADOR
SP243159/O-0

BANCO CENTRAL DO BRASIL

Currency Converter

Quotation date 04/07/2026

Value

1.229.620,06

Convert from

Real (BRL)

To

United States Dollar (USD)

Conversion result

Conversion from: Real/BRL (790)
Value to convert: 1,229,620.06

To: United States Dollar/USD (220)
Conversion result: 238.183,0625

Exchange rate used: 07/04/2026
Rate:
1 Real/BRL (790) = 0.1937046 US Dollar/USD (220)
1 US Dollar/USD (220) = 5.1625 Real/BRL (790)

- The calculation performed is for informational purposes only and does not replace the provisions of Brazilian exchange regulations for specific conversion cases.
- Conversions are available for dates entered from 01/02/1999 onwards.
- For non-working days, the exchange rate of the immediately preceding working day is assumed.
- The Central Bank assumes no responsibility for the non-simultaneous or lack of information provided, as well as for any errors in currency parities, or any other error, except for the parity relative to the United States dollar in relation to the Real. Likewise, it is not responsible for delays or unavailability of telecommunications services, interruptions, failures, or inaccuracies in the provision of services or information. It also assumes no responsibility for any loss or damage arising from such interruptions, delays, failures, or imperfections, as well as for the improper use of the information contained in the transaction.

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<http://www.flickr.com/photos/34175749@N03/>

Access to information

Exhibit D - Personal Documents

FEDERATIVE REPUBLIC OF BRAZIL
CIVIL REGISTRY OF NATURAL PERSONS

BIRTH CERTIFICATE

NAME:
RAFAEL RAMOS APOLINÁRIO

REGISTRATION:
123018.01.55.1989.1.00129.223.0078693-13

DATE OF BIRTH IN FULL	***DAY***	***MONTH***	***YEAR***
April sixth, nineteen eighty-nine	06	04	1989

TIME	***CITY OF BIRTH AND STATE***
8:20 PM	Santos - São Paulo

CITY OF REGISTRATION AND STATE	***PLACE OF BIRTH***	***SEX***
SANTOS (1st SUBDISTRICT) – São Paulo	Hospital	Male

FILIATION

FATHER: RENATO LOPES APOLINÁRIO, born in SANTOS, State of São Paulo.
MOTHER: MYRTES RAMOS APOLÍNARIO, born in SANTOS, State of São Paulo.

GRANDPARENTS

Paternal: AUGUSTO APOLINÁRIO JUNIOR and ANACIREMA LOPES APOLINÁRIO.
Maternal: ADEMAR SANTOS RAMOS and HERCULINA DE OLIVEIRA RAMOS.

TWIN	***NAME AND REGISTRATION NUMBER OF TWINS***
no	NOT A TWIN.

DATE OF REGISTRATION IN FULL	***LIVE BIRTH REGISTRATION NUMBER***
April eleventh, nineteen eighty-nine	No record.

NOTES/ANNOTATIONS

Born at São Lucas Hospital.

The above is true and I certify.
Santos, June 6, 2013.

----//signature//----

Bachelor Cláudia Alessandra de Oliveira
Second Authorized Clerk

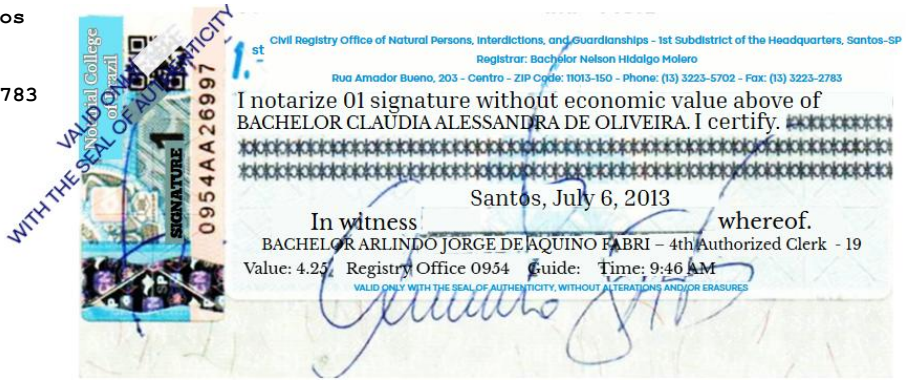
Bachelor Cláudia Alessandra de Oliveira
Second Authorized Clerk
Civil Registry - 1st Subdistrict
Santos - São Paulo

REGISTRAR	IBESP	TOTAL
19.30	3.85	23.15

Typed by: LYVIA

Civil Registry Office of Natural Persons
1st Subdistrict of the Headquarters of
the City and Judicial District of Santos
State of São Paulo
Rua Amador Bueno, No. 203 – Centro
ZIP Code: 11013-150 Phone: (13) 3223-2783
Nelson Hidalgo Molero
Registrar

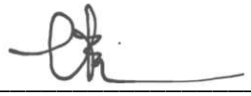
Bachelor Arlindo Jorge de Aquino Fabri
Fourth Authorized Clerk
Civil Registry - 1st Subdistrict
Santos - São Paulo



0328G-AA 401079

VALID THROUGHOUT THE NATIONAL TERRITORY WITHOUT ALTERATIONS AND/OR ERASURES

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.


_____ Date: March 26, 2026.

REPÚBLICA FEDERATIVA DO BRASIL
REGISTRO CIVIL DAS PESSOAS NATURAIS

CERTIDÃO DE NASCIMENTO

NOME:
RAFAEL RAMOS APOLINARIO

MATRÍCULA:
123018.01.55.1989.1.00129.223.0078693-13

DATA DO NASCIMENTO POR EXTENSO	DIA	MÊS	ANO
seis de abril de mil novecentos e oitenta e nove	06	04	1989

HORA	MUNICÍPIO DE NASCIMENTO E UNIDADE DA FEDERAÇÃO
20:20	Santos - SP

MUNICÍPIO DE REGISTRO E UNIDADE DA FEDERAÇÃO	LOCAL NASCTO	SEXO
SANTOS (1º SUBDISTRITO) - SP	Hospital	masculino

FILIAÇÃO

PAI: RENATO LOPES APOLINÁRIO, natural de SANTOS, Estado de São Paulo. MÃE: MYRTES RAMOS APOLINÁRIO, natural de SANTOS, Estado de São Paulo.

AVÓS

Paternos: AUGUSTO APOLINÁRIO JUNIOR e ANACIREMA LOPES APOLINÁRIO.
Maternos: ADEMAR SANTOS RAMOS e HERCULINA DE OLIVEIRA RAMOS.

GÊMEO	NOME E MATRÍCULA DO GÊMEO
não	NÃO É GEMELAR.

DATA DO REGISTRO POR EXTENSO	Nº DECLARAÇÃO DE NASCIDO VIVO
onze de abril de mil novecentos e oitenta e nove	Não consta.

OBSERVAÇÕES AVERBAÇÕES

Nasceu no Hospital São Lucas.

O conteúdo da certidão é verdadeiro. Dou fé.
Santos, 06 de junho de 2013.

Bela. Cláudia Alessandra de Oliveira
Segunda Preposta Substituta
Registro Civil - 1º Subdistrito
Santos - S. Paulo

Belª Cláudia Alessandra de Oliveira
Segunda Preposta Substituta

Oficial de Registro Civil das Pessoas Naturais do 1º Subdistrito da Sede do Município e Comarca de Santos
Estado de São Paulo
Rua Amador Bueno, nº 203 - Centro
CEP: 11.013-150 Fone:(13) 3223-2783
Nelson Hidalgo Molero
Oficial

OFICIAL	IPESP	TOTAL
19,30	3,85	23,15

Dig: LYVIA

Bel. Arlindo Jorge de Aquino Fabri
Quarto Preposto Substituto
Registro Civil - 1º Subdistrito
Santos - S. Paulo

VÁLIDO SOMENTE COM O SELO DE AUTENTICIDADE
Cartório Notarial 1 FIRMA 0954AA269974
1.º Oficial de Reg. Civil das Pes. Nat. e de Int. e Tutelas do 1.º Sub da Sede Santos - SP
Oficial: Bel. Nelson Hidalgo Molero
R. Amador Bueno, 203 - Centro - CEP: 11013-150 - FONE: (13) 3223-5702 - FAX: (13) 3223-2783
Reconheço por semelhança 01 firma sem Valor econômico supra de BELA. CLAUDIA ALESSANDRA DE OLIVEIRA e dou fé.
Santos, 06 de junho de 2013
Em testemunho da verdade.
BEL. ARLINDO JORGE DE AQUINO FABRI - Preposto 4º - 19
Valor 4,25 Cart. 0954 Guia: Hr: 09:46
VÁLIDO SOMENTE COM O SELO DE AUTENTICIDADE SEM EMENDAS E/OU RASURAS

0328G-AA 401079
0328G-399001-404000-0513

VÁLIDO EM TODO O TERRITÓRIO NACIONAL SEM EMENDAS E/OU RASURAS

FEDERATIVE REPUBLIC OF BRAZIL
CIVIL REGISTRY OF NATURAL PERSONS

MARRIAGE CERTIFICATE

RAFAEL RAMOS APOLINÁRIO and
DEYSE HEVELYN PIRES RIBEIRO

REGISTRATION: 122671 01 55 2013 2 00213 113 0043116 94

FULL BIRTH NAMES, DATES AND PLACES OF BIRTH, NATIONALITY, AND FILIATION OF THE SPOUSES

RAFAEL RAMOS APOLINÁRIO, Brazilian, born in Santos – São Paulo, on 04/06/1989 (registered in Santos - 1st Subdistrict - Book A-129, page 223, entry 78693), son of RENATO LOPES APOLINÁRIO and MYRTES RAMOS APOLINÁRIO.

DEYSE HEVELYN PIRES RIBEIRO, Brazilian, born in Campinas - São Paulo, on 02/18/1987 (registered in Campinas/ São Paulo – 2nd Subdistrict – Book B-218, page 142, entry 15342), daughter of JOSÉ BENEDITO RIBEIRO and MARIA DE LOURDES PIRES RIBEIRO.

DATE OF MARRIAGE REGISTRATION (IN FULL)	DAY	MONTH	YEAR
June twenty-ninth, two thousand thirteen	29	06	2013

MARITAL PROPERTY REGIME

Partial Community Property.

NAME EACH SPOUSE BEGAN TO USE (IF CHANGED)

RAFAEL RAMOS APOLINÁRIO
DEYSE HEVELYN RIBEIRO APOLINÁRIO

NOTES/ANNOTATIONS

Act registered under No. 43116, Page 113-F of Book 213-B.

Civil Registry Office of Natural Persons
2nd Subdistrict of Santos/São Paulo
Aldir Pascoal Monte Bello – Registrar
Avenida Washington Luiz, 61 – (Canal 3) – Vila Mathias - Santos/São Paulo – ZIP Code: 11050-201
Phone:(13) 3234-2811 – Fax:(13) 3222-2954
Email: registrocivil2@uol.com.br

The above is true and I certify.
SANTOS - SP, June 29, 2013.

----//signature//----

Célia Regina Gama Soares
Authorized Clerk

Célia Regina Gama Soares
Authorized Clerk
2nd Subdistrict of Santos/SP

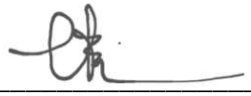
Exempt from Fees
Typed by: **Denise Martins**

REGISTRY OFFICE
SANTOS -SP
2ND SUBDISTRICT

0300G-AA 236234

VALID THROUGHOUT THE NATIONAL TERRITORY WITHOUT ALTERATIONS AND/OR ERASURES

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.


_____ Date: March 26, 2026.

REPÚBLICA FEDERATIVA DO BRASIL
REGISTRO CIVIL DAS PESSOAS NATURAIS

CERTIDÃO DE CASAMENTO

RAFAEL RAMOS APOLINÁRIO e
DEYSE HEVELYN PIRES RIBEIRO

MATRÍCULA: 122671 01 55 2013 2 00213 113 0043116 94

NOMES COMPLETOS DE SOLTEIRO, DATAS E LOCAIS DE NASCIMENTO, NACIONALIDADE E FILIAÇÕES DOS CÔNJUGES

RAFAEL RAMOS APOLINÁRIO, de nacionalidade brasileira, nascido em Santos - SP, no dia 6/4/1989 (registrado em Santos - 1° Subdistrito - Livro A-129, folha 223, termo 78693), filho de RENATO LOPES APOLINÁRIO e de MYRTES RAMOS APOLINÁRIO.

DEYSE HEVELYN PIRES RIBEIRO, de nacionalidade brasileira, nascida em Campinas - SP, no dia 18/2/1987 (registrado em Campinas/SP - 2° Subdistrito - Livro B-218, folha 142, termo 15342), filha de JOSÉ BENEDITO RIBEIRO e de MARIA DE LOURDES PIRES RIBEIRO.

DATA DE REGISTRO DO CASAMENTO(POR EXTENSO)

vinte e nove de junho de dois mil e treze

DIA	MÊS	ANO
29	06	2013

REGIME DE BENS DO CASAMENTO

Comunhão Parcial de Bens.

NOME QUE CADA UM DOS CÔNJUGES PASSOU A UTILIZAR (QUANDO HOUVER ALTERAÇÃO)

RAFAEL RAMOS APOLINÁRIO
DEYSE HEVELYN RIBEIRO APOLINÁRIO

OBSERVAÇÕES AVERBAÇÕES

Ato registrado sob n° 43116, Fls. 113-F do livro 213-B.

Todo o referido é verdade. Dou fé.
SANTOS -SP, 29 de junho de 2013.

Oficial de Registro Civil das Pessoas Naturais
2° Subdistrito de Santos/SP
Aldir Pascoal Monte Bello - Oficial Titular
Av. Washington Luiz, 61 - (Canal 3) - Vila Mathias
- Santos/SP - CEP: 11.050-201
Fone: (13) 3234-2811 - Fax: 3222-2954
e-mail: registrocivil2@uol.com.br

Célia Regina Gama Soares
Escrevente Autorizada
Isenta de Emolumentos
Digitado por: Denise Martins

Célia Regina Gama Soares
Escrevente Autorizada
2° Subdistrito de Santos-SP

REGISTRO CIVIL
SANTOS - SP
2° SUBDISTRITO

0300G-AA 2362340

0300G-236001-239000-0513

VÁLIDO EM TODO O TERRITÓRIO NACIONAL SEM EMENDAS E/OU RASURAS



Assinatura do titular / Signature du titulaire
Bearer's signature / Firma del titular

FS983897

Este passaporte deve ser assinado pelo titular, salvo em caso de incapacidade.

Ce passeport doit être signé par le titulaire, sauf en cas d'incapacité.

This passport must be signed, except where the bearer is unable to do so.

Este pasaporte debe ser firmado por el titular, salvo en caso de incapacidad.

REPÚBLICA FEDERATIVA DO BRASIL

PASSAPORTE
PASSPORT

TIPO / TYPE: P
PAÍS EMISSOR / ISSUING COUNTRY: BRA
PASSAPORTE Nº / PASSPORT No.: FS983897

SOBRENOME / SURNAME: RAMOS APOLINARIO

NOME / GIVEN NAMES: RAFAEL

NACIONALIDADE / NATIONALITY: BRASILEIRO(A)

DATA DO NASCIMENTO / DATE OF BIRTH: 06 ABR/APR 1989

IDENTIDADE Nº / PERSONAL No.:

SEXO / SEX: M

NATURALIDADE / PLACE OF BIRTH: SANTOS/SP

FILIAÇÃO / FILIATION:
MYRTES RAMOS APOLINARIO
RENATO LOPES APOLINARIO

DATA DE EXPEDIÇÃO / DATE OF ISSUE: 17 ABR/APR 2017

AUTORIDADE / AUTHORITY: NUPAS/SR/SP

VALIDO ATÉ / DATE OF EXPIRY: 16 ABR/APR 2027

P<BRARAMOS<APOLINARIO<<RAFAEL<<<<<<<<<<<<<<
FS983897<5BRA8904067M2704162<<<<<<<<<<<<<<00

POLICIA DE INVESTIGACIONES
CONTROL MIGRATORIO
SAL 1 JUL 24 90
CHILE
AEROPUERTO A. MERINO BENITEZ

POLICIA DE INVESTIGACIONES
CONTROL MIGRATORIO
ENT 12 JUL 24 365
CHILE
AEROPUERTO A. MERINO BENITEZ

VISTOS / VISAS

VISA

UNITED STATES OF AMERICA



Issuing Post Name
RECIFE

Control Number
20230102880002

Surname
RAMOS APOLINARIO

Given Name
RAFAEL

Visa Type /Class
R B1/B2

Passport Number
FS983897

Sex
M

Birth Date
06APR1989

Nationality
BRZL

Entries
M

Issue Date
18JAN2023

Expiration Date
09JAN2033

0101

Annotation

R8358199

*

VNUSARAMOS<APOLINARIO<<RAFAEL<<<<<<<<<<<<<<<

FS983897<5BRA8904067M3301096B3RCFOL3E5352159



Deyse APApolinário

Assinatura do titular / Signature du titulaire
Bearer's signature / Firma del titular

FV862164

Este passaporte deve ser assinado pelo titular, salvo em caso de incapacidade.

Ce passeport doit être signé par le titulaire, sauf en cas d'incapacité.

This passport must be signed, except where the bearer is unable to do so.

Este pasaporte debe ser firmado por el titular, salvo en caso de incapacidad.

REPÚBLICA FEDERATIVA DO BRASIL

PASSAPORTE
PASSPORT

P BRA FV862164

SOBRENOME / SURNAME
RIBEIRO APOLINÁRIO

NOME / GIVEN NAMES
DEYSE HEVELYN

NACIONALIDADE / NATIONALITY
BRASILEIRO(A)

DATA DO NASCIMENTO / DATE OF BIRTH
18 FEV/FEB 1987

IDENTIDADE Nº / PERSONAL No.

SEXO / SEX
F

NATURALIDADE / PLACE OF BIRTH
CAMPINAS/SP

FILIAÇÃO / FILIATION
MARIA DE LOURDES PIRES RIBEIRO

JOSÉ BENEDITO RIBEIRO

DATA DE EXPEDIÇÃO / DATE OF ISSUE
02 MAI/MAY 2018

AUTORIDADE / AUTHORITY
DPF/CAS/SP

VALIDO ATÉ / DATE OF EXPIRY
01 MAI/MAY 2028

P<BRARIBEIRO<APOLINARIO<<DEYSE<HEVELYN<<<<<<
FV862164<9BRA8702182F2805014<<<<<<<<<<<<<<02



Menor de 12 anos de idade
Child under the age of 12

Assinatura do titular / Signature du titulaire
Bearer's signature / Firma del titular

GD352547

Este passaporte deve ser assinado pelo titular, salvo em caso de incapacidade.

Ce passeport doit être signé par le titulaire, sauf en cas d'incapacité.

This passport must be signed, except where the bearer is unable to do so.

Este pasaporte debe ser firmado por el titular, salvo en caso de incapacidad.

REPÚBLICA FEDERATIVA DO BRASIL

PASSAPORTE
PASSPORT

TIPO / TYPE: P
PAÍS EMISSOR / ISSUING COUNTRY: BRA
PASSAPORTE Nº / PASSPORT No.: GD352547

SOBRENOME / SURNAME: RIBEIRO APOLINÁRIO

NOME / GIVEN NAMES: FELIPE

NACIONALIDADE / NATIONALITY: BRASILEIRO(A)

DATA DO NASCIMENTO / DATE OF BIRTH: 11 FEV/FEB 2015

IDENTIDADE Nº / PERSONAL No.:

SEXO / SEX: M

NATURALIDADE / PLACE OF BIRTH: SÃO PAULO/SP

FILIAÇÃO / FILIATION: RAFAEL RAMOS APOLINÁRIO

DEYSE HEVELYN RIBEIRO APOLINÁRIO

O titular, enquanto menor, está autorizado pelos genitores, pelo prazo deste documento, a viajar apenas com um dos pais, indistintamente. Res. CNJ 131/11, Art. 13.

DATA DE EXPEDIÇÃO / DATE OF ISSUE: 02 DEZ/DEC 2021

AUTORIDADE / AUTHORITY: DPF/CAS/SP

VALIDO ATÉ / DATE OF EXPIRY: 01 DEZ/DEC 2026

P<BRARIBEIRO<APOLINARIO<<FELIPE<<<<<<<<<<<<
GD352547<9BRA1502110M2612018<<<<<<<<<<<<<<04


Gabriel
Assinatura do titular / Signature du titulaire /
Bearer's signature / Firma del titular
REPÚBLICA FEDERATIVA DO BRASIL
GM735245
Este passaporte deve ser assinado pelo titular, salvo em caso de incapacidade.
Ce passeport doit être signé par le titulaire, sauf en cas d'incapacité.
This passport must be signed, except where the bearer is unable to do so.
Este pasaporte debe ser firmado por el titular, salvo en caso de incapacidad.
REPÚBLICA FEDERATIVA DO BRASIL
PASSAPORTE
PASSPORT
TIPO / TYPE
P
PAÍS EMISSOR / ISSUING COUNTRY
BRA
PASSAPORTE Nº / PASSPORT No.
GM735245
SOBRENOME / SURNAME
RIBEIRO APOLINARIO
NOME / GIVEN NAMES
GABRIEL
NACIONALIDADE / NATIONALITY
BRASILEIRO(A)
DATA DO NASCIMENTO / DATE OF BIRTH
20 AGO/AUG 2018
CPF / PERSONAL NUMBER
556062198-67
SEXO / SEX
M
NATURALIDADE / PLACE OF BIRTH
CAMPINAS/SP
FILIAÇÃO / FILIATION
DEYSE HEVELYN RIBEIRO APOLINARIO
RAFAEL RAMOS APOLINARIO
O titular, enquanto menor, está autorizado pelos genitores, pelo prazo deste documento, a viajar apenas com um dos pais, indistintamente. Res. CNJ 131/11, Art. 13.
DATA DE EXPEDIÇÃO / DATE OF ISSUE
17 OUT/OCT 2025
AUTORIDADE / AUTHORITY
DPF/CAS/SP
VALIDO ATÉ / DATE OF EXPIRY
16 OUT/OCT 2030
P<BRARIBEIRO<APOLINARIO<<GABRIEL<<<<<<<<<<<<
GM735245<6BRA1808203M3010161556062198 67<<<18

Seal No. 1164592CE0000000351203260
Verify the Authenticity of the Digital Seal at
https://selodigital.tjsp.jus.ts.br/

FEDERATIVE REPUBLIC OF BRAZIL
CIVIL REGISTRY OF NATURAL PERSONS

BIRTH CERTIFICATE

Name

DEYSE HEVELYN PIRES RIBEIRO

CPF

No Record

Registration

116459 01 55 1987 1 00243 002 0078574 14

Date of birth	Day	Month	Year
February eighteenth, nineteen eighty-seven	18	02	1987

Time of birth	City of birth	State
6:25 PM	Campinas	São Paulo

Place of birth	City of birth	State	Sex
Campinas - São Paulo	Campinas	São Paulo	Female

Parent's name	City of birth	State
JOSÉ BENEDITO RIBEIRO	Arco Iris	São Paulo

Respective Grandparents

JOSÉ RIBEIRO; JUDITE MARIA DE JESUS

Parent's name	City of birth	State
MARIA DE LOURDES PIRES RIBEIRO	Abatiá	Paraná

Respective Grandparents

VICENTE TEIXEIRA PIRES; SEBASTIANA CORRÊA PIRES

Date of Registration	Live Birth Registration Number
February twenty-seventh, nineteen eighty-seven	No record

Notes/ Annotations

Registered under No. 78574 on the verso of page 2 of Book No. A-243. **Annotation**: The registered person, who kept the same name, married in the 2nd local subdistrict on 04/29/2006 to Renato das Dores Domingos, who also kept the same name, Book B-218, page 142, No. 15342. Campinas, 05/12/2006. Deputy Registrar [a] **Annotation**: The registered person separated according to a Public Deed drawn up by the 1st local Notary, on 07/07/2008, Book 2311, pages 167/168, Campinas, 07/18/2008. Notary [a] **Annotation**: Divorced by Deed on 12/11/2009 from the 1st local Notary, Book 2361, pages 103/106. Campinas, 01/19/2012. Notary [a] **Annotation**: The registered person, who adopted the name Deyse Hevelyn Ribeiro Apolinário, married in Santos - 2nd Subdistrict - São Paulo on 06/29/2013 (Book B-213, page 113, No. 43116) to Rafael Ramos Apolinário. Campinas, 07/16/2013. Deputy Registrar [a] From this, 92.44. Nothing further was required to certify. Fees: To the Registrar: R$ 36.91; ISS: R$ 1.94; To Ipesp: R$ 7.38; Total: R$ 46.23.

Office Name
Civil Registry of Natural Persons - 1st Subdistrict
Registrar
LUIS ANTONIO MEDEIROS SOUZA
City/State
Campinas/São Paulo
Address
Avenida Coronel Silva Teles, No. 123, Cambui neighborhood, Campinas- São Paulo, ZIP Code 13024-000
Phone/Fax: (19) 3751-1700, Email: campinas1@arpensp.org.br

The content of this certificate is true. I certify.
Campinas, January 5, 2026.

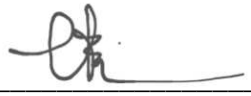
----//signature//----

LINDA GONÇALVES
clerk

LINDA GONÇALVES
Clerk

IA 015522488

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.


_____ Date: March 26, 2026.

Selo nº 1164592CE000000035120326Q
Consulte a Autenticidade do Selo Digital em
https://selodigital.tjsp.jus.br/

REPÚBLICA FEDERATIVA DO BRASIL
REGISTRO CIVIL DAS PESSOAS NATURAIS

CERTIDÃO DE NASCIMENTO

Nome
DEYSE HEVELYN PIRES RIBEIRO

Número do CPF
Sem Informação

Matrícula
116459 01 55 1987 1 00243 002 0078574 14

Data de nascimento
Dezoito de fevereiro de mil novecentos e oitenta e sete

Dia	Mês	Ano
18	02	1987

Horário de nascimento: 18h25min
Município de naturalidade: Campinas
UF: SP
Local nascimento: Campinas-SP
Município de nascimento: Campinas
UF: SP
Sexo: Feminino

Nome do(a) Genitor(a): JOSÉ BENEDITO RIBEIRO
Município de nascimento: Arco Iris
UF: SP
Avô(ó) respectivo(s): JOSÉ RIBEIRO; JUDITE MARIA DE JESUS

Nome do(a) Genitor(a): MARIA DE LOURDES PIRES RIBEIRO
Município de nascimento: Abatiá
UF: PR
Avô(ó) respectivo(s): VICENTE TEIXEIRA PIRES; SEBASTIANA CORRÊA PIRES

Data de registro: Vinte e sete de fevereiro de mil novecentos e oitenta e sete
DNV: Não informado

Anotações/Averbações

Registro lavrado sob o nº 78574 às fls. 2 verso do livro nº A-243. .: **Anotação**: A registrada que conservou o mesmo nome casou-se no 2º subdistrito local aos 29/04/2006 com Renato das Dores Domingos, o qual conservou o mesmo nome, L.B-218, fls.142, nº 15342. Campinas, 12/05/2006. A Oficial Subs. [a] **Anotação**: A registrada separou-se conforme Escritura Pública lavrada pelo 1º Tabelião de Notas local, aos 07/07/2008, L.2311, fls.167/168, Campinas, 18/07/2008. Esc. [a]. **Anotação**: Divorciou-se por Escritura de 11/12/2009 do 1º Tabelião de Notas local, livro 2361, fls.103/106. Campinas, 19/01/2012. Of. [a] **Anotação**: A registrada que adotou Deyse Hevelyn Ribeiro Apolinário casou-se em Santos-2º Sub.-SP em 29/06/2013 (L.B-213, fls.113, nº 43116) com Rafael Ramos Apolinário. Campinas, 16/07/2013. Of. Subst. [a]..Destas 92,44 Nada mais me cumpria certificar. Custas: Ao Oficial: R$ 36,91; ISS: R$ 1,94; Ao Ipesp: R$ 7,38; Total: R$ 46,23

Nome do ofício
Registro Civil Pessoas Naturais - 1. Subdistrito
Oficial registrador
LUIS ANTONIO MEDEIROS SOUZA
Município/UF
Campinas/SP
Endereço
Av. Coronel Silva Teles, n. 123 bairro Cambuí, Campinas-SP CEP 13024-000.
Fone/Fax: (19) 3751-1700 email: campinas1@arpensp.org.br

O conteúdo da certidão é verdadeiro. Dou fé.
Campinas, 05 de janeiro de 2026.

LINDA GONÇALVES
escrevente

LINDA GONÇALVES
Escrevente

IA015522488

Indústria Gráfica Brasileira ltda

FEDERATIVE REPUBLIC OF BRAZIL
CIVIL REGISTRY OF NATURAL PERSONS

BIRTH CERTIFICATE

Name

FELIPE RIBEIRO APOLINÁRIO

REGISTRATION:

111286 01 55 2015 1 00562 025 0135490 07

DATE OF BIRTH IN FULL	DAY	MONTH	YEAR
February eleventh, two thousand fifteen	11	02	2015

TIME OF BIRTH	CITY OF BIRTH AND STATE
9:37 PM	São Paulo - SP

CITY OF REGISTRATION AND STATE	PLACE OF BIRTH	SEX
São Paulo - 17th Subdistrict - Bela Vista - SP	Pro Matre Paulista - Alameda Joaquim Eugênio de Lima, 383	Male

FILIATION

Father: RAFAEL RAMOS APOLINÁRIO - Born in Santos - SP
Mother: DEYSE HEVELYN RIBEIRO APOLINÁRIO - Born in Campinas - SP

GRANDPARENTS

Paternal: Renato Lopes Apolinario and Myrtes Ramos Apolinario
Maternal: Jose Benedito Ribeiro and Maria De Lourdes Pires Ribeiro

TWINS	NAME AND REGISTRATION NUMBER OF TWINS
No	No Record.

DATE OF REGISTRATION (IN FULL)	LIVE BIRTH REGISTRATION NUMBER
February thirteenth, two thousand fifteen	30-58628921-8

NOTES / ANNOTATIONS

No Record.

Certificate drawn up by Vanessa Conceição de Paula Silva - Clerk of the Civil Registry of São Paulo - 17th Subdistrict - Bela Vista, who electronically signed it pursuant to Article 13 of National Council of Justice, Provision No. 13.

I certify that, on February 13, 2015, this certificate was materialized from the one sent by the Civil Registry Information Center, and I verified the authenticity of its ICP-Brasil standard digital signature.

The content of this certificate is true. I certify.

----//signature//----

Vanessa Conceição de Paula Silva
Clerk

1st Copy of Certificate
EXEMPT FROM FEES

Civil Registry Office of Natural Persons
São Paulo - 17th Subdistrict - Bela Vista

Flávia Benito Teixeira
Registrar

City of São Paulo - SP
Avenida Brigadeiro Luís Antônio, 1702 - ZIP Code: 01318-002
Phone: 3284-9000 - Email: saopaulo17@arpensp.org.br

11128-6 - AA 000077673

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.


_____ Date: March 26, 2026.

REPÚBLICA FEDERATIVA DO BRASIL
REGISTRO CIVIL DAS PESSOAS NATURAIS

CERTIDÃO DE NASCIMENTO

Nome
FELIPE RIBEIRO APOLINÁRIO

MATRÍCULA:
111286 01 55 2015 1 00562 025 0135490 07

DATA DE NASCIMENTO POR EXTENSO	DIA	MÊS	ANO
onze de fevereiro de dois mil e quinze	11	02	2015

HORA	MUNICÍPIO DE NASCIMENTO E UNIDADE DA FEDERAÇÃO
21:37 horas	São Paulo - SP

MUNICÍPIO DE REGISTRO E UNIDADE DA FEDERAÇÃO	LOCAL DE NASCIMENTO	SEXO
São Paulo - 17º Subdistrito - Bela Vista - SP	Pro Matre Paulista - Alameda Joaquim Eugênio de Lima, 383	Masculino

FILIAÇÃO
Pai: RAFAEL RAMOS APOLINÁRIO - Natural de Santos - SP
Mãe: DEYSE HEVELYN RIBEIRO APOLINÁRIO - Natural de Campinas - SP

AVÓS
Paternos: Renato Lopes Apolinário e Myrtes Ramos Apolinário
Maternos: José Benedito Ribeiro e Maria de Lourdes Pires Ribeiro

GÊMEOS	NOME E MATRÍCULA DO(S) GÊMEO(S)
Não	Nada Consta.

DATA DO REGISTRO POR EXTENSO	Nº DA DECLARAÇÃO DE NASCIDO VIVO
treze de fevereiro de dois mil e quinze	30-58628921-8

OBSERVAÇÕES AVERBAÇÕES
Nada consta.

Certidão lavrada por Vanessa Conceicao de Paula Silva - Escrevente do Registro Civil São Paulo - 17º Subdistrito - Bela Vista, o(a) qual assinou eletronicamente, nos termos do artigo 13 do Provimento nº 13 do CNJ.

Certifico que, em data de 13 de fevereiro de 2015, foi extraída esta certidão do Sistema Interligado de Registro de Nascimento, sendo a autenticidade de sua assinatura digital padrão ICP-Brasil por mim conferida.

O conteúdo da certidão é verdadeiro. Dou fé

Vanessa Conceicao de Paula Silva
Escrevente

1ª via certidão
ISENTO DE EMOLUMENTOS

Oficial de Registro Civil das Pessoas Naturais
São Paulo - 17º Subdistrito - Bela Vista

Flávia Benito Teixeira
Oficial

Município de São Paulo - SP
Av. Brigadeiro Luís Antônio, 1702 - CEP: 01318-002
Tel: 3284-9000 - E-mail: saopaulo17@arpensp.org.br

11128-6 - AA 000077673
11128-6-075001-095000-0115

FEDERATIVE REPUBLIC OF BRAZIL
CIVIL REGISTRY OF NATURAL PERSONS

BIRTH CERTIFICATE

NAME

GABRIEL RIBEIRO APOLINARIO

CPF

55606219867

REGISTRATION

115196 01 55 2018 1 00563 298 0251566 24

DATE OF BIRTH (IN FULL)	DAY	MONTH	YEAR
AUGUST TWENTIETH, TWO THOUSAND EIGHTEEN	**20**	**08**	**2018**

TIME OF BIRTH	CITY OF BIRTH
1:38 PM	**CAMPINAS - SÃO PAULO**

CITY OF REGISTRATION AND STATE	PLACE, CITY OF BIRTH AND STATE	SEX
CAMPINAS - 2nd SUBDISTRICT - SÃO PAULO	**VERA CRUZ HOSPITAL - AVENIDA ANDRADE NEVES, 402 - CAMPINAS - SÃO PAULO**	**MALE**

FILIATION

RAFAEL RAMOS APOLINARIO - BORN IN SANTOS - SP - RESIDING AND DOMICILED IN PAULÍNIA - SÃO PAULO
DEYSE HEVELYN RIBEIRO APOLINARIO - BORN IN CAMPINAS - SÃO PAULO - RESIDING AND DOMICILED IN PAULÍNIA - SÃO PAULO

GRANDPARENTS

RENATO LOPES APOLINARIO AND MYRTES RAMOS APOLINARIO
JOSE BENEDITO RIBEIRO AND MARIA DE LOURDES PIRES RIBEIRO

TWINS	NAME AND REGISTRATION NUMBER OF TWINS
NO	**NO RECORD.**

DATE OF REGISTRATION (IN FULL)	LIVE BIRTH REGISTRATION NUMBER
AUGUST TWENTY-SECOND, TWO THOUSAND EIGHTEEN	**30-75053441-0**

ANNOTATIONS / NOTES TO BE ADDED

NO RECORD.

REGISTRATION NOTES

NO RECORD.

Certificate drawn up by Ana Paula de Sousa da Cunha - Clerk of the Civil Registry of Campinas - 2nd Subdistrict, who electronically signed it pursuant to Article 13 of National Council of Justice, Provision No. 13.

I certify that, on August 22, 2018, this certificate was materialized from the one sent by the Civil Registry Information Center, and I verified the authenticity of its ICP-Brasil standard digital signature.

Civil Registry Office of Natural Persons
Campinas - 2nd Subdistrict - São Paulo
Marismênia Spínola de Melo Pereira - Registrar
Rua Delfino Cintra, 404 - Centro - ZIP Code: 13020100
Email: campinas2@arpensp.org.br
Phone: (19) 2514-2100

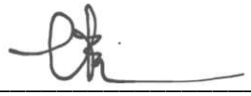
The content of this certificate is true. I certify.
----//signature//----

Fabiane Cristina Rodrigues Fazio
Clerk
1st Copy of Certificate
EXEMPT FROM FEES

11519-6 - AA 000240753

11519-6-240001-260000-0718

I, Carolina Favero da Silva, telephone number 415 425-2508, mailing address P.O. Box 90487, San Diego, CA 92169, certify that the professional translation of this document from Portuguese to English has been performed by myself, a qualified translator fluent in both languages, and that the following is an accurate and complete translation of the document.


_____ Date: March 26, 2026.

REPÚBLICA FEDERATIVA DO BRASIL
REGISTRO CIVIL DAS PESSOAS NATURAIS

CERTIDÃO DE NASCIMENTO

NOME

GABRIEL RIBEIRO APOLINARIO

CPF
55606219867

MATRÍCULA

115196 01 55 2018 1 00563 298 0251566 24

DATA DE NASCIMENTO (POR EXTENSO): **VINTE DE AGOSTO DE DOIS MIL E DEZOITO**
DIA: **20** | MÊS: **08** | ANO: **2018**

HORA DE NASCIMENTO: **13:38 HORAS**
NATURALIDADE: **CAMPINAS - SP**

MUNICÍPIO DE REGISTRO E UNIDADE DA FEDERAÇÃO: **CAMPINAS - 2º SUBDISTRITO - SP**
LOCAL. MUNICÍPIO DE NASCIMENTO E UF: **HOSPITAL VERA CRUZ - AV. ANDRADE NEVES, 402 - CAMPINAS - SP**
SEXO: **MASCULINO**

FILIAÇÃO
RAFAEL RAMOS APOLINARIO - NATURAL DE SANTOS - SP - RESIDENTE E DOMICILIADO EM PAULINIA - SP
DEYSE HEVELYN RIBEIRO APOLINARIO - NATURAL DE CAMPINAS - SP - RESIDENTE E DOMICILIADA EM PAULINIA - SP

AVÓS
RENATO LOPES APOLINARIO E MYRTES RAMOS APOLINARIO
JOSE BENEDITO RIBEIRO E MARIA DE LOURDES PIRES RIBEIRO

GÊMEOS: **NÃO**
NOME E MATRÍCULA DOS GÊMEOS: **NADA CONSTA.**

DATA DO REGISTRO (POR EXTENSO): **VINTE E DOIS DE AGOSTO DE DOIS MIL E DEZOITO**
NÚMERO DA DNV/DECLARAÇÃO DE NASCIDO VIVO: **30-75053441-0**

AVERBAÇÕES / ANOTAÇÕES À ACRESCER
NADA CONSTA.

ANOTAÇÕES DE CADASTRO
SEM INFORMAÇÕES.

Certidão lavrada por Ana Paula de Sousa da Cunha - Escrevente do Registro Civil Campinas - 2º Subdistrito, o(a) qual assinou eletronicamente, nos termos do artigo 13 do Provimento nº 13 do CNJ.

Certifico que, em data de 22 de Agosto de 2018, foi extraída esta certidão do Sistema Interligado de Registro de Nascimento, sendo a autenticidade de sua assinatura digital padrão ICP-Brasil por mim conferida

Oficial de Registro Civil das Pessoas Naturais
Campinas - 2º Subdistrito - SP
Marismênia Spínola de Melo Pereira - Oficial
Rua Delfino Cintra, 404 - Centro - CEP: 13020100
E-mail: campinas2@arpensp.org.br
Tel: (19) 2514-2100

O conteúdo da certidão é verdadeiro. Dou fé

Fabiane Cristina Rodrigues Fazio
Escrevente
1ª a Via certidão
ISENTO DE EMOLUMENTOS

11519-6 - AA 000240753

11519-6-240001-260000-0718

POLICIA DE INVESTIGACIONES
CONTROL MIGRATORIO
SAL 17 JUL 24
CHILE
AEROPUERTO A. MERINO BENITEZ

POLICIA DE INVESTIGACIONES
CONTROL MIGRATORIO
ENT 12 JUL 24 365
90
CHILE
AEROPUERTO A. MERINO BENITEZ

VISTOS VISAS

VISA

UNITED STATES OF AMERICA



Issuing Post Name
RECIFE

Control Number
20230102880001

Surname
RIBEIRO APOLINARIO

Given Name
DEYSE HEVELYN

Visa Type /Class
R B1/B2

Passport Number
FV862164

Sex
F

Birth Date
18FEB1987

Nationality
BRZL

Entries
M

Issue Date
18JAN2023

Expiration Date
09JAN2033

1011

Annotation

R8358472

*

VNUSARIBEIRO<APOLINARIO<<DEYSE<HEVELYN<<<<<<
FV862164<9BRA8702182F3301096B3RCFOL3LQ643222


DEPARTMENT OF HOMELAND SECURITY • U.S. CUSTOMS AND BORDER PROTECTION
ADMITTED
DAL
AUG 02 2017
Class
B1/B2
Until
FEB 01 2018
VISTOS
VISAS
VISA
UNITED STATES OF AMERICA
Issuing Post Name
SAO PAULO
Control Number
20170757060011
Surname
RIBEIRO APOLINARIO
Given Name
FELIPE
Visa Type /Class
R B1/B2
Passport Number
FQ102674
Sex
M
Birth Date
11FEB2015
Nationality
BRZL
Entries
M
Issue Date
17MAR2017
Expiration Date
15MAR2027
0111
Annotation
M0687469
*
VNUSARIBEIRO<APOLINARIO<<FELIPE<<<<<<<<<<<<
FQ102674<7BRA1502110M2703154B3SPL2NMYV652454


VISTOS VISAS
VISA
UNITED STATES OF AMERICA
Issuing Post Name
SAO PAULO
Control Number
20182919230010
Surname
RIBEIRO APOLINARIO
Given Name
GABRIEL
Visa Type /Class
R B1/B2
Passport Number
FX110766
Sex
M
Birth Date
20AUG2018
Nationality
BRZL
Entries
M
Issue Date
22OCT2018
Expiration Date
17OCT2028
0111
Annotation
N6343833
*
VNUSARIBEIRO<APOLINARIO<<GABRIEL<<<<<<<<<<<<
FX110766<9BRA1808203M2810179B3SPL2YCJM462478